| Occupational group ${ }^{3}$ | Goods producing |  | Service providing |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Construction | Manufacturing | Trade, transportation, and utilities | Information | Financial activities | Professional and business services | Education and health services | Leisure and hospitality | Other services |
| All workers ................................ | - | \$19.39 | \$15.44 | - | \$23.30 | - | \$18.33 | \$9.25 | \$15.28 |
| Management, professional, and related $\qquad$ | - | 36.34 | 31.79 | - | 31.84 | - | 26.44 | 16.38 | 23.23 |
| Management, business, and financial | - | 39.62 | 32.57 | - | 31.33 | - | 27.01 | - | 25.18 |
| Professional and related ......... | - | 29.19 | 30.67 | - | 34.66 | - | 26.35 | - | - |
| Service ................................... | - | 14.52 | 11.56 | - | 11.34 | - | 10.01 | 7.90 | 9.77 |
| Sales and office ........................ | - | 17.82 | 13.21 | - | 20.51 | - | 13.59 | 11.57 | 15.67 |
| Sales and related .................. | - | 30.77 | 13.38 | - | 34.52 | - | 11.63 | 12.81 | 20.23 |
| Office and administrative support | - | 14.93 | 12.87 | - | 13.36 | - | 13.60 | 10.60 | 13.23 |
| Natural resources, construction, and maintenance | - | 21.29 | 20.46 | - | 15.98 | - | 14.40 | - | 18.25 |
| Installation, maintenance, and repair $\qquad$ | - | 21.32 | 20.31 | - | - | - | 14.39 | - | 18.25 |
| Production, transportation, and material moving | - | 15.33 | 15.00 | - | - | - | 9.17 | 8.44 | 10.36 |
| Production ........................... | - | 15.69 | 13.14 | - | - | - | 8.19 | 9.88 | 10.44 |
| Transportation and material moving | - | 13.52 | 15.21 | - | - | - | - | 6.41 | - |

1 Industry sectors are determined by the 2007 North American Industry Classification System (NAICS).
2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

3 A classification system including about 800 individual occupations is used to cover all workers in the civilian
economy. See appendix B for more information.
NOTE: Dashes indicate that data did not meet publication criteria
SOURCE: Bureau of Labor Statistics, National Compensation Survey.

