Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean <br> hours | Mean earnings | Median earnings | Mean <br> hours |
| All workers | \$27.38 | \$21.97 | \$1,089 | \$870 | 39.8 | \$56,211 | \$45,053 | 2,053 |
| Management occupations ...... | 53.84 | 49.44 | 2,187 | 1,979 | 40.6 | 113,680 | 102,916 | 2,112 |
| Chief executives .................. | 153.91 | 141.83 | 6,521 | 5,673 | 42.4 | 339,102 | 295,000 | 2,203 |
| General and operations managers $\qquad$ | 73.18 | 62.75 | 2,931 | 2,510 | 40.1 | 152,431 | 130,512 | 2,083 |
| Marketing and sales managers | 53.19 | 49.40 | 2,202 | 1,979 | 41.4 | 114,503 | 102,916 | 2,153 |
| Marketing managers ......... | 55.76 | 50.18 | 2,256 | 2,041 | 40.5 | 117,337 | 106,128 | 2,104 |
| Sales managers ................. | 49.00 | 37.72 | 2,108 | 1,406 | 43.0 | 109,598 | 73,097 | 2,237 |
| Administrative services managers $\qquad$ | 42.85 | 42.31 | 1,690 | 1,664 | 39.4 | 87,871 | 86,528 | 2,050 |
| Computer and information systems managers | 55.18 | 55.46 | 2,326 | 2,218 | 42.2 | 120,971 | 115,355 | 2,192 |
| Financial managers ............... | 55.78 | 53.44 | 2,257 | 2,167 | 40.5 | 117,366 | 112,669 | 2,104 |
| Human resources managers ... | 51.89 | 59.80 | 2,073 | 2,392 | 40.0 | 107,821 | 124,390 | 2,078 |
| managers | 51.61 | 51.03 | 2,071 | 2,105 | 40.1 | 107,714 | 109,468 | 2,087 |
| Purchasing managers ............ | 54.13 | 51.36 | 2,165 | 2,054 | 40.0 | 112,590 | 106,831 | 2,080 |
| Transportation, storage, and distribution managers $\qquad$ | 48.52 | 51.15 | 1,941 | 2,046 | 40.0 | 100,915 | 106,400 | 2,080 |
| Construction managers ......... | 44.72 | 48.07 | 1,875 | 1,923 | 41.9 | 97,524 | 99,986 | 2,181 |
| Education administrators $\qquad$ Education administrators, | 34.16 | 30.53 | 1,360 | 1,221 | 39.8 | 69,494 | 63,511 | 2,034 |
| postsecondary | 36.95 | 29.72 | 1,467 | 1,177 | 39.7 | 74,087 | 61,202 | 2,005 |
| Engineering managers .......... | 64.84 | 64.90 | 2,608 | 2,596 | 40.2 | 135,608 | 134,992 | 2,091 |
| Medical and health services managers $\qquad$ | 48.51 | 45.14 | 1,939 | 1,806 | 40.0 | 100,834 | 93,891 | 2,079 |
| Property, real estate, and community association managers $\qquad$ | 27.40 | 24.88 | 1,115 | 1,028 | 40.7 | 58,000 | 53,431 | 2,117 |
| Social and community service managers $\qquad$ | 32.17 | 31.39 | 1,277 | 1,256 | 39.7 | 66,055 | 65,293 | 2,053 |
| Business and financial operations occupations | 35.44 | 33.10 | 1,433 | 1,328 | 40.4 | 74,501 | 69,054 | 2,102 |
| Buyers and purchasing agents Wholesale and retail | 38.03 | 34.94 | 1,597 | 1,398 | 42.0 | 83,022 | 72,684 | 2,183 |
| buyers, except farm products | 33.98 | 30.05 | 1,366 | 1,202 | 40.2 | 71,052 | 62,504 | 2,091 |
| Purchasing agents, except wholesale, retail, and farm products . $\qquad$ | 39.51 | 34.94 | 1,689 | 1,398 | 42.8 | 87,832 | 72,684 | 2,223 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Computer and mathematical science occupations -Continued Computer software engineers, systems software $\qquad$ | \$51.51 | \$50.23 | \$2,110 | \$2,042 | 41.0 | \$109,719 | \$106,205 | 2,130 |
| Computer support specialists | 26.06 | 24.62 | 1,063 | 985 | 40.8 | 55,250 | 51,203 | 2,120 |
| Computer systems analysts .... | 38.80 | 37.04 | 1,577 | 1,541 | 40.6 | 82,001 | 80,142 | 2,113 |
| Database administrators ......... | 40.83 | 39.81 | 1,631 | 1,493 | 39.9 | 84,807 | 77,628 | 2,077 |
| Network and computer systems administrators ..... | 37.43 | 36.81 | 1,492 | 1,472 | 39.9 | 77,576 | 76,567 | 2,072 |
| Network systems and data communications analysts | 35.74 | 33.99 | 1,405 | 1,275 | 39.3 | 73,076 | 66,286 | 2,044 |
| Architecture and engineering occupations | 45.97 | 44.57 | 1,850 | 1,800 | 40.2 | 95,802 | 93,386 | 2,084 |
| Engineers ..... | 49.78 | 48.49 | 2,006 | 1,959 | 40.3 | 104,291 | 101,845 | 2,095 |
| Aerospace engineers .......... | 55.15 | 54.00 | 2,206 | 2,160 | 40.0 | 114,715 | 112,320 | 2,080 |
| Civil engineers ................ | 50.90 | 50.66 | 2,036 | 2,027 | 40.0 | 105,873 | 105,379 | 2,080 |
| Computer hardware engineers $\qquad$ | 45.71 | 45.68 | 1,929 | 1,940 | 42.2 | 100,309 | 100,855 | 2,195 |
| Electrical and electronics engineers $\qquad$ | 49.66 | 47.16 | 1,987 | 1,886 | 40.0 | 103,300 | 98,082 | 2,080 |
| Electrical engineers ....... | 49.17 | 46.62 | 1,967 | 1,865 | 40.0 | 102,284 | 96,970 | 2,080 |
| Electronics engineers, except computer | 49.82 | 47.16 | 1,993 | 1,886 | 40.0 | 103,624 | 98,082 | 2,080 |
| Industrial engineers, including health and safety $\qquad$ | 40.77 | 37.58 | 1,645 | 1,505 | 40.3 | 85,540 | 78,279 | 2,098 |
| Industrial engineers ....... | 42.40 | 40.10 | 1,716 | 1,626 | 40.5 | 89,232 | 84,573 | 2,104 |
| Mechanical engineers ........ | 50.29 | 51.46 | 2,082 | 2,018 | 41.4 | 108,275 | 104,957 | 2,153 |
| Nuclear engineers ............ | 47.88 | 44.16 | 1,915 | 1,766 | 40.0 | 99,600 | 91,853 | 2,080 |
| Petroleum engineers ......... | 55.78 | 52.32 | 2,231 | 2,093 | 40.0 | 107,816 | 108,834 | 1,933 |
| Drafters ..... | 35.68 | 24.75 | 1,427 | 990 | 40.0 | 74,214 | 51,470 | 2,080 |
| Architectural and civil drafters $\qquad$ | 23.89 | 20.66 | 956 | 826 | 40.0 | 49,695 | 42,973 | 2,080 |
| Engineering technicians, except drafters $\qquad$ | 31.21 | 29.89 | 1,249 | 1,196 | 40.0 | 63,317 | 62,109 | 2,029 |
| Aerospace engineering and operations technicians | 30.92 | 30.41 | 1,237 | 1,216 | 40.0 | 64,313 | 63,253 | 2,080 |
| Electrical and electronic engineering technicians | 28.30 | 26.38 | 1,132 | 1,055 | 40.0 | 58,868 | 54,870 | 2,080 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Mean } \\ \text { earnings } \end{gathered}$ | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Life, physical, and social science occupations | \$35.44 | \$34.28 | \$1,430 | \$1,371 | 40.3 | \$74,351 | \$71,311 | 2,098 |
| Life scientists | 36.21 | 33.04 | 1,452 | 1,321 | 40.1 | 75,513 | 68,717 | 2,085 |
| Biological scientists .......... | 35.67 | 36.91 | 1,432 | 1,477 | 40.2 | 74,482 | 76,781 | 2,088 |
| Biochemists and biophysicists | 40.44 | 39.18 | 1,620 | 1,567 | 40.1 | 84,251 | 81,501 | 2,083 |
| Physical scientists | 36.77 | 34.60 | 1,477 | 1,384 | 40.2 | 76,822 | 71,974 | 2,089 |
| Chemists and materials scientists | 31.33 | 32.27 | 1,272 | 1,291 | 40.6 | 66,125 | 67,122 | 2,111 |
| Chemists ...................... | 31.33 | 32.27 | 1,272 | 1,291 | 40.6 | 66,125 | 67,122 | 2,111 |
| Market and survey researchers | 53.35 | 54.34 | 2,269 | 2,485 | 42.5 | 118,000 | 129,223 | 2,212 |
| Market research analysts ... | 53.35 | 54.34 | 2,269 | 2,485 | 42.5 | 118,000 | 129,223 | 2,212 |
| Biological technicians .......... | 25.88 | 24.04 | 1,031 | 962 | 39.8 | 53,594 | 50,003 | 2,071 |
| Community and social services occupations | 21.63 | 18.93 | 847 | 743 | 39.1 | 43,664 | 38,563 | 2,018 |
| Counselors .......................... | 20.84 | 19.26 | 816 | 771 | 39.2 | 42,445 | 40,069 | 2,037 |
| Mental health counselors ... | 20.57 | 20.20 | 807 | 779 | 39.3 | 41,977 | 40,524 | 2,041 |
| Social workers ..................... | 24.04 | 21.32 | 957 | 853 | 39.8 | 49,206 | 44,346 | 2,047 |
| Child, family, and school social workers $\qquad$ | 17.70 | 16.27 | 708 | 651 | 40.0 | 35,105 | 33,844 | 1,984 |
| Medical and public health social workers $\qquad$ | 31.90 | 29.40 | 1,276 | 1,176 | 40.0 | 66,351 | 61,152 | 2,080 |
| Miscellaneous community and social service specialists $\qquad$ | 15.98 | 15.04 | 640 | 602 | 40.1 | 32,332 | 31,283 | 2,023 |
| Social and human service assistants $\qquad$ | 15.24 | 15.04 | 610 | 602 | 40.1 | 30,797 | 31,283 | 2,021 |
| Legal occupations .................. | 84.35 | 82.05 | 3,355 | 3,077 | 39.8 | 174,483 | 159,999 | 2,069 |
| Lawyers .............................. | 113.31 | 103.36 | 4,494 | 4,134 | 39.7 | 233,708 | 214,991 | 2,063 |
| Education, training, and library occupations | 40.96 | 36.49 | 1,606 | 1,389 | 39.2 | 71,246 | 62,542 | 1,739 |
| Postsecondary teachers .......... | 50.53 | 42.36 | 1,970 | 1,635 | 39.0 | 90,242 | 73,109 | 1,786 |
| Social sciences teachers, postsecondary | 53.86 | 47.16 | 2,109 | 1,887 | 39.2 | 80,751 | 69,130 | 1,499 |
| Health teachers, postsecondary | 49.86 | 34.73 | 1,994 | 1,389 | 40.0 | 103,114 | 72,238 | 2,068 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean carnings | Median earnings | Mean <br> hours |
| Arts, design, entertainment, sports, and media occupations -Continued Broadcast and sound engineering technicians and radio operators . $\qquad$ | \$31.42 | \$30.00 | \$1,257 | \$1,200 | 40.0 | \$65,354 | \$62,400 | 2,080 |
| Healthcare practitioner and technical occupations | 34.70 | 33.59 | 1,355 | 1,287 | 39.0 | 70,460 | 66,899 | 2,031 |
| Pharmacists ...................... | 55.26 | 54.30 | 2,180 | 2,172 | 39.4 | 113,358 | 112,944 | 2,051 |
| Physicians and surgeons . | 57.56 | 60.58 | 2,358 | 2,221 | 41.0 | 122,609 | 115,473 | 2,130 |
| Registered nurses ................. | 41.23 | 40.30 | 1,579 | 1,544 | 38.3 | 82,130 | 80,288 | 1,992 |
| Therapists .......................... | 36.77 | 36.23 | 1,453 | 1,414 | 39.5 | 75,533 | 73,528 | 2,054 |
| Occupational therapists ..... | 36.50 | 36.49 | 1,460 | 1,460 | 40.0 | 75,919 | 75,899 | 2,080 |
| Physical therapists ............ | 39.36 | 39.00 | 1,570 | 1,560 | 39.9 | 81,616 | 81,120 | 2,074 |
| Respiratory therapists ........ | 31.68 | 30.40 | 1,213 | 1,144 | 38.3 | 63,081 | 59,467 | 1,991 |
| Clinical laboratory technologists and technicians $\qquad$ | 24.10 | 22.70 | 962 | 908 | 39.9 | 50,020 | 47,218 | 2,076 |
| Medical and clinical <br> laboratory technologists <br> Medical and clinical | 31.87 | 31.38 | 1,268 | 1,254 | 39.8 | 65,937 | 65,229 | 2,069 |
| laboratory technicians .. | 19.03 | 17.60 | 761 | 704 | 40.0 | 39,593 | 36,608 | 2,080 |
| Diagnostic related technologists and technicians $\qquad$ | 32.44 | 31.58 | 1,290 | 1,263 | 39.8 | 67,062 | 65,686 | 2,067 |
| Radiologic technologists and technicians | 29.98 | 30.57 | 1,192 | 1,223 | 39.8 | 61,976 | 63,586 | 2,067 |
| Health diagnosing and treating practitioner support technicians $\qquad$ | 20.03 | 18.57 | 789 | 720 | 39.4 | 41,017 | 37,440 | 2,047 |
| Pharmacy technicians ........ | 17.97 | 17.33 | 711 | 693 | 39.6 | 36,980 | 36,044 | 2,057 |
| Surgical technologists ........ | 22.32 | 23.54 | 893 | 942 | 40.0 | 46,433 | 48,963 | 2,080 |
| Licensed practical and licensed vocational nurses | 24.03 | 23.65 | 932 | 921 | 38.8 | 48,464 | 47,902 | 2,017 |
| Medical records and health information technicians ... | 14.99 | 13.89 | 600 | 555 | 40.0 | 31,174 | 28,883 | 2,080 |
| Healthcare support occupations | 15.07 | 13.75 | 590 | 540 | 39.2 | 30,657 | 27,997 | 2,034 |
| Nursing, psychiatric, and home health aides $\qquad$ | 12.85 | 12.62 | 498 | 473 | 38.7 | 25,876 | 24,570 | 2,014 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{1}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \begin{tabular}{l}
Food preparation and serving related occupations -Continued \\
Dishwashers
\end{tabular} \& \$12.81 \& \$14.06 \& \$512 \& \$562 \& 40.0 \& \$26,620 \& \$29,245 \& 2,078 \\
\hline \begin{tabular}{l}
Building and grounds cleaning and maintenance occupations \(\qquad\) \\
First-line supervisors/managers, building and grounds cleaning and maintenance workers \(\qquad\)
\end{tabular} \& 13.30
20.09 \& 12.00 \& 527
798 \& 469
816 \& 39.6

39.7 \& 27,274

41,472 \& 24,378

42,420 \& 2,051

2,065 \\
\hline First-line supervisors/managers of housekeeping and janitorial workers $\qquad$ \& 21.26 \& 23.08 \& 851 \& 923 \& 40.0 \& 44,231 \& 48,000 \& 2,080 \\
\hline Building cleaning workers ..... Janitors and cleaners, except maids and \& 12.84 \& 11.72 \& 509 \& 460 \& 39.7 \& 26,369 \& 23,920 \& 2,054 \\
\hline housekeeping cleaners Maids and housekeeping \& 13.07 \& 11.86 \& 521 \& 468 \& 39.8 \& 27,079 \& 24,315 \& 2,072 \\
\hline cleaners \& 12.36 \& 11.27 \& 485 \& 442 \& 39.3 \& 25,229 \& 22,991 \& 2,042 \\
\hline Grounds maintenance workers $\qquad$ \& 12.68 \& 11.03 \& 496 \& 440 \& 39.1 \& 25,660 \& 22,880 \& 2,024 \\
\hline Landscaping and groundskeeping workers $\qquad$ \& 12.39 \& 11.00 \& 485 \& 440 \& 39.1 \& 25,053 \& 22,880 \& 2,022 \\
\hline Personal care and service occupations \& 14.27 \& 11.50 \& 512 \& 456 \& 35.9 \& 26,161 \& 23,712 \& 1,833 \\
\hline Gaming services workers ...... \& 9.94 \& 8.12 \& 378 \& 320 \& 38.0 \& 19,633 \& 16,640 \& 1,974 \\
\hline Miscellaneous entertainment attendants and related workers $\qquad$ \& 10.56 \& 11.10 \& 423 \& 444 \& 40.0 \& 19,637 \& 21,278 \& 1,859 \\
\hline Amusement and recreation attendants $\qquad$ \& 9.37 \& 8.31 \& 375 \& 332 \& 40.0 \& 16,078 \& 17,160 \& 1,716 \\
\hline Baggage porters, bellhops, and concierges $\qquad$ \& 10.97 \& 10.00 \& 433 \& 400 \& 39.5 \& 22,532 \& 20,800 \& 2,055 \\
\hline Concierges ....................... \& 11.83 \& 11.13 \& 466 \& 400 \& 39.4 \& 24,212 \& 20,821 \& 2,046 \\
\hline Transportation attendants ...... \& 26.86 \& 25.44 \& 631 \& 596 \& 23.5 \& 32,823 \& 31,005 \& 1,222 \\
\hline Flight attendants ............... \& 28.80 \& 31.13 \& 636 \& 596 \& 22.1 \& 33,090 \& 31,005 \& 1,149 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation 1 | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean carnings | Median earnings | Mean <br> hours |
| Personal care and service occupations -Continued Recreation and fitness workers $\qquad$ | \$15.51 | \$14.70 | \$613 | \$556 | 39.5 | \$31,885 | \$28,912 | 2,056 |
| Sales and related occupations | 22.05 | 16.75 | 874 | 658 | 39.7 | 44,911 | 33,852 | 2,037 |
| First-line supervisors/managers, sales workers $\qquad$ | 22.97 | 20.21 | 930 | 790 | 40.5 | 48,341 | 41,080 | 2,105 |
| First-line supervisors/managers of retail sales workers .. | 21.07 | 19.18 | 857 | 773 | 40.6 | 44,542 | 40,203 | 2,114 |
| First-line supervisors/managers of non-retail sales workers $\qquad$ | 28.33 | 30.43 | 1,133 | 1,217 | 40.0 | 58,920 | 63,301 | 2,080 |
| Retail sales workers .............. | 16.10 | 13.75 | 633 | 536 | 39.3 | 32,258 | 27,539 | 2,004 |
| Cashiers, all workers ......... | 12.86 | 11.70 | 509 | 467 | 39.6 | 26,216 | 24,307 | 2,038 |
| Cashiers ....................... | 12.86 | 11.69 | 509 | 467 | 39.6 | 26,219 | 24,307 | 2,038 |
| Counter and rental clerks and parts salespersons .. | 19.35 | 16.45 | 774 | 658 | 40.0 | 40,255 | 34,210 | 2,080 |
| Counter and rental clerks | 21.58 | 16.31 | 863 | 652 | 40.0 | 44,895 | 33,929 | 2,080 |
| Retail salespersons ............ | 17.15 | 14.75 | 671 | 576 | 39.1 | 33,954 | 29,154 | 1,980 |
| Securities, commodities, and financial services sales agents $\qquad$ | 53.80 | 45.05 | 2,152 | 1,802 | 40.0 | 111,910 | 93,706 | 2,080 |
| Sales representatives, wholesale and manufacturing $\qquad$ | 38.01 | 36.12 | 1,542 | 1,445 | 40.6 | 80,179 | 75,134 | 2,110 |
| Sales representatives, wholesale and manufacturing, technical and scientific products $\qquad$ | 50.68 | 55.37 | 2,031 | 2,215 | 40.1 | 105,603 | 115,176 | 2,084 |
| Sales representatives, wholesale and manufacturing, except technical and scientific products | 31.92 | 28.75 | 1,303 | 1,137 | 40.8 | 67,733 | 59,105 | 2,122 |
| Models, demonstrators, and product promoters | 19.32 | 16.69 | 773 | 668 | 40.0 | 40,185 | 34,711 | 2,080 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Sales and related occupations <br> -Continued <br> Demonstrators and product promoters $\qquad$ | \$19.32 | \$16.69 | \$773 | \$668 | 40.0 | \$40,185 | \$34,711 | 2,080 |
| Miscellaneous sales and related workers $\qquad$ | 18.12 | 16.65 | 710 | 661 | 39.2 | 36,283 | 33,280 | 2,003 |
| Office and administrative support occupations | 18.55 | 17.45 | 739 | 693 | 39.8 | 38,331 | 36,057 | 2,067 |
| First-line supervisors/managers of office and administrative support workers $\qquad$ | 26.01 | 26.08 | 1,048 | 1,027 | 40.3 | 54,407 | 53,404 | 2,092 |
| Switchboard operators, including answering service $\qquad$ | 13.15 | 12.20 | 526 | 488 | 40.0 | 27,343 | 25,376 | 2,080 |
| Financial clerks .................... | 18.74 | 19.00 | 748 | 760 | 39.9 | 38,921 | 39,520 | 2,077 |
| Bill and account collectors | 19.67 | 19.91 | 787 | 796 | 40.0 | 40,922 | 41,402 | 2,080 |
| Billing and posting clerks and machine operators | 19.86 | 19.44 | 788 | 778 | 39.7 | 40,983 | 40,437 | 2,064 |
| Bookkeeping, accounting, and auditing clerks | 19.05 | 19.10 | 761 | 764 | 40.0 | 39,595 | 39,728 | 2,079 |
| Payroll and timekeeping clerks $\qquad$ | 17.78 | 19.68 | 711 | 787 | 40.0 | 36,975 | 40,928 | 2,080 |
| Procurement clerks .... | 15.03 | 14.00 | 601 | 560 | 40.0 | 31,260 | 29,120 | 2,080 |
| Tellers ............................. | 15.76 | 15.00 | 630 | 600 | 40.0 | 32,781 | 31,200 | 2,080 |
| Brokerage clerks ................... | 20.06 | 20.54 | 803 | 821 | 40.0 | 41,730 | 42,715 | 2,080 |
| Customer service representatives | 17.99 | 17.05 | 719 | 681 | 40.0 | 37,400 | 35,397 | 2,079 |
| Hotel, motel, and resort desk clerks $\qquad$ | 13.75 | 12.23 | 545 | 489 | 39.6 | 28,314 | 25,438 | 2,060 |
| Interviewers, except eligibility and loan | 17.34 | 17.05 | 677 | 672 | 39.0 | 35,185 | 34,965 | 2,029 |
| Loan interviewers and clerks | 16.50 | 16.16 | 660 | 646 | 40.0 | 34,314 | 33,609 | 2,080 |
| Order clerks ......................... | 16.05 | 16.50 | 637 | 660 | 39.7 | 31,158 | 32,240 | 1,941 |
| Human resources assistants, except payroll and timekeeping $\qquad$ | 20.54 | 20.19 | 822 | 808 | 40.0 | 42,722 | 41,999 | 2,080 |
| Receptionists and information clerks $\qquad$ | 16.72 | 14.87 | 662 | 591 | 39.6 | 34,437 | 30,751 | 2,059 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Office and administrative support occupations -Continued <br> Reservation and transportation ticket agents and travel clerks ... | \$18.44 | \$20.46 | \$738 | \$818 | 40.0 | \$38,359 | \$42,557 | 2,080 |
| Dispatchers ......................... | 17.64 | 15.00 | 708 | 600 | 40.1 | 36,827 | 31,200 | 2,087 |
| Dispatchers, except police, fire, and ambulance ..... | 18.14 | 15.23 | 726 | 609 | 40.0 | 37,733 | 31,678 | 2,080 |
| Production, planning, and expediting clerks $\qquad$ | 21.32 | 20.85 | 853 | 834 | 40.0 | 44,354 | 43,368 | 2,080 |
| Shipping, receiving, and traffic clerks $\qquad$ | 13.76 | 13.00 | 551 | 520 | 40.0 | 28,629 | 27,040 | 2,080 |
| Stock clerks and order fillers Weighers, measurers, checkers, and samplers, recordkeeping $\qquad$ | 14.76 15.18 | 14.83 16.50 | 582 607 | 585 660 | 39.4 40.0 | 30,284 29,426 | 30,426 26,624 | 2,051 1,939 |
| Secretaries and administrative assistants | 23.96 | 23.08 | 951 | 923 | 39.7 | 49,457 | 48,000 | 2,064 |
| Executive secretaries and administrative assistants $\qquad$ | 24.50 | 23.68 | 979 | 946 | 39.9 | 50,891 | 49,200 | 2,077 |
| Medical secretaries ........... | 19.41 | 18.86 | 757 | 742 | 39.0 | 39,382 | 38,584 | 2,029 |
| Secretaries, except legal, medical, and executive | 18.99 | 19.16 | 759 | 766 | 40.0 | 39,492 | 39,844 | 2,080 |
| Data entry and information <br> processing workers | 16.48 | 15.20 | 655 | 602 | 39.8 | 34,082 | 31,315 | 2,068 |
| Data entry keyers ............. | 14.26 | 14.32 | 566 | 573 | 39.7 | 29,406 | 29,775 | 2,062 |
| Word processors and typists | 21.38 | 19.44 | 855 | 777 | 40.0 | 44,476 | 40,427 | 2,080 |
| Insurance claims and policy processing clerks | 17.36 | 17.92 | 690 | 717 | 39.7 | 35,858 | 37,274 | 2,066 |
| Office clerks, general ............ | 16.94 | 16.00 | 672 | 640 | 39.7 | 34,948 | 33,280 | 2,063 |
| Farming, fishing, and forestry occupations | 21.16 | 24.85 | 843 | 994 | 39.8 | 40,971 | 51,682 | 1,937 |
| Construction and extraction occupations $\qquad$ | 26.84 | 26.33 | 1,069 | 1,053 | 39.8 | 54,510 | 54,496 | 2,031 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{1}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& \begin{tabular}{l}
Mean \\
hours
\end{tabular} \\
\hline \begin{tabular}{l}
Installation, maintenance, and repair occupations \\
-Continued \\
Radio and telecommunications equipment installers and repairers \(\qquad\) \\
Telecommunications equipment installers and repairers, except line installers \(\qquad\)
\end{tabular} \& \(\$ 27.71\)

27.71 \& $\$ 29.68$

29.68 \& $\$ 1,103$

1,103 \& $\$ 1,187$

1,187 \& 39.8
39.8 \& $\$ 57,354$

57,354 \& $\$ 61,743$

61,743 \& 2,070
2,070 \\

\hline | Miscellaneous electrical and electronic equipment mechanics, installers, and repairers $\qquad$ |
| :--- |
| Electrical and electronics repairers, commercial and industrial equipment $\qquad$ | \& 25.02

27.90 \& 26.56
31.78 \& 1,001
1,116 \& 1,062
1,271 \& 40.0

40.0 \& 51,969
57,868 \& 55,249
66,092 \& 2,077
2,074 \\
\hline Aircraft mechanics and service technicians \& 32.21 \& 30.37 \& 1,288 \& 1,215 \& 40.0 \& 66,988 \& 63,178 \& 2,080 \\

\hline | Automotive technicians and repairers $\qquad$ |
| :--- |
| Automotive service technicians and mechanics $\qquad$ | \& 22.63

22.63 \& 22.01
22.01 \& 905
905 \& 880
880 \& 40.0
40.0 \& 47,066
47,066 \& 45,781
45,781 \& 2,080
2,080 \\
\hline Bus and truck mechanics and diesel engine specialists. Heavy vehicle and mobile equipment service technicians and mechanics $\qquad$ \& 28.05
26.29 \& 28.70
27.74 \& 1,122

1,052 \& 1,148
1,109 \& 40.0

40.0 \& 58,335
54,683 \& 59,700
57,691 \& 2,080
2,080 \\
\hline Mobile heavy equipment mechanics, except engines $\qquad$ \& 26.59 \& 26.60 \& 1,064 \& 1,064 \& 40.0 \& 55,304 \& 55,328 \& 2,080 \\

\hline | Heating, air conditioning, and refrigeration mechanics and installers $\qquad$ |
| :--- |
| Industrial machinery installation, repair, and maintenance workers $\qquad$ | \& 28.22

25.05 \& 30.68
25.03 \& 1,129
999 \& 1,227
1,001 \& 40.0
39.9 \& 55,757
51,950 \& 63,814
52,037 \& 1,976
2,074 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Installation, maintenance, and repair occupations <br> -Continued Industrial machinery mechanics $\qquad$ | \$27.75 | \$26.73 | \$1,107 | \$1,069 | 39.9 | \$57,550 | \$55,588 | 2,074 |
| Maintenance and repair workers, general $\qquad$ <br> Maintenance workers, machinery $\qquad$ | 22.43 23.94 | 20.64 25.28 | 891 957 | 816 1,011 | 39.7 40.0 | 46,356 49,786 | 42,413 52,582 | 2,067 2,080 |
| Line installers and repairers ... Electrical power-line | 30.41 | 30.86 | 1,216 | 1,234 | 40.0 | 63,245 | 64,185 | 2,080 |
| installers and repairers | 37.12 | 38.29 | 1,485 | 1,532 | 40.0 | 77,204 | 79,643 | 2,080 |
| Telecommunications line installers and repairers <br> Miscellaneous installation, maintenance, and repair workers $\qquad$ | 29.42 21.77 | 30.86 22.64 | 1,177 871 | 1,234 906 | 40.0 40.0 | 61,184 45,284 | 64,185 47,087 | 2,080 2,080 |
| Production occupations $\qquad$ First-line supervisors/managers of production and operating workers $\qquad$ | 17.49 | 15.17 | 699 | 603 | 39.9 | 36,058 | 31,304 | 2,062 |
|  | 26.92 | 26.95 | 1,113 | 1,078 | 41.3 | 57,865 | 56,056 | 2,149 |
| Electrical, electronics, and electromechanical assemblers $\qquad$ | 14.36 | 12.48 | 574 | 499 | 40.0 | 29,859 | 25,950 | 2,080 |
| Electrical and electronic equipment assemblers .. <br> Electromechanical | 13.00 | 12.48 | 520 | 499 | 40.0 | 27,038 | 25,950 | 2,080 |
| equipment assemblers .. | 15.71 | 17.00 | 628 | 680 | 40.0 | 32,674 | 35,360 | 2,080 |
| Miscellaneous assemblers and fabricators $\qquad$ | 15.32 | 13.92 | 613 | 557 | 40.0 | 31,857 | 28,947 | 2,080 |
| Team assemblers .............. | 11.14 | 10.43 | 446 | 417 | 40.0 | 23,173 | 21,686 | 2,080 |
| Bakers ........... | 12.83 | 11.90 | 513 | 476 | 40.0 | 26,678 | 24,752 | 2,080 |
| Butchers and other meat, poultry, and fish processing workers $\qquad$ | 18.13 | 19.54 | 713 | 782 | 39.3 | 37,097 | 40,643 | 2,046 |
| Butchers and meat cutters .. | 19.24 | 20.90 | 753 | 836 | 39.1 | 39,158 | 43,472 | 2,035 |
| Miscellaneous food processing workers | 11.85 | 10.00 | 474 | 400 | 40.0 | 24,630 | 20,800 | 2,078 |
| Food batchmakers .............. | 13.26 | 12.50 | 529 | 500 | 39.9 | 27,493 | 26,000 | 2,073 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued


See footnotes at end of table. median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued


[^0]an employee is scheduled to work in a week, exclusive of overtime.
4 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.


[^0]:    1 The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

    2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

    3 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours

