

Table 19

**Private industry sector<sup>1</sup>: Mean hourly earnings<sup>2</sup>  
for major occupational groups**

Occupational group <sup>3</sup>	Goods producing		Service providing						
	Construction	Manufacturing	Trade, transportation, and utilities	Information	Financial activities	Professional and business services	Education and health services	Leisure and hospitality	Other services
<b>All workers</b> .....	-	-	-	-	\$21.22	-	\$20.40	\$9.67	\$16.61
Management, professional, and related .....	-	-	-	-	32.12	-	29.11	25.02	20.58
Management, business, and financial .....	-	-	-	-	34.54	-	38.29	28.83	21.77
Professional and related .....	-	-	-	-	24.74	-	27.78	20.21	20.00
Service .....	-	-	-	-	11.54	-	11.39	8.75	9.87
Sales and office .....	-	-	-	-	17.26	-	14.01	11.18	14.89
Sales and related .....	-	-	-	-	29.44	-	17.59	9.88	17.36
Office and administrative support .....	-	-	-	-	14.27	-	13.93	12.02	14.30
Natural resources, construction, and maintenance .....	-	-	-	-	15.83	-	15.18	18.80	19.81
Installation, maintenance, and repair .....	-	-	-	-	15.83	-	13.98	18.56	20.23
Production, transportation, and material moving .....	-	-	-	-	11.86	-	11.72	8.60	14.11
Production .....	-	-	-	-	-	-	-	8.41	13.93
Transportation and material moving .....	-	-	-	-	11.42	-	-	9.10	14.61

<sup>1</sup> Industry sectors are determined by the 2007 North American Industry Classification System (NAICS).

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian

economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.