| Occupational group ${ }^{3}$ | Goods producing |  | Service providing |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Construction | Manufacturing | Trade, transportation, and utilities | Information | Financial activities | Professional and business services | Education and health services | $\begin{gathered} \text { Leisure } \\ \text { and } \\ \text { hospitality } \end{gathered}$ | Other services |
| All workers ............................... | \$25.43 | \$24.30 | \$18.43 | - | - | - | \$23.38 | - | - |
| Management, professional, and related $\qquad$ Management, business, and | 40.10 | 39.43 | 36.86 | - | - | - | 31.00 | - | - |
| financial | 43.14 | 40.76 | 39.48 | - | - | - | 32.75 | - | - |
| Professional and related ......... | - | 38.42 | 33.64 | - | - | - | 30.69 | - | - |
| Service ................................... | - | 13.52 | 13.17 | - | - | - | 13.19 | - | - |
| Sales and office ....................... | 22.08 | 22.27 | 15.10 | - | - | - | 17.44 | - | - |
| Sales and related ................... | - | 35.83 | 14.76 | - | - | - | 21.04 | - | - |
| Office and administrative support | 19.47 | 18.78 | 15.94 | - | - | - | 17.30 | - | - |
| Natural resources, construction, and maintenance | 24.69 | 21.70 | 22.53 | - | - | - | 24.40 | - | - |
| Installation, maintenance, and repair $\qquad$ | 26.36 | 21.32 | 22.41 | - | - | - | 22.74 | - | - |
| Production, transportation, and material moving | - | 16.04 | 16.17 | - | - | - | 12.04 | - | - |
| Production ........................... | - | 16.33 | 18.69 | - | - | - | - | - | - |
| Transportation and material moving $\qquad$ | - | 13.95 | 15.77 | - | - | - | 12.56 | - | - |

1 Industry sectors are determined by the 2007 North American Industry Classification System (NAICS).
2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

3 A classification system including about 800 individual occupations is used to cover all workers in the civilian
economy. See appendix B for more information.
NOTE: Dashes indicate that data did not meet publication criteria
SOURCE: Bureau of Labor Statistics, National Compensation Survey.

