Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| All workers | \$22.87 | \$16.79 | \$912 | \$669 | 39.9 | \$47,187 | \$34,632 | 2,063 |
| Management occupations $\qquad$ <br> General and operations | 53.18 | 48.89 | 2,166 | 1,989 | 40.7 | 112,448 | 103,447 | 2,115 |
| managers | 70.97 | 61.81 | 2,860 | 2,669 | 40.3 | 148,742 | 138,786 | 2,096 |
| Advertising and promotions managers $\qquad$ | 51.34 | 60.62 | 2,172 | 2,502 | 42.3 | 112,946 | 130,085 | 2,200 |
| Marketing and sales managers | 54.06 | 52.50 | 2,238 | 2,100 | 41.4 | 116,355 | 109,204 | 2,152 |
| Marketing managers .......... | 59.97 | 56.95 | 2,392 | 2,278 | 39.9 | 124,407 | 118,454 | 2,075 |
| Sales managers ................. | 49.27 | 46.97 | 2,103 | 1,879 | 42.7 | 109,376 | 97,691 | 2,220 |
| Administrative services managers $\qquad$ | 39.42 | 37.14 | 1,625 | 1,566 | 41.2 | 84,490 | 81,455 | 2,144 |
| Computer and information systems managers | 60.78 | 57.34 | 2,465 | 2,293 | 40.6 | 128,187 | 119,259 | 2,109 |
| Financial managers ............... | 58.47 | 51.01 | 2,365 | 1,959 | 40.5 | 122,985 | 101,860 | 2,104 |
| Human resources managers ... Compensation and benefits | 50.35 | 50.80 | 2,046 | 2,168 | 40.6 | 106,375 | 112,717 | 2,113 |
| managers | 46.06 | 49.51 | 1,904 | 2,032 | 41.3 | 98,999 | 105,654 | 2,149 |
| Industrial production managers $\qquad$ | 50.00 | 47.59 | 2,000 | 1,904 | 40.0 | 104,009 | 98,991 | 2,080 |
| Purchasing managers ............ | 51.97 | 52.31 | 2,079 | 2,092 | 40.0 | 108,089 | 108,801 | 2,080 |
| Transportation, storage, and distribution managers ...... | 41.56 | 43.34 | 1,662 | 1,734 | 40.0 | 86,448 | 90,147 | 2,080 |
| Construction managers ......... | 38.35 | 39.80 | 1,606 | 1,743 | 41.9 | 83,517 | 90,646 | 2,178 |
| Education administrators | 45.08 | 41.34 | 1,754 | 1,550 | 38.9 | 90,727 | 80,613 | 2,013 |
| Education administrators, postsecondary | 38.13 | 41.34 | 1,460 | 1,550 | 38.3 | 75,317 | 80,613 | 1,975 |
| Engineering managers .......... | 64.13 | 60.99 | 2,568 | 2,450 | 40.0 | 133,544 | 127,379 | 2,082 |
| Medical and health services managers $\qquad$ | 42.14 | 45.22 | 1,777 | 1,972 | 42.2 | 92,379 | 102,565 | 2,192 |
| Property, real estate, and community association managers $\qquad$ | 25.74 | 28.85 | 1,030 | 1,154 | 40.0 | 53,536 | 60,000 | 2,080 |
| Social and community service managers $\qquad$ | 25.37 | 23.52 | 1,015 | 941 | 40.0 | 52,764 | 48,926 | 2,080 |
| Business and financial operations occupations | 32.69 | 30.06 | 1,307 | 1,218 | 40.0 | 67,980 | 63,336 | 2,079 |
| Buyers and purchasing agents Purchasing agents, except | 29.31 | 30.45 | 1,179 | 1,218 | 40.2 | 61,300 | 63,336 | 2,091 |
| wholesale, retail, and farm products | 30.36 | 30.72 | 1,223 | 1,229 | 40.3 | 63,594 | 63,896 | 2,095 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Business and financial operations occupations -Continued Claims adjusters, appraisers, examiners, and investigators $\qquad$ Claims adjusters, examiners, and investigators $\qquad$ | $\$ 28.03$27.92 | \$29.10 | \$1,088 | \$1,134 | 38.8 | \$56,578 | \$58,949 | 2,018 |
|  |  | 28.62 | 1,082 | 1,121 | 38.8 | 56,277 | 58,300 | 2,016 |
| Compliance officers, except agriculture, construction, health and safety, and transportation $\qquad$ | 39.95 | 39.14 | 1,602 | 1,565 | 40.1 | 83,291 | 81,401 | 2,085 |
| Cost estimators .................. | 35.44 | 27.89 | 1,482 | 1,221 | 41.8 | 77,039 | 63,487 | 2,174 |
| Human resources, training, and labor relations specialists $\qquad$ | 30.67 | 28.82 | 1,223 | 1,134 | 39.9 | 63,608 | 58,968 | 2,074 |
| Employment, recruitment, and placement specialists $\qquad$ | 20.14 |  |  | 799 | 40.0 |  | 41,544 | 2,080 |
| Training and development specialists $\qquad$ | 35.83 | 30.77 | 1,422 | 1,231 | 39.7 | 73,935 | 64,002 | 2,064 |
| Logisticians ......................... | 39.25 | 39.75 | 1,570 | 1,590 | 40.0 | 81,631 | 82,680 | 2,080 |
| Management analysts ............ | 33.95 | 28.46 | 1,358 | 1,138 | 40.0 | 70,624 | 59,197 | 2,080 |
| Accountants and auditors ...... | 33.85 | 31.15 | 1,352 | 1,246 | 40.0 | 70,319 | 64,800 | 2,077 |
| Credit analysts ................... | 27.80 | 24.27 | 1,112 | 971 | 40.0 | 57,822 | 50,482 | 2,080 |
| Financial analysts and advisors $\qquad$ |  |  |  |  |  |  |  |  |
| Financial analysts ......... | 35.62 | 33.02 | 1,415 | 1,321 | 39.7 | 73,597 | 68,682 | 2,066 |
| Computer and mathematical science occupations | 37.52 | 37.01 | 1,499 | 1,474 | 40.0 | 77,951 | 76,669 | 2,078 |
| Computer programmers ......... | $\begin{aligned} & 40.55 \\ & 45.42 \end{aligned}$ | 43.51 | 1,627 | 1,740 | 40.1 | 84,598 | 90,490 | 2,086 |
| Computer software engineers Computer software |  | 44.26 | 1,806 | 1,774 | 39.8 | 93,909 | 92,250 | 2,067 |
| engineers, applications <br> Computer software | 43.50 | 44.57 | 1,727 | 1,795 | 39.7 | 89,826 | 93,357 | 2,065 |
| engineers, systems <br> software $\qquad$ |  |  |  |  |  |  |  |  |
| Computer support specialists | 47.57 25.04 | 23.34 | 1,001 | $\begin{array}{r} 1,761 \\ 934 \end{array}$ | 40.0 | 52,030 | 48,543 | 2,078 |
| Computer systems analysts .... | 40.59 | 40.83 | 1,622 | 1,633 | 40.0 | 84,338 | 84,916 | 2,078 |
| Database administrators ........ | 37.87 | 44.81 | 1,515 | 1,793 | 40.0 | 78,776 | 93,213 | 2,080 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Life, physical, and social science occupations | \$40.47 | \$31.80 | \$1,619 | \$1,272 | 40.0 | \$84,171 | \$66,144 | 2,080 |
| Physical scientists ................ | 56.77 | 62.10 | 2,271 | 2,484 | 40.0 | 118,077 | 129,168 | 2,080 |
| Environmental scientists and geoscientists $\qquad$ | 69.67 | 75.34 | 2,787 | 3,013 | 40.0 | 144,919 | 156,701 | 2,080 |
| Market and survey researchers $\qquad$ | 39.70 | 47.12 | 1,588 | 1,885 | 40.0 | 82,577 | 97,999 | 2,080 |
| Market research analysts ... | 39.70 | 47.12 | 1,588 | 1,885 | 40.0 | 82,577 | 97,999 | 2,080 |
| Chemical technicians ............ | 27.92 | 24.13 | 1,117 | 965 | 40.0 | 58,077 | 50,192 | 2,080 |
| Community and social services occupations | 18.34 | 17.68 | 730 | 707 | 39.8 | 37,862 | 36,781 | 2,065 |
| Social workers ..................... | 21.46 | 23.00 | 850 | 920 | 39.6 | 44,206 | 47,840 | 2,060 |
| Medical and public health social workers $\qquad$ | 23.79 | 23.57 | 952 | 943 | 40.0 | 49,483 | 49,026 | 2,080 |
| Miscellaneous community and social service specialists $\qquad$ | 13.15 | 13.80 | 525 | 552 | 40.0 | 27,326 | 28,704 | 2,078 |
| Social and human service assistants $\qquad$ | 11.73 | 9.95 | 469 | 398 | 40.0 | 24,390 | 20,696 | 2,080 |
| Legal occupations .................. | 58.18 | 59.14 | 2,356 | 2,366 | 40.5 | 122,503 | 123,015 | 2,106 |
| Lawyers | 87.27 | 90.14 | 3,570 | 3,606 | 40.9 | 185,645 | 187,500 | 2,127 |
| Paralegals and legal assistants | 24.69 | 26.95 | 988 | 1,078 | 40.0 | 51,350 | 56,048 | 2,080 |
| Education, training, and library occupations | 39.64 | 27.37 | 1,567 | 1,099 | 39.5 | 73,204 | 54,298 | 1,847 |
| Postsecondary teachers ......... | 52.38 | 33.75 | 2,063 | 1,350 | 39.4 | 96,099 | 68,300 | 1,835 |
| Health teachers, postsecondary | 93.90 | 80.85 | 3,640 | 3,032 | 38.8 | 164,692 | 118,249 | 1,754 |
| Arts, communications, and humanities teachers, postsecondary $\qquad$ | 38.76 | 35.30 | 1,484 | 1,378 | 38.3 | 56,708 | 52,121 | 1,463 |
| Miscellaneous postsecondary teachers | 31.56 | 27.37 | 1,255 | 1,095 | 39.8 | 62,721 | 56,971 | 1,988 |
| Primary, secondary, and special education school teachers $\qquad$ | 23.33 | 21.55 | 940 | 862 | 40.3 | 38,563 | 35,000 | 1,653 |
| Elementary and middle school teachers $\qquad$ | 27.49 | 22.28 | 1,136 | 1,114 | 41.3 | 41,592 | 40,106 | 1,513 |
| Secondary school teachers | 32.88 | 34.12 | 1,294 | 1,434 | 39.4 | 48,476 | 51,909 | 1,474 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Education, training, and library occupations -Continued <br> Secondary school teachers, except special and vocational education | \$32.88 | \$34.12 | \$1,294 | \$1,434 | 39.4 | \$48,476 | \$51,909 | 1,474 |
| Arts, design, entertainment, sports, and media occupations $\qquad$ <br> Designers $\qquad$ <br> Graphic designers $\qquad$ <br> Writers and editors $\qquad$ | $\begin{aligned} & 29.83 \\ & 26.87 \\ & 26.70 \\ & 29.77 \end{aligned}$ | $\begin{aligned} & 28.82 \\ & 24.87 \\ & 24.36 \\ & 28.82 \end{aligned}$ | $\begin{aligned} & 1,195 \\ & 1,073 \\ & 1,066 \\ & 1,181 \end{aligned}$ | 1,153 995 975 1,153 | $\begin{aligned} & 40.0 \\ & 39.9 \\ & 39.9 \\ & 39.7 \end{aligned}$ | $\begin{aligned} & 62,126 \\ & 55,798 \\ & 55,441 \\ & 61,399 \end{aligned}$ | $\begin{aligned} & 59,952 \\ & 51,732 \\ & 50,675 \\ & 59,952 \end{aligned}$ | 2,082 2,077 2,076 2,062 |
| Healthcare practitioner and technical occupations | 26.61 | 25.13 | 1,048 | 977 | 39.4 | 54,476 | 50,806 | 2,047 |
| Pharmacists ....................... | 56.53 | 56.00 | 2,294 | 2,288 | 40.6 | 119,290 | 119,001 | 2,110 |
| Registered nurses ................. | 31.59 | 30.22 | 1,232 | 1,177 | 39.0 | 64,076 | 61,212 | 2,029 |
| Therapists .............................. | 32.78 | 33.70 | 1,291 | 1,298 | 39.4 | 67,127 | 67,475 | 2,048 |
| Occupational therapists ..... | 35.57 | 36.54 | 1,383 | 1,462 | 38.9 | 71,899 | 76,001 | 2,021 |
| Physical therapists ............. | 37.08 | 36.54 | 1,459 | 1,370 | 39.4 | 75,871 | 71,253 | 2,046 |
| Respiratory therapists ........ | 25.78 | 25.75 | 1,018 | 1,030 | 39.5 | 52,941 | 53,560 | 2,053 |
| Clinical laboratory technologists and technicians $\qquad$ | 19.73 | 18.24 | 782 | 730 | 39.6 | 40,670 | 37,939 | 2,061 |
| Medical and clinical laboratory technologists Medical and clinical | 25.13 | 25.71 | 993 | 1,008 | 39.5 | 51,648 | 52,416 | 2,055 |
| laboratory technicians .. | 13.81 | 13.67 | 549 | 537 | 39.7 | 28,538 | 27,946 | 2,067 |
| Diagnostic related technologists and technicians $\qquad$ | 23.82 | 24.85 | 951 | 994 | 39.9 | 49,434 | 51,688 | 2,075 |
| Cardiovascular technologists and technicians $\qquad$ | 18.65 | 17.17 | 746 | 687 | 40.0 | 38,799 | 35,714 | 2,080 |
| Radiologic technologists and technicians | 25.01 | 25.49 | 997 | 1,020 | 39.9 | 51,847 | 53,019 | 2,073 |
| Health diagnosing and treating practitioner support technicians $\qquad$ | 16.87 | 16.79 | 666 | 655 | 39.5 | 34,614 | 34,050 | 2,052 |
| Pharmacy technicians ..... | 15.19 | 15.09 | 600 | 590 | 39.5 | 31,216 | 30,701 | 2,055 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare practitioner and technical occupations <br> -Continued <br> Surgical technologists $\qquad$ <br> Licensed practical and licensed vocational nurses <br> Medical records and health information technicians ... <br> Miscellaneous health technologists and technicians $\qquad$ | \$18.81 | \$18.98 | \$735 | \$759 | 39.0 | \$38,198 | \$39,466 | 2,030 |
|  | 18.51 | 18.81 | 729 | 726 | 39.4 | 37,904 | 37,752 | 2,048 |
|  | 18.14 | 15.57 | 720 | 621 | 39.7 | 37,461 | 32,302 | 2,065 |
|  | 14.01 | 12.50 | 560 | 500 | 40.0 | 29,131 | 26,000 | 2,080 |
| Occupational health and safety specialists and technicians $\qquad$ | 29.60 | 16.19 | 1,184 | 648 | 40.0 | 61,568 | 33,684 | 2,080 |
| Occupational health and safety specialists $\qquad$ | 29.60 | 16.19 | 1,184 | 648 | 40.0 | 61,568 | 33,684 | 2,080 |
| Healthcare support occupations $\qquad$ <br> Nursing, psychiatric, and home health aides $\qquad$ <br> Home health aides $\qquad$ <br> Nursing aides, orderlies, and attendants $\qquad$ | 11.10 | 10.20 | 423 | 399 | 38.2 | 22,022 | 20,738 | 1,985 |
|  | 10.13 | 9.50 | 382 | 375 | 37.7 | 19,865 | 19,500 | 1,961 |
|  | 8.37 | 8.10 | 276 | 290 | 33.0 | 14,372 | 15,080 | 1,718 |
|  | 10.59 | 10.06 | 418 | 397 | 39.4 | 21,723 | 20,654 | 2,051 |
| Physical therapist assistants and aides $\qquad$ | 14.24 | 11.21 | 565 | 448 | 39.7 | 29,358 | 23,317 | 2,062 |
| Miscellaneous healthcare support occupations | 14.02 | 13.74 | 561 | 550 | 40.0 | 29,171 | 28,579 | 2,080 |
| Medical assistants ............. | 12.86 | 12.19 | 515 | 488 | 40.0 | 26,756 | 25,355 | 2,080 |
| Protective service occupations <br> Security guards and gaming | 11.42 | 10.92 | 454 | 437 | 39.7 | 23,211 | 22,712 | 2,033 |
| surveillance officers | 11.22 | 10.92 | 445 | 437 | 39.6 | 23,124 | 22,712 | 2,061 |
| Security guards ................. | 11.22 | 10.92 | 445 | 437 | 39.6 | 23,124 | 22,712 | 2,061 |
| Food preparation and serving related occupations $\qquad$ First-line supervisors/managers, food preparation and serving workers $\qquad$ | 8.85 | 9.00 | 342 | 340 | 38.6 | 17,607 | 17,680 | 1,989 |
|  | 16.79 | 15.31 | 669 | 612 | 39.8 | 34,782 | 31,843 | 2,071 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean carnings | Median earnings | Mean <br> hours |
| Food preparation and serving related occupations <br> -Continued First-line supervisors/managers of food preparation and serving workers $\qquad$ | \$16.90 | \$15.31 | \$676 | \$612 | 40.0 | \$35,153 | \$31,843 | 2,080 |
| Cooks ................................. | 10.62 | 10.39 | 417 | 412 | 39.2 | 21,671 | 21,424 | 2,040 |
| Cooks, institution and cafeteria | 10.86 | 10.94 | 433 | 438 | 39.9 | 22,520 | 22,755 | 2,074 |
| Cooks, restaurant .............. | 10.89 | 10.51 | 412 | 418 | 37.8 | 21,432 | 21,736 | 1,968 |
| Food preparation workers ...... | 10.71 | 11.11 | 427 | 444 | 39.8 | 22,195 | 23,109 | 2,072 |
| Food service, tipped .............. | 5.85 | 5.15 | 220 | 202 | 37.7 | 11,176 | 10,522 | 1,912 |
| Waiters and waitresses ...... | 4.51 | 3.75 | 165 | 150 | 36.5 | 8,569 | 7,800 | 1,899 |
| Dining room and cafeteria attendants and bartender helpers $\qquad$ | 8.10 | 9.36 | 320 | 374 | 39.5 | 16,235 | 19,469 | 2,006 |
| Fast food and counter workers $\qquad$ | 10.72 | 10.50 | 420 | 420 | 39.2 | 21,855 | 21,840 | 2,038 |
| Combined food preparation and serving workers, including fast food ....... | 11.18 | 11.45 | 434 | 442 | 38.8 | 22,566 | 23,005 | 2,018 |
| Food servers, nonrestaurant ... | 6.86 | 7.25 | 269 | 288 | 39.2 | 13,985 | 14,976 | 2,038 |
| Dishwashers ........................ | 8.07 | 7.73 | 323 | 309 | 40.0 | 16,790 | 16,078 | 2,080 |
| Building and grounds cleaning and maintenance occupations | 10.01 | 9.28 | 394 | 361 | 39.3 | 20,202 | 18,746 | 2,018 |
| First-line supervisors/managers, building and grounds cleaning and maintenance workers $\qquad$ | 17.38 | 16.50 | 705 | 743 | 40.6 | 36,662 | 38,619 | 2,109 |
| Building cleaning workers ..... Janitors and cleaners, except maids and | 9.39 | 9.03 | 368 | 354 | 39.2 | 18,879 | 18,346 | 2,010 |
| housekeeping cleaners | 9.68 | 9.31 | 382 | 364 | 39.4 | 19,847 | 18,907 | 2,050 |
| Maids and housekeeping cleaners $\qquad$ | 8.94 | 8.65 | 349 | 340 | 39.0 | 17,513 | 17,430 | 1,958 |
| Personal care and service occupations $\qquad$ | 15.68 | 9.65 | 521 | 444 | 33.2 | 27,094 | 23,067 | 1,728 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Personal care and service occupations -Continued Baggage porters, bellhops, and concierges $\qquad$ | \$7.95 | \$7.25 | \$318 | \$290 | 40.0 | \$16,533 | \$15,080 | 2,080 |
| Baggage porters and bellhops $\qquad$ | 6.81 | 7.25 | 272 | 290 | 40.0 | 14,165 | 15,080 | 2,080 |
| Sales and related occupations First-line | 19.32 | 13.05 | 771 | 517 | 39.9 | 39,903 | 26,853 | 2,065 |
| First-line supervisors/managers, sales workers $\qquad$ | 25.18 | 17.20 | 1,007 | 690 | 40.0 | 52,342 | 35,880 | 2,079 |
| Retail sales workers .............. | 12.10 | 11.10 | 480 | 440 | 39.6 | 24,737 | 22,776 | 2,044 |
| Cashiers, all workers | 11.18 | 10.85 | 443 | 432 | 39.6 | 22,499 | 22,256 | 2,013 |
| Cashiers ....................... | 11.16 | 10.85 | 442 | 430 | 39.6 | 22,454 | 22,256 | 2,012 |
| Counter and rental clerks and parts salespersons . | 18.48 | 18.94 | 731 | 757 | 39.5 | 37,991 | 39,385 | 2,056 |
| Retail salespersons ............ | 12.23 | 11.15 | 484 | 439 | 39.6 | 25,178 | 22,818 | 2,059 |
| Advertising sales agents | 23.83 | 22.24 | 964 | 890 | 40.5 | 50,134 | 46,268 | 2,104 |
| Sales representatives, wholesale and manufacturing $\qquad$ | 34.38 | 21.10 | 1,387 | 910 | 40.3 | 72,117 | 47,320 | 2,098 |
| Sales representatives, wholesale and manufacturing, technical and scientific products | 41.86 | 43.88 | 1,674 | 1,755 | 40.0 | 87,066 | 91,264 | 2,080 |
| Sales representatives, wholesale and manufacturing, except technical and scientific products $\qquad$ | 30.80 | 19.33 | 1,248 | 799 | 40.5 | 64,882 | 41,567 | 2,106 |
| Miscellaneous sales and related workers $\qquad$ | 14.77 | 13.01 | 591 | 520 | 40.0 | 30,729 | 27,061 | 2,080 |
| Office and administrative support occupations $\qquad$ First-line | 15.46 | 14.24 | 616 | 566 | 39.8 | 31,999 | 29,432 | 2,069 |
| supervisors/managers of office and administrative support workers | 24.87 | 24.49 | 993 | 980 | 39.9 | 51,618 | 50,935 | 2,076 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Office and administrative support occupations <br> -Continued <br> Switchboard operators, including answering service $\qquad$ | \$10.19 | \$10.29 | \$400 | \$412 | 39.2 | \$20,775 | \$21,403 | 2,038 |
| Financial clerks .............. | 15.45 | 15.27 | 616 | 611 | 39.8 | 32,009 | 31,753 | 2,072 |
| Bill and account collectors | 14.59 | 15.27 | 583 | 611 | 39.9 | 30,300 | 31,753 | 2,076 |
| Billing and posting clerks and machine operators | 15.79 | 15.10 | 632 | 604 | 40.0 | 32,842 | 31,408 | 2,080 |
| Bookkeeping, accounting, and auditing clerks | 15.69 | 15.39 | 622 | 616 | 39.7 | 32,369 | 32,013 | 2,063 |
| Payroll and timekeeping clerks $\qquad$ | 19.67 | 18.32 | 787 | 733 | 40.0 | 40,918 | 38,106 | 2,080 |
| Procurement clerks ........... | 18.34 | 19.81 | 734 | 792 | 40.0 | 38,155 | 41,201 | 2,080 |
| Tellers . | 12.89 | 13.01 | 516 | 520 | 40.0 | 26,809 | 27,061 | 2,080 |
| Customer service representatives | 14.51 | 13.11 | 578 | 523 | 39.8 | 30,040 | 27,186 | 2,070 |
| File clerks ........................... | 12.46 | 12.31 | 498 | 492 | 40.0 | 25,907 | 25,605 | 2,080 |
| Interviewers, except eligibility and loan | 13.45 | 12.15 | 538 | 486 | 40.0 | 27,968 | 25,272 | 2,080 |
| Loan interviewers and clerks | 19.00 | 19.19 | 760 | 768 | 40.0 | 39,526 | 39,915 | 2,080 |
| Order clerks .................... | 12.12 | 10.05 | 485 | 402 | 40.0 | 25,201 | 20,902 | 2,080 |
| Human resources assistants, except payroll and timekeeping $\qquad$ | 19.11 | 19.45 | 764 | 778 | 40.0 | 39,749 | 40,450 | 2,080 |
| Receptionists and information clerks $\qquad$ | 12.20 | 11.75 | 483 | 470 | 39.6 | 25,118 | 24,440 | 2,059 |
| Reservation and transportation ticket agents and travel clerks ... | 16.88 | 19.70 | 675 | 788 | 40.0 | 35,109 | 40,974 | 2,080 |
| Couriers and messengers ....... | 12.71 | 12.15 | 509 | 486 | 40.0 | 26,444 | 25,266 | 2,080 |
| Dispatchers ......................... | 16.39 | 13.61 | 651 | 544 | 39.7 | 33,872 | 28,313 | 2,067 |
| Dispatchers, except police, fire, and ambulance ..... | 16.54 | 13.44 | 657 | 538 | 39.7 | 34,164 | 27,951 | 2,066 |
| Production, planning, and expediting clerks $\qquad$ | 21.78 | 17.72 | 871 | 709 | 40.0 | 45,307 | 36,853 | 2,080 |
| Stock clerks and order fillers | 12.47 | 12.26 | 494 | 490 | 39.6 | 25,676 | 25,480 | 2,059 |
| Secretaries and administrative assistants $\qquad$ | 20.08 | 19.47 | 798 | 769 | 39.8 | 41,502 | 40,000 | 2,067 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{1}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& \begin{tabular}{l}
Mean \\
hours
\end{tabular} \\
\hline Construction and extraction occupations -Continued Derrick, rotary drill, and service unit operators, oil, gas, and mining \(\qquad\) Service unit operators, oil, gas, and mining \(\qquad\) \& \(\$ 22.99\)
17.80 \& \(\$ 22.75\)
16.50 \& \$1,007
707 \& \(\$ 882\)
660 \& 43.8
39.7 \& \(\$ 46,771\)
36,781 \& \(\$ 45,864\)
34,320 \& 2,034
2,067 \\
\hline Installation, maintenance, and repair occupations \(\qquad\) First-line supervisors/managers of mechanics, installers, and repairers \(\qquad\) \& 21.43
27.59 \& 20.83
26.57 \& 862
1,117 \& 838
1,066 \& 40.2

40.5 \& 44,557
56,620 \& 42,910
51,709 \& 2,079
2,052 \\

\hline | Radio and telecommunications equipment installers and repairers $\qquad$ |
| :--- |
| Telecommunications equipment installers and repairers, except line installers $\qquad$ | \& 24.68

25.13 \& 24.47
27.40 \& 987 \& 979
1,096 \& 40.0
40.0 \& 51,328
52,262 \& 50,887 \& 2,080

2,080 \\

\hline | Miscellaneous electrical and electronic equipment mechanics, installers, and repairers $\qquad$ |
| :--- |
| Electrical and electronics repairers, commercial and industrial equipment $\qquad$ | \& 19.94 \& 20.05 \& 795 \& 802

964 \& 39.9
40.0 \& 41,326
49,768 \& 41,704
50,149 \& 2,072

2,080 \\

\hline | Automotive technicians and repairers $\qquad$ |
| :--- |
| Automotive service technicians and mechanics $\qquad$ | \& 15.60

15.68 \& 15.02
12.40 \& 633
637 \& 608
496 \& 40.6
40.6 \& 32,925
33,127 \& 31,637
25,792 \& 2,111
2,112 \\

\hline | Bus and truck mechanics and diesel engine specialists ... |
| :--- |
| Heavy vehicle and mobile equipment service technicians and mechanics $\qquad$ | \& 19.79

21.48 \& 19.96
20.86 \& 792 \& 798
829 \& 40.0

39.8 \& 41,168
44,440 \& 41,517
43,098 \& 2,080
2,069 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean <br> hours | Mean earnings | Median earnings | Mean hours |
| Installation, maintenance, and repair occupations <br> -Continued <br> Mobile heavy equipment mechanics, except engines $\qquad$ | \$20.30 | \$19.99 | \$807 | \$800 | 39.8 | \$41,974 | \$41,579 | 2,067 |
| Industrial machinery installation, repair, and maintenance workers $\qquad$ <br> Industrial machinery mechanics $\qquad$ | 20.33 23.97 | 19.18 23.67 | 824 957 | 767 947 | 40.5 39.9 | 42,256 49,765 | 39,896 49,234 | 2,078 2,076 |
| Maintenance and repair workers, general | 17.27 | 15.86 | 691 | 634 | 40.0 | 35,912 | 32,989 | 2,080 |
| Maintenance workers, machinery <br> Miscellaneous installation, maintenance, and repair workers $\qquad$ | 17.16 17.82 | 17.55 17.50 | 754 713 | 669 700 | 44.0 40.0 | 35,686 37,063 | 36,504 36,400 | 2,080 2,080 |
| Production occupations | 16.40 | 14.00 | 654 | 560 | 39.9 | 33,814 | 28,621 | 2,062 |
| First-line supervisors/managers of production and operating workers $\qquad$ | 31.62 | 26.78 | 1,266 | 1,080 | 40.1 | 64,242 | 55,698 | 2,032 |
| Aircraft structure, surfaces, rigging, and systems assemblers $\qquad$ | 25.40 | 26.22 | 1,016 | 1,049 | 40.0 | 52,836 | 54,538 | 2,080 |
| Electrical, electronics, and electromechanical assemblers $\qquad$ | 12.63 | 11.33 | 505 | 453 | 40.0 | 26,271 | 23,566 | 2,080 |
| Electrical and electronic equipment assemblers | 12.89 | 11.82 | 515 | 473 | 40.0 | 26,803 | 24,586 | 2,080 |
| Miscellaneous assemblers and fabricators $\qquad$ | 13.71 | 11.75 | 548 | 470 | 40.0 | 28,457 | 24,440 | 2,076 |
| Bakers ........................ | 15.96 | 14.75 | 614 | 574 | 38.5 | 31,926 | 29,856 | 2,000 |
| Butchers and other meat, poultry, and fish processing workers $\qquad$ Slaughterers and meat packers $\qquad$ | 12.33 13.32 | 12.75 12.90 | 493 533 | 510 516 | 40.0 40.0 | 25,656 27,702 | 26,520 26,832 | 2,080 2,080 |
| Miscellaneous food processing workers | 13.60 | 13.85 | 538 | 544 | 39.6 | 27,983 | 28,294 | 2,058 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued


See footnotes at end of table.

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Transportation and material moving occupations <br> -Continued Truck drivers, light or delivery services $\qquad$ | \$21.60 | \$22.98 | \$864 | \$919 | 40.0 | \$44,922 | \$47,798 | 2,080 |
| Crane and tower operators $\qquad$ Industrial truck and tractor operators $\qquad$ | 19.42 13.06 | 21.50 12.25 | 777 521 | 860 495 | 40.0 39.9 | 38,288 27,110 | 40,040 25,730 | 1,971 2,076 |
| Laborers and material movers, hand $\qquad$ | 11.86 | 10.80 | 466 | 423 | 39.3 | 23,800 | 22,002 | 2,007 |
| Cleaners of vehicles and equipment $\qquad$ <br> Laborers and freight, stock, | 12.27 | 12.29 | 491 | 491 | 40.0 | 25,526 | 25,557 | 2,080 |
| and material movers, <br> hand $\qquad$ | 11.88 | 10.80 | 465 | 423 | 39.1 | 23,549 | 22,002 | 1,983 |
| Machine feeders and offbearers $\qquad$ | 12.45 | 11.42 | 495 | 457 | 39.7 | 25,726 | 23,754 | 2,067 |
| Packers and packagers, hand $\qquad$ | 11.14 | 10.00 | 437 | 400 | 39.2 | 22,718 | 20,800 | 2,040 |

[^0]hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

4 Mean annual earnings are based on the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.


[^0]:    1 The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

    2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

    3 Mean weekly earnings are based on the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly

