| Occupational group ${ }^{3}$ | Goods producing |  |  | Service providing |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mining | Construction | Manufacturing | Trade, transportation, and utilities |  |  |  |  | Financial activities |
|  |  |  |  | All | Wholesale trade | Retail trade | Transportation <br> and <br> warehousing | Utilities | All |
| All workers ............................... | \$30.35 | - | \$21.63 | \$17.60 | - | \$13.98 | \$21.02 | \$32.90 | \$26.16 |
| Management, professional, and related $\qquad$ <br> Management, business, and | 51.38 | - | 39.39 | 37.47 | - | 34.86 | 37.65 | 40.43 | 38.70 |
| financial | 54.05 | - | 42.94 | 40.43 | - | 38.75 | 38.08 | 43.00 | 38.86 |
| Professional and related ......... | 48.76 | - | 37.03 | 33.79 | - | 31.74 | 35.92 | 38.07 | 38.06 |
| Service ................................... | - | - | 14.73 | 12.85 | - | 10.98 | 21.31 | 21.97 | 13.38 |
| Sales and office ....................... | 20.60 | - | 19.46 | 14.49 | - | 12.48 | 17.70 | 22.73 | 19.84 |
| Sales and related ................... | 42.93 | - | 27.84 | 14.43 | - | 12.56 | 29.01 | 33.41 | 32.92 |
| Office and administrative support | 19.54 | - | 17.44 | 14.60 | - | 12.23 | 16.95 | 22.34 | 16.34 |
| Natural resources, construction, and maintenance | 23.28 | - | 21.83 | 21.39 | - | 18.86 | 22.11 | 32.05 | 18.17 |
| Installation, maintenance, and repair $\qquad$ | 23.05 | - | 22.59 | 21.30 | - | 18.94 | 22.29 | 32.36 | 18.03 |
| Production, transportation, and material moving | 22.79 | - | 16.39 | 16.56 | - | 12.05 | 20.24 | 30.24 | 15.35 |
| Production ........................... | 25.82 | - | 16.70 | 16.10 | - | 14.36 | 20.02 | 32.15 | 19.88 |
| Transportation and material moving $\qquad$ | 20.78 | - | 14.73 | 16.64 | - | 11.33 | 20.25 | 25.69 | 14.45 |

[^0]| Occupational group ${ }^{3}$ | Service providing |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Financial activities |  | Education and health services |  |  | Leisure and hospitality |  |  | Other services |
|  | Finance <br> and <br> insurance | Real estate and rental and leasing | All | Educational services | Health care and social assistance | All | Arts, entertainment, and recreation | Accommodati- <br> on and food services |  |
| All workers ............................... | \$27.52 | \$21.14 | \$21.65 | \$28.73 | \$20.75 | \$10.04 | \$14.42 | \$9.34 | \$18.28 |
| Management, professional, and related $\qquad$ <br> Management, business, and | 39.11 | 36.32 | 29.85 | 34.08 | 29.07 | 27.10 | 28.79 | 25.31 | 30.99 |
| financial | 39.15 | 37.40 | 33.65 | 35.71 | 32.85 | 26.97 | 29.30 | 25.62 | 34.97 |
| Professional and related ......... | 38.96 | 28.83 | 29.35 | 33.65 | 28.64 | 27.37 | 28.31 | 22.87 | 24.82 |
| Service ............................... | 16.95 | 13.01 | 12.07 | 14.41 | 11.98 | 8.82 | 11.09 | 8.56 | 12.38 |
| Sales and office ........................ | 20.34 | 16.97 | 15.77 | 17.59 | 15.50 | 12.02 | 12.75 | 11.77 | 15.07 |
| Sales and related .................. | 39.16 | 16.67 | 18.49 | 18.54 | 18.46 | 11.44 | 11.32 | 11.49 | 13.70 |
| Office and administrative support $\qquad$ | 16.24 | 17.17 | 15.69 | 17.51 | 15.43 | 12.50 | 13.90 | 12.01 | 15.55 |
| Natural resources, construction, and maintenance | 21.20 | 18.06 | 20.24 | 22.75 | 19.50 | 16.39 | 17.70 | 15.71 | 19.62 |
| Installation, maintenance, and repair $\qquad$ | 20.43 | 17.94 | 19.53 | 22.14 | 18.96 | 15.97 | 17.15 | 15.42 | 19.50 |
| Production, transportation, and material moving | 25.64 | 14.81 | 13.14 | 16.32 | 12.98 | 10.01 | 13.18 | 9.71 | 13.05 |
| Production ........................... | 19.61 | 19.93 | 13.27 | 19.14 | 13.09 | 12.55 | 18.30 | 12.07 | 12.88 |
| Transportation and material moving $\qquad$ | - | 13.93 | 13.04 | 15.28 | 12.90 | 8.76 | 10.97 | 8.54 | 13.28 |

[^1]unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.


[^0]:    See footnotes at end of table.

[^1]:    1 Industry sectors are classified according to the 2007 North American Industry Classification System (NAICS).
    2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

    3 The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800

