Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

2	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$18.12	\$14.38	\$723	\$573	39.9	\$36,845	\$29,605	2,033
Management occupations	38.75	36.98	1,592	1,485	41.1	82,453	76,910	2,128
General and operations			·	·		•		
managers	45.75	37.50	2,059	1,574	45.0	107,011	81,873	2,339
Marketing and sales managers	38.30	30.38	1,553	1,215	40.5	80,705	63,180	2,107
Marketing managers	42.43	32.79	1,740	1,312	41.0	90,308	68,207	2,128
Sales managers	36.45	30.38	1,471	1,215	40.3	76,467	63,180	2,098
Computer and information								
systems managers	45.87	42.33	1,831	1,693	39.9	95,190	88,048	2,075
Financial managers	34.80	33.05	1,416	1,294	40.7	73,409	67,288	2,110
Human resources managers	45.27	41.08	1,812	1,643	40.0	94,249	85,446	2,082
Industrial production								
managers	44.33	42.64	1,773	1,706	40.0	92,197	88,691	2,080
Transportation, storage, and								
distribution managers	38.87	29.70	1,709	1,188	44.0	88,519	61,766	2,277
Construction managers	32.94	33.75	1,355	1,350	41.1	70,460	70,200	2,139
Education administrators	34.32	37.29	1,335	1,398	38.9	66,417	72,706	1,935
Education administrators,								
elementary and								
secondary school	40.44	37.71	1,582	1,509	39.1	75,536	78,443	1,868
Education administrators,								
postsecondary	33.99	31.93	1,299	1,213	38.2	67,142	63,600	1,975
Engineering managers	61.77	58.47	2,471	2,339	40.0	128,469	121,618	2,080
Lodging managers	18.61	16.00	744	640	40.0	38,702	33,280	2,080
Medical and health services								
managers	30.60	31.64	1,216	1,266	39.8	63,251	65,815	2,067
Property, real estate, and								
community association	2 - 72	40.00	1.051	7 .00	40.0		40.000	2 000
managers	26.52	19.23	1,061	769	40.0	55,171	40,000	2,080
Social and community service	22.20	20.24	010	700	41.0	47.000	26.702	0.145
managers	22.29	20.34	919	708	41.3	47,809	36,793	2,145
Business and financial								
	26.41	24.89	1,061	996	40.2	55,184	51,769	2,090
operations occupations Buyers and purchasing agents				996 996		53,184		
Purchasing agents, except	25.64	24.89	1,031	990	40.2	33,007	51,769	2,091
wholesale, retail, and								
farm products	24.41	24.89	979	996	40.1	50,906	51,769	2,086
Claims adjusters, appraisers,	24.41	∠ + .07	717	770	+0.1	50,500	31,/09	2,000
examiners, and								
investigators	24.69	27.50	972	1,100	39.4	50,526	57,200	2,047
Cost estimators	24.02	24.04	985	983	41.0	51,200	51,127	2,131
	2 1.02		705	,05		21,200	01,127	_,

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

0 1 2	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial operations occupations -Continued Human resources, training,								
and labor relations specialists Employment, recruitment, and placement	\$24.73	\$22.09	\$1,002	\$887	40.5	\$51,978	\$46,140	2,102
specialists Training and development	27.32	19.72	1,117	804	40.9	58,062	41,789	2,125
specialists Management analysts Accountants and auditors	24.49 35.15 22.54	22.09 30.73 20.19	980 1,392 897	884 1,229 808	40.0 39.6 39.8	50,677 72,365 46,628	45,943 63,918 42,001	2,069 2,059 2,069
Budget analysts Credit analysts Financial analysts and	27.43 24.50	26.96 28.56	1,063 980	1,078 1,143	38.8 40.0	55,297 50,957	56,077 59,413	2,016 2,080
advisors Financial analysts Insurance underwriters	27.86 27.02 24.98	25.34 25.03 25.34	1,105 1,074 976	1,001 1,001 950	39.7 39.7 39.1	57,449 55,839 50,758	52,062 52,062 49,407	2,062 2,067 2,032
Loan counselors and officers Loan officers	29.13 30.82	24.36 25.21	1,160 1,227	974 1,008	39.8 39.8	60,345 63,829	50,671 52,441	2,072 2,071
Computer and mathematical								
science occupations	33.03	32.55	1,328	1,287	40.2	68,838	66,560	2,084
Computer programmers Computer software engineers Computer software	32.82 44.19	35.64 44.77	1,307 1,808	1,397 1,769	39.8 40.9	67,967 94,007	72,667 92,000	2,071 2,127
engineers, applications Computer software engineers, systems	44.17	40.88	1,774	1,662	40.2	92,257	86,439	2,089
software	44.21	48.23	1,850	1,909	41.8	96,204	99,253	2,176
Computer support specialists	23.72	19.69	932	788	39.3	47,524	39,599	2,003
Computer systems analysts	28.62	28.53	1,143	1,141	39.9	59,433	59,342	2,076
Database administrators Network and computer	33.46	29.04	1,337	1,161	39.9	68,834	60,154	2,057
systems administrators Network systems and data	28.07	27.78	1,133	1,111	40.4	58,892	57,782 91,499	2,098
communications analysts	37.84	36.76	1,576	1,760	41.7	81,966	71,477	2,166
Architecture and engineering	20.00	20.7.	1 2 4 2	1.402	40.3	64.005	61.405	2.004
occupations	30.80	29.56	1,243	1,182	40.3	64,096	61,485	2,081
Aerospace engineers	39.60 45.71	37.75 44.16	1,615 1,828	1,538 1,766	40.8 40.0	82,577 95,081	79,300 91,853	2,085 2,080

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

0 1 2	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Architecture and engineering								
occupations - Continued								
Civil engineers	\$34.61	\$37.98	\$1,441	\$1,575	41.6	\$68,348	\$81,890	1,975
Electrical and electronics								
engineers	29.95	22.00	1,288	990	43.0	66,952	51,485	2,236
Electrical engineers	28.75	22.00	1,233	990	42.9	64,123	51,485	2,230
Industrial engineers,								
including health and	48.49	37.24	1,951	1,624	40.2	101,470	84,437	2,093
safety Industrial engineers	31.62	28.69	1,931	1,024	40.4	66,496	59,681	2,093
Mechanical engineers	33.14	33.54	1,370	1,342	41.4	70,419	69,763	2,103
Drafters	19.19	17.57	767	703	40.0	39,909	36,544	2,080
Engineering technicians,	17.17	17.57	, , ,	703	10.0	37,707	30,311	2,000
except drafters	25.58	24.60	1,021	978	39.9	53,086	50,877	2,075
Life, physical, and social								
science occupations	28.39	19.29	1,142	748	40.2	59,382	38,875	2,092
Physical scientists	33.05	24.65	1,359	1,020	41.1	70,663	53,040	2,138
Chemists and materials								
scientists	26.01	24.24	1,105	1,000	42.5	57,472	52,000	2,209
Chemists	26.01	24.24	1,105	1,000	42.5	57,472	52,000	2,209
Miscellaneous life, physical,								
and social science	26.27	20.00	1.040	1 220	20.0		64.440	2.067
technicians	26.37	30.98	1,048	1,239	39.8	54,516	64,443	2,067
Community and social								
services occupations	18.41	17.56	726	671	39.4	37,075	34,866	2,014
Counselors	20.60	16.81	833	716	40.4	41,275	37,922	2,003
Educational, vocational,								
and school counselors	26.43	24.04	1,020	962	38.6	47,467	48,146	1,796
Social workers	17.63	17.25	694	678	39.3	35,641	34,320	2,021
Child, family, and school	17.02	17.02	600	717	20.0	25.616	24.062	1.007
social workers	17.92	17.92	699	717	39.0	35,616	34,962	1,987
Miscellaneous community and social service								
specialists	17.13	17.59	658	668	38.4	34,237	34,712	1,999
Probation officers and	17.13	11.37	030	000	J0. 4	J -1 ,237	J+,/14	1,227
correctional treatment								
specialists	17.11	17.56	669	703	39.1	34,781	36,531	2,033
Social and human service						- ,	,	,
assistants	16.29	15.00	639	600	39.2	33,228	31,200	2,040
Legal occupations	33.10	22.60	1,326	904	40.1	68,963	47,000	2,084

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	$arly^3$		Weekly ⁴			Annual ⁵	
Occupation ²	Mean	Median	Mean	Median	Mean	Mean	Median	Mean
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours
Lawyers	\$48.69	\$44.57	\$1,957	\$1,783	40.2	\$101,753	\$92,706	2,090
Education, training, and								
library occupations	28.71	28.54	1,099	1,087	38.3	43,317	42,196	1,509
Postsecondary teachers	44.98	37.30	1,746	1,439	38.8	70,806	58,311	1,574
Math and computer	11.50	37.50	1,710	1,137	30.0	70,000	50,511	1,571
teachers, postsecondary	38.64	38.12	1,440	1,429	37.3	56,642	56,033	1,466
Mathematical science			, -	, -		,.	,	,
teachers,								
postsecondary	39.37	38.12	1,462	1,429	37.1	56,835	56,033	1,444
Arts, communications, and								
humanities teachers,								
postsecondary	32.57	32.90	1,300	1,316	39.9	54,215	51,326	1,665
Miscellaneous								
postsecondary teachers	30.01	28.78	1,092	1,034	36.4	48,160	48,023	1,605
Primary, secondary, and								
special education school								
teachers	31.07	29.59	1,185	1,151	38.1	45,218	42,980	1,455
Preschool and kindergarten	20.10	20.00	1.006		20.7	44.044	42.550	
teachers	28.19	28.89	1,086	1,155	38.5	41,011	42,750	1,455
Kindergarten teachers,								
except special	20.76	20.00	1 115	1 155	20.0	41.226	42.750	1 427
education	28.76	28.89	1,115	1,155	38.8	41,326	42,750	1,437
Elementary and middle school teachers	31.99	28.98	1,220	1,123	38.1	46,159	42,196	1,443
Elementary school	31.77	20.90	1,220	1,123	30.1	40,139	42,190	1,443
teachers, except								
special education	31.09	28.98	1,184	1,128	38.1	44,817	42,201	1,441
Middle school teachers,	31.07	20.70	1,101	1,120	30.1	11,017	12,201	1,111
except special and								
vocational education	34.31	28.70	1,312	1,101	38.3	49,628	41,586	1,447
Secondary school teachers	30.30	30.36	1,154	1,176	38.1	44,235	44,434	1,460
Secondary school			,	ŕ		,	ĺ	
teachers, except								
special and								
vocational education	30.25	30.36	1,153	1,176	38.1	44,228	44,434	1,462
Special education teachers	30.33	31.18	1,154	1,169	38.1	45,891	46,809	1,513
Special education								
teachers, preschool,								
kindergarten, and	24.27	22	4 400	, , , ,	20.2	4.50.00	40.054	
elementary school	31.05	32.57	1,188	1,211	38.3	47,961	49,831	1,545
Other teachers and instructors	26.03	26.35	1,007	1,013	38.7	42,947	40,529	1,650
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Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2 2	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations -Continued								
Librarians	\$20.19	\$18.56	\$796	\$766	39.4	\$38,856	\$41,184	1,925
Library technicians	15.12	16.32	571	571	37.8	25,438	21,310	1,682
Instructional coordinators	35.51	34.10	1,388	1,364	39.1	64,075	55,245	1,804
Teacher assistants	10.03	9.70	379	375	37.8	14,665	14,085	1,461
Arts, design, entertainment,								
sports, and media								
occupations	18.85	16.83	743	616	39.4	38,524	32,011	2,044
Designers	16.68	16.83	668	673	40.1	34,759	35,000	2,084
Graphic designers	17.76	16.83	710	673	40.0	36,938	35,000	2,080
News analysts, reporters and						,	Í	,
correspondents	23.03	20.46	887	818	38.5	46,148	42,546	2,004
Reporters and							·	
correspondents	17.47	14.22	667	508	38.2	34,705	26,406	1,987
Health care prestitioner and								
Healthcare practitioner and technical occupations	25.53	22.06	1,009	877	39.5	51,942	45,438	2,035
Dietitians and nutritionists	22.96	25.00	908	1,000	39.5	47,236	52,000	2,055
Pharmacists	51.82	52.00	2,069	2,080	39.9	107,574	108,160	2,037
Physicians and surgeons	85.45	92.13	3,658	3,858	42.8	190,220	200,639	2,076
Registered nurses	29.35	25.43	1,154	1,002	39.3	59,817	52,021	2,038
Therapists	25.32	23.43	992	933	39.3	49,558	48,506	1,957
Physical therapists	31.03	29.06	1,229	1,142	39.6	63,931	59,405	2,060
Respiratory therapists	22.20	22.66	886	895	39.9	46,076	46,519	2,076
Clinical laboratory	22.20	22.00		0,5	37.7	10,070	10,519	2,070
technologists and								
technicians	21.32	21.71	843	866	39.6	43,843	45,053	2,057
Medical and clinical				a=.				• 000
laboratory technologists Medical and clinical	21.86	21.85	875	874	40.0	45,478	45,448	2,080
laboratory technicians	20.44	21.02	794	841	38.9	41,289	43,722	2,020
Diagnostic related	20.44	21.02	134	041	30.7	41,209	45,722	2,020
technologists and								
technicians	23.83	24.20	952	968	39.9	49,485	50,336	2,077
Radiologic technologists	23.03	2 1.20	/52	700	37.7	15,105	20,330	2,077
and technicians	23.29	24.31	930	968	39.9	48,354	50,336	2,076
Health diagnosing and	J					-,	,	,
treating practitioner								
support technicians	12.82	12.02	509	481	39.7	26,444	24,995	2,063
Pharmacy technicians	13.24	12.75	526	509	39.7	27,333	26,478	2,065
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Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly ³		Weekly ⁴		Annual ⁵			
Occupation ²									
Occupation	Mean	Median	Mean	Median	Mean	Mean	Median	Mean	
_	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours	
Healthcare practitioner and									
technical occupations									
-Continued									
Surgical technologists	\$15.32	\$15.61	\$611	\$624	39.9	\$31,791	\$32,469	2,075	
Licensed practical and									
licensed vocational nurses	16.83	16.50	667	656	39.6	33,401	33,467	1,984	
Medical records and health									
information technicians	15.34	16.30	614	652	40.0	31,906	33,904	2,080	
Miscellaneous health									
technologists and technicians	16.57	15.25	661	610	39.9	34,385	31,720	2,075	
technicians	10.57	13.23	001	010	37.7	34,363	31,720	2,073	
Healthcare support									
occupations	10.84	10.30	428	403	39.5	22,137	20,842	2,041	
Nursing, psychiatric, and									
home health aides	9.48	9.24	372	364	39.2	19,230	18,782	2,028	
Home health aides	9.11	7.66	361	306	39.6	18,748	15,933	2,058	
Nursing aides, orderlies,	0.57	0.24	274	264	20.1	10.220	10.000	2.020	
and attendants Miscellaneous healthcare	9.57	9.24	374	364	39.1	19,330	18,909	2,020	
support occupations	12.25	12.44	487	490	39.8	25,317	25,771	2,066	
Medical assistants	11.53	11.00	460	440	40.0	23,946	22,880	2,000	
Medical equipment	11.55	11.00	100	110	10.0	23,710	22,000	2,070	
preparers	13.73	13.11	547	524	39.8	28,447	27,269	2,072	
Medical transcriptionists	13.62	14.50	545	580	40.0	28,323	30,160	2,080	
B 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	12.40	11.07	552	400	41.0	20.206	24.601	2.107	
Protective service occupations First-line	13.49	11.87	553	480	41.0	28,396	24,681	2,105	
supervisors/managers, law									
enforcement workers	19.49	18.16	778	727	39.9	40,443	37,779	2,075	
First-line	15.15	10.10	,,,	, 2,	37.7	10,115	31,119	2,075	
supervisors/managers									
of correctional officers	14.27	12.50	571	500	40.0	29,680	26,000	2,080	
First-line									
supervisors/managers									
of police and detectives	25.02	24.91	996	1,011	39.8	51,777	52,584	2,069	
First-line									
supervisors/managers of									
fire fighting and prevention workers	19.00	18.33	988	1,100	52.0	51,364	57,190	2,704	
Fire fighters	11.92	11.89	592	586	49.6	30,761	30,495	2,704	
Bailiffs, correctional officers,	11.72	11.07] 3,2	300	→ 2.0	30,701	30,773	2,300	
and jailers	12.23	10.58	491	431	40.2	25,554	22,401	2,090	
- -									

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Protective service occupations								
-Continued								
Correctional officers and	Φ10 12	Φ10. 7 0	0.400	0.405	40.0	ΦΩΣ ΩΣ1	Φ22 117	2 000
jailers	\$12.13	\$10.58	\$488	\$425	40.2	\$25,351	\$22,117	2,090
Detectives and criminal	22.66	22.22	948	889	41.8	49,302	46,216	2,175
investigators Police officers	17.55	18.07	710	724	40.5	36,929	37,669	2,173
Police and sheriff's patrol	17.55	10.07	/10	/ 24	40.5	30,727	37,007	2,104
officers	17.55	18.07	710	724	40.5	36,929	37,669	2,104
Security guards and gaming			,	,		0 0,5 =5	.,,,,,,	_,
surveillance officers	10.45	9.60	418	383	40.0	21,714	19,906	2,078
Security guards	10.22	9.38	408	375	40.0	21,235	19,510	2,078
Miscellaneous protective								
service workers	10.53	10.69	421	427	40.0	11,631	2,504	1,105
F 1 (* 1 .								
Food preparation and serving	9.05	7.66	212	200	20.7	15 400	14 001	1.016
related occupations First-line	8.05	7.66	312	288	38.7	15,422	14,001	1,916
supervisors/managers,								
food preparation and								
serving workers	13.33	12.71	556	541	41.7	25,761	22,880	1,933
First-line	10.00	12.71		0.1	,	20,701	22,000	1,700
supervisors/managers								
of food preparation and								
serving workers	13.22	12.71	551	541	41.7	25,531	22,880	1,932
Cooks	9.77	10.03	379	380	38.8	18,614	18,720	1,906
Cooks, institution and								
cafeteria	9.59	8.75	365	341	38.1	16,891	14,560	1,762
Cooks, restaurant	10.82	10.75	424	430	39.2	22,037	22,358	2,037
Food preparation workers	9.84	11.51	348	345	35.3	14,466	12,775	1,470
Food service, tipped	5.26	5.30	206	211	39.2	10,705	10,982	2,034
Waiters and waitresses Dining room and cafeteria	4.81	5.25	189	210	39.2	9,808	10,920	2,038
attendants and								
bartender helpers	7.44	8.19	282	298	37.9	14,238	15,517	1,913
Fast food and counter	,	0.17	202	270	37.5	11,230	15,517	1,713
workers	8.38	8.00	302	288	36.1	14,051	12,807	1,677
Combined food preparation								•
and serving workers,								
including fast food	8.23	7.76	309	277	37.5	15,123	13,520	1,837

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

$\frac{\text{Hourly}^3}{\text{Occupation}^2} \frac{\text{Weekly}^4}{\text{Mean}} = \frac{\text{Median}}{\text{earnings}} \frac{\text{Mean}}{\text{earnings}} = \frac{\text{Median}}{\text{earnings}} = \frac{\text{Median}}{\text{earnings}} = \frac{\text{Mean}}{\text{hours}} = \frac{\text{Mean}}{\text{earnings}} = \frac{\text{Median}}{\text{earnings}} = \frac{\text{Median}}{\text{earnings}} = \frac{\text{Mean}}{\text{earnings}} = \frac{\text{Median}}{\text{earnings}} = \frac{\text{Median}$	Mean hours
Mean Median Mean Median Mean Mean Mean Median	
Food preparation and serving related occupationsContinued Counter attendants, cafeteria, food concession, and coffee	
	1,144
Food servers, nonrestaurant 6.48 7.50 251 274 38.7 13,045 14,251	2,012
Dishwashers	2,076
Building and grounds cleaning and maintenance	2050
occupations 10.18 8.98 406 359 39.8 20,966 18,616	2,059
First-line supervisors/managers, building and grounds cleaning and maintenance	
workers	2,087
First-line supervisors/managers of housekeeping and	2.070
janitorial workers	2,079
Building cleaning workers 9.35 8.76 370 348 39.6 19,146 17,888 Janitors and cleaners, except maids and	2,049
housekeeping cleaners 9.97 9.04 395 360 39.6 20,363 18,720 Maids and housekeeping 9.97 9.04 395 360 39.6 20,363 18,720	2,042
cleaners	2,060
Pest control workers	2,305
Grounds maintenance workers	2,039
groundskeeping workers	2,042
Personal care and service occupations 8.87 7.34 353 290 39.8 18,278 14,934	2,061
supervisors/managers of gaming workers 14.70 13.14 598 525 40.7 31,074 27,310	2,114
	2,080
Gaming dealers	2,080
Child care workers	2,080

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Personal care and service occupations –Continued Recreation and fitness								
workers	\$15.22	\$14.62	\$606	\$585	39.8	\$31,532	\$30,405	2,072
Recreation workers	15.22	14.62	606	585	39.8	31,532	30,405	2,072
Sales and related occupations First-line	18.94	13.36	767	545	40.5	39,906	28,350	2,107
supervisors/managers, sales workers First-line	18.06	16.35	766	676	42.4	39,852	35,150	2,206
supervisors/managers of retail sales workers First-line supervisors/managers	16.78	15.39	710	638	42.3	36,924	33,176	2,201
of non-retail sales	22.70	17 17	075	697	42.0	50.601	25 714	2 225
workers Retail sales workers	22.78 11.18	17.17 10.20	975 446	687 404	42.8 39.9	50,691 23,166	35,714 21,010	2,225 2,072
Cashiers, all workers	10.13	9.63	404	384	39.9	23,100	19,968	2,072
Cashiers	9.26	8.60	369	340	39.8	19,193	17,680	2,074
Counter and rental clerks	7.20	0.00	307	310	37.0	15,155	17,000	2,072
and parts salespersons	13.61	13.59	550	544	40.4	28,603	28,269	2,101
Counter and rental clerks	10.27	10.00	407	408	39.6	21,144	21,216	2,058
Parts salespersons	14.50	15.00	589	600	40.6	30,649	31,200	2,113
Retail salespersons	12.06	10.47	479	410	39.7	24,880	21,320	2,063
Insurance sales agents Sales representatives, wholesale and	26.91	17.44	1,096	697	40.7	56,979	36,265	2,118
manufacturing	27.24	23.26	1,121	943	41.2	58,305	49,032	2,140
products	28.92	26.92	1,157	1,077	40.0	60,160	56,000	2,080
products Miscellaneous sales and	26.86	21.84	1,113	919	41.4	57,869	47,796	2,154
related workers	13.39	10.00	536	400	40.0	27,855	20,800	2,080

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative								
support occupations	\$13.71	\$12.68	\$544	\$504	39.7	\$27,995	\$26,031	2,041
First-line	Ψ13.71	Ψ12.00	ΨΣΤΤ	Ψ501	37.1	Ψ21,,,,	Ψ20,031	2,011
supervisors/managers of								
office and administrative								
support workers	18.55	18.32	734	731	39.6	38,185	38,000	2,058
Switchboard operators,						,	ĺ	,
including answering								
service	10.96	9.60	438	384	40.0	22,787	19,968	2,079
Financial clerks	13.06	12.16	517	484	39.5	26,738	25,183	2,047
Bill and account collectors	10.83	10.00	433	400	40.0	22,524	20,800	2,079
Billing and posting clerks								
and machine operators	13.45	13.46	533	535	39.6	27,696	27,830	2,059
Bookkeeping, accounting,								
and auditing clerks	14.65	14.10	576	550	39.3	29,664	28,621	2,025
Payroll and timekeeping								
clerks	16.59	16.84	647	674	39.0	33,240	33,550	2,004
Procurement clerks	15.52	17.60	621	704	40.0	32,274	36,600	2,080
Tellers	10.60	10.39	419	408	39.6	21,800	21,216	2,057
Court, municipal, and license	12.07	10.05	5.57	520	20.0	20.054	27.552	2.072
clerks	13.97	13.25	557	530	39.9	28,954	27,552	2,073
Customer service	1425	12.00	572	524	20.0	20.705	27.222	2.075
representatives	14.35	13.09	573	524	39.9	29,785	27,223	2,075
Eligibility interviewers,	17.45	16.13	693	630	39.7	36,036	32,739	2,066
government programs File clerks	11.34	10.13	453	433	40.0	23,580	22,499	2,080
Hotel, motel, and resort desk	11.54	10.62	433	433	40.0	23,360	22,499	2,000
clerks	9.70	9.97	385	399	39.7	20,025	20,744	2,064
Interviewers, except	2.70). <i>)</i>	303	377	37.1	20,023	20,744	2,004
eligibility and loan	14.08	13.00	558	505	39.6	29,004	26,249	2,060
Loan interviewers and clerks	14.41	15.59	575	615	39.9	29,886	31,976	2,074
Order clerks	11.90	11.00	475	440	39.9	24,680	22,880	2,073
Human resources assistants,	11.70	11.00	.,.		67.7	2.,000	22,000	2,070
except payroll and								
timekeeping	14.74	14.86	585	594	39.7	30,016	30,875	2,036
Receptionists and information						,-,-	,	,
clerks	12.08	11.42	483	457	40.0	25,059	23,745	2,075
Reservation and								
transportation ticket								
agents and travel clerks	12.48	14.01	488	560	39.1	25,391	29,141	2,035
Dispatchers	14.99	14.85	630	609	42.0	32,203	28,571	2,148
Police, fire, and ambulance								
dispatchers	13.44	12.77	541	511	40.2	28,107	26,570	2,091

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2 " 2	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations -Continued Dispatchers, except police,								
fire, and ambulance Meter readers, utilities	\$15.81 14.84	\$16.15 14.05	\$681 567	\$695 541	43.1 38.2	\$34,473 29,469	\$33,093 28,122	2,180 1,986
Production, planning, and expediting clerks Shipping, receiving, and	17.36	14.56	694	582	40.0	36,099	30,285	2,080
traffic clerks Stock clerks and order fillers	12.35 11.67	12.20 11.60	494 465	488 456	40.0 39.8	25,663 24,173	25,376 23,691	2,077 2,071
Secretaries and administrative assistants Executive secretaries and	15.59	14.86	620	591	39.8	32,021	30,187	2,054
administrative assistants Legal secretaries	19.72 16.31	18.70 14.90	786 640	737 596	39.9 39.2	40,852 33,264	38,334 31,000	2,072 2,039
Medical secretaries Secretaries, except legal,	12.75	12.50	508	500	39.9	26,380	26,000	2,070
medical, and executive Computer operators Data entry and information	14.02 13.05	13.00 11.94	558 521	520 478	39.8 39.9	28,468 27,090	27,040 24,831	2,031 2,076
processing workers Data entry keyers	12.50 12.14	12.16 12.16	499 486	487 486	39.9 40.0	25,938 25,249	25,301 25,293	2,075 2,080
Insurance claims and policy processing clerks	16.91	14.40	650	555	38.4	33,805	28,835	1,999
operators, except postal service	10.24 12.90	10.09 12.00	410 508	404 480	40.0 39.4	21,297 24,788	20,987 24,602	2,080 1,922
Construction and extraction occupations	15.88	15.00	633	599	39.9	32,729	30,784	2,062
supervisors/managers of construction trades and extraction workers	22.62	20.50	909	832	40.2	46,938	43,285	2,076
Carpenters Construction laborers	17.06 12.22	17.00 10.62	682 489	680 425	40.0 40.0	35,467 25,218	35,360 22,090	2,079 2,064
Construction equipment operators	14.99	14.85	600	594	40.0	30,799	30,701	2,055

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations –Continued Operating engineers and other construction								
equipment operators Electricians Painters and paperhangers	\$15.92 18.25 14.88	\$16.00 18.50 14.24	\$637 730 595	\$640 740 570	40.0 40.0 40.0	\$32,432 37,970 30,904	\$32,758 38,480 29,615	2,038 2,080 2,077
Painters, construction and maintenance	14.88	14.24	595	570	40.0	30,904	29,615	2,077
pipefitters, and steamfittersPlumbers, pipefitters, and	17.90	17.47	716	699	40.0	37,226	36,338	2,080
Sheet metal workers Structural iron and steel	17.90 14.80	17.47 15.87	716 592	699 635	40.0 40.0	37,226 30,790	36,338 32,999	2,080 2,080
workers Helpers, construction trades Highway maintenance	17.99 12.63	16.00 12.54	720 501	640 501	40.0 39.7	37,417 25,773	33,280 26,075	2,080 2,041
workers	12.53	12.44	493	488	39.4	25,654	25,388	2,048
Installation, maintenance, and repair occupations First-line supervisors/managers of mechanics, installers, and	19.97	18.30	802	734	40.2	41,661	38,189	2,086
repairers Automotive technicians and	23.44	20.21	967	810	41.3	50,302	42,140	2,146
repairers Automotive body and	19.62	18.25	796	720	40.6	41,362	37,440	2,109
related repairers Automotive service technicians and	18.43	16.78	737	671	40.0	38,336	34,902	2,080
mechanics Bus and truck mechanics and	20.09	19.14	820	800	40.8	42,598	41,600	2,120
diesel engine specialists Heavy vehicle and mobile equipment service	17.21	16.83	688	673	40.0	35,703	35,006	2,075
technicians and mechanics	17.94	18.00	717	720	40.0	37,308	37,440	2,080
mechanics, except engines	18.80	18.90	752	756	40.0	39,100	39,318	2,080

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2 2	Hourly ³			Weekly ⁴		Annual ⁵		
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations -Continued Control and valve installers								
and repairers Control and valve installers and repairers, except	\$19.69	\$20.42	\$769	\$817	39.0	\$39,980	\$42,474	2,031
mechanical door Heating, air conditioning, and refrigeration mechanics	19.69	20.42	769	817	39.0	39,980	42,474	2,031
and installers Industrial machinery installation, repair, and	17.03	16.65	681	666	40.0	35,413	34,636	2,079
maintenance workers Industrial machinery	19.02	18.30	759	732	39.9	39,394	38,064	2,071
mechanics	23.75	23.13	950	925	40.0	49,401	48,100	2,080
workers, general Maintenance workers,	15.32	14.00	608	552	39.7	31,500	29,120	2,056
machinery Line installers and repairers	16.82 26.22	16.07 28.38	673 1,046	643 1,135	40.0 39.9	35,014 54,391	33,419 59,020	2,081 2,075
Electrical power-line installers and repairers Telecommunications line	26.87	29.17	1,075	1,167	40.0	55,897	60,674	2,080
installers and repairers Miscellaneous installation, maintenance, and repair	25.73	28.38	1,025	1,135	39.8	53,278	59,020	2,071
workers	15.43	13.62	616	545	39.9	31,710	28,332	2,055
Production occupations First-line	15.28	13.44	607	530	39.7	31,531	27,454	2,064
supervisors/managers of production and operating workers	21.28	21.90	855	876	40.2	44,400	45,552	2,087
assemblers Electrical and electronic	11.81	11.96	469	467	39.7	24,381	24,274	2,064
equipment assemblers Engine and other machine	11.61	12.45	464	498	40.0	24,144	25,896	2,080
assemblers Miscellaneous assemblers and fabricators	14.00 16.55	11.99 13.35	560 662	480 534	40.0 40.0	29,113 34,406	24,939 27,768	2,080 2,079
raoricators	10.55	13.33	002	234	70.0	37,700	21,100	2,019

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hourly ³		Weekly ⁴			Annual ⁵		
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations -Continued	***	****	400.4		40.0		427.101	• • • • •
Team assemblers Butchers and other meat, poultry, and fish	\$20.10	\$16.92	\$804	\$677	40.0	\$41,815	\$35,194	2,080
processing workers Butchers and meat cutters	8.82 11.87	8.25 12.50	344 470	320 500	39.0 39.6	17,901 24,417	16,640 26,000	2,029 2,057
Miscellaneous food							·	
processing workers Food batchmakers	15.46 15.80	15.36 16.68	592 601	588 626	38.3 38.1	30,808 31,269	30,576 32,526	1,992 1,979
Computer control	13.00	10.00	001	020	30.1	31,207	32,320	1,777
programmers and operators	14.20	14.75	571	590	40.2	29,704	30,680	2,092
machine tool operators, metal and plastic Forming machine setters,	14.14	14.75	569	590	40.2	29,582	30,680	2,092
operators, and tenders, metal and plastic Extruding and drawing machine setters,	16.91	18.37	678	735	40.1	35,252	38,210	2,085
operators, and tenders, metal and plastic Machine tool cutting setters,	15.90	15.32	639	643	40.2	33,233	33,459	2,091
operators, and tenders, metal and plastic Cutting, punching, and press machine setters,	15.46	15.00	616	600	39.8	32,032	31,200	2,072
operators, and tenders, metal and plastic Lathe and turning machine tool setters, operators,	15.56	15.27	622	611	40.0	32,329	31,764	2,078
and tenders, metal and plastic	18.31 20.80	18.22 19.84	732 831	729 794	40.0 39.9	38,065 43,205	37,898 41,267	2,079 2,077
machine setters, operators, and tenders, metal and plastic Molding, coremaking, and casting machine setters,	12.34	11.07	489	443	39.6	25,403	23,026	2,058
operators, and tenders, metal and plastic	12.34	11.07	489	443	39.6	25,403	23,026	2,058

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hourly ³		Weekly ⁴			Annual ⁵		
Occupation ²								
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations -Continued								
Multiple machine tool setters,								
operators, and tenders,								
metal and plastic	\$16.62	\$16.01	\$664	\$668	40.0	\$34,546	\$34,715	2,079
Tool and die makers	20.84	21.00	820	843	39.3	42,640	43,846	2,046
Welding, soldering, and								
brazing workers	16.35	17.40	654	696	40.0	34,002	36,192	2,079
Welders, cutters, solderers,								
and brazers	16.27	16.25	650	650	40.0	33,820	33,800	2,079
Welding, soldering, and								
brazing machine								
setters, operators, and tenders	16.56	17.40	662	696	40.0	34,430	36,192	2,079
Miscellaneous metalworkers	10.50	17.40	002	090	40.0	34,430	30,192	2,079
and plastic workers	14.22	15.48	569	619	40.0	29,560	32,205	2,079
Printers	20.97	23.95	810	862	38.6	42,100	44,834	2,008
Printing machine operators	20.31	19.97	791	862	38.9	41,116	44,834	2,024
Laundry and dry-cleaning						, -	,	,-
workers	8.62	8.39	339	336	39.3	17,622	17,451	2,044
Sewing machine operators	10.71	9.85	415	380	38.7	21,157	19,336	1,976
Textile machine setters,								
operators, and tenders	12.47	11.17	502	447	40.3	26,100	23,223	2,094
Woodworking machine								
setters, operators, and	44.50	44.00	4.50	4.40	20.5	22.520	22 000	2012
tenders	11.52	11.00	458	440	39.7	23,528	22,000	2,042
Sawing machine setters,								
operators, and tenders, wood	10.64	9.25	426	370	40.0	21,739	19,240	2,042
Woodworking machine	10.04	9.23	420	370	40.0	21,739	19,240	2,042
setters, operators, and								
tenders, except sawing	13.19	13.25	518	518	39.2	26,919	26,936	2,040
Water and liquid waste	13.17	15.25			37.2	20,515	20,750	2,010
treatment plant and								
system operators	17.25	18.11	689	724	39.9	35,809	37,669	2,076
Miscellaneous plant and							·	
system operators	23.64	26.99	939	1,069	39.7	48,843	55,578	2,066
Chemical processing machine								
setters, operators, and								
tenders	14.03	11.00	560	440	39.9	29,114	22,880	2,075
Chemical equipment	15.00	11.00	(0)	440	20.0	21 400	22.000	2.072
operators and tenders	15.20	11.00	606	440	39.8	31,489	22,880	2,072
	L							

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hourly ³			Weekly ⁴		Annual ⁵			
Occupation ²									
Occupation	Mean	Median	Mean	Median	Mean	Mean	Median	Mean	
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours	
Production occupations									
-Continued									
Crushing, grinding, polishing,									
mixing, and blending	¢10.24	¢10.04	¢720	Φ75A	40.0	\$27.024	\$20.197	2.000	
workers Mixing and blending	\$18.24	\$18.84	\$730	\$754	40.0	\$37,934	\$39,187	2,080	
machine setters,									
operators, and tenders	18.68	19.98	747	799	40.0	38,860	41,558	2,080	
Inspectors, testers, sorters,									
samplers, and weighers	17.15	14.36	688	574	40.1	35,778	29,869	2,086	
Painting workers	12.55	11.00	502	440	40.0	26,103	22,880	2,080	
spraying machine									
setters, operators, and									
tenders	12.40	10.50	496	420	40.0	25,799	21,840	2,080	
Miscellaneous production									
workers	13.28	12.00	529	480	39.8	27,509	24,960	2,072	
Paper goods machine setters, operators, and									
tenders	16.81	17.13	672	685	40.0	34,959	35,630	2,080	
Helpersproduction		-,,,,,				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		_,,	
workers	11.10	11.44	440	458	39.6	22,878	23,795	2,060	
Transportation and material									
moving occupations	14.74	13.15	594	518	40.3	30,384	26,728	2,061	
First-line									
supervisors/managers of helpers, laborers, and									
material movers, hand	19.66	18.99	842	760	42.8	43,767	39,499	2,226	
First-line						,	,	,	
supervisors/managers of									
transportation and									
material-moving machine and vehicle operators	18.65	16.75	758	670	40.6	39,394	34,840	2,112	
Aircraft pilots and flight	16.03	10.73	136	070	40.0	37,374	34,040	2,112	
engineers	86.68	83.91	1,933	1,713	22.3	100,514	89,099	1,160	
Airline pilots, copilots, and			·			,	·		
flight engineers	86.68	83.91	1,933	1,713	22.3	100,514	89,099	1,160	
Bus drivers ashael	13.56	14.47	412	362	30.4	17,578	12,369	1,296	
Bus drivers, school Driver/sales workers and	12.66	12.74	314	255	24.8	12,099	9,428	956	
truck drivers	15.54	14.88	670	611	43.1	34,720	31,320	2,235	
Driver/sales workers	15.38	15.84	648	634	42.1	33,703	32,943	2,191	

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material								
moving occupations -Continued								
Truck drivers, heavy and								
tractor-trailer	\$15.89	\$15.00	\$724	\$642	45.6	\$37,411	\$33,297	2,355
Truck drivers, light or	Ψ10.0>	410.00	₩ / - .	Ψ0.2		φυ,,	φυυ,_,,	_,000
delivery services	15.04	13.25	602	530	40.0	31,311	27,560	2,082
Crane and tower operators	19.81	17.00	793	680	40.0	41,215	35,360	2,080
Dredge, excavating, and								
loading machine operators	17.22	17.34	689	694	40.0	35,820	36,067	2,080
Excavating and loading								
machine and dragline					40.0			• 000
operators	17.22	17.34	689	694	40.0	35,820	36,067	2,080
Industrial truck and tractor	12.07	10.71	500	500	20.0	07.157	26,000	2.077
operatorsLaborers and material	13.07	12.71	522	500	39.9	27,157	26,000	2,077
movers, hand	11.08	11.00	439	440	39.7	22,806	22,880	2,058
Cleaners of vehicles and	11.00	11.00	439	440	39.1	22,800	22,000	2,036
equipment	12.70	12.82	506	513	39.9	26,329	26,666	2,073
Laborers and freight, stock,	12.70	12.02		010	67.7	20,525	20,000	_,0.0
and material movers,								
hand	11.09	11.00	438	440	39.5	22,714	22,880	2,048
Machine feeders and								
offbearers	10.30	11.24	413	450	40.1	21,479	23,379	2,086
Packers and packagers,								
hand	10.52	10.23	421	409	40.0	21,878	21,276	2,080
Refuse and recyclable	4000	46.5-			46.0			• 000
material collectors	10.96	10.35	438	414	40.0	22,796	21,534	2,080

¹ Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.
 Earnings are the straight-time hourly wages or salaries paid to employees.

They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

4 Mean weekly earnings are the straight-time weekly weeks or calcains and to

⁴ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are

Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.