Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours

Occupation ¹	Weekly ²			Annual ³		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Management occupations						
Team leader	\$1,594	\$1,509	38.0	\$82,543	\$78,375	1,968
First line	1,828	1,639	39.6	94,735	85,218	2,049
Second line	2,490	2,154	40.3	129,488	112,010	2,094
Third line	4,237	4,135	39.9	220,338	214,999	2,077
General and operations managers	,	<i>,</i>		,	,	,
First line	1,864	1,721	40.4	96,912	89,513	2,099
Second line	2,753	2,645	40.5	143,168	137,536	2,106
Marketing managers	,	<i>,</i>		,	,	,
First line	2,357	2,143	37.9	122,583	111,457	1,969
Sales managers	,			· ·	·	, ,
First line	2,418	2,088	42.0	125,753	108,577	2,184
Administrative services managers	,	<i>,</i>		,	,	,
First line	1,345	1,442	39.2	69,963	75,001	2,039
Computer and information systems managers	,			· ·	·	, ,
First line	2,741	2,500	39.6	142,534	130,000	2,059
Financial managers	,			· ·	·	, ,
Team leader	1,573	1,507	37.7	81,817	78,375	1,959
First line	2,101	1,773	40.1	107,657	92,200	2,054
Second line	2,418	2,289	39.2	125,723	119,002	2,041
Purchasing managers						
First line	2,469	2,517	40.0	128,405	130,878	2,080
Transportation, storage, and distribution managers						
First line	1,676	1,428	39.9	87,169	74,248	2,076
Education administrators, elementary and						
secondary school						
First line	1,985	1,949	39.0	99,055	101,323	1,948
Education administrators, postsecondary						
First line	1,738	1,957	39.1	90,400	101,783	2,031
Food service managers						
First line	1,677	1,538	41.7	87,184	80,001	2,169
Medical and health services managers						
First line	1,815	1,793	37.9	94,416	93,237	1,971
Social and community service managers						
First line	1,074	986	37.5	55,874	51,284	1,947

1 The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey. ² Mean weekly earnings are the straight-time weekly wages or salaries paid to

employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime. ³ Mean annual earnings are the straight-time annual wages or salaries paid to

employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

NATIONAL COMPENSATION SURVEY