

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
All workers	\$19.48	2.5%	\$775	2.4%	\$40,067	2.4%
Management occupations	38.89	7.2	1,611	7.8	83,734	7.8
General and operations managers	44.85	19.5	1,978	23.1	102,873	23.1
Administrative services managers	25.13	8.9	1,010	9.7	52,510	9.7
Financial managers	37.67	6.3	1,562	5.8	81,205	5.8
Construction managers	37.70	8.6	1,557	10.7	80,961	10.7
Medical and health services managers	36.65	15.0	1,536	12.4	79,867	12.4
Business and financial operations occupations	29.29	7.3	1,174	7.3	61,027	7.3
Accountants and auditors	34.21	8.2	1,366	8.6	71,033	8.6
Loan counselors and officers	36.85	11.7	1,446	12.2	75,204	12.2
Loan officers	36.85	11.7	1,446	12.2	75,204	12.2
Computer and mathematical science occupations	27.78	8.4	1,113	8.3	57,857	8.3
Computer software engineers	35.35	4.0	1,414	4.0	73,535	4.0
Computer software engineers, applications	35.20	4.0	1,408	4.0	73,221	4.0
Computer support specialists	17.33	14.2	693	14.2	36,041	14.2
Computer systems analysts	37.51	7.9	1,501	7.9	78,029	7.9
Network and computer systems administrators	29.43	14.1	1,185	16.5	61,602	16.5
Architecture and engineering occupations	30.85	5.5	1,216	6.0	63,154	6.0
Engineers	35.53	5.8	1,417	6.2	73,682	6.2
Civil engineers	30.05	5.3	1,140	9.2	59,279	9.2
Electrical and electronics engineers	38.31	8.8	1,547	9.2	80,427	9.2
Electronics engineers, except computer	41.41	14.9	1,657	14.9	86,138	14.9
Drafters	22.42	6.6	881	6.5	45,802	6.5
Architectural and civil drafters	23.26	9.7	904	9.9	46,984	9.9
Engineering technicians, except drafters	20.60	10.7	824	10.7	42,851	10.7
Life, physical, and social science occupations	36.42	7.0	1,457	7.0	75,749	7.0
Physical scientists	38.68	9.3	1,547	9.3	80,462	9.3
Community and social services occupations	17.73	11.6	794	11.3	41,053	11.3
Counselors	18.69	8.8	748	8.8	38,872	8.8
Social workers	17.75	8.3	710	8.3	36,911	8.3
Miscellaneous community and social service specialists	14.78	9.3	591	9.3	30,152	9.3
Social and human service assistants	12.90	8.8	516	8.8	26,097	8.8
Legal occupations	33.98	10.6	1,421	11.6	73,911	11.6

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Legal occupations –Continued						
Paralegals and legal assistants	\$24.27	4.6%	\$969	4.7%	\$50,384	4.7%
Education, training, and library occupations	19.42	14.7	749	13.9	33,259	13.9
Primary, secondary, and special education school teachers	18.74	9.5	698	7.6	29,696	7.6
Preschool and kindergarten teachers	15.31	11.3	576	9.2	26,568	9.2
Preschool teachers, except special education	13.74	6.3	525	3.8	25,545	3.8
Elementary and middle school teachers	24.15	7.2	884	5.9	33,669	5.9
Elementary school teachers, except special education	24.15	7.2	884	5.9	33,669	5.9
Teacher assistants	11.81	3.8	462	6.6	19,750	6.6
Arts, design, entertainment, sports, and media occupations	20.87	12.9	853	14.6	44,381	14.6
Designers	22.86	11.6	911	11.9	47,369	11.9
Healthcare practitioner and technical occupations	38.69	20.5	1,517	21.0	78,909	21.0
Physicians and surgeons	101.36	16.8	3,995	17.1	207,766	17.1
Registered nurses	34.22	23.3	1,355	23.3	70,471	23.3
Dental hygienists	24.97	24.2	976	24.0	50,738	24.0
Diagnostic related technologists and technicians	30.71	1.7	1,218	2.2	63,347	2.2
Licensed practical and licensed vocational nurses	19.13	5.1	765	5.1	39,792	5.1
Healthcare support occupations	13.48	6.8	524	6.2	27,222	6.2
Nursing, psychiatric, and home health aides	10.59	4.3	411	6.1	21,346	6.1
Home health aides	10.12	6.8	385	9.9	20,025	9.9
Nursing aides, orderlies, and attendants	11.14	4.1	442	4.1	23,002	4.1
Miscellaneous healthcare support occupations	15.08	7.9	586	6.7	30,448	6.7
Dental assistants	15.70	15.1	594	12.2	30,863	12.2
Medical assistants	14.97	4.6	595	4.7	30,947	4.7
Protective service occupations	12.15	11.0	486	11.0	25,280	11.0
Food preparation and serving related occupations	9.34	2.6	353	3.1	18,330	3.1
First-line supervisors/managers, food preparation and serving workers	14.22	6.5	588	5.4	30,555	5.4

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Food preparation and serving related occupations –Continued						
First-line supervisors/managers of food preparation and serving workers	\$13.89	6.8%	\$575	6.3%	\$29,906	6.3%
Cooks	10.22	5.1	397	5.9	20,587	5.9
Cooks, institution and cafeteria	10.72	6.6	395	9.8	20,305	9.8
Cooks, restaurant	10.92	6.3	436	6.9	22,690	6.9
Cooks, short order	9.02	10.1	337	10.8	17,528	10.8
Food preparation workers	8.98	5.3	338	7.1	17,500	7.1
Food service, tipped	7.06	3.8	254	5.8	13,198	5.8
Bartenders	7.91	11.8	306	12.7	15,908	12.7
Waiters and waitresses	6.68	5.0	234	7.2	12,191	7.2
Fast food and counter workers	9.30	3.7	348	5.0	18,004	5.0
Combined food preparation and serving workers, including fast food	9.33	4.1	349	5.6	18,129	5.6
Dishwashers	10.56	10.7	415	11.2	21,093	11.2
Building and grounds cleaning and maintenance occupations						
First-line supervisors/managers, building and grounds cleaning and maintenance workers	14.06	3.3	550	4.1	28,609	4.1
First-line supervisors/managers of landscaping, lawn service, and groundskeeping workers	13.98	3.0	543	4.7	28,235	4.7
Building cleaning workers	10.20	5.9	402	6.2	20,898	6.2
Janitors and cleaners, except maids and housekeeping cleaners	10.74	7.1	423	7.3	22,019	7.3
Maids and housekeeping cleaners	8.81	3.0	345	3.5	17,946	3.5
Grounds maintenance workers	11.02	11.6	429	14.0	19,742	14.0
Landscaping and groundskeeping workers	9.86	7.3	379	7.0	18,861	7.0
Personal care and service occupations						
Child care workers	9.51	11.6	380	11.6	19,075	11.6
Sales and related occupations						
First-line supervisors/managers, sales workers	20.40	8.7	827	8.8	42,996	8.8
First-line supervisors/managers of retail sales workers	20.23	10.8	822	10.9	42,732	10.9
First-line supervisors/managers of non-retail sales workers	21.46	21.9	858	21.9	44,639	21.9
Retail sales workers	12.70	3.9	509	3.9	26,466	3.9

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Sales and related occupations –Continued						
Cashiers, all workers	\$9.40	3.8%	\$372	3.6%	\$19,309	3.6%
Cashiers	9.40	3.8	372	3.6	19,309	3.6
Counter and rental clerks and parts salespersons	14.08	6.7	574	8.5	29,824	8.5
Counter and rental clerks	12.78	13.9	503	14.8	26,169	14.8
Parts salespersons	14.61	8.2	604	10.9	31,383	10.9
Retail salespersons	14.77	6.8	594	7.9	30,909	7.9
Insurance sales agents	32.64	13.9	1,287	14.4	66,947	14.4
Securities, commodities, and financial services sales agents	21.99	18.0	881	20.1	45,787	20.1
Sales representatives, wholesale and manufacturing	31.33	12.9	1,270	13.2	66,048	13.2
Sales representatives, wholesale and manufacturing, technical and scientific products	34.25	25.0	1,375	24.9	71,515	24.9
Sales representatives, wholesale and manufacturing, except technical and scientific products	30.25	11.3	1,231	11.3	64,005	11.3
Office and administrative support occupations						
First-line supervisors/managers of office and administrative support workers	17.94	4.7	715	4.9	37,168	4.9
Financial clerks	14.90	3.2	584	3.3	30,360	3.3
Bill and account collectors	15.98	12.9	639	12.9	33,243	12.9
Billing and posting clerks and machine operators	17.84	6.2	714	6.2	37,112	6.2
Bookkeeping, accounting, and auditing clerks	16.54	4.1	641	4.1	33,321	4.1
Procurement clerks	15.23	8.8	591	9.2	30,749	9.2
Tellers	11.31	2.3	448	3.2	23,289	3.2
Customer service representatives	17.56	11.5	702	11.5	36,528	11.5
Hotel, motel, and resort desk clerks	10.90	6.7	429	7.4	20,962	7.4
Loan interviewers and clerks	16.01	8.2	640	8.2	33,294	8.2
Order clerks	11.48	7.5	455	7.8	23,681	7.8
Receptionists and information clerks	12.91	2.9	511	2.6	26,596	2.6
Dispatchers	14.68	9.8	596	10.1	30,969	10.1
Dispatchers, except police, fire, and ambulance	15.44	14.0	629	14.6	32,707	14.6
Shipping, receiving, and traffic clerks	12.97	7.7	518	7.6	26,922	7.6
Stock clerks and order fillers	11.16	7.8	440	7.7	22,877	7.7
Secretaries and administrative assistants	17.25	5.2	685	5.3	35,600	5.3

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Office and administrative support occupations –Continued						
Executive secretaries and administrative assistants	\$21.13	10.5%	\$839	10.7%	\$43,603	10.7%
Medical secretaries	14.52	3.6	573	2.8	29,776	2.8
Secretaries, except legal, medical, and executive	15.16	8.5	604	8.4	31,424	8.4
Insurance claims and policy processing clerks	14.88	16.4	575	14.3	29,896	14.3
Office clerks, general	13.96	3.9	540	3.5	28,064	3.5
Construction and extraction occupations	20.06	9.5	795	9.7	41,356	9.7
First-line supervisors/managers of construction trades and extraction workers	30.42	8.1	1,256	8.7	65,303	8.7
Carpenters	25.20	12.2	1,008	12.2	52,350	12.2
Cement masons, concrete finishers, and terrazzo workers	19.18	8.9	767	8.9	39,895	8.9
Cement masons and concrete finishers	19.18	8.9	767	8.9	39,895	8.9
Construction laborers	12.54	17.4	502	17.4	26,077	17.4
Construction equipment operators	20.83	4.4	815	5.4	42,374	5.4
Operating engineers and other construction equipment operators	21.51	6.6	827	9.3	42,986	9.3
Drywall installers, ceiling tile installers, and tapers	20.79	21.5	809	21.8	42,043	21.8
Drywall and ceiling tile installers	18.69	19.6	720	19.4	37,414	19.4
Electricians	21.69	4.8	868	4.8	45,125	4.8
Pipelayers, plumbers, pipefitters, and steamfitters	26.38	6.6	1,044	7.1	54,313	7.1
Plumbers, pipefitters, and steamfitters	26.74	6.3	1,059	6.8	55,053	6.8
Helpers, construction trades	15.17	11.4	586	11.8	30,483	11.8
Installation, maintenance, and repair occupations	19.81	6.1	795	6.4	41,308	6.4
First-line supervisors/managers of mechanics, installers, and repairers	22.18	20.3	897	20.8	46,666	20.8
Automotive technicians and repairers	21.72	7.3	872	8.0	45,282	8.0
Automotive body and related repairers	21.60	25.7	–	–	–	–
Automotive service technicians and mechanics	21.74	4.8	879	4.7	45,671	4.7
Bus and truck mechanics and diesel engine specialists	22.01	10.5	880	10.5	45,773	10.5

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Installation, maintenance, and repair occupations –Continued						
Heavy vehicle and mobile equipment service technicians and mechanics	\$21.51	9.6%	\$891	11.3%	\$46,353	11.3%
Mobile heavy equipment mechanics, except engines	23.56	11.6	910	14.2	47,298	14.2
Industrial machinery installation, repair, and maintenance workers	18.48	11.4	739	11.4	38,443	11.4
Maintenance and repair workers, general ..	15.42	19.8	617	19.8	32,071	19.8
Line installers and repairers	22.09	18.5	884	18.5	45,954	18.5
Miscellaneous installation, maintenance, and repair workers	14.38	7.6	570	7.4	29,660	7.4
Helpers--installation, maintenance, and repair workers	13.10	10.9	516	10.1	26,840	10.1
Production occupations	15.23	6.9	610	7.0	31,698	7.0
First-line supervisors/managers of production and operating workers	24.70	11.1	1,037	10.2	53,942	10.2
Miscellaneous assemblers and fabricators	12.36	7.9	494	7.9	25,701	7.9
Machinists	18.17	3.7	713	1.9	37,087	1.9
Welding, soldering, and brazing workers	15.00	7.3	600	7.3	31,206	7.3
Welders, cutters, solderers, and brazers	15.00	7.3	600	7.3	31,206	7.3
Laundry and dry-cleaning workers	10.40	17.9	413	18.0	21,470	18.0
Inspectors, testers, sorters, samplers, and weighers	18.62	5.4	745	5.4	38,736	5.4
Painting workers	20.77	20.0	831	20.0	43,194	20.0
Miscellaneous production workers	10.78	3.9	431	3.9	22,419	3.9
Helpers--production workers	10.53	6.7	421	6.7	21,898	6.7
Transportation and material moving occupations						
First-line supervisors/managers of helpers, laborers, and material movers, hand	22.93	16.2	943	16.3	49,059	16.3
Driver/sales workers and truck drivers	17.00	3.6	696	5.8	36,167	5.8
Driver/sales workers	13.47	17.8	533	18.3	27,691	18.3
Truck drivers, heavy and tractor-trailer	18.38	3.3	771	5.0	40,078	5.0
Truck drivers, light or delivery services	15.52	9.4	615	8.8	31,984	8.8
Dredge, excavating, and loading machine operators	18.89	13.0	705	22.1	36,654	22.1
Excavating and loading machine and dragline operators	18.89	13.0	705	22.1	36,654	22.1
Industrial truck and tractor operators	14.44	15.2	578	15.2	28,870	15.2
Laborers and material movers, hand	10.67	4.2	412	4.1	21,420	4.1

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Transportation and material moving occupations –Continued						
Cleaners of vehicles and equipment	\$10.40	8.8%	\$405	6.1%	\$21,043	6.1%
Laborers and freight, stock, and material movers, hand	10.89	6.4	417	6.7	21,687	6.7
Packers and packagers, hand	10.07	7.4	399	7.7	20,732	7.7

¹ The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

³ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see chapter 8 of the BLS Handbook of

Methods, at http://www.bls.gov/opub/hom/homch8_a.htm.

⁴ Mean weekly earnings are based on the straight-time weekly wages or salaries paid to employees, exclusive of overtime.

⁵ Mean annual earnings are based on the straight-time annual wages or salaries paid to employees, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.