

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$21.74	\$17.10	\$855	\$673	39.3	\$43,906	\$34,501	2,020
Management occupations	46.16	40.07	1,833	1,584	39.7	95,032	82,367	2,059
General and operations managers	57.84	47.01	2,339	2,385	40.4	121,619	123,999	2,103
Marketing and sales managers	57.35	55.29	2,184	2,044	38.1	113,577	106,266	1,980
Marketing managers	45.15	54.39	1,671	2,044	37.0	86,896	106,266	1,925
Sales managers	76.67	66.89	3,060	2,676	39.9	159,121	139,127	2,075
Administrative services managers	33.27	36.06	1,320	1,442	39.7	68,614	75,001	2,062
Computer and information systems managers	59.82	60.63	2,386	2,425	39.9	124,093	126,100	2,074
Financial managers	46.81	43.06	1,844	1,507	39.4	94,629	78,375	2,021
Human resources managers	36.62	40.07	1,438	1,503	39.3	74,769	78,137	2,042
Social and community service managers	32.65	28.21	1,243	1,058	38.1	64,645	55,000	1,980
Business and financial operations occupations	32.15	28.08	1,269	1,123	39.5	65,963	58,400	2,052
Claims adjusters, appraisers, examiners, and investigators	30.96	31.83	1,185	1,273	38.3	61,600	66,200	1,990
Claims adjusters, examiners, and investigators	30.96	31.83	1,185	1,273	38.3	61,600	66,200	1,990
Accountants and auditors	32.39	34.75	1,283	1,307	39.6	66,706	67,958	2,060
Financial analysts and advisors	39.99	28.85	1,553	1,154	38.8	80,782	60,000	2,020
Financial analysts	31.74	26.99	1,256	1,080	39.6	65,310	56,135	2,058
Loan counselors and officers	33.82	25.94	1,333	1,038	39.4	69,342	53,959	2,051
Loan officers	34.43	25.94	1,357	1,038	39.4	70,555	54,001	2,049
Computer and mathematical science occupations	37.27	37.28	1,452	1,475	39.0	75,512	76,700	2,026
Computer programmers	37.42	35.34	1,497	1,413	40.0	77,833	73,501	2,080
Computer software engineers	41.39	40.78	1,655	1,631	40.0	86,082	84,822	2,080
Computer software engineers, applications	37.88	38.61	1,515	1,544	40.0	78,781	80,309	2,080
Computer support specialists	23.37	24.70	883	942	37.8	45,907	49,000	1,965
Computer systems analysts	43.03	37.28	1,721	1,491	40.0	89,501	77,532	2,080
Network and computer systems administrators	33.93	37.94	1,286	1,286	37.9	66,868	66,866	1,971

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Architecture and engineering occupations	\$29.48	\$29.98	\$1,184	\$1,238	40.2	\$61,567	\$64,397	2,089
Engineers	37.15	36.33	1,525	1,506	41.1	79,313	78,291	2,135
Mechanical engineers	33.64	32.03	1,461	1,436	43.4	75,949	74,666	2,258
Drafters	21.72	20.00	846	800	39.0	44,009	41,600	2,026
Architectural and civil drafters	16.71	15.00	681	600	40.8	35,409	31,200	2,119
Engineering technicians, except drafters	25.84	27.21	1,034	1,088	40.0	53,743	56,586	2,080
Electrical and electronic engineering technicians	29.35	29.98	1,174	1,199	40.0	61,049	62,360	2,080
Life, physical, and social science occupations	23.88	23.08	947	923	39.7	49,265	48,006	2,063
Physical scientists	24.56	22.39	984	896	40.1	51,168	46,575	2,084
Community and social services occupations	19.22	17.07	725	654	37.7	36,827	33,780	1,916
Counselors	20.99	17.93	805	727	38.4	40,281	33,780	1,919
Social workers	23.07	22.59	838	791	36.3	41,988	38,272	1,820
Miscellaneous community and social service specialists	14.75	13.39	558	520	37.8	29,006	27,040	1,966
Social and human service assistants	14.02	13.39	537	502	38.3	27,898	26,116	1,990
Legal occupations	37.17	28.85	1,501	1,038	40.4	78,028	53,999	2,099
Lawyers	47.74	36.06	1,973	1,442	41.3	102,575	75,001	2,148
Paralegals and legal assistants	21.77	20.19	847	808	38.9	44,037	41,999	2,023
Education, training, and library occupations	23.59	20.32	851	852	36.1	36,577	35,795	1,550
Primary, secondary, and special education school teachers	25.16	24.35	904	871	35.9	38,141	37,727	1,516
Preschool and kindergarten teachers	—	—	636	600	34.5	29,681	30,826	1,610
Preschool teachers, except special education	—	—	639	611	34.2	30,100	31,200	1,613
Elementary and middle school teachers	27.44	27.05	1,034	1,036	37.7	40,451	39,350	1,474

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations –Continued								
Elementary school teachers, except special education	\$27.95	\$27.05	\$1,045	\$1,036	37.4	\$40,639	\$40,149	1,454
Teacher assistants	10.79	10.32	398	381	36.9	18,987	19,790	1,759
Arts, design, entertainment, sports, and media occupations	32.55	27.12	1,291	1,037	39.7	67,142	53,899	2,063
Designers	27.04	27.50	1,078	1,085	39.9	56,066	56,399	2,073
Graphic designers	24.99	27.50	990	1,000	39.6	51,482	52,000	2,060
Public relations specialists	34.55	27.37	1,382	1,095	40.0	71,854	56,925	2,080
Healthcare practitioner and technical occupations	38.20	29.00	1,474	1,084	38.6	76,248	56,160	1,996
Pharmacists	40.69	49.42	1,517	1,483	37.3	78,882	77,095	1,939
Physicians and surgeons	92.88	88.76	3,839	3,558	41.3	199,603	185,000	2,149
Registered nurses	30.38	28.92	1,228	1,120	40.4	63,847	58,240	2,102
Dental hygienists	32.75	34.00	984	1,050	30.0	51,157	54,600	1,562
Licensed practical and licensed vocational nurses	18.05	18.57	690	683	38.2	34,317	34,688	1,902
Healthcare support occupations	13.56	12.16	495	454	36.5	25,722	23,624	1,897
Nursing, psychiatric, and home health aides	10.96	11.00	430	430	39.2	22,367	22,360	2,041
Nursing aides, orderlies, and attendants	10.20	10.00	396	380	38.8	20,601	19,760	2,019
Miscellaneous healthcare support occupations	14.68	13.00	518	455	35.3	26,959	23,660	1,837
Dental assistants	17.96	18.00	617	595	34.4	32,109	30,940	1,788
Medical assistants	12.98	12.00	458	438	35.3	23,822	22,753	1,836
Food preparation and serving related occupations	9.62	8.50	372	312	38.6	19,095	16,120	1,986
First-line supervisors/managers, food preparation and serving workers	17.29	15.39	757	700	43.8	39,363	36,400	2,277
Chefs and head cooks	20.59	20.66	863	643	41.9	44,853	33,429	2,178

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations								
–Continued								
First-line supervisors/managers of food preparation and serving workers	\$16.81	\$15.39	\$741	\$700	44.1	\$38,526	\$36,400	2,292
Cooks	11.25	10.50	432	400	38.4	21,833	20,800	1,941
Cooks, institution and cafeteria	14.25	11.94	552	478	38.7	26,202	25,688	1,839
Cooks, restaurant	10.86	10.75	416	400	38.3	21,138	20,800	1,946
Food preparation workers	9.59	9.75	369	390	38.5	19,197	20,280	2,001
Food service, tipped	5.37	4.60	202	161	37.6	10,295	8,320	1,917
Bartenders	5.49	5.00	204	200	37.2	10,501	10,400	1,913
Waiters and waitresses	4.61	3.30	172	124	37.4	8,738	6,427	1,896
Fast food and counter workers	8.70	8.20	322	300	37.1	16,767	15,600	1,928
Combined food preparation and serving workers, including fast food	8.36	8.24	301	300	36.0	15,664	15,600	1,873
Counter attendants, cafeteria, food concession, and coffee shop	9.05	7.75	347	310	38.3	18,019	16,120	1,991
Dishwashers	8.38	7.25	327	290	39.1	17,026	15,080	2,031
Building and grounds cleaning and maintenance occupations	14.37	13.36	569	534	39.6	27,995	24,960	1,948
First-line supervisors/managers, building and grounds cleaning and maintenance workers	19.88	20.05	790	776	39.7	41,072	40,358	2,066
First-line supervisors/managers of housekeeping and janitorial workers	20.31	20.05	795	776	39.2	41,338	40,358	2,036
Building cleaning workers	13.04	11.61	513	458	39.4	26,195	23,071	2,008
Janitors and cleaners, except maids and housekeeping cleaners	13.07	12.00	513	464	39.3	26,030	23,566	1,992

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Building and grounds cleaning and maintenance occupations –Continued								
Maids and housekeeping cleaners	\$9.25	\$8.25	\$366	\$330	39.5	\$19,030	\$17,160	2,056
Grounds maintenance workers	13.10	13.08	523	523	39.9	23,014	22,040	1,757
Landscaping and groundskeeping workers	12.77	12.75	510	510	39.9	22,219	21,733	1,739
Personal care and service occupations	13.51	11.50	527	460	39.0	26,995	23,920	1,998
Child care workers	9.83	9.73	373	360	37.9	18,341	18,720	1,866
Sales and related occupations	22.94	15.55	910	622	39.7	47,200	32,342	2,057
First-line supervisors/managers, sales workers	20.77	19.00	858	769	41.3	44,641	39,998	2,149
First-line supervisors/managers of retail sales workers ..	20.28	19.00	841	769	41.5	43,726	39,998	2,157
First-line supervisors/managers of non-retail sales workers	24.26	18.66	979	746	40.4	50,908	38,809	2,098
Retail sales workers	14.45	11.25	571	444	39.5	29,510	22,880	2,042
Cashiers, all workers	9.01	8.20	351	322	38.9	18,245	16,744	2,025
Cashiers	9.01	8.20	351	322	38.9	18,245	16,744	2,025
Counter and rental clerks and parts salespersons ..	15.12	13.18	614	561	40.6	31,516	29,156	2,084
Counter and rental clerks	12.96	12.46	534	527	41.2	26,988	26,000	2,083
Parts salespersons	16.81	16.41	674	656	40.1	35,042	34,127	2,085
Retail salespersons	18.10	13.77	714	493	39.5	36,887	25,584	2,038
Insurance sales agents	30.70	19.10	1,193	764	38.9	62,040	39,724	2,021
Sales representatives, wholesale and manufacturing	33.57	27.89	1,342	1,115	40.0	69,621	58,001	2,074

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations –Continued								
Sales representatives, wholesale and manufacturing, technical and scientific products	\$43.91	\$52.85	\$1,764	\$2,114	40.2	\$91,718	\$109,928	2,089
Sales representatives, wholesale and manufacturing, except technical and scientific products	29.61	27.87	1,182	1,115	39.9	61,244	57,974	2,068
Miscellaneous sales and related workers	18.32	19.29	736	846	40.2	38,284	44,000	2,090
Office and administrative support occupations	17.35	16.16	674	628	38.9	34,995	32,587	2,017
First-line supervisors/managers of office and administrative support workers	24.67	23.55	968	902	39.2	50,331	46,916	2,040
Financial clerks	16.87	15.67	668	627	39.6	34,734	32,587	2,059
Bill and account collectors	19.90	20.42	766	715	38.5	39,836	37,166	2,002
Billing and posting clerks and machine operators	18.02	16.00	701	640	38.9	36,440	33,280	2,022
Bookkeeping, accounting, and auditing clerks	18.24	18.25	725	715	39.8	37,703	37,170	2,067
Tellers	12.41	11.78	491	463	39.6	25,522	24,086	2,057
Brokerage clerks	26.33	26.46	992	992	37.7	51,590	51,601	1,959
Customer service representatives	17.67	16.75	689	628	39.0	35,847	32,663	2,029
Hotel, motel, and resort desk clerks	9.75	9.00	390	360	40.0	20,282	18,720	2,080
Loan interviewers and clerks	20.05	19.51	796	760	39.7	41,374	39,524	2,064
Order clerks	13.66	12.75	549	510	40.2	28,542	26,520	2,089
Receptionists and information clerks	13.94	13.00	540	490	38.8	28,047	25,480	2,012
Dispatchers	18.54	18.67	767	770	41.4	39,885	40,040	2,152
Dispatchers, except police, fire, and ambulance	18.54	18.67	767	770	41.4	39,885	40,040	2,152
Production, planning, and expediting clerks	18.72	20.60	750	824	40.0	38,978	42,848	2,082

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations –Continued								
Shipping, receiving, and traffic clerks	\$13.89	\$13.00	\$552	\$520	39.7	\$28,659	\$27,040	2,064
Stock clerks and order fillers	12.97	12.62	510	505	39.3	26,526	26,243	2,045
Secretaries and administrative assistants	20.90	19.82	793	757	38.0	41,226	39,341	1,973
Executive secretaries and administrative assistants	24.57	23.20	956	928	38.9	49,616	48,254	2,020
Legal secretaries	25.91	26.92	973	995	37.5	50,593	51,763	1,952
Medical secretaries	16.98	17.57	629	630	37.0	32,706	32,760	1,926
Secretaries, except legal, medical, and executive	16.91	15.72	643	629	38.0	33,412	32,698	1,976
Insurance claims and policy processing clerks	17.97	16.25	700	646	38.9	36,397	33,606	2,025
Mail clerks and mail machine operators, except postal service	12.48	12.15	484	486	38.8	25,179	25,276	2,017
Office clerks, general	15.10	14.42	575	536	38.1	29,726	27,330	1,968
Construction and extraction occupations	24.39	21.17	967	847	39.6	49,344	43,680	2,023
First-line supervisors/managers of construction trades and extraction workers	38.58	33.94	1,529	1,418	39.6	77,749	73,710	2,015
Brickmasons, blockmasons, and stonemasons	27.88	28.25	1,115	1,130	40.0	56,410	54,230	2,023
Brickmasons and blockmasons	27.88	28.25	1,115	1,130	40.0	56,410	54,230	2,023
Carpenters	22.34	20.50	884	800	39.6	45,683	41,600	2,044
Cement masons, concrete finishers, and terrazzo workers	23.88	18.00	955	720	40.0	49,668	37,440	2,080
Cement masons and concrete finishers	23.88	18.00	955	720	40.0	49,668	37,440	2,080
Construction laborers	19.50	19.50	780	780	40.0	34,848	34,934	1,787
Construction equipment operators	27.19	30.70	1,088	1,228	40.0	56,564	63,846	2,080

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations –Continued								
Operating engineers and other construction equipment operators	\$28.71	\$30.70	\$1,148	\$1,228	40.0	\$59,721	\$63,846	2,080
Electricians	23.29	20.50	924	756	39.7	48,036	39,291	2,063
Pipelayers, plumbers, pipefitters, and steamfitters	24.65	21.00	971	840	39.4	50,469	43,680	2,048
Plumbers, pipefitters, and steamfitters	24.25	20.25	954	810	39.3	49,605	42,120	2,045
Roofers	19.65	16.00	760	640	38.7	35,607	28,332	1,812
Sheet metal workers	29.11	30.22	1,151	1,209	39.6	59,780	62,849	2,054
Helpers, construction trades ..	13.68	13.00	547	520	40.0	28,408	27,040	2,076
Installation, maintenance, and repair occupations	20.74	18.75	828	750	39.9	42,993	39,000	2,073
First-line supervisors/managers of mechanics, installers, and repairers	29.72	27.51	1,204	1,118	40.5	62,588	58,161	2,106
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers	19.54	17.00	777	680	39.8	40,402	35,360	2,068
Automotive technicians and repairers	17.47	16.28	700	670	40.1	36,396	34,840	2,084
Automotive body and related repairers	17.13	15.00	685	600	40.0	35,622	31,200	2,080
Automotive service technicians and mechanics	17.64	17.75	707	713	40.1	36,782	37,082	2,085
Bus and truck mechanics and diesel engine specialists ...	20.20	20.00	808	800	40.0	42,019	41,600	2,080
Heavy vehicle and mobile equipment service technicians and mechanics	19.86	19.52	820	822	41.3	42,654	42,744	2,148
Mobile heavy equipment mechanics, except engines	22.67	23.89	907	955	40.0	47,149	49,681	2,080

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations –Continued								
Heating, air conditioning, and refrigeration mechanics and installers	\$24.16	\$26.45	\$966	\$1,058	40.0	\$50,255	\$55,014	2,080
Industrial machinery installation, repair, and maintenance workers	18.32	17.55	732	701	40.0	37,927	36,446	2,070
Industrial machinery mechanics	23.14	20.59	944	824	40.8	49,070	42,827	2,121
Maintenance and repair workers, general	16.92	16.40	673	656	39.8	34,793	34,112	2,056
Line installers and repairers ...	32.55	32.66	1,302	1,307	40.0	67,703	67,939	2,080
Electrical power-line installers and repairers	35.34	36.47	1,414	1,459	40.0	73,510	75,853	2,080
Telecommunications line installers and repairers	31.37	32.66	1,255	1,307	40.0	65,250	67,939	2,080
Miscellaneous installation, maintenance, and repair workers	15.11	13.50	585	520	38.7	30,090	27,040	1,992
Helpers--installation, maintenance, and repair workers	11.00	10.00	440	400	40.0	22,886	20,800	2,080
Production occupations	15.38	13.65	608	540	39.5	31,564	27,976	2,052
First-line supervisors/managers of production and operating workers	23.47	24.04	942	962	40.2	48,949	49,999	2,086
Electrical, electronics, and electromechanical assemblers	12.49	11.27	493	443	39.5	25,650	23,026	2,054
Electrical and electronic equipment assemblers ..	11.87	11.53	475	461	40.0	24,684	23,982	2,080
Miscellaneous assemblers and fabricators	12.25	12.00	488	478	39.8	25,327	24,863	2,067
Team assemblers	13.08	13.23	523	529	40.0	27,069	27,040	2,069
Butchers and other meat, poultry, and fish processing workers	11.29	10.32	448	413	39.6	23,278	21,466	2,061
Butchers and meat cutters ..	14.77	13.00	578	490	39.2	30,068	25,480	2,036

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
–Continued								
Miscellaneous food processing workers	\$10.93	\$9.50	\$423	\$380	38.7	\$21,983	\$19,760	2,010
Machine tool cutting setters, operators, and tenders, metal and plastic	14.22	13.03	569	521	40.0	29,579	27,111	2,080
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic	13.57	12.84	543	514	40.0	28,219	26,707	2,080
Machinists	20.40	20.31	813	812	39.9	42,302	42,247	2,073
Welding, soldering, and brazing workers	17.58	17.65	702	706	39.9	36,482	36,712	2,075
Welders, cutters, solderers, and brazers	17.47	17.50	697	700	39.9	36,246	36,400	2,075
Printers	17.25	16.50	671	646	38.9	34,886	33,592	2,023
Printing machine operators	18.77	16.63	751	665	40.0	39,038	34,590	2,080
Sewing machine operators	10.81	10.35	429	400	39.7	22,298	20,800	2,063
Miscellaneous textile, apparel, and furnishings workers	14.30	13.13	554	525	38.7	28,807	27,300	2,015
Crushing, grinding, polishing, mixing, and blending workers	16.95	18.12	674	701	39.8	33,200	34,095	1,959
Inspectors, testers, sorters, samplers, and weighers	18.00	19.94	700	769	38.9	36,405	40,000	2,022
Miscellaneous production workers	11.35	10.80	451	432	39.7	23,406	22,464	2,062
Helpers--production workers	11.71	11.00	468	440	40.0	24,355	22,880	2,080
Transportation and material moving occupations	14.36	13.00	582	518	40.6	29,647	26,104	2,065
First-line supervisors/managers of transportation and material-moving machine and vehicle operators	24.19	23.15	1,161	1,250	48.0	60,359	65,000	2,495
Driver/sales workers and truck drivers	16.07	15.00	669	594	41.6	33,696	30,863	2,097
Driver/sales workers	13.99	12.00	555	475	39.7	28,856	24,710	2,063

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations –Continued								
Truck drivers, heavy and tractor-trailer	\$18.02	\$17.40	\$785	\$728	43.6	\$38,741	\$37,858	2,150
Truck drivers, light or delivery services	12.66	12.00	488	466	38.6	25,334	24,232	2,001
Service station attendants	11.50	10.00	460	400	40.0	23,925	20,800	2,080
Dredge, excavating, and loading machine operators	18.23	16.00	716	640	39.3	37,236	33,280	2,042
Excavating and loading machine and dragline operators	18.23	16.00	716	640	39.3	37,236	33,280	2,042
Industrial truck and tractor operators	17.22	15.59	687	624	39.9	35,741	32,427	2,076
Laborers and material movers, hand	11.10	10.20	442	400	39.8	22,671	20,800	2,042
Cleaners of vehicles and equipment	10.45	10.00	419	400	40.1	21,781	20,800	2,084
Laborers and freight, stock, and material movers, hand	11.33	10.50	451	415	39.8	23,021	21,632	2,032
Packers and packagers, hand	10.67	9.35	420	364	39.4	21,863	18,921	2,049

¹ The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours

an employee is scheduled to work in a week, exclusive of overtime.

⁴ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.