

**Table 21**

**Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours**

Occupation <sup>1</sup>	Weekly <sup>2</sup>			Annual <sup>3</sup>		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Management occupations</b>						
Team leader .....	\$1,217	\$1,188	39.1	\$62,647	\$62,001	2,012
First line .....	1,529	1,458	40.5	78,037	75,856	2,070
Second line .....	2,525	2,313	41.7	131,285	120,266	2,170
General and operations managers						
First line .....	1,719	1,779	42.0	89,389	92,518	2,186
Second line .....	2,585	2,697	41.5	134,423	140,234	2,156
Marketing managers						
First line .....	2,367	2,120	41.8	123,076	110,257	2,172
Sales managers						
First line .....	1,947	1,421	40.0	101,239	73,886	2,080
Financial managers						
First line .....	1,521	1,385	40.0	79,064	72,016	2,079
Construction managers						
First line .....	1,224	1,312	40.2	63,662	68,245	2,091
Education administrators, elementary and secondary school						
First line .....	1,973	1,985	42.3	84,414	84,570	1,808
Engineering managers						
First line .....	2,182	2,117	42.7	113,488	110,090	2,218
Food service managers						
First line .....	885	911	40.5	45,558	47,372	2,084
Medical and health services managers						
First line .....	1,504	1,538	40.9	78,224	79,997	2,128
Social and community service managers						
First line .....	1,078	1,092	35.4	56,079	56,809	1,842

<sup>1</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>2</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>3</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.