

Table 19

**Private industry sector¹: Mean hourly earnings²
for major occupational groups**

Occupational group ³	Goods producing		Service providing						
	Construction	Manufacturing	Trade, transportation, and utilities	Information	Financial activities	Professional and business services	Education and health services	Leisure and hospitality	Other services
All workers	\$18.51	\$19.31	\$16.58	\$26.84	–	–	\$17.21	\$8.34	\$13.44
Management, professional, and related	39.40	38.96	35.87	34.35	–	–	25.98	27.39	20.89
Management, business, and financial	35.69	42.80	38.34	38.62	–	–	27.91	28.08	22.98
Professional and related	48.10	36.05	33.32	32.35	–	–	25.74	24.52	18.95
Service	–	11.91	11.91	7.38	–	–	9.76	7.10	10.18
Sales and office	20.17	18.46	13.65	21.37	–	–	13.47	10.88	13.82
Sales and related	46.93	27.05	13.72	27.93	–	–	20.68	10.28	14.93
Office and administrative support	15.26	16.37	13.47	18.79	–	–	13.21	11.34	13.13
Natural resources, construction, and maintenance	15.82	17.27	19.54	26.29	–	–	13.49	15.13	16.73
Installation, maintenance, and repair	18.37	19.46	20.09	26.29	–	–	13.54	15.10	17.04
Production, transportation, and material moving	15.13	14.18	15.52	14.86	–	–	9.97	8.58	9.17
Production	15.77	14.53	14.46	16.78	–	–	10.04	9.86	9.56
Transportation and material moving	14.73	12.62	15.75	12.83	–	–	9.93	8.03	8.49

¹ Industry sectors are determined by the 2007 North American Industry Classification System (NAICS).

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ A classification system including about 800 individual occupations is used to cover all workers in the civilian

economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.