RSE Table 15 Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers

	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
Occupation ¹	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
All workers	\$16.60	2.9%	\$664	2.9%	\$34,465	2.9%
Management occupations General and operations managers Financial managers Lodging managers	33.57 32.13 30.19 18.61	16.1 15.0 9.7 10.4	1,425 1,575 1,245 744	13.6 11.3 10.7 10.4	74,091 81,750 64,721 38,702	13.6 11.3 10.7 10.4
Business and financial operations occupations Buyers and purchasing agents Purchasing agents, except wholesale,	26.53 28.24	7.1 22.9	1,074 1,139	6.9 23.0	55,862 59,248	6.9 23.0
retail, and farm products	21.59 23.86	4.8 6.5	864 980	4.8 5.8	44,918 50,975	4.8 5.8
relations specialists	19.79 21.56 32.00 32.07	10.4 8.9 15.9 16.1	858 861 1,274 1,276	15.5 8.8 15.9 16.1	44,638 44,780 66,237 66,375	15.5 8.8 15.9 16.1
Computer and mathematical science occupations	32.99 43.47	8.6 3.3	1,332 1,792	9.3 4.0	69,284 93,200	9.3 4.0
Architecture and engineering occupations Engineers	27.52 33.75 43.68	9.8 17.6 13.9	1,077 1,373 1,810	11.2 16.4 11.6	56,016 71,373 94,131	11.2 16.4 11.6
Drafters Life, physical, and social science occupations	18.11 19.87	7.6 14.9	724 810	7.6 19.4	37,660 42,111	7.6
Community and social services occupations Social workers	16.96 16.09	3.2 7.3	665 636	3.7 7.0	34,587 33,069	3.7 7.0
Education, training, and library occupations Primary, secondary, and special education	15.90	12.9	613	13.0	27,336	13.0
school teachers Elementary school teachers, except special education	16.12 17.08	7.8	609 642	7.2	24,596 23,878	7.2
Secondary school teachers Secondary school teachers, except special and vocational education	17.08 15.49	10.1	592 592	7.1	26,753 26,753	7.1
Arts, design, entertainment, sports, and media occupations	15.23	7.8	595	7.9	30,937	7.9

RSE Table 15 Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

	Hourly ea	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
Occupation ¹	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³	
Arts, design, entertainment, sports, and media occupations –Continued Designers	\$16.55	10.9%	\$664	11.6%	\$34,536	11.6%	
Healthcare practitioner and technical							
occupations	27.83	12.2	1,111	12.5	57,773	12.5	
Registered nurses	28.85	20.0	1,152	19.9	59,893	19.9	
Licensed practical and licensed vocational							
nurses	17.27	5.5	691	5.5	35,914	5.5	
Miscellaneous health technologists and							
technicians	16.80	15.0	672	15.0	34,947	15.0	
Healthcare support occupations	11.18	7.4	444	7.4	23,085	7.4	
Nursing, psychiatric, and home health aides	8.73	5.4	347	5.3	18,032	5.3	
Nursing aides, orderlies, and attendants	8.67	3.9	342	3.5	17,804	3.5	
Miscellaneous healthcare support					,,,,,		
occupations	12.40	8.3	493	8.4	25,601	8.4	
Medical assistants	11.54	11.7	462	11.7	24,001	11.7	
Protective service occupations	9.52	9.1	381	9.1	19,796	9.1	
Security guards and gaming surveillance					ŕ		
officers	9.46	10.5	378	10.5	19,681	10.5	
Security guards	9.46	10.5	378	10.5	19,681	10.5	
Food preparation and serving related							
occupations	7.70	3.1	303	4.8	15,717	4.8	
First-line supervisors/managers, food							
preparation and serving workers	13.90	7.0	626	10.3	32,577	10.3	
First-line supervisors/managers of food							
preparation and serving workers	13.93	7.1	629	10.4	32,699	10.4	
Cooks	8.34	8.9	328	10.2	17,067	10.2	
Cooks, institution and cafeteria	8.01	9.9	320	9.9	16,658	9.9	
Cooks, restaurant	8.86	5.9	332	9.1	17,252	9.1	
Food service, tipped	3.59	7.8	131	6.9	6,799	6.9	
Waiters and waitresses	2.98	8.6	108	6.7	5,596	6.7	
Fast food and counter workers	7.80	5.9	306	6.8	15,845	6.8	
Combined food preparation and serving							
workers, including fast food	7.73	6.8	303	7.8	15,692	7.8	
Building and grounds cleaning and							
maintenance occupations	11.65	6.5	468	6.9	24,302	6.9	

RSE Table 15 Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

Building and grounds cleaning and maintenance occupations - Continued First-line supervisors/managers, building and grounds cleaning and maintenance workers S21.26 16.1% S865 16.8% \$44,997 16.8% S44,997 S44,997		Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
Maintenance occupations	Occupation ¹	Mean		Mean		Mean	
Maintenance occupations							
First-line supervisors/managers of child care workers	Building and grounds cleaning and						
grounds cleaning and maintenance workers							
Sulding cleaning workers 10.07 9.1 399 9.2 20,667 9.2							
Building cleaning workers							
Janitors and cleaners, except maids and housekeeping cleaners				i i			
Nousekeeping cleaners		10.07	9.1	399	9.2	20,667	9.2
Maids and housekeeping cleaners		10.07	0.7	126	0.0	22 (72	0.0
Sales and related occupations 11.42 16.8 457 16.8 23,762 16.8							
Landscaping and groundskeeping workers							
Personal care and service occupations 8.86 6.6 345 7.6 17,900 7.6 Child care workers 8.11 12.1 324 12.1 16,860 12.1 Sales and related occupations 17.13 5.1 695 5.1 36,121 5.1 First-line supervisors/managers, sales workers 16.17 8.0 696 7.5 36,167 7.5 First-line supervisors/managers of retail sales workers 16.17 8.0 696 7.5 36,167 7.5 First-line supervisors/managers of non-retail sales workers 26.75 20.6 1,130 21.5 58,771 21.5 Retail sales workers 10.94 5.2 436 5.6 22,666 5.6 Cashiers, all workers 8.46 6.2 337 6.3 17,529 6.3 Counter and rental clerks and parts salespersons 13.78 4.0 557 4.1 28,975 4.1 Counter and rental clerks 10.27 3.8 407 6.2 21,144 6.2							
Child care workers 8.11 12.1 324 12.1 16,860 12.1 Sales and related occupations 17.13 5.1 695 5.1 36,121 5.1 First-line supervisors/managers, sales workers 16.17 8.0 696 7.5 36,167 7.5 First-line supervisors/managers of retail sales workers 14.40 4.6 621 3.4 32,306 3.4 First-line supervisors/managers of non-retail sales workers 26.75 20.6 1,130 21.5 58,771 21.5 Retail sales workers 26.75 20.6 1,130 21.5 58,771 21.5 Retail sales workers 10.94 5.2 436 5.6 22,666 5.6 Cashiers 8.46 6.2 337 6.3 17,529 6.3 Counter and rental clerks and parts salespersons 13.78 4.0 557 4.1 28,975 4.1 Counter and rental clerks 10.27 3.8 407 6.2 21,144 6.2 Part	Landscaping and groundskeeping workers	11.42	10.8	437	10.8	25,702	10.8
Child care workers 8.11 12.1 324 12.1 16,860 12.1 Sales and related occupations 17.13 5.1 695 5.1 36,121 5.1 First-line supervisors/managers, sales workers 16.17 8.0 696 7.5 36,167 7.5 First-line supervisors/managers of retail sales workers 14.40 4.6 621 3.4 32,306 3.4 First-line supervisors/managers of non-retail sales workers 26.75 20.6 1,130 21.5 58,771 21.5 Retail sales workers 26.75 20.6 1,130 21.5 58,771 21.5 Retail sales workers 10.94 5.2 436 5.6 22,666 5.6 Cashiers 8.46 6.2 337 6.3 17,529 6.3 Counter and rental clerks and parts salespersons 13.78 4.0 557 4.1 28,975 4.1 Counter and rental clerks 10.27 3.8 407 6.2 21,144 6.2 Part	Personal care and service occupations	8 86	6.6	3/15	7.6	17 900	7.6
Sales and related occupations 17.13 5.1 695 5.1 36,121 5.1 First-line supervisors/managers, sales workers 16.17 8.0 696 7.5 36,167 7.5 First-line supervisors/managers of retail sales workers 14.40 4.6 621 3.4 32,306 3.4 First-line supervisors/managers of non-retail sales workers 26.75 20.6 1,130 21.5 58,771 21.5 Retail sales workers 26.75 20.6 1,130 21.5 58,771 21.5 Retail sales workers 10.94 5.2 436 5.6 22,666 5.6 Cashiers, all workers 8.46 6.2 337 6.3 17,529 6.3 Counter and rental clerks and parts salespersons 13.78 4.0 557 4.1 28,975 4.1 Counter and rental clerks 10.27 3.8 407 6.2 21,144 6.2 Parts salespersons 14.83 3.3 604 3.7 31,405 3.7				l			
First-line supervisors/managers, sales workers	Cilifa care workers	0.11	12.1	321	12.1	10,000	12.1
First-line supervisors/managers, sales workers	Sales and related occupations	17.13	5.1	695	5.1	36,121	5.1
workers 16.17 8.0 696 7.5 36,167 7.5 First-line supervisors/managers of non-retail sales workers 14.40 4.6 621 3.4 32,306 3.4 First-line supervisors/managers of non-retail sales workers 26.75 20.6 1,130 21.5 58,771 21.5 Retail sales workers 10.94 5.2 436 5.6 22,666 5.6 Cashiers, all workers 8.46 6.2 337 6.3 17,529 6.3 Counter and rental clerks and parts salespersons 8.46 6.2 337 6.3 17,529 6.3 Counter and rental clerks and parts salespersons 13.78 4.0 557 4.1 28,975 4.1 Counter and rental clerks 10.27 3.8 407 6.2 21,144 6.2 Parts salespersons 14.83 3.3 604 3.7 31,405 3.7 Retail salespersons 12.9 9.7 526 11.3 27,320 11.3 Insurance sales		2,,,20					
First-line supervisors/managers of retail sales workers		16.17	8.0	696	7.5	36,167	7.5
First-line supervisors/managers of non-retail sales workers							
non-retail sales workers 26.75 20.6 1,130 21.5 58,771 21.5 Retail sales workers 10.94 5.2 436 5.6 22,666 5.6 Cashiers, all workers 8.46 6.2 337 6.3 17,529 6.3 Cashiers 8.46 6.2 337 6.3 17,529 6.3 Counter and rental clerks and parts 8.46 6.2 337 6.3 17,529 6.3 Counter and rental clerks and parts 13.78 4.0 557 4.1 28,975 4.1 Counter and rental clerks 10.27 3.8 407 6.2 21,144 6.2 Parts salespersons 14.83 3.3 604 3.7 31,405 3.7 Retail salespersons 13.29 9.7 526 11.3 27,320 11.3 Insurance sales agents 27.12 26.1 1,108 24.9 57,641 24.9 Sales representatives, wholesale and manufacturing, technical and scientific products 28.1	sales workers	14.40	4.6	621	3.4	32,306	3.4
Retail sales workers 10.94 5.2 436 5.6 22,666 5.6 Cashiers, all workers 8.46 6.2 337 6.3 17,529 6.3 Cashiers 8.46 6.2 337 6.3 17,529 6.3 Counter and rental clerks and parts salespersons 13.78 4.0 557 4.1 28,975 4.1 Counter and rental clerks 10.27 3.8 407 6.2 21,144 6.2 Parts salespersons 14.83 3.3 604 3.7 31,405 3.7 Retail salespersons 13.29 9.7 526 11.3 27,320 11.3 Insurance sales agents 27.12 26.1 1,108 24.9 57,641 24.9 Sales representatives, wholesale and manufacturing, technical and scientific products 28.18 7.5 1,127 7.5 58,612 7.5 Sales representatives, wholesale and manufacturing, except technical and scientific products 26.66 16.6 1,092 15.7 56,791 15.7 Miscellaneous sales and related workers 9.44 20.9							
Cashiers, all workers 8.46 6.2 337 6.3 17,529 6.3 Cashiers 8.46 6.2 337 6.3 17,529 6.3 Counter and rental clerks and parts salespersons 13.78 4.0 557 4.1 28,975 4.1 Counter and rental clerks 10.27 3.8 407 6.2 21,144 6.2 Parts salespersons 14.83 3.3 604 3.7 31,405 3.7 Retail salespersons 13.29 9.7 526 11.3 27,320 11.3 Insurance sales agents 27.12 26.1 1,108 24.9 57,641 24.9 Sales representatives, wholesale and manufacturing, technical and scientific products 27.09 13.1 1,102 12.4 57,316 12.4 Sales representatives, wholesale and manufacturing, except technical and scientific products 28.18 7.5 1,127 7.5 58,612 7.5 Miscellaneous sales and related workers 9.44 20.9 378 20.9 19,640 20.9	non-retail sales workers	26.75		1,130			1
Cashiers 8.46 6.2 337 6.3 17,529 6.3 Counter and rental clerks and parts salespersons 13.78 4.0 557 4.1 28,975 4.1 Counter and rental clerks 10.27 3.8 407 6.2 21,144 6.2 Parts salespersons 14.83 3.3 604 3.7 31,405 3.7 Retail salespersons 13.29 9.7 526 11.3 27,320 11.3 Insurance sales agents 27.12 26.1 1,108 24.9 57,641 24.9 Sales representatives, wholesale and manufacturing, technical and scientific products 27.09 13.1 1,102 12.4 57,316 12.4 Sales representatives, wholesale and manufacturing, except technical and scientific products 28.18 7.5 1,127 7.5 58,612 7.5 Miscellaneous sales and related workers 9.44 20.9 378 20.9 19,640 20.9				436			
Counter and rental clerks and parts 13.78 4.0 557 4.1 28,975 4.1 Counter and rental clerks 10.27 3.8 407 6.2 21,144 6.2 Parts salespersons 14.83 3.3 604 3.7 31,405 3.7 Retail salespersons 13.29 9.7 526 11.3 27,320 11.3 Insurance sales agents 27.12 26.1 1,108 24.9 57,641 24.9 Sales representatives, wholesale and manufacturing, technical and scientific products 27.09 13.1 1,102 12.4 57,316 12.4 Sales representatives, wholesale and manufacturing, except technical and scientific products 28.18 7.5 1,127 7.5 58,612 7.5 Sales representatives, wholesale and manufacturing, except technical and scientific products 26.66 16.6 1,092 15.7 56,791 15.7 Miscellaneous sales and related workers 9.44 20.9 378 20.9 19,640 20.9							
salespersons 13.78 4.0 557 4.1 28,975 4.1 Counter and rental clerks 10.27 3.8 407 6.2 21,144 6.2 Parts salespersons 14.83 3.3 604 3.7 31,405 3.7 Retail salespersons 13.29 9.7 526 11.3 27,320 11.3 Insurance sales agents 27.12 26.1 1,108 24.9 57,641 24.9 Sales representatives, wholesale and manufacturing, technical and scientific products 27.09 13.1 1,102 12.4 57,316 12.4 Sales representatives, wholesale and manufacturing, except technical and scientific products 28.18 7.5 1,127 7.5 58,612 7.5 Miscellaneous sales and related workers 26.66 16.6 1,092 15.7 56,791 15.7 Office and administrative support 26.66 16.6 1,092 15.7 56,791 15.7		8.46	6.2	337	6.3	17,529	6.3
Counter and rental clerks 10.27 3.8 407 6.2 21,144 6.2 Parts salespersons 14.83 3.3 604 3.7 31,405 3.7 Retail salespersons 13.29 9.7 526 11.3 27,320 11.3 Insurance sales agents 27.12 26.1 1,108 24.9 57,641 24.9 Sales representatives, wholesale and manufacturing 27.09 13.1 1,102 12.4 57,316 12.4 Sales representatives, wholesale and manufacturing, technical and scientific products 28.18 7.5 1,127 7.5 58,612 7.5 Sales representatives, wholesale and manufacturing, except technical and scientific products 26.66 16.6 1,092 15.7 56,791 15.7 Miscellaneous sales and related workers 9.44 20.9 378 20.9 19,640 20.9		12.50	4.0			20.075	
Parts salespersons 14.83 3.3 604 3.7 31,405 3.7 Retail salespersons 13.29 9.7 526 11.3 27,320 11.3 Insurance sales agents 27.12 26.1 1,108 24.9 57,641 24.9 Sales representatives, wholesale and manufacturing 27.09 13.1 1,102 12.4 57,316 12.4 Sales representatives, wholesale and manufacturing, technical and scientific products 28.18 7.5 1,127 7.5 58,612 7.5 Sales representatives, wholesale and manufacturing, except technical and scientific products 26.66 16.6 1,092 15.7 56,791 15.7 Miscellaneous sales and related workers 9.44 20.9 378 20.9 19,640 20.9							
Retail salespersons 13.29 9.7 526 11.3 27,320 11.3 Insurance sales agents 27.12 26.1 1,108 24.9 57,641 24.9 Sales representatives, wholesale and manufacturing, technical and scientific products 27.09 13.1 1,102 12.4 57,316 12.4 Sales representatives, wholesale and manufacturing, except technical and scientific products 28.18 7.5 1,127 7.5 58,612 7.5 Miscellaneous sales and related workers 26.66 16.6 1,092 15.7 56,791 15.7 Office and administrative support 9.44 20.9 378 20.9 19,640 20.9							
Insurance sales agents 27.12 26.1 1,108 24.9 57,641 24.9 Sales representatives, wholesale and manufacturing 27.09 13.1 1,102 12.4 57,316 12.4 Sales representatives, wholesale and manufacturing, technical and scientific products 28.18 7.5 1,127 7.5 58,612 7.5 Sales representatives, wholesale and manufacturing, except technical and scientific products 26.66 16.6 1,092 15.7 56,791 15.7 Miscellaneous sales and related workers 9.44 20.9 378 20.9 19,640 20.9 Office and administrative support							
Sales representatives, wholesale and manufacturing						· · · · · · · · · · · · · · · · · · ·	
manufacturing 27.09 13.1 1,102 12.4 57,316 12.4 Sales representatives, wholesale and manufacturing, technical and scientific products 28.18 7.5 1,127 7.5 58,612 7.5 Sales representatives, wholesale and manufacturing, except technical and scientific products 26.66 16.6 1,092 15.7 56,791 15.7 Miscellaneous sales and related workers 9.44 20.9 378 20.9 19,640 20.9 Office and administrative support		27.12	20.1	1,108	24.9	37,041	24.9
Sales representatives, wholesale and manufacturing, technical and scientific products		27.09	13.1	1 102	12.4	57 316	12.4
manufacturing, technical and scientific products		27.07	13.1	1,102	12.7	37,310	12.7
products 28.18 7.5 1,127 7.5 58,612 7.5 Sales representatives, wholesale and manufacturing, except technical and scientific products 26.66 16.6 1,092 15.7 56,791 15.7 Miscellaneous sales and related workers 9.44 20.9 378 20.9 19,640 20.9 Office and administrative support 9.44 20.9 378 20.9 19,640 20.9							
Sales representatives, wholesale and manufacturing, except technical and scientific products	O .	28.18	7.5	1.127	7.5	58.612	7.5
manufacturing, except technical and scientific products 26.66 16.6 1,092 15.7 56,791 15.7 Miscellaneous sales and related workers 9.44 20.9 378 20.9 19,640 20.9 Office and administrative support				-,- - ,			
scientific products 26.66 16.6 1,092 15.7 56,791 15.7 Miscellaneous sales and related workers 9.44 20.9 378 20.9 19,640 20.9 Office and administrative support							
Miscellaneous sales and related workers 9.44 20.9 378 20.9 19,640 20.9 Office and administrative support		26.66	16.6	1,092	15.7	56,791	15.7
		9.44	20.9	· ·	20.9		20.9
occupations		40.00			0.7	25.50	
	occupations	13.39	3.7	529	3.5	27,504	3.5

RSE Table 15 Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

Mean		Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
First-line supervisors/managers of office and administrative support workers 13.47 4.8 529 4.6 27.500 4.6 Bill and account collectors 12.94 13.4 517 13.3 26.888 13.3 Billing and posting clerks and machine operators 13.96 5.8 548 6.6 28.507 6.6 Bookkeeping, accounting, and auditing clerks 14.72 5.1 573 4.8 29.790 4.9 29.790 4.9 29.79	Occupation ¹	Mean		Mean		Mean	
First-line supervisors/managers of office and administrative support workers 13.47 4.8 529 4.6 27.500 4.6 Bill and account collectors 12.94 13.4 517 13.3 26.888 13.3 Billing and posting clerks and machine operators 13.96 5.8 548 6.6 28.507 6.6 Bookkeeping, accounting, and auditing clerks 14.72 5.1 573 4.8 29.790 4.9 29.790 4.9 29.79							
First-line supervisors/managers of office and administrative support workers							
Single S							
Financial clerks		017.05	0.10/	Φ.σ.	0.70/	#24.0 66	0.70/
Bill and account collectors 12.94 13.4 517 13.3 26,888 13.3 Billing and posting clerks and machine operators 13.96 5.8 548 6.6 28,507 6.6 Bookkeeping, accounting, and auditing clerks 15.08 3.7 603 3.7 31,365 3.7 Tellers 10.57 3.3 417 3.7 21,681 3.7 Hotel, motel, and resort desk clerks 9.28 7.0 366 6.6 19,009 6.6 Loan interviewers and clerks 15.00 9.1 598 9.1 31,090 9.1 Order clerks 11.25 3.8 450 3.8 23,393 3.8 Receptionists and information clerks 11.99 9.6 479 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>							
Billing and posting clerks and machine operators							
Departors		12.94	13.4	517	13.3	26,888	13.3
Bookkeeping, accounting, and auditing clerks		12.06	50	5 10	6.6	29 507	6.6
Clerks		13.90	3.6	340	0.0	26,307	0.0
Payroll and timekeeping clerks		14.72	5.1	573	1 2	20.700	1 2
Tellers							
Customer service representatives 15.80 8.2 629 8.2 32,709 8.2 Hotel, motel, and resort desk clerks 9.28 7.0 366 6.6 19,009 6.6 Loan interviewers and clerks 15.00 9.1 598 9.1 31,090 9.1 Order clerks 11.25 3.8 450 3.8 23,393 3.8 Receptionists and information clerks 11.99 9.6 479 9.6 24,933 9.6 Dispatchers, except police, fire, and ambulance 13.94 14.1 573 14.2 29,816 14.2 Meter readers, utilities 13.94 14.1 573 14.2 29,816 14.2 Shipping, receiving, and traffic clerks 13.92 4.5 557 4.5 28,959 4.5 Stock clerks and order fillers 11.92 5.1 474 5.3 24,640 5.3 Secretaries and administrative assistants 16.63 7.0 673 5.7 34,945 5.7 Medical secre							
Hotel, motel, and resort desk clerks							
Loan interviewers and clerks							
Order clerks 11.25 3.8 450 3.8 23,393 3.8 Receptionists and information clerks 11.99 9.6 479 9.6 24,933 9.6 Dispatchers, except police, fire, and ambulance 13.94 14.1 573 14.2 29,816 14.2 Meter readers, utilities 13.61 5.3 506 2.1 26,307 2.1 Shipping, receiving, and traffic clerks 13.92 4.5 557 4.5 28,959 4.5 Stock clerks and order fillers 11.92 5.1 474 5.3 24,640 5.3 Secretaries and administrative assistants 14.35 4.6 571 4.6 29,639 4.6 Executive secretaries and administrative assistants 16.63 7.0 673 5.7 34,945 5.7 Medical secretaries 12.90 5.6 515 5.5 26,683 5.5 Secretaries, except legal, medical, and executive 14.84 3.7 591 3.8 30,735 3.8							
Receptionists and information clerks 11.99 9.6 479 9.6 24,933 9.6 Dispatchers 13.94 14.1 573 14.2 29,816 14.2 Dispatchers, except police, fire, and ambulance 13.94 14.1 573 14.2 29,816 14.2 Meter readers, utilities 13.94 14.1 573 14.2 29,816 14.2 Shipping, receiving, and traffic clerks 13.92 4.5 557 4.5 28,959 4.5 Stock clerks and order fillers 11.92 5.1 474 5.3 24,640 5.3 Secretaries and administrative assistants 14.35 4.6 571 4.6 29,639 4.6 Executive secretaries and administrative assistants 16.63 7.0 673 5.7 34,945 5.7 Medical secretaries 12.90 5.6 515 5.5 26,683 5.5 Secretaries, except legal, medical, and executive 14.84 3.7 591 3.8 30,735 3.8							
Dispatchers 13.94 14.1 573 14.2 29,816 14.2							
Dispatchers, except police, fire, and ambulance							
ambulance 13.94 14.1 573 14.2 29,816 14.2 Meter readers, utilities 13.61 5.3 506 2.1 26,307 2.1 Shipping, receiving, and traffic clerks 13.92 4.5 557 4.5 28,959 4.5 Stock clerks and order fillers 11.92 5.1 474 5.3 24,640 5.3 Secretaries and administrative assistants 14.35 4.6 571 4.6 29,639 4.6 Executive secretaries and administrative assistants 16.63 7.0 673 5.7 34,945 5.7 Medical secretaries, except legal, medical, and executive 12.90 5.6 515 5.5 26,683 5.5 Secretaries, except legal, medical, and executive 14.84 3.7 591 3.8 30,735 3.8 Data entry and information processing workers 12.42 14.6 497 14.6 25,838 14.6 Office clerks, general 13.05 3.9 514 4.1 26,702 4.1						- ,-	
Meter readers, utilities 13.61 5.3 506 2.1 26,307 2.1 Shipping, receiving, and traffic clerks 13.92 4.5 557 4.5 28,959 4.5 Stock clerks and order fillers 11.92 5.1 474 5.3 24,640 5.3 Secretaries and administrative assistants 14.35 4.6 571 4.6 29,639 4.6 Executive secretaries and administrative assistants 16.63 7.0 673 5.7 34,945 5.7 Medical secretaries 12.90 5.6 515 5.5 26,683 5.5 Secretaries, except legal, medical, and executive 14.84 3.7 591 3.8 30,735 3.8 Data entry and information processing workers 12.42 14.6 497 14.6 25,838 14.6 Office clerks, general 13.05 3.9 514 4.1 26,702 4.1 Construction and extraction occupations 15.32 1.5 611 1.4 31,597 1.4		13.94	14.1	573	14.2	29,816	14.2
Shipping, receiving, and traffic clerks 13.92 4.5 557 4.5 28,959 4.5 Stock clerks and order fillers 11.92 5.1 474 5.3 24,640 5.3 Secretaries and administrative assistants 14.35 4.6 571 4.6 29,639 4.6 Executive secretaries and administrative assistants 16.63 7.0 673 5.7 34,945 5.7 Medical secretaries 12.90 5.6 515 5.5 26,683 5.5 Secretaries, except legal, medical, and executive 14.84 3.7 591 3.8 30,735 3.8 Data entry and information processing workers 12.42 14.6 497 14.6 25,838 14.6 Office clerks, general 13.05 3.9 514 4.1 26,702 4.1 Construction and extraction occupations 15.32 1.5 611 1.4 31,597 1.4 First-line supervisors/managers of construction trades and extraction workers 23.14 6.8 934 6.6 48,582 6.6 Carpenters 16.55 5.2	Meter readers, utilities	13.61	5.3	506	2.1	26,307	2.1
Stock clerks and order fillers 11.92 5.1 474 5.3 24,640 5.3 Secretaries and administrative assistants 14.35 4.6 571 4.6 29,639 4.6 Executive secretaries and administrative assistants 16.63 7.0 673 5.7 34,945 5.7 Medical secretaries 12.90 5.6 515 5.5 26,683 5.5 Secretaries, except legal, medical, and executive 14.84 3.7 591 3.8 30,735 3.8 Data entry and information processing workers 12.42 14.6 497 14.6 25,838 14.6 Office clerks, general 13.05 3.9 514 4.1 26,702 4.1 Construction and extraction occupations 15.32 1.5 611 1.4 31,597 1.4 First-line supervisors/managers of construction trades and extraction workers 23.14 6.8 934 6.6 48,582 6.6 Carpenters 16.55 5.2 662 5.2 34,414 <		13.92	4.5	557	4.5	28,959	4.5
Executive secretaries and administrative assistants		11.92	5.1	474	5.3	24,640	5.3
assistants 16.63 7.0 673 5.7 34,945 5.7 Medical secretaries 12.90 5.6 515 5.5 26,683 5.5 Secretaries, except legal, medical, and executive 14.84 3.7 591 3.8 30,735 3.8 Data entry and information processing workers 12.42 14.6 497 14.6 25,838 14.6 Office clerks, general 13.05 3.9 514 4.1 26,702 4.1 Construction and extraction occupations 15.32 1.5 611 1.4 31,597 1.4 First-line supervisors/managers of construction trades and extraction workers 23.14 6.8 934 6.6 48,582 6.6 Carpenters 16.55 5.2 662 5.2 34,414 5.2 Construction laborers 12.39 6.4 496 6.4 25,768 6.4 Construction equipment operators 15.59 10.5 624 10.5 32,435 10.5 Operating engineers and other construction equipment operators 15.48 13.9 619 13.9 <td>Secretaries and administrative assistants</td> <td>14.35</td> <td>4.6</td> <td>571</td> <td>4.6</td> <td>29,639</td> <td>4.6</td>	Secretaries and administrative assistants	14.35	4.6	571	4.6	29,639	4.6
Medical secretaries 12.90 5.6 515 5.5 26,683 5.5 Secretaries, except legal, medical, and executive 14.84 3.7 591 3.8 30,735 3.8 Data entry and information processing workers 12.42 14.6 497 14.6 25,838 14.6 Office clerks, general 13.05 3.9 514 4.1 26,702 4.1 Construction and extraction occupations 15.32 1.5 611 1.4 31,597 1.4 First-line supervisors/managers of construction trades and extraction workers 23.14 6.8 934 6.6 48,582 6.6 Carpenters 16.55 5.2 662 5.2 34,414 5.2 Construction laborers 12.39 6.4 496 6.4 25,768 6.4 Construction equipment operators 15.59 10.5 624 10.5 32,435 10.5 Operating engineers and other construction equipment operators 15.48 13.9 619 13.9 32,201 13.9	Executive secretaries and administrative						
Secretaries, except legal, medical, and executive 14.84 3.7 591 3.8 30,735 3.8 Data entry and information processing workers 12.42 14.6 497 14.6 25,838 14.6 Office clerks, general 13.05 3.9 514 4.1 26,702 4.1 Construction and extraction occupations 15.32 1.5 611 1.4 31,597 1.4 First-line supervisors/managers of construction trades and extraction workers 23.14 6.8 934 6.6 48,582 6.6 Carpenters 16.55 5.2 662 5.2 34,414 5.2 Construction laborers 12.39 6.4 496 6.4 25,768 6.4 Construction equipment operators 15.59 10.5 624 10.5 32,435 10.5 Operating engineers and other construction equipment operators 15.48 13.9 619 13.9 32,201 13.9		16.63		673		34,945	
executive 14.84 3.7 591 3.8 30,735 3.8 Data entry and information processing workers 12.42 14.6 497 14.6 25,838 14.6 Office clerks, general 13.05 3.9 514 4.1 26,702 4.1 Construction and extraction occupations 15.32 1.5 611 1.4 31,597 1.4 First-line supervisors/managers of construction trades and extraction workers 23.14 6.8 934 6.6 48,582 6.6 Carpenters 16.55 5.2 662 5.2 34,414 5.2 Construction laborers 12.39 6.4 496 6.4 25,768 6.4 Construction equipment operators 15.59 10.5 624 10.5 32,435 10.5 Operating engineers and other construction equipment operators 15.48 13.9 619 13.9 32,201 13.9	Medical secretaries	12.90	5.6	515	5.5	26,683	5.5
Data entry and information processing workers 12.42 14.6 497 14.6 25,838 14.6 Office clerks, general 13.05 3.9 514 4.1 26,702 4.1 Construction and extraction occupations 15.32 1.5 611 1.4 31,597 1.4 First-line supervisors/managers of construction trades and extraction workers 23.14 6.8 934 6.6 48,582 6.6 Carpenters 16.55 5.2 662 5.2 34,414 5.2 Construction laborers 12.39 6.4 496 6.4 25,768 6.4 Construction equipment operators 15.59 10.5 624 10.5 32,435 10.5 Operating engineers and other construction equipment operators 15.48 13.9 619 13.9 32,201 13.9							
workers 12.42 14.6 497 14.6 25,838 14.6 Office clerks, general 13.05 3.9 514 4.1 26,702 4.1 Construction and extraction occupations 15.32 1.5 611 1.4 31,597 1.4 First-line supervisors/managers of construction trades and extraction workers 23.14 6.8 934 6.6 48,582 6.6 Carpenters 16.55 5.2 662 5.2 34,414 5.2 Construction laborers 12.39 6.4 496 6.4 25,768 6.4 Construction equipment operators 15.59 10.5 624 10.5 32,435 10.5 Operating engineers and other construction equipment operators 15.48 13.9 619 13.9 32,201 13.9		14.84	3.7	591	3.8	30,735	3.8
Office clerks, general 13.05 3.9 514 4.1 26,702 4.1 Construction and extraction and extraction evorkers 15.32 1.5 611 1.4 31,597 1.4 First-line supervisors/managers of construction trades and extraction workers 23.14 6.8 934 6.6 48,582 6.6 Carpenters 16.55 5.2 662 5.2 34,414 5.2 Construction laborers 12.39 6.4 496 6.4 25,768 6.4 Construction equipment operators 15.59 10.5 624 10.5 32,435 10.5 Operating engineers and other construction equipment operators 15.48 13.9 619 13.9 32,201 13.9	•						
Construction and extraction occupations 15.32 1.5 611 1.4 31,597 1.4 First-line supervisors/managers of construction trades and extraction workers 23.14 6.8 934 6.6 48,582 6.6 Carpenters 16.55 5.2 662 5.2 34,414 5.2 Construction laborers 12.39 6.4 496 6.4 25,768 6.4 Construction equipment operators 15.59 10.5 624 10.5 32,435 10.5 Operating engineers and other construction equipment operators 15.48 13.9 619 13.9 32,201 13.9							
First-line supervisors/managers of construction trades and extraction workers	Office clerks, general	13.05	3.9	514	4.1	26,702	4.1
First-line supervisors/managers of construction trades and extraction workers	Construction and extraction occupations	15.32	1.5	611	1.4	31,597	1.4
workers 23.14 6.8 934 6.6 48,582 6.6 Carpenters 16.55 5.2 662 5.2 34,414 5.2 Construction laborers 12.39 6.4 496 6.4 25,768 6.4 Construction equipment operators 15.59 10.5 624 10.5 32,435 10.5 Operating engineers and other construction equipment operators 15.48 13.9 619 13.9 32,201 13.9	First-line supervisors/managers of						
Carpenters 16.55 5.2 662 5.2 34,414 5.2 Construction laborers 12.39 6.4 496 6.4 25,768 6.4 Construction equipment operators 15.59 10.5 624 10.5 32,435 10.5 Operating engineers and other construction equipment operators 15.48 13.9 619 13.9 32,201 13.9	construction trades and extraction						
Construction laborers	workers			934			6.6
Construction equipment operators 15.59 10.5 624 10.5 32,435 10.5 Operating engineers and other construction equipment operators 15.48 13.9 619 13.9 32,201 13.9							
Operating engineers and other construction equipment operators 15.48 13.9 619 13.9 32,201 13.9							
construction equipment operators 15.48 13.9 619 13.9 32,201 13.9		15.59	10.5	624	10.5	32,435	10.5
Electricians							
	Electricians	16.79	10.4	672	10.4	34,932	10.4

RSE Table 15 Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
Occupation ¹	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Construction and extraction occupations -Continued						
Pipelayers, plumbers, pipefitters, and						
steamfitters	\$17.24	11.7%	\$689	11.7%	\$35,853	11.7%
Plumbers, pipefitters, and steamfitters	17.24	11.7	689	11.7	35,853	11.7
Sheet metal workers	14.25	10.1	570	10.1	29,647	10.1
Helpers, construction trades	12.41	6.0	492	6.6	25,235	6.6
Installation, maintenance, and repair						
occupations	17.89	5.6	722	5.5	37,548	5.5
First-line supervisors/managers of						
mechanics, installers, and repairers	24.72	14.1	1,056	12.1	54,919	12.1
Automotive technicians and repairers	20.15	4.5	819	4.8	42,576	4.8
Automotive service technicians and						
mechanics	20.50	5.1	839	5.5	43,572	5.5
Heavy vehicle and mobile equipment service						
technicians and mechanics	17.41	7.7	696	7.7	36,206	7.7
Mobile heavy equipment mechanics,						
except engines	16.88	14.2	675	14.2	35,105	14.2
Control and valve installers and repairers	16.57	19.0	639	23.2	33,239	23.2
Control and valve installers and repairers,	1 6 57	10.0	620	22.2	22.220	22.2
except mechanical door	16.57	19.0	639	23.2	33,239	23.2
Heating, air conditioning, and refrigeration	1 6 0 1	5 2	640	<i>5</i> 2	22.200	5.2
mechanics and installers	16.01	5.3	640	5.3	33,299	5.3
Industrial machinery installation, repair, and	15.00	7.0	622	C 1	22 240	C 4
maintenance workers	15.66	7.0	622	6.4	32,340	6.4
Industrial machinery mechanics	20.36 13.22	4.7 6.5	814 522	4.7 6.7	42,344	4.7 6.7
Maintenance and repair workers, general Maintenance workers, machinery	17.72	8.3	709	8.3	27,168 36,864	8.3
Electrical power-line installers and	17.72	0.5	709	0.5	30,804	6.3
repairers	25.09	9.3	1,004	9.3	52,193	9.3
repairers	23.09	9.5	1,004	9.3	32,193	9.3
Production occupations	12.82	4.0	504	4.4	26,222	4.4
First-line supervisors/managers of					,	
production and operating workers	20.33	14.6	816	14.7	42,416	14.7
Electrical, electronics, and electromechanical					,	
assemblers	10.33	11.4	401	10.3	20,848	10.3
Miscellaneous assemblers and fabricators	9.61	6.4	384	6.4	19,982	6.4
Butchers and other meat, poultry, and fish						
processing workers	10.79	7.3	402	11.1	20,887	11.1
Butchers and meat cutters	11.70	5.5	468	5.5	24,331	5.5
Welding, soldering, and brazing workers	16.03	6.1	641	6.1	33,335	6.1
Welders, cutters, solderers, and brazers	16.03	6.1	641	6.1	33,335	6.1

RSE Table 15 Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
Occupation ¹	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Production occupations –Continued						
Miscellaneous metalworkers and plastic						
workers	\$12.87	17.2%	\$515	17.2%	\$26,771	17.2%
Laundry and dry-cleaning workers	8.53	3.9	335	6.0	17,413	6.0
Woodworking machine setters, operators,						
and tenders	10.24	14.5	403	15.6	20,955	15.6
Crushing, grinding, polishing, mixing, and						
blending workers	14.63	4.3	585	4.3	30,435	4.3
Inspectors, testers, sorters, samplers, and						
weighers	10.79	11.4	431	11.4	22,423	11.4
Painting workers	11.36	4.9	454	4.9	23,633	4.9
Coating, painting, and spraying machine						
setters, operators, and tenders	10.74	3.2	430	3.2	22,343	3.2
Miscellaneous production workers	10.56	3.4	422	3.3	21,919	3.3
Helpersproduction workers	10.97	6.8	437	6.8	22,707	6.8
Transportation and material moving						
occupations	13.01	3.3	519	3.7	27,009	3.7
First-line supervisors/managers of helpers,	13.01	3.3	317	3.7	27,009	3.7
laborers, and material movers, hand	16.01	7.1	640	7.1	33,291	7.1
Driver/sales workers and truck drivers	13.94	3.9	563	4.3	29,279	4.3
Driver/sales workers	14.29	13.9	567	14.6	29,496	14.6
Truck drivers, heavy and tractor-trailer	14.69	5.2	599	6.5	31,148	6.5
Truck drivers, light or delivery services	12.99	11.7	520	11.7	27,063	11.7
Dredge, excavating, and loading machine	12.	11.,	320	11.,	27,003	11.7
operators	17.33	11.2	693	11.2	36,046	11.2
Excavating and loading machine and	17.00	11.2		11.2	23,0.0	11.2
dragline operators	17.33	11.2	693	11.2	36,046	11.2
Industrial truck and tractor operators	12.44	5.7	498	5.7	25,872	5.7
Laborers and material movers, hand	11.03	2.9	431	3.6	22,437	3.6
Laborers and freight, stock, and material					,,	
movers, hand	10.79	4.7	418	5.8	21,752	5.8

A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.
 Earnings are the straight-time hourly wages or salaries paid to employees.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.
3 The relative standard error (RSE) is the standard error expressed as a percent of

³ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

 $[\]begin{array}{c} 4 \\ \text{Mean weekly earnings are the straight-time weekly wages or salaries paid to} \\ 5 \\ \text{Mean annual earnings are the straight-time annual wages or salaries paid to} \end{array}$

Mean annual earnings are the straight-time annual wages or salaries paid employees.