

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$22.96	\$17.50	\$899	\$680	39.2	\$46,196	\$35,000	2,012
<b>Management occupations</b> .....	51.37	42.46	2,044	1,684	39.8	105,993	87,560	2,063
General and operations managers .....	65.01	44.77	2,640	1,791	40.6	137,278	93,124	2,112
Marketing and sales managers .....	67.34	61.54	2,600	2,212	38.6	135,175	114,999	2,007
Marketing managers .....	48.35	47.33	1,779	1,775	36.8	92,497	92,299	1,913
Sales managers .....	84.48	93.05	3,412	3,722	40.4	177,445	193,552	2,101
Administrative services managers .....	35.53	36.26	1,399	1,451	39.4	72,762	75,427	2,048
Computer and information systems managers .....	61.68	65.05	2,461	2,602	39.9	127,965	135,300	2,075
Financial managers .....	49.53	45.74	1,952	1,769	39.4	100,234	93,443	2,024
Industrial production managers .....	33.73	33.33	1,416	1,284	42.0	73,646	66,789	2,184
Social and community service managers .....	29.52	31.63	1,118	1,107	37.9	58,151	57,559	1,970
<b>Business and financial operations occupations</b> .....	36.70	28.72	1,448	1,145	39.4	75,272	59,540	2,051
Claims adjusters, appraisers, examiners, and investigators .....	29.89	32.79	1,151	1,312	38.5	59,844	68,199	2,002
Claims adjusters, examiners, and investigators .....	29.89	32.79	1,151	1,312	38.5	59,844	68,199	2,002
Accountants and auditors .....	29.58	28.24	1,190	1,200	40.2	61,856	62,400	2,091
Credit analysts .....	33.73	36.14	1,293	1,267	38.3	67,220	65,862	1,993
Financial analysts and advisors .....	48.58	43.27	1,934	1,646	39.8	100,567	85,591	2,070
Financial analysts .....	57.02	46.15	2,327	1,846	40.8	121,016	96,000	2,122
Insurance underwriters .....	32.52	28.85	1,205	1,154	37.1	62,650	60,000	1,927
Loan counselors and officers .....	44.53	28.46	1,733	1,087	38.9	90,103	56,512	2,023
Loan officers .....	45.79	28.46	1,779	1,087	38.9	92,527	56,512	2,020
<b>Computer and mathematical science occupations</b> .....	35.03	35.34	1,398	1,413	39.9	72,705	73,501	2,076
Computer programmers .....	35.03	35.34	1,401	1,413	40.0	72,862	73,501	2,080
Computer software engineers .....	38.97	40.78	1,559	1,631	40.0	81,057	84,822	2,080
Computer support specialists .....	23.26	23.97	913	942	39.2	47,461	49,000	2,040
Computer systems analysts .....	49.16	45.38	1,967	1,815	40.0	102,260	94,380	2,080

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Architecture and engineering occupations</b> .....	\$31.67	\$32.23	\$1,259	\$1,312	39.7	\$65,452	\$68,199	2,067
Engineers .....	37.49	36.13	1,529	1,487	40.8	79,484	77,347	2,120
Electrical and electronics engineers .....	41.25	40.77	1,650	1,631	40.0	85,791	84,800	2,080
Electrical engineers .....	34.16	33.65	1,366	1,346	40.0	71,049	70,000	2,080
Electronics engineers, except computer .....	45.37	41.59	1,815	1,663	40.0	94,363	86,501	2,080
Mechanical engineers .....	31.98	32.23	1,391	1,445	43.5	72,316	75,140	2,261
Drafters .....	26.46	28.31	993	1,062	37.5	51,618	55,201	1,950
Engineering technicians, except drafters .....	25.58	25.72	1,023	1,029	40.0	53,205	53,500	2,080
Electrical and electronic engineering technicians	30.44	30.94	1,218	1,238	40.0	63,324	64,355	2,080
<b>Life, physical, and social science occupations</b> .....	24.58	24.51	925	920	37.6	48,094	47,840	1,956
Physical scientists .....	21.67	18.67	870	747	40.2	45,241	38,840	2,088
<b>Community and social services occupations</b> .....	20.31	17.84	765	669	37.7	38,810	34,794	1,910
Counselors .....	22.34	17.84	850	669	38.0	41,983	34,794	1,879
Social workers .....	24.21	22.59	884	791	36.5	44,563	40,019	1,841
Miscellaneous community and social service specialists .....	15.27	13.80	583	546	38.2	30,303	28,371	1,985
Social and human service assistants .....	14.11	13.80	547	517	38.8	28,459	26,900	2,017
<b>Legal occupations</b> .....	33.71	25.48	1,295	971	38.4	66,734	50,500	1,980
Lawyers .....	44.38	36.06	1,714	1,442	38.6	89,124	75,001	2,008
Paralegals and legal assistants	21.79	18.75	825	750	37.8	42,874	39,000	1,968
<b>Education, training, and library occupations</b> .....	22.44	19.29	796	718	35.5	35,526	32,195	1,583
Primary, secondary, and special education school teachers .....	26.03	25.12	906	883	34.8	38,313	38,269	1,472
Preschool and kindergarten teachers .....	20.58	15.42	681	683	33.1	31,303	32,847	1,521

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Education, training, and library occupations</b> –Continued								
Preschool teachers, except special education .....	\$21.10	\$16.48	\$688	\$718	32.6	\$32,018	\$38,269	1,518
Elementary and middle school teachers .....	26.98	26.44	997	965	37.0	39,078	37,080	1,448
Elementary school teachers, except special education .....	27.46	25.88	1,004	964	36.6	39,256	37,799	1,430
Teacher assistants .....	11.45	11.00	409	400	35.7	19,988	20,386	1,746
<b>Arts, design, entertainment, sports, and media occupations</b> .....	34.34	28.37	1,363	1,135	39.7	70,860	58,999	2,064
Designers .....	28.14	28.37	1,124	1,115	39.9	58,446	58,001	2,077
Graphic designers .....	26.43	27.84	1,053	1,022	39.8	54,765	53,120	2,072
Public relations specialists .....	36.12	37.26	1,433	1,490	39.7	74,541	77,501	2,064
<b>Healthcare practitioner and technical occupations</b> .....	49.13	31.25	1,889	1,140	38.4	97,759	59,072	1,990
Pharmacists .....	47.25	55.25	1,804	1,868	38.2	93,825	97,141	1,986
Physicians and surgeons .....	130.81	105.77	5,353	4,231	40.9	278,347	220,000	2,128
Registered nurses .....	31.97	29.37	1,259	1,141	39.4	65,455	59,320	2,048
Therapists .....	33.82	28.92	1,269	1,104	37.5	64,460	56,160	1,906
Dental hygienists .....	40.38	37.00	1,251	1,133	31.0	65,056	58,924	1,611
Emergency medical technicians and paramedics .....	14.58	14.13	583	565	40.0	30,321	29,390	2,080
Health diagnosing and treating practitioner support technicians .....	14.64	14.52	548	522	37.4	28,513	27,144	1,947
Licensed practical and licensed vocational nurses .....	18.52	19.22	685	694	37.0	34,497	34,632	1,863
<b>Healthcare support occupations</b> .....	13.81	12.73	514	492	37.2	26,594	25,563	1,925
Nursing, psychiatric, and home health aides .....	11.99	11.90	463	460	38.6	24,087	23,920	2,009
Nursing aides, orderlies, and attendants .....	11.15	11.20	425	440	38.1	22,114	22,880	1,983

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare support occupations</b> –Continued								
Miscellaneous healthcare support occupations .....	\$15.07	\$15.00	\$546	\$552	36.2	\$28,139	\$28,600	1,868
Dental assistants .....	17.81	17.50	625	602	35.1	32,512	31,312	1,825
Medical assistants .....	12.93	12.00	470	420	36.3	24,427	21,840	1,889
<b>Food preparation and serving related occupations</b> .....	9.76	8.50	374	324	38.3	19,197	16,640	1,966
First-line supervisors/managers, food preparation and serving workers .....	16.59	14.50	702	675	42.3	36,504	35,100	2,201
First-line supervisors/managers of food preparation and serving workers .....	16.57	14.50	701	700	42.3	36,475	36,400	2,202
Cooks .....	12.43	12.00	480	442	38.6	24,319	23,009	1,956
Cooks, institution and cafeteria .....	16.40	16.86	616	674	37.5	29,942	33,004	1,826
Cooks, restaurant .....	11.70	11.50	457	442	39.1	23,297	22,880	1,991
Food preparation workers .....	10.27	10.20	390	406	38.0	20,305	21,112	1,976
Food service, tipped .....	5.11	4.10	190	130	37.2	9,661	6,540	1,890
Bartenders .....	5.24	4.65	186	175	35.4	9,555	9,100	1,824
Waiters and waitresses .....	4.34	3.10	162	124	37.3	8,197	6,427	1,891
Fast food and counter workers .....	8.17	8.00	300	296	36.7	15,603	15,392	1,910
Combined food preparation and serving workers, including fast food .....	8.18	8.00	292	294	35.7	15,175	15,288	1,856
Counter attendants, cafeteria, food concession, and coffee shop .....	8.16	7.75	309	300	37.9	16,071	15,600	1,969
Dishwashers .....	8.57	7.62	338	305	39.4	17,551	15,852	2,049
<b>Building and grounds cleaning and maintenance occupations</b> .....	13.53	12.56	535	492	39.5	26,034	21,195	1,924

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Building and grounds cleaning and maintenance occupations</b> –Continued								
First-line supervisors/managers, building and grounds cleaning and maintenance workers .....	\$20.47	\$20.66	\$814	\$788	39.8	\$42,348	\$40,955	2,069
First-line supervisors/managers of housekeeping and janitorial workers .....	21.01	20.66	826	788	39.3	42,971	40,955	2,045
Building cleaning workers .....	12.54	11.00	492	400	39.2	25,042	20,800	1,997
Janitors and cleaners, except maids and housekeeping cleaners	13.07	12.18	510	470	39.1	25,779	20,800	1,973
Maids and housekeeping cleaners .....	9.09	8.50	358	331	39.4	18,636	17,199	2,051
Grounds maintenance workers .....	12.41	12.56	496	502	39.9	22,100	20,800	1,782
Landscaping and groundskeeping workers .....	12.12	12.00	484	480	39.9	21,447	20,800	1,770
<b>Personal care and service occupations</b> .....	11.76	10.63	458	420	39.0	23,467	21,840	1,996
Child care workers .....	9.82	9.75	375	390	38.2	18,797	20,280	1,914
<b>Sales and related occupations</b> .....	23.42	16.20	932	643	39.8	48,401	33,446	2,066
First-line supervisors/managers, sales workers .....	23.03	20.39	948	904	41.2	49,298	47,000	2,141
First-line supervisors/managers of retail sales workers ..	21.40	20.29	884	884	41.3	45,991	45,981	2,149
Retail sales workers .....	14.28	11.00	564	429	39.5	29,232	21,944	2,047
Cashiers, all workers .....	9.24	8.40	365	327	39.5	18,980	16,981	2,054
Cashiers .....	9.24	8.40	365	327	39.5	18,980	16,981	2,054
Counter and rental clerks and parts salespersons ..	16.19	16.08	663	643	40.9	34,452	33,446	2,129
Counter and rental clerks	13.59	12.56	559	563	41.2	29,088	29,250	2,140
Parts salespersons .....	18.18	18.26	741	766	40.8	38,533	39,828	2,120

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Sales and related occupations</b> –Continued								
Retail salespersons .....	\$17.56	\$13.40	\$685	\$500	39.0	\$35,371	\$25,997	2,014
Insurance sales agents .....	22.82	19.34	895	774	39.2	46,540	40,225	2,040
Securities, commodities, and financial services sales agents .....	64.05	39.26	2,580	1,538	40.3	134,140	80,001	2,094
Sales representatives, wholesale and manufacturing .....	36.82	28.75	1,472	1,150	40.0	76,541	59,802	2,079
Sales representatives, wholesale and manufacturing, technical and scientific products .....	48.81	52.89	1,961	2,115	40.2	101,962	110,001	2,089
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	30.69	27.00	1,224	1,080	39.9	63,645	56,160	2,074
Miscellaneous sales and related workers .....	16.01	13.40	650	670	40.6	33,805	34,824	2,112
<b>Office and administrative support occupations</b> .....	17.24	16.00	669	625	38.8	34,755	32,400	2,016
First-line supervisors/managers of office and administrative support workers .....	21.19	20.63	836	825	39.5	43,491	42,910	2,052
Financial clerks .....	16.58	15.82	660	625	39.8	34,315	32,500	2,069
Bill and account collectors	18.88	22.12	754	885	40.0	39,231	45,999	2,078
Billing and posting clerks and machine operators	17.24	16.50	682	660	39.5	35,410	34,320	2,054
Bookkeeping, accounting, and auditing clerks .....	17.95	17.25	718	706	40.0	37,325	36,712	2,079
Payroll and timekeeping clerks .....	18.44	18.13	737	725	40.0	38,348	37,710	2,080
Tellers .....	12.45	12.13	491	466	39.4	25,533	24,211	2,050
Brokerage clerks .....	27.65	30.12	1,052	1,129	38.0	54,704	58,726	1,978
Customer service representatives .....	17.58	16.75	675	586	38.4	35,100	30,485	1,997

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Hotel, motel, and resort desk clerks .....	\$9.07	\$9.00	\$353	\$360	39.0	\$18,367	\$18,720	2,026
Loan interviewers and clerks .....	22.50	20.31	898	813	39.9	46,711	42,251	2,076
Order clerks .....	14.04	13.70	561	548	40.0	29,194	28,496	2,080
Receptionists and information clerks .....	14.09	13.07	534	494	37.9	27,717	25,682	1,967
Dispatchers .....	17.15	16.79	686	671	40.0	35,665	34,917	2,080
Dispatchers, except police, fire, and ambulance .....	17.15	16.79	686	671	40.0	35,665	34,917	2,080
Production, planning, and expediting clerks .....	19.36	18.78	771	731	39.8	40,096	38,000	2,071
Shipping, receiving, and traffic clerks .....	14.14	13.00	562	520	39.8	29,187	27,040	2,065
Stock clerks and order fillers .....	11.20	9.00	442	358	39.5	22,990	18,616	2,052
Secretaries and administrative assistants .....	20.89	19.31	799	750	38.3	41,546	39,001	1,989
Executive secretaries and administrative assistants .....	23.78	21.64	916	831	38.5	47,591	43,200	2,001
Legal secretaries .....	24.52	25.82	915	942	37.3	47,589	48,976	1,941
Medical secretaries .....	17.78	18.00	673	703	37.9	34,997	36,548	1,969
Secretaries, except legal, medical, and executive .....	15.53	14.67	605	587	38.9	31,448	30,512	2,025
Insurance claims and policy processing clerks .....	18.38	15.79	713	608	38.8	37,080	31,635	2,017
Office clerks, general .....	15.87	15.00	609	578	38.4	31,511	30,056	1,986
<b>Construction and extraction occupations</b> .....	24.33	21.28	961	840	39.5	49,015	42,078	2,015
First-line supervisors/managers of construction trades and extraction workers .....	33.01	28.00	1,305	1,120	39.5	67,378	58,240	2,041
Carpenters .....	18.30	19.96	721	798	39.4	37,126	39,520	2,029
Construction laborers .....	21.92	19.28	877	771	40.0	39,394	35,210	1,797
Construction equipment operators .....	25.62	27.04	1,025	1,082	40.0	53,297	56,243	2,080

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Construction and extraction occupations</b> –Continued								
Operating engineers and other construction equipment operators ....	\$26.01	\$28.00	\$1,041	\$1,120	40.0	\$54,110	\$58,240	2,080
Electricians .....	28.62	24.00	1,141	960	39.9	59,356	49,920	2,074
Pipelayers, plumbers, pipefitters, and steamfitters .....	23.13	20.23	917	809	39.7	47,694	42,078	2,062
Plumbers, pipefitters, and steamfitters .....	22.68	19.48	899	779	39.6	46,751	40,520	2,061
Roofers .....	18.56	18.50	636	679	34.3	30,699	35,308	1,654
Sheet metal workers .....	31.19	36.24	1,232	1,449	39.5	63,992	75,371	2,051
Helpers, construction trades ..	14.86	14.00	594	560	40.0	29,977	28,080	2,017
<b>Installation, maintenance, and repair occupations</b> .....	21.09	18.77	837	750	39.7	43,445	39,000	2,060
First-line supervisors/managers of mechanics, installers, and repairers .....	30.50	28.66	1,219	1,146	40.0	63,369	59,613	2,078
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers .....	20.22	18.00	809	720	40.0	42,064	37,440	2,080
Automotive technicians and repairers .....	18.44	18.00	731	725	39.7	38,018	37,719	2,062
Automotive body and related repairers .....	19.92	20.00	768	800	38.5	39,927	41,600	2,004
Automotive service technicians and mechanics .....	17.87	17.75	717	710	40.1	37,265	36,920	2,085
Bus and truck mechanics and diesel engine specialists ...	19.36	18.50	767	720	39.6	39,889	37,440	2,061
Heavy vehicle and mobile equipment service technicians and mechanics .....	21.93	21.67	877	867	40.0	45,623	45,074	2,080
Mobile heavy equipment mechanics, except engines .....	22.14	22.05	886	882	40.0	46,050	45,864	2,080

See footnotes at end of table.



**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> –Continued								
Heating, air conditioning, and refrigeration mechanics and installers .....	\$21.48	\$18.50	\$859	\$740	40.0	\$44,680	\$38,480	2,080
Industrial machinery installation, repair, and maintenance workers .....	18.13	18.00	723	701	39.9	37,445	36,286	2,065
Industrial machinery mechanics .....	21.57	21.19	863	848	40.0	44,867	44,075	2,080
Maintenance and repair workers, general .....	17.58	16.75	700	670	39.8	36,245	34,840	2,061
Line installers and repairers ...	32.05	33.89	1,282	1,356	40.0	66,654	70,495	2,080
Miscellaneous installation, maintenance, and repair workers .....	14.23	12.50	544	500	38.2	27,979	22,464	1,966
Helpers--installation, maintenance, and repair workers .....	10.87	10.00	435	400	40.0	22,600	20,800	2,080
<b>Production occupations</b> .....	15.51	13.90	613	548	39.5	31,860	28,496	2,054
First-line supervisors/managers of production and operating workers .....	21.90	20.68	876	827	40.0	45,526	43,004	2,079
Electrical, electronics, and electromechanical assemblers .....	13.64	13.82	546	553	40.0	28,376	28,746	2,080
Electrical and electronic equipment assemblers ..	12.45	12.69	498	508	40.0	25,895	26,395	2,080
Miscellaneous assemblers and fabricators .....	12.62	11.74	502	470	39.8	26,063	24,419	2,065
Team assemblers .....	12.34	11.70	493	468	40.0	25,521	24,190	2,069
Butchers and meat cutters ..	15.17	13.25	602	510	39.7	31,302	26,520	2,063
Miscellaneous food processing workers .....	10.67	9.66	407	362	38.2	21,167	18,839	1,985
Machine tool cutting setters, operators, and tenders, metal and plastic .....	15.24	14.30	610	572	40.0	31,706	29,744	2,080

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic .....	\$15.27	\$15.09	\$611	\$604	40.0	\$31,753	\$31,387	2,080
Machinists .....	20.98	20.69	837	828	39.9	43,528	43,035	2,074
Tool and die makers .....	25.11	26.00	1,005	1,040	40.0	52,239	54,080	2,080
Welding, soldering, and brazing workers .....	18.29	17.50	730	700	39.9	37,937	36,400	2,075
Welders, cutters, solderers, and brazers .....	18.15	17.46	724	699	39.9	37,644	36,325	2,074
Printers .....	18.75	17.50	738	700	39.4	38,371	36,400	2,047
Printing machine operators	20.50	17.50	820	700	40.0	42,641	36,400	2,080
Sewing machine operators .....	11.16	11.00	442	440	39.6	22,995	22,880	2,061
Miscellaneous textile, apparel, and furnishings workers .....	15.71	15.00	617	600	39.3	32,098	31,200	2,043
Crushing, grinding, polishing, mixing, and blending workers .....	14.32	15.74	570	630	39.8	29,658	32,739	2,070
Mixing and blending machine setters, operators, and tenders ..	13.59	11.23	540	449	39.7	28,064	23,358	2,066
Inspectors, testers, sorters, samplers, and weighers ....	17.39	16.28	692	651	39.8	35,986	33,862	2,070
Packaging and filling machine operators and tenders .....	10.65	9.00	426	360	40.0	22,146	18,720	2,080
Miscellaneous production workers .....	10.86	9.78	433	391	39.8	22,449	20,351	2,067
Helpers--production workers .....	11.85	12.50	474	500	40.0	24,647	26,000	2,080
<b>Transportation and material moving occupations</b> .....	14.27	13.00	575	508	40.3	29,233	25,709	2,048
First-line supervisors/managers of transportation and material-moving machine and vehicle operators .....	25.72	21.70	1,186	1,172	46.1	61,654	60,922	2,397

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b> —Continued								
Driver/sales workers and truck drivers .....	\$17.02	\$16.00	\$697	\$626	40.9	\$35,108	\$32,240	2,063
Driver/sales workers .....	11.65	10.50	462	420	39.6	24,019	21,840	2,062
Truck drivers, heavy and tractor-trailer .....	18.84	18.36	798	734	42.3	39,592	38,480	2,101
Truck drivers, light or delivery services .....	13.83	13.94	522	550	37.8	27,097	29,004	1,959
Service station attendants .....	10.77	8.57	431	343	40.0	22,396	17,826	2,080
Industrial truck and tractor operators .....	16.48	15.31	649	612	39.4	33,771	31,836	2,049
Laborers and material movers, hand .....	10.88	10.00	431	400	39.6	22,133	20,800	2,034
Cleaners of vehicles and equipment .....	9.15	8.50	362	340	39.5	18,807	17,680	2,056
Laborers and freight, stock, and material movers, hand .....	11.34	10.25	453	400	39.9	23,135	21,320	2,040
Packers and packagers, hand .....	9.86	8.00	380	320	38.6	19,773	16,640	2,005

<sup>1</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

<sup>3</sup> Mean weekly earnings are based on the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly

hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>4</sup> Mean annual earnings are based on the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.