

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$26.48	\$21.17	\$1,037	\$836	39.1	\$52,161	\$43,056	1,970
<b>Management occupations</b> .....	44.80	39.18	1,781	1,566	39.8	92,393	81,432	2,062
Chief executives .....	72.67	46.04	3,110	1,727	42.8	161,741	89,782	2,226
General and operations managers .....	57.61	50.53	2,357	2,029	40.9	122,586	105,498	2,128
Marketing and sales managers .....	46.67	42.17	1,874	1,687	40.1	97,433	87,722	2,088
Marketing managers .....	49.79	45.13	2,024	1,827	40.7	105,249	95,000	2,114
Sales managers .....	41.58	42.17	1,636	1,621	39.3	85,081	84,295	2,046
Public relations managers .....	35.14	39.04	1,394	1,562	39.7	72,479	81,203	2,062
Administrative services managers .....	36.09	38.68	1,450	1,547	40.2	75,408	80,448	2,090
Computer and information systems managers .....	53.19	53.41	2,095	2,115	39.4	108,936	110,001	2,048
Financial managers .....	46.29	42.57	1,845	1,655	39.9	95,941	86,077	2,073
Human resources managers ... ..	41.43	37.92	1,633	1,517	39.4	84,906	78,867	2,050
Compensation and benefits managers .....	35.94	32.70	1,493	1,472	41.5	77,632	76,518	2,160
Training and development managers .....	47.96	47.60	1,832	1,904	38.2	95,274	99,012	1,986
Industrial production managers .....	39.26	34.56	1,599	1,382	40.7	83,128	71,885	2,118
Purchasing managers .....	39.70	37.98	1,550	1,364	39.0	80,589	70,938	2,030
Transportation, storage, and distribution managers .....	31.37	32.19	1,244	1,287	39.7	64,690	66,949	2,062
Construction managers .....	37.51	37.50	1,512	1,500	40.3	78,634	78,000	2,097
Education administrators .....	45.42	43.60	1,694	1,741	37.3	85,844	88,937	1,890
Education administrators, elementary and secondary school .....	52.57	52.67	2,061	1,994	39.2	98,183	97,155	1,868
Education administrators, postsecondary .....	45.37	42.02	1,642	1,584	36.2	85,373	82,342	1,882
Engineering managers .....	49.44	46.30	1,969	1,838	39.8	102,399	95,591	2,071
Medical and health services managers .....	41.86	37.35	1,643	1,478	39.2	85,419	76,877	2,040
Property, real estate, and community association managers .....	28.13	27.62	1,115	1,105	39.6	57,960	57,450	2,061
Social and community service managers .....	31.05	32.50	1,233	1,300	39.7	64,131	67,600	2,065
<b>Business and financial operations occupations</b> .....	33.03	29.45	1,318	1,157	39.9	68,522	60,176	2,074
Buyers and purchasing agents .....	29.99	28.22	1,209	1,161	40.3	62,855	60,355	2,096

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Business and financial operations occupations</b>								
–Continued								
Wholesale and retail buyers, except farm products .....	\$23.72	\$20.00	\$963	\$900	40.6	\$50,095	\$46,800	2,112
Purchasing agents, except wholesale, retail, and farm products .....	33.17	29.85	1,332	1,226	40.2	69,265	63,772	2,088
Claims adjusters, appraisers, examiners, and investigators .....	29.77	29.31	1,156	1,149	38.8	60,103	59,768	2,019
Claims adjusters, examiners, and investigators .....	29.74	29.31	1,158	1,149	38.9	60,204	59,768	2,024
Compliance officers, except agriculture, construction, health and safety, and transportation .....	26.74	27.22	1,066	1,089	39.9	55,432	56,624	2,073
Cost estimators .....	28.72	25.00	1,149	1,000	40.0	59,732	52,000	2,080
Human resources, training, and labor relations specialists .....	29.89	26.01	1,143	989	38.2	59,034	51,413	1,975
Compensation, benefits, and job analysis specialists .....	34.67	36.89	1,378	1,476	39.7	71,660	76,729	2,067
Training and development specialists .....	32.46	32.21	1,300	1,208	40.0	67,587	62,810	2,082
Management analysts .....	43.63	40.59	1,833	1,497	42.0	95,307	77,832	2,184
Accountants and auditors .....	29.05	26.37	1,120	1,038	38.6	58,250	54,001	2,005
Financial analysts and advisors .....	42.87	33.67	1,784	1,447	41.6	92,755	75,234	2,163
Financial analysts .....	44.30	36.98	1,894	1,518	42.8	98,509	78,934	2,224
Insurance underwriters .....	49.90	40.03	1,906	1,444	38.2	99,109	75,095	1,986
<b>Computer and mathematical science occupations</b> .....	40.68	39.86	1,610	1,541	39.6	83,475	80,142	2,052
Computer programmers .....	35.71	35.40	1,408	1,400	39.4	73,191	72,800	2,050
Computer software engineers	50.75	47.60	2,023	1,885	39.9	105,216	97,999	2,073
Computer software engineers, applications	51.64	47.36	2,074	1,880	40.2	107,841	97,748	2,088

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Computer and mathematical science occupations</b> –Continued								
Computer software engineers, systems software .....	\$49.96	\$47.94	\$1,979	\$1,889	39.6	\$102,886	\$98,241	2,060
Computer support specialists .....	31.55	27.50	1,240	1,100	39.3	64,482	57,200	2,044
Computer systems analysts ....	42.75	41.79	1,701	1,626	39.8	88,432	84,577	2,068
Network and computer systems administrators .....	34.42	29.50	1,370	1,180	39.8	71,259	61,360	2,071
Network systems and data communications analysts .....	33.78	34.87	1,339	1,327	39.6	69,621	68,994	2,061
Actuaries .....	49.03	52.05	1,895	1,952	38.6	98,542	101,498	2,010
<b>Architecture and engineering occupations</b> .....	38.52	36.73	1,562	1,469	40.5	81,210	76,398	2,108
Architects, except naval .....	26.76	25.49	1,108	996	41.4	57,639	51,813	2,154
Architects, except landscape and naval .....	26.15	25.00	1,066	868	40.8	55,422	45,144	2,119
Engineers .....	46.02	43.85	1,870	1,832	40.6	97,260	95,268	2,113
Aerospace engineers .....	51.97	47.97	2,151	2,001	41.4	111,827	104,037	2,152
Civil engineers .....	34.52	31.15	1,381	1,246	40.0	71,801	64,792	2,080
Electrical and electronics engineers .....	45.88	46.70	1,855	1,868	40.4	96,483	97,128	2,103
Electrical engineers .....	43.65	46.70	1,798	1,868	41.2	93,476	97,128	2,141
Electronics engineers, except computer .....	47.25	48.23	1,890	1,929	40.0	98,273	100,316	2,080
Industrial engineers, including health and safety .....	40.63	37.65	1,649	1,539	40.6	85,759	80,018	2,111
Industrial engineers .....	41.40	38.10	1,687	1,647	40.8	87,734	85,627	2,119
Mechanical engineers .....	42.86	43.60	1,763	1,850	41.1	91,661	96,197	2,139
Drafters .....	25.65	27.78	1,026	1,111	40.0	53,361	57,782	2,080
Engineering technicians, except drafters .....	28.99	28.79	1,159	1,171	40.0	60,265	60,905	2,079
Electrical and electronic engineering technicians .....	31.40	36.73	1,259	1,469	40.1	65,483	76,398	2,086
Mechanical engineering technicians .....	30.30	31.27	1,212	1,251	40.0	63,022	65,040	2,080
<b>Life, physical, and social science occupations</b> .....	35.07	30.89	1,388	1,234	39.6	71,474	63,239	2,038
Life scientists .....	47.42	38.27	1,862	1,462	39.3	96,812	75,999	2,042

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Life, physical, and social science occupations</b>								
–Continued								
Biological scientists .....	\$44.40	\$42.07	\$1,756	\$1,683	39.5	\$91,299	\$87,499	2,056
Physical scientists .....	34.24	24.99	1,382	1,000	40.4	71,845	51,977	2,098
Chemists and materials scientists .....	46.09	46.21	1,883	2,080	40.9	97,928	108,136	2,125
Chemists .....	43.69	31.97	1,736	1,279	39.7	90,278	66,498	2,067
Psychologists .....	30.22	27.55	1,121	1,146	37.1	51,576	56,729	1,707
Clinical, counseling, and school psychologists ....	41.60	36.43	1,466	1,457	35.2	62,906	67,532	1,512
<b>Community and social services occupations</b> .....	21.88	19.38	843	765	38.5	42,363	39,865	1,936
Counselors .....	26.12	22.00	1,005	881	38.5	48,341	45,789	1,851
Educational, vocational, and school counselors ..	39.45	41.96	1,430	1,655	36.2	61,777	63,996	1,566
Social workers .....	22.95	21.03	878	822	38.3	44,549	42,744	1,941
Child, family, and school social workers .....	25.10	23.24	953	875	38.0	47,472	45,494	1,891
Medical and public health social workers .....	23.94	24.48	958	979	40.0	49,803	50,918	2,080
Mental health and substance abuse social workers .....	18.99	18.47	759	739	40.0	39,489	38,418	2,080
Miscellaneous community and social service specialists .....	15.85	12.88	617	515	38.9	31,827	26,790	2,008
Social and human service assistants .....	13.28	11.69	515	451	38.8	26,532	23,442	1,998
<b>Legal occupations</b> .....	42.75	28.85	1,671	1,123	39.1	86,892	58,415	2,033
Lawyers .....	58.79	58.48	2,341	2,274	39.8	121,751	118,248	2,071
Paralegals and legal assistants	22.79	22.16	892	887	39.1	46,389	46,099	2,035
Miscellaneous legal support workers .....	23.86	21.64	883	738	37.0	45,930	38,357	1,925
<b>Education, training, and library occupations</b> .....	38.87	39.18	1,375	1,393	35.4	54,264	53,572	1,396
Postsecondary teachers .....	55.84	49.97	2,061	1,915	36.9	83,337	74,557	1,493
Math and computer teachers, postsecondary	68.45	60.12	2,506	2,224	36.6	92,233	84,523	1,347

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Education, training, and library occupations</b>								
–Continued								
Mathematical science teachers, postsecondary .....	\$54.98	\$59.42	\$1,991	\$2,224	36.2	\$74,099	\$66,083	1,348
Physical sciences teachers, postsecondary .....	69.71	61.49	2,714	2,330	38.9	118,754	120,769	1,704
Social sciences teachers, postsecondary .....	50.82	46.78	1,857	1,637	36.5	78,373	70,603	1,542
Health teachers, postsecondary .....	58.29	65.98	2,223	2,639	38.1	95,423	84,460	1,637
Arts, communications, and humanities teachers, postsecondary .....	54.79	43.97	1,966	1,660	35.9	74,056	63,202	1,352
English language and literature teachers, postsecondary .....	66.58	53.54	2,307	1,981	34.7	95,661	88,159	1,437
Miscellaneous postsecondary teachers	46.01	42.86	1,679	1,585	36.5	67,103	59,599	1,458
Primary, secondary, and special education school teachers .....	41.01	43.11	1,444	1,500	35.2	55,337	56,379	1,349
Preschool and kindergarten teachers .....	19.73	14.54	733	540	37.2	35,304	29,047	1,790
Preschool teachers, except special education .....	15.71	13.37	590	526	37.5	29,815	27,352	1,897
Kindergarten teachers, except special education .....	43.30	38.57	1,520	1,350	35.1	58,113	51,416	1,342
Elementary and middle school teachers .....	45.33	45.36	1,579	1,597	34.8	58,414	58,650	1,289
Elementary school teachers, except special education .....	45.36	44.89	1,582	1,595	34.9	58,455	58,558	1,289
Middle school teachers, except special and vocational education	45.22	46.88	1,572	1,599	34.8	58,277	58,853	1,289
Secondary school teachers	44.32	44.46	1,553	1,517	35.0	57,564	55,829	1,299

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Education, training, and library occupations</b> –Continued								
Secondary school teachers, except special and vocational education	\$44.26	\$44.33	\$1,553	\$1,512	35.1	\$57,564	\$55,625	1,301
Special education teachers	44.58	45.48	1,538	1,524	34.5	56,662	56,395	1,271
Special education teachers, preschool, kindergarten, and elementary school ....	47.00	47.99	1,619	1,635	34.4	59,349	60,170	1,263
Special education teachers, middle school .....	39.86	37.37	1,420	1,308	35.6	53,132	48,394	1,333
Special education teachers, secondary school .....	44.87	43.55	1,509	1,478	33.6	55,245	53,210	1,231
Other teachers and instructors	24.56	20.67	862	827	35.1	37,722	37,718	1,536
Librarians .....	29.02	24.83	1,082	869	37.3	54,088	47,314	1,864
Instructional coordinators .....	32.94	21.05	1,147	737	34.8	52,980	38,302	1,608
Teacher assistants .....	14.90	14.49	503	471	33.7	19,762	17,950	1,327
<b>Arts, design, entertainment, sports, and media occupations</b> .....	28.08	27.57	1,101	1,066	39.2	57,193	55,451	2,037
Designers .....	28.61	31.25	1,125	1,209	39.3	58,523	62,880	2,045
Athletes, coaches, umpires, and related workers .....	34.53	34.97	1,230	1,233	35.6	60,261	57,833	1,745
Coaches and scouts .....	34.53	34.97	1,230	1,233	35.6	60,261	57,833	1,745
Public relations specialists .....	27.87	31.71	1,086	1,216	39.0	56,484	63,215	2,026
Writers and editors .....	38.32	36.06	1,500	1,399	39.1	78,001	72,758	2,036
Editors .....	37.36	36.06	1,458	1,374	39.0	75,823	71,454	2,029
Broadcast and sound engineering technicians and radio operators .....	21.13	20.00	845	800	40.0	43,945	41,600	2,080
<b>Healthcare practitioner and technical occupations</b> .....	36.73	31.25	1,419	1,208	38.6	73,025	61,547	1,988
Pharmacists .....	51.87	52.53	2,053	2,101	39.6	106,749	109,262	2,058
Physicians and surgeons .....	69.34	70.00	2,737	2,800	39.5	142,314	145,600	2,053
Registered nurses .....	37.28	35.77	1,406	1,332	37.7	72,072	68,771	1,933
Therapists .....	34.74	33.19	1,346	1,327	38.7	66,899	67,001	1,926

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare practitioner and technical occupations</b>								
–Continued								
Occupational therapists .....	\$48.24	\$47.40	\$1,714	\$1,750	35.5	\$70,154	\$71,112	1,454
Physical therapists .....	33.24	33.19	1,319	1,328	39.7	68,581	69,039	2,063
Clinical laboratory technologists and technicians .....	24.85	24.16	976	932	39.3	50,754	48,464	2,042
Medical and clinical laboratory technologists	27.37	27.67	1,095	1,107	40.0	56,921	57,554	2,080
Medical and clinical laboratory technicians ..	21.27	19.10	814	760	38.3	42,349	39,499	1,991
Radiologic technologists and technicians .....	32.03	33.88	1,279	1,355	39.9	66,508	70,470	2,077
Emergency medical technicians and paramedics .....	22.55	21.63	858	866	38.1	44,630	45,052	1,979
Health diagnosing and treating practitioner support technicians .....	19.85	18.39	781	722	39.3	40,618	37,565	2,046
Pharmacy technicians .....	15.29	15.75	598	620	39.1	31,114	32,240	2,035
Licensed practical and licensed vocational nurses	25.43	25.32	993	981	39.0	51,630	51,008	2,030
Medical records and health information technicians ...	17.62	17.45	676	628	38.4	35,162	32,656	1,996
<b>Healthcare support occupations</b> .....	14.46	14.06	557	540	38.6	28,959	28,080	2,003
Nursing, psychiatric, and home health aides .....	13.51	13.27	520	514	38.5	27,045	26,707	2,002
Home health aides .....	11.56	10.75	435	412	37.7	22,643	21,424	1,959
Nursing aides, orderlies, and attendants .....	14.20	13.94	548	540	38.6	28,485	28,080	2,006
Psychiatric aides .....	13.35	12.26	533	490	39.9	27,710	25,501	2,076
Miscellaneous healthcare support occupations .....	16.83	16.25	652	633	38.7	33,900	32,901	2,015
Medical assistants .....	15.99	15.30	625	600	39.1	32,520	31,200	2,033
Medical transcriptionists ...	15.64	14.43	601	568	38.4	31,228	29,536	1,997
<b>Protective service occupations</b>	23.66	24.54	945	983	39.9	48,195	50,461	2,037
First-line supervisors/managers, law enforcement workers .....	36.69	38.72	1,456	1,508	39.7	75,711	78,412	2,063

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Protective service occupations</b>								
–Continued								
First-line								
supervisors/managers of								
fire fighting and								
prevention workers .....	\$32.40	\$32.63	\$1,425	\$1,424	44.0	\$74,092	\$74,056	2,287
Fire fighters .....	24.01	24.74	1,026	1,048	42.7	53,332	54,471	2,221
Bailiffs, correctional officers,								
and jailers .....	25.21	25.53	986	1,021	39.1	51,273	53,104	2,034
Correctional officers and								
jailers .....	24.51	24.82	963	989	39.3	50,094	51,434	2,044
Police officers .....	27.53	28.02	1,079	1,101	39.2	56,105	57,275	2,038
Police and sheriff's patrol								
officers .....	27.53	28.02	1,079	1,101	39.2	56,105	57,275	2,038
Security guards and gaming								
surveillance officers .....	16.14	15.04	639	605	39.6	33,019	31,283	2,046
Security guards .....	16.14	15.04	639	605	39.6	33,019	31,283	2,046
Miscellaneous protective								
service workers .....	12.48	10.00	491	400	39.4	19,090	15,700	1,530
<b>Food preparation and serving</b>								
<b>related occupations</b> .....	12.24	10.98	468	405	38.3	23,586	20,800	1,927
First-line								
supervisors/managers,								
food preparation and								
serving workers .....	21.88	19.42	886	777	40.5	44,365	40,241	2,028
First-line								
supervisors/managers								
of food preparation and								
serving workers .....	20.26	19.42	822	777	40.6	40,917	39,000	2,020
Cooks .....	12.56	12.50	486	480	38.7	24,796	23,660	1,974
Cooks, institution and								
cafeteria .....	15.32	14.88	579	576	37.8	27,942	27,061	1,824
Cooks, restaurant .....	12.67	13.00	488	480	38.5	25,379	24,960	2,004
Food preparation workers .....	15.16	15.61	606	624	40.0	31,526	32,460	2,080
Food service, tipped .....	8.95	9.00	317	280	35.5	16,243	14,560	1,814
Bartenders .....	8.74	9.23	282	279	32.2	14,649	14,485	1,675
Waiters and waitresses .....	9.59	6.60	366	275	38.2	18,696	14,768	1,949
Dining room and cafeteria								
attendants and								
bartender helpers .....	8.35	9.00	–	–	–	–	–	–
Fast food and counter								
workers .....	10.13	9.65	380	360	37.5	18,584	18,200	1,835

See footnotes at end of table.



**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Food preparation and serving related occupations</b> –Continued								
Combined food preparation and serving workers, including fast food .....	\$10.48	\$9.01	\$396	\$360	37.8	\$19,553	\$18,200	1,866
Counter attendants, cafeteria, food concession, and coffee shop .....	9.86	10.00	368	360	37.4	17,887	18,200	1,814
Dishwashers .....	9.07	9.00	363	360	40.0	18,874	18,720	2,080
<b>Building and grounds cleaning and maintenance occupations</b> .....	14.68	13.50	576	533	39.2	27,161	26,416	1,850
First-line supervisors/managers, building and grounds cleaning and maintenance workers .....	22.52	23.31	893	932	39.7	46,454	48,481	2,062
First-line supervisors/managers of housekeeping and janitorial workers .....	21.47	20.64	849	824	39.6	44,160	42,842	2,057
Building cleaning workers .....	13.74	13.32	544	526	39.6	28,284	27,354	2,059
Janitors and cleaners, except maids and housekeeping cleaners .....	14.97	14.60	594	578	39.7	30,882	30,056	2,063
Maids and housekeeping cleaners .....	10.70	10.00	422	400	39.4	21,922	20,800	2,049
Grounds maintenance workers .....	15.84	13.02	597	520	37.7	20,733	16,867	1,309
<b>Personal care and service occupations</b> .....	16.50	11.00	604	440	36.6	28,978	22,888	1,756
Child care workers .....	11.04	11.00	439	440	39.8	22,770	22,888	2,062
Recreation workers .....	13.60	13.47	540	579	39.7	22,339	22,737	1,643
<b>Sales and related occupations</b> .....	21.39	17.33	856	700	40.0	44,385	36,374	2,075
First-line supervisors/managers, sales workers .....	20.63	18.57	846	764	41.0	44,004	39,749	2,134

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Sales and related occupations</b>								
–Continued								
First-line								
supervisors/managers of retail sales workers ..	\$20.41	\$18.21	\$840	\$743	41.2	\$43,694	\$38,626	2,140
First-line								
supervisors/managers of non-retail sales workers .....	22.30	22.14	892	885	40.0	46,390	46,041	2,080
Retail sales workers .....	13.94	12.02	552	480	39.6	28,493	24,960	2,044
Cashiers, all workers .....	11.09	10.75	436	420	39.3	22,549	21,840	2,033
Cashiers .....	11.09	10.75	436	420	39.3	22,549	21,840	2,033
Counter and rental clerks and parts salespersons ..	16.88	16.00	675	640	40.0	35,104	33,280	2,080
Counter and rental clerks	14.37	12.00	575	480	40.0	29,888	24,960	2,080
Parts salespersons .....	18.80	16.00	752	640	40.0	39,095	33,280	2,080
Retail salespersons .....	14.48	13.00	574	511	39.7	29,488	26,520	2,037
Insurance sales agents .....	20.57	16.88	820	675	39.9	42,637	35,100	2,073
Securities, commodities, and financial services sales agents .....	75.40	67.31	2,908	2,885	38.6	151,224	149,999	2,006
Sales representatives, wholesale and manufacturing .....	28.00	25.48	1,146	1,058	40.9	59,578	54,999	2,128
Sales representatives, wholesale and manufacturing, technical and scientific products .....	31.67	27.22	1,267	1,089	40.0	65,873	56,613	2,080
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	26.69	25.11	1,101	1,004	41.3	57,251	52,233	2,145
Miscellaneous sales and related workers .....	24.45	17.95	977	713	40.0	50,802	37,050	2,077
<b>Office and administrative support occupations</b> .....	18.60	17.50	726	684	39.1	37,638	35,464	2,023
First-line								
supervisors/managers of office and administrative support workers .....	28.18	26.38	1,104	1,035	39.2	57,427	53,830	2,038

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Switchboard operators, including answering service .....	\$14.71	\$14.65	\$562	\$549	38.2	\$29,202	\$28,568	1,986
Financial clerks .....	17.77	16.58	693	658	39.0	35,978	34,191	2,025
Bill and account collectors	16.15	15.87	644	635	39.9	33,473	32,999	2,073
Billing and posting clerks and machine operators	16.86	16.50	664	658	39.4	34,532	34,191	2,048
Bookkeeping, accounting, and auditing clerks .....	20.21	18.14	777	725	38.5	40,300	37,701	1,994
Payroll and timekeeping clerks .....	20.43	21.38	800	847	39.2	41,597	44,044	2,036
Tellers .....	13.95	13.18	545	508	39.1	28,331	26,404	2,031
Brokerage clerks .....	19.84	18.97	778	759	39.2	40,465	39,466	2,040
Customer service representatives .....	17.49	16.58	690	654	39.4	35,883	34,008	2,051
File clerks .....	13.86	14.00	532	560	38.4	27,658	29,120	1,995
Loan interviewers and clerks	18.43	17.43	724	697	39.3	37,674	36,254	2,045
Receptionists and information clerks .....	15.13	14.87	584	565	38.6	30,370	29,390	2,007
Reservation and transportation ticket agents and travel clerks ...	17.81	19.19	699	766	39.3	36,354	39,832	2,041
Dispatchers .....	21.05	20.47	828	792	39.3	43,056	41,200	2,045
Police, fire, and ambulance dispatchers .....	22.53	20.92	865	812	38.4	44,975	42,245	1,996
Dispatchers, except police, fire, and ambulance .....	20.05	17.29	802	692	40.0	41,699	35,972	2,080
Production, planning, and expediting clerks .....	19.31	18.95	769	766	39.8	39,993	39,811	2,072
Shipping, receiving, and traffic clerks .....	16.03	14.49	638	580	39.8	33,181	30,139	2,070
Stock clerks and order fillers	14.26	13.38	565	535	39.6	29,368	27,830	2,060
Secretaries and administrative assistants .....	20.94	19.60	811	770	38.8	41,867	39,645	1,999
Executive secretaries and administrative assistants .....	24.11	23.64	938	904	38.9	48,761	47,022	2,023
Legal secretaries .....	26.09	28.03	1,025	1,121	39.3	53,319	58,300	2,044
Medical secretaries .....	17.73	18.00	697	720	39.3	36,220	37,440	2,043

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Secretaries, except legal, medical, and executive	\$18.61	\$18.05	\$705	\$700	37.9	\$35,640	\$35,199	1,915
Data entry and information processing workers .....	15.42	15.00	592	594	38.4	30,796	30,908	1,998
Data entry keyers .....	14.34	14.46	564	578	39.3	29,321	30,081	2,045
Word processors and typists .....	16.95	17.56	631	653	37.2	32,789	33,976	1,934
Insurance claims and policy processing clerks .....	18.66	17.08	725	683	38.8	37,696	35,516	2,020
Mail clerks and mail machine operators, except postal service .....	16.32	16.03	640	641	39.2	33,256	33,332	2,038
Office clerks, general .....	18.30	18.13	713	720	39.0	36,459	37,268	1,993
<b>Construction and extraction occupations</b> .....	26.01	25.19	1,037	1,000	39.9	53,205	51,129	2,045
First-line supervisors/managers of construction trades and extraction workers .....	30.06	29.47	1,204	1,179	40.1	62,605	61,298	2,083
Carpenters .....	25.08	25.00	1,003	1,000	40.0	52,161	52,000	2,080
Construction laborers .....	21.58	19.00	863	760	40.0	41,258	39,520	1,912
Construction equipment operators .....	25.85	22.00	1,034	880	40.0	52,334	45,613	2,025
Operating engineers and other construction equipment operators ....	29.20	28.85	1,168	1,154	40.0	58,061	50,544	1,988
Electricians .....	26.00	24.98	1,040	999	40.0	54,071	51,958	2,080
Pipelayers, plumbers, pipefitters, and steamfitters .....	28.67	26.00	1,142	1,040	39.8	59,398	54,080	2,072
Plumbers, pipefitters, and steamfitters .....	29.91	28.00	1,191	1,120	39.8	61,954	58,240	2,071
Helpers, construction trades ..	20.19	18.80	802	752	39.7	41,684	39,096	2,065
Construction and building inspectors .....	30.43	29.43	1,188	1,104	39.0	61,775	57,385	2,030
<b>Installation, maintenance, and repair occupations</b> .....	22.20	20.75	902	832	40.6	46,881	43,285	2,112

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> –Continued								
First-line supervisors/managers of mechanics, installers, and repairers .....	\$30.82	\$29.75	\$1,293	\$1,160	41.9	\$67,219	\$60,320	2,181
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers .....	24.06	24.25	962	970	40.0	50,036	50,440	2,080
Aircraft mechanics and service technicians .....	33.45	34.70	1,338	1,388	40.0	69,581	72,176	2,080
Automotive technicians and repairers .....	18.60	18.86	777	760	41.8	40,420	39,520	2,173
Automotive service technicians and mechanics .....	18.18	17.28	762	754	41.9	39,633	39,220	2,180
Bus and truck mechanics and diesel engine specialists ...	19.27	19.15	771	766	40.0	40,091	39,832	2,080
Heating, air conditioning, and refrigeration mechanics and installers .....	24.43	22.67	977	907	40.0	50,823	47,154	2,080
Industrial machinery installation, repair, and maintenance workers .....	19.91	19.40	791	753	39.8	41,155	39,137	2,067
Industrial machinery mechanics .....	22.60	20.81	904	832	40.0	47,010	43,285	2,080
Maintenance and repair workers, general .....	20.17	19.20	800	743	39.7	41,604	38,661	2,063
Maintenance workers, machinery .....	14.77	13.10	591	524	40.0	30,720	27,240	2,080
Line installers and repairers ...	28.36	30.28	1,134	1,211	40.0	58,983	62,989	2,080
Telecommunications line installers and repairers	27.32	23.61	1,093	944	40.0	56,833	49,100	2,080
Miscellaneous installation, maintenance, and repair workers .....	21.33	20.42	853	817	40.0	44,362	42,474	2,080
<b>Production occupations</b> .....	16.45	15.10	656	604	39.9	33,546	31,221	2,039

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
First-line supervisors/managers of production and operating workers .....	\$24.29	\$24.04	\$966	\$962	39.8	\$49,605	\$49,999	2,042
Electrical, electronics, and electromechanical assemblers .....	14.47	13.75	579	550	40.0	30,106	28,600	2,080
Electrical and electronic equipment assemblers ..	15.40	13.05	616	522	40.0	32,023	27,152	2,080
Miscellaneous assemblers and fabricators .....	13.26	12.74	529	510	39.9	27,511	26,508	2,074
Butchers and other meat, poultry, and fish processing workers .....	15.79	15.10	632	604	40.0	32,849	31,408	2,080
Butchers and meat cutters ..	16.22	15.63	649	625	40.0	33,739	32,510	2,080
Computer control programmers and operators .....	21.11	20.49	844	820	40.0	43,909	42,619	2,080
Computer-controlled machine tool operators, metal and plastic .....	21.11	20.49	844	820	40.0	43,909	42,619	2,080
Machine tool cutting setters, operators, and tenders, metal and plastic .....	17.67	16.62	701	658	39.7	36,431	34,195	2,062
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic .....	16.20	15.62	637	622	39.3	33,137	32,365	2,046
Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders, metal and plastic .....	17.48	16.33	699	653	40.0	36,363	33,960	2,080
Lathe and turning machine tool setters, operators, and tenders, metal and plastic .....	17.05	16.75	669	670	39.3	34,809	34,840	2,041
Machinists .....	21.05	19.57	842	783	40.0	43,788	40,701	2,080

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Molders and molding machine setters, operators, and tenders, metal and plastic .....	\$14.23	\$12.19	\$569	\$488	40.0	\$29,596	\$25,355	2,080
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic .....	14.23	12.19	569	488	40.0	29,596	25,355	2,080
Multiple machine tool setters, operators, and tenders, metal and plastic .....	16.41	16.40	654	656	39.8	33,991	34,112	2,071
Welding, soldering, and brazing workers .....	18.45	17.85	738	714	40.0	38,372	37,128	2,080
Welders, cutters, solderers, and brazers .....	20.96	21.50	839	860	40.0	43,606	44,714	2,080
Miscellaneous metalworkers and plastic workers .....	15.44	14.25	618	570	40.0	32,117	29,640	2,080
Printers .....	16.07	14.72	640	610	39.8	33,293	31,720	2,072
Printing machine operators	14.91	11.91	595	477	39.9	30,932	24,779	2,074
Laundry and dry-cleaning workers .....	12.30	13.10	492	524	40.0	25,594	27,248	2,080
Textile machine setters, operators, and tenders .....	12.67	12.17	507	487	40.0	26,344	25,318	2,080
Cutting workers .....	17.63	16.51	705	660	40.0	36,661	34,341	2,080
Inspectors, testers, sorters, samplers, and weighers .....	17.60	16.20	708	648	40.2	36,827	33,696	2,093
Packaging and filling machine operators and tenders .....	12.64	12.50	505	500	40.0	26,285	26,000	2,080
Painting workers .....	15.58	13.82	623	553	40.0	32,402	28,750	2,080
Miscellaneous production workers .....	12.70	10.22	507	409	39.9	22,698	17,160	1,787
<b>Transportation and material moving occupations</b> .....	17.60	17.26	689	672	39.1	35,362	34,588	2,009
Bus drivers .....	19.91	22.00	742	880	37.3	35,088	38,958	1,762
Driver/sales workers and truck drivers .....	19.65	19.07	792	773	40.3	40,946	40,186	2,084
Truck drivers, heavy and tractor-trailer .....	19.96	19.07	807	773	40.4	41,583	40,186	2,083

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b>								
–Continued								
Truck drivers, light or delivery services .....	\$17.96	\$18.43	\$733	\$711	40.8	\$38,117	\$36,962	2,122
Dredge, excavating, and loading machine operators	27.89	21.92	1,116	877	40.0	58,016	45,594	2,080
Excavating and loading machine and dragline operators .....	27.89	21.92	1,116	877	40.0	58,016	45,594	2,080
Industrial truck and tractor operators .....	18.15	18.37	726	735	40.0	37,761	38,210	2,080
Laborers and material movers, hand .....	12.74	12.25	509	494	39.9	25,969	24,960	2,039
Laborers and freight, stock, and material movers, hand .....	13.50	13.34	541	540	40.1	27,310	27,608	2,023
Machine feeders and offbearers .....	11.62	8.28	465	331	40.0	24,169	17,218	2,080
Packers and packagers, hand .....	11.27	11.00	449	440	39.8	23,327	22,880	2,070

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>2</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

<sup>4</sup> Mean weekly earnings are based on the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings

distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>5</sup> Mean annual earnings are based on the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.