Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

2	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$24.96	\$20.21	\$990	\$800	39.6	\$50,456	\$41,600	2,021
Management occupations	46.17	42.40	1,870	1,720	40.5	96,570	88,791	2,092
Chief executives	99.40	83.89	4,350	2,779	43.8	225,233	144,496	2,266
General and operations								
managers	47.81	37.61	1,943	1,573	40.6	101,040	81,777	2,113
Marketing and sales managers	49.10	47.00	2,025	1,854	41.2	105,278	96,433	2,144
Marketing managers	49.58	47.82	2,014	1,913	40.6	104,719	99,457	2,112
Sales managers	48.65	41.73	2,035	1,650	41.8	105,813	85,783	2,175
Public relations managers	54.02	55.16	2,129	2,069	39.4	110,717	107,562	2,049
Administrative services								
managers	36.36	34.19	1,464	1,395	40.3	76,046	72,563	2,092
Computer and information								
systems managers	56.19	57.54	2,333	2,356	41.5	121,323	122,497	2,159
Financial managers	48.89	41.66	1,987	1,731	40.6	103,133	89,999	2,109
Human resources managers	47.07	48.31	1,876	2,029	39.9	97,557	105,527	2,073
Industrial production								
managers	46.99	42.79	1,884	1,712	40.1	97,992	88,999	2,085
Purchasing managers	49.90	50.80	2,041	2,032	40.9	106,143	105,672	2,127
Transportation, storage, and								
distribution managers	37.95	33.01	1,522	1,340	40.1	79,163	69,697	2,086
Construction managers	44.40	44.47	1,788	1,848	40.3	92,975	96,076	2,094
Education administrators	41.55	42.72	1,664	1,709	40.0	79,660	80,941	1,917
Education administrators,								
preschool and child	• • • • •				40.0			
care center/program	21.86	21.18	875	847	40.0	42,431	35,001	1,941
Education administrators,								
elementary and	50.05	5 4 47	2.126	2 170	40.1	100 722	101 442	1.002
secondary school	52.97	54.47	2,126	2,179	40.1	100,733	101,443	1,902
Education administrators,	26.17	24.10	1.460	1.065	40.4	75.410	70 (70	2.005
postsecondary	36.17	34.18	1,462	1,367	40.4	75,418	70,670	2,085
Engineering managers	61.00	61.07	2,447	2,443	40.1	127,269	127,026	2,086
Food service managers	24.63	20.66	1,043	997	42.4	53,816	51,840	2,185
Lodging managers	36.57	31.20	1,534	1,248	42.0	79,787	64,896	2,182
Medical and health services	46.50	16.06	1.050	1.070	20.0	06.692	07.670	2.076
managers	46.58	46.96	1,859	1,878	39.9	96,682	97,679	2,076
Natural sciences managers	44.56	41.48	1,782	1,659	40.0	92,677	86,276	2,080
Property, real estate, and								
community association	24.27	22.52	076	042	40.0	50.740	48,959	2.002
managersSocial and community service	24.37	23.53	976	942	40.0	50,748	40,939	2,082
managers	29.43	27.01	1,183	1,121	40.2	61,386	57,506	2,086
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Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial								
operations occupations	\$32.83	\$30.18	\$1,321	\$1,223	40.2	\$68,649	\$63,600	2,091
Buyers and purchasing agents	33.49	30.66	1,377	1,202	41.1	71,583	62,504	2,137
Wholesale and retail	33.47	30.00	1,577	1,202	71.1	71,303	02,304	2,137
buyers, except farm								
products	31.08	27.23	1,248	1,089	40.1	64,882	56,638	2,088
Purchasing agents, except	01.00	27.20	1,2.0	1,000	.0.1	0.,002	20,000	_,000
wholesale, retail, and								
farm products	34.58	30.66	1,439	1,226	41.6	74,805	63,777	2,163
Claims adjusters, appraisers,			,	, -		, , , , , , , ,	, , , , , ,	,
examiners, and								
investigators	27.14	25.58	1,070	990	39.4	55,634	51,501	2,050
Claims adjusters,							·	
examiners, and								
investigators	27.32	25.67	1,076	1,009	39.4	55,969	52,449	2,049
Compliance officers, except								
agriculture, construction,								
health and safety, and								
transportation		27.68	1,307	1,107	40.3	67,972	57,568	2,097
Cost estimators	33.94	31.25	1,357	1,250	40.0	70,567	65,000	2,079
Human resources, training,								
and labor relations								
specialists	31.08	30.67	1,248	1,227	40.1	64,873	63,794	2,087
Employment, recruitment,								
and placement	20.10	2.5.02		4.055	20.0	50 <b>7</b> 0 5	<b>7</b> 6 000	2.052
specialists	29.19	26.92	1,164	1,077	39.9	60,506	56,000	2,073
Compensation, benefits,								
and job analysis	27.40	24.04	1 100	1.015	40.0	57.402	50 770	2.001
specialists	27.49	24.04	1,106	1,015	40.2	57,493	52,770	2,091
Training and development	28.48	26.00	1,151	1,040	40.4	59,827	54,080	2,101
specialists Logisticians	32.72	24.89	1,309	996	40.4	68,063	51,780	2,101
Management analysts	37.22	35.22	1,309	1,435	40.0	77,874	74,639	2,080
Meeting and convention	31.22	33.22	1,470	1,433	40.2	17,074	74,039	2,092
planners	27.91	28.00	1,107	1,120	39.7	57,579	58,244	2,063
Accountants and auditors	30.93	28.85	1,237	1,160	40.0	64,317	60,316	2,003
Appraisers and assessors of	30.73	20.03	1,237	1,100	70.0	07,517	00,510	2,017
real estate	28.15	27.44	1,126	1,098	40.0	58,559	57,075	2,080
Budget analysts	29.78	27.35	1,191	1,094	40.0	61,938	56,892	2,080
Credit analysts	33.76	34.62	1,350	1,385	40.0	70,217	72,010	2,080
Financial analysts and			,	,		, .	,	,
advisors	36.43	33.28	1,459	1,331	40.0	75,853	69,224	2,082
Financial analysts	38.17	33.65	1,532	1,346	40.1	79,655	70,000	2,087
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Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rlv <sup>3</sup>	Weekly <sup>4</sup> Annual <sup>5</sup>					
	1100	11 1 y		Weekiy			Amiuai	
Occupation <sup>2</sup>	Mean	Median	Mean	Median	Mean	Mean	Median	Mean
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours
Business and financial operations occupations								
<ul><li>Continued</li><li>Personal financial advisors</li></ul>	\$31.52	\$26.55	¢1 261	\$1,062	40.0	\$65.560	\$55,224	2.090
Insurance underwriters	34.85	\$26.55 30.05	\$1,261 1,388	1,202	40.0 39.8	\$65,569 72,182	\$55,224 62,504	2,080 2,071
Loan counselors and officers	32.24	21.74	1,388	869	39.8 40.1	67,161	45,209	2,071
Loan officers	32.24	21.74	1,310	869	40.1	68,128	45,209	2,083
Tax examiners, collectors,	32.71	21.74	1,510	809	40.1	00,120	45,209	2,003
preparers, and revenue								
agents	24.18	23.31	967	932	40.0	50,301	48,483	2,080
Tax examiners, collectors,	21.10	23.31	)01	752	10.0	30,301	10,103	2,000
and revenue agents	25.19	25.71	1,008	1,028	40.0	52,404	53,477	2,080
Computer and mathematical								
science occupations	38.38	37.02	1,556	1,491	40.5	80,796	77,478	2,105
Computer programmers	41.94	38.76	1,667	1,544	39.7	86,677	80,267	2,067
Computer software engineers	46.93	44.99	1,943	1,913	41.4	101,051	99,494	2,153
Computer software			·				·	
engineers, applications Computer software	44.52	42.22	1,863	1,913	41.8	96,871	99,494	2,176
engineers, systems								
software	49.51	47.37	2,027	1,950	40.9	105,418	101,384	2,129
Computer support specialists	27.63	23.85	1,113	954	40.3	57,614	49,612	2,085
Computer systems analysts	37.97	37.19	1,537	1,488	40.5	79,939	77,376	2,105
Database administrators	41.18	39.04	1,629	1,464	39.6	84,727	76,120	2,057
Network and computer systems administrators	33.09	30.98	1,307	1,239	39.5	67,782	64,045	2,049
Network systems and data	27.40	27.70	4 405		40.0		<b>5</b> 440 <b>5</b>	2 000
communications analysts	37.18	35.79	1,487	1,431	40.0	77,337	74,437	2,080
Architecture and engineering	40.70	20.05		4	46.	0.7	04.55-	• • • •
occupations	40.79	38.96	1,648	1,558	40.4	85,491	81,037	2,096
Architects, except naval Architects, except	34.86	32.69	1,425	1,346	40.9	74,083	70,000	2,125
landscape and naval	35.27	33.65	1,443	1,346	40.9	75,046	70,000	2,128
Engineers	46.40	44.56	1,882	1,804	40.6	97,850	93,789	2,109
Aerospace engineers	56.41	54.80	2,257	2,192	40.0	117,342	113,984	2,080
Civil engineers	40.07	40.51	1,604	1,620	40.0	83,391	84,261	2,081
Computer hardware								
engineers	49.23	49.19	2,057	1,981	41.8	106,944	103,002	2,172
Electrical and electronics								
engineers	45.41	42.31	1,862	1,740	41.0	96,829	90,480	2,132
Electrical engineers	49.50	45.79	1,980	1,832	40.0	102,962	95,243	2,080

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	$rly^3$	Weekly <sup>4</sup>				Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Architecture and engineering occupations –Continued Electronics engineers,								
except computer	\$43.75	\$41.33	\$1,812	\$1,702	41.4	\$94,247	\$88,504	2,154
Environmental engineers Industrial engineers, including health and	37.52	37.50	1,561	1,596	41.6	81,153	83,000	2,163
safety	40.07	37.25	1,631	1,490	40.7	84,835	77,480	2,117
Industrial engineers Mechanical engineers	40.97 45.05	39.71 44.62	1,668 1,864	1,654 1,731	40.7 41.4	86,762 96,942	86,000 90,002	2,118 2,152
Nuclear engineers	45.76	44.02	1,830	1,769	40.0	95,174	91,998	2,132
Petroleum engineers	53.77	52.31	2,151	2,092	40.0	106,069	108,726	1,973
Drafters	27.95	24.00	1,118	960	40.0	58,129	49,920	2,080
Architectural and civil	27.50		1,110	, , ,		00,129	.>,>=0	_,000
drafters Engineering technicians,	24.30	22.45	972	898	40.0	50,535	46,700	2,080
except drafters	28.30	27.02	1,132	1,081	40.0	57,939	56,160	2,047
Aerospace engineering and operations technicians	30.38	28.99	1,215	1,160	40.0	63,189	60,308	2,080
Civil engineering technicians	25.23	26.55	1,009	1,062	40.0	52,478	55,228	2,080
Electrical and electronic engineering technicians	27.38	27.00	1,095	1,080	40.0	56,950	56,160	2,080
Industrial engineering technicians	30.25	30.77	1,210	1,231	40.0	62,922	64,002	2,080
Surveying and mapping technicians	27.27	22.21	1,091	888	40.0	56,713	46,201	2,080
Life, physical, and social								
science occupations	33.23	30.47	1,347	1,214	40.5	69,447	62,874	2,090
Life scientists	33.81	29.45	1,354	1,214	40.1	69,810	62,608	2,065
Biological scientists Biochemists and	33.58	33.32	1,346	1,333	40.1	69,397	69,299	2,067
biophysicists Conservation scientists and	33.56	34.62	1,344	1,385	40.0	69,325	71,999	2,066
foresters	26.75	25.05	1,070	1,002	40.0	55,285	52,104	2,067
Conservation scientists	24.18	23.83	967	953	40.0	50,303	49,573	2,080
Medical scientists	38.30	30.92	1,532	1,237	40.0	79,667	64,309	2,080
Physical scientists	33.28	32.26	1,381	1,346	41.5	71,794	70,000	2,157
Chemists and materials								
scientists	30.98 30.98	31.52 31.52	1,245 1,245	1,261 1,261	40.2 40.2	64,766 64,766	65,557 65,557	2,091 2,091

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

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	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
Occupation <sup>2</sup>									
	Mean	Median	Mean	Median	Mean	Mean	Median	Mean	
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours	
Life, physical, and social									
science occupations									
-Continued									
Environmental scientists									
and geoscientists	\$31.69	\$32.69	\$1,347	\$1,346	42.5	\$70,022	\$70,000	2,210	
Environmental scientists									
and specialists,									
including health	33.62	34.29	1,355	1,372	40.3	70,445	71,329	2,095	
Geoscientists, except									
hydrologists and									
geographers	28.78	28.85	1,332	1,212	46.3	69,290	63,001	2,407	
Market and survey	40.20	47.00	2 004	2 2 4 2	40.0	100 201	116600	2 2 4 7	
researchers	48.20	47.22	2,081	2,243	43.2	108,201	116,633	2,245	
Market research analysts	48.20	47.22	2,081	2,243	43.2	108,201	116,633	2,245	
Psychologists	39.21	41.54	1,562	1,662	39.8	71,033	64,141	1,812	
Clinical, counseling, and	20.74	41.54	1.542	1.620	20.0	(0.622	CA 1A1	1 707	
school psychologists	38.74 39.46	41.54 35.18	1,543	1,639	39.8 39.6	69,622	64,141 73,008	1,797 2,061	
Urban and regional planners Agricultural and food science	39.40	33.10	1,564	1,404	39.0	81,329	75,008	2,001	
technicians	19.77	21.36	785	854	39.7	40,410	44,431	2,044	
Biological technicians	22.58	21.37	899	855	39.7	46,772	44,448	2,044	
Miscellaneous life, physical,	22.30	21.37	( )	055	37.0	40,772	77,770	2,071	
and social science									
technicians	25.39	22.45	1,014	898	39.9	52,735	46,696	2,077	
C									
Community and social	25.05	22 11	002	024	20.6	50,139	47.401	2.002	
services occupations Counselors	25.05 25.69	23.11 23.80	992	924 952	39.6 39.2	1 /	47,491 48,069	2,002 1,930	
Substance abuse and	23.09	23.00	1,007	934	37.4	49,593	40,009	1,930	
behavioral disorder									
counselors	35.66	40.66	1,426	1,626	40.0	74,175	84,567	2,080	
Educational, vocational,	33.00	10.00	1,120	1,020	10.0	7 1,175	01,507	2,000	
and school counselors	31.62	29.18	1,239	1,151	39.2	56,628	53,545	1,791	
Mental health counselors	22.88	19.83	907	793	39.7	46,068	41,808	2,014	
Rehabilitation counselors	14.19	11.27	541	422	38.1	28,141	21,938	1,983	
Social workers	26.82	25.24	1,074	1,010	40.0	55,305	52,374	2,062	
Child, family, and school						,		,	
social workers	24.25	23.96	969	958	40.0	49,609	49,691	2,046	
Medical and public health									
social workers	28.03	27.34	1,119	1,094	39.9	58,162	56,867	2,075	
Mental health and									
substance abuse social									
workers	32.10	33.34	1,301	1,360	40.5	66,514	69,347	2,072	

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Community and social services occupations -Continued Miscellaneous community and social service								
specialists  Health educators  Probation officers and correctional treatment	\$22.66 32.24	\$20.74 24.77	\$902 1,290	\$830 991	39.8 40.0	\$45,927 67,056	\$43,118 51,513	2,027 2,080
specialists	30.70	28.81	1,230	1,153	40.1	63,217	59,933	2,059
assistants	17.44	16.88	694	658	39.8	34,817	34,102	1,996
Lawyers	48.76 66.02 28.25	40.21 53.83 30.02	1,936 2,638 1,106	1,585 2,163 1,158	39.7 40.0 39.2	100,649 137,198 57,516	82,410 112,501 60,210	2,064 2,078 2,036
Miscellaneous legal support workers Title examiners, abstractors, and	27.53	25.35	1,101	1,014	40.0	57,252	52,728	2,080
searchers	29.05	29.33	1,162	1,173	40.0	60,431	61,000	2,080
Education, training, and library occupations	37.92 51.60	37.63 44.88	1,420 2,018	1,420 1,769	37.5 39.1	57,807 87,515	56,413 74,814	1,525 1,696
Business teachers, postsecondary	64.69	45.01	2,527	1,800	39.1	106,998	91,333	1,654
Social sciences teachers, postsecondary	58.26	53.77	2,285	2,016	39.2	90,433	86,853	1,552
Health teachers, postsecondary Health specialties	72.40	70.01	2,890	2,801	39.9	140,779	135,009	1,944
teachers, postsecondary Arts, communications, and	77.34	75.25	3,086	3,010	39.9	149,558	145,510	1,934
humanities teachers, postsecondary	50.50	46.77	1,943	1,819	38.5	76,553	74,087	1,516
Miscellaneous postsecondary teachers Vocational education	39.08	35.67	1,525	1,419	39.0	67,828	60,567	1,736
teachers, postsecondary	26.32	20.83	1,040	833	39.5	51,122	43,324	1,942

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations  -Continued Primary, secondary, and								
special education school teachers	\$39.05	\$39.53	\$1,459	\$1,505	37.4	\$56,384	\$57,655	1,444
Preschool and kindergarten teachers	16.54	13.80	643	550	38.9	30,074	28,080	1,819
except special education Kindergarten teachers,	13.32	13.50	522	520	39.2	25,287	22,254	1,899
except special education	42.95	42.46	1,570	1,561	36.6	58,038	57,744	1,351
Elementary and middle school teachers Elementary school	43.04	42.44	1,597	1,598	37.1	59,720	59,134	1,388
teachers, except special education Middle school teachers,	43.36	42.76	1,607	1,612	37.1	60,295	59,310	1,391
except special and vocational education Secondary school teachers Secondary school teachers, except	41.50 42.59	40.47 40.74	1,548 1,589	1,557 1,557	37.3 37.3	57,013 60,440	58,570 58,438	1,374 1,419
special and vocational education Vocational education teachers, secondary	42.91	40.90	1,605	1,565	37.4	60,954	59,230	1,421
school Special education teachers Special education teachers, preschool,	36.52 40.86	39.24 39.47	1,297 1,490	1,311 1,424	35.5 36.5	50,747 56,658	51,133 53,375	1,390 1,387
kindergarten, and elementary school Special education teachers, secondary	40.80	38.27	1,502	1,450	36.8	56,737	53,375	1,391
school	40.24 40.64	40.65 37.71	1,435 1,462	1,423 1,365	35.7 36.0	55,519 57,855	51,788 58,561	1,380 1,424
teachers and instructors Librarians	40.26 34.86	39.83 36.30	1,441 1,349	1,268 1,452	35.8 38.7	58,805 68,071	52,684 69,389	1,460 1,953

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Q2	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations  -Continued								
Library technicians	\$20.97	\$20.54	\$824	\$815	39.3	\$40,337	\$39,832	1,924
Instructional coordinators	36.67	37.65	1,452	1,453	39.6	66,429	65,295	1,812
Teacher assistants	14.76	14.23	506	498	34.3	22,194	21,840	1,504
Auto docion ententainment								
Arts, design, entertainment, sports, and media								
occupations	29.81	24.72	1,184	958	39.7	61,232	49,812	2,054
Designers	27.19	23.27	1,077	931	39.6	55,981	48,410	2,059
Graphic designers	24.98	23.27	996	931	39.9	51,777	48,410	2,072
Interior designers	30.04	29.32	1,151	1,192	38.3	59,866	62,001	1,993
Actors, producers, and	20.0.	27.02	1,101	1,1/2	00.0	27,000	02,001	1,,,,,
directors	42.32	39.17	1,693	1,567	40.0	88,023	81,474	2,080
Producers and directors	42.32	39.17	1,693	1,567	40.0	88,023	81,474	2,080
News analysts, reporters and			,	,		,	,	,
correspondents Reporters and	23.40	24.76	930	990	39.7	48,364	51,503	2,066
correspondents	23.40	24.76	930	990	39.7	48,364	51,503	2,066
Public relations specialists	26.59	25.06	1,055	1,002	39.7	54,876	52,129	2,064
Writers and editors	32.17	27.70	1,234	1,089	38.4	62,340	56,605	1,938
Technical writers	38.69	39.01	1,518	1,538	39.2	78,919	80,001	2,040
Broadcast and sound engineering technicians								
and radio operators	30.91	33.92	1,290	1,560	41.7	67,099	81,145	2,171
Broadcast technicians	22.32	21.01	893	840	40.0	46,425	43,701	2,080
Healthcare practitioner and								
technical occupations	34.98	31.92	1,390	1,247	39.7	72,004	64,480	2,059
Dietitians and nutritionists	28.57	29.64	1,121	1,186	39.2	58,266	61,651	2,040
Pharmacists	53.55	53.98	2,135	2,159	39.9	111,022	112,274	2,073
Physicians and surgeons	59.37	24.21	2,947	1,427	49.6	152,590	72,574	2,570
Physician assistants	48.31	48.00	1,903	1,849	39.4	98,949	96,131	2,048
Registered nurses	38.40	37.15	1,489	1,434	38.8	77,313	74,592	2,013
Therapists	39.11	37.19	1,543	1,458	39.5	77,226	74,784	1,975
Occupational therapists	41.31	40.95	1,628	1,638	39.4	81,944	85,178	1,984
Physical therapists	41.38	37.17	1,642	1,458	39.7	84,368	75,833	2,039
Respiratory therapists Speech-language	28.19	29.30	1,102	1,094	39.1	57,327	56,867	2,034
pathologists	37.83	35.01	1,455	1,400	38.5	58,548	58,455	1,548

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations  -Continued Clinical laboratory technologists and								
technicians	\$23.48	\$21.34	\$936	\$845	39.9	\$48,678	\$43,932	2,073
laboratory technologists  Medical and clinical	33.20	32.27	1,320	1,291	39.8	68,650	67,122	2,068
laboratory technicians  Dental hygienists  Diagnostic related	19.38 37.61	19.57 41.00	773 1,292	783 1,312	39.9 34.3	40,222 67,181	40,706 68,224	2,075 1,786
technologists and technicians  Cardiovascular technologists and	30.56	30.37	1,213	1,215	39.7	63,064	63,165	2,063
technicians	35.45	30.37	1,418	1,215	40.0	73,734	63,165	2,080
and technicians Emergency medical	29.31	28.73	1,162	1,149	39.7	60,450	59,758	2,062
technicians and paramedics  Health diagnosing and	17.77	15.39	761	580	42.8	39,586	30,139	2,228
treating practitioner support technicians	20.79	20.67	820	821	39.4	42,630	42,682	2,051
Pharmacy technicians	17.90	17.07	699	683	39.0	36,341	35,514	2,030
Psychiatric technicians Surgical technologists Licensed practical and	25.80 21.59	26.45 21.63	1,029 850	1,058 843	39.9 39.4	53,493 44,177	55,020 43,844	2,074 2,046
licensed practical and licensed vocational nurses Medical records and health	22.15	21.72	862	840	38.9	44,699	43,661	2,018
information technicians Miscellaneous health technologists and	15.91	15.00	637	600	40.0	33,098	31,200	2,080
technicians Occupational health and	20.53	20.24	808	807	39.3	42,011	41,954	2,046
safety specialists and technicians Occupational health and	28.38	28.41	1,135	1,136	40.0	59,037	59,095	2,080
safety specialists	28.94	28.34	1,158	1,134	40.0	60,199	58,943	2,080
Healthcare support occupations	14.76	13.70	574	536	38.9	29,792	27,851	2,018

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare support occupations –Continued Nursing, psychiatric, and								
home health aides	\$12.33 11.27	\$12.00 10.03	\$481 427	\$467 380	39.0 37.9	\$25,014 22,196	\$24,274 19,760	2,029 1,969
Nursing aides, orderlies,			-			·	·	
and attendants	12.27 15.26	12.00 14.33	479 610	467 573	39.1 40.0	24,901 31,739	24,274 29,806	2,030 2,080
and aides	18.23	16.05	711	642	39.0	36,961	33,384	2,027
support occupations  Dental assistants	16.43 18.47	16.00 18.00	636 681	624 660	38.7 36.8	33,000 35,391	32,448 34,320	2,009 1,916
Medical assistants Medical transcriptionists	15.38 19.72	15.10 20.14	606 789	600 805	39.4 40.0	31,470 41,008	31,220 41,885	2,046 2,080
<b>Protective service occupations</b> First-line	24.40	22.73	988	885	40.5	51,190	45,760	2,098
supervisors/managers, law enforcement workers First-line	43.53	45.17	1,742	1,807	40.0	90,569	93,954	2,080
supervisors/managers of correctional officers First-line	38.73	39.76	1,558	1,620	40.2	81,000	84,265	2,091
supervisors/managers of police and detectives First-line	45.35	47.45	1,811	1,897	39.9	94,175	98,654	2,076
supervisors/managers of fire fighting and								
prevention workers Fire fighters	35.67 28.88	34.74 28.22	1,679 1,418	1,681 1,370	47.1 49.1	87,299 73,754	87,433 71,262	2,448 2,554
Bailiffs, correctional officers, and jailers	27.23	25.88	1,087	1,035	39.9	56,510	53,824	2,075
Correctional officers and jailers	27.23	25.88	1,087	1,035	39.9	56,510	53,824	2,075
Detectives and criminal investigators	36.28 35.09	36.67 35.00	1,451 1,401	1,467 1,400	40.0 39.9	71,128 72,621	75,529 72,696	1,960 2,069
Police and sheriff's patrol officers	35.09	35.00	1,401	1,400	39.9	72,621	72,696	2,069
Security guards and gaming surveillance officers Security guards	13.45 13.45	12.00 12.00	528 528	480 480	39.3 39.3	27,330 27,330	24,960 24,960	2,033 2,033

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly <sup>3</sup>	Weekly <sup>4</sup>				Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Protective service occupations  -Continued  Miscellaneous protective  service workers  Lifeguards, ski patrol, and	\$19.77	\$20.74	\$778	\$830	39.4	\$40,474	\$43,139	2,048
other recreational protective service workers	17.22	16.54	668	661	38.8	34,712	34,393	2,016
Food preparation and serving related occupations	11.57	9.63	445	365	38.5	22,838	18,720	1,973
First-line supervisors/managers, food preparation and								
serving workers	18.44 21.46	18.27 20.69	732 876	720 828	39.7 40.8	37,151 44,688	37,440 43,035	2,015 2,083
of food preparation and serving workers	17.89 12.27	18.01 11.75	707 478	673 460	39.5 39.0	35,837 24,728	34,343 23,920	2,003 2,015
Cooks, fast food	9.95	9.12	386	340	38.8	20,064	17,680	2,016
cafeteria Cooks, restaurant Cooks, short order	14.93 12.19 11.46	14.00 11.75 11.00	595 473 447	554 462 420	39.9 38.8 39.0	29,801 24,599 23,233	27,851 24,000 21,840	1,996 2,019 2,027
Food preparation workers Food service, tipped Bartenders	10.88 8.50 9.03	9.70 8.00 8.84	426 316 333	380 318 326	39.2 37.2 36.9	21,681 16,076 17,313	18,720 16,536 16,931	1,993 1,891 1,917
Waiters and waitresses Dining room and cafeteria attendants and	8.34	8.00	309	318	37.0	15,711	16,101	1,884
bartender helpers Fast food and counter	8.49	8.10	322	320	37.9	16,013	16,640	1,886
workers Combined food preparation and serving workers,	9.85	8.75	382	340	38.8	19,665	17,680	1,996
including fast food Counter attendants, cafeteria, food concession, and coffee	9.76	8.60	382	340	39.1	19,692	17,680	2,017
shop Food servers, nonrestaurant	10.36 10.68	9.27 9.59	385 422	348 384	37.1 39.6	19,522 21,964	18,078 19,947	1,885 2,057

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations  -Continued	\$10.14	¢0.00	\$200	\$342	29.5	\$20,280	¢17 700	2.002
Dishwashers  Hosts and hostesses, restaurant, lounge, and	\$10.14	\$9.00	\$390	\$342	38.5	\$20,289	\$17,780	2,002
coffee shop	11.04	10.06	353	318	32.0	18,371	16,536	1,664
Building and grounds cleaning and maintenance occupations	13.81	12.61	544	500	39.4	28,016	25,938	2,029
First-line supervisors/managers, building and grounds	13.01	12.01	311	300	37.1	20,010	23,730	2,029
cleaning and maintenance workers First-line supervisors/managers	18.93	18.48	765	739	40.4	39,612	38,432	2,092
of housekeeping and janitorial workers Building cleaning workers Janitors and cleaners,	18.60 13.07	18.40 12.12	752 515	736 480	40.4 39.4	38,940 26,640	38,272 24,960	2,094 2,038
except maids and housekeeping cleaners Maids and housekeeping	14.07	13.49	559	538	39.7	28,906	27,733	2,054
cleaners	10.35	9.39	399	366	38.6	20,645	19,032	1,995
workers  Landscaping and  groundskeeping	14.17	12.50	554	500	39.1	27,986	26,000	1,975
workers	13.63	12.50	537	500	39.4	27,814	26,000	2,040
Personal care and service occupations	13.48	11.44	499	443	37.1	24,794	21,944	1,840
supervisors/managers of gaming workers	15.93 19.10	11.81 20.38	637 764	472 815	40.0 40.0	33,127 39,726	24,561 42,380	2,080 2,080
supervisors/managers of personal service workers Gaming services workers Gaming dealers	16.99 9.04 7.96	17.89 8.00 8.00	682 336 292	716 320 310	40.1 37.2 36.7	34,960 17,491 15,192	37,211 16,640 16,101	2,058 1,934 1,909

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2 2	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Personal care and service occupations –Continued Miscellaneous entertainment attendants and related	¢10.70	<b>#10.00</b>	0.425	<b>\$2.67</b>	20.7	<b>\$17.252</b>	<b>017.046</b>	1 (01
workers Amusement and recreation	\$10.70	\$10.00	\$425	\$367	39.7	\$17,353	\$17,046	1,621
attendants	10.71	9.00	433	360	40.4	16,336	16,935	1,525
Barbers and cosmetologists	12.46	12.00	431	420	34.6	22,393	21,840	1,798
Hairdressers, hairstylists, and cosmetologists	12.46	12.00	431	420	34.6	22,393	21,840	1,798
Baggage porters, bellhops,	12.40	12.00	431	420	34.0	22,393	21,040	1,790
and concierges	11.47	10.81	455	420	39.6	23,646	21,840	2,061
Baggage porters and	0.05	10.00	200	400	40.0	20.600	20.000	2.000
bellhops Concierges	9.95 12.45	10.00 10.81	398 491	400 422	40.0 39.4	20,698 25,509	20,800 21,965	2,080 2,049
Tour and travel guides	13.74	13.00	405	461	29.5	9,568	2,630	2,049 696
Tour guides and escorts	13.74	13.00	405	461	29.5	9,568	2,630	696
Child care workers	11.19	9.75	432	380	38.6	20,687	19,406	1,848
Personal and home care aides	11.08	11.20	433	413	39.0	22,491	21,476	2,029
Recreation and fitness	11.00	11.20	133	113	37.0	22, 171	21,170	2,029
workers	19.26	18.72	741	707	38.5	38,543	36,774	2,001
Fitness trainers and						,	,	,
aerobics instructors	21.56	20.80	841	867	39.0	43,734	45,094	2,028
Recreation workers	14.94	12.20	561	545	37.5	29,147	28,357	1,951
Sales and related occupations First-line	22.15	16.26	881	634	39.8	45,665	32,810	2,061
supervisors/managers, sales workers First-line	23.54	19.80	972	795	41.3	50,534	41,357	2,146
supervisors/managers of retail sales workers First-line	21.60	18.45	896	738	41.5	46,603	38,376	2,157
supervisors/managers of non-retail sales workers	20.72	30.33	1 245	1 212	40.5	64,755	62 000	2 107
Retail sales workers	30.73 14.81	30.33 12.23	1,245 582	1,213 480	40.5 39.3	30,132	63,088 24,960	2,107 2,034
Cashiers, all workers	14.81	12.23	462	410	39.3 39.4	23,879	24,960	2,034
Cashiers	11.71	10.40	462	410	39.4 39.4	23,873	21,312	2,040
Counter and rental clerks						,		
and parts salespersons	15.64	14.83	622	593	39.8	32,364	30,846	2,070
Counter and rental clerks	14.12	12.29	565	492	40.0	29,376	25,563	2,080
Parts salespersons	16.27	15.50	646	608	39.7	33,603	31,616	2,066

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

						_			
	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
Occupation <sup>2</sup>	3.4	34.11	3.4	24.11	3.5	3.4	37.11	3.6	
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours	
Sales and related occupations -Continued									
Retail salespersons	\$16.55	\$13.24	\$648	\$518	39.2	\$33,488	\$26,728	2,024	
Advertising sales agents	25.53	22.12	1,004	885	39.3	52,198	45,999	2,045	
Insurance sales agents Securities, commodities, and financial services sales	42.62	29.23	1,705	1,188	40.0	88,674	61,778	2,080	
agents	59.03	38.56	2,361	1,543	40.0	122,773	80,211	2,080	
Sales representatives, wholesale and									
manufacturing	31.14	25.24	1,262	1,006	40.5	65,611	52,330	2,107	
Sales representatives, wholesale and manufacturing,									
technical and scientific	39.38	39.71	1,591	1 500	40.4	82,735	82,591	2 101	
products	39.36	39.71	1,391	1,588	40.4	62,733	82,391	2,101	
technical and scientific									
products	27.82	19.42	1,128	780	40.6	58,679	40,560	2,109	
product promoters Demonstrators and product	18.23	14.80	724	592	39.7	37,651	30,784	2,065	
promoters Real estate brokers and sales	18.23	14.80	724	592	39.7	37,651	30,784	2,065	
agents	48.00	37.20	1,920	1,488	40.0	99,836	77,366	2,080	
Real estate sales agents	48.00	37.20	1,920	1,488	40.0	99,836	77,366	2,080	
Sales engineers	35.32	20.84	1,413	834	40.0	73,474	43,351	2,080	
Miscellaneous sales and related workers	25.09	17.25	967	640	38.5	50,270	33,280	2,004	
Office and administrative									
<b>support occupations</b> First-line	18.07	17.00	718	677	39.8	37,233	35,112	2,061	
supervisors/managers of office and administrative support workers	24.95	25.25	1,002	1,000	40.2	52,093	52,000	2,088	
including answering									
service	14.18	14.00	567	560	40.0	29,495	29,120	2,080	
Financial clerks	17.61	17.32	702	690	39.8	36,461	35,714	2,070	
Bill and account collectors	19.68	19.38	787	775	40.0	40,933	40,306	2,080	

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations  -Continued  Billing and posting clerks								
and machine operators Bookkeeping, accounting,	\$17.39	\$16.77	\$690	\$650	39.7	\$35,889	\$33,800	2,064
and auditing clerks Payroll and timekeeping	18.16	18.00	726	720	40.0	37,739	37,440	2,078
clerks Procurement clerks	18.43 16.31	18.09 16.59	735 622	720 576	39.9 38.1	37,670 32,349	37,440 29,952	2,044 1,983
TellersBrokerage clerks	13.95 19.61	13.89 17.78	553 785	550 711	39.6 40.0	28,759 40,795	28,600 36,982	2,061 2,080
Court, municipal, and license clerks	18.57	18.51	743	741	40.0	38,624	38,509	2,080
Credit authorizers, checkers, and clerks Customer service	19.67	18.63	787	745	40.0	40,921	38,750	2,080
representatives Eligibility interviewers,	17.86	16.92	713	676	39.9	37,080	35,169	2,077
government programs File clerks	19.09 15.73	18.97 15.94	763 619	759 638	40.0 39.3	39,668 32,176	39,458 33,151	2,078 2,045
Hotel, motel, and resort desk clerks	10.53	10.00	412	400	39.2	21,439	20,800	2,037
Interviewers, except eligibility and loan	16.42	16.03	653	627	39.8	33,954	32,614	2,068
Library assistants, clerical Loan interviewers and clerks	17.62 17.24	18.54 16.20	572 687	677 648	32.5 39.8	24,476 35,700	28,148 33,704	1,389 2,071
Order clerks	17.61	17.00	703	678	39.9	36,234	34,944	2,058
except payroll and timekeeping	19.87	19.58	790	783	39.8	41,099	40,728	2,068
clerks	14.82	14.00	587	560	39.6	30,462	29,120	2,056
agents and travel clerks Couriers and messengers	16.32 13.61	16.21 12.50	653 542	648 500	40.0 39.8	33,940 28,176	33,717 26,000	2,080 2,071
Dispatchers Police, fire, and ambulance dispatchers	20.82 22.35	22.20 22.71	832 902	888 908	40.0 40.4	42,915 46,903	46,172 47,237	2,061 2,099
Dispatchers, except police, fire, and ambulance Meter readers, utilities	20.01 22.80	22.20 21.45	796 912	888 858	39.8 40.0	40,873 47,420	46,172 44,616	2,042 2,080
meter readers, utilities	22.00	21.73	712	350	10.0	17,720	11,010	2,000

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occumation?	Hou	$rly^3$		Weekly <sup>4</sup>	eekly <sup>4</sup> Annual <sup>5</sup>			
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations  -Continued								
Production, planning, and expediting clerks	\$23.22	\$23.71	\$929	\$949	40.0	\$48,296	\$49,325	2,080
Shipping, receiving, and traffic clerks	14.82 14.82	14.05 14.69	593 589	562 588	40.0 39.8	30,813 30,644	29,224 30,555	2,078 2,068
Weighers, measurers, checkers, and samplers,	14.02	14.07	309	300	37.0	30,044	30,333	2,000
recordkeeping	15.97	16.87	639	675	40.0	33,213	35,090	2,080
assistants Executive secretaries and	21.73	20.88	859	824	39.5	44,417	42,573	2,044
administrative assistants	23.83	23.00	949	913	39.8	49,293	47,422	2,068
Legal secretaries	26.08 17.91	26.58 17.75	1,006 688	997 656	38.6 38.4	52,301 35,641	51,823 34,112	2,006 1,990
medical, and executive Data entry and information	18.13	18.32	724	733	39.9	37,002	37,814	2,041
processing workers Data entry keyers	15.49 13.85	14.79 13.72	616 549	580 540	39.8 39.7	32,034 28,568	30,160 28,080	2,068 2,063
Word processors and typists	17.09	16.27	682	643	39.9	35,444	33,457	2,074
Insurance claims and policy processing clerks	18.42	18.00	728	713	39.5	37,852	37,066	2,055
operators, except postal service	11.59 16.21	10.90 15.30	458 642	432 612	39.5 39.6	23,819 33,204	22,464 31,622	2,055 2,049
Office machine operators, except computer	15.14	14.26	603	570	39.8	31,373	29,663	2,072
Farming, fishing, and forestry	15.77	12.00	<b>630</b>	400	20.6	26.227	16744	1 (01
occupations Miscellaneous agricultural workers	15.67 9.75	12.00 8.05	620 390	480 322	39.6 40.0	26,337 14,203	16,744 8,168	1,681 1,456
Construction and extraction	2.13	0.03	370	322	40.0	14,203	0,100	1,430
occupations	24.17	23.75	960	920	39.7	48,957	46,800	2,025

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Q2	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations –Continued First-line supervisors/managers of								
construction trades and extraction workers Carpenters Cement masons, concrete	\$33.81 24.10	\$34.00 24.00	\$1,355 959	\$1,360 960	40.1 39.8	\$69,062 48,852	\$69,160 48,000	2,043 2,027
finishers, and terrazzo workers Cement masons and	26.01	27.52	1,041	1,101	40.0	50,385	57,242	1,937
concrete finishers Construction laborers	26.01 19.45	27.52 18.15	1,041 756	1,101 665	40.0 38.9	50,385 37,559	57,242 34,580	1,937 1,931
Construction equipment operators	23.95	24.00	954	960	39.8	47,098	47,715	1,967
tamping equipment operators Operating engineers and	21.78	21.50	862	860	39.6	41,019	39,520	1,883
other construction equipment operators Drywall installers, ceiling tile	25.18	25.25	1,007	1,010	40.0	50,794	47,840	2,018
installers, and tapers Drywall and ceiling tile	22.40	19.00	885	760	39.5	45,712	39,520	2,041
installers Tapers	24.07 20.69	22.00 17.22	946 821	918 689	39.3 39.7	48,737 42,559	45,760 35,818	2,025 2,057
Electricians Painters and paperhangers Painters, construction and	28.98 18.74	33.00 18.47	1,159 729	1,320 720	40.0 38.9	60,264 37,907	68,640 37,440	2,079 2,023
maintenance Pipelayers, plumbers,	18.60	18.00	722	690	38.8	37,557	35,880	2,019
pipefitters, and steamfitters Pipelayers Plumbers, pipefitters, and	28.98 29.94	30.00 33.42	1,159 1,197	1,200 1,337	40.0 40.0	60,288 62,270	62,400 69,514	2,080 2,080
steamfitters  Roofers  Sheet metal workers	28.92 20.02 36.43	30.00 19.98 33.69	1,157 799 1,457	1,200 799 1,348	40.0 39.9 40.0	60,154 39,505 75,775	62,400 37,440 70,075	2,080 1,973 2,080
Structural iron and steel workers	27.84	30.25	1,113	1,210	40.0	57,285	58,693	2,058
Helpers, construction trades Helperscarpenters	16.61 15.54	15.47 16.00	664 622	619 640	40.0 40.0	34,370 32,083	31,200 33,280	2,070 2,064

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations –Continued								
Construction and building inspectors	\$31.81	\$33.17	\$1,281	\$1,327	40.3	\$66,598	\$68,998	2,094
workers	20.19	22.46	808	898	40.0	38,788	41,694	1,921
and related workers	16.44	14.21	658	568	40.0	33,581	29,553	2,042
Installation, maintenance, and repair occupations  First-line supervisors/managers of	24.01	22.39	961	896	40.0	49,842	46,426	2,076
mechanics, installers, and repairers	30.60	28.85	1,227	1,154	40.1	63,816	60,000	2,086
and office machine repairers Radio and telecommunications	17.57	15.39	701	616	39.9	36,451	32,011	2,075
equipment installers and repairers  Telecommunications equipment installers	28.12	30.71	1,125	1,229	40.0	58,481	63,883	2,080
and repairers, except line installers Miscellaneous electrical and electronic equipment	28.12	30.71	1,125	1,229	40.0	58,481	63,883	2,080
mechanics, installers, and repairers	25.94	26.62	1,038	1,065	40.0	53,910	55,203	2,078
and industrial equipment Aircraft mechanics and	28.18	31.50	1,127	1,260	40.0	58,470	65,520	2,075
service technicians Automotive technicians and	29.60	29.02	1,184	1,161	40.0	61,573	60,362	2,080
repairers Automotive body and	20.71	19.59	824	760	39.8	42,853	39,520	2,069
related repairers Automotive service	18.12	17.28	725	691	40.0	37,683	35,940	2,080
technicians and mechanics	21.07	19.78	838	787	39.8	43,568	40,947	2,068

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	$rly^3$		Weekly <sup>4</sup>			51,158 \$49,754 2,074			
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings				
Installation, maintenance, and repair occupations  -Continued  Bus and truck mechanics and diesel engine specialists	\$24.67	\$23.92	\$984	\$957	39.9	\$51,158	\$49,754	2,074		
Heavy vehicle and mobile equipment service technicians and	,	,				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, , , , ,	,		
mechanics	22.70	23.06	906	922	39.9	47,109	·	ŕ		
engines	23.57 19.30	23.06 16.00	940 772	922 640	39.9 40.0	48,893 40,137	47,954 33,280	2,074 2,080		
repairers  Tire repairers and changers  Control and valve installers	12.46 12.43	12.75 12.75	498 497	510 510	40.0 40.0	25,915 25,846	26,520 26,520	2,080 2,080		
and repairers	25.18	25.55	1,007	1,022	40.0	52,376	53,144	2,080		
mechanical door Heating, air conditioning, and refrigeration mechanics	25.18	25.55	1,007	1,022	40.0	52,376	53,144	2,080		
and installers  Industrial machinery installation, repair, and	35.36	30.39	1,460	1,650	41.3	75,384	85,800	2,132		
maintenance workers Industrial machinery	23.17	22.52	925	901	39.9	47,690	46,426	2,058		
mechanics	25.99	24.11	1,039	965	40.0	54,006	50,155	2,078		
Maintenance and repair workers, general Maintenance workers,	21.97	20.60	876	821	39.9	44,600	42,062	2,030		
machineryLine installers and repairers	21.04 29.32	20.00 29.90	841	800	40.0 40.0	43,753 60,979	41,600	2,080		
Electrical power-line installers and repairers	34.68	34.34	1,173 1,387	1,196 1,374	40.0	72,131	62,192 71,431	2,080 2,080		
Precision instrument and equipment repairers Miscellaneous installation,	26.76	28.98	1,070	1,159	40.0	55,652	60,272	2,080		
maintenance, and repair workers	16.81	15.00	673	600	40.0	34,863	31,200	2,074		

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations  -Continued Helpersinstallation, maintenance, and repair workers	\$11.97	\$12.28	\$479	\$491	40.0	\$24,753	\$25,551	2,067
<b>Production occupations</b> First-line	16.75	14.61	664	583	39.7	34,389	30,160	2,053
supervisors/managers of production and operating workers	26.48	24.60	1,079	992	40.7	56,107	51,584	2,119
assemblers  Electrical and electronic	13.82	12.32	549	493	39.8	28,570	25,615	2,067
equipment assemblers Electromechanical	13.77	12.32	546	493	39.6	28,386	25,615	2,061
equipment assemblers Miscellaneous assemblers and	13.60	12.88	544	515	40.0	28,280	26,790	2,080
fabricators	13.99 10.50 11.79	12.66 9.25 10.50	554 420 449	500 370 394	39.6 40.0 38.1	28,833 21,837 23,371	26,000 19,240 20,475	2,061 2,080 1,982
processing workers Butchers and meat cutters Miscellaneous food	16.75 17.28	16.70 19.00	667 687	668 760	39.8 39.8	34,677 35,742	34,736 39,520	2,071 2,068
processing workers Food batchmakers Food cooking machine	12.30 12.87	11.00 12.00	491 514	440 480	40.0 39.9	25,465 26,511	22,360 24,960	2,071 2,060
operators and tenders Computer control	9.46	9.05	378	362	40.0	19,679	18,824	2,080
programmers and operators Computer-controlled machine tool operators,	20.29	18.75	812	750	40.0	42,200	39,000	2,080
metal and plastic Forming machine setters, operators, and tenders,	19.94	18.50	798	740	40.0	41,471	38,480	2,080
metal and plastic	16.12	15.42	645	617	40.0	33,533	32,082	2,080

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly <sup>3</sup>	Weekly <sup>4</sup>				Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations  -Continued  Machine tool cutting setters,								
operators, and tenders, metal and plastic Cutting, punching, and press machine setters,	\$15.16	\$15.00	\$606	\$600	40.0	\$31,526	\$31,200	2,080
operators, and tenders, metal and plastic Grinding, lapping, polishing, and buffing machine tool setters,	17.25	16.44	690	658	40.0	35,876	34,195	2,080
operators, and tenders, metal and plastic Lathe and turning machine tool setters, operators,	12.08	10.64	483	425	40.0	25,130	22,121	2,080
and tenders, metal and plastic	13.67 24.53	12.00 24.45	547 981	480 978	40.0 40.0	28,436 51,017	24,960 50,856	2,080 2,080
operators, and tenders, metal and plastic Molding, coremaking, and casting machine setters, operators, and tenders,	14.61	14.58	547	583	37.4	28,432	30,335	1,946
metal and plastic Multiple machine tool setters,	14.05	14.58	513	583	36.5	26,670	30,335	1,898
operators, and tenders, metal and plastic Tool and die makers Welding, soldering, and	13.80 24.40	13.91 25.07	552 976	556 1,003	40.0 40.0	28,708 50,742	28,933 52,146	2,080 2,080
brazing workers	19.84	19.00	794	760	40.0	41,271	39,520	2,080
and brazers Welding, soldering, and brazing machine setters, operators, and	20.26	19.21	811	768	40.0	42,149	39,957	2,080
tenders Miscellaneous metalworkers	17.91	15.75	717	630	40.0	37,260	32,760	2,080
and plastic workers	16.07	13.09	643	524	40.0	33,416	27,227	2,080

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

		. 3		1			5	
	Hou	rly		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	3.6	37.11	24	N. 1.	3.6	3.6	37. 11	M
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
-Continued								
Plating and coating								
machine setters,								
operators, and tenders,								
metal and plastic	\$18.37	\$20.11	\$735	\$804	40.0	\$38,207	\$41,829	2,080
Printers	19.00	18.00	758	720	39.9	39,395	37,440	2,074
Job printers	18.25	19.00	721	760	39.5	37,498	39,520	2,055
Prepress technicians and	• • • • •				40.0			• 000
workers	25.09	25.00	1,004	1,000	40.0	52,191	52,000	2,080
Printing machine operators	16.62	15.67	664	613	39.9	34,506	31,720	2,076
Laundry and dry-cleaning	0.61	0.00	270	262	20.5	10.720	10.006	2.052
workers	9.61	9.08	379	363	39.5	19,730	18,886	2,053
Sewing machine operators	8.68	8.00	336	320	38.7	17,491	16,640	2,014
Tailors, dressmakers, and sewers	13.74	13.00	545	520	39.7	28,354	27,040	2,063
Tailors, dressmakers, and	13.74	15.00	343	320	39.1	20,334	27,040	2,003
custom sewers	13.74	13.00	545	520	39.7	28,354	27,040	2,063
Textile machine setters,	13.74	15.00	343	320	37.1	20,334	27,040	2,003
operators, and tenders	10.47	10.00	419	400	40.0	21,786	20,800	2,080
Textile cutting machine	10117	10.00				21,700	20,000	_,000
setters, operators, and								
tenders	10.47	10.00	419	400	40.0	21,786	20,800	2,080
Miscellaneous textile,						,	,	,
apparel, and furnishings								
workers	15.86	10.48	634	419	40.0	32,988	21,792	2,080
Upholsterers	13.44	10.00	538	400	40.0	27,961	20,800	2,080
Cabinetmakers and bench								
carpenters	13.96	14.00	559	560	40.0	29,045	29,120	2,080
Woodworking machine								
setters, operators, and								
tenders	12.10	12.15	484	486	40.0	25,112	25,064	2,075
Sawing machine setters,								
operators, and tenders,	10.00	10.05	510	400	40.0	26.517	25.252	2.071
wood	12.80	12.25	512	490	40.0	26,517	25,272	2,071
Woodworking machine								
setters, operators, and	11.00	11.20	444	450	40.0	22.071	22 504	2,080
tenders, except sawing Stationary engineers and	11.09	11.30	444	452	40.0	23,071	23,504	2,080
boiler operators	33.79	33.51	1,318	1,250	39.0	67,643	64,981	2,002
Water and liquid waste	33.17	33.31	1,510	1,230	39.0	07,043	0+,701	2,002
treatment plant and								
system operators	21.93	19.83	871	793	39.7	45,309	41,246	2,066
-Jaibin operators				,,,,		,507	11,210	_,,,,,

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations  -Continued  Miscellaneous plant and								
system operators  Petroleum pump system operators, refinery	\$30.82	\$30.80	\$1,027	\$1,112	33.3	\$53,399	\$57,798	1,733
operators, and gaugers Chemical processing machine setters, operators, and	31.33	31.61	1,241	1,264	39.6	64,517	65,749	2,059
tenders	18.43	17.86	715	714	38.8	37,188	37,149	2,017
operators, and tenders Crushing, grinding, polishing, mixing, and blending	19.19	19.21	761	768	39.6	39,559	39,957	2,062
workers	15.96	14.50	638	580	40.0	31,533	28,080	1,976
workers, hand	12.88	13.00	515	520	40.0	26,782	27,044	2,080
operators, and tenders  Cutting workers  Cutting and slicing  machine setters,	16.06 13.23	16.00 14.18	642 502	640 480	40.0 38.0	30,698 24,556	30,720 23,400	1,912 1,856
operators, and tenders Extruding, forming, pressing, and compacting machine setters, operators, and	13.35	14.18	505	485	37.8	25,433	24,960	1,904
tenders	16.54	15.00	662	600	40.0	34,412	31,200	2,080
samplers, and weighers Packaging and filling machine operators and	16.59	14.65	652	579	39.3	33,310	27,706	2,008
tenders  Painting workers  Coating, painting, and spraying machine setters, operators, and	13.58 14.28	12.25 12.60	540 570	490 500	39.8 39.9	27,726 29,647	25,251 26,000	2,042 2,077
tenders  Painters, transportation equipment	12.64 21.18	10.50 18.00	503 847	404 720	39.8 40.0	26,176 44,057	21,008 37,440	2,072 2,080
equipment	21.10	10.00	0-7	,20	10.0	11,057	37,770	2,000

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2 2	Hou	$rly^3$	Weekly <sup>4</sup>				Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations  -Continued Photographic process workers								
and processing machine operators	\$22.02	\$24.83	\$834	\$931	37.9	\$43,381	\$48,420	1,970
Semiconductor processors Miscellaneous production	16.12	14.84	645	594	40.0	33,537	30,865	2,080
workers Helpersproduction	14.29	12.08	567	480	39.7	29,363	24,960	2,055
workers	10.13	9.74	405	390	40.0	21,061	20,265	2,078
Transportation and material moving occupations First-line	16.79	15.20	665	600	39.6	34,019	30,975	2,026
supervisors/managers of helpers, laborers, and material movers, hand First-line	21.43	21.63	857	865	40.0	44,574	44,990	2,080
supervisors/managers of transportation and material-moving machine								
and vehicle operators  Aircraft pilots and flight	29.02	29.81	1,160	1,192	40.0	60,337	62,001	2,079
engineers	105.84	122.95	2,316	2,654	21.9	120,441	137,995	1,138
flight engineers Bus drivers Bus drivers, transit and	107.36 18.58	126.43 17.85	2,332 721	2,654 714	21.7 38.8	121,255 34,849	137,995 34,293	1,129 1,875
intercity	18.96	17.85	747	714	39.4	38,601	37,128	2,036
Bus drivers, school Driver/sales workers and	17.26	18.01	637	691	36.9	25,362	25,560	1,469
truck drivers Driver/sales workers	19.02 18.36	19.09 17.74	765 734	760 710	40.2 40.0	39,516 38,188	39,312 36,899	2,078 2,080
Truck drivers, heavy and tractor-trailer	20.53	21.05	829	840	40.4	42,744	43,499	2,082
Truck drivers, light or delivery services Taxi drivers and chauffeurs	16.08 10.85	14.70 8.50	642 423	588 340	40.0 39.0	33,273 22,011	30,160 17,680	2,069 2,029
Ship and boat captains and operators	34.71	37.61	1,388	1,504	40.0	68,212	78,225	1,965
of water vessels Parking lot attendants	34.71 9.65	37.61 9.00	1,388 386	1,504 360	40.0 40.0	68,212 20,076	78,225 18,720	1,965 2,080

Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

0 " 2	Hou	$^{1}$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations -Continued	Ф12.42	фо оо	Ф524	<b>#2.60</b>	20.0	фод <b>д</b> дд	Φ10. <b>72</b> 0	2.060
Service station attendants	\$13.43	\$9.00	\$534	\$360	39.8	\$27,777	\$18,720	2,069
Crane and tower operators  Dredge, excavating, and loading machine operators	34.49 22.54	33.56	1,372 902	1,343 840	39.8 40.0	71,355 46,886	69,813 43,680	2,069 2,080
Excavating and loading machine and dragline operators	21.91	21.00	877	840	40.0	45,581	43,680	2,080
operators	15.31	14.45	611	578	39.9	31,437	30,056	2,053
Laborers and material movers, hand	12.32	11.32	486	448	39.5	24,657	22,880	2,001
equipment Laborers and freight, stock, and material movers,	11.69	11.00	453	434	38.8	23,427	22,360	2,004
hand	13.33	12.50	528	494	39.7	26,801	25,418	2,011
offbearers	10.33	8.60	411	344	39.8	21,366	17,892	2,069
Packers and packagers, hand	10.12	9.00	400	350	39.5	19,856	17,550	1,962

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

3 Farnings are the straight time bound.

Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

4 Mean weekly earnings are the straight-time weekly wages or salaries paid to

employees. Median weekly earnings designate position - one-half of the earnings are

Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

Table 12 Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

2	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$23.91	\$19.10	\$949	\$755	39.7	\$48,992	\$39,000	2,049
Management occupations	46.37	42.14	1,884	1,720	40.6	97,645	88,791	2,106
Chief executives	107.19	90.32	4,794	3,613	44.7	249,272	187,870	2,326
General and operations			,	ŕ		,	ĺ	
managers	50.17	41.59	2,046	1,696	40.8	106,366	88,200	2,120
Marketing and sales managers	49.17	47.00	2,028	1,854	41.2	105,444	96,433	2,144
Marketing managers	49.74	47.82	2,020	1,913	40.6	105,055	99,457	2,112
Sales managers	48.65	41.73	2,035	1,650	41.8	105,813	85,783	2,175
Public relations managers	57.76	69.52	2,267	2,692	39.3	117,910	140,000	2,041
Administrative services								
managers	35.66	33.88	1,440	1,307	40.4	74,790	67,983	2,097
Computer and information								
systems managers	57.66	58.73	2,410	2,404	41.8	125,334	125,000	2,174
Financial managers	49.68	41.66	2,024	1,731	40.7	105,250	89,999	2,119
Human resources managers	47.75	50.73	1,900	2,077	39.8	98,826	108,002	2,070
Industrial production								
managers	46.99	42.79	1,884	1,712	40.1	97,992	88,999	2,085
Purchasing managers	51.85	51.59	2,126	2,064	41.0	110,577	107,307	2,133
Transportation, storage, and								
distribution managers	38.66	38.80	1,551	1,552	40.1	80,647	80,704	2,086
Construction managers	45.18	47.62	1,822	1,864	40.3	94,719	96,907	2,096
Education administrators	29.42	26.44	1,171	1,058	39.8	56,645	54,999	1,925
Education administrators,								
preschool and child	24.52	21.10	0.50	0.45	40.4	44.500	25.004	1.010
care center/program	21.73	21.18	870	847	40.1	41,502	35,001	1,910
Education administrators,								
elementary and	41.02	16.66	1.670	1.066	40.0	06.062	07.040	0.074
secondary school	41.92	46.66	1,678	1,866	40.0	86,963	97,049	2,074
Education administrators,	25.22	22.00	1 410	1.250	20.0	72.420	70.670	2.051
postsecondary	35.33	33.98	1,410	1,359	39.9	72,439	70,670	2,051
Engineering managers	61.51	61.75	2,469	2,470	40.1	128,398	128,419	2,088
Food service managers	26.08	20.86	1,129	1,001	43.3	58,713 79,787	52,057	2,252
Lodging managers  Medical and health services	36.57	31.20	1,534	1,248	42.0	19,787	64,896	2,182
managers	46.33	42.69	1,848	1,708	39.9	96,073	88,791	2,074
Property, real estate, and	40.55	42.09	1,040	1,700	37.7	90,073	00,791	2,074
community association								
managers	23.91	22.12	958	885	40.0	49,801	45,999	2,082
Social and community service	23.71	22.12	750	303	10.0	17,001	15,777	2,002
managers	25.91	25.15	1,043	1,006	40.3	54,116	52,316	2,089
222222000000000000000000000000000000000			1,010	2,500		.,,110	52,515	_,007
<b>Business and financial</b>								
operations occupations	33.45	30.58	1,348	1,227	40.3	70,078	63,794	2,095
-								

Table 12 Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial operations occupations -Continued								
Buyers and purchasing agents Wholesale and retail buyers, except farm	\$34.50	\$32.01	\$1,423	\$1,282	41.3	\$74,017	\$66,658	2,145
products Purchasing agents, except	31.31	27.32	1,257	1,089	40.2	65,376	56,638	2,088
wholesale, retail, and farm products	36.20	33.30	1,518	1,332	41.9	78,938	69,260	2,181
examiners, and investigators	26.37	23.47	1,038	922	39.4	53,991	47,961	2,048
examiners, and investigators  Compliance officers, except agriculture, construction,	26.57	23.54	1,045	923	39.4	54,364	48,011	2,046
health and safety, and transportation	39.07 33.94	35.36 31.25	1,587 1,357	1,346 1,250	40.6 40.0	82,549 70,567	69,999 65,000	2,113 2,079
specialists Employment, recruitment, and placement	30.51	30.67	1,225	1,227	40.1	63,695	63,794	2,088
specialists	29.30	26.92	1,168	1,077	39.9	60,731	56,000	2,073
specialists Training and development	27.59	27.86	1,113	1,114	40.3	57,877	57,949	2,097
specialists	29.12 34.54 38.59	26.13 28.93 35.88	1,178 1,382 1,552	1,207 1,157 1,485	40.5 40.0 40.2	61,267 71,842 80,696	62,770 60,164 77,222	2,104 2,080 2,091
planners	27.35 31.16 33.76	28.00 28.85 34.62	1,085 1,246 1,350	1,120 1,154 1,385	39.7 40.0 40.0	56,402 64,791 70,217	58,244 60,002 72,010	2,062 2,079 2,080
advisors  Financial analysts  Personal financial advisors  Insurance underwriters	36.54 38.12 31.52 35.42	33.28 33.65 26.55 30.08	1,463 1,530 1,261	1,331 1,346 1,062	40.0 40.1 40.0 39.8	76,076 79,570 65,569 73,369	69,224 70,000 55,224	2,082 2,087 2,080 2,071
msurance underwriters	33.42	30.08	1,411	1,203	37.8	13,309	62,566	2,071

Table 12 Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
Occupation <sup>2</sup>									
Occupation-	Mean	Median	Mean	Median	Mean	Mean	Median	Mean	
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours	
D · 10 · 1									
Business and financial operations occupations									
-Continued									
Loan counselors and officers	\$32.51	\$21.74	\$1,302	\$869	40.1	\$67,709	\$45,209	2,083	
Loan officers	32.71	21.74	1,310	869	40.1	68,128	45,209	2,083	
Computer and methematical									
Computer and mathematical science occupations	39.52	38.89	1,606	1,611	40.6	83,503	83,774	2,113	
Computer programmers	44.22	44.00	1,753	1,760	39.6	91,133	91,520	2,113	
Computer software engineers	47.53	46.15	1,733	1,920	41.5	102,506	99,830	2,001	
Computer software	17.55	10.13	1,7/1	1,720	11.5	102,500	77,030	2,137	
engineers, applications	45.32	42.97	1,903	1,915	42.0	98,962	99,573	2,184	
Computer software			,	,		,	, , , , , , ,	, -	
engineers, systems									
software	49.76	47.60	2,039	1,958	41.0	106,003	101,812	2,130	
Computer support specialists	28.20	23.85	1,138	954	40.3	59,143	49,612	2,097	
Computer systems analysts	38.89	38.59	1,582	1,584	40.7	82,272	82,343	2,115	
Database administrators	41.18	39.04	1,629	1,464	39.6	84,727	76,120	2,057	
Network and computer									
systems administrators	33.98	32.38	1,343	1,239	39.5	69,820	64,430	2,055	
Network systems and data	27.44	40.00	1 400	1.601	40.0	77.075	02.227	2.000	
communications analysts	37.44	40.08	1,498	1,601	40.0	77,875	83,227	2,080	
Architecture and engineering									
occupations	41.11	39.23	1,662	1,575	40.4	86,199	81,700	2,097	
Architects, except naval	34.01	29.81	1,394	1,256	41.0	72,473	65,295	2,131	
Architects, except									
landscape and naval	34.42	31.39	1,413	1,288	41.0	73,466	66,999	2,134	
Engineers	46.69	44.75	1,895	1,821	40.6	98,530	94,702	2,110	
Aerospace engineers	56.41	54.80	2,257	2,192	40.0	117,342	113,984	2,080	
Civil engineers	39.37	38.96	1,576	1,558	40.0	81,936	81,037	2,081	
*	49.23	49.19	2,057	1,981	/1 O	106,944	103,002	2,172	
engineers Electrical and electronics	47.43	<del>1</del> ブ.1ブ	2,037	1,701	41.8	100,944	103,002	۷,1/۷	
engineers	45.61	42.31	1,872	1,740	41.0	97,341	90,480	2,134	
Electrical engineers	50.51	46.86	2,020	1,874	40.0	105,057	97,465	2,080	
Electronics engineers,	- 3.51		_,,,,	-,0,.		,	,,,,,,,,,	_,,,,,	
except computer	43.68	40.72	1,811	1,692	41.5	94,193	88,001	2,156	
Environmental engineers	37.91	38.46	1,580	1,654	41.7	82,160	86,000	2,167	
Industrial engineers,									
including health and									
safety	39.81	37.25	1,622	1,490	40.7	84,326	77,480	2,118	
Industrial engineers	40.97	39.71	1,668	1,654	40.7	86,762	86,000	2,118	

Table 12 Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

				_				
	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Maan	Modian	Maan	Modian	Maan	Maar	Modian	Maan
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
	carmings	carmings	carmings	carmings	Hours	carmings	carmings	Hours
Architecture and engineering								
occupations –Continued								
Mechanical engineers	\$45.21	\$45.00	\$1,872	\$1,758	41.4	\$97,359	\$91,431	2,154
Nuclear engineers	45.76	44.23	1,830	1,769	40.0	95,174	91,998	2,080
Petroleum engineers	53.77	52.31	2,151	2,092	40.0	106,069	108,726	1,973
Drafters	27.87	22.50	1,115	900	40.0	57,974	46,800	2,080
Architectural and civil								
drafters	23.72	21.64	949	865	40.0	49,334	45,001	2,080
Engineering technicians,	• • • • •							
except drafters	28.00	26.78	1,120	1,071	40.0	57,209	55,228	2,043
Aerospace engineering and		• • • • •					40.000	• 000
operations technicians	30.38	28.99	1,215	1,160	40.0	63,189	60,308	2,080
Electrical and electronic	26.10	26.20	1.044	1.052	40.0	54.202	54706	2.000
engineering technicians	26.10	26.30	1,044	1,052	40.0	54,303	54,706	2,080
Industrial engineering technicians	30.25	30.77	1,210	1,231	40.0	62,922	64,002	2,080
Surveying and mapping	30.23	30.77	1,210	1,231	40.0	02,922	04,002	2,000
technicians	27.37	22.21	1,095	888	40.0	56,931	46,201	2,080
technicians	21.31	22.21	1,093	866	40.0	30,931	40,201	2,000
Life, physical, and social								
science occupations	34.21	31.67	1,396	1,290	40.8	72,593	67,099	2,122
Life scientists	37.38	35.67	1,498	1,431	40.1	77,918	74,420	2,084
Biological scientists	35.61	36.06	1,429	1,442	40.1	74,309	75,001	2,087
Biochemists and								
biophysicists	35.12	36.54	1,406	1,462	40.0	73,123	76,001	2,082
Medical scientists	39.56	23.82	1,582	953	40.0	82,277	49,546	2,080
Physical scientists	33.24	32.50	1,384	1,346	41.6	71,976	70,000	2,165
Chemists and materials								
scientists	29.63	28.51	1,193	1,140	40.2	62,017	59,299	2,093
Chemists	29.63	28.51	1,193	1,140	40.2	62,017	59,299	2,093
Environmental scientists	21.00	22.60	1.250	1.070	40.7	70.640	71.220	2 222
and geoscientists	31.80	32.69	1,359	1,372	42.7	70,649	71,329	2,222
Environmental scientists								
and specialists,	24.11	24.20	1 276	1 272	40.2	71 557	71 220	2.000
including health	34.11	34.29	1,376	1,372	40.3	71,557	71,329	2,098
Geoscientists, except hydrologists and								
geographers	28.78	28.85	1,332	1,212	46.3	69,290	63,001	2,407
Market and survey	20.70	20.03	1,332	1,212	70.5	05,250	05,001	2,707
researchers	48.20	47.22	2,081	2,243	43.2	108,201	116,633	2,245
Market research analysts	48.20	47.22	2,081	2,243	43.2	108,201	116,633	2,245
Biological technicians	23.27	22.12	926	885	39.8	48,128	46,010	2,069
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Table 12 Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	$rly^3$	Weekly <sup>4</sup>				Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Life, physical, and social science occupations  -Continued Miscellaneous life, physical, and social science technicians	\$25.21	\$20.67	\$1,007	\$827	39.9	\$52,339	\$42,994	2,076
Community and social								
Community and social services occupations Counselors Rehabilitation counselors Social workers Child, family, and school social workers Medical and public health social workers Mental health and substance abuse social workers Miscellaneous community and social service specialists Social and human service assistants	21.79 18.17 12.51 25.89 19.37 28.93 30.56 20.22	18.91 15.28 11.25 24.22 18.22 27.34 34.01 18.56 15.91	857 701 475 1,039 775 1,154 1,249 801 665	753 600 420 969 729 1,094 1,360 742 636	39.3 38.6 38.0 40.1 40.0 39.9 40.9	43,890 36,238 24,705 53,709 39,389 60,008 64,963 40,578 33,233	38,834 31,200 21,840 50,373 37,896 56,867 70,741 38,584 32,446	2,014 1,994 1,975 2,074 2,033 2,074 2,126 2,006 1,986
Legal occupations	53.44	44.27	2,115	1,654	39.6	109,967	86,008	2,058
Lawyers	72.65	62.50	2,902	2,577	40.0	150,926	134,000	2,077
Paralegals and legal assistants Miscellaneous legal support	29.71	30.69	1,155	1,173	38.9	60,048	61,006	2,021
workers  Title examiners, abstractors, and searchers	28.52	28.37	1,141	1,135 1,173	40.0	59,328	58,999 61,000	2,080
			·	·			·	
Education, training, and library occupations Postsecondary teachers Social sciences teachers, postsecondary	27.74 50.34 52.69	20.47 40.77 50.39	1,085 1,970 2,055	819 1,631 1,958	39.1 39.1 39.0	49,965 91,030 78,276	40,709 74,443 72,567	1,801 1,808 1,486
Health teachers, postsecondary Miscellaneous	59.59	40.77	2,384	1,631	40.0	123,050	84,802	2,065
postsecondary teachers	40.85	30.26	1,616	1,210	39.6	81,724	59,467	2,001

Table 12 Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	N/	Mallan	M	Mallan	M	M	Mallan	M
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
	earmings	earmings	earmings	earmings	Hours	earmings	earmings	Hours
Education, training, and								
library occupations								
-Continued								
Primary, secondary, and								
special education school								
teachers	\$19.98	\$15.25	\$781	\$610	39.1	\$34,652	\$29,740	1,735
Preschool and kindergarten						•	·	
teachers	12.78	13.23	505	519	39.5	24,682	21,840	1,931
Preschool teachers,								
except special								
education	12.66	13.10	500	519	39.5	24,519	21,840	1,936
Elementary and middle								
school teachers	30.27	29.05	1,158	1,088	38.2	44,050	42,800	1,455
Elementary school								
teachers, except								
special education	28.36	27.19	1,078	1,000	38.0	41,503	41,697	1,463
Middle school teachers,								
except special and								
vocational education	33.81	34.07	1,306	1,278	38.6	48,673	46,499	1,440
Secondary school teachers	33.57	33.57	1,335	1,343	39.8	54,013	55,556	1,609
Secondary school								
teachers, except								
special and	22.55	22.55		1 2 12	20.0			4 600
vocational education	33.57	33.57	1,335	1,343	39.8	54,013	55,556	1,609
Special education teachers	23.51	25.68	879	1,018	37.4	37,060	42,000	1,577
Librarians	37.65	39.69	1,457	1,488	38.7	75,750	77,401	2,012
Teacher assistants	11.90	12.00	465	464	39.1	22,942	22,589	1,928
Arts, design, entertainment,								
sports, and media								
occupations	29.95	23.95	1,192	947	39.8	61,829	49,254	2,065
Designers	26.77	23.27	1,059	931	39.6	55,094	48,410	2,058
Graphic designers	23.82	23.27	949	931	39.8	49,347	48,410	2,072
Interior designers	30.04	29.32	1,151	1,192	38.3	59,866	62,001	1,993
Actors, producers, and								
directors	42.32	39.17	1,693	1,567	40.0	88,023	81,474	2,080
Producers and directors	42.32	39.17	1,693	1,567	40.0	88,023	81,474	2,080
News analysts, reporters and								
correspondents	23.40	24.76	930	990	39.7	48,364	51,503	2,066
Reporters and							_	_
correspondents	23.40	24.76	930	990	39.7	48,364	51,503	2,066
Public relations specialists	26.55	25.95	1,044	1,038	39.3	54,303	53,970	2,046
Writers and editors	32.54	27.95	1,260	1,118	38.7	63,564	56,605	1,953
	L							

Table 12 Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
2 2								
Occupation <sup>2</sup>	Moon	Modion	Mean	Median	Mean	Moon	Median	Moon
	Mean earnings	Median earnings	earnings	earnings	hours	Mean earnings	earnings	Mean hours
	carmings	carmings	carmings	carmings	Hours	carmings	carmings	Hours
Arts, design, entertainment,								
sports, and media								
occupations –Continued								
Technical writers	\$38.69	\$39.01	\$1,518	\$1,538	39.2	\$78,919	\$80,001	2,040
Broadcast and sound								
engineering technicians								
and radio operators	31.33	33.92	1,317	1,560	42.0	68,462	81,145	2,185
Broadcast technicians	22.32	21.01	893	840	40.0	46,425	43,701	2,080
Healthcare practitioner and								
technical occupations	35.72	32.45	1,400	1,250	39.2	72,771	64,977	2,038
Dietitians and nutritionists	28.98	29.64	1,133	1,186	39.2	58,927	61,651	2,033
Pharmacists	53.66	54.24	2,139	2,170	39.1	111,211	112,819	2,033
Physicians and surgeons	100.96	84.89	4,081	3,663	40.4	212,192	190,488	2,102
Physician assistants	48.10	48.00	1,891	1,837	39.3	98,341	95,507	2,102
Registered nurses	37.76	36.90	1,465	1,434	38.8	76,181	74,571	2,043
Therapists	39.75	37.68	1,577	1,493	39.7	81,808	77,626	2,058
Occupational therapists	42.25	40.95	1,690	1,638	40.0	87,873	85,178	2,080
Physical therapists	41.11	37.00	1,634	1,458	39.7	84,946	75,833	2,066
Respiratory therapists	28.68	29.30	1,118	1,116	39.0	58,147	58,032	2,027
Clinical laboratory	20.00	27.50	1,110	1,110	37.0	30,117	30,032	2,027
technologists and								
technicians	24.00	22.03	956	881	39.8	49,715	45,822	2,072
Medical and clinical	21.00	22.03	/50	001	37.0	15,715	13,022	2,072
laboratory technologists	33.10	32.27	1,316	1,280	39.8	68,432	66,560	2,068
Medical and clinical	33.10	32.27	1,510	1,200	37.0	00,132	00,500	2,000
laboratory technicians	19.07	17.80	760	713	39.9	39,545	37,066	2,074
Dental hygienists	37.61	41.00	1,292	1,312	34.3	67,181	68,224	1,786
Diagnostic related				_,-,		0.,		-,
technologists and								
technicians	29.92	29.71	1,191	1,186	39.8	61,913	61,672	2,069
Cardiovascular			,	ŕ		,	ĺ	,
technologists and								
technicians	35.45	30.37	1,418	1,215	40.0	73,734	63,165	2,080
Radiologic technologists			·	·				
and technicians	28.33	28.58	1,127	1,118	39.8	58,600	58,136	2,069
Health diagnosing and								
treating practitioner								
support technicians	19.70	18.63	772	734	39.2	40,138	38,168	2,037
Pharmacy technicians	17.91	17.07	698	683	39.0	36,292	35,514	2,027
Surgical technologists	21.74	21.63	855	865	39.3	44,463	44,990	2,045
Licensed practical and								
licensed vocational nurses	22.44	22.31	875	858	39.0	45,510	44,595	2,028

Table 12 Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations  -Continued								
Medical records and health information technicians	\$14.95	\$15.00	\$598	\$600	40.0	\$31,106	\$31,200	2,080
Miscellaneous health technologists and	20.52	20.24	000	007	20.2	42.011	41.054	2.046
technicians Occupational health and safety specialists and	20.53	20.24	808	807	39.3	42,011	41,954	2,046
technicians Occupational health and	25.51	27.74	1,020	1,109	40.0	53,051	57,689	2,080
safety specialists	26.81	27.74	1,072	1,109	40.0	55,755	57,689	2,080
Healthcare support occupations Nursing, psychiatric, and	14.60	13.50	566	532	38.8	29,416	27,672	2,015
home health aides	12.05 10.86	11.69 10.00	470 409	454 376	39.0 37.7	24,438 21,291	23,585 19,552	2,028 1,961
Nursing aides, orderlies, and attendants	12.11	11.75	473	454	39.1	24,581	23,585	2,031
Psychiatric aides Miscellaneous healthcare	12.92	13.96	517	558	40.0	26,878	29,035	2,080
support occupations  Dental assistants	16.29 18.64	16.00 18.00	629 683	623 660	38.6 36.7	32,641 35,522	32,386 34,320	2,004 1,906
Medical assistants	15.35	15.43	604	600	39.4	31,363	31,220	2,044
Protective service occupations Security guards and gaming	13.33	12.00	525	480	39.4	27,290	24,960	2,047
Security guards	12.70 12.70	11.85 11.85	499 499	464 464	39.3 39.3	25,973 25,973	24,128 24,128	2,046 2,046
Miscellaneous protective service workers	12.42	11.68	472	400	38.0	24,538	20,800	1,976
Food preparation and serving related occupations  First-line supervisors/managers,	11.30	9.50	435	360	38.5	22,495	18,720	1,990
food preparation and serving workers	17.95 21.46	18.08 20.69	726 876	726 828	40.5 40.8	37,517 44,688	37,731 43,035	2,090 2,083

Table 12 Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations  -Continued First-line								
supervisors/managers								
of food preparation and serving workers	\$17.21 12.15	\$17.82 11.74	\$695 473	\$673 460	40.4 38.9	\$35,991 24,583	\$35,000 23,920	2,092 2,024
Cooks, fast food	9.95	9.12	386	340	38.8	20,064	17,680	2,016
cafeteria	14.69 12.21	13.50 12.00	587 474	540 464	40.0 38.8	30,325 24,635	28,080 24,115	2,064 2,018
Cooks, short order	11.46	11.00	447	420	39.0	23,233	21,840	2,027
Food preparation workers Food service, tipped	10.52 8.50	9.25 8.00	415 315	360 318	39.4 37.1	21,562 16,061	18,720 16,536	2,049 1,890
Bartenders	9.06 8.34	8.84 8.00	332 308	320 318	36.7 37.0	17,267 15,702	16,640 16,101	1,906 1,883
Dining room and cafeteria attendants and bartender helpers	8.48	8.10	321	320	37.9	16,073	16,640	1,896
Fast food and counter workers	9.49	8.60	368	340	38.8	19,145	17,680	2,018
Combined food preparation and serving workers,	J. <del>4</del> J	8.00	308	340	36.6	19,143	17,000	2,018
including fast food Counter attendants, cafeteria, food	9.40	8.59	368	340	39.1	19,122	17,680	2,034
concession, and coffee shop	9.98	9.27	371	348	37.1	19,269	18,078	1,932
Food servers, nonrestaurant Dishwashers	10.68 10.16	9.59 9.00	422 390	384 340	39.6 38.4	21,964 20,287	19,947 17,680	2,057 1,996
Hosts and hostesses, restaurant, lounge, and	10.10	7.00	370	340	30.4	20,207	17,000	1,770
coffee shop	11.04	10.06	353	318	32.0	18,371	16,536	1,664
Building and grounds cleaning and maintenance occupations	12.76	12.00	501	472	39.3	26,019	24,544	2,039
building and grounds cleaning and maintenance workers	17.32	15.84	702	640	40.5	36,515	33,293	2,108

Table 12 Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>								
Occupation-	Mean	Median	Mean	Median	Mean	Mean	Median	Mean
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours
Building and grounds cleaning and maintenance								
occupations –Continued								
First-line								
supervisors/managers								
of housekeeping and								
janitorial workers	\$17.10	\$15.00	\$694	\$634	40.6	\$36,108	\$32,951	2,112
Building cleaning workers	12.07	11.24	474	440	39.3	24,584	22,880	2,037
Janitors and cleaners,								
except maids and	12.02	12.00	510	400	20.6	26.612	24.060	2.050
housekeeping cleaners	12.93	12.00	512	480	39.6	26,612	24,960	2,059
Maids and housekeeping cleaners	10.34	9.36	399	364	38.6	20,605	18,866	1,993
Grounds maintenance	10.54	9.30	377	304	36.0	20,003	10,000	1,993
workers	13.05	12.50	508	480	38.9	26,381	24,960	2,022
Landscaping and	13.03	12.50	300	100	30.7	20,301	21,500	2,022
groundskeeping								
workers	12.80	12.00	503	479	39.3	26,122	24,898	2,041
Personal care and service								
occupations	13.14	11.10	483	420	36.8	23,989	21,824	1,826
First-line								
supervisors/managers of								
personal service workers	16.21	15.90	652	636	40.2	33,184	33,072	2,047
Gaming services workers	8.87	8.00	322	318	36.3	16,755	16,513	1,890
Miscellaneous entertainment								
attendants and related workers	10.70	10.00	425	367	39.7	17,353	17,046	1,621
Amusement and recreation	10.70	10.00	423	307	39.1	17,333	17,040	1,021
attendants	10.71	9.00	433	360	40.4	16,336	16,935	1,525
Barbers and cosmetologists	12.46	12.00	431	420	34.6	22,393	21,840	1,798
Hairdressers, hairstylists,						,	,	,
and cosmetologists	12.46	12.00	431	420	34.6	22,393	21,840	1,798
Baggage porters, bellhops,								
and concierges	11.47	10.81	455	420	39.6	23,646	21,840	2,061
Baggage porters and		40.00	• • •		46.5	20.505	20.000	2.000
bellhops	9.95	10.00	398	400	40.0	20,698	20,800	2,080
Concierges	12.45	10.81	491	422	39.4	25,509	21,965	2,049
Tour and travel guides Tour guides and escorts	13.74 13.74	13.00 13.00	405 405	461 461	29.5 29.5	9,568 9,568	2,630 2,630	696 696
Child care workers	10.38	9.75	407	373	39.2	20,035	19,049	1,930
Personal and home care aides	10.80	10.75	421	408	39.0	21,874	21,216	2,026
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Table 12 Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2 2	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Personal care and service occupations –Continued Recreation and fitness								
workers Fitness trainers and	\$19.37	\$18.72	\$756	\$769	39.0	\$39,293	\$39,998	2,029
aerobics instructors	21.56	20.80	841	867	39.0	43,734	45,094	2,028
Sales and related occupations First-line supervisors/managers,	22.21	16.26	883	636	39.8	45,787	32,949	2,061
sales workers First-line	23.54	19.50	972	792	41.3	50,556	41,184	2,148
supervisors/managers of retail sales workers First-line supervisors/managers	21.55	18.18	895	738	41.5	46,532	38,376	2,159
of non-retail sales workers	30.73	30.33	1,245	1,213	40.5	64,755	63,088	2,107
Retail sales workers	14.85 11.70	12.24 10.40	584 461	480 410	39.3 39.4	30,198 23,853	24,960 21,294	2,034 2,038
Cashiers Counter and rental clerks	11.71	10.40	461	410	39.4	23,859	21,294	2,038
and parts salespersons Counter and rental clerks	15.64 14.12	14.83 12.29	622 565	593 492	39.8 40.0	32,364 29,376	30,846 25,563	2,070 2,080
Parts salespersons Retail salespersons	16.27 16.55	15.50 13.24	646 648	608 518	39.7 39.2	33,603 33,488	31,616 26,728	2,066 2,024
Advertising sales agents Insurance sales agents Securities, commodities, and	25.53 42.88	22.12 29.23	1,004 1,716	885 1,267	39.3 40.0	52,198 89,208	45,999 65,859	2,045 2,080
financial services sales agents	59.03	38.56	2,361	1,543	40.0	122,773	80,211	2,080
wholesale and manufacturing Sales representatives, wholesale and manufacturing, technical and spicetific	31.14	25.24	1,262	1,006	40.5	65,611	52,330	2,107
technical and scientific products	39.38	39.71	1,591	1,588	40.4	82,735	82,591	2,101

Table 12 Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations  -Continued Sales representatives, wholesale and manufacturing, except technical and scientific								
products	\$27.82	\$19.42	\$1,128	\$780	40.6	\$58,679	\$40,560	2,109
Models, demonstrators, and product promoters Demonstrators and product	18.23	14.66	724	586	39.7	37,652	30,497	2,065
promoters  Real estate brokers and sales	18.23	14.66	724	586	39.7	37,652	30,497	2,065
agents	48.00 48.00 35.32 25.09	37.20 37.20 20.84	1,920 1,920 1,413	1,488 1,488 834 640	40.0 40.0 40.0 38.5	99,836 99,836 73,474 50,270	77,366 77,366 43,351 33,280	2,080 2,080 2,080 2,004
Office and administrative support occupations First-line supervisors/managers of	17.88	16.64	711	662	39.8	36,930	34,434	2,066
office and administrative support workers	25.06	25.25	1,008	1,010	40.2	52,388	52,526	2,091
including answering service Financial clerks Bill and account collectors Billing and posting clerks	14.18 17.37 19.76	14.00 16.86 19.38	567 692 790	560 668 775	40.0 39.8 40.0	29,495 35,984 41,100	29,120 34,740 40,306	2,080 2,071 2,080
and machine operators Bookkeeping, accounting,	17.32	16.56	687	648	39.7	35,738	33,716	2,063
and auditing clerks Payroll and timekeeping	17.93	17.62	717	705	40.0	37,264	36,654	2,078
clerks  Procurement clerks  Tellers  Brokerage clerks	17.55 15.92 13.95 19.61	18.00 16.59 13.89 17.78	702 605 553 785	720 576 550 711	40.0 38.0 39.6 40.0	36,505 31,470 28,759 40,795	37,440 29,952 28,600 36,982	2,080 1,976 2,061 2,080
Credit authorizers, checkers, and clerks	19.67	18.63	787	745	40.0	40,921	38,750	2,080
Customer service representatives	17.86	16.92	713	676	39.9	37,080	35,133	2,077

Table 12 Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly <sup>3</sup>		Weekly <sup>4</sup> Annual <sup>5</sup>				
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations  -Continued Eligibility interviewers,								
government programs	\$18.12	\$17.08	\$718	\$683	39.6	\$37,321	\$35,526	2,060
File clerks	15.79	15.94	621	638	39.3	32,268	33,151	2,044
Hotel, motel, and resort desk						, , , , ,	,_	,-
clerks	10.53	10.00	412	400	39.2	21,439	20,800	2,037
Interviewers, except								
eligibility and loan	16.37	15.43	650	612	39.7	33,777	31,824	2,063
Loan interviewers and clerks	17.24	16.20	687	648	39.8	35,700	33,704	2,071
Order clerks	17.46	17.00	697	666	39.9	35,922	34,649	2,058
Human resources assistants,								
except payroll and	10.00	10.50	706	702	20.7	40.070	40.720	2.065
timekeeping	19.80	19.58	786	783	39.7	40,879	40,728	2,065
Receptionists and information	14.70	14.00	502	5.00	20.6	20.277	20.120	2.050
clerks  Reservation and transportation ticket	14.70	14.00	583	560	39.6	30,277	29,120	2,059
agents and travel clerks	16.32	16.21	653	648	40.0	33,940	33,717	2,080
Couriers and messengers	13.11	12.50	524	500	40.0	27,263	26,000	2,080
Dispatchers	19.97	22.20	794	888	39.8	41,301	46,172	2,068
Dispatchers, except police,								
fire, and ambulance	20.00	22.20	795	888	39.8	41,356	46,172	2,068
Meter readers, utilities	24.57	26.54	983	1,062	40.0	51,102	55,205	2,080
Production, planning, and								
expediting clerks Shipping, receiving, and	24.16	23.84	966	954	40.0	50,253	49,589	2,080
traffic clerks	14.59	13.61	583	544	40.0	30,329	28,309	2,078
Stock clerks and order fillers Weighers, measurers, checkers, and samplers,	14.61	14.68	581	583	39.8	30,206	30,299	2,067
recordkeeping	15.87	16.87	635	675	40.0	33,015	35,090	2,080
assistants	21.96	21.67	867	849	39.5	45,014	44,165	2,049
Executive secretaries and administrative						,	,	, -
assistants	24.37	24.02	970	961	39.8	50,464	49,962	2,071
Legal secretaries	26.31	26.58	1,012	1,007	38.5	52,615	52,375	2,000
Medical secretaries	17.85	17.74	684	655	38.3	35,447	34,070	1,986
Secretaries, except legal, medical, and executive	17.43	17.74	697	710	40.0	36,085	36,754	2,070

Table 12 Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>								
Occupation-	Mean	Median	Mean	Median	Mean	Mean	Median	Mean
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours
000								
Office and administrative support occupations								
-Continued								
Data entry and information								
processing workers	\$15.02	\$13.72	\$596	\$549	39.7	\$31,003	\$28,542	2,064
Data entry keyers	13.78	13.72	546	540	39.6	28,402	28,080	2,061
Word processors and	10.70	10.7.2	0.0		67.0	20,102	20,000	2,001
typists	17.93	15.47	714	619	39.8	37,124	32,178	2,071
Insurance claims and policy						,	ĺ	
processing clerks	18.38	17.44	728	696	39.6	37,837	36,213	2,059
Mail clerks and mail machine								
operators, except postal								
service	11.51	10.71	454	428	39.5	23,629	22,277	2,054
Office clerks, general	15.99	14.95	634	593	39.7	32,931	30,815	2,059
Office machine operators,								
except computer	15.14	14.26	603	570	39.8	31,373	29,663	2,072
Farming, fishing, and forestry	14.10	10.20	550	20.6	20.4	22 120	10.714	1.561
occupations	14.18	10.29	559	386	39.4	22,138	12,714	1,561
Construction and extraction								
occupations	24.09	23.00	956	920	39.7	48,735	46,534	2,023
First-line	21.07	23.00		)20	37.7	10,733	10,551	2,023
supervisors/managers of								
construction trades and								
extraction workers	34.27	35.00	1,374	1,400	40.1	69,886	70,720	2,039
Carpenters	24.06	24.00	957	960	39.8	48,743	48,000	2,026
Cement masons, concrete							·	
finishers, and terrazzo								
workers	26.01	27.52	1,041	1,101	40.0	50,385	57,242	1,937
Cement masons and								
concrete finishers	26.01	27.52	1,041	1,101	40.0	50,385	57,242	1,937
Construction laborers	19.38	18.00	752	664	38.8	37,344	34,580	1,927
Construction equipment								
operators	23.71	23.00	943	920	39.8	45,689	46,534	1,927
Operating engineers and								
other construction	25.66	25.20	1.026	1.012	40.0	<b>50.</b> 601	47.040	1.075
equipment operators	25.66	25.29	1,026	1,012	40.0	50,681	47,840	1,975
Drywall installers, ceiling tile installers, and tapers	22.40	19.00	885	760	30.5	45 712	30.520	2 0/1
Drywall and ceiling tile	<i>22.</i> 40	19.00	003	760	39.5	45,712	39,520	2,041
installers	24.07	22.00	946	918	39.3	48,737	45,760	2,025
Tapers	20.69	17.22	821	689	39.3	42,559	35,818	2,023
2 mp 420		1,,22				,555	22,010	_,557

Table 12 Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations –Continued								
Electricians  Painters and paperhangers  Painters, construction and	\$28.94 18.52	\$33.00 18.00	\$1,157 720	\$1,320 700	40.0 38.9	\$60,161 37,425	\$68,640 36,400	2,079 2,021
maintenance	18.36	18.00	712	690	38.8	37,031	35,880	2,017
steamfitters	29.10	30.02	1,164	1,201	40.0	60,519	62,442	2,080
steamfitters Roofers	28.92 20.02	30.02 19.98	1,157 799	1,201 799	40.0 39.9	60,152 39,505	62,442 37,440	2,080 1,973
Sheet metal workers Structural iron and steel	36.07	33.69	1,443	1,348	40.0	75,035	70,075	2,080
workers	27.84	30.25	1,113	1,210	40.0	57,285	58,693	2,058
Helpers, construction trades	16.52	15.00	661	600	40.0	34,181	31,200	2,070
Helperscarpenters	15.54	16.00	622	640	40.0	32,083	33,280	2,064
Miscellaneous construction and related workers	15.69	13.81	628	552	40.0	31,998	28,725	2,039
Installation, maintenance, and repair occupations	23.58	22.00	944	877	40.0	48,943	45,579	2,076
supervisors/managers of mechanics, installers, and repairers	29.55	26.54	1,185	1,062	40.1	61,646	55,201	2,086
repairers Radio and	17.29	15.05	691	602	40.0	35,935	31,296	2,078
telecommunications equipment installers and repairers Telecommunications	28.01	30.71	1,120	1,229	40.0	58,260	63,883	2,080
equipment installers and repairers, except line installers Miscellaneous electrical and electronic equipment	28.01	30.71	1,120	1,229	40.0	58,260	63,883	2,080
mechanics, installers, and repairers	24.80	26.51	992	1,060	40.0	51,527	54,683	2,078

Table 12 Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations  -Continued Electrical and electronics repairers, commercial								
and industrial equipment Aircraft mechanics and	\$27.77	\$29.79	\$1,111	\$1,192	40.0	\$57,595	\$58,916	2,074
service technicians Automotive technicians and	29.60	29.02	1,184	1,161	40.0	61,573	60,362	2,080
repairers	20.58	19.00	819	760	39.8	42,583	39,520	2,069
related repairers Automotive service	17.56	17.28	703	691	40.0	36,532	35,940	2,080
technicians and mechanics  Bus and truck mechanics and	20.99	19.69	835	787	39.8	43,398	40,947	2,067
diesel engine specialists Heavy vehicle and mobile	24.20	21.92	965	877	39.9	50,159	45,594	2,073
equipment service technicians and mechanics Mobile heavy equipment mechanics, except	22.08	22.00	883	880	40.0	45,931	45,760	2,080
engines  Small engine mechanics  Miscellaneous vehicle and mobile equipment	23.10 19.30	23.06 16.00	924 772	922 640	40.0 40.0	48,046 40,137	47,954 33,280	2,080 2,080
mechanic, installers, and repairers  Tire repairers and changers Heating, air conditioning, and	12.46 12.43	12.75 12.75	498 497	510 510	40.0 40.0	25,915 25,846	26,520 26,520	2,080 2,080
refrigeration mechanics and installers Industrial machinery	35.78	30.00	1,489	1,650	41.6	76,791	85,800	2,146
installation, repair, and maintenance workers Industrial machinery	22.82	22.32	911	893	39.9	46,852	46,426	2,053
mechanics  Maintenance and repair	24.91	23.00	995	920	39.9	51,743	47,840	2,077
workers, general Maintenance workers,	21.71	20.08	864	803	39.8	43,430	39,645	2,000
machinery	20.91	18.50	836	740	40.0	43,487	38,480	2,080

Table 12 Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	$arty^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>			
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours		
	<i></i>	<i>y</i> .		<i></i>		<i>y</i> .	8			
Installation, maintenance, and repair occupations  -Continued										
Line installers and repairers Electrical power-line	\$29.06	\$29.90	\$1,163	\$1,196	40.0	\$60,453	\$62,192	2,080		
installers and repairers Precision instrument and	36.79	38.95	1,472	1,558	40.0	76,523	81,016	2,080		
equipment repairers Miscellaneous installation,	26.76	28.98	1,070	1,159	40.0	55,652	60,272	2,080		
maintenance, and repair workers Helpersinstallation,	15.61	14.75	625	590	40.0	32,359	30,680	2,072		
maintenance, and repair workers	11.97	12.25	479	490	40.0	24,731	24,960	2,067		
<b>Production occupations</b> First-line	16.58	14.52	658	576	39.7	34,054	29,526	2,053		
supervisors/managers of production and operating workers	26.45	24.60	1,078	992	40.8	56,077	51,584	2,120		
electromechanical assemblers Electrical and electronic	13.82	12.32	549	493	39.8	28,570	25,615	2,067		
equipment assemblers Electromechanical	13.77	12.32	546	493	39.6	28,386	25,615	2,061		
equipment assemblers Miscellaneous assemblers and	13.60	12.88	544	515	40.0	28,280	26,790	2,080		
fabricators Team assemblers	13.99 10.50	12.66 9.25	554 420	500 370	39.6 40.0	28,833 21,837	26,000 19,240	2,061 2,080		
Bakers Butchers and other meat, poultry, and fish	11.79	10.50	449	394	38.1	23,371	20,475	1,982		
processing workers Butchers and meat cutters	16.75 17.28	16.70 19.00	667 687	668 760	39.8 39.8	34,677 35,742	34,736 39,520	2,071 2,068		
Miscellaneous food processing workers	12.30	11.00	491	440	40.0	25,465	22,360	2,071		
Food cooking machine	12.87	12.00	514	480	39.9	26,511	24,960	2,060		
operators and tenders Computer control	9.46	9.05	378	362	40.0	19,679	18,824	2,080		
programmers and operators	20.29	18.75	812	750	40.0	42,200	39,000	2,080		

Table 12 Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

0 1 2	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations  -Continued  Computer-controlled  machine tool operators,								
metal and plastic Forming machine setters, operators, and tenders,	\$19.94	\$18.50	\$798	\$740	40.0	\$41,471	\$38,480	2,080
metal and plastic	16.12	15.42	645	617	40.0	33,533	32,082	2,080
metal and plastic	15.16	15.00	606	600	40.0	31,526	31,200	2,080
operators, and tenders, metal and plastic Grinding, lapping, polishing, and buffing	17.25	16.44	690	658	40.0	35,876	34,195	2,080
machine tool setters, operators, and tenders, metal and plastic Lathe and turning machine tool setters, operators,	12.08	10.64	483	425	40.0	25,130	22,121	2,080
and tenders, metal and plastic	13.67 24.53	12.00 24.45	547 981	480 978	40.0 40.0	28,436 51,017	24,960 50,856	2,080 2,080
machine setters, operators, and tenders, metal and plastic Molding, coremaking, and casting machine setters,	14.61	14.58	547	583	37.4	28,432	30,335	1,946
operators, and tenders, metal and plastic Multiple machine tool setters, operators, and tenders,	14.05	14.58	513	583	36.5	26,670	30,335	1,898
metal and plastic Tool and die makers	13.80 24.40	13.91 25.07	552 976	556 1,003	40.0 40.0	28,708 50,742	28,933 52,146	2,080 2,080
Welding, soldering, and brazing workers	19.76	18.50	790	740	40.0	41,099	38,480	2,080
and brazers	20.17	19.00	807	760	40.0	41,957	39,520	2,080

Table 12 Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
<ul><li>Continued</li><li>Welding, soldering, and</li></ul>								
brazing machine								
setters, operators, and								
tenders	\$17.91	\$15.75	\$717	\$630	40.0	\$37,260	\$32,760	2,080
Miscellaneous metalworkers	Ψ17.71	Ψ13.73	Ψ/1/	ΨΟΟΟ	40.0	Ψ37,200	Ψ32,700	2,000
and plastic workers	16.07	13.09	643	524	40.0	33,416	27,227	2,080
Plating and coating	10.07	10.05	0.5			00,.10		2,000
machine setters,								
operators, and tenders,								
metal and plastic	18.37	20.11	735	804	40.0	38,207	41,829	2,080
Printers	18.99	18.00	757	720	39.9	39,371	37,440	2,074
Job printers	18.25	19.00	721	760	39.5	37,498	39,520	2,055
Prepress technicians and								
workers	25.09	25.00	1,004	1,000	40.0	52,191	52,000	2,080
Printing machine operators	16.59	15.55	663	608	39.9	34,434	31,595	2,076
Laundry and dry-cleaning								
workers	9.61	9.08	379	363	39.5	19,730	18,886	2,053
Sewing machine operators	8.68	8.00	336	320	38.7	17,491	16,640	2,014
Tailors, dressmakers, and								
sewers	13.74	13.00	545	520	39.7	28,354	27,040	2,063
Tailors, dressmakers, and	10.71	12.00		<b>72</b> 0	20.7	20.254	25.040	2.0.0
custom sewers	13.74	13.00	545	520	39.7	28,354	27,040	2,063
Textile machine setters,	10.47	10.00	410	400	40.0	21.706	20.000	2.000
operators, and tenders	10.47	10.00	419	400	40.0	21,786	20,800	2,080
Textile cutting machine								
setters, operators, and tenders	10.47	10.00	419	400	40.0	21,786	20,800	2,080
Miscellaneous textile,	10.47	10.00	419	400	40.0	21,700	20,800	2,000
apparel, and furnishings								
workers	15.20	10.48	608	419	40.0	31,622	21,792	2,080
Cabinetmakers and bench	13.20	10.40	000	71)	40.0	31,022	21,772	2,000
carpenters	13.96	14.00	559	560	40.0	29,045	29,120	2,080
Woodworking machine	10.50	1				2>,0.0		2,000
setters, operators, and								
tenders	12.07	12.15	483	486	40.0	25,048	25,064	2,075
Sawing machine setters,								,
operators, and tenders,								
wood	12.77	12.15	511	486	40.0	26,456	25,272	2,071
Woodworking machine								
setters, operators, and								
tenders, except sawing	11.04	11.30	442	452	40.0	22,971	23,504	2,080

Table 12 Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

0 4: 2	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Stationary engineers and								
boiler operators	\$31.63	\$30.39	\$1,215	\$1,190	38.4	\$63,185	\$61,868	1,998
Miscellaneous plant and								
system operators	30.82	30.80	1,027	1,112	33.3	53,399	57,798	1,733
Petroleum pump system								
operators, refinery								
operators, and gaugers	31.33	31.61	1,241	1,264	39.6	64,517	65,749	2,059
Chemical processing machine								
setters, operators, and	40.45				• • • •			
tenders	18.43	17.86	715	714	38.8	37,188	37,149	2,017
Separating, filtering,								
clarifying,								
precipitating, and still								
machine setters,	10.10	10.21	7.61	7.00	20.6	20.550	20.057	2.062
operators, and tenders	19.19	19.21	761	768	39.6	39,559	39,957	2,062
Crushing, grinding, polishing, mixing, and blending								
workers	15.96	14.50	638	580	40.0	31,533	28,080	1,976
Grinding and polishing	13.90	14.50	038	360	40.0	31,333	20,000	1,970
workers, hand	12.88	13.00	515	520	40.0	26,782	27,044	2,080
Mixing and blending	12.00	15.00	313	320	40.0	20,702	27,044	2,000
machine setters,								
operators, and tenders	16.06	16.00	642	640	40.0	30,698	30,720	1,912
Cutting workers	13.23	14.18	502	480	38.0	24,556	23,400	1,856
Cutting and slicing						,	-,	,
machine setters,								
operators, and tenders	13.35	14.18	505	485	37.8	25,433	24,960	1,904
Extruding, forming, pressing,								
and compacting machine								
setters, operators, and								
tenders	16.54	15.00	662	600	40.0	34,412	31,200	2,080
Inspectors, testers, sorters,								
samplers, and weighers	16.59	14.65	652	579	39.3	33,310	27,706	2,008
Packaging and filling								
machine operators and	46.70				20.0	0.77		2012
tenders	13.58	12.25	540	490	39.8	27,726	25,251	2,042
Painting workers	14.28	12.60	570	500	39.9	29,647	26,000	2,077
Coating, painting, and								
spraying machine								
setters, operators, and tenders	12.64	10.50	503	404	39.8	26,176	21,008	2,072
tonders	12.04	10.50		<del></del>	37.0	20,170	21,000	2,072

Table 12 Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations -Continued								
Painters, transportation equipment	\$21.18	\$18.00	\$847	\$720	40.0	\$44,057	\$37,440	2,080
Photographic process workers and processing machine	22.02	24.83	834	931	27.0	43,381	48,420	1,970
operators  Semiconductor processors  Miscellaneous production	16.12	14.84	645	594	37.9 40.0	33,537	30,865	2,080
workers  Helpersproduction	14.29	12.08	567	480	39.7	29,363	24,960	2,055
workers	10.13	9.74	405	390	40.0	21,061	20,265	2,078
Transportation and material moving occupations First-line	16.41	14.89	649	583	39.6	33,310	30,160	2,030
supervisors/managers of helpers, laborers, and material movers, hand First-line	21.32	21.63	853	865	40.0	44,341	44,990	2,080
supervisors/managers of transportation and material-moving machine								
and vehicle operators Aircraft pilots and flight	28.39	29.33	1,135	1,173	40.0	59,000	61,000	2,078
engineers	105.84	122.95	2,316	2,654	21.9	120,441	137,995	1,138
flight engineers Bus drivers	107.36 15.47	126.43 15.65	2,332 604	2,654 612	21.7 39.0	121,255 30,363	137,995 31,512	1,129 1,963
Bus drivers, transit and intercity	15.57	15.90	607	626	39.0	31,249	32,552	2,007
Driver/sales workers and truck drivers	18.97	19.03	763	758	40.2	39,410	39,000	2,078
Driver/sales workers Truck drivers, heavy and	18.36	17.74	734	710	40.0	38,188	36,899	2,080
tractor-trailer Truck drivers, light or	20.48	21.10	827	840	40.4	42,651	43,499	2,082
delivery services Taxi drivers and chauffeurs	16.09 10.85	14.90 8.50	643 423	590 340	40.0 39.0	33,292 22,011	30,576 17,680	2,069 2,029
Parking lot attendants Service station attendants	9.37 8.45	9.00 8.25	375 335	360 319	40.0 39.7	19,493 17,421	18,720 16,575	2,080 2,062
Crane and tower operators	34.49	33.56	1,372	1,343	39.8	71,355	69,813	2,069

Table 12 Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation <sup>2</sup>	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>			
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours		
Transportation and material moving occupations  -Continued Dredge, excavating, and										
loading machine operators Excavating and loading machine and dragline	\$23.95	\$24.00	\$958	\$960	40.0	\$49,824	\$49,920	2,080		
operatorsIndustrial truck and tractor	23.02	21.00	921	840	40.0	47,878	43,680	2,080		
operators	15.25	14.45	609	578	39.9	31,336	30,056	2,054		
movers, hand	12.29	11.25	485	446	39.5	24,596	22,880	2,001		
equipment	11.69	11.00	453	434	38.8	23,427	22,360	2,004		
hand	13.28	12.50	527	493	39.7	26,714	25,314	2,011		
offbearers Packers and packagers,	10.33	8.60	411	344	39.8	21,366	17,892	2,069		
hand	10.12	9.00	400	350	39.5	19,856	17,550	1,962		

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>&</sup>lt;sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

of workers, weighed by hours.

4 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are

Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$30.57	\$27.27	\$1,205	\$1,094	39.4	\$57,654	\$53,246	1,886
Management occupations General and operations	45.35	42.87	1,814	1,725	40.0	92,424	88,207	2,038
managers	42.01	37.50	1,694	1,500	40.3	88,103	77,990	2,097
managers Computer and information	38.89	39.25	1,551	1,568	39.9	80,573	81,557	2,072
systems managers	50.00	46.06	2,019	1,845	40.4	104,978	95,940	2,099
Financial managers	42.05	43.03	1,670	1,623	39.7	85,418	81,942	2,031
Human resources managers	45.40	37.64	1,816	1,506	40.0	94,430	78,287	2,080
Construction managers	39.43	41.54	1,577	1,662	40.0	82,013	86,401	2,080
Education administrators Education administrators,	51.23	52.76	2,062	2,112	40.3	97,892	99,559	1,911
elementary and	~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~	56.15	2.210	2 200	40.2	102.271	101 000	1.070
secondary school	55.23 58.10	56.17	2,218	2,290	40.2	103,271	101,889	1,870
Engineering managers Medical and health services		55.76	2,324	2,230	40.0	120,839	115,981	2,080
managers Social and community service	47.09	48.26	1,884	1,930	40.0	97,954	100,370	2,080
managers	37.22	36.18	1,489	1,447	40.0	77,419	75,263	2,080
<b>Business and financial</b>								
operations occupations	29.99	29.00	1,199	1,160	40.0	62,235	60,316	2,075
Buyers and purchasing agents Purchasing agents, except wholesale, retail, and	26.19	25.51	1,047	1,020	40.0	54,466	53,061	2,080
farm products	26.26	24.40	1,051	976	40.0	54,630	50,760	2,080
investigators Claims adjusters,	29.48	28.90	1,165	1,156	39.5	60,598	60,102	2,056
examiners, and investigators Compliance officers, except agriculture, construction,	29.48	28.90	1,165	1,156	39.5	60,598	60,102	2,056
health and safety, and transportation	25.44	24.32	1,017	973	40.0	52,906	50,586	2,080
and labor relations specialists	32.87	33.67	1,318	1,347	40.1	68,545	70,034	2,085
and job analysis specialists	27.30	23.74	1,092	949	40.0	56,776	49,371	2,080

Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial operations occupations  -Continued								
Management analysts	\$32.71	\$34.00	\$1,318	\$1,363	40.3	\$68,555	\$70,866	2,096
Accountants and auditors	29.51	29.00	1,180	1,160	40.0	61,384	60,316	2,080
Appraisers and assessors of								
real estate	28.03	27.02	1,121	1,081	40.0	58,308	56,202	2,080
Budget analysts	27.68	26.37	1,107	1,055	40.0	57,584	54,843	2,080
Tax examiners, collectors,								
preparers, and revenue								
agents	25.19	25.71	1,008	1,028	40.0	52,404	53,477	2,080
Tax examiners, collectors,								
and revenue agents	25.19	25.71	1,008	1,028	40.0	52,404	53,477	2,080
Computer and mathematical								
science occupations	31.84	32.44	1,272	1,289	39.9	65,631	66,685	2,061
Computer programmers	36.55	36.14	1,462	1,446	40.0	76,024	75,180	2,080
Computer software engineers	34.70	34.36	1,388	1,374	40.0	72,176	71,473	2,080
Computer software								
engineers, applications	34.07	34.36	1,363	1,374	40.0	70,871	71,473	2,080
Computer support specialists	24.78	24.46	991	978	40.0	50,284	50,496	2,029
Computer systems analysts	35.55	35.47	1,422	1,419	40.0	73,942	73,786	2,080
Network and computer								
systems administrators	29.30	28.57	1,156	1,079	39.4	59,234	56,098	2,021
Architecture and engineering								
occupations	36.76	35.69	1,470	1,428	40.0	76,463	74,235	2,080
Engineers	41.51	41.30	1,660	1,652	40.0	86,331	85,904	2,080
Civil engineers	41.91	41.30	1,676	1,652	40.0	87,164	85,904	2,080
Engineering technicians,								
except drafters	30.54	30.66	1,222	1,226	40.0	63,526	63,773	2,080
Civil engineering								
technicians	27.40	27.02	1,096	1,081	40.0	56,984	56,200	2,080
Life, physical, and social								
science occupations	30.76	27.50	1,227	1,100	39.9	61,932	55,161	2,013
Life scientists	26.81	24.31	1,072	973	40.0	54,364	49,851	2,028
Biological scientists	27.00	24.31	1,080	973	40.0	54,130	48,171	2,005
Conservation scientists and			_,,,,,	, , ,		- 1,123	,	_,
foresters	26.68	25.05	1,067	1,002	40.0	55,135	52,104	2,067
Conservation scientists	24.18	23.83	967	953	40.0	50,303	49,573	2,080
Physical scientists	33.67	31.52	1,347	1,261	40.0	70,041	65,557	2,080
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Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

0 : 2	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Life, physical, and social science occupations  -Continued Environmental scientists								
and geoscientists Environmental scientists and specialists,	\$30.47	\$29.31	\$1,219	\$1,172	40.0	\$63,367	\$60,965	2,080
including health Psychologists Clinical, counseling, and	30.47 40.22	29.31 41.54	1,219 1,602	1,172 1,662	40.0 39.8	63,367 71,531	60,965 64,141	2,080 1,778
school psychologists Urban and regional planners Miscellaneous life, physical, and social science	39.75 39.46	41.54 35.18	1,582 1,564	1,639 1,404	39.8 39.6	69,965 81,329	64,141 73,008	1,760 2,061
technicians	25.86	24.03	1,034	961	40.0	53,790	49,989	2,080
Community and social services occupations	28.43 32.33	25.53 27.49	1,134 1,287	1,021 1,151	39.9 39.8	56,535 60,704	52,476 54,870	1,989 1,877
Educational, vocational, and school counselors Social workers	31.73 27.85	27.83 26.34	1,252 1,112	1,117 1,054	39.5 39.9	55,967 57,045	51,734 53,435	1,764 2,048
social workers Medical and public health social workers	26.40 24.03	25.24 23.66	1,055 961	1,010 946	39.9 40.0	54,167 49,991	52,277 49,213	2,052 2,080
Miscellaneous community and social service specialists	25.10	23.83	1,003	953	40.0	51,413	49,371	2,048
Probation officers and correctional treatment specialists	30.70	28.81	1,230	1,153	40.1	63,217	59,933	2,059
Social and human service assistants	18.98	17.36	756	694	39.8	38,303	36,109	2,018
Lawyers	36.61 46.55 24.10 25.60	33.41 44.99 25.25 21.35	1,464 1,862 964 1,024	1,337 1,800 1,010	40.0 40.0 40.0	76,145 96,833 50,129 53,247	69,501 93,579 52,520 44,408	2,080 2,080 2,080 2,080
Education, training, and library occupations	41.40	40.47	1,529	1,529	36.9	59,968	58,784	1,448

Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations  -Continued								
Postsecondary teachers Social sciences teachers,	\$52.29	\$46.77	\$2,045	\$1,839	39.1	\$85,766	\$75,626	1,640
postsecondary Health teachers,	60.52	62.83	2,379	2,522	39.3	95,694	101,300	1,581
postsecondary Health specialties teachers,	79.39	73.43	3,165	2,937	39.9	149,605	140,009	1,884
postsecondary Arts, communications, and humanities teachers,	79.77	73.71	3,180	2,948	39.9	150,859	140,009	1,891
postsecondary Miscellaneous	55.45	52.89	2,190	2,115	39.5	86,038	81,009	1,552
postsecondary teachers Vocational education	38.24	37.89	1,482	1,490	38.8	62,471	60,687	1,634
teachers, postsecondary Primary, secondary, and	25.49	20.83	995	833	39.1	48,647	43,324	1,908
special education school teachers Preschool and kindergarten	43.93	42.72	1,622	1,599	36.9	60,825	59,433	1,385
teachers  Preschool teachers, except special	38.95	37.60	1,384	1,348	35.5	52,603	50,881	1,350
education Kindergarten teachers, except special	26.33	25.48	890	892	33.8	36,082	34,251	1,370
education Elementary and middle	44.32	42.89	1,609	1,599	36.3	59,476	59,098	1,342
school teachers Elementary school teachers, except	44.31	43.17	1,640	1,619	37.0	61,206	60,374	1,381
special education Middle school teachers, except special and	44.51	43.38	1,647	1,623	37.0	61,659	60,493	1,385
vocational education Secondary school teachers Secondary school teachers, except special and	43.23 43.50	42.15 41.86	1,600 1,613	1,581 1,566	37.0 37.1	58,790 61,003	59,098 59,131	1,360 1,402
vocational education	43.90	42.23	1,632	1,593	37.2	61,598	59,692	1,403

Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

02	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours	
Education, training, and library occupations -Continued Vocational education									
school	\$36.52 44.34	\$39.24 40.65	\$1,297 1,609	\$1,311 1,489	35.5 36.3	\$50,747 60,032	\$51,133 56,371	1,390 1,354	
kindergarten, and elementary school Special education teachers, secondary	43.12	40.32	1,579	1,467	36.6	59,183	55,755	1,372	
school	47.60 42.88 31.31 19.89 40.26 16.35	41.08 41.74 28.72 19.34 40.64 16.30	1,681 1,522 1,213 779 1,591 525	1,549 1,485 1,154 766 1,626 531	35.3 35.5 38.7 39.2 39.5 32.1	61,865 59,655 58,940 37,616 70,862 21,906	57,011 61,888 59,727 35,531 71,199 21,031	1,300 1,391 1,882 1,891 1,760 1,340	
Arts, design, entertainment, sports, and media									
occupations  Public relations specialists  Miscellaneous media and communication workers	28.49 26.64 24.97	25.06 25.06 24.17	1,098 1,065 971	1,002 1,002 781	38.5 40.0 38.9	55,530 55,404 47,983	52,129 52,129 40,527	1,949 2,080	
	24.97	24.17	9/1	/61	30.9	47,963	40,327	1,922	
Healthcare practitioner and technical occupations Physicians and surgeons Registered nurses Therapists Clinical laboratory	31.85 24.46 41.38 36.05	29.63 12.31 39.85 33.53	1,345 1,501 1,601 1,386	1,239 985 1,434 1,262	42.2 61.4 38.7 38.4	68,587 77,321 82,468 59,635	62,471 51,214 74,592 58,455	2,153 3,162 1,993 1,654	
technologists and technicians	21.06	20.68	842	827	40.0	43,795	43,012	2,080	
laboratory technicians  Diagnostic related technologists and technicians	20.37 34.83	20.17	815 1,358	807 1,631	40.0 39.0	42,372 70,598	41,947 84,802	2,080 2,027	
Radiologic technologists and technicians	34.83	40.77	1,358	1,631	39.0	70,598	84,802	2,027	

Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2 " 2	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations  -Continued  Health diagnosing and treating practitioner								
support technicians Psychiatric technicians Licensed practical and	\$22.83 26.76	\$26.45 26.45	\$911 1,067	\$1,055 1,058	39.9 39.8	\$47,389 55,459	\$54,873 55,020	2,075 2,072
licensed vocational nurses Occupational health and safety specialists and	19.44	18.89	736	744	37.9	37,436	37,731	1,926
technicians	30.12	30.03	1,205	1,201	40.0	62,649	62,471	2,080
safety specialists	30.14	29.79	1,206	1,191	40.0	62,692	61,957	2,080
Healthcare support occupations Nursing, psychiatric, and	16.32	15.71	648	622	39.7	33,454	32,323	2,050
home health aides	14.62	14.11	577	551	39.5	29,754	28,646	2,036
and attendants	13.71	12.77	540	502	39.4	27,778	26,098	2,027
support occupations Medical assistants	17.96 16.00	17.79 15.10	719 640	711 604	40.0 40.0	37,079 33,273	36,539 31,416	2,064 2,080
Protective service occupations First-line	31.81	31.56	1,314	1,319	41.3	67,867	68,411	2,134
supervisors/managers, law enforcement workers First-line	43.53	45.17	1,742	1,807	40.0	90,569	93,954	2,080
supervisors/managers of correctional officers First-line	38.73	39.76	1,558	1,620	40.2	81,000	84,265	2,091
supervisors/managers of police and detectives First-line supervisors/managers of	45.35	47.45	1,811	1,897	39.9	94,175	98,654	2,076
fire fighting and prevention workers Fire fighters	35.67 28.85	34.74 28.22	1,679 1,418	1,681 1,370	47.1 49.1	87,299 73,741	87,433 71,262	2,448 2,556
Bailiffs, correctional officers, and jailers	27.21	25.88	1,089	1,035	40.0	56,646	53,824	2,082

Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2 2	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Protective service occupations  -Continued  Correctional officers and								
jailers  Detectives and criminal	\$27.21	\$25.88	\$1,089	\$1,035	40.0	\$56,646	\$53,824	2,082
investigators Police officers	36.28 35.09	36.67 35.00	1,451 1,401	1,467 1,400	40.0 39.9	71,128 72,621	75,529 72,696	1,960 2,069
Police and sheriff's patrol officers	35.09	35.00	1,401	1,400	39.9	72,621	72,696	2,069
Security guards and gaming surveillance officers Security guards	19.42 19.42	19.23 19.23	757 757	757 757	39.0 39.0	37,560 37,560	38,784 38,784	1,934 1,934
Miscellaneous protective service workers	22.92	22.99	917	919	40.0	47,669	47,813	2,080
Food preparation and serving related occupations	15.92	15.41	601	579	37.8	27,636	25,286	1,736
First-line supervisors/managers,						,,		-,
food preparation and serving workersFirst-line	21.92	19.72	772	592	35.2	35,142	25,439	1,603
supervisors/managers of food preparation and serving workers	21.92	19.72	772	592	35.2	35,142	25,439	1,603
Cooks, institution and	14.98	15.40	595	616	39.7	27,627	25,286	1,845
cafeteria Food preparation workers	15.63 14.04	16.11 13.85	621 525	644 500	39.7 37.4	28,434 22,502	27,129 20,387	1,819 1,603
Fast food and counter workers Combined food preparation	15.12	15.41	584	579	38.6	26,115	25,583	1,727
and serving workers, including fast food	15.07	15.41	587	579	39.0	27,110	27,312	1,799
Building and grounds cleaning and maintenance occupations	17.77	16.93	709	674	39.9	35,440	34,486	1,994
supervisors/managers, building and grounds cleaning and maintenance workers	22.90	19.44	916	778	40.0	47,043	40,435	2,054

Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Building and grounds cleaning and maintenance occupations –Continued First-line supervisors/managers								
of housekeeping and janitorial workers Building cleaning workers Janitors and cleaners,	\$22.13 16.79	\$19.44 16.47	\$885 671	\$778 658	40.0 39.9	\$45,418 34,311	\$40,435 33,966	2,052 2,043
except maids and housekeeping cleaners Grounds maintenance	16.91	16.47	675	659	39.9	34,541	33,966	2,042
workers Landscaping and	18.72	18.39	744	735	39.7	33,807	35,200	1,806
groundskeeping workers	19.08	18.00	754	704	39.5	38,742	36,612	2,030
Personal care and service occupations Gaming services workers Child care workers	15.73 9.57 16.64	17.89 8.24 15.35	611 383 584	631 330 597	38.9 40.0 35.1	30,511 19,910 23,930	31,067 17,139 23,329	1,939 2,080 1,438
Sales and related occupations Retail sales workers Cashiers, all workers	16.15 11.83 11.83	13.67 12.23 12.23	646 473 473	547 489 489	40.0 40.0 40.0	33,590 24,604 24,604	28,434 25,432 25,432	2,080 2,080 2,080
Office and administrative support occupations First-line	19.11	18.52	759	741	39.7	38,873	38,043	2,034
supervisors/managers of office and administrative support workers	24.17 19.65 19.03	23.40 19.42 18.54	961 785 761	936 777 741	39.8 39.9 40.0	49,989 40,547 39,573	48,662 40,082 38,557	2,069 2,063 2,080
Bookkeeping, accounting, and auditing clerks Payroll and timekeeping	19.89	19.42	795	777	40.0	41,345	40,400	2,078
clerks Court, municipal, and license	20.78	20.14	821	805	39.5	40,589	39,645	1,953
clerks Eligibility interviewers, government programs	18.57 19.18	18.51 19.09	743 767	741 764	40.0 40.0	38,624 39,904	38,509 39,707	2,080 2,080
Library assistants, clerical	17.56	18.45	536	533	30.5	21,988	5,670	1,252

Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>		
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours	
Office and administrative support occupations -Continued Human resources assistants,									
except payroll and timekeeping	\$20.13	\$19.16	\$805	\$767	40.0	\$41,868	\$39,859	2,080	
clerks Dispatchers	16.89 22.33	16.26 22.37	671 901	650 895	39.7 40.4	33,722 45,790	32,750 46,530	1,997 2,050	
Police, fire, and ambulance dispatchers Secretaries and administrative	22.47	22.71	907	908	40.4	47,173	47,237	2,099	
assistants Executive secretaries and administrative	20.94	20.37	832	813	39.7	42,450	42,286	2,027	
assistantsLegal secretaries	22.05 24.20	20.52 21.60	875 956	821 864	39.7 39.5	45,385 49,710	42,494 44,928	2,058 2,054	
Secretaries, except legal, medical, and executive Data entry and information	19.43	18.84	772	753	39.8	38,625	38,397	1,988	
processing workers Word processors and	16.28	16.27	650	648	39.9	33,804	33,721	2,076	
typists Office clerks, general	16.59 16.75	16.30 16.38	662 663	651 656	39.9 39.6	34,441 33,879	33,842 34,070	2,076 2,023	
Farming, fishing, and forestry occupations	19.43	21.37	777	855	40.0	40,417	44,445	2,080	
Construction and extraction occupations	25.85	26.33	1,034	1,053	40.0	53,775	54,766	2,080	
construction trades and extraction workers	28.90 22.26	27.65 21.77	1,156 890	1,106 871	40.0 40.0	60,103 46,297	57,504 45,282	2,080 2,080	
Construction equipment operators Operating engineers and	24.55	25.19	982	1,008	40.0	51,072	52,395	2,080	
other construction equipment operators Electricians	24.50 30.24	25.19 29.52	980 1,210	1,008 1,181	40.0 40.0	50,959 62,933	52,395 61,402	2,080 2,081	

Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>	
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction								
occupations —Continued Pipelayers, plumbers, pipefitters, and								
steamfitters	\$27.29	\$29.48	\$1,092	\$1,179	40.0	\$56,760	\$61,318	2,080
Construction and building inspectors	29.55	29.28	1,182	1,171	40.0	61,466	60,900	2,080
workers	19.18	19.56	767	783	40.0	39,897	40,691	2,080
Installation, maintenance, and repair occupations First-line supervisors/managers of	27.78	26.82	1,109	1,073	39.9	57,656	55,775	2,075
mechanics, installers, and repairers	41.32	38.24	1,653	1,530	40.0	85,938	79,539	2,080
repairers	25.23	26.82	1,009	1,073	40.0	52,477	55,775	2,080
Bus and truck mechanics and diesel engine specialists Heating, air conditioning, and	27.37	28.26	1,095	1,130	40.0	56,928	58,781	2,080
refrigeration mechanics and installers Industrial machinery	33.23	33.71	1,317	1,348	39.6	68,502	70,117	2,061
installation, repair, and maintenance workers Industrial machinery	24.41	22.94	975	918	40.0	50,723	47,715	2,078
mechanics  Maintenance and repair	32.05	32.84	1,282	1,313	40.0	66,670	68,297	2,080
workers, general Miscellaneous installation,	22.36	22.76	894	910	40.0	46,463	47,339	2,078
maintenance, and repair workers	23.04	24.53	922	981	40.0	47,925	51,024	2,080
Production occupations	26.17	25.67	1,041	1,027	39.8	53,780	53,389	2,055
Stationary engineers and boiler operators Water and liquid waste	36.14	34.79	1,433	1,392	39.7	72,534	72,363	2,007
treatment plant and system operators	21.65	19.83	860	793	39.7	44,713	41,246	2,065
Transportation and material moving occupations	23.51	23.60	930	944	39.6	46,005	48,526	1,957

Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	$rly^3$	Weekly <sup>4</sup>		Annual <sup>5</sup>			
Occupation <sup>2</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations  -Continued First-line supervisors/managers of transportation and material-moving machine and vehicle operators Bus drivers Bus drivers, transit and intercity Bus drivers, school Driver/sales workers and truck drivers	21.58	\$31.91 22.32 24.70 18.56 20.80	\$1,241 834 955 650 863	\$1,276 885 988 691 832	40.0 38.6 40.0 36.6 40.0	\$64,509 38,811 49,661 26,131 44,901	\$66,373 41,413 51,370 25,603 43,266	2,080 1,798 2,080 1,469 2,080
Truck drivers, heavy and tractor-trailer	22.10	20.80	884	832	40.0	45,975	43,266	2,080

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.
 Earnings are the straight-time hourly wages or salaries paid to employees.

<sup>&</sup>lt;sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

of workers, weighed by hours.

4 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are

a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

Table 14 Size of establishment: Mean hourly earnings 1 of workers in private industry establishments for major occupational groups

Occupational group <sup>2</sup>	Private industry workers	1-49 workers	50-99 workers	100-499 workers	500 workers or more
All workers	\$22.52	\$19.15	\$20.50	\$22.56	\$30.91
Management, professional, and related  Management, business, and financial  Professional and related  Service  Sales and office  Sales and related  Office and administrative support  Natural resources, construction, and maintenance  Construction and extraction  Installation, maintenance, and repair  Production, transportation, and material moving  Production  Transportation and material moving	37.93 40.51 36.35 11.81 18.10 19.26 17.44 23.63 23.97 23.31 15.98 16.32 15.67	33.13 34.06 32.41 11.05 16.70 16.69 16.70 22.23 - 22.29 14.12 15.23 13.12	34.57 40.03 31.18 10.93 18.28 20.62 16.83 24.72 - 23.36 15.03 16.72 13.81	38.49 41.67 36.23 12.32 18.48 19.46 17.90 24.29 - 23.24 15.66 15.18 16.11	42.67 47.31 40.65 14.73 21.36 32.28 18.79 27.07 - 28.17 21.71 20.35 23.67
All models are	1.40/		Relative erro		2.00/
Management, professional, and related Management, business, and financial Professional and related Service Sales and office Sales and related Office and administrative support Natural resources, construction, and maintenance Construction and extraction Installation, maintenance, and repair Production, transportation, and material moving Production Transportation and material moving	1.4%  .7 2.4 2.0 1.4 1.4 2.0 1.6 1.9 3.3 3.6 2.0 2.0 2.9	2.7%  3.8 6.3 6.9 1.4 2.8 4.6 2.2 2.6 - 7.9 4.3 4.3 4.8	3.7% 5.9 5.3 7.8 3.2 5.6 9.9 3.6 6.1 - 4.3 4.9 4.5 6.1	1.7%  2.5 5.2 6.0 4.0 2.4 7.6 2.4 4.7 - 4.6 2.9 3.0 3.6	2.8%  1.0 2.6 1.8 2.6 5.6 17.0 2.4 8.1 - 2.5 7.5 8.3 8.1

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

of workers, weighed by hours.

2 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

 $<sup>^3\,</sup>$  The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

0	Hou	rly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean	Median	Mean	Median	Mean	Mean	Median	Mean
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours
All workers	\$21.06	\$17.21	\$833	\$678	39.6	\$43,001	\$34,840	2,042
Management occupations Chief executives General and operations	38.89	33.89	1,575	1,363	40.5	81,375	70,593	2,092
	81.75	90.32	3,616	3,613	44.2	188,039	187,870	2,300
managers  Marketing and sales managers  Marketing managers	39.58	34.00	1,628	1,404	41.1	84,636	73,000	2,138
	43.17	39.00	1,761	1,631	40.8	91,567	84,800	2,121
	31.46	29.96	1,258	1,198	40.0	65,433	62,308	2,080
Sales managers Administrative services managers	47.13	41.73	1,935	1,669	41.1	100,640	86,790	2,135
	32.66	27.35	1,334	1,292	40.8	69,215	67,204	2,119
Computer and information systems managers	56.63	60.10	2,265	2,404	40.0	117,783	125,000	2,080
	40.42	34.62	1,642	1,376	40.6	85,394	71,554	2,113
Human resources managers Industrial production managers	50.31	50.73	1,957	2,029	38.9	101,744	105,527	2,022
	48.76	42.14	1,951	1,686	40.0	101,426	87,651	2,080
Transportation, storage, and distribution managers Construction managers	33.39	27.73	1,345	1,178	40.3	69,930	61,277	2,094
	44.42	47.62	1,767	1,848	39.8	91,877	96,076	2,069
Education administrators Education administrators, preschool and child	28.50	26.44	1,133	1,058 847	39.8	54,244	51,355	1,904
care center/program Education administrators, elementary and						41,273	35,001	1,901
secondary school Education administrators, postsecondary	44.54 33.30	46.66 33.98	1,783 1,332	1,866 1,359	40.0	92,336	97,049 70,670	2,073
Engineering managers Medical and health services managers	52.70	59.64	2,108	2,386	40.0	109,615	124,051	2,080
	39.94	41.35	1,582	1,585	39.6	82,269	82,417	2,060
Property, real estate, and community association managers	24.69	23.48	989	941	40.1	51,425	48,942	2,083
Social and community service managers	23.20	24.46	938	978	40.5	48,798	50,877	2,103
Business and financial operations occupations Buyers and purchasing agents	30.80	28.13	1,231	1,120	40.0	64,006	58,244	2,078
	26.12	25.00	1,045	1,000	40.0	54,333	52,000	2,080

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 1	Hou	rly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial								
operations occupations								
-Continued								
Purchasing agents, except								
wholesale, retail, and farm products	\$24.32	\$26.44	\$973	\$1,058	40.0	\$50,580	\$54,995	2,080
Claims adjusters, appraisers, examiners, and	φ24.32	φ20. <del>44</del>	φ913	φ1,036	40.0	\$30,380	φ54,995	2,000
investigators	28.39	28.95	1,103	1,158	38.8	57,332	60,208	2,020
Claims adjusters,								
examiners, and								
investigators	28.39	28.95	1,103	1,158	38.8	57,332	60,208	2,020
Cost estimators	33.60	29.56	1,343	1,183	40.0	69,849	61,491	2,079
Human resources, training,								
and labor relations	20.01	20.67	1 104	1 227	20.0	(2.112	62.704	2.077
specialists	29.91 29.98	30.67	1,194 1,184	1,227	39.9	62,112 61,553	63,794 58,240	2,077
Accountants and auditors Financial analysts and	29.98	28.00	1,164	1,120	39.5	01,333	38,240	2,053
advisors	34.38	26.55	1,369	1,062	39.8	71,198	55,224	2,071
Financial analysts	46.08	33.65	1,843	1,346	40.0	95,851	70,000	2,071
Personal financial advisors	27.08	20.11	1,083	804	40.0	56,332	41,827	2,080
Insurance underwriters	31.22	26.54	1,229	1,062	39.4	63,901	55,201	2,047
Loan counselors and officers	33.63	17.50	1,345	700	40.0	69,940	36,400	2,080
Loan officers	33.63	17.50	1,345	700	40.0	69,940	36,400	2,080
Computer and mathematical								
science occupations	37.49	36.06	1,485	1,427	39.6	77,210	74,214	2,059
Computer software engineers Computer software	41.84	37.04	1,644	1,481	39.3	85,465	77,002	2,043
engineers, applications	42.88	37.63	1,667	1,459	38.9	86,672	75,889	2,021
Computer software								
engineers, systems								
software	40.06	37.04	1,602	1,482	40.0	83,330	77,043	2,080
Computer support specialists	34.63	27.81	1,364	1,113	39.4	70,907	57,853	2,047
Computer systems analysts	38.46	43.27	1,538	1,731	40.0	79,989	90,000	2,080
Network and computer systems administrators	30.98	30.98	1,220	1,239	39.4	63,438	64,430	2,048
•								•
Architecture and engineering								
occupations	33.76	28.85	1,385	1,185	41.0	71,981	61,620	2,132
Architects, except naval	33.71	30.38	1,387	1,288	41.1	72,130	66,999	2,140

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	$rly^2$		Weekly <sup>3</sup>			Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Architecture and engineering occupations –Continued Architects, except								
landscape and naval	\$34.22	\$31.62	\$1,412	\$1,346	41.2	\$73,401	\$70,000	2,145
Engineers	41.44	39.20	1,747	1,596	42.2	90,782	83,000	2,191
Civil engineers  Electrical and electronics	38.02	38.96	1,522	1,558	40.0	79,151	81,037	2,082
engineers	51.26	44.56	2,315	2,299	45.2	120,363	119,538	2,348
Electronics engineers,	31.20	14.50	2,313	2,277	73.2	120,303	117,550	2,540
except computer	50.86	44.56	2,382	2,299	46.8	123,869	119,538	2,436
Environmental engineers	29.18	28.65	1,258	1,423	43.1	65,432	74,001	2,242
Industrial engineers, including health and								
safety	34.88	34.24	1,429	1,455	41.0	74,299	75,659	2,130
Industrial engineers	34.88	34.24	1,429	1,455	41.0	74,299	75,659	2,130
Mechanical engineers	41.10	39.57	1,715	1,583	41.7	89,181	82,314	2,170
Drafters	24.36	21.84	974	874	40.0	50,662	45,427	2,080
Architectural and civil								
drafters	23.83	21.93	953	877	40.0	49,569	45,608	2,080
Engineering technicians,	22.04	27.00	04.5	4 000	20.0	45 45	<b>72</b> 000	2.05.6
except drafters	22.94	25.00	916	1,000	39.9	47,617	52,000	2,076
Electrical and electronic engineering technicians	25.50	26.18	1,021	1,047	40.0	53,077	54,454	2,081
engineering teeninerans	23.30	20.10	1,021	1,047	40.0	33,077	34,434	2,001
Life, physical, and social								
science occupations	30.33	25.00	1,253	1,097	41.3	65,153	57,019	2,148
Life scientists	30.53	31.48	1,221	1,259	40.0	63,498	65,476	2,080
Physical scientists Environmental scientists	29.45	28.51	1,255	1,154	42.6	65,284	60,008	2,217
and geoscientists Environmental scientists	29.03	28.85	1,270	1,192	43.7	66,030	62,000	2,275
and specialists,								
including health	29.59	27.41	1,202	1,097	40.6	62,504	57,019	2,113
Community and social								
services occupations	21.85	19.23	865	769	39.6	44,260	39,337	2,026
Counselors	16.82	11.66	651	460	38.7	33,524	24,253	1,993
Social workers	27.11	26.27	1,091	1,051	40.2	56,729	54,631	2,092
Miscellaneous community and social service						ĺ		
specialists	21.08	19.32	834	773	39.5	42,394	39,998	2,011

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 4 1	Hou	rly <sup>2</sup>	Weekly <sup>3</sup>				Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Community and social services occupations  -Continued Social and human service assistants	\$17.23	\$17.00	\$684	\$670	39.7	\$34,302	\$33,280	1,991
Local accumations	45.24	20.00	1.701	1 520	20.6	02 122	90.001	2.050
Lawyers	45.24 60.02	39.90 53.46	1,791 2,424	1,538 2,380	39.6 40.4	93,132 126,042	80,001 123,751	2,059 2,100
Paralegals and legal assistants	29.63	30.80	1,140	1,155	38.5	59,272	60,062	2,100
- managana and logar assistants	25.00	20.00	1,110	1,100	23.5	22,272	55,552	_,000
Education, training, and library occupations	17.58	13.98	689	552	39.2	32,004	28,137	1,820
special education school teachers Preschool and kindergarten	16.90	14.00	662	560	39.2	30,131	28,637	1,783
teachers Preschool teachers,	12.43	13.00	491	506	39.5	23,915	20,800	1,923
except special education Elementary and middle	12.33	13.00	487	503	39.5	23,788	20,800	1,929
school teachers Elementary school teachers, except	26.94	23.80	1,030	929	38.2	39,733	37,152	1,475
special education	27.41	25.45	1,044	945	38.1	41,008	38,545	1,496
Secondary school teachers Secondary school teachers, except special and	27.43	27.52	1,083	1,101	39.5	46,300	49,349	1,688
vocational education	27.43	27.52	1,083	1,101	39.5	46,300	49,349	1,688
Special education teachers Teacher assistants	26.87 11.88	28.79 12.00	1,031 462	1,130 467	38.4 38.9	41,201 22,587	44,000 22,274	1,534 1,901
Arts, design, entertainment, sports, and media								
occupations	30.49	24.76	1,218	990	39.9	63,318	51,503	2,077
Designers	26.58	21.64	1,051	866	39.5	54,630	45,011	2,055
Graphic designers	24.17	20.21	967	808	40.0	50,269	42,037	2,080
Healthcare practitioner and technical occupations	38.76	31.05	1,517	1,186	39.1	78,851	61,651	2,034
Pharmacists	54.03	54.77	2,161	2,191	40.0	112,385	113,922	2,080

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 1	Hou	$rly^2$		Weekly <sup>3</sup>			Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations -Continued								
Physician assistants	\$48.54	\$48.00	\$1,906	\$1,732	39.3	\$99,096	\$90,064	2,041
Registered nurses	30.68	29.10	1,209	1,127	39.4	62,855	58,629	2,049
Therapists	48.08	48.99	1,920	1,960	39.9	99,170	101,908	2,063
Physical therapists	49.99	36.46	1,999	1,458	40.0	103,971	75,833	2,080
Dental hygienists	37.61	41.00	1,292	1,312	34.3	67,181	68,224	1,786
Diagnostic related			,	,		, , , , , , , ,	,	,
technologists and								
technicians	27.88	28.73	1,107	1,149	39.7	57,561	59,758	2,064
Radiologic technologists			,	, -		,	, , , , , ,	,
and technicians	27.85	28.73	1,105	1,149	39.7	57,484	59,758	2,064
Health diagnosing and			, i	,		,	,	,
treating practitioner								
support technicians	17.88	18.01	687	720	38.4	35,731	37,465	1,998
Pharmacy technicians	16.05	16.64	616	582	38.4	32,047	30,285	1,996
Licensed practical and						,	,	,
licensed vocational nurses	20.06	19.93	794	797	39.6	41,311	41,456	2,060
Medical records and health								
information technicians	15.80	15.00	632	600	40.0	32,870	31,200	2,080
Healthcare support								
occupations Nursing, psychiatric, and	14.72	13.50	566	534	38.5	29,414	27,753	1,998
home health aides	11.01	10.50	432	420	39.2	22,460	21,840	2,041
Home health aides	10.72	10.03	381	360	35.5	19,797	18,720	1,847
Nursing aides, orderlies,	10.72	13.05	501		22.2		10,720	2,517
and attendants	10.99	10.57	435	423	39.6	22,616	21,986	2,058
Miscellaneous healthcare						, , , ,	,	,
support occupations	16.16	16.00	616	613	38.1	31,985	31,866	1,979
Dental assistants	18.71	18.00	685	660	36.6	35,634	34,320	1,905
Medical assistants	13.95	13.00	546	520	39.1	28,390	27,040	2,035
Protective service occupations	11.75	11.00	453	440	38.6	23,570	22,880	2,005
Security guards and gaming								
surveillance officers	11.15	11.00	430	438	38.5	22,341	22,750	2,004
Security guards	11.15	11.00	430	438	38.5	22,341	22,750	2,004
Food preparation and serving								
related occupations	10.62	9.00	407	344	38.3	21,118	17,876	1,989

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 1	Hou	rly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations  -Continued First-line supervisors/managers, food preparation and serving workers	\$16.72	\$17.00	\$673 700	\$673 760	40.2	\$34,983	\$35,000	2,092
First-line supervisors/managers of food preparation and	19.50	19.00	790	760	40.5	41,100	39,520	2,108
serving workers  Cooks  Cooks, fast food  Cooks, institution and	16.25 11.27 10.03	16.25 11.11 9.12	653 436 387	650 420 350	40.2 38.7 38.6	33,954 22,662 20,138	33,800 21,840 18,200	2,090 2,011 2,009
cafeteria	12.38 11.36 11.43 10.29	11.50 11.25 11.00 8.95	494 438 446 405	460 437 420 358	39.9 38.5 39.0 39.4	25,254 22,760 23,170 21,080	23,920 22,743 21,827 18,616	2,041 2,004 2,026 2,048
Food service, tipped  Bartenders  Waiters and waitresses  Dining room and cafeteria	8.27 8.66 8.13	8.00 8.50 8.00	306 311 302	318 306 318	37.0 35.9 37.2	15,783 16,185 15,547	16,536 15,912 16,536	1,909 1,869 1,912
attendants and bartender helpers Fast food and counter	8.30	8.00	312	318	37.7	16,248	16,536	1,958
workers  Combined food preparation and serving workers, including fast food	8.87 8.77	8.50 8.50	343 342	340	38.7	17,825 17,808	17,680 17,680	2,010
Counter attendants, cafeteria, food concession, and coffee	0.52	9.05	245	200	26.2		15 600	1 002
shop Dishwashers  Building and grounds cleaning	9.52 9.45	8.95 8.50	345 359	300 324	36.2 38.0	17,929 18,683	15,600 16,848	1,883 1,976
and maintenance occupations	12.59	12.00	491	480	39.0	25,444	24,960	2,021

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

1	Hou	$rly^2$	Weekly <sup>3</sup>				Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Building and grounds cleaning								
and maintenance								
occupations - Continued								
First-line								
supervisors/managers,								
building and grounds								
cleaning and maintenance	<b>015.50</b>	φ14. <b>5</b> 0	ф.c2.1	Φ500	40.1	ф22.21 <i>5</i>	Φ20.1.60	2.005
workers	\$15.50	\$14.50	\$621	\$580	40.1	\$32,315	\$30,160	2,085
First-line supervisors/managers								
of housekeeping and								
janitorial workers	14.95	14.00	600	560	40.1	31,177	29,120	2,086
Building cleaning workers	11.26	10.50	437	400	38.8	22,607	20,800	2,008
Janitors and cleaners,						,	, , , , , ,	,
except maids and								
housekeeping cleaners	12.38	11.62	489	465	39.5	25,391	23,949	2,050
Maids and housekeeping								
cleaners	9.11	8.50	343	324	37.7	17,649	16,765	1,937
Grounds maintenance	10.45	10.50	<b></b>	<b>5</b> 00	20.0	25.50	2	2 022
workers	13.67	12.50	532	500	38.9	27,653	26,000	2,023
Landscaping and								
groundskeeping workers	13.46	12.50	532	500	39.5	27,646	26,000	2,054
workers	13.40	12.30	332	300	39.3	27,040	20,000	2,034
Personal care and service								
occupations	12.34	10.35	471	400	38.1	23,610	20,800	1,914
Miscellaneous entertainment						,- ,-	,	,
attendants and related								
workers	11.07	9.60	431	360	39.0	21,422	17,160	1,935
Amusement and recreation								
attendants	11.42	12.00	470	480	41.1	23,075	18,720	2,021
Child care workers	10.17	9.50	397	366	39.1	20,156	19,013	1,983
Personal and home care aides Recreation and fitness	10.85	11.72	428	469	39.4	22,252	24,371	2,051
workers	20.83	23.82	814	905	39.1	42,333	47,074	2,032
WOIRCIS	20.03	23.02	014	1 303	37.1	72,333	77,074	2,032
Sales and related occupations First-line	20.63	15.00	821	600	39.8	42,670	31,200	2,069
supervisors/managers, sales workers	22.78	17.00	949	710	41.7	49,356	36,920	2,167

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 1 1	Hou	rly <sup>2</sup>		Weekly <sup>3</sup>	Veekly <sup>3</sup> Annual <sup>4</sup>			
Occupation <sup>1</sup>	Mean	Median	Mean	Median	Mean	Mean	Median	Mean
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours
Sales and related occupations  -Continued  First-line  supervisors/managers  of retail sales workers  First-line  supervisors/managers	\$21.38	\$16.28	\$895	\$650	41.8	\$46,527	\$33,810	2,176
of non-retail sales workers Retail sales workers Cashiers, all workers Cashiers Counter and rental clerks	28.58	29.07	1,171	1,163	41.0	60,912	60,468	2,131
	14.07	11.55	553	440	39.3	28,765	22,880	2,044
	11.07	9.50	435	378	39.3	22,626	19,681	2,043
	11.07	9.50	435	378	39.3	22,626	19,681	2,043
and parts salespersons  Counter and rental clerks Parts salespersons Retail salespersons Advertising sales agents Insurance sales agents	15.36	14.15	610	566	39.7	31,738	29,432	2,067
	12.58	12.20	503	488	40.0	26,176	25,376	2,080
	16.22	14.60	643	584	39.7	33,448	30,372	2,063
	15.96	12.70	625	488	39.2	32,522	25,386	2,038
	27.81	27.96	1,086	1,118	39.1	56,488	58,161	2,031
	44.74	29.23	1,791	1,023	40.0	93,153	53,190	2,082
Securities, commodities, and financial services sales agents	46.11	32.88	1,844	1,315	40.0	95,901 62,636	68,390 47,369	2,080
Sales representatives, wholesale and manufacturing, technical and scientific products	34.71	35.63	1,410	1,425	40.6	73,308	74,117	2,112
manufacturing, except technical and scientific products Models, demonstrators, and product promoters Demonstrators and product	27.90	19.50	1,135	780	40.7	58,999	40,560	2,114
	17.83	14.66	706	586	39.6	36,723	30,497	2,059
promoters	17.83	14.66	706	586	39.6	36,723	30,497	2,059
	30.62	15.00	1,156	480	37.8	60,117	24,960	1,964

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 4 1	Hou	$rly^2$		Weekly <sup>3</sup>			Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations First-line supervisors/managers of	\$17.24	\$16.00	\$684	\$640	39.7	\$35,533	\$33,280	2,061
office and administrative support workers	24.22 17.01 21.07	24.18 16.00 21.94	972 676 843	963 634 878	40.1 39.8 40.0	50,533 35,163 43,825	50,101 32,989 45,633	2,087 2,067 2,080
Billing and posting clerks and machine operators	15.93	14.39	628	576	39.4	32,632	29,929	2,048
Bookkeeping, accounting, and auditing clerks Payroll and timekeeping	17.70	17.50	707	700	39.9	36,765	36,400	2,077
clerks Procurement clerks	20.18 17.54	18.75 18.00	807 620	750 576	40.0 35.3	41,979 32,240	39,000 29,952	2,080 1,838
Tellers  Customer service representatives	13.64 17.69	13.50 17.10	540 705	540 673	39.6 39.9	28,066 36,677	28,080 35,006	2,057 2,073
File clerks	15.75	16.25	606	615	38.5	31,507	32,005	2,000
clerksLoan interviewers and clerks Order clerks	9.86 17.76	10.00 15.90	385 703 715	400 623 680	39.1 39.6 39.9	20,029 36,546	20,800 32,406	2,031 2,058
Receptionists and information clerks	17.91 14.03	17.50 13.50	556	540	39.9	37,157 28,868	35,360 28,080	2,075 2,058
Dispatchers	19.77	22.20	782	888	39.6	40,672	46,172	2,057
fire, and ambulance Production, planning, and	19.77	22.20	782	888	39.6	40,672	46,172	2,057
expediting clerks	23.69	25.77	948	1,031	40.0	49,280	53,610	2,080
traffic clerks Stock clerks and order fillers Secretaries and administrative	14.69 14.27	13.58 14.00	587 567	543 560	40.0 39.7	30,536 29,471	28,244 29,120	2,079 2,065
assistants Executive secretaries and administrative	20.07	19.41	790	734	39.4	40,941	38,189	2,040
assistants	23.60	23.00	936	892	39.7	48,685	46,384 37,960	2,063
Legal secretaries	22.06 17.79	18.25 17.59	862 677	730 640	39.1 38.0	44,803 35,015	33,280	2,031 1,968
medical, and executive	16.42	15.50	657	620	40.0	33,906	32,240	2,065

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	$rly^2$		Weekly <sup>3</sup>		Annual <sup>4</sup>			
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours	
Office and administrative support occupations  -Continued Data entry and information									
processing workers  Data entry keyers  Insurance claims and policy	\$13.64 14.12	\$13.50 14.25	\$539 555	\$525 540	39.5 39.3	\$28,022 28,863	\$27,300 28,080	2,054 2,044	
processing clerks Office clerks, general Office machine operators,	19.96 15.58	19.06 14.00	788 617	762 560	39.5 39.6	40,994 32,004	39,645 29,122	2,054 2,055	
except computer	15.14	14.26	603	570	39.8	31,373	29,663	2,072	
Construction and extraction occupations	23.25	21.97	920	858	39.6	46,964	43,680	2,020	
supervisors/managers of construction trades and extraction workers	33.27	35.10	1,331	1,404	40.0	68,423	72,134	2,056	
Carpenters	23.69	24.00	942	960	39.8	48,217	48,000	2,035	
workers Cement masons and	24.56	25.00	983	1,000	40.0	46,041	41,600	1,874	
concrete finishers  Construction laborers  Construction equipment	24.56 17.84	25.00 16.50	983 686	1,000 626	40.0 38.5	46,041 34,749	41,600 32,569	1,874 1,948	
operators Operating engineers and other construction	22.02	22.00	875	880	39.7	42,118	37,440	1,912	
equipment operators Drywall installers, ceiling tile	22.53	22.00	901	880	40.0	44,200	37,440	1,962	
installers, and tapers  Drywall and ceiling tile installers	22.62 24.21	23.00	903 965	920 920	39.9 39.9	46,979 50,170	47,840 47,840	2,076 2,072	
Tapers Electricians	21.26 28.73	21.00 21.00 33.00	850 1,149	840 1,320	40.0 40.0	44,211 59,756	43,680 68,640	2,080 2,080	
Painters and paperhangers Painters, construction and maintenance	18.44 18.44	17.50 17.50	713 713	690 690	38.7 38.7	37,089 37,089	35,880 35,880	2,012 2,012	
Pipelayers, plumbers, pipefitters, and									
steamfitters	27.45	28.85	1,098	1,154	40.0	57,102	60,000	2,080	

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 4 1	Hou	$rly^2$		Weekly <sup>3</sup>			Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations –Continued Plumbers, pipefitters, and								
Steamfitters	\$27.13 19.95	\$28.00 19.98	\$1,085 796	\$1,120 799	40.0 39.9	\$56,423 39,339	\$58,240 37,440	2,080 1,971
workers	26.77 14.55	23.65 13.00	1,071 582	946 520	40.0 40.0	55,685 30,102	49,200 27,040	2,080 2,069
Miscellaneous construction and related workers	16.67	15.45	667	618	40.0	33,505	36,467	2,010
Installation, maintenance, and repair occupations First-line	22.98	20.97	921	821	40.1	47,698	42,697	2,076
supervisors/managers of mechanics, installers, and repairers	28.65	24.36	1,151	974	40.2	59,847	50,663	2,089
and office machine repairers	17.18	12.14	687	486	40.0	35,730	25,249	2,080
Radio and telecommunications equipment installers and repairers	26.00	31.32	1,040	1,253	40.0	54,083	65,146	2,080
Telecommunications equipment installers and repairers, except	25.00	24.22	4.040	4.252	40.0	<b>7</b> 4 000		2.000
line installers Miscellaneous electrical and electronic equipment	26.00	31.32	1,040	1,253	40.0	54,083	65,146	2,080
mechanics, installers, and repairers	24.56	25.89	982	1,036	40.0	51,079	53,851	2,080
Automotive technicians and repairers	20.73	18.81	824	753	39.7	42,843	39,131	2,067
Automotive body and related repairers Automotive service	17.56	17.28	703	691	40.0	36,532	35,940	2,080
technicians and mechanics	21.27	19.69	844	784	39.7	43,897	40,756	2,064
diesel engine specialists	23.03	21.92	917	877	39.8	47,672	45,587	2,070

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

1	Hou	$rly^2$		Weekly <sup>3</sup>			Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations  -Continued  Heavy vehicle and mobile equipment service technicians and								
mechanics  Mobile heavy equipment mechanics, except	\$18.80	\$15.50	\$752	\$620	40.0	\$39,095	\$32,240	2,080
engines	20.25 19.30	20.53 16.00	810 772	821 640	40.0 40.0	42,112 40,137	42,698 33,280	2,080 2,080
repairers Tire repairers and changers Heating, air conditioning, and	12.50 12.50	12.75 12.75	500 500	510 510	40.0 40.0	25,994 25,994	26,520 26,520	2,080 2,080
refrigeration mechanics and installers Industrial machinery installation, repair, and	38.77	50.27	1,630	2,011	42.0	84,748	104,570	2,186
maintenance workers Industrial machinery	20.78	20.08	830	803	39.9	42,162	41,600	2,029
mechanics Maintenance and repair	23.39	22.32	936	893	40.0	48,661	46,426	2,080
workers, general  Maintenance workers, machinery Miscellaneous installation,	19.72 19.18	18.00 16.50	785 767	720 660	39.8 40.0	38,248 39,886	33,280 34,320	1,940 2,080
maintenance, and repair workers Helpersinstallation, maintenance, and repair	13.89	13.31	555	533	40.0	28,713	27,693	2,068
workers	11.84	11.25	474	450	40.0	24,429	22,880	2,063
Production occupations  First-line supervisors/managers of production and operating	15.88	14.00	626	560	39.4	32,285	28,321	2,033
workers	25.84	24.60	1,051	984	40.7	54,642	51,168	2,114

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 1 1	Hou	$rly^2$		Weekly <sup>3</sup>			Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations  -Continued								
Electrical, electronics, and electromechanical								
assemblers	\$12.17	\$9.81	\$474	\$393	39.0	\$24,670	\$20,411	2,028
equipment assemblers Miscellaneous assemblers and	13.32	10.43	512	417	38.5	26,643	21,703	2,001
fabricators	12.50	11.50	489	440	39.1	25,403	22,880	2,032
Bakers Miscellaneous food	11.24	10.08	412	380	36.6	21,400	19,760	1,903
processing workers	13.97	13.23	559	529	40.0	28,732	27,040	2,057
Food batchmakers Computer control	13.48	13.00	539	520	40.0	27,505	27,040	2,041
programmers and								
operators Computer-controlled	20.08	20.00	803	800	40.0	41,759	41,600	2,080
machine tool operators, metal and plastic	20.08	18.50	803	740	40.0	41,772	38,480	2,080
Machine tool cutting setters, operators, and tenders,								
metal and plastic	19.31	17.58	772	703	40.0	40,157	36,566	2,080
operators, and tenders, metal and plastic	18.65	16.44	746	658	40.0	38,792	34,195	2,080
Machinists	21.50	22.00	860	880	40.0	44,719	45,760	2,080
brazing workers	20.39	19.00	816	760	40.0	42,418	39,520	2,080
and brazers	20.96	19.00	838	760	40.0	43,596	39,520	2,080
and plastic workers	16.26	13.00	650	520	40.0	33,823	27,040	2,080
Printers Prepress technicians and	18.03	17.00	721	680	40.0	37,487	35,360	2,079
workers	23.88	21.01	955	841	40.0	49,678	43,707	2,080
Printing machine operators Laundry and dry-cleaning	14.67	13.55	587	542	40.0	30,467	28,184	2,077
workers	8.66	8.75	345	350	39.9	17,952	18,200	2,073
Sewing machine operators Cabinetmakers and bench	8.66	7.50	327	300	37.8	17,022	15,600	1,965
carpenters	14.32	14.00	573	560	40.0	29,782	29,120	2,080

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	$rly^2$	Weekly <sup>3</sup>				Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
-Continued								
Woodworking machine								
setters, operators, and	<b>010.54</b>	<b>#11.00</b>	<b>4.2 7</b>	<b></b>	40.0	# <b>21</b> 00 <b>5</b>	φ <b>22</b> 000	2045
tenders	\$10.64	\$11.00	\$425	\$440	40.0	\$21,987	\$22,880	2,067
Sawing machine setters, operators, and tenders,								
wood	11.19	11.25	448	450	40.0	23,052	23,400	2,060
Crushing, grinding, polishing,						,	,	,
mixing, and blending		40.40			40.0			
workers	17.34	18.40	694	736	40.0	33,539	30,720	1,934
Mixing and blending machine setters,								
operators, and tenders	17.42	19.20	697	768	40.0	32,553	30,720	1,869
Inspectors, testers, sorters,						,- ,	,	,
samplers, and weighers	14.68	13.32	579	500	39.4	28,561	26,013	1,946
Packaging and filling								
machine operators and tenders	13.73	12.50	549	500	40.0	27,406	26,000	1,996
Painting workers	16.10	15.30	549 642	612	40.0 39.9	33,390	31,826	2,074
Coating, painting, and	10.10	13.30	042	012	37.7	33,370	31,020	2,074
spraying machine								
setters, operators, and								
tenders	14.76	15.50	585	620	39.6	30,413	32,240	2,061
Miscellaneous production workers	13.91	12.00	549	480	39.5	28,539	24,960	2,052
Helpersproduction	13.91	12.00	347	460	37.3	20,339	24,300	2,032
workers	9.67	9.25	386	370	39.9	20,081	19,240	2,077
Transportation and material	12.01	12.00	5.40	500	20.5	20.007	26,000	2.020
<b>moving occupations</b> First-line	13.91	13.00	549	509	39.5	28,097	26,000	2,020
supervisors/managers of								
helpers, laborers, and								
material movers, hand	18.70	16.80	748	672	40.0	38,904	34,936	2,080
First-line								
supervisors/managers of transportation and								
material-moving machine								
and vehicle operators	22.88	24.04	915	962	40.0	47,589	49,999	2,080
Bus drivers	14.65	14.96	554	527	37.8	27,321	26,930	1,864
							,	•

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation <sup>1</sup>	Hou	$rly^2$		Weekly <sup>3</sup>			Annual <sup>4</sup>	
Occupation	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations –Continued								
Bus drivers, transit and intercity	\$14.77	\$15.06	\$555	\$527	37.6	\$28,849	\$27,409	1,953
truck drivers Driver/sales workers Truck drivers, heavy and	16.38 18.24	16.50 17.00	652 730	633 680	39.8 40.0	33,632 37,949	32,240 35,360	2,053 2,080
tractor-trailer  Truck drivers, light or delivery services	17.95 14.05	18.09 13.25	713 561	710 530	39.7 39.9	36,517 29,180	36,920 27,560	2,034 2,077
Service station attendants Industrial truck and tractor	8.42	8.25	334	319	39.7	17,353	16,575	2,062
operatorsLaborers and material movers, hand	13.64 11.88	12.73 11.00	546 465	509 440	40.0 39.1	28,377 23,449	26,478 22,360	2,080 1,974
Cleaners of vehicles and equipment	11.11	10.50	424	400	38.1	22,031	20,800	1,983
and material movers, hand Packers and packagers,	12.48	11.96	493	478	39.5	24,621	24,775	1,973
hand	10.65	9.06	420	362	39.4	20,760	18,839	1,949

A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.
 Earnings are the straight-time hourly wages or salaries paid to employees.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

<sup>&</sup>lt;sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.
<sup>3</sup> Mean weekly earnings are the straight time weekly reached and the straight time weekly reached.

<sup>&</sup>lt;sup>3</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime.

<sup>4</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

o 1	Hou	$rly^2$		Weekly <sup>3</sup>			Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$26.85	\$21.73	\$1,069	\$862	39.8	\$55,194	\$44,612	2,056
Management occupations	52.95	49.68	2,157	2,015	40.7	112,131	104,778	2,118
General and operations			ĺ	ŕ		,	ĺ	,
managers	72.24	73.07	2,894	2,923	40.1	150,490	151,992	2,083
Marketing and sales managers	52.56	47.82	2,181	1,913	41.5	113,404	99,457	2,158
Marketing managers	54.03	48.08	2,203	1,923	40.8	114,535	100,000	2,120
Sales managers	50.29	43.21	2,146	1,581	42.7	111,576	82,224	2,219
Administrative services			,	,		,	Í	,
managers	42.26	42.42	1,667	1,677	39.4	86,668	87,200	2,051
Computer and information			, , , , , , , , , , , , , , , , , , ,	ĺ		,	,	,
systems managers	57.90	58.73	2,446	2,404	42.2	127,209	125,000	2,197
Financial managers	57.83	54.33	2,362	2,199	40.8	122,814	114,330	2,124
Human resources managers	45.50	47.59	1,849	2,315	40.6	96,149	120,392	2,113
Industrial production			,	,		,	Í	,
managers	46.12	44.52	1,852	1,783	40.1	96,295	92,708	2,088
Purchasing managers	52.42	51.92	2,151	2,077	41.0	111,852	107,994	2,134
Transportation, storage, and			,	ĺ		,	ĺ	ŕ
distribution managers	42.86	40.56	1,714	1,622	40.0	89,146	84,356	2,080
Construction managers	46.92	48.08	1,951	2,004	41.6	101,462	104,229	2,162
Education administrators	34.08	29.42	1,360	1,177	39.9	69,599	61,202	2,042
Education administrators,			, , , , , , , , , , , , , , , , , , ,	ĺ		,	,	,
postsecondary	37.41	34.18	1,491	1,367	39.8	75,614	71,092	2,021
Engineering managers	63.64	63.17	2,557	2,527	40.2	132,964	131,394	2,089
Lodging managers	35.01	19.23	1,507	962	43.0	78,370	50,001	2,238
Medical and health services			,			,	,	,
managers	48.27	47.77	1,929	1,911	40.0	100,293	99,360	2,078
Social and community service			ĺ	<u> </u>		,	ĺ	ĺ
managers	30.16	29.35	1,206	1,174	40.0	62,314	61,048	2,066
C			,	,		,	Í	,
<b>Business and financial</b>								
operations occupations	35.19	32.71	1,425	1,316	40.5	74,118	68,415	2,106
Buyers and purchasing agents	38.10	35.05	1,593	1,402	41.8	82,846	72,910	2,175
Wholesale and retail			,	ĺ		,	ĺ	ŕ
buyers, except farm								
products	35.05	34.97	1,411	1,399	40.3	73,383	72,740	2,094
Purchasing agents, except			ĺ	<u> </u>		,	ĺ	ĺ
wholesale, retail, and								
farm products	39.37	35.28	1,672	1,411	42.5	86,961	73,382	2,209
Claims adjusters, appraisers,			,		·-	,	,	,
examiners, and								
investigators	25.73	21.85	1,018	863	39.6	52,927	44,880	2,057

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

01	Hou	$rly^2$	Weekly <sup>3</sup>				Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial operations occupations -Continued Claims adjusters, examiners, and								
investigators	\$25.96 35.12	\$21.85 36.54	\$1,026 1,405	\$874 1,462	39.5 40.0	\$53,359 73,053	\$45,444 76,003	2,055 2,080
specialists Employment, recruitment, and placement	30.77	30.39	1,238	1,217	40.2	64,396	63,294	2,093
specialists Compensation, benefits, and job analysis	28.00	26.92	1,120	1,077	40.0	58,231	56,000	2,080
specialists Training and development	26.72	22.49	1,080	914	40.4	56,145	47,506	2,101
specialists	29.55	30.18	1,197	1,207	40.5	62,220	62,770	2,105
Logisticians  Management analysts	38.88 37.86	40.50 35.88	1,555 1,523	1,620 1,481	40.0 40.2	80,864 79,182	84,240 77,000	2,080 2,091
Accountants and auditors Financial analysts and	32.39	29.95	1,312	1,198	40.5	68,247	62,296	2,107
advisors	37.24	33.65	1,494	1,346	40.1	77,680	69,992	2,086
Financial analysts	36.92	33.65	1,483	1,346	40.2	77,106	70,000	2,088
Insurance underwriters	36.93	31.25	1,477	1,250	40.0	76,822	65,000	2,080
Loan counselors and officers  Loan officers	29.21 29.80	23.53 25.52	1,175 1,199	941 1,030	40.2 40.2	61,100 62,370	48,942 53,560	2,092 2,093
			ĺ	ĺ		,	,	,
Computer and mathematical								
science occupations	40.11	39.04	1,643	1,646	40.9	85,406	85,588	2,129
Computer programmers	38.61	37.31	1,544	1,492	40.0	80,313	77,607	2,080
Computer software engineers Computer software engineers, applications	48.49 45.86	46.83 43.53	2,030 1,961	1,960 1,920	41.9 42.8	105,570 101,959	101,920 99,830	2,177 2,223
Computer software engineers, systems							,	
software	50.92	48.26	2,092	2,033	41.1	108,786	105,695	2,137
Computer support specialists	26.40	23.85	1,073	954	40.6	55,754	49,612	2,112
Computer systems analysts	38.94	37.83	1,587	1,543	40.8	82,510	80,261	2,119
Database administrators Network and computer	41.77	39.04	1,651	1,464	39.5	85,856	76,120	2,055
systems administrators	37.46	33.65	1,486	1,346	39.7	77,293	69,992	2,063

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly <sup>2</sup>	Weekly <sup>3</sup>				Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Computer and mathematical science occupations  -Continued Network systems and data	Ф2.C 50	фээ ээ	¢1 442	¢1.250	20.5	ф75 002	ΦC4.000	2.055
communications analysts	\$36.50	\$33.33	\$1,442	\$1,250	39.5	\$75,002	\$64,999	2,055
Architecture and engineering occupations	44.20	42.50	1,776	1,706	40.2	92,043	88,566	2,082
Engineers Aerospace engineers	47.94 56.41	46.15 54.80	1,929 2,257	1,854 2,192	40.2 40.0	100,301 117,342	96,429 113,984	2,092 2,080
Civil engineers  Computer hardware	42.25	42.66	1,690	1,706	40.0	87,872	88,733	2,080
engineers Electrical and electronics	45.75	47.05	1,865	1,899	40.8	96,990	98,746	2,120
engineers	43.99	41.55	1,759	1,662	40.0	91,490	86,424	2,080
Electrical engineers Electronics engineers,	50.05	45.99	2,002	1,840	40.0	104,094	95,659	2,080
except computer Industrial engineers, including health and	41.38	39.40	1,655	1,576	40.0	86,072	81,950	2,080
safety	40.25	37.25	1,639	1,490	40.7	85,221	77,480	2,117
Industrial engineers	41.76	42.01	1,699	1,688	40.7	88,365	87,759	2,116
Mechanical engineers	46.75	46.26	1,931	1,834	41.3	100,394	95,345	2,148
Nuclear engineers  Drafters	45.76 32.46	44.23 24.52	1,830	1,769 981	40.0 40.0	95,174 67,521	91,998	2,080 2,080
Architectural and civil	32.40	24.32	1,298	701	40.0	07,321	51,000	2,000
drafters Engineering technicians,	23.36	20.00	934	800	40.0	48,588	41,600	2,080
except drafters	29.72	28.52	1,189	1,141	40.0	60,392	59,114	2,032
operations technicians Electrical and electronic	30.38	28.99	1,215	1,160	40.0	63,189	60,308	2,080
engineering technicians Industrial engineering	26.25	26.30	1,050	1,052	40.0	54,594	54,706	2,080
technicians	30.25	30.77	1,210	1,231	40.0	62,922	64,002	2,080
Life, physical, and social								
science occupations	36.42	32.87	1,476	1,315	40.5	76,739	68,370	2,107
Life scientists	39.01	36.06	1,565	1,442	40.1	81,354	75,001	2,086
Biological scientists Biochemists and	38.53	36.54	1,548	1,462	40.2	80,489	76,001	2,089
biophysicists	39.43	38.54	1,579	1,542	40.1	82,133	80,172	2,083

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

o 1	Hou	$rly^2$		Weekly <sup>3</sup>			Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Life, physical, and social science occupations								
-Continued								
Medical scientists	\$37.36	\$23.69	\$1,494	\$948	40.0	\$77,709	\$49,275	2,080
Physical scientists	39.29	35.87	1,577	1,500	40.1	82,018	77,981	2,087
Chemists and materials	37.27	33.07	1,577	1,500	10.1	02,010	77,501	2,007
scientists	31.21	32.26	1,262	1,290	40.4	65,613	67,099	2,102
Chemists	31.21	32.26	1,262	1,290	40.4	65,613	67,099	2,102
Market and survey			, -			,	,	, -
researchers	50.73	52.00	2,203	2,243	43.4	114,549	116,633	2,258
Market research analysts	50.73	52.00	2,203	2,243	43.4	114,549	116,633	2,258
Biological technicians	23.84	22.78	948	910	39.8	49,283	47,320	2,068
Community and social	21.66	10.20	0.41	602	20.0	42 112	25.560	1.000
services occupations	21.66	18.39	841	693	38.8	43,112	35,568	1,990
Counselors	20.10	17.61	771 961	704 838	38.4	40,114 49,206	36,629	1,996
Social workers	24.03	20.96	901	030	40.0	49,200	43,597	2,048
Child, family, and school social workers	17.52	15.38	701	615	40.0	34,999	29,661	1,998
Medical and public health	17.32	15.56	701	013	40.0	34,999	29,001	1,996
social workers	31.30	29.91	1,252	1,196	40.0	65,098	62,213	2,080
Miscellaneous community	31.30	29.91	1,232	1,190	40.0	05,096	02,213	2,000
and social service								
specialists	14.60	14.93	585	597	40.1	28,847	28,080	1,975
Social and human service	14.00	17.73	363	371	70.1	20,047	20,000	1,773
assistants	14.53	14.23	583	569	40.1	28,577	27,352	1,966
						- ,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,
Legal occupations	69.12	53.83	2,734	2,019	39.5	142,145	104,969	2,056
Lawyers	92.98	86.54	3,651	3,461	39.3	189,876	179,993	2,042
Paralegals and legal assistants	29.94	30.02	1,197	1,201	40.0	62,266	62,435	2,080
Education, training, and								
library occupations	40.12	36.06	1,566	1,410	39.0	71,355	61,543	1,779
Postsecondary teachers	52.99	42.64	2,062	1,706	38.9	94,148	76,297	1,779
Social sciences teachers,	32.77	72.07	2,002	1,700	30.7	77,170	'0,271	1,///
postsecondary	52.69	50.39	2,055	1,958	39.0	78,276	72,567	1,486
Health teachers,	22.07	23.37	_,000	1,,,,,,,	27.0	. 5,2,7	. =,50,	1,.00
postsecondary	59.59	40.77	2,384	1,631	40.0	123,050	84,802	2,065
Miscellaneous			Í	<u> </u>				,
postsecondary teachers	46.10	35.89	1,806	1,436	39.2	90,582	66,951	1,965

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

o : 1	Hou	$rly^2$	Weekly <sup>3</sup>			Annual <sup>4</sup>			
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours	
Education, training, and library occupations –Continued Primary, secondary, and									
special education school teachers	\$29.31	\$33.04	\$1,141	\$1,264	38.9	\$46,978	\$48,054	1,603	
Preschool and kindergarten teachers	15.59	15.75	624	630	40.0	31,050	31,562	1,991	
except special education	15.32	15.75	613	630	40.0	30,578	31,562	1,997	
Elementary and middle school teachers	34.68	35.56	1,327	1,355	38.3	49,578	48,500	1,429	
Elementary school teachers, except	34.00	33.30	1,327	1,333	30.3	47,570	40,500	1,42)	
special education Librarians	30.67 37.65	34.07 39.69	1,163 1,457	1,286 1,488	37.9 38.7	42,626 75,750	46,670 77,401	1,390 2,012	
Arts, design, entertainment,			,	,		,	,	,	
sports, and media									
occupations  Designers	29.32 27.20	23.95 23.27	1,163 1,080	931 931	39.7 39.7	60,118 56,155	48,410 48,410	2,051 2,064	
Actors, producers, and	27.20	23.21	1,080	931	39.7	30,133	48,410	2,004	
directors	43.34	37.47	1,734	1,499	40.0	90,143	77,936	2,080	
Producers and directors	43.34	37.47	1,734	1,499	40.0	90,143	77,936	2,080	
Public relations specialists	26.09	25.95	1,044	1,038	40.0	54,271	53,970	2,080	
Writers and editors	33.65	30.65	1,303	1,130	38.7	64,836	58,766	1,927	
Technical writers Broadcast and sound	38.85	42.94	1,554	1,718	40.0	80,814	89,321	2,080	
engineering technicians and radio operators	29.62	27.81	1,185	1,112	40.0	61,606	57,845	2,080	
Healthcare practitioner and									
technical occupations	34.24	32.61	1,343	1,270	39.2	69,826	66,019	2,039	
Pharmacists	53.34	53.50	2,119	2,140	39.7	110,184	111,282	2,066	
Physicians and surgeons	59.87	57.75	2,434	2,266	40.7	126,570	117,832	2,114	
Registered nurses	38.75	37.81	1,501	1,474	38.7	78,027	76,640	2,013	
Therapists	34.50	34.09	1,364	1,356	39.5	70,908	70,537	2,056	
Occupational therapists	37.39	39.89	1,496	1,596	40.0	77,776	82,971	2,080	
Physical therapists	36.41	37.32	1,442	1,416	39.6	74,984	73,632	2,059	
Respiratory therapists	28.68	29.30	1,118	1,116	39.0	58,147	58,032	2,027	

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly <sup>2</sup>	Weekly <sup>3</sup>				Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations  -Continued Clinical laboratory technologists and								
technicians	\$23.72	\$21.31	\$947	\$852	39.9	\$49,222	\$44,325	2,075
laboratory technologists Medical and clinical	33.17	32.27	1,319	1,280	39.8	68,565	66,560	2,067
laboratory technicians Diagnostic related technologists and	18.24	17.16	730	686	40.0	37,937	35,693	2,080
technicians	31.07	30.37	1,238	1,215	39.8	64,359	63,165	2,072
and technicians  Health diagnosing and treating practitioner	28.68	28.04	1,143	1,098	39.8	59,433	57,116	2,072
support technicians	21.01	19.67	835	787	39.7	43,423	40,916	2,067
Pharmacy technicians	19.75	17.07	782	683	39.6	40,653	35,514	2,059
Surgical technologists	21.46	21.08	858	843	40.0	44,638	43,844	2,080
Licensed practical and licensed vocational nurses Medical records and health	23.11	22.97	898	893	38.8	46,672	46,426	2,019
information technicians	13.75	12.76	550	510	40.0	28,601	26,532	2,080
Healthcare support								
occupations Nursing, psychiatric, and	14.44	13.61	566	524	39.2	29,420	27,040	2,038
home health aides Nursing aides, orderlies,	12.72	12.36	494	467	38.8	25,685	24,307	2,019
and attendants	12.83	12.36	497	469	38.7	25,824	24,375	2,013
Psychiatric aides Miscellaneous healthcare	12.56	13.96	503	558	40.0	26,133	29,035	2,080
support occupations	16.59	16.01	661	632	39.9	34,288	32,885	2,067
Medical assistants	17.58	17.25	699	690	39.8	36,184	35,880	2,058
Protective service occupations Security guards and gaming	13.89	12.40	551	490	39.7	28,641	25,480	2,062
surveillance officers	13.25	12.00	525	480	39.6	27,300	24,960	2,061
Security guards Miscellaneous protective	13.25	12.00	525	480	39.6	27,300	24,960	2,061
service workers	12.30	11.50	464	400	37.7	24,118	20,800	1,961

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 4 1	Hou	$rly^2$		Weekly <sup>3</sup>			Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations  First-line supervisors/managers,	\$13.10	\$12.00	\$511	\$468	39.0	\$26,128	\$24,249	1,995
food preparation and serving workers Chefs and head cooks First-line supervisors/managers	21.28 24.47	21.00 23.96	874 1,010	941 977	41.0 41.3	44,374 50,051	46,324 50,794	2,085 2,045
of food preparation and serving workers	20.19 14.24	19.54 13.39	827 563	798 520	41.0 39.5	42,372 29,271	41,500 27,040	2,099 2,056
cafeteria  Cooks, restaurant  Food preparation workers  Food service, tipped	16.19 13.80 11.77 9.01	14.97 13.00 10.60 8.00	647 543 466 337	599 489 421 320	40.0 39.3 39.6 37.4	33,665 28,226 24,224 16,652	31,138 25,448 21,882 16,640	2,080 2,046 2,057 1,848
Bartenders Waiters and waitresses Dining room and cafeteria attendants and	10.64 8.85	8.84 8.00	423 323	354 310	39.8 36.5	22,003 16,058	18,387 15,600	2,067 1,815
bartender helpers  Fast food and counter  workers	8.66 12.28	8.14 11.87	330 485	320 453	38.1	15,902 25,217	16,640 23,546	1,836 2,054
Combined food preparation and serving workers,								
including fast food Food servers, nonrestaurant Dishwashers Hosts and hostesses,	12.56 10.52 12.08	12.50 9.59 12.75	495 416 477	490 384 510	39.4 39.5 39.5	25,716 21,606 24,805	25,480 19,947 26,514	2,047 2,054 2,053
restaurant, lounge, and coffee shop	12.43	11.15	438	446	35.2	22,768	23,192	1,832
Building and grounds cleaning and maintenance occupations	12.96	12.00	513	468	39.6	26,665	24,328	2,058
building and grounds cleaning and maintenance workers	20.87	22.98	864	919	41.4	44,946	47,794	2,154

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Building and grounds cleaning and maintenance								
occupations –Continued								
First-line								
supervisors/managers								
of housekeeping and	Φ <b>2</b> 0.70	ф <b>22</b> 00	Φ0.62	0010	41.5	Φ44.020	047.704	0.150
janitorial workers Building cleaning workers	\$20.78 12.71	\$22.98	\$862 504	\$919 468	41.5 39.6	\$44,830	\$47,794	2,158 2,060
Janitors and cleaners,	12./1	11.91	304	400	37.0	26,184	24,328	۷,000
except maids and								
housekeeping cleaners	13.31	12.39	528	495	39.7	27,481	25,730	2,065
Maids and housekeeping								
cleaners	11.45	10.36	451	398	39.4	23,435	20,717	2,048
Grounds maintenance	11 74	10.50	450	410	20.0	22.711	21.020	2.010
workers Landscaping and	11.74	10.50	458	410	39.0	23,711	21,029	2,019
groundskeeping								
workers	11.56	10.50	451	404	39.0	23,334	20,883	2,018
Personal care and service								
occupations	13.99	11.20	496	444	35.5	24,355	22,088	1,741
First-line								
supervisors/managers of	17.50	15.00	c0.5	626	20.5	25.022	22.072	1.000
personal service workers Gaming services workers	17.58 8.81	15.90 8.00	695 323	636 318	39.5 36.6	35,033 16,772	33,072 16,513	1,992 1,905
Miscellaneous entertainment	0.01	0.00	323	310	30.0	10,772	10,313	1,703
attendants and related								
workers	10.53	10.30	421	412	40.0	15,860	17,046	1,506
Amusement and recreation								
attendants	10.30	8.47	412	339	40.0	13,712	16,432	1,331
Baggage porters, bellhops,	11 40	10.50	451	400	20.6	22.456	20,000	2.057
and concierges Baggage porters and	11.40	10.50	451	400	39.6	23,456	20,800	2,057
bellhops	8.76	7.50	350	300	40.0	18,211	15,600	2,080
Concierges	12.41	10.81	489	422	39.4	25,418	21,965	2,049
Personal and home care aides	10.72	10.50	409	407	38.2	21,292	21,154	1,986
Recreation and fitness								
workers	17.65	17.68	687	707	38.9	35,736	36,774	2,025
Sales and related occupations	24.83	17.22	986	662	39.7	50,870	34,320	2,049

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 4 1	Hou	rly <sup>2</sup>	Weekly <sup>3</sup>				Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations  -Continued  First-line								
supervisors/managers, sales workers First-line	\$24.72	\$20.72	\$1,007	\$863	40.7	\$52,360	\$44,878	2,118
supervisors/managers of retail sales workers First-line supervisors/managers	21.83	19.98	895	820	41.0	46,541	42,640	2,132
of non-retail sales workers Retail sales workers	33.26 16.14	31.14 13.61	1,330 635	1,246 538	40.0	69,172 32,557	64,767 27,560	2,080 2,018
Cashiers, all workers  Cashiers  Counter and rental clerks	13.18 13.21	11.75 11.75	523 524	470 470	39.7 39.7	26,698 26,751	24,274 24,336	2,026 2,026
and parts salespersons  Counter and rental clerks Retail salespersons Advertising sales agents	16.54 16.57 17.26 22.47	16.32 16.10 14.24 13.91	662 663 675 892	653 644 554 557	40.0 40.0 39.1 39.7	34,398 34,457 34,657 46,368	33,944 33,480 28,496 28,941	2,080 2,080 2,008 2,063
Securities, commodities, and financial services sales agents	70.65	44.39	2,826	1,776	40.0	146,944	92,337	2,080
Sales representatives, wholesale and manufacturing	34.72	35.13	1,396	1,405	40.2	72,585	73,079	2,091
Sales representatives, wholesale and manufacturing, technical and scientific								
products	47.06	45.90	1,885	1,836	40.1	98,003	95,468	2,083
technical and scientific products	27.58	18.04	1,111	706	40.3	57,793	36,737	2,096
related workers	18.95	18.05	747	677	39.4	38,857	35,217	2,050
Office and administrative support occupations	18.60	17.21	741	687	39.9	38,526	35,693	2,071

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 4 1	Hou	$rly^2$		Weekly <sup>3</sup>			Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations  -Continued First-line supervisors/managers of								
office and administrative support workers	\$26.22	\$28.65	\$1,059	\$1,111	40.4	\$54,976	\$57,606	2,097
service	14.38	14.00	575	560	40.0	29,916	29,120	2,080
Financial clerks	18.07	17.88	722	715	40.0	37,556	37,197	2,079
Bill and account collectors	18.89	18.55	756	742	40.0	39,289	38,582	2,080
Billing and posting clerks and machine operators Bookkeeping, accounting,	18.44	18.00	736	720	39.9	38,254	37,440	2,075
and auditing clerks Payroll and timekeeping	18.57	18.50	743	740	40.0	38,613	38,480	2,080
clerks	17.11	18.00	684	720	40.0	35,582	37,440	2,080
Procurement clerks	14.85	16.56	594	662	40.0	30,891	34,445	2,080
Tellers	15.48	14.57	619	583	40.0	32,202	30,299	2,080
Brokerage clerks	20.05	20.45	802	818	40.0	41,695	42,538	2,080
Customer service								
representatives	17.95	16.91	718	676	40.0	37,312	35,169	2,078
Hotel, motel, and resort desk								
clerks	12.54	11.22	496	449	39.5	25,769	23,338	2,055
Interviewers, except								
eligibility and loan	16.37	15.43	650	612	39.7	33,777	31,824	2,063
Loan interviewers and clerks	16.86	16.28	674	651	40.0	35,065	33,862	2,080
Order clerks  Human resources assistants, except payroll and	16.05	15.05	642	602	40.0	32,177	31,298	2,005
timekeeping Receptionists and information	19.92	19.56	794	782	39.9	41,283	40,687	2,072
clerks Reservation and	16.39	15.03	650	600	39.7	33,820	31,200	2,063
transportation ticket	17.00	1075	710	750	40.0	27 401	20,000	2.000
agents and travel clerks Couriers and messengers	17.98 13.74	18.75 13.28	719 550	750 531	40.0 40.0	37,401 28,587	39,000 27,622	2,080 2,080
Dispatchers	20.21	18.13	808	725	40.0	42,034	37,700	2,080
Dispatchers, except police, fire, and ambulance	20.21	18.11	811	723 724	40.0	42,034	37,7669	2,080
ine, and amoutance	20.20	10.11	011	124	70.0	72,100	37,009	

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	$rly^2$		Weekly <sup>3</sup>			Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations –Continued Production, planning, and								
expediting clerks Shipping, receiving, and	\$24.34	\$23.65	\$974	\$946	40.0	\$50,629	\$49,192	2,080
traffic clerks	14.51 14.99	13.98 15.16	580 596	558 606	40.0 39.8	30,149 31,015	29,016 31,533	2,078 2,070
recordkeeping Secretaries and administrative	15.30	14.98	612	599	40.0	31,820	31,158	2,080
assistants  Executive secretaries and administrative	24.16	23.25	957	930	39.6	49,786	48,364	2,060
assistantsLegal secretaries	24.89 31.81	25.00 32.83	994 1,200	998 1,231	39.9 37.7	51,688 62,378	51,917 64,019	2,077 1,961
Medical secretaries Secretaries, except legal,	18.02	17.79	706	665	39.2	36,699	34,557	2,036
medical, and executive Data entry and information	19.49	19.85	780	794	40.0	40,536	41,282	2,080
processing workers	15.78	14.00	628	559 540	39.8	32,647	29,058	2,069
Data entry keyers Word processors and	13.59	13.72	541	549	39.8	28,131	28,542	2,070
typists Insurance claims and policy	20.55	18.81	817	752	39.7	42,475	39,125	2,067
processing clerks Office clerks, general	16.62 16.45	16.56 15.14	660 653	640 604	39.7 39.7	34,309 33,945	33,280 31,429	2,065 2,064
Farming, fishing, and forestry occupations	14.48	10.29	577	386	39.9	22,424	12,349	1,549
Construction and extraction occupations	25.87	24.96	1,032	1,000	39.9	52,487	51,230	2,029
construction trades and	2 5 7 2	24.02	4 450	1.0.1	40.0	<b>50.100</b>	54.400	2 002
extraction workers	36.52 25.58	34.03 26.00	1,472 1,023	1,361 1,040	40.3 40.0	73,103 50,890	64,480 55,224	2,002 1,989
Construction laborers Construction equipment	24.30	26.14	972	1,046	40.0	45,295	45,209	1,864
operators	32.64	32.85	1,306	1,314	40.0	65,503	66,040	2,007

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 4 1	Hou	$rly^2$		Weekly <sup>3</sup>			Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations –Continued								
Operating engineers and other construction								
equipment operators	\$32.64	\$32.85	\$1,306	\$1,314	40.0	\$65,503	\$66,040	2,007
Drywall installers, ceiling tile installers, and tapers	22.35	17.22	881	689	39.4	45,450	35,818	2,033
Drywall and ceiling tile								
installers	24.04 29.28	21.88 34.70	943	875	39.2 40.0	48,472 60,833	45,508	2,016
Electricians Painters and paperhangers	29.28 18.76	20.00	1,171 740	1,388 830	39.5	38,491	72,168 43,160	2,078 2,052
Painters, construction and	10.70	20.00	, 10	050	37.5	30,171	13,100	2,032
maintenance	18.01	19.92	707	800	39.3	36,778	41,600	2,042
Pipelayers, plumbers,								
pipefitters, and steamfitters	30.33	30.88	1,213	1,235	40.0	63,078	64,230	2,080
Plumbers, pipefitters, and	30.33	30.00	1,213	1,233	40.0	05,076	04,230	2,000
steamfitters	30.30	30.88	1,212	1,235	40.0	63,015	64,230	2,080
Sheet metal workers	31.44	33.33	1,258	1,333	40.0	65,397	69,326	2,080
Structural iron and steel	20.04	22.61	1 160	1 204	40.0	50.050	62.400	2.024
workers	29.04	32.61	1,162	1,304	40.0	59,059	62,400	2,034
Installation, maintenance, and								
repair occupations	24.52	23.39	980	931	40.0	50,916	48,402	2,076
First-line								
supervisors/managers of mechanics, installers, and								
repairers	32.03	31.23	1,281	1,249	40.0	66,622	64,948	2,080
Computer, automated teller,			·	·			·	
and office machine	17.64	15.07	702	625	20.0	26.540	22.010	2.072
repairers Radio and	17.64	15.87	703	635	39.9	36,549	33,010	2,072
telecommunications								
equipment installers and								
repairers	29.33	30.71	1,173	1,229	40.0	60,997	63,883	2,080
Telecommunications equipment installers								
and repairers, except								
line installers	29.33	30.71	1,173	1,229	40.0	60,997	63,883	2,080

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 4 1	Hou	rly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and								
repair occupations								
-Continued								
Miscellaneous electrical and								
electronic equipment mechanics, installers, and								
repairers	\$24.95	\$26.51	\$998	\$1,060	40.0	\$51,812	\$55,141	2,077
Electrical and electronics								
repairers, commercial								
and industrial equipment	27.77	29.79	1,111	1,192	40.0	57,595	58,916	2,074
Aircraft mechanics and	21.11	20.10	1,111	1,172	40.0	37,373	30,710	2,074
service technicians	29.88	29.01	1,195	1,160	40.0	62,157	60,341	2,080
Automotive technicians and	40.05	20.45	<b>50.</b>	040	40.0	44.00.5	42.504	2 000
repairers Automotive service	19.87	20.47	795	819	40.0	41,326	42,584	2,080
technicians and								
mechanics	19.87	20.47	795	819	40.0	41,326	42,584	2,080
Bus and truck mechanics and								
diesel engine specialists	27.41	27.85	1,096	1,114	40.0	57,013	57,928	2,080
Heavy vehicle and mobile equipment service								
technicians and								
mechanics	25.60	24.25	1,024	970	40.0	53,249	50,440	2,080
Mobile heavy equipment								
mechanics, except	25.63	24.25	1,025	070	40.0	52 207	50.440	2,080
engines Heating, air conditioning, and	23.03	24.25	1,023	970	40.0	53,307	50,440	2,080
refrigeration mechanics								
and installers	23.86	27.45	955	1,098	40.0	47,740	54,080	2,001
Industrial machinery								
installation, repair, and maintenance workers	24.65	23.98	984	959	39.9	51,149	49,878	2,075
Industrial machinery	24.03	23.70	704	)3)	37.7	31,147	42,070	2,073
mechanics	26.21	25.07	1,046	1,003	39.9	54,376	52,146	2,075
Maintenance and repair					•			• • •
workers, general Maintenance workers,	23.81	22.65	947	906	39.8	49,247	47,112	2,068
machinery	23.32	23.54	933	942	40.0	48,500	48,963	2,080
Line installers and repairers	29.69	30.11	1,188	1,204	40.0	61,756	62,618	2,080
Telecommunications line								
installers and repairers	29.20	30.11	1,168	1,204	40.0	60,735	62,618	2,080

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 4 1	Hou	$rly^2$		Weekly <sup>3</sup>			Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations  -Continued  Miscellaneous installation, maintenance, and repair workers  Helpersinstallation, maintenance, and repair	\$18.51	\$19.24	\$740	\$770	40.0	\$38,497	\$40,019	2,080
workers	12.41	13.50	496	540	40.0	25,808	28,080	2,080
Production occupations First-line supervisors/managers of	17.11	15.00	682	600	39.9	35,402	31,034	2,069
production and operating workers  Electrical, electronics, and electromechanical	26.87	26.47	1,097	1,031	40.8	57,065	53,608	2,124
assemblers Electrical and electronic	14.33	12.32	573	493	40.0	29,816	25,615	2,080
equipment assemblers Electromechanical	13.91	12.32	556	493	40.0	28,924	25,615	2,080
equipment assemblers Miscellaneous assemblers and	14.90	15.50	596	620	40.0	30,982	32,240	2,080
fabricators	14.89	13.70	595	548	40.0	30,963	28,496	2,080
Team assemblers Bakers	10.91 12.42	10.29 10.65	437 497	412 426	40.0 40.0	22,701 25,842	21,403 22,152	2,080 2,080
Butchers and other meat, poultry, and fish	12.42	10.03	457	420	40.0	23,642	22,132	2,080
processing workers	18.97	20.90	753	819	39.7	39,152	42,578	2,064
Butchers and meat cutters Miscellaneous food	21.11	21.25	834	850	39.5	43,394	44,200	2,056
processing workers	11.55	9.75	461	390	40.0	23,996	20,280	2,078
Food batchmakersFood cooking machine	12.43	11.25	496	450	39.9	25,771	23,400	2,073
operators and tenders Computer control programmers and	9.46	9.05	378	362	40.0	19,679	18,824	2,080
operators	21.32	17.31	853	692	40.0	44,354	36,005	2,080
metal and plastic	13.51 26.58	11.79 27.52	540 1,063	472 1,101	40.0 40.0	28,106 55,291	24,523 57,250	2,080 2,080

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

1	Hou	$rly^2$		Weekly <sup>3</sup>			Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations  -Continued  Molders and molding  machine setters,  operators, and tenders,  metal and plastic	\$15.70	\$14.79	\$628	\$592	40.0	\$32,659	\$30,763	2,080
Multiple machine tool setters,	Ψ10170	Ψ1,>	Ψ0 <b>2</b> 0	Ψυν=	10.0	Ψ52,003	450,705	_,000
operators, and tenders, metal and plastic Welding, soldering, and	13.43	12.83	537	513	40.0	27,927	26,686	2,080
brazing workers	19.12	17.36	765	695	40.0	39,768	36,115	2,080
and brazers	19.11	19.36	764	774	40.0	39,744	40,269	2,080
setters, operators, and tenders	19.15	16.37	766	655	40.0	39,824	34,050	2,080
Miscellaneous metalworkers and plastic workers	15.89	13.09	636	524	40.0	33,048	27,227	2,080
Printers Printing machine operators	19.99 17.84	19.86 16.58	795 712	778 663	39.8 39.9	41,342 37,011	40,453 34,482	2,069 2,075
Laundry and dry-cleaning workers Miscellaneous textile,	10.79	10.81	421	392	39.0	21,902	20,403	2,029
apparel, and furnishings workers	12.54	11.94	501	478	40.0	26,073	24,835	2,080
Woodworking machine setters, operators, and tenders	13.10	12.15	524	486	40.0	27,256	25,272	2,080
operators, and tenders, wood Stationary engineers and	14.06	13.30	562	532	40.0	29,239	27,664	2,080
boiler operators	31.63	30.39	1,215	1,190	38.4	63,185	61,868	1,998
Miscellaneous plant and system operators  Petroleum pump system	31.27	31.61	1,242	1,264	39.7	64,608	65,749	2,066
operators, refinery operators, and gaugers Chemical processing machine	31.33	31.61	1,241	1,264	39.6	64,517	65,749	2,059
setters, operators, and tenders	19.34	17.86	741	714	38.3	38,514	37,149	1,992

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

o 4 1	Hourly <sup>2</sup>			Weekly <sup>3</sup>		Annual <sup>4</sup>		
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations  -Continued								
Crushing, grinding, polishing,								
mixing, and blending	<b>\$12.5</b> 0	<b>***</b>	<b>\$512</b>	4504	40.0	<b>42.</b> -0	φ <b>α</b> τ ο <b>1α</b>	2 000
workers Extruding, forming, pressing,	\$12.79	\$12.52	\$512	\$501	40.0	\$26,606	\$26,042	2,080
and compacting machine								
setters, operators, and								
tenders	16.54	15.00	662	600	40.0	34,412	31,200	2,080
Inspectors, testers, sorters, samplers, and weighers	17.37	16.56	682	640	39.3	35,324	32,240	2,034
Packaging and filling	17.57	10.50	062	040	39.3	33,324	32,240	2,034
machine operators and								
tenders	13.54	11.97	537	483	39.7	27,812	24,898	2,054
Painting workers	11.84	9.00	474	360	40.0	24,627	18,720	2,080
Semiconductor processors Miscellaneous production	16.34	17.45	654	698	40.0	33,985	36,304	2,080
workers	14.68	12.29	586	492	39.9	30,232	25,563	2,059
Helpersproduction						,	,	,
workers	10.69	10.05	428	402	40.0	22,242	20,908	2,080
Transportation and material								
moving occupations	18.69	17.30	741	689	39.7	38,106	35,360	2,039
First-line						,	,	,
supervisors/managers of								
helpers, laborers, and material movers, hand	23.12	22.98	925	919	40.0	48,088	47,794	2,080
First-line	23.12	22.90	923	919	40.0	40,000	47,794	2,000
supervisors/managers of								
transportation and								
material-moving machine	20.50	20.02	1 222	1 201	40.0	(2.522	(2.450	2.079
and vehicle operators  Aircraft pilots and flight	30.58	30.02	1,222	1,201	40.0	63,532	62,450	2,078
engineers	107.36	126.43	2,332	2,654	21.7	121,255	137,995	1,129
Airline pilots, copilots, and			·	·			·	
flight engineers	107.36	126.43	2,332	2,654	21.7	121,255	137,995	1,129
Bus drivers, transit and	16.08	17.85	643	714	40.0	32,859	37,128	2,043
intercity	16.08	17.85	643	714	40.0	32,859	37,128	2,043
Driver/sales workers and						,		<i>)</i>
truck drivers	22.41	22.14	914	886	40.8	47,334	46,051	2,112

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 4 1	Hou	$rly^2$		Weekly <sup>3</sup>			Annual <sup>4</sup>	
Occupation <sup>1</sup>	Mean	Median	Mean	Median	Mean	Mean	Median	Mean
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours
Transportation and material moving occupations  -Continued  Truck drivers, heavy and tractor-trailer  Truck drivers, light or delivery services  Parking lot attendants  Crane and tower operators  Dredge, excavating, and loading machine operators Industrial truck and tractor operators  Laborers and material movers, hand  Cleaners of vehicles and equipment  Laborers and freight, stock, and material movers, hand	\$22.91 20.89 8.74 34.49 26.62 15.88 12.66 12.85	\$22.14 21.07 8.00 33.56 27.85 14.73 11.43 12.45	\$940 835 350 1,372 1,065 633 503 515	\$886 843 320 1,343 1,114 590 453 498	41.0 40.0 40.0 39.8 40.0 39.9 39.7 40.1	\$48,820 42,873 18,180 71,355 55,364 32,464 25,663 26,311 28,755	\$46,051 43,826 16,640 69,813 57,928 30,160 23,275 25,818	2,131 2,053 2,080 2,069 2,080 2,044 2,027 2,048
Machine feeders and offbearers	10.04	8.60	399	344	39.7	20,763	17,892	2,067
	9.88	8.43	390	335	39.5	19,451	17,200	1,969

A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.
 Earnings are the straight-time hourly wages or salaries paid to employees.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

<sup>&</sup>lt;sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.
<sup>3</sup> Mean weekly earnings are the straight time weekly reached and the straight time weekly reached.

<sup>&</sup>lt;sup>3</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime.

<sup>4</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

Union and nonunion workers<sup>1</sup>: Mean hourly earnings<sup>2</sup> by major **Table 17** sector and for major occupational groups

		Union			Nonunion	
Occupational group <sup>3</sup>	Civilian workers	Private industry workers	State and local government workers	Civilian workers	Private industry workers	State and local government workers
All workers	\$26.76	\$24.56	\$29.24	\$22.62	\$22.16	\$31.23
Management, professional, and						
related	35.43	35.76	35.33	38.12	38.12	38.12
financial Professional and	32.93	29.46	33.59	40.78	40.68	41.42
related Service	35.73 20.45	36.24 14.65	35.56 25.26	36.18 11.74	36.36 11.41	34.32 17.95
Sales and office Sales and related Office and	18.99 16.07	18.93 15.97	19.05 17.95	18.00 19.52	18.02 19.55	17.18 13.71
administrative support	19.59	20.36	19.07	17.13	17.12	17.45
construction, and maintenance	30.33	30.84	27.61	19.97	19.94	21.93
extraction Installation,	30.62	31.12	26.01	19.73	19.69	24.35
maintenance, and repair	30.21	30.51	29.27	20.42	20.39	21.42
transportation, and material moving Production	21.69 23.33	21.35 22.82	24.23 30.98	14.31 15.17	14.27 15.14	18.66 19.11
Transportation and material moving	21.02	20.69	23.02	13.28	13.25	17.99

 $<sup>1 \</sup>quad Union \ workers \ are \ those \ whose \ wages \ are \ determined \ through \ collective$ 

NOTE: Dashes indicate that data did not meet publication criteria.

bargaining.

2 Earnings are the straight-time hourly wages or salaries paid to employees.

They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips.

The mean is computed by totaling the pay of all workers and dividing by the number of workers weighed by hours. of workers, weighed by hours.

 $<sup>^3\,</sup>$  A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

Workers paid on time or incentive basis<sup>1</sup>: Mean hourly earnings<sup>2</sup> Table 18 for civilian and private industry workers in major occupational groups

	Ti	me	Ince	ntive
Occupational group <sup>3</sup>	Civilian workers	Private industry workers	Civilian workers	Private industry workers
All workers	\$23.34	\$22.14	\$28.57	\$28.57
Management, professional, and related	37.42	37.88	39.32	39.32
Management, business, and financial	40.22	40.58	39.47	39.47
Professional and related	36.01	36.32	38.83	38.83
Service	13.70	11.73	15.17	15.17
Sales and office	16.81	16.57	29.21	29.21
Sales and related	14.77	14.75	32.83	32.83
Office and administrative support	17.61	17.39	18.37	18.37
Natural resources, construction, and maintenance	23.58	23.33	28.60	28.60
Construction and extraction	_	24.06	_	21.09
Installation, maintenance, and repair	22.98	22.39	31.90	31.90
Production, transportation, and material moving	16.17	15.89	18.67	18.67
Production	16.56	16.39	11.15	11.15
Transportation and material moving	15.81	15.40	20.43	20.43
		Relativ	e error	
All workers	1.2%	1.5%	5.0%	5.0%
Management, professional, and related	.6	.5	8.7	8.7
Management, business, and financial	2.3	2.8	8.3	8.3
Professional and related	1.5	2.0	15.1	15.1
Service	1.4	1.4	10.4	10.4
Sales and office	1.3	1.5	3.7	3.7
Sales and related	2.1	2.1	5.5	5.5
Office and administrative support	1.5	1.7	4.9	4.9
Natural resources, construction, and maintenance	2.2	2.4	12.9	12.9
Construction and extraction	_	3.4	_	9.7
Installation, maintenance, and repair	1.7	2.1	15.9	15.9
Production, transportation, and material moving	1.9	1.9	7.7	7.7
Production	2.0	2.0	16.2	16.2
Transportation and material moving	2.8	2.9	5.4	5.4

Wages of time workers are based solely on hourly rate or salary. Incentive

cover all workers in the civilian economy. See appendix B for more information.

4 The relative standard error (RSE) is the standard error expressed as a percent of

NOTE: Dashes indicate that data did not meet publication criteria.

Wages of time workers are based solely on hourly rate or salary. Incentive workers are those whose wages are at least partially based on productivity payments such as piece rates, commissions, and production bonuses.
 Earnings are the straight-time hourly wages or salaries paid to employees.
 They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips.
 The mean is computed by totaling the pay of all workers and dividing by the number of workers waighed by hours. of workers, weighed by hours.

3 A classification system including about 800 individual occupations is used to

the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

	Goods p	roducing			So	ervice providiı	ıg		
Occupational group <sup>3</sup>	Construc- tion	Manufac- turing	Trade, transpor- tation, and utilities	Infor- mation	Financial activities	Profes- sional and business services	Education and health services	Leisure and hospitality	Other services
All workers	-	_	-	-	-	_	\$23.83	\$11.79	_
Management, professional, and related	-	_	_	-	-	_	32.20	36.20	-
financial	_ _	_ _	_ _		_ _	_ _	32.67 32.13	31.31 49.36	_
ServiceSales and office	_ _	_ _	_ _	_ _	- -	_ _	13.53 17.29	10.27 12.53	_ _
Sales and related Office and administrative	_	_	_	-	_	_	22.36	11.81	_
Support  Natural resources, construction,	_	_	_	_	_	_	17.14	13.09	_
and maintenance	_	_	_	_	_	_	20.01	19.04 18.16	_
repair  Production, transportation, and material moving	_	_	_	_	_	_	16.68	10.62	_
Production  Transportation and material	_		_	_	_	_	16.52	11.96	_
moving	-	_	_	-	_	_	17.05	9.80	-

economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria.

Industry sectors are determined by the 2007 North American Industry Classification System (NAICS).
Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

3 A classification system including about 800 individual occupations is used to cover all workers in the civilian

Table 20 Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1

Occupation <sup>2</sup> and work	Hou	rly <sup>3</sup>		Weekly <sup>4</sup>		Annual <sup>5</sup>		
level								
icvei	Mean	Median	Mean	Median	Mean	Mean	Median	Mean
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours
All workers	\$29.12	\$26.00	\$1,144	\$1,033	39.3	\$59,508	\$53,708	2,043
Level 1	16.14	15.86	646	634	40.0	33,573	32,989	2,080
Level 2	13.01	12.75	509	501	39.1	26,452	26,058	2,033
Level 3	14.41	14.36	569	563	39.5	29,563	29,286	2,052
Level 4	16.90	16.40	670	647	39.6	34,828	33,634	2,061
Level 5	20.16	20.03	797	798	39.5	41,442	41,475	2,055
Level 6	23.32	22.77	922	874	39.5	47,940	45,433	2,055
Level 7	28.09	26.99	1,105	1,061	39.3	57,442	55,182	2,045
Level 8	35.32	32.02	1,392	1,250	39.4	72,405	64,977	2,050
Level 9	37.82	37.32	1,445	1,434	38.2	75,161	74,592	1,987
Level 10	45.99	46.06	1,840	1,842	40.0	95,656	95,805	2,080
Level 11	47.70	48.44	1,892	1,926	39.7	98,376	100,173	2,062
Level 12	64.17	54.58	2,567	2,183	40.0	133,483	113,520	2,080
Not able to be	26.66	20.27	1 404	1 204	40.0	77 711	(7.921	2.120
leveled	36.66	30.37	1,494	1,304	40.8	77,711	67,821	2,120
Management occupations	47.85	47.77	1,913	1,911	40.0	99,458	99,360	2,078
Level 11	47.39	47.77	1,890	1,911	39.9	98,279	99,360	2,074
Not able to be								
leveled	41.43	36.57	1,657	1,463	40.0	86,168	76,066	2,080
Medical and health services								
managers	48.68	48.64	1,945	1,946	40.0	101,128	101,171	2,077
Level 11	49.01	47.77	1,953	1,911	39.9	101,579	99,360	2,073
Business and financial								
operations occupations	28.07	27.68	1,123	1,107	40.0	58,393	57,568	2,080
Level 8	26.45	25.51	1,058	1,020	40.0	55,017	53,061	2,080
Buyers and purchasing agents	25.29	25.51	1,012	1,020	40.0	52,605	53,061	2,080
Accountants and auditors	32.54	32.27	1,302	1,291	40.0	67,690	67,115	2,080
Computer and mathematical								
science occupations	40.15	38.20	1,601	1,528	39.9	83,262	79,456	2,074
Community and social								
services occupations	29.46	29.00	1,128	1,138	38.3	58,670	59,199	1,992
Level 9	30.94	31.17	1,128	1,225	36.5	58,671	63,685	1,896
Social workers	31.07	31.17	1,243	1,247	40.0	64,631	64,829	2,080
Healthcare practitioner and								
technical occupations	35.83	35.15	1,399	1,360	39.0	72,748	70,720	2,030
Level 4	16.56	15.98	663	639	40.0	34,452	33,238	2,080
Level 5	20.38	20.03	795	798	39.0	41,319	41,475	2,028
Level 6	24.16	24.30	950	957	39.3	49,398	49,758	2,044
2.22						,,,,,	,,,,,,	,

Table 20 Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 — Continued

Occupation $^2$ and work	Hou	$rly^3$		Weekly <sup>4</sup>			Annual <sup>5</sup>		
level	Mean	Median	Mean	Median	Mean	Mean	Median	Mean	
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours	
Healthcare practitioner and technical occupations  -Continued									
Level 7	\$27.95	\$26.06	\$1,099	\$1,042	39.3	\$57,134	\$54,207	2,044	
Level 8	38.05	35.51	1,492	1,376	39.2	77,573	71,573	2,039	
Level 9	38.51	37.90	1,470	1,438	38.2	76,455	74,797	1,985	
Level 10	47.40	47.18	1,896	1,887	40.0	98,599	98,130	2,080	
Level 11	48.02	49.50	1,899	1,974	39.6	98,768	102,627	2,057	
Not able to be							·		
leveled	42.32	36.08	1,750	1,490	41.4	91,013	77,490	2,151	
Pharmacists	52.61	53.50	2,082	2,140	39.6	108,277	111,282	2,058	
Level 11	54.89	53.50	2,159	2,140	39.3	112,261	111,282	2,045	
Physicians and surgeons	50.26	24.86	2,125	1,210	42.3	110,498	62,936	2,199	
Registered nurses	40.69	39.84	1,558	1,480	38.3	81,033	76,977	1,992	
Level 8	41.00	40.83	1,604	1,566	39.1	83,422	81,411	2,035	
Level 9	39.19	38.21	1,477	1,434	37.7	76,824	74,592	1,960	
Level 10	48.55	47.18	1,942	1,887	40.0	100,988	98,130	2,080	
Not able to be									
leveled	45.83	46.55	1,833	1,862	40.0	95,335	96,824	2,080	
Therapists	34.55	33.44	1,369	1,338	39.6	71,166	69,555	2,060	
Level 8	29.44	29.99	1,148	1,200	39.0	59,707	62,375	2,028	
Level 9	36.53	36.70	1,453	1,414	39.8	75,566	73,528	2,069	
Occupational therapists	37.39	39.89	1,496	1,596	40.0	77,776	82,971	2,080	
Level 9	36.59	37.57	1,463	1,503	40.0	76,098	78,146	2,080	
Physical therapists	36.45	37.00	1,443	1,412	39.6	75,014	73,445	2,058	
Level 9	36.45	37.00	1,443	1,412	39.6	75,014	73,445	2,058	
Respiratory therapists Clinical laboratory	28.19	29.30	1,102	1,094	39.1	57,327	56,867	2,034	
technologists and									
technicians	25.89	22.57	1,032	903	39.8	53,639	46,946	2,072	
Level 4	18.06	17.09	722	684	40.0	37,558	35,547	2,080	
Level 9	35.31	32.27	1,394	1,291	39.5	72,482	67,122	2,053	
Medical and clinical									
laboratory technologists	34.52	33.95	1,368	1,358	39.6	71,120	70,616	2,060	
Level 9	35.31	32.27	1,394	1,291	39.5	72,482	67,122	2,053	
Medical and clinical									
laboratory technicians	20.21	20.33	808	813	40.0	42,036	42,286	2,080	
Level 4	18.10	17.09	724	684	40.0	37,639	35,547	2,080	
Diagnostic related									
technologists and									
technicians	30.68	29.71	1,215	1,180	39.6	63,157	61,339	2,059	
Level 7	27.99	26.06	1,112	1,042	39.7	57,816	54,207	2,066	

Table 20 Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 — Continued

Occupation $^2$ and work	Hou	rly <sup>3</sup>	Weekly <sup>4</sup>			Annual <sup>5</sup>		
level	Mean	Median	Mean	Median	Mean	Mean	Median	Mean
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours
Healthcare practitioner and technical occupations  -Continued Diagnostic related technologists and								
technicians –Continued  Level 8  Level 9  Radiologic technologists	\$36.12	\$34.41	\$1,445	\$1,376	40.0	\$75,126	\$71,573	2,080
	39.32	38.73	1,573	1,549	40.0	81,793	80,548	2,080
and technicians  Level 7  Health diagnosing and	28.46	27.36	1,123	1,072	39.5	58,393	55,731	2,052
	27.73	26.06	1,101	1,042	39.7	57,273	54,207	2,065
treating practitioner support technicians  Level 6 Pharmacy technicians	23.01	24.56	919	982	40.0	47,800	51,085	2,078
	25.33	26.45	1,013	1,058	40.0	52,679	55,020	2,080
	19.99	17.64	800	706	40.0	41,583	36,691	2,080
Psychiatric technicians Surgical technologists Level 6	26.74	26.45	1,070	1,058	40.0	55,617	55,020	2,080
	19.68	18.63	787	745	40.0	40,931	38,750	2,080
	23.12	21.08	925	843	40.0	48,081	43,844	2,080
Licensed practical and licensed vocational nurses  Level 5  Level 6	21.76	20.87	836	804	38.4	43,473	41,829	1,998
	20.17	20.03	748	751	37.1	38,878	39,063	1,927
	22.01	22.77	850	840	38.6	44,202	43,661	2,008
Medical records and health information technicians	17.80	13.43	712	537	40.0	37,025	27,928	2,080
Healthcare support								
Level 2         Level 3           Level 4         Level 5	15.46	14.38	607	564	39.3	31,554	29,349	2,041
	12.96	12.55	500	500	38.6	26,007	26,021	2,007
	13.61	12.46	531	493	39.0	27,602	25,646	2,028
	16.00	15.43	631	614	39.4	32,810	31,907	2,051
	20.99	20.64	839	826	40.0	43,649	42,931	2,080
Level 6  Nursing, psychiatric, and home health aides  Level 2	21.72 14.25 13.16	20.31 13.96 13.16	555 504	517 502	40.0 39.0 38.3	28,867 26,213	26,901 26,098	2,080 2,026 1,992
Level 3  Level 4  Nursing aides, orderlies, and attendants	13.75	12.46	535	498	38.9	27,829	25,921	2,024
	15.38	14.75	604	581	39.2	31,383	30,202	2,041
	14.00	13.82	544	510	38.9	28,282	26,545	2,020
Level 2	13.08	12.55	499	502	38.2	25,955	26,098	1,984
Level 3	13.75	12.46	535	498	38.9	27,817	25,890	2,024

Table 20 Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 — Continued

Occupation <sup>2</sup> and work	Hou	rly <sup>3</sup>	Weekly <sup>4</sup>			Annual <sup>5</sup>		
level	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare support occupations —Continued Nursing aides, orderlies, and attendants —Continued								
Level 4  Psychiatric aides  Miscellaneous healthcare	\$14.95 16.88	\$14.52 19.44	\$584 675	\$566 778	39.1 40.0	\$30,378 35,100	\$29,411 40,441	2,032 2,080
support occupations  Level 4  Level 5  Medical assistants  Level 4  Level 5	18.26 17.54 21.07 17.37 18.76 16.36	19.22 15.81 21.37 15.45 19.96 14.27	730 702 843 695 750 654	769 632 855 618 798 571	40.0 40.0 40.0 40.0 40.0 40.0	37,971 36,479 43,831 36,136 39,020 34,029	39,986 32,885 44,450 32,136 41,517 29,682	2,080 2,080 2,080 2,080 2,080 2,080 2,080
Protective service occupations	17.25	16.30	690	652	40.0	35,886	33,904	2,080
-	17.23	10.50	070	032	10.0	32,000	33,701	2,000
Food preparation and serving related occupations	16.02 12.13 15.11 18.39 18.39 15.31	15.54 11.75 14.52 16.67 16.67	637 476 596 736 736 613	621 460 581 667 667 588	39.7 39.2 39.4 40.0 40.0	33,118 24,739 30,974 38,253 38,253 31,851	32,317 23,907 30,210 34,674 34,674 30,555	2,067 2,039 2,050 2,080 2,080 2,080
and serving workers, including fast food	15.31	14.69	613	588	40.0	31,851	30,555	2,080
Building and grounds cleaning and maintenance occupations	14.11 13.08 14.73 14.02 13.08 14.55	13.79 13.05 14.37 13.77 13.05 14.22	561 515 589 558 515 582	550 506 575 546 506 569	39.8 39.4 40.0 39.8 39.4 40.0	29,181 26,795 30,630 28,998 26,795 30,274	28,600 26,291 29,890 28,371 26,291 29,578	2,069 2,049 2,080 2,068 2,049 2,080
housekeeping cleaners Level 2	14.04 13.00	13.61 13.23	560 514	543 529	39.9 39.6	29,107 26,744	28,226 27,518	2,073 2,058

Table 20 Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 — Continued

Occupation $^2$ and work	Hou	$rly^3$		Weekly <sup>4</sup> Annual <sup>5</sup>				
level	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Building and grounds cleaning and maintenance occupations –Continued Janitors and cleaners, except maids and housekeeping cleaners –Continued  Level 3	\$14.08	\$13.98	\$563	\$559	40.0	\$29,289	\$29,078	2,080
cleaners Level 2	13.99 13.16	13.92 12.71	554 516	550 501	39.6 39.2	28,800 26,847	28,600 26,058	2,059 2,041
Level 2	13.10	12./1	310	501	39.2	20,647	20,036	2,041
Office and administrative support occupations  Level 3	18.78 15.49 17.57 19.60 20.97 30.35 18.42 18.74 18.08 17.29 17.24	17.81 15.47 16.97 18.41 20.92 33.34 18.98 19.30 18.33 16.55 16.97	745 617 694 776 839 1,214 737 750 723 686 682	702 617 673 736 837 1,334 759 772 733 662 665	39.7 39.8 39.5 39.6 40.0 40.0 40.0 40.0 39.7 39.6	38,751 32,076 36,102 40,377 43,613 63,122 38,318 38,981 37,602 35,670 35,487	36,483 32,099 34,986 38,293 43,509 69,351 39,478 40,138 38,126 34,424 34,570	2,063 2,070 2,055 2,060 2,080 2,080 2,080 2,080 2,080 2,080 2,063 2,059
clerks	18.53 18.72 17.34 19.60 19.80	18.04 18.36 15.83 18.46 19.40	727 739 686 746 792	721 725 591 665 776	39.2 39.5 39.6 38.1 40.0	37,784 38,426 35,668 38,787 41,178	37,515 37,710 30,742 34,557 40,352	2,039 2,053 2,057 1,979 2,080
assistants	20.13 18.51 17.81 16.84	20.92 18.11 16.35 16.56	805 726 703 674	837 698 590 663	40.0 39.2 39.5 40.0	41,878 37,762 36,561 35,032	43,509 36,275 30,668 34,453	2,080 2,040 2,053 2,080

## Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels<sup>1</sup> — Continued

Occupation <sup>2</sup> and work level	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations —Continued Office clerks, general —Continued Level 3 Level 4	\$15.78 16.01 26.89	\$15.90 16.56 30.39	\$631 640 1,034	\$636 663 1,190	40.0 40.0 38.5	\$32,825 33,304 53,762	\$33,072 34,453 61,868	2,080 2,080 1,999

<sup>1</sup> Each occupation for which data are collected in an establishment is evaluated based on four factors, including knowledge, job controls and complexity, contacts, and physical environment. See appendix A for more information.

the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.
 Earnings are the straight-time hourly wages or salaries paid to employees.

<sup>&</sup>lt;sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>4</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than

Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

Table 21 Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours

0 1		Weekly <sup>2</sup>			Annual <sup>3</sup>		
Occupation $^{f 1}$	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours	
	carmings	carinings	iioui s	carmings	carinings	Hours	
Management occupations							
Team leader	\$1,381	\$1,259	39.9	\$71,557	\$65,453	2,068	
First line	1,747	1,646	40.3	90,020	85,072	2,079	
Second line	2,313	2,154	40.4	119,742	110,800	2,089	
Third line	5,251	3,781	48.6	251,922	184,330	2,334	
Chief executives							
Second line	3,457	2,779	40.0	177,617	144,496	2,055	
General and operations managers							
First line	1,582	1,404	40.8	82,249	73,000	2,124	
Second line	2,734	2,600	40.5	142,147	135,200	2,107	
Marketing managers							
Team leader	1,954	1,808	40.0	101,623	93,999	2,080	
First line	2,074	2,212	42.4	107,836	114,999	2,207	
Sales managers	,	, , , , , , , , , , , , , , , , , , ,		,	,	,	
First line	1,923	1,846	41.1	99,981	96,002	2,136	
Administrative services managers	,-	,		, , , ,	,	,	
First line	1,468	1,317	40.5	76,353	68,461	2,104	
Computer and information systems managers	-,			, ,,,,,,		_,	
First line	2,024	1,987	40.0	105,225	103,334	2,080	
Financial managers	_,,,			,==-		_,,	
Team leader	1,259	1,250	38.9	65,461	65,000	2,021	
First line	2,015	1,785	40.9	104,432	92,371	2,122	
Second line	2,256	2,380	41.4	117,305	123,739	2,152	
Industrial production managers	2,230	2,500		117,505	123,737	2,132	
First line	1,824	1,686	40.0	94,830	87,651	2,080	
Purchasing managers	1,021	1,000	10.0	) 1,030	07,031	2,000	
First line	1,968	2,032	41.2	102,341	105,672	2,142	
Transportation, storage, and distribution managers	1,500	2,032	11.2	102,311	103,072	2,1 12	
First line	1,429	1,062	39.6	74,305	55,205	2,061	
Construction managers	1,12)	1,002	37.0	7 1,505	33,203	2,001	
First line	1,811	1,848	40.2	94,158	96,076	2,093	
Education administrators, elementary and	1,011	1,040	40.2	74,130	70,070	2,073	
secondary school							
First line	2,221	2,346	40.5	105,855	109,276	1,929	
Second line	2,088	1,879	39.6	100,637	97,698	1,909	
Education administrators, postsecondary	2,000	1,079	37.0	100,037	77,090	1,707	
First line	1,434	1,359	40.5	74,593	70,670	2,108	
Engineering managers	1,75	1,339	70.5	17,333	70,070	2,100	
First line	2,243	2,296	40.1	116,615	119,407	2,087	
Second line	2,243	2,296	40.1	147,151	149,248	2,087	
Food service managers	2,030	2,670	40.5	147,131	142,240	2,070	
First line	958	997	42.6	49,199	51,840	2,186	
1 Hot IIIC	936	991	72.0	72,177	31,040	2,100	

Table 21 Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours — Continued

2 1		Weekly <sup>2</sup>		Annual <sup>3</sup>		
Occupation <sup>1</sup>	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Management occupations –Continued						
Lodging managers  First line  Medical and health services managers	\$1,159	\$962	43.6	\$60,283	\$50,001	2,267
First line	1,873	1,782	39.4	97,398	92,664	2,050
First line	1,782	1,659	40.0	92,677	86,276	2,080
managers First line Social and community service managers	1,123	1,061	40.0	58,386	55,172	2,080
First line	1,151	1,162	40.3	59,712	56,139	2,089

A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.
 Mean weekly earnings are the straight-time weekly wages or salaries paid to

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

a week, exclusive of overtime.

3 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are