

**Table 21**

**Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours**

Occupation <sup>1</sup>	Weekly <sup>2</sup>			Annual <sup>3</sup>		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Management occupations</b>						
Team leader .....	\$1,419	\$1,336	39.7	\$73,677	\$69,457	2,060
First line .....	1,708	1,517	38.5	88,629	78,867	1,998
Second line .....	2,042	2,029	41.4	106,195	105,498	2,154
Third line .....	3,619	4,000	42.6	188,195	208,024	2,214
General and operations managers						
First line .....	2,475	2,070	40.9	128,677	107,653	2,128
Second line .....	2,407	2,065	44.2	125,182	107,380	2,301
Marketing managers						
First line .....	2,008	1,928	39.8	104,422	100,244	2,072
Sales managers						
Team leader .....	1,025	962	40.0	53,300	50,001	2,080
First line .....	2,054	2,058	38.7	106,834	107,020	2,012
Computer and information systems managers						
Team leader .....	1,883	1,635	39.6	97,930	84,999	2,060
First line .....	2,244	2,187	38.7	116,693	113,728	2,012
Financial managers						
Team leader .....	1,304	938	39.7	67,809	48,797	2,064
First line .....	1,614	1,505	38.7	83,917	78,245	2,014
Construction managers						
Team leader .....	1,384	1,254	38.9	71,976	65,208	2,024
Education administrators, elementary and secondary school						
Team leader .....	1,969	1,852	39.8	98,582	96,310	1,993
First line .....	1,898	1,949	36.0	91,386	88,937	1,733
Education administrators, postsecondary						
First line .....	1,722	1,788	35.8	89,482	92,999	1,863
Medical and health services managers						
Team leader .....	1,763	1,714	36.6	91,688	89,145	1,902
First line .....	1,342	1,250	39.0	69,758	65,000	2,030
Social and community service managers						
First line .....	982	962	32.4	51,039	50,000	1,683

<sup>1</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>2</sup> Mean weekly earnings are based on the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>3</sup> Mean annual earnings are based on the straight-time annual wages or salaries

paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.