

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
All workers	\$18.46	2.2%	\$733	2.3%	\$37,766	2.3%
Management occupations	34.96	3.4	1,435	3.8	74,579	3.8
General and operations managers	38.48	8.8	1,613	7.4	83,863	7.4
Marketing and sales managers	49.45	32.6	1,978	32.6	102,861	32.6
Sales managers	52.70	38.2	2,108	38.2	109,609	38.2
Financial managers	35.17	7.1	1,445	6.3	75,153	6.3
Construction managers	26.76	18.3	1,072	18.1	55,769	18.1
Property, real estate, and community association managers	35.37	25.8	1,415	25.8	73,561	25.8
Business and financial operations occupations	26.03	5.7	1,051	5.8	54,651	5.8
Buyers and purchasing agents	23.66	9.6	955	9.8	49,679	9.8
Cost estimators	25.61	11.2	1,024	11.2	53,266	11.2
Accountants and auditors	32.70	6.8	1,301	6.8	67,661	6.8
Loan counselors and officers	28.65	14.1	1,137	13.7	59,117	13.7
Loan officers	28.65	14.1	1,137	13.7	59,117	13.7
Computer and mathematical science occupations	28.49	4.7	1,140	4.4	59,297	4.4
Computer support specialists	24.20	23.7	968	23.7	50,338	23.7
Architecture and engineering occupations	32.05	4.6	1,299	4.7	67,564	4.7
Engineers	35.43	6.6	1,445	6.8	75,159	6.8
Civil engineers	34.43	8.2	1,427	10.3	74,202	10.3
Electrical and electronics engineers	37.37	8.6	1,519	8.5	78,977	8.5
Electrical engineers	35.16	4.2	1,446	5.8	75,179	5.8
Drafters	21.21	11.7	849	11.7	44,125	11.7
Engineering technicians, except drafters	23.87	14.5	955	14.5	49,640	14.5
Life, physical, and social science occupations	31.97	11.2	1,266	12.2	65,823	12.2
Community and social services occupations	14.48	14.1	668	6.6	34,502	6.6
Counselors	14.98	14.1	580	16.0	30,153	16.0
Social workers	18.97	8.7	759	8.7	39,466	8.7
Legal occupations	24.80	4.7	987	4.9	51,338	4.9
Education, training, and library occupations	18.80	12.7	750	12.7	33,111	12.7
Primary, secondary, and special education school teachers	20.40	9.8	802	10.0	30,870	10.0

See footnotes at end of table.

RSE Table 15

**Private industry establishments with fewer than 100 workers: Relative
standard errors of mean hourly, weekly, and annual earnings for
full-time workers — Continued**

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Arts, design, entertainment, sports, and media occupations	\$17.22	12.1%	\$699	16.2%	\$36,367	16.2%
Designers	16.83	10.0	696	10.1	36,212	10.1
Graphic designers	15.82	5.8	664	3.3	34,520	3.3
Healthcare practitioner and technical occupations	33.65	13.8	1,311	14.6	68,181	14.6
Registered nurses	38.18	18.3	1,495	19.1	77,739	19.1
Therapists	29.78	4.4	1,127	8.5	58,623	8.5
Dental hygienists	22.32	31.9	834	26.8	43,358	26.8
Healthcare support occupations	13.45	4.5	503	4.5	26,178	4.5
Nursing, psychiatric, and home health aides	10.57	4.4	399	6.5	20,765	6.5
Nursing aides, orderlies, and attendants	11.07	4.8	429	3.6	22,292	3.6
Miscellaneous healthcare support occupations	15.20	5.2	567	5.7	29,463	5.7
Dental assistants	16.55	9.8	577	11.6	29,990	11.6
Medical assistants	14.27	5.9	567	6.0	29,486	6.0
Protective service occupations	10.41	7.2	412	7.9	21,421	7.9
Food preparation and serving related occupations	9.14	5.0	342	5.4	17,596	5.4
First-line supervisors/managers, food preparation and serving workers	14.43	3.5	598	3.5	31,103	3.5
First-line supervisors/managers of food preparation and serving workers	14.17	5.3	589	5.2	30,624	5.2
Cooks	10.48	4.7	404	5.4	20,988	5.4
Cooks, fast food	8.36	6.4	333	6.5	17,306	6.5
Cooks, institution and cafeteria	9.88	5.8	373	7.8	19,209	7.8
Cooks, restaurant	11.46	5.3	446	6.5	23,171	6.5
Cooks, short order	9.61	10.8	357	10.5	18,555	10.5
Food preparation workers	9.06	2.4	340	3.1	17,599	3.1
Food service, tipped	6.38	6.6	228	6.1	11,752	6.1
Bartenders	7.45	15.2	275	15.3	14,305	15.3
Waiters and waitresses	5.70	6.1	200	6.3	10,296	6.3
Fast food and counter workers	8.98	5.9	329	8.5	17,097	8.5
Combined food preparation and serving workers, including fast food	8.95	6.5	325	9.2	16,920	9.2
Dishwashers	7.78	4.0	297	4.0	14,029	4.0
Building and grounds cleaning and maintenance occupations	10.38	9.0	413	9.3	20,642	9.3

See footnotes at end of table.

RSE Table 15

**Private industry establishments with fewer than 100 workers: Relative
standard errors of mean hourly, weekly, and annual earnings for
full-time workers — Continued**

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Building and grounds cleaning and maintenance occupations –Continued						
Building cleaning workers	\$9.50	2.8%	\$377	3.1%	\$19,598	3.1%
Janitors and cleaners, except maids and housekeeping cleaners	10.06	6.1	399	6.3	20,729	6.3
Maids and housekeeping cleaners	8.81	2.9	350	3.4	18,190	3.4
Grounds maintenance workers	10.98	13.1	436	13.0	17,374	13.0
Landscaping and groundskeeping workers	11.24	6.9	445	7.4	18,770	7.4
Personal care and service occupations	10.18	6.9	400	7.0	20,304	7.0
Child care workers	9.01	7.0	360	7.0	18,735	7.0
Sales and related occupations	18.99	5.5	755	5.3	39,213	5.3
First-line supervisors/managers, sales workers	16.28	16.3	645	16.5	33,515	16.5
First-line supervisors/managers of retail sales workers	13.84	5.0	547	6.9	28,419	6.9
First-line supervisors/managers of non-retail sales workers	25.86	34.9	1,034	34.9	53,783	34.9
Retail sales workers	14.07	5.3	556	6.3	28,890	6.3
Cashiers, all workers	9.49	6.3	364	5.0	18,876	5.0
Cashiers	9.49	6.3	364	5.0	18,876	5.0
Counter and rental clerks and parts salespersons	14.37	6.1	589	8.1	30,634	8.1
Counter and rental clerks	13.58	10.4	548	10.8	28,483	10.8
Parts salespersons	14.85	7.7	615	11.5	31,965	11.5
Retail salespersons	16.37	8.2	650	9.2	33,715	9.2
Insurance sales agents	31.89	6.4	1,252	7.1	65,126	7.1
Securities, commodities, and financial services sales agents	44.27	27.6	1,801	27.7	93,654	27.7
Sales representatives, wholesale and manufacturing	31.18	5.8	1,255	5.8	65,284	5.8
Sales representatives, wholesale and manufacturing, technical and scientific products	37.53	7.0	1,504	7.0	78,211	7.0
Sales representatives, wholesale and manufacturing, except technical and scientific products	26.03	8.9	1,052	9.1	54,700	9.1
Miscellaneous sales and related workers	19.00	34.3	757	34.4	39,342	34.4
Office and administrative support occupations	14.89	3.7	587	3.6	30,469	3.6

See footnotes at end of table.

RSE Table 15

**Private industry establishments with fewer than 100 workers: Relative
standard errors of mean hourly, weekly, and annual earnings for
full-time workers — Continued**

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Office and administrative support occupations –Continued						
First-line supervisors/managers of office and administrative support workers	\$17.66	5.3%	\$710	5.3%	\$36,943	5.3%
Financial clerks	14.89	3.5	578	3.4	30,070	3.4
Bookkeeping, accounting, and auditing clerks	16.43	4.3	626	4.1	32,532	4.1
Tellers	11.45	3.5	455	3.6	23,683	3.6
Customer service representatives	18.02	16.0	721	16.0	37,487	16.0
Hotel, motel, and resort desk clerks	10.32	4.4	403	4.5	19,772	4.5
Loan interviewers and clerks	14.41	7.0	577	7.0	29,978	7.0
Order clerks	11.22	10.4	445	10.4	23,120	10.4
Receptionists and information clerks	13.00	5.7	520	5.7	27,044	5.7
Shipping, receiving, and traffic clerks	12.52	5.3	501	5.3	26,038	5.3
Stock clerks and order fillers	10.75	10.1	428	10.0	22,245	10.0
Secretaries and administrative assistants	16.72	4.8	665	4.9	34,592	4.9
Executive secretaries and administrative assistants	18.78	16.9	751	16.9	39,057	16.9
Medical secretaries	15.51	5.4	613	5.1	31,871	5.1
Secretaries, except legal, medical, and executive	16.20	7.1	646	7.2	33,572	7.2
Insurance claims and policy processing clerks	12.86	.5	514	.5	26,741	.5
Office clerks, general	13.88	4.8	525	4.8	27,321	4.8
Construction and extraction occupations	18.68	6.4	744	6.5	37,752	6.5
First-line supervisors/managers of construction trades and extraction workers	27.67	9.5	1,176	10.7	60,483	10.7
Brickmasons, blockmasons, and stonemasons	25.35	4.3	1,014	4.3	52,720	4.3
Carpenters	22.58	14.2	902	14.3	46,049	14.3
Construction laborers	14.28	16.1	566	15.9	28,397	15.9
Construction equipment operators	18.76	6.5	750	6.5	36,331	6.5
Electricians	23.25	9.4	930	9.4	48,352	9.4
Painters and paperhangers	15.64	2.6	617	4.8	31,761	4.8
Painters, construction and maintenance	15.64	2.6	617	4.8	31,761	4.8
Pipelayers, plumbers, pipefitters, and steamfitters	20.16	10.2	796	10.6	41,396	10.6
Plumbers, pipefitters, and steamfitters	20.39	9.9	805	10.3	41,849	10.3
Helpers, construction trades	18.18	11.1	717	11.8	33,699	11.8

See footnotes at end of table.

RSE Table 15

**Private industry establishments with fewer than 100 workers: Relative
standard errors of mean hourly, weekly, and annual earnings for
full-time workers — Continued**

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Installation, maintenance, and repair occupations	\$20.11	3.2%	\$819	3.8%	\$42,555	3.8%
First-line supervisors/managers of mechanics, installers, and repairers	23.53	18.7	990	20.5	51,472	20.5
Automotive technicians and repairers	20.15	6.6	817	7.2	42,424	7.2
Automotive body and related repairers	22.32	37.6	944	41.2	49,100	41.2
Automotive service technicians and mechanics	19.71	5.0	792	4.9	41,136	4.9
Bus and truck mechanics and diesel engine specialists	21.65	12.5	866	12.5	45,040	12.5
Heavy vehicle and mobile equipment service technicians and mechanics	20.28	12.9	905	11.0	47,037	11.0
Industrial machinery installation, repair, and maintenance workers	20.27	11.2	811	11.2	42,153	11.2
Industrial machinery mechanics	23.55	9.1	942	9.1	48,976	9.1
Maintenance and repair workers, general ..	19.15	15.2	766	15.2	39,829	15.2
Line installers and repairers	27.60	18.4	1,104	18.4	57,413	18.4
Electrical power-line installers and repairers	27.38	21.9	1,095	21.9	56,959	21.9
Miscellaneous installation, maintenance, and repair workers	14.49	8.5	576	7.9	29,944	7.9
Helpers--installation, maintenance, and repair workers	12.99	16.9	514	14.7	26,743	14.7
Production occupations	14.93	5.2	596	5.2	30,989	5.2
First-line supervisors/managers of production and operating workers	22.32	10.8	907	11.1	47,146	11.1
Miscellaneous assemblers and fabricators	12.81	3.5	512	3.5	26,644	3.5
Bakers	10.98	15.8	439	15.8	22,846	15.8
Butchers and other meat, poultry, and fish processing workers	13.53	21.5	541	21.5	28,139	21.5
Machine tool cutting setters, operators, and tenders, metal and plastic	12.87	6.0	515	6.0	26,775	6.0
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic	12.62	8.6	505	8.6	26,248	8.6
Welding, soldering, and brazing workers	15.04	8.1	602	8.1	31,290	8.1
Welders, cutters, solderers, and brazers	15.04	8.1	602	8.1	31,290	8.1
Printers	15.47	5.7	616	6.1	32,038	6.1
Printing machine operators	14.99	5.1	596	5.6	30,982	5.6
Inspectors, testers, sorters, samplers, and weighers	14.87	6.4	595	6.4	30,923	6.4
Painting workers	19.05	11.9	762	11.9	39,624	11.9

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Production occupations —Continued						
Miscellaneous production workers	\$9.97	4.7%	\$399	4.7%	\$20,737	4.7%
Helpers--production workers	9.93	9.9	397	9.9	20,648	9.9
Transportation and material moving occupations	14.72	5.5	586	5.8	30,095	5.8
Driver/sales workers and truck drivers	16.36	4.8	657	5.3	33,963	5.3
Driver/sales workers	12.12	20.9	479	20.9	24,934	20.9
Truck drivers, heavy and tractor-trailer	17.11	5.9	693	6.6	35,693	6.6
Truck drivers, light or delivery services	16.31	6.1	647	6.6	33,635	6.6
Dredge, excavating, and loading machine operators	18.00	6.6	711	5.9	34,583	5.9
Excavating and loading machine and dragline operators	18.00	6.6	711	5.9	34,583	5.9
Industrial truck and tractor operators	13.30	19.4	532	19.4	26,366	19.4
Laborers and material movers, hand	10.64	5.7	419	5.9	21,790	5.9
Cleaners of vehicles and equipment	11.81	18.3	472	18.3	24,566	18.3
Laborers and freight, stock, and material movers, hand	10.86	4.9	426	4.8	22,160	4.8
Packers and packagers, hand	8.82	9.6	347	9.5	18,063	9.5

¹ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

⁴ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees.

⁵ Mean annual earnings are the straight-time annual wages or salaries paid to employees.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.