

**RSE Table 21**

**Civilian supervisory workers: Relative standard errors of mean weekly and annual earnings for selected management occupations**

Occupation <sup>1</sup>	Weekly <sup>2</sup>		Annual <sup>4</sup>	
	Mean earnings	Relative error <sup>3</sup>	Mean earnings	Relative error <sup>3</sup>
<b>Management occupations</b>				
Team leader .....	\$1,239	8.7%	\$63,052	8.7%
First line .....	1,734	3.0	89,163	3.0
Second line .....	2,354	8.0	122,217	8.0
Third line .....	3,609	6.6	187,649	6.6
General and operations managers				
First line .....	1,737	12.8	90,324	12.8
Second line .....	1,746	10.0	90,794	10.0
Marketing managers				
First line .....	2,353	11.7	122,360	11.7
Sales managers				
First line .....	2,538	15.4	131,989	15.4
Administrative services managers				
Team leader .....	1,016	16.7	51,694	16.7
First line .....	1,147	5.6	59,630	5.6
Computer and information systems managers				
Team leader .....	1,794	10.8	93,294	10.8
First line .....	1,851	19.0	96,255	19.0
Financial managers				
First line .....	1,908	9.6	98,982	9.6
Second line .....	3,576	23.2	185,956	23.2
Compensation and benefits managers				
First line .....	1,681	8.8	87,401	8.8
Industrial production managers				
First line .....	1,712	8.7	89,037	8.7
Transportation, storage, and distribution managers				
First line .....	1,268	14.6	65,610	14.6
Construction managers				
First line .....	1,583	9.5	82,335	9.5
Education administrators, elementary and secondary school				
Team leader .....	1,717	6.3	75,210	6.3
First line .....	1,656	4.4	73,353	4.4
Education administrators, postsecondary				
First line .....	1,214	9.4	63,140	9.4
Engineering managers				
First line .....	2,453	5.5	127,550	5.5
Second line .....	2,516	4.4	130,824	4.4
Food service managers				
First line .....	1,094	11.8	56,864	11.8
Medical and health services managers				
First line .....	1,870	9.0	97,253	9.0
Property, real estate, and community association managers				
First line .....	919	8.1	47,805	8.1

See footnotes at end of table.

**RSE Table 21**

**Civilian supervisory workers: Relative standard errors of mean weekly and annual earnings for selected management occupations — Continued**

Occupation <sup>1</sup>	Weekly <sup>2</sup>		Annual <sup>4</sup>	
	Mean earnings	Relative error <sup>3</sup>	Mean earnings	Relative error <sup>3</sup>
<b>Management occupations –Continued</b>				
Social and community service managers				
First line .....	\$986	22.1%	\$51,291	22.1%

<sup>1</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>2</sup> Mean weekly earnings are based on the straight-time weekly wages or salaries paid to employees, exclusive of overtime.

<sup>3</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see chapter 8 of the BLS Handbook of

Methods, at [http://www.bls.gov/opub/hom/homch8\\_a.htm](http://www.bls.gov/opub/hom/homch8_a.htm).

<sup>4</sup> Mean annual earnings are based on the straight-time annual wages or salaries paid to employees, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.