Table 21 Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours

Occupation ¹	Weekly ²			Annual ³		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Management occupations						
Team leader	\$1,436	\$1,286	39.4	\$74,283	\$66,880	2,037
First line	1,666	1,491	38.7	86,482	77,530	2,007
Second line	2,023	2,065	42.6	105,192	107,380	2,215
Third line	3,514	3,654	42.5	182,715	190,000	2,211
General and operations managers	,	,		,	,	,
First line	2,556	2,519	40.8	132,935	130,984	2,122
Second line	2,275	2,195	43.7	118,286	114,122	2,274
Marketing managers	,	,		,	,	,
First line	1,816	1,491	40.0	94,442	77,530	2,081
Sales managers						·
First line	1,963	2,019	38.7	102,091	105,000	2,014
Computer and information systems managers						·
Team leader	1,921	1,781	39.1	99,906	92,614	2,034
First line	2,216	2,171	38.9	115,228	112,887	2,022
Financial managers						
Team leader	1,364	1,136	39.4	70,904	59,093	2,051
First line	1,579	1,387	39.5	82,092	72,114	2,054
Industrial production managers						
First line	1,713	1,655	41.4	89,084	86,081	2,153
Construction managers						
Team leader	1,357	1,254	38.9	70,564	65,208	2,024
Education administrators, elementary and						
secondary school						
Team leader	1,999	1,814	39.7	99,356	95,908	1,972
First line	1,830	1,833	36.8	89,071	86,001	1,793
Education administrators, postsecondary						
First line	1,666	1,744	35.8	86,560	90,674	1,863
Engineering managers						
First line	2,347	2,308	41.5	122,019	119,999	2,157
Medical and health services managers						
First line	1,365	1,308	39.0	70,988	67,995	2,026
Social and community service managers						
First line	922	962	32.9	47,967	50,000	1,712

¹ The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the

employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

survey. Military occupations are excluded from the survey.

Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

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