

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$20.75	\$16.70	\$824	\$663	39.7	\$42,069	\$34,320	2,027
Management occupations	41.61	38.26	1,694	1,538	40.7	87,224	79,997	2,096
Chief executives	108.07	80.67	4,727	3,227	43.7	245,792	167,785	2,274
General and operations managers	49.41	48.22	2,049	1,956	41.5	106,524	101,724	2,156
Marketing and sales managers	50.07	48.08	2,026	1,900	40.5	105,357	98,800	2,104
Marketing managers	49.89	53.01	2,041	2,120	40.9	106,146	110,257	2,128
Sales managers	50.25	35.52	2,010	1,421	40.0	104,530	73,886	2,080
Administrative services managers	32.91	29.01	1,330	1,160	40.4	69,169	60,341	2,102
Computer and information systems managers	51.97	48.75	2,121	1,950	40.8	109,849	101,400	2,114
Financial managers	40.72	38.26	1,649	1,530	40.5	85,746	79,581	2,106
Human resources managers ...	32.50	31.25	1,315	1,250	40.5	68,399	65,000	2,105
Compensation and benefits managers	38.34	34.39	1,585	1,376	41.3	82,407	71,529	2,149
Industrial production managers	48.18	47.00	1,973	2,014	40.9	102,585	104,749	2,129
Purchasing managers	38.00	31.19	1,520	1,248	40.0	79,047	64,875	2,080
Construction managers	28.48	27.36	1,144	1,094	40.2	59,462	56,913	2,088
Education administrators	40.69	44.05	1,658	1,799	40.7	76,306	81,338	1,876
Education administrators, elementary and secondary school	46.41	47.60	1,924	1,982	41.5	83,820	84,570	1,806
Education administrators, postsecondary	34.67	30.22	1,387	1,209	40.0	72,143	62,864	2,081
Engineering managers	51.62	47.01	2,173	2,117	42.1	112,982	110,090	2,189
Food service managers	23.15	22.78	936	911	40.4	48,236	47,372	2,084
Medical and health services managers	42.60	39.80	1,726	1,664	40.5	89,764	86,528	2,107
Property, real estate, and community association managers	33.58	30.45	1,336	1,218	39.8	69,490	63,340	2,069
Social and community service managers	28.62	27.31	1,145	1,092	40.0	59,535	56,809	2,080
Business and financial operations occupations	26.57	24.36	1,069	972	40.2	55,607	50,523	2,093
Buyers and purchasing agents	23.81	21.07	972	854	40.8	50,546	44,400	2,123
Wholesale and retail buyers, except farm products	20.24	18.89	830	788	41.0	43,179	41,001	2,133

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial operations occupations								
–Continued								
Purchasing agents, except wholesale, retail, and farm products	\$25.18	\$25.49	\$1,026	\$1,020	40.7	\$53,353	\$53,023	2,119
Claims adjusters, appraisers, examiners, and investigators	24.32	19.48	969	779	39.8	50,386	40,518	2,072
Claims adjusters, examiners, and investigators	24.32	19.48	969	779	39.8	50,386	40,518	2,072
Compliance officers, except agriculture, construction, health and safety, and transportation	24.34	22.58	974	903	40.0	50,624	46,966	2,080
Cost estimators	32.53	29.50	1,301	1,180	40.0	67,655	61,360	2,080
Human resources, training, and labor relations specialists	26.50	23.53	1,056	938	39.9	54,910	48,801	2,072
Training and development specialists	27.00	25.97	1,080	1,039	40.0	56,157	54,026	2,080
Logisticians	24.54	21.74	982	870	40.0	51,053	45,217	2,080
Management analysts	29.31	25.55	1,172	1,022	40.0	60,958	53,142	2,080
Meeting and convention planners	21.19	23.05	848	922	40.0	44,080	47,944	2,080
Accountants and auditors	29.71	27.47	1,189	1,085	40.0	61,811	56,410	2,081
Financial analysts and advisors	25.72	21.66	1,026	867	39.9	53,372	45,061	2,075
Financial analysts	29.92	27.96	1,197	1,118	40.0	62,224	58,151	2,080
Loan counselors and officers	28.00	28.27	1,112	1,156	39.7	57,840	60,108	2,066
Loan officers	28.00	28.27	1,112	1,156	39.7	57,840	60,108	2,066
Computer and mathematical science occupations	34.47	34.06	1,388	1,378	40.3	72,156	71,718	2,093
Computer programmers	32.79	32.73	1,311	1,309	40.0	68,196	68,078	2,080
Computer software engineers	41.14	40.16	1,671	1,640	40.6	86,819	85,278	2,111
Computer software engineers, applications	34.41	33.95	1,379	1,358	40.1	71,616	70,616	2,082
Computer software engineers, systems software	45.64	45.39	1,870	1,830	41.0	97,240	95,139	2,130
Computer support specialists	23.45	20.46	938	819	40.0	48,781	42,563	2,080

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Computer and mathematical science occupations —Continued								
Computer systems analysts	\$36.51	\$36.85	\$1,475	\$1,474	40.4	\$76,698	\$76,648	2,101
Network and computer systems administrators	28.27	27.13	1,133	1,069	40.1	58,676	55,578	2,075
Architecture and engineering occupations	33.31	30.77	1,346	1,231	40.4	69,944	64,000	2,100
Architects, except naval	28.83	25.24	1,153	1,010	40.0	59,967	52,499	2,080
Architects, except landscape and naval	28.83	25.24	1,153	1,010	40.0	59,967	52,499	2,080
Engineers	38.20	36.22	1,550	1,496	40.6	80,625	77,766	2,111
Civil engineers	36.64	34.85	1,500	1,394	40.9	78,012	72,488	2,129
Computer hardware engineers	41.05	38.61	1,706	1,795	41.6	88,734	93,322	2,162
Electrical and electronics engineers	39.93	38.07	1,609	1,577	40.3	83,679	82,000	2,095
Electrical engineers	39.63	37.20	1,607	1,577	40.6	83,580	82,000	2,109
Electronics engineers, except computer	40.28	38.70	1,611	1,548	40.0	83,791	80,504	2,080
Industrial engineers, including health and safety	30.87	30.03	1,278	1,231	41.4	66,444	63,987	2,152
Industrial engineers	31.24	30.76	1,313	1,231	42.0	68,283	63,987	2,186
Mechanical engineers	43.39	45.25	1,747	1,923	40.3	90,845	100,000	2,094
Drafters	21.71	20.83	868	833	40.0	45,156	43,320	2,080
Architectural and civil drafters	22.61	22.00	905	880	40.0	47,038	45,760	2,080
Engineering technicians, except drafters	23.35	23.63	934	945	40.0	48,574	49,150	2,080
Civil engineering technicians	17.86	18.41	714	736	40.0	37,149	38,293	2,080
Electrical and electronic engineering technicians	23.66	23.69	946	948	40.0	49,215	49,275	2,080
Life, physical, and social science occupations	30.09	27.40	1,199	1,085	39.9	61,924	56,247	2,058
Life scientists	24.17	20.48	967	819	40.0	50,282	42,596	2,080
Physical scientists	37.47	36.49	1,499	1,460	40.0	77,939	75,899	2,080
Environmental scientists and geoscientists	37.79	37.79	1,512	1,512	40.0	78,602	78,599	2,080

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Life, physical, and social science occupations –Continued								
Geoscientists, except hydrologists and geographers	\$37.74	\$37.79	\$1,510	\$1,512	40.0	\$78,497	\$78,599	2,080
Miscellaneous life, physical, and social science technicians	25.64	25.79	1,004	1,031	39.2	52,206	53,635	2,037
Community and social services occupations	19.18	17.51	798	716	41.6	40,945	37,240	2,134
Counselors	23.40	20.86	920	834	39.3	45,449	43,220	1,942
Substance abuse and behavioral disorder counselors	21.40	20.86	856	834	40.0	44,521	43,389	2,080
Educational, vocational, and school counselors ..	27.71	23.53	1,088	928	39.3	50,508	46,255	1,823
Rehabilitation counselors ..	16.95	14.75	656	590	38.7	34,133	30,680	2,014
Social workers	19.30	17.65	771	706	39.9	40,005	36,774	2,073
Child, family, and school social workers	18.28	17.63	730	705	39.9	37,812	36,670	2,068
Mental health and substance abuse social workers	21.00	17.98	840	719	40.0	43,671	37,392	2,080
Miscellaneous community and social service specialists	16.71	15.03	668	601	40.0	34,476	30,472	2,064
Probation officers and correctional treatment specialists	21.89	21.45	892	868	40.8	46,395	45,136	2,119
Social and human service assistants	13.85	12.14	549	486	39.6	28,196	25,251	2,035
Legal occupations	42.54	28.77	1,678	1,151	39.5	87,276	59,842	2,052
Lawyers	89.51	61.54	3,455	2,404	38.6	179,651	125,001	2,007
Paralegals and legal assistants	24.93	24.04	983	962	39.4	51,126	49,999	2,050
Miscellaneous legal support workers	24.44	24.64	978	985	40.0	50,836	51,245	2,080
Education, training, and library occupations	32.17	29.35	1,235	1,143	38.4	49,392	44,819	1,535
Postsecondary teachers	54.37	45.67	2,177	1,736	40.0	90,323	69,439	1,661

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations								
–Continued								
Arts, communications, and humanities teachers, postsecondary	\$37.21	\$36.35	\$1,585	\$1,454	42.6	\$61,402	\$56,700	1,650
Miscellaneous postsecondary teachers	35.90	27.55	1,406	1,202	39.2	59,509	56,550	1,658
Primary, secondary, and special education school teachers	31.12	29.67	1,184	1,159	38.1	44,695	44,178	1,436
Preschool and kindergarten teachers	18.71	16.63	697	601	37.3	30,707	31,007	1,642
Preschool teachers, except special education	15.91	14.91	592	582	37.2	27,469	26,707	1,727
Kindergarten teachers, except special education	22.93	23.50	856	922	37.3	35,032	34,306	1,528
Elementary and middle school teachers	31.29	29.22	1,198	1,151	38.3	44,151	43,680	1,411
Elementary school teachers, except special education	31.33	28.91	1,202	1,151	38.4	44,077	43,680	1,407
Middle school teachers, except special and vocational education	31.13	30.80	1,181	1,171	37.9	44,548	43,781	1,431
Secondary school teachers	33.76	32.09	1,282	1,224	38.0	48,405	48,590	1,434
Secondary school teachers, except special and vocational education	33.79	32.09	1,282	1,224	38.0	48,415	48,590	1,433
Special education teachers	30.80	29.11	1,163	1,119	37.7	44,762	42,177	1,453
Special education teachers, preschool, kindergarten, and elementary school	29.00	28.83	1,092	1,081	37.6	42,928	41,881	1,480
Other teachers and instructors	38.65	35.37	1,513	1,326	39.2	67,674	49,604	1,751
Library technicians	19.31	20.58	773	823	40.0	40,172	42,806	2,080
Instructional coordinators	30.04	29.75	1,186	1,171	39.5	59,378	58,261	1,977
Teacher assistants	11.34	10.90	417	388	36.8	17,233	18,075	1,520

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Arts, design, entertainment, sports, and media occupations	\$20.50	\$17.75	\$827	\$696	40.4	\$42,639	\$36,005	2,079
Designers	19.40	16.76	791	673	40.8	41,121	35,000	2,120
Graphic designers	16.78	16.76	694	670	41.4	36,087	34,861	2,151
Actors, producers, and directors	16.11	13.27	645	531	40.0	33,514	27,602	2,080
Producers and directors	16.11	13.27	645	531	40.0	33,514	27,602	2,080
News analysts, reporters and correspondents	17.86	14.48	688	596	38.5	34,279	29,994	1,919
Reporters and correspondents	17.86	14.48	688	596	38.5	34,279	29,994	1,919
Writers and editors	31.78	28.79	1,271	1,152	40.0	66,108	59,889	2,080
Editors	29.82	28.37	1,193	1,135	40.0	62,020	59,010	2,080
Healthcare practitioner and technical occupations	31.50	26.03	1,237	1,020	39.3	63,885	52,458	2,028
Pharmacists	52.05	51.44	2,056	2,052	39.5	106,916	106,721	2,054
Physicians and surgeons	83.92	77.64	3,272	2,716	39.0	170,168	141,250	2,028
Registered nurses	32.57	30.78	1,268	1,199	38.9	64,945	61,880	1,994
Therapists	26.35	26.25	1,031	1,030	39.1	52,930	53,560	2,009
Occupational therapists	32.03	30.00	1,281	1,200	40.0	66,626	62,400	2,080
Clinical laboratory technologists and technicians	18.46	15.84	737	634	39.9	38,328	32,947	2,077
Medical and clinical laboratory technicians	16.50	15.04	659	602	39.9	34,247	31,283	2,076
Dental hygienists	22.32	16.68	834	667	37.3	43,358	34,694	1,942
Diagnostic related technologists and technicians	29.01	30.31	1,154	1,200	39.8	60,027	62,400	2,069
Radiologic technologists and technicians	27.32	34.28	1,081	1,364	39.6	56,193	70,907	2,057
Health diagnosing and treating practitioner support technicians	18.11	17.15	718	686	39.7	37,362	35,672	2,062
Pharmacy technicians	16.22	16.00	649	640	40.0	33,743	33,280	2,080
Surgical technologists	21.07	20.30	829	767	39.3	43,085	39,874	2,045
Licensed practical and licensed vocational nurses	20.46	20.38	815	814	39.8	42,365	42,307	2,070
Medical records and health information technicians	15.78	14.38	631	575	40.0	32,828	29,904	2,080

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare support occupations	\$12.90	\$12.35	\$496	\$473	38.5	\$25,786	\$24,606	1,999
Nursing, psychiatric, and home health aides	11.81	11.50	459	445	38.9	23,870	23,114	2,021
Home health aides	9.98	9.40	370	338	37.0	19,226	17,550	1,926
Nursing aides, orderlies, and attendants	12.25	12.00	480	464	39.2	24,941	24,130	2,036
Physical therapist assistants and aides	11.64	10.00	448	393	38.5	23,272	20,417	2,000
Physical therapist aides	9.54	8.50	370	340	38.7	19,225	17,680	2,015
Miscellaneous healthcare support occupations	14.76	15.00	560	576	37.9	29,042	29,848	1,968
Dental assistants	16.59	16.00	587	640	35.4	30,522	33,280	1,840
Medical assistants	14.81	15.00	584	600	39.4	30,131	31,200	2,035
Protective service occupations	18.44	16.67	754	720	40.9	38,945	37,107	2,112
First-line supervisors/managers, law enforcement workers	31.03	28.44	1,241	1,138	40.0	64,546	59,155	2,080
First-line supervisors/managers of police and detectives	33.58	31.35	1,343	1,254	40.0	69,837	65,208	2,080
Fire fighters	17.52	16.67	893	860	51.0	46,430	44,702	2,650
Bailiffs, correctional officers, and jailers	18.93	18.71	769	750	40.6	39,962	39,000	2,111
Correctional officers and jailers	18.93	18.71	769	750	40.6	39,962	39,000	2,111
Police officers	25.31	24.21	1,014	968	40.1	52,742	50,357	2,084
Police and sheriff's patrol officers	25.31	24.21	1,014	968	40.1	52,742	50,357	2,084
Security guards and gaming surveillance officers	10.71	10.50	421	420	39.3	21,652	21,320	2,021
Security guards	10.71	10.50	421	420	39.3	21,652	21,320	2,021
Miscellaneous protective service workers	22.07	21.43	893	964	40.5	41,974	47,237	1,902
Food preparation and serving related occupations	9.37	8.95	356	324	38.0	18,278	16,640	1,950
First-line supervisors/managers, food preparation and serving workers	14.88	15.53	611	647	41.1	31,397	33,660	2,111
Chefs and head cooks	16.23	16.30	649	652	40.0	33,749	33,898	2,080

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations								
–Continued								
First-line supervisors/managers of food preparation and serving workers	\$14.67	\$14.30	\$605	\$647	41.2	\$31,032	\$33,660	2,115
Cooks	10.99	11.00	425	424	38.7	21,997	21,840	2,002
Cooks, fast food	9.50	9.19	379	368	39.8	19,683	19,115	2,072
Cooks, institution and cafeteria	10.84	10.56	417	413	38.4	21,142	19,760	1,950
Cooks, restaurant	11.46	11.00	444	440	38.7	23,082	22,880	2,014
Cooks, short order	9.87	9.00	368	360	37.3	19,140	18,720	1,939
Food preparation workers	10.00	9.50	383	343	38.3	19,862	17,838	1,986
Food service, tipped	6.62	6.50	242	235	36.6	12,552	12,216	1,897
Bartenders	7.52	6.60	281	260	37.4	14,621	13,520	1,943
Waiters and waitresses	5.98	6.15	217	221	36.3	11,201	11,502	1,873
Dining room and cafeteria attendants and bartender helpers	7.49	6.55	277	258	37.0	14,413	13,416	1,925
Fast food and counter workers	9.13	8.75	340	320	37.3	17,405	16,640	1,907
Combined food preparation and serving workers, including fast food	9.17	8.78	339	320	37.0	17,323	16,640	1,889
Counter attendants, cafeteria, food concession, and coffee shop	8.77	8.50	348	340	39.7	18,087	17,680	2,062
Dishwashers	8.60	8.00	334	320	38.8	16,483	16,328	1,916
Hosts and hostesses, restaurant, lounge, and coffee shop	9.67	8.50	358	298	37.0	17,175	15,253	1,776
Building and grounds cleaning and maintenance occupations	11.22	10.50	444	416	39.5	22,443	20,964	2,000
First-line supervisors/managers, building and grounds cleaning and maintenance workers	15.12	13.27	610	531	40.3	31,707	27,602	2,097

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Building and grounds cleaning and maintenance occupations –Continued								
First-line supervisors/managers of housekeeping and janitorial workers	\$14.23	\$12.02	\$569	\$481	40.0	\$29,601	\$25,000	2,080
Building cleaning workers	10.34	9.65	409	380	39.5	20,979	19,760	2,030
Janitors and cleaners, except maids and housekeeping cleaners	11.00	10.50	436	420	39.6	22,549	21,736	2,050
Maids and housekeeping cleaners	9.33	9.00	367	357	39.4	18,642	17,992	1,997
Grounds maintenance workers	12.31	11.00	483	435	39.2	22,522	21,924	1,830
Landscaping and groundskeeping workers	12.32	10.87	481	424	39.0	23,100	21,924	1,874
Personal care and service occupations	11.42	9.00	437	360	38.2	22,396	18,720	1,962
First-line supervisors/managers of gaming workers	17.01	16.49	684	660	40.2	35,580	34,299	2,092
Gaming supervisors	18.19	16.49	734	660	40.4	38,185	34,299	2,099
First-line supervisors/managers of personal service workers	14.44	13.94	572	558	39.6	29,749	28,995	2,061
Gaming services workers	7.31	6.90	290	266	39.6	15,078	13,820	2,061
Gaming dealers	7.07	6.65	280	262	39.6	14,559	13,624	2,060
Miscellaneous entertainment attendants and related workers	8.75	8.00	317	300	36.2	13,568	14,560	1,551
Amusement and recreation attendants	8.77	8.00	309	280	35.3	12,725	13,195	1,452
Child care workers	9.47	9.00	374	360	39.5	19,207	18,720	2,029
Personal and home care aides	9.79	9.42	391	377	40.0	20,357	19,592	2,080
Recreation and fitness workers	18.23	18.42	715	737	39.2	33,804	38,314	1,854
Recreation workers	18.17	18.42	727	737	40.0	33,815	38,314	1,861
Sales and related occupations	18.89	14.29	753	567	39.9	39,157	29,503	2,073

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations								
–Continued								
First-line supervisors/managers, sales workers	\$20.48	\$15.02	\$821	\$618	40.1	\$42,666	\$32,136	2,083
First-line supervisors/managers of retail sales workers ..	19.32	15.00	774	614	40.1	40,262	31,928	2,084
First-line supervisors/managers of non-retail sales workers	26.27	19.70	1,051	788	40.0	54,643	40,982	2,080
Retail sales workers	13.48	11.40	535	445	39.7	27,792	23,089	2,062
Cashiers, all workers	10.33	9.15	401	360	38.9	20,861	18,720	2,020
Cashiers	10.30	9.00	399	354	38.8	20,746	18,408	2,014
Gaming change persons and booth cashiers ...	10.61	10.42	424	417	40.0	22,073	21,672	2,080
Counter and rental clerks and parts salespersons ..	13.85	12.66	565	500	40.8	29,365	26,000	2,121
Counter and rental clerks	12.15	10.78	488	431	40.2	25,365	22,422	2,088
Parts salespersons	15.17	13.21	626	570	41.3	32,578	29,629	2,147
Retail salespersons	15.34	13.22	613	518	39.9	31,813	26,940	2,074
Advertising sales agents	19.48	17.11	759	684	39.0	39,469	35,583	2,026
Insurance sales agents	31.89	32.69	1,252	1,308	39.3	65,126	67,999	2,042
Securities, commodities, and financial services sales agents	41.28	25.52	1,672	919	40.5	86,927	47,798	2,106
Sales representatives, wholesale and manufacturing	33.11	30.77	1,336	1,250	40.4	69,488	65,000	2,098
Sales representatives, wholesale and manufacturing, technical and scientific products	40.95	41.69	1,640	1,668	40.1	85,297	86,719	2,083
Sales representatives, wholesale and manufacturing, except technical and scientific products	26.87	21.84	1,091	874	40.6	56,728	45,436	2,111
Real estate brokers and sales agents	22.04	16.43	868	657	39.4	45,149	34,164	2,048
Real estate sales agents	22.04	16.43	868	657	39.4	45,149	34,164	2,048

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations								
–Continued								
Telemarketers	\$10.52	\$9.04	\$417	\$353	39.7	\$21,689	\$18,333	2,062
Miscellaneous sales and related workers	18.73	14.92	746	597	39.8	38,801	31,034	2,072
Office and administrative support occupations	15.10	14.15	598	560	39.6	30,961	29,099	2,051
First-line supervisors/managers of office and administrative support workers	18.67	18.92	749	757	40.1	38,960	39,354	2,087
Financial clerks	14.83	14.00	580	540	39.1	30,146	28,080	2,032
Bill and account collectors	15.32	14.74	587	582	38.3	30,499	30,258	1,991
Billing and posting clerks and machine operators	13.34	12.98	534	519	40.0	27,748	26,998	2,080
Bookkeeping, accounting, and auditing clerks	15.97	15.00	621	584	38.9	32,295	30,353	2,022
Payroll and timekeeping clerks	17.41	17.36	696	694	40.0	36,215	36,100	2,080
Procurement clerks	14.87	15.62	595	625	40.0	30,938	32,490	2,080
Tellers	11.30	10.89	447	430	39.5	23,221	22,360	2,055
Brokerage clerks	15.36	15.96	633	631	41.2	32,928	32,800	2,144
Court, municipal, and license clerks	16.83	15.96	672	638	39.9	34,964	33,195	2,077
Customer service representatives	14.24	13.47	566	536	39.8	29,451	27,851	2,069
Eligibility interviewers, government programs	16.24	15.73	650	629	40.0	33,776	32,718	2,080
File clerks	14.02	13.81	535	499	38.2	27,815	25,955	1,984
Hotel, motel, and resort desk clerks	10.73	10.00	423	390	39.4	21,328	20,280	1,988
Interviewers, except eligibility and loan	13.35	13.13	527	510	39.5	27,423	26,506	2,054
Loan interviewers and clerks	15.65	14.86	626	594	40.0	32,556	30,900	2,080
Order clerks	14.16	12.37	562	495	39.7	29,249	25,738	2,065
Human resources assistants, except payroll and timekeeping	16.55	15.65	662	626	40.0	34,375	32,550	2,077
Receptionists and information clerks	12.75	11.78	507	466	39.7	26,346	24,211	2,067

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations —Continued								
Reservation and transportation ticket agents and travel clerks ...	\$16.35	\$16.42	\$654	\$657	40.0	\$34,006	\$34,154	2,080
Dispatchers	14.46	13.74	583	550	40.3	30,322	28,579	2,097
Police, fire, and ambulance dispatchers	14.55	12.61	582	504	40.0	30,260	26,225	2,080
Dispatchers, except police, fire, and ambulance	14.36	16.47	584	659	40.7	30,390	34,258	2,116
Production, planning, and expediting clerks	21.33	25.40	862	1,016	40.4	44,807	52,828	2,101
Shipping, receiving, and traffic clerks	13.12	12.48	524	499	39.9	27,229	25,958	2,076
Stock clerks and order fillers	11.64	11.49	464	459	39.8	24,110	23,862	2,072
Weighers, measurers, checkers, and samplers, recordkeeping	14.75	13.55	590	542	40.0	30,689	28,174	2,080
Secretaries and administrative assistants	17.23	15.94	686	638	39.8	35,379	33,153	2,053
Executive secretaries and administrative assistants	20.17	19.09	806	764	39.9	41,875	39,709	2,076
Legal secretaries	20.08	17.50	795	700	39.6	41,318	36,400	2,058
Medical secretaries	15.36	15.04	605	602	39.4	31,458	31,283	2,048
Secretaries, except legal, medical, and executive	14.73	14.59	588	584	39.9	29,910	30,096	2,031
Data entry and information processing workers	12.84	11.72	504	469	39.2	25,949	24,378	2,021
Data entry keyers	12.94	11.72	507	469	39.2	26,378	24,378	2,038
Insurance claims and policy processing clerks	13.36	12.44	534	498	39.9	27,752	25,875	2,077
Office clerks, general	14.42	13.52	559	539	38.8	28,741	27,456	1,993
Farming, fishing, and forestry occupations	13.79	17.08	552	683	40.0	26,393	35,535	1,914
Construction and extraction occupations	18.98	18.00	757	720	39.9	38,627	36,400	2,035

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations –Continued								
First-line supervisors/managers of construction trades and extraction workers	\$27.00	\$25.00	\$1,118	\$1,000	41.4	\$57,797	\$52,000	2,140
Brickmasons, blockmasons, and stonemasons	24.35	23.50	974	940	40.0	50,649	48,880	2,080
Brickmasons and blockmasons	24.51	22.78	980	911	40.0	50,977	47,372	2,080
Carpenters	21.81	20.50	871	820	40.0	44,701	42,640	2,050
Cement masons, concrete finishers, and terrazzo workers	21.15	21.00	838	840	39.6	43,587	43,680	2,061
Cement masons and concrete finishers	21.15	21.00	838	840	39.6	43,587	43,680	2,061
Construction laborers	14.34	12.60	569	504	39.7	28,612	25,749	1,995
Construction equipment operators	19.13	19.55	765	782	40.0	38,839	38,750	2,030
Operating engineers and other construction equipment operators	19.27	19.55	771	782	40.0	39,206	39,624	2,034
Drywall installers, ceiling tile installers, and tapers	17.91	17.00	717	680	40.0	37,143	35,360	2,073
Drywall and ceiling tile installers	16.51	15.00	660	600	40.0	34,337	31,200	2,080
Electricians	23.37	23.00	935	920	40.0	48,603	47,840	2,080
Painters and paperhangers	15.81	16.03	625	640	39.5	32,186	33,332	2,036
Painters, construction and maintenance	15.81	16.03	625	640	39.5	32,186	33,332	2,036
Pipelayers, plumbers, pipefitters, and steamfitters	20.62	21.50	818	840	39.6	42,513	43,680	2,061
Pipelayers	15.50	14.50	620	580	40.0	32,231	30,160	2,080
Plumbers, pipefitters, and steamfitters	21.42	22.57	848	888	39.6	44,095	46,155	2,059
Roofers	14.11	13.87	564	555	40.0	29,346	28,858	2,080
Helpers, construction trades ..	17.79	18.00	703	720	39.5	33,308	35,431	1,872
Construction and building inspectors	23.11	22.37	924	895	40.0	48,064	46,530	2,080
Highway maintenance workers	15.79	14.14	632	566	40.0	30,937	29,409	1,959

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations –Continued								
Miscellaneous construction and related workers	\$14.37	\$12.30	\$563	\$492	39.2	\$29,269	\$25,584	2,037
Installation, maintenance, and repair occupations	21.51	19.97	870	802	40.4	45,237	41,725	2,103
First-line supervisors/managers of mechanics, installers, and repairers	27.66	28.13	1,132	1,125	40.9	58,888	58,510	2,129
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers	23.24	26.57	927	1,025	39.9	48,185	53,276	2,073
Electrical and electronics repairers, commercial and industrial equipment	29.24	29.49	1,164	1,180	39.8	60,521	61,348	2,070
Aircraft mechanics and service technicians	19.31	17.13	773	685	40.0	40,173	35,630	2,080
Automotive technicians and repairers	20.74	19.50	842	800	40.6	43,736	41,600	2,109
Automotive body and related repairers	22.32	17.78	944	655	42.3	49,100	34,048	2,199
Automotive service technicians and mechanics	20.47	19.50	825	804	40.3	42,875	41,808	2,094
Bus and truck mechanics and diesel engine specialists ...	20.93	19.23	837	769	40.0	43,529	40,000	2,080
Heavy vehicle and mobile equipment service technicians and mechanics	20.65	21.50	907	868	43.9	47,147	45,126	2,283
Mobile heavy equipment mechanics, except engines	25.02	26.00	1,001	1,040	40.0	52,048	54,080	2,080
Heating, air conditioning, and refrigeration mechanics and installers	23.56	26.00	942	1,040	40.0	49,006	54,080	2,080
Industrial machinery installation, repair, and maintenance workers	21.46	20.33	857	813	39.9	44,582	42,293	2,077

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations –Continued								
Industrial machinery mechanics	\$24.67	\$24.65	\$985	\$986	39.9	\$51,200	\$51,272	2,075
Maintenance and repair workers, general	20.31	17.12	812	685	40.0	42,207	35,610	2,079
Maintenance workers, machinery	20.63	18.00	824	720	39.9	42,829	37,440	2,076
Line installers and repairers ...	28.45	33.24	1,138	1,330	40.0	59,169	69,139	2,080
Electrical power-line installers and repairers	28.81	33.24	1,152	1,330	40.0	59,917	69,139	2,080
Miscellaneous installation, maintenance, and repair workers	17.15	16.88	685	677	39.9	35,596	35,214	2,075
Helpers--installation, maintenance, and repair workers	13.30	12.00	528	480	39.7	27,432	24,960	2,063
Production occupations	17.05	14.73	680	589	39.9	35,371	30,605	2,075
First-line supervisors/managers of production and operating workers	29.80	22.39	1,207	990	40.5	62,740	51,455	2,106
Electrical, electronics, and electromechanical assemblers	13.88	14.71	555	589	40.0	28,866	30,605	2,080
Electrical and electronic equipment assemblers ..	13.99	14.71	560	589	40.0	29,101	30,605	2,080
Miscellaneous assemblers and fabricators	13.38	13.00	535	520	40.0	27,826	27,040	2,080
Bakers	12.49	13.55	500	542	40.0	25,977	28,184	2,080
Butchers and other meat, poultry, and fish processing workers	13.99	12.40	560	496	40.0	29,106	25,792	2,080
Butchers and meat cutters ..	15.83	18.49	633	740	40.0	32,916	38,459	2,080
Miscellaneous food processing workers	15.31	14.00	603	560	39.4	31,358	29,128	2,049
Computer control programmers and operators	18.88	19.47	755	779	40.0	39,263	40,498	2,080

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
–Continued								
Computer-controlled machine tool operators, metal and plastic	\$17.36	\$16.89	\$694	\$676	40.0	\$36,113	\$35,129	2,080
Machine tool cutting setters, operators, and tenders, metal and plastic	12.94	12.41	518	496	40.0	26,915	25,811	2,080
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic	12.78	12.41	511	496	40.0	26,575	25,811	2,080
Machinists	19.84	18.50	787	738	39.7	40,926	38,376	2,063
Welding, soldering, and brazing workers	15.60	14.75	624	590	40.0	32,441	30,680	2,080
Welders, cutters, solderers, and brazers	15.60	14.75	624	590	40.0	32,441	30,680	2,080
Miscellaneous metalworkers and plastic workers	18.38	21.65	720	866	39.2	37,433	45,032	2,036
Printers	17.33	16.75	681	670	39.3	35,396	34,840	2,043
Printing machine operators	17.26	15.92	679	637	39.4	35,334	33,107	2,047
Laundry and dry-cleaning workers	8.64	8.74	344	350	39.8	17,896	18,179	2,070
Power plant operators, distributors, and dispatchers	34.46	33.85	1,378	1,354	40.0	71,675	70,414	2,080
Water and liquid waste treatment plant and system operators	20.70	19.19	828	768	40.0	43,046	39,915	2,080
Inspectors, testers, sorters, samplers, and weighers	17.31	17.38	692	695	40.0	36,008	36,150	2,080
Packaging and filling machine operators and tenders	14.29	14.55	566	582	39.6	29,455	30,264	2,061
Painting workers	19.00	17.44	760	697	40.0	39,524	36,267	2,080
Painters, transportation equipment	21.36	21.00	855	840	40.0	44,439	43,680	2,080
Semiconductor processors	20.12	20.29	800	812	39.7	41,577	42,209	2,067
Miscellaneous production workers	12.41	10.87	496	435	40.0	25,795	22,610	2,079
Helpers--production workers	11.03	10.75	441	430	40.0	22,945	22,360	2,080

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations	\$15.89	\$14.20	\$628	\$566	39.5	\$32,280	\$29,203	2,032
First-line supervisors/managers of helpers, laborers, and material movers, hand	22.43	24.79	897	992	40.0	46,651	51,565	2,080
First-line supervisors/managers of transportation and material-moving machine and vehicle operators	21.96	22.74	878	909	40.0	43,945	43,680	2,001
Bus drivers	13.35	13.46	504	462	37.7	22,656	21,195	1,697
Bus drivers, school	11.92	11.56	434	408	36.4	17,801	16,924	1,493
Driver/sales workers and truck drivers	17.07	16.45	685	658	40.1	35,458	34,208	2,077
Driver/sales workers	12.68	10.85	502	420	39.6	26,123	21,840	2,061
Truck drivers, heavy and tractor-trailer	18.29	17.00	738	680	40.4	38,120	35,360	2,085
Truck drivers, light or delivery services	16.11	13.99	641	560	39.8	33,325	29,120	2,069
Dredge, excavating, and loading machine operators	18.25	18.00	722	720	39.6	35,392	34,320	1,939
Excavating and loading machine and dragline operators	18.25	18.00	722	720	39.6	35,392	34,320	1,939
Industrial truck and tractor operators	13.65	13.50	545	540	39.9	27,377	27,535	2,005
Laborers and material movers, hand	11.20	10.35	444	400	39.6	23,068	20,800	2,059
Cleaners of vehicles and equipment	10.92	9.25	437	370	40.0	22,708	19,240	2,080

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations —Continued								
Laborers and freight, stock, and material movers, hand	\$11.66	\$10.60	\$462	\$420	39.6	\$24,010	\$21,840	2,059
Packers and packagers, hand	9.29	9.00	365	340	39.2	18,959	17,680	2,041

¹ Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

² A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

³ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

⁴ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

⁵ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.