Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers

2 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$17.99	\$14.17	\$715	\$560	39.7	\$37,046	\$29,120	2,059
Management occupations	38.51	32.02	1,591	1,356	41.3	82,638	70,491	2,146
General and operations								
managers	36.18	30.60	1,564	1,417	43.2	81,334	73,701	2,248
Advertising and promotions								
managers	30.66	22.36	1,218	894	39.7	63,345	46,500	2,066
Marketing and sales managers	52.75	45.51	2,191	1,960	41.5	113,934	101,901	2,160
Marketing managers	50.09	45.51	2,003	1,820	40.0	104,182	94,652	2,080
Sales managers	54.09	44.62	2,291	1,960	42.4	119,140	101,901	2,203
Computer and information	45.40	46.47	1.020	1.050	40.0	0.4.620	06.666	2.000
systems managers	45.49	46.47	1,820	1,859	40.0	94,628	96,666	2,080
Financial managers	47.92	42.79	1,939	1,712	40.5	100,837	89,003	2,104
Human resources managers	32.80	33.89	1,312	1,356	40.0	68,228	70,491	2,080
Industrial production	25.04	26.55	1 450	1.460	10.6	75.016	76.022	2 100
managers Transportation, storage, and	35.94	36.55	1,458	1,462	40.6	75,816	76,022	2,109
distribution managers	25.34	23.76	1,030	1,069	40.6	53,554	55,601	2,114
Construction managers	36.40	41.92	1,474	1,677	40.5	76,641	87,200	2,114
Education administrators	22.88	19.53	911	781	39.8	46,442	40,624	2,100
Education administrators,	22.00	17.55	711	701	37.0	+0,442	40,024	2,027
preschool and child								
care center/program	21.25	19.53	846	781	39.8	43,259	40,624	2,036
Food service managers	27.09	26.45	1,242	1,210	45.8	64,562	62,908	2,383
Medical and health services	_,,,,		-,- :-	-,		,	0=,,,,,,,	_,,-
managers	43.40	37.45	1,829	1,498	42.1	95,097	77,896	2,191
Property, real estate, and			ŕ	ŕ		,	,	
community association								
managers	21.26	19.23	851	769	40.0	44,240	40,000	2,081
Business and financial								
operations occupations	30.98	28.45	1,257	1,152	40.6	64,026	58,263	2,066
Buyers and purchasing agents	33.98	36.06	1,359	1,442	40.0	70,646	75,001	2,079
Purchasing agents, except								
wholesale, retail, and								
farm products	30.02	27.98	1,199	1,119	39.9	62,355	58,200	2,077
Claims adjusters, appraisers,								
examiners, and	22.75	20.20	1 200	1 170	20.7	67.616	60.044	2.065
investigators	32.75	29.30	1,300	1,172	39.7	67,616	60,944	2,065
Claims adjusters,								
examiners, and	30.51	20 01	1 210	1 150	20.6	62.011	50.014	2.062
investigators	30.51	28.81 27.50	1,210 1,202	1,152 1,100	39.6 40.0	62,911 62,518	59,914 57,200	2,062 2,080
Cost estillators	30.00	21.30	1,202	1,100	1 0.0	02,310	31,200	2,000

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

2 1	Hou	rly ²	Weekly ³				Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial operations occupations —Continued Human resources, training, and labor relations specialists	\$25.11	\$21.99	\$1,043	\$938	41.5	\$54,245	\$48,755	2,160
Employment, recruitment, and placement	φ23.11	φ21.99	\$1,043	Ψ236	41.5	\$34,243	\$40,733	2,100
specialists	25.88 44.41 27.53 33.83 33.83	20.15 48.08 26.32 37.02 37.02	1,035 1,831 1,119 1,353 1,353	806 1,923 1,050 1,481 1,481	40.0 41.2 40.6 40.0 40.0	53,840 95,205 58,198 70,361 70,361	41,912 100,000 54,600 77,002 77,002	2,080 2,144 2,114 2,080 2,080
Computer and mathematical science occupations	35.90	31.75	1,449	1,270	40.4	75,372	66,040	2,100
Computer programmers Computer software engineers	33.36 43.19	28.85 43.63	1,334 1,778	1,154 1,721	40.0 41.2	69,394 92,480	60,000 89,482	2,080 2,141
Computer software engineers, applications Computer support specialists	42.39 28.70	44.23 26.92	1,825 1,146	1,748 1,077	43.1 39.9	94,899 59,569	90,900 56,000	2,239 2,075
Computer systems analysts Network and computer	53.74	43.27	2,197	1,731	40.9	114,249	90,000	2,126
systems administrators Network systems and data communications analysts	26.01 36.22	26.44 32.75	1,040 1,489	1,058 1,433	40.0	54,092 77,413	54,999 74,499	2,080 2,137
Architecture and engineering	30.22	32.73	1,105	1,133	11.1	77,113	7 1, 122	2,137
Civil engineers	31.14 42.92 35.08	24.84 36.93 36.93	1,272 1,769 1,524	1,038 1,529 1,662	40.9 41.2 43.5	66,169 91,962 79,262	53,988 79,500 86,409	2,125 2,142 2,260
Electrical and electronics engineers Mechanical engineers	32.01 43.93	29.90 36.06	1,322 1,757	1,246 1,442	41.3 40.0	68,728 91,369	64,817 75,005	2,147 2,080
Petroleum engineers Drafters	60.61 21.74	51.62 18.72	2,494 870	2,323 749	41.1 40.0	129,683 45,223	120,781 38,929	2,140 2,080
Life, physical, and social science occupations	23.80	25.47	947	891	39.8	49,229	46,350	2,068
Community and social services occupations	15.61	13.46	629	527	40.3	32,535	28,001	2,084

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

2 4 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Community and social services occupations –Continued								
Social workers	\$20.46	\$20.30	\$833	\$846	40.7	\$43,293	\$43,999	2,116
social workers Miscellaneous community and social service	19.24	18.80	788	846	41.0	40,982	43,999	2,130
specialistsSocial and human service	11.50	12.02	457	481	39.7	23,769	25,000	2,067
assistants	11.73	12.05	465	482	39.7	24,202	25,064	2,063
Lawyers	21.84 37.48	17.14 35.83	907 1,667	704 1,664	41.5 44.5	47,158 86,702	36,587 86,521	2,159 2,314
Education, training, and								
library occupations Postsecondary teachers Primary, secondary, and	17.55 23.66	13.00 21.00	668 936	508 840	38.1 39.5	28,754 43,377	24,000 42,584	1,639 1,833
special education school teachers Teacher assistants	23.55 9.72	24.11 8.48	901 376	925 346	38.2 38.7	36,763 17,289	36,442 15,739	1,561 1,778
	7.72	0.10	370	310	30.7	17,209	15,757	1,770
Arts, design, entertainment, sports, and media								
occupations	22.90	21.50	918	860	40.1	47,745	44,720	2,085
Designers	20.93	19.38	843	775	40.3	43,822	40,300	2,094
Graphic designers	23.06 26.12	20.19 27.40	922 1,045	808 1,096	40.0 40.0	47,963 54,325	41,999 57,000	2,080 2,080
Healthcare practitioner and								
technical occupations	28.04	23.00	1,101	890	39.3	57,258	46,280	2,042
Pharmacists	55.17	55.25	2,232	2,190	40.5	116,086	113,882	2,104
Registered nurses	28.95	27.69	1,142	1,107	39.4	59,362	57,585	2,050
Therapists Emergency medical technicians and	42.50	42.80	1,700	1,712	40.0	88,398	89,024	2,080
paramedics Health diagnosing and treating practitioner	12.98	12.49	511	494	39.4	26,561	25,688	2,047
support technicians	16.46	15.00	642	600	39.0	33,387	31,200	2,028

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

2 1	Hou	rly ²		Weekly ³			Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours	
Healthcare practitioner and technical occupations -Continued									
Licensed practical and									
licensed vocational nurses	\$19.39	\$19.57	\$747	\$781	38.5	\$38,836	\$40,602	2,003	
Healthcare support									
occupations	12.24	11.00	464	436	37.9	24,132	22,651	1,972	
Nursing, psychiatric, and									
home health aides	9.77	9.25	370	360	37.9	19,227	18,720	1,968	
Home health aides	10.27	8.25	385	330	37.5	20,001	17,160	1,948	
Nursing aides, orderlies,									
and attendants	9.83	9.50	374	362	38.1	19,464	18,814	1,979	
Psychiatric aides	9.11	9.00	343	360	37.6	17,826	18,720	1,957	
Miscellaneous healthcare						,	,	,	
support occupations	14.58	14.00	553	559	37.9	28,752	29,093	1,972	
Dental assistants	18.46	18.29	634	594	34.3	32,970	30,888	1,786	
Medical assistants	13.18	13.06	524	520	39.8	27,256	27,040	2,068	
Medical assistants	13.10	13.00	321	320	37.0	27,230	27,010	2,000	
Protective service occupations	12.60	12.15	499	441	39.6	25,928	22,922	2,057	
Security guards and gaming									
surveillance officers	12.52	10.75	495	430	39.5	25,719	22,360	2,054	
Security guards	12.52	10.75	495	430	39.5	25,719	22,360	2,054	
Food preparation and serving	0.15	0.00	200	210	27.0	16.015	16 100	1.066	
related occupations	8.15	8.00	308	310	37.9	16,015	16,120	1,966	
First-line									
supervisors/managers,									
food preparation and	1405	1100	-10	7.7 0	42.7	21.501	20.500		
serving workers	14.27	14.08	610	550	42.7	31,704	28,600	2,222	
First-line									
supervisors/managers									
of food preparation and									
serving workers	14.76	14.42	636	600	43.0	33,047	31,200	2,239	
Cooks	10.15	10.00	383	385	37.7	19,782	20,020	1,948	
Cooks, fast food	8.98	9.00	321	336	35.7	16,693	17,484	1,859	
Cooks, institution and									
cafeteria	10.97	10.94	420	399	38.3	20,033	17,222	1,827	
Cooks, restaurant	10.59	10.23	403	390	38.0	20,939	20,268	1,978	
Cooks, short order	8.65	8.50	343	340	39.7	17,846	17,680	2,062	
Food preparation workers	8.11	7.75	309	300	38.1	16,069	15,600	1,981	
Food service, tipped	3.67	2.38	132	89	36.0	6,876	4,626	1,873	
, 11									

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

o 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations -Continued								
Bartenders	\$3.85	\$2.38	\$132	\$90	34.4	\$6,884	\$4,680	1,790
Waiters and waitresses Dining room and cafeteria attendants and	2.96	2.25	107	85	36.2	5,575	4,430	1,881
bartender helpers Fast food and counter	7.86	7.50	292	290	37.1	15,179	15,080	1,931
workers Combined food preparation and serving workers,	8.70	8.35	330	320	38.0	17,174	16,640	1,973
including fast food Counter attendants, cafeteria, food concession, and coffee	8.73	8.35	332	320	38.1	17,278	16,640	1,979
shop	8.54	8.50	318	296	37.3	16,547	15,392	1,938
Dishwashers	8.01	8.00	316	320	39.4	16,410	16,640	2,049
coffee shop	8.60	8.00	322	290	37.5	16,756	15,080	1,949
Building and grounds cleaning and maintenance occupations	10.39	9.25	404	368	38.9	20,989	19,136	2,019
First-line supervisors/managers, building and grounds cleaning and maintenance							,	
workers	13.72	15.26	531	572	38.7	27,595	29,757	2,012
Building cleaning workers Janitors and cleaners, except maids and	9.80	9.25	377	360	38.4	19,583	18,720	1,999
housekeeping cleaners Maids and housekeeping	10.18	9.57	395	378	38.8	20,541	19,656	2,017
cleaners	8.62	8.00	323	320	37.5	16,817	16,640	1,950
workers Landscaping and groundskeeping	9.24	9.00	363	360	39.3	18,834	18,720	2,038
workers	9.10	9.00	357	360	39.2	18,520	18,720	2,035

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

. 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Personal care and service occupations	\$11.57	\$10.00	\$445	\$370	38.5	\$23,130	\$19,240	1,999
supervisors/managers of personal service workers Miscellaneous entertainment attendants and related	14.47	14.09	572	564	39.5	29,725	29,303	2,054
workers	10.10 15.09 9.02 9.51	11.54 10.50 8.75 8.37	399 563 356 367	462 399 340 335	39.5 37.3 39.5 38.6	20,758 29,292 18,506 19,083	24,003 20,748 17,680 17,418	2,055 1,942 2,051 2,007
Recreation and fitness workers Recreation workers	13.82 12.28	13.27 10.00	499 470	448 400	36.1 38.3	25,922 24,448	23,296 20,800	1,876 1,991
Sales and related occupations First-line	20.01	14.53	804	588	40.2	41,813	30,597	2,089
supervisors/managers, sales workers First-line	19.53	16.20	824	678	42.2	42,836	35,277	2,194
supervisors/managers of retail sales workers Retail sales workers Cashiers, all workers Cashiers	18.28 11.48 8.74 8.74	16.20 9.56 8.25 8.25	763 453 334 334	690 380 320 320	41.8 39.4 38.3 38.3	39,695 23,534 17,393 17,393	35,865 19,760 16,640 16,640	2,172 2,051 1,991 1,991
Counter and rental clerks and parts salespersons Counter and rental clerks	11.93 9.88	10.50 9.56	473 382	415 383	39.7 38.7	24,608 19,883	21,601 19,891	2,063 2,013
Parts salespersons Retail salespersons Insurance sales agents	13.38 13.36 20.97	12.00 10.36 16.41	540 538 819	479 412 615	40.4 40.3 39.0	28,080 27,970 42,563	24,885 21,424 32,000	2,013 2,099 2,094 2,030
Securities, commodities, and financial services sales agents	54.25	32.49	2,170	1,300	40.0	112,844	67,588	2,080
Sales representatives, wholesale and manufacturing Sales representatives, wholesale and	28.64	26.87	1,153	1,071	40.2	59,931	55,673	2,092
manufacturing, technical and scientific products	39.03	31.49	1,582	1,449	40.5	82,277	75,350	2,108

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

0 4 1	Hou	rly^2		Weekly ³	y ³ Annual ⁴			
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations -Continued Sales representatives, wholesale and manufacturing, except technical and scientific								
products	\$24.00	\$20.82	\$963	\$865	40.1	\$50,055	\$44,990	2,086
Miscellaneous sales and related workers	17.72	19.23	709	769	40.0	36,865	40,005	2,080
Office and administrative								
support occupations	15.00	14.04	595	560	39.7	30,923	29,120	2,062
First-line supervisors/managers of office and administrative								
support workers	21.84	20.55	869	811	39.8	45,200	42,182	2,070
Financial clerks	14.74	13.54	584	540	39.7	30,368	28,080	2,061
Bill and account collectors Billing and posting clerks	13.78	13.34	551	533	40.0	28,669	27,739	2,080
and machine operators Bookkeeping, accounting,	13.88	13.33	547	533	39.4	28,457	27,733	2,050
and auditing clerks	16.69	16.36	659	651	39.5	34,207	33,530	2,049
Tellers	12.19	11.36	487	454	39.9	25,306	23,629	2,076
Customer service								
representatives	15.36	16.00	612	640	39.8	31,748	33,280	2,067
File clerks	12.87	11.54	515	462	40.0	26,780	23,999	2,080
Hotel, motel, and resort desk								
clerks	8.60	8.50	335	320	38.9	17,415	16,640	2,025
Loan interviewers and clerks	15.95	15.63	664	643	41.6	34,540	33,432	2,165
New accounts clerks	12.17	11.00	487	440	40.0	25,322	22,880	2,080
Order clerks	13.03	13.10	521	524	40.0	27,096	27,248	2,080
Receptionists and information	10.24	12.06	400	402	20.6	05.417	25.064	2.060
clerks	12.34	12.06	489	482	39.6	25,417	25,064	2,060
Cargo and freight agents Dispatchers	18.08 17.60	14.01 17.72	742 714	657 709	41.0 40.5	38,582 37,115	34,187 36,849	2,134
Dispatchers, except police,	17.00	17.72	/14	709	40.5	37,113	30,649	2,108
fire, and ambulance Production, planning, and	18.16	18.17	738	709	40.6	38,355	36,849	2,112
expediting clerks	15.62	15.00	625	600	40.0	32,483	31,200	2,080
Shipping, receiving, and	12.92	10.00	504	440	20.2	26 220	22 000	2.044
traffic clerks Stock clerks and order fillers	12.83 10.61	10.90 10.00	504 421	440 400	39.3 39.7	26,230 21,887	22,880 20,800	2,044 2,064

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

0 4 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations -Continued Secretaries and administrative								
assistants Executive secretaries and administrative	\$16.71	\$16.33	\$656	\$612	39.3	\$34,111	\$31,844	2,041
assistants	18.47	18.41	729	736	39.5	37,921	38,297	2,053
Legal secretaries	19.46	19.71	760	782	39.0	39,507	40,672	2,030
Medical secretaries	14.80	13.53	581	541	39.3	30,231	28,144	2,042
Secretaries, except legal, medical, and executive Data entry and information	14.57	15.00	570	600	39.1	29,615	31,200	2,032
processing workers	11.18	10.63	447	425	40.0	23,252	22,100	2,080
Data entry keyers	11.04	10.63	442	425	40.0	22,966	22,100	2,080
Insurance claims and policy						,	,	,
processing clerks	19.67	15.25	763	573	38.8	39,661	29,777	2,017
Office clerks, general	13.22	12.50	522	496	39.5	27,144	25,800	2,053
Construction and extraction								
occupations First-line supervisors/managers of construction trades and	16.46	14.00	659	560	40.1	34,184	29,120	2,077
extraction workers	27.54	25.00	1,127	1,000	40.9	58,616	52,000	2,128
Construction laborers Construction equipment	11.81	11.15	472	446	40.0	24,507	23,200	2,075
operators Operating engineers and other construction	15.37	15.00	615	600	40.0	31,977	31,200	2,080
equipment operators	16.52	15.50	661	620	40.0	34,356	32,240	2,080
Electricians	17.69	16.00	708	640	40.0	36,796	33,280	2,080
Glaziers Pipelayers, plumbers,	12.48	14.00	499	560	40.0	25,950	29,120	2,080
pipefitters, and steamfitters	19.43	18.05	777	722	40.0	40,425	37,544	2,080
steamfitters	19.67	19.00	787	760	40.0	40,915	39,520	2,080
Roofers	14.92	13.00	597	520	40.0	31,028	27,040	2,080
Sheet metal workers	18.72	21.65	749	866	40.0	38,932	45,024	2,080
Helpers, construction trades	10.85	10.88	433	435	39.9	22,369	22,628	2,062
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Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations –Continued Miscellaneous construction and related workers	\$13.88	\$13.45	\$555	\$538	40.0	\$28,874	\$27,976	2,080
	Ψ13.00	Ψ13.13	Ψ333	Ψ530	10.0	Ψ20,071	Ψ21,510	2,000
Installation, maintenance, and repair occupations First-line	18.90	17.01	759	680	40.2	39,480	35,377	2,089
supervisors/managers of mechanics, installers, and repairers	26.08	25.04	1,094	1,115	41.9	56,888	58,001	2,181
and office machine repairers	16.45	15.92	658	637	40.0	34,216	33,103	2,080
telecommunications equipment installers and repairers Telecommunications	22.18	25.00	887	1,000	40.0	46,132	52,000	2,080
equipment installers and repairers, except line installers Miscellaneous electrical and electronic equipment	22.18	25.00	887	1,000	40.0	46,132	52,000	2,080
mechanics, installers, and repairers	20.90	17.74	848	709	40.6	44,084	36,889	2,109
repairers Automotive service	18.36	14.99	742	600	40.4	38,598	31,183	2,102
technicians and mechanics	18.08	15.75	725	620	40.1	37,692	32,240	2,085
diesel engine specialists Heavy vehicle and mobile equipment service	16.27	16.00	651	640	40.0	33,837	33,280	2,080
technicians and mechanics	18.59	18.50	744	740	40.0	38,667	38,480	2,080
mechanics, except engines	18.71 18.20	18.50 17.31	748 724	740 693	40.0 39.8	38,911 37,662	38,480 36,011	2,080 2,069

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

2 4 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations -Continued Miscellaneous vehicle and mobile equipment								
mechanic, installers, and repairers Heating, air conditioning, and refrigeration mechanics	\$11.58	\$10.00	\$463	\$400	40.0	\$24,081	\$20,800	2,080
and installers	16.56	16.74	662	670	40.0	34,435	34,815	2,080
maintenance workers Industrial machinery	16.47	15.00	656	600	39.9	34,101	31,200	2,071
mechanics Maintenance and repair	22.67	18.75	907	750	40.0	47,155	39,000	2,080
workers, general Maintenance workers,	13.23	12.32	529	493	40.0	27,523	25,628	2,080
machinery Line installers and repairers	14.65 24.49	15.06 27.00	573 980	600 1,080	39.1 40.0	29,566 50,938	31,200 56,160	2,018 2,080
Electrical power-line installers and repairers Telecommunications line	31.08	31.14	1,243	1,246	40.0	64,642	64,771	2,080
installers and repairers Miscellaneous installation,	23.58	26.71	943	1,068	40.0	49,048	55,561	2,080
maintenance, and repair workers Helpersinstallation, maintenance, and repair	16.39	14.43	653	577	39.8	33,945	30,006	2,071
workers	11.90	12.00	473	450	39.7	24,586	23,388	2,067
Production occupations First-line	13.78	12.50	545	496	39.6	28,358	25,688	2,057
supervisors/managers of production and operating workers	21.20	20.00	833	780	39.3	43,295	40,560	2,042
assemblers Electrical and electronic	10.26	10.25	410	410	40.0	21,339	21,320	2,080
equipment assemblers	10.48	11.61	419	464	40.0	21,791	24,149	2,080

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

0 -1-1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations -Continued								
Miscellaneous assemblers and fabricators	\$11.24	\$9.84	\$431	\$388	38.4	\$22,425	\$20,176	1,996
poultry, and fish processing workers Computer control	12.94	12.31	511	431	39.5	26,570	22,395	2,054
programmers and operators	14.98	14.00	582	560	38.8	30,250	29,120	2,019
machine tool operators, metal and plastic Machine tool cutting setters,	14.48	14.00	561	560	38.8	29,190	29,120	2,017
operators, and tenders, metal and plastic Cutting, punching, and	12.81	13.00	505	520	39.5	26,279	27,040	2,052
press machine setters, operators, and tenders, metal and plastic	11.99	11.20	480	448	40.0	24,945	23,296	2,080
Machinists	17.59	18.00	708	720	40.3	36,822	37,440	2,094
brazing workers	15.59 15.52	16.00 16.00	624 621	640 640	40.0 40.0	32,434 32,275	33,280 33,280	2,080 2,080
Miscellaneous metalworkers and plastic workers	11.03	9.44	441	378	40.0	22,935	19,635	2,080
Printers Printing machine operators	16.26 13.39	14.50 11.24	651 536	580 450	40.0 40.0	33,827 27,853	30,160 23,388	2,080 2,080
Laundry and dry-cleaning workers	10.53	9.75	411	388	39.1	21,393	20,176	2,031
Pressers, textile, garment, and related materials	8.64	8.65	332	346	38.5	17,278	17,984	2,001
system operators Inspectors, testers, sorters,	31.21	30.67	1,248	1,227	40.0	64,907	63,800	2,080
samplers, and weighers Packaging and filling machine operators and	17.06	15.81	680	620	39.8	35,338	32,240	2,072
tenders Miscellaneous production	9.32	7.68	373	307	40.0	19,393	15,974	2,080
workers	12.94	13.00	517	520	40.0	26,876	27,040	2,078

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

o 1	Hou	rly^2		Weekly ³ Annual ⁴				
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations -Continued Helpersproduction workers	\$10.55	\$9.14	\$422	\$365	40.0	\$21,950	\$19,001	2,080
Transportation and material moving occupations First-line supervisors/managers of helpers, laborers, and	14.29	12.70	577	504	40.3	29,846	26,187	2,089
material movers, hand	19.21	22.04	768	882	40.0	39,953	45,841	2,080
Driver/sales workers and truck drivers	15.40 15.50	14.44 16.05	628 622	580 675	40.8 40.1	32,673 32,319	30,160 35,100	2,122 2,085
tractor-trailer	16.50	14.62	683	591	41.4	35,501	30,754	2,152
delivery services Industrial truck and tractor	12.68	12.00	507	480	40.0	26,369	24,960	2,079
operatorsLaborers and material	11.73	10.95	469	438	40.0	24,394	22,776	2,080
movers, hand	10.62	10.00	421	400	39.7	21,473	20,665	2,023
equipment	11.25	11.15	450	446	40.0	23,391	23,192	2,080
hand	10.77	10.00	428	400	39.8	21,581	20,665	2,004
Packers and packagers, hand	9.04	8.50	350	336	38.7	18,194	17,472	2,012

¹ The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the

hours are the hours an employee is scheduled to work in a week, exclusive of

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

survey. Military occupations are excluded from the survey.

2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

3 Mean weekly earnings are based on the straight-time weekly wages or salaries

paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly

⁴ Mean annual earnings are based on the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.