RSE Table 15 Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers

	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
Occupation ¹	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
All workers	\$21.85	3.1%	\$864	3.2%	\$44,077	3.2%
Management occupations	37.18	5.8	1,502	6.3	78,085	6.3
General and operations managers	51.11	14.0	2,094	14.5	108,912	14.5
Marketing and sales managers	40.27	9.3	1,633	9.1	84,899	9.1
Marketing managers	39.05	13.1	1,616	12.7	84,050	12.7
Sales managers	41.55	8.9	1,649	9.6	85,753	9.6
Financial managers	33.45	13.1	1,332	13.2	69,284	13.2
Human resources managers	35.68	7.4	1,468	8.3	76,320	8.3
Construction managers	36.50	3.8	1,465	4.6	76,157	4.6
Medical and health services managers	35.33	27.0	1,413	27.0	73,492	27.0
Business and financial operations						
occupations	29.38	3.3	1,194	4.8	62,091	4.8
Buyers and purchasing agents	24.64	11.3	1,006	10.2	52,309	10.2
Wholesale and retail buyers, except farm						
products	23.15	17.4	947	15.9	49,235	15.9
Purchasing agents, except wholesale,					,	
retail, and farm products	26.60	6.8	1,083	6.3	56,332	6.3
Human resources, training, and labor			,		,	
relations specialists	32.52	9.3	1,251	11.4	65,050	11.4
Accountants and auditors	29.43	17.6	1,146	19.1	59,604	19.1
Financial analysts and advisors	44.81	19.7	1,777	20.0	92,403	20.0
Computer and mathematical science						
occupations	41.95	7.8	1,689	8.5	87,844	8.5
Computer software engineers	56.74	13.5	2,301	16.1	119,642	16.1
Computer software engineers, applications	60.35	17.1	2,457	20.8	127,772	20.8
Computer support specialists	37.01	24.5	1,478	24.6	76,868	24.6
Computer systems analysts	44.50	4.2	1,819	4.5	94,597	4.5
Network and computer systems			,		,	
administrators	31.24	25.5	1,250	25.5	64,977	25.5
Architecture and engineering occupations	31.03	4.4	1,242	4.3	64,605	4.3
Engineers	41.09	8.7	1,668	9.2	86,731	9.2
Electrical and electronics engineers	45.57	20.7	1,823	20.7	94,791	20.7
Life, physical, and social science occupations	28.88	14.8	1,162	14.7	60,439	14.7
Community and social services occupations	17.00	8.6	646	8.8	33,206	8.8
Social workers	18.63	7.4	701	8.6	35,989	8.6
Miscellaneous community and social service						
specialists	13.05	11.8	497	13.7	25,845	13.7
Social and human service assistants	12.48	11.9	474	14.2	24,651	14.2

RSE Table 15 Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
Occupation ¹	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Legal occupations	\$40.58	21.5%	\$1,607	21.0%	\$83,571	21.0%
Education, training, and library occupations Primary, secondary, and special education	20.61	13.5	754	12.1	34,736	12.1
school teachers	20.97	14.0	770	12.9	35,257	12.9
Preschool and kindergarten teachers Preschool teachers, except special	15.42	11.8	574	12.0	28,989	12.0
education	14.88	12.3	554	12.6	28,290	12.6
Elementary and middle school teachers	30.65	14.4	1,139	17.9	42,474	17.9
Teacher assistants	12.11	11.7	465	10.3	23,503	10.3
Arts, design, entertainment, sports, and media occupations	23.25	10.3	929	10.3	48,301	10.3
Healthcare practitioner and technical						
occupations	34.95	13.8	1,357	12.5	70,555	12.5
Registered nurses	28.52	7.6	1,132	7.9	58,888	7.9
Healthcare support occupations	13.36	5.0	514	5.3	26,726	5.3
Nursing, psychiatric, and home health aides	11.94	3.6	459	3.7	23,859	3.7
Home health aides	11.45	5.5	434	4.8	22,554	4.8
Nursing aides, orderlies, and attendants	12.39	4.2	478	5.5	24,855	5.5
Miscellaneous healthcare support						
occupations	16.23	7.0	625	8.6	32,500	8.6
Food preparation and serving related						
occupationsFirst-line supervisors/managers, food	11.56	4.7	441	5.0	22,677	5.0
preparation and serving workers First-line supervisors/managers of food	26.75	19.8	1,115	22.4	57,971	22.4
preparation and serving workers	24.22	14.5	1,015	18.1	52,784	18.1
Cooks	11.55	4.3	450	5.3	23,408	5.3
Cooks, restaurant	12.67	6.6	487	6.0	25,337	6.0
Food preparation workers	15.08	6.2	603	6.2	31,366	6.2
Food service, tipped	8.77	21.1	305	21.9	15,704	21.9
Bartenders	8.74	8.6	282	13.1	14,649	13.1
Fast food and counter workers	9.41	3.6	354	4.9	17,839	4.9
Combined food preparation and serving						
workers, including fast food	9.10	2.9	341	6.9	16,783	6.9
Counter attendants, cafeteria, food						
concession, and coffee shop	9.63	5.0	362	7.1	18,599	7.1
Dishwashers	8.95	4.2	358	4.2	18,617	4.2

RSE Table 15 Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

	Hourly ea	rnings ²	Weekly ea	rnings ⁴	Annual ea	rnings ⁵
Occupation ¹	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Building and grounds cleaning and						
maintenance occupations	\$13.17	3.9%	\$504	3.5%	\$20,480	3.5%
Building cleaning workers	11.20	9.7	440	9.5	22,899	9.5
Janitors and cleaners, except maids and	11.20	, , , , , , , , , , , , , , , , , , ,		,	22,000	7.0
housekeeping cleaners	13.04	6.5	512	7.4	26,618	7.4
Maids and housekeeping cleaners	9.05	1.7	356	2.7	18,527	2.7
managemeeping electrics	7.05	1.,	330	2.,	10,527	2.,
Sales and related occupations	20.39	4.8	822	5.3	42,724	5.3
First-line supervisors/managers, sales					, ,	
workers	20.23	8.5	836	8.8	43,452	8.8
First-line supervisors/managers of retail	20.20				,2	
sales workers	20.37	9.2	845	9.5	43,915	9.5
Retail sales workers	14.12	5.0	562	6.9	29,249	6.9
Cashiers, all workers	9.99	7.9	391	2.0	20,329	2.0
Cashiers	9.99	7.9	391	2.0	20,329	2.0
Counter and rental clerks and parts	7.77	,.,	371	2.0	20,323	2.0
salespersons	16.68	14.4	667	14.4	34,701	14.4
Counter and rental clerks	14.37	15.4	575	15.4	29,888	15.4
Parts salespersons	18.68	15.0	747	15.0	38,844	15.0
Retail salespersons	15.03	10.3	604	12.9	31,398	12.9
Sales representatives, wholesale and	13.03	10.5	004	12.7	31,370	12.7
manufacturing	27.50	7.8	1,129	6.6	58,728	6.6
Sales representatives, wholesale and	27.30	7.0	1,129	0.0	36,726	0.0
manufacturing, technical and scientific						
products	30.33	17.3	1,213	17.3	63,090	17.3
Sales representatives, wholesale and	30.33	17.3	1,213	17.3	03,090	17.5
manufacturing, except technical and						
scientific products	26.83	8.3	1,109	7.3	57,668	7.3
scientific products	20.63	0.5	1,109	1.3	37,008	1.3
Office and administrative support						
occupations	17.65	2.5	693	2.3	36,029	2.3
First-line supervisors/managers of office and	17.05	2.5	0,5	2.3	30,02	
administrative support workers	28.91	8.0	1,141	8.1	59,335	8.1
Financial clerks	16.43	3.4	645	3.8	33,554	3.8
Billing and posting clerks and machine	10.73	5.7	0-15	2.0	33,334	5.0
operators	17.09	6.0	672	6.9	34,945	6.9
Bookkeeping, accounting, and auditing	17.07	0.0	072	0.7	31,743	0.7
clerks	19.70	6.1	777	5.7	40,428	5.7
Tellers	13.72	4.3	535	5.1	27,843	5.1
Customer service representatives	15.72	4.8	632	4.4	32,852	4.4
Receptionists and information clerks	15.16	3.8	570	1.4	29,641	1.4
Dispatchers	18.76	9.0	750	9.0	39,016	9.0
=P***********************************	23.70	7.0	,50	7.0	22,010	

RSE Table 15 Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
Occupation ¹	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Office and administrative support						
occupations – Continued						
Dispatchers, except police, fire, and	¢10 <i>55</i>	10.40/	\$742	10.40/	\$38,589	10.40/
ambulanceShipping, receiving, and traffic clerks	\$18.55 17.05	10.4% 7.7	\$742 669	10.4% 7.3	\$38,389 34,766	10.4% 7.3
Stock clerks and order fillers	17.03	9.0	570	9.2	29,632	9.2
Secretaries and administrative assistants	20.57	3.8	801	3.8	41,630	3.8
Executive secretaries and administrative	20.37	3.6	801	3.0	41,030	3.0
assistants	24.14	4.9	935	5.7	48,636	5.7
Medical secretaries	17.72	4.9	695	5.3	36,143	5.7
Secretaries, except legal, medical, and	11.12	7.7	0,5	5.5	50,175	3.3
executive	15.40	12.9	583	13.2	30,291	13.2
Insurance claims and policy processing	13.10	12.5	303	13.2	30,271	13.2
clerks	18.46	6.9	717	6.1	37,277	6.1
Office clerks, general	18.25	4.0	720	4.2	37,461	4.2
Critical Critical, Scrience	10.20		, = 0		57,101	
Construction and extraction occupations	24.63	6.0	983	6.0	50,058	6.0
Carpenters	23.66	14.0	947	14.0	49,219	14.0
Construction laborers	21.78	8.5	871	8.5	41,216	8.5
Construction equipment operators	26.00	11.6	1,040	11.6	52,306	11.6
Operating engineers and other						
construction equipment operators	28.61	9.2	1,144	9.2	56,677	9.2
Electricians	24.54	11.2	981	11.2	51,033	11.2
Pipelayers, plumbers, pipefitters, and						
steamfitters	25.49	8.1	1,020	8.1	53,014	8.1
Plumbers, pipefitters, and steamfitters	27.44	16.2	1,098	16.2	57,073	16.2
Helpers, construction trades	19.59	15.3	783	15.3	40,740	15.3
Installation, maintenance, and repair						
occupations	19.35	8.6	789	7.3	41,046	7.3
First-line supervisors/managers of					,	
mechanics, installers, and repairers	27.69	9.3	1,121	8.9	58,302	8.9
Automotive technicians and repairers	16.28	18.7	690	16.3	35,868	16.3
Automotive service technicians and					Í	
mechanics	15.63	18.2	664	15.4	34,547	15.4
Bus and truck mechanics and diesel engine						
specialists	18.78	9.1	751	9.1	39,073	9.1
Industrial machinery installation, repair, and						
maintenance workers	17.53	5.9	698	5.8	36,321	5.8
Maintenance and repair workers, general	18.03	6.5	718	6.4	37,314	6.4
Production occupations	15.91	2.8	634	2.7	31,887	2.7

RSE Table 15 Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Production occupations –Continued						
First-line supervisors/managers of						
production and operating workers	\$22.56	15.2%	\$895	14.5%	\$45,666	14.5%
Electrical, electronics, and electromechanical						
assemblers	13.44	9.8	537	9.8	27,945	9.8
Miscellaneous assemblers and fabricators	12.60	8.3	504	8.3	26,214	8.3
Machine tool cutting setters, operators, and						
tenders, metal and plastic	16.08	3.9	629	4.0	32,705	4.0
Miscellaneous metalworkers and plastic						
workers	15.71	11.2	628	11.2	32,666	11.2
Printers	16.32	12.9	653	12.9	33,946	12.9
Printing machine operators	16.59	12.2	664	12.2	34,502	12.2
Inspectors, testers, sorters, samplers, and						
weighers	18.37	4.0	735	4.0	38,208	4.0
Miscellaneous production workers	13.31	12.2	532	12.2	20,760	12.2
Transportation and material moving						
occupations	17.54	4.3	685	4.5	35,122	4.5
Driver/sales workers and truck drivers	19.32	7.6	783	8.3	40,602	8.3
Truck drivers, heavy and tractor-trailer	19.25	3.8	783	3.7	40,591	3.7
Truck drivers, light or delivery services	17.73	17.2	736	19.5	38,291	19.5
Industrial truck and tractor operators	17.72	8.5	709	8.5	36,858	8.5
Laborers and material movers, hand	13.22	4.9	527	4.9	26,287	4.9
Laborers and freight, stock, and material					,,	
movers, hand	13.84	6.8	556	6.8	27,327	6.8
Packers and packagers, hand	11.10	10.9	437	9.5	22,709	9.5
						L

¹ The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

survey. Military occupations are excluded from the survey.

2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number

of workers, weighted by hours.

3 The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see chapter 8 of the BLS Handbook of

 $[\]begin{tabular}{ll} Methods, at http://www.bls.gov/opub/hom/homch8_a.htm. \\ 4 Mean weekly earnings are based on the straight-time weekly wages or salaries \\ \end{tabular}$ paid to employees, exclusive of overtime.

5 Mean annual earnings are based on the straight-time annual wages or salaries

paid to employees, exclusive of overtime.