RSE Table 15 Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers

	Hourly ea	rnings ²	Weekly ea	arnings ⁴	Annual ea	arnings ⁵
Occupation ¹	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
All workers	\$21.06	1.8%	\$833	1.8%	\$43,001	1.8%
Management occupations	38.89	6.1	1,575	5.7	81,375	5.7
Chief executives	81.75	3.0	3,616	6.2	188,039	6.2
General and operations managers	39.58	13.4	1,628	11.7	84,636	11.7
Marketing and sales managers	43.17	4.9	1,761	4.5	91,567	4.5
Marketing managers	31.46	19.3	1,258	19.3	65,433	19.3
Sales managers	47.13	11.9	1,935	10.9	100,640	10.9
Administrative services managers	32.66	12.1	1,334	11.8	69,215	11.8
Computer and information systems						
managers	56.63	12.0	2,265	12.0	117,783	12.0
Financial managers	40.42	7.5	1,642	7.1	85,394	7.1
Human resources managers	50.31	11.7	1,957	9.6	101,744	9.6
Industrial production managers	48.76	9.5	1,951	9.5	101,426	9.5
Transportation, storage, and distribution			•		-	
managers	33.39	27.6	1,345	29.1	69,930	29.1
Construction managers	44.42	7.6	1,767	7.3	91,877	7.3
Education administrators	28.50	9.1	1,133	9.2	54,244	9.2
Education administrators, preschool and			•		ŕ	
child care center/program	21.71	16.6	870	16.6	41,273	16.6
Education administrators, elementary and					,	
secondary school	44.54	17.1	1,783	17.1	92,336	17.1
Education administrators, postsecondary	33.30	12.5	1,332	12.5	69,268	12.5
Engineering managers	52.70	6.6	2,108	6.6	109,615	6.6
Medical and health services managers	39.94	16.9	1,582	16.9	82,269	16.9
Property, real estate, and community		10.5	1,002	10.5	02,20	10.5
association managers	24.69	16.7	989	16.0	51,425	16.0
Social and community service managers	23.20	6.4	938	7.5	48,798	7.5
social and community solving managers mini	20.20		700	,	,,,,,	,
Business and financial operations						
occupations	30.80	4.4	1,231	4.4	64,006	4.4
Buyers and purchasing agents	26.12	4.4	1,045	4.4	54,333	4.4
Purchasing agents, except wholesale,			,		- ,	
retail, and farm products	24.32	5.6	973	5.6	50,580	5.6
Claims adjusters, appraisers, examiners, and						
investigators	28.39	8.4	1,103	8.9	57,332	8.9
Claims adjusters, examiners, and			,			
investigators	28.39	8.4	1,103	8.9	57,332	8.9
Cost estimators	33.60	14.4	1,343	14.4	69,849	14.4
Human resources, training, and labor	22.00		-,5 .5		,,,,,,	
relations specialists	29.91	6.5	1,194	6.6	62,112	6.6
Accountants and auditors	29.98	4.5	1,184	4.5	61,553	4.5
Financial analysts and advisors	34.38	9.5	1,369	9.5	71,198	9.5
Financial analysts	46.08	31.9	1,843	31.9	95,851	31.9
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RSE Table 15 Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

	Hourly ea	rnings ²	Weekly ea	rnings ⁴	Annual ea	rnings ⁵
Occupation ¹	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Business and financial operations						
occupations –Continued						
Personal financial advisors	\$27.08	19.6%	\$1,083	19.6%	\$56,332	19.6%
Insurance underwriters	31.22	14.3	1,229	12.8	63,901	12.8
Loan counselors and officers	33.63	42.4	1,345	42.4	69,940	42.4
Loan officers	33.63	42.4	1,345	42.4	69,940	42.4
Computer and mathematical science						
occupations	37.49	7.7	1,485	7.3	77,210	7.3
Computer software engineers	41.84	14.1	1,644	12.8	85,465	12.8
Computer software engineers, applications	42.88	22.0	1,667	20.2	86,672	20.2
Computer software engineers, systems						
software	40.06	2.2	1,602	2.2	83,330	2.2
Computer support specialists	34.63	16.5	1,364	15.8	70,907	15.8
Computer systems analysts	38.46	14.8	1,538	14.8	79,989	14.8
Network and computer systems						
administrators	30.98	10.0	1,220	10.9	63,438	10.9
Architecture and engineering occupations	33.76	4.5	1,385	5.1	71,981	5.1
Architects, except naval	33.71	4.3	1,387	4.6	72,130	4.6
Architects, except landscape and naval	34.22	5.7	1,412	6.4	73,401	6.4
Engineers	41.44	4.9	1,747	6.8	90,782	6.8
Civil engineers	38.02	9.9	1,522	9.9	79,151	9.9
Electrical and electronics engineers	51.26	14.8	2,315	8.7	120,363	8.7
Electronics engineers, except computer	50.86	17.2	2,382	10.0	123,869	10.0
Environmental engineers	29.18	1.9	1,258	9.1	65,432	9.1
Industrial engineers, including health and						
safety	34.88	5.4	1,429	5.4	74,299	5.4
Industrial engineers	34.88	5.4	1,429	5.4	74,299	5.4
Mechanical engineers	41.10	9.9	1,715	11.9	89,181	11.9
Drafters	24.36	6.5	974	6.5	50,662	6.5
Architectural and civil drafters	23.83	5.4	953	5.4	49,569	5.4
Engineering technicians, except drafters	22.94	5.1	916	5.1	47,617	5.1
Electrical and electronic engineering						
technicians	25.50	4.4	1,021	4.4	53,077	4.4
Life, physical, and social science occupations	30.33	11.9	1,253	13.2	65,153	13.2
Life scientists	30.53	21.1	1,221	21.1	63,498	21.1
Physical scientists	29.45	3.8	1,255	4.0	65,284	4.0
Environmental scientists and geoscientists	29.03	3.5	1,270	4.8	66,030	4.8
Environmental scientists and			-, - . 0			
specialists, including health	29.59	6.0	1,202	7.5	62,504	7.5

RSE Table 15 Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

	Hourly ea	arnings ²	Weekly ea	arnings ⁴	Annual ea	arnings ⁵
Occupation ¹	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Community and social services occupations	\$21.85	8.9%	\$865	9.4%	\$44,260	9.4%
Counselors	16.82	15.5	651	17.2	33,524	17.2
Social workers	27.11	9.4	1,091	9.2	56,729	9.2
Miscellaneous community and social service						
specialists	21.08	8.8	834	8.8	42,394	8.8
Social and human service assistants	17.23	7.1	684	7.3	34,302	7.3
Legal occupations	45.24	10.9	1,791	12.2	93,132	12.2
Lawyers	60.02	9.9	2,424	10.7	126,042	10.7
Paralegals and legal assistants	29.63	2.9	1,140	3.1	59,272	3.1
Education, training, and library occupations	17.58	7.6	689	7.4	32,004	7.4
Primary, secondary, and special education						
school teachers	16.90	10.7	662	10.2	30,131	10.2
Preschool and kindergarten teachers	12.43	6.2	491	6.5	23,915	6.5
Preschool teachers, except special						
education	12.33	6.2	487	6.4	23,788	6.4
Elementary and middle school teachers	26.94	10.7	1,030	9.7	39,733	9.7
Elementary school teachers, except						
special education	27.41	12.4	1,044	11.3	41,008	11.3
Secondary school teachers	27.43	9.6	1,083	10.2	46,300	10.2
Secondary school teachers, except						
special and vocational education	27.43	9.6	1,083	10.2	46,300	10.2
Special education teachers	26.87	9.4	1,031	9.1	41,201	9.1
Teacher assistants	11.88	5.2	462	4.5	22,587	4.5
Arts, design, entertainment, sports, and						
media occupations	30.49	20.3	1,218	19.2	63,318	19.2
Designers	26.58	10.4	1,051	9.5	54,630	9.5
Graphic designers	24.17	12.6	967	12.6	50,269	12.6
Healthcare practitioner and technical						
occupations	38.76	13.6	1,517	14.0	78,851	14.0
Pharmacists	54.03	1.7	2,161	1.6	112,385	1.6
Physician assistants	48.54	16.1	1,906	16.1	99,096	16.1
Registered nurses	30.68	13.4	1,209	13.3	62,855	13.3
Therapists	48.08	8.4	1,920	8.5	99,170	8.5
Physical therapists	49.99	24.7	1,920	24.7	103,971	24.7
Dental hygienists	37.61	9.5	1,292	8.0	67,181	8.0
Diagnostic related technologists and	57.01	7.5	1,272	0.0	07,101	0.0
technicians	27.88	15.3	1,107	15.4	57,561	15.4
Radiologic technologists and technicians	27.85	15.3	1,107	15.4	57,361	15.5
Radiologic technologists and technicians	21.03	13.4	1,105	13.3	37,404	13.3

RSE Table 15 Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

	Hourly ea	rnings ²	Weekly ea	rnings ⁴	Annual ea	nrnings ⁵
Occupation ¹	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Healthcare practitioner and technical occupations –Continued						
Health diagnosing and treating practitioner						
support technicians	\$17.88	5.9%	\$687	6.1%	\$35,731	6.1%
Pharmacy technicians	16.05	8.0	616	8.3	32,047	8.3
Licensed practical and licensed vocational						
nurses	20.06	5.8	794	6.5	41,311	6.5
Medical records and health information	15 00	C 1	622	<i>C</i> 1	22.970	C 1
technicians	15.80	6.1	632	6.1	32,870	6.1
Healthcare support occupations	14.72	4.2	566	3.7	29,414	3.7
Nursing, psychiatric, and home health aides	11.01	4.4	432	4.3	22,460	4.3
Home health aides	10.72	13.0	381	11.6	19,797	11.6
Nursing aides, orderlies, and attendants	10.99	4.7	435	4.6	22,616	4.6
Miscellaneous healthcare support						
occupations	16.16	3.7	616	3.2	31,985	3.2
Dental assistants	18.71	4.6	685	4.8	35,634	4.8
Medical assistants	13.95	3.4	546	2.6	28,390	2.6
Protective service occupations	11.75	9.1	453	7.5	23,570	7.5
Security guards and gaming surveillance	11.73	7.1	733	7.5	23,370	7.5
officers	11.15	8.9	430	7.7	22,341	7.7
Security guards	11.15	8.9	430	7.7	22,341	7.7
Food preparation and serving related	10.62	1.5	407	0.1	21.110	2.1
occupations First-line supervisors/managers, food	10.62	1.5	407	2.1	21,118	2.1
preparation and serving workers	16.72	3.7	673	4.0	34,983	4.0
Chefs and head cooks	19.50	11.0	790	11.2	41,100	11.2
First-line supervisors/managers of food	17.50	11.0	,,,,	11.2	11,100	11.2
preparation and serving workers	16.25	4.7	653	5.3	33,954	5.3
Cooks	11.27	2.4	436	2.9	22,662	2.9
Cooks, fast food	10.03	5.9	387	6.4	20,138	6.4
Cooks, institution and cafeteria	12.38	4.9	494	4.7	25,254	4.7
Cooks, restaurant	11.36	2.6	438	3.8	22,760	3.8
Cooks, short order	11.43	8.7	446	8.5	23,170	8.5
Food preparation workers	10.29	9.1	405	9.2	21,080	9.2
Food service, tipped	8.27	1.8	306	2.1	15,783	2.1
Bartenders	8.66	2.4	311	4.4	16,185	4.4
Waiters and waitresses	8.13	2.1	302	3.2	15,547	3.2
Dining room and cafeteria attendants and bartender helpers	8.30	2.3	312	3.5	16,248	3.5
Fast food and counter workers	8.87	2.3	343	2.5	17,825	2.5
1 ast 1000 and Counter Workers	3.07	2.7	3-3	2.5	17,023	2.5

RSE Table 15 Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

	Hourly ea	rnings ²	Weekly ea	rnings ⁴	Annual ea	rnings ⁵
Occupation ¹	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Food preparation and serving related						
occupations –Continued						
Combined food preparation and serving						
workers, including fast food	\$8.77	1.4%	\$342	1.7%	\$17,808	1.7%
Counter attendants, cafeteria, food	0.53	0.7	245	11.2	17.020	11.2
concession, and coffee shop Dishwashers	9.52 9.45	9.7 4.2	345 359	11.3 5.6	17,929	11.3 5.6
Distiwastiers	9.43	4.2	339	3.0	18,683	3.0
Building and grounds cleaning and						
maintenance occupations	12.59	2.6	491	2.9	25,444	2.9
First-line supervisors/managers, building and	12.09		.,,	,	25,	,
grounds cleaning and maintenance						
workers	15.50	7.4	621	7.4	32,315	7.4
First-line supervisors/managers of						
housekeeping and janitorial workers	14.95	7.9	600	7.9	31,177	7.9
Building cleaning workers	11.26	6.1	437	6.9	22,607	6.9
Janitors and cleaners, except maids and						
housekeeping cleaners	12.38	5.6	489	6.2	25,391	6.2
Maids and housekeeping cleaners	9.11	2.4	343	3.7	17,649	3.7
Grounds maintenance workers	13.67	6.0	532	6.5	27,653	6.5
Landscaping and groundskeeping workers	13.46	7.3	532	7.4	27,646	7.4
Personal care and service occupations	12.34	8.5	471	8.7	23,610	8.7
Miscellaneous entertainment attendants and	12.34	0.5	4/1	0.7	23,010	0.7
related workers	11.07	10.4	431	14.9	21,422	14.9
Amusement and recreation attendants	11.42	10.7	470	12.2	23,075	12.2
Child care workers	10.17	5.1	397	4.5	20,156	4.5
Personal and home care aides	10.85	3.1	428	3.0	22,252	3.0
Recreation and fitness workers	20.83	6.1	814	5.8	42,333	5.8
					,_,,,,,	
Sales and related occupations	20.63	3.7	821	3.9	42,670	3.9
First-line supervisors/managers, sales					ŕ	
workers	22.78	12.5	949	13.8	49,356	13.8
First-line supervisors/managers of retail						
sales workers	21.38	13.6	895	15.4	46,527	15.4
First-line supervisors/managers of						
non-retail sales workers	28.58	11.3	1,171	10.8	60,912	10.8
Retail sales workers	14.07	7.3	553	7.7	28,765	7.7
Cashiers, all workers	11.07	3.6	435	3.5	22,626	3.5
Cashiers	11.07	3.6	435	3.5	22,626	3.5
Counter and rental clerks and parts	15.26	5 0	C10	5 0	21.720	5.0
salespersons	15.36	5.8	610	5.9	31,738	5.9
Counter and rental clerks	12.58	4.6	503	4.6	26,176	4.6

RSE Table 15 Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

Sales and related occupations –Continued		Hourly ea	rnings ²	Weekly ea	arnings ⁴	Annual ea	arnings ⁵
Parts salespersons	Occupation ¹	Mean		Mean		Mean	Relative error ³
Parts salespersons							
Retail salespersons	Sales and related occupations - Continued						
Advertising sales agents	Parts salespersons	\$16.22	6.3%	\$643	6.5%	\$33,448	6.5%
Advertising sales agents	Retail salespersons	15.96	11.6	625	12.6	32,522	12.6
Insurance sales agents		27.81	8.9	1,086	7.3	56,488	7.3
Securities, commodities, and financial services sales agents		44.74	27.0	1,791	27.4	93,153	27.4
Sales representatives, wholesale and manufacturing 29.63 8.2 1,205 8.4 62,636 8.4 Sales representatives, wholesale and manufacturing, technical and scientific products 34.71 10.9 1,410 10.8 73,308 10.8 Sales representatives, wholesale and manufacturing, except technical and scientific products 27.90 8.4 1,135 9.0 58,999 9.0 Models, demonstrators, and product promoters 17.83 14.9 706 14.3 36,723 14.3 Demonstrators and product promoters 17.83 14.9 706 14.3 36,723 14.3 Miscellaneous sales and related workers 30.62 34.7 1,156 36.8 60,117 36.8 Office and administrative support occupations 17.24 2.2 684 2.2 35,533 2.2 First-line supervisors/managers of office and administrative support workers 24.22 5.0 972 4.7 50,533 4.7 Financial clerks 17.01 1.8 676 1.7 35,163 1							
Sales representatives, wholesale and manufacturing 29.63 8.2 1,205 8.4 62,636 8.4 Sales representatives, wholesale and manufacturing, technical and scientific products 34.71 10.9 1,410 10.8 73,308 10.8 Sales representatives, wholesale and manufacturing, except technical and scientific products 27.90 8.4 1,135 9.0 58,999 9.0 Models, demonstrators, and product promoters 17.83 14.9 706 14.3 36,723 14.3 Demonstrators and product promoters 17.83 14.9 706 14.3 36,723 14.3 Miscellaneous sales and related workers 30.62 34.7 1,156 36.8 60,117 36.8 Office and administrative support occupations 17.24 2.2 684 2.2 35,533 2.2 First-line supervisors/managers of office and administrative support workers 24.22 5.0 972 4.7 50,533 4.7 Financial clerks 17.01 1.8 676 1.7 35,163 1		46.11	17.6	1,844	17.6	95,901	17.6
manufacturing 29.63 8.2 1,205 8.4 62,636 8.4 Sales representatives, wholesale and manufacturing, technical and scientific products 34.71 10.9 1,410 10.8 73,308 10.8 Sales representatives, wholesale and manufacturing, except technical and scientific products 27.90 8.4 1,135 9.0 58,999 9.0 Models, demonstrators, and product promoters 17.83 14.9 706 14.3 36,723 14.3 Demonstrators and product promoters 17.83 14.9 706 14.3 36,723 14.3 Miscellaneous sales and related workers 30.62 34.7 1,156 36.8 60,117 36.8 Office and administrative support occupations 17.24 2.2 684 2.2 35,533 2.2 First-line supervisors/managers of office and administrative support workers 24.22 5.0 972 4.7 50,533 4.7 Financial clerks 17.01 1.8 676 1.7 35,163 1.7 Bill and account collectors				,		,	
Sales representatives, wholesale and manufacturing, technical and scientific products 34.71 10.9 1,410 10.8 73,308 10.8 Sales representatives, wholesale and manufacturing, except technical and scientific products 27.90 8.4 1,135 9.0 58,999 9.0 Models, demonstrators, and product promoters 17.83 14.9 706 14.3 36,723 14.3 Demonstrators and product promoters 17.83 14.9 706 14.3 36,723 14.3 Miscellaneous sales and related workers 30.62 34.7 1,156 36.8 60,117 36.8 Office and administrative support occupations 17.24 2.2 684 2.2 35,533 2.2 First-line supervisors/managers of office and administrative support workers 24.22 5.0 972 4.7 50,533 4.7 Financial clerks 17.01 1.8 676 1.7 35,163 1.7 Billing and posting clerks and machine operators 15.93 6.2 628 6.3 32,632 6.3 </td <td></td> <td>29.63</td> <td>8.2</td> <td>1.205</td> <td>8.4</td> <td>62,636</td> <td>8.4</td>		29.63	8.2	1.205	8.4	62,636	8.4
manufacturing, technical and scientific products 34.71 10.9 1,410 10.8 73,308 10.8 Sales representatives, wholesale and manufacturing, except technical and scientific products 27.90 8.4 1,135 9.0 58,999 9.0 Models, demonstrators, and product promoters 17.83 14.9 706 14.3 36,723 14.3 Demonstrators and product promoters 17.83 14.9 706 14.3 36,723 14.3 Miscellaneous sales and related workers 30.62 34.7 1,156 36.8 60,117 36.8 Office and administrative support occupations 17.24 2.2 684 2.2 35,533 2.2 First-line supervisors/managers of office and administrative support workers 24.22 5.0 972 4.7 50,533 4.7 Financial clerks 17.01 1.8 676 1.7 35,163 1.7 Billing and posting clerks and machine operators 15.93 6.2 628 6.3 32,632 6.3 Bookkeeping, accounting, and auditing				,		, , , , , ,	
Sales representatives, wholesale and manufacturing, except technical and scientific products 27.90 8.4 1,135 9.0 58,999 9.0							
Sales representatives, wholesale and manufacturing, except technical and scientific products 27.90 8.4 1,135 9.0 58,999 9.0 Models, demonstrators, and product promoters 17.83 14.9 706 14.3 36,723 14.3 Demonstrators and product promoters 17.83 14.9 706 14.3 36,723 14.3 Miscellaneous sales and related workers 30.62 34.7 1,156 36.8 60,117 36.8 Office and administrative support occupations 17.24 2.2 684 2.2 35,533 2.2 First-line supervisors/managers of office and administrative support workers 24.22 5.0 972 4.7 50,533 4.7 Financial clerks 17.01 1.8 676 1.7 35,163 1.7 Bill and account collectors 21.07 11.8 843 11.8 43,825 11.8 Billing and posting clerks and machine operators 15.93 6.2 628 6.3 32,632 6.3 Bookkeeping, accounting,		34 71	10.9	1 410	10.8	73 308	10.8
manufacturing, except technical and scientific products 27.90 8.4 1,135 9.0 58,999 9.0 Models, demonstrators, and product promoters 17.83 14.9 706 14.3 36,723 14.3 Demonstrators and product promoters 17.83 14.9 706 14.3 36,723 14.3 Miscellaneous sales and related workers 30.62 34.7 1,156 36.8 60,117 36.8 Office and administrative support occupations 17.24 2.2 684 2.2 35,533 2.2 First-line supervisors/managers of office and administrative support workers 24.22 5.0 972 4.7 50,533 4.7 Financial clerks 17.01 1.8 676 1.7 35,163 1.7 Bill and account collectors 21.07 11.8 843 11.8 43,825 11.8 Billing and posting clerks and machine operators 15.93 6.2 628 6.3 32,632 6.3 Bookkeeping, accounting, and auditing clerks	*	31.71	10.5	1,110	10.0	75,500	10.0
scientific products 27.90 8.4 1,135 9.0 58,999 9.0 Models, demonstrators, and product promoters 17.83 14.9 706 14.3 36,723 14.3 Demonstrators and product promoters 17.83 14.9 706 14.3 36,723 14.3 Miscellaneous sales and related workers 30.62 34.7 1,156 36.8 60,117 36.8 Office and administrative support occupations 17.24 2.2 684 2.2 35,533 2.2 First-line supervisors/managers of office and administrative support workers 24.22 5.0 972 4.7 50,533 4.7 Financial clerks 17.01 1.8 676 1.7 35,163 1.7 Bill and account collectors 21.07 11.8 843 11.8 43,825 11.8 Billing and posting clerks and machine operators 15.93 6.2 628 6.3 32,632 6.3 Bookkeeping, accounting, and auditing clerks 20.18 9.4 807 9.4 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							
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promoters 17.83 14.9 706 14.3 36,723 14.3 Demonstrators and product promoters 17.83 14.9 706 14.3 36,723 14.3 Miscellaneous sales and related workers 30.62 34.7 1,156 36.8 60,117 36.8 Office and administrative support occupations 17.24 2.2 684 2.2 35,533 2.2 First-line supervisors/managers of office and administrative support workers 24.22 5.0 972 4.7 50,533 4.7 Financial clerks 17.01 1.8 676 1.7 35,163 1.7 Bill and account collectors 21.07 11.8 843 11.8 43,825 11.8 Billing and posting clerks and machine operators 15.93 6.2 628 6.3 32,632 6.3 Bookkeeping, accounting, and auditing clerks 17.70 2.7 707 2.7 36,765 2.7 Payroll and timekeeping clerks 20.18 9.4 807 9.4 41,979		27.50	0.4	1,133).0	30,777).0
Demonstrators and product promoters		17.83	14.0	706	143	36 723	1/1/3
Office and administrative support occupations 17.24 2.2 684 2.2 35,533 2.2 First-line supervisors/managers of office and administrative support workers 24.22 5.0 972 4.7 50,533 4.7 Financial clerks 17.01 1.8 676 1.7 35,163 1.7 Bill and account collectors 21.07 11.8 843 11.8 43,825 11.8 Billing and posting clerks and machine operators 15.93 6.2 628 6.3 32,632 6.3 Bookkeeping, accounting, and auditing clerks 17.70 2.7 707 2.7 36,765 2.7 Payroll and timekeeping clerks 20.18 9.4 807 9.4 41,979 9.4 Procurement clerks 17.54 4.9 620 2.5 32,240 2.5 Tellers 13.64 2.4 540 2.6 28,066 2.6 Customer service representatives 17.69 5.4 705 5.2 36,677 5.2 <							1
Office and administrative support 17.24 2.2 684 2.2 35,533 2.2 First-line supervisors/managers of office and administrative support workers 24.22 5.0 972 4.7 50,533 4.7 Financial clerks 17.01 1.8 676 1.7 35,163 1.7 Bill and account collectors 21.07 11.8 843 11.8 43,825 11.8 Billing and posting clerks and machine operators 15.93 6.2 628 6.3 32,632 6.3 Bookkeeping, accounting, and auditing clerks 17.70 2.7 707 2.7 36,765 2.7 Payroll and timekeeping clerks 20.18 9.4 807 9.4 41,979 9.4 Procurement clerks 17.54 4.9 620 2.5 32,240 2.5 Tellers 13.64 2.4 540 2.6 28,066 2.6 Customer service representatives 17.69 5.4 705 5.2 36,677 5.2 File cler							1
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occupations 17.24 2.2 684 2.2 35,533 2.2 First-line supervisors/managers of office and administrative support workers 24.22 5.0 972 4.7 50,533 4.7 Financial clerks 17.01 1.8 676 1.7 35,163 1.7 Bill and account collectors 21.07 11.8 843 11.8 43,825 11.8 Billing and posting clerks and machine operators 15.93 6.2 628 6.3 32,632 6.3 Bookkeeping, accounting, and auditing clerks 17.70 2.7 707 2.7 36,765 2.7 Payroll and timekeeping clerks 20.18 9.4 807 9.4 41,979 9.4 Procurement clerks 17.54 4.9 620 2.5 32,240 2.5 Tellers 13.64 2.4 540 2.6 28,066 2.6 Customer service representatives 17.69 5.4 705 5.2 36,677 5.2 File clerks 15	Office and administrative support						
First-line supervisors/managers of office and administrative support workers 24.22 5.0 972 4.7 50,533 4.7 Financial clerks 17.01 1.8 676 1.7 35,163 1.7 Bill and account collectors 21.07 11.8 843 11.8 43,825 11.8 Billing and posting clerks and machine operators 15.93 6.2 628 6.3 32,632 6.3 Bookkeeping, accounting, and auditing clerks 17.70 2.7 707 2.7 36,765 2.7 Payroll and timekeeping clerks 20.18 9.4 807 9.4 41,979 9.4 Procurement clerks 17.54 4.9 620 2.5 32,240 2.5 Tellers 13.64 2.4 540 2.6 28,066 2.6 Customer service representatives 17.69 5.4 705 5.2 36,677 5.2 File clerks 15.75 8.5 606 8.1 31,507 8.1 Hotel, motel, and resort desk c		17.24	2.2	601	2.2	25 522	2.2
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Financial clerks 17.01 1.8 676 1.7 35,163 1.7 Bill and account collectors 21.07 11.8 843 11.8 43,825 11.8 Billing and posting clerks and machine operators 15.93 6.2 628 6.3 32,632 6.3 Bookkeeping, accounting, and auditing clerks 17.70 2.7 707 2.7 36,765 2.7 Payroll and timekeeping clerks 20.18 9.4 807 9.4 41,979 9.4 Procurement clerks 17.54 4.9 620 2.5 32,240 2.5 Tellers 13.64 2.4 540 2.6 28,066 2.6 Customer service representatives 17.69 5.4 705 5.2 36,677 5.2 File clerks 15.75 8.5 606 8.1 31,507 8.1 Hotel, motel, and resort desk clerks 9.86 5.3 385 6.4 20,029 6.4		24.22	5.0	072	4.7	50 522	4.7
Bill and account collectors 21.07 11.8 843 11.8 43,825 11.8 Billing and posting clerks and machine operators 15.93 6.2 628 6.3 32,632 6.3 Bookkeeping, accounting, and auditing clerks 17.70 2.7 707 2.7 36,765 2.7 Payroll and timekeeping clerks 20.18 9.4 807 9.4 41,979 9.4 Procurement clerks 17.54 4.9 620 2.5 32,240 2.5 Tellers 13.64 2.4 540 2.6 28,066 2.6 Customer service representatives 17.69 5.4 705 5.2 36,677 5.2 File clerks 15.75 8.5 606 8.1 31,507 8.1 Hotel, motel, and resort desk clerks 9.86 5.3 385 6.4 20,029 6.4							
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Bookkeeping, accounting, and auditing clerks 17.70 2.7 707 2.7 36,765 2.7 Payroll and timekeeping clerks 20.18 9.4 807 9.4 41,979 9.4 Procurement clerks 17.54 4.9 620 2.5 32,240 2.5 Tellers 13.64 2.4 540 2.6 28,066 2.6 Customer service representatives 17.69 5.4 705 5.2 36,677 5.2 File clerks 15.75 8.5 606 8.1 31,507 8.1 Hotel, motel, and resort desk clerks 9.86 5.3 385 6.4 20,029 6.4		15.02	6.2	63 9	6.2	22.622	(2)
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Payroll and timekeeping clerks 20.18 9.4 807 9.4 41,979 9.4 Procurement clerks 17.54 4.9 620 2.5 32,240 2.5 Tellers 13.64 2.4 540 2.6 28,066 2.6 Customer service representatives 17.69 5.4 705 5.2 36,677 5.2 File clerks 15.75 8.5 606 8.1 31,507 8.1 Hotel, motel, and resort desk clerks 9.86 5.3 385 6.4 20,029 6.4		17.70	2.7	707	2.7	26765	2.7
Procurement clerks 17.54 4.9 620 2.5 32,240 2.5 Tellers 13.64 2.4 540 2.6 28,066 2.6 Customer service representatives 17.69 5.4 705 5.2 36,677 5.2 File clerks 15.75 8.5 606 8.1 31,507 8.1 Hotel, motel, and resort desk clerks 9.86 5.3 385 6.4 20,029 6.4							
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Customer service representatives 17.69 5.4 705 5.2 36,677 5.2 File clerks 15.75 8.5 606 8.1 31,507 8.1 Hotel, motel, and resort desk clerks 9.86 5.3 385 6.4 20,029 6.4							
File clerks 15.75 8.5 606 8.1 31,507 8.1 Hotel, motel, and resort desk clerks 9.86 5.3 385 6.4 20,029 6.4							1
Hotel, motel, and resort desk clerks							1
							1
Loan interviewers and clerks							1
						· · · · · · · · · · · · · · · · · · ·	1
Order clerks 17.91 3.7 715 3.7 37,157 3.7							1
Receptionists and information clerks 14.03 3.4 556 3.2 28,868 3.2						· · · · · · · · · · · · · · · · · · ·	1
Dispatchers		19.77	9.6	782	9.9	40,672	9.9
Dispatchers, except police, fire, and							
ambulance							
Production, planning, and expediting clerks 23.69 11.6 948 11.6 49,280 11.6	Production, planning, and expediting clerks	23.69	11.6	948	11.6	49,280	11.6

RSE Table 15 Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

	Hourly ea	rnings ²	Weekly ea	rnings ⁴	Annual ea	rnings ⁵
Occupation ¹	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Office and administrative support occupations –Continued						
Shipping, receiving, and traffic clerks	\$14.69	3.1%	\$587	3.1%	\$30,536	3.1%
Stock clerks and order fillers	14.27	2.5	567	2.9	29,471	2.9
Secretaries and administrative assistants	20.07	4.8	790	4.8	40,941	4.8
Executive secretaries and administrative						
assistants	23.60	5.6	936	6.5	48,685	6.5
Legal secretaries	22.06	11.8	862	11.1	44,803	11.1
Medical secretaries	17.79	9.0	677	8.5	35,015	8.5
Secretaries, except legal, medical, and	1 - 10				22.00.5	
executive	16.42	4.6	657	4.6	33,906	4.6
Data entry and information processing	12.64	2.5	520	1.7	20.022	1.7
workers	13.64	2.5 1.5	539	1.7 1.7	28,022	1.7 1.7
Data entry keyers Insurance claims and policy processing	14.12	1.3	555	1./	28,863	1.7
clerks	19.96	9.9	788	9.9	40,994	9.9
Office clerks, general	15.58	5.3	617	5.0	32,004	5.0
Office machine operators, except computer	15.14	15.1	603	15.0	31,373	15.0
office machine operators, except compater	13.11	13.1	003	13.0	31,373	13.0
Construction and extraction occupations	23.25	2.4	920	2.6	46,964	2.6
First-line supervisors/managers of					,	
construction trades and extraction						
workers	33.27	3.7	1,331	3.7	68,423	3.7
Carpenters	23.69	4.4	942	4.4	48,217	4.4
Cement masons, concrete finishers, and						
terrazzo workers	24.56	11.1	983	11.1	46,041	11.1
Cement masons and concrete finishers	24.56	11.1	983	11.1	46,041	11.1
Construction laborers	17.84	5.0	686	5.6	34,749	5.6
Construction equipment operators	22.02	6.1	875	6.0	42,118	6.0
Operating engineers and other	22.52	100	001	100	44.200	122
construction equipment operators	22.53	12.2	901	12.2	44,200	12.2
Drywall installers, ceiling tile installers, and	22.62	14.2	002	14.2	46.070	14.2
tapers Drywall and ceiling tile installers	22.62 24.21	14.3 14.3	903 965	14.2 14.0	46,979 50,170	14.2 14.0
Tapers	21.26	15.8	850	15.8	44,211	15.8
Electricians	28.73	6.7	1,149	6.7	59,756	6.7
Painters and paperhangers	18.44	6.9	713	9.5	37,089	9.5
Painters, construction and maintenance	18.44	6.9	713	9.5	37,089	9.5
Pipelayers, plumbers, pipefitters, and	20.11	0.7	, 15		2.,007	
steamfitters	27.45	4.0	1,098	4.0	57,102	4.0
Plumbers, pipefitters, and steamfitters	27.13	4.8	1,085	4.8	56,423	4.8
Roofers	19.95	17.0	796	17.1	39,339	17.1
Structural iron and steel workers	26.77	7.4	1,071	7.4	55,685	7.4

RSE Table 15 Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

	Hourly ea	rnings ²	Weekly ea	rnings ⁴	Annual ea	rnings ⁵
Occupation ¹	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Construction and extraction occupations						
-Continued Helpers, construction trades	\$14.55	9.4%	\$582	9.4%	\$30,102	9.4%
Miscellaneous construction and related	Ψ11.55	7.170	Ψ302	7.170	Ψ50,102	7.170
workers	16.67	15.2	667	15.2	33,505	15.2
Installation, maintenance, and repair						
occupations	22.98	5.4	921	5.5	47,698	5.5
First-line supervisors/managers of	20.65	0.5	1 151	0.6	50.947	0.6
mechanics, installers, and repairers Computer, automated teller, and office	28.65	8.5	1,151	8.6	59,847	8.6
machine repairers	17.18	35.4	687	35.4	35,730	35.4
Radio and telecommunications equipment	17.10		007		22,723	
installers and repairers	26.00	14.5	1,040	14.5	54,083	14.5
Telecommunications equipment installers						
and repairers, except line installers	26.00	14.5	1,040	14.5	54,083	14.5
Miscellaneous electrical and electronic						
equipment mechanics, installers, and repairers	24.56	29.7	982	29.7	51,079	29.7
Automotive technicians and repairers	20.73	5.9	824	5.9	42,843	5.9
Automotive body and related repairers	17.56	6.1	703	6.1	36,532	6.1
Automotive service technicians and					,	
mechanics	21.27	7.7	844	7.7	43,897	7.7
Bus and truck mechanics and diesel engine						
specialists	23.03	8.5	917	8.7	47,672	8.7
Heavy vehicle and mobile equipment service technicians and mechanics	10.00	0.0	750	0.0	20.005	0.0
Mobile heavy equipment mechanics,	18.80	9.9	752	9.9	39,095	9.9
except engines	20.25	9.7	810	9.7	42,112	9.7
Small engine mechanics	19.30	14.4	772	14.4	40,137	14.4
Miscellaneous vehicle and mobile equipment	15.00	1	, , _	1	10,127	1
mechanic, installers, and repairers	12.50	6.3	500	6.3	25,994	6.3
Tire repairers and changers	12.50	6.3	500	6.3	25,994	6.3
Heating, air conditioning, and refrigeration						
mechanics and installers	38.77	21.8	1,630	19.9	84,748	19.9
Industrial machinery installation, repair, and	20.70	4.0	020	4.0	40.160	4.0
maintenance workers Industrial machinery mechanics	20.78 23.39	4.9 4.4	830 936	4.8 4.4	42,162 48,661	4.8 4.4
Maintenance and repair workers, general	19.72	11.5	785	11.1	38,248	11.1
Maintenance workers, machinery	19.72	15.6	763 767	15.6	39,886	15.6
Miscellaneous installation, maintenance, and	17.10	10.0	, , ,	12.0	22,000	10.0
repair workers	13.89	9.6	555	9.6	28,713	9.6

RSE Table 15 Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

	Hourly ea	rnings ²	Weekly ea	rnings ⁴	Annual ea	rnings ⁵
Occupation ¹	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Installation, maintenance, and repair						
occupations –Continued						
Helpersinstallation, maintenance, and	011.04	10.00/	0.47.4	10.00/	Φ24.420	10.00/
repair workers	\$11.84	10.8%	\$474	10.8%	\$24,429	10.8%
Production occupations	15.88	2.5	626	3.1	32,285	3.1
First-line supervisors/managers of						
production and operating workers	25.84	6.6	1,051	7.4	54,642	7.4
Electrical, electronics, and electromechanical						
assemblers	12.17	14.7	474	15.6	24,670	15.6
Electrical and electronic equipment						
assemblers	13.32	19.5	512	21.7	26,643	21.7
Miscellaneous assemblers and fabricators	12.50	4.6	489	4.8	25,403	4.8
Bakers	11.24	8.1	412	9.6	21,400	9.6
Miscellaneous food processing workers	13.97	8.3	559	8.3	28,732	8.3
Food batchmakers	13.48	13.6	539	13.6	27,505	13.6
Computer control programmers and						
operators	20.08	14.0	803	14.0	41,759	14.0
Computer-controlled machine tool						
operators, metal and plastic	20.08	15.0	803	15.0	41,772	15.0
Machine tool cutting setters, operators, and						
tenders, metal and plastic	19.31	10.0	772	10.0	40,157	10.0
Cutting, punching, and press machine						
setters, operators, and tenders, metal						
and plastic	18.65	13.0	746	13.0	38,792	13.0
Machinists	21.50	4.2	860	4.2	44,719	4.2
Welding, soldering, and brazing workers	20.39	7.6	816	7.6	42,418	7.6
Welders, cutters, solderers, and brazers	20.96	6.7	838	6.7	43,596	6.7
Miscellaneous metalworkers and plastic						
workers	16.26	9.2	650	9.2	33,823	9.2
Printers	18.03	12.9	721	12.9	37,487	12.9
Prepress technicians and workers	23.88	12.2	955	12.2	49,678	12.2
Printing machine operators	14.67	8.9	587	8.9	30,467	8.9
Laundry and dry-cleaning workers	8.66	6.0	345	6.0	17,952	6.0
Sewing machine operators	8.66	12.8	327	14.0	17,022	14.0
Cabinetmakers and bench carpenters	14.32	3.5	573	3.5	29,782	3.5
Woodworking machine setters, operators,	10.64	7.2	405	7.2	21.007	7.2
and tenders	10.64	7.3	425	7.3	21,987	7.3
Sawing machine setters, operators, and	11 10	(7	4.40	67	22.052	67
tenders, wood	11.19	6.7	448	6.7	23,052	6.7
Crushing, grinding, polishing, mixing, and blending workers	17 24	12.4	694	12.4	33,539	12.4
olchung workers	17.34	12.4	U7 4	12.4	33,337	12.4

RSE Table 15 Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings for full-time workers — Continued

	Hourly ea	rnings ²	Weekly ea	rnings ⁴	Annual ea	rnings ⁵
Occupation ¹	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Production occupations –Continued Mixing and blending machine setters,	Ф17. 4 0	0.60	Ф.007	0.60	ф22.552	0.60/
operators, and tenders Inspectors, testers, sorters, samplers, and	\$17.42	9.6%	\$697	9.6%	\$32,553	9.6%
weighers	14.68	8.6	579	8.3	28,561	8.3
tenders	13.73	6.7	549	6.7	27,406	6.7
Painting workers	16.10	9.5	642	9.6	33,390	9.6
Coating, painting, and spraying machine					,,,,,	7.0
setters, operators, and tenders	14.76	10.9	585	11.1	30,413	11.1
Miscellaneous production workers	13.91	10.7	549	10.0	28,539	10.0
Helpersproduction workers	9.67	5.6	386	5.6	20,081	5.6
Transportation and material moving						
occupations	13.91	3.4	549	3.4	28,097	3.4
First-line supervisors/managers of helpers,						
laborers, and material movers, hand	18.70	7.4	748	7.4	38,904	7.4
First-line supervisors/managers of						
transportation and material-moving						
machine and vehicle operators	22.88	7.8	915	7.8	47,589	7.8
Bus drivers	14.65	5.0	554	9.9	27,321	9.9
Bus drivers, transit and intercity	14.77	5.8	555	11.4	28,849	11.4
Driver/sales workers and truck drivers	16.38	3.5	652	4.6	33,632	4.6
Driver/sales workers	18.24	17.3	730	17.3	37,949	17.3
Truck drivers, heavy and tractor-trailer	17.95	3.6	713	6.1	36,517	6.1
Truck drivers, light or delivery services	14.05	5.5	561	5.6	29,180	5.6
Service station attendants	8.42	2.9	334	2.6	17,353	2.6
Industrial truck and tractor operators	13.64	4.4	546	4.4	28,377	4.4
Laborers and material movers, hand	11.88	4.4	465	3.2	23,449	3.2
Cleaners of vehicles and equipment	11.11	7.5	424	4.9	22,031	4.9
Laborers and freight, stock, and material						
movers, hand	12.48	4.0	493	3.9	24,621	3.9
Packers and packagers, hand	10.65	8.7	420	8.1	20,760	8.1

A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.
 Earnings are the straight-time hourly wages or salaries paid to employees.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.
³ The relative standard error (PSE) is the standard.

³ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

⁴ Mean weekly earnings are the straight-time weekly wages or salaries paid to

employees.

5 Mean annual earnings are the straight-time annual wages or salaries paid to employees.