Table 21 Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours

Management occupations	Occupation 1	Weekly ²			Annual ³		
Management occupations Team leader	Occupation ¹						
Team leader							
Team leader							
First line							
Second line		·					
Third line		,					
Chief executives		·			· '		
Second line	Third line	3,227	3,040	40.6	167,813	158,101	2,110
Team leader							
Team leader	Second line	3,278	3,100	43.8	170,437	161,189	2,277
First line 1,688 1,688 43.0 87,784 87,750 2,234 Second line 2,995 2,900 44.4 155,750 150,800 2,307 Advertising and promotions managers 1,539 1,442 40.5 80,031 75,001 2,107 Marketing managers 1,589 1,589 39.3 98,288 82,618 2,044 Sales managers First line 1,535 1,650 41.4 79,796 85,800 2,152 Public relations managers First line 1,455 1,328 39.3 75,667 69,061 2,041 Administrative services managers 1,455 1,328 39.3 75,667 69,061 2,041 Administrative services managers 1,010 990 41.7 52,510 51,501 2,170 First line 1,261 1,161 41.5 65,553 60,349 2,157 Computer and information systems managers 1,687 1,679 39.6 87,737 87,308 2,087	General and operations managers						
Second line	Team leader	1,486	1,583	40.6		82,341	
Advertising and promotions managers First line	First line	1,688	1,688	43.0	87,784	87,750	2,234
First line 1,539 1,442 40.5 80,031 75,001 2,107 Marketing managers 1,890 1,589 39.3 98,288 82,618 2,044 Sales managers First line 1,535 1,650 41.4 79,796 85,800 2,152 Public relations managers First line 1,455 1,328 39.3 75,667 69,061 2,041 Administrative services managers Team leader 1,010 990 41.7 52,510 51,501 2,170 First line 1,261 1,161 41.5 65,553 60,349 2,157 Computer and information systems managers Team leader 1,687 1,679 39.6 87,737 87,308 2,058 First line 2,119 2,000 40.1 110,165 103,983 2,087 Financial managers 1,468 1,298 41.3 76,356 67,498 2,148 First line 1,635 1,449 39.9 84,991 75,344 2,0	Second line	2,995	2,900	44.4	155,750	150,800	2,307
Marketing managers First line 1,890 1,589 39.3 98,288 82,618 2,044 Sales managers First line 1,535 1,650 41.4 79,796 85,800 2,152 Public relations managers First line 1,455 1,328 39.3 75,667 69,061 2,041 Administrative services managers Team leader 1,010 990 41.7 52,510 51,501 2,170 First line 1,261 1,161 41.5 65,553 60,349 2,157 Computer and information systems managers Team leader 1,687 1,679 39.6 87,737 87,308 2,058 First line 2,119 2,000 40.1 110,165 103,983 2,087 Financial managers 1,468 1,298 41.3 76,356 67,498 2,148 First line 1,635 1,449 39.9 84,991 75,344 2,077 Second line 2,037 1,635 1,449 39.9 <td< td=""><td>Advertising and promotions managers</td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	Advertising and promotions managers						
First line 1,890 1,589 39.3 98,288 82,618 2,044 Sales managers 1,535 1,650 41.4 79,796 85,800 2,152 Public relations managers 1,455 1,328 39.3 75,667 69,061 2,041 Administrative services managers 1,010 990 41.7 52,510 51,501 2,170 First line 1,261 1,161 41.5 65,553 60,349 2,157 Computer and information systems managers 1,687 1,679 39.6 87,737 87,308 2,058 First line 2,119 2,000 40.1 110,165 103,983 2,087 Financial managers 1,687 1,679 39.6 87,737 87,308 2,087 Financial managers 1,688 1,298 41.3 76,356 67,498 2,148 First line 1,635 1,449 39.9 84,991 75,344 2,077 Second line 1,237 1,213	First line	1,539	1,442	40.5	80,031	75,001	2,107
First line 1,890 1,589 39.3 98,288 82,618 2,044 Sales managers 1,535 1,650 41.4 79,796 85,800 2,152 Public relations managers 1,455 1,328 39.3 75,667 69,061 2,041 Administrative services managers 1,010 990 41.7 52,510 51,501 2,170 First line 1,261 1,161 41.5 65,553 60,349 2,157 Computer and information systems managers 1,687 1,679 39.6 87,737 87,308 2,058 First line 2,119 2,000 40.1 110,165 103,983 2,087 Financial managers 1,687 1,679 39.6 87,737 87,308 2,087 Financial managers 1,688 1,298 41.3 76,356 67,498 2,148 First line 1,635 1,449 39.9 84,991 75,344 2,077 Second line 1,237 1,213	Marketing managers						
First line 1,535 1,650 41.4 79,796 85,800 2,152 Public relations managers First line 1,455 1,328 39.3 75,667 69,061 2,041 Administrative services managers 1,010 990 41.7 52,510 51,501 2,170 First line 1,261 1,161 41.5 65,553 60,349 2,157 Computer and information systems managers Team leader 1,687 1,679 39.6 87,737 87,308 2,058 First line 2,119 2,000 40.1 110,165 103,983 2,087 Financial managers 1,468 1,298 41.3 76,356 67,498 2,148 First line 1,635 1,449 39.9 84,991 75,344 2,077 Second line 1,237 1,213 40.8 64,328 63,061 2,123 Second line 1,795 1,931 40.7 93,366 100,391 2,118 Purchasing managers	First line	1,890	1,589	39.3	98,288	82,618	2,044
First line 1,535 1,650 41.4 79,796 85,800 2,152 Public relations managers First line 1,455 1,328 39.3 75,667 69,061 2,041 Administrative services managers 1,010 990 41.7 52,510 51,501 2,170 First line 1,261 1,161 41.5 65,553 60,349 2,157 Computer and information systems managers Team leader 1,687 1,679 39.6 87,737 87,308 2,058 First line 2,119 2,000 40.1 110,165 103,983 2,087 Financial managers 1,468 1,298 41.3 76,356 67,498 2,148 First line 1,635 1,449 39.9 84,991 75,344 2,077 Second line 1,237 1,213 40.8 64,328 63,061 2,123 Second line 1,795 1,931 40.7 93,366 100,391 2,118 Purchasing managers	Sales managers	,				,	
Public relations managers First line 1,455 1,328 39.3 75,667 69,061 2,041 Administrative services managers Team leader 1,010 990 41.7 52,510 51,501 2,170 First line 1,261 1,161 41.5 65,553 60,349 2,157 Computer and information systems managers Team leader 1,687 1,679 39.6 87,737 87,308 2,058 First line 2,119 2,000 40.1 110,165 103,983 2,087 Financial managers 1,468 1,298 41.3 76,356 67,498 2,148 First line 1,635 1,449 39.9 84,991 75,344 2,077 Second line 2,037 1,693 40.6 105,502 88,011 2,104 Industrial production managers First line 1,237 1,213 40.8 64,328 63,061 2,123 Second line 1,795 1,931 40.7 93,366 100,391		1,535	1,650	41.4	79,796	85,800	2,152
First line		,			,	,	
Administrative services managers Team leader		1.455	1.328	39.3	75,667	69.061	2.041
Team leader 1,010 990 41.7 52,510 51,501 2,170 First line 1,261 1,161 41.5 65,553 60,349 2,157 Computer and information systems managers 1,687 1,679 39.6 87,737 87,308 2,058 First line 2,119 2,000 40.1 110,165 103,983 2,087 Financial managers 1,468 1,298 41.3 76,356 67,498 2,148 First line 1,635 1,449 39.9 84,991 75,344 2,077 Second line 2,037 1,693 40.6 105,502 88,011 2,104 Industrial production managers 1,237 1,213 40.8 64,328 63,061 2,123 Second line 1,795 1,931 40.7 93,366 100,391 2,118 Purchasing managers First line 1,676 1,659 41.0 87,168 86,268 2,133 Transportation, storage, and distribution managers		,	,			,	7-
First line		1.010	990	41.7	52.510	51.501	2.170
Computer and information systems managers 1,687 1,679 39.6 87,737 87,308 2,058 First line 2,119 2,000 40.1 110,165 103,983 2,087 Financial managers 1,468 1,298 41.3 76,356 67,498 2,148 First line 1,635 1,449 39.9 84,991 75,344 2,077 Second line 2,037 1,693 40.6 105,502 88,011 2,104 Industrial production managers First line 1,237 1,213 40.8 64,328 63,061 2,123 Second line 1,795 1,931 40.7 93,366 100,391 2,118 Purchasing managers First line 1,676 1,659 41.0 87,168 86,268 2,133 Transportation, storage, and distribution managers 1,196 1,146 39.7 62,197 59,571 2,063 Construction managers 1,553 1,386 40.4 80,731 72,072 2,099		·					
Team leader 1,687 1,679 39.6 87,737 87,308 2,058 First line 2,119 2,000 40.1 110,165 103,983 2,087 Financial managers 1,468 1,298 41.3 76,356 67,498 2,148 First line 1,635 1,449 39.9 84,991 75,344 2,077 Second line 2,037 1,693 40.6 105,502 88,011 2,104 Industrial production managers First line 1,237 1,213 40.8 64,328 63,061 2,123 Second line 1,795 1,931 40.7 93,366 100,391 2,118 Purchasing managers 1,676 1,659 41.0 87,168 86,268 2,133 Transportation, storage, and distribution managers 1,196 1,146 39.7 62,197 59,571 2,063 Construction managers 1,553 1,386 40.4 80,731 72,072 2,099 First line 1,551		-,	-,				_,,
First line		1 687	1 679	39.6	87 737	87 308	2.058
Financial managers Team leader		·					
Team leader 1,468 1,298 41.3 76,356 67,498 2,148 First line 1,635 1,449 39.9 84,991 75,344 2,077 Second line 2,037 1,693 40.6 105,502 88,011 2,104 Industrial production managers First line 1,237 1,213 40.8 64,328 63,061 2,123 Second line 1,795 1,931 40.7 93,366 100,391 2,118 Purchasing managers First line 1,676 1,659 41.0 87,168 86,268 2,133 Transportation, storage, and distribution managers 1,196 1,146 39.7 62,197 59,571 2,063 Construction managers 1,553 1,386 40.4 80,731 72,072 2,099 First line 1,551 1,523 42.2 80,587 79,178 2,192 Education administrators, elementary and secondary school 1,546 1,551 38.4 75,558 74,737 1,879		2,117	2,000	10.1	110,103	103,703	2,007
First line 1,635 1,449 39.9 84,991 75,344 2,077 Second line 2,037 1,693 40.6 105,502 88,011 2,104 Industrial production managers First line 1,237 1,213 40.8 64,328 63,061 2,123 Second line 1,795 1,931 40.7 93,366 100,391 2,118 Purchasing managers 1,676 1,659 41.0 87,168 86,268 2,133 Transportation, storage, and distribution managers 1,196 1,146 39.7 62,197 59,571 2,063 Construction managers 1,553 1,386 40.4 80,731 72,072 2,099 First line 1,551 1,523 42.2 80,587 79,178 2,192 Education administrators, elementary and secondary school 1,546 1,551 38.4 75,558 74,737 1,879		1 468	1 298	413	76 356	67 498	2 148
Second line 2,037 1,693 40.6 105,502 88,011 2,104 Industrial production managers First line 1,237 1,213 40.8 64,328 63,061 2,123 Second line 1,795 1,931 40.7 93,366 100,391 2,118 Purchasing managers First line 1,676 1,659 41.0 87,168 86,268 2,133 Transportation, storage, and distribution managers 1,196 1,146 39.7 62,197 59,571 2,063 Construction managers 1,553 1,386 40.4 80,731 72,072 2,099 First line 1,551 1,523 42.2 80,587 79,178 2,192 Education administrators, elementary and secondary school 1,546 1,551 38.4 75,558 74,737 1,879		·					
Industrial production managers First line 1,237 1,213 40.8 64,328 63,061 2,123 1,795 1,931 40.7 93,366 100,391 2,118 1,676 1,659 41.0 87,168 86,268 2,133 1,386 40.4 80,731 72,072 2,099 2,099 1,551 1,523 42.2 80,587 79,178 2,192 1,546 1,551 38.4 75,558 74,737 1,879 1,879 1,879 1,879 1,879 1,213 40.8 64,328 63,061 2,123 64,328 63,061 2,123 40.8 64,328 63,061 2,123 40.8 64,328 63,061 2,123 40.7 93,366 100,391 2,118 40.7 93,366 100,391 2,118 40.7 93,366 100,391 2,118 40.7 41.0 87,168 86,268 2,133 40.7 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.0 41.							· ·
First line		2,037	1,093	40.0	105,502	00,011	2,104
Second line 1,795 1,931 40.7 93,366 100,391 2,118 Purchasing managers 1,676 1,659 41.0 87,168 86,268 2,133 Transportation, storage, and distribution managers 1,196 1,146 39.7 62,197 59,571 2,063 Construction managers 1,553 1,386 40.4 80,731 72,072 2,099 First line 1,551 1,523 42.2 80,587 79,178 2,192 Education administrators, elementary and secondary school 1,546 1,551 38.4 75,558 74,737 1,879	<u> </u>	1 237	1 213	40.8	64 328	63.061	2 123
Purchasing managers 1,676 1,659 41.0 87,168 86,268 2,133 Transportation, storage, and distribution managers 1,196 1,146 39.7 62,197 59,571 2,063 Construction managers 1,553 1,386 40.4 80,731 72,072 2,099 First line 1,551 1,523 42.2 80,587 79,178 2,192 Education administrators, elementary and secondary school 1,546 1,551 38.4 75,558 74,737 1,879			1				
First line		1,793	1,931	40.7	93,300	100,391	2,110
Transportation, storage, and distribution managers 1,196 1,146 39.7 62,197 59,571 2,063 Construction managers 1,553 1,386 40.4 80,731 72,072 2,099 First line 1,551 1,523 42.2 80,587 79,178 2,192 Education administrators, elementary and secondary school 1,546 1,551 38.4 75,558 74,737 1,879		1 676	1.650	41.0	97 169	96 269	2 122
First line		1,070	1,039	41.0	07,100	80,208	2,133
Construction managers 1,553 1,386 40.4 80,731 72,072 2,099 First line 1,551 1,551 1,523 42.2 80,587 79,178 2,192 Education administrators, elementary and secondary school 1,546 1,551 38.4 75,558 74,737 1,879		1 106	1 146	20.7	62 107	50.571	2.062
Team leader 1,553 1,386 40.4 80,731 72,072 2,099 First line 1,551 1,523 42.2 80,587 79,178 2,192 Education administrators, elementary and secondary school 1,546 1,551 38.4 75,558 74,737 1,879		1,190	1,146	39.7	02,197	39,371	2,063
First line		1 550	1 200	40.4	00.721	72.072	2.000
Education administrators, elementary and secondary school 1,546 1,551 38.4 75,558 74,737 1,879			1				
secondary school 1,546 1,551 38.4 75,558 74,737 1,879		1,551	1,523	42.2	80,587	/9,1/8	2,192
Team leader							
		1 - 1 -	1	20.4	75.550	74.505	1.050
First line							
1,002 1,002 37.1 73,073 72,300 1,707	First line	1,862	1,882	39.1	93,673	92,500	1,969

See footnotes at end of table.

Table 21 Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours — Continued

Occupation ¹	Weekly ²			Annual ³		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Management occupations –Continued Education administrators, postsecondary Team leader	\$1,505	\$1,567	39.4	\$75,363	\$67,500	1,971
	1,622	1,742	40.6	82,411	86,790	2,065
	2,061	2,044	40.7	107,165	106,288	2,118
	2,251	2,262	41.2	117,050	117,641	2,143
	1,117	800	46.4	58,071	41,600	2,411
Lodging managers First line Medical and health services managers	912	1,038	47.8	47,413	54,000	2,411
Team leader	1,128	1,111	41.6	58,633	57,782	2,164
	1,312	1,186	44.1	68,249	61,678	2,295
managers First line Social and community service managers Team leader First line	929	822	40.0	48,307	42,763	2,079
	1,234	837	40.0	64,146	43,499	2,080
	1,010	952	39.4	52,508	49,500	2,050

 $^{^{\,1}\,}$ A classification system including about 800 individual occupations is used to

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

cover all workers in the civilian economy. See appendix B for more information.

² Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime.

3 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are