Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers

o 1	Hou	rly^2	Weekly ³				Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$19.26	\$16.25	\$762	\$640	39.5	\$39,098	\$32,760	2,030
Management occupations	36.47	32.58	1,507	1,346	41.3	78,188	69,888	2,144
General and operations								
managers	38.22	30.79	1,616	1,232	42.3	84,037	64,049	2,199
Marketing and sales managers	44.44	36.39	1,889	1,558	42.5	98,249	81,001	2,211
Marketing managers	43.30	36.39	1,702	1,455	39.3	88,527	75,685	2,045
Sales managers	45.69	49.26	2,131	1,970	46.6	110,820	102,461	2,426
Public relations managers	33.22	29.39	1,307	1,261	39.4	67,969	65,564	2,046
Administrative services								
managers	32.50	30.51	1,295	1,220	39.8	67,339	63,461	2,072
Computer and information								
systems managers	45.08	40.28	1,800	1,611	39.9	93,590	83,791	2,076
Financial managers	38.70	37.38	1,618	1,495	41.8	84,116	77,759	2,174
Human resources managers	26.52	24.49	1,091	980	41.2	56,757	50,935	2,140
Industrial production								
managers	34.72	35.28	1,443	1,411	41.6	75,034	73,391	2,161
Transportation, storage, and								
distribution managers	24.25	23.13	980	925	40.4	50,948	48,100	2,101
Construction managers	43.25	34.72	1,771	1,476	41.0	90,977	76,727	2,104
Education administrators	27.57	24.04	1,106	962	40.1	54,442	49,999	1,975
Medical and health services								
managers	36.82	33.65	1,460	1,346	39.7	75,924	70,000	2,062
Property, real estate, and								
community association								
managers	27.93	24.52	1,117	981	40.0	58,104	51,000	2,080
Social and community service								
managers	22.41	20.30	882	812	39.3	45,864	42,218	2,046
Business and financial								
operations occupations	28.73	24.36	1,162	966	40.4	60,237	49,999	2,097
Buyers and purchasing agents	25.53	25.00	1,033	1,000	40.5	53,705	52,000	2,104
Purchasing agents, except	23.33	25.00	1,033	1,000	10.5	33,703	32,000	2,101
wholesale, retail, and								
farm products	26.02	25.00	1,041	1,000	40.0	54,128	52,000	2,080
Claims adjusters, appraisers,	20.02	25.00	1,011	1,000	10.0	31,120	32,000	2,000
examiners, and								
investigators	27.37	23.09	1,073	895	39.2	55,800	46,526	2,038
Claims adjusters,	27.57		1,073		57.2	22,000	10,520	2,030
examiners, and								
investigators	27.37	23.09	1,073	895	39.2	55,800	46,526	2,038
Cost estimators	27.87	26.93	1,126	1,077	40.4	58,552	56,004	2,101
			1,120	1,077		25,552	20,001	_,

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

2 1	Hou	rly ²	Weekly ³				Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial operations occupations -Continued Human resources, training, and labor relations								
specialists Management analysts Accountants and auditors	\$25.15 54.15 27.80	\$21.15 53.15 24.66	\$1,008 2,166 1,140	\$846 2,126 987	40.1 40.0 41.0	\$52,442 112,622 59,264	\$43,992 110,552 51,299	2,085 2,080 2,132
Financial analysts and advisors Financial analysts Loan counselors and officers Loan officers	36.53 37.12 30.61 30.61	34.68 34.62 28.79 28.79	1,518 1,663 1,237 1,237	1,635 1,635 1,152 1,152	41.6 44.8 40.4 40.4	78,948 86,490 64,324 64,324	84,999 84,999 59,879 59,879	2,161 2,330 2,101 2,101
Computer and mathematical	30.01	20.19	1,237	1,132	40.4	04,324	39,679	2,101
science occupations	29.07 39.79	26.56 35.84	1,166 1,608	1,079 1,434	40.1 40.4	60,652 83,632	56,102 74,543	2,087 2,102
Computer software engineers, applications Computer software	37.76	35.84	1,511	1,434	40.0	78,547	74,543	2,080
engineers, systems software Computer support specialists	43.41 22.51	38.94 19.96	1,788 900	1,552 798	41.2 40.0	92,970 46,825	80,712 41,517	2,142 2,080
Computer systems analysts Network and computer	34.79	36.85	1,392	1,474	40.0	72,362	76,638	2,080
systems administrators Network systems and data communications analysts	25.68 23.61	25.80 20.99	1,039 944	1,032 840	40.5	54,043 49,101	53,660 43,659	2,104 2,080
Actuaries	37.20	30.77	1,458	1,134	39.2	75,818	58,976	2,038
Architecture and engineering occupations Engineers Civil engineers	28.44 33.84 32.87	28.00 33.50 32.16	1,151 1,383 1,409	1,158 1,340 1,238	40.5 40.9 42.9	59,829 71,936 73,244	60,216 69,686 64,384	2,104 2,126 2,228
Electrical and electronics engineers Electrical engineers	33.12 32.42	35.17 35.17	1,325 1,297	1,407 1,407	40.0 40.0	68,887 67,429	73,158 73,158	2,080 2,080
Electronics engineers, except computer Industrial engineers,	34.78	34.63	1,391	1,385	40.0	72,343	72,020	2,080
including health and safety	27.26	26.75	1,112	1,089	40.8	57,826	56,630	2,121

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

2 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Architecture and engineering occupations –Continued	ф 2 0.40	\$40.04	4. 4.0	\$4.000	44.0	402.512	402 500	
Mechanical engineers Drafters Architectural and civil	\$39.10 23.59	\$40.91 24.01	\$1,610 944	\$1,800 960	41.2 40.0	\$83,712 49,065	\$93,600 49,945	2,141 2,080
drafters Mechanical drafters Engineering technicians,	25.05 22.08	25.00 23.78	1,002 883	1,000 951	40.0 40.0	52,103 45,935	52,000 49,464	2,080 2,080
except drafters Electrical and electronic	23.59	23.16	947	926	40.1	49,227	48,175	2,086
engineering technicians	25.64	23.87	1,025	955	40.0	53,324	49,645	2,080
Life, physical, and social science occupations	28.21	26.97	1,126	1,079	39.9	58,421	56,087	2,071
Physical scientists Chemists and materials	33.89	34.81	1,356	1,392	40.0	70,499	72,401	2,080
scientists	36.59 36.81	35.63 35.63	1,464 1,472	1,425 1,425	40.0 40.0	76,117 76,563	74,100 74,100	2,080 2,080
Chemical technicians	21.43	21.42	857	857	40.0	44,584	44,545	2,080
Community and social services occupations	17.53	16.95	699	680	39.9	36,010	35,342	2,055
Counselors	17.68	19.23	725	769	41.0	37,698	39,998	2,132
Social workers Child, family, and school	18.61	17.31	740	692	39.7	37,503	36,001	2,015
social workers Medical and public health	14.44	14.09	567	564	39.3	26,533	23,400	1,838
social workers Miscellaneous community and social service	21.61	20.99	864	839	40.0	44,944	43,651	2,080
specialists	16.84	15.39	660	597	39.2	34,320	31,044	2,038
Legal occupations	40.51	38.97	1,694	1,559	41.8	88,072	81,064	2,174
Lawyers	46.70	44.44	1,958	1,884	41.9	101,831	97,988	2,180
Paralegals and legal assistants	24.61	26.13	974	1,045	39.6	50,624	54,350	2,057
Education, training, and	17.11	12.00	(50	510	20.1	20.407	26,000	1.704
library occupations Primary, secondary, and special education school	17.11	12.98	652	519	38.1	29,487	26,998	1,724
teachers	22.45	21.47	837	816	37.3	35,030	32,137	1,560

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

2 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations -Continued Preschool and kindergarten								
teachers Elementary and middle	\$11.63	\$10.59	\$465	\$424	39.9	\$23,939	\$22,027	2,058
school teachers Elementary school	25.98	24.61	931	881	35.8	35,326	34,029	1,360
teachers, except special education	25.97	23.83	928	869	35.7	35,282	32,499	1,358
Secondary school teachers Secondary school teachers, except	33.61	34.27	1,225	1,250	36.4	46,774	48,721	1,392
special and								
vocational education	33.61	34.27	1,225	1,250	36.4	46,774	48,721	1,392
Teacher assistants	11.00	10.30	425	402	38.6	20,827	20,800	1,894
Arts, design, entertainment, sports, and media								
occupations	18.39	17.92	737	713	40.1	37,961	36,005	2,064
Designers Graphic designers	18.05 19.40	17.92 19.23	717 776	717 770	39.7 40.0	37,300 40,371	37,263 40,019	2,066 2,081
Healthcare practitioner and								
technical occupations	36.53	26.42	1,415	989	38.7	73,572	51,418	2,014
Pharmacists	54.14	54.00	2,063	2,098	38.1	107,297	109,092	1,982
Physicians and surgeons	140.84	125.00	5,552	5,063	39.4	288,697	263,250	2,050
Registered nurses	28.62	28.84	1,134	1,152	39.6	58,961	59,904	2,060
Therapists	28.60	26.93	1,110	1,010	38.8	57,719	52,514	2,018
Dental hygienists Health diagnosing and treating practitioner	30.87	30.00	1,048	1,003	33.9	54,498	52,153	1,765
support technicians	13.28	13.56	511	542	38.5	26,568	28,201	2,000
Pharmacy technicians	13.15	13.56	507	542	38.6	26,385	28,201	2,006
Licensed practical and licensed vocational nurses Miscellaneous health	19.98	19.03	755	717	37.8	39,236	37,298	1,964
technologists and technicians	15.24	16.16	594	568	39.0	30,882	29,557	2,026
Healthcare support occupations	12.56	12.00	483	480	38.4	25,107	24,960	1,999

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

. 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare support occupations –Continued Nursing, psychiatric, and								
home health aides	\$11.60	\$10.00	\$453	\$394	39.1	\$23,568	\$20,467	2,032
Home health aides	10.56	9.83	422	393	40.0	21,955	20,455	2,080
and attendants Miscellaneous healthcare	11.84	10.10	460	400	38.9	23,933	20,800	2,021
support occupations	13.20	12.75	502	492	38.0	26,096	25,589	1,976
Dental assistants	13.12	12.00	490	480	37.3	25,476	24,960	1,941
Medical assistants	14.36	15.00	557	574	38.8	28,953	29,835	2,017
Protective service occupations Security guards and gaming	12.19	10.12	473	360	38.8	24,587	18,720	2,018
surveillance officers	9.54	10.12	365	354	38.3	18,989	18,422	1,990
Security guards	9.54	10.12	365	354	38.3	18,989	18,422	1,990
Food preparation and serving related occupations	9.05	8.75	339	322	37.5	17,427	16,708	1,925
First-line supervisors/managers, food preparation and							·	
serving workers	14.96	15.00	626	608	41.8	32,230	31,200	2,154
Chefs and head cooks First-line	17.61	19.20	735	840	41.7	38,223	43,680	2,170
supervisors/managers of food preparation and								
serving workers	14.27	14.42	598	600	41.9	30,681	31,199	2,150
Cooks, institution and	10.11	10.00	387	380	38.3	19,857	19,500	1,963
cafeteria	11.07	10.50	400	375	36.1	20,265	19,481	1,830
Cooks, restaurant	10.32	10.00	392	395	38.0	20,116	20,280	1,949
Food preparation workers	9.08	9.22	328	320	36.1	17,056	16,640	1,879
Food service, tipped	4.73	4.04	165	146	35.0	8,591	7,592	1,815
Bartenders	6.02	5.00	208	200	34.5	10,798	10,400	1,793
Waiters and waitresses	3.75	3.65	130	110	34.7	6,744	5,720	1,798
Dining room and cafeteria attendants and								
bartender helpers	7.99	8.00	306	312	38.3	15 007	16 224	1 001
Fast food and counter workers	7.99 8.97	8.66	338	330	38.3 37.7	15,907 17,100	16,224 17,056	1,991 1,905
WUIKUIS	0.77	0.00	330	330	31.1	17,100	17,030	1,303

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

. 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations -Continued								
Combined food preparation and serving workers, including fast food Counter attendants,	\$9.02	\$8.76	\$331	\$328	36.8	\$16,653	\$16,973	1,847
cafeteria, food concession, and coffee shop Dishwashers	8.83 8.29	8.00 8.06	362 313	375 320	41.0 37.8	18,825 16,192	19,500 15,360	2,132 1,954
	0.29	0.00	313	320	31.0	10,192	15,500	1,734
Building and grounds cleaning and maintenance occupations	12.44	10.87	468	408	37.6	22,123	19,240	1,778
supervisors/managers, building and grounds cleaning and maintenance								
workers First-line supervisors/managers of housekeeping and	18.48	19.57	760	859	41.1	38,252	43,514	2,070
janitorial workers First-line supervisors/managers	16.53	13.00	654	488	39.6	33,479	26,000	2,025
of landscaping, lawn service, and groundskeeping								
workers	19.73	19.57	833	875	42.2	41,420	45,490	2,100
Building cleaning workers Janitors and cleaners, except maids and	10.56	9.48	378	344	35.8	19,268	17,888	1,824
housekeeping cleaners	10.67	9.75	399	370	37.4	20,101	18,720	1,883
Maids and housekeeping cleaners	10.34	9.17	342	323	33.0	17,765	16,796	1,718
Grounds maintenance workers Landscaping and	13.89	12.40	561	509	40.4	22,251	20,971	1,602
groundskeeping workers	13.29	12.00	538	496	40.5	20,839	19,048	1,568

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

2 1	Hou	rly ²	Weekly ³				Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Personal care and service occupations First-line supervisors/managers of	\$12.70	\$10.94	\$478	\$403	37.7	\$24,575	\$20,956	1,935
personal service workers Barbers and cosmetologists	14.68 13.70	14.45 11.19	558 488	632 403	38.0 35.6	29,005 25,350	32,887 20,956	1,975 1,850
Hairdressers, hairstylists, and cosmetologists Miscellaneous personal	13.70	11.19	488	403	35.6	25,350	20,956	1,850
appearance workers Child care workers Recreation and fitness	14.02 9.44	12.67 9.50	488 366	484 380	34.8 38.8	25,360 19,034	25,187 19,752	1,809 2,017
workers	22.04 22.23	19.72 19.72	825 871	758 785	37.4 39.2	42,885 45,292	39,416 40,843	1,946 2,037
Sales and related occupations First-line	20.87	17.73	839	709	40.2	43,494	36,549	2,084
supervisors/managers, sales workers First-line	22.98	19.16	946	849	41.2	49,090	44,140	2,137
supervisors/managers of retail sales workers First-line	20.51	18.75	850	788	41.4	44,109	40,999	2,150
supervisors/managers of non-retail sales workers	37.07	36.68	1,470	1,467	39.7	76,460	76,294	2,062
Retail sales workers	14.42 9.62 9.52	11.90 9.00 9.00	571 371 369	450 360 360	39.6 38.6 38.8	29,600 19,068 18,974	23,400 18,720 18,720	2,052 2,053 1,982 1,993
Counter and rental clerks and parts salespersons Counter and rental clerks	14.16 14.28	14.22 15.97	570 581	569 651	40.3 40.7	29,647 30,215	29,569 33,854	2,093 2,116
Parts salespersons Retail salespersons Advertising sales agents	14.09 16.53 28.26	13.78 12.60 28.85	564 660 1,123	551 500 1,073	40.0 39.9 39.7	29,304 34,317 58,408	28,662 25,996 55,791	2,080 2,076 2,067
Insurance sales agents Securities, commodities, and financial services sales	22.94	19.51	913	780	39.8	47,482	40,575	2,069
agents Sales representatives, wholesale and	36.80	23.27	1,531	931	41.6	79,620	48,408	2,163
manufacturing	28.06	23.98	1,141	995	40.7	58,975	50,182	2,102

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

2 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Calar and valetad account four								
Sales and related occupations -Continued								
Sales representatives,								
wholesale and								
manufacturing,								
technical and scientific products	\$36.27	\$29.42	\$1,451	\$1,177	40.0	\$75,448	\$61,200	2,080
Sales representatives,	ψ30.27	ψΔ9.42	φ1,431	φ1,1//	40.0	φ13, 44 6	\$01,200	2,000
wholesale and								
manufacturing, except								
technical and scientific	22.66	21.12	071	07.5	41.0	50,000	44045	0.110
products Real estate brokers and sales	23.66	21.13	971	875	41.0	50,000	44,945	2,113
agents	13.48	12.50	550	520	40.8	28,613	27,040	2,123
Real estate sales agents	12.98	12.36	519	494	40.0	26,997	25,709	2,080
Miscellaneous sales and							·	
related workers	18.69	16.91	753	696	40.3	38,628	36,187	2,067
Office and administrative								
support occupations	15.31	14.63	600	576	39.1	31,145	29,915	2,034
First-line	10.01	1		2,0	07.1	01,110	2>,>10	2,00
supervisors/managers of								
office and administrative								
support workers	20.38	21.25	796	789	39.1	41,382	41,028	2,031
Financial clerks Bill and account collectors	14.96 14.67	14.42 13.51	585 572	560 540	39.1 39.0	30,415 29,044	29,120 27,383	2,033 1,980
Billing and posting clerks	14.07	13.31	312	340	39.0	29,044	21,363	1,900
and machine operators	16.25	16.46	607	561	37.3	31,542	29,182	1,942
Bookkeeping, accounting,							·	
and auditing clerks	16.44	15.58	640	611	38.9	33,292	31,762	2,025
Payroll and timekeeping	10.04	17.06	701	602	40.0	27.517	25.407	2 000
clerks Procurement clerks	18.04 15.13	17.06 16.00	721 577	682 640	40.0 38.2	37,517 30,028	35,487 33,280	2,080 1,984
Tellers	12.10	10.00	482	439	39.8	25,048	22,824	2,070
Customer service	12.10	10.77	102	.57	22.0		-2,02	_,070
representatives	16.11	15.25	637	610	39.5	33,119	31,720	2,056
Hotel, motel, and resort desk	_	_						
clerks	9.95	9.00	374	348	37.6	19,462	18,104	1,957
Loan interviewers and clerks New accounts clerks	17.08 15.33	17.70 15.38	679 612	708 615	39.8 39.9	35,309 31,809	36,812 31,990	2,068 2,074
Order clerks	16.93	16.25	668	656	39.9 39.4	31,809	34,112	2,074
Sidel Civilis	10.75	10.20		330	57.1	3 1,0 1 1	31,112	2,010

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

0 4 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations -Continued								
Receptionists and information clerks	\$13.07 18.68	\$12.13 20.50	\$507 760	\$480 820	38.8 40.7	\$26,294 39,541	\$24,960 42,640	2,011 2,117
Dispatchers, except police, fire, and ambulance	18.68	20.50	760	820	40.7	39,541	42,640	2,117
Production, planning, and expediting clerks	18.65	18.80	739	752	39.6	38,435	39,104	2,060
Shipping, receiving, and traffic clerks Stock clerks and order fillers	14.24 12.70	13.65 11.00	571 486	546 433	40.1 38.3	29,670 25,290	28,392 22,535	2,084 1,992
Secretaries and administrative assistants	16.82	16.50	661	660	39.3	34,286	34,320	2,038
administrative assistants Legal secretaries	20.42 15.40	18.82 13.00	801 611	753 520	39.2 39.6	41,584 31,746	39,148 27,040	2,036 2,062
Medical secretaries Secretaries, except legal,	16.08	16.00	614	628	38.2	31,918	32,656	1,985
medical, and executive Data entry and information	15.33	16.50	607	660	39.6	31,438	34,320	2,051
processing workers Data entry keyers Word processors and	12.94 12.89	12.00 12.00	511 508	459 459	39.5 39.4	26,589 26,400	23,888 23,888	2,055 2,049
typists Insurance claims and policy	13.11	14.00	524	560	40.0	27,259	29,120	2,079
processing clerks Mail clerks and mail machine operators, except postal	16.07	15.52	631	610	39.3	32,834	31,741	2,043
service	10.83 14.38	10.67 14.42	424 560	427 562	39.2 38.9	22,072 29,021	22,194 29,230	2,039 2,018
Farming, fishing, and forestry occupations	12.36	11.74	502	470	40.6	24,408	24,421	1,975
Miscellaneous agricultural workers	11.36	11.74	454	470	40.0	21,836	21,424	1,922
Construction and extraction	21 61	10.00	010	760	20.2	A1 00¢	20 200	1 042
occupations	21.61	19.00	848	760	39.3	41,986	38,208	1,943

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

0 4 1	Hou	rly ²	Weekly ³				Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations —Continued First-line supervisors/managers of construction trades and								
extraction workers Brickmasons, blockmasons,	\$31.25	\$29.57	\$1,252	\$1,162	40.1	\$64,712	\$60,403	2,071
and stonemasons Brickmasons and	26.16	25.84	1,014	1,034	38.7	49,188	53,225	1,880
blockmasons	26.16	25.84	1,014	1,034	38.7	49,188	53,225	1,880
Carpenters	22.52	19.50	893	778	39.7	44,307	39,000	1,968
Carpet, floor, and tile								
installers and finishers	20.08	20.00	792	800	39.5	41,189	41,600	2,052
Cement masons, concrete finishers, and terrazzo								
workers	20.22	19.00	798	760	39.5	38,014	39,520	1,880
Cement masons and	20.22	15.00	770	700	37.3	30,011	37,320	1,000
concrete finishers	20.22	19.00	798	760	39.5	38,014	39,520	1,880
Construction laborers	18.39	17.00	729	680	39.6	34,937	31,200	1,900
Construction equipment								
operators Operating engineers and other construction	18.36	17.00	722	676	39.3	32,522	30,552	1,772
equipment operators	17.67	16.89	700	676	39.6	31,956	30,552	1,808
Electricians	22.05	20.71	882	828	40.0	45,863	43,077	2,080
Painters and paperhangers	20.37	18.00	815	720	40.0	39,865	39,520	1,957
Painters, construction and								
maintenance	20.37	18.00	815	720	40.0	39,865	39,520	1,957
Pipelayers, plumbers, pipefitters, and								
steamfitters	24.76	22.36	982	842	39.7	49,157	43,769	1,986
Plumbers, pipefitters, and	۷٦./١٥	22.30	702	072	37.1	7,137	73,707	1,700
steamfitters	25.85	22.36	1,024	894	39.6	53,260	46,507	2,060
Roofers	19.98	17.50	669	689	33.5	34,156	35,850	1,710
Sheet metal workers	24.10	28.04	907	1,100	37.6	47,149	57,200	1,957
Helpers, construction trades	14.78	14.26	574	548	38.8	28,938	27,604	1,958
Helperscarpenters	12.30	12.09	492	484	40.0	25,590	25,143	2,080
Miscellaneous construction								
and related workers	17.66	16.50	706	660	40.0	34,960	34,320	1,980
Installation, maintenance, and repair occupations	20.99	19.00	832	749	39.6	43,017	38,956	2,050

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

2 1	Hou	rly^2	Weekly ³				Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Total Daller and American								
Installation, maintenance, and repair occupations -Continued								
First-line								
supervisors/managers of								
mechanics, installers, and	Φ20.00	Φ20.62	#1.150	φ1 0 c0	41.0	φ 50.502	Φ.5.2.7.7	2 121
repairers	\$28.09	\$28.62	\$1,159	\$1,060	41.3	\$59,583	\$53,757	2,121
and office machine								
repairers	14.53	14.77	581	591	40.0	30,227	30,722	2,080
Radio and						,	ĺ	
telecommunications								
equipment installers and	22.60	22.00	1 207	1 224	40.0	67.000	60.021	2.000
repairers Telecommunications	32.69	33.09	1,307	1,324	40.0	67,989	68,831	2,080
equipment installers								
and repairers, except								
line installers	32.69	33.09	1,307	1,324	40.0	67,989	68,831	2,080
Miscellaneous electrical and								
electronic equipment								
mechanics, installers, and repairers	17.90	16.93	716	677	40.0	37,231	35,216	2,080
Aircraft mechanics and	17.50	10.73	710	077	40.0	37,231	33,210	2,000
service technicians	22.78	21.00	911	840	40.0	47,390	43,680	2,080
Automotive technicians and								
repairers	20.07	18.63	794	744	39.6	41,284	38,688	2,057
Automotive body and	20.99	19.50	824	760	39.2	42,825	39,520	2,041
related repairers Automotive service	20.99	19.30	024	/00	39.2	42,623	39,320	2,041
technicians and								
mechanics	19.67	18.60	781	740	39.7	40,603	38,480	2,065
Bus and truck mechanics and								
diesel engine specialists	21.17	20.75	826	780	39.0	42,648	40,560	2,014
Heavy vehicle and mobile equipment service								
technicians and								
mechanics	20.89	19.00	836	760	40.0	43,451	39,520	2,080
Mobile heavy equipment								
mechanics, except	21.45	10.50	0.50	5 00	40.0	44.546	40.750	2.000
engines Small engine mechanics	21.46 14.30	19.50 14.79	858 572	780 592	40.0 40.0	44,640	40,560 30,763	2,080 2,080
Sman engine mechanics	14.30	14./9	312	392	40.0	29,743	50,705	2,000

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

2 1	Hou	rly^2	Weekly ³				Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations -Continued Heating, air conditioning, and refrigeration mechanics	ф 25 02	¢22.00	\$079	\$9.60	27.7	\$50.070	¢44.720	100
and installers	\$25.93 19.74	\$23.00 18.00	\$978 782	\$860 720	37.7	\$50,878 40,653	\$44,720 37,419	1,962 2,060
mechanics	21.72 16.28	20.39 16.19	869 640	816 648	40.0 39.3	45,168 33,255	42,407 33,677	2,080 2,043
machinery Line installers and repairers Telecommunications line	18.86 21.97	18.38 19.00	754 879	735 760	40.0 40.0	39,165 44,985	38,230 37,440	2,077 2,047
installers and repairers Miscellaneous installation, maintenance, and repair workers Helpersinstallation,	20.37	17.00 15.15	815 645	680 606	39.6	41,588 31,978	34,560	2,041 1,963
maintenance, and repair workers	11.59	10.70	463	428	40.0	22,749	22,246	1,964
Production occupations First-line supervisors/managers of production and operating workers Electrical, electronics, and	15.14 24.27	14.00 23.00	602 995	559 920	39.7	31,273 51,719	29,064 47,840	2,065
electromechanical assemblers Coil winders, tapers, and	13.63	12.57	545	503	40.0	28,342	26,146	2,080
finishers Electrical and electronic equipment assemblers Electromechanical	12.43 14.18	11.70 14.00	497 567	468 560	40.0	25,863 29,486	24,336 29,120	2,080 2,080
equipment assemblers Structural metal fabricators and fitters	14.02 15.03	12.25 15.00	561 601	490 600	40.0	29,161 31,262	25,480 31,200	2,080 2,080

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations -Continued								
Miscellaneous assemblers and								
fabricators	\$13.43	\$12.47	\$535	\$499	39.8	\$27,689	\$25,064	2,062
Team assemblers	15.61	12.75	624	510	40.0	32,466	26,520	2,080
Butchers and other meat,								
poultry, and fish	10.64	10.60	7.46	~ 4.4	40.0	20.260	20.200	2 000
processing workers	13.64	13.60	546	544	40.0	28,368	28,288	2,080
Butchers and meat cutters Computer control	15.25	15.00	610	600	40.0	31,730	31,200	2,080
programmers and								
operators	18.69	19.35	748	774	40.0	38,884	40,248	2,080
Computer-controlled	10.07	17.00	, .0	,,,		20,00	.0,2.0	_,000
machine tool operators,								
metal and plastic	18.30	18.90	732	756	40.0	38,070	39,312	2,080
Forming machine setters,								
operators, and tenders,								
metal and plastic	15.70	15.45	628	618	40.0	32,665	32,136	2,080
Extruding and drawing								
machine setters, operators, and tenders,								
metal and plastic	15.59	15.00	623	600	40.0	32,420	31,200	2,080
Machine tool cutting setters,	13.37	13.00	023	000	10.0	32,120	31,200	2,000
operators, and tenders,								
metal and plastic	14.37	13.97	575	559	40.0	29,876	29,064	2,079
Cutting, punching, and								
press machine setters,								
operators, and tenders,	1 4 41	12.07	57.6	550	40.0	20.060	20.064	2.000
metal and plastic	14.41	13.97	576	559	40.0	29,968	29,064	2,080
Grinding, lapping, polishing, and buffing								
machine tool setters,								
operators, and tenders,								
metal and plastic	14.69	14.45	588	578	40.0	30,527	30,056	2,078
Milling and planing								
machine setters,								
operators, and tenders,	10.00	10.44		40=	40.0	20.052	25.055	2.000
metal and plastic	13.92	12.44	557 707	497 796	40.0	28,963	25,867	2,080
Machinists	19.93	19.64	797	786	40.0	41,456	40,851	2,080

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

2 1	Hourly ²		Weekly ³			Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
-Continued								
Molders and molding								
machine setters, operators, and tenders,								
metal and plastic	\$11.96	\$11.50	\$478	\$460	40.0	\$24,776	\$23,920	2,072
Molding, coremaking, and	\$11.90	\$11.50	ψ 4 / Ο	φ+00	40.0	\$24,770	\$23,920	2,072
casting machine setters,								
operators, and tenders,								
metal and plastic	11.96	11.50	478	460	40.0	24,776	23,920	2,072
Multiple machine tool setters,								
operators, and tenders,								
metal and plastic	15.03	13.89	601	555	40.0	31,257	28,885	2,080
Tool and die makers	21.57	22.00	863	880	40.0	44,870	45,760	2,080
Welding, soldering, and	14.01	14.50	506	500	40.0	21.012	20.160	2.000
brazing workers	14.91	14.50	596	580	40.0	31,012	30,160	2,080
and brazers	15.08	14.50	603	580	40.0	31,373	30,160	2,080
Miscellaneous metalworkers	13.00	14.50	003	300	40.0	31,373	30,100	2,000
and plastic workers	14.73	14.40	579	576	39.3	30,112	29,952	2,045
Bookbinders and bindery							, , ,	,
workers	16.61	16.00	665	640	40.0	34,558	33,280	2,080
Bindery workers	16.61	16.00	665	640	40.0	34,558	33,280	2,080
Printers	15.80	15.00	632	600	40.0	32,582	31,200	2,062
Printing machine operators	15.48	15.00	619	600	40.0	31,876	31,200	2,060
Laundry and dry-cleaning	0.00		246	200	24.5	45.000	4 7 70 5	1 001
workers	9.99	9.00	346	298	34.6	17,988	15,506	1,801
Sewing machine operators Cabinetmakers and bench	11.53	11.62	461	465	40.0	23,975	24,170	2,080
carpenters	17.17	18.00	686	720	40.0	35,620	37,440	2,074
Woodworking machine	17.17	10.00	000	720	40.0	33,020	37,440	2,074
setters, operators, and								
tenders	11.79	11.48	472	459	40.0	24,521	23,870	2,080
Sawing machine setters,						,	,	
operators, and tenders,								
wood	11.26	11.00	450	440	40.0	23,415	22,880	2,080
Woodworking machine								
setters, operators, and	10.61	10.46	504	400	40.0	26.221	05.015	2.000
tenders, except sawing	12.61	12.46	504	498	40.0	26,231	25,917	2,080
Crushing, grinding, polishing, mixing, and blending								
workers	15.77	14.71	626	588	39.7	32,543	30,597	2,063
WOIROID	13.77	1 1,11	020	300	37.1	32,343	30,371	

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

	Hourly ²		Weekly ³			Annual ⁴		
$Occupation^1$								
Occupation-	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations -Continued Mixing and blending machine setters,								
operators, and tenders Cutting workers Cutting and slicing machine setters,	\$16.86 16.30	\$17.60 14.50	\$667 581	\$704 525	39.6 35.7	\$34,694 30,212	\$36,608 27,300	2,058 1,854
operators, and tenders	16.72	14.50	591	525	35.4	30,748	27,300	1,839
Inspectors, testers, sorters, samplers, and weighers Packaging and filling machine operators and	14.91	13.67	596	547	40.0	30,953	28,392	2,076
tenders Painting workers Coating, painting, and	13.95 14.57	15.59 12.50	558 575	624 500	40.0 39.5	29,011 29,863	32,427 26,000	2,079 2,050
spraying machine setters, operators, and tenders Painters, transportation	12.89	12.50	516	500	40.0	26,776	26,000	2,077
equipment	18.60	19.52	744	781	40.0	38,693	40,604	2,080
Miscellaneous production workers	12.27	11.43	487	456	39.7	25,303	23,733	2,063
Helpersproduction workers	11.35	10.95	454	438	40.0	23,605	22,776	2,080
Transportation and material moving occupations First-line	15.17	14.00	620	560	40.9	31,695	29,120	2,089
supervisors/managers of helpers, laborers, and material movers, hand First-line supervisors/managers of	22.34	24.04	906	962	40.6	47,135	49,999	2,110
transportation and material-moving machine and vehicle operators Driver/sales workers and	27.86	25.00	1,179	1,078	42.3	61,290	56,056	2,200
truck drivers Driver/sales workers	16.67 13.40	16.20 12.83	699 504	666 478	41.9 37.6	35,631 26,220	34,029 24,856	2,137 1,957
Truck drivers, heavy and tractor-trailer	17.77	17.01	760	720	42.8	38,995	37,128	2,195

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations -Continued Truck drivers, light or delivery services Service station attendants Dredge, excavating, and loading machine operators Excavating and loading machine and dragline operators Industrial truck and tractor operators Laborers and material movers, hand Cleaners of vehicles and equipment Laborers and freight, stock, and material movers, hand	\$13.16 9.01 17.83 17.83 13.57 12.18 13.41	\$12.00 8.20 14.00 14.00 12.90 11.50 13.50	\$532 360 713 713 542 486 537	\$480 328 560 560 516 460 540	40.4 40.0 40.0 40.0 40.0 39.9 40.0	\$26,071 18,734 34,259 34,259 27,425 25,032 27,901	\$24,440 17,056 29,120 29,120 26,000 23,903 28,080	1,981 2,080 1,922 1,922 2,021 2,055 2,080
Machine feeders and offbearers	10.43 11.08	10.00 11.20	417 443	400 448	40.0	21,695 23,044	20,800 23,296	2,080 2,079

¹ The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

² Earnings are the straight-time hourly wages or salaries paid to employees.

They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

Mean weekly earnings are based on the straight-time weekly wages or salaries.

³ Mean weekly earnings are based on the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly

⁴ Mean annual earnings are based on the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.