

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$26.48	\$21.17	\$1,037	\$836	39.1	\$52,161	\$43,056	1,970
Management occupations	44.80	39.18	1,781	1,566	39.8	92,393	81,432	2,062
Chief executives	72.67	46.04	3,110	1,727	42.8	161,741	89,782	2,226
General and operations managers	57.61	50.53	2,357	2,029	40.9	122,586	105,498	2,128
Marketing and sales managers	46.67	42.17	1,874	1,687	40.1	97,433	87,722	2,088
Marketing managers	49.79	45.13	2,024	1,827	40.7	105,249	95,000	2,114
Sales managers	41.58	42.17	1,636	1,621	39.3	85,081	84,295	2,046
Public relations managers	35.14	39.04	1,394	1,562	39.7	72,479	81,203	2,062
Administrative services managers	36.09	38.68	1,450	1,547	40.2	75,408	80,448	2,090
Computer and information systems managers	53.19	53.41	2,095	2,115	39.4	108,936	110,001	2,048
Financial managers	46.29	42.57	1,845	1,655	39.9	95,941	86,077	2,073
Human resources managers	41.43	37.92	1,633	1,517	39.4	84,906	78,867	2,050
Compensation and benefits managers	35.94	32.70	1,493	1,472	41.5	77,632	76,518	2,160
Training and development managers	47.96	47.60	1,832	1,904	38.2	95,274	99,012	1,986
Industrial production managers	39.26	34.56	1,599	1,382	40.7	83,128	71,885	2,118
Purchasing managers	39.70	37.98	1,550	1,364	39.0	80,589	70,938	2,030
Transportation, storage, and distribution managers	31.37	32.19	1,244	1,287	39.7	64,690	66,949	2,062
Construction managers	37.51	37.50	1,512	1,500	40.3	78,634	78,000	2,097
Education administrators	45.42	43.60	1,694	1,741	37.3	85,844	88,937	1,890
Education administrators, elementary and secondary school	52.57	52.67	2,061	1,994	39.2	98,183	97,155	1,868
Education administrators, postsecondary	45.37	42.02	1,642	1,584	36.2	85,373	82,342	1,882
Engineering managers	49.44	46.30	1,969	1,838	39.8	102,399	95,591	2,071
Medical and health services managers	41.86	37.35	1,643	1,478	39.2	85,419	76,877	2,040
Property, real estate, and community association managers	28.13	27.62	1,115	1,105	39.6	57,960	57,450	2,061
Social and community service managers	31.05	32.50	1,233	1,300	39.7	64,131	67,600	2,065
Business and financial operations occupations	33.03	29.45	1,318	1,157	39.9	68,522	60,176	2,074
Buyers and purchasing agents	29.99	28.22	1,209	1,161	40.3	62,855	60,355	2,096

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial operations occupations								
–Continued								
Wholesale and retail buyers, except farm products	\$23.72	\$20.00	\$963	\$900	40.6	\$50,095	\$46,800	2,112
Purchasing agents, except wholesale, retail, and farm products	33.17	29.85	1,332	1,226	40.2	69,265	63,772	2,088
Claims adjusters, appraisers, examiners, and investigators	29.77	29.31	1,156	1,149	38.8	60,103	59,768	2,019
Claims adjusters, examiners, and investigators	29.74	29.31	1,158	1,149	38.9	60,204	59,768	2,024
Compliance officers, except agriculture, construction, health and safety, and transportation	26.74	27.22	1,066	1,089	39.9	55,432	56,624	2,073
Cost estimators	28.72	25.00	1,149	1,000	40.0	59,732	52,000	2,080
Human resources, training, and labor relations specialists	29.89	26.01	1,143	989	38.2	59,034	51,413	1,975
Compensation, benefits, and job analysis specialists	34.67	36.89	1,378	1,476	39.7	71,660	76,729	2,067
Training and development specialists	32.46	32.21	1,300	1,208	40.0	67,587	62,810	2,082
Management analysts	43.63	40.59	1,833	1,497	42.0	95,307	77,832	2,184
Accountants and auditors	29.05	26.37	1,120	1,038	38.6	58,250	54,001	2,005
Financial analysts and advisors	42.87	33.67	1,784	1,447	41.6	92,755	75,234	2,163
Financial analysts	44.30	36.98	1,894	1,518	42.8	98,509	78,934	2,224
Insurance underwriters	49.90	40.03	1,906	1,444	38.2	99,109	75,095	1,986
Computer and mathematical science occupations	40.68	39.86	1,610	1,541	39.6	83,475	80,142	2,052
Computer programmers	35.71	35.40	1,408	1,400	39.4	73,191	72,800	2,050
Computer software engineers	50.75	47.60	2,023	1,885	39.9	105,216	97,999	2,073
Computer software engineers, applications	51.64	47.36	2,074	1,880	40.2	107,841	97,748	2,088

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Computer and mathematical science occupations –Continued								
Computer software engineers, systems software	\$49.96	\$47.94	\$1,979	\$1,889	39.6	\$102,886	\$98,241	2,060
Computer support specialists	31.55	27.50	1,240	1,100	39.3	64,482	57,200	2,044
Computer systems analysts	42.75	41.79	1,701	1,626	39.8	88,432	84,577	2,068
Network and computer systems administrators	34.42	29.50	1,370	1,180	39.8	71,259	61,360	2,071
Network systems and data communications analysts	33.78	34.87	1,339	1,327	39.6	69,621	68,994	2,061
Actuaries	49.03	52.05	1,895	1,952	38.6	98,542	101,498	2,010
Architecture and engineering occupations	38.52	36.73	1,562	1,469	40.5	81,210	76,398	2,108
Architects, except naval	26.76	25.49	1,108	996	41.4	57,639	51,813	2,154
Architects, except landscape and naval	26.15	25.00	1,066	868	40.8	55,422	45,144	2,119
Engineers	46.02	43.85	1,870	1,832	40.6	97,260	95,268	2,113
Aerospace engineers	51.97	47.97	2,151	2,001	41.4	111,827	104,037	2,152
Civil engineers	34.52	31.15	1,381	1,246	40.0	71,801	64,792	2,080
Electrical and electronics engineers	45.88	46.70	1,855	1,868	40.4	96,483	97,128	2,103
Electrical engineers	43.65	46.70	1,798	1,868	41.2	93,476	97,128	2,141
Electronics engineers, except computer	47.25	48.23	1,890	1,929	40.0	98,273	100,316	2,080
Industrial engineers, including health and safety	40.63	37.65	1,649	1,539	40.6	85,759	80,018	2,111
Industrial engineers	41.40	38.10	1,687	1,647	40.8	87,734	85,627	2,119
Mechanical engineers	42.86	43.60	1,763	1,850	41.1	91,661	96,197	2,139
Drafters	25.65	27.78	1,026	1,111	40.0	53,361	57,782	2,080
Engineering technicians, except drafters	28.99	28.79	1,159	1,171	40.0	60,265	60,905	2,079
Electrical and electronic engineering technicians	31.40	36.73	1,259	1,469	40.1	65,483	76,398	2,086
Mechanical engineering technicians	30.30	31.27	1,212	1,251	40.0	63,022	65,040	2,080
Life, physical, and social science occupations	35.07	30.89	1,388	1,234	39.6	71,474	63,239	2,038
Life scientists	47.42	38.27	1,862	1,462	39.3	96,812	75,999	2,042

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Life, physical, and social science occupations								
–Continued								
Biological scientists	\$44.40	\$42.07	\$1,756	\$1,683	39.5	\$91,299	\$87,499	2,056
Physical scientists	34.24	24.99	1,382	1,000	40.4	71,845	51,977	2,098
Chemists and materials scientists	46.09	46.21	1,883	2,080	40.9	97,928	108,136	2,125
Chemists	43.69	31.97	1,736	1,279	39.7	90,278	66,498	2,067
Psychologists	30.22	27.55	1,121	1,146	37.1	51,576	56,729	1,707
Clinical, counseling, and school psychologists	41.60	36.43	1,466	1,457	35.2	62,906	67,532	1,512
Community and social services occupations	21.88	19.38	843	765	38.5	42,363	39,865	1,936
Counselors	26.12	22.00	1,005	881	38.5	48,341	45,789	1,851
Educational, vocational, and school counselors ..	39.45	41.96	1,430	1,655	36.2	61,777	63,996	1,566
Social workers	22.95	21.03	878	822	38.3	44,549	42,744	1,941
Child, family, and school social workers	25.10	23.24	953	875	38.0	47,472	45,494	1,891
Medical and public health social workers	23.94	24.48	958	979	40.0	49,803	50,918	2,080
Mental health and substance abuse social workers	18.99	18.47	759	739	40.0	39,489	38,418	2,080
Miscellaneous community and social service specialists	15.85	12.88	617	515	38.9	31,827	26,790	2,008
Social and human service assistants	13.28	11.69	515	451	38.8	26,532	23,442	1,998
Legal occupations	42.75	28.85	1,671	1,123	39.1	86,892	58,415	2,033
Lawyers	58.79	58.48	2,341	2,274	39.8	121,751	118,248	2,071
Paralegals and legal assistants	22.79	22.16	892	887	39.1	46,389	46,099	2,035
Miscellaneous legal support workers	23.86	21.64	883	738	37.0	45,930	38,357	1,925
Education, training, and library occupations	38.87	39.18	1,375	1,393	35.4	54,264	53,572	1,396
Postsecondary teachers	55.84	49.97	2,061	1,915	36.9	83,337	74,557	1,493
Math and computer teachers, postsecondary	68.45	60.12	2,506	2,224	36.6	92,233	84,523	1,347

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations								
–Continued								
Mathematical science teachers, postsecondary	\$54.98	\$59.42	\$1,991	\$2,224	36.2	\$74,099	\$66,083	1,348
Physical sciences teachers, postsecondary	69.71	61.49	2,714	2,330	38.9	118,754	120,769	1,704
Social sciences teachers, postsecondary	50.82	46.78	1,857	1,637	36.5	78,373	70,603	1,542
Health teachers, postsecondary	58.29	65.98	2,223	2,639	38.1	95,423	84,460	1,637
Arts, communications, and humanities teachers, postsecondary	54.79	43.97	1,966	1,660	35.9	74,056	63,202	1,352
English language and literature teachers, postsecondary	66.58	53.54	2,307	1,981	34.7	95,661	88,159	1,437
Miscellaneous postsecondary teachers	46.01	42.86	1,679	1,585	36.5	67,103	59,599	1,458
Primary, secondary, and special education school teachers	41.01	43.11	1,444	1,500	35.2	55,337	56,379	1,349
Preschool and kindergarten teachers	19.73	14.54	733	540	37.2	35,304	29,047	1,790
Preschool teachers, except special education	15.71	13.37	590	526	37.5	29,815	27,352	1,897
Kindergarten teachers, except special education	43.30	38.57	1,520	1,350	35.1	58,113	51,416	1,342
Elementary and middle school teachers	45.33	45.36	1,579	1,597	34.8	58,414	58,650	1,289
Elementary school teachers, except special education	45.36	44.89	1,582	1,595	34.9	58,455	58,558	1,289
Middle school teachers, except special and vocational education	45.22	46.88	1,572	1,599	34.8	58,277	58,853	1,289
Secondary school teachers	44.32	44.46	1,553	1,517	35.0	57,564	55,829	1,299

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations								
–Continued								
Secondary school teachers, except special and vocational education	\$44.26	\$44.33	\$1,553	\$1,512	35.1	\$57,564	\$55,625	1,301
Special education teachers	44.58	45.48	1,538	1,524	34.5	56,662	56,395	1,271
Special education teachers, preschool, kindergarten, and elementary school	47.00	47.99	1,619	1,635	34.4	59,349	60,170	1,263
Special education teachers, middle school	39.86	37.37	1,420	1,308	35.6	53,132	48,394	1,333
Special education teachers, secondary school	44.87	43.55	1,509	1,478	33.6	55,245	53,210	1,231
Other teachers and instructors	24.56	20.67	862	827	35.1	37,722	37,718	1,536
Librarians	29.02	24.83	1,082	869	37.3	54,088	47,314	1,864
Instructional coordinators	32.94	21.05	1,147	737	34.8	52,980	38,302	1,608
Teacher assistants	14.90	14.49	503	471	33.7	19,762	17,950	1,327
Arts, design, entertainment, sports, and media occupations								
Designers	28.08	27.57	1,101	1,066	39.2	57,193	55,451	2,037
Designers	28.61	31.25	1,125	1,209	39.3	58,523	62,880	2,045
Athletes, coaches, umpires, and related workers	34.53	34.97	1,230	1,233	35.6	60,261	57,833	1,745
Coaches and scouts	34.53	34.97	1,230	1,233	35.6	60,261	57,833	1,745
Public relations specialists	27.87	31.71	1,086	1,216	39.0	56,484	63,215	2,026
Writers and editors	38.32	36.06	1,500	1,399	39.1	78,001	72,758	2,036
Editors	37.36	36.06	1,458	1,374	39.0	75,823	71,454	2,029
Broadcast and sound engineering technicians and radio operators	21.13	20.00	845	800	40.0	43,945	41,600	2,080
Healthcare practitioner and technical occupations								
Pharmacists	51.87	52.53	2,053	2,101	39.6	106,749	109,262	2,058
Physicians and surgeons	69.34	70.00	2,737	2,800	39.5	142,314	145,600	2,053
Registered nurses	37.28	35.77	1,406	1,332	37.7	72,072	68,771	1,933
Therapists	34.74	33.19	1,346	1,327	38.7	66,899	67,001	1,926

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations								
–Continued								
Occupational therapists	\$48.24	\$47.40	\$1,714	\$1,750	35.5	\$70,154	\$71,112	1,454
Physical therapists	33.24	33.19	1,319	1,328	39.7	68,581	69,039	2,063
Clinical laboratory technologists and technicians	24.85	24.16	976	932	39.3	50,754	48,464	2,042
Medical and clinical laboratory technologists	27.37	27.67	1,095	1,107	40.0	56,921	57,554	2,080
Medical and clinical laboratory technicians ..	21.27	19.10	814	760	38.3	42,349	39,499	1,991
Radiologic technologists and technicians	32.03	33.88	1,279	1,355	39.9	66,508	70,470	2,077
Emergency medical technicians and paramedics	22.55	21.63	858	866	38.1	44,630	45,052	1,979
Health diagnosing and treating practitioner support technicians	19.85	18.39	781	722	39.3	40,618	37,565	2,046
Pharmacy technicians	15.29	15.75	598	620	39.1	31,114	32,240	2,035
Licensed practical and licensed vocational nurses	25.43	25.32	993	981	39.0	51,630	51,008	2,030
Medical records and health information technicians ...	17.62	17.45	676	628	38.4	35,162	32,656	1,996
Healthcare support occupations	14.46	14.06	557	540	38.6	28,959	28,080	2,003
Nursing, psychiatric, and home health aides	13.51	13.27	520	514	38.5	27,045	26,707	2,002
Home health aides	11.56	10.75	435	412	37.7	22,643	21,424	1,959
Nursing aides, orderlies, and attendants	14.20	13.94	548	540	38.6	28,485	28,080	2,006
Psychiatric aides	13.35	12.26	533	490	39.9	27,710	25,501	2,076
Miscellaneous healthcare support occupations	16.83	16.25	652	633	38.7	33,900	32,901	2,015
Medical assistants	15.99	15.30	625	600	39.1	32,520	31,200	2,033
Medical transcriptionists ...	15.64	14.43	601	568	38.4	31,228	29,536	1,997
Protective service occupations	23.66	24.54	945	983	39.9	48,195	50,461	2,037
First-line supervisors/managers, law enforcement workers	36.69	38.72	1,456	1,508	39.7	75,711	78,412	2,063

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Protective service occupations								
–Continued								
First-line								
supervisors/managers of								
fire fighting and								
prevention workers	\$32.40	\$32.63	\$1,425	\$1,424	44.0	\$74,092	\$74,056	2,287
Fire fighters	24.01	24.74	1,026	1,048	42.7	53,332	54,471	2,221
Bailiffs, correctional officers,								
and jailers	25.21	25.53	986	1,021	39.1	51,273	53,104	2,034
Correctional officers and								
jailers	24.51	24.82	963	989	39.3	50,094	51,434	2,044
Police officers	27.53	28.02	1,079	1,101	39.2	56,105	57,275	2,038
Police and sheriff's patrol								
officers	27.53	28.02	1,079	1,101	39.2	56,105	57,275	2,038
Security guards and gaming								
surveillance officers	16.14	15.04	639	605	39.6	33,019	31,283	2,046
Security guards	16.14	15.04	639	605	39.6	33,019	31,283	2,046
Miscellaneous protective								
service workers	12.48	10.00	491	400	39.4	19,090	15,700	1,530
Food preparation and serving								
related occupations	12.24	10.98	468	405	38.3	23,586	20,800	1,927
First-line								
supervisors/managers,								
food preparation and								
serving workers	21.88	19.42	886	777	40.5	44,365	40,241	2,028
First-line								
supervisors/managers								
of food preparation and								
serving workers	20.26	19.42	822	777	40.6	40,917	39,000	2,020
Cooks	12.56	12.50	486	480	38.7	24,796	23,660	1,974
Cooks, institution and								
cafeteria	15.32	14.88	579	576	37.8	27,942	27,061	1,824
Cooks, restaurant	12.67	13.00	488	480	38.5	25,379	24,960	2,004
Food preparation workers	15.16	15.61	606	624	40.0	31,526	32,460	2,080
Food service, tipped	8.95	9.00	317	280	35.5	16,243	14,560	1,814
Bartenders	8.74	9.23	282	279	32.2	14,649	14,485	1,675
Waiters and waitresses	9.59	6.60	366	275	38.2	18,696	14,768	1,949
Dining room and cafeteria								
attendants and								
bartender helpers	8.35	9.00	–	–	–	–	–	–
Fast food and counter								
workers	10.13	9.65	380	360	37.5	18,584	18,200	1,835

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations								
–Continued								
Combined food preparation and serving workers, including fast food	\$10.48	\$9.01	\$396	\$360	37.8	\$19,553	\$18,200	1,866
Counter attendants, cafeteria, food concession, and coffee shop	9.86	10.00	368	360	37.4	17,887	18,200	1,814
Dishwashers	9.07	9.00	363	360	40.0	18,874	18,720	2,080
Building and grounds cleaning and maintenance occupations	14.68	13.50	576	533	39.2	27,161	26,416	1,850
First-line supervisors/managers, building and grounds cleaning and maintenance workers	22.52	23.31	893	932	39.7	46,454	48,481	2,062
First-line supervisors/managers of housekeeping and janitorial workers	21.47	20.64	849	824	39.6	44,160	42,842	2,057
Building cleaning workers	13.74	13.32	544	526	39.6	28,284	27,354	2,059
Janitors and cleaners, except maids and housekeeping cleaners	14.97	14.60	594	578	39.7	30,882	30,056	2,063
Maids and housekeeping cleaners	10.70	10.00	422	400	39.4	21,922	20,800	2,049
Grounds maintenance workers	15.84	13.02	597	520	37.7	20,733	16,867	1,309
Personal care and service occupations	16.50	11.00	604	440	36.6	28,978	22,888	1,756
Child care workers	11.04	11.00	439	440	39.8	22,770	22,888	2,062
Recreation workers	13.60	13.47	540	579	39.7	22,339	22,737	1,643
Sales and related occupations	21.39	17.33	856	700	40.0	44,385	36,374	2,075
First-line supervisors/managers, sales workers	20.63	18.57	846	764	41.0	44,004	39,749	2,134

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations								
–Continued								
First-line supervisors/managers of retail sales workers ..	\$20.41	\$18.21	\$840	\$743	41.2	\$43,694	\$38,626	2,140
First-line supervisors/managers of non-retail sales workers	22.30	22.14	892	885	40.0	46,390	46,041	2,080
Retail sales workers	13.94	12.02	552	480	39.6	28,493	24,960	2,044
Cashiers, all workers	11.09	10.75	436	420	39.3	22,549	21,840	2,033
Cashiers	11.09	10.75	436	420	39.3	22,549	21,840	2,033
Counter and rental clerks and parts salespersons ..	16.88	16.00	675	640	40.0	35,104	33,280	2,080
Counter and rental clerks	14.37	12.00	575	480	40.0	29,888	24,960	2,080
Parts salespersons	18.80	16.00	752	640	40.0	39,095	33,280	2,080
Retail salespersons	14.48	13.00	574	511	39.7	29,488	26,520	2,037
Insurance sales agents	20.57	16.88	820	675	39.9	42,637	35,100	2,073
Securities, commodities, and financial services sales agents	75.40	67.31	2,908	2,885	38.6	151,224	149,999	2,006
Sales representatives, wholesale and manufacturing	28.00	25.48	1,146	1,058	40.9	59,578	54,999	2,128
Sales representatives, wholesale and manufacturing, technical and scientific products	31.67	27.22	1,267	1,089	40.0	65,873	56,613	2,080
Sales representatives, wholesale and manufacturing, except technical and scientific products	26.69	25.11	1,101	1,004	41.3	57,251	52,233	2,145
Miscellaneous sales and related workers	24.45	17.95	977	713	40.0	50,802	37,050	2,077
Office and administrative support occupations	18.60	17.50	726	684	39.1	37,638	35,464	2,023
First-line supervisors/managers of office and administrative support workers	28.18	26.38	1,104	1,035	39.2	57,427	53,830	2,038

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations –Continued								
Switchboard operators, including answering service	\$14.71	\$14.65	\$562	\$549	38.2	\$29,202	\$28,568	1,986
Financial clerks	17.77	16.58	693	658	39.0	35,978	34,191	2,025
Bill and account collectors	16.15	15.87	644	635	39.9	33,473	32,999	2,073
Billing and posting clerks and machine operators	16.86	16.50	664	658	39.4	34,532	34,191	2,048
Bookkeeping, accounting, and auditing clerks	20.21	18.14	777	725	38.5	40,300	37,701	1,994
Payroll and timekeeping clerks	20.43	21.38	800	847	39.2	41,597	44,044	2,036
Tellers	13.95	13.18	545	508	39.1	28,331	26,404	2,031
Brokerage clerks	19.84	18.97	778	759	39.2	40,465	39,466	2,040
Customer service representatives	17.49	16.58	690	654	39.4	35,883	34,008	2,051
File clerks	13.86	14.00	532	560	38.4	27,658	29,120	1,995
Loan interviewers and clerks	18.43	17.43	724	697	39.3	37,674	36,254	2,045
Receptionists and information clerks	15.13	14.87	584	565	38.6	30,370	29,390	2,007
Reservation and transportation ticket agents and travel clerks ...	17.81	19.19	699	766	39.3	36,354	39,832	2,041
Dispatchers	21.05	20.47	828	792	39.3	43,056	41,200	2,045
Police, fire, and ambulance dispatchers	22.53	20.92	865	812	38.4	44,975	42,245	1,996
Dispatchers, except police, fire, and ambulance	20.05	17.29	802	692	40.0	41,699	35,972	2,080
Production, planning, and expediting clerks	19.31	18.95	769	766	39.8	39,993	39,811	2,072
Shipping, receiving, and traffic clerks	16.03	14.49	638	580	39.8	33,181	30,139	2,070
Stock clerks and order fillers	14.26	13.38	565	535	39.6	29,368	27,830	2,060
Secretaries and administrative assistants	20.94	19.60	811	770	38.8	41,867	39,645	1,999
Executive secretaries and administrative assistants	24.11	23.64	938	904	38.9	48,761	47,022	2,023
Legal secretaries	26.09	28.03	1,025	1,121	39.3	53,319	58,300	2,044
Medical secretaries	17.73	18.00	697	720	39.3	36,220	37,440	2,043

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations –Continued								
Secretaries, except legal, medical, and executive	\$18.61	\$18.05	\$705	\$700	37.9	\$35,640	\$35,199	1,915
Data entry and information processing workers	15.42	15.00	592	594	38.4	30,796	30,908	1,998
Data entry keyers	14.34	14.46	564	578	39.3	29,321	30,081	2,045
Word processors and typists	16.95	17.56	631	653	37.2	32,789	33,976	1,934
Insurance claims and policy processing clerks	18.66	17.08	725	683	38.8	37,696	35,516	2,020
Mail clerks and mail machine operators, except postal service	16.32	16.03	640	641	39.2	33,256	33,332	2,038
Office clerks, general	18.30	18.13	713	720	39.0	36,459	37,268	1,993
Construction and extraction occupations	26.01	25.19	1,037	1,000	39.9	53,205	51,129	2,045
First-line supervisors/managers of construction trades and extraction workers	30.06	29.47	1,204	1,179	40.1	62,605	61,298	2,083
Carpenters	25.08	25.00	1,003	1,000	40.0	52,161	52,000	2,080
Construction laborers	21.58	19.00	863	760	40.0	41,258	39,520	1,912
Construction equipment operators	25.85	22.00	1,034	880	40.0	52,334	45,613	2,025
Operating engineers and other construction equipment operators	29.20	28.85	1,168	1,154	40.0	58,061	50,544	1,988
Electricians	26.00	24.98	1,040	999	40.0	54,071	51,958	2,080
Pipelayers, plumbers, pipefitters, and steamfitters	28.67	26.00	1,142	1,040	39.8	59,398	54,080	2,072
Plumbers, pipefitters, and steamfitters	29.91	28.00	1,191	1,120	39.8	61,954	58,240	2,071
Helpers, construction trades ..	20.19	18.80	802	752	39.7	41,684	39,096	2,065
Construction and building inspectors	30.43	29.43	1,188	1,104	39.0	61,775	57,385	2,030
Installation, maintenance, and repair occupations	22.20	20.75	902	832	40.6	46,881	43,285	2,112

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations –Continued								
First-line supervisors/managers of mechanics, installers, and repairers	\$30.82	\$29.75	\$1,293	\$1,160	41.9	\$67,219	\$60,320	2,181
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers	24.06	24.25	962	970	40.0	50,036	50,440	2,080
Aircraft mechanics and service technicians	33.45	34.70	1,338	1,388	40.0	69,581	72,176	2,080
Automotive technicians and repairers	18.60	18.86	777	760	41.8	40,420	39,520	2,173
Automotive service technicians and mechanics	18.18	17.28	762	754	41.9	39,633	39,220	2,180
Bus and truck mechanics and diesel engine specialists ...	19.27	19.15	771	766	40.0	40,091	39,832	2,080
Heating, air conditioning, and refrigeration mechanics and installers	24.43	22.67	977	907	40.0	50,823	47,154	2,080
Industrial machinery installation, repair, and maintenance workers	19.91	19.40	791	753	39.8	41,155	39,137	2,067
Industrial machinery mechanics	22.60	20.81	904	832	40.0	47,010	43,285	2,080
Maintenance and repair workers, general	20.17	19.20	800	743	39.7	41,604	38,661	2,063
Maintenance workers, machinery	14.77	13.10	591	524	40.0	30,720	27,240	2,080
Line installers and repairers ...	28.36	30.28	1,134	1,211	40.0	58,983	62,989	2,080
Telecommunications line installers and repairers	27.32	23.61	1,093	944	40.0	56,833	49,100	2,080
Miscellaneous installation, maintenance, and repair workers	21.33	20.42	853	817	40.0	44,362	42,474	2,080
Production occupations	16.45	15.10	656	604	39.9	33,546	31,221	2,039

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
–Continued								
First-line supervisors/managers of production and operating workers	\$24.29	\$24.04	\$966	\$962	39.8	\$49,605	\$49,999	2,042
Electrical, electronics, and electromechanical assemblers	14.47	13.75	579	550	40.0	30,106	28,600	2,080
Electrical and electronic equipment assemblers ..	15.40	13.05	616	522	40.0	32,023	27,152	2,080
Miscellaneous assemblers and fabricators	13.26	12.74	529	510	39.9	27,511	26,508	2,074
Butchers and other meat, poultry, and fish processing workers	15.79	15.10	632	604	40.0	32,849	31,408	2,080
Butchers and meat cutters ..	16.22	15.63	649	625	40.0	33,739	32,510	2,080
Computer control programmers and operators	21.11	20.49	844	820	40.0	43,909	42,619	2,080
Computer-controlled machine tool operators, metal and plastic	21.11	20.49	844	820	40.0	43,909	42,619	2,080
Machine tool cutting setters, operators, and tenders, metal and plastic	17.67	16.62	701	658	39.7	36,431	34,195	2,062
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic	16.20	15.62	637	622	39.3	33,137	32,365	2,046
Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders, metal and plastic	17.48	16.33	699	653	40.0	36,363	33,960	2,080
Lathe and turning machine tool setters, operators, and tenders, metal and plastic	17.05	16.75	669	670	39.3	34,809	34,840	2,041
Machinists	21.05	19.57	842	783	40.0	43,788	40,701	2,080

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
–Continued								
Molders and molding machine setters, operators, and tenders, metal and plastic	\$14.23	\$12.19	\$569	\$488	40.0	\$29,596	\$25,355	2,080
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic	14.23	12.19	569	488	40.0	29,596	25,355	2,080
Multiple machine tool setters, operators, and tenders, metal and plastic	16.41	16.40	654	656	39.8	33,991	34,112	2,071
Welding, soldering, and brazing workers	18.45	17.85	738	714	40.0	38,372	37,128	2,080
Welders, cutters, solderers, and brazers	20.96	21.50	839	860	40.0	43,606	44,714	2,080
Miscellaneous metalworkers and plastic workers	15.44	14.25	618	570	40.0	32,117	29,640	2,080
Printers	16.07	14.72	640	610	39.8	33,293	31,720	2,072
Printing machine operators	14.91	11.91	595	477	39.9	30,932	24,779	2,074
Laundry and dry-cleaning workers	12.30	13.10	492	524	40.0	25,594	27,248	2,080
Textile machine setters, operators, and tenders	12.67	12.17	507	487	40.0	26,344	25,318	2,080
Cutting workers	17.63	16.51	705	660	40.0	36,661	34,341	2,080
Inspectors, testers, sorters, samplers, and weighers	17.60	16.20	708	648	40.2	36,827	33,696	2,093
Packaging and filling machine operators and tenders	12.64	12.50	505	500	40.0	26,285	26,000	2,080
Painting workers	15.58	13.82	623	553	40.0	32,402	28,750	2,080
Miscellaneous production workers	12.70	10.22	507	409	39.9	22,698	17,160	1,787
Transportation and material moving occupations	17.60	17.26	689	672	39.1	35,362	34,588	2,009
Bus drivers	19.91	22.00	742	880	37.3	35,088	38,958	1,762
Driver/sales workers and truck drivers	19.65	19.07	792	773	40.3	40,946	40,186	2,084
Truck drivers, heavy and tractor-trailer	19.96	19.07	807	773	40.4	41,583	40,186	2,083

See footnotes at end of table.

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations								
–Continued								
Truck drivers, light or delivery services	\$17.96	\$18.43	\$733	\$711	40.8	\$38,117	\$36,962	2,122
Dredge, excavating, and loading machine operators	27.89	21.92	1,116	877	40.0	58,016	45,594	2,080
Excavating and loading machine and dragline operators	27.89	21.92	1,116	877	40.0	58,016	45,594	2,080
Industrial truck and tractor operators	18.15	18.37	726	735	40.0	37,761	38,210	2,080
Laborers and material movers, hand	12.74	12.25	509	494	39.9	25,969	24,960	2,039
Laborers and freight, stock, and material movers, hand	13.50	13.34	541	540	40.1	27,310	27,608	2,023
Machine feeders and offbearers	11.62	8.28	465	331	40.0	24,169	17,218	2,080
Packers and packagers, hand	11.27	11.00	449	440	39.8	23,327	22,880	2,070

¹ Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

² The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

³ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

⁴ Mean weekly earnings are based on the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings

distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

⁵ Mean annual earnings are based on the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$25.76	\$20.14	\$1,016	\$800	39.4	\$52,072	\$41,163	2,021
Management occupations	45.37	39.89	1,808	1,600	39.8	94,005	83,200	2,072
Chief executives	73.23	46.04	3,174	1,727	43.3	165,071	89,782	2,254
General and operations managers	59.38	50.53	2,428	2,021	40.9	126,235	105,100	2,126
Marketing and sales managers	46.67	42.17	1,874	1,687	40.1	97,433	87,722	2,088
Marketing managers	49.79	45.13	2,024	1,827	40.7	105,249	95,000	2,114
Sales managers	41.58	42.17	1,636	1,621	39.3	85,081	84,295	2,046
Administrative services managers	34.32	35.91	1,393	1,437	40.6	72,448	74,699	2,111
Computer and information systems managers	56.89	53.41	2,242	2,136	39.4	116,585	111,091	2,049
Financial managers	46.84	42.57	1,869	1,702	39.9	97,182	88,518	2,075
Human resources managers ...	42.34	38.70	1,697	1,555	40.1	88,224	80,850	2,084
Compensation and benefits managers	35.94	32.70	1,493	1,472	41.5	77,632	76,518	2,160
Training and development managers	52.16	53.99	2,050	2,025	39.3	106,622	105,281	2,044
Industrial production managers	41.21	35.37	1,682	1,415	40.8	87,452	73,570	2,122
Purchasing managers	39.23	31.25	1,538	1,250	39.2	79,978	65,000	2,039
Transportation, storage, and distribution managers	31.37	32.19	1,244	1,287	39.7	64,690	66,949	2,062
Construction managers	37.82	39.54	1,526	1,582	40.3	79,331	82,243	2,097
Education administrators	42.71	38.25	1,547	1,471	36.2	80,402	76,475	1,882
Education administrators, postsecondary	46.37	42.02	1,663	1,584	35.9	86,457	82,342	1,865
Engineering managers	50.21	48.03	2,008	1,921	40.0	104,439	99,900	2,080
Medical and health services managers	41.11	38.23	1,625	1,478	39.5	84,480	76,877	2,055
Social and community service managers	29.98	32.50	1,192	1,300	39.8	61,971	67,600	2,067
Business and financial operations occupations	33.31	29.56	1,333	1,161	40.0	69,340	60,355	2,082
Buyers and purchasing agents	29.99	28.22	1,209	1,161	40.3	62,855	60,355	2,096
Wholesale and retail buyers, except farm products	23.72	20.00	963	900	40.6	50,095	46,800	2,112
Purchasing agents, except wholesale, retail, and farm products	33.17	29.85	1,332	1,226	40.2	69,265	63,772	2,088

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial operations occupations –Continued								
Claims adjusters, appraisers, examiners, and investigators	\$29.77	\$29.31	\$1,156	\$1,149	38.8	\$60,103	\$59,768	2,019
Claims adjusters, examiners, and investigators	29.74	29.31	1,158	1,149	38.9	60,204	59,768	2,024
Compliance officers, except agriculture, construction, health and safety, and transportation	26.01	25.39	1,035	1,016	39.8	53,838	52,807	2,070
Cost estimators	28.72	25.00	1,149	1,000	40.0	59,732	52,000	2,080
Human resources, training, and labor relations specialists	28.59	24.72	1,093	968	38.2	56,851	50,336	1,988
Compensation, benefits, and job analysis specialists	29.93	24.20	1,187	968	39.6	61,699	50,336	2,062
Training and development specialists	32.46	32.21	1,300	1,208	40.0	67,587	62,810	2,082
Management analysts	44.36	40.71	1,870	1,508	42.2	97,241	78,412	2,192
Accountants and auditors	29.28	26.49	1,135	1,042	38.7	58,994	54,208	2,015
Financial analysts and advisors	42.87	33.67	1,784	1,447	41.6	92,755	75,234	2,163
Financial analysts	44.30	36.98	1,894	1,518	42.8	98,509	78,934	2,224
Insurance underwriters	49.90	40.03	1,906	1,444	38.2	99,109	75,095	1,986
Computer and mathematical science occupations	41.49	41.83	1,646	1,635	39.7	85,332	85,001	2,057
Computer programmers	35.81	35.40	1,416	1,416	39.6	73,654	73,636	2,057
Computer software engineers	50.93	47.90	2,030	1,885	39.9	105,576	98,000	2,073
Computer software engineers, applications	52.04	47.36	2,090	1,885	40.2	108,684	98,000	2,089
Computer software engineers, systems software	49.96	47.94	1,979	1,889	39.6	102,886	98,241	2,060
Computer support specialists	32.95	27.89	1,306	1,115	39.6	67,894	58,001	2,061
Computer systems analysts	42.79	41.79	1,705	1,626	39.9	88,677	84,577	2,072
Network and computer systems administrators	34.54	34.83	1,379	1,393	39.9	71,723	72,451	2,077

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Computer and mathematical science occupations –Continued								
Network systems and data communications analysts	\$33.40	\$29.72	\$1,325	\$1,327	39.7	\$68,908	\$68,994	2,063
Actuaries	49.03	52.05	1,895	1,952	38.6	98,542	101,498	2,010
Architecture and engineering occupations	38.70	36.93	1,571	1,500	40.6	81,669	78,000	2,111
Architects, except naval	26.76	25.49	1,108	996	41.4	57,639	51,813	2,154
Architects, except landscape and naval	26.15	25.00	1,066	868	40.8	55,422	45,144	2,119
Engineers	46.21	43.92	1,879	1,835	40.7	97,715	95,399	2,114
Aerospace engineers	51.97	47.97	2,151	2,001	41.4	111,827	104,037	2,152
Electrical and electronics engineers	45.71	46.70	1,849	1,868	40.4	96,136	97,128	2,103
Electrical engineers	43.05	44.07	1,776	1,868	41.2	92,336	97,128	2,145
Electronics engineers, except computer	47.25	48.23	1,890	1,929	40.0	98,273	100,316	2,080
Industrial engineers, including health and safety	40.63	37.65	1,649	1,539	40.6	85,759	80,018	2,111
Industrial engineers	41.40	38.10	1,687	1,647	40.8	87,734	85,627	2,119
Mechanical engineers	42.86	43.60	1,763	1,850	41.1	91,661	96,197	2,139
Drafters	25.65	27.78	1,026	1,111	40.0	53,361	57,782	2,080
Engineering technicians, except drafters	29.53	29.47	1,187	1,179	40.2	61,703	61,289	2,090
Electrical and electronic engineering technicians	31.40	36.73	1,259	1,469	40.1	65,483	76,398	2,086
Mechanical engineering technicians	30.30	31.27	1,212	1,251	40.0	63,022	65,040	2,080
Life, physical, and social science occupations	36.76	31.97	1,467	1,279	39.9	76,117	65,903	2,070
Life scientists	49.05	38.43	1,948	1,537	39.7	101,304	79,943	2,065
Biological scientists	44.40	42.07	1,756	1,683	39.5	91,299	87,499	2,056
Physical scientists	37.30	31.97	1,508	1,279	40.4	78,436	66,498	2,103
Chemists and materials scientists	46.09	46.21	1,883	2,080	40.9	97,928	108,136	2,125
Chemists	43.69	31.97	1,736	1,279	39.7	90,278	66,498	2,067
Community and social services occupations	17.02	15.05	661	580	38.8	34,140	29,710	2,006

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Community and social services occupations –Continued								
Counselors	\$17.66	\$13.50	\$698	\$560	39.5	\$35,967	\$29,120	2,037
Educational, vocational, and school counselors ..	24.88	20.82	960	776	38.6	48,217	40,348	1,938
Social workers	19.39	18.69	743	707	38.3	38,265	36,788	1,974
Child, family, and school social workers	19.66	19.45	744	707	37.8	37,581	36,788	1,911
Medical and public health social workers	23.94	24.48	958	979	40.0	49,803	50,918	2,080
Mental health and substance abuse social workers	18.99	18.47	759	739	40.0	39,489	38,418	2,080
Miscellaneous community and social service specialists	13.08	11.14	508	442	38.8	26,412	22,963	2,019
Social and human service assistants	12.07	11.04	467	433	38.7	24,295	22,506	2,012
Legal occupations	47.14	31.25	1,861	1,188	39.5	96,767	61,801	2,053
Lawyers	62.67	62.77	2,507	2,511	40.0	130,345	130,564	2,080
Paralegals and legal assistants	22.65	22.16	885	887	39.1	46,030	46,099	2,032
Education, training, and library occupations	33.18	26.61	1,231	998	37.1	54,144	43,000	1,632
Postsecondary teachers	54.74	49.97	2,016	1,962	36.8	83,469	77,952	1,525
Math and computer teachers, postsecondary	52.74	48.70	1,886	1,783	35.8	70,391	58,441	1,335
Mathematical science teachers, postsecondary	53.14	47.20	1,910	1,826	35.9	70,570	46,003	1,328
Physical sciences teachers, postsecondary	67.51	58.06	2,611	2,322	38.7	117,691	120,000	1,743
Social sciences teachers, postsecondary	59.49	50.79	2,202	2,032	37.0	95,989	101,999	1,614
Arts, communications, and humanities teachers, postsecondary	51.57	35.89	1,817	1,302	35.2	67,829	47,406	1,315
Miscellaneous postsecondary teachers	43.75	42.55	1,610	1,553	36.8	65,441	59,599	1,496

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations –Continued								
Primary, secondary, and special education school teachers	\$24.02	\$19.16	\$897	\$756	37.4	\$39,270	\$34,984	1,635
Preschool and kindergarten teachers	15.09	13.37	568	526	37.6	28,793	27,810	1,908
Preschool teachers, except special education	14.62	13.37	551	500	37.7	28,187	26,000	1,928
Elementary and middle school teachers	33.00	27.68	1,225	998	37.1	45,727	38,556	1,385
Elementary school teachers, except special education	31.90	27.68	1,189	998	37.3	44,455	35,848	1,393
Secondary school teachers	35.45	36.10	1,316	1,316	37.1	49,664	50,000	1,401
Secondary school teachers, except special and vocational education	35.45	36.10	1,316	1,316	37.1	49,664	50,000	1,401
Teacher assistants	12.03	12.00	463	457	38.5	23,271	23,400	1,934
Arts, design, entertainment, sports, and media occupations	28.13	27.57	1,103	1,066	39.2	57,301	55,451	2,037
Designers	28.61	31.25	1,125	1,209	39.3	58,523	62,880	2,045
Athletes, coaches, umpires, and related workers	34.53	34.97	1,230	1,233	35.6	60,261	57,833	1,745
Coaches and scouts	34.53	34.97	1,230	1,233	35.6	60,261	57,833	1,745
Public relations specialists	27.87	31.71	1,086	1,216	39.0	56,484	63,215	2,026
Writers and editors	38.32	36.06	1,500	1,399	39.1	78,001	72,758	2,036
Editors	37.36	36.06	1,458	1,374	39.0	75,823	71,454	2,029
Healthcare practitioner and technical occupations	37.18	31.50	1,440	1,218	38.7	74,829	63,328	2,012
Pharmacists	51.87	52.53	2,053	2,101	39.6	106,749	109,262	2,058
Physicians and surgeons	69.34	70.00	2,737	2,800	39.5	142,314	145,600	2,053
Registered nurses	37.59	36.03	1,416	1,330	37.7	73,625	69,160	1,958
Therapists	32.97	33.18	1,302	1,288	39.5	67,701	67,001	2,053
Physical therapists	33.24	33.19	1,319	1,328	39.7	68,581	69,039	2,063

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations –Continued								
Clinical laboratory technologists and technicians	\$24.85	\$24.16	\$976	\$932	39.3	\$50,754	\$48,464	2,042
Medical and clinical laboratory technologists	27.37	27.67	1,095	1,107	40.0	56,921	57,554	2,080
Medical and clinical laboratory technicians ..	21.27	19.10	814	760	38.3	42,349	39,499	1,991
Radiologic technologists and technicians	32.03	33.88	1,279	1,355	39.9	66,508	70,470	2,077
Health diagnosing and treating practitioner support technicians	18.94	17.28	740	690	39.1	38,467	35,880	2,031
Pharmacy technicians	15.17	15.75	592	566	39.1	30,806	29,453	2,031
Licensed practical and licensed vocational nurses	25.44	25.32	993	981	39.0	51,623	51,008	2,029
Medical records and health information technicians ...	17.62	17.45	676	628	38.4	35,162	32,656	1,996
Healthcare support occupations	14.37	13.83	554	536	38.5	28,800	27,851	2,004
Nursing, psychiatric, and home health aides	13.39	13.00	515	500	38.5	26,786	26,000	2,000
Home health aides	11.56	10.75	435	412	37.7	22,643	21,424	1,959
Nursing aides, orderlies, and attendants	14.13	13.64	545	535	38.6	28,353	27,810	2,007
Miscellaneous healthcare support occupations	16.74	15.97	648	629	38.7	33,700	32,718	2,014
Medical assistants	15.99	15.30	625	600	39.1	32,520	31,200	2,033
Medical transcriptionists ...	15.64	14.43	601	568	38.4	31,228	29,536	1,997
Protective service occupations	15.14	14.77	602	591	39.8	29,226	30,711	1,931
Security guards and gaming surveillance officers	16.13	14.50	642	580	39.8	33,392	30,139	2,071
Security guards	16.13	14.50	642	580	39.8	33,392	30,139	2,071
Miscellaneous protective service workers	12.48	10.00	491	400	39.4	19,090	15,700	1,530
Food preparation and serving related occupations	12.14	10.71	466	400	38.3	23,608	20,800	1,944

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations								
–Continued								
First-line supervisors/managers, food preparation and serving workers	\$22.28	\$19.42	\$912	\$777	40.9	\$46,487	\$40,383	2,086
First-line supervisors/managers of food preparation and serving workers	20.59	19.42	845	777	41.0	42,942	40,241	2,086
Cooks	12.38	12.45	481	478	38.8	24,832	24,856	2,005
Cooks, institution and cafeteria	15.09	14.64	576	576	38.1	29,012	29,931	1,922
Cooks, restaurant	12.67	13.00	488	480	38.5	25,379	24,960	2,004
Food preparation workers	15.16	15.61	606	624	40.0	31,526	32,460	2,080
Food service, tipped	8.95	9.00	317	280	35.5	16,243	14,560	1,814
Bartenders	8.74	9.23	282	279	32.2	14,649	14,485	1,675
Waiters and waitresses	9.59	6.60	366	275	38.2	18,696	14,768	1,949
Dining room and cafeteria attendants and bartender helpers	8.35	9.00	–	–	–	–	–	–
Fast food and counter workers	10.04	9.65	378	350	37.6	18,528	18,200	1,845
Combined food preparation and serving workers, including fast food	10.42	9.00	394	358	37.8	19,598	18,200	1,881
Counter attendants, cafeteria, food concession, and coffee shop	9.75	9.75	365	350	37.4	17,744	18,200	1,819
Dishwashers	9.07	9.00	363	360	40.0	18,874	18,720	2,080
Building and grounds cleaning and maintenance occupations	13.68	13.00	533	500	39.0	24,490	22,622	1,790
First-line supervisors/managers, building and grounds cleaning and maintenance workers	19.54	20.64	773	824	39.5	40,177	42,842	2,056

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Building and grounds cleaning and maintenance occupations –Continued								
First-line supervisors/managers of housekeeping and janitorial workers	\$17.61	\$17.50	\$693	\$700	39.4	\$36,058	\$36,400	2,048
Building cleaning workers	12.52	12.14	494	480	39.5	25,688	24,960	2,052
Janitors and cleaners, except maids and housekeeping cleaners	13.86	13.50	548	533	39.5	28,489	27,714	2,055
Maids and housekeeping cleaners	10.43	10.00	411	400	39.4	21,359	20,800	2,048
Personal care and service occupations	16.55	11.00	603	440	36.4	29,599	22,888	1,788
Child care workers	11.04	11.00	439	440	39.8	22,770	22,888	2,062
Sales and related occupations	21.43	17.13	858	695	40.0	44,477	36,115	2,075
First-line supervisors/managers, sales workers	20.69	18.57	850	763	41.1	44,177	39,666	2,135
First-line supervisors/managers of retail sales workers ..	20.48	18.21	844	743	41.2	43,878	38,626	2,143
First-line supervisors/managers of non-retail sales workers	22.30	22.14	892	885	40.0	46,390	46,041	2,080
Retail sales workers	13.84	12.00	548	480	39.6	28,292	24,960	2,044
Cashiers, all workers	10.77	10.75	423	420	39.3	21,880	21,840	2,032
Cashiers	10.77	10.75	423	420	39.3	21,880	21,840	2,032
Counter and rental clerks and parts salespersons ..	16.88	16.00	675	640	40.0	35,104	33,280	2,080
Counter and rental clerks	14.37	12.00	575	480	40.0	29,888	24,960	2,080
Parts salespersons	18.80	16.00	752	640	40.0	39,095	33,280	2,080
Retail salespersons	14.42	13.00	573	510	39.7	29,400	26,208	2,038
Insurance sales agents	20.57	16.88	820	675	39.9	42,637	35,100	2,073
Securities, commodities, and financial services sales agents	75.40	67.31	2,908	2,885	38.6	151,224	149,999	2,006

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations –Continued								
Sales representatives, wholesale and manufacturing	\$28.00	\$25.48	\$1,146	\$1,058	40.9	\$59,578	\$54,999	2,128
Sales representatives, wholesale and manufacturing, technical and scientific products	31.67	27.22	1,267	1,089	40.0	65,873	56,613	2,080
Sales representatives, wholesale and manufacturing, except technical and scientific products	26.69	25.11	1,101	1,004	41.3	57,251	52,233	2,145
Miscellaneous sales and related workers	24.45	17.95	977	713	40.0	50,802	37,050	2,077
Office and administrative support occupations	18.30	17.06	719	677	39.3	37,296	35,199	2,038
First-line supervisors/managers of office and administrative support workers	28.20	26.38	1,115	1,035	39.6	57,991	53,830	2,057
Financial clerks	17.62	16.50	691	658	39.2	35,952	34,191	2,040
Bill and account collectors Billing and posting clerks and machine operators	16.10	15.60	644	624	40.0	33,493	32,448	2,080
Bookkeeping, accounting, and auditing clerks	16.91	16.50	668	658	39.5	34,711	34,191	2,052
Payroll and timekeeping clerks	20.19	17.99	789	725	39.1	41,010	37,701	2,032
Tellers	20.43	21.38	800	855	39.1	41,585	44,462	2,036
Brokerage clerks	13.74	13.18	537	501	39.1	27,943	26,033	2,034
Customer service representatives	19.84	18.97	778	759	39.2	40,465	39,466	2,040
File clerks	17.33	16.53	683	651	39.4	35,533	33,827	2,051
Loan interviewers and clerks	13.29	14.00	507	560	38.2	26,356	29,120	1,984
Receptionists and information clerks	18.43	17.43	724	697	39.3	37,674	36,254	2,045
Reservation and transportation ticket agents and travel clerks ...	14.60	14.13	567	558	38.8	29,500	29,016	2,020
	17.81	19.19	699	766	39.3	36,354	39,832	2,041

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations –Continued								
Dispatchers	\$18.48	\$17.29	\$739	\$692	40.0	\$38,442	\$35,972	2,080
Dispatchers, except police, fire, and ambulance	18.24	15.87	730	635	40.0	37,945	33,001	2,080
Production, planning, and expediting clerks	19.31	18.95	769	766	39.8	39,993	39,811	2,072
Shipping, receiving, and traffic clerks	16.03	14.49	638	580	39.8	33,181	30,139	2,070
Stock clerks and order fillers	14.03	13.03	558	521	39.8	29,006	27,102	2,067
Secretaries and administrative assistants	20.88	19.42	813	769	39.0	42,154	39,642	2,019
Executive secretaries and administrative assistants	24.69	24.11	963	946	39.0	50,097	49,171	2,029
Legal secretaries	25.68	27.40	1,014	1,065	39.5	52,741	55,359	2,054
Medical secretaries	17.71	18.00	696	720	39.3	36,180	37,440	2,043
Secretaries, except legal, medical, and executive	18.18	17.93	693	677	38.1	35,541	35,199	1,955
Data entry and information processing workers	14.58	14.46	573	578	39.3	29,776	30,081	2,042
Data entry keyers	14.04	14.00	554	560	39.4	28,793	29,120	2,051
Insurance claims and policy processing clerks	18.66	17.08	725	683	38.8	37,696	35,516	2,020
Mail clerks and mail machine operators, except postal service	16.32	16.03	640	641	39.2	33,256	33,332	2,038
Office clerks, general	18.07	18.13	709	710	39.2	36,233	36,920	2,005
Construction and extraction occupations	26.15	25.50	1,044	1,020	39.9	53,480	52,000	2,045
First-line supervisors/managers of construction trades and extraction workers	30.93	29.47	1,240	1,179	40.1	64,490	61,298	2,085
Carpenters	25.13	23.00	1,005	920	40.0	52,261	47,840	2,080
Construction laborers	21.58	19.00	863	760	40.0	41,258	39,520	1,912
Construction equipment operators	26.56	23.40	1,062	936	40.0	53,518	45,613	2,015
Operating engineers and other construction equipment operators	29.20	28.85	1,168	1,154	40.0	58,061	50,544	1,988

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations –Continued								
Electricians	\$25.73	\$24.98	\$1,029	\$999	40.0	\$53,529	\$51,958	2,080
Pipelayers, plumbers, pipefitters, and steamfitters	28.89	28.00	1,155	1,120	40.0	60,053	58,240	2,079
Plumbers, pipefitters, and steamfitters	30.22	28.00	1,208	1,120	40.0	62,823	58,240	2,079
Helpers, construction trades ..	19.59	15.19	783	608	40.0	40,740	31,597	2,080
Installation, maintenance, and repair occupations	22.15	20.75	902	832	40.7	46,886	43,285	2,117
First-line supervisors/managers of mechanics, installers, and repairers	32.46	31.73	1,372	1,231	42.3	71,334	64,000	2,198
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers	23.51	24.25	941	970	40.0	48,911	50,440	2,080
Aircraft mechanics and service technicians	33.45	34.70	1,338	1,388	40.0	69,581	72,176	2,080
Automotive technicians and repairers	18.53	18.00	775	754	41.8	40,319	39,220	2,176
Automotive service technicians and mechanics	18.08	16.00	759	720	42.0	39,489	37,440	2,184
Bus and truck mechanics and diesel engine specialists ...	19.05	19.15	762	766	40.0	39,626	39,832	2,080
Heating, air conditioning, and refrigeration mechanics and installers	24.43	22.67	977	907	40.0	50,823	47,154	2,080
Industrial machinery installation, repair, and maintenance workers	19.74	19.74	786	753	39.8	40,866	39,137	2,071
Industrial machinery mechanics	22.60	20.81	904	832	40.0	47,010	43,285	2,080
Maintenance and repair workers, general	19.99	19.24	794	743	39.7	41,314	38,661	2,067
Maintenance workers, machinery	14.77	13.10	591	524	40.0	30,720	27,240	2,080
Line installers and repairers ...	28.26	30.28	1,130	1,211	40.0	58,776	62,989	2,080

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations –Continued								
Telecommunications line installers and repairers	\$27.44	\$30.28	\$1,097	\$1,211	40.0	\$57,065	\$62,989	2,080
Miscellaneous installation, maintenance, and repair workers	17.86	15.09	715	604	40.0	37,156	31,387	2,080
Production occupations	16.36	15.10	653	604	39.9	33,349	31,221	2,039
First-line supervisors/managers of production and operating workers	23.65	22.58	941	937	39.8	48,258	46,155	2,040
Electrical, electronics, and electromechanical assemblers	14.47	13.75	579	550	40.0	30,106	28,600	2,080
Electrical and electronic equipment assemblers ..	15.40	13.05	616	522	40.0	32,023	27,152	2,080
Miscellaneous assemblers and fabricators	13.26	12.74	529	510	39.9	27,511	26,508	2,074
Butchers and other meat, poultry, and fish processing workers	15.79	15.10	632	604	40.0	32,849	31,408	2,080
Butchers and meat cutters ..	16.22	15.63	649	625	40.0	33,739	32,510	2,080
Computer control programmers and operators	21.11	20.49	844	820	40.0	43,909	42,619	2,080
Computer-controlled machine tool operators, metal and plastic	21.11	20.49	844	820	40.0	43,909	42,619	2,080
Machine tool cutting setters, operators, and tenders, metal and plastic	17.67	16.62	701	658	39.7	36,431	34,195	2,062
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic	16.20	15.62	637	622	39.3	33,137	32,365	2,046
Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders, metal and plastic	17.48	16.33	699	653	40.0	36,363	33,960	2,080

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
–Continued								
Lathe and turning machine tool setters, operators, and tenders, metal and plastic	\$17.05	\$16.75	\$669	\$670	39.3	\$34,809	\$34,840	2,041
Machinists	21.05	19.57	842	783	40.0	43,788	40,701	2,080
Molders and molding machine setters, operators, and tenders, metal and plastic	14.23	12.19	569	488	40.0	29,596	25,355	2,080
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic	14.23	12.19	569	488	40.0	29,596	25,355	2,080
Multiple machine tool setters, operators, and tenders, metal and plastic	16.41	16.40	654	656	39.8	33,991	34,112	2,071
Welding, soldering, and brazing workers	18.45	17.85	738	714	40.0	38,372	37,128	2,080
Welders, cutters, solderers, and brazers	20.96	21.50	839	860	40.0	43,606	44,714	2,080
Miscellaneous metalworkers and plastic workers	15.44	14.25	618	570	40.0	32,117	29,640	2,080
Printers	16.07	14.72	640	610	39.8	33,293	31,720	2,072
Printing machine operators	14.91	11.91	595	477	39.9	30,932	24,779	2,074
Laundry and dry-cleaning workers	12.10	11.65	484	466	40.0	25,166	24,232	2,080
Textile machine setters, operators, and tenders	12.67	12.17	507	487	40.0	26,344	25,318	2,080
Cutting workers	17.63	16.51	705	660	40.0	36,661	34,341	2,080
Inspectors, testers, sorters, samplers, and weighers	17.60	16.20	708	648	40.2	36,827	33,696	2,093
Packaging and filling machine operators and tenders	12.64	12.50	505	500	40.0	26,285	26,000	2,080
Painting workers	15.58	13.82	623	553	40.0	32,402	28,750	2,080
Miscellaneous production workers	12.70	10.22	507	409	39.9	22,698	17,160	1,787
Transportation and material moving occupations	17.39	17.00	682	660	39.2	35,166	34,010	2,023

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations –Continued								
Driver/sales workers and truck drivers	\$19.67	\$19.24	\$793	\$773	40.3	\$41,168	\$40,186	2,093
Truck drivers, heavy and tractor-trailer	20.00	19.50	809	773	40.4	41,951	40,186	2,097
Truck drivers, light or delivery services	17.96	18.43	733	711	40.8	38,117	36,962	2,122
Industrial truck and tractor operators	18.15	18.37	726	735	40.0	37,761	38,210	2,080
Laborers and material movers, hand	12.48	12.00	498	486	39.9	25,430	24,960	2,038
Laborers and freight, stock, and material movers, hand	13.11	13.27	525	531	40.1	26,501	27,608	2,021
Machine feeders and offbearers	11.62	8.28	465	331	40.0	24,169	17,218	2,080
Packers and packagers, hand	11.27	11.00	449	440	39.8	23,327	22,880	2,070

¹ Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

² The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

³ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

⁴ Mean weekly earnings are based on the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings

distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

⁵ Mean annual earnings are based on the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 13 Full-time¹ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$31.01	\$27.28	\$1,159	\$1,055	37.4	\$52,630	\$51,500	1,697
Management occupations	40.32	36.78	1,574	1,471	39.0	80,233	76,775	1,990
Education administrators	49.07	47.69	1,908	1,898	38.9	93,273	92,999	1,901
Education administrators, elementary and secondary school	53.13	52.67	2,089	1,994	39.3	99,281	97,155	1,869
Education administrators, postsecondary	41.15	29.30	1,549	1,054	37.6	80,533	54,828	1,957
Medical and health services managers	45.46	35.10	1,725	1,404	37.9	89,696	73,000	1,973
Business and financial operations occupations	30.07	29.00	1,163	1,118	38.7	60,129	58,122	2,000
Accountants and auditors	27.93	25.68	1,052	963	37.6	54,680	50,076	1,958
Computer and mathematical science occupations	30.49	32.50	1,168	1,238	38.3	60,722	64,359	1,991
Computer support specialists	23.88	18.95	898	758	37.6	46,690	39,410	1,955
Architecture and engineering occupations	33.20	28.31	1,301	1,118	39.2	67,673	58,111	2,038
Life, physical, and social science occupations	24.66	21.16	929	846	37.7	45,892	44,013	1,861
Psychologists	45.92	47.48	1,566	1,457	34.1	65,419	67,532	1,425
Clinical, counseling, and school psychologists	45.92	47.48	1,566	1,457	34.1	65,419	67,532	1,425
Community and social services occupations	30.03	27.97	1,141	1,097	38.0	54,923	58,001	1,829
Counselors	41.18	41.96	1,510	1,635	36.7	65,552	63,209	1,592
Educational, vocational, and school counselors ..	51.01	49.80	1,763	1,743	34.6	69,326	67,611	1,359
Social workers	27.48	25.54	1,049	987	38.2	52,244	52,728	1,901
Child, family, and school social workers	27.82	25.54	1,058	1,014	38.0	52,340	52,904	1,881
Miscellaneous community and social service specialists	23.27	20.46	908	822	39.0	46,016	40,643	1,978
Legal occupations	24.97	20.51	938	769	37.6	48,801	39,995	1,954

See footnotes at end of table.

Table 13 Full-time¹ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations	\$41.82	\$43.43	\$1,444	\$1,500	34.5	\$54,313	\$56,047	1,299
Postsecondary teachers	58.32	46.78	2,162	1,812	37.1	83,057	70,603	1,424
Miscellaneous postsecondary teachers	53.16	46.72	1,887	1,638	35.5	71,851	58,933	1,352
Primary, secondary, and special education school teachers	46.62	46.22	1,611	1,595	34.6	59,474	58,496	1,276
Preschool and kindergarten teachers	50.67	51.48	1,743	1,720	34.4	64,143	62,859	1,266
Kindergarten teachers, except special education	49.90	48.54	1,729	1,720	34.6	63,711	63,079	1,277
Elementary and middle school teachers	46.39	46.80	1,608	1,604	34.7	59,418	59,300	1,281
Elementary school teachers, except special education	46.55	46.31	1,614	1,612	34.7	59,591	59,339	1,280
Middle school teachers, except special and vocational education	45.83	47.87	1,587	1,604	34.6	58,843	58,853	1,284
Secondary school teachers	47.29	45.84	1,627	1,552	34.4	59,954	57,576	1,268
Secondary school teachers, except special and vocational education	47.35	45.40	1,630	1,552	34.4	60,069	57,576	1,269
Special education teachers	44.72	45.48	1,541	1,524	34.5	56,587	56,395	1,265
Special education teachers, preschool, kindergarten, and elementary school	47.00	47.99	1,619	1,635	34.4	59,349	60,170	1,263
Special education teachers, secondary school	43.47	43.55	1,465	1,478	33.7	53,661	53,210	1,234
Other teachers and instructors	30.46	29.44	1,071	1,031	35.2	42,625	37,718	1,400
Librarians	32.18	25.67	1,179	963	36.6	57,913	50,055	1,800
Teacher assistants	15.84	14.55	513	474	32.4	19,046	17,422	1,202
Healthcare practitioner and technical occupations	32.18	28.46	1,214	1,101	37.7	57,175	52,786	1,777
Registered nurses	35.07	34.23	1,333	1,359	38.0	62,112	60,227	1,771
Therapists	48.41	45.23	1,637	1,583	33.8	62,981	58,573	1,301

See footnotes at end of table.

Table 13 Full-time¹ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare support occupations	\$16.32	\$15.80	\$634	\$630	38.9	\$32,259	\$32,217	1,977
Nursing, psychiatric, and home health aides	15.59	15.80	608	620	39.0	31,621	32,217	2,029
Protective service occupations	26.63	26.56	1,065	1,055	40.0	55,315	54,839	2,077
First-line supervisors/managers, law enforcement workers	36.66	38.97	1,455	1,508	39.7	75,637	78,412	2,063
First-line supervisors/managers of fire fighting and prevention workers	32.40	32.63	1,425	1,424	44.0	74,092	74,056	2,287
Fire fighters	24.01	24.74	1,026	1,048	42.7	53,332	54,471	2,221
Bailiffs, correctional officers, and jailers	25.17	25.49	983	1,015	39.1	51,139	52,790	2,032
Correctional officers and jailers	24.51	24.82	963	989	39.3	50,094	51,434	2,044
Police officers	27.57	28.02	1,080	1,101	39.2	56,158	57,275	2,037
Police and sheriff's patrol officers	27.57	28.02	1,080	1,101	39.2	56,158	57,275	2,037
Food preparation and serving related occupations	15.42	14.81	551	488	35.8	23,038	18,370	1,494
Cooks	16.33	15.72	595	539	36.4	24,220	18,370	1,483
Cooks, institution and cafeteria	16.33	15.72	595	539	36.4	24,220	18,370	1,483
Building and grounds cleaning and maintenance occupations	17.71	17.20	707	688	39.9	36,470	35,776	2,059
Building cleaning workers	16.61	16.82	663	673	39.9	34,476	34,986	2,076
Janitors and cleaners, except maids and housekeeping cleaners	16.62	17.17	664	687	39.9	34,510	35,714	2,076
Office and administrative support occupations	21.24	20.47	792	767	37.3	40,466	39,420	1,905
Financial clerks	19.76	17.84	707	637	35.8	36,307	33,140	1,837
Bookkeeping, accounting, and auditing clerks	20.40	19.88	695	696	34.1	35,397	36,183	1,735
Dispatchers	25.34	21.21	970	837	38.3	50,426	43,516	1,990

See footnotes at end of table.

Table 13 Full-time¹ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations –Continued								
Secretaries and administrative assistants	\$21.21	\$20.76	\$805	\$815	37.9	\$40,727	\$40,555	1,920
Executive secretaries and administrative assistants	22.49	21.29	867	815	38.6	45,096	42,354	2,005
Secretaries, except legal, medical, and executive	19.43	19.91	727	736	37.4	35,816	36,584	1,844
Data entry and information processing workers	16.68	17.56	620	615	37.2	32,260	31,959	1,934
Office clerks, general	20.06	20.48	744	732	37.1	38,107	38,085	1,899
Construction and extraction occupations	24.72	24.14	975	922	39.4	50,692	47,965	2,051
Installation, maintenance, and repair occupations	22.72	20.42	901	817	39.6	46,828	42,474	2,062
Industrial machinery installation, repair, and maintenance workers	20.91	19.20	823	733	39.4	42,802	38,106	2,047
Maintenance and repair workers, general	20.91	19.20	823	733	39.4	42,802	38,106	2,047
Production occupations	23.80	16.91	952	676	40.0	49,505	35,162	2,080
Transportation and material moving occupations	21.32	18.73	811	749	38.0	38,395	38,948	1,801
Bus drivers	21.87	18.73	734	495	33.5	30,810	17,815	1,409

¹ Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

² The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

³ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

⁴ Mean weekly earnings are based on the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings

distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

⁵ Mean annual earnings are based on the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 14

Size of establishment: Mean hourly earnings¹ of workers in private industry establishments for major occupational groups

Occupational group ²	Private industry workers	1-49 workers	50-99 workers	100-499 workers	500 workers or more
All workers	\$23.78	\$19.21	\$22.21	\$23.55	\$33.84
Management, professional, and related	37.53	32.18	33.39	37.13	42.93
Management, business, and financial	40.83	34.14	36.52	39.57	48.72
Professional and related	35.86	31.09	31.55	35.94	40.22
Service	12.06	11.02	10.88	13.11	15.93
Sales and office	17.68	16.64	18.60	17.39	20.49
Sales and related	17.77	16.59	20.10	18.13	23.75
Office and administrative support	17.62	16.69	17.80	16.89	19.91
Natural resources, construction, and maintenance	23.88	20.64	26.04	27.91	30.77
Construction and extraction	25.82	—	—	—	—
Installation, maintenance, and repair	21.97	17.65	24.81	25.68	30.60
Production, transportation, and material moving	16.22	15.81	17.79	15.28	19.55
Production	16.23	15.44	17.23	16.29	18.06
Transportation and material moving	16.21	16.26	18.15	14.22	22.94
	Relative error				
All workers	1.4%	3.2%	7.3%	3.0%	2.3%
Management, professional, and related	1.7	3.9	3.0	4.1	1.9
Management, business, and financial	2.1	6.7	1.0	1.9	2.3
Professional and related	2.3	3.2	4.3	6.3	2.1
Service	1.6	4.3	5.3	2.0	2.6
Sales and office	1.1	1.8	8.4	4.7	2.7
Sales and related	2.3	3.7	8.7	7.1	14.5
Office and administrative support	1.3	1.8	9.9	3.4	1.8
Natural resources, construction, and maintenance	4.0	8.0	12.9	4.7	4.4
Construction and extraction	4.4	—	—	—	—
Installation, maintenance, and repair	5.3	8.1	12.0	7.1	7.4
Production, transportation, and material moving	2.1	3.4	7.1	4.5	11.5
Production	3.0	3.0	9.0	5.1	9.2
Transportation and material moving	4.0	6.8	8.0	5.3	27.7

¹ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

² The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

³ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see chapter 8 of the BLS Handbook of Methods, at http://www.bls.gov/opub/hom/homch8_a.htm.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$21.85	\$18.13	\$864	\$719	39.5	\$44,077	\$36,972	2,017
Management occupations	37.18	32.70	1,502	1,331	40.4	78,085	69,222	2,100
General and operations managers	51.11	40.62	2,094	1,800	41.0	108,912	93,600	2,131
Marketing and sales managers	40.27	37.57	1,633	1,496	40.5	84,899	77,793	2,108
Marketing managers	39.05	37.57	1,616	1,496	41.4	84,050	77,793	2,153
Sales managers	41.55	42.17	1,649	1,687	39.7	85,753	87,722	2,064
Financial managers	33.45	26.06	1,332	1,042	39.8	69,284	54,205	2,072
Human resources managers	35.68	32.70	1,468	1,472	41.1	76,320	76,518	2,139
Construction managers	36.50	37.50	1,465	1,500	40.1	76,157	78,000	2,087
Medical and health services managers	35.33	40.00	1,413	1,600	40.0	73,492	83,200	2,080
Business and financial operations occupations	29.38	24.21	1,194	968	40.6	62,091	50,326	2,113
Buyers and purchasing agents	24.64	22.66	1,006	906	40.8	52,309	47,133	2,123
Wholesale and retail buyers, except farm products	23.15	20.00	947	900	40.9	49,235	46,800	2,126
Purchasing agents, except wholesale, retail, and farm products	26.60	27.25	1,083	1,161	40.7	56,332	60,355	2,118
Human resources, training, and labor relations specialists	32.52	30.96	1,251	1,084	38.5	65,050	56,347	2,001
Accountants and auditors	29.43	29.72	1,146	1,042	38.9	59,604	54,208	2,025
Financial analysts and advisors	44.81	38.62	1,777	1,545	39.7	92,403	80,323	2,062
Computer and mathematical science occupations	41.95	44.56	1,689	1,788	40.3	87,844	93,001	2,094
Computer software engineers	56.74	50.96	2,301	1,894	40.6	119,642	98,500	2,109
Computer software engineers, applications	60.35	51.61	2,457	2,038	40.7	127,772	106,001	2,117
Computer support specialists	37.01	41.11	1,478	1,644	39.9	76,868	85,500	2,077
Computer systems analysts	44.50	49.60	1,819	1,984	40.9	94,597	103,168	2,126
Network and computer systems administrators	31.24	24.39	1,250	976	40.0	64,977	50,731	2,080
Architecture and engineering occupations	31.03	27.78	1,242	1,132	40.0	64,605	58,885	2,082
Engineers	41.09	40.08	1,668	1,538	40.6	86,731	80,001	2,111

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Architecture and engineering occupations –Continued								
Electrical and electronics engineers	\$45.57	\$43.85	\$1,823	\$1,754	40.0	\$94,791	\$91,200	2,080
Life, physical, and social science occupations	28.88	24.99	1,162	1,000	40.2	60,439	51,977	2,093
Community and social services occupations	17.00	15.05	646	580	38.0	33,206	29,710	1,954
Social workers	18.63	18.14	701	696	37.6	35,989	35,942	1,931
Miscellaneous community and social service specialists	13.05	12.10	497	413	38.1	25,845	21,486	1,981
Social and human service assistants	12.48	11.69	474	413	38.0	24,651	21,486	1,975
Legal occupations	40.58	26.15	1,607	1,046	39.6	83,571	54,400	2,060
Education, training, and library occupations	20.61	18.10	754	628	36.6	34,736	32,098	1,685
Primary, secondary, and special education school teachers	20.97	16.58	770	651	36.7	35,257	32,942	1,681
Preschool and kindergarten teachers	15.42	13.37	574	535	37.2	28,989	27,810	1,880
Preschool teachers, except special education	14.88	13.37	554	500	37.3	28,290	26,000	1,901
Elementary and middle school teachers	30.65	27.68	1,139	969	37.2	42,474	35,848	1,386
Teacher assistants	12.11	13.00	465	480	38.4	23,503	24,594	1,940
Arts, design, entertainment, sports, and media occupations	23.25	19.75	929	790	39.9	48,301	41,080	2,077
Healthcare practitioner and technical occupations	34.95	28.00	1,357	1,120	38.8	70,555	58,240	2,019
Registered nurses	28.52	26.91	1,132	1,076	39.7	58,888	55,973	2,064

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare support occupations	\$13.36	\$12.26	\$514	\$480	38.5	\$26,726	\$24,960	2,000
Nursing, psychiatric, and home health aides	11.94	12.00	459	452	38.4	23,859	23,478	1,999
Home health aides	11.45	10.75	434	412	37.9	22,554	21,424	1,969
Nursing aides, orderlies, and attendants	12.39	12.25	478	479	38.6	24,855	24,894	2,007
Miscellaneous healthcare support occupations	16.23	15.82	625	633	38.5	32,500	32,901	2,002
Food preparation and serving related occupations	11.56	10.00	441	386	38.2	22,677	19,827	1,962
First-line supervisors/managers, food preparation and serving workers	26.75	23.87	1,115	955	41.7	57,971	49,641	2,167
First-line supervisors/managers of food preparation and serving workers	24.22	23.87	1,015	800	41.9	52,784	41,600	2,179
Cooks	11.55	11.15	450	440	39.0	23,408	22,880	2,026
Cooks, restaurant	12.67	13.00	487	480	38.4	25,337	24,960	1,999
Food preparation workers	15.08	15.61	603	624	40.0	31,366	32,460	2,080
Food service, tipped	8.77	8.32	305	277	34.7	15,704	14,485	1,791
Bartenders	8.74	9.23	282	279	32.2	14,649	14,485	1,675
Fast food and counter workers	9.41	9.25	354	350	37.6	17,839	18,200	1,895
Combined food preparation and serving workers, including fast food	9.10	9.00	341	333	37.4	16,783	17,160	1,843
Counter attendants, cafeteria, food concession, and coffee shop	9.63	9.66	362	350	37.6	18,599	18,200	1,932
Dishwashers	8.95	8.50	358	340	40.0	18,617	17,680	2,080
Building and grounds cleaning and maintenance occupations	13.17	11.00	504	440	38.3	20,480	18,200	1,555
Building cleaning workers	11.20	10.00	440	400	39.3	22,899	20,800	2,044

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Building and grounds cleaning and maintenance occupations –Continued								
Janitors and cleaners, except maids and housekeeping cleaners	\$13.04	\$12.88	\$512	\$500	39.2	\$26,618	\$26,000	2,041
Maids and housekeeping cleaners	9.05	8.76	356	344	39.4	18,527	17,888	2,047
Sales and related occupations	20.39	18.69	822	763	40.3	42,724	39,666	2,096
First-line supervisors/managers, sales workers	20.23	18.38	836	768	41.3	43,452	39,936	2,148
First-line supervisors/managers of retail sales workers ..	20.37	18.38	845	763	41.5	43,915	39,666	2,156
Retail sales workers	14.12	12.00	562	464	39.8	29,249	24,149	2,071
Cashiers, all workers	9.99	10.50	391	390	39.1	20,329	20,280	2,035
Cashiers	9.99	10.50	391	390	39.1	20,329	20,280	2,035
Counter and rental clerks and parts salespersons ..	16.68	16.00	667	640	40.0	34,701	33,280	2,080
Counter and rental clerks	14.37	12.00	575	480	40.0	29,888	24,960	2,080
Parts salespersons	18.68	16.00	747	640	40.0	38,844	33,280	2,080
Retail salespersons	15.03	13.00	604	485	40.2	31,398	25,209	2,089
Sales representatives, wholesale and manufacturing	27.50	25.11	1,129	1,019	41.1	58,728	53,000	2,136
Sales representatives, wholesale and manufacturing, technical and scientific products	30.33	27.50	1,213	1,100	40.0	63,090	57,200	2,080
Sales representatives, wholesale and manufacturing, except technical and scientific products	26.83	25.11	1,109	1,004	41.3	57,668	52,233	2,149
Office and administrative support occupations	17.65	16.71	693	656	39.2	36,029	34,112	2,041

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations –Continued								
First-line supervisors/managers of office and administrative support workers	\$28.91	\$28.21	\$1,141	\$989	39.5	\$59,335	\$51,431	2,053
Financial clerks	16.43	16.25	645	638	39.3	33,554	33,150	2,042
Billing and posting clerks and machine operators	17.09	17.00	672	658	39.3	34,945	34,191	2,045
Bookkeeping, accounting, and auditing clerks	19.70	18.65	777	746	39.5	40,428	38,792	2,052
Tellers	13.72	13.18	535	501	39.0	27,843	26,033	2,030
Customer service representatives	15.96	15.10	632	600	39.6	32,852	31,200	2,058
Receptionists and information clerks	15.16	15.00	570	563	37.6	29,641	29,250	1,955
Dispatchers	18.76	17.29	750	692	40.0	39,016	35,972	2,080
Dispatchers, except police, fire, and ambulance	18.55	15.87	742	635	40.0	38,589	33,001	2,080
Shipping, receiving, and traffic clerks	17.05	16.07	669	643	39.2	34,766	33,426	2,039
Stock clerks and order fillers	14.34	14.00	570	560	39.7	29,632	29,120	2,067
Secretaries and administrative assistants	20.57	18.88	801	755	38.9	41,630	39,270	2,024
Executive secretaries and administrative assistants	24.14	23.17	935	877	38.7	48,636	45,585	2,015
Medical secretaries	17.72	18.00	695	720	39.2	36,143	37,440	2,040
Secretaries, except legal, medical, and executive	15.40	12.00	583	480	37.8	30,291	24,960	1,968
Insurance claims and policy processing clerks	18.46	17.08	717	683	38.8	37,277	35,516	2,019
Office clerks, general	18.25	18.13	720	725	39.5	37,461	37,710	2,052
Construction and extraction occupations	24.63	22.93	983	917	39.9	50,058	45,613	2,033
Carpenters	23.66	19.00	947	760	40.0	49,219	39,520	2,080
Construction laborers	21.78	19.90	871	796	40.0	41,216	39,520	1,893
Construction equipment operators	26.00	22.00	1,040	880	40.0	52,306	45,613	2,012

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations –Continued								
Operating engineers and other construction equipment operators	\$28.61	\$29.24	\$1,144	\$1,170	40.0	\$56,677	\$45,613	1,981
Electricians	24.54	21.44	981	858	40.0	51,033	44,593	2,080
Pipelayers, plumbers, pipefitters, and steamfitters	25.49	22.88	1,020	915	40.0	53,014	47,586	2,080
Plumbers, pipefitters, and steamfitters	27.44	23.44	1,098	938	40.0	57,073	48,751	2,080
Helpers, construction trades ..	19.59	15.19	783	608	40.0	40,740	31,597	2,080
Installation, maintenance, and repair occupations	19.35	19.00	789	760	40.8	41,046	39,520	2,121
First-line supervisors/managers of mechanics, installers, and repairers	27.69	29.00	1,121	1,160	40.5	58,302	60,320	2,105
Automotive technicians and repairers	16.28	14.72	690	640	42.4	35,868	33,280	2,203
Automotive service technicians and mechanics	15.63	13.50	664	582	42.5	34,547	30,284	2,210
Bus and truck mechanics and diesel engine specialists ...	18.78	19.15	751	766	40.0	39,073	39,832	2,080
Industrial machinery installation, repair, and maintenance workers	17.53	18.59	698	743	39.8	36,321	38,661	2,072
Maintenance and repair workers, general	18.03	18.59	718	743	39.8	37,314	38,661	2,070
Production occupations	15.91	14.50	634	580	39.8	31,887	29,519	2,004
First-line supervisors/managers of production and operating workers	22.56	17.63	895	705	39.7	45,666	36,670	2,024
Electrical, electronics, and electromechanical assemblers	13.44	13.05	537	522	40.0	27,945	27,152	2,080
Miscellaneous assemblers and fabricators	12.60	12.73	504	509	40.0	26,214	26,478	2,080

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
–Continued								
Machine tool cutting setters, operators, and tenders, metal and plastic	\$16.08	\$15.50	\$629	\$620	39.1	\$32,705	\$32,240	2,034
Miscellaneous metalworkers and plastic workers	15.71	15.07	628	603	40.0	32,666	31,346	2,080
Printers	16.32	16.00	653	640	40.0	33,946	33,280	2,080
Printing machine operators	16.59	16.00	664	640	40.0	34,502	33,280	2,080
Inspectors, testers, sorters, samplers, and weighers	18.37	18.02	735	721	40.0	38,208	37,482	2,080
Miscellaneous production workers	13.31	10.22	532	409	40.0	20,760	12,266	1,560
Transportation and material moving occupations	17.54	17.32	685	672	39.0	35,122	34,923	2,002
Driver/sales workers and truck drivers	19.32	19.00	783	760	40.5	40,602	39,520	2,101
Truck drivers, heavy and tractor-trailer	19.25	18.62	783	760	40.7	40,591	39,520	2,108
Truck drivers, light or delivery services	17.73	19.00	736	760	41.5	38,291	39,520	2,160
Industrial truck and tractor operators	17.72	18.37	709	735	40.0	36,858	38,210	2,080
Laborers and material movers, hand	13.22	13.27	527	521	39.9	26,287	27,086	1,989
Laborers and freight, stock, and material movers, hand	13.84	14.40	556	580	40.2	27,327	28,746	1,975
Packers and packagers, hand	11.10	10.80	437	432	39.4	22,709	22,464	2,046

¹ The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

³ Mean weekly earnings are based on the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly

hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

⁴ Mean annual earnings are based on the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$29.56	\$24.17	\$1,164	\$946	39.4	\$59,856	\$48,516	2,025
Management occupations	51.81	46.82	2,043	1,824	39.4	106,207	94,859	2,050
General and operations managers	72.38	71.13	2,949	2,641	40.7	153,323	137,315	2,118
Marketing and sales managers	55.94	49.29	2,214	1,971	39.6	115,152	102,515	2,058
Marketing managers	60.04	58.80	2,400	2,352	40.0	124,799	122,298	2,079
Sales managers	41.70	43.23	1,597	1,621	38.3	83,030	84,295	1,991
Computer and information systems managers	60.74	58.66	2,383	2,316	39.2	123,934	120,420	2,040
Financial managers	61.62	62.99	2,463	2,343	40.0	128,077	121,844	2,079
Human resources managers	49.21	44.16	1,921	1,675	39.0	99,866	87,112	2,030
Purchasing managers	47.13	46.57	1,812	1,630	38.5	94,246	84,748	2,000
Construction managers	39.95	40.54	1,625	1,687	40.7	84,491	87,709	2,115
Education administrators	46.03	42.86	1,656	1,631	36.0	86,090	84,810	1,870
Education administrators, postsecondary	46.37	42.02	1,663	1,584	35.9	86,457	82,342	1,865
Engineering managers	54.13	50.95	2,165	2,038	40.0	112,595	105,978	2,080
Medical and health services managers	43.31	37.00	1,704	1,478	39.3	88,611	76,877	2,046
Business and financial operations occupations	35.05	30.64	1,394	1,208	39.8	72,490	62,810	2,068
Buyers and purchasing agents	34.21	39.06	1,365	1,562	39.9	71,002	81,241	2,076
Purchasing agents, except wholesale, retail, and farm products	35.82	39.06	1,430	1,562	39.9	74,384	81,241	2,076
Claims adjusters, appraisers, examiners, and investigators	29.54	29.31	1,145	1,142	38.8	59,538	59,358	2,015
Claims adjusters, examiners, and investigators	29.50	29.31	1,146	1,169	38.9	59,610	60,782	2,021
Compliance officers, except agriculture, construction, health and safety, and transportation	26.85	25.39	1,068	1,016	39.8	55,548	52,807	2,069
Human resources, training, and labor relations specialists	25.67	24.20	977	964	38.1	50,807	50,126	1,979
Training and development specialists	28.91	27.24	1,158	1,090	40.1	60,221	56,659	2,083
Management analysts	43.68	38.55	1,760	1,508	40.3	91,509	78,412	2,095

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial operations occupations –Continued								
Accountants and auditors	\$29.19	\$25.96	\$1,127	\$1,026	38.6	\$58,627	\$53,333	2,008
Financial analysts and advisors	42.62	32.69	1,785	1,308	41.9	92,804	67,999	2,178
Financial analysts	43.57	35.44	1,876	1,497	43.1	97,553	77,848	2,239
Insurance underwriters	55.68	44.15	2,104	1,535	37.8	109,415	79,814	1,965
Computer and mathematical science occupations	41.22	39.86	1,622	1,549	39.3	83,925	80,294	2,036
Computer programmers	35.26	38.97	1,382	1,499	39.2	71,866	77,951	2,038
Computer software engineers	48.89	47.40	1,938	1,862	39.6	100,753	96,799	2,061
Computer software engineers, applications	45.74	44.09	1,819	1,731	39.8	94,576	90,000	2,068
Computer software engineers, systems software	50.66	48.85	2,004	1,896	39.6	104,201	98,582	2,057
Computer support specialists	28.95	26.48	1,138	1,059	39.3	59,193	55,070	2,045
Computer systems analysts	41.28	40.66	1,609	1,537	39.0	83,677	79,912	2,027
Network and computer systems administrators	37.29	41.35	1,487	1,654	39.9	77,325	86,000	2,074
Network systems and data communications analysts	35.65	34.87	1,407	1,371	39.5	73,175	71,292	2,053
Actuaries	49.03	52.05	1,895	1,952	38.6	98,542	101,498	2,010
Architecture and engineering occupations	42.33	39.90	1,729	1,659	40.9	89,920	86,283	2,124
Engineers	47.75	45.46	1,943	1,868	40.7	101,028	97,128	2,116
Aerospace engineers	51.97	47.97	2,151	2,001	41.4	111,827	104,037	2,152
Electrical and electronics engineers	45.78	46.70	1,863	1,868	40.7	96,856	97,128	2,116
Electrical engineers	43.67	46.70	1,813	1,868	41.5	94,286	97,128	2,159
Electronics engineers, except computer	47.59	48.81	1,904	1,952	40.0	98,990	101,525	2,080
Industrial engineers, including health and safety	39.46	36.71	1,603	1,468	40.6	83,368	76,357	2,113
Industrial engineers	41.40	38.10	1,687	1,647	40.8	87,734	85,627	2,119
Mechanical engineers	44.32	46.79	1,805	1,872	40.7	93,844	97,325	2,118
Drafters	28.88	27.75	1,155	1,110	40.0	60,065	57,710	2,080

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Architecture and engineering occupations –Continued								
Engineering technicians, except drafters	\$30.84	\$31.27	\$1,236	\$1,251	40.1	\$64,259	\$65,040	2,083
Electrical and electronic engineering technicians	35.03	36.73	1,406	1,469	40.1	73,120	76,398	2,088
Life, physical, and social science occupations	40.00	36.01	1,591	1,387	39.8	82,445	72,120	2,061
Life scientists	49.34	38.43	1,958	1,537	39.7	101,791	79,943	2,063
Biological scientists	44.40	42.07	1,756	1,683	39.5	91,299	87,499	2,056
Physical scientists	47.31	46.21	1,931	2,080	40.8	100,423	108,136	2,123
Chemists and materials scientists	50.54	47.89	2,077	2,080	41.1	107,995	108,136	2,137
Market and survey researchers	54.50	43.54	2,144	1,742	39.3	111,467	90,563	2,045
Market research analysts ...	54.50	43.54	2,144	1,742	39.3	111,467	90,563	2,045
Community and social services occupations	17.05	14.08	679	563	39.9	35,309	29,286	2,071
Counselors	16.51	12.40	656	496	39.7	34,124	25,782	2,067
Educational, vocational, and school counselors ..	19.59	19.23	773	769	39.5	40,220	40,000	2,053
Social workers	21.09	19.86	844	794	40.0	43,788	41,309	2,076
Medical and public health social workers	26.74	26.69	1,070	1,068	40.0	55,618	55,515	2,080
Legal occupations	64.87	68.75	2,539	2,511	39.1	132,008	130,564	2,035
Lawyers	76.05	71.54	3,042	2,862	40.0	158,185	148,799	2,080
Education, training, and library occupations	44.00	39.05	1,652	1,497	37.5	69,908	59,012	1,589
Postsecondary teachers	56.09	50.79	2,072	1,998	36.9	86,622	81,894	1,544
Math and computer teachers, postsecondary	63.18	50.96	2,292	1,888	36.3	87,664	69,555	1,387
Physical sciences teachers, postsecondary	67.51	58.06	2,611	2,322	38.7	117,691	120,000	1,743
Social sciences teachers, postsecondary	59.49	50.79	2,202	2,032	37.0	95,989	101,999	1,614
Arts, communications, and humanities teachers, postsecondary	51.57	35.89	1,817	1,302	35.2	67,829	47,406	1,315

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations –Continued								
Miscellaneous								
postsecondary teachers	\$44.73	\$43.27	\$1,658	\$1,585	37.1	\$68,649	\$66,300	1,535
Primary, secondary, and special education school teachers	30.24	30.73	1,173	1,208	38.8	46,811	45,902	1,548
Secondary school teachers	34.74	34.95	1,344	1,389	38.7	49,734	50,000	1,432
Secondary school teachers, except special and vocational education	34.74	34.95	1,344	1,389	38.7	49,734	50,000	1,432
Arts, design, entertainment, sports, and media occupations	30.89	29.26	1,199	1,170	38.8	62,225	60,855	2,014
Designers	31.26	32.11	1,221	1,209	39.1	63,485	62,880	2,031
Athletes, coaches, umpires, and related workers	34.53	34.97	1,230	1,233	35.6	60,261	57,833	1,745
Coaches and scouts	34.53	34.97	1,230	1,233	35.6	60,261	57,833	1,745
Public relations specialists	30.52	32.42	1,183	1,216	38.8	61,536	63,215	2,016
Writers and editors	36.31	34.35	1,416	1,352	39.0	73,628	70,287	2,028
Editors	34.17	34.35	1,325	1,352	38.8	68,880	70,287	2,016
Healthcare practitioner and technical occupations	37.81	32.30	1,464	1,266	38.7	76,020	65,832	2,011
Pharmacists	51.65	50.45	2,066	2,018	40.0	107,429	104,936	2,080
Physicians and surgeons	64.92	70.00	2,619	2,800	40.3	136,189	145,600	2,098
Registered nurses	38.37	36.16	1,439	1,346	37.5	74,813	69,993	1,950
Therapists	34.75	35.00	1,370	1,287	39.4	71,254	66,934	2,050
Physical therapists	33.76	32.18	1,351	1,287	40.0	70,227	66,934	2,080
Clinical laboratory technologists and technicians	24.91	23.84	977	921	39.2	50,799	47,884	2,039
Medical and clinical laboratory technicians ..	21.27	19.10	814	760	38.3	42,349	39,499	1,991
Health diagnosing and treating practitioner support technicians	20.47	18.03	806	721	39.4	41,926	37,502	2,049
Licensed practical and licensed vocational nurses	25.84	25.32	1,005	1,008	38.9	52,265	52,401	2,023

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations —Continued								
Medical records and health information technicians ...	\$16.88	\$17.45	\$643	\$626	38.1	\$33,461	\$32,573	1,982
Healthcare support occupations	15.21	14.51	587	567	38.6	30,544	29,474	2,008
Nursing, psychiatric, and home health aides	14.45	14.10	556	544	38.5	28,919	28,309	2,001
Nursing aides, orderlies, and attendants	14.68	14.35	566	545	38.6	29,453	28,348	2,007
Psychiatric aides	13.99	13.86	553	554	39.6	28,781	28,829	2,057
Miscellaneous healthcare support occupations	17.38	16.40	678	624	39.0	35,258	32,427	2,029
Medical assistants	18.29	15.95	732	638	40.0	38,053	33,176	2,080
Medical transcriptionists ...	15.64	14.43	601	568	38.4	31,228	29,536	1,997
Protective service occupations	15.56	15.17	618	606	39.7	30,402	30,534	1,954
Security guards and gaming surveillance officers	14.96	14.30	598	572	40.0	31,103	29,744	2,079
Security guards	14.96	14.30	598	572	40.0	31,103	29,744	2,079
Food preparation and serving related occupations	14.11	13.50	549	525	38.9	26,634	26,266	1,888
First-line supervisors/managers, food preparation and serving workers	15.85	16.45	632	658	39.9	31,378	29,016	1,980
First-line supervisors/managers of food preparation and serving workers	15.49	15.05	617	596	39.8	30,480	28,995	1,968
Cooks	14.91	14.39	572	576	38.4	28,979	29,432	1,944
Cooks, institution and cafeteria	15.09	14.64	576	576	38.1	29,012	29,931	1,922
Fast food and counter workers	13.77	13.31	522	506	37.9	21,986	22,411	1,596
Building and grounds cleaning and maintenance occupations	14.12	13.32	559	527	39.6	29,073	27,394	2,058

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Building and grounds cleaning and maintenance occupations –Continued								
First-line supervisors/managers, building and grounds cleaning and maintenance workers	\$19.37	\$20.64	\$775	\$826	40.0	\$40,283	\$42,931	2,080
Building cleaning workers	13.30	13.32	526	526	39.6	27,353	27,354	2,057
Janitors and cleaners, except maids and housekeeping cleaners	14.27	14.45	566	570	39.6	29,422	29,619	2,062
Maids and housekeeping cleaners	11.50	11.40	453	434	39.4	23,561	22,585	2,048
Grounds maintenance workers	16.27	13.02	642	521	39.5	33,381	27,077	2,052
Landscaping and groundskeeping workers	16.27	13.02	642	521	39.5	33,381	27,077	2,052
Personal care and service occupations	19.33	13.95	645	606	33.3	29,611	30,128	1,532
Recreation and fitness workers	16.80	15.45	667	606	39.7	34,689	31,513	2,065
Sales and related occupations	23.53	15.34	930	609	39.5	47,885	31,512	2,035
First-line supervisors/managers, sales workers	21.67	18.87	879	752	40.6	45,704	39,125	2,110
First-line supervisors/managers of retail sales workers ..	20.72	16.70	842	658	40.7	43,800	34,216	2,114
Retail sales workers	13.41	12.56	528	496	39.3	26,890	25,459	2,006
Cashiers, all workers	11.84	11.70	467	467	39.5	24,000	23,566	2,027
Cashiers	11.84	11.70	467	467	39.5	24,000	23,566	2,027
Retail salespersons	13.84	13.13	543	512	39.3	27,577	26,395	1,992
Securities, commodities, and financial services sales agents	91.96	86.54	3,501	3,462	38.1	182,028	179,999	1,979
Sales representatives, wholesale and manufacturing	31.06	27.22	1,242	1,089	40.0	64,610	56,613	2,080

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations –Continued								
Sales representatives, wholesale and manufacturing, technical and scientific products	\$33.85	\$27.22	\$1,354	\$1,089	40.0	\$70,404	\$56,613	2,080
Miscellaneous sales and related workers	26.41	26.90	1,046	1,076	39.6	54,370	55,946	2,058
Office and administrative support occupations	18.86	17.66	741	700	39.3	38,383	36,296	2,035
First-line supervisors/managers of office and administrative support workers	27.46	25.88	1,088	1,035	39.6	56,599	53,830	2,061
Financial clerks	19.73	17.99	773	725	39.2	40,198	37,701	2,037
Billing and posting clerks and machine operators	16.43	16.31	655	653	39.8	34,051	33,946	2,072
Bookkeeping, accounting, and auditing clerks	20.85	16.66	804	720	38.5	41,790	37,440	2,004
Payroll and timekeeping clerks	21.23	25.31	833	1,012	39.3	43,333	52,645	2,041
Brokerage clerks	20.25	19.32	792	759	39.1	41,194	39,466	2,035
Customer service representatives	18.43	17.29	725	691	39.3	37,692	35,957	2,045
Receptionists and information clerks	14.29	13.39	566	536	39.6	29,418	27,851	2,058
Reservation and transportation ticket agents and travel clerks ...	17.81	19.19	699	766	39.3	36,354	39,832	2,041
Production, planning, and expediting clerks	19.12	18.95	758	758	39.6	39,419	39,422	2,062
Shipping, receiving, and traffic clerks	15.72	14.20	629	568	40.0	32,697	29,536	2,080
Stock clerks and order fillers	13.87	12.96	552	518	39.8	28,682	26,957	2,068
Secretaries and administrative assistants	21.09	20.00	822	784	39.0	42,516	40,602	2,016
Executive secretaries and administrative assistants	24.88	24.20	974	949	39.1	50,632	49,367	2,035
Medical secretaries	17.70	17.44	696	690	39.3	36,207	35,880	2,046

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations –Continued								
Secretaries, except legal, medical, and executive	\$19.59	\$18.45	\$749	\$726	38.2	\$38,168	\$37,583	1,948
Data entry and information processing workers	14.67	14.46	577	578	39.4	30,025	30,081	2,047
Data entry keyers	13.99	13.50	554	520	39.6	28,803	27,040	2,059
Insurance claims and policy processing clerks	18.77	17.90	729	686	38.8	37,924	35,693	2,020
Office clerks, general	17.68	17.12	685	684	38.7	33,821	33,530	1,913
Construction and extraction occupations	30.30	31.44	1,211	1,258	40.0	62,996	65,395	2,079
Electricians	27.06	25.00	1,082	1,000	40.0	56,287	52,000	2,080
Pipelayers, plumbers, pipefitters, and steamfitters	33.33	33.05	1,331	1,322	39.9	69,234	68,744	2,077
Plumbers, pipefitters, and steamfitters	33.33	33.05	1,331	1,322	39.9	69,234	68,744	2,077
Installation, maintenance, and repair occupations	27.51	26.16	1,115	1,032	40.5	57,994	53,643	2,108
First-line supervisors/managers of mechanics, installers, and repairers	37.61	38.95	1,669	1,558	44.4	86,790	81,012	2,307
Aircraft mechanics and service technicians	33.45	34.70	1,338	1,388	40.0	69,581	72,176	2,080
Automotive technicians and repairers	26.19	21.50	1,052	860	40.2	54,684	44,720	2,088
Automotive service technicians and mechanics	27.39	26.00	1,101	1,000	40.2	57,234	52,000	2,090
Industrial machinery installation, repair, and maintenance workers	22.85	21.20	909	848	39.8	47,263	44,096	2,068
Maintenance and repair workers, general	23.41	22.18	928	880	39.7	48,266	45,760	2,062
Line installers and repairers ...	23.81	23.29	952	932	40.0	49,520	48,443	2,080
Telecommunications line installers and repairers	21.27	22.87	851	915	40.0	44,233	47,576	2,080

See footnotes at end of table.

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations	\$16.84	\$15.64	\$673	\$626	40.0	\$34,961	\$32,531	2,077
First-line supervisors/managers of production and operating workers	26.51	26.38	1,062	1,055	40.1	55,230	54,879	2,084
Electrical, electronics, and electromechanical assemblers	15.04	14.67	602	587	40.0	31,281	30,514	2,080
Electrical and electronic equipment assemblers ..	18.55	17.79	742	711	40.0	38,590	36,995	2,080
Miscellaneous assemblers and fabricators	14.20	13.57	564	543	39.7	29,337	28,234	2,067
Computer control programmers and operators	23.17	23.40	927	936	40.0	48,200	48,672	2,080
Computer-controlled machine tool operators, metal and plastic	23.17	23.40	927	936	40.0	48,200	48,672	2,080
Machine tool cutting setters, operators, and tenders, metal and plastic	18.68	17.25	747	690	40.0	38,854	35,880	2,080
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic	16.12	15.54	645	622	40.0	33,533	32,323	2,080
Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders, metal and plastic	18.29	16.79	732	672	40.0	38,052	34,923	2,080
Machinists	23.38	21.62	935	865	40.0	48,621	44,959	2,080
Molders and molding machine setters, operators, and tenders, metal and plastic	14.44	15.69	578	628	40.0	30,030	32,639	2,080
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic	14.44	15.69	578	628	40.0	30,030	32,639	2,080
Multiple machine tool setters, operators, and tenders, metal and plastic	16.47	16.50	659	660	40.0	34,257	34,320	2,080

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations –Continued								
Miscellaneous metalworkers and plastic workers	\$15.25	\$13.58	\$610	\$543	40.0	\$31,715	\$28,246	2,080
Inspectors, testers, sorters, samplers, and weighers	17.25	15.64	696	626	40.3	36,202	32,531	2,098
Packaging and filling machine operators and tenders	12.64	12.50	505	500	40.0	26,285	26,000	2,080
Miscellaneous production workers	12.14	9.00	483	360	39.8	25,105	18,720	2,069
Transportation and material moving occupations	17.15	15.75	678	634	39.5	35,232	32,968	2,054
Driver/sales workers and truck drivers	20.71	21.61	823	864	39.8	42,822	44,949	2,068
Truck drivers, heavy and tractor-trailer	22.64	22.08	896	867	39.6	46,612	45,074	2,059
Truck drivers, light or delivery services	18.23	17.25	729	690	40.0	37,921	35,880	2,080
Industrial truck and tractor operators	18.52	18.85	741	754	40.0	38,529	39,208	2,080
Laborers and material movers, hand	11.89	10.50	475	420	40.0	24,713	21,840	2,079
Laborers and freight, stock, and material movers, hand	12.26	10.00	490	400	40.0	25,471	20,800	2,078
Packers and packagers, hand	11.35	11.40	454	456	40.0	23,599	23,712	2,080

¹ The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

³ Mean weekly earnings are based on the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly

hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

⁴ Mean annual earnings are based on the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 17

Union and nonunion workers¹: Mean hourly earnings² by ownership and major occupational group

Occupational group ³	Union			Nonunion		
	Civilian workers	Private industry workers	State and local government workers	Civilian workers	Private industry workers	State and local government workers
All workers	\$28.54	\$24.82	\$31.47	\$23.72	\$23.68	\$24.71
Management, professional, and related	38.22	38.54	38.16	37.18	37.49	31.05
Management, business, and financial	35.84	–	36.28	40.74	40.88	38.41
Professional and related	38.47	38.97	38.37	35.25	35.69	25.51
Service	21.54	16.00	23.99	11.96	11.77	16.36
Sales and office	18.87	17.36	20.88	17.73	17.70	18.68
Sales and related	13.89	12.98	–	18.01	18.06	–
Office and administrative support	20.53	19.97	21.05	17.53	17.45	19.82
Natural resources, construction, and maintenance	30.08	31.74	23.84	20.86	20.77	23.62
Construction and extraction	31.85	33.12	24.82	21.21	21.02	24.11
Installation, maintenance, and repair	26.27	27.99	22.88	20.80	20.79	–
Production, transportation, and material moving	21.50	21.39	22.15	15.20	15.19	16.53
Production	21.51	21.10	–	15.60	15.61	–
Transportation and material moving ...	21.49	21.56	21.15	14.69	14.64	16.83

¹ Union workers are those whose earnings are determined through collective bargaining.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

³ The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 18

**Time and incentive workers¹: Mean hourly earnings²
for major occupational groups**

Occupational group ³	Time		Incentive	
	Civilian workers	Private industry workers	Civilian workers	Private industry workers
All workers	\$24.52	\$23.71	\$25.38	\$25.38
Management, professional, and related	37.36	37.53	37.60	37.60
Management, business, and financial	40.55	40.92	37.27	37.27
Professional and related	35.98	35.85	–	–
Service	13.64	11.89	32.08	32.08
Sales and office	17.22	16.99	23.68	23.68
Sales and related	15.85	15.84	25.72	25.72
Office and administrative support	17.96	17.66	16.67	16.67
Natural resources, construction, and maintenance	23.69	23.68	28.92	28.92
Construction and extraction	–	25.69	–	–
Installation, maintenance, and repair	21.64	21.53	27.48	27.48
Production, transportation, and material moving	16.04	15.86	23.15	23.15
Production	16.25	16.16	–	–
Transportation and material moving	15.80	15.49	22.56	22.56
	Relative error			
All workers	1.2%	1.2%	10.7%	10.7%
Management, professional, and related	1.7	1.7	7.9	7.9
Management, business, and financial	2.1	2.2	5.3	5.3
Professional and related	2.1	2.3	–	–
Service	2.4	1.0	29.6	29.6
Sales and office	1.3	1.5	13.3	13.3
Sales and related	3.7	3.8	13.7	13.7
Office and administrative support	1.1	1.3	12.6	12.6
Natural resources, construction, and maintenance	4.0	4.4	15.8	15.8
Construction and extraction	–	4.6	–	–
Installation, maintenance, and repair	5.4	6.4	18.4	18.4
Production, transportation, and material moving	1.8	1.9	5.7	5.7
Production	3.1	3.3	–	–
Transportation and material moving	3.6	3.8	3.5	3.5

¹ Earnings of time workers are based solely on hourly rate or salary. Incentive workers are those whose earnings are at least partially based on productivity payments such as piece rates, commissions, and production bonuses.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

³ The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the

survey. Military occupations are excluded from the survey.

⁴ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see chapter 8 of the BLS Handbook of Methods, at http://www.bls.gov/opub/hom/homch8_a.htm.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 19

**Industry sector¹: Mean hourly earnings²
for private industry workers by major occupational group**

Occupational group ³	Goods producing		Service providing						
	Construction	Manufacturing	Trade, transportation, and utilities	Information	Financial activities	Professional and business services	Education and health services	Leisure and hospitality	Other services
All workers	\$26.45	\$23.71	\$18.41	–	\$30.14	\$30.97	\$25.29	\$11.05	\$16.21
Management, professional, and related	37.92	40.02	37.49	–	39.88	42.08	33.58	24.38	29.85
Management, business, and financial	38.28	42.96	38.64	–	39.54	47.89	36.10	25.91	30.30
Professional and related	–	37.94	35.77	–	40.74	39.64	33.23	23.43	–
Service	–	11.66	14.44	–	19.48	12.77	13.72	9.99	10.61
Sales and office	19.92	22.09	14.77	–	21.26	20.54	18.17	11.95	13.86
Sales and related	–	32.26	14.50	–	31.56	25.28	–	11.51	–
Office and administrative support	18.71	19.31	15.40	–	18.23	18.47	18.03	12.39	15.39
Natural resources, construction, and maintenance	25.81	22.75	23.01	–	21.04	23.80	27.55	–	14.73
Installation, maintenance, and repair	26.18	23.56	22.60	–	21.06	25.98	26.88	–	14.73
Production, transportation, and material moving	24.10	16.15	17.51	–	–	11.91	14.75	10.06	12.22
Production	–	16.45	18.49	–	–	10.76	15.30	–	12.79
Transportation and material moving	24.85	13.34	17.34	–	–	12.62	14.11	–	11.56

¹ Industry sectors are classified according to the 2007 North American Industry Classification System (NAICS).

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

³ The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800

unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 20

Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels¹

Occupation ² and work level	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$28.00	\$23.37	\$1,095	\$921	39.1	\$56,955	\$47,884	2,034
Level 1	11.04	11.05	440	442	39.8	22,873	22,990	2,072
Level 2	13.55	13.66	541	546	39.9	28,133	28,413	2,076
Level 3	15.30	15.35	608	612	39.7	31,598	31,824	2,065
Level 4	17.26	17.27	664	653	38.5	34,527	33,946	2,000
Level 5	19.81	19.07	791	761	39.9	41,136	39,582	2,076
Level 6	23.58	24.31	919	921	39.0	47,794	47,884	2,027
Level 7	29.32	29.04	1,151	1,104	39.3	59,865	57,387	2,042
Level 8	34.37	33.18	1,312	1,267	38.2	68,206	65,878	1,985
Level 9	36.24	35.60	1,380	1,321	38.1	71,702	68,692	1,979
Level 10	39.01	39.04	1,561	1,562	40.0	81,151	81,203	2,080
Level 11	46.03	45.91	1,821	1,829	39.6	94,717	95,123	2,058
Not able to be leveled	31.60	27.05	1,244	1,079	39.4	64,677	56,098	2,047
Management occupations	42.81	38.23	1,692	1,478	39.5	88,000	76,877	2,056
Medical and health services managers	43.89	36.96	1,730	1,442	39.4	89,963	75,005	2,050
Computer and mathematical science occupations	35.22	37.44	1,404	1,498	39.9	73,010	77,884	2,073
Computer systems analysts	39.13	38.42	1,555	1,537	39.7	80,853	79,912	2,067
Life, physical, and social science occupations	25.86	21.91	1,034	876	40.0	53,788	45,573	2,080
Community and social services occupations	25.58	26.69	1,016	1,068	39.7	52,735	55,515	2,061
Level 9	28.67	27.28	1,147	1,091	40.0	59,423	56,736	2,073
Social workers	28.79	28.23	1,151	1,129	40.0	59,637	57,990	2,072
Level 9	29.32	28.60	1,173	1,144	40.0	60,706	58,718	2,071
Healthcare practitioner and technical occupations	36.56	33.06	1,412	1,273	38.6	73,427	66,186	2,008
Level 4	17.62	17.45	662	652	37.6	34,421	33,925	1,953
Level 5	23.86	23.95	953	958	39.9	49,546	49,814	2,076
Level 6	23.58	24.31	894	921	37.9	46,494	47,884	1,972
Level 7	32.99	31.57	1,289	1,257	39.1	67,052	65,383	2,033
Level 8	37.97	36.03	1,427	1,368	37.6	74,180	71,136	1,954
Level 9	37.53	36.16	1,417	1,323	37.8	73,675	68,771	1,963
Level 10	37.92	35.17	1,517	1,407	40.0	78,878	73,154	2,080
Level 11	52.20	48.88	2,088	1,955	40.0	108,582	101,662	2,080

See footnotes at end of table.

Table 20

Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels¹ — Continued

Occupation ² and work level	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations								
–Continued								
Not able to be leveled	\$38.85	\$29.08	\$1,507	\$1,163	38.8	\$78,367	\$60,486	2,017
Pharmacists	51.65	50.45	2,066	2,018	40.0	107,429	104,936	2,080
Physicians and surgeons	52.80	29.66	2,158	1,186	40.9	112,191	61,693	2,125
Not able to be leveled	51.57	29.08	2,063	1,163	40.0	107,267	60,486	2,080
Registered nurses	38.60	36.16	1,459	1,323	37.8	75,864	68,771	1,965
Level 7	33.28	30.82	1,288	1,180	38.7	66,956	61,339	2,012
Level 8	39.10	37.40	1,439	1,335	36.8	74,829	69,430	1,914
Level 9	37.28	36.16	1,406	1,323	37.7	73,102	68,771	1,961
Not able to be leveled	37.16	34.70	1,356	1,249	36.5	70,532	64,946	1,898
Therapists	32.82	32.18	1,294	1,260	39.4	67,269	65,520	2,049
Physical therapists	34.26	32.05	1,370	1,282	40.0	71,264	66,664	2,080
Clinical laboratory technologists and technicians	22.78	19.94	866	760	38.0	45,018	39,520	1,976
Medical and clinical laboratory technicians ..	19.94	18.86	747	725	37.5	38,831	37,710	1,947
Health diagnosing and treating practitioner support technicians	20.95	18.39	825	722	39.4	42,905	37,565	2,048
Licensed practical and licensed vocational nurses	25.28	24.31	1,011	972	40.0	52,573	50,565	2,080
Healthcare support occupations								
Level 2	14.63	14.19	585	568	40.0	30,433	29,515	2,080
Level 3	15.98	15.80	634	632	39.7	32,943	32,862	2,062
Level 4	16.71	16.68	628	601	37.6	32,647	31,267	1,954
Not able to be leveled	16.42	15.59	632	620	38.5	32,843	32,219	2,001
Nursing, psychiatric, and home health aides	16.14	15.80	622	609	38.6	32,360	31,658	2,005
Level 2	14.63	14.19	585	568	40.0	30,433	29,515	2,080
Level 3	15.82	15.80	627	632	39.6	32,604	32,862	2,060
Level 4	16.73	16.56	632	615	37.8	32,853	31,990	1,964
Not able to be leveled	16.30	15.02	618	591	37.9	32,159	30,722	1,973

See footnotes at end of table.

Table 20

Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels¹ — Continued

Occupation ² and work level	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare support occupations –Continued								
Nursing aides, orderlies, and attendants	\$16.34	\$15.76	\$626	\$603	38.3	\$32,530	\$31,346	1,991
Level 3	16.11	15.91	634	636	39.4	32,988	33,093	2,048
Level 4	16.70	16.26	629	609	37.7	32,722	31,674	1,960
Not able to be leveled	16.54	15.02	625	591	37.8	32,507	30,722	1,965
Psychiatric aides	15.26	15.80	607	632	39.8	31,582	32,862	2,070
Miscellaneous healthcare support occupations	17.00	16.68	648	624	38.1	33,715	32,427	1,983
Level 4	16.65	17.00	619	586	37.2	32,181	30,481	1,933
Food preparation and serving related occupations								
Level 4	14.74	13.90	590	556	40.0	30,663	28,912	2,080
Level 4	16.92	16.88	677	675	40.0	35,196	35,110	2,080
Cooks	17.32	16.65	693	666	40.0	36,030	34,632	2,080
Level 4	16.03	14.88	641	595	40.0	33,350	30,950	2,080
Cooks, institution and cafeteria	17.32	16.65	693	666	40.0	36,030	34,632	2,080
Level 4	16.03	14.88	641	595	40.0	33,350	30,950	2,080
Building and grounds cleaning and maintenance occupations								
Level 2	13.81	13.16	549	521	39.8	28,573	27,082	2,069
Level 2	12.43	12.96	495	516	39.8	25,723	26,832	2,070
Building cleaning workers	12.88	12.98	512	515	39.8	26,635	26,790	2,068
Level 2	12.43	12.96	495	516	39.8	25,723	26,832	2,070
Janitors and cleaners, except maids and housekeeping cleaners	13.34	13.17	529	527	39.7	27,533	27,394	2,065
Level 2	12.04	12.69	478	495	39.7	24,839	25,750	2,063
Maids and housekeeping cleaners	12.24	11.87	488	475	39.9	25,376	24,690	2,072
Office and administrative support occupations								
Level 2	17.57	17.25	696	687	39.6	36,218	35,734	2,062
Level 2	13.62	13.96	545	558	40.0	28,339	29,037	2,080
Level 3	15.58	15.14	616	600	39.5	32,040	31,200	2,056
Level 4	17.60	17.18	690	679	39.2	35,864	35,298	2,037
Level 5	19.25	19.18	770	767	40.0	40,038	39,894	2,080

See footnotes at end of table.

Table 20

Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels¹ — Continued

Occupation ² and work level	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations –Continued								
Not able to be leveled	\$16.08	\$14.70	\$640	\$588	39.8	\$33,259	\$30,576	2,068
Financial clerks	17.69	16.71	707	668	40.0	36,788	34,757	2,080
Level 4	16.69	16.46	668	658	40.0	34,722	34,237	2,080
Billing and posting clerks and machine operators	16.54	16.01	661	640	40.0	34,394	33,299	2,080
Level 4	16.61	16.23	664	649	40.0	34,546	33,758	2,080
Receptionists and information clerks	14.36	14.67	574	587	40.0	29,870	30,509	2,080
Secretaries and administrative assistants	18.83	18.97	741	755	39.4	38,541	39,250	2,047
Level 4	18.54	17.68	715	700	38.6	37,177	36,421	2,005
Not able to be leveled	17.63	16.23	696	609	39.5	36,180	31,649	2,052
Medical secretaries	18.15	17.68	711	698	39.2	36,958	36,275	2,036
Level 4	18.40	17.51	706	696	38.4	36,711	36,181	1,995

¹ Each occupation for which data are collected in an establishment is evaluated based on four factors, including knowledge, job controls and complexity, contacts, and physical environment. For more information, see chapter 8 of the BLS Handbook of Methods, at http://www.bls.gov/opub/hom/homch8_a.htm.

² The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

³ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

⁴ Mean weekly earnings are based on the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings

distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

⁵ Mean annual earnings are based on the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 21

Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours

Occupation ¹	Weekly ²			Annual ³		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Management occupations						
Team leader	\$1,419	\$1,336	39.7	\$73,677	\$69,457	2,060
First line	1,708	1,517	38.5	88,629	78,867	1,998
Second line	2,042	2,029	41.4	106,195	105,498	2,154
Third line	3,619	4,000	42.6	188,195	208,024	2,214
General and operations managers						
First line	2,475	2,070	40.9	128,677	107,653	2,128
Second line	2,407	2,065	44.2	125,182	107,380	2,301
Marketing managers						
First line	2,008	1,928	39.8	104,422	100,244	2,072
Sales managers						
Team leader	1,025	962	40.0	53,300	50,001	2,080
First line	2,054	2,058	38.7	106,834	107,020	2,012
Computer and information systems managers						
Team leader	1,883	1,635	39.6	97,930	84,999	2,060
First line	2,244	2,187	38.7	116,693	113,728	2,012
Financial managers						
Team leader	1,304	938	39.7	67,809	48,797	2,064
First line	1,614	1,505	38.7	83,917	78,245	2,014
Construction managers						
Team leader	1,384	1,254	38.9	71,976	65,208	2,024
Education administrators, elementary and secondary school						
Team leader	1,969	1,852	39.8	98,582	96,310	1,993
First line	1,898	1,949	36.0	91,386	88,937	1,733
Education administrators, postsecondary						
First line	1,722	1,788	35.8	89,482	92,999	1,863
Medical and health services managers						
Team leader	1,763	1,714	36.6	91,688	89,145	1,902
First line	1,342	1,250	39.0	69,758	65,000	2,030
Social and community service managers						
First line	982	962	32.4	51,039	50,000	1,683

¹ The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

² Mean weekly earnings are based on the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

³ Mean annual earnings are based on the straight-time annual wages or salaries

paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.