Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers

2 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$19.13	\$15.14	\$766	\$609	40.0	\$39,668	\$31,648	2,074
Management occupations	44.43	40.68	1,808	1,627	40.7	94,001	84,612	2,115
General and operations								
managers	55.40	53.84	2,351	1,529	42.4	122,271	79,500	2,207
Marketing and sales managers	43.49	31.75	1,784	1,285	41.0	92,743	66,797	2,133
Marketing managers Computer and information	45.63	29.53	1,928	1,285	42.3	100,269	66,797	2,198
systems managers	47.85	49.26	1,914	1,970	40.0	99,527	102,459	2,080
Financial managers	41.79	34.46	1,679	1,378	40.2	87,330	71,677	2,090
Human resources managers Industrial production	53.47	45.91	2,141	1,837	40.0	111,346	95,501	2,082
managers Transportation, storage, and	44.73	40.77	1,794	1,631	40.1	93,255	84,808	2,085
distribution managers	46.33	40.87	2,001	1,635	43.2	104,063	84,999	2,246
Education administrators	31.56	30.65	1,246	1,226	39.5	64,235	63,750	2,035
Education administrators,	21.22	20.65	1.000	1.010	20.2	62.050	62.750	2.010
postsecondary	31.32	30.65	1,230	1,213	39.3	63,252	63,750	2,019
Medical and health services managers	32.87	33.21	1,302	1,284	39.6	67,716	66,787	2,060
Business and financial								
operations occupations	27.34	24.53	1,101	1,016	40.3	57,244	52,821	2,094
Human resources, training,								
and labor relations								
specialists	24.24	26.67	965	1,000	39.8	50,196	52,001	2,070
Management analysts	37.02	27.05	1,468	1,082	39.6	76,324	56,254	2,061
Accountants and auditors Financial analysts and	23.55	20.19	944	808	40.1	49,091	41,999	2,084
advisors	27.16	25.56	1,081	1,022	39.8	56,191	53,165	2,069
Financial analysts	27.59	25.56	1,096	1,022	39.7	56,988	53,165	2,066
Loan counselors and officers	17.54	15.09	702	604	40.0	36,481	31,385	2,080
Computer and mathematical								
science occupations	34.80	35.55	1,402	1,424	40.3	72,921	74,054	2,095
Computer programmers	33.57	36.39	1,327	1,456	39.5	68,980	75,687	2,055
Computer software engineers Computer software	42.97	43.37	1,758	1,734	40.9	91,414	90,192	2,127
engineers, applications	39.86	37.08	1,610	1,543	40.4	83,734	80,257	2,101
Computer software engineers, systems								
software	48.09	49.48	2,009	2,033	41.8	104,494	105,710	2,173
Computer support specialists	19.88	19.10	780	764	39.2	40,541	39,724	2,040

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation 1	Hou	$urly^2$		Weekly ³		Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Computer and mathematical science occupations -Continued								
Computer systems analysts Network and computer	\$32.27	\$30.21	\$1,291	\$1,208	40.0	\$67,114	\$62,841	2,080
systems administrators	28.26	28.02	1,131	1,121	40.0	58,787	58,273	2,080
Architecture and engineering occupations	34.91 38.57	31.79 34.73	1,403 1,554	1,269 1,442	40.2 40.3	72,766 80,472	66,000 75,001	2,085 2,087
Aerospace engineers Industrial engineers, including health and	55.41	53.94	2,217	2,158	40.0	115,262	112,195	2,080
safety Industrial engineers Mechanical engineers	35.30 31.79 35.45	31.58 28.55 33.54	1,437 1,301 1,418	1,263 1,169 1,342	40.7 40.9 40.0	74,729 67,675 72,578	65,686 60,794 69,763	2,117 2,129 2,047
Drafters Engineering technicians, except drafters	22.30 28.55	17.82 30.59	892 1,142	713 1,224	40.0 40.0	46,390 59,394	37,066 63,627	2,080 2,080
Electrical and electronic engineering technicians	29.57	31.02	1,183	1,241	40.0	61,496	64,528	2,080
Life, physical, and social science occupations Physical scientists	41.09	27.03	1,764	1,284	42.9	91,714	66,759	2,232
Community and social								
services occupations	16.67 12.44 18.05	16.76 11.90 17.50	677 521 722	700 476 700	40.6 41.9 40.0	35,109 26,927 37,545	36,408 24,750 36,408	2,107 2,165 2,080
Legal occupations	47.69	45.90	1,877	1,836	39.4	97,597	95,476	2,047
Education, training, and library occupations	30.52 33.10	28.83 31.73	1,153 1,288	1,100 1,269	37.8 38.9	45,761 53,717	43,599 49,500	1,499 1,623
postsecondary Miscellaneous	33.02	33.56	1,316	1,342	39.9	53,437	52,350	1,618
postsecondary teachers	28.71	28.58	1,057	1,053	36.8	44,106	42,134	1,536

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

2 4 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations -Continued Primary, secondary, and special education school								
teachers Elementary and middle	\$29.37	\$27.75	\$1,084	\$1,027	36.9	\$41,242	\$39,499	1,404
school teachers Elementary school teachers, except	30.57	27.75	1,130	1,041	37.0	42,700	39,499	1,397
special education	29.89	27.62	1,106	1,041	37.0	41,862	38,500	1,400
Arts, design, entertainment, sports, and media occupations	23.82	20.68	953	827	40.0	49,516	43,008	2,079
Designers Graphic designers	19.16 18.92	19.84 19.84	767 757	794 794	40.0 40.0	39,863 39,359	41,267 41,267	2,080 2,080
Healthcare practitioner and						,	Í	,
technical occupations	26.87	24.70	1,058	965	39.4	55,011	50,155	2,047
Pharmacists	53.05	53.39	2,122	2,135	40.0	110,341	111,041	2,080
Registered nurses	30.13	26.79	1,172	1,041	38.9	60,933	54,138	2,022
Therapists	21.65 22.02	22.66 23.00	865 881	906	39.9 40.0	44,960	47,133	2,076
Respiratory therapists Clinical laboratory	22.02	23.00	001	920	40.0	45,807	47,840	2,080
technologists and								
technicians	22.90	22.29	899	891	39.3	46,746	46,342	2,041
laboratory technologists Medical and clinical	24.56	24.56	982	982	40.0	51,082	51,085	2,080
laboratory technicians Diagnostic related technologists and	21.18	20.57	816	823	38.5	42,409	42,786	2,003
technicians	23.49	23.00	940	920	40.0	48,860	47,840	2,080
and technicians Health diagnosing and treating practitioner	22.54	23.00	902	920	40.0	46,892	47,840	2,080
support technicians	15.29	14.34	610	573	39.9	31,737	29,819	2,075
Surgical technologists	15.65	15.16	624	602	39.9	32,457	31,285	2,073
Licensed practical and licensed vocational nurses	17.30	17.27	688	682	39.7	35,755	35,443	2,067

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

0 4 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare support occupations Nursing, psychiatric, and	\$11.01	\$10.37	\$428	\$410	38.9	\$22,273	\$21,299	2,023
home health aides	10.02	9.60	386	376	38.6	20,085	19,560	2,005
and attendants	10.04	9.60	387	376	38.6	20,139	19,560	2,007
support occupations	12.93	12.94	515	518	39.8	26,770	26,915	2,071
Protective service occupations Security guards and gaming	11.29	10.20	451	408	40.0	23,411	21,216	2,074
surveillance officers Security guards	10.77 10.46	9.44 9.36	430 418	377 374	39.9 39.9	22,281 21,640	19,656 19,460	2,069 2,069
Food preparation and serving related occupations	7.87	7.40	313	296	39.7	16,167	15,350	2,054
Cooks, institution and	11.98	12.36	476	494	39.7	24,727	25,709	2,065
cafeteria Food service, tipped Fast food and counter	11.32 5.87	10.42 5.79	444 234	417 231	39.2 39.9	23,067 12,190	21,674 12,022	2,038 2,076
workers	9.96	9.51	378	357	38.0	19,427	18,550	1,950
including fast food	9.96	9.51	378	357	38.0	19,427	18,550	1,950
Building and grounds cleaning and maintenance								
occupations Building cleaning workers Janitors and cleaners, except maids and	10.37 9.66	9.04 8.72	412 383	360 349	39.7 39.7	21,405 19,930	18,720 18,127	2,063 2,063
housekeeping cleaners Maids and housekeeping	11.15	11.19	440	448	39.5	22,876	23,275	2,052
cleaners	8.52	8.24	340	330	39.8	17,657	17,139	2,071
Personal care and service occupations First-line supervisors/managers of	8.99	7.28	361	291	40.1	18,694	15,018	2,079
gaming workers Gaming services workers	15.23 6.71	15.04 6.55	619 268	551 262	40.6 40.0	32,176 13,947	28,642 13,624	2,113 2,080

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

o 1	Hou	rly^2		Weekly ³		Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Personal care and service occupations –Continued								
Gaming dealers	\$6.71	\$6.55	\$268	\$262	40.0	\$13,947	\$13,624	2,080
Sales and related occupations First-line	20.17	13.71	809	541	40.1	42,086	28,122	2,087
supervisors/managers, sales workers First-line supervisors/managers	20.73	17.60	829	704	40.0	43,116	36,608	2,080
of retail sales workers	21.12	18.27	845	731	40.0	43,921	38,002	2,080
Retail sales workers	11.90	11.42	474	454	39.8	24,633	23,608	2,070
Cashiers, all workers	12.01	11.82	481	473	40.0	24,990	24,586	2,080
Sales representatives, wholesale and								
manufacturing	26.39	23.32	1,080	934	40.9	56,141	48,570	2,128
products	25.82	23.32	1,058	933	41.0	55,015	48,508	2,130
related workers	16.52	10.42	661	417	40.0	34,363	21,676	2,080
Office and administrative								
support occupations First-line supervisors/managers of office and administrative	14.29	13.00	571	517	40.0	29,670	26,859	2,077
support workers Switchboard operators, including answering	20.60	20.91	844	836	41.0	43,883	43,497	2,130
service	11.79	11.85	472	474	40.0	24,528	24,648	2,080
Financial clerks	12.95	11.94	517	478	39.9	26,902	24,833	2,077
Bill and account collectors	10.53	8.25	421	330	40.0	21,897	17,154	2,080
Billing and posting clerks	10.05	10.00	40.4	40.5	40.0	25.602	25.77.	2.000
and machine operators	12.35	12.39	494	496	40.0	25,692	25,771	2,080
Bookkeeping, accounting, and auditing clerks Payroll and timekeeping	15.18	15.00	606	600	39.9	31,504	31,200	2,076
clerks	17.96	17.33	709	693	39.5	36,881	36,046	2,054

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations -Continued Customer service								
representatives	\$13.63	\$11.72	\$545	\$469	40.0	\$28,361	\$24,378	2,081
eligibility and loan	14.86	15.00	588	575	39.6	30,596	29,915	2,059
Loan interviewers and clerks	12.50	12.35	500	494	40.0	26,009	25,688	2,080
Order clerks Human resources assistants, except payroll and	13.10	12.54	520	502	39.7	27,024	26,083	2,064
timekeeping Receptionists and information	15.31	14.32	610	582	39.8	31,597	30,243	2,064
clerks Production, planning, and	11.05	11.63	442	465	40.0	22,988	24,188	2,080
expediting clerks	17.65	14.95	701	598	39.7	36,447	31,096	2,066
Stock clerks and order fillers	12.18	12.59	486	503	39.9	25,248	26,179	2,073
Secretaries and administrative						,	,	
assistants	17.87	16.16	711	646	39.8	36,983	33,607	2,069
Executive secretaries and								
administrative								
assistants	21.51	22.27	861	891	40.0	44,751	46,322	2,080
Medical secretaries	12.78	12.48	509	499	39.8	26,469	25,958	2,070
Secretaries, except legal,			-0.4					• • • •
medical, and executive	14.75	14.33	586	572	39.7	30,480	29,744	2,066
Data entry and information	4.000							
processing workers	13.98	13.53	555	541	39.7	28,867	28,132	2,065
Data entry keyers	13.22	13.46	529	538	40.0	27,506	27,997	2,080
Insurance claims and policy processing clerks	15.87	14.42	618	567	39.0	32,152	29,478	2,026
Mail clerks and mail machine operators, except postal								
service	12.31	11.64	492	465	40.0	25,600	24,203	2,080
Office clerks, general	13.90	14.45	551	547	39.7	28,652	28,454	2,062
Construction and extraction	40				45 -			• 0 :-
occupations	19.10	18.00	764	720	40.0	39,390	36,920	2,062
Electricians Pipelayers, plumbers, pipefitters, and	24.12	23.42	965	937	40.0	50,166	48,714	2,080
steamfitters	24.70	24.53	988	981	40.0	51,375	51,016	2,080

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

2 1	Hourly ²			Weekly ³			Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours	
Construction and extraction occupations —Continued Plumbers, pipefitters, and									
steamfitters	\$24.70	\$24.53	\$988	\$981	40.0	\$51,375	\$51,016	2,080	
Helpers, construction trades	13.67	12.72	547	509	40.0	28,438	26,451	2,080	
Installation, maintenance, and									
repair occupations	21.74	19.06	870	762	40.0	45,214	39,645	2,080	
repairers	19.52	14.27	781	571	40.0	40,594	29,682	2,080	
Automotive technicians and	17.00	10.25	720	720	40.1	27.424	27.060	2.007	
repairers Automotive service technicians and	17.93	18.25	720	730	40.1	37,424	37,960	2,087	
mechanics	17.51	17.00	703	680	40.2	36,579	35,360	2,090	
Bus and truck mechanics and diesel engine specialists Industrial machinery	18.19	17.68	727	707	40.0	37,828	36,774	2,080	
installation, repair, and maintenance workers Industrial machinery	21.50	20.94	859	841	40.0	44,694	43,730	2,079	
mechanics	24.33	24.00	973	960	40.0	50,593	49,920	2,080	
Maintenance and repair workers, general Maintenance workers,	19.54	17.48	779	699	39.9	40,500	36,338	2,073	
machinery	16.99	16.68	680	667	40.0	35,350	34,694	2,080	
Line installers and repairers	29.39	29.09	1,176	1,164	40.0	61,135	60,503	2,080	
Electrical power-line installers and repairers Miscellaneous installation,	30.69	31.25	1,228	1,250	40.0	63,843	65,000	2,080	
maintenance, and repair workers	17.72	16.02	707	641	39.9	36,335	32,136	2,050	
Production occupations First-line supervisors/managers of	16.38	15.00	650	600	39.7	33,721	31,200	2,059	
production and operating workers	23.28	24.33	932	973	40.0	48,393	50,596	2,079	

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

a 1	Hou	rly^2		Weekly ³		Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
-Continued								
Electrical, electronics, and								
electromechanical assemblers	\$12.93	\$13.35	\$517	\$534	40.0	\$26,886	\$27.769	2,080
Electrical and electronic	\$12.93	\$15.55	\$317	\$334	40.0	\$20,000	\$27,768	2,080
equipment assemblers	12.00	12.75	480	510	40.0	24,958	26,520	2,080
Miscellaneous assemblers and	12.00	12.73	700	310	40.0	24,730	20,320	2,000
fabricators	17.15	15.00	686	600	40.0	35,642	31,200	2,079
Team assemblers	17.73	12.15	709	486	40.0	36,879	25,272	2,080
Miscellaneous food						,	,	,
processing workers	15.76	15.36	611	643	38.8	31,787	33,426	2,017
Food batchmakers	16.06	17.28	620	666	38.6	32,247	34,644	2,007
Forming machine setters,								
operators, and tenders,								
metal and plastic	16.17	16.01	647	640	40.0	33,630	33,301	2,080
Machine tool cutting setters,								
operators, and tenders,								
metal and plastic	14.58	14.21	580	568	39.8	30,147	29,557	2,067
Cutting, punching, and								
press machine setters,								
operators, and tenders,	12.70	10.25	551	404	40.0	20.666	25.606	2.000
metal and plastic	13.78	12.35	551	494	40.0	28,666	25,686	2,080
Machinists	22.51	22.66	900	906	40.0	46,821	47,133	2,080
Molders and molding machine setters,								
operators, and tenders,								
metal and plastic	14.48	17.21	567	654	39.1	29,468	34,007	2,035
Molding, coremaking, and	11.10	17.21	307	051	37.1	25,100	31,007	2,033
casting machine setters,								
operators, and tenders,								
metal and plastic	14.48	17.21	567	654	39.1	29,468	34,007	2,035
Multiple machine tool setters,						,	,	,
operators, and tenders,								
metal and plastic	16.82	16.01	673	640	40.0	34,989	33,301	2,080
Tool and die makers	19.23	17.21	769	688	40.0	39,991	35,797	2,080
Welding, soldering, and								
brazing workers	17.14	17.92	675	645	39.4	35,103	33,546	2,048
Welders, cutters, solderers,								• 0
and brazers	17.87	18.40	715	736	40.0	37,171	38,272	2,080

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

0 4 1	Hourly ²			Weekly ³		Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
–Continued								
Welding, soldering, and brazing machine								
setters, operators, and	¢1.c 10	¢1675	\$c25	\$C.45	20.6	¢22 400	\$22.546	2.000
tenders Miscellaneous metalworkers	\$16.18	\$16.75	\$625	\$645	38.6	\$32,488	\$33,546	2,008
and plastic workers	15.31	15.97	593	639	38.7	30,778	33,222	2,011
Printers	24.11	24.88	919	896	38.1	47,787	46,575	1,982
Printing machine operators	23.82	26.33	915	957	38.4	47,597	49,739	1,999
Laundry and dry-cleaning						,	,	,
workers	8.84	8.39	348	336	39.4	18,097	17,451	2,048
Sewing machine operators	10.85	9.90	418	386	38.5	21,152	19,074	1,949
Textile machine setters,								
operators, and tenders	12.90	14.68	519	587	40.2	27,002	30,534	2,093
Woodworking machine								
setters, operators, and	10.72	11.00	207	260	27.0	20.100	10.720	1.002
tenders	10.73	11.00	397	360	37.0	20,190	18,720	1,882
Miscellaneous plant and system operators	27.21	28.20	1,081	1,128	39.7	56,216	58,656	2,066
Chemical processing machine	27.21	20.20	1,001	1,126	39.1	30,210	36,030	2,000
setters, operators, and								
tenders	15.67	10.38	625	415	39.9	32,518	21,592	2,075
Crushing, grinding, polishing,	10.07	10.00	020	.10		02,010	21,072	_,0.0
mixing, and blending								
workers	19.54	22.27	782	891	40.0	40,640	46,322	2,080
Cutting workers	14.76	17.17	578	687	39.2	30,064	35,722	2,036
Cutting and slicing								
machine setters,	1.7.04	1500	-0	7. 10	20.0	24.525	25.255	2050
operators, and tenders	15.24	17.96	606	718	39.8	31,537	37,357	2,069
Inspectors, testers, sorters,	15 25	15 12	612	605	40.2	21.001	21.470	2.001
samplers, and weighers Painting workers	15.25 20.70	15.13 17.40	613 828	605 696	40.2 40.0	31,901 43,065	31,470 36,192	2,091 2,080
Miscellaneous production	20.70	17.40	626	090	40.0	45,005	30,192	2,000
workers	16.32	15.75	643	630	39.4	33,462	32,766	2,051
Paper goods machine	10.02	20.70				55,.02		_,001
setters, operators, and								
tenders	19.66	17.78	786	711	40.0	40,892	36,982	2,080
Helpersproduction								
workers	13.34	13.65	522	515	39.1	27,126	26,788	2,034

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²			Weekly ³		Annual ⁴			
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours	
Transportation and material									
moving occupations	\$17.36	\$15.00	\$718	\$622	41.4	\$37,026	\$31,990	2,132	
Aircraft pilots and flight									
engineers	101.56	92.82	2,466	1,691	24.3	128,218	87,949	1,263	
Airline pilots, copilots, and	101 56	02.02	2.466	1.601	24.2	120 210	07.040	1.262	
flight engineers Driver/sales workers and	101.56	92.82	2,466	1,691	24.3	128,218	87,949	1,263	
truck drivers	17.80	17.43	810	750	45.5	41,823	39,000	2,350	
Truck drivers, heavy and	17.00	17.13	010	/50	15.5	11,023	37,000	2,330	
tractor-trailer	17.61	15.16	873	750	49.6	44,771	39,000	2,542	
Truck drivers, light or									
delivery services	18.48	19.20	739	768	40.0	38,448	39,936	2,080	
Industrial truck and tractor					•		• • • • • •	• 0 10	
operators	13.77	13.50	548	540	39.8	28,477	28,080	2,068	
Laborers and material movers, hand	11.97	11.94	474	470	39.6	24,566	24,440	2,052	
Laborers and freight, stock,	11.57	11.74	4/4	470	39.0	24,300	24,440	2,032	
and material movers,									
hand	11.88	11.92	472	467	39.7	24,446	24,280	2,057	
Machine feeders and							·		
offbearers	10.73	10.58	412	339	38.4	21,422	17,605	1,997	
Packers and packagers,	44 50	11.00			40.0	24.000	22.050	2 000	
hand	11.59	11.09	463	444	40.0	24,099	23,069	2,080	

 $^{1\,\,\,\,\,\,}$ The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

survey. Military occupations are excluded from the survey.

2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours

an employee is scheduled to work in a week, exclusive of overtime. $\overset{4}{\text{Mean annual earnings are the straight-time annual wages or salaries paid to}}$ employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.