Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| All workers | \$19.26 | \$16.25 | \$762 | \$640 | 39.5 | \$39,098 | \$32,760 | 2,030 |
| Management occupations $\qquad$ <br> General and operations | 36.47 | 32.58 | 1,507 | 1,346 | 41.3 | 78,188 | 69,888 | 2,144 |
| managers | 38.22 | 30.79 | 1,616 | 1,232 | 42.3 | 84,037 | 64,049 | 2,199 |
| Marketing and sales managers | 44.44 | 36.39 | 1,889 | 1,558 | 42.5 | 98,249 | 81,001 | 2,211 |
| Marketing managers ......... | 43.30 | 36.39 | 1,702 | 1,455 | 39.3 | 88,527 | 75,685 | 2,045 |
| Sales managers ................ | 45.69 | 49.26 | 2,131 | 1,970 | 46.6 | 110,820 | 102,461 | 2,426 |
| Public relations managers ...... | 33.22 | 29.39 | 1,307 | 1,261 | 39.4 | 67,969 | 65,564 | 2,046 |
| managers | 32.50 | 30.51 | 1,295 | 1,220 | 39.8 | 67,339 | 63,461 | 2,072 |
| Computer and information systems managers | 45.08 | 40.28 | 1,800 | 1,611 | 39.9 | 93,590 | 83,791 | 2,076 |
| Financial managers .............. | 38.70 | 37.38 | 1,618 | 1,495 | 41.8 | 84,116 | 77,759 | 2,174 |
| Human resources managers ... Industrial production | 26.52 | 24.49 | 1,091 | 980 | 41.2 | 56,757 | 50,935 | 2,140 |
| managers | 34.72 | 35.28 | 1,443 | 1,411 | 41.6 | 75,034 | 73,391 | 2,161 |
| Transportation, storage, and distribution managers ...... | 24.25 | 23.13 | 980 | 925 | 40.4 | 50,948 | 48,100 | 2,101 |
| Construction managers ......... | 43.25 | 34.72 | 1,771 | 1,476 | 41.0 | 90,977 | 76,727 | 2,104 |
| Education administrators ...... | 27.57 | 24.04 | 1,106 | 962 | 40.1 | 54,442 | 49,999 | 1,975 |
| Medical and health services managers $\qquad$ | 36.82 | 33.65 | 1,460 | 1,346 | 39.7 | 75,924 | 70,000 | 2,062 |
| Property, real estate, and community association managers $\qquad$ | 27.93 | 24.52 | 1,117 | 981 | 40.0 | 58,104 | 51,000 | 2,080 |
| Social and community service managers $\qquad$ | 22.41 | 20.30 | 882 | 812 | 39.3 | 45,864 | 42,218 | 2,046 |
| Business and financial operations occupations | 28.73 | 24.36 | 1,162 | 966 | 40.4 | 60,237 | 49,999 | 2,097 |
| Buyers and purchasing agents Purchasing agents, except | 25.53 | 25.00 | 1,033 | 1,000 | 40.5 | 53,705 | 52,000 | 2,104 |
| wholesale, retail, and farm products | 26.02 | 25.00 | 1,041 | 1,000 | 40.0 | 54,128 | 52,000 | 2,080 |
| Claims adjusters, appraisers, examiners, and investigators $\qquad$ | 27.37 | 23.09 | 1,073 | 895 | 39.2 | 55,800 | 46,526 | 2,038 |
| Claims adjusters, examiners, and investigators. $\qquad$ | 27.37 | 23.09 | 1,073 | 895 | 39.2 | 55,800 | 46,526 | 2,038 |
| Cost estimators .................... | 27.87 | 26.93 | 1,126 | 1,077 | 40.4 | 58,552 | 56,004 | 2,101 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Business and financial operations occupations -Continued Human resources, training, and labor relations specialists $\qquad$ | \$25.15 | \$21.15 | \$1,008 | \$846 | 40.1 | \$52,442 | \$43,992 | 2,085 |
| Management analysts ........ | 54.15 | 53.15 | 2,166 | 2,126 | 40.0 | 112,622 | 110,552 | 2,080 |
| Accountants and auditors ...... | 27.80 | 24.66 | 1,140 | 987 | 41.0 | 59,264 | 51,299 | 2,132 |
| Financial analysts and advisors $\qquad$ | 36.53 | 34.68 | 1,518 | 1,635 | 41.6 | 78,948 | 84,999 | 2,161 |
| Financial analysts ............. | 37.12 | 34.62 | 1,663 | 1,635 | 44.8 | 86,490 | 84,999 | 2,330 |
| Loan counselors and officers | 30.61 | 28.79 | 1,237 | 1,152 | 40.4 | 64,324 | 59,879 | 2,101 |
| Loan officers .................... | 30.61 | 28.79 | 1,237 | 1,152 | 40.4 | 64,324 | 59,879 | 2,101 |
| Computer and mathematical science occupations | 29.07 | 26.56 | 1,166 | 1,079 | 40.1 | 60,652 | 56,102 | 2,087 |
| Computer software engineers Computer software | 39.79 | 35.84 | 1,608 | 1,434 | 40.4 | 83,632 | 74,543 | 2,102 |
| engineers, applications <br> Computer software engineers, systems software | 37.76 43.41 | 35.84 38.94 | 1,511 1,788 | 1,434 1,552 | 40.0 41.2 | 78,547 92,970 | 74,543 80,712 | 2,080 2,142 |
| Computer support specialists | 22.51 | 19.96 | 900 | 798 | 40.0 | 46,825 | 41,517 | 2,080 |
| Computer systems analysts .... <br> Network and computer | 34.79 | 36.85 | 1,392 | 1,474 | 40.0 | 72,362 | 76,638 | 2,080 |
| systems administrators | 25.68 | 25.80 | 1,039 | 1,032 | 40.5 | 54,043 | 53,660 | 2,104 |
| Network systems and data communications analysts | 23.61 | 20.99 | 944 | 840 | 40.0 | 49,101 | 43,659 | 2,080 |
| Actuaries ............................. | 37.20 | 30.77 | 1,458 | 1,134 | 39.2 | 75,818 | 58,976 | 2,038 |
| Architecture and engineering occupations | 28.44 | 28.00 | 1,151 | 1,158 | 40.5 | 59,829 | 60,216 | 2,104 |
| Engineers ............................ | 33.84 | 33.50 | 1,383 | 1,340 | 40.9 | 71,936 | 69,686 | 2,126 |
| Civil engineers ................. | 32.87 | 32.16 | 1,409 | 1,238 | 42.9 | 73,244 | 64,384 | 2,228 |
| Electrical and electronics engineers $\qquad$ | 33.12 | 35.17 | 1,325 | 1,407 | 40.0 | 68,887 | 73,158 | 2,080 |
| Electrical engineers ....... | 32.42 | 35.17 | 1,297 | 1,407 | 40.0 | 67,429 | 73,158 | 2,080 |
| Electronics engineers, except computer $\qquad$ <br> Industrial engineers, including health and safety $\qquad$ | 34.78 27.26 | 34.63 26.75 | 1,391 1,112 | 1,385 1,089 | 40.0 40.8 | 72,343 57,826 | 72,020 56,630 | 2,080 2,121 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Architecture and engineering occupations -Continued Mechanical engineers | \$39.10 | \$40.91 | \$1,610 | \$1,800 | 41.2 | \$83,712 | \$93,600 | 2,141 |
| Drafters ............... | 23.59 | 24.01 | 944 | 960 | 40.0 | 49,065 | 49,945 | 2,080 |
| Architectural and civil drafters $\qquad$ | 25.05 | 25.00 | 1,002 | 1,000 | 40.0 | 52,103 | 52,000 | 2,080 |
| Mechanical drafters .......... | 22.08 | 23.78 | 883 | 951 | 40.0 | 45,935 | 49,464 | $2,080$ |
| Engineering technicians, except drafters $\qquad$ | 23.59 | 23.16 | 947 | 926 | 40.1 | 49,227 | 48,175 | 2,086 |
| Electrical and electronic engineering technicians | 25.64 | 23.87 | 1,025 | 955 | 40.0 | 53,324 | 49,645 | 2,080 |
| Life, physical, and social science occupations | 28.21 | 26.97 | 1,126 | 1,079 | 39.9 | 58,421 | 56,087 | 2,071 |
| Physical scientists ................ | 33.89 | 34.81 | 1,356 | 1,392 | 40.0 | 70,499 | 72,401 | 2,080 |
| Chemists and materials scientists $\qquad$ | 36.59 | 35.63 | 1,464 | 1,425 | 40.0 | 76,117 | 74,100 | 2,080 |
| Chemists ...................... | 36.81 | 35.63 | 1,472 | 1,425 | 40.0 | 76,563 | 74,100 | 2,080 |
| Chemical technicians .. | 21.43 | 21.42 | 857 | 857 | 40.0 | 44,584 | 44,545 | 2,080 |
| Community and social services occupations | 17.53 | 16.95 | 699 | 680 | 39.9 | 36,010 | 35,342 | 2,055 |
| Counselors ................. | 17.68 | 19.23 | 725 | 769 | 41.0 | 37,698 | 39,998 | 2,132 |
| Social workers .. | 18.61 | 17.31 | 740 | 692 | 39.7 | 37,503 | 36,001 | 2,015 |
| Child, family, and school social workers $\qquad$ | 14.44 | 14.09 | 567 | 564 | 39.3 | 26,533 | 23,400 | 1,838 |
| Medical and public health social workers $\qquad$ | 21.61 | 20.99 | 864 | 839 | 40.0 | 44,944 | 43,651 | 2,080 |
| Miscellaneous community and social service specialists $\qquad$ | 16.84 | 15.39 | 660 | 597 | 39.2 | 34,320 | 31,044 | 2,038 |
| Legal occupations ................... | 40.51 | 38.97 | 1,694 | 1,559 | 41.8 | 88,072 | 81,064 | 2,174 |
| Lawyers | 46.70 | 44.44 | 1,958 | 1,884 | 41.9 | 101,831 | 97,988 | 2,180 |
| Paralegals and legal assistants | 24.61 | 26.13 | 974 | 1,045 | 39.6 | 50,624 | 54,350 | 2,057 |
| Education, training, and library occupations | 17.11 | 12.98 | 652 | 519 | 38.1 | 29,487 | 26,998 | 1,724 |
| Primary, secondary, and special education school teachers $\qquad$ | 22.45 | 21.47 | 837 | 816 | 37.3 | 35,030 | 32,137 | 1,560 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{1}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean
carnings \& Median earnings \& \begin{tabular}{l}
Mean \\
hours
\end{tabular} \\
\hline \begin{tabular}{l}
Education, training, and \\
library occupations \\
-Continued \\
Preschool and kindergarten teachers \(\qquad\)
\end{tabular} \& \$11.63 \& \$10.59 \& \$465 \& \$424 \& 39.9 \& \$23,939 \& \$22,027 \& 2,058 \\
\hline Elementary and middle school teachers Elementary school teachers, except special education ..... \& 25.98 \& 24.61 \& 931
928 \& 881
869 \& 35.8
35.7 \& 35,326
35,282 \& 34,029
32,499 \& 1,360
1,358
1,392 \\
\hline \begin{tabular}{l}
Secondary school teachers \\
Secondary school teachers, except special and vocational education
\end{tabular} \& 33.61 \& 34.27
34.27 \& 1,225
1,225 \& 1,250
1,250 \& 36.4

36.4 \& 46,774
46,774 \& 48,721
48,721 \& 1,392
1,392 \\
\hline Teacher assistants ................ \& 11.00 \& 10.30 \& 425 \& 402 \& 38.6 \& 20,827 \& 20,800 \& 1,894 \\

\hline | Arts, design, entertainment, sports, and media |
| :--- |
| occupations $\qquad$ |
| Designers $\qquad$ |
| Graphic designers $\qquad$ | \& 18.39

18.05
19.40 \& 17.92
17.92
19.23 \& 737
717
776 \& 713
717
770 \& 40.1
39.7
40.0 \& 37,961
37,300
40,371 \& 36,005
37,263

40,019 \& $$
\begin{aligned}
& 2,064 \\
& 2,066 \\
& 2,081
\end{aligned}
$$ \\

\hline Healthcare practitioner and technical occupations \& 36.53 \& 26.42 \& 1,415 \& 989 \& 38.7 \& 73,572 \& 51,418 \& 2,014 \\
\hline Pharmacists .......................... \& 54.14 \& 54.00 \& 2,063 \& 2,098 \& 38.1 \& 107,297 \& 109,092 \& 1,982 \\
\hline Physicians and surgeons ........ \& 140.84 \& 125.00 \& 5,552 \& 5,063 \& 39.4 \& 288,697 \& 263,250 \& 2,050 \\
\hline Registered nurses ................. \& 28.62 \& 28.84 \& 1,134 \& 1,152 \& 39.6 \& 58,961 \& 59,904 \& 2,060 \\
\hline Therapists ........................... \& 28.60 \& 26.93 \& 1,110 \& 1,010 \& 38.8 \& 57,719 \& 52,514 \& 2,018 \\
\hline Dental hygienists ................. \& 30.87 \& 30.00 \& 1,048 \& 1,003 \& 33.9 \& 54,498 \& 52,153 \& 1,765 \\
\hline Health diagnosing and treating practitioner support technicians \& 13.28 \& 13.56 \& 511 \& 542 \& 38.5 \& 26,568 \& 28,201 \& 2,000 \\
\hline Pharmacy technicians ....... \& 13.15 \& 13.56 \& 507 \& 542 \& 38.6 \& 26,385 \& 28,201 \& 2,006 \\
\hline Licensed practical and licensed vocational nurses Miscellaneous health \& 19.98 \& 19.03 \& 755 \& 717 \& 37.8 \& 39,236 \& 37,298 \& 1,964 \\
\hline technologists and technicians \& 15.24 \& 16.16 \& 594 \& 568 \& 39.0 \& 30,882 \& 29,557 \& 2,026 \\
\hline Healthcare support occupations \& 12.56 \& 12.00 \& 483 \& 480 \& 38.4 \& 25,107 \& 24,960 \& 1,999 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Healthcare support occupations -Continued Nursing, psychiatric, and home health aides $\qquad$ | \$11.60 | \$10.00 | \$453 | \$394 | 39.1 | \$23,568 | \$20,467 | 2,032 |
| Home health aides ............. | 10.56 | 9.83 | 422 | 393 | 40.0 | 21,955 | 20,455 | 2,080 |
| Nursing aides, orderlies, and attendants $\qquad$ | 11.84 | 10.10 | 460 | 400 | 38.9 | 23,933 | 20,800 | 2,021 |
| Miscellaneous healthcare support occupations | 13.20 | 12.75 | 502 | 492 | 38.0 | 26,096 | 25,589 | 1,976 |
| Dental assistants ............... | 13.12 | 12.00 | 490 | 480 | 37.3 | 25,476 | 24,960 | 1,941 |
| Medical assistants ............. | 14.36 | 15.00 | 557 | 574 | 38.8 | 28,953 | 29,835 | 2,017 |
| Protective service occupations | 12.19 | 10.12 | 473 | 360 | 38.8 | 24,587 | 18,720 | 2,018 |
| surveillance officers | 9.54 | 10.12 | 365 | 354 | 38.3 | 18,989 | 18,422 | 1,990 |
| Security guards ................ | 9.54 | 10.12 | 365 | 354 | 38.3 | 18,989 | 18,422 | 1,990 |
| Food preparation and serving related occupations | 9.05 | 8.75 | 339 | 322 | 37.5 | 17,427 | 16,708 | 1,925 |
| First-line supervisors/managers, food preparation and serving workers $\qquad$ | 14.96 | 15.00 | 626 | 608 | 41.8 | 32,230 | 31,200 | 2,154 |
| Chefs and head cooks ........ | 17.61 | 19.20 | 735 | 840 | 41.7 | 38,223 | 43,680 | 2,170 |
| First-line supervisors/managers of food preparation and serving workers $\qquad$ | 14.27 | 14.42 | 598 | 600 | 41.9 | 30,681 | 31,199 | 2,150 |
| Cooks ................................. | 10.11 | 10.00 | 387 | 380 | 38.3 | 19,857 | 19,500 | 1,963 |
| Cooks, institution and cafeteria | 11.07 | 10.50 | 400 | 375 | 36.1 | 20,265 | 19,481 | 1,830 |
| Cooks, restaurant .............. | 10.32 | 10.00 | 392 | 395 | 38.0 | 20,116 | 20,280 | 1,949 |
| Food preparation workers ...... | 9.08 | 9.22 | 328 | 320 | 36.1 | 17,056 | 16,640 | 1,879 |
| Food service, tipped .............. | 4.73 | 4.04 | 165 | 146 | 35.0 | 8,591 | 7,592 | 1,815 |
| Bartenders ........................ | 6.02 | 5.00 | 208 | 200 | 34.5 | 10,798 | 10,400 | 1,793 |
| Waiters and waitresses ...... | 3.75 | 3.65 | 130 | 110 | 34.7 | 6,744 | 5,720 | 1,798 |
| Dining room and cafeteria attendants and bartender helpers $\qquad$ | 7.99 | 8.00 | 306 | 312 | 38.3 | 15,907 | 16,224 | 1,991 |
| Fast food and counter workers $\qquad$ | 8.97 | 8.66 | 338 | 330 | 37.7 | 17,100 | 17,056 | 1,905 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued


See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Personal care and service occupations $\qquad$ | \$12.70 | \$10.94 | \$478 | \$403 | 37.7 | \$24,575 | \$20,956 | 1,935 |
| First-line supervisors/managers of personal service workers | 14.68 | 14.45 | 558 | 632 | 38.0 | 29,005 | 32,887 | 1,975 |
| Barbers and cosmetologists ... | 13.70 | 11.19 | 488 | 403 | 35.6 | 25,350 | 20,956 | 1,850 |
| Hairdressers, hairstylists, and cosmetologists | 13.70 | 11.19 | 488 | 403 | 35.6 | 25,350 | 20,956 | 1,850 |
| Miscellaneous personal appearance workers | 14.02 | 12.67 | 488 | 484 | 34.8 | 25,360 | 25,187 | 1,809 |
| Child care workers ................ | 9.44 | 9.50 | 366 | 380 | 38.8 | 19,034 | 19,752 | 2,017 |
| Recreation and fitness workers $\qquad$ | 22.04 | 19.72 | 825 | 758 | 37.4 | 42,885 | 39,416 | 1,946 |
| Recreation workers ........... | 22.23 | 19.72 | 871 | 785 | 39.2 | 45,292 | 40,843 | 2,037 |
| Sales and related occupations First-line | 20.87 | 17.73 | 839 | 709 | 40.2 | 43,494 | 36,549 | 2,084 |
| supervisors/managers, sales workers $\qquad$ | 22.98 | 19.16 | 946 | 849 | 41.2 | 49,090 | 44,140 | 2,137 |
| First-line supervisors/managers of retail sales workers .. | 20.51 | 18.75 | 850 | 788 | 41.4 | 44,109 | 40,999 | 2,150 |
| First-line supervisors/managers of non-retail sales workers $\qquad$ | 37.07 | 36.68 | 1,470 | 1,467 | 39.7 | 76,460 | 76,294 | 2,062 |
| Retail sales workers | 14.42 | 11.90 | 571 | 450 | 39.6 | 29,600 | 23,400 | 2,053 |
| Cashiers, all workers | 9.62 | 9.00 | 371 | 360 | 38.6 | 19,068 | 18,720 | 1,982 |
| Cashiers ...................... | 9.52 | 9.00 | 369 | 360 | 38.8 | 18,974 | 18,720 | 1,993 |
| Counter and rental clerks and parts salespersons .. | 14.16 | 14.22 | 570 | 569 | 40.3 | 29,647 | 29,569 | 2,093 |
| Counter and rental clerks | 14.28 | 15.97 | 581 | 651 | 40.7 | 30,215 | 33,854 | 2,116 |
| Parts salespersons ......... | 14.09 | 13.78 | 564 | 551 | 40.0 | 29,304 | 28,662 | 2,080 |
| Retail salespersons ............ | 16.53 | 12.60 | 660 | 500 | 39.9 | 34,317 | 25,996 | 2,076 |
| Advertising sales agents ........ | 28.26 | 28.85 | 1,123 | 1,073 | 39.7 | 58,408 | 55,791 | 2,067 |
| Insurance sales agents ........... | 22.94 | 19.51 | 913 | 780 | 39.8 | 47,482 | 40,575 | 2,069 |
| Securities, commodities, and financial services sales agents $\qquad$ | 36.80 | 23.27 | 1,531 | 931 | 41.6 | 79,620 | 48,408 | 2,163 |
| Sales representatives, wholesale and manufacturing | 28.06 | 23.98 | 1,141 | 995 | 40.7 | 58,975 | 50,182 | 2,102 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued


See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Office and administrative support occupations <br> -Continued <br> Receptionists and information clerks $\qquad$ | \$13.07 | \$12.13 | \$507 | \$480 | 38.8 | \$26,294 | \$24,960 | 2,011 |
| Dispatchers ......................... | 18.68 | 20.50 | 760 | 820 | 40.7 | 39,541 | 42,640 | 2,117 |
| Dispatchers, except police, fire, and ambulance ..... | 18.68 | 20.50 | 760 | 820 | 40.7 | 39,541 | 42,640 | 2,117 |
| Production, planning, and expediting clerks $\qquad$ | 18.65 | 18.80 | 739 | 752 | 39.6 | 38,435 | 39,104 | 2,060 |
| Shipping, receiving, and traffic clerks $\qquad$ | 14.24 | 13.65 | 571 | 546 | 40.1 | 29,670 | 28,392 | 2,084 |
| Stock clerks and order fillers | 12.70 | 11.00 | 486 | 433 | 38.3 | 25,290 | 22,535 | 1,992 |
| Secretaries and administrative assistants $\qquad$ | 16.82 | 16.50 | 661 | 660 | 39.3 | 34,286 | 34,320 | 2,038 |
| Executive secretaries and administrative assistants $\qquad$ | 20.42 | 18.82 | 801 | 753 | 39.2 | 41,584 | 39,148 | 2,036 |
| Legal secretaries ............... | 15.40 | 13.00 | 611 | 520 | 39.6 | 31,746 | 27,040 | 2,062 |
| Medical secretaries ............ | 16.08 | 16.00 | 614 | 628 | 38.2 | 31,918 | 32,656 | 1,985 |
| Secretaries, except legal, medical, and executive | 15.33 | 16.50 | 607 | 660 | 39.6 | 31,438 | 34,320 | 2,051 |
| Data entry and information processing workers $\qquad$ | 12.94 | 12.00 | 511 | 459 | 39.5 | 26,589 | 23,888 | 2,055 |
| Data entry keyers .............. | 12.89 | 12.00 | 508 | 459 | 39.4 | 26,400 | 23,888 | 2,049 |
| Word processors and typists $\qquad$ | 13.11 | 14.00 | 524 | 560 | 40.0 | 27,259 | 29,120 | 2,079 |
| Insurance claims and policy processing clerks $\qquad$ | 16.07 | 15.52 | 631 | 610 | 39.3 | 32,834 | 31,741 | 2,043 |
| Mail clerks and mail machine operators, except postal service $\qquad$ | 10.83 | 10.67 | 424 | 427 | 39.2 | 22,072 | 22,194 | 2,039 |
| Office clerks, general ............ | 14.38 | 14.42 | 560 | 562 | 38.9 | 29,021 | 29,230 | 2,018 |
| Farming, fishing, and forestry occupations | 12.36 | 11.74 | 502 | 470 | 40.6 | 24,408 | 24,421 | 1,975 |
| Miscellaneous agricultural workers $\qquad$ | 11.36 | 11.74 | 454 | 470 | 40.0 | 21,836 | 21,424 | 1,922 |
| Construction and extraction occupations $\qquad$ | 21.61 | 19.00 | 848 | 760 | 39.3 | 41,986 | 38,208 | 1,943 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{1}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& \begin{tabular}{l}
Mean \\
hours
\end{tabular} \\
\hline Construction and extraction occupations -Continued First-line supervisors/managers of construction trades and extraction workers \(\qquad\) \& \$31.25 \& \$29.57 \& \$1,252 \& \$1,162 \& 40.1 \& \$64,712 \& \$60,403 \& 2,071 \\
\hline Brickmasons, blockmasons, and stonemasons \(\qquad\) Brickmasons and blockmasons \(\qquad\) \& 26.16
26.16 \& 25.84
25.84
19.50 \& 1,014
1,014 \& 1,034
1,034 \& 38.7
38.7 \& 49,188
49,188 \& 53,225

53,225 \& 1,880
1,880
1,968 \\
\hline Carpenters .......................... \& 22.52 \& 19.50 \& 893 \& 778 \& 39.7 \& 44,307 \& 39,000 \& 1,968 \\
\hline Carpet, floor, and tile installers and finishers $\qquad$ \& 20.08 \& 20.00 \& 792 \& 800 \& 39.5 \& 41,189 \& 41,600 \& 2,052 \\

\hline | finishers, and terrazzo |
| :--- |
| workers $\qquad$ | \& 20.22 \& 19.00 \& 798 \& 760 \& 39.5 \& 38,014 \& 39,520 \& 1,880 \\

\hline Cement masons and concrete finishers \& 20.22 \& 19.00 \& 798 \& 760 \& 39.5 \& 38,014 \& 39,520 \& 1,880 \\
\hline Construction laborers ............ \& 18.39 \& 17.00 \& 729 \& 680 \& 39.6 \& 34,937 \& 31,200 \& 1,900 \\
\hline Construction equipment operators \& 18.36 \& 17.00 \& 722 \& 676 \& 39.3 \& 32,522 \& 30,552 \& 1,772 \\
\hline Operating engineers and other construction equipment operators \& 17.67 \& 16.89 \& 700 \& 676 \& 39.6 \& 31,956 \& 30,552 \& 1,808 \\
\hline Electricians ......................... \& 22.05 \& 20.71 \& 882 \& 828 \& 40.0 \& 45,863 \& 43,077 \& 2,080 \\
\hline Painters and paperhangers ..... \& 20.37 \& 18.00 \& 815 \& 720 \& 40.0 \& 39,865 \& 39,520 \& 1,957 \\
\hline Painters, construction and maintenance \& 20.37 \& 18.00 \& 815 \& 720 \& 40.0 \& 39,865 \& 39,520 \& 1,957 \\
\hline Pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ \& 24.76 \& 22.36 \& 982 \& 842 \& 39.7 \& 49,157 \& 43,769 \& 1,986 \\
\hline Plumbers, pipefitters, and steamfitters \& 25.85 \& 22.36 \& 1,024 \& 894 \& 39.6 \& 53,260 \& 46,507 \& 2,060 \\
\hline Roofers \& 19.98 \& 17.50 \& 669 \& 689 \& 33.5 \& 34,156 \& 35,850 \& 1,710 \\
\hline Sheet metal workers .............. \& 24.10 \& 28.04 \& 907 \& 1,100 \& 37.6 \& 47,149 \& 57,200 \& 1,957 \\
\hline Helpers, construction trades .. \& 14.78 \& 14.26 \& 574 \& 548 \& 38.8 \& 28,938 \& 27,604 \& 1,958 \\
\hline Helpers--carpenters ........... \& 12.30 \& 12.09 \& 492 \& 484 \& 40.0 \& 25,590 \& 25,143 \& 2,080 \\
\hline Miscellaneous construction and related workers \& 17.66 \& 16.50 \& 706 \& 660 \& 40.0 \& 34,960 \& 34,320 \& 1,980 \\
\hline Installation, maintenance, and repair occupations \& 20.99 \& 19.00 \& 832 \& 749 \& 39.6 \& 43,017 \& 38,956 \& 2,050 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Installation, maintenance, and repair occupations -Continued <br> First-line supervisors/managers of mechanics, installers, and repairers $\qquad$ | \$28.09 | \$28.62 | \$1,159 | \$1,060 | 41.3 | \$59,583 | \$53,757 | 2,121 |
| Computer, automated teller, and office machine repairers $\qquad$ | 14.53 | 14.77 | 581 | 591 | 40.0 | 30,227 | 30,722 | 2,080 |
| Radio and telecommunications equipment installers and repairers $\qquad$ | 32.69 | 33.09 | 1,307 | 1,324 | 40.0 | 67,989 | 68,831 | 2,080 |
| Telecommunications equipment installers and repairers, except line installers $\qquad$ | 32.69 | 33.09 | 1,307 | 1,324 | 40.0 | 67,989 | 68,831 | 2,080 |
| Miscellaneous electrical and electronic equipment mechanics, installers, and repairers $\qquad$ | 17.90 | 16.93 | 716 | 677 | 40.0 | 37,231 | 35,216 | 2,080 |
| Aircraft mechanics and service technicians | 22.78 | 21.00 | 911 | 840 | 40.0 | 47,390 | 43,680 | 2,080 |
| Automotive technicians and repairers $\qquad$ | 20.07 | 18.63 | 794 | 744 | 39.6 | 41,284 | 38,688 | 2,057 |
| Automotive body and related repairers | 20.99 | 19.50 | 824 | 760 | 39.2 | 42,825 | 39,520 | 2,041 |
| Automotive service technicians and mechanics $\qquad$ | 19.67 | 18.60 | 781 | 740 | 39.7 | 40,603 | 38,480 | 2,065 |
| Bus and truck mechanics and diesel engine specialists ... | 21.17 | 20.75 | 826 | 780 | 39.0 | 42,648 | 40,560 | 2,014 |
| Heavy vehicle and mobile equipment service technicians and mechanics $\qquad$ | 20.89 | 19.00 | 836 | 760 | 40.0 | 43,451 | 39,520 | 2,080 |
| Mobile heavy equipment mechanics, except engines $\qquad$ | 21.46 | 19.50 | 858 | 780 | 40.0 | 44,640 | 40,560 | 2,080 |
| Small engine mechanics ........ | 14.30 | 14.79 | 572 | 592 | 40.0 | 29,743 | 30,763 | 2,080 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued


See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation 1 | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | $\begin{aligned} & \text { Mean } \\ & \text { earnings } \end{aligned}$ | Median earnings | Mean <br> hours |
| Production occupations <br> -Continued <br> Miscellaneous assemblers and fabricators $\qquad$ <br> Team assemblers | \$13.43 | \$12.47 | \$535 | \$499 | 39.8 | \$27,689 | \$25,064 | 2,062 |
| Butchers and other meat, poultry, and fish processing workers $\qquad$ <br> Butchers and meat cutters .. <br> Computer control <br> programmers and operators $\qquad$ <br> Computer-controlled machine tool operators, metal and plastic $\qquad$ | 15.61 13.64 | 12.75 13.60 | 624 546 | 510 544 | 40.0 40.0 | 32,466 28,368 | 26,520 28,288 | 2,080 2,080 |
|  | 15.25 | 15.00 | 610 | 600 | 40.0 | 31,730 | 31,200 | 2,080 |
|  | 18.69 | 19.35 | 748 | 774 | 40.0 | 38,884 | 40,248 | 2,080 |
|  | 18.30 | 18.90 | 732 | 756 | 40.0 | 38,070 | 39,312 | 2,080 |
| Forming machine setters, operators, and tenders, metal and plastic $\qquad$ Extruding and drawing machine setters, operators, and tenders, metal and plastic $\qquad$ | 15.70 | 15.45 | 628 | 618 | 40.0 | 32,665 | 32,136 | 2,080 |
|  | 15.59 | 15.00 | 623 | 600 | 40.0 | 32,420 | 31,200 | 2,080 |
| Machine tool cutting setters, operators, and tenders, metal and plastic $\qquad$ | 14.37 | 13.97 | 575 | 559 | 40.0 | 29,876 | 29,064 | 2,079 |
| Cutting, punching, and press machine setters, operators, and tenders, metal and plastic | 14.41 | 13.97 | 576 | 559 | 40.0 | 29,968 | 29,064 | 2,080 |
| Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders, metal and plastic $\qquad$ | 14.69 | 14.45 | 588 | 578 | 40.0 | 30,527 | 30,056 | 2,078 |
| Milling and planing machine setters, operators, and tenders, metal and plastic $\qquad$ | 13.92 | 12.44 | 557 | 497 | 40.0 | 28,963 | 25,867 | 2,080 |
| Machinists ........................... | 19.93 | 19.64 | 797 | 786 | 40.0 | 41,456 | 40,851 | 2,080 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued


See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued


See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Transportation and material moving occupations -Continued Truck drivers, light or delivery services $\qquad$ | \$13.16 | \$12.00 | \$532 | \$480 | 40.4 | \$26,071 | \$24,440 | 1,981 |
| Service station attendants ...... | 9.01 | 8.20 | 360 | 328 | 40.0 | 18,734 | 17,056 | 2,080 |
| Dredge, excavating, and loading machine operators Excavating and loading machine and dragline operators $\qquad$ | 17.83 17.83 | 14.00 14.00 | 713 713 | 560 560 | 40.0 40.0 | 34,259 34,259 | 29,120 29,120 | 1,922 1,922 |
| Industrial truck and tractor operators $\qquad$ | 13.57 | 12.90 | 542 | 516 | 40.0 | 27,425 | 26,000 | 2,021 |
| Laborers and material movers, hand $\qquad$ | 12.18 | 11.50 | 486 | 460 | 39.9 | 25,032 | 23,903 | 2,055 |
| Cleaners of vehicles and equipment $\qquad$ | 13.41 | 13.50 | 537 | 540 | 40.0 | 27,901 | 28,080 | 2,080 |
| Laborers and freight, stock, and material movers, hand $\qquad$ | 12.38 | 11.29 | 493 | 452 | 39.8 | 25,032 | 23,013 | 2,022 |
| Machine feeders and offbearers $\qquad$ | 10.43 | 10.00 | 417 | 400 | 40.0 | 21,695 | 20,800 | 2,080 |
| Packers and packagers, hand $\qquad$ | 11.08 | 11.20 | 443 | 448 | 40.0 | 23,044 | 23,296 | 2,079 |

[^0]hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

4 Mean annual earnings are based on the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.


[^0]:    1 The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

    2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

    3 Mean weekly earnings are based on the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly

