Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

o 1	Hourly <sup>2</sup>			Weekly <sup>3</sup>			Annual <sup>4</sup>		
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours	
All workers	\$21.95	\$16.83	\$871	\$668	39.7	\$45,170	\$34,730	2,058	
Management occupations	47.92	42.71	1,949	1,708	40.7	101,270	88,835	2,113	
General and operations									
managers	62.01	60.10	2,575	2,435	41.5	133,915	126,630	2,159	
Marketing and sales managers	50.48	53.01	2,059	2,120	40.8	107,086	110,257	2,121	
Marketing managers	52.37	53.01	2,153	2,120	41.1	111,935	110,257	2,137	
Sales managers	45.52	42.03	1,821	1,681	40.0	94,683	87,422	2,080	
Computer and information									
systems managers	50.73	48.75	2,070	1,950	40.8	107,036	101,400	2,110	
Financial managers	45.80	41.33	1,835	1,654	40.1	95,441	86,000	2,084	
Human resources managers	35.86	31.25	1,466	1,250	40.9	76,210	65,000	2,125	
Compensation and benefits									
managers	38.81	35.13	1,610	1,459	41.5	83,739	75,856	2,158	
Industrial production									
managers	50.57	50.36	2,112	2,115	41.8	109,813	109,968	2,171	
Engineering managers Medical and health services	64.16	66.35	2,616	2,654	40.8	136,047	138,016	2,120	
managers	43.98	38.46	1,759	1,538	40.0	91,473	79,997	2,080	
Business and financial									
operations occupations	28.43	26.64	1,143	1,063	40.2	59,424	55,266	2,090	
Buyers and purchasing agents	23.35	20.77	979	831	41.9	50,884	43,197	2,179	
Purchasing agents, except							12,27	_,	
wholesale, retail, and									
farm products	24.32	20.77	1,020	831	41.9	53,038	43,197	2,181	
Claims adjusters, appraisers,			<u> </u>			,	,	,	
examiners, and									
investigators	28.04	18.88	1,113	755	39.7	57,856	39,268	2,063	
Claims adjusters,									
examiners, and									
investigators	28.04	18.88	1,113	755	39.7	57,856	39,268	2,063	
Cost estimators	36.48	42.03	1,459	1,681	40.0	75,874	87,412	2,080	
Human resources, training,									
and labor relations									
specialists	28.83	26.30	1,146	1,039	39.8	59,601	54,026	2,068	
Training and development									
specialists	29.08	28.57	1,163	1,143	40.0	60,486	59,430	2,080	
Management analysts	31.06	27.33	1,243	1,093	40.0	64,614	56,848	2,080	
Accountants and auditors	27.10	27.06	1,090	1,083	40.2	56,691	56,291	2,092	
Financial analysts and									
advisors	29.29	27.25	1,167	1,090	39.8	60,673	56,680	2,071	
Financial analysts	32.20	27.96	1,288	1,118	40.0	66,975	58,151	2,080	

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	$rly^2$		Weekly <sup>3</sup>			Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Computer and mathematical								
science occupations	\$37.55	\$38.46	\$1,518	\$1,544	40.4	\$78,947	\$80,267	2,102
Computer programmers	37.77	38.17	1,511	1,527	40.0	78,569	79,402	2,080
Computer software engineers	43.62	42.48	1,778	1,776	40.8	92,474	92,373	2,120
Computer software	27.47	26.70	1.505	1 471	40.2	70.275	76.500	2 000
engineers, applications	37.47	36.78	1,505	1,471	40.2	78,275	76,502	2,089
Computer software								
engineers, systems	15.61	45.20	1.070	1.020	41.0	07.240	05 120	2.120
software	45.64 22.66	45.39	1,870 906	1,830 954	41.0 40.0	97,240	95,139	2,130
Computer support specialists Computer systems analysts		23.84			40.6	47,126	49,587 75,200	2,080
Network and computer	36.44	35.50	1,479	1,446	40.6	76,930	73,200	2,111
systems administrators	29.93	29.04	1,197	1,161	40.0	62,250	60,397	2,080
systems administrators	49.93	29.04	1,197	1,101	40.0	02,230	00,397	2,000
Architecture and engineering								
occupations	35.71	34.23	1,439	1,409	40.3	74,727	73,258	2,092
Engineers	41.57	41.42	1,681	1,688	40.4	87,403	87,801	2,103
Civil engineers	47.39	49.85	1,895	1,994	40.0	98,564	103,688	2,080
Electrical and electronics	17.57	17.03	1,055	1,221	10.0	70,501	103,000	2,000
engineers	42.67	42.29	1,707	1,692	40.0	88,764	87,963	2,080
Electrical engineers	45.44	47.12	1,818	1,885	40.0	94,520	98,010	2,080
Electronics engineers,		.,,,		-,000		, ,,,,,,	, ,,,,,,	_,,,,,
except computer	40.16	40.80	1,606	1,632	40.0	83,537	84,860	2,080
Industrial engineers,			,	,		,	, , , , , , ,	,
including health and								
safety	31.24	30.76	1,313	1,231	42.0	68,283	63,987	2,186
Industrial engineers	31.24	30.76	1,313	1,231	42.0	68,283	63,987	2,186
Mechanical engineers	48.22	49.66	1,929	1,986	40.0	100,305	103,293	2,080
Engineering technicians,								
except drafters	23.71	23.69	948	948	40.0	49,319	49,275	2,080
Electrical and electronic								
engineering technicians	23.62	23.63	945	945	40.0	49,139	49,150	2,080
Life, physical, and social								
science occupations	34.86	31.30	1,394	1,252	40.0	72,501	65,100	2,080
Physical scientists	35.05	31.30	1,402	1,252	40.0	72,896	65,100	2,080
Community and social								
services occupations	19.74	17.65	784	692	39.7	40,787	36,001	2,066
Counselors	21.20	20.67	835	820	39.4	43,434	42,619	2,049
Social workers	17.70	17.14	705	686	39.8	36,674	35,651	2,072
						,	,	,

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 1	Hou	rly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Community and social services occupations  -Continued								
Miscellaneous community								
and social service								
specialistsSocial and human service	\$13.56	\$13.25	\$533	\$504	39.3	\$27,704	\$26,182	2,043
assistants	12.20	10.99	474	418	38.8	24,649	21,716	2,020
Education, training, and								
library occupations	37.77	28.40	1,493	1,136	39.5	63,801	45,917	1,689
Postsecondary teachers	39.16	36.35	1,563	1,454	39.9	61,832	56,700	1,579
Primary, secondary, and special education school			,	,		,	,	,
teachers	29.02	26.22	1,141	1,049	39.3	49,304	48,029	1,699
Other teachers and instructors	41.67	23.64	1,667	946	40.0	85,626	41,452	2,055
Arts, design, entertainment, sports, and media								
occupations	26.14	28.79	1,046	1,152	40.0	53,717	59,889	2,055
Designers	22.68	18.80	907	752	40.0	47,184	39,100	2,080
Graphic designers	19.04	17.70	762	708	40.0	39,607	36,816	2,080
Writers and editors	29.33	28.79	1,173	1,152	40.0	61,009	59,889	2,080
Editors	29.82	28.37	1,193	1,135	40.0	62,020	59,010	2,080
Healthcare practitioner and								
technical occupations	30.59	25.00	1,205	994	39.4	62,684	51,667	2,049
Physicians and surgeons	101.06	83.15	3,912	2,661	38.7	203,405	138,362	2,013
Registered nurses	31.70	30.71	1,236	1,195	39.0	64,283	62,150	2,028
Therapists	23.12	23.70	918	934	39.7	47,761	48,589	2,066
Occupational therapists	33.19	29.10	1,328	1,164	40.0	69,036	60,528	2,080
Clinical laboratory								
technologists and	10.46	15.04	707	60.4	20.0	20.220	22.047	2.077
technicians	18.46	15.84	737	634	39.9	38,328	32,947	2,077
Medical and clinical laboratory technicians	16.50	15.04	659	602	39.9	34 247	31,283	2,076
Diagnostic related	10.30	13.04	039	002	39.9	34,247	31,283	2,070
technologists and								
technicians	31.42	35.26	1,257	1,410	40.0	65,343	73,341	2,080
Radiologic technologists and technicians	25.29	22.21	1,012	888	40.0	52,599	46,197	2,080
and commenting	23.27	22,21	1,012	300	10.0	32,377	10,177	2,000

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 1 1	Hourly <sup>2</sup>			Weekly <sup>3</sup>		Annual <sup>4</sup>			
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours	
Healthcare practitioner and technical occupations -Continued Health diagnosing and treating practitioner									
support technicians Surgical technologists Licensed practical and	\$18.95 21.47	\$19.17 20.30	\$746 841	\$767 767	39.4 39.2	\$38,785 43,757	\$39,874 39,874	2,047 2,038	
licensed vocational nurses	20.48	20.34	814	814	39.8	42,345	42,307	2,067	
Healthcare support									
occupations Nursing, psychiatric, and	12.33	11.79	485	469	39.4	25,232	24,373	2,047	
home health aides Nursing aides, orderlies,	12.15	11.80	478	469	39.3	24,833	24,375	2,043	
and attendants	12.52	12.50	493	473	39.3	25,621	24,606	2,046	
and aides	13.17	9.82	527	393	40.0	27,397	20,417	2,080	
support occupations	12.96	12.50	510	500	39.4	26,530	26,000	2,047	
Protective service occupations Security guards and gaming	11.33	10.50	447	410	39.5	23,262	21,320	2,053	
surveillance officers Security guards	10.88 10.88	10.25 10.25	426 426	409 409	39.2 39.2	22,165 22,165	21,278 21,278	2,037 2,037	
	10.00	10.23	420	407	37.2	22,103	21,270	2,037	
Food preparation and serving related occupations  First-line	9.65	8.86	374	347	38.8	19,371	17,838	2,007	
supervisors/managers, food preparation and serving workers First-line	17.09	16.59	698	680	40.9	36,319	35,360	2,125	
supervisors/managers of food preparation and serving workers	16.82	16.94	693	694	41.2	36,028	36,067	2,142	
Cooks, institution and	11.80	12.25	457	444	38.7	23,771	23,101	2,014	
cafeteria	13.04	13.36	522	534	40.0	27,129	27,789	2,080	
Cooks, restaurant  Food preparation workers  Food service, tipped	11.48 11.14 6.95	11.40 12.18 6.45	441 437 263	436 487 253	38.4 39.2 37.9	22,934 22,728 13,700	22,683 25,334 13,164	1,997 2,041 1,972	

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hourly <sup>2</sup>			Weekly <sup>3</sup>		Annual <sup>4</sup>		
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations  -Continued								
Bartenders	\$7.79	\$7.25	\$304	\$290	39.0	\$15,816	\$15,080	2,029
Waiters and waitresses Dining room and cafeteria attendants and	6.49	6.25	248	235	38.3	12,918	12,216	1,991
bartender helpers Fast food and counter	7.32	6.45	273	256	37.3	14,191	13,291	1,939
workers	9.34	8.24	367	320	39.2	18,287	16,640	1,958
including fast food Dishwashers	9.56 9.48	8.60 8.76	375 374	316 350	39.2 39.5	18,549 19,468	15,893 18,221	1,940 2,053
Building and grounds cleaning and maintenance occupations	11.39	10.25	447	398	39.2	22,700	20,384	1,993
cleaning and maintenance workers	18.39	16.50	751	660	40.8	39,054	34,320	2,123
Building cleaning workers Janitors and cleaners, except maids and	10.43	9.64	410	376	39.3	20,845	19,552	1,999
housekeeping cleaners Maids and housekeeping	10.96	10.40	434	416	39.6	22,578	21,632	2,060
cleaners	9.87	9.05	384	350	39.0	18,962	17,680	1,922
Grounds maintenance workers Landscaping and	12.73	10.25	486	399	38.1	24,422	20,686	1,918
groundskeeping workers	12.20	10.16	462	385	37.9	23,139	20,020	1,897
Personal care and service occupations	11.94	8.35	447	340	37.5	23,095	17,597	1,935
supervisors/managers of gaming workers	16.95 18.24 7.39	16.08 16.49 6.97	682 737 293	631 660 268	40.2 40.4 39.6	35,483 38,325 15,211	32,818 34,299 13,936	2,093 2,101 2,060

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	$rly^2$		Weekly <sup>3</sup>			Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Personal care and service occupations –Continued Gaming dealers	\$7.22	\$6.85	\$286	\$264	39.6	\$14,859	\$13,749	2,058
Sales and related occupations First-line	18.75	13.67	754	536	40.2	39,193	27,864	2,091
supervisors/managers, sales workers First-line	28.18	20.71	1,154	820	41.0	60,007	42,640	2,130
supervisors/managers of retail sales workers Retail sales workers	28.23 12.49	20.75 11.28	1,160 499	820 449	41.1 40.0	60,294 25,960	42,640 23,338	2,136 2,078
Cashiers, all workers  Cashiers  Gaming change persons	11.25 11.40	10.42 10.27	445 449	417 408	39.5 39.4	23,115 23,360	21,672 21,216	2,055 2,049
and booth cashiers Counter and rental clerks	10.61	10.42	424	417	40.0	22,073	21,672	2,080
and parts salespersons Retail salespersons Sales representatives,	11.29 13.61	7.50 12.46	449 549	300 493	39.8 40.3	23,357 28,539	15,600 25,619	2,068 2,097
wholesale and manufacturing	38.46	34.16	1,562	1,347	40.6	81,239	70,067	2,112
Sales representatives, wholesale and manufacturing, except technical and scientific								
products	29.13	26.01	1,197	1,040	41.1	62,264	54,103	2,137
Telemarketers	11.45	9.04	448	353	39.1	23,274	18,333	2,033
related workers	17.29	17.32	692	693	40.0	35,963	36,026	2,080
Office and administrative support occupations First-line	15.00	14.00	595	554	39.7	30,951	28,808	2,064
supervisors/managers of office and administrative								
support workers Financial clerks	19.71 14.62	20.66 13.11	789 575	826 520	40.0 39.3	41,003 29,876	42,971	2,080
Bill and account collectors Billing and posting clerks	14.62	13.67	575 541	520 510	36.8	29,876	27,063 26,508	2,044 1,913
and machine operators	13.06	10.86	523	434	40.0	27,171	22,593	2,080

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 1	Hou	$rly^2$		Weekly <sup>3</sup>			Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations –Continued Bookkeeping, accounting,								
and auditing clerks Payroll and timekeeping	\$15.31	\$13.50	\$610	\$539	39.8	\$31,713	\$28,002	2,071
clerks Customer service	16.59	17.90	664	716	40.0	34,517	37,224	2,080
representatives Hotel, motel, and resort desk	13.44	13.22	534	526	39.7	27,779	27,331	2,066
clerks  Human resources assistants, except payroll and	11.15	9.75	444	390	39.8	23,079	20,280	2,069
timekeeping Receptionists and information	14.41	15.53	576	621	40.0	29,968	32,302	2,080
clerks Reservation and	12.26	12.12	479	443	39.0	24,899	23,038	2,030
transportation ticket agents and travel clerks Production, planning, and	16.22	15.99	649	640	40.0	33,731	33,259	2,080
expediting clerks	16.28	14.43	648	577	39.8	33,695	30,014	2,069
traffic clerks	13.51	12.48	539	499	39.9	28,010	25,958	2,073
Stock clerks and order fillers Secretaries and administrative	12.77	12.54	509	500	39.9	26,474	26,000	2,074
assistants Executive secretaries and administrative	18.27	17.00	726	680	39.7	37,774	35,360	2,067
assistants	22.78	21.96	908	878	39.9	47,242	45,677	2,074
Medical secretaries Secretaries, except legal,	15.18	15.89	597	605	39.3	31,042	31,450	2,045
medical, and executive Data entry and information	13.44	14.31	537	572	40.0	27,940	29,765	2,078
processing workers	12.56	11.68	488	467	38.9	25,390	24,292	2,022
Data entry keyers	12.56	11.68	488	467	38.9	25,390	24,292	2,022
Insurance claims and policy processing clerks	13.63	13.00	544	520	39.9	28,282	27,040	2,075
Office clerks, general	15.16	13.82	604	546	39.9	31,421	28,380	2,073
Construction and extraction								
occupations	20.13	20.00	804	800	40.0	41,810	41,600	2,077

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hourly <sup>2</sup>			Weekly <sup>3</sup>		Annual <sup>4</sup>		
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations –Continued First-line								
supervisors/managers of construction trades and								
extraction workers	\$26.14	\$25.00	\$1,051	\$1,000	40.2	\$54,677	\$52,000	2,092
Carpenters Construction laborers	19.76 15.21	19.50 14.00	790 609	780 560	40.0 40.0	41,031 31,568	40,560 29,120	2,076 2,075
Construction equipment operators	20.60	20.10	824	804	40.0	42,839	41,808	2,080
Operating engineers and other construction						,	,	,
equipment operators Drywall installers, ceiling tile	20.85	20.10	834	804	40.0	43,358	41,808	2,080
installers, and tapers Pipelayers, plumbers,	19.25	18.00	770	720	40.0	40,049	37,440	2,080
pipefitters, and steamfitters	22.24	10.00	020	760	40.0	40 247	20.520	2.000
Roofers	23.24 13.45	19.00 12.50	930 538	760 500	40.0 40.0	48,347 27,975	39,520 26,000	2,080 2,080
Installation, maintenance, and								
repair occupations First-line	24.32	23.33	974	933	40.0	50,639	48,516	2,082
supervisors/managers of mechanics, installers, and								
repairers Miscellaneous electrical and	34.84	34.62	1,394	1,385	40.0	72,473	71,999	2,080
electronic equipment mechanics, installers, and								
repairers Electrical and electronics	28.58	29.10	1,136	1,164	39.7	59,063	60,528	2,067
repairers, commercial and industrial								
equipment	29.31	29.33	1,164	1,171	39.7	60,550	60,869	2,066
Aircraft mechanics and service technicians	19.31	17.13	773	685	40.0	40,173	35,630	2,080
Automotive technicians and repairers	26.00	22.56	1,071	902	41.2	55,671	46,921	2,141
Automotive service technicians and	20.00	22.30	1,0/1	702	71,2	33,071	70,721	2,171
mechanics	26.00	22.56	1,071	902	41.2	55,671	46,921	2,141

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 1	Hourly <sup>2</sup>			Weekly <sup>3</sup>		Annual <sup>4</sup>		
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations  -Continued  Bus and truck mechanics and diesel engine specialists	\$19.32	\$19.50	\$773	\$780	40.0	\$40,191	\$40,560	2,080
Industrial machinery installation, repair, and maintenance workers Industrial machinery	23.05	23.87	919	950	39.9	47,771	49,379	2,072
mechanics	25.26	25.22	1,006	1,009	39.8	52,334	52,458	2,072
Maintenance and repair workers, general Miscellaneous installation,	21.08	22.74	841	910	39.9	43,724	47,299	2,074
maintenance, and repair workers	18.83	18.00	753	720	40.0	39,165	37,440	2,080
Production occupations First-line	18.56	15.28	740	611	39.9	38,506	31,772	2,074
supervisors/managers of production and operating workers	39.49	36.27	1,598	1,626	40.5	83,080	84,575	2,104
assemblers Electrical and electronic	14.13	14.71	565	589	40.0	29,393	30,605	2,080
equipment assemblers Miscellaneous assemblers and	14.24	14.71	570	589	40.0	29,622	30,605	2,080
fabricators	13.49 15.90	13.00 14.35	539 636	520 574	40.0 40.0	28,051 33,069	27,040 29,848	2,080 2,080
operators  Machinists  Welding, soldering, and	19.70 20.86	19.47 20.57	788 831	779 832	40.0 39.8	40,975 43,189	40,498 43,264	2,080 2,070
brazing workers	15.77	16.00	631	640	40.0	32,811	33,280	2,080
and brazers Printers Laundry and dry-cleaning	15.77 21.43	16.00 20.00	631 817	640 800	40.0 38.1	32,811 42,491	33,280 41,600	2,080 1,983
workers Inspectors, testers, sorters,	8.15	8.08	326	323	40.0	16,945	16,806	2,080
samplers, and weighers	18.55	18.25	742	730	40.0	38,577	37,960	2,080

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation <sup>1</sup>	Hou	$rly^2$		Weekly <sup>3</sup>		Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations  -Continued Packaging and filling machine operators and tenders	\$15.19 20.12	\$14.55 20.29	\$604 800	\$582 812	39.7 39.7	\$31,386 41,577	\$30,264 42,209	2,066 2,067
workers	15.37	12.47	614	499	39.9	31,927	25,938	2,077
Transportation and material moving occupations  Driver/sales workers and truck drivers	17.46 18.59	14.60 17.00	686 744	584 680	39.3 40.0	35,662 38,673	30,360 35,360	2,042 2,080
Truck drivers, heavy and tractor-trailer	21.34	20.25	854	810	40.0	44,388	42,120	2,080
Truck drivers, light or delivery services Industrial truck and tractor	15.79	14.60	632	584	40.0	32,848	30,360	2,080
operatorsLaborers and material	14.58	14.46	581	574	39.8	30,187	29,827	2,070
movers, hand	11.70	10.00	466	400	39.8	24,216	20,800	2,070
hand	12.36	10.60	493	424	39.9	25,657	22,054	2,076
hand	9.95	9.83	389	393	39.1	20,224	20,446	2,033

 $<sup>^{\, 1} \,</sup>$  A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

3 Mean weekly earnings are the straight-time weekly wages or salaries paid to

employees. Median weekly earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime.  $\frac{4}{}$  Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.