

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$19.48	\$15.50	\$775	\$615	39.8	\$40,067	\$31,824	2,057
Management occupations	38.89	33.90	1,611	1,361	41.4	83,734	70,760	2,153
General and operations managers	44.85	38.46	1,978	1,538	44.1	102,873	80,001	2,294
Administrative services managers	25.13	22.44	1,010	898	40.2	52,510	46,675	2,090
Financial managers	37.67	37.61	1,562	1,600	41.5	81,205	83,198	2,156
Construction managers	37.70	37.50	1,557	1,500	41.3	80,961	78,000	2,147
Medical and health services managers	36.65	35.36	1,536	1,414	41.9	79,867	73,549	2,179
Business and financial operations occupations	29.29	26.10	1,174	1,056	40.1	61,027	54,929	2,084
Accountants and auditors	34.21	35.20	1,366	1,339	39.9	71,033	69,628	2,077
Loan counselors and officers	36.85	36.06	1,446	1,442	39.2	75,204	75,001	2,041
Loan officers	36.85	36.06	1,446	1,442	39.2	75,204	75,001	2,041
Computer and mathematical science occupations	27.78	28.25	1,113	1,118	40.0	57,857	58,115	2,083
Computer software engineers	35.35	33.67	1,414	1,347	40.0	73,535	70,034	2,080
Computer software engineers, applications	35.20	33.67	1,408	1,347	40.0	73,221	70,034	2,080
Computer support specialists	17.33	17.79	693	712	40.0	36,041	37,003	2,080
Computer systems analysts	37.51	37.56	1,501	1,502	40.0	78,029	78,125	2,080
Network and computer systems administrators	29.43	27.94	1,185	1,118	40.3	61,602	58,115	2,093
Architecture and engineering occupations	30.85	28.18	1,216	1,081	39.4	63,154	56,198	2,047
Engineers	35.53	33.48	1,417	1,339	39.9	73,682	69,638	2,074
Civil engineers	30.05	29.78	1,140	1,191	37.9	59,279	61,951	1,973
Electrical and electronics engineers	38.31	39.42	1,547	1,577	40.4	80,427	82,000	2,099
Electronics engineers, except computer	41.41	39.42	1,657	1,577	40.0	86,138	82,000	2,080
Drafters	22.42	21.50	881	860	39.3	45,802	44,720	2,043
Architectural and civil drafters	23.26	21.20	904	848	38.8	46,984	44,096	2,020
Engineering technicians, except drafters	20.60	21.35	824	854	40.0	42,851	44,414	2,080

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Life, physical, and social science occupations	\$36.42	\$38.65	\$1,457	\$1,546	40.0	\$75,749	\$80,400	2,080
Physical scientists	38.68	39.23	1,547	1,569	40.0	80,462	81,600	2,080
Community and social services occupations	17.73	16.68	794	788	44.8	41,053	40,121	2,315
Counselors	18.69	19.29	748	772	40.0	38,872	40,121	2,080
Social workers	17.75	17.74	710	710	40.0	36,911	36,901	2,080
Miscellaneous community and social service specialists	14.78	13.78	591	551	40.0	30,152	27,040	2,040
Social and human service assistants	12.90	12.40	516	496	40.0	26,097	25,792	2,022
Legal occupations	33.98	26.97	1,421	1,079	41.8	73,911	56,100	2,175
Paralegals and legal assistants	24.27	24.84	969	993	39.9	50,384	51,661	2,076
Education, training, and library occupations	19.42	17.69	749	677	38.6	33,259	27,897	1,713
Primary, secondary, and special education school teachers	18.74	18.40	698	707	37.2	29,696	27,903	1,585
Preschool and kindergarten teachers	15.31	13.07	576	500	37.6	26,568	26,000	1,735
Preschool teachers, except special education	13.74	13.00	525	480	38.2	25,545	23,920	1,859
Elementary and middle school teachers	24.15	25.16	884	881	36.6	33,669	34,001	1,394
Elementary school teachers, except special education	24.15	25.16	884	881	36.6	33,669	34,001	1,394
Teacher assistants	11.81	11.00	462	440	39.1	19,750	20,000	1,673
Arts, design, entertainment, sports, and media occupations	20.87	18.75	853	837	40.9	44,381	43,514	2,127
Designers	22.86	24.04	911	962	39.8	47,369	50,003	2,072
Healthcare practitioner and technical occupations	38.69	28.00	1,517	1,100	39.2	78,909	57,200	2,039
Physicians and surgeons	101.36	97.50	3,995	3,868	39.4	207,766	201,123	2,050

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations –Continued								
Registered nurses	\$34.22	\$27.54	\$1,355	\$1,102	39.6	\$70,471	\$57,283	2,059
Dental hygienists	24.97	27.50	976	1,100	39.1	50,738	57,200	2,032
Diagnostic related technologists and technicians	30.71	34.00	1,218	1,360	39.7	63,347	70,720	2,063
Licensed practical and licensed vocational nurses	19.13	18.87	765	755	40.0	39,792	39,250	2,080
Healthcare support occupations	13.48	12.93	524	517	38.8	27,222	26,890	2,019
Nursing, psychiatric, and home health aides	10.59	10.59	411	417	38.8	21,346	21,694	2,016
Home health aides	10.12	9.50	385	374	38.0	20,025	19,422	1,978
Nursing aides, orderlies, and attendants	11.14	11.00	442	425	39.7	23,002	22,094	2,064
Miscellaneous healthcare support occupations	15.08	15.00	586	600	38.8	30,448	31,200	2,019
Dental assistants	15.70	15.65	594	639	37.8	30,863	33,225	1,965
Medical assistants	14.97	14.00	595	560	39.7	30,947	29,120	2,067
Protective service occupations	12.15	12.03	486	481	40.0	25,280	25,027	2,080
Food preparation and serving related occupations	9.34	8.70	353	320	37.8	18,330	16,536	1,962
First-line supervisors/managers, food preparation and serving workers	14.22	13.60	588	577	41.3	30,555	30,000	2,149
First-line supervisors/managers of food preparation and serving workers	13.89	13.60	575	550	41.4	29,906	28,600	2,154
Cooks	10.22	10.00	397	375	38.8	20,587	19,500	2,015
Cooks, institution and cafeteria	10.72	10.00	395	370	36.8	20,305	19,240	1,894
Cooks, restaurant	10.92	10.39	436	440	40.0	22,690	22,880	2,078
Cooks, short order	9.02	8.72	337	280	37.4	17,528	14,560	1,944
Food preparation workers	8.98	8.50	338	300	37.7	17,500	15,600	1,949
Food service, tipped	7.06	7.43	254	261	36.0	13,198	13,572	1,870

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations								
–Continued								
Bartenders	\$7.91	\$7.50	\$306	\$300	38.7	\$15,908	\$15,600	2,010
Waiters and waitresses	6.68	7.25	234	251	35.1	12,191	13,044	1,824
Fast food and counter workers	9.30	9.00	348	345	37.4	18,004	17,940	1,936
Combined food preparation and serving workers, including fast food	9.33	9.05	349	340	37.4	18,129	17,680	1,944
Dishwashers	10.56	9.50	415	380	39.3	21,093	19,760	1,997
Building and grounds cleaning and maintenance occupations								
First-line supervisors/managers, building and grounds cleaning and maintenance workers	11.05	10.00	433	400	39.2	21,711	19,968	1,965
First-line supervisors/managers of landscaping, lawn service, and groundskeeping workers	14.06	12.10	550	484	39.1	28,609	25,174	2,035
Building cleaning workers	10.20	9.50	402	380	39.4	20,898	19,760	2,048
Janitors and cleaners, except maids and housekeeping cleaners	10.74	10.00	423	400	39.4	22,019	20,800	2,051
Maids and housekeeping cleaners	8.81	8.62	345	340	39.2	17,946	17,680	2,036
Grounds maintenance workers	11.02	9.14	429	360	38.9	19,742	17,680	1,791
Landscaping and groundskeeping workers	9.86	9.00	379	360	38.4	18,861	17,680	1,913
Personal care and service occupations								
Child care workers	9.51	9.60	380	384	40.0	19,075	16,640	2,007

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations	\$18.10	\$15.00	\$727	\$600	40.2	\$37,787	\$31,200	2,087
First-line supervisors/managers, sales workers	20.40	17.57	827	708	40.5	42,996	36,801	2,108
First-line supervisors/managers of retail sales workers ..	20.23	17.58	822	708	40.6	42,732	36,801	2,112
First-line supervisors/managers of non-retail sales workers	21.46	16.83	858	673	40.0	44,639	35,006	2,080
Retail sales workers	12.70	10.78	509	423	40.1	26,466	21,986	2,084
Cashiers, all workers	9.40	8.92	372	351	39.6	19,309	18,252	2,055
Cashiers	9.40	8.92	372	351	39.6	19,309	18,252	2,055
Counter and rental clerks and parts salespersons ..	14.08	13.95	574	521	40.7	29,824	27,096	2,118
Counter and rental clerks	12.78	10.78	503	431	39.4	26,169	22,422	2,048
Parts salespersons	14.61	15.70	604	628	41.3	31,383	32,648	2,147
Retail salespersons	14.77	13.10	594	533	40.2	30,909	27,724	2,093
Insurance sales agents	32.64	33.39	1,287	1,297	39.4	66,947	67,429	2,051
Securities, commodities, and financial services sales agents	21.99	16.35	881	654	40.0	45,787	34,008	2,082
Sales representatives, wholesale and manufacturing	31.33	27.02	1,270	1,081	40.5	66,048	56,202	2,108
Sales representatives, wholesale and manufacturing, technical and scientific products	34.25	30.42	1,375	1,250	40.2	71,515	65,021	2,088
Sales representatives, wholesale and manufacturing, except technical and scientific products	30.25	27.02	1,231	1,081	40.7	64,005	56,202	2,116
Office and administrative support occupations	15.04	14.09	594	560	39.5	30,855	29,120	2,051

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations –Continued								
First-line supervisors/managers of office and administrative support workers	\$17.94	\$17.31	\$715	\$692	39.8	\$37,168	\$36,001	2,072
Financial clerks	14.90	14.42	584	558	39.2	30,360	29,001	2,038
Bill and account collectors	15.98	13.94	639	558	40.0	33,243	29,001	2,080
Billing and posting clerks and machine operators	17.84	18.00	714	720	40.0	37,112	37,440	2,080
Bookkeeping, accounting, and auditing clerks	16.54	16.00	641	640	38.7	33,321	33,280	2,015
Procurement clerks	15.23	14.28	591	560	38.8	30,749	29,120	2,019
Tellers	11.31	11.00	448	440	39.6	23,289	22,880	2,059
Customer service representatives	17.56	15.74	702	630	40.0	36,528	32,743	2,080
Hotel, motel, and resort desk clerks	10.90	10.25	429	410	39.4	20,962	21,328	1,922
Loan interviewers and clerks	16.01	16.48	640	659	40.0	33,294	34,278	2,080
Order clerks	11.48	11.02	455	441	39.7	23,681	22,922	2,062
Receptionists and information clerks	12.91	12.00	511	480	39.6	26,596	24,960	2,060
Dispatchers	14.68	15.00	596	600	40.6	30,969	31,200	2,110
Dispatchers, except police, fire, and ambulance	15.44	16.00	629	635	40.7	32,707	32,999	2,119
Shipping, receiving, and traffic clerks	12.97	12.70	518	508	39.9	26,922	26,416	2,075
Stock clerks and order fillers	11.16	10.30	440	412	39.4	22,877	21,424	2,051
Secretaries and administrative assistants	17.25	15.40	685	616	39.7	35,600	32,032	2,064
Executive secretaries and administrative assistants	21.13	20.49	839	819	39.7	43,603	42,609	2,063
Medical secretaries	14.52	14.73	573	589	39.4	29,776	30,638	2,051
Secretaries, except legal, medical, and executive	15.16	14.42	604	577	39.9	31,424	30,000	2,073
Insurance claims and policy processing clerks	14.88	13.60	575	544	38.6	29,896	28,288	2,009
Office clerks, general	13.96	13.11	540	524	38.7	28,064	27,267	2,011

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations	\$20.06	\$18.00	\$795	\$697	39.7	\$41,356	\$36,400	2,062
First-line supervisors/managers of construction trades and extraction workers	30.42	27.50	1,256	1,166	41.3	65,303	60,655	2,147
Carpenters	25.20	24.50	1,008	980	40.0	52,350	50,960	2,078
Cement masons, concrete finishers, and terrazzo workers	19.18	20.65	767	826	40.0	39,895	42,948	2,080
Cement masons and concrete finishers	19.18	20.65	767	826	40.0	39,895	42,948	2,080
Construction laborers	12.54	10.50	502	420	40.0	26,077	21,840	2,080
Construction equipment operators	20.83	19.00	815	720	39.1	42,374	37,440	2,034
Operating engineers and other construction equipment operators	21.51	19.00	827	692	38.4	42,986	36,001	1,998
Drywall installers, ceiling tile installers, and tapers	20.79	18.68	809	720	38.9	42,043	37,440	2,022
Drywall and ceiling tile installers	18.69	18.00	720	600	38.5	37,414	31,200	2,002
Electricians	21.69	21.91	868	876	40.0	45,125	45,575	2,080
Pipelayers, plumbers, pipefitters, and steamfitters	26.38	27.25	1,044	1,080	39.6	54,313	56,160	2,059
Plumbers, pipefitters, and steamfitters	26.74	27.25	1,059	1,090	39.6	55,053	56,680	2,059
Helpers, construction trades ..	15.17	13.37	586	535	38.6	30,483	27,812	2,009
Installation, maintenance, and repair occupations	19.81	18.00	795	720	40.1	41,308	37,440	2,085
First-line supervisors/managers of mechanics, installers, and repairers	22.18	20.22	897	809	40.5	46,666	42,053	2,104
Automotive technicians and repairers	21.72	20.62	872	825	40.1	45,282	42,230	2,085
Automotive body and related repairers	21.60	15.00	—	—	—	—	—	—

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations —Continued								
Automotive service technicians and mechanics	\$21.74	\$20.62	\$879	\$837	40.4	\$45,671	\$43,533	2,101
Bus and truck mechanics and diesel engine specialists ...	22.01	22.75	880	910	40.0	45,773	47,320	2,080
Heavy vehicle and mobile equipment service technicians and mechanics	21.51	22.00	891	880	41.4	46,353	45,760	2,155
Mobile heavy equipment mechanics, except engines	23.56	22.00	910	880	38.6	47,298	45,760	2,008
Industrial machinery installation, repair, and maintenance workers	18.48	18.00	739	720	40.0	38,443	37,440	2,080
Maintenance and repair workers, general	15.42	14.00	617	560	40.0	32,071	29,120	2,080
Line installers and repairers ...	22.09	15.61	884	624	40.0	45,954	32,469	2,080
Miscellaneous installation, maintenance, and repair workers	14.38	13.00	570	520	39.7	29,660	27,040	2,062
Helpers--installation, maintenance, and repair workers	13.10	12.40	516	496	39.4	26,840	25,784	2,048
Production occupations	15.23	13.50	610	540	40.0	31,698	28,080	2,082
First-line supervisors/managers of production and operating workers	24.70	21.64	1,037	1,000	42.0	53,942	52,000	2,184
Miscellaneous assemblers and fabricators	12.36	11.50	494	460	40.0	25,701	23,920	2,080
Machinists	18.17	17.99	713	720	39.3	37,087	37,428	2,041
Welding, soldering, and brazing workers	15.00	15.36	600	614	40.0	31,206	31,943	2,080
Welders, cutters, solderers, and brazers	15.00	15.36	600	614	40.0	31,206	31,943	2,080
Laundry and dry-cleaning workers	10.40	9.88	413	395	39.7	21,470	20,555	2,065

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Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
–Continued								
Inspectors, testers, sorters, samplers, and weighers	\$18.62	\$18.69	\$745	\$748	40.0	\$38,736	\$38,875	2,080
Painting workers	20.77	17.45	831	698	40.0	43,194	36,294	2,080
Miscellaneous production workers	10.78	10.55	431	422	40.0	22,419	21,944	2,080
Helpers--production workers	10.53	10.75	421	430	40.0	21,898	22,362	2,080
Transportation and material moving occupations	15.16	14.44	606	560	40.0	31,313	29,074	2,065
First-line supervisors/managers of helpers, laborers, and material movers, hand	22.93	19.23	943	769	41.1	49,059	40,000	2,139
Driver/sales workers and truck drivers	17.00	15.50	696	620	40.9	36,167	32,240	2,128
Driver/sales workers	13.47	11.80	533	472	39.5	27,691	24,544	2,056
Truck drivers, heavy and tractor-trailer	18.38	19.32	771	800	41.9	40,078	41,600	2,180
Truck drivers, light or delivery services	15.52	13.15	615	526	39.6	31,984	27,352	2,061
Dredge, excavating, and loading machine operators	18.89	16.00	705	600	37.3	36,654	31,200	1,941
Excavating and loading machine and dragline operators	18.89	16.00	705	600	37.3	36,654	31,200	1,941
Industrial truck and tractor operators	14.44	14.50	578	580	40.0	28,870	29,536	1,999
Laborers and material movers, hand	10.67	10.50	412	400	38.6	21,420	20,800	2,007
Cleaners of vehicles and equipment	10.40	9.50	405	386	38.9	21,043	20,072	2,023

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Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations —Continued								
Laborers and freight, stock, and material movers, hand	\$10.89	\$10.50	\$417	\$420	38.3	\$21,687	\$21,840	1,991
Packers and packagers, hand	10.07	9.20	399	368	39.6	20,732	19,136	2,058

¹ The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

³ Mean weekly earnings are based on the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly

hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

⁴ Mean annual earnings are based on the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.