### Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers

	Hourly ea	rnings <sup>2</sup>	Weekly ea	arnings <sup>4</sup>	Annual ea	arnings <sup>5</sup>
Occupation <sup>1</sup>	Mean	Relative error <sup>3</sup>	Mean	Relative error <sup>3</sup>	Mean	Relative error <sup>3</sup>
All workers	\$21.46	1.5%	\$848	1.6%	\$43,867	1.6%
Management occupations	39.60	4.8	1,602	4.8	82,758	4.8
Chief executives	75.91	8.4	3,216	12.5	167,221	12.5
General and operations managers	35.68	9.0	1,455	8.5	75,653	8.5
Marketing and sales managers	43.94	6.4	1,759	6.2	91,450	6.2
Marketing managers	33.62	20.0	1,345	20.0	69,938	20.0
Sales managers	47.85	6.4	1,916	6.2	99,610	6.2
Administrative services managers	36.31	9.9	1,476	9.6	76,628	9.6
Computer and information systems						
managers	53.99	11.4	2,159	11.4	112,293	11.4
Financial managers	39.79	8.1	1,614	8.1	83,945	8.1
Industrial production managers	42.60	9.0	1,704	9.0	88,617	9.0
Transportation, storage, and distribution						
managers	35.30	13.6	1,416	15.1	73,617	15.1
Construction managers	45.42	5.3	1,835	5.4	95,415	5.4
Education administrators	26.77	6.8	1,072	7.3	51,177	7.3
Education administrators, preschool and						
child care center/program	20.58	14.1	841	15.9	40,628	15.9
Engineering managers	57.18	7.0	2,287	7.0	118,940	7.0
Food service managers	29.48	17.2	1,306	17.6	67,937	17.6
Property, real estate, and community						
association managers	31.16	6.2	1,258	6.1	65,416	6.1
Social and community service managers	23.59	8.2	930	8.2	48,377	8.2
Business and financial operations						
occupations	30.89	4.1	1,243	4.2	64,623	4.2
Buyers and purchasing agents	27.91	4.5	1,116	4.5	58,051	4.5
Wholesale and retail buyers, except farm						
products	28.71	8.2	1,149	8.2	59,724	8.2
Purchasing agents, except wholesale,						
retail, and farm products	25.83	3.7	1,033	3.7	53,723	3.7
Claims adjusters, appraisers, examiners, and						
investigators	31.07	6.7	1,206	6.9	62,718	6.9
Claims adjusters, examiners, and						
investigators	30.86	7.3	1,196	7.5	62,196	7.5
Cost estimators	32.77	13.4	1,310	13.4	68,125	13.4
Human resources, training, and labor						
relations specialists	36.53	6.0	1,461	6.0	75,974	6.0
Management analysts	41.49	17.5	1,695	16.8	88,125	16.8
Accountants and auditors	31.59	7.2	1,275	7.6	66,291	7.6
Financial analysts and advisors	29.01	14.9	1,155	14.8	60,036	14.8
Financial analysts	34.75	12.9	1,390	12.9	72,280	12.9
Personal financial advisors	20.94	25.6	837	25.6	43,546	25.6

See footnotes at end of table.

# Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

Occupation-1     Mean     Relative errors     Mean     Relative errors       Business and financial operations occupations -Continued Insurance underwriters     \$38.48     14.7%     \$1,507     14.3%     \$78.368     14.3%       Loan otomselors and officers     25.47     15.1     1.019     15.1     52.976     15.1       Computer and mathematical science occupations     37.01     7.7     1.470     7.6     7.6       Computer software engineers, applications of puter software engineers, systems     44.52     10.4     1.775     11.1     92.598     10.4       Computer software engineers, systems     44.52     10.4     1.781     10.4     92.598     10.4       Computer software engineers, applications     27.52     10.8     1.078     12.1     56.048     12.1       Architects, except naval     33.05     12.2     1.337     7.3     95.544     7.3       Network and computer systems     33.05     12.2     1.341     10.4     69.736     11.4       Architects, except naval     33.05     12.2     1.350     13.1		Hourly ea	arnings <sup>2</sup>	Weekly ea	arnings <sup>4</sup>	Annual ea	arnings <sup>5</sup>
occupations – Continued $338.48$ 14.7% $51.507$ 14.3% $578.368$ 14.3%Loan counselors and officers $25.47$ $15.1$ $1.019$ $15.1$ $52.976$ $15.1$ Loan officers $25.47$ $15.1$ $1.019$ $15.1$ $52.976$ $15.1$ Computer and mathematical science $37.01$ $7.7$ $1.470$ $7.6$ $76.433$ $7.6$ Computer software engineers $44.63$ $11.4$ $1.775$ $11.1$ $92.323$ $11.1$ Computer software engineers, systems $44.52$ $10.4$ $1.781$ $10.4$ $92.598$ $10.4$ Computer support specialists $34.32$ $14.1$ $1.365$ $13.9$ $71.002$ $13.9$ Computer support specialists $34.32$ $14.1$ $1.365$ $13.9$ $71.002$ $13.9$ Computer systems analysts $45.93$ $7.3$ $1.837$ $7.3$ $95.544$ $7.3$ Network and computer systems $36.32$ $4.4$ $1.485$ $5.1$ $77.200$ $5.1$ Architecture and engineering occupations $36.32$ $4.4$ $1.485$ $5.1$ $77.200$ $5.1$ Architecture, except naval $33.05$ $12.2$ $1.339$ $13.1$ $70.667$ $7.9$ Civil engineers $49.58$ $11.8$ $2.197$ $10.1$ $114.224$ $10.1$ Electrical and electronics engineers $49.52$ $10.4$ $1.573$ $91.81.798$ $9.1$ Electrical and electronics engineers $24.59$ $32.3$ $22.49$ $20.3$ </th <th>Occupation<sup>1</sup></th> <th>Mean</th> <th></th> <th>Mean</th> <th></th> <th>Mean</th> <th></th>	Occupation <sup>1</sup>	Mean		Mean		Mean	
occupations – Continued $338.48$ 14.7% $51.507$ 14.3% $578.368$ 14.3%Loan counselors and officers $25.47$ $15.1$ $1.019$ $15.1$ $52.976$ $15.1$ Loan officers $25.47$ $15.1$ $1.019$ $15.1$ $52.976$ $15.1$ Computer and mathematical science $37.01$ $7.7$ $1.470$ $7.6$ $76.433$ $7.6$ Computer software engineers $44.63$ $11.4$ $1.775$ $11.1$ $92.323$ $11.1$ Computer software engineers, systems $44.52$ $10.4$ $1.781$ $10.4$ $92.598$ $10.4$ Computer support specialists $34.32$ $14.1$ $1.365$ $13.9$ $71.002$ $13.9$ Computer support specialists $34.32$ $14.1$ $1.365$ $13.9$ $71.002$ $13.9$ Computer systems analysts $45.93$ $7.3$ $1.837$ $7.3$ $95.544$ $7.3$ Network and computer systems $36.32$ $4.4$ $1.485$ $5.1$ $77.200$ $5.1$ Architecture and engineering occupations $36.32$ $4.4$ $1.485$ $5.1$ $77.200$ $5.1$ Architecture, except naval $33.05$ $12.2$ $1.339$ $13.1$ $70.667$ $7.9$ Civil engineers $49.58$ $11.8$ $2.197$ $10.1$ $114.224$ $10.1$ Electrical and electronics engineers $49.52$ $10.4$ $1.573$ $91.81.798$ $9.1$ Electrical and electronics engineers $24.59$ $32.3$ $22.49$ $20.3$ </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							
Insurance underwriters\$38.48 $14.7\%$ \$1,507 $14.3\%$ \$78.368 $14.3\%$ Loan ordificers25.4715.11.01915.152.97615.1Loan officers25.4715.11.01915.152.97615.1Computer and mathematical science37.017.71.4707.676.4337.6Computer software engineers, applications44.6311.41.77511.192.32311.1Computer software engineers, systems44.7422.71.77022.292.02922.2Computer support specialists34.3214.11.36513.97.100213.9Computer systems analysts45.937.31.8377.395.5447.3Network and computer systems36.324.41.4855.177.2005.1Architects, except naval32.6810.71.34111.469.73611.4Architects, excep							
Loan counselors and officers $25.47$ $15.1$ $1.019$ $15.1$ $52.976$ $15.1$ Loan officers $25.47$ $15.1$ $1.019$ $15.1$ $52.976$ $15.1$ Computer and mathematical science $37.01$ $7.7$ $1.470$ $7.6$ $76.433$ $7.6$ Computer software engineers, applications $44.63$ $11.4$ $1.775$ $11.1$ $92.323$ $11.1$ Computer software engineers, systems $34.32$ $14.1$ $1.365$ $13.9$ $71.002$ $13.9$ Computer support specialists $34.32$ $14.1$ $1.365$ $13.9$ $71.002$ $13.9$ Computer systems analysts $36.32$ $44$ $1.485$ $5.1$ $77.200$ $5.1$ Architectis, except naval $32.68$ $10.7$ $1.341$ $11.4$ $69.76$ $11.4$ Architectis, except analascape and naval $32.68$ $10.7$ $1.341$ $11.4$ $69.76$ $13.1$ Electrical and electronics engineers $49.58$ $11.8$ $2.197$ $10.1$ $114.224$ $10.1$ Electronics engineers $56.23$ $20.3$ $2.249$ $20.3$ $116.950$ $20.3$ Drafters $24.69$ $6.8$ $91.64$ $98.68$ $51.36$ $6.8$ Architectural and electronic engineers $24.69$ $6.8$ $98.68$ $51.363$ $6.8$ Architectural and electronic engineers $24.69$ $6.8$ $98.66$ $51.36$ $6.8$ Architectural and electronic engineers $24.69$ $6.8$ $98.5$ $6.$		¢20.40	14 70/	¢1.505	14.00/	<b>\$70.2</b> < 0	14.004
Loan officers $25.47$ $15.1$ $1.019$ $15.1$ $52,976$ $15.1$ Computer and mathematical science $37.01$ $7.7$ $1.470$ $7.6$ $76.433$ $7.6$ Computer software engineers, applications $44.63$ $11.4$ $1.775$ $11.1$ $92,323$ $11.1$ Computer software engineers, systems $44.74$ $22.7$ $1.770$ $22.2$ $92.029$ $22.2$ Computer software engineers, systems $44.52$ $10.4$ $1.781$ $10.4$ $92,598$ $10.4$ Computer support supecialists $45.93$ $7.3$ $1.837$ $7.3$ $95,544$ $7.3$ Network and computer systems $45.93$ $7.3$ $1.837$ $7.3$ $95,544$ $7.3$ Network and computer systems $27.52$ $10.8$ $1.078$ $12.1$ $56,048$ $12.1$ Architects, except naval $36.32$ $4.4$ $1.485$ $5.1$ $77.200$ $5.1$ Architects, except naval $33.05$ $12.2$ $1.359$ $13.1$ $70.665$ $13.1$ Engineers $44.21$ $6.5$ $1.840$ $7.9$ $95.667$ $7.9$ Civil engineers $24.59$ $7.8$ $11.8$ $2.197$ $10.1$ $114.224$ $10.1$ Electrical and electronics engineers $24.52$ $20.3$ $16.950$ $20.3$ $11.422$ Diralicers $24.69$ $6.8$ $988$ $6.8$ $51.363$ $6.8$ $51.363$ $6.8$ Diralicers $24.69$ $6.8$ $93.3$ $1.272$ $1.471$							
occupations $37.01$ $7.7$ $1.470$ $7.6$ $76.433$ $7.6$ Computer software engineers, applications $44.74$ $22.7$ $1.170$ $22.2$ $92.029$ $22.2$ Computer software engineers, systems $44.74$ $22.7$ $1,770$ $22.2$ $92.029$ $22.2$ Computer software engineers, systems $44.52$ $10.4$ $1,781$ $10.4$ $92.598$ $10.4$ Computer support specialists $44.52$ $10.4$ $1,781$ $10.4$ $92.598$ $10.4$ Computer support specialists $45.93$ $7.3$ $1,387$ $7.3$ $95.544$ $7.3$ Network and computer systems $45.93$ $7.3$ $1,837$ $7.3$ $95.544$ $7.3$ administrators $27.52$ $10.8$ $1,078$ $12.1$ $56.048$ $12.1$ Architects, except naval $32.68$ $10.7$ $1,341$ $11.4$ $69.736$ $11.4$ Architects, except landscape and naval $32.68$ $10.7$ $1,341$ $11.4$ $69.736$ $11.4$ Architects, except landscape and naval $32.68$ $10.7$ $1,341$ $11.4$ $69.736$ $11.4$ Architects, except landscape and naval $32.68$ $11.8$ $2,197$ $10.1$ $114.224$ $10.1$ Electrical and electronics engineers $49.58$ $11.8$ $2,197$ $10.1$ $114.224$ $10.1$ Electronics engineers $32.55$ $7.8$ $1,471$ $8.7$ $76.479$ $8.7$ Mechanical engineers $24.69$ $6.8$ <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Computer and mathematical science						
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	occupations	37.01	7.7	1,470	7.6	76,433	7.6
Computer software engineers, systems software $44.52$ $10.4$ $1,781$ $10.4$ $92,598$ $10.4$ Computer support specialists $34.32$ $14.1$ $1,365$ $13.9$ $71.002$ $13.9$ Computer systems analysts $45.93$ $7.3$ $1,837$ $7.3$ $95,544$ $7.3$ Network and computer systems administrators $27.52$ $10.8$ $1,078$ $12.1$ $56,048$ $12.1$ Architecture and engineering occupations $36.32$ $4.4$ $1,485$ $5.1$ $77,200$ $5.1$ Architects, except naval $32.68$ $10.7$ $1,341$ $11.4$ $69,736$ $11.4$ Architects, except landscape and naval $33.05$ $12.2$ $1,359$ $13.1$ $70.665$ $13.1$ Engineers $44.21$ $6.5$ $1,840$ $7.9$ $95,667$ $7.9$ Civil engineers $39.30$ $9.1$ $1,573$ $9.1$ $81,798$ $9.1$ Electrical and electronics engineers $49.58$ $11.8$ $2,197$ $10.1$ $114,224$ $10.1$ Electronics engineers $24.69$ $20.3$ $22.49$ $20.3$ $116,650$ $20.3$ Drafters $22.49$ $20.3$ $116,650$ $20.3$ $22.49$ $20.3$ $116,650$ $20.3$ Drafters $24.75$ $5.7$ $990$ $5.7$ $51,474$ $5.7$ Electrical and electronic engineers $24.75$ $5.7$ $990$ $5.7$ $51,474$ $5.7$ Electrical and electronic engineering $24.75$ $5$							
software44.5210.41.78110.492,59810.4Computer support specialists34.3214.11,36513.971,00213.9Computer systems administrators27.5210.81,07812.156,04812.1Architecture and engineering occupations36.324.41,4855.177,2005.1Architects, except naval32.6810.71,34111.469,73611.4Architects, except landscape and naval33.0512.21,35913.170,66513.1Engineers39.309.11,5739.181,7989.1Electrical and electronics engineers44.514.81.4813.3113,65013.3Environmental engineers34.557.81,4718.776,4798.7Mechanical engineers24.696.89886.851,3636.8Architectural and civil drafters24.136.49656.450,1946.4Engineering technicians, except drafters24.755.79905.751,4745.7Electrical and ad ectronic engineering26.794.31,0724.355,724.3Surveying and mapping technicians26.794.31,0724.355,724.3Surveying and mapping technicians20.5513.11,22213.163,55413.1Life, physical, and social services occupations31.4511.81,29812.767,48012.7		44.74	22.7	1,770	22.2	92,029	22.2
Computer support specialists $34.32$ $14.1$ $1,365$ $13.9$ $71,002$ $13.9$ Computer systems analysts $45.93$ $7.3$ $1,837$ $7.3$ $95,544$ $7.3$ Network and computer systems $27.52$ $10.8$ $1,078$ $12.1$ $56,048$ $12.1$ Architecture and engineering occupations $36.32$ $4.4$ $1,485$ $5.1$ $77,200$ $5.1$ Architects, except naval $32.68$ $10.7$ $1,341$ $11.4$ $69,736$ $11.4$ Architects, except landscape and naval $33.05$ $12.2$ $1,359$ $13.1$ $70,665$ $13.1$ Engineers $44.21$ $6.5$ $1,840$ $7.9$ $95,667$ $7.9$ Civil engineers $49.58$ $11.8$ $2,197$ $0.1$ $114,224$ $10.1$ Electronics engineers $44.55$ $7.8$ $14.47$ $8.7$ $76,479$ $8.7$ Mechanical engineers $56.23$ $20.3$ $2,249$ $20.3$ $116,950$ $20.3$ Drafters $24.69$ $6.8$ $988$ $6.8$ $51,363$ $6.8$ Architectural and civil drafters $24.75$ $5.7$ $990$ $5.7$ $51,474$ $5.7$ Electricia and electronic engineering $26.79$ $4.3$ $1,072$ $4.3$ $55,722$ $4.3$ Surveying and mapping technicians $30.55$ $13.1$ $1,222$ $13.1$ $63,554$ $13.1$ Life, physical, and social science occupations $31.45$ $11.8$ $1,298$ $12.7$ $67,480$ </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							
Computer systems analysts $45.93$ $7.3$ $1,837$ $7.3$ $95,544$ $7.3$ Network and computer systems administrators $27.52$ $10.8$ $1,078$ $12.1$ $56,048$ $12.1$ Architecture and engineering occupations $36.32$ $4.4$ $1,485$ $5.1$ $77,200$ $5.1$ Architects, except naval $32.68$ $10.7$ $1,341$ $11.4$ $69,736$ $11.4$ Architects, except landscape and naval $33.05$ $12.2$ $1,359$ $13.1$ $70,665$ $13.1$ Engineers $44.21$ $6.5$ $1.840$ $7.9$ $95,667$ $7.9$ Civil engineers $39.30$ $9.1$ $1,573$ $9.1$ $81,798$ $9.1$ Electrical and electronics engineers $49.58$ $11.8$ $2,197$ $10.1$ $114,224$ $10.1$ Electronics engineers $56.23$ $20.3$ $2,249$ $20.3$ $116,950$ $20.3$ Drafters $24.69$ $6.8$ $988$ $6.8$ $51,363$ $6.8$ Architectural and civil drafters $24.75$ $5.7$ $990$ $5.7$ $51,474$ $5.7$ Electrical and electronic engineering technicians $26.79$ $4.3$ $1,072$ $4.3$ $55,722$ $4.3$ Surveying and mapping technicians $30.55$ $13.1$ $1,222$ $13.1$ $63,554$ $13.1$ Life, physical, and social science occupations $31.45$ $11.8$ $1,298$ $12.7$ $67,480$ $12.7$ Physical scientists $29.89$ $4.0$ <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>							
Network and computer systems administrators     27.52     10.8     1,078     12.1     56,048     12.1       Architecture and engineering occupations     36.32     4.4     1,485     5.1     77,200     5.1       Architects, except naval     32.68     10.7     1,341     11.4     69,736     11.4       Architects, except landscape and naval     33.05     12.2     1,359     13.1     70,665     13.1       Engineers     39.30     9.1     1,573     9.1     81,798     9.1       Electrical and electronics engineers, except computer     48.54     14.8     2,197     10.1     114,224     10.1       Electronics engineers, except computer     48.54     14.8     2,186     13.3     113,650     13.3       Environmental engineers     24.69     6.8     988     6.8     51,363     6.8       Architectural and civil drafters     24.13     6.4     965     6.4     50,194     6.4       Engineering technicians, except drafters     24.75     5.7     990     5.7     51,474     5.7							
administrators27.5210.81,07812.156,04812.1Architecture and engineering occupations36.324.41,4855.177,2005.1Architects, except naval32.6810.71,34111.469,73611.4Architects, except landscape and naval33.0512.21,35913.170,66513.1Engineers44.216.51,8407.995,6677.9Civil engineers49.5811.82,19710.1114,22410.1Electrical and electronics engineers49.5811.82,19710.1114,22410.1Electronics engineers34.557.81,4718.776,4798.7Mechanical engineers24.696.89886.851,3636.8Architectural and civil drafters24.136.49656.450,1946.4Engineering technicians, except drafters24.755.79905.751,4745.7Electrical and electronic engineering26.794.31,0724.355,7224.3Surveying and mapping technicians30.3513.11,22213.163,55413.1Life, physical, and social science occupations31.4511.81,29812.767,48012.7Physical scientists29.894.01,3285.769,0335.7Community and social services occupations19.8415.278016.440,09616.4 <t< td=""><td></td><td>45.93</td><td>1.3</td><td>1,837</td><td>1.3</td><td>95,544</td><td>1.3</td></t<>		45.93	1.3	1,837	1.3	95,544	1.3
Architecture and engineering occupations $36.32$ $4.4$ $1.485$ $5.1$ $77,200$ $5.1$ Architects, except naval $32.68$ $10.7$ $1.341$ $11.4$ $69,736$ $11.4$ Architects, except landscape and naval $33.05$ $12.2$ $1.359$ $13.1$ $70,665$ $13.1$ Engineers $44.21$ $6.5$ $1,840$ $7.9$ $95,667$ $7.9$ Civil engineers $39.30$ $9.1$ $1,573$ $9.1$ $81,798$ $9.1$ Electroics engineers $49.58$ $11.8$ $2,197$ $10.1$ $114,224$ $10.1$ Electroics engineers, except computer $48.54$ $14.8$ $2,186$ $13.3$ $113,650$ $13.3$ Environmental engineers $34.55$ $7.8$ $1,471$ $8.7$ $76,479$ $8.7$ Mechanical engineers $24.69$ $6.8$ $988$ $6.8$ $51,363$ $6.8$ Architectural and civil drafters $24.69$ $6.4$ $965$ $6.4$ $50,194$ $6.4$ Engineering technicians, except drafters $24.75$ $5.7$ $990$ $5.7$ $51,474$ $5.7$ Electrical and electronic engineering technicians $26.79$ $4.3$ $1,072$ $4.3$ $55,722$ $4.3$ Surveying and mapping technicians $30.55$ $13.1$ $1,222$ $13.1$ $63,554$ $13.1$ Life, physical, and social science occupations $31.45$ $11.8$ $1,298$ $12.7$ $67,480$ $12.7$ Physical scientists $29.89$ $4.0$		27 52	10.9	1.079	12.1	56 049	12.1
Architects, except naval32.6810.71,34111.469,73611.4Architects, except landscape and naval33.0512.21,35913.170,66513.1Engineers44.216.51,8407.995,6677.9Civil engineers39.309.11,5739.181,7989.1Electroics engineers, except computer49.5811.82,19710.1114,22410.1Electroics engineers49.5811.82,19710.1114,22410.1Electroics engineers56.2320.32,24920.3116,95020.3Drafters24.696.89886.851,3636.8Architectural and civil drafters24.136.49656.450,1946.4Engineering technicians, except drafters26.794.31,0724.355,7224.3Surveying and mapping technicians30.5513.11,22213.163,55413.1Life, physical, and social science occupations31.4511.81,29812.767,48012.7Physical scientists30.394.41,3064.767,9294.7Environmental scientists and geoscientists29.894.01,3285.769,0335.7Community and social services occupations32.021.69211.647,8791.6Miscellaneous community and social service28.019.61,1279.358,6269.3<		21.32	10.8	1,078	12.1	50,048	12.1
Architects, except naval32.6810.71,34111.469,73611.4Architects, except landscape and naval33.0512.21,35913.170,66513.1Engineers44.216.51,8407.995,6677.9Civil engineers39.309.11,5739.181,7989.1Electrical and electronics engineers49.5811.82,19710.1114,22410.1Electroics engineers, except computer48.5414.82,18613.3113,65013.3Environmental engineers56.2320.32,24920.3116,95020.3Drafters24.696.89886.851,3636.8Architectural and civil drafters24.755.79905.751,4745.7Electriciasexcept drafters24.755.79905.751,4745.7Electricia and electronic engineering technicians30.5513.11,22213.163,55413.1Life, physical, and social science occupations Physical scientists31.4511.81,29812.767,48012.7Physical scientistsand geoscientists29.894.01,3285.769,0335.7Community and social services occupations Social workers19.8415.278016.440,09616.4Social workers28.019.61,1279.358,6269.323.021.69211.647,879	Architecture and engineering occupations	36.32	4.4	1,485	5.1	77,200	5.1
Architects, except landscape and naval33.05 $12.2$ $1,359$ $13.1$ $70,665$ $13.1$ Engineers			10.7				11.4
Civil engineers $39.30$ $9.1$ $1,573$ $9.1$ $81,798$ $9.1$ Electrical and electronics engineers $49.58$ $11.8$ $2,197$ $10.1$ $114,224$ $10.1$ Electronics engineers, except computer $48.54$ $14.8$ $2,186$ $13.3$ $113,650$ $13.3$ Environmental engineers $34.55$ $7.8$ $1,471$ $8.7$ $76,479$ $8.7$ Mechanical engineers $56.23$ $20.3$ $2,249$ $20.3$ $116,950$ $20.3$ Drafters $24.69$ $6.8$ $988$ $6.8$ $51,363$ $6.8$ Architectural and civil drafters $24.13$ $6.4$ $965$ $6.4$ $50,194$ $6.4$ Engineering technicians, except drafters $24.75$ $5.7$ $990$ $5.7$ $51,474$ $5.7$ Electrical and electronic engineering technicians $26.79$ $4.3$ $1,072$ $4.3$ $55,722$ $4.3$ Surveying and mapping technicians $31.45$ $11.8$ $1,228$ $12.7$ $67,480$ $12.7$ Physical scientists $30.39$ $4.4$ $1,306$ $4.7$ $67,929$ $4.7$ Environmental scientists and geoscientists $29.89$ $4.0$ $1,328$ $5.7$ $69,033$ $5.7$ Community and social services occupations Social workers $23.02$ $1.6$ $921$ $1.6$ $47,879$ $1.6$ Miscellaneous community and social service $19.84$ $15.2$ $780$ $16.4$ $40,096$ $16.4$ Miscellaneous community and social			12.2		13.1		13.1
Electrical and electronics engineers49.5811.82,19710.1114,22410.1Electronics engineers, except computer $48.54$ $14.8$ $2,186$ $13.3$ $113,650$ $13.3$ Environmental engineers $34.55$ $7.8$ $1,471$ $8.7$ $76,479$ $8.7$ Mechanical engineers $56.23$ $20.3$ $2,249$ $20.3$ $116,950$ $20.3$ Drafters $24.69$ $6.8$ $988$ $6.8$ $51,363$ $6.8$ Architectural and civil drafters $24.75$ $5.7$ $990$ $5.7$ $51,474$ $5.7$ Electrical and electronic engineering technicians $26.79$ $4.3$ $1,072$ $4.3$ $55,722$ $4.3$ Surveying and mapping technicians $30.55$ $13.1$ $1,222$ $13.1$ $63,554$ $13.1$ Life, physical, and social science occupations Physical scientists $31.45$ $11.8$ $1,298$ $12.7$ $67,480$ $12.7$ Physical scientists $30.99$ $4.4$ $1,306$ $4.7$ $67,929$ $4.7$ Environmental scientists and geoscientists $29.89$ $4.0$ $1,328$ $5.7$ $69,033$ $5.7$ Community and social services occupations Social workers $23.02$ $1.6$ $921$ $1.6$ $47,879$ $1.6$ Miscellaneous community and social service specialists $16.82$ $14.3$ $658$ $15.5$ $33,593$ $15.5$	Engineers	44.21	6.5	1,840	7.9	95,667	7.9
Electronics engineers, except computer Environmental engineers $48.54$ $14.8$ $2,186$ $13.3$ $113,650$ $13.3$ Mechanical engineers $34.55$ $7.8$ $1,471$ $8.7$ $76,479$ $8.7$ Mechanical engineers $56.23$ $20.3$ $2,249$ $20.3$ $116,950$ $20.3$ Drafters $24.69$ $6.8$ $988$ $6.8$ $51,363$ $6.8$ Architectural and civil drafters $24.69$ $6.8$ $988$ $6.8$ $51,363$ $6.8$ Architectural and civil drafters $24.75$ $5.7$ $990$ $5.7$ $51,474$ $5.7$ Electrical and electronic engineering technicians $26.79$ $4.3$ $1,072$ $4.3$ $55,722$ $4.3$ Surveying and mapping technicians $30.55$ $13.1$ $1,222$ $13.1$ $63,554$ $13.1$ Life, physical, and social science occupations Physical scientists $31.45$ $11.8$ $1,298$ $12.7$ $67,480$ $12.7$ Environmental scientists and geoscientists $29.89$ $4.0$ $1,328$ $5.7$ $69,033$ $5.7$ Community and social services occupations Social workers $28.01$ $9.6$ $1,127$ $9.3$ $58,626$ $9.3$ Child, family, and school social workers $23.02$ $1.6$ $921$ $1.6$ $47,879$ $1.6$ Miscellaneous community and social service specialists $16.82$ $14.3$ $658$ $15.5$ $33,593$ $15.5$			9.1			81,798	
Environmental engineers $34.55$ $7.8$ $1,471$ $8.7$ $76,479$ $8.7$ Mechanical engineers $56.23$ $20.3$ $2,249$ $20.3$ $116,950$ $20.3$ Drafters $24.69$ $6.8$ $988$ $6.8$ $51,363$ $6.8$ Architectural and civil drafters $24.69$ $6.8$ $988$ $6.4$ $50,194$ $6.4$ Engineering technicians, except drafters $24.75$ $5.7$ $990$ $5.7$ $51,474$ $5.7$ Electrical and electronic engineering technicians $26.79$ $4.3$ $1,072$ $4.3$ $55,722$ $4.3$ Surveying and mapping technicians $30.55$ $13.1$ $1,222$ $13.1$ $63,554$ $13.1$ Life, physical, and social science occupations Physical scientists $31.45$ $11.8$ $1,298$ $12.7$ $67,480$ $12.7$ Environmental scientists and geoscientists $29.89$ $4.0$ $1,328$ $5.7$ $69,033$ $5.7$ Community and social services occupations Social workers $19.84$ $15.2$ $780$ $16.4$ $40,096$ $16.4$ Miscellaneous community and social service specialists $16.82$ $14.3$ $658$ $15.5$ $33,593$ $15.5$							
Mechanical engineers $56.23$ $20.3$ $2,249$ $20.3$ $116,950$ $20.3$ Drafters $24.69$ $6.8$ $988$ $6.8$ $51,363$ $6.8$ Architectural and civil drafters $24.69$ $6.8$ $988$ $6.4$ $50,194$ $6.4$ Engineering technicians, except drafters $24.75$ $5.7$ $990$ $5.7$ $51,474$ $5.7$ Electrical and electronic engineering $26.79$ $4.3$ $1,072$ $4.3$ $55,722$ $4.3$ Surveying and mapping technicians $30.55$ $13.1$ $1,222$ $13.1$ $63,554$ $13.1$ Life, physical, and social science occupations $31.45$ $11.8$ $1,298$ $12.7$ $67,480$ $12.7$ Physical scientists $30.39$ $4.4$ $1,306$ $4.7$ $67,929$ $4.7$ Environmental scientists and geoscientists $29.89$ $4.0$ $1,328$ $5.7$ $69,033$ $5.7$ Community and social services occupations $19.84$ $15.2$ $780$ $16.4$ $40,096$ $16.4$ Social workers $23.02$ $1.6$ $921$ $1.6$ $47,879$ $1.6$ Miscellaneous community and social service $16.82$ $14.3$ $658$ $15.5$ $33,593$ $15.5$							
Drafters24.696.89886.851,3636.8Architectural and civil drafters24.136.49656.450,1946.4Engineering technicians, except drafters24.755.79905.751,4745.7Electrical and electronic engineering26.794.31,0724.355,7224.3Surveying and mapping technicians30.5513.11,22213.163,55413.1Life, physical, and social science occupations31.4511.81,29812.767,48012.7Physical scientists30.394.41,3064.767,9294.7Environmental scientists and geoscientists29.894.01,3285.769,0335.7Community and social services occupations19.8415.278016.440,09616.4Social workers23.021.69211.647,8791.6Miscellaneous community and social service16.8214.365815.533,59315.5							
Architectural and civil drafters   24.13   6.4   965   6.4   50,194   6.4     Engineering technicians, except drafters   24.75   5.7   990   5.7   51,474   5.7     Electrical and electronic engineering technicians   26.79   4.3   1,072   4.3   55,722   4.3     Surveying and mapping technicians   30.55   13.1   1,222   13.1   63,554   13.1     Life, physical, and social science occupations Physical scientists   31.45   11.8   1,298   12.7   67,480   12.7     Environmental scientists and geoscientists   29.89   4.0   1,328   5.7   69,033   5.7     Community and social services occupations Social workers   19.84   15.2   780   16.4   40,096   16.4     Miscellaneous community and social service specialists   16.82   14.3   658   15.5   33,593   15.5							
Engineering technicians, except drafters   24.75   5.7   990   5.7   51,474   5.7     Electrical and electronic engineering   26.79   4.3   1,072   4.3   55,722   4.3     Surveying and mapping technicians   30.55   13.1   1,222   13.1   63,554   13.1     Life, physical, and social science occupations   31.45   11.8   1,298   12.7   67,480   12.7     Physical scientists   30.39   4.4   1,306   4.7   67,929   4.7     Environmental scientists and geoscientists   29.89   4.0   1,328   5.7   69,033   5.7     Community and social services occupations   19.84   15.2   780   16.4   40,096   16.4     Social workers   23.02   1.6   921   1.6   47,879   1.6     Miscellaneous community and social service   16.82   14.3   658   15.5   33,593   15.5							
Electrical and electronic engineering technicians						· ·	
technicians26.794.31,0724.355,7224.3Surveying and mapping technicians30.5513.11,22213.163,55413.1Life, physical, and social science occupations31.4511.81,29812.767,48012.7Physical scientists30.394.41,3064.767,9294.7Environmental scientists and geoscientists29.894.01,3285.769,0335.7Community and social services occupations19.8415.278016.440,09616.4Social workers28.019.61,1279.358,6269.3Child, family, and school social workers23.021.69211.647,8791.6Miscellaneous community and social service16.8214.365815.533,59315.5		24.75	5.7	990	5.7	51,474	5.7
Surveying and mapping technicians   30.55   13.1   1,222   13.1   63,554   13.1     Life, physical, and social science occupations   31.45   11.8   1,298   12.7   67,480   12.7     Physical scientists   30.39   4.4   1,306   4.7   67,929   4.7     Environmental scientists and geoscientists   29.89   4.0   1,328   5.7   69,033   5.7     Community and social services occupations   19.84   15.2   780   16.4   40,096   16.4     Social workers   28.01   9.6   1,127   9.3   58,626   9.3     Child, family, and school social workers   23.02   1.6   921   1.6   47,879   1.6     Miscellaneous community and social service   16.82   14.3   658   15.5   33,593   15.5	ę ę	26 70	12	1.072	12	55 700	12
Life, physical, and social science occupations   31.45   11.8   1,298   12.7   67,480   12.7     Physical scientists							
Physical scientists   30.39   4.4   1,306   4.7   67,929   4.7     Environmental scientists and geoscientists   29.89   4.0   1,328   5.7   69,033   5.7     Community and social services occupations   19.84   15.2   780   16.4   40,096   16.4     Social workers   28.01   9.6   1,127   9.3   58,626   9.3     Child, family, and school social workers   23.02   1.6   921   1.6   47,879   1.6     Miscellaneous community and social service   16.82   14.3   658   15.5   33,593   15.5	Surveying and mapping technicians	30.33	15.1	1,222	15.1	05,554	15.1
Physical scientists   30.39   4.4   1,306   4.7   67,929   4.7     Environmental scientists and geoscientists   29.89   4.0   1,328   5.7   69,033   5.7     Community and social services occupations   19.84   15.2   780   16.4   40,096   16.4     Social workers   28.01   9.6   1,127   9.3   58,626   9.3     Child, family, and school social workers   23.02   1.6   921   1.6   47,879   1.6     Miscellaneous community and social service   16.82   14.3   658   15.5   33,593   15.5	Life, physical, and social science occupations	31.45	11.8	1.298	12.7	67.480	12.7
Environmental scientists and geoscientists29.894.01,3285.769,0335.7Community and social services occupations Social workers19.8415.278016.440,09616.4Social workers28.019.61,1279.358,6269.3Child, family, and school social workers23.021.69211.647,8791.6Miscellaneous community and social service specialists16.8214.365815.533,59315.5							
Social workers     28.01     9.6     1,127     9.3     58,626     9.3       Child, family, and school social workers     23.02     1.6     921     1.6     47,879     1.6       Miscellaneous community and social service     16.82     14.3     658     15.5     33,593     15.5							
Social workers     28.01     9.6     1,127     9.3     58,626     9.3       Child, family, and school social workers     23.02     1.6     921     1.6     47,879     1.6       Miscellaneous community and social service     16.82     14.3     658     15.5     33,593     15.5	Community and social services occupations	19.84	15.2	780	16.4	40,096	16.4
Miscellaneous community and social service specialists16.8214.365815.533,59315.5	Social workers	28.01	9.6	1,127	9.3	58,626	9.3
specialists 16.82 14.3 658 15.5 33,593 15.5		23.02	1.6	921	1.6	47,879	1.6
Social and human service assistants     14.26     10.8     551     12.7     27,925     12.7							
	Social and human service assistants	14.26	10.8	551	12.7	27,925	12.7

See footnotes at end of table.

# Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

	Hourly ea	arnings <sup>2</sup>	Weekly ea	arnings <sup>4</sup>	Annual ea	arnings <sup>5</sup>
Occupation <sup>1</sup>						
Occupation-	Mean	Relative error <sup>3</sup>	Mean	Relative error <sup>3</sup>	Mean	Relative error <sup>3</sup>
Legal occupations	\$41.50	6.9%	\$1,672	6.6%	\$86,968	6.6%
Lawyers	55.02	8.1	2,255	7.8	117,238	7.8
Paralegals and legal assistants	29.29	7.2	1,160	7.0	60,311	7.0
Miscellaneous legal support workers	29.86	14.7	1,194	14.7	62,109	14.7
<b>Education, training, and library occupations</b> Primary, secondary, and special education	18.72	8.4	730	8.1	33,426	8.1
school teachers	16.87	11.9	657	11.4	29,607	11.4
Preschool and kindergarten teachers	13.07	7.8	511	7.6	24,361	7.6
Preschool teachers, except special	20.07				,501	
education	12.45	6.1	486	5.9	23,453	5.9
Elementary and middle school teachers	27.39	12.9	1,047	11.7	39,988	11.7
Elementary school teachers, except			,			
special education	28.24	14.7	1,075	13.4	41,766	13.4
Teacher assistants	11.27	4.5	428	4.9	19,823	4.9
Arts, design, entertainment, sports, and						
media occupations	31.58	16.7	1,261	15.7	65,563	15.7
Designers	27.24	9.2	1,077	8.6	56,027	8.6
Graphic designers	27.24	14.9	1,108	14.9	57,636	14.9
Interior designers	30.73	8.5	1,158	5.3	60,193	5.3
Public relations specialists	23.63	13.9	934	14.1	48,551	14.1
Healthcare practitioner and technical						
occupations	40.74	12.9	1,588	13.4	82,533	13.4
Pharmacists	56.80	12.9	2,265	1.2	117,790	1.2
Physician assistants	50.87	18.3	1,990	18.4	103,492	18.4
Registered nurses	32.03	14.2	1,225	14.3	63,703	14.3
Therapists	52.05	10.5	2,089	10.4	108,012	10.4
Dental hygienists	44.72	9.3	1,539	8.6	80,046	8.6
Diagnostic related technologists and		7.5	1,557	0.0	00,040	0.0
technicians	23.81	12.1	943	11.9	49,023	11.9
Health diagnosing and treating practitioner	23.01	12.1	215	11.9	19,025	11.9
support technicians	19.70	3.8	754	4.2	39,223	4.2
Pharmacy technicians	17.73	7.3	676	7.8	35,139	7.8
Licensed practical and licensed vocational	17.75	1.5	0,0	/.0	55,157	,.0
nurses	20.22	4.1	800	4.4	41,578	4.4
Opticians, dispensing	16.39	5.6	656	5.6	34,086	5.6
Healthcare support occupations	14.62	3.1	565	2.7	29,400	2.7
Nursing, psychiatric, and home health aides	14.02	2.7	452	2.7	29,400	2.7
Home health aides	10.98	12.6	4 <i>32</i> 390	11.1	20,275	11.1
Nursing aides, orderlies, and attendants	10.98	2.8	459	3.1	23,869	3.1
ruising alues, ordernes, and auclidalits	11.05	2.0	+37	5.1	23,009	5.1

See footnotes at end of table.

# Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

Occupation <sup>1</sup> Mean     Relative errors <sup>2</sup> Mean     Relative errors <sup>2</sup> Mean     Relative errors <sup>2</sup> Healthcare support occupationsContinued Miscellaneous bealthcare support occupations     \$15.63     3.8%     \$601     3.4%     \$31.258     3.4%       Dental assistants     13.83     3.5     681     3.2     2.8     2.8(164)     2.8       Protective service occupations     11.01     14.5     441     14.5     22.906     14.5       Security guards and gaming surveillance officers     9.81     11.0     392     11.0     20.409     11.0       Frod preparation and serving related occupations     17.88     7.2     728     7.6     37.81     7.6       First-line supervisor/managers, food preparation and serving workers     16.78     5.7     677     6.5     35.217     6.5       Cooks, fast food     10.13     6.1     395     6.6     20.517     6.6       Cooks, fast food     11.61     6.5     444     23.065     2.4       Cooks, short order     11.61     6.5     448     7.3		Hourly ea	rnings <sup>2</sup>	Weekly ea	arnings <sup>4</sup>	Annual ea	rnings <sup>5</sup>
Miscellaneous healthcare support occupations\$15.63 $3.8\%$ (\$601 $3.4\%$ (\$31,258 $3.4\%$ (\$32,414Dental assistants18.30 $3.5$ 681 $3.2$ ( $3.4\%$ ) $35,414$ ( $3.2$ ( $2.8$ ) $32,416$ $2.8$ Protective service occupations11.0114.544114.5 $22,906$ 14.5Security guards and gaming surveillance officers9.8111.0 $392$ 11.0 $20,409$ 11.0Food preparation and serving related occupations9.8111.0 $392$ 11.0 $20,409$ 11.0Food preparation and serving workers16.925.06835.8 $35,540$ 5.8Chefs and head cooks17.787.27.6 $37,831$ 7.6First-line supervisors/managers of food preparation and serving workers16.785.76776.5 $35,217$ 6.5Cooks, fast food10.136.13956620,5176.523,2273.0Cooks, institution and cafeteria12.683.65013.725,9283.7Cooks, stestaurant11.822.34463.023,2123.0Cooks, stestaurant11.616.54487.323,3207.3Cooks, restaurant11.822.34463.023,2123.0Cooks, stestaurant11.822.3314.814,584.6Jood preparation workers9.063.23314.814,522.8Bartenders <td< th=""><th>Occupation<sup>1</sup></th><th>Mean</th><th></th><th>Mean</th><th></th><th>Mean</th><th></th></td<>	Occupation <sup>1</sup>	Mean		Mean		Mean	
Miscellaneous healthcare support occupations\$15.63 $3.8\%$ (\$601 $3.4\%$ (\$31,258 $3.4\%$ (\$32,414Dental assistants18.30 $3.5$ 681 $3.2$ ( $3.4\%$ ) $35,414$ ( $3.2$ ( $2.8$ ) $32,416$ $2.8$ Protective service occupations11.0114.544114.5 $22,906$ 14.5Security guards and gaming surveillance officers9.8111.0 $392$ 11.0 $20,409$ 11.0Food preparation and serving related occupations9.8111.0 $392$ 11.0 $20,409$ 11.0Food preparation and serving workers16.925.06835.8 $35,540$ 5.8Chefs and head cooks17.787.27.6 $37,831$ 7.6First-line supervisors/managers of food preparation and serving workers16.785.76776.5 $35,217$ 6.5Cooks, fast food10.136.13956620,5176.523,2273.0Cooks, institution and cafeteria12.683.65013.725,9283.7Cooks, stestaurant11.822.34463.023,2123.0Cooks, stestaurant11.616.54487.323,3207.3Cooks, restaurant11.822.34463.023,2123.0Cooks, stestaurant11.822.3314.814,584.6Jood preparation workers9.063.23314.814,522.8Bartenders <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>							
$\begin{array}{c c c c c c c c c c c c c c c c c c c $							
Dental assistants     18.30     3.5     681     3.2     35,414     3.2       Medical assistants     13.83     3.6     542     2.8     28,164     2.8       Protective service occupations     11.01     14.5     441     14.5     22,906     14.5       Security guards and gaming surveillance officers     9.81     11.0     392     11.0     20,409     11.0       Food preparation and serving related occupations     9.81     11.0     392     11.0     20,409     11.0       First-line supervisors/managers, food preparation and serving workers     16.92     5.0     683     5.8     35,540     5.8       Cooks, fast food     10.13     6.1     3.7     2728     7.6     37,831     7.6       Cooks, institution and cafeteria     12.68     3.6     501     3.7     25,928     3.7       Cooks, institution and cafeteria     12.68     3.6     501     3.7     25,928     3.7       Cooks, institution and cafeteria     12.68     3.6     501     3.7     25,928     3.7		¢15 (2	2.00/	¢c01	2.40/	¢21 259	2.40/
Medical assistants     13.83     3.6     542     2.8     28,164     2.8       Protective service occupations     11.01     14.5     441     14.5     22,906     14.5       Security guards and gaming surveillance officers     9.81     11.0     392     11.0     20,409     11.0       Gecupations     9.81     11.0     392     11.0     20,409     11.0       Food preparation and serving related occupations     11.00     1.7     419     1.9     21,776     1.9       First-line supervisors/managers, food preparation and serving workers     16.82     5.0     683     5.8     35,540     5.8       Chefs and head cooks     17.78     7.2     728     7.6     37,831     7.6       First-line supervisors/managers of food preparation and serving workers     16.78     5.7     677     6.5     35,217     6.5       Cooks, fast food     10.13     6.1     395     6.6     20,517     6.6       Cooks, short order     11.61     6.5     4448     7.3     23,320     7.3 <tr< td=""><td></td><td></td><td></td><td>-</td><td></td><td></td><td></td></tr<>				-			
Security guards and gaming surveillance officers     9.81     11.0     392     11.0     20,409     11.0       Food preparation and serving related occupations     9.81     11.0     392     11.0     20,409     11.0       Food preparation and serving workers     16.92     5.0     683     5.8     35,540     5.8       Chefs and head cooks     17.88     7.2     728     7.6     37,831     7.6       First-line supervisors/managers of food preparation and serving workers     16.92     5.0     683     5.8     35,540     5.8       Cocks, fast food     10.13     6.1     395     6.6     20,517     6.5       Cooks, fast food     10.13     6.1     395     6.6     20,517     6.5       Cooks, trestaurant     11.82     2.3     446     3.0     23,212     3.0       Cooks, short order     10.36     8.1     407     8.4     21,145     8.4       Food preparation workers     10.36     8.1     407     8.4     17,230     4.8       Bartenders							
officers     9.81     11.0     392     11.0     20,409     11.0       Security guards     9.81     11.0     392     11.0     20,409     11.0       Food preparation and serving related occupations     11.00     1.7     419     1.9     21,776     1.9       First-line supervisors/managers, food preparation and serving workers     16.92     5.0     683     5.8     35,540     5.8       Chefs and head cooks     17.78     7.2     728     7.6     37,831     7.6       First-line supervisors/managers of food preparation and serving workers     16.78     5.7     677     6.5     35,217     6.5       Cooks, fast food     10.13     6.1     395     6.6     20,517     6.6       Cooks, isstitution and cafeteria     11.82     2.3     446     3.0     23,212     3.0       Cooks, short order     11.82     2.3     446     3.0     23,212     3.0       Cooks, short order     10.36     8.1     407     8.4     21,145     8.4       Food preparation workers	Protective service occupations	11.01	14.5	441	14.5	22,906	14.5
Security guards     9.81     11.0     392     11.0     20,409     11.0       Food preparation and serving related occupations     11.00     1.7     419     1.9     21,776     1.9       First-line supervisors/managers, food preparation and serving workers     16.92     5.0     683     5.8     35,540     5.8       Chefs and head cooks     11.00     1.7     419     1.9     21,776     1.9       First-line supervisors/managers of food preparation and serving workers     16.78     5.7     677     6.5     35,217     6.5       Cooks     cooks, fast food     10.13     6.1     395     6.6     20,517     6.6       Cooks, restaurant     11.82     2.3     446     3.0     23,212     3.0       Cooks, solutitution and cafeteria     11.82     2.3     446     3.0     23,212     3.0       Cooks, solut roter     10.36     8.1     407     8.4     21,145     8.4       Food service, tipped     8.67     2.4     318     2.8     16,552     2.8							
Food preparation and serving related occupations   11.00   1.7   419   1.9   21,776   1.9     First-line supervisors/managers, food preparation and serving workers   16.92   5.0   683   5.8   35,540   5.8     Chefs and head cooks   17.88   7.2   728   7.6   37,831   7.6     First-line supervisors/managers of food preparation and serving workers   16.78   5.7   677   6.5   35,217   6.5     Cooks, fast food   10.13   6.1   395   6.6   20,517   6.6     Cooks, fast food   10.13   6.1   395   6.6   20,517   6.6     Cooks, fast food   11.60   2.4   444   2.4   23,0065   2.4     Cooks, fast food   10.13   6.1   395   6.6   20,517   6.5     Cooks, short order   11.61   6.5   448   7.3   23,320   7.3     Food service, tipped   8.67   2.4   318   2.8   16,552   2.8     Bartenders   9.06   3.2   331   4.8   17,230   4.8     Wa		9.81	11.0	392	11.0	20,409	11.0
occupations     11.00     1.7     419     1.9     21,776     1.9       First-line supervisors/managers, food     preparation and serving workers     16.92     5.0     683     5.8     35,540     5.8       Chefs and head cooks     17.88     7.2     728     7.6     37,831     7.6       First-line supervisors/managers of food     16.78     5.7     677     6.5     35,217     6.5       Cooks     10.13     6.1     395     6.6     20,517     6.6       Cooks, institution and cafeteria     12.68     3.6     501     3.7     25,928     3.7       Cooks, institution and cafeteria     11.61     6.5     4448     7.3     23,320     7.3       Food preparation workers     10.36     8.1     407     8.4     21,145     8.4       Food service, tipped     8.67     2.4     318     2.8     16,552     2.8       Bartenders     9.06     3.2     311     4.8     17,20     4.8       Waiters and waitresses     8.43     2.5<	Security guards	9.81	11.0	392	11.0	20,409	11.0
First-line supervisors/managers, food preparation and serving workers   16.92   5.0   683   5.8   35.540   5.8     Chefs and head cooks   17.88   7.2   728   7.6   37.831   7.6     First-line supervisors/managers of food preparation and serving workers   16.78   5.7   677   6.5   35,217   6.5     Cooks, fast food   10.13   6.1   395   6.6   20,517   6.6     Cooks, institution and cafeteria   12.68   3.6   501   3.7   25,928   3.7     Cooks, restaurant   11.82   2.3   446   3.0   23,212   3.0     Cooks, shot order   11.61   6.5   448   7.3   23,320   7.3     Food preparation workers   10.36   8.1   407   8.4   21,145   8.4     Food service, tipped   8.67   2.4   318   2.8   16,552   2.8     Bartenders   9.06   3.2   331   4.8   17,200   4.8     Waiters and waitresses   8.43   2.5   308   3.1   16,038   3.1     Dining							
preparation and serving workers     16.92     5.0     683     5.8     35,540     5.8       Chefs and head cooks     17.88     7.2     728     7.6     37,831     7.6       First-line supervisors/managers of food     16.78     5.7     677     6.5     35,217     6.5       Cooks, fast food     11.60     2.0     444     2.4     23,065     2.4       Cooks, fast food     11.60     2.0     444     2.4     23,065     2.4       Cooks, restaurant     11.82     2.3     446     3.0     23,212     3.0       Cooks, restaurant     11.82     2.3     446     3.0     23,212     3.0       Cooks, short order     11.61     6.5     448     7.3     23,320     7.3       Food preparation workers     9.06     3.2     331     4.8     17,230     4.8       Waiters and waitresses     8.43     2.5     308     3.1     16,038     3.1       Dining room and cafteria attendants and     9.33     1.5     362     2.0<	<b>▲</b>	11.00	1.7	419	1.9	21,776	1.9
Chefs and head cooks17.887.27287.6 $37,831$ 7.6First-line supervisors/managers of foodpreparation and serving workers16.785.76776.5 $35,217$ 6.5CooksCooks, fast food11.602.04442.4 $23,065$ 2.4Cooks, fast food10.136.13956.620,5176.6Cooks, restaurant11.822.34463.023,2123.0Cooks, short order11.616.54487.323,3207.3Food preparation workers10.368.14078.421,1458.4Food service, tipped8.672.43182.816,5522.8Bartenders9.063.23314.817,2304.8Waiters and waitresses8.432.53083.116,0383.1Dining room and cafeteria attendants and bartender helpers9.331.53622.018,8122.0Combined food preparation and serving workers, including fast food9.291.63632.118,8942.1Counter attendants, cafeteria, food concession, and coffee shop9.546.13548.618,4038.6Dishwashers9.865.93686.819,1356.86.819,1356.8Hosts and hostesses, restaurant, lounge, and coffee shop10.126.43158.616,3608.6Building and grounds cleaning and ma		16.02	5.0	692	50	25 540	50
First-line supervisors/managers of food preparation and serving workers16.785.76776.5 $35,217$ 6.5Cooks11.602.04442.423,0652.4Cooks, fast food10.136.13956.620,5176.6Cooks, institution and cafeteria12.683.65013.725,9283.7Cooks, restaurant11.822.34463.023,2123.0Cooks, short order11.616.54487.323,3207.3Food preparation workers10.368.14078.421,1458.4Food service, tipped8.672.43182.816,5522.8Bartenders9.063.23314.817,2304.8Waiters and waitresses8.432.53083.116,0383.1Dining room and cafeteria attendants and bartender helpers9.331.53622.018,8122.0Combined food preparation and serving workers, including fast food9.291.63632.118,8942.1Counter attendants, cafeteria, food concession, and coffee shop9.546.13548.618,4038.6Dishwashers9.865.93686.819,1356.8Building and grounds cleaning and grounds cleaning and maintenance12.403.14823.625,0423.6							
preparation and serving workers16.785.76776.5 $35,217$ 6.5CooksCooks, fast food11.602.04442.4 $23,065$ 2.4Cooks, institution and cafeteria10.136.13956.620,5176.6Cooks, institution and cafeteria12.683.65013.725,9283.7Cooks, restaurant11.822.34463.023,2123.0Cooks, short order11.616.54487.323,3207.3Food preparation workers10.368.14078.421,1458.4Food service, tipped8.672.43182.816,5522.8Bartenders9.063.23314.817,2304.8Waiters and waitresses8.432.53083.116,0383.1Dining room and cafeteria attendants and bartender helpers9.331.53622.018,8122.0Combined food preparation and serving workers, including fast food9.291.63632.118,8942.1Counter attendants, cafeteria, food coffee shop9.546.13548.618,4038.6Dishwashers9.865.93686.819,1356.8Hosts and hostesses, restaurant, lounge, and coffee shop10.126.43158.616,3608.6Building and grounds cleaning and grounds cleaning and maintenance12.403.1482		17.00	1.2	120	7.0	57,651	7.0
Cooks11.602.04442.423,0652.4Cooks, fast food10.136.13956.620,5176.6Cooks, sinstitution and cafeteria12.683.65013.725,9283.7Cooks, sestaurant11.822.34463.023,2123.0Cooks, short order11.616.54487.323,3207.3Food preparation workers10.368.14078.421,1458.4Food service, tipped8.672.43182.816,5522.8Bartenders9.063.23314.817,2304.8Waiters and waitresses8.432.53083.116,0383.1Dining room and cafeteria attendants and bartender helpers8.934.63354.917,4114.9Fast food and counter workers, including fast food9.291.63632.118,8122.0Combined food preparation and serving workers, including fast food9.546.13548.618,4038.6Dishwashers9.865.93686.819,1356.86.819,1356.8Hosts and hostesses, restaurant, lounge, and coffee shop10.126.43158.616,3608.6Building and grounds cleaning and grounds cleaning and maintenance12.403.14823.625,0423.6		16 78	57	677	65	35 217	6.5
Cooks, fast food10.136.13956.620,5176.6Cooks, institution and cafeteria12.683.65013.725,9283.7Cooks, restaurant11.822.34463.023,2123.0Cooks, short order11.616.54487.323,3207.3Food preparation workers10.368.14078.421,1458.4Food service, tipped8.672.43182.816,5522.8Bartenders9.063.23314.817,2304.8Waiters and waitresses8.432.53083.116,0383.1Dining room and cafeteria attendants and bartender helpers8.934.63354.917,4114.9Fast food and counter workers9.331.53622.018,8122.0Combined food preparation and serving workers, including fast food9.291.63632.118,8942.1Counter attendants, cafeteria, food concession, and coffee shop9.546.13548.618,4038.6Dishwashers9.865.93686.819,1356.8Building and grounds cleaning and grounds cleaning and grounds cleaning and and grounds cleaning and maintenance12.403.14823.625,0423.6	1 1 0						
Cooks, institution and cafeteria   12.68   3.6   501   3.7   25.928   3.7     Cooks, restaurant   11.82   2.3   446   3.0   23,212   3.0     Cooks, short order   11.61   6.5   448   7.3   23,320   7.3     Food preparation workers   10.36   8.1   407   8.4   21,145   8.4     Food service, tipped   8.67   2.4   318   2.8   16,552   2.8     Bartenders   9.06   3.2   331   4.8   17,230   4.8     Waiters and waitresses   8.43   2.5   308   3.1   16,038   3.1     Dining room and cafeteria attendants and bartender helpers   8.93   4.6   335   4.9   17,411   4.9     Fast food and counter workers   9.33   1.5   362   2.0   18,812   2.0     Combined food preparation and serving workers, including fast food   9.29   1.6   363   2.1   18,894   2.1     Counter attendants, cafeteria, food concession, and coffee shop   9.54   6.1   354   8.6   16,360   8.6 <td></td> <td></td> <td></td> <td></td> <td></td> <td>,</td> <td></td>						,	
Cooks, restaurant $11.82$ $2.3$ $446$ $3.0$ $23,212$ $3.0$ Cooks, short order $11.61$ $6.5$ $448$ $7.3$ $23,320$ $7.3$ Food preparation workers $10.36$ $8.1$ $407$ $8.4$ $21,145$ $8.4$ Food service, tipped $8.67$ $2.4$ $318$ $2.8$ $16,552$ $2.8$ Bartenders $9.06$ $3.2$ $331$ $4.8$ $17,230$ $4.8$ Waiters and waitresses $8.43$ $2.5$ $308$ $3.1$ $16,038$ $3.1$ Dining room and cafeteria attendants and bartender helpers $8.93$ $4.6$ $335$ $4.9$ $17,411$ $4.9$ Fast food and counter workers $9.33$ $1.5$ $362$ $2.0$ $18,812$ $2.0$ Combined food preparation and serving workers, including fast food $9.29$ $1.6$ $363$ $2.1$ $18,894$ $2.1$ Counter attendants, cafeteria, food concession, and coffee shop $9.54$ $6.1$ $354$ $8.6$ $18,403$ $8.6$ Dishwashers $9.86$ $5.9$ $368$ $6.8$ $19,135$ $6.8$ Hosts and hostesses, restaurant, lounge, and coffee shop $10.12$ $6.4$ $315$ $8.6$ $16,360$ $8.6$ Building and grounds cleaning and grounds cleaning and maintenance $12.40$ $3.1$ $482$ $3.6$ $25,042$ $3.6$							
Cooks, short order11.616.54487.323,3207.3Food preparation workers10.368.14078.421,1458.4Food service, tipped $8.67$ 2.43182.816,5522.8Bartenders9.063.23314.817,2304.8Waiters and waitresses $9.06$ 3.23314.817,2304.8Dining room and cafeteria attendants and $8.43$ 2.53083.116,0383.1Dining room and cafeteria attendants and $8.93$ 4.63354.917,4114.9Fast food and counter workers $9.33$ 1.5 $362$ 2.018,8122.0Combined food preparation and serving $9.33$ 1.5 $362$ 2.018,8122.0Counter attendants, cafeteria, food $9.54$ $6.1$ $354$ $8.6$ 18,403 $8.6$ Dishwashers $9.86$ $5.9$ $368$ $6.8$ 19,135 $6.8$ Hosts and hostesses, restaurant, lounge, and coffee shop $10.12$ $6.4$ $315$ $8.6$ $16,360$ $8.6$ Building and grounds cleaning and maintenance $12.40$ $3.1$ $482$ $3.6$ $25,042$ $3.6$							
Food preparation workers   10.36   8.1   407   8.4   21,145   8.4     Food service, tipped   8.67   2.4   318   2.8   16,552   2.8     Bartenders   9.06   3.2   331   4.8   17,230   4.8     Waiters and waitresses   8.43   2.5   308   3.1   16,038   3.1     Dining room and cafeteria attendants and bartender helpers   8.93   4.6   335   4.9   17,411   4.9     Fast food and counter workers   9.33   1.5   362   2.0   18,812   2.0     Combined food preparation and serving workers, including fast food   9.29   1.6   363   2.1   18,894   2.1     Counter attendants, cafeteria, food concession, and coffee shop   9.54   6.1   354   8.6   18,403   8.6     Dishwashers   9.86   5.9   368   6.8   19,135   6.8     Hosts and hostesses, restaurant, lounge, and coffee shop   10.12   6.4   315   8.6   16,360   8.6     Building and grounds cleaning and grounds cleaning and maintenance   12.40   3.1   48				-			
Food service, tipped   8.67   2.4   318   2.8   16,552   2.8     Bartenders   9.06   3.2   331   4.8   17,230   4.8     Waiters and waitresses   8.43   2.5   308   3.1   16,038   3.1     Dining room and cafeteria attendants and bartender helpers   8.93   4.6   335   4.9   17,411   4.9     Fast food and counter workers   9.33   1.5   362   2.0   18,812   2.0     Combined food preparation and serving workers, including fast food   9.29   1.6   363   2.1   18,894   2.1     Counter attendants, cafeteria, food concession, and coffee shop   9.54   6.1   354   8.6   18,403   8.6     Dishwashers   9.86   5.9   368   6.8   19,135   6.8     Hosts and hostesses, restaurant, lounge, and coffee shop   10.12   6.4   315   8.6   16,360   8.6     Building and grounds cleaning and grounds cleaning and maintenance   12.40   3.1   482   3.6   25,042   3.6							
Bartenders   9.06   3.2   331   4.8   17,230   4.8     Waiters and waitresses   8.43   2.5   308   3.1   16,038   3.1     Dining room and cafeteria attendants and bartender helpers   8.93   4.6   335   4.9   17,411   4.9     Fast food and counter workers   9.33   1.5   362   2.0   18,812   2.0     Combined food preparation and serving workers, including fast food   9.29   1.6   363   2.1   18,894   2.1     Counter attendants, cafeteria, food concession, and coffee shop   9.54   6.1   354   8.6   18,403   8.6     Dishwashers   9.86   5.9   368   6.8   19,135   6.8     Hosts and hostesses, restaurant, lounge, and coffee shop   10.12   6.4   315   8.6   16,360   8.6     Building and grounds cleaning and grounds cleaning and maintenance   12.40   3.1   482   3.6   25,042   3.6							
Dining room and cafeteria attendants and bartender helpers8.934.63354.917,4114.9Fast food and counter workers9.331.53622.018,8122.0Combined food preparation and serving workers, including fast food9.291.63632.118,8942.1Counter attendants, cafeteria, food concession, and coffee shop9.546.13548.618,4038.6Dishwashers9.865.93686.819,1356.8Hosts and hostesses, restaurant, lounge, and coffee shop10.126.43158.616,3608.6Building and grounds cleaning and maintenance occupations12.403.14823.625,0423.6		9.06	3.2	331	4.8		4.8
bartender helpers8.934.63354.917,4114.9Fast food and counter workers9.331.53622.018,8122.0Combined food preparation and serving workers, including fast food9.291.63632.118,8942.1Counter attendants, cafeteria, food concession, and coffee shop9.546.13548.618,4038.6Dishwashers9.865.93686.819,1356.8Hosts and hostesses, restaurant, lounge, and coffee shop10.126.43158.616,3608.6Building and grounds cleaning and grounds cleaning and maintenance12.403.14823.625,0423.6	Waiters and waitresses	8.43	2.5	308	3.1	16,038	3.1
Fast food and counter workers9.331.53622.018,8122.0Combined food preparation and serving workers, including fast food9.291.63632.118,8942.1Counter attendants, cafeteria, food concession, and coffee shop9.546.13548.618,4038.6Dishwashers9.865.93686.819,1356.8Hosts and hostesses, restaurant, lounge, and coffee shop10.126.43158.616,3608.6Building and grounds cleaning and grounds cleaning and maintenance12.403.14823.625,0423.6	Dining room and cafeteria attendants and						
Combined food preparation and serving workers, including fast food	bartender helpers	8.93	4.6	335	4.9	17,411	4.9
workers, including fast food9.291.63632.118,8942.1Counter attendants, cafeteria, food concession, and coffee shop9.546.13548.618,4038.6Dishwashers9.865.93686.819,1356.8Hosts and hostesses, restaurant, lounge, and coffee shop10.126.43158.616,3608.6Building and grounds cleaning and maintenance occupations12.403.14823.625,0423.6		9.33	1.5	362	2.0	18,812	2.0
Counter attendants, cafeteria, food concession, and coffee shop9.546.13548.618,4038.6Dishwashers Hosts and hostesses, restaurant, lounge, and coffee shop9.865.93686.819,1356.8Building and grounds cleaning and maintenance occupations First-line supervisors/managers, building and grounds cleaning and maintenance12.403.14823.625,0423.6	Combined food preparation and serving						
concession, and coffee shop9.546.13548.618,4038.6Dishwashers9.865.93686.819,1356.8Hosts and hostesses, restaurant, lounge, and coffee shop10.126.43158.616,3608.6Building and grounds cleaning and maintenance occupations12.403.14823.625,0423.6		9.29	1.6	363	2.1	18,894	2.1
Dishwashers9.865.93686.819,1356.8Hosts and hostesses, restaurant, lounge, and coffee shop10.126.43158.616,3608.6Building and grounds cleaning and maintenance occupations12.403.14823.625,0423.6First-line supervisors/managers, building and grounds cleaning and maintenance12.403.14823.625,0423.6							
Hosts and hostesses, restaurant, lounge, and coffee shop10.126.43158.616,3608.6Building and grounds cleaning and maintenance occupations12.403.14823.625,0423.6First-line supervisors/managers, building and grounds cleaning and maintenance12.403.14823.625,0423.6							
coffee shop10.126.43158.616,3608.6Building and grounds cleaning and maintenance occupations12.403.14823.625,0423.6First-line supervisors/managers, building and grounds cleaning and maintenance12.403.14823.625,0423.6		9.86	5.9	368	6.8	19,135	6.8
Building and grounds cleaning and maintenance occupations12.403.14823.625,0423.6First-line supervisors/managers, building and grounds cleaning and maintenance12.403.14823.625,0423.6							
maintenance occupations12.403.14823.625,0423.6First-line supervisors/managers, building and grounds cleaning and maintenance12.403.14823.625,0423.6	coffee shop	10.12	6.4	315	8.6	16,360	8.6
First-line supervisors/managers, building and grounds cleaning and maintenance							
grounds cleaning and maintenance		12.40	3.1	482	3.6	25,042	3.6
workers 17.81   13.4   714   13.4   37,109   13.4	5						
	workers	17.81	13.4	714	13.4	37,109	13.4

See footnotes at end of table.

# Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

	Hourly ea	arnings <sup>2</sup>	Weekly ea	arnings <sup>4</sup>	Annual ea	arnings <sup>5</sup>
Occupation <sup>1</sup>	Mean	Relative error <sup>3</sup>	Mean	Relative error <sup>3</sup>	Mean	Relative error <sup>3</sup>
Building and grounds cleaning and						
maintenance occupations –Continued						
First-line supervisors/managers of	<b>A B C C</b>	<b>5</b> 004	<i><b></b></i>	<b>5 0 0</b>	<b>***</b>	<b>5 3 3</b>
housekeeping and janitorial workers	\$15.66	7.3%	\$628	7.2%	\$32,650	7.2%
Building cleaning workers	11.43	6.0	442	6.9	22,969	6.9
Janitors and cleaners, except maids and	10.45	<i></i>	100	7.0	25 427	7.0
housekeeping cleaners	12.45	6.5	490	7.0	25,437	7.0
Maids and housekeeping cleaners	9.76	3.1	367	4.0	19,100	4.0
Grounds maintenance workers	13.76	5.6	534	5.6	27,787	5.6
Landscaping and groundskeeping workers	13.35	6.6	527	6.7	27,425	6.7
Personal care and service occupations	12.05	4.0	461	4.3	23,844	4.3
First-line supervisors/managers of personal					- 7 -	
service workers	11.92	13.2	494	8.6	25,705	8.6
Miscellaneous entertainment attendants and					,	
related workers	10.52	13.0	406	15.7	20,219	15.7
Amusement and recreation attendants	10.75	14.2	434	14.9	21,461	14.9
Child care workers	10.30	5.5	404	4.8	20,695	4.8
Recreation and fitness workers	17.48	5.0	685	5.1	35,632	5.1
Sales and related occupations	21.10	4.6	839	4.8	43,380	4.8
First-line supervisors/managers, sales	21.10	1.0	037	1.0	15,500	1.0
workers	21.83	8.9	904	9.7	46,990	9.7
First-line supervisors/managers of retail	21.05	0.9	201	2.1	10,550	
sales workers	19.19	10.3	799	11.7	41,526	11.7
First-line supervisors/managers of	17.17	10.5	177	11.7	11,520	11.7
non-retail sales workers	29.43	11.7	1,200	11.2	62,382	11.2
Retail sales workers	13.43	5.8	528	6.1	27,169	6.1
Cashiers, all workers	10.81	3.3	427	3.2	22,018	3.2
Cashiers	10.81	3.3	427	3.2	22,018	3.2
Counter and rental clerks and parts	10101	0.0	,	0.2	,010	0.2
salespersons	16.75	7.7	666	7.8	34,638	7.8
Counter and rental clerks	12.04	6.9	481	6.9	25,034	6.9
Parts salespersons	17.51	7.8	695	8.0	36,162	8.0
Retail salespersons	15.03	8.4	586	9.2	30,010	9.2
Advertising sales agents	25.08	9.1	991	8.2	51,552	8.2
Insurance sales agents	45.75	25.1	1,828	25.5	95,081	25.5
Securities, commodities, and financial			-,0 <b>-</b> 0		,001	
services sales agents	70.51	26.4	2,820	26.4	146,664	26.4
Travel agents	19.85	14.1	794	14.1	41,286	14.1
Sales representatives, wholesale and	12.00	1			.1,200	
manufacturing	29.96	5.3	1,213	5.5	63,072	5.5
C		_	, -	-	y	-

See footnotes at end of table.

# Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

Mean error <sup>3</sup> Mean error <sup>3</sup> Mean   Sales and related occupations -Continued Sales representatives, wholesale and manufacturing, technical and scientific Image: Continued of the second scientific o		Hourly ea	arnings <sup>2</sup>	Weekly ea	arnings <sup>4</sup>	Annual ea	arnings <sup>5</sup>
Sales representatives, wholesale and manufacturing, technical and scientific products	Occupation <sup>1</sup>	Mean		Mean		Mean	Relative error <sup>3</sup>
Sales representatives, wholesale and manufacturing, technical and scientific products							
Sales representatives, wholesale and manufacturing, technical and scientific products	Sales and related occupations –Continued						
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Sales representatives, wholesale and						
Sales representatives, wholesale and manufacturing, except technical and scientific products $27.10$ $9.6$ $1,101$ $9.5$ $57,269$ $9.5$ Models, demonstrators, and product promoters $21.48$ $20.9$ $852$ $20.9$ $44,328$ $20.9$ Demonstrators and product promoters $21.48$ $20.9$ $852$ $20.9$ $44,328$ $20.9$ Miscellaneous sales and related workers $21.48$ $20.9$ $852$ $20.9$ $44,328$ $20.9$ Miscellaneous sales and related workers $22.10$ $16.2$ $835$ $18.3$ $43,412$ $18.3$ Office and administrative support occupations $17.60$ $1.7$ $697$ $1.7$ $36,189$ $1.7$ First-line supervisors/managers of office and administrative support workers $24.26$ $3.5$ $971$ $3.4$ $50,467$ $3.4$ Financial clerks $17.50$ $2.1$ $695$ $2.1$ $36,125$ $2.1$ Billing and posting clerks and machine operators $15.54$ $5.1$ $619$ $5.1$ $32,168$ $5.1$ Bookkeeping, accounting, and auditing clerks $16.67$ $4.2$ $3.6$ $38,601$ $3.6$ Payroll and timekeeping clerks $17.53$ $4.0$ $685$ $3.2$ $35,612$ $3.2$ Procurement clerks $16.67$ $4.2$ $666$ $4.2$ $34,651$ $4.2$ File clerks $17.20$ $8.2$ $656$ $7.6$ $34,102$ $7.6$ Hotel, motel, and resort desk clerks $11.47$ $7.0$ <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>							
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		\$38.80	14.9%	\$1,552	14.9%	\$80,707	14.9%
scientific products27.109.61,1019.557,2699.5Models, demonstrators, and product21.4820.985220.944,32820.9Demonstrators and product promoters21.4820.985220.944,32820.9Miscellaneous sales and related workers22.1016.283518.343,41218.3Office and administrative support $22.10$ 16.283518.343,41218.3occupations $17.60$ $1.7$ 697 $1.7$ 36,189 $1.7$ First-line supervisors/managers of office and administrative support workers $24.26$ $3.5$ 971 $3.4$ 50,467 $3.4$ Financial clerks $17.50$ $2.1$ 695 $2.1$ $36,125$ $2.1$ Bill and account collectors $20.24$ $9.5$ $810$ $9.5$ $42,099$ $9.5$ Billing and posting clerks and machine operators $15.54$ $5.1$ $619$ $5.1$ $32,168$ $5.1$ Bookkeeping, accounting, and auditing clerks $16.67$ $4.2$ $666$ $4.2$ $34,651$ $4.2$ Filers $14.03$ $2.8$ $553$ $3.0$ $28,758$ $3.0$ Customer service representatives $16.67$ $4.2$ $666$ $4.2$ $34,651$ $4.2$ File clerks $17.20$ $8.2$ $656$ $7.6$ $34,102$ $7.6$ Hotel, motel, and resort desk clerks $11.47$ $7.0$ $449$ $6.6$ $23,354$ $6.6$ <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>							
Models, demonstrators, and product promoters $21.48$ $20.9$ $20.9$ $852$ $852$ $20.9$ $20.9$ $44,328$ $20.9$ $20.9$ Demonstrators and product promoters $21.48$ $20.9$ $20.9$ $852$ $852$ $20.9$ $20.9$ $44,328$ $20.9$ $20.9$ Miscellaneous sales and related workers $22.10$ $16.2$ $835$ $18.3$ $43,412$ $18.3$ Office and administrative support occupations $17.60$ $1.7$ $697$ $1.7$ $36,189$ $1.7$ First-line supervisors/managers of office and administrative support workers $24.26$ $20.24$ $3.5$ $971$ $2.1$ $3.4$ $50,467$ $3.4$ $3.4$ Financial clerks $17.50$ $2.1$ $20.24$ $695$ $2.1$ $2.1$ $36,125$ $2.1$ $2.1$ Bill and account collectors $20.24$ $9.5$ $810$ $9.5$ $9.5$ $42,099$ $9.5$ $9.5$ Billing and posting clerks and machine operators $15.54$ $5.1$ $619$ $5.1$ $32,168$ $5.1$ $32,1685.1Bookkeeping, accounting, and auditingclerks17.631.6397.65.802.730,1542.730,1542.72.7Tellers14.032.85533.03.028,7583.028,7583.028,758Customer service representatives16.674.24.26664.234,6514.24.2File clerks17.70498.26567.662934,1027.6Ho$		07.10	0.6	1 101	0.5	57.260	0.5
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		27.10	9.6	1,101	9.5	57,269	9.5
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	•	21.49	20.0	057	20.0	11 220	20.0
Miscellaneous sales and related workers22.1016.283518.3 $43,412$ 18.3Office and administrative support occupations17.601.76971.736,1891.7First-line supervisors/managers of office and administrative support workers24.263.59713.450,4673.4Financial clerks17.502.16952.136,1252.1Billing and posting clerks and machine operators15.545.16195.132,1685.1Bookkeeping, accounting, and auditing clerks18.623.67423.638,6013.6Payroll and timekeeping clerks17.534.06853.235,6123.2Procurement clerks16.397.65802.730,1542.7Tellers14.032.85533.028,7583.0Customer service representatives16.674.26664.234,6514.2File clerks17.208.26567.634,1027.6Hotel, motel, and resort desk clerks15.865.96295.832,6835.8Order clerks15.865.96295.832,6835.8Order clerks15.865.96295.832,6835.8Order clerks16.495.16585.134,2115.1Receptionists and information clerks13.824.75464.728,3594.7							
Office and administrative support occupations17.601.76971.736,1891.7First-line supervisors/managers of office and administrative support workers24.26 $3.5$ 971 $3.4$ $50,467$ $3.4$ Financial clerks17.502.16952.1 $36,125$ 2.1Bill and account collectors20.249.5 $810$ $9.5$ $42,099$ $9.5$ Billing and posting clerks and machine operators15.54 $5.1$ $619$ $5.1$ $32,168$ $5.1$ Bookkeeping, accounting, and auditing clerks17.53 $4.0$ $685$ $3.2$ $35,612$ $3.2$ Procurement clerks16.39 $7.6$ $580$ $2.7$ $30,154$ $2.7$ Tellers14.03 $2.8$ $553$ $3.0$ $28,758$ $3.0$ Customer service representatives16.67 $4.2$ $666$ $4.2$ $34,651$ $4.2$ File clerks11.47 $7.0$ $449$ $6.6$ $23,354$ $6.6$ Loan interviewers and clerks15.86 $5.9$ $629$ $5.8$ $32,683$ $5.8$ Order clerks16.49 $5.1$ $658$ $5.1$ $34,211$ $5.1$ Receptionists and information clerks13.82 $4.7$ $546$ $4.7$ $28,359$ $4.7$							
occupations17.60 $1.7$ $697$ $1.7$ $36,189$ $1.7$ First-line supervisors/managers of office and administrative support workers $24.26$ $3.5$ $971$ $3.4$ $50,467$ $3.4$ Financial clerks $17.50$ $2.1$ $695$ $2.1$ $36,125$ $2.1$ Bill and account collectors $20.24$ $9.5$ $810$ $9.5$ $42,099$ $9.5$ Billing and posting clerks and machine operators $15.54$ $5.1$ $619$ $5.1$ $32,168$ $5.1$ Bookkeeping, accounting, and auditing clerks $17.53$ $4.0$ $685$ $3.2$ $35,612$ $3.2$ Procurement clerks $17.53$ $4.0$ $685$ $3.2$ $35,612$ $3.2$ Procurement clerks $16.67$ $4.2$ $666$ $4.2$ $34,651$ $4.2$ File clerks $17.20$ $8.2$ $656$ $7.6$ $34,102$ $7.6$ Hotel, motel, and resort desk clerks $11.47$ $7.0$ $449$ $6.6$ $23,354$ $6.6$ Loan interviewers and clerks $15.86$ $5.9$ $629$ $5.8$ $32,683$ $5.8$ Order clerks $16.49$ $5.1$ $658$ $5.1$ $34,211$ $5.1$ Receptionists and information clerks $13.82$ $4.7$ $546$ $4.7$ $28,359$ $4.7$	wiscenareous sales and related workers	22.10	10.2	055	10.5	75,712	10.5
occupations17.60 $1.7$ $697$ $1.7$ $36,189$ $1.7$ First-line supervisors/managers of office and administrative support workers $24.26$ $3.5$ $971$ $3.4$ $50,467$ $3.4$ Financial clerks $17.50$ $2.1$ $695$ $2.1$ $36,125$ $2.1$ Bill and account collectors $20.24$ $9.5$ $810$ $9.5$ $42,099$ $9.5$ Billing and posting clerks and machine operators $15.54$ $5.1$ $619$ $5.1$ $32,168$ $5.1$ Bookkeeping, accounting, and auditing clerks $17.53$ $4.0$ $685$ $3.2$ $35,612$ $3.2$ Procurement clerks $17.53$ $4.0$ $685$ $3.2$ $35,612$ $3.2$ Procurement clerks $16.67$ $4.2$ $666$ $4.2$ $34,651$ $4.2$ File clerks $17.20$ $8.2$ $656$ $7.6$ $34,102$ $7.6$ Hotel, motel, and resort desk clerks $11.47$ $7.0$ $449$ $6.6$ $23,354$ $6.6$ Loan interviewers and clerks $15.86$ $5.9$ $629$ $5.8$ $32,683$ $5.8$ Order clerks $16.49$ $5.1$ $658$ $5.1$ $34,211$ $5.1$ Receptionists and information clerks $13.82$ $4.7$ $546$ $4.7$ $28,359$ $4.7$	Office and administrative support						
First-line supervisors/managers of office and administrative support workers $24.26$ $3.5$ $971$ $3.4$ $50,467$ $3.4$ Financial clerks17.50 $2.1$ $695$ $2.1$ $36,125$ $2.1$ Bill and account collectors $20.24$ $9.5$ $810$ $9.5$ $42,099$ $9.5$ Billing and posting clerks and machine operators $15.54$ $5.1$ $619$ $5.1$ $32,168$ $5.1$ Bookkeeping, accounting, and auditing clerks $18.62$ $3.6$ $742$ $3.6$ $38,601$ $3.6$ Payroll and timekeeping clerks $17.53$ $4.0$ $685$ $3.2$ $35,612$ $3.2$ Procurement clerks $16.39$ $7.6$ $580$ $2.7$ $30,154$ $2.7$ Tellers $14.03$ $2.8$ $553$ $3.0$ $28,758$ $3.0$ Customer service representatives $16.67$ $4.2$ $666$ $4.2$ $34,651$ $4.2$ File clerks $11.47$ $7.0$ $449$ $6.6$ $23,354$ $6.6$ Loan interviewers and clerks $15.86$ $5.9$ $629$ $5.8$ $32,683$ $5.8$ Order clerks $16.49$ $5.1$ $658$ $5.1$ $34,211$ $5.1$ Receptionists and information clerks $13.82$ $4.7$ $546$ $4.7$ $28,359$ $4.7$		17.60	1.7	697	1.7	36.189	1.7
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	-					,	
Financial clerks17.50 $2.1$ $695$ $2.1$ $36,125$ $2.1$ Bill and account collectors $20.24$ $9.5$ $810$ $9.5$ $42,099$ $9.5$ Billing and posting clerks and machine operators $15.54$ $5.1$ $619$ $5.1$ $32,168$ $5.1$ Bookkeeping, accounting, and auditing clerks $18.62$ $3.6$ $742$ $3.6$ $38,601$ $3.6$ Payroll and timekeeping clerks $17.53$ $4.0$ $685$ $3.2$ $35,612$ $3.2$ Procurement clerks $16.39$ $7.6$ $580$ $2.7$ $30,154$ $2.7$ Tellers $14.03$ $2.8$ $553$ $3.0$ $28,758$ $3.0$ Customer service representatives $16.67$ $4.2$ $666$ $4.2$ $34,651$ $4.2$ File clerks $17.20$ $8.2$ $656$ $7.6$ $34,102$ $7.6$ Hotel, motel, and resort desk clerks $11.47$ $7.0$ $449$ $6.6$ $23,354$ $6.6$ Loan interviewers and clerks $15.86$ $5.9$ $629$ $5.8$ $32,683$ $5.8$ Order clerks $16.49$ $5.1$ $658$ $5.1$ $34,211$ $5.1$ Receptionists and information clerks $13.82$ $4.7$ $546$ $4.7$ $28,359$ $4.7$		24.26	3.5	971	3.4	50,467	3.4
Billing and posting clerks and machine operators		17.50	2.1	695	2.1	36,125	2.1
operators     15.54     5.1     619     5.1     32,168     5.1       Bookkeeping, accounting, and auditing clerks     18.62     3.6     742     3.6     38,601     3.6       Payroll and timekeeping clerks     17.53     4.0     685     3.2     35,612     3.2       Procurement clerks     16.39     7.6     580     2.7     30,154     2.7       Tellers     14.03     2.8     553     3.0     28,758     3.0       Customer service representatives     16.67     4.2     666     4.2     34,651     4.2       File clerks     17.20     8.2     656     7.6     34,102     7.6       Hotel, motel, and resort desk clerks     11.47     7.0     449     6.6     23,354     6.6       Loan interviewers and clerks     15.86     5.9     629     5.8     32,683     5.8       Order clerks     16.49     5.1     658     5.1     34,211     5.1       Receptionists and information clerks     13.82     4.7     546     <	Bill and account collectors	20.24	9.5	810	9.5	42,099	9.5
Bookkeeping, accounting, and auditing   18.62   3.6   742   3.6   38,601   3.6     Payroll and timekeeping clerks   17.53   4.0   685   3.2   35,612   3.2     Procurement clerks   16.39   7.6   580   2.7   30,154   2.7     Tellers   14.03   2.8   553   3.0   28,758   3.0     Customer service representatives   16.67   4.2   666   4.2   34,651   4.2     File clerks   17.20   8.2   656   7.6   34,102   7.6     Hotel, motel, and resort desk clerks   11.47   7.0   449   6.6   23,354   6.6     Loan interviewers and clerks   15.86   5.9   629   5.8   32,683   5.8     Order clerks   16.49   5.1   658   5.1   34,211   5.1     Receptionists and information clerks   13.82   4.7   546   4.7   28,359   4.7							
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	operators	15.54	5.1	619	5.1	32,168	5.1
Payroll and timekeeping clerks17.534.06853.235,6123.2Procurement clerks16.397.65802.730,1542.7Tellers14.032.85533.028,7583.0Customer service representatives16.674.26664.234,6514.2File clerks17.208.26567.634,1027.6Hotel, motel, and resort desk clerks11.477.04496.623,3546.6Loan interviewers and clerks15.865.96295.832,6835.8Order clerks16.495.16585.134,2115.1Receptionists and information clerks13.824.75464.728,3594.7							
Procurement clerks16.397.65802.7 $30,154$ 2.7Tellers14.032.85533.028,7583.0Customer service representatives16.674.26664.234,6514.2File clerks17.208.26567.634,1027.6Hotel, motel, and resort desk clerks11.477.04496.623,3546.6Loan interviewers and clerks15.865.96295.832,6835.8Order clerks16.495.16585.134,2115.1Receptionists and information clerks13.824.75464.728,3594.7							
Tellers14.032.85533.028,7583.0Customer service representatives16.674.26664.234,6514.2File clerks17.208.26567.634,1027.6Hotel, motel, and resort desk clerks11.477.04496.623,3546.6Loan interviewers and clerks15.865.96295.832,6835.8Order clerks16.495.16585.134,2115.1Receptionists and information clerks13.824.75464.728,3594.7							
Customer service representatives16.674.26664.234,6514.2File clerks17.208.26567.634,1027.6Hotel, motel, and resort desk clerks11.477.04496.623,3546.6Loan interviewers and clerks15.865.96295.832,6835.8Order clerks16.495.16585.134,2115.1Receptionists and information clerks13.824.75464.728,3594.7							
File clerks17.208.26567.634,1027.6Hotel, motel, and resort desk clerks11.477.04496.623,3546.6Loan interviewers and clerks15.865.96295.832,6835.8Order clerks16.495.16585.134,2115.1Receptionists and information clerks13.824.75464.728,3594.7							
Hotel, motel, and resort desk clerks11.477.04496.623,3546.6Loan interviewers and clerks15.865.96295.832,6835.8Order clerks16.495.16585.134,2115.1Receptionists and information clerks13.824.75464.728,3594.7							
Loan interviewers and clerks15.865.96295.832,6835.8Order clerks16.495.16585.134,2115.1Receptionists and information clerks13.824.75464.728,3594.7							
Order clerks     16.49     5.1     658     5.1     34,211     5.1       Receptionists and information clerks     13.82     4.7     546     4.7     28,359     4.7							
Receptionists and information clerks     13.82     4.7     546     4.7     28,359     4.7							
1 / / /							
Dispatchers, except police, fire, and		17.55	0.0	115	0.0	-10,20-	0.0
ambulance		19.55	8.6	775	8.8	40.284	8.8
Production, planning, and expediting clerks $21.21$ 7.9 848 7.9 44,115 7.9							
Shipping, receiving, and traffic clerks     14.13     4.0     565     4.0     29,367     4.0							
Stock clerks and order fillers     14.63     4.9     582     4.9     30,266     4.9						,	
Secretaries and administrative assistants 22.05 4.8 863 4.5 44,717 4.5							
Executive secretaries and administrative	Executive secretaries and administrative						
assistants 23.88 5.6 951 5.8 49,452 5.8			5.6			49,452	
						51,125	6.9
Medical secretaries     21.23     15.3     787     13.1     40,668     13.1	Medical secretaries	21.23	15.3	787	13.1	40,668	13.1

See footnotes at end of table.

# Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

	Hourly ea	arnings <sup>2</sup>	Weekly ea	arnings <sup>4</sup>	Annual ea	arnings <sup>5</sup>
Occupation <sup>1</sup>	Mean	Relative error <sup>3</sup>	Mean	Relative error <sup>3</sup>	Mean	Relative error <sup>3</sup>
Office and administrative support						
occupations – Continued						
Secretaries, except legal, medical, and executive	\$17.37	5.1%	\$691	4.9%	\$35,637	4.9%
Data entry and information processing	\$17.57	5.1%	\$091	4.9%	\$55,057	4.9%
workers	13.61	7.6	537	7.7	27,914	7.7
Data entry keyers	12.74	6.4	499	5.8	25,968	5.8
Insurance claims and policy processing						
clerks	20.62	7.3	808	7.2	42,037	7.2
Office clerks, general	15.58	3.6	617	3.6	32,008	3.6
Construction and extraction occupations	22.62	1.9	892	2.0	45,766	2.0
First-line supervisors/managers of					-	
construction trades and extraction						
workers	32.21	4.6	1,288	4.6	66,176	4.6
Carpenters	24.09	4.6	958	4.6	48,857	4.6
Cement masons, concrete finishers, and						
terrazzo workers	24.39	6.5	841	14.8	42,147	14.8
Cement masons and concrete finishers	24.39	6.5	841	14.8	42,147	14.8
Construction laborers	17.51	6.3	679	7.2	34,851	7.2
Construction equipment operators	24.32	8.9	967	8.8	46,606	8.8
Operating engineers and other	27.05	127	1 1 1 0	127	55 102	127
construction equipment operators	27.95	13.7	1,118	13.7	55,102	13.7
Drywall installers, ceiling tile installers, and	25.97	15.3	1,014	13.9	52,716	13.9
tapers Drywall and ceiling tile installers	23.97	13.5	1,014	13.9	52,710 57,498	13.9
Tapers	23.33	14.0	918	13.0	47,729	13.0
Electricians	23.33	11.3	1,128	11.3	58,654	11.3
Painters and paperhangers	19.40	6.3	771	6.6	40,084	6.6
Painters, construction and maintenance	19.26	6.6	765	6.8	39,776	6.8
Pipelayers, plumbers, pipefitters, and	= .					
steamfitters	27.27	4.0	1,091	4.0	56,720	4.0
Plumbers, pipefitters, and steamfitters	27.27	4.1	1,091	4.1	56,718	4.1
Roofers	19.13	14.1	763	14.2	39,000	14.2
Sheet metal workers	34.05	20.6	1,362	20.6	70,826	20.6
Structural iron and steel workers	29.62	5.8	1,185	5.8	61,606	5.8
Helpers, construction trades	13.82	11.1	543	12.3	28,220	12.3
Miscellaneous construction and related workers	17.60	21.6	704	21.6	34,947	21.6
					,	
Installation, maintenance, and repair occupations	23.96	2.4	961	2.4	49,949	2.4
occupations	23.70	2.7	701	2.7	т <i>у,у</i> ту	2.7

See footnotes at end of table.

# Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

	Hourly ea	rnings <sup>2</sup>	Weekly ea	arnings <sup>4</sup>	Annual ea	arnings <sup>5</sup>
Occupation <sup>1</sup>	Mean	Relative error <sup>3</sup>	Mean	Relative error <sup>3</sup>	Mean	Relative error <sup>3</sup>
Installation, maintenance, and repair						
occupations –Continued						
First-line supervisors/managers of						
mechanics, installers, and repairers	\$33.12	4.7%	\$1,336	4.8%	\$69,481	4.8%
Radio and telecommunications equipment	20.20		1 1 2 5		<b>F</b> O 0 <b>/ 9</b>	
installers and repairers	28.39	6.4	1,135	6.4	59,042	6.4
Telecommunications equipment installers	28.20	C 1	1 1 2 5	C 1	50.042	C 4
and repairers, except line installers Miscellaneous electrical and electronic	28.39	6.4	1,135	6.4	59,042	6.4
equipment mechanics, installers, and	27.14	23.7	1,104	25.4	57,417	25.4
repairers Automotive technicians and repairers	27.14	10.1	913	10.1	47,454	10.1
Automotive technicians and reparers	22.88	10.1	913 954	10.1	49,627	10.1
Automotive service technicians and	25.80	10.0	954	10.0	49,027	10.0
mechanics	22.79	11.8	909	11.8	47,243	11.8
Bus and truck mechanics and diesel engine	22.79	11.0	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	11.0	17,213	11.0
specialists	22.79	6.7	907	6.9	47,178	6.9
Heavy vehicle and mobile equipment service					- ,	
technicians and mechanics	21.78	7.9	871	7.9	45,302	7.9
Mobile heavy equipment mechanics,						
except engines	22.52	7.8	901	7.8	46,837	7.8
Heating, air conditioning, and refrigeration						
mechanics and installers	36.51	16.7	1,520	15.4	79,042	15.4
Industrial machinery installation, repair, and						
maintenance workers	19.94	4.0	792	3.7	41,198	3.7
Industrial machinery mechanics	24.06	4.7	962	4.7	50,040	4.7
Maintenance and repair workers, general	18.64	12.4	744	12.1	38,685	12.1
Maintenance workers, machinery	17.40	10.8	681	10.3	35,434	10.3
Line installers and repairers	27.07	8.9	1,083	8.9	56,301	8.9
Telecommunications line installers and	26.71	0.2	1.0.00	0.2		0.2
repairers	26.71	9.3	1,068	9.3	55,561	9.3
Miscellaneous installation, maintenance, and	15.00	0.0	(0)	0.0	21 124	0.0
repair workers	15.06	9.9	602	9.9	31,124	9.9
Helpersinstallation, maintenance, and repair workers	11.94	9.2	478	9.2	24,645	9.2
	11.74	9.2	478	9.2	24,045	9.2
Production occupations	15.69	2.9	617	2.9	31,930	2.9
First-line supervisors/managers of	15.07	2.7	017	2.7	51,750	2.7
production and operating workers	27.11	5.3	1,077	5.8	56,025	5.8
Electrical, electronics, and electromechanical			_,		,	
assemblers	11.25	11.9	439	12.8	22,842	12.8
Electrical and electronic equipment					,	
assemblers	11.58	17.4	448	18.7	23,307	18.7

See footnotes at end of table.

# Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

	Hourly ea	arnings <sup>2</sup>	Weekly ea	rnings <sup>4</sup>	Annual ea	arnings <sup>5</sup>
Occupation <sup>1</sup>	Mean	Relative error <sup>3</sup>	Mean	Relative error <sup>3</sup>	Mean	Relative error <sup>3</sup>
Production occupations – Continued						
Miscellaneous assemblers and fabricators	\$12.56	6.7%	\$483	6.9%	\$25,116	6.9%
Bakers	11.48	7.5	455	7.5	23,675	7.5
Miscellaneous food processing workers	13.95	6.1	558	6.1	29,012	6.1
Food batchmakers	13.53	8.3	541	8.3	28,133	8.3
Computer control programmers and						
operators	19.72	9.5	778	11.3	40,457	11.3
Computer-controlled machine tool						
operators, metal and plastic	19.70	9.9	777	11.7	40,398	11.7
Machine tool cutting setters, operators, and						
tenders, metal and plastic	18.88	6.6	755	6.6	39,261	6.6
Cutting, punching, and press machine						
setters, operators, and tenders, metal						
and plastic	19.21	9.3	769	9.3	39,963	9.3
Machinists	21.28	3.7	817	4.9	42,464	4.9
Welding, soldering, and brazing workers	20.22	6.3	809	6.3	42,059	6.3
Welders, cutters, solderers, and brazers	21.02	6.2	841	6.2	43,722	6.2
Bookbinders and bindery workers	16.11	23.7	597	24.2	31,044	24.2
Bindery workers	16.11	23.7	597	24.2	31,044	24.2
Printers	17.97	11.7	719	11.7	37,367	11.7
Prepress technicians and workers	27.03	13.1	1,081	13.1	56,221	13.1
Printing machine operators	15.11	9.4	604	9.4	31,393	9.4
Laundry and dry-cleaning workers	12.45	23.2	498	23.2	25,906	23.2
Sewing machine operators	8.76	8.1	345	5.9	17,939	5.9
Cabinetmakers and bench carpenters	14.54	4.6	582	4.6	30,245	4.6
Woodworking machine setters, operators,						
and tenders	12.02	10.1	471	9.7	24,371	9.7
Sawing machine setters, operators, and						
tenders, wood	12.69	9.4	493	9.9	25,477	9.9
Crushing, grinding, polishing, mixing, and						
blending workers	11.71	17.4	469	17.4	24,313	17.4
Mixing and blending machine setters,						
operators, and tenders	11.67	20.8	467	20.8	24,270	20.8
Inspectors, testers, sorters, samplers, and						
weighers	15.74	6.5	630	6.5	31,115	6.5
Packaging and filling machine operators and					-	
tenders	14.29	6.7	572	6.7	28,806	6.7
Painting workers	14.17	22.5	527	29.1	27,385	29.1
Coating, painting, and spraying machine						
setters, operators, and tenders	12.64	12.9	459	19.3	23,868	19.3
Miscellaneous production workers	13.97	9.5	551	8.7	28,672	8.7
Helpersproduction workers	10.75	9.8	429	9.9	22,327	9.9
(					-	

See footnotes at end of table.

### Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

	Hourly ea	rnings <sup>2</sup>	Weekly earnings <sup>4</sup>		Annual earnings <sup>5</sup>	
Occupation <sup>1</sup>	Mean	Relative error <sup>3</sup>	Mean	Relative error <sup>3</sup>	Mean	Relative error <sup>3</sup>
Transportation and material moving						
occupations	\$14.43	3.5%	\$573	3.8%	\$29,643	3.8%
First-line supervisors/managers of helpers,					. ,	
laborers, and material movers, hand	20.08	7.0	803	7.0	41,773	7.0
First-line supervisors/managers of						
transportation and material-moving						
machine and vehicle operators	22.14	5.7	886	5.7	46,049	5.7
Bus drivers	14.79	4.2	560	8.8	27,474	8.8
Driver/sales workers and truck drivers	16.92	3.4	685	4.6	35,543	4.6
Driver/sales workers	17.35	19.4	788	13.4	41,002	13.4
Truck drivers, heavy and tractor-trailer	18.88	2.9	762	6.1	39,450	6.1
Truck drivers, light or delivery services	14.36	6.2	573	6.3	29,775	6.3
Service station attendants	8.83	2.2	332	5.2	17,254	5.2
Industrial truck and tractor operators	13.47	4.3	539	4.3	28,018	4.3
Laborers and material movers, hand	12.41	2.6	486	2.0	25,067	2.0
Cleaners of vehicles and equipment	12.46	2.5	474	4.4	24,627	4.4
Laborers and freight, stock, and material						
movers, hand	12.77	3.5	505	3.5	26,097	3.5
Packers and packagers, hand	9.81	3.8	387	3.9	19,417	3.9

<sup>1</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees.
<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees.
<sup>3</sup> The relative standard error (RSF) is the standard error events of a standard error events of a standard error (RSF).

<sup>3</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see chapter 8 of the BLS Handbook of

Methods, at http://www.bls.gov/opub/hom/homch8\_a.htm.

 4 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees, exclusive of overtime.
5 Mean annual earnings are the straight time and

<sup>5</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.