

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$23.35	\$17.71	\$928	\$704	39.8	\$48,125	\$36,573	2,061
<b>Management occupations</b> .....	48.84	43.27	2,016	1,758	41.3	104,803	91,437	2,146
General and operations managers .....	56.81	53.94	2,506	2,427	44.1	130,312	126,220	2,294
Marketing and sales managers .....	52.64	51.16	2,145	2,389	40.7	111,537	124,243	2,119
Marketing managers .....	50.69	59.73	2,028	2,389	40.0	105,431	124,243	2,080
Sales managers .....	54.31	49.52	2,249	2,476	41.4	116,958	128,749	2,153
Computer and information systems managers .....	50.49	50.46	2,061	2,018	40.8	106,975	104,951	2,119
Financial managers .....	41.43	40.10	1,670	1,604	40.3	86,855	83,400	2,097
Human resources managers .....	33.14	33.55	1,473	1,510	44.4	76,592	78,499	2,311
Construction managers .....	34.91	36.75	1,477	1,470	42.3	76,826	76,440	2,200
Engineering managers .....	59.47	58.09	2,477	2,479	41.6	128,797	128,883	2,166
Medical and health services managers .....	61.58	43.96	2,463	1,758	40.0	128,092	91,437	2,080
<b>Business and financial operations occupations</b> .....	30.10	28.85	1,212	1,154	40.3	63,015	60,000	2,093
Buyers and purchasing agents .....	27.62	30.29	1,138	1,212	41.2	59,152	63,001	2,142
Purchasing agents, except wholesale, retail, and farm products .....	27.95	30.73	1,156	1,214	41.4	60,120	63,134	2,151
Claims adjusters, appraisers, examiners, and investigators .....	24.85	19.39	983	776	39.6	51,124	40,331	2,057
Claims adjusters, examiners, and investigators .....	24.85	19.39	983	776	39.6	51,124	40,331	2,057
Cost estimators .....	36.65	41.08	1,483	1,643	40.5	77,100	85,446	2,104
Human resources, training, and labor relations specialists .....	27.52	26.56	1,093	1,063	39.7	56,828	55,253	2,065
Training and development specialists .....	26.04	25.06	1,039	1,002	39.9	54,020	52,125	2,074
Management analysts .....	35.82	33.13	1,433	1,325	40.0	74,505	68,919	2,080
Accountants and auditors .....	30.61	30.29	1,234	1,236	40.3	64,144	64,260	2,096
Financial analysts and advisors .....	29.20	22.65	1,168	906	40.0	60,744	47,110	2,080
Loan counselors and officers .....	24.36	24.63	996	982	40.9	51,796	51,043	2,126
Loan officers .....	27.49	26.15	1,130	1,030	41.1	58,782	53,545	2,138

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Computer and mathematical science occupations</b> .....	\$38.00	\$37.85	\$1,549	\$1,542	40.8	\$80,572	\$80,178	2,120
Computer software engineers	43.20	42.65	1,771	1,746	41.0	92,097	90,792	2,132
Computer software engineers, applications	40.61	40.90	1,624	1,636	40.0	84,467	85,078	2,080
Computer software engineers, systems software .....	44.59	43.44	1,853	1,821	41.6	96,370	94,702	2,161
Computer support specialists	28.80	26.46	1,152	1,058	40.0	59,902	55,031	2,080
Computer systems analysts ....	34.92	31.31	1,484	1,483	42.5	77,165	77,098	2,210
Network and computer systems administrators ....	31.23	31.25	1,249	1,250	40.0	64,961	65,000	2,080
<b>Architecture and engineering occupations</b> .....	37.97	37.14	1,535	1,505	40.4	79,841	78,270	2,103
Engineers .....	42.17	42.06	1,712	1,748	40.6	89,031	90,902	2,111
Civil engineers .....	45.27	48.97	1,811	1,959	40.0	94,167	101,858	2,080
Electrical and electronics engineers .....	41.75	43.42	1,670	1,737	40.0	86,838	90,314	2,080
Electrical engineers .....	45.98	48.32	1,839	1,933	40.0	95,639	100,506	2,080
Electronics engineers, except computer .....	39.16	37.14	1,566	1,486	40.0	81,446	77,251	2,080
Industrial engineers, including health and safety .....	29.97	31.08	1,311	1,312	43.7	68,161	68,243	2,275
Industrial engineers .....	29.97	31.08	1,311	1,312	43.7	68,161	68,243	2,275
Mechanical engineers .....	44.56	42.06	1,782	1,682	40.0	92,677	87,485	2,080
Drafters .....	23.49	22.88	939	915	40.0	48,853	47,590	2,080
Engineering technicians, except drafters .....	26.38	26.98	1,055	1,079	40.0	54,879	56,120	2,080
Electrical and electronic engineering technicians	28.11	29.58	1,125	1,183	40.0	58,478	61,535	2,080
<b>Life, physical, and social science occupations</b> .....	35.99	32.78	1,451	1,311	40.3	75,473	68,187	2,097
<b>Community and social services occupations</b> .....	17.22	17.45	699	700	40.6	36,346	36,421	2,110
Counselors .....	19.88	19.28	788	771	39.6	40,960	40,094	2,061
Educational, vocational, and school counselors ..	20.48	19.28	810	771	39.5	42,098	40,094	2,055
Social workers .....	18.80	18.16	751	726	39.9	39,032	37,777	2,076

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Community and social services occupations</b> –Continued								
Medical and public health social workers .....	\$20.22	\$17.45	\$804	\$698	39.8	\$41,801	\$36,296	2,067
Miscellaneous community and social service specialists .....	14.19	15.05	588	602	41.5	30,597	31,304	2,157
Social and human service assistants .....	14.61	16.40	585	656	40.0	30,396	34,112	2,080
<b>Education, training, and library occupations</b> .....	42.72	36.85	1,679	1,448	39.3	71,449	60,383	1,672
Postsecondary teachers .....	41.79	40.72	1,654	1,629	39.6	65,265	63,525	1,562
<b>Arts, design, entertainment, sports, and media occupations</b> .....	26.98	27.57	1,079	1,103	40.0	55,687	57,346	2,064
Designers .....	23.83	19.15	953	766	40.0	49,570	39,832	2,080
<b>Healthcare practitioner and technical occupations</b> .....	35.82	26.81	1,406	1,028	39.2	73,089	53,477	2,040
Pharmacists .....	54.04	55.39	2,055	2,080	38.0	106,868	108,160	1,978
Physicians and surgeons .....	129.89	106.01	5,533	3,820	42.6	287,739	198,649	2,215
Registered nurses .....	31.79	30.30	1,222	1,173	38.5	63,562	61,004	2,000
Therapists .....	26.68	24.82	1,022	917	38.3	53,152	47,661	1,992
Respiratory therapists .....	24.34	24.65	912	903	37.5	47,416	46,950	1,948
Clinical laboratory technologists and technicians .....	21.65	17.52	839	706	38.7	43,620	36,729	2,014
Medical and clinical laboratory technologists .....	30.41	30.99	1,169	1,172	38.4	60,768	60,929	1,998
Medical and clinical laboratory technicians ..	16.28	16.38	634	620	38.9	32,970	32,219	2,025
Diagnostic related technologists and technicians .....	31.77	32.63	1,271	1,305	40.0	66,090	67,870	2,080
Radiologic technologists and technicians .....	28.23	27.63	1,129	1,105	40.0	58,725	57,470	2,080
Health diagnosing and treating practitioner support technicians .....	19.08	18.85	751	722	39.3	39,028	37,544	2,046

See footnotes at end of table.

**Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare practitioner and technical occupations</b> –Continued								
Pharmacy technicians .....	\$14.68	\$13.70	\$587	\$548	40.0	\$30,545	\$28,486	2,080
Licensed practical and licensed vocational nurses	21.04	21.58	838	837	39.8	43,564	43,514	2,070
<b>Healthcare support occupations</b> .....	12.96	12.65	509	493	39.3	26,467	25,623	2,042
Nursing, psychiatric, and home health aides .....	12.42	12.18	486	487	39.2	25,286	25,309	2,036
Nursing aides, orderlies, and attendants .....	12.66	12.50	496	487	39.2	25,798	25,343	2,037
Physical therapist assistants and aides .....	14.45	11.30	578	452	40.0	30,049	23,504	2,080
Miscellaneous healthcare support occupations .....	14.11	13.69	557	548	39.5	28,954	28,477	2,052
Medical assistants .....	15.33	16.00	605	616	39.4	31,442	32,045	2,051
<b>Protective service occupations</b>	13.03	11.65	520	456	39.9	27,046	23,693	2,075
Security guards and gaming surveillance officers .....	12.13	11.05	474	440	39.1	24,656	22,880	2,033
Security guards .....	12.13	11.00	474	440	39.1	24,641	22,880	2,032
<b>Food preparation and serving related occupations</b> .....	10.78	10.42	421	400	39.0	21,829	20,800	2,025
First-line supervisors/managers, food preparation and serving workers .....	19.10	17.50	766	706	40.1	39,839	36,691	2,085
First-line supervisors/managers of food preparation and serving workers .....	17.71	17.50	711	706	40.1	36,946	36,691	2,087
Cooks .....	12.46	12.76	487	479	39.0	25,300	24,888	2,030
Cooks, institution and cafeteria .....	13.09	12.13	517	472	39.5	26,893	24,523	2,054
Cooks, restaurant .....	12.64	12.76	489	479	38.7	25,422	24,888	2,011
Food preparation workers .....	11.70	12.26	464	485	39.7	24,123	25,210	2,063
Food service, tipped .....	8.31	7.25	320	290	38.6	16,650	15,080	2,005
Bartenders .....	10.47	8.21	415	308	39.7	21,593	16,008	2,063
Waiters and waitresses .....	7.34	7.25	282	263	38.4	14,652	13,650	1,996

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Food preparation and serving related occupations</b> –Continued								
Dining room and cafeteria attendants and bartender helpers .....	\$8.93	\$7.85	\$343	\$308	38.4	\$17,834	\$15,997	1,997
Fast food and counter workers .....	9.99	9.00	387	338	38.8	19,746	17,550	1,977
Combined food preparation and serving workers, including fast food .....	10.28	9.00	406	346	39.5	20,558	17,550	2,000
Dishwashers .....	12.44	12.68	497	507	40.0	25,866	26,374	2,080
<b>Building and grounds cleaning and maintenance occupations</b> .....	11.97	11.20	469	440	39.2	23,820	22,610	1,990
First-line supervisors/managers, building and grounds cleaning and maintenance workers .....	16.19	16.83	648	673	40.0	33,680	35,006	2,080
First-line supervisors/managers of housekeeping and janitorial workers .....	16.19	16.83	648	673	40.0	33,680	35,006	2,080
Building cleaning workers .....	11.54	11.12	454	439	39.3	22,941	22,402	1,987
Janitors and cleaners, except maids and housekeeping cleaners	11.77	11.61	465	465	39.5	24,198	24,155	2,056
Maids and housekeeping cleaners .....	11.26	10.53	439	420	39.0	21,259	21,008	1,888
Grounds maintenance workers .....	12.92	10.94	493	390	38.2	25,480	19,907	1,972
Landscaping and groundskeeping workers .....	11.88	10.61	451	383	37.9	23,269	19,907	1,959
<b>Personal care and service occupations</b> .....	12.05	8.66	453	344	37.6	23,223	17,316	1,927
First-line supervisors/managers of gaming workers .....	17.76	17.22	714	689	40.2	37,132	35,818	2,091

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Personal care and service occupations –Continued</b>								
Gaming supervisors .....	\$20.25	\$21.08	\$817	\$827	40.3	\$42,466	\$43,000	2,097
Gaming services workers .....	7.94	7.25	316	290	39.7	16,407	15,080	2,066
Gaming dealers .....	7.75	7.25	308	290	39.8	16,026	15,080	2,068
Baggage porters, bellhops, and concierges .....	10.21	8.25	404	330	39.6	21,009	17,160	2,057
Transportation attendants .....	34.90	32.30	717	635	20.5	37,263	33,029	1,068
Flight attendants .....	34.90	32.30	717	635	20.5	37,263	33,029	1,068
<b>Sales and related occupations</b>	17.86	13.53	710	531	39.8	36,882	27,482	2,066
First-line supervisors/managers, sales workers .....	24.39	21.00	976	840	40.0	50,739	43,680	2,080
First-line supervisors/managers of retail sales workers ..	19.88	20.91	795	836	40.0	41,358	43,493	2,080
First-line supervisors/managers of non-retail sales workers .....	35.06	28.08	1,402	1,123	40.0	72,924	58,400	2,080
Retail sales workers .....	13.45	12.05	532	475	39.6	27,682	24,710	2,058
Cashiers, all workers .....	12.38	11.60	486	460	39.3	25,289	23,920	2,043
Cashiers .....	12.42	11.60	488	460	39.3	25,359	23,941	2,042
Gaming change persons and booth cashiers ...	12.07	11.50	476	460	39.4	24,748	23,920	2,051
Retail salespersons .....	14.06	12.20	558	488	39.7	29,027	25,366	2,065
Securities, commodities, and financial services sales agents .....	51.88	50.91	2,075	2,037	40.0	107,910	105,901	2,080
Sales representatives, wholesale and manufacturing .....	36.06	27.50	1,443	1,100	40.0	75,012	57,200	2,080
Telemarketers .....	12.61	10.89	488	420	38.7	25,372	21,840	2,012
Miscellaneous sales and related workers .....	16.85	20.58	674	823	40.0	35,040	42,806	2,080
<b>Office and administrative support occupations .....</b>	15.61	14.78	621	585	39.8	32,291	30,430	2,068

See footnotes at end of table.

**Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
First-line supervisors/managers of office and administrative support workers .....	\$21.79	\$21.65	\$872	\$866	40.0	\$45,330	\$45,026	2,080
Financial clerks .....	15.33	14.98	609	597	39.8	31,686	31,034	2,067
Bill and account collectors	16.24	15.90	650	636	40.0	33,779	33,070	2,080
Billing and posting clerks and machine operators	15.71	15.53	628	621	40.0	32,674	32,294	2,080
Bookkeeping, accounting, and auditing clerks .....	15.16	14.53	603	581	39.8	31,348	30,231	2,068
Gaming cage workers .....	11.50	11.11	460	444	40.0	23,913	23,109	2,080
Payroll and timekeeping clerks .....	19.47	19.58	779	783	40.0	40,491	40,716	2,080
Customer service representatives .....	13.91	13.37	554	531	39.8	28,796	27,602	2,070
Hotel, motel, and resort desk clerks .....	12.35	11.14	494	446	40.0	25,684	23,171	2,080
Loan interviewers and clerks	17.87	16.42	715	657	40.0	37,175	34,154	2,080
Order clerks .....	18.31	17.00	732	680	40.0	38,080	35,360	2,080
Human resources assistants, except payroll and timekeeping .....	17.55	18.89	700	688	39.9	36,394	35,797	2,074
Receptionists and information clerks .....	11.87	11.00	464	426	39.1	24,135	22,152	2,033
Reservation and transportation ticket agents and travel clerks ...	17.40	18.50	696	740	40.0	36,198	38,484	2,080
Shipping, receiving, and traffic clerks .....	13.57	12.50	543	500	40.0	28,215	26,000	2,080
Stock clerks and order fillers	13.60	14.63	544	585	40.0	28,283	30,430	2,080
Secretaries and administrative assistants .....	19.14	17.92	761	717	39.7	39,547	37,274	2,066
Executive secretaries and administrative assistants .....	22.53	21.42	899	854	39.9	46,723	44,429	2,074
Medical secretaries .....	15.00	14.54	592	567	39.4	30,766	29,462	2,051
Secretaries, except legal, medical, and executive	15.62	15.18	624	607	40.0	32,459	31,574	2,079
Computer operators .....	19.22	17.00	769	680	40.0	39,985	35,360	2,080

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> —Continued								
Data entry and information processing workers .....	\$11.83	\$11.81	\$454	\$430	38.4	\$23,628	\$22,360	1,998
Data entry keyers .....	11.83	11.81	454	430	38.4	23,628	22,360	1,998
Insurance claims and policy processing clerks .....	13.10	12.18	523	487	39.9	27,201	25,339	2,077
Office clerks, general .....	16.30	14.63	648	585	39.8	33,699	30,430	2,068
<b>Construction and extraction occupations</b> .....	20.55	20.00	820	800	39.9	42,628	41,600	2,074
First-line supervisors/managers of construction trades and extraction workers .....	28.26	29.45	1,138	1,178	40.3	59,177	61,264	2,094
Carpenters .....	18.12	17.58	720	703	39.7	37,438	36,573	2,067
Construction laborers .....	14.59	14.00	583	560	40.0	30,340	29,120	2,080
Pipelayers, plumbers, pipefitters, and steamfitters .....	23.83	21.92	953	877	40.0	49,557	45,587	2,080
Plumbers, pipefitters, and steamfitters .....	25.23	23.00	1,009	920	40.0	52,475	47,840	2,080
<b>Installation, maintenance, and repair occupations</b> .....	24.71	23.93	988	957	40.0	51,362	49,774	2,078
First-line supervisors/managers of mechanics, installers, and repairers .....	37.09	35.65	1,484	1,426	40.0	77,147	74,152	2,080
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers .....	27.76	29.06	1,104	1,162	39.8	57,422	60,445	2,068
Electrical and electronics repairers, commercial and industrial equipment .....	29.69	30.39	1,178	1,216	39.7	61,280	63,211	2,064
Aircraft mechanics and service technicians .....	22.91	23.50	916	940	40.0	47,650	48,880	2,080
Automotive technicians and repairers .....	20.15	19.75	813	764	40.4	42,277	39,722	2,098

See footnotes at end of table.



**Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> —Continued								
Automotive service technicians and mechanics .....	\$20.15	\$19.75	\$813	\$764	40.4	\$42,277	\$39,722	2,098
Bus and truck mechanics and diesel engine specialists ...	21.35	20.40	854	816	40.0	44,416	42,432	2,080
Industrial machinery installation, repair, and maintenance workers .....	23.58	25.07	939	1,003	39.8	48,828	52,146	2,071
Industrial machinery mechanics .....	27.67	27.56	1,101	1,081	39.8	57,276	56,222	2,070
Maintenance and repair workers, general .....	20.46	23.42	818	937	40.0	42,558	48,714	2,080
Miscellaneous installation, maintenance, and repair workers .....	18.33	17.91	733	716	40.0	38,130	37,253	2,080
<b>Production occupations</b> .....	20.63	16.59	821	652	39.8	42,686	33,904	2,069
Electrical, electronics, and electromechanical assemblers .....	13.88	12.43	555	497	40.0	28,863	25,844	2,080
Electrical and electronic equipment assemblers ..	14.11	12.43	564	497	40.0	29,349	25,844	2,080
Miscellaneous assemblers and fabricators .....	12.93	11.75	517	470	40.0	26,894	24,440	2,080
Bakers .....	16.03	16.75	626	670	39.0	32,527	34,840	2,029
Butchers and other meat, poultry, and fish processing workers .....	12.81	12.93	500	516	39.0	26,015	26,807	2,030
Computer control programmers and operators .....	19.76	19.61	791	784	40.0	41,107	40,785	2,080
Machinists .....	27.73	25.75	1,099	986	39.6	57,161	51,272	2,062
Printers .....	22.30	20.70	843	776	37.8	43,839	40,359	1,966
Printing machine operators	25.44	25.98	942	987	37.0	48,980	51,340	1,925
Inspectors, testers, sorters, samplers, and weighers ....	20.39	19.92	816	797	40.0	42,409	41,434	2,080
Packaging and filling machine operators and tenders .....	15.72	15.28	618	611	39.3	32,121	31,782	2,043

See footnotes at end of table.

**Table 16**

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b> –Continued								
Miscellaneous production workers .....	\$17.18	\$16.04	\$683	\$641	39.7	\$35,502	\$33,353	2,066
<b>Transportation and material moving occupations</b> .....	17.27	15.25	681	610	39.4	35,420	31,718	2,051
First-line supervisors/managers of transportation and material-moving machine and vehicle operators .....	23.24	23.50	930	940	40.0	48,349	48,880	2,080
Aircraft pilots and flight engineers .....	108.97	94.75	2,107	1,771	19.3	109,568	92,087	1,005
Airline pilots, copilots, and flight engineers .....	108.97	94.75	2,107	1,771	19.3	109,568	92,087	1,005
Driver/sales workers and truck drivers .....	19.10	17.00	764	680	40.0	39,738	35,360	2,080
Truck drivers, heavy and tractor-trailer .....	20.91	17.80	836	712	40.0	43,486	37,016	2,080
Truck drivers, light or delivery services .....	17.14	15.35	686	614	40.0	35,651	31,934	2,080
Industrial truck and tractor operators .....	15.37	14.66	613	580	39.9	31,889	30,143	2,074
Laborers and material movers, hand .....	13.02	10.61	516	424	39.6	26,812	22,065	2,060
Laborers and freight, stock, and material movers, hand .....	14.25	11.60	567	461	39.8	29,476	23,962	2,069
Packers and packagers, hand .....	11.18	11.33	432	450	38.7	22,465	23,374	2,010

<sup>1</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

<sup>3</sup> Mean weekly earnings are based on the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly

hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>4</sup> Mean annual earnings are based on the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.