Table 21 Civilian supervisory workers: Mean and median weekly and annual
earnings and mean weekly and annual hours

| Occupation ${ }^{1}$ | Weekly ${ }^{2}$ |  |  | Annual ${ }^{3}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Management occupations |  |  |  |  |  |  |
| Team leader | \$1,449 | \$1,289 | 40.0 | \$74,827 | \$67,036 | 2,064 |
| First line | 1,565 | 1,455 | 40.1 | 80,520 | 74,880 | 2,064 |
| Second line | 2,236 | 2,102 | 40.8 | 115,958 | 108,499 | 2,117 |
|  |  |  |  |  |  |  |
| First line | 1,553 | 1,250 | 41.9 | 80,749 | 65,000 | 2,177 |
| Second line | 1,854 | 1,645 | 41.5 | 96,417 | 85,515 | 2,160 |
| Marketing managers |  |  |  |  |  |  |
| Team leader | 1,914 | 1,903 | 39.7 | 99,511 | 98,941 | 2,066 |
| First line ............................................... | 1,846 | 1,635 | 39.0 | 95,982 | 85,001 | 2,027 |
| Sales managers |  |  |  |  |  |  |
| First line | 1,727 | 1,558 | 46.3 | 89,789 | 81,001 | 2,408 |
| Second line | 2,749 | 3,251 | 40.6 | 142,926 | 169,052 | 2,114 |
| Public relations managers |  |  |  |  |  |  |
| Team leader .......................................... | 1,165 | 1,102 | 39.3 | 60,601 | 57,301 | 2,046 |
| First line | 1,656 | 1,440 | 38.5 | 86,095 | 74,880 | 2,002 |
| Administrative services managers |  |  |  |  |  |  |
| First line ............................................... | 1,512 | 1,340 | 40.9 | 78,625 | 69,680 | 2,125 |
| Computer and information systems managers |  |  |  |  |  |  |
| First line | 2,121 | 2,072 | 39.9 | 110,315 | 107,750 | 2,072 |
| Second line | 2,155 | 2,059 | 40.5 | 112,054 | 107,080 | 2,104 |
| Financial managers |  |  |  |  |  |  |
| Team leader | 1,666 | 1,568 | 39.9 | 86,635 | 81,542 | 2,074 |
| First line | 1,594 | 1,463 | 41.3 | 82,902 | 76,101 | 2,149 |
| Second line | 2,833 | 2,404 | 40.2 | 147,340 | 125,000 | 2,093 |
| Industrial production managers |  |  |  |  |  |  |
| First line ............................................... | 1,600 | 1,574 | 41.7 | 83,215 | 81,844 | 2,171 |
| Second line | 1,758 | 1,597 | 40.6 | 91,395 | 83,025 | 2,110 |
| Construction managers |  |  |  |  |  |  |
| First line ........ | 1,431 | 1,389 | 42.3 | 71,620 | 72,218 | 2,116 |
| Education administrators, elementary and secondary school |  |  |  |  |  |  |
| First line ............................................... | 1,831 | 1,820 | 40.5 | 81,548 | 78,275 | 1,804 |
| Second line | 2,314 | 2,385 | 39.8 | 116,865 | 123,999 | 2,009 |
| Education administrators, postsecondary |  |  |  |  |  |  |
| Team leader | 671 | 459 | 28.7 | 33,639 | 23,848 | 1,440 |
| First line ................................................ | 1,832 | 2,115 | 42.1 | 95,265 | 110,001 | 2,192 |
| Engineering managers |  |  |  |  |  |  |
| First line .... | 2,113 | 2,167 | 40.0 | 109,869 | 112,669 | 2,080 |
| Medical and health services managers |  |  |  |  |  |  |
| First line | 1,481 | 1,377 | 39.8 | 77,036 | 71,583 | 2,067 |
| Second line .......................................... | 1,660 | 1,827 | 41.4 | 86,306 | 94,994 | 2,152 |

Table 21 Civilian supervisory workers: Mean and median weekly and annual
earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{1}$ | Weekly ${ }^{2}$ |  |  | Annual ${ }^{3}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Management occupations -Continued Social and community service managers First line $\qquad$ | \$1,063 | \$1,117 | 39.7 | \$55,282 | \$58,084 | 2,067 |

1 The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

2 Mean weekly earnings are based on the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

3 Mean annual earnings are based on the straight-time annual wages or salaries
paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

