

**Table 16**

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$18.62	\$14.42	\$747	\$576	40.1	\$38,712	\$29,900	2,080
<b>Management occupations</b> .....	44.01	39.32	1,795	1,564	40.8	93,279	81,313	2,120
General and operations managers .....	57.28	47.59	2,476	2,489	43.2	128,761	129,422	2,248
Marketing and sales managers .....	48.63	52.57	2,069	2,102	42.6	107,608	109,316	2,213
Marketing managers .....	46.78	36.98	1,932	1,479	41.3	100,438	76,910	2,147
Computer and information systems managers .....	46.38	44.88	1,855	1,795	40.0	96,477	93,350	2,080
Financial managers .....	39.18	33.05	1,595	1,432	40.7	82,924	74,485	2,116
Human resources managers ...	58.02	45.70	2,326	1,828	40.1	120,929	95,052	2,084
Transportation, storage, and distribution managers .....	46.53	60.51	2,077	1,541	44.6	107,992	80,157	2,321
Education administrators .....	33.69	28.61	1,310	1,144	38.9	67,385	59,500	2,000
Education administrators, postsecondary .....	33.99	28.61	1,308	1,144	38.5	67,009	59,500	1,972
Medical and health services managers .....	32.77	32.63	1,299	1,305	39.6	67,572	67,870	2,062
<b>Business and financial operations occupations</b> .....	26.65	24.89	1,071	1,000	40.2	55,696	52,001	2,090
Cost estimators .....	25.73	24.04	1,029	962	40.0	53,509	49,999	2,080
Human resources, training, and labor relations specialists .....	25.47	22.12	1,016	887	39.9	52,827	46,140	2,074
Management analysts .....	35.60	35.66	1,407	1,426	39.5	73,152	74,173	2,055
Accountants and auditors .....	22.72	18.15	910	726	40.0	47,311	37,758	2,082
Financial analysts and advisors .....	26.80	25.60	1,066	1,001	39.8	55,435	52,062	2,068
Financial analysts .....	27.29	25.60	1,084	1,001	39.7	56,385	52,062	2,066
<b>Computer and mathematical science occupations</b> .....	34.44	34.74	1,387	1,389	40.3	72,138	72,251	2,095
Computer programmers .....	34.05	35.64	1,338	1,426	39.3	69,589	74,127	2,044
Computer software engineers .....	44.60	44.40	1,819	1,756	40.8	94,600	91,299	2,121
Computer software engineers, applications .....	45.15	42.09	1,815	1,712	40.2	94,401	89,005	2,091
Computer software engineers, systems software .....	43.76	47.11	1,825	1,818	41.7	94,920	94,557	2,169
Computer support specialists .....	17.94	17.83	710	713	39.6	36,927	37,080	2,058
Computer systems analysts ....	31.19	30.05	1,248	1,202	40.0	64,873	62,504	2,080

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Computer and mathematical science occupations</b> –Continued								
Network and computer systems administrators .....	\$27.37	\$27.35	\$1,106	\$1,071	40.4	\$57,523	\$55,694	2,102
Network systems and data communications analysts	37.84	36.76	1,576	1,760	41.7	81,966	91,499	2,166
<b>Architecture and engineering occupations</b> .....	28.69	29.56	1,153	1,182	40.2	59,817	61,485	2,085
Engineers .....	37.04	34.60	1,496	1,437	40.4	77,424	74,742	2,090
Aerospace engineers .....	45.75	44.00	1,830	1,760	40.0	95,159	91,520	2,080
Industrial engineers, including health and safety .....	36.66	34.49	1,499	1,380	40.9	77,949	71,739	2,126
Industrial engineers .....	32.40	30.88	1,333	1,262	41.1	69,302	65,601	2,139
Mechanical engineers .....	33.23	33.54	1,329	1,342	40.0	67,917	69,763	2,044
Engineering technicians, except drafters .....	20.26	13.64	811	546	40.0	42,147	28,371	2,080
<b>Life, physical, and social science occupations</b> .....	39.37	22.90	1,589	916	40.4	82,644	47,622	2,099
Physical scientists .....	46.73	41.72	1,985	2,086	42.5	103,199	108,472	2,208
<b>Community and social services occupations</b> .....	16.06	14.42	654	577	40.7	33,975	30,000	2,115
Counselors .....	12.25	11.54	511	462	41.7	26,483	23,999	2,161
Social workers .....	19.33	19.78	773	791	40.0	40,197	41,142	2,080
<b>Legal occupations</b> .....	58.54	69.85	2,342	2,794	40.0	121,763	145,286	2,080
<b>Education, training, and library occupations</b> .....	28.78	27.88	1,099	1,068	38.2	42,922	41,272	1,491
Postsecondary teachers .....	32.74	31.73	1,278	1,269	39.0	50,935	49,500	1,556
Arts, communications, and humanities teachers, postsecondary .....	31.64	32.28	1,264	1,291	39.9	51,119	51,326	1,616
Miscellaneous postsecondary teachers	29.17	31.73	1,064	1,033	36.5	42,457	41,317	1,455
Primary, secondary, and special education school teachers .....	25.89	25.34	968	971	37.4	36,842	36,487	1,423

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Education, training, and library occupations</b> —Continued								
Elementary and middle school teachers .....	\$26.25	\$25.26	\$989	\$971	37.7	\$37,444	\$36,487	1,427
Elementary school teachers, except special education .....	26.18	25.26	982	967	37.5	37,165	36,487	1,420
<b>Arts, design, entertainment, sports, and media occupations</b> .....	21.99	18.59	879	744	40.0	45,503	38,673	2,069
Designers .....	16.94	18.32	678	733	40.0	35,239	38,095	2,080
Graphic designers .....	16.56	18.32	662	733	40.0	34,443	38,095	2,080
<b>Healthcare practitioner and technical occupations</b> .....	25.68	23.54	1,012	923	39.4	52,623	48,006	2,049
Pharmacists .....	50.59	51.25	2,024	2,050	40.0	105,227	106,600	2,080
Registered nurses .....	30.85	26.86	1,203	1,040	39.0	62,557	54,080	2,028
Therapists .....	21.38	20.98	854	839	40.0	44,425	43,638	2,078
Respiratory therapists .....	20.64	20.57	826	823	40.0	42,937	42,786	2,080
Clinical laboratory technologists and technicians .....	22.19	22.84	875	900	39.4	45,521	46,784	2,051
Medical and clinical laboratory technologists .....	21.96	22.02	878	881	40.0	45,677	45,802	2,080
Medical and clinical laboratory technicians ..	22.60	23.77	870	911	38.5	45,261	47,355	2,003
Diagnostic related technologists and technicians .....	23.84	24.31	954	972	40.0	49,585	50,565	2,080
Radiologic technologists and technicians .....	22.81	24.42	912	977	40.0	47,437	50,794	2,080
Health diagnosing and treating practitioner support technicians .....	14.47	14.12	578	565	39.9	30,038	29,370	2,076
Licensed practical and licensed vocational nurses .....	16.94	17.20	670	675	39.6	34,865	35,100	2,058
<b>Healthcare support occupations</b> .....	10.50	10.00	407	387	38.8	21,170	20,145	2,016

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare support occupations</b> –Continued								
Nursing, psychiatric, and home health aides .....	\$9.85	\$9.50	\$379	\$369	38.5	\$19,724	\$19,213	2,003
Nursing aides, orderlies, and attendants .....	9.86	9.50	380	369	38.6	19,768	19,213	2,006
Miscellaneous healthcare support occupations .....	12.24	12.15	486	481	39.7	25,281	25,002	2,066
<b>Protective service occupations</b>	10.61	9.63	425	384	40.0	22,076	19,968	2,081
Security guards and gaming surveillance officers .....	10.53	9.50	421	380	40.0	21,904	19,760	2,080
Security guards .....	10.27	9.29	411	371	40.0	21,362	19,302	2,080
<b>Food preparation and serving related occupations</b> .....	7.50	7.15	298	284	39.8	15,442	14,625	2,058
Cooks .....	11.70	12.51	466	500	39.8	24,207	26,021	2,068
Food service, tipped .....	5.68	5.47	227	218	40.0	11,815	11,336	2,079
Fast food and counter workers .....	9.41	9.00	354	315	37.7	18,081	16,380	1,922
Combined food preparation and serving workers, including fast food .....	9.41	9.00	354	315	37.7	18,081	16,380	1,922
Dishwashers .....	8.45	8.43	338	337	39.9	17,551	17,534	2,077
<b>Building and grounds cleaning and maintenance occupations</b> .....	9.31	8.58	369	340	39.6	19,173	17,680	2,059
Building cleaning workers .....	8.95	8.48	354	334	39.6	18,403	17,368	2,057
Janitors and cleaners, except maids and housekeeping cleaners .....	9.57	8.81	376	353	39.3	19,562	18,333	2,045
Maids and housekeeping cleaners .....	8.42	8.35	335	328	39.8	17,423	17,056	2,069
<b>Personal care and service occupations</b> .....	8.68	6.96	348	278	40.1	18,022	14,373	2,076
First-line supervisors/managers of gaming workers .....	14.70	13.14	598	525	40.7	31,074	27,310	2,114
Gaming services workers .....	6.48	6.28	259	251	40.0	13,477	13,062	2,080
Gaming dealers .....	6.48	6.28	259	251	40.0	13,477	13,062	2,080

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Sales and related occupations</b>	\$21.65	\$13.66	\$877	\$546	40.5	\$45,583	\$28,417	2,105
First-line supervisors/managers, sales workers .....	21.12	17.17	879	687	41.6	45,703	35,714	2,164
First-line supervisors/managers of retail sales workers ..	21.63	19.63	884	785	40.9	45,991	40,830	2,126
Retail sales workers .....	11.46	11.08	457	442	39.9	23,763	22,963	2,074
Cashiers, all workers .....	11.92	12.06	476	482	39.9	24,741	25,085	2,076
Retail salespersons .....	10.81	10.10	431	395	39.8	22,387	20,550	2,070
Sales representatives, wholesale and manufacturing .....	27.49	23.44	1,154	943	42.0	59,996	49,032	2,182
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	27.10	23.44	1,139	943	42.0	59,211	49,032	2,185
Miscellaneous sales and related workers .....	16.40	10.75	656	430	40.0	34,121	22,360	2,080
<b>Office and administrative support occupations</b> .....	13.87	12.61	554	503	40.0	28,792	26,067	2,076
First-line supervisors/managers of office and administrative support workers .....	20.64	20.60	826	824	40.0	42,942	42,848	2,080
Financial clerks .....	12.41	11.70	495	468	39.9	25,760	24,336	2,075
Billing and posting clerks and machine operators	12.74	12.16	510	486	40.0	26,500	25,297	2,080
Bookkeeping, accounting, and auditing clerks .....	14.56	13.16	581	526	39.9	30,230	27,377	2,076
Payroll and timekeeping clerks .....	17.52	16.84	681	674	38.9	35,414	35,036	2,021
Customer service representatives .....	13.44	11.70	537	468	40.0	27,930	24,336	2,078
Interviewers, except eligibility and loan .....	14.48	14.08	573	563	39.5	29,777	29,286	2,056
Loan interviewers and clerks	12.73	12.50	509	500	40.0	26,478	26,000	2,080
Order clerks .....	12.42	10.27	494	411	39.8	25,700	21,364	2,069

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> —Continued								
Human resources assistants, except payroll and timekeeping .....	\$15.05	\$14.86	\$598	\$594	39.7	\$30,904	\$30,875	2,053
Receptionists and information clerks .....	11.24	11.41	450	456	40.0	23,375	23,727	2,080
Production, planning, and expediting clerks .....	17.67	14.56	707	582	40.0	36,760	30,285	2,080
Shipping, receiving, and traffic clerks .....	12.03	11.00	481	440	40.0	24,986	22,880	2,077
Stock clerks and order fillers	11.60	11.75	463	470	39.9	24,061	24,440	2,074
Secretaries and administrative assistants .....	17.44	16.14	696	646	39.9	36,177	33,573	2,075
Executive secretaries and administrative assistants .....	21.26	21.62	850	865	40.0	44,221	44,970	2,080
Medical secretaries .....	12.42	11.85	495	472	39.9	25,737	24,542	2,072
Secretaries, except legal, medical, and executive	14.20	14.18	564	542	39.7	29,326	28,159	2,065
Data entry and information processing workers .....	13.32	13.12	530	525	39.8	27,556	27,285	2,068
Data entry keyers .....	12.72	12.16	509	487	40.0	26,452	25,301	2,080
Insurance claims and policy processing clerks .....	15.86	13.86	626	555	39.5	32,540	28,835	2,052
Mail clerks and mail machine operators, except postal service .....	11.36	11.39	454	456	40.0	23,622	23,691	2,080
Office clerks, general .....	12.91	12.20	512	488	39.7	26,638	25,376	2,064
<b>Construction and extraction occupations</b> .....	17.72	17.00	709	680	40.0	36,497	34,840	2,059
Construction laborers .....	12.03	9.09	481	363	40.0	24,454	18,897	2,032
Electricians .....	23.35	22.60	934	904	40.0	48,565	47,000	2,080
Pipelayers, plumbers, pipefitters, and steamfitters .....	21.89	19.08	876	763	40.0	45,541	39,695	2,080
Plumbers, pipefitters, and steamfitters .....	21.89	19.08	876	763	40.0	45,541	39,695	2,080

See footnotes at end of table.

**Table 16**

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> .....	\$22.14	\$19.36	\$886	\$774	40.0	\$46,051	\$40,269	2,080
Automotive technicians and repairers .....	14.74	13.18	594	527	40.3	30,869	27,423	2,094
Bus and truck mechanics and diesel engine specialists ...	17.12	16.83	685	673	40.0	35,614	35,006	2,080
Industrial machinery installation, repair, and maintenance workers .....	21.15	20.60	846	824	40.0	43,974	42,848	2,079
Industrial machinery mechanics .....	24.57	25.20	982	1,008	40.0	51,089	52,416	2,080
Maintenance and repair workers, general .....	17.78	16.04	709	642	39.9	36,864	33,363	2,073
Maintenance workers, machinery .....	16.43	16.07	658	643	40.0	34,200	33,419	2,082
Line installers and repairers ...	28.51	28.38	1,140	1,135	40.0	59,292	59,020	2,080
Miscellaneous installation, maintenance, and repair workers .....	17.14	14.34	684	573	39.9	34,974	29,817	2,040
<b>Production occupations</b> .....	16.14	14.21	644	562	39.9	33,416	29,182	2,070
First-line supervisors/managers of production and operating workers .....	21.47	21.90	863	876	40.2	44,812	45,552	2,087
Electrical, electronics, and electromechanical assemblers .....	12.32	12.45	493	498	40.0	25,617	25,896	2,080
Electrical and electronic equipment assemblers ..	12.14	12.45	485	498	40.0	25,241	25,896	2,080
Engine and other machine assemblers .....	14.00	11.99	560	480	40.0	29,113	24,939	2,080
Miscellaneous assemblers and fabricators .....	17.72	14.20	709	568	40.0	36,839	29,536	2,079
Team assemblers .....	20.50	17.20	820	688	40.0	42,630	35,784	2,080
Miscellaneous food processing workers .....	16.06	15.65	620	626	38.6	32,258	32,526	2,008
Forming machine setters, operators, and tenders, metal and plastic .....	16.91	18.37	678	735	40.1	35,252	38,210	2,085

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Extruding and drawing machine setters, operators, and tenders, metal and plastic .....	\$15.90	\$15.32	\$639	\$643	40.2	\$33,233	\$33,459	2,091
Machine tool cutting setters, operators, and tenders, metal and plastic .....	14.64	14.48	583	568	39.8	30,299	29,536	2,070
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic .....	13.98	14.20	559	568	40.0	29,076	29,536	2,080
Lathe and turning machine tool setters, operators, and tenders, metal and plastic .....	18.31	18.22	732	729	40.0	38,065	37,898	2,079
Machinists .....	19.82	18.52	793	741	40.0	41,221	38,522	2,080
Molders and molding machine setters, operators, and tenders, metal and plastic .....	12.73	11.07	503	443	39.5	26,152	23,026	2,054
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic .....	12.73	11.07	503	443	39.5	26,152	23,026	2,054
Multiple machine tool setters, operators, and tenders, metal and plastic .....	16.88	16.70	677	672	40.1	35,212	34,966	2,086
Tool and die makers .....	20.19	21.08	808	843	40.0	41,993	43,846	2,080
Welding, soldering, and brazing workers .....	16.57	17.40	663	696	40.0	34,457	36,192	2,080
Welders, cutters, solderers, and brazers .....	16.58	17.40	663	696	40.0	34,482	36,192	2,080
Welding, soldering, and brazing machine setters, operators, and tenders .....	16.56	17.40	662	696	40.0	34,430	36,192	2,079
Miscellaneous metalworkers and plastic workers .....	15.47	16.39	619	656	40.0	32,152	34,091	2,078
Printers .....	24.53	24.88	932	922	38.0	48,454	47,923	1,975

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b> –Continued								
Laundry and dry-cleaning workers .....	\$8.72	\$8.39	\$343	\$336	39.4	\$17,838	\$17,451	2,046
Sewing machine operators .....	10.38	9.59	399	372	38.5	20,306	19,336	1,957
Textile machine setters, operators, and tenders .....	12.47	11.17	502	447	40.3	26,100	23,223	2,094
Woodworking machine setters, operators, and tenders .....	12.41	12.50	496	500	40.0	25,294	26,000	2,039
Miscellaneous plant and system operators .....	26.57	27.38	1,053	1,095	39.6	54,767	56,950	2,061
Chemical processing machine setters, operators, and tenders .....	15.10	10.66	602	426	39.9	31,288	22,173	2,073
Chemical equipment operators and tenders ...	16.18	8.19	644	328	39.8	33,487	17,044	2,070
Crushing, grinding, polishing, mixing, and blending workers .....	19.89	21.83	796	873	40.0	41,368	45,406	2,080
Inspectors, testers, sorters, samplers, and weighers ....	18.07	16.08	725	668	40.1	37,712	34,719	2,087
Miscellaneous production workers .....	14.80	13.64	589	515	39.8	30,630	26,788	2,070
Paper goods machine setters, operators, and tenders .....	18.90	17.13	756	685	40.0	39,317	35,630	2,080
Helpers--production workers .....	11.37	12.00	449	480	39.5	23,336	24,960	2,053
<b>Transportation and material moving occupations</b> .....	16.17	14.41	673	579	41.6	34,738	30,087	2,148
First-line supervisors/managers of transportation and material-moving machine and vehicle operators .....	25.43	31.64	1,017	1,265	40.0	52,888	65,803	2,080
Aircraft pilots and flight engineers .....	86.68	83.91	1,933	1,713	22.3	100,514	89,099	1,160
Airline pilots, copilots, and flight engineers .....	86.68	83.91	1,933	1,713	22.3	100,514	89,099	1,160

See footnotes at end of table.

**Table 16**

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b> –Continued								
Driver/sales workers and truck drivers .....	\$17.14	\$16.28	\$795	\$750	46.4	\$41,016	\$39,000	2,393
Driver/sales workers .....	15.99	17.13	697	708	43.6	36,269	36,832	2,269
Truck drivers, heavy and tractor-trailer .....	16.94	15.00	865	750	51.1	44,350	39,000	2,617
Truck drivers, light or delivery services .....	17.97	18.65	719	746	40.0	37,370	38,792	2,080
Industrial truck and tractor operators .....	13.43	13.15	536	526	39.9	27,868	27,352	2,075
Laborers and material movers, hand .....	11.12	11.23	445	449	40.0	23,040	23,348	2,073
Cleaners of vehicles and equipment .....	14.21	13.48	564	539	39.7	29,347	28,045	2,066
Laborers and freight, stock, and material movers, hand .....	11.32	11.26	453	450	40.0	23,417	23,421	2,069
Machine feeders and offbearers .....	10.21	11.05	410	442	40.1	21,298	22,984	2,086
Packers and packagers, hand .....	9.81	9.00	392	360	40.0	20,402	18,720	2,080

<sup>1</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime.

<sup>4</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.