

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$21.26	\$17.51	\$845	\$696	39.7	\$42,877	\$35,838	2,017
<b>Management occupations</b> .....	41.13	36.99	1,669	1,510	40.6	86,339	77,823	2,099
Chief executives .....	57.77	47.09	2,355	1,883	40.8	122,446	97,939	2,120
General and operations managers .....	38.39	33.65	1,620	1,414	42.2	84,092	73,549	2,191
Marketing and sales managers Marketing managers .....	48.26	46.01	1,988	1,843	41.2	103,394	95,826	2,142
Sales managers .....	47.49	41.51	1,897	1,661	39.9	98,646	86,347	2,077
Sales managers .....	48.80	49.23	2,056	2,300	42.1	106,923	119,613	2,191
Administrative services managers .....	32.92	32.21	1,317	1,288	40.0	68,477	66,997	2,080
Computer and information systems managers .....	47.19	42.39	1,897	1,731	40.2	98,662	90,002	2,091
Financial managers .....	41.02	35.57	1,654	1,423	40.3	86,033	73,988	2,097
Human resources managers ...	35.92	33.09	1,428	1,324	39.8	74,270	68,823	2,068
Industrial production managers .....	61.05	43.34	2,447	1,734	40.1	127,243	90,147	2,084
Transportation, storage, and distribution managers .....	41.83	41.78	1,673	1,671	40.0	87,000	86,894	2,080
Construction managers .....	30.15	25.43	1,226	1,271	40.7	63,771	66,077	2,115
Education administrators .....	37.97	36.73	1,506	1,489	39.7	74,177	72,964	1,953
Education administrators, elementary and secondary school .....	46.56	45.14	1,830	1,737	39.3	88,351	83,113	1,898
Education administrators, postsecondary .....	32.20	25.80	1,287	1,032	40.0	65,517	59,070	2,035
Engineering managers .....	51.58	56.65	2,101	2,266	40.7	109,253	117,832	2,118
Food service managers .....	–	–	931	738	44.3	48,421	38,353	2,303
Medical and health services managers .....	46.22	34.18	1,860	1,367	40.2	96,717	71,101	2,093
Social and community service managers .....	26.28	30.07	1,036	1,203	39.4	53,885	62,548	2,050
<b>Business and financial operations occupations</b> .....	28.42	25.91	1,140	1,021	40.1	58,828	53,040	2,070
Buyers and purchasing agents Purchasing agents, except wholesale, retail, and farm products .....	26.31	25.00	1,056	1,000	40.1	54,895	52,000	2,086
Claims adjusters, appraisers, examiners, and investigators .....	24.41	24.90	980	962	40.2	50,979	49,999	2,088
Claims adjusters, appraisers, examiners, and investigators .....	24.04	24.81	948	991	39.4	43,794	45,981	1,822

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Business and financial operations occupations</b> –Continued								
Claims adjusters, examiners, and investigators .....	\$23.95	\$24.81	\$945	\$991	39.5	\$43,556	\$45,824	1,818
Compliance officers, except agriculture, construction, health and safety, and transportation .....	27.86	25.58	1,113	1,023	39.9	57,853	53,206	2,077
Cost estimators .....	31.20	31.42	1,289	1,257	41.3	67,006	65,354	2,148
Human resources, training, and labor relations specialists .....	28.51	29.60	1,161	1,178	40.7	60,243	61,235	2,113
Employment, recruitment, and placement specialists .....	22.13	20.61	892	825	40.3	46,353	42,877	2,095
Compensation, benefits, and job analysis specialists .....	24.76	25.89	987	1,036	39.9	51,339	53,860	2,073
Training and development specialists .....	33.33	31.44	1,315	1,179	39.5	68,054	61,300	2,042
Management analysts .....	36.90	32.55	1,475	1,302	40.0	76,706	67,704	2,079
Accountants and auditors .....	27.07	25.50	1,094	1,025	40.4	56,873	53,290	2,101
Appraisers and assessors of real estate .....	24.67	23.31	987	932	40.0	51,310	48,485	2,080
Credit analysts .....	30.74	28.74	1,221	1,131	39.7	63,493	58,802	2,066
Financial analysts and advisors .....	29.51	26.20	1,178	1,036	39.9	61,272	53,893	2,076
Financial analysts .....	28.40	26.49	1,132	1,058	39.9	58,877	54,995	2,073
Insurance underwriters .....	26.72	21.67	1,069	867	40.0	55,569	45,063	2,080
Loan counselors and officers	30.41	22.50	1,214	900	39.9	63,105	46,800	2,075
Loan counselors .....	22.77	21.54	911	862	40.0	47,368	44,805	2,080
Loan officers .....	31.54	22.50	1,258	900	39.9	65,409	46,800	2,074
<b>Computer and mathematical science occupations</b> .....	32.53	30.81	1,303	1,244	40.1	67,636	64,676	2,079
Computer programmers .....	30.12	28.46	1,201	1,138	39.9	62,450	59,191	2,074
Computer software engineers	38.41	36.15	1,548	1,452	40.3	80,490	75,504	2,095
Computer software engineers, applications	39.11	35.12	1,584	1,415	40.5	82,391	73,590	2,107

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Computer and mathematical science occupations</b> –Continued								
Computer software engineers, systems software .....	\$37.45	\$37.98	\$1,498	\$1,519	40.0	\$77,904	\$79,003	2,080
Computer support specialists .....	23.84	23.15	956	923	40.1	49,700	48,000	2,084
Computer systems analysts ....	36.64	36.42	1,457	1,423	39.8	75,659	73,991	2,065
Network and computer systems administrators .....	31.41	31.73	1,267	1,310	40.3	65,111	67,546	2,073
Network systems and data communications analysts .....	30.68	27.88	1,227	1,115	40.0	63,807	57,990	2,080
Actuaries .....	42.96	41.83	1,717	1,673	40.0	89,278	87,000	2,078
<b>Architecture and engineering occupations</b> .....	30.88	29.66	1,240	1,186	40.2	64,328	61,691	2,083
Engineers .....	37.21	36.46	1,499	1,467	40.3	77,957	76,294	2,095
Civil engineers .....	27.39	27.40	1,114	1,085	40.7	57,924	56,415	2,115
Electrical and electronics engineers .....	39.28	38.24	1,581	1,570	40.3	82,211	81,619	2,093
Electrical engineers .....	37.52	36.98	1,519	1,530	40.5	78,999	79,535	2,105
Industrial engineers, including health and safety .....	31.73	32.45	1,305	1,298	41.1	67,863	67,488	2,139
Industrial engineers .....	31.71	32.45	1,307	1,298	41.2	67,947	67,488	2,143
Mechanical engineers .....	34.72	33.50	1,389	1,340	40.0	72,224	69,680	2,080
Drafters .....	21.52	20.95	850	838	39.5	44,224	43,576	2,055
Architectural and civil drafters .....	21.17	18.10	821	724	38.8	42,691	37,648	2,017
Mechanical drafters .....	22.49	20.95	900	838	40.0	46,789	43,576	2,080
Engineering technicians, except drafters .....	24.31	22.82	973	913	40.0	50,571	47,464	2,080
Civil engineering technicians .....	18.85	18.05	754	722	40.0	39,204	37,544	2,080
Electrical and electronic engineering technicians .....	24.25	22.68	970	907	40.0	50,436	47,174	2,080
Mechanical engineering technicians .....	20.93	20.02	837	801	40.0	43,539	41,642	2,080
<b>Life, physical, and social science occupations</b> .....	27.72	25.51	1,113	1,003	40.1	54,967	46,780	1,983
Life scientists .....	29.29	24.61	1,194	983	40.8	56,667	48,664	1,935
Biological scientists .....	21.40	21.23	856	849	40.0	44,507	44,148	2,080

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Life, physical, and social science occupations</b> –Continued								
Medical scientists .....	\$28.66	\$24.57	\$1,147	\$983	40.0	\$51,461	\$33,868	1,795
Physical scientists .....	29.46	27.40	1,178	1,096	40.0	61,269	56,992	2,080
Chemists and materials scientists .....	30.33	27.40	1,213	1,096	40.0	63,081	56,992	2,080
Chemists .....	30.63	27.40	1,225	1,096	40.0	63,708	56,992	2,080
Market and survey researchers .....	38.86	32.15	1,554	1,286	40.0	80,828	66,880	2,080
Market research analysts ...	38.86	32.15	1,554	1,286	40.0	80,828	66,880	2,080
Psychologists .....	31.47	29.48	1,259	1,179	40.0	50,888	46,780	1,617
Clinical, counseling, and school psychologists ....	31.47	29.48	1,259	1,179	40.0	50,888	46,780	1,617
<b>Community and social services occupations</b> .....	19.84	18.25	788	726	39.7	40,098	37,500	2,021
Counselors .....	20.28	18.75	794	736	39.2	40,181	38,110	1,981
Educational, vocational, and school counselors ..	21.35	15.55	814	622	38.1	38,856	35,200	1,820
Rehabilitation counselors ..	17.71	15.05	681	602	38.4	35,387	31,304	1,998
Social workers .....	20.86	18.03	833	721	39.9	41,757	37,500	2,002
Child, family, and school social workers .....	23.51	20.00	933	800	39.7	41,592	38,198	1,769
Mental health and substance abuse social workers .....	14.66	14.76	587	590	40.0	30,513	30,701	2,082
Miscellaneous community and social service specialists .....	17.54	16.55	702	662	40.0	36,351	34,278	2,072
Probation officers and correctional treatment specialists .....	20.80	20.24	832	810	40.0	43,257	42,099	2,080
Social and human service assistants .....	15.41	13.87	616	555	40.0	32,057	28,850	2,080
<b>Legal occupations</b> .....	35.63	31.72	1,422	1,195	39.9	73,919	62,150	2,075
Lawyers .....	46.99	40.63	1,862	1,625	39.6	96,850	84,510	2,061
Judges, magistrates, and other judicial workers .....	56.45	62.08	2,258	2,483	40.0	117,417	129,124	2,080
Paralegals and legal assistants	23.96	21.15	961	808	40.1	49,997	42,006	2,087

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Education, training, and library occupations .....</b>	\$33.01	\$30.61	\$1,267	\$1,201	38.4	\$49,123	\$45,901	1,488
Postsecondary teachers .....	55.66	42.65	2,196	1,664	39.5	87,847	65,701	1,578
Math and computer teachers, postsecondary	36.51	33.08	1,449	1,323	39.7	54,179	47,713	1,484
Mathematical science teachers, postsecondary .....	36.51	33.08	1,449	1,323	39.7	54,179	47,713	1,484
Life sciences teachers, postsecondary .....	85.57	98.97	3,312	3,959	38.7	131,938	154,393	1,542
Biological science teachers, postsecondary .....	85.57	98.97	3,312	3,959	38.7	131,938	154,393	1,542
Physical sciences teachers, postsecondary .....	46.44	42.96	1,842	1,611	39.7	72,243	62,825	1,556
Social sciences teachers, postsecondary .....	44.68	40.30	1,578	1,426	35.3	60,753	55,620	1,360
Arts, communications, and humanities teachers, postsecondary .....	43.49	41.60	1,714	1,664	39.4	64,890	59,905	1,492
English language and literature teachers, postsecondary .....	47.76	47.98	1,895	1,900	39.7	72,466	72,696	1,517
Miscellaneous postsecondary teachers	38.46	33.88	1,521	1,351	39.6	64,333	57,179	1,673
Primary, secondary, and special education school teachers .....	33.06	31.53	1,274	1,232	38.5	47,849	46,524	1,447
Preschool and kindergarten teachers .....	31.55	30.24	1,223	1,134	38.8	47,048	43,326	1,491
Kindergarten teachers, except special education .....	35.41	36.07	1,360	1,352	38.4	48,732	49,759	1,376
Elementary and middle school teachers .....	32.71	31.33	1,258	1,226	38.5	47,086	46,524	1,439
Elementary school teachers, except special education .....	32.17	31.10	1,243	1,224	38.6	46,551	46,524	1,447
Middle school teachers, except special and vocational education	34.72	33.62	1,314	1,267	37.8	49,017	47,248	1,412
Secondary school teachers	33.36	31.62	1,294	1,235	38.8	48,673	46,778	1,459

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Education, training, and library occupations</b> –Continued								
Secondary school teachers, except special and vocational education	\$33.65	\$32.09	\$1,304	\$1,251	38.8	\$49,016	\$46,994	1,457
Vocational education teachers, secondary school .....	27.58	28.45	1,084	1,067	39.3	41,503	38,833	1,505
Special education teachers	35.94	34.91	1,355	1,329	37.7	51,444	50,077	1,432
Special education teachers, preschool, kindergarten, and elementary school ....	33.59	31.74	1,261	1,172	37.5	46,817	43,794	1,394
Special education teachers, middle school .....	40.13	39.12	1,512	1,474	37.7	57,455	56,328	1,432
Other teachers and instructors	25.23	25.34	978	979	38.8	38,253	39,397	1,516
Librarians .....	27.07	27.35	1,059	1,094	39.1	48,756	50,357	1,801
Instructional coordinators .....	30.77	31.53	1,231	1,261	40.0	58,796	58,763	1,911
Teacher assistants .....	12.11	11.67	433	403	35.8	16,702	15,620	1,379
<b>Arts, design, entertainment, sports, and media occupations</b> .....	22.95	20.19	890	753	38.8	46,276	39,141	2,017
Designers .....	21.14	16.50	840	654	39.7	43,673	33,991	2,066
Graphic designers .....	16.80	16.25	671	650	39.9	34,881	33,800	2,076
News analysts, reporters and correspondents .....	31.11	32.60	1,193	1,304	38.3	62,032	67,787	1,994
Reporters and correspondents .....	28.57	32.59	1,090	1,202	38.2	56,689	62,500	1,985
Public relations specialists .....	36.09	42.98	1,444	1,719	40.0	75,063	89,398	2,080
Writers and editors .....	19.96	18.68	799	747	40.0	41,526	38,850	2,080
Editors .....	20.86	18.82	834	753	40.0	43,385	39,141	2,080
Broadcast and sound engineering technicians and radio operators .....	25.86	22.16	1,034	886	40.0	53,793	46,093	2,080
<b>Healthcare practitioner and technical occupations</b> .....	30.11	24.07	1,182	927	39.3	60,783	46,983	2,019
Pharmacists .....	55.03	55.50	2,226	2,224	40.4	115,730	115,669	2,103
Physicians and surgeons .....	97.23	87.35	4,035	3,501	41.5	209,822	182,042	2,158

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare practitioner and technical occupations</b> –Continued								
Registered nurses .....	\$28.72	\$27.20	\$1,109	\$1,044	38.6	\$57,049	\$53,890	1,986
Therapists .....	33.75	30.85	1,324	1,222	39.2	58,601	57,898	1,736
Physical therapists .....	29.94	29.06	1,186	1,162	39.6	61,182	60,387	2,044
Speech-language pathologists .....	34.79	30.54	1,346	1,222	38.7	52,488	52,014	1,509
Clinical laboratory technologists and technicians .....	21.76	21.69	870	868	40.0	45,230	45,115	2,079
Medical and clinical laboratory technologists .....	23.03	22.17	921	887	40.0	47,867	46,114	2,078
Medical and clinical laboratory technicians .....	18.80	17.86	752	714	40.0	39,111	37,149	2,080
Diagnostic related technologists and technicians .....	26.10	25.51	1,021	1,020	39.1	53,083	53,050	2,034
Radiologic technologists and technicians .....	25.25	25.50	989	1,020	39.2	51,422	53,019	2,036
Emergency medical technicians and paramedics .....	17.51	16.65	719	666	41.0	37,371	34,632	2,134
Health diagnosing and treating practitioner support technicians .....	14.10	13.96	557	558	39.5	28,977	29,037	2,055
Pharmacy technicians .....	12.75	12.91	508	516	39.8	26,393	26,853	2,071
Surgical technologists .....	17.24	17.50	676	665	39.2	35,169	34,557	2,039
Licensed practical and licensed vocational nurses .....	18.35	18.50	722	735	39.4	37,546	38,220	2,046
Medical records and health information technicians .....	16.13	15.63	631	584	39.1	32,829	30,389	2,036
Miscellaneous health technologists and technicians .....	22.07	22.18	883	887	40.0	45,898	46,134	2,080
<b>Healthcare support occupations</b> .....	13.08	12.24	502	458	38.4	26,105	23,816	1,996
Nursing, psychiatric, and home health aides .....	11.37	10.83	441	415	38.8	22,947	21,567	2,019
Home health aides .....	11.41	10.83	448	433	39.3	23,298	22,518	2,041
Nursing aides, orderlies, and attendants .....	11.34	10.86	438	410	38.6	22,776	21,320	2,008

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare support occupations –Continued</b>								
Miscellaneous healthcare								
support occupations .....	\$15.03	\$15.40	\$570	\$564	37.9	\$29,599	\$29,328	1,969
Dental assistants .....	15.96	16.09	584	570	36.6	30,348	29,642	1,902
Medical assistants .....	13.68	13.75	541	550	39.6	28,133	28,598	2,057
Pharmacy aides .....	13.05	11.33	514	453	39.4	26,710	23,566	2,047
<b>Protective service occupations</b>								
First-line	17.14	14.90	702	596	41.0	36,434	30,930	2,125
supervisors/managers, law enforcement workers .....	39.68	41.92	1,587	1,677	40.0	82,527	87,194	2,080
First-line								
supervisors/managers of police and detectives .....	40.49	41.94	1,619	1,678	40.0	84,209	87,244	2,080
Fire fighters .....	19.02	19.96	970	979	51.0	50,463	50,903	2,653
Bailiffs, correctional officers, and jailers .....	16.99	15.38	680	615	40.0	35,347	31,990	2,081
Correctional officers and jailers .....	16.98	15.38	680	615	40.0	35,340	31,990	2,081
Police officers .....	25.22	25.88	1,009	1,035	40.0	52,484	53,835	2,081
Police and sheriff's patrol officers .....	25.22	25.88	1,009	1,035	40.0	52,484	53,835	2,081
Security guards and gaming surveillance officers .....	11.81	11.00	472	440	40.0	24,421	22,880	2,068
Security guards .....	11.78	11.00	471	440	40.0	24,369	22,880	2,068
<b>Food preparation and serving related occupations .....</b>								
First-line	9.56	9.25	366	360	38.3	18,635	18,188	1,950
supervisors/managers, food preparation and serving workers .....	14.12	12.80	581	512	41.1	29,605	26,618	2,097
Chefs and head cooks .....	16.90	13.10	712	531	42.2	33,320	27,615	1,972
First-line								
supervisors/managers of food preparation and serving workers .....	13.72	12.80	562	512	41.0	29,023	26,618	2,116
Cooks .....	10.62	10.16	408	400	38.4	20,290	19,112	1,911
Cooks, institution and cafeteria .....	10.82	10.16	405	400	37.4	17,839	16,203	1,649
Cooks, restaurant .....	10.76	10.50	411	404	38.2	21,375	21,000	1,986
Food preparation workers .....	8.96	8.50	342	325	38.2	17,474	16,888	1,950

See footnotes at end of table.



**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Food preparation and serving related occupations</b>								
–Continued								
Food service, tipped .....	\$5.27	\$4.00	\$190	\$145	36.0	\$9,876	\$7,550	1,873
Bartenders .....	6.77	7.25	246	254	36.3	12,766	13,195	1,887
Waiters and waitresses .....	4.41	3.63	158	141	35.8	8,222	7,342	1,863
Fast food and counter workers .....	8.98	8.70	343	340	38.2	17,440	17,472	1,942
Combined food preparation and serving workers, including fast food .....	9.00	8.74	344	340	38.2	17,453	17,534	1,939
Dishwashers .....	9.08	9.25	359	356	39.5	18,658	18,525	2,055
<b>Building and grounds cleaning and maintenance occupations</b> .....	12.90	12.25	512	488	39.7	26,000	24,681	2,015
First-line supervisors/managers, building and grounds cleaning and maintenance workers .....	14.67	15.00	583	600	39.8	29,456	30,638	2,008
First-line supervisors/managers of housekeeping and janitorial workers .....	14.72	15.00	585	600	39.7	30,417	31,200	2,067
Building cleaning workers .....	12.54	11.87	496	470	39.5	25,698	24,311	2,049
Janitors and cleaners, except maids and housekeeping cleaners .....	13.29	12.70	528	505	39.7	27,345	25,809	2,057
Maids and housekeeping cleaners .....	10.04	9.67	391	378	38.9	20,306	19,656	2,022
Grounds maintenance workers .....	14.09	12.90	576	560	40.8	25,843	24,067	1,834
Landscaping and groundskeeping workers .....	14.38	12.67	591	560	41.1	26,059	24,067	1,812
<b>Personal care and service occupations</b> .....	12.58	11.35	484	454	38.5	24,870	23,504	1,977
Gaming services workers .....	7.38	6.43	293	255	39.7	15,256	13,250	2,066
Gaming dealers .....	6.36	6.37	252	250	39.7	13,124	13,000	2,063
Barbers and cosmetologists .....	12.11	10.00	447	395	36.9	23,258	20,561	1,921

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Personal care and service occupations –Continued</b>								
Hairdressers, hairstylists, and cosmetologists .....	\$12.11	\$10.00	\$447	\$395	36.9	\$23,258	\$20,561	1,921
Child care workers .....	10.79	10.95	430	438	39.8	21,923	21,840	2,033
Personal and home care aides	10.11	9.50	388	360	38.4	20,183	18,720	1,997
Recreation and fitness workers .....	14.62	13.75	577	550	39.4	27,457	28,538	1,878
Recreation workers .....	14.62	13.75	577	550	39.4	27,457	28,538	1,878
<b>Sales and related occupations</b>	19.42	13.56	778	540	40.0	40,333	28,080	2,077
First-line supervisors/managers, sales workers .....	19.65	16.21	799	652	40.7	41,342	34,424	2,104
First-line supervisors/managers of retail sales workers ..	17.78	15.94	724	644	40.7	37,411	33,663	2,105
First-line supervisors/managers of non-retail sales workers .....	28.36	20.07	1,147	803	40.4	59,620	41,750	2,102
Retail sales workers .....	13.16	10.75	521	422	39.6	26,990	21,944	2,051
Cashiers, all workers .....	10.09	10.00	396	400	39.3	20,457	20,800	2,027
Cashiers .....	10.16	10.00	399	400	39.2	20,586	20,800	2,025
Counter and rental clerks and parts salespersons ..	16.11	15.00	643	600	39.9	33,420	31,200	2,075
Counter and rental clerks	12.79	13.00	506	504	39.6	26,336	26,202	2,060
Parts salespersons .....	17.21	17.90	688	716	40.0	35,800	37,232	2,080
Retail salespersons .....	14.52	11.74	577	464	39.7	29,931	24,128	2,062
Insurance sales agents .....	29.77	24.81	1,180	930	39.6	61,370	48,372	2,061
Securities, commodities, and financial services sales agents .....	–	–	3,094	2,030	40.7	160,914	105,585	2,119
Sales representatives, wholesale and manufacturing .....	28.17	22.23	1,171	913	41.6	60,909	47,499	2,162
Sales representatives, wholesale and manufacturing, technical and scientific products .....	32.79	30.41	1,328	1,292	40.5	69,045	67,204	2,106

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Sales and related occupations</b>								
–Continued								
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	\$26.64	\$22.23	\$1,118	\$913	42.0	\$58,124	\$47,499	2,182
Telemarketers .....	10.13	8.20	401	326	39.6	20,850	16,952	2,057
Miscellaneous sales and related workers .....	15.14	12.32	603	493	39.8	31,336	25,626	2,070
<b>Office and administrative support occupations</b> .....	15.72	14.72	624	586	39.7	32,304	30,266	2,055
First-line supervisors/managers of office and administrative support workers .....	21.86	18.94	878	754	40.2	45,680	39,229	2,089
Switchboard operators, including answering service .....	11.84	11.79	474	472	40.0	24,635	24,523	2,080
Financial clerks .....	14.44	13.68	572	540	39.6	29,717	28,080	2,059
Bill and account collectors	13.87	13.40	555	536	40.0	28,848	27,880	2,080
Billing and posting clerks and machine operators	14.22	13.68	566	547	39.8	29,453	28,454	2,071
Bookkeeping, accounting, and auditing clerks .....	14.99	14.42	592	570	39.5	30,766	29,640	2,052
Payroll and timekeeping clerks .....	17.55	17.32	702	693	40.0	36,496	36,024	2,080
Procurement clerks .....	17.33	15.52	693	621	40.0	36,053	32,277	2,080
Tellers .....	11.38	11.10	447	440	39.3	23,233	22,880	2,042
Brokerage clerks .....	16.22	15.94	649	638	40.0	33,727	33,155	2,080
Court, municipal, and license clerks .....	14.51	13.02	580	521	40.0	30,156	27,077	2,078
Credit authorizers, checkers, and clerks .....	13.74	13.43	549	537	40.0	28,571	27,924	2,080
Customer service representatives .....	15.05	14.11	600	563	39.9	31,010	29,264	2,061
Eligibility interviewers, government programs .....	18.80	18.40	752	736	40.0	39,096	38,280	2,080
Interviewers, except eligibility and loan .....	12.45	12.06	498	482	40.0	25,873	25,085	2,079
Loan interviewers and clerks	15.26	15.66	606	590	39.7	31,522	30,680	2,065
New accounts clerks .....	12.96	12.75	515	510	39.7	26,763	26,520	2,065

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Order clerks .....	\$15.29	\$15.09	\$610	\$603	39.9	\$31,732	\$31,379	2,075
Human resources assistants, except payroll and timekeeping .....	17.04	15.30	682	612	40.0	35,439	31,824	2,080
Receptionists and information clerks .....	12.96	12.68	511	499	39.4	26,571	25,938	2,050
Dispatchers .....	16.42	15.88	660	635	40.2	34,299	33,020	2,089
Police, fire, and ambulance dispatchers .....	16.07	16.31	643	652	40.0	33,418	33,925	2,080
Dispatchers, except police, fire, and ambulance .....	16.58	15.88	667	635	40.3	34,709	33,020	2,094
Production, planning, and expediting clerks .....	21.26	20.47	850	819	40.0	44,214	42,578	2,080
Shipping, receiving, and traffic clerks .....	12.95	12.43	513	492	39.6	26,690	25,563	2,062
Stock clerks and order fillers	14.54	14.20	577	560	39.7	29,992	29,120	2,063
Secretaries and administrative assistants .....	17.60	16.65	698	662	39.7	35,708	34,320	2,029
Executive secretaries and administrative assistants .....	18.85	17.95	752	718	39.9	39,065	37,336	2,073
Legal secretaries .....	17.83	14.80	716	592	40.1	37,214	30,784	2,087
Medical secretaries .....	15.84	15.00	618	591	39.0	32,153	30,722	2,030
Secretaries, except legal, medical, and executive	16.62	16.55	655	656	39.4	32,523	32,141	1,957
Data entry and information processing workers .....	13.33	13.25	530	530	39.8	27,561	27,556	2,067
Data entry keyers .....	13.55	14.00	540	560	39.9	28,090	29,120	2,073
Word processors and typists .....	12.93	12.95	511	525	39.6	26,594	27,312	2,057
Insurance claims and policy processing clerks .....	16.69	16.00	657	640	39.4	34,185	33,280	2,048
Mail clerks and mail machine operators, except postal service .....	13.67	15.17	543	607	39.7	28,248	31,556	2,067
Office clerks, general .....	14.95	14.26	594	560	39.7	30,750	29,120	2,057
<b>Construction and extraction occupations .....</b>	<b>21.09</b>	<b>19.26</b>	<b>838</b>	<b>760</b>	<b>39.7</b>	<b>42,229</b>	<b>38,126</b>	<b>2,002</b>

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Construction and extraction occupations –Continued</b>								
First-line supervisors/managers of construction trades and extraction workers .....	\$25.18	\$23.66	\$999	\$980	39.7	\$51,496	\$50,960	2,046
Carpenters .....	22.47	20.00	899	800	40.0	46,739	41,600	2,080
Cement masons, concrete finishers, and terrazzo workers .....	20.79	22.34	831	893	40.0	40,806	43,968	1,963
Cement masons and concrete finishers .....	20.79	22.34	831	893	40.0	40,806	43,968	1,963
Construction laborers .....	20.56	21.50	822	860	40.0	40,180	39,520	1,954
Construction equipment operators .....	20.28	17.99	811	720	40.0	41,545	37,419	2,048
Operating engineers and other construction equipment operators ....	20.85	17.99	834	720	40.0	42,651	37,981	2,046
Electricians .....	19.50	17.00	780	680	40.0	40,567	35,360	2,080
Pipelayers, plumbers, pipefitters, and steamfitters .....	26.40	24.71	994	988	37.7	51,699	51,397	1,959
Plumbers, pipefitters, and steamfitters .....	28.70	29.16	1,140	1,166	39.7	59,281	60,642	2,066
Sheet metal workers .....	27.76	29.89	1,088	1,065	39.2	56,572	55,404	2,038
Helpers, construction trades ..	15.95	14.00	638	560	40.0	30,368	29,053	1,904
Highway maintenance workers .....	15.57	15.00	623	600	40.0	32,216	31,077	2,069
<b>Installation, maintenance, and repair occupations .....</b>	20.66	20.39	830	816	40.2	43,145	42,457	2,088
First-line supervisors/managers of mechanics, installers, and repairers .....	27.00	27.62	1,126	1,105	41.7	58,526	57,448	2,168
Radio and telecommunications equipment installers and repairers .....	26.68	25.82	1,067	1,033	40.0	55,497	53,695	2,080
Telecommunications equipment installers and repairers, except line installers .....	26.38	25.82	1,055	1,033	40.0	54,874	53,695	2,080

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> –Continued								
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers .....	\$21.45	\$19.11	\$858	\$765	40.0	\$44,614	\$39,757	2,080
Electrical and electronics repairers, powerhouse, substation, and relay ....	29.49	34.85	1,180	1,394	40.0	61,342	72,488	2,080
Automotive technicians and repairers .....	19.39	19.95	779	802	40.2	40,493	41,683	2,088
Automotive body and related repairers .....	20.83	21.45	833	858	40.0	43,322	44,608	2,080
Automotive service technicians and mechanics .....	19.39	19.12	779	774	40.2	40,533	40,233	2,091
Bus and truck mechanics and diesel engine specialists ...	19.35	20.37	777	820	40.2	40,403	42,640	2,088
Heavy vehicle and mobile equipment service technicians and mechanics .....	20.63	20.71	825	828	40.0	42,905	43,077	2,080
Mobile heavy equipment mechanics, except engines .....	21.02	21.35	841	854	40.0	43,729	44,408	2,080
Heating, air conditioning, and refrigeration mechanics and installers .....	22.12	23.85	885	954	40.0	46,002	49,608	2,080
Industrial machinery installation, repair, and maintenance workers .....	19.67	19.12	787	764	40.0	40,908	39,728	2,079
Industrial machinery mechanics .....	22.49	22.88	899	915	40.0	46,761	47,590	2,079
Maintenance and repair workers, general .....	18.22	17.55	729	702	40.0	37,894	36,504	2,079
Maintenance workers, machinery .....	17.17	15.65	687	626	40.0	35,724	32,552	2,080
Line installers and repairers ...	22.83	24.96	913	998	40.0	47,485	51,908	2,080
Electrical power-line installers and repairers	26.75	27.42	1,070	1,097	40.0	55,639	57,034	2,080

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> –Continued								
Miscellaneous installation, maintenance, and repair workers .....	\$19.01	\$16.20	\$760	\$648	40.0	\$39,535	\$33,700	2,080
Helpers--installation, maintenance, and repair workers .....	17.39	13.22	696	529	40.0	36,179	27,487	2,080
<b>Production occupations</b> .....	16.53	15.46	659	618	39.9	34,263	32,157	2,073
First-line supervisors/managers of production and operating workers .....	24.20	23.65	974	946	40.3	50,655	49,200	2,093
Electrical, electronics, and electromechanical assemblers .....	16.06	15.46	642	618	40.0	33,395	32,157	2,080
Electrical and electronic equipment assemblers ..	16.57	16.43	663	657	40.0	34,475	34,181	2,080
Miscellaneous assemblers and fabricators .....	14.68	13.65	586	546	39.9	30,465	28,392	2,075
Bakers .....	14.48	14.00	573	560	39.6	29,793	29,120	2,057
Butchers and meat cutters ..	18.54	19.49	715	780	38.6	37,187	40,539	2,006
Miscellaneous food processing workers .....	15.24	15.27	610	611	40.0	31,704	31,762	2,080
Food batchmakers .....	15.90	15.52	636	621	40.0	33,078	32,282	2,080
Computer control programmers and operators .....	19.20	20.25	767	810	39.9	39,880	42,120	2,077
Computer-controlled machine tool operators, metal and plastic .....	18.70	18.45	747	704	39.9	38,833	36,596	2,077
Forming machine setters, operators, and tenders, metal and plastic .....	15.48	15.73	619	629	40.0	32,194	32,723	2,080
Extruding and drawing machine setters, operators, and tenders, metal and plastic .....	14.29	14.89	572	596	40.0	29,722	30,971	2,080
Machine tool cutting setters, operators, and tenders, metal and plastic .....	16.24	15.90	646	636	39.8	33,595	33,072	2,068

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic .....	\$14.98	\$15.24	\$593	\$609	39.6	\$30,846	\$31,658	2,059
Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders, metal and plastic .....	16.75	16.74	670	670	40.0	34,832	34,819	2,080
Machinists .....	25.17	24.29	1,007	972	40.0	52,362	50,525	2,080
Molders and molding machine setters, operators, and tenders, metal and plastic .....	13.95	13.33	557	533	39.9	28,965	27,726	2,077
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic .....	13.95	13.33	557	533	39.9	28,965	27,726	2,077
Multiple machine tool setters, operators, and tenders, metal and plastic .....	19.86	20.61	795	824	40.0	41,318	42,869	2,080
Tool and die makers .....	25.27	24.50	1,011	980	40.0	52,567	50,960	2,080
Welding, soldering, and brazing workers .....	17.95	17.50	718	700	40.0	37,332	36,400	2,080
Welders, cutters, solderers, and brazers .....	17.67	16.86	707	674	40.0	36,744	35,069	2,080
Welding, soldering, and brazing machine setters, operators, and tenders .....	18.63	19.72	745	789	40.0	38,756	41,018	2,080
Miscellaneous metalworkers and plastic workers .....	15.79	16.86	632	674	40.0	32,851	35,069	2,080
Printers .....	18.05	18.36	709	734	39.3	36,859	38,189	2,042
Printing machine operators	18.16	18.36	712	734	39.2	37,000	38,189	2,037
Laundry and dry-cleaning workers .....	10.87	11.56	420	462	38.6	21,835	24,045	2,009
Sewing machine operators .....	10.89	10.75	436	430	40.0	22,649	22,360	2,080
Woodworking machine setters, operators, and tenders .....	15.09	15.16	604	606	40.0	31,395	31,533	2,080

See footnotes at end of table.



**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Woodworking machine setters, operators, and tenders, except sawing	\$14.83	\$14.86	\$593	\$594	40.0	\$30,845	\$30,909	2,080
Power plant operators, distributors, and dispatchers .....	26.83	30.00	1,073	1,200	40.0	55,799	62,400	2,080
Power plant operators .....	27.00	30.00	1,080	1,200	40.0	56,160	62,400	2,080
Water and liquid waste treatment plant and system operators .....	20.03	20.81	801	832	40.0	41,660	43,285	2,080
Chemical processing machine setters, operators, and tenders .....	18.59	18.16	741	726	39.9	38,536	37,773	2,073
Crushing, grinding, polishing, mixing, and blending workers .....	15.99	16.01	633	640	39.6	32,911	33,295	2,059
Cutting workers .....	14.67	14.34	582	570	39.7	30,276	29,640	2,064
Cutting and slicing machine setters, operators, and tenders ..	14.47	13.96	574	552	39.6	29,840	28,704	2,062
Inspectors, testers, sorters, samplers, and weighers ....	17.43	16.41	693	656	39.7	36,030	34,133	2,067
Medical, dental, and ophthalmic laboratory technicians .....	15.50	14.98	614	599	39.6	31,916	31,158	2,059
Packaging and filling machine operators and tenders .....	15.19	15.31	607	612	40.0	31,589	31,845	2,080
Painting workers .....	18.58	18.79	743	752	40.0	38,655	39,081	2,080
Coating, painting, and spraying machine setters, operators, and tenders .....	17.99	16.76	720	670	40.0	37,422	34,863	2,080
Miscellaneous production workers .....	14.16	12.77	566	511	40.0	29,446	26,562	2,079
Helpers--production workers .....	12.53	11.25	501	450	40.0	26,066	23,400	2,080
<b>Transportation and material moving occupations .....</b>	<b>17.38</b>	<b>15.00</b>	<b>702</b>	<b>594</b>	<b>40.4</b>	<b>36,180</b>	<b>30,000</b>	<b>2,081</b>

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b> –Continued								
First-line supervisors/managers of helpers, laborers, and material movers, hand .....	\$19.72	\$19.51	\$795	\$780	40.3	\$41,344	\$40,581	2,097
First-line supervisors/managers of transportation and material-moving machine and vehicle operators .....	22.14	23.00	928	920	41.9	48,245	47,840	2,179
Bus drivers .....	18.36	18.14	659	551	35.9	30,002	27,885	1,634
Driver/sales workers and truck drivers .....	17.48	17.18	748	714	42.8	38,843	37,138	2,222
Driver/sales workers .....	14.07	14.44	590	578	41.9	30,674	30,039	2,181
Truck drivers, heavy and tractor-trailer .....	18.06	18.27	793	770	43.9	41,125	40,046	2,277
Truck drivers, light or delivery services .....	16.83	14.00	671	560	39.9	34,914	29,120	2,075
Dredge, excavating, and loading machine operators	22.88	22.00	847	780	37.0	40,458	29,562	1,768
Excavating and loading machine and dragline operators .....	19.55	19.50	688	543	35.2	31,283	28,254	1,600
Industrial truck and tractor operators .....	15.01	14.16	600	566	40.0	31,198	29,453	2,078
Laborers and material movers, hand .....	12.20	11.19	480	440	39.3	24,918	22,880	2,043
Cleaners of vehicles and equipment .....	13.63	13.00	545	520	40.0	28,352	27,040	2,080
Laborers and freight, stock, and material movers, hand .....	11.81	10.10	461	383	39.0	23,932	19,906	2,027

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b> –Continued								
Machine feeders and offbearers .....	\$15.48	\$16.07	\$589	\$630	38.0	\$30,616	\$32,760	1,977
Packers and packagers, hand .....	12.02	11.08	480	448	39.9	24,942	23,296	2,075

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>2</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

<sup>4</sup> Mean weekly earnings are based on the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings

distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>5</sup> Mean annual earnings are based on the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.