

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$26.05	\$21.21	\$1,020	\$832	39.1	\$51,615	\$43,056	1,981
<b>Management occupations</b> .....	44.44	39.81	1,773	1,590	39.9	91,982	82,499	2,070
Chief executives .....	65.00	30.38	3,106	2,287	47.8	161,509	118,931	2,485
General and operations managers .....	54.66	48.77	2,245	1,982	41.1	116,763	103,048	2,136
Marketing and sales managers .....	47.40	39.81	1,911	1,552	40.3	99,398	80,710	2,097
Marketing managers .....	50.47	39.81	2,061	1,539	40.8	107,155	80,016	2,123
Sales managers .....	43.15	41.59	1,712	1,664	39.7	88,998	86,507	2,062
Public relations managers .....	34.56	37.90	1,374	1,516	39.8	71,472	78,832	2,068
Administrative services managers .....	37.98	39.50	1,547	1,597	40.7	80,448	83,054	2,118
Computer and information systems managers .....	53.16	52.19	2,089	2,088	39.3	108,647	108,555	2,044
Financial managers .....	45.88	43.41	1,841	1,665	40.1	95,747	86,555	2,087
Human resources managers ... ..	44.41	37.17	1,752	1,615	39.5	91,113	83,965	2,051
Compensation and benefits managers .....	44.40	32.70	1,828	1,472	41.2	95,055	76,518	2,141
Training and development managers .....	46.96	45.51	1,806	1,820	38.5	93,892	94,661	2,000
Industrial production managers .....	43.56	42.48	1,777	1,740	40.8	92,406	90,500	2,121
Purchasing managers .....	45.19	44.10	1,735	1,654	38.4	90,203	85,995	1,996
Transportation, storage, and distribution managers .....	31.54	29.33	1,250	1,173	39.6	64,992	60,998	2,061
Construction managers .....	36.05	34.52	1,459	1,428	40.5	75,845	74,256	2,104
Education administrators .....	42.08	40.62	1,578	1,568	37.5	79,666	81,511	1,893
Education administrators, elementary and secondary school .....	51.24	49.53	2,011	1,962	39.3	95,942	95,300	1,872
Education administrators, postsecondary .....	42.50	40.00	1,542	1,471	36.3	79,516	76,475	1,871
Engineering managers .....	51.18	53.18	2,063	2,137	40.3	107,270	111,112	2,096
Medical and health services managers .....	45.38	40.86	1,782	1,557	39.3	92,639	80,983	2,041
Property, real estate, and community association managers .....	29.27	27.27	1,127	1,091	38.5	58,611	56,720	2,002
Social and community service managers .....	29.39	31.86	1,169	1,230	39.8	60,769	63,944	2,068
<b>Business and financial operations occupations</b> .....	32.48	29.09	1,297	1,130	39.9	67,455	58,756	2,077
Buyers and purchasing agents .....	28.04	26.94	1,133	1,107	40.4	58,928	57,583	2,101

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Business and financial operations occupations</b> –Continued								
Wholesale and retail buyers, except farm products .....	\$23.40	\$22.10	\$952	\$900	40.7	\$49,511	\$46,800	2,116
Purchasing agents, except wholesale, retail, and farm products .....	30.70	29.02	1,236	1,212	40.3	64,263	62,999	2,093
Claims adjusters, appraisers, examiners, and investigators .....	29.14	27.67	1,127	1,045	38.7	58,611	54,325	2,011
Claims adjusters, examiners, and investigators .....	29.09	27.44	1,127	1,038	38.8	58,621	53,976	2,015
Compliance officers, except agriculture, construction, health and safety, and transportation .....	25.72	26.91	1,024	1,076	39.8	53,270	55,964	2,071
Human resources, training, and labor relations specialists .....	29.71	28.25	1,145	1,084	38.5	59,540	56,347	2,004
Employment, recruitment, and placement specialists .....	26.70	21.70	–	–	–	–	–	–
Compensation, benefits, and job analysis specialists .....	32.55	33.70	1,287	1,348	39.5	66,946	70,098	2,057
Training and development specialists .....	31.79	31.54	1,291	1,183	40.6	67,128	61,499	2,111
Logisticians .....	32.76	29.93	1,310	1,197	40.0	68,136	62,250	2,080
Management analysts .....	41.28	36.50	1,717	1,381	41.6	89,271	71,818	2,162
Accountants and auditors .....	28.70	27.44	1,111	1,019	38.7	57,783	52,998	2,013
Financial analysts and advisors .....	41.37	31.77	1,714	1,312	41.4	89,127	68,232	2,155
Financial analysts .....	43.57	35.00	1,878	1,455	43.1	97,666	75,634	2,242
Insurance underwriters .....	46.09	35.00	1,736	1,313	37.7	90,272	68,250	1,959
Loan counselors and officers	43.54	45.00	1,742	1,800	40.0	90,564	93,600	2,080
<b>Computer and mathematical science occupations</b> .....	40.29	38.82	1,599	1,538	39.7	82,952	80,000	2,059
Computer programmers .....	34.04	35.82	1,342	1,347	39.4	69,810	70,044	2,051
Computer software engineers	49.48	46.92	1,980	1,846	40.0	102,959	96,000	2,081

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Computer and mathematical science occupations</b>								
–Continued								
Computer software engineers, applications	\$50.57	\$48.11	\$2,035	\$1,846	40.2	\$105,816	\$96,000	2,092
Computer software engineers, systems software .....	48.42	46.23	1,928	1,837	39.8	100,232	95,499	2,070
Computer support specialists	32.13	29.33	1,266	1,115	39.4	65,808	58,001	2,048
Computer systems analysts ....	41.73	40.85	1,666	1,603	39.9	86,637	83,333	2,076
Database administrators .....	38.45	32.82	1,548	1,313	40.3	80,503	68,268	2,093
Network and computer systems administrators ....	36.32	41.13	1,450	1,645	39.9	75,416	85,559	2,076
Network systems and data communications analysts	35.18	34.56	1,386	1,383	39.4	72,086	71,893	2,049
Actuaries .....	48.20	52.91	1,873	1,984	38.9	97,411	103,175	2,021
<b>Architecture and engineering occupations</b> .....	37.82	36.30	1,537	1,504	40.6	79,930	78,229	2,113
Architects, except naval .....	27.77	27.53	1,171	1,101	42.2	60,887	57,258	2,192
Architects, except landscape and naval ....	27.31	24.04	1,140	962	41.8	59,292	49,999	2,171
Engineers .....	44.81	43.16	1,822	1,789	40.7	94,744	93,030	2,114
Aerospace engineers .....	49.35	46.66	2,049	1,908	41.5	106,541	99,225	2,159
Civil engineers .....	35.74	33.42	1,429	1,337	40.0	74,330	69,518	2,080
Electrical and electronics engineers .....	45.54	46.05	1,867	1,854	41.0	97,065	96,408	2,132
Electrical engineers .....	41.89	42.48	1,729	1,816	41.3	89,889	94,415	2,146
Electronics engineers, except computer .....	47.05	47.02	1,923	1,943	40.9	100,009	101,055	2,126
Industrial engineers, including health and safety .....	38.25	35.83	1,572	1,556	41.1	81,749	80,912	2,137
Industrial engineers .....	39.84	36.30	1,645	1,612	41.3	85,532	83,835	2,147
Mechanical engineers .....	43.17	43.69	1,743	1,788	40.4	90,615	93,001	2,099
Drafters .....	25.19	26.89	1,008	1,076	40.0	52,401	55,935	2,080
Engineering technicians, except drafters .....	26.14	26.84	1,042	1,070	39.9	54,177	55,617	2,072
Electrical and electronic engineering technicians	26.58	26.74	1,066	1,070	40.1	55,450	55,617	2,086
<b>Life, physical, and social science occupations</b> .....	33.51	27.04	1,319	1,082	39.4	68,095	55,806	2,032

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Life, physical, and social science occupations</b> –Continued								
Life scientists .....	\$37.34	\$28.87	\$1,477	\$1,155	39.5	\$76,782	\$60,052	2,056
Biological scientists .....	42.76	40.11	1,695	1,600	39.6	88,134	83,200	2,061
Biochemists and biophysicists .....	45.20	44.40	1,782	1,769	39.4	92,649	92,000	2,050
Physical scientists .....	32.84	25.96	1,318	1,038	40.1	68,514	54,001	2,086
Chemists and materials scientists .....	46.75	49.71	1,885	2,060	40.3	98,031	107,099	2,097
Chemists .....	44.26	31.11	1,760	1,244	39.8	91,520	64,709	2,068
Market and survey researchers .....	42.59	36.54	1,686	1,462	39.6	87,661	75,999	2,058
Market research analysts ...	42.59	36.54	1,686	1,462	39.6	87,661	75,999	2,058
Psychologists .....	31.11	31.93	1,152	1,149	37.0	52,919	58,047	1,701
Clinical, counseling, and school psychologists ....	42.85	36.49	1,508	1,448	35.2	64,720	66,252	1,511
Chemical technicians .....	18.58	18.13	743	725	40.0	38,641	37,710	2,080
<b>Community and social services occupations</b> .....	22.93	20.68	881	803	38.4	44,070	42,016	1,922
Counselors .....	27.49	21.87	1,042	875	37.9	49,078	50,177	1,786
Educational, vocational, and school counselors ..	44.66	47.05	1,560	1,647	34.9	63,493	62,840	1,422
Social workers .....	21.89	20.68	842	802	38.5	42,877	41,401	1,959
Child, family, and school social workers .....	24.41	22.41	927	846	38.0	46,268	43,826	1,896
Medical and public health social workers .....	26.26	26.37	1,050	1,055	40.0	54,616	54,850	2,080
Mental health and substance abuse social workers .....	18.97	18.47	759	739	40.0	39,448	38,418	2,080
Miscellaneous community and social service specialists .....	19.97	18.01	779	720	39.0	39,991	36,982	2,002
Social and human service assistants .....	16.22	15.87	629	635	38.8	32,087	32,999	1,978
<b>Legal occupations</b> .....	46.49	29.71	1,792	1,154	38.5	93,179	60,002	2,004
Lawyers .....	67.63	74.28	2,684	2,915	39.7	139,562	151,559	2,064
Paralegals and legal assistants	25.13	24.65	967	968	38.5	50,287	50,326	2,001

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Education, training, and library occupations</b> .....	\$37.74	\$37.34	\$1,341	\$1,344	35.5	\$53,335	\$52,594	1,413
Postsecondary teachers .....	54.29	49.77	2,046	1,908	37.7	83,899	75,618	1,545
Math and computer teachers, postsecondary .....	64.36	59.70	2,377	2,209	36.9	87,687	83,940	1,362
Mathematical science teachers, postsecondary .....	52.98	45.53	1,951	1,821	36.8	72,642	63,746	1,371
Life sciences teachers, postsecondary .....	50.38	52.42	2,196	2,097	43.6	107,294	106,885	2,130
Biological science teachers, postsecondary .....	50.38	52.42	2,196	2,097	43.6	107,294	106,885	2,130
Physical sciences teachers, postsecondary .....	68.03	65.81	2,644	2,646	38.9	114,826	118,400	1,688
Social sciences teachers, postsecondary .....	47.51	44.86	1,731	1,727	36.4	73,648	69,988	1,550
Arts, communications, and humanities teachers, postsecondary .....	54.91	42.87	1,970	1,675	35.9	74,166	66,115	1,351
English language and literature teachers, postsecondary .....	69.20	53.54	2,364	2,267	34.2	98,461	89,909	1,423
Miscellaneous postsecondary teachers .....	47.40	41.99	1,727	1,563	36.4	69,020	59,453	1,456
Primary, secondary, and special education school teachers .....	40.20	42.37	1,421	1,484	35.3	54,549	55,798	1,357
Preschool and kindergarten teachers .....	18.84	13.50	718	540	38.1	34,857	28,080	1,850
Preschool teachers, except special education .....	15.47	13.37	597	535	38.6	30,207	27,810	1,953
Kindergarten teachers, except special education .....	43.79	45.10	1,519	1,615	34.7	58,284	60,255	1,331
Elementary and middle school teachers .....	44.62	44.69	1,555	1,571	34.9	57,533	57,485	1,289
Elementary school teachers, except special education .....	44.71	44.26	1,559	1,571	34.9	57,623	57,410	1,289

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Education, training, and library occupations</b> –Continued								
Middle school teachers, except special and vocational education	\$44.35	\$45.26	\$1,543	\$1,579	34.8	\$57,243	\$57,510	1,291
Secondary school teachers	43.80	43.59	1,531	1,488	35.0	56,943	55,616	1,300
Secondary school teachers, except special and vocational education	43.75	43.22	1,531	1,480	35.0	56,947	55,625	1,302
Special education teachers	43.88	44.63	1,508	1,500	34.4	55,541	55,636	1,266
Special education teachers, preschool, kindergarten, and elementary school ....	46.05	47.47	1,577	1,614	34.2	57,844	59,383	1,256
Special education teachers, middle school .....	38.22	36.86	1,366	1,382	35.7	51,282	51,143	1,342
Special education teachers, secondary school .....	45.38	44.63	1,519	1,494	33.5	55,481	55,268	1,223
Other teachers and instructors	24.06	20.00	857	769	35.6	38,595	40,000	1,604
Librarians .....	28.67	24.10	1,074	944	37.5	53,692	49,072	1,873
Instructional coordinators .....	29.06	20.77	1,003	727	34.5	46,768	37,794	1,609
Teacher assistants .....	14.53	14.00	490	460	33.7	19,172	17,465	1,320
<b>Arts, design, entertainment, sports, and media occupations</b> .....	28.38	27.47	1,114	1,064	39.3	57,885	56,160	2,040
Designers .....	27.71	28.92	1,090	1,157	39.3	56,699	60,158	2,046
Graphic designers .....	25.50	26.44	1,020	1,058	40.0	53,045	54,995	2,080
Athletes, coaches, umpires, and related workers .....	43.89	52.70	1,727	2,108	39.3	88,603	109,616	2,019
Public relations specialists .....	28.91	31.43	1,129	1,216	39.1	58,712	63,215	2,031
Writers and editors .....	39.20	38.06	1,512	1,351	38.6	78,620	70,250	2,006
Editors .....	38.25	33.65	1,462	1,346	38.2	76,049	70,000	1,988
Broadcast and sound engineering technicians and radio operators .....	20.15	18.50	806	740	40.0	41,902	38,480	2,080
<b>Healthcare practitioner and technical occupations</b> .....	33.87	28.83	1,300	1,103	38.4	66,938	56,950	1,976

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare practitioner and technical occupations</b> –Continued								
Pharmacists .....	\$51.46	\$50.44	\$2,029	\$2,000	39.4	\$105,527	\$104,000	2,051
Physicians and surgeons .....	70.82	62.50	2,772	2,500	39.1	144,153	130,000	2,035
Registered nurses .....	35.75	33.06	1,334	1,250	37.3	68,528	64,459	1,917
Therapists .....	35.05	32.18	1,338	1,287	38.2	65,384	63,648	1,865
Occupational therapists .....	48.61	48.30	1,745	1,842	35.9	72,719	71,112	1,496
Physical therapists .....	32.15	31.23	1,266	1,287	39.4	65,826	66,934	2,047
Clinical laboratory technologists and technicians .....	22.60	21.15	894	846	39.5	46,465	43,992	2,056
Medical and clinical laboratory technologists .....	24.11	23.00	964	920	40.0	50,144	47,840	2,080
Medical and clinical laboratory technicians .....	20.30	19.04	789	767	38.9	41,024	39,894	2,021
Radiologic technologists and technicians .....	31.23	30.12	1,247	1,205	39.9	64,825	62,650	2,076
Emergency medical technicians and paramedics .....	17.63	16.20	693	648	39.3	36,047	33,696	2,044
Health diagnosing and treating practitioner support technicians .....	19.58	18.50	771	740	39.4	40,013	38,424	2,043
Pharmacy technicians .....	14.02	15.44	546	540	38.9	28,392	28,101	2,025
Licensed practical and licensed vocational nurses .....	25.31	25.00	993	993	39.2	51,648	51,626	2,040
Medical records and health information technicians .....	17.62	16.95	677	608	38.4	35,184	31,616	1,997
<b>Healthcare support occupations</b> .....	14.35	13.89	554	540	38.6	28,763	27,983	2,004
Nursing, psychiatric, and home health aides .....	13.30	12.88	513	499	38.6	26,667	25,925	2,006
Home health aides .....	11.67	11.00	440	424	37.7	22,880	22,027	1,960
Nursing aides, orderlies, and attendants .....	14.09	14.00	547	541	38.8	28,444	28,155	2,019
Psychiatric aides .....	13.25	12.73	525	506	39.6	27,294	26,289	2,060
Miscellaneous healthcare support occupations .....	16.69	16.06	644	612	38.6	33,503	31,834	2,007
Medical assistants .....	16.30	15.50	638	608	39.2	33,194	31,637	2,037
Medical transcriptionists .....	15.49	14.18	598	567	38.6	31,071	29,474	2,005

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Protective service occupations</b>	\$23.35	\$23.86	\$934	\$952	40.0	\$47,830	\$48,876	2,048
First-line supervisors/managers, law enforcement workers .....	35.92	37.44	1,426	1,497	39.7	74,146	77,867	2,064
First-line supervisors/managers of fire fighting and prevention workers .....	31.82	29.14	1,399	1,367	44.0	72,766	71,061	2,287
Fire fighters .....	23.65	24.19	1,010	1,036	42.7	52,525	53,857	2,221
Bailiffs, correctional officers, and jailers .....	25.00	25.53	978	1,002	39.1	50,861	52,088	2,034
Correctional officers and jailers .....	24.35	24.59	957	970	39.3	49,779	50,461	2,044
Police officers .....	27.39	27.47	1,072	1,069	39.2	55,768	55,614	2,036
Police and sheriff's patrol officers .....	27.39	27.47	1,072	1,069	39.2	55,768	55,614	2,036
Security guards and gaming surveillance officers .....	16.38	15.44	648	617	39.6	33,489	32,109	2,045
Security guards .....	16.38	15.44	648	617	39.6	33,489	32,109	2,045
<b>Food preparation and serving related occupations</b> .....	11.93	10.80	457	410	38.3	23,079	20,800	1,935
First-line supervisors/managers, food preparation and serving workers .....	19.83	19.00	808	760	40.7	40,883	38,177	2,061
First-line supervisors/managers of food preparation and serving workers .....	18.02	17.07	736	734	40.8	37,089	35,539	2,058
Cooks .....	13.09	13.25	509	520	38.9	26,051	26,291	1,991
Cooks, institution and cafeteria .....	15.06	15.08	569	557	37.8	28,124	26,291	1,868
Cooks, restaurant .....	12.98	13.75	510	520	39.3	26,510	27,040	2,043
Food preparation workers .....	12.12	11.31	485	452	40.0	25,205	23,525	2,080
Food service, tipped .....	8.73	8.14	305	240	35.0	14,770	11,852	1,692
Bartenders .....	7.91	8.14	255	228	32.2	13,248	11,852	1,676
Waiters and waitresses .....	8.77	6.01	317	240	36.1	14,499	11,482	1,653
Fast food and counter workers .....	9.82	9.12	371	360	37.8	18,677	18,720	1,902
Combined food preparation and serving workers, including fast food .....	10.22	9.01	386	360	37.8	19,069	18,720	1,867

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Food preparation and serving related occupations</b> –Continued								
Counter attendants, cafeteria, food concession, and coffee shop .....	\$9.54	\$9.45	\$361	\$360	37.8	\$18,393	\$18,720	1,928
Dishwashers .....	9.31	8.89	368	356	39.5	19,129	18,491	2,054
<b>Building and grounds cleaning and maintenance occupations</b> .....	14.63	13.71	580	540	39.6	29,144	27,425	1,992
First-line supervisors/managers, building and grounds cleaning and maintenance workers .....	22.34	22.24	885	890	39.6	46,000	46,265	2,059
First-line supervisors/managers of housekeeping and janitorial workers .....	21.43	19.25	847	770	39.5	44,034	40,042	2,054
Building cleaning workers .....	13.64	13.19	540	527	39.6	27,887	27,394	2,044
Janitors and cleaners, except maids and housekeeping cleaners .....	14.66	13.95	582	557	39.7	29,978	28,900	2,044
Maids and housekeeping cleaners .....	10.90	10.00	428	400	39.3	22,276	20,800	2,043
Grounds maintenance workers .....	17.17	15.67	684	627	39.9	29,754	27,007	1,733
Landscaping and groundskeeping workers .....	16.70	15.67	666	627	39.9	28,630	26,326	1,714
<b>Personal care and service occupations</b> .....	14.14	12.00	507	442	35.9	24,881	22,880	1,760
Child care workers .....	11.45	10.95	455	438	39.8	23,601	22,776	2,061
Recreation and fitness workers .....	12.13	11.66	482	437	39.8	17,208	10,556	1,418
Recreation workers .....	12.13	11.66	482	437	39.8	17,208	10,556	1,418
<b>Sales and related occupations</b>	22.04	17.63	879	701	39.9	45,661	36,436	2,072

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Sales and related occupations</b> –Continued								
First-line supervisors/managers, sales workers .....	\$19.62	\$17.64	\$809	\$725	41.2	\$42,092	\$37,700	2,145
First-line supervisors/managers of retail sales workers ..	19.12	17.64	792	725	41.4	41,160	37,700	2,153
First-line supervisors/managers of non-retail sales workers .....	23.76	21.85	950	874	40.0	49,422	45,448	2,080
Retail sales workers .....	14.63	12.25	579	477	39.5	29,992	24,544	2,049
Cashiers, all workers .....	11.45	10.70	436	401	38.1	22,540	20,800	1,968
Cashiers .....	11.45	10.70	436	401	38.1	22,540	20,800	1,968
Counter and rental clerks and parts salespersons ..	15.23	12.00	609	480	40.0	31,384	24,960	2,060
Counter and rental clerks	14.05	11.69	562	468	40.0	28,789	24,315	2,049
Parts salespersons .....	17.26	15.00	691	600	40.0	35,908	31,200	2,080
Retail salespersons .....	15.86	13.74	636	520	40.1	33,055	27,040	2,084
Insurance sales agents .....	21.37	19.23	852	769	39.9	44,316	40,000	2,073
Securities, commodities, and financial services sales agents .....	73.62	62.71	2,834	2,522	38.5	147,386	131,150	2,002
Sales representatives, wholesale and manufacturing .....	31.01	28.82	1,250	1,150	40.3	65,021	59,800	2,097
Sales representatives, wholesale and manufacturing, technical and scientific products .....	36.75	34.11	1,470	1,364	40.0	76,449	70,940	2,080
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	27.79	25.19	1,126	1,011	40.5	58,534	52,587	2,107
Miscellaneous sales and related workers .....	25.64	20.61	1,016	824	39.6	52,844	42,858	2,061
<b>Office and administrative support occupations .....</b>	<b>18.69</b>	<b>17.75</b>	<b>730</b>	<b>691</b>	<b>39.0</b>	<b>37,847</b>	<b>35,892</b>	<b>2,025</b>

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
First-line supervisors/managers of office and administrative support workers .....	\$28.33	\$26.52	\$1,114	\$1,061	39.3	\$57,915	\$55,153	2,044
Switchboard operators, including answering service .....	15.03	14.61	565	511	37.6	29,395	26,585	1,955
Financial clerks .....	17.51	16.77	684	653	39.1	35,537	33,946	2,030
Bill and account collectors	16.33	15.87	650	635	39.8	33,797	32,999	2,069
Billing and posting clerks and machine operators	16.39	16.18	646	647	39.4	33,586	33,627	2,049
Bookkeeping, accounting, and auditing clerks .....	19.41	17.50	746	700	38.5	38,704	36,401	1,994
Payroll and timekeeping clerks .....	21.06	21.00	826	810	39.2	42,927	42,099	2,038
Tellers .....	13.78	13.24	543	520	39.4	28,261	27,040	2,051
Brokerage clerks .....	19.33	18.52	764	740	39.5	39,742	38,501	2,056
Customer service representatives .....	19.43	19.18	764	760	39.3	39,738	39,520	2,045
File clerks .....	13.02	14.00	494	445	37.9	25,684	23,161	1,972
Loan interviewers and clerks	19.77	20.56	777	822	39.3	40,405	42,754	2,044
Order clerks .....	18.81	19.81	751	793	39.9	39,045	41,211	2,076
Receptionists and information clerks .....	14.92	14.46	572	565	38.3	29,739	29,390	1,993
Reservation and transportation ticket agents and travel clerks ...	16.34	17.79	640	712	39.1	33,263	37,003	2,035
Dispatchers .....	21.66	19.94	853	798	39.4	44,342	41,479	2,047
Dispatchers, except police, fire, and ambulance .....	21.07	19.94	843	798	40.0	43,822	41,479	2,080
Production, planning, and expediting clerks .....	22.31	20.00	891	816	40.0	46,348	42,420	2,077
Shipping, receiving, and traffic clerks .....	15.57	14.30	620	572	39.8	32,234	29,744	2,071
Stock clerks and order fillers	14.57	14.00	577	560	39.6	30,024	29,120	2,060
Secretaries and administrative assistants .....	20.35	19.45	790	763	38.8	40,721	39,582	2,001
Executive secretaries and administrative assistants .....	22.84	21.42	894	844	39.1	46,489	43,875	2,035

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Legal secretaries .....	\$23.22	\$23.00	\$910	\$864	39.2	\$47,330	\$44,928	2,038
Medical secretaries .....	16.95	16.22	665	626	39.2	34,596	32,552	2,041
Secretaries, except legal, medical, and executive	18.80	17.93	709	694	37.7	35,641	35,217	1,896
Data entry and information processing workers .....	14.29	13.51	555	540	38.8	28,863	28,101	2,019
Data entry keyers .....	13.35	12.85	527	514	39.4	27,380	26,728	2,051
Word processors and typists .....	16.56	16.93	620	613	37.4	32,234	31,886	1,946
Insurance claims and policy processing clerks .....	18.31	17.13	708	669	38.7	36,828	34,778	2,011
Mail clerks and mail machine operators, except postal service .....	15.52	15.53	604	621	38.9	31,385	32,292	2,022
Office clerks, general .....	18.63	18.85	720	707	38.7	37,406	36,758	2,007
<b>Construction and extraction occupations</b> .....	25.85	25.00	1,031	1,000	39.9	52,759	51,480	2,041
First-line supervisors/managers of construction trades and extraction workers .....	30.70	29.63	1,229	1,185	40.0	63,916	61,630	2,082
Carpenters .....	25.80	25.00	1,032	1,000	40.0	53,657	52,000	2,080
Construction laborers .....	22.83	21.00	913	840	40.0	43,310	37,346	1,897
Construction equipment operators .....	28.73	26.45	1,149	1,058	40.0	57,702	44,772	2,009
Operating engineers and other construction equipment operators ....	33.30	28.85	1,332	1,154	40.0	65,621	60,000	1,970
Electricians .....	27.51	26.42	1,100	1,057	40.0	57,217	54,954	2,080
Pipelayers, plumbers, pipefitters, and steamfitters .....	26.13	25.46	1,042	1,012	39.9	54,184	52,624	2,073
Plumbers, pipefitters, and steamfitters .....	27.33	26.00	1,089	1,040	39.9	56,650	54,080	2,073
Helpers, construction trades ..	19.86	17.00	790	680	39.8	41,081	35,360	2,069
Construction and building inspectors .....	30.04	30.00	1,185	1,200	39.5	61,635	62,400	2,052

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> .....	\$21.92	\$20.75	\$889	\$832	40.6	\$46,179	\$43,264	2,107
First-line supervisors/managers of mechanics, installers, and repairers .....	28.63	28.00	1,181	1,120	41.3	61,413	58,240	2,145
Radio and telecommunications equipment installers and repairers .....	27.79	30.91	1,100	1,236	39.6	57,214	64,293	2,059
Telecommunications equipment installers and repairers, except line installers .....	27.79	30.91	1,100	1,236	39.6	57,214	64,293	2,059
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers .....	24.21	24.94	968	997	40.0	50,360	51,867	2,080
Aircraft mechanics and service technicians .....	31.91	31.97	1,276	1,279	40.0	66,370	66,498	2,080
Automotive technicians and repairers .....	16.89	13.75	712	560	42.1	37,007	29,120	2,192
Automotive service technicians and mechanics .....	16.52	12.75	698	550	42.2	36,282	28,600	2,196
Bus and truck mechanics and diesel engine specialists ...	18.64	19.00	746	760	40.0	38,778	39,520	2,080
Heating, air conditioning, and refrigeration mechanics and installers .....	24.02	22.50	961	900	40.0	49,971	46,800	2,080
Industrial machinery installation, repair, and maintenance workers .....	20.10	19.50	799	775	39.8	41,317	39,894	2,056
Industrial machinery mechanics .....	23.16	21.83	917	918	39.6	47,679	47,736	2,059
Maintenance and repair workers, general .....	19.91	19.15	791	766	39.8	40,831	39,624	2,051
Maintenance workers, machinery .....	17.90	17.00	716	680	40.0	37,224	35,360	2,080
Line installers and repairers ...	27.51	29.68	1,100	1,187	40.0	57,219	61,724	2,080
Electrical power-line installers and repairers	31.73	30.54	1,269	1,222	40.0	66,003	63,523	2,080

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> –Continued								
Telecommunications line installers and repairers	\$26.39	\$23.44	\$1,056	\$937	40.0	\$54,889	\$48,745	2,080
Miscellaneous installation, maintenance, and repair workers .....	19.80	19.83	792	793	40.0	41,188	41,246	2,080
<b>Production occupations</b> .....	16.21	14.85	644	590	39.7	33,511	30,701	2,067
First-line supervisors/managers of production and operating workers .....	25.82	25.46	1,023	1,018	39.6	53,183	52,959	2,060
Electrical, electronics, and electromechanical assemblers .....	14.61	13.74	584	550	40.0	30,390	28,579	2,080
Electrical and electronic equipment assemblers ..	15.55	14.10	622	564	40.0	32,336	29,328	2,080
Electromechanical equipment assemblers ..	14.14	14.24	566	570	40.0	29,415	29,619	2,080
Miscellaneous assemblers and fabricators .....	12.62	11.95	503	478	39.9	26,175	24,856	2,075
Butchers and other meat, poultry, and fish processing workers .....	18.62	16.00	745	640	40.0	38,730	33,280	2,080
Butchers and meat cutters ..	19.07	21.00	763	840	40.0	39,664	43,680	2,080
Computer control programmers and operators .....	18.71	18.05	740	722	39.6	38,494	37,546	2,057
Computer-controlled machine tool operators, metal and plastic .....	18.49	18.00	731	720	39.5	38,019	37,440	2,056
Forming machine setters, operators, and tenders, metal and plastic .....	16.66	17.50	666	700	40.0	34,648	36,400	2,080
Machine tool cutting setters, operators, and tenders, metal and plastic .....	19.85	18.74	790	750	39.8	41,094	38,985	2,070
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic .....	16.15	15.96	635	621	39.3	33,026	32,292	2,045

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders, metal and plastic .....	\$20.55	\$20.45	\$822	\$818	40.0	\$42,744	\$42,536	2,080
Lathe and turning machine tool setters, operators, and tenders, metal and plastic .....	21.38	18.74	855	750	40.0	44,466	38,985	2,080
Machinists .....	21.36	20.58	855	823	40.0	44,435	42,806	2,080
Molders and molding machine setters, operators, and tenders, metal and plastic .....	14.76	14.30	541	458	36.7	28,156	23,795	1,908
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic .....	14.76	14.30	541	458	36.7	28,156	23,795	1,908
Multiple machine tool setters, operators, and tenders, metal and plastic .....	14.50	13.55	554	538	38.2	28,787	27,997	1,985
Welding, soldering, and brazing workers .....	18.03	17.00	723	680	40.1	37,592	35,360	2,085
Welders, cutters, solderers, and brazers .....	20.50	21.13	826	845	40.3	42,937	43,942	2,094
Miscellaneous metalworkers and plastic workers .....	16.32	14.37	653	575	40.0	33,954	29,890	2,080
Plating and coating machine setters, operators, and tenders, metal and plastic .....	16.98	14.02	679	561	40.0	35,316	29,162	2,080
Printers .....	13.20	11.75	528	470	40.0	27,450	24,430	2,080
Printing machine operators	12.94	11.75	517	470	40.0	26,907	24,430	2,080
Laundry and dry-cleaning workers .....	10.97	11.12	439	445	40.0	22,818	23,130	2,080
Textile machine setters, operators, and tenders .....	12.63	12.50	505	500	40.0	26,266	26,000	2,080
Cutting workers .....	17.08	17.00	683	680	40.0	35,527	35,360	2,080
Inspectors, testers, sorters, samplers, and weighers ....	16.49	15.64	661	626	40.1	34,383	32,531	2,086

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Packaging and filling machine operators and tenders .....	\$11.67	\$11.20	\$467	\$448	40.0	\$24,266	\$23,296	2,080
Painting workers .....	17.71	17.75	709	710	40.0	36,846	36,920	2,080
Miscellaneous production workers .....	12.95	11.90	517	476	39.9	26,874	24,752	2,075
Helpers--production workers .....	12.80	11.34	512	454	40.0	26,618	23,587	2,080
<b>Transportation and material moving occupations</b> .....	17.27	16.25	673	642	39.0	34,715	33,280	2,010
Bus drivers .....	19.17	18.73	714	743	37.3	33,713	36,358	1,758
Driver/sales workers and truck drivers .....	18.95	18.74	760	752	40.1	39,331	39,121	2,075
Truck drivers, heavy and tractor-trailer .....	19.53	19.32	792	770	40.5	40,830	39,520	2,091
Truck drivers, light or delivery services .....	16.26	15.34	649	614	39.9	33,762	31,907	2,076
Dredge, excavating, and loading machine operators	27.98	27.74	1,119	1,110	40.0	58,192	57,699	2,080
Excavating and loading machine and dragline operators .....	27.98	27.74	1,119	1,110	40.0	58,192	57,699	2,080
Industrial truck and tractor operators .....	17.70	17.69	705	705	39.8	36,646	36,641	2,070
Laborers and material movers, hand .....	12.44	12.00	497	480	39.9	25,837	24,960	2,077
Cleaners of vehicles and equipment .....	12.25	11.50	476	420	38.9	24,761	21,840	2,021
Laborers and freight, stock, and material movers, hand .....	13.61	13.34	546	538	40.1	28,393	27,955	2,086

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b> –Continued								
Machine feeders and offbearers .....	\$10.70	\$8.00	\$428	\$320	40.0	\$22,261	\$16,640	2,080
Packers and packagers, hand .....	11.03	10.97	439	439	39.8	22,826	22,818	2,070

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>2</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>4</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to

employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>5</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.