Table 17 **Union and nonunion workers[1]: Mean hourly earnings[2] by ownership and major occupational group**

Occupational group[3]	Union			Nonunion		
	Civilian workers	Private industry workers	State and local government workers	Civilian workers	Private industry workers	State and local government workers
All workers	$24.62	$23.11	$26.82	$18.79	$18.42	$22.00
Management, professional, and related	32.51	32.02	32.67	30.58	30.93	28.86
Management, business, and financial	33.13	33.21	33.05	34.33	34.23	35.18
Professional and related	32.43	31.66	32.63	28.66	29.04	27.16
Service	18.37	14.86	20.15	10.52	9.96	14.88
Sales and office	18.24	17.64	18.74	15.33	15.33	15.33
Sales and related	15.78	15.78	–	16.26	16.23	19.03
Office and administrative support	18.66	18.54	18.74	14.83	14.81	15.11
Natural resources, construction, and maintenance	25.91	26.67	21.52	17.90	18.00	17.30
Construction and extraction	27.03	27.70	20.89	16.36	16.60	15.30
Installation, maintenance, and repair	24.11	24.69	21.82	19.41	19.33	20.05
Production, transportation, and material moving	20.97	20.86	23.21	14.55	14.47	17.65
Production	18.71	18.51	25.29	15.42	15.29	20.90
Transportation and material moving ...	24.37	24.56	21.95	13.53	13.51	14.28

[1] Union workers are those whose earnings are determined through collective bargaining.
[2] Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

[3] The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.