

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$29.56	\$24.17	\$1,164	\$946	39.4	\$59,856	\$48,516	2,025
<b>Management occupations</b> .....	51.81	46.82	2,043	1,824	39.4	106,207	94,859	2,050
General and operations managers .....	72.38	71.13	2,949	2,641	40.7	153,323	137,315	2,118
Marketing and sales managers .....	55.94	49.29	2,214	1,971	39.6	115,152	102,515	2,058
Marketing managers .....	60.04	58.80	2,400	2,352	40.0	124,799	122,298	2,079
Sales managers .....	41.70	43.23	1,597	1,621	38.3	83,030	84,295	1,991
Computer and information systems managers .....	60.74	58.66	2,383	2,316	39.2	123,934	120,420	2,040
Financial managers .....	61.62	62.99	2,463	2,343	40.0	128,077	121,844	2,079
Human resources managers .....	49.21	44.16	1,921	1,675	39.0	99,866	87,112	2,030
Purchasing managers .....	47.13	46.57	1,812	1,630	38.5	94,246	84,748	2,000
Construction managers .....	39.95	40.54	1,625	1,687	40.7	84,491	87,709	2,115
Education administrators .....	46.03	42.86	1,656	1,631	36.0	86,090	84,810	1,870
Education administrators, postsecondary .....	46.37	42.02	1,663	1,584	35.9	86,457	82,342	1,865
Engineering managers .....	54.13	50.95	2,165	2,038	40.0	112,595	105,978	2,080
Medical and health services managers .....	43.31	37.00	1,704	1,478	39.3	88,611	76,877	2,046
<b>Business and financial operations occupations</b> .....	35.05	30.64	1,394	1,208	39.8	72,490	62,810	2,068
Buyers and purchasing agents .....	34.21	39.06	1,365	1,562	39.9	71,002	81,241	2,076
Purchasing agents, except wholesale, retail, and farm products .....	35.82	39.06	1,430	1,562	39.9	74,384	81,241	2,076
Claims adjusters, appraisers, examiners, and investigators .....	29.54	29.31	1,145	1,142	38.8	59,538	59,358	2,015
Claims adjusters, examiners, and investigators .....	29.50	29.31	1,146	1,169	38.9	59,610	60,782	2,021
Compliance officers, except agriculture, construction, health and safety, and transportation .....	26.85	25.39	1,068	1,016	39.8	55,548	52,807	2,069
Human resources, training, and labor relations specialists .....	25.67	24.20	977	964	38.1	50,807	50,126	1,979
Training and development specialists .....	28.91	27.24	1,158	1,090	40.1	60,221	56,659	2,083
Management analysts .....	43.68	38.55	1,760	1,508	40.3	91,509	78,412	2,095

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Business and financial operations occupations</b> —Continued								
Accountants and auditors .....	\$29.19	\$25.96	\$1,127	\$1,026	38.6	\$58,627	\$53,333	2,008
Financial analysts and advisors .....	42.62	32.69	1,785	1,308	41.9	92,804	67,999	2,178
Financial analysts .....	43.57	35.44	1,876	1,497	43.1	97,553	77,848	2,239
Insurance underwriters .....	55.68	44.15	2,104	1,535	37.8	109,415	79,814	1,965
<b>Computer and mathematical science occupations</b> .....	41.22	39.86	1,622	1,549	39.3	83,925	80,294	2,036
Computer programmers .....	35.26	38.97	1,382	1,499	39.2	71,866	77,951	2,038
Computer software engineers	48.89	47.40	1,938	1,862	39.6	100,753	96,799	2,061
Computer software engineers, applications	45.74	44.09	1,819	1,731	39.8	94,576	90,000	2,068
Computer software engineers, systems software .....	50.66	48.85	2,004	1,896	39.6	104,201	98,582	2,057
Computer support specialists	28.95	26.48	1,138	1,059	39.3	59,193	55,070	2,045
Computer systems analysts ....	41.28	40.66	1,609	1,537	39.0	83,677	79,912	2,027
Network and computer systems administrators ....	37.29	41.35	1,487	1,654	39.9	77,325	86,000	2,074
Network systems and data communications analysts	35.65	34.87	1,407	1,371	39.5	73,175	71,292	2,053
Actuaries .....	49.03	52.05	1,895	1,952	38.6	98,542	101,498	2,010
<b>Architecture and engineering occupations</b> .....	42.33	39.90	1,729	1,659	40.9	89,920	86,283	2,124
Engineers .....	47.75	45.46	1,943	1,868	40.7	101,028	97,128	2,116
Aerospace engineers .....	51.97	47.97	2,151	2,001	41.4	111,827	104,037	2,152
Electrical and electronics engineers .....	45.78	46.70	1,863	1,868	40.7	96,856	97,128	2,116
Electrical engineers .....	43.67	46.70	1,813	1,868	41.5	94,286	97,128	2,159
Electronics engineers, except computer .....	47.59	48.81	1,904	1,952	40.0	98,990	101,525	2,080
Industrial engineers, including health and safety .....	39.46	36.71	1,603	1,468	40.6	83,368	76,357	2,113
Industrial engineers .....	41.40	38.10	1,687	1,647	40.8	87,734	85,627	2,119
Mechanical engineers .....	44.32	46.79	1,805	1,872	40.7	93,844	97,325	2,118
Drafters .....	28.88	27.75	1,155	1,110	40.0	60,065	57,710	2,080

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Architecture and engineering occupations</b> –Continued								
Engineering technicians, except drafters .....	\$30.84	\$31.27	\$1,236	\$1,251	40.1	\$64,259	\$65,040	2,083
Electrical and electronic engineering technicians	35.03	36.73	1,406	1,469	40.1	73,120	76,398	2,088
<b>Life, physical, and social science occupations</b> .....	40.00	36.01	1,591	1,387	39.8	82,445	72,120	2,061
Life scientists .....	49.34	38.43	1,958	1,537	39.7	101,791	79,943	2,063
Biological scientists .....	44.40	42.07	1,756	1,683	39.5	91,299	87,499	2,056
Physical scientists .....	47.31	46.21	1,931	2,080	40.8	100,423	108,136	2,123
Chemists and materials scientists .....	50.54	47.89	2,077	2,080	41.1	107,995	108,136	2,137
Market and survey researchers .....	54.50	43.54	2,144	1,742	39.3	111,467	90,563	2,045
Market research analysts ...	54.50	43.54	2,144	1,742	39.3	111,467	90,563	2,045
<b>Community and social services occupations</b> .....	17.05	14.08	679	563	39.9	35,309	29,286	2,071
Counselors .....	16.51	12.40	656	496	39.7	34,124	25,782	2,067
Educational, vocational, and school counselors ..	19.59	19.23	773	769	39.5	40,220	40,000	2,053
Social workers .....	21.09	19.86	844	794	40.0	43,788	41,309	2,076
Medical and public health social workers .....	26.74	26.69	1,070	1,068	40.0	55,618	55,515	2,080
<b>Legal occupations</b> .....	64.87	68.75	2,539	2,511	39.1	132,008	130,564	2,035
Lawyers .....	76.05	71.54	3,042	2,862	40.0	158,185	148,799	2,080
<b>Education, training, and library occupations</b> .....	44.00	39.05	1,652	1,497	37.5	69,908	59,012	1,589
Postsecondary teachers .....	56.09	50.79	2,072	1,998	36.9	86,622	81,894	1,544
Math and computer teachers, postsecondary	63.18	50.96	2,292	1,888	36.3	87,664	69,555	1,387
Physical sciences teachers, postsecondary .....	67.51	58.06	2,611	2,322	38.7	117,691	120,000	1,743
Social sciences teachers, postsecondary .....	59.49	50.79	2,202	2,032	37.0	95,989	101,999	1,614
Arts, communications, and humanities teachers, postsecondary .....	51.57	35.89	1,817	1,302	35.2	67,829	47,406	1,315

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Education, training, and library occupations</b> –Continued								
Miscellaneous								
postsecondary teachers	\$44.73	\$43.27	\$1,658	\$1,585	37.1	\$68,649	\$66,300	1,535
Primary, secondary, and special education school teachers .....	30.24	30.73	1,173	1,208	38.8	46,811	45,902	1,548
Secondary school teachers	34.74	34.95	1,344	1,389	38.7	49,734	50,000	1,432
Secondary school teachers, except special and vocational education	34.74	34.95	1,344	1,389	38.7	49,734	50,000	1,432
<b>Arts, design, entertainment, sports, and media occupations</b> .....	30.89	29.26	1,199	1,170	38.8	62,225	60,855	2,014
Designers .....	31.26	32.11	1,221	1,209	39.1	63,485	62,880	2,031
Athletes, coaches, umpires, and related workers .....	34.53	34.97	1,230	1,233	35.6	60,261	57,833	1,745
Coaches and scouts .....	34.53	34.97	1,230	1,233	35.6	60,261	57,833	1,745
Public relations specialists .....	30.52	32.42	1,183	1,216	38.8	61,536	63,215	2,016
Writers and editors .....	36.31	34.35	1,416	1,352	39.0	73,628	70,287	2,028
Editors .....	34.17	34.35	1,325	1,352	38.8	68,880	70,287	2,016
<b>Healthcare practitioner and technical occupations</b> .....	37.81	32.30	1,464	1,266	38.7	76,020	65,832	2,011
Pharmacists .....	51.65	50.45	2,066	2,018	40.0	107,429	104,936	2,080
Physicians and surgeons .....	64.92	70.00	2,619	2,800	40.3	136,189	145,600	2,098
Registered nurses .....	38.37	36.16	1,439	1,346	37.5	74,813	69,993	1,950
Therapists .....	34.75	35.00	1,370	1,287	39.4	71,254	66,934	2,050
Physical therapists .....	33.76	32.18	1,351	1,287	40.0	70,227	66,934	2,080
Clinical laboratory technologists and technicians .....	24.91	23.84	977	921	39.2	50,799	47,884	2,039
Medical and clinical laboratory technicians ..	21.27	19.10	814	760	38.3	42,349	39,499	1,991
Health diagnosing and treating practitioner support technicians .....	20.47	18.03	806	721	39.4	41,926	37,502	2,049
Licensed practical and licensed vocational nurses	25.84	25.32	1,005	1,008	38.9	52,265	52,401	2,023

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare practitioner and technical occupations</b> —Continued								
Medical records and health information technicians ...	\$16.88	\$17.45	\$643	\$626	38.1	\$33,461	\$32,573	1,982
<b>Healthcare support occupations</b> .....	15.21	14.51	587	567	38.6	30,544	29,474	2,008
Nursing, psychiatric, and home health aides .....	14.45	14.10	556	544	38.5	28,919	28,309	2,001
Nursing aides, orderlies, and attendants .....	14.68	14.35	566	545	38.6	29,453	28,348	2,007
Psychiatric aides .....	13.99	13.86	553	554	39.6	28,781	28,829	2,057
Miscellaneous healthcare support occupations .....	17.38	16.40	678	624	39.0	35,258	32,427	2,029
Medical assistants .....	18.29	15.95	732	638	40.0	38,053	33,176	2,080
Medical transcriptionists ...	15.64	14.43	601	568	38.4	31,228	29,536	1,997
<b>Protective service occupations</b>	15.56	15.17	618	606	39.7	30,402	30,534	1,954
Security guards and gaming surveillance officers .....	14.96	14.30	598	572	40.0	31,103	29,744	2,079
Security guards .....	14.96	14.30	598	572	40.0	31,103	29,744	2,079
<b>Food preparation and serving related occupations</b> .....	14.11	13.50	549	525	38.9	26,634	26,266	1,888
First-line supervisors/managers, food preparation and serving workers .....	15.85	16.45	632	658	39.9	31,378	29,016	1,980
First-line supervisors/managers of food preparation and serving workers .....	15.49	15.05	617	596	39.8	30,480	28,995	1,968
Cooks .....	14.91	14.39	572	576	38.4	28,979	29,432	1,944
Cooks, institution and cafeteria .....	15.09	14.64	576	576	38.1	29,012	29,931	1,922
Fast food and counter workers .....	13.77	13.31	522	506	37.9	21,986	22,411	1,596
<b>Building and grounds cleaning and maintenance occupations</b> .....	14.12	13.32	559	527	39.6	29,073	27,394	2,058

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Building and grounds cleaning and maintenance occupations</b> –Continued								
First-line supervisors/managers, building and grounds cleaning and maintenance workers .....	\$19.37	\$20.64	\$775	\$826	40.0	\$40,283	\$42,931	2,080
Building cleaning workers .....	13.30	13.32	526	526	39.6	27,353	27,354	2,057
Janitors and cleaners, except maids and housekeeping cleaners	14.27	14.45	566	570	39.6	29,422	29,619	2,062
Maids and housekeeping cleaners .....	11.50	11.40	453	434	39.4	23,561	22,585	2,048
Grounds maintenance workers .....	16.27	13.02	642	521	39.5	33,381	27,077	2,052
Landscaping and groundskeeping workers .....	16.27	13.02	642	521	39.5	33,381	27,077	2,052
<b>Personal care and service occupations</b> .....	19.33	13.95	645	606	33.3	29,611	30,128	1,532
Recreation and fitness workers .....	16.80	15.45	667	606	39.7	34,689	31,513	2,065
<b>Sales and related occupations</b> .....	23.53	15.34	930	609	39.5	47,885	31,512	2,035
First-line supervisors/managers, sales workers .....	21.67	18.87	879	752	40.6	45,704	39,125	2,110
First-line supervisors/managers of retail sales workers ..	20.72	16.70	842	658	40.7	43,800	34,216	2,114
Retail sales workers .....	13.41	12.56	528	496	39.3	26,890	25,459	2,006
Cashiers, all workers .....	11.84	11.70	467	467	39.5	24,000	23,566	2,027
Cashiers .....	11.84	11.70	467	467	39.5	24,000	23,566	2,027
Retail salespersons .....	13.84	13.13	543	512	39.3	27,577	26,395	1,992
Securities, commodities, and financial services sales agents .....	91.96	86.54	3,501	3,462	38.1	182,028	179,999	1,979
Sales representatives, wholesale and manufacturing .....	31.06	27.22	1,242	1,089	40.0	64,610	56,613	2,080

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Sales and related occupations</b> –Continued								
Sales representatives, wholesale and manufacturing, technical and scientific products .....	\$33.85	\$27.22	\$1,354	\$1,089	40.0	\$70,404	\$56,613	2,080
Miscellaneous sales and related workers .....	26.41	26.90	1,046	1,076	39.6	54,370	55,946	2,058
<b>Office and administrative support occupations</b> .....	18.86	17.66	741	700	39.3	38,383	36,296	2,035
First-line supervisors/managers of office and administrative support workers .....	27.46	25.88	1,088	1,035	39.6	56,599	53,830	2,061
Financial clerks .....	19.73	17.99	773	725	39.2	40,198	37,701	2,037
Billing and posting clerks and machine operators	16.43	16.31	655	653	39.8	34,051	33,946	2,072
Bookkeeping, accounting, and auditing clerks .....	20.85	16.66	804	720	38.5	41,790	37,440	2,004
Payroll and timekeeping clerks .....	21.23	25.31	833	1,012	39.3	43,333	52,645	2,041
Brokerage clerks .....	20.25	19.32	792	759	39.1	41,194	39,466	2,035
Customer service representatives .....	18.43	17.29	725	691	39.3	37,692	35,957	2,045
Receptionists and information clerks .....	14.29	13.39	566	536	39.6	29,418	27,851	2,058
Reservation and transportation ticket agents and travel clerks ...	17.81	19.19	699	766	39.3	36,354	39,832	2,041
Production, planning, and expediting clerks .....	19.12	18.95	758	758	39.6	39,419	39,422	2,062
Shipping, receiving, and traffic clerks .....	15.72	14.20	629	568	40.0	32,697	29,536	2,080
Stock clerks and order fillers	13.87	12.96	552	518	39.8	28,682	26,957	2,068
Secretaries and administrative assistants .....	21.09	20.00	822	784	39.0	42,516	40,602	2,016
Executive secretaries and administrative assistants .....	24.88	24.20	974	949	39.1	50,632	49,367	2,035
Medical secretaries .....	17.70	17.44	696	690	39.3	36,207	35,880	2,046

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Secretaries, except legal, medical, and executive	\$19.59	\$18.45	\$749	\$726	38.2	\$38,168	\$37,583	1,948
Data entry and information processing workers .....	14.67	14.46	577	578	39.4	30,025	30,081	2,047
Data entry keyers .....	13.99	13.50	554	520	39.6	28,803	27,040	2,059
Insurance claims and policy processing clerks .....	18.77	17.90	729	686	38.8	37,924	35,693	2,020
Office clerks, general .....	17.68	17.12	685	684	38.7	33,821	33,530	1,913
<b>Construction and extraction occupations</b> .....	30.30	31.44	1,211	1,258	40.0	62,996	65,395	2,079
Electricians .....	27.06	25.00	1,082	1,000	40.0	56,287	52,000	2,080
Pipelayers, plumbers, pipefitters, and steamfitters .....	33.33	33.05	1,331	1,322	39.9	69,234	68,744	2,077
Plumbers, pipefitters, and steamfitters .....	33.33	33.05	1,331	1,322	39.9	69,234	68,744	2,077
<b>Installation, maintenance, and repair occupations</b> .....	27.51	26.16	1,115	1,032	40.5	57,994	53,643	2,108
First-line supervisors/managers of mechanics, installers, and repairers .....	37.61	38.95	1,669	1,558	44.4	86,790	81,012	2,307
Aircraft mechanics and service technicians .....	33.45	34.70	1,338	1,388	40.0	69,581	72,176	2,080
Automotive technicians and repairers .....	26.19	21.50	1,052	860	40.2	54,684	44,720	2,088
Automotive service technicians and mechanics .....	27.39	26.00	1,101	1,000	40.2	57,234	52,000	2,090
Industrial machinery installation, repair, and maintenance workers .....	22.85	21.20	909	848	39.8	47,263	44,096	2,068
Maintenance and repair workers, general .....	23.41	22.18	928	880	39.7	48,266	45,760	2,062
Line installers and repairers ...	23.81	23.29	952	932	40.0	49,520	48,443	2,080
Telecommunications line installers and repairers	21.27	22.87	851	915	40.0	44,233	47,576	2,080

See footnotes at end of table.



**Table 16**

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b> .....	\$16.84	\$15.64	\$673	\$626	40.0	\$34,961	\$32,531	2,077
First-line supervisors/managers of production and operating workers .....	26.51	26.38	1,062	1,055	40.1	55,230	54,879	2,084
Electrical, electronics, and electromechanical assemblers .....	15.04	14.67	602	587	40.0	31,281	30,514	2,080
Electrical and electronic equipment assemblers ..	18.55	17.79	742	711	40.0	38,590	36,995	2,080
Miscellaneous assemblers and fabricators .....	14.20	13.57	564	543	39.7	29,337	28,234	2,067
Computer control programmers and operators .....	23.17	23.40	927	936	40.0	48,200	48,672	2,080
Computer-controlled machine tool operators, metal and plastic .....	23.17	23.40	927	936	40.0	48,200	48,672	2,080
Machine tool cutting setters, operators, and tenders, metal and plastic .....	18.68	17.25	747	690	40.0	38,854	35,880	2,080
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic .....	16.12	15.54	645	622	40.0	33,533	32,323	2,080
Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders, metal and plastic .....	18.29	16.79	732	672	40.0	38,052	34,923	2,080
Machinists .....	23.38	21.62	935	865	40.0	48,621	44,959	2,080
Molders and molding machine setters, operators, and tenders, metal and plastic .....	14.44	15.69	578	628	40.0	30,030	32,639	2,080
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic .....	14.44	15.69	578	628	40.0	30,030	32,639	2,080
Multiple machine tool setters, operators, and tenders, metal and plastic .....	16.47	16.50	659	660	40.0	34,257	34,320	2,080

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b> —Continued								
Miscellaneous metalworkers and plastic workers .....	\$15.25	\$13.58	\$610	\$543	40.0	\$31,715	\$28,246	2,080
Inspectors, testers, sorters, samplers, and weighers ....	17.25	15.64	696	626	40.3	36,202	32,531	2,098
Packaging and filling machine operators and tenders .....	12.64	12.50	505	500	40.0	26,285	26,000	2,080
Miscellaneous production workers .....	12.14	9.00	483	360	39.8	25,105	18,720	2,069
<b>Transportation and material moving occupations</b> .....	17.15	15.75	678	634	39.5	35,232	32,968	2,054
Driver/sales workers and truck drivers .....	20.71	21.61	823	864	39.8	42,822	44,949	2,068
Truck drivers, heavy and tractor-trailer .....	22.64	22.08	896	867	39.6	46,612	45,074	2,059
Truck drivers, light or delivery services .....	18.23	17.25	729	690	40.0	37,921	35,880	2,080
Industrial truck and tractor operators .....	18.52	18.85	741	754	40.0	38,529	39,208	2,080
Laborers and material movers, hand .....	11.89	10.50	475	420	40.0	24,713	21,840	2,079
Laborers and freight, stock, and material movers, hand .....	12.26	10.00	490	400	40.0	25,471	20,800	2,078
Packers and packagers, hand .....	11.35	11.40	454	456	40.0	23,599	23,712	2,080

<sup>1</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

<sup>3</sup> Mean weekly earnings are based on the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly

hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>4</sup> Mean annual earnings are based on the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.