Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Mean } \\ \text { earnings } \end{gathered}$ | Median earnings | Mean carnings | Median earnings | Mean <br> hours | Mean earnings | Median earnings | Mean hours |
| All workers | \$17.99 | \$14.17 | \$715 | \$560 | 39.7 | \$37,046 | \$29,120 | 2,059 |
| Management occupations | 38.51 | 32.02 | 1,591 | 1,356 | 41.3 | 82,638 | 70,491 | 2,146 |
| General and operations managers $\qquad$ | 36.18 | 30.60 | 1,564 | 1,417 | 43.2 | 81,334 | 73,701 | 2,248 |
| Advertising and promotions managers $\qquad$ | 30.66 | 22.36 | 1,218 | 894 | 39.7 | 63,345 | 46,500 | 2,066 |
| Marketing and sales managers | 52.75 | 45.51 | 2,191 | 1,960 | 41.5 | 113,934 | 101,901 | 2,160 |
| Marketing managers .......... | 50.09 | 45.51 | 2,003 | 1,820 | 40.0 | 104,182 | 94,652 | 2,080 |
| Sales managers ................. | 54.09 | 44.62 | 2,291 | 1,960 | 42.4 | 119,140 | 101,901 | 2,203 |
| Computer and information systems managers | 45.49 | 46.47 | 1,820 | 1,859 | 40.0 | 94,628 | 96,666 | 2,080 |
| Financial managers ............... | 47.92 | 42.79 | 1,939 | 1,712 | 40.5 | 100,837 | 89,003 | 2,104 |
| Human resources managers ... | 32.80 | 33.89 | 1,312 | 1,356 | 40.0 | 68,228 | 70,491 | 2,080 |
| Industrial production managers $\qquad$ | 35.94 | 36.55 | 1,458 | 1,462 | 40.6 | 75,816 | 76,022 | 2,109 |
| Transportation, storage, and distribution managers $\qquad$ | 25.34 | 23.76 | 1,030 | 1,069 | 40.6 | 53,554 | 55,601 | 2,114 |
| Construction managers ......... | 36.40 | 41.92 | 1,474 | 1,677 | 40.5 | 76,641 | 87,200 | 2,106 |
| Education administrators $\qquad$ Education administrators, preschool and child care center/program ..... | 22.88 21.25 | 19.53 19.53 | 911 846 | 781 781 | 39.8 39.8 | 46,442 43,259 | 40,624 40,624 | 2,029 2,036 |
| Food service managers ......... | 27.09 | 26.45 | 1,242 | 1,210 | 45.8 | 64,562 | 62,908 | 2,383 |
| Medical and health services managers $\qquad$ | 43.40 | 37.45 | 1,829 | 1,498 | 42.1 | 95,097 | 77,896 | 2,191 |
| Property, real estate, and community association managers $\qquad$ | 21.26 | 19.23 | 851 | 769 | 40.0 | 44,240 | 40,000 | 2,081 |
| Business and financial operations occupations | 30.98 | 28.45 | 1,257 | 1,152 | 40.6 | 64,026 | 58,263 | 2,066 |
| Buyers and purchasing agents Purchasing agents, except | 33.98 | 36.06 | 1,359 | 1,442 | 40.0 | 70,646 | 75,001 | 2,079 |
| wholesale, retail, and farm products | 30.02 | 27.98 | 1,199 | 1,119 | 39.9 | 62,355 | 58,200 | 2,077 |
| Claims adjusters, appraisers, examiners, and investigators $\qquad$ | 32.75 | 29.30 | 1,300 | 1,172 | 39.7 | 67,616 | 60,944 | 2,065 |
| Claims adjusters, examiners, and investigators $\qquad$ | 30.51 | 28.81 | 1,210 | 1,152 | 39.6 | 62,911 | 59,914 | 2,062 |
| Cost estimators .................... | 30.06 | 27.50 | 1,202 | 1,100 | 40.0 | 62,518 | 57,200 | 2,080 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued


See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Community and social services occupations -Continued Social workers | \$20.46 | \$20.30 | \$833 | \$846 | 40.7 | \$43,293 | \$43,999 | 2,116 |
| Child, family, and school social workers $\qquad$ | 19.24 | 18.80 | 788 | 846 | 41.0 | 40,982 | 43,999 | 2,130 |
| Miscellaneous community and social service specialists $\qquad$ | 11.50 | 12.02 | 457 | 481 | 39.7 | 23,769 | 25,000 | 2,067 |
| Social and human service assistants $\qquad$ | 11.73 | 12.05 | 465 | 482 | 39.7 | 24,202 | 25,064 | 2,063 |
| Legal occupations | 21.84 | 17.14 | 907 | 704 | 41.5 | 47,158 | 36,587 | 2,159 |
| Lawyers ............................. | 37.48 | 35.83 | 1,667 | 1,664 | 44.5 | 86,702 | 86,521 | 2,314 |
| Education, training, and library occupations | 17.55 | 13.00 | 668 | 508 | 38.1 | 28,754 | 24,000 | 1,639 |
| Postsecondary teachers .......... | 23.66 | 21.00 | 936 | 840 | 39.5 | 43,377 | 42,584 | 1,833 |
| Primary, secondary, and special education school teachers $\qquad$ | 23.55 | 24.11 | 901 | 925 | 38.2 | 36,763 | 36,442 | 1,561 |
| Teacher assistants ................ | 9.72 | 8.48 | 376 | 346 | 38.7 | 17,289 | 15,739 | 1,778 |
| Arts, design, entertainment, sports, and media occupations | 22.90 | 21.50 | 918 | 860 | 40.1 | 47,745 | 44,720 | 2,085 |
| Designers .................. | 20.93 | 19.38 | 843 | 775 | 40.3 | 43,822 | 40,300 | 2,094 |
| Graphic designers ............. | 23.06 | 20.19 | 922 | 808 | 40.0 | 47,963 | 41,999 | 2,080 |
| Writers and editors ............... | 26.12 | 27.40 | 1,045 | 1,096 | 40.0 | 54,325 | 57,000 | 2,080 |
| Healthcare practitioner and technical occupations | 28.04 | 23.00 | 1,101 | 890 | 39.3 | 57,258 | 46,280 | 2,042 |
| Pharmacists ....................... | 55.17 | 55.25 | 2,232 | 2,190 | 40.5 | 116,086 | 113,882 | 2,104 |
| Registered nurses | 28.95 | 27.69 | 1,142 | 1,107 | 39.4 | 59,362 | 57,585 | 2,050 |
| Therapists ..... | 42.50 | 42.80 | 1,700 | 1,712 | 40.0 | 88,398 | 89,024 | 2,080 |
| Emergency medical technicians and paramedics $\qquad$ | 12.98 | 12.49 | 511 | 494 | 39.4 | 26,561 | 25,688 | 2,047 |
| Health diagnosing and treating practitioner support technicians $\qquad$ | 16.46 | 15.00 | 642 | 600 | 39.0 | 33,387 | 31,200 | 2,028 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Healthcare practitioner and technical occupations -Continued <br> Licensed practical and licensed vocational nurses | \$19.39 | \$19.57 | \$747 | \$781 | 38.5 | \$38,836 | \$40,602 | 2,003 |
| Healthcare support occupations $\qquad$ | 12.24 | 11.00 | 464 | 436 | 37.9 | 24,132 | 22,651 | 1,972 |
| Nursing, psychiatric, and home health aides | 9.77 | 9.25 | 370 | 360 | 37.9 | 19,227 | 18,720 | 1,968 |
| Home health aides ............ | 10.27 | 8.25 | 385 | 330 | 37.5 | 20,001 | 17,160 | 1,948 |
| Nursing aides, orderlies, and attendants $\qquad$ <br> Psychiatric aides | 9.83 9.11 | 9.50 9.00 | 374 343 | 362 360 | 38.1 37.6 | 19,464 17,826 | 18,814 18,720 | 1,979 1,957 |
| Miscellaneous healthcare support occupations | 14.58 | 14.00 | 553 | 559 | 37.6 37.9 | 28,752 | 29,093 | 1,972 |
| Dental assistants ............... | 18.46 | 18.29 | 634 | 594 | 34.3 | 32,970 | 30,888 | 1,786 |
| Medical assistants ............. | 13.18 | 13.06 | 524 | 520 | 39.8 | 27,256 | 27,040 | 2,068 |
| Protective service occupations <br> Security guards and gaming | 12.60 | 12.15 | 499 | 441 | 39.6 | 25,928 | 22,922 | 2,057 |
| surveillance officers | 12.52 | 10.75 | 495 | 430 | 39.5 | 25,719 | 22,360 | 2,054 |
| Security guards ................. | 12.52 | 10.75 | 495 | 430 | 39.5 | 25,719 | 22,360 | 2,054 |
| Food preparation and serving related occupations | 8.15 | 8.00 | 308 | 310 | 37.9 | 16,015 | 16,120 | 1,966 |
| First-line supervisors/managers, food preparation and serving workers $\qquad$ | 14.27 | 14.08 | 610 | 550 | 42.7 | 31,704 | 28,600 | 2,222 |
| First-line supervisors/managers of food preparation and serving workers $\qquad$ | 14.76 | 14.42 | 636 | 600 | 43.0 | 33,047 | 31,200 | 2,239 |
| Cooks | 10.15 | 10.00 | 383 | 385 | 37.7 | 19,782 | 20,020 | 1,948 |
| Cooks, fast food ................ | 8.98 | 9.00 | 321 | 336 | 35.7 | 16,693 | 17,484 | 1,859 |
| Cooks, institution and cafeteria | 10.97 | 10.94 | 420 | 399 | 38.3 | 20,033 | 17,222 | 1,827 |
| Cooks, restaurant .............. | 10.59 | 10.23 | 403 | 390 | 38.0 | 20,939 | 20,268 | 1,978 |
| Cooks, short order ............ | 8.65 | 8.50 | 343 | 340 | 39.7 | 17,846 | 17,680 | 2,062 |
| Food preparation workers ...... | 8.11 | 7.75 | 309 | 300 | 38.1 | 16,069 | 15,600 | 1,981 |
| Food service, tipped .............. | 3.67 | 2.38 | 132 | 89 | 36.0 | 6,876 | 4,626 | 1,873 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Food preparation and serving related occupations -Continued |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Waiters and waitresses ...... | 2.96 | 2.25 | 107 | 85 | 36.2 | 5,575 | 4,430 | 1,881 |
| Dining room and cafeteria attendants and bartender helpers | 7.86 | 7.50 | 292 | 290 | 37.1 | 15,179 | 15,080 | 1,931 |
| Fast food and counter workers $\qquad$ | 8.70 | 8.35 | 330 | 320 | 38.0 | 17,174 | 16,640 | 1,973 |
| Combined food preparation and serving workers, including fast food $\qquad$ | 8.73 | 8.35 | 332 | 320 | 38.1 | 17,278 | 16,640 | 1,979 |
| Counter attendants, cafeteria, food concession, and coffee shop $\qquad$ | 8.54 | 8.50 | 318 | 296 | 37.3 | 16,547 | 15,392 | 1,938 |
| Dishwashers ........................ | 8.01 | 8.00 | 316 | 320 | 39.4 | 16,410 | 16,640 | 2,049 |
| Hosts and hostesses, restaurant, lounge, and coffee shop $\qquad$ | 8.60 | 8.00 | 322 | 290 | 37.5 | 16,756 | 15,080 | 1,949 |
| Building and grounds cleaning and maintenance occupations | 10.39 | 9.25 | 404 | 368 | 38.9 | 20,989 | 19,136 | 2,019 |
| First-line supervisors/managers, building and grounds cleaning and maintenance workers $\qquad$ | 13.72 | 15.26 | 531 | 572 | 38.7 | 27,595 | 29,757 | 2,012 |
| Building cleaning workers ..... Janitors and cleaners, except maids and | 9.80 | 9.25 | 377 | 360 | 38.4 | 19,583 | 18,720 | 1,999 |
| housekeeping cleaners | 10.18 | 9.57 | 395 | 378 | 38.8 | 20,541 | 19,656 | 2,017 |
| Maids and housekeeping cleaners $\qquad$ | 8.62 | 8.00 | 323 | 320 | 37.5 | 16,817 | 16,640 | 1,950 |
| Grounds maintenance workers $\qquad$ | 9.24 | 9.00 | 363 | 360 | 39.3 | 18,834 | 18,720 | 2,038 |
| Landscaping and groundskeeping workers $\qquad$ | 9.10 | 9.00 | 357 | 360 | 39.2 | 18,520 | 18,720 | 2,035 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Personal care and service occupations $\qquad$ | \$11.57 | \$10.00 | \$445 | \$370 | 38.5 | \$23,130 | \$19,240 | 1,999 |
| First-line supervisors/managers of personal service workers | 14.47 | 14.09 | 572 | 564 | 39.5 | 29,725 | 29,303 | 2,054 |
| Miscellaneous entertainment attendants and related workers $\qquad$ | 10.10 | 11.54 | 399 | 462 | 39.5 | 20,758 | 24,003 | 2,055 |
| Barbers and cosmetologists ... | 15.09 | 10.50 | 563 | 399 | 37.3 | 29,292 | 20,748 | 1,942 |
| Child care workers ................ | 9.02 | 8.75 | 356 | 340 | 39.5 | 18,506 | 17,680 | 2,051 |
| Personal and home care aides | 9.51 | 8.37 | 367 | 335 | 38.6 | 19,083 | 17,418 | 2,007 |
| Recreation and fitness workers $\qquad$ | 13.82 | 13.27 | 499 | 448 | 36.1 | 25,922 | 23,296 | 1,876 |
| Recreation workers ........... | 12.28 | 10.00 | 470 | 400 | 38.3 | 24,448 | 20,800 | 1,991 |
| Sales and related occupations | 20.01 | 14.53 | 804 | 588 | 40.2 | 41,813 | 30,597 | 2,089 |
| First-line supervisors/managers, sales workers $\qquad$ | 19.53 | 16.20 | 824 | 678 | 42.2 | 42,836 | 35,277 | 2,194 |
| First-line supervisors/managers of retail sales workers .. | 18.28 | 16.20 | 763 | 690 | 41.8 | 39,695 | 35,865 | 2,172 |
| Retail sales workers .............. | 11.48 | 9.56 | 453 | 380 | 39.4 | 23,534 | 19,760 | 2,051 |
| Cashiers, all workers ......... | 8.74 | 8.25 | 334 | 320 | 38.3 | 17,393 | 16,640 | 1,991 |
| Cashiers ...................... | 8.74 | 8.25 | 334 | 320 | 38.3 | 17,393 | 16,640 | 1,991 |
| Counter and rental clerks and parts salespersons .. | 11.93 | 10.50 | 473 | 415 | 39.7 | 24,608 | 21,601 | 2,063 |
| Counter and rental clerks | 9.88 | 9.56 | 382 | 383 | 38.7 | 19,883 | 19,891 | 2,013 |
| Parts salespersons .......... | 13.38 | 12.00 | 540 | 479 | 40.4 | 28,080 | 24,885 | 2,099 |
| Retail salespersons ............ | 13.36 | 10.36 | 538 | 412 | 40.3 | 27,970 | 21,424 | 2,094 |
| Insurance sales agents ........... | 20.97 | 16.41 | 819 | 615 | 39.0 | 42,563 | 32,000 | 2,030 |
| Securities, commodities, and financial services sales agents $\qquad$ | 54.25 | 32.49 | 2,170 | 1,300 | 40.0 | 112,844 | 67,588 | 2,080 |
| Sales representatives, wholesale and manufacturing $\qquad$ | 28.64 | 26.87 | 1,153 | 1,071 | 40.2 | 59,931 | 55,673 | 2,092 |
| Sales representatives, wholesale and manufacturing, technical and scientific products $\qquad$ | 39.03 | 31.49 | 1,582 | 1,449 | 40.5 | 82,277 | 75,350 | 2,108 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Sales and related occupations <br> -Continued <br> Sales representatives, wholesale and manufacturing, except technical and scientific products | \$24.00 | \$20.82 | \$963 | \$865 | 40.1 | \$50,055 | \$44,990 | 2,086 |
| Miscellaneous sales and related workers $\qquad$ | 17.72 | 19.23 | 709 | 769 | 40.0 | 36,865 | 40,005 | 2,080 |
| Office and administrative support occupations $\qquad$ First-line supervisors/managers of office and administrative support workers $\qquad$ | 15.00 | 14.04 | 595 869 | 560 | 39.7 39.8 | 30,923 45,200 | 29,120 42,182 | 2,062 2,070 |
| Financial clerks .................... | 14.74 | 13.54 | 584 | 540 | 39.7 | 30,368 | 28,080 | 2,061 |
| Bill and account collectors | 13.78 | 13.34 | 551 | 533 | 40.0 | 28,669 | 27,739 | 2,080 |
| Billing and posting clerks and machine operators | 13.88 | 13.33 | 547 | 533 | 39.4 | 28,457 | 27,733 | 2,050 |
| and auditing clerks | 16.69 | 16.36 | 659 | 651 | 39.5 | 34,207 | 33,530 | 2,049 |
| Tellers ............................. | 12.19 | 11.36 | 487 | 454 | 39.9 | 25,306 | 23,629 | 2,076 |
| Customer service representatives | 15.36 | 16.00 | 612 | 640 | 39.8 | 31,748 | 33,280 | 2,067 |
| File clerks ........................... | 12.87 | 11.54 | 515 | 462 | 40.0 | 26,780 | 23,999 | 2,080 |
| Hotel, motel, and resort desk clerks $\qquad$ | 8.60 | 8.50 | 335 | 320 | 38.9 | 17,415 | 16,640 | 2,025 |
| Loan interviewers and clerks | 15.95 | 15.63 | 664 | 643 | 41.6 | 34,540 | 33,432 | 2,165 |
| New accounts clerks ............. | 12.17 | 11.00 | 487 | 440 | 40.0 | 25,322 | 22,880 | 2,080 |
| Order clerks ......................... | 13.03 | 13.10 | 521 | 524 | 40.0 | 27,096 | 27,248 | 2,080 |
| Receptionists and information clerks $\qquad$ | 12.34 | 12.06 | 489 | 482 | 39.6 | 25,417 | 25,064 | 2,060 |
| Cargo and freight agents ........ | 18.08 | 14.01 | 742 | 657 | 41.0 | 38,582 | 34,187 | 2,134 |
| Dispatchers ........................ | 17.60 | 17.72 | 714 | 709 | 40.5 | 37,115 | 36,849 | 2,108 |
| Dispatchers, except police, fire, and ambulance ..... | 18.16 | 18.17 | 738 | 709 | 40.6 | 38,355 | 36,849 | 2,112 |
| Production, planning, and expediting clerks $\qquad$ | 15.62 | 15.00 | 625 | 600 | 40.0 | 32,483 | 31,200 | 2,080 |
| Shipping, receiving, and traffic clerks $\qquad$ | 12.83 | 10.90 | 504 | 440 | 39.3 | 26,230 | 22,880 | 2,044 |
| Stock clerks and order fillers | 10.61 | 10.00 | 421 | 400 | 39.7 | 21,887 | 20,800 | 2,064 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{1}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
Office and administrative support occupations -Continued \\
Secretaries and administrative assistants \(\qquad\)
\end{tabular}} \& \multirow{4}{*}{\$16.71} \& \multirow{4}{*}{\$16.33} \& \multirow{4}{*}{\$656} \& \multirow{4}{*}{\$612} \& \multirow{4}{*}{39.3} \& \multirow[b]{4}{*}{\(\$ 34,111\)

37.921} \& \multirow{4}{*}{\$31,844} \& \multirow[b]{4}{*}{2,041
2,053} \\
\hline \& \& \& \& \& \& \& \& \\
\hline \& \& \& \& \& \& \& \& \\
\hline Executive secretaries and administrative assistants \& \& \& \& \& \& \& \& \\
\hline Legal secretaries .............. \& 19.46 \& 19.71 \& 760 \& 782 \& 39.0 \& 39,507 \& 40,672 \& 2,030 \\
\hline Medical secretaries \& 14.80 \& 13.53 \& 581 \& 541 \& 39.3 \& 30,231 \& 28,144 \& 2,042 \\
\hline Secretaries, except legal, medical, and executive \& 14.57 \& 15.00 \& 570 \& 600 \& 39.1 \& 29,615 \& 31,200 \& 2,032 \\
\hline Data entry and information processing workers \& 11.18 \& 10.63 \& 447 \& 425 \& 40.0 \& 23,252 \& 22,100 \& 2,080 \\
\hline Data entry keyers .............. \& 11.04 \& 10.63 \& 442 \& \multirow[t]{2}{*}{425} \& 40.0 \& \multirow[t]{2}{*}{22,966} \& 22,100 \& 2,080 \\
\hline Insurance claims and policy processing clerks $\qquad$ \& 19.67 \& 15.25 \& 763 \& \& 38.8 \& \& 29,777 \& 2,017 \\
\hline Office clerks, general ............ \& 13.22 \& 12.50 \& 522 \& 496 \& 39.5 \& 27,144 \& 25,800 \& 2,053 \\
\hline Construction and extraction occupations \& \multirow[t]{2}{*}{16.46} \& \multirow[t]{2}{*}{14.00} \& \multirow[t]{2}{*}{659} \& \multirow[t]{2}{*}{560} \& \multirow[t]{2}{*}{40.1} \& \multirow[t]{2}{*}{34,184} \& \multirow[t]{2}{*}{29,120} \& \multirow[t]{2}{*}{2,077} \\
\hline First-line supervisors/managers of construction trades and extraction workers $\qquad$ \& \& \& \& \& \& \& \& \\
\hline Construction laborers ............ \& 11.81 \& \multirow[t]{2}{*}{11.15} \& \multirow[t]{2}{*}{472} \& \multirow[t]{2}{*}{446} \& 40.0 \& \multirow[t]{2}{*}{24,507} \& \multirow[t]{2}{*}{23,200} \& 2,075 \\
\hline Construction equipment operators $\qquad$ \& \multirow[t]{2}{*}{15.37} \& \& \& \& \multirow[t]{2}{*}{40.0} \& \& \& \multirow[t]{2}{*}{2,080} \\
\hline Operating engineers and other construction equipment operators .... \& \& 15.00 \& 615 \& 600 \& \& 31,977 \& 31,200 \& \\
\hline Electricians ... \& 17.69 \& 16.00 \& 708 \& 640 \& 40.0 \& 36,796 \& 33,280 \& 2,080 \\
\hline Glaziers ....... \& \multirow[t]{2}{*}{12.48} \& \multirow[t]{2}{*}{14.00} \& \multirow[t]{2}{*}{499} \& \multirow[t]{2}{*}{560} \& \multirow[t]{2}{*}{40.0} \& \multirow[t]{2}{*}{25,950} \& \multirow[t]{2}{*}{29,120} \& \multirow[t]{2}{*}{2,080} \\
\hline Pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ \& \& \& \& \& \& \& \& \\
\hline Plumbers, pipefitters, and steamfitters \& 19.67 \& 18.05 \& 777 \& 722 \& 40.0 \& 40,425 \& 37,544 \& 2,080 \\
\hline Roofers ........... \& 14.92 \& 13.00 \& 597 \& 520 \& 40.0 \& 31,028 \& 27,040 \& 2,080 \\
\hline Sheet metal workers ............. \& 18.72 \& 21.65 \& 749 \& 866 \& 40.0 \& 38,932 \& 45,024 \& 2,080 \\
\hline Helpers, construction trades .. \& 10.85 \& 10.88 \& 433 \& 435 \& 39.9 \& 22,369 \& 22,628 \& 2,062 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{1}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline Construction and extraction occupations -Continued Miscellaneous construction and related workers \(\qquad\) \& \$13.88 \& \$13.45 \& \$555 \& \$538 \& 40.0 \& \$28,874 \& \$27,976 \& 2,080 \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
Installation, maintenance, and repair occupations \(\qquad\) \\
First-line supervisors/managers of mechanics, installers, and repairers \(\qquad\) \\
Computer, automated teller, and office machine repairers \(\qquad\)
\end{tabular}} \& 18.90
26.08 \& 17.01
25.04 \& 759
1,094 \& 680
1,115 \& 40.2

41.9 \& 39,480
56,888 \& 35,377

58,001 \& 2,089
2,181 \\
\hline \& 16.45 \& 15.92 \& 658 \& 637 \& 40.0 \& 34,216 \& 33,103 \& 2,080 \\
\hline Radio and telecommunications equipment installers and repairers $\qquad$ \& 22.18 \& 25.00 \& 887 \& 1,000 \& 40.0 \& 46,132 \& 52,000 \& 2,080 \\
\hline Telecommunications equipment installers and repairers, except line installers $\qquad$ \& 22.18 \& 25.00 \& 887 \& 1,000 \& 40.0 \& 46,132 \& 52,000 \& 2,080 \\
\hline Miscellaneous electrical and electronic equipment mechanics, installers, and repairers $\qquad$ \& 20.90 \& 17.74 \& 848 \& 709 \& 40.6 \& 44,084 \& 36,889 \& 2,109 \\
\hline Automotive technicians and repairers $\qquad$ \& 18.36 \& 14.99 \& 742 \& 600 \& 40.4 \& 38,598 \& 31,183 \& 2,102 \\
\hline Automotive service technicians and mechanics $\qquad$ \& 18.08 \& 15.75 \& 725 \& 620 \& 40.1 \& 37,692 \& 32,240 \& 2,085 \\
\hline Bus and truck mechanics and diesel engine specialists ... \& 16.27 \& 16.00 \& 651 \& 640 \& 40.0 \& 33,837 \& 33,280 \& 2,080 \\
\hline Heavy vehicle and mobile equipment service technicians and mechanics $\qquad$ \& 18.59 \& 18.50 \& 744 \& 740 \& 40.0 \& 38,667 \& 38,480 \& 2,080 \\
\hline Mobile heavy equipment mechanics, except engines $\qquad$ \& 18.71 \& 18.50 \& 748 \& 740 \& 40.0 \& 38,911 \& 38,480 \& 2,080 \\
\hline Small engine mechanics ........ \& 18.20 \& 17.31 \& 724 \& 693 \& 39.8 \& 37,662 \& 36,011 \& 2,069 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean <br> hours | Mean earnings | Median earnings | Mean <br> hours |
| Installation, maintenance, and repair occupations <br> -Continued <br> Miscellaneous vehicle and mobile equipment mechanic, installers, and repairers $\qquad$ | \$11.58 | \$10.00 | \$463 | \$400 | 40.0 | \$24,081 | \$20,800 | 2,080 |
| Heating, air conditioning, and refrigeration mechanics and installers $\qquad$ | 16.56 | 16.74 | 662 | 670 | 40.0 | 34,435 | 34,815 | 2,080 |
| Industrial machinery installation, repair, and maintenance workers . $\qquad$ | 16.47 22.67 | 15.00 18.75 | 656 907 | 600 750 | 39.9 40.0 | 34,101 47,155 | 31,200 39,000 | 2,071 2,080 |
| Maintenance and repair workers, general | 13.23 | 12.32 | 529 | 493 | 40.0 | 27,523 | 25,628 | 2,080 |
| Maintenance workers, machinery $\qquad$ | 14.65 | 15.06 | 573 | 600 1,080 | 39.1 | 29,566 50,938 | 31,200 56,160 | 2,018 |
| Line installers and repairers ... Electrical power-line installers and repairers | 24.49 31.08 | 27.00 31.14 | 980 1,243 | 1,080 1,246 | 40.0 40.0 | 50,938 64,642 | 56,160 64,771 | 2,080 2,080 |
| Telecommunications line installers and repairers | 23.58 | 26.71 | 943 | 1,068 | 40.0 | 49,048 | 55,561 | 2,080 |
| Miscellaneous installation, maintenance, and repair workers $\qquad$ | 16.39 | 14.43 | 653 | 577 | 39.8 | 33,945 | 30,006 | 2,071 |
| Helpers--installation, maintenance, and repair workers $\qquad$ | 11.90 | 12.00 | 473 | 450 | 39.7 | 24,586 | 23,388 | 2,067 |
| Production occupations .......... | 13.78 | 12.50 | 545 | 496 | 39.6 | 28,358 | 25,688 | 2,057 |
| First-line supervisors/managers of production and operating workers $\qquad$ | 21.20 | 20.00 | 833 | 780 | 39.3 | 43,295 | 40,560 | 2,042 |
| Electrical, electronics, and electromechanical assemblers $\qquad$ | 10.26 | 10.25 | 410 | 410 | 40.0 | 21,339 | 21,320 | 2,080 |
| Electrical and electronic equipment assemblers .. | 10.48 | 11.61 | 419 | 464 | 40.0 | 21,791 | 24,149 | 2,080 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean | Median earnings | Mean hours |
| Production occupations -Continued Miscellaneous assemblers and fabricators $\qquad$ | \$11.24 | \$9.84 | \$431 | \$388 | 38.4 | \$22,425 | \$20,176 | 1,996 |
| Butchers and other meat, poultry, and fish processing workers $\qquad$ | 12.94 | 12.31 | 511 | 431 | 39.5 | 26,570 | 22,395 | 2,054 |
| Computer control programmers and operators $\qquad$ | 14.98 | 14.00 | 582 | 560 | 38.8 | 30,250 | 29,120 | 2,019 |
| Computer-controlled machine tool operators, metal and plastic .......... | 14.48 | 14.00 | 561 | 560 | 38.8 | 29,190 | 29,120 | 2,017 |
| Machine tool cutting setters, operators, and tenders, metal and plastic .............. | 12.81 | 13.00 | 505 | 520 | 39.5 | 26,279 | 27,040 | 2,052 |
| Cutting, punching, and press machine setters, operators, and tenders, metal and plastic | 11.99 | 11.20 | 480 | 448 | 40.0 | 24,945 | 23,296 | 2,080 |
| Machinists ........................... | 17.59 | 18.00 | 708 | 720 | 40.3 | 36,822 | 37,440 | 2,094 |
| Welding, soldering, and brazing workers $\qquad$ | 15.59 | 16.00 | 624 | 640 | 40.0 | 32,434 | 33,280 | 2,080 |
| Welders, cutters, solderers, and brazers | 15.52 | 16.00 | 621 | 640 | 40.0 | 32,275 | 33,280 | 2,080 |
| Miscellaneous metalworkers and plastic workers $\qquad$ | 11.03 | 9.44 | 441 | 378 | 40.0 | 22,935 | 19,635 | 2,080 |
| Printers ................................ | 16.26 | 14.50 | 651 | 580 | 40.0 | 33,827 | 30,160 | 2,080 |
| Printing machine operators | 13.39 | 11.24 | 536 | 450 | 40.0 | 27,853 | 23,388 | 2,080 |
| Laundry and dry-cleaning workers $\qquad$ | 10.53 | 9.75 | 411 | 388 | 39.1 | 21,393 | 20,176 | 2,031 |
| Pressers, textile, garment, and related materials | 8.64 | 8.65 | 332 | 346 | 38.5 | 17,278 | 17,984 | 2,001 |
| Miscellaneous plant and system operators $\qquad$ | 31.21 | 30.67 | 1,248 | 1,227 | 40.0 | 64,907 | 63,800 | 2,080 |
| Inspectors, testers, sorters, samplers, and weighers .... | 17.06 | 15.81 | 680 | 620 | 39.8 | 35,338 | 32,240 | 2,072 |
| Packaging and filling machine operators and tenders $\qquad$ | 9.32 | 7.68 | 373 | 307 | 40.0 | 19,393 | 15,974 | 2,080 |
| Miscellaneous production workers $\qquad$ | 12.94 | 13.00 | 517 | 520 | 40.0 | 26,876 | 27,040 | 2,078 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{1}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean
earnings \& Median earnings \& \begin{tabular}{l}
Mean \\
hours
\end{tabular} \\
\hline \begin{tabular}{l}
Production occupations \\
-Continued \\
Helpers--production workers \(\qquad\)
\end{tabular} \& \$10.55 \& \$9.14 \& \$422 \& \$365 \& 40.0 \& \$21,950 \& \$19,001 \& 2,080 \\
\hline Transportation and material moving occupations First-line supervisors/managers of helpers, laborers, and material movers, hand \& 14.29
19.21 \& 12.70
22.04 \& 577
768 \& 504
882 \& 40.3

40.0 \& 29,846
39,953 \& 26,187
45,841 \& 2,089

2,080 \\
\hline Driver/sales workers and truck drivers $\qquad$ \& 15.40 \& 14.44 \& 628 \& 580 \& 40.8 \& 32,673 \& 30,160 \& 2,122 \\
\hline Driver/sales workers Truck drivers, heavy and tractor-trailer $\qquad$ \& 15.50
16.50 \& 16.05
14.62 \& 622
683 \& 675
591 \& 40.1
41.4 \& 32,319
35,501 \& 35,100
30,754 \& 2,085
2,152 \\
\hline Truck drivers, light or delivery services $\qquad$ \& 12.68 \& 12.00 \& 507 \& 480 \& 40.0 \& 26,369 \& 24,960 \& 2,079 \\
\hline Industrial truck and tractor operators $\qquad$ \& 11.73 \& 10.95 \& 469 \& 438 \& 40.0 \& 24,394 \& 22,776 \& 2,080 \\
\hline Laborers and material movers, hand \& 10.62 \& 10.00 \& 421 \& 400 \& 39.7 \& 21,473 \& 20,665 \& 2,023 \\
\hline Cleaners of vehicles and equipment \& 11.25 \& 11.15 \& 450 \& 446 \& 40.0 \& 23,391 \& 23,192 \& 2,080 \\
\hline Laborers and freight, stock, and material movers, hand $\qquad$ \& 10.77 \& 10.00 \& 428 \& 400 \& 39.8 \& 21,581 \& 20,665 \& 2,004 \\
\hline Packers and packagers, hand $\qquad$ \& 9.04 \& 8.50 \& 350 \& 336 \& 38.7 \& 18,194 \& 17,472 \& 2,012 \\
\hline
\end{tabular}

[^0]hours are the hours an employee is scheduled to work in a week, exclusive of overtime.
${ }_{4}^{\text {vertime. }}$ Mean annual earnings are based on the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.


[^0]:    1 The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

    2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

    3 Mean weekly earnings are based on the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly

