

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$16.66	\$13.90	\$665	\$553	39.9	\$34,519	\$28,600	2,072
Management occupations	35.46	29.71	1,483	1,346	41.8	77,101	70,000	2,175
General and operations managers	32.96	28.45	1,586	1,351	48.1	82,360	70,272	2,499
Financial managers	36.95	32.84	1,653	1,212	44.7	85,964	63,045	2,327
Education administrators	17.63	10.87	705	435	40.0	36,673	22,616	2,080
Lodging managers	20.43	18.92	821	757	40.2	42,698	39,360	2,090
Business and financial operations occupations	26.82	23.09	1,090	941	40.7	56,696	48,936	2,114
Buyers and purchasing agents	29.28	26.44	1,183	1,058	40.4	61,532	54,997	2,101
Cost estimators	22.44	20.19	930	889	41.4	48,349	46,210	2,154
Human resources, training, and labor relations specialists	21.98	20.27	951	971	43.3	49,450	50,492	2,250
Accountants and auditors	20.95	21.15	837	846	40.0	43,535	43,992	2,078
Loan counselors and officers	32.46	29.37	1,298	1,175	40.0	67,519	61,083	2,080
Loan officers	34.09	29.37	1,363	1,175	40.0	70,899	61,083	2,080
Computer and mathematical science occupations	33.32	32.69	1,340	1,298	40.2	69,679	67,500	2,091
Computer software engineers	37.75	34.62	1,516	1,385	40.2	78,820	72,010	2,088
Computer software engineers, systems software	44.88	50.00	1,795	2,000	40.0	93,343	104,000	2,080
Computer support specialists	22.15	21.64	868	865	39.2	45,129	45,000	2,038
Computer systems analysts	36.27	39.62	1,451	1,585	40.0	75,445	82,399	2,080
Architecture and engineering occupations	31.69	23.33	1,277	933	40.3	66,387	48,528	2,095
Engineers	46.69	37.75	1,895	1,635	40.6	98,555	84,999	2,111
Drafters	17.71	15.00	708	600	40.0	36,840	31,200	2,080
Life, physical, and social science occupations	26.32	21.00	1,069	840	40.6	55,592	43,680	2,112
Community and social services occupations	16.91	16.50	665	660	39.3	34,576	34,320	2,044
Social workers	15.93	16.00	630	640	39.6	32,780	33,280	2,058
Education, training, and library occupations	17.38	15.45	675	632	38.8	28,302	24,711	1,628

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations —Continued								
Primary, secondary, and special education school teachers	\$17.02	\$16.51	\$633	\$619	37.2	\$24,086	\$22,936	1,415
Arts, design, entertainment, sports, and media occupations	19.69	18.92	786	728	39.9	40,755	37,877	2,070
Designers	16.96	13.88	662	555	39.0	34,400	28,870	2,028
Healthcare practitioner and technical occupations	28.13	22.34	1,112	893	39.5	57,810	46,459	2,055
Registered nurses	30.57	25.63	1,220	1,013	39.9	63,436	52,650	2,075
Licensed practical and licensed vocational nurses	18.06	18.00	719	720	39.8	37,405	37,440	2,071
Healthcare support occupations	11.63	11.00	461	440	39.6	23,931	22,880	2,058
Nursing, psychiatric, and home health aides	9.33	8.79	371	352	39.7	19,274	18,304	2,066
Nursing aides, orderlies, and attendants	8.92	8.50	354	340	39.6	18,384	17,680	2,061
Miscellaneous healthcare support occupations	12.68	12.50	502	500	39.6	26,047	26,000	2,055
Medical assistants	12.80	11.50	512	460	40.0	26,632	23,920	2,080
Protective service occupations	9.37	9.25	375	370	40.0	19,493	19,240	2,080
Food preparation and serving related occupations	7.93	7.70	312	286	39.4	16,207	14,560	2,045
First-line supervisors/managers, food preparation and serving workers	12.48	12.49	555	500	44.5	28,854	25,979	2,311
First-line supervisors/managers of food preparation and serving workers	12.51	12.49	559	500	44.7	29,060	25,979	2,322
Cooks	8.57	8.36	332	320	38.8	17,279	16,640	2,015
Cooks, fast food	7.55	7.25	272	257	36.0	14,121	13,358	1,870

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations								
–Continued								
Cooks, institution and cafeteria	\$8.47	\$8.36	\$339	\$334	40.0	\$17,611	\$17,389	2,080
Cooks, restaurant	9.60	9.50	355	360	36.9	18,449	18,720	1,921
Food service, tipped	3.38	2.28	124	88	36.8	6,462	4,555	1,914
Waiters and waitresses	2.69	2.19	98	85	36.3	5,074	4,430	1,888
Dining room and cafeteria attendants and bartender helpers	6.50	7.25	252	290	38.8	13,100	15,059	2,016
Fast food and counter workers	7.70	7.25	301	274	39.1	15,601	13,832	2,026
Combined food preparation and serving workers, including fast food	7.58	7.20	296	266	39.1	15,332	13,624	2,022
Building and grounds cleaning and maintenance occupations	10.30	9.00	410	360	39.9	21,273	18,720	2,066
Building cleaning workers	9.74	9.00	383	360	39.3	19,806	18,720	2,034
Janitors and cleaners, except maids and housekeeping cleaners	10.59	10.79	419	418	39.6	21,786	21,736	2,058
Maids and housekeeping cleaners	8.34	8.00	324	320	38.9	16,657	16,536	1,996
Grounds maintenance workers	8.61	8.25	344	330	40.0	17,909	17,160	2,080
Landscaping and groundskeeping workers	8.61	8.25	344	330	40.0	17,909	17,160	2,080
Personal care and service occupations	8.89	8.00	347	300	39.1	17,990	15,600	2,023
Child care workers	8.49	7.25	340	290	40.0	17,657	15,080	2,080
Sales and related occupations	17.10	14.06	691	576	40.4	35,935	29,976	2,101
First-line supervisors/managers, sales workers	18.78	15.74	794	657	42.3	41,299	34,188	2,199

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations								
–Continued								
First-line supervisors/managers of retail sales workers ..	\$17.52	\$15.74	\$747	\$657	42.6	\$38,862	\$34,188	2,218
First-line supervisors/managers of non-retail sales workers	27.51	21.88	1,100	875	40.0	57,219	45,500	2,080
Retail sales workers	11.66	9.69	462	380	39.6	23,998	19,760	2,058
Cashiers, all workers	8.66	8.00	341	320	39.4	17,729	16,640	2,047
Cashiers	8.66	8.00	341	320	39.4	17,729	16,640	2,047
Counter and rental clerks and parts salespersons ..	15.30	15.50	612	620	40.0	31,814	32,240	2,079
Counter and rental clerks	10.58	10.00	402	400	38.0	20,908	20,800	1,977
Parts salespersons	16.85	16.25	685	650	40.7	35,634	33,800	2,115
Retail salespersons	13.59	12.00	539	440	39.7	28,028	22,880	2,062
Insurance sales agents	26.95	23.03	1,078	921	40.0	56,060	47,900	2,080
Sales representatives, wholesale and manufacturing	25.38	22.73	1,056	1,008	41.6	54,907	52,395	2,164
Sales representatives, wholesale and manufacturing, technical and scientific products	27.44	22.73	1,168	1,080	42.6	60,727	56,153	2,213
Sales representatives, wholesale and manufacturing, except technical and scientific products	23.80	23.69	974	962	40.9	50,637	49,999	2,127
Office and administrative support occupations	13.96	13.22	552	528	39.6	28,705	27,444	2,057
First-line supervisors/managers of office and administrative support workers	18.66	18.06	730	709	39.1	37,983	36,858	2,036
Financial clerks	14.15	14.00	554	557	39.1	28,786	28,985	2,034
Bill and account collectors	14.87	14.15	563	566	37.8	29,259	29,422	1,968
Billing and posting clerks and machine operators	14.41	14.00	565	560	39.2	29,401	29,120	2,040

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations –Continued								
Bookkeeping, accounting, and auditing clerks	\$15.17	\$14.73	\$591	\$577	39.0	\$30,742	\$30,014	2,027
Payroll and timekeeping clerks	15.31	14.43	613	577	40.0	31,854	30,021	2,080
Tellers	11.34	11.37	447	455	39.4	23,262	23,650	2,051
Customer service representatives	16.64	15.05	663	602	39.9	34,483	31,312	2,072
Hotel, motel, and resort desk clerks	9.42	9.50	377	380	40.0	19,598	19,760	2,080
Loan interviewers and clerks	15.59	16.99	621	679	39.8	32,306	35,331	2,072
Order clerks	12.53	11.31	501	452	40.0	26,061	23,525	2,080
Receptionists and information clerks	12.34	11.50	493	460	39.9	25,615	23,920	2,076
Dispatchers	14.67	14.00	591	560	40.3	30,735	29,120	2,096
Dispatchers, except police, fire, and ambulance	14.67	14.00	591	560	40.3	30,735	29,120	2,096
Meter readers, utilities	14.22	14.03	531	537	37.3	27,589	27,914	1,940
Shipping, receiving, and traffic clerks	15.13	14.55	603	582	39.9	31,374	30,264	2,074
Stock clerks and order fillers	10.58	10.00	416	400	39.3	21,618	20,800	2,043
Secretaries and administrative assistants	15.58	14.42	623	577	40.0	32,368	30,000	2,078
Executive secretaries and administrative assistants	20.85	21.12	858	845	41.1	44,579	43,930	2,138
Medical secretaries	14.24	14.16	568	566	39.9	29,462	29,453	2,069
Secretaries, except legal, medical, and executive	14.57	14.42	578	577	39.6	30,045	30,000	2,062
Data entry and information processing workers	13.52	13.79	541	552	40.0	28,114	28,683	2,080
Insurance claims and policy processing clerks	18.43	19.08	699	704	38.0	36,361	36,608	1,973
Office clerks, general	12.55	12.00	499	480	39.7	25,916	24,960	2,065
Construction and extraction occupations	14.95	13.83	594	553	39.8	30,743	28,496	2,056

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations –Continued								
First-line supervisors/managers of construction trades and extraction workers	\$23.41	\$21.02	\$945	\$841	40.4	\$49,135	\$43,724	2,099
Construction laborers	13.01	11.00	520	440	40.0	27,052	22,880	2,080
Construction equipment operators	13.81	12.50	552	500	40.0	28,719	26,000	2,080
Operating engineers and other construction equipment operators	13.97	12.50	559	500	40.0	29,051	26,000	2,080
Electricians	15.80	16.01	632	640	40.0	32,864	33,301	2,080
Painters and paperhangers	14.38	13.70	575	548	40.0	29,917	28,496	2,080
Painters, construction and maintenance	14.38	13.70	575	548	40.0	29,917	28,496	2,080
Pipelayers, plumbers, pipefitters, and steamfitters	19.22	18.33	769	733	40.0	39,987	38,133	2,080
Plumbers, pipefitters, and steamfitters	19.22	18.33	769	733	40.0	39,987	38,133	2,080
Sheet metal workers	14.77	16.25	591	650	40.0	30,722	33,800	2,080
Helpers, construction trades ..	11.45	12.00	450	480	39.3	22,817	24,950	1,993
Installation, maintenance, and repair occupations	18.33	17.00	742	670	40.5	38,568	34,840	2,104
First-line supervisors/managers of mechanics, installers, and repairers	24.66	21.25	1,061	1,000	43.0	55,192	52,001	2,238
Automotive technicians and repairers	19.91	18.00	809	694	40.6	42,029	36,103	2,111
Automotive service technicians and mechanics	20.13	19.25	822	760	40.8	42,736	39,520	2,123
Bus and truck mechanics and diesel engine specialists ...	18.16	18.00	726	720	40.0	37,763	37,440	2,080
Heavy vehicle and mobile equipment service technicians and mechanics	17.65	18.57	704	743	39.9	36,588	38,626	2,072

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations –Continued								
Mobile heavy equipment mechanics, except engines	\$15.90	\$12.50	\$631	\$500	39.7	\$32,812	\$26,000	2,064
Heating, air conditioning, and refrigeration mechanics and installers	16.57	16.35	663	654	40.0	34,473	34,000	2,080
Industrial machinery installation, repair, and maintenance workers	14.93	14.50	594	580	39.8	30,882	30,160	2,068
Industrial machinery mechanics	19.14	19.50	766	780	40.0	39,807	40,560	2,080
Maintenance and repair workers, general	13.12	12.87	520	500	39.6	27,044	26,000	2,062
Line installers and repairers ...	25.29	26.02	1,012	1,041	40.0	52,610	54,122	2,080
Miscellaneous installation, maintenance, and repair workers	13.15	14.42	526	577	40.0	27,354	30,000	2,080
Production occupations	13.03	12.50	514	500	39.4	26,704	26,000	2,049
First-line supervisors/managers of production and operating workers	20.18	22.50	810	900	40.2	42,141	46,778	2,088
Miscellaneous assemblers and fabricators	10.36	9.82	409	400	39.5	21,255	20,800	2,052
Butchers and other meat, poultry, and fish processing workers	10.95	11.77	404	360	36.9	20,987	18,720	1,917
Machine tool cutting setters, operators, and tenders, metal and plastic	15.45	16.00	617	640	39.9	32,080	33,280	2,077
Welding, soldering, and brazing workers	15.18	15.70	607	628	40.0	31,583	32,656	2,080
Welders, cutters, solderers, and brazers	15.18	15.70	607	628	40.0	31,583	32,656	2,080
Miscellaneous metalworkers and plastic workers	12.92	14.50	517	580	40.0	26,866	30,160	2,080
Laundry and dry-cleaning workers	8.77	8.50	342	334	39.0	17,776	17,368	2,028

See footnotes at end of table.

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Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations –Continued								
Woodworking machine setters, operators, and tenders	\$12.38	\$12.50	\$490	\$500	39.6	\$25,466	\$26,000	2,057
Woodworking machine setters, operators, and tenders, except sawing	12.44	12.95	484	518	38.9	25,172	26,936	2,024
Crushing, grinding, polishing, mixing, and blending workers	12.86	13.44	515	538	40.0	26,757	27,961	2,080
Inspectors, testers, sorters, samplers, and weighers	11.97	10.57	491	423	41.0	25,539	21,986	2,134
Painting workers	12.25	12.00	490	480	40.0	25,482	24,960	2,080
Coating, painting, and spraying machine setters, operators, and tenders	11.97	11.35	479	454	40.0	24,892	23,608	2,080
Miscellaneous production workers	10.39	10.80	408	400	39.2	21,169	20,800	2,037
Helpers--production workers	9.91	8.95	395	354	39.9	20,464	18,408	2,066
Transportation and material moving occupations	12.85	12.00	517	480	40.2	26,877	24,960	2,091
First-line supervisors/managers of helpers, laborers, and material movers, hand	17.30	17.50	710	700	41.1	36,941	36,400	2,136
Driver/sales workers and truck drivers	13.48	12.50	553	500	41.0	28,749	26,000	2,133
Driver/sales workers	12.90	16.05	–	–	–	–	–	–
Truck drivers, heavy and tractor-trailer	14.70	13.50	619	540	42.1	32,174	28,080	2,188
Truck drivers, light or delivery services	11.77	11.13	472	452	40.1	24,524	23,504	2,084
Industrial truck and tractor operators	11.97	11.43	479	457	40.0	24,888	23,764	2,080
Laborers and material movers, hand	11.24	10.95	440	420	39.2	22,900	21,859	2,037

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Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations —Continued								
Laborers and freight, stock, and material movers, hand	\$11.29	\$11.00	\$439	\$438	38.9	\$22,851	\$22,776	2,025
Packers and packagers, hand	11.25	10.45	450	418	40.0	23,390	21,728	2,080

¹ The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours

an employee is scheduled to work in a week, exclusive of overtime.

⁴ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.