

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$25.50	\$20.55	\$1,010	\$812	39.6	\$51,510	\$42,099	2,020
<b>Management occupations</b> .....	47.03	43.27	1,901	1,742	40.4	98,149	90,000	2,087
Chief executives .....	99.09	76.86	4,168	3,074	42.1	216,147	159,860	2,181
General and operations managers .....	47.10	37.50	1,905	1,554	40.4	99,054	80,825	2,103
Advertising and promotions managers .....	34.39	30.53	1,441	1,262	41.9	74,932	65,618	2,179
Marketing and sales managers .....	49.86	48.08	2,039	1,923	40.9	106,026	100,000	2,127
Marketing managers .....	51.30	49.40	2,071	1,976	40.4	107,690	102,760	2,099
Sales managers .....	48.42	41.72	2,006	1,640	41.4	104,316	85,280	2,155
Public relations managers .....	49.87	46.11	1,971	1,827	39.5	102,492	95,000	2,055
Administrative services managers .....	38.78	37.03	1,555	1,498	40.1	80,760	77,875	2,083
Computer and information systems managers .....	54.86	54.81	2,275	2,150	41.5	118,324	111,785	2,157
Financial managers .....	48.05	42.58	1,942	1,722	40.4	100,804	88,573	2,098
Human resources managers .....	48.41	48.03	1,927	1,906	39.8	100,229	99,089	2,071
Training and development managers .....	46.31	37.13	1,852	1,485	40.0	96,330	77,237	2,080
Industrial production managers .....	49.00	44.42	1,965	1,777	40.1	102,171	92,400	2,085
Purchasing managers .....	48.80	51.36	2,003	2,054	41.1	104,182	106,831	2,135
Transportation, storage, and distribution managers .....	39.68	33.43	1,589	1,337	40.1	82,651	69,534	2,083
Construction managers .....	44.60	46.97	1,812	1,885	40.6	94,206	98,010	2,112
Education administrators .....	41.89	42.72	1,682	1,709	40.1	80,367	78,610	1,919
Education administrators, preschool and child care center/program .....	20.97	18.50	853	740	40.7	41,892	33,435	1,997
Education administrators, elementary and secondary school .....	54.50	54.28	2,187	2,183	40.1	103,291	104,251	1,895
Education administrators, postsecondary .....	37.14	32.68	1,502	1,307	40.4	77,313	67,981	2,082
Engineering managers .....	61.73	61.79	2,477	2,471	40.1	128,794	128,502	2,086
Food service managers .....	27.36	28.85	1,166	1,190	42.6	60,211	55,595	2,201
Lodging managers .....	42.90	31.25	1,775	1,250	41.4	92,314	65,000	2,152
Medical and health services managers .....	47.77	46.96	1,910	1,878	40.0	99,330	97,679	2,079
Property, real estate, and community association managers .....	30.58	32.45	1,235	1,298	40.4	64,241	67,496	2,100

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Management occupations</b> –Continued								
Social and community service managers .....	\$31.08	\$29.92	\$1,233	\$1,197	39.7	\$64,036	\$61,310	2,060
<b>Business and financial operations occupations</b> .....	32.90	30.77	1,325	1,247	40.3	68,856	64,800	2,093
Buyers and purchasing agents	33.40	30.77	1,372	1,231	41.1	71,334	64,002	2,136
Wholesale and retail buyers, except farm products .....	30.79	26.34	1,234	1,054	40.1	64,186	54,787	2,084
Purchasing agents, except wholesale, retail, and farm products .....	35.02	30.77	1,463	1,231	41.8	76,077	64,004	2,172
Claims adjusters, appraisers, examiners, and investigators .....	27.92	27.84	1,100	1,093	39.4	57,216	56,844	2,050
Claims adjusters, examiners, and investigators .....	28.83	28.97	1,138	1,143	39.5	59,159	59,461	2,052
Compliance officers, except agriculture, construction, health and safety, and transportation .....	32.13	28.57	1,293	1,143	40.3	67,256	59,417	2,093
Cost estimators .....	34.12	30.29	1,365	1,200	40.0	70,955	62,400	2,079
Human resources, training, and labor relations specialists .....	32.95	31.90	1,321	1,276	40.1	68,678	66,350	2,084
Employment, recruitment, and placement specialists .....	27.81	24.00	1,112	960	40.0	57,836	49,920	2,080
Compensation, benefits, and job analysis specialists .....	30.15	28.68	1,210	1,148	40.1	62,907	59,696	2,086
Training and development specialists .....	34.36	41.14	1,375	1,646	40.0	71,478	85,571	2,080
Logisticians .....	33.24	26.26	1,330	1,050	40.0	69,144	54,617	2,080
Management analysts .....	37.62	35.77	1,514	1,436	40.2	78,727	74,651	2,092
Meeting and convention planners .....	30.25	25.73	1,199	981	39.6	62,327	51,002	2,060
Accountants and auditors .....	31.97	28.97	1,288	1,173	40.3	66,962	61,000	2,094
Appraisers and assessors of real estate .....	29.96	29.63	1,198	1,185	40.0	62,317	61,630	2,080

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Business and financial operations occupations</b>								
–Continued								
Budget analysts .....	\$31.03	\$28.21	\$1,241	\$1,128	40.0	\$64,538	\$58,671	2,080
Credit analysts .....	34.11	34.62	1,364	1,385	40.0	70,949	72,010	2,080
Financial analysts and advisors .....	34.49	33.57	1,380	1,343	40.0	71,746	69,826	2,080
Financial analysts .....	37.51	35.17	1,504	1,428	40.1	78,196	74,256	2,085
Personal financial advisors	25.14	20.45	1,005	818	40.0	52,283	42,536	2,080
Insurance underwriters .....	32.68	29.15	1,296	1,166	39.7	67,414	60,624	2,063
Loan counselors and officers	25.61	24.71	1,021	988	39.9	53,115	51,393	2,074
Loan counselors .....	21.94	21.28	831	850	37.9	43,202	44,217	1,969
Loan officers .....	25.80	26.85	1,032	1,074	40.0	53,665	55,856	2,080
Tax examiners, collectors, preparers, and revenue agents .....	22.76	21.47	910	859	40.0	47,346	44,666	2,080
Tax examiners, collectors, and revenue agents .....	25.09	23.98	1,004	959	40.0	52,193	49,870	2,080
<b>Computer and mathematical science occupations</b>								
Computer programmers .....	41.75	38.52	1,660	1,534	39.8	86,328	79,793	2,068
Computer software engineers	47.26	46.32	1,960	1,944	41.5	101,927	101,063	2,157
Computer software engineers, applications	44.76	41.63	1,884	1,902	42.1	97,949	98,917	2,188
Computer software engineers, systems software .....	50.15	50.00	2,046	2,009	40.8	106,404	104,476	2,122
Computer support specialists	27.89	25.34	1,127	1,013	40.4	58,378	51,204	2,093
Computer systems analysts .....	38.61	37.68	1,559	1,517	40.4	81,092	78,901	2,100
Database administrators .....	41.00	39.81	1,638	1,493	39.9	85,162	77,628	2,077
Network and computer systems administrators .....	33.28	31.73	1,319	1,250	39.6	68,407	65,025	2,055
Network systems and data communications analysts	36.08	33.99	1,425	1,279	39.5	74,086	66,512	2,053
Operations research analysts	36.51	40.87	1,460	1,635	40.0	75,940	84,999	2,080
<b>Architecture and engineering occupations</b>								
Architects, except naval .....	34.42	31.68	1,403	1,271	40.8	72,982	66,100	2,120
Architects, except landscape and naval .....	34.77	33.65	1,419	1,346	40.8	73,790	69,992	2,122
Engineers .....	48.13	46.41	1,953	1,878	40.6	101,533	97,614	2,109

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Architecture and engineering occupations –Continued</b>								
Aerospace engineers .....	\$55.15	\$54.00	\$2,206	\$2,160	40.0	\$114,715	\$112,320	2,080
Civil engineers .....	42.75	42.33	1,710	1,693	40.0	88,944	88,046	2,081
Computer hardware engineers .....	50.37	50.19	2,168	2,008	43.1	112,754	104,393	2,239
Electrical and electronics engineers .....	49.39	45.56	2,029	1,919	41.1	105,525	99,800	2,136
Electrical engineers .....	49.11	46.91	1,986	1,876	40.4	103,276	97,571	2,103
Electronics engineers, except computer .....	49.49	45.01	2,044	1,971	41.3	106,268	102,500	2,147
Environmental engineers ...	39.72	36.23	1,646	1,558	41.5	85,605	81,000	2,155
Industrial engineers, including health and safety .....	40.87	37.75	1,648	1,510	40.3	85,689	78,526	2,097
Industrial engineers .....	41.97	39.38	1,697	1,612	40.4	88,251	83,830	2,103
Mechanical engineers .....	52.34	50.83	2,136	2,000	40.8	111,046	104,021	2,122
Nuclear engineers .....	47.88	44.16	1,915	1,766	40.0	99,600	91,853	2,080
Petroleum engineers .....	50.75	52.32	2,030	2,093	40.0	100,204	98,012	1,974
Drafters .....	29.06	23.00	1,162	920	40.0	60,439	47,840	2,080
Architectural and civil drafters .....	25.29	21.84	1,012	874	40.0	52,613	45,431	2,080
Engineering technicians, except drafters .....	29.74	28.36	1,190	1,134	40.0	60,872	58,987	2,047
Aerospace engineering and operations technicians	30.92	30.41	1,237	1,216	40.0	64,313	63,253	2,080
Civil engineering technicians .....	26.47	26.84	1,059	1,074	40.0	55,048	55,833	2,080
Electrical and electronic engineering technicians	29.16	27.23	1,166	1,089	40.0	60,654	56,643	2,080
Surveying and mapping technicians .....	30.12	33.50	1,205	1,340	40.0	62,649	69,680	2,080
<b>Life, physical, and social science occupations</b>								
Life scientists .....	33.22	29.03	1,344	1,169	40.5	69,192	60,008	2,083
Biological scientists .....	32.80	28.84	1,311	1,156	40.0	67,523	60,000	2,059
Biological scientists .....	32.75	29.33	1,308	1,226	39.9	67,398	62,874	2,058
Biochemists and biophysicists .....	34.33	35.58	1,365	1,423	39.8	70,313	74,000	2,048
Conservation scientists and foresters .....	27.96	25.55	1,118	1,022	40.0	57,790	53,945	2,067
Conservation scientists ..	25.27	24.31	1,011	972	40.0	52,570	50,569	2,080
Medical scientists .....	38.53	30.08	1,541	1,203	40.0	80,152	62,566	2,080

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Life, physical, and social science occupations</b> –Continued								
Physical scientists .....	\$32.93	\$31.94	\$1,373	\$1,319	41.7	\$71,414	\$68,613	2,169
Chemists and materials scientists .....	31.32	29.60	1,260	1,258	40.2	65,531	65,425	2,092
Chemists .....	31.32	29.60	1,260	1,258	40.2	65,531	65,425	2,092
Environmental scientists and geoscientists .....	30.50	31.94	1,309	1,315	42.9	68,045	68,357	2,231
Environmental scientists and specialists, including health .....	32.26	34.60	1,305	1,384	40.4	67,854	71,974	2,103
Geoscientists, except hydrologists and geographers .....	28.98	28.85	1,312	1,154	45.3	68,229	60,008	2,354
Market and survey researchers .....	50.77	54.34	2,146	2,347	42.3	111,614	122,052	2,199
Market research analysts .....	50.77	54.34	2,146	2,347	42.3	111,614	122,052	2,199
Psychologists .....	36.71	37.71	1,464	1,509	39.9	69,332	65,204	1,889
Clinical, counseling, and school psychologists .....	36.22	35.50	1,445	1,420	39.9	68,142	65,204	1,881
Urban and regional planners .....	40.69	36.66	1,628	1,466	40.0	84,645	76,253	2,080
Agricultural and food science technicians .....	20.10	21.33	798	853	39.7	41,042	44,366	2,042
Biological technicians .....	24.08	21.80	960	872	39.9	49,926	45,336	2,073
Miscellaneous life, physical, and social science technicians .....	26.36	23.21	1,054	928	40.0	54,831	48,266	2,080
Environmental science and protection technicians, including health .....	29.39	34.28	1,176	1,371	40.0	61,137	71,311	2,080
<b>Community and social services occupations</b> .....	24.51	22.13	969	873	39.5	49,205	45,344	2,008
Counselors .....	25.68	23.07	1,009	898	39.3	49,977	47,175	1,946
Substance abuse and behavioral disorder counselors .....	31.34	24.05	1,254	962	40.0	65,185	50,024	2,080
Educational, vocational, and school counselors .....	32.15	29.59	1,261	1,163	39.2	57,743	54,133	1,796
Mental health counselors .....	21.80	20.51	854	802	39.2	44,012	41,683	2,019
Social workers .....	27.46	25.89	1,098	1,036	40.0	56,702	53,853	2,065

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Community and social services occupations</b> –Continued								
Child, family, and school social workers .....	\$25.29	\$24.70	\$1,011	\$989	40.0	\$52,022	\$51,314	2,057
Medical and public health social workers .....	28.71	28.16	1,146	1,126	39.9	59,584	58,573	2,075
Mental health and substance abuse social workers .....	31.03	33.34	1,247	1,334	40.2	64,018	58,933	2,063
Miscellaneous community and social service specialists .....	20.54	18.75	812	750	39.6	41,509	38,397	2,021
Health educators .....	29.40	25.29	1,176	1,012	40.0	61,143	52,607	2,080
Probation officers and correctional treatment specialists .....	31.25	30.69	1,252	1,228	40.1	64,347	63,835	2,059
Social and human service assistants .....	15.56	15.04	609	595	39.2	30,848	30,809	1,982
<b>Legal occupations</b> .....	49.40	38.46	1,981	1,538	40.1	103,020	80,001	2,085
Lawyers .....	68.53	53.27	2,765	2,233	40.3	143,783	116,126	2,098
Paralegals and legal assistants	28.18	29.33	1,121	1,168	39.8	58,291	60,757	2,068
Miscellaneous legal support workers .....	28.62	29.33	1,145	1,173	40.0	59,521	61,000	2,080
<b>Education, training, and library occupations</b> .....	39.13	38.60	1,466	1,477	37.5	59,422	57,936	1,519
Postsecondary teachers .....	51.13	46.03	2,002	1,809	39.2	87,171	76,815	1,705
Business teachers, postsecondary .....	65.64	52.84	2,571	1,865	39.2	108,313	97,128	1,650
Math and computer teachers, postsecondary	44.20	39.95	1,697	1,599	38.4	67,605	65,000	1,530
Social sciences teachers, postsecondary .....	61.24	58.60	2,405	2,051	39.3	95,327	96,408	1,557
Health teachers, postsecondary .....	63.47	58.64	2,534	2,345	39.9	124,343	111,807	1,959
Health specialties teachers, postsecondary .....	66.81	66.20	2,667	2,648	39.9	130,381	128,049	1,951
Law, criminal justice, and social work teachers, postsecondary .....	68.46	60.51	2,738	2,420	40.0	128,378	125,857	1,875

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Education, training, and library occupations</b> –Continued								
Law teachers, postsecondary .....	\$68.46	\$60.51	\$2,738	\$2,420	40.0	\$128,378	\$125,857	1,875
Arts, communications, and humanities teachers, postsecondary .....	52.26	52.75	2,015	2,019	38.6	79,649	77,800	1,524
English language and literature teachers, postsecondary .....	41.99	39.15	1,605	1,337	38.2	64,599	55,230	1,538
Miscellaneous postsecondary teachers	39.17	37.38	1,529	1,455	39.0	68,019	61,903	1,736
Vocational education teachers, postsecondary .....	27.46	21.50	1,086	860	39.6	53,450	44,716	1,946
Primary, secondary, and special education school teachers .....	40.03	40.90	1,494	1,543	37.3	57,766	58,909	1,443
Preschool and kindergarten teachers .....	16.99	14.00	656	531	38.6	30,278	25,558	1,782
Preschool teachers, except special education .....	13.39	13.75	520	520	38.8	24,945	22,880	1,863
Kindergarten teachers, except special education .....	41.61	42.59	1,543	1,515	37.1	57,108	56,068	1,373
Elementary and middle school teachers .....	44.12	43.15	1,635	1,616	37.1	61,085	60,968	1,384
Elementary school teachers, except special education .....	44.46	43.67	1,646	1,632	37.0	61,690	61,468	1,387
Middle school teachers, except special and vocational education	42.49	41.31	1,583	1,590	37.3	58,203	58,655	1,370
Secondary school teachers	43.95	43.12	1,642	1,604	37.4	62,521	60,857	1,422
Secondary school teachers, except special and vocational education	44.20	43.17	1,655	1,623	37.5	62,943	61,666	1,424
Vocational education teachers, secondary school .....	39.12	41.90	1,390	1,305	35.5	54,361	53,378	1,390

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Education, training, and library occupations</b> –Continued								
Special education teachers	\$45.71	\$44.79	\$1,667	\$1,661	36.5	\$62,403	\$62,106	1,365
Special education teachers, preschool, kindergarten, and elementary school ....	44.97	44.63	1,649	1,630	36.7	61,947	61,868	1,378
Special education teachers, secondary school .....	47.79	44.79	1,706	1,690	35.7	63,132	62,517	1,321
Other teachers and instructors	42.40	40.72	1,554	1,482	36.6	61,234	61,598	1,444
Adult literacy, remedial education, and GED teachers and instructors	39.48	41.19	1,417	1,319	35.9	58,152	50,669	1,473
Librarians .....	37.29	35.93	1,451	1,403	38.9	70,760	66,013	1,898
Library technicians .....	21.41	20.54	842	813	39.3	41,185	40,271	1,923
Instructional coordinators .....	37.07	35.47	1,469	1,451	39.6	67,601	66,431	1,823
Teacher assistants .....	15.63	15.42	521	520	33.4	22,325	21,664	1,428
<b>Arts, design, entertainment, sports, and media occupations</b> .....	30.62	25.00	1,216	1,000	39.7	63,057	52,000	2,059
Artists and related workers ....	39.10	28.34	1,553	1,134	39.7	80,755	58,956	2,065
Designers .....	26.90	24.13	1,065	965	39.6	55,375	50,182	2,058
Graphic designers .....	27.79	24.13	1,108	965	39.9	57,606	50,182	2,073
Interior designers .....	29.75	29.68	1,137	1,187	38.2	59,120	61,726	1,987
Actors, producers, and directors .....	42.53	41.22	1,701	1,649	40.0	88,472	85,744	2,080
Producers and directors .....	42.53	41.22	1,701	1,649	40.0	88,472	85,744	2,080
News analysts, reporters and correspondents .....	22.52	24.76	896	990	39.8	46,611	51,503	2,069
Reporters and correspondents .....	22.52	24.76	896	990	39.8	46,611	51,503	2,069
Public relations specialists .....	26.09	25.48	1,036	1,002	39.7	53,873	52,129	2,065
Writers and editors .....	31.82	28.79	1,210	1,142	38.0	62,906	59,399	1,977
Technical writers .....	36.88	41.06	1,439	1,437	39.0	74,852	74,722	2,030
Miscellaneous media and communication workers ..	22.26	21.88	885	856	39.8	45,521	44,500	2,045
Broadcast and sound engineering technicians and radio operators .....	32.35	34.94	1,340	1,431	41.4	69,662	74,402	2,153

See footnotes at end of table.



**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Arts, design, entertainment, sports, and media occupations –Continued</b>								
Television, video, and motion picture camera operators and editors .....	\$21.60	\$18.00	\$864	\$720	40.0	\$44,922	\$37,440	2,080
<b>Healthcare practitioner and technical occupations .....</b>	35.97	32.00	1,425	1,260	39.6	73,812	64,800	2,052
Dietitians and nutritionists .....	28.37	30.74	1,114	1,171	39.3	57,941	60,873	2,042
Pharmacists .....	56.05	55.60	2,226	2,224	39.7	115,768	115,648	2,065
Physician assistants .....	50.72	52.53	1,993	2,000	39.3	103,641	104,000	2,043
Registered nurses .....	40.86	40.13	1,568	1,526	38.4	81,370	79,204	1,992
Therapists .....	39.84	38.00	1,571	1,494	39.4	79,180	77,251	1,988
Occupational therapists .....	40.36	37.14	1,596	1,486	39.5	80,843	77,251	2,003
Physical therapists .....	43.05	40.08	1,715	1,603	39.8	88,368	82,680	2,053
Respiratory therapists .....	31.14	30.21	1,196	1,120	38.4	62,207	58,240	1,998
Speech-language pathologists .....	39.26	36.79	1,506	1,443	38.4	59,570	61,452	1,517
Clinical laboratory technologists and technicians .....	24.14	22.57	963	908	39.9	50,062	47,218	2,074
Medical and clinical laboratory technologists .....	32.10	32.00	1,278	1,280	39.8	66,431	66,560	2,070
Medical and clinical laboratory technicians .....	19.99	18.93	798	758	39.9	41,485	39,416	2,076
Dental hygienists .....	44.72	43.52	1,539	1,520	34.4	80,046	79,040	1,790
Diagnostic related technologists and technicians .....	30.59	30.85	1,211	1,234	39.6	62,990	64,158	2,059
Cardiovascular technologists and technicians .....	37.79	37.31	1,512	1,492	40.0	78,612	77,605	2,080
Radiologic technologists and technicians .....	28.98	29.68	1,147	1,187	39.6	59,633	61,734	2,058
Emergency medical technicians and paramedics .....	16.40	14.54	692	582	42.2	36,007	30,243	2,195
Health diagnosing and treating practitioner support technicians .....	21.27	20.58	834	796	39.2	43,343	41,371	2,038
Pharmacy technicians .....	17.92	17.33	698	693	39.0	36,322	36,044	2,027
Psychiatric technicians .....	27.11	28.89	1,081	1,156	39.9	56,228	60,100	2,074

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare practitioner and technical occupations</b>								
–Continued								
Surgical technologists .....	\$22.29	\$22.00	\$879	\$870	39.5	\$45,725	\$45,246	2,052
Veterinary technologists and technicians .....	17.74	17.45	691	670	39.0	35,926	34,823	2,026
Licensed practical and licensed vocational nurses	22.71	22.28	884	865	38.9	45,840	44,834	2,018
Medical records and health information technicians ...	16.69	16.00	668	640	40.0	34,720	33,280	2,080
Opticians, dispensing .....	17.29	17.50	692	700	40.0	35,958	36,400	2,080
Miscellaneous health technicians .....	26.46	19.71	1,011	788	38.2	52,572	41,001	1,987
Occupational health and safety specialists and technicians .....	28.81	28.28	1,152	1,131	40.0	59,916	58,820	2,080
Occupational health and safety specialists .....	29.36	28.20	1,174	1,128	40.0	61,061	58,658	2,080
<b>Healthcare support occupations</b> .....	15.05	13.74	587	541	39.0	30,466	28,101	2,024
Nursing, psychiatric, and home health aides .....	12.73	12.61	495	483	38.9	25,735	25,116	2,022
Home health aides .....	12.04	11.60	438	413	36.4	22,759	21,476	1,890
Nursing aides, orderlies, and attendants .....	12.63	12.72	494	485	39.1	25,649	25,136	2,032
Psychiatric aides .....	16.12	15.51	645	620	40.0	33,528	32,261	2,080
Miscellaneous healthcare support occupations .....	16.26	15.88	633	621	39.0	32,893	32,275	2,023
Dental assistants .....	18.11	17.60	678	686	37.4	35,260	35,695	1,947
Medical assistants .....	15.17	14.50	597	566	39.4	30,997	29,168	2,043
Medical transcriptionists ...	19.67	19.83	787	793	40.0	40,905	41,244	2,080
Pharmacy aides .....	18.01	20.87	720	835	40.0	37,460	43,410	2,080
<b>Protective service occupations</b>	26.94	26.05	1,098	1,073	40.8	56,847	55,328	2,110
First-line supervisors/managers, law enforcement workers .....	45.73	47.13	1,830	1,890	40.0	95,141	98,270	2,080
First-line supervisors/managers of correctional officers	41.37	42.50	1,664	1,720	40.2	86,511	89,432	2,091

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Protective service occupations</b>								
–Continued								
First-line supervisors/managers of police and detectives	\$47.40	\$48.48	\$1,893	\$1,939	39.9	\$98,414	\$100,838	2,076
First-line supervisors/managers of fire fighting and prevention workers .....	36.94	36.76	1,738	1,796	47.0	90,357	93,387	2,446
Fire fighters .....	29.69	29.24	1,458	1,403	49.1	75,794	72,978	2,553
Bailiffs, correctional officers, and jailers .....	28.80	28.72	1,150	1,145	39.9	59,804	59,559	2,077
Correctional officers and jailers .....	28.79	28.59	1,150	1,125	39.9	59,776	58,481	2,077
Detectives and criminal investigators .....	37.45	38.37	1,498	1,535	40.0	73,431	79,805	1,961
Police officers .....	36.51	35.65	1,458	1,426	39.9	75,551	74,156	2,069
Police and sheriff's patrol officers .....	36.51	35.65	1,458	1,426	39.9	75,551	74,156	2,069
Security guards and gaming surveillance officers .....	13.39	11.81	528	470	39.4	27,271	24,440	2,036
Security guards .....	13.39	11.81	528	470	39.4	27,271	24,440	2,036
Miscellaneous protective service workers .....	20.91	21.36	837	855	40.0	43,500	44,435	2,080
Lifeguards, ski patrol, and other recreational protective service workers .....	18.87	17.62	755	705	40.0	39,240	36,645	2,080
<b>Food preparation and serving related occupations</b> .....	11.95	10.35	458	390	38.3	23,588	20,280	1,974
First-line supervisors/managers, food preparation and serving workers .....	18.53	18.64	736	720	39.7	37,063	37,061	2,001
Chefs and head cooks .....	21.55	20.69	870	828	40.4	44,368	43,035	2,059
First-line supervisors/managers of food preparation and serving workers .....	18.02	18.00	713	713	39.6	35,874	35,083	1,991
Cooks .....	12.58	12.06	485	461	38.6	25,107	23,982	1,996
Cooks, fast food .....	10.05	9.26	392	350	39.0	20,407	18,200	2,031

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Food preparation and serving related occupations</b>								
–Continued								
Cooks, institution and cafeteria .....	\$15.02	\$13.39	\$597	\$536	39.7	\$30,036	\$27,581	1,999
Cooks, restaurant .....	12.64	12.46	484	466	38.3	25,160	24,211	1,990
Cooks, short order .....	11.63	11.14	449	418	38.6	23,362	21,723	2,010
Food preparation workers .....	10.94	10.00	428	387	39.1	21,706	19,947	1,984
Food service, tipped .....	8.76	8.25	327	320	37.3	16,927	16,640	1,933
Bartenders .....	9.38	9.00	350	340	37.3	18,209	17,680	1,941
Waiters and waitresses .....	8.44	8.00	313	320	37.1	16,247	16,640	1,926
Dining room and cafeteria attendants and bartender helpers .....	9.00	8.40	340	325	37.8	17,508	16,894	1,945
Fast food and counter workers .....	10.71	9.49	416	360	38.9	21,385	18,720	1,997
Combined food preparation and serving workers, including fast food .....	10.69	9.47	418	360	39.1	21,536	18,720	2,014
Counter attendants, cafeteria, food concession, and coffee shop .....	10.80	9.49	408	356	37.8	20,665	18,507	1,914
Food servers, nonrestaurant ...	11.10	10.64	439	426	39.6	22,835	22,131	2,057
Dishwashers .....	10.51	9.50	399	361	38.0	20,770	18,772	1,977
Hosts and hostesses, restaurant, lounge, and coffee shop .....	11.18	10.56	366	332	32.7	19,020	17,266	1,702
<b>Building and grounds cleaning and maintenance occupations</b> .....	14.08	13.00	554	515	39.3	28,509	26,146	2,025
First-line supervisors/managers, building and grounds cleaning and maintenance workers .....	20.75	19.44	829	778	39.9	42,924	40,435	2,069
First-line supervisors/managers of housekeeping and janitorial workers .....	19.90	19.44	797	778	40.0	41,219	40,435	2,071

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Building and grounds cleaning and maintenance occupations –Continued</b>								
First-line supervisors/managers of landscaping, lawn service, and groundskeeping workers .....	\$23.60	\$23.00	\$935	\$920	39.6	\$48,608	\$47,840	2,060
Building cleaning workers .....	13.25	12.00	521	470	39.3	26,965	24,378	2,034
Janitors and cleaners, except maids and housekeeping cleaners .....	14.17	13.41	563	534	39.7	29,114	27,573	2,054
Maids and housekeeping cleaners .....	10.91	9.96	418	394	38.4	21,761	20,511	1,995
Grounds maintenance workers .....	14.83	14.00	581	543	39.2	29,137	28,038	1,964
Landscaping and groundskeeping workers .....	14.10	13.00	556	520	39.4	28,808	27,040	2,043
<b>Personal care and service occupations .....</b>	13.63	11.84	508	454	37.2	26,040	23,612	1,910
First-line supervisors/managers of gaming workers .....	17.05	12.09	682	484	40.0	35,469	25,151	2,080
Gaming supervisors .....	20.61	24.04	825	962	40.0	42,877	50,001	2,080
First-line supervisors/managers of personal service workers .....	16.84	17.31	676	692	40.1	35,140	36,001	2,087
Gaming services workers .....	9.80	8.12	375	325	38.3	19,509	16,888	1,991
Gaming dealers .....	8.48	8.00	319	320	37.6	16,596	16,640	1,957
Miscellaneous entertainment attendants and related workers .....	10.55	9.60	416	373	39.4	19,859	17,283	1,883
Amusement and recreation attendants .....	10.05	9.00	404	360	40.2	18,534	17,160	1,844
Baggage porters, bellhops, and concierges .....	11.04	10.00	438	400	39.6	22,754	20,800	2,061
Baggage porters and bellhops .....	9.99	8.67	400	347	40.0	20,781	18,034	2,080
Concierges .....	11.82	11.13	465	400	39.4	24,183	20,821	2,047
Transportation attendants .....	26.86	25.44	631	596	23.5	32,823	31,005	1,222

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Personal care and service occupations –Continued</b>								
Flight attendants .....	\$28.80	\$31.13	\$636	\$596	22.1	\$33,090	\$31,005	1,149
Child care workers .....	11.53	9.93	445	392	38.6	22,325	20,401	1,936
Personal and home care aides	11.88	11.90	461	440	38.8	23,972	22,880	2,018
Recreation and fitness workers .....	16.87	15.38	655	615	38.8	34,074	31,980	2,020
Fitness trainers and aerobics instructors .....	18.71	19.23	730	769	39.0	37,968	39,998	2,029
Recreation workers .....	14.19	12.51	547	500	38.6	28,462	26,021	2,005
<b>Sales and related occupations</b>	21.41	16.00	850	616	39.7	43,860	31,866	2,049
First-line supervisors/managers, sales workers .....	22.36	19.23	916	773	41.0	47,637	40,203	2,131
First-line supervisors/managers of retail sales workers ..	20.11	17.92	828	731	41.2	43,039	38,002	2,141
First-line supervisors/managers of non-retail sales workers .....	28.95	29.47	1,170	1,179	40.4	60,866	61,300	2,102
Retail sales workers .....	14.47	12.38	569	480	39.3	29,168	24,960	2,016
Cashiers, all workers .....	11.47	10.25	453	406	39.5	23,377	21,008	2,038
Cashiers .....	11.46	10.25	453	404	39.5	23,359	20,957	2,038
Counter and rental clerks and parts salespersons ..	17.47	16.44	696	658	39.8	36,180	34,197	2,071
Counter and rental clerks	17.68	13.99	707	560	40.0	36,779	29,095	2,080
Parts salespersons .....	17.40	16.45	692	658	39.8	35,987	34,210	2,068
Retail salespersons .....	16.08	13.50	628	526	39.1	31,975	27,040	1,988
Advertising sales agents .....	23.73	22.55	939	855	39.6	48,851	44,462	2,058
Insurance sales agents .....	42.67	25.29	1,705	947	40.0	88,658	49,232	2,078
Securities, commodities, and financial services sales agents .....	63.60	44.23	2,544	1,769	40.0	132,284	92,000	2,080
Travel agents .....	19.85	20.20	794	808	40.0	41,286	42,012	2,080
Sales representatives, wholesale and manufacturing .....	32.19	26.75	1,304	1,062	40.5	67,814	55,201	2,106

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Sales and related occupations</b>								
–Continued								
Sales representatives, wholesale and manufacturing, technical and scientific products .....	\$42.81	\$39.70	\$1,714	\$1,588	40.0	\$89,104	\$82,568	2,081
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	28.33	23.17	1,153	925	40.7	59,937	48,108	2,116
Models, demonstrators, and product promoters .....	20.85	16.50	829	640	39.8	43,131	33,280	2,068
Demonstrators and product promoters .....	20.85	16.50	829	640	39.8	43,131	33,280	2,068
Real estate brokers and sales agents .....	30.94	20.19	1,238	808	40.0	64,353	41,999	2,080
Real estate sales agents .....	30.94	20.19	1,238	808	40.0	64,353	41,999	2,080
Sales engineers .....	34.27	35.08	1,371	1,403	40.0	71,275	72,956	2,080
Miscellaneous sales and related workers .....	19.93	17.12	768	670	38.5	39,566	34,362	1,985
<b>Office and administrative support occupations</b> .....	18.29	17.30	726	686	39.7	37,630	35,568	2,057
First-line supervisors/managers of office and administrative support workers .....	24.92	25.00	998	987	40.1	51,853	51,000	2,081
Switchboard operators, including answering service .....	13.24	12.20	530	488	40.0	27,547	25,376	2,080
Financial clerks .....	18.21	17.79	725	706	39.8	37,655	36,700	2,067
Bill and account collectors .....	19.88	19.00	795	760	40.0	41,358	39,520	2,080
Billing and posting clerks and machine operators .....	17.64	17.00	701	669	39.7	36,454	34,798	2,066
Bookkeeping, accounting, and auditing clerks .....	19.00	18.85	758	751	39.9	39,423	39,075	2,075
Payroll and timekeeping clerks .....	18.85	19.52	747	761	39.6	38,226	38,584	2,028
Procurement clerks .....	16.19	17.05	618	581	38.2	32,149	30,200	1,986
Tellers .....	14.31	14.10	565	557	39.5	29,401	28,974	2,055
Brokerage clerks .....	20.03	19.23	801	769	40.0	41,654	40,000	2,080

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Court, municipal, and license clerks .....	\$19.32	\$19.09	\$773	\$764	40.0	\$40,179	\$39,709	2,080
Credit authorizers, checkers, and clerks .....	20.24	21.17	810	847	40.0	42,095	44,025	2,080
Customer service representatives .....	17.51	16.39	700	654	40.0	36,399	34,000	2,079
Eligibility interviewers, government programs .....	19.29	18.70	772	748	40.0	40,133	38,902	2,080
File clerks .....	16.82	16.63	661	665	39.3	34,392	34,580	2,045
Hotel, motel, and resort desk clerks .....	12.10	11.25	475	441	39.3	24,708	22,942	2,042
Interviewers, except eligibility and loan .....	16.59	16.00	652	643	39.3	33,918	33,423	2,044
Library assistants, clerical .....	18.57	20.21	–	–	–	–	–	–
Loan interviewers and clerks .....	16.17	15.86	643	635	39.8	33,460	32,995	2,070
New accounts clerks .....	18.77	17.31	751	692	40.0	39,034	36,005	2,080
Order clerks .....	16.49	16.50	657	660	39.8	33,531	33,696	2,034
Human resources assistants, except payroll and timekeeping .....	20.22	20.19	804	808	39.8	41,821	41,999	2,069
Receptionists and information clerks .....	14.69	14.00	581	560	39.5	30,122	29,120	2,050
Reservation and transportation ticket agents and travel clerks ...	17.36	18.27	694	731	40.0	36,112	38,002	2,080
Cargo and freight agents .....	29.20	36.56	1,167	1,463	40.0	60,659	76,051	2,077
Couriers and messengers .....	11.39	11.50	455	460	39.9	23,640	23,920	2,075
Dispatchers .....	19.81	20.21	793	790	40.0	40,976	40,615	2,069
Police, fire, and ambulance dispatchers .....	22.04	22.51	893	888	40.5	46,442	46,184	2,107
Dispatchers, except police, fire, and ambulance .....	18.80	20.00	749	781	39.8	38,586	40,159	2,052
Meter readers, utilities .....	23.85	22.57	954	903	40.0	49,601	46,946	2,080
Production, planning, and expediting clerks .....	20.91	20.00	836	800	40.0	43,483	41,600	2,080
Shipping, receiving, and traffic clerks .....	14.20	13.00	568	520	40.0	29,525	27,040	2,080
Stock clerks and order fillers .....	14.93	14.94	591	593	39.6	30,752	30,848	2,060

See footnotes at end of table.



**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Weighers, measurers, checkers, and samplers, recordkeeping .....	\$15.63	\$16.87	\$625	\$675	40.0	\$30,995	\$35,090	1,984
Secretaries and administrative assistants .....	22.57	21.84	891	870	39.5	46,034	44,990	2,039
Executive secretaries and administrative assistants .....	23.84	22.91	951	915	39.9	49,394	47,590	2,072
Legal secretaries .....	27.20	30.00	1,049	1,154	38.6	54,529	60,000	2,005
Medical secretaries .....	20.71	19.02	780	742	37.7	40,397	39,229	1,951
Secretaries, except legal, medical, and executive	18.71	18.75	745	739	39.8	37,945	37,898	2,028
Data entry and information processing workers .....	15.85	15.20	630	602	39.8	32,772	31,315	2,067
Data entry keyers .....	13.71	13.00	542	520	39.5	28,185	27,040	2,055
Word processors and typists .....	17.58	17.14	702	684	39.9	36,521	35,568	2,077
Insurance claims and policy processing clerks .....	19.24	18.67	758	726	39.4	39,398	37,740	2,047
Mail clerks and mail machine operators, except postal service .....	11.69	11.15	463	446	39.6	24,074	23,186	2,059
Office clerks, general .....	16.47	16.00	654	639	39.7	33,786	33,150	2,052
<b>Farming, fishing, and forestry occupations</b> .....	19.78	21.55	780	862	39.4	39,289	43,368	1,987
<b>Construction and extraction occupations</b> .....	24.03	23.00	951	919	39.6	48,748	46,561	2,028
First-line supervisors/managers of construction trades and extraction workers .....	34.95	34.47	1,394	1,379	39.9	71,172	67,600	2,036
Carpenters .....	24.76	25.00	986	967	39.8	50,170	50,284	2,027
Cement masons, concrete finishers, and terrazzo workers .....	25.27	25.00	906	880	35.8	45,810	39,000	1,813
Cement masons and concrete finishers .....	25.27	25.00	906	880	35.8	45,810	39,000	1,813
Construction laborers .....	19.01	18.00	742	665	39.0	37,313	34,580	1,963

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Construction and extraction occupations –Continued</b>								
Construction equipment operators .....	\$25.33	\$23.40	\$1,010	\$936	39.9	\$50,066	\$48,668	1,977
Paving, surfacing, and tamping equipment operators .....	21.97	23.40	870	936	39.6	41,417	48,668	1,886
Operating engineers and other construction equipment operators ....	27.12	27.12	1,085	1,085	40.0	55,015	52,395	2,029
Drywall installers, ceiling tile installers, and tapers .....	22.39	21.38	886	855	39.6	45,835	44,470	2,047
Drywall and ceiling tile installers .....	24.28	22.39	959	895	39.5	49,483	46,561	2,038
Tapers .....	20.07	17.50	797	700	39.7	41,329	36,400	2,059
Electricians .....	30.08	32.73	1,194	1,309	39.7	62,088	68,078	2,064
Painters and paperhangers ....	19.21	20.00	762	800	39.7	39,608	41,600	2,062
Painters, construction and maintenance .....	19.09	18.00	756	720	39.6	39,333	37,440	2,061
Pipelayers, plumbers, pipefitters, and steamfitters .....	29.27	29.92	1,171	1,197	40.0	60,888	62,234	2,080
Plumbers, pipefitters, and steamfitters .....	29.33	30.00	1,173	1,200	40.0	61,015	62,400	2,080
Plasterers and stucco masons	26.54	32.52	1,062	1,301	40.0	55,212	67,635	2,080
Roofers .....	19.27	20.00	769	776	39.9	39,315	40,348	2,040
Sheet metal workers .....	33.81	31.35	1,353	1,254	40.0	70,331	65,208	2,080
Structural iron and steel workers .....	28.68	31.83	1,147	1,273	40.0	59,047	65,000	2,059
Helpers, construction trades ..	15.84	14.00	625	560	39.5	32,454	29,120	2,049
Helpers--carpenters .....	15.00	15.00	600	600	40.0	31,038	31,200	2,070
Construction and building inspectors .....	28.54	31.31	1,141	1,252	40.0	59,355	65,123	2,080
Highway maintenance workers .....	20.25	22.18	810	887	40.0	39,331	41,694	1,942
Miscellaneous construction and related workers .....	15.79	12.00	632	480	40.0	32,223	24,960	2,040
<b>Installation, maintenance, and repair occupations .....</b>	<b>24.96</b>	<b>23.31</b>	<b>999</b>	<b>932</b>	<b>40.0</b>	<b>51,926</b>	<b>48,468</b>	<b>2,081</b>

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> –Continued								
First-line supervisors/managers of mechanics, installers, and repairers .....	\$33.95	\$31.30	\$1,366	\$1,252	40.2	\$71,031	\$65,104	2,092
Computer, automated teller, and office machine repairers .....	20.35	18.96	811	758	39.8	42,150	39,435	2,071
Radio and telecommunications equipment installers and repairers .....	28.14	29.90	1,123	1,196	39.9	58,381	62,192	2,075
Telecommunications equipment installers and repairers, except line installers .....	28.14	29.90	1,123	1,196	39.9	58,381	62,192	2,075
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers .....	26.96	27.00	1,087	1,066	40.3	56,470	55,249	2,095
Electrical and electronics repairers, commercial and industrial equipment .....	29.24	29.95	1,192	1,185	40.8	61,874	61,630	2,116
Electrical and electronics repairers, powerhouse, substation, and relay ....	38.15	38.21	1,526	1,528	40.0	79,362	79,477	2,080
Aircraft mechanics and service technicians .....	31.74	31.88	1,270	1,275	40.0	66,018	66,310	2,080
Automotive technicians and repairers .....	22.97	22.00	917	880	39.9	47,663	45,760	2,075
Automotive body and related repairers .....	24.38	24.00	975	960	40.0	50,707	49,920	2,080
Automotive service technicians and mechanics .....	22.85	21.15	911	846	39.9	47,389	43,988	2,074
Bus and truck mechanics and diesel engine specialists ...	24.95	25.11	995	1,004	39.9	51,755	52,229	2,074

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> –Continued								
Heavy vehicle and mobile equipment service technicians and mechanics .....	\$23.86	\$23.79	\$955	\$952	40.0	\$49,637	\$49,483	2,080
Mobile heavy equipment mechanics, except engines .....	24.21	23.79	968	952	40.0	50,347	49,483	2,080
Miscellaneous vehicle and mobile equipment mechanic, installers, and repairers .....	13.77	13.65	551	546	40.0	28,637	28,392	2,080
Tire repairers and changers	13.74	13.65	550	546	40.0	28,574	28,392	2,080
Heating, air conditioning, and refrigeration mechanics and installers .....	35.16	31.34	1,448	1,650	41.2	74,883	85,800	2,130
Industrial machinery installation, repair, and maintenance workers .....	22.83	22.73	909	909	39.8	47,293	47,278	2,071
Industrial machinery mechanics .....	27.14	25.28	1,084	1,011	40.0	56,380	52,582	2,078
Maintenance and repair workers, general .....	21.08	20.22	841	809	39.9	43,720	42,062	2,074
Maintenance workers, machinery .....	19.71	17.21	778	672	39.4	40,432	34,944	2,051
Line installers and repairers ...	28.95	30.71	1,158	1,229	40.0	60,223	63,883	2,080
Electrical power-line installers and repairers	35.29	35.08	1,412	1,403	40.0	73,404	72,966	2,080
Telecommunications line installers and repairers	27.61	29.90	1,105	1,196	40.0	57,439	62,192	2,080
Miscellaneous installation, maintenance, and repair workers .....	17.89	16.00	716	640	40.0	37,068	33,280	2,072
Helpers--installation, maintenance, and repair workers .....	12.01	12.00	480	480	40.0	24,804	24,648	2,065
<b>Production occupations</b> .....	16.80	14.72	666	582	39.7	34,430	30,160	2,049

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
First-line supervisors/managers of production and operating workers .....	\$27.07	\$25.27	\$1,093	\$1,005	40.4	\$56,839	\$52,248	2,100
Electrical, electronics, and electromechanical assemblers .....	13.41	12.48	533	499	39.7	27,695	25,950	2,065
Electrical and electronic equipment assemblers ..	12.50	12.48	494	499	39.5	25,693	25,950	2,056
Electromechanical equipment assemblers ..	14.42	15.57	577	623	40.0	30,002	32,388	2,080
Miscellaneous assemblers and fabricators .....	14.30	13.00	563	515	39.4	29,295	26,803	2,049
Team assemblers .....	10.64	9.39	426	376	40.0	22,137	19,540	2,080
Bakers .....	12.14	12.00	483	480	39.8	25,140	24,960	2,071
Butchers and other meat, poultry, and fish processing workers .....	17.34	18.98	686	759	39.6	35,672	39,476	2,057
Butchers and meat cutters ..	17.85	20.00	705	790	39.5	36,645	41,080	2,053
Miscellaneous food processing workers .....	12.58	11.25	503	450	40.0	26,155	23,387	2,078
Food batchmakers .....	13.40	13.00	535	520	39.9	27,822	27,040	2,077
Food cooking machine operators and tenders ...	9.63	9.40	385	376	40.0	20,021	19,552	2,080
Computer control programmers and operators .....	20.65	19.35	817	774	39.6	42,487	40,248	2,058
Computer-controlled machine tool operators, metal and plastic .....	20.06	19.00	792	750	39.5	41,197	39,000	2,053
Forming machine setters, operators, and tenders, metal and plastic .....	18.16	18.15	727	726	40.0	37,782	37,752	2,080
Machine tool cutting setters, operators, and tenders, metal and plastic .....	15.04	13.71	602	548	40.0	31,292	28,517	2,080
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic .....	17.50	17.18	700	687	40.0	36,403	35,734	2,080

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders, metal and plastic .....	\$12.05	\$10.77	\$482	\$431	40.0	\$25,055	\$22,410	2,080
Lathe and turning machine tool setters, operators, and tenders, metal and plastic .....	13.62	11.47	545	459	40.0	28,329	23,858	2,080
Machinists .....	24.88	24.96	980	970	39.4	50,947	50,440	2,047
Molders and molding machine setters, operators, and tenders, metal and plastic .....	16.30	16.08	652	643	40.0	33,911	33,446	2,080
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic .....	16.14	14.77	646	591	40.0	33,581	30,726	2,080
Multiple machine tool setters, operators, and tenders, metal and plastic .....	13.41	12.94	537	518	40.0	27,901	26,915	2,080
Tool and die makers .....	23.83	22.70	953	908	40.0	49,567	47,216	2,080
Welding, soldering, and brazing workers .....	20.42	19.77	817	791	40.0	42,483	41,122	2,080
Welders, cutters, solderers, and brazers .....	20.88	20.34	835	814	40.0	43,424	42,307	2,080
Welding, soldering, and brazing machine setters, operators, and tenders .....	18.24	16.70	729	668	40.0	37,930	34,736	2,080
Miscellaneous metalworkers and plastic workers .....	15.66	13.24	627	530	40.0	32,579	27,539	2,080
Bookbinders and bindery workers .....	16.26	15.76	613	591	37.7	31,851	30,732	1,959
Bindery workers .....	16.26	15.76	613	591	37.7	31,851	30,732	1,959
Printers .....	19.53	18.00	781	720	40.0	40,579	37,440	2,078
Job printers .....	17.62	18.50	705	740	40.0	36,651	38,480	2,080
Prepress technicians and workers .....	26.45	27.62	1,058	1,105	40.0	55,008	57,441	2,080
Printing machine operators	17.58	16.86	702	674	40.0	36,510	35,065	2,077

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Laundry and dry-cleaning workers .....	\$11.63	\$10.25	\$459	\$390	39.5	\$23,875	\$20,255	2,053
Sewing machine operators .....	8.94	8.00	353	320	39.5	18,373	16,640	2,055
Textile machine setters, operators, and tenders .....	9.85	9.00	394	360	40.0	20,483	18,720	2,080
Miscellaneous textile, apparel, and furnishings workers .....	13.99	10.00	559	400	40.0	29,093	20,800	2,080
Upholsterers .....	13.97	10.00	559	400	40.0	29,067	20,800	2,080
Cabinetmakers and bench carpenters .....	14.32	14.00	573	560	40.0	29,775	29,120	2,080
Woodworking machine setters, operators, and tenders .....	12.95	12.50	512	500	39.5	26,560	25,920	2,051
Sawing machine setters, operators, and tenders, wood .....	13.60	13.00	534	512	39.2	27,656	26,000	2,033
Woodworking machine setters, operators, and tenders, except sawing .....	11.87	11.65	475	466	40.0	24,689	24,232	2,080
Stationary engineers and boiler operators .....	35.55	35.57	1,385	1,423	38.9	71,058	71,787	1,999
Water and liquid waste treatment plant and system operators .....	22.07	20.42	883	817	40.0	45,913	42,474	2,080
Miscellaneous plant and system operators .....	29.36	31.30	994	776	33.8	48,742	39,062	1,660
Petroleum pump system operators, refinery operators, and gaugers .....	32.27	32.56	1,278	1,302	39.6	66,455	67,725	2,059
Chemical processing machine setters, operators, and tenders .....	17.77	17.50	671	613	37.7	34,879	31,850	1,963
Separating, filtering, clarifying, precipitating, and still machine setters, operators, and tenders ..	18.07	17.50	688	613	38.1	35,784	31,850	1,980
Crushing, grinding, polishing, mixing, and blending workers .....	12.12	11.50	485	460	40.0	25,168	23,920	2,077

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Mixing and blending machine setters, operators, and tenders ..	\$11.67	\$10.00	\$467	\$400	40.0	\$24,274	\$20,800	2,080
Cutting workers .....	14.05	14.68	536	451	38.1	26,475	23,400	1,884
Cutting and slicing machine setters, operators, and tenders ..	14.19	14.68	540	450	38.0	27,330	23,400	1,926
Extruding, forming, pressing, and compacting machine setters, operators, and tenders .....	15.88	14.88	635	595	40.0	33,035	30,959	2,080
Inspectors, testers, sorters, samplers, and weighers ....	17.04	14.99	681	600	40.0	34,728	30,699	2,038
Packaging and filling machine operators and tenders .....	14.20	12.50	563	500	39.6	28,893	26,000	2,034
Painting workers .....	14.62	12.00	554	480	37.9	28,795	24,960	1,970
Coating, painting, and spraying machine setters, operators, and tenders .....	12.86	10.50	483	380	37.6	25,134	19,760	1,955
Photographic process workers and processing machine operators .....	18.19	17.45	718	715	39.5	37,324	37,170	2,052
Semiconductor processors .....	17.71	17.54	708	702	40.0	36,831	36,483	2,080
Miscellaneous production workers .....	14.33	12.75	569	505	39.7	28,785	24,960	2,009
Helpers--production workers .....	10.92	10.00	437	400	40.0	20,633	20,800	1,889
<b>Transportation and material moving occupations</b> .....	17.09	15.25	676	600	39.5	34,688	30,888	2,030
First-line supervisors/managers of helpers, laborers, and material movers, hand .....	23.09	23.08	924	923	40.0	48,028	48,000	2,080
First-line supervisors/managers of transportation and material-moving machine and vehicle operators .....	27.61	27.77	1,104	1,111	40.0	57,402	57,770	2,079

See footnotes at end of table.



**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b>								
–Continued								
Aircraft pilots and flight engineers .....	\$98.61	\$111.53	\$2,130	\$2,085	21.6	\$110,740	\$108,397	1,123
Airline pilots, copilots, and flight engineers .....	99.74	111.53	2,141	2,085	21.5	111,312	108,397	1,116
Bus drivers .....	19.80	18.50	767	740	38.7	36,606	34,632	1,849
Bus drivers, transit and intercity .....	20.55	18.70	809	740	39.3	41,754	38,480	2,031
Bus drivers, school .....	17.66	18.47	656	696	37.2	26,063	26,179	1,476
Driver/sales workers and truck drivers .....	19.03	18.65	770	744	40.5	39,907	38,605	2,097
Driver/sales workers .....	16.63	15.20	723	731	43.5	37,617	38,012	2,262
Truck drivers, heavy and tractor-trailer .....	20.48	20.56	829	832	40.5	42,969	42,702	2,098
Truck drivers, light or delivery services .....	17.20	15.72	687	629	39.9	35,575	32,240	2,068
Taxi drivers and chauffeurs ...	11.49	8.75	444	350	38.7	23,099	18,200	2,011
Locomotive engineers and operators .....	32.79	29.00	1,311	1,160	40.0	68,197	60,320	2,080
Parking lot attendants .....	9.57	9.45	383	378	40.0	19,903	19,656	2,080
Service station attendants .....	14.88	9.50	576	380	38.7	29,942	19,760	2,012
Crane and tower operators .....	35.13	37.48	1,393	1,499	39.7	72,437	77,958	2,062
Dredge, excavating, and loading machine operators	22.27	21.00	891	840	40.0	46,314	43,680	2,080
Excavating and loading machine and dragline operators .....	21.96	20.45	878	818	40.0	45,673	42,536	2,080
Industrial truck and tractor operators .....	15.59	14.70	622	588	39.9	31,880	30,572	2,045
Laborers and material movers, hand .....	12.64	11.61	498	460	39.4	25,458	23,712	2,014
Cleaners of vehicles and equipment .....	12.32	11.50	474	457	38.5	24,499	23,787	1,988
Laborers and freight, stock, and material movers, hand .....	13.30	12.54	527	500	39.6	27,113	25,584	2,039

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b> –Continued								
Machine feeders and offbearers .....	\$10.90	\$9.00	\$434	\$360	39.8	\$22,561	\$18,720	2,070
Packers and packagers, hand .....	10.91	9.16	430	366	39.4	21,241	18,720	1,947

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>2</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>4</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to

employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>5</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$24.28	\$19.23	\$963	\$760	39.7	\$49,741	\$39,250	2,048
<b>Management occupations</b> .....	47.11	42.88	1,910	1,731	40.6	98,989	89,993	2,101
Chief executives .....	103.65	76.86	4,391	3,074	42.4	228,341	159,860	2,203
General and operations managers .....	48.19	36.81	1,953	1,595	40.5	101,563	82,917	2,108
Advertising and promotions managers .....	34.39	30.53	1,441	1,262	41.9	74,932	65,618	2,179
Marketing and sales managers .....	49.92	48.30	2,042	1,923	40.9	106,164	100,000	2,127
Marketing managers .....	51.44	49.40	2,077	1,976	40.4	107,982	102,760	2,099
Sales managers .....	48.42	41.72	2,006	1,640	41.4	104,316	85,280	2,155
Public relations managers .....	51.88	48.81	2,045	1,830	39.4	106,339	95,181	2,050
Administrative services managers .....	38.27	35.47	1,542	1,433	40.3	80,069	74,506	2,092
Computer and information systems managers .....	54.97	55.46	2,296	2,218	41.8	119,412	115,355	2,172
Financial managers .....	48.58	42.18	1,968	1,722	40.5	102,336	89,536	2,107
Human resources managers .....	48.98	50.88	1,946	2,035	39.7	101,209	105,822	2,066
Industrial production managers .....	49.00	44.42	1,965	1,777	40.1	102,171	92,400	2,085
Purchasing managers .....	50.46	51.36	2,077	2,054	41.2	108,005	106,831	2,140
Transportation, storage, and distribution managers .....	40.67	33.67	1,629	1,347	40.1	84,721	70,034	2,083
Construction managers .....	45.26	48.07	1,844	1,964	40.7	95,884	102,153	2,119
Education administrators .....	28.02	26.44	1,121	1,079	40.0	54,111	54,999	1,931
Education administrators, preschool and child care center/program .....	20.68	19.62	844	847	40.8	40,923	43,260	1,979
Education administrators, elementary and secondary school .....	40.99	35.00	1,640	1,400	40.0	84,991	72,800	2,073
Education administrators, postsecondary .....	34.98	29.42	1,393	1,177	39.8	71,305	61,202	2,039
Engineering managers .....	62.34	63.00	2,503	2,517	40.1	130,151	130,890	2,088
Food service managers .....	27.89	28.85	1,232	1,190	44.2	64,074	61,880	2,297
Lodging managers .....	42.90	31.25	1,775	1,250	41.4	92,314	65,000	2,152
Medical and health services managers .....	47.92	45.14	1,916	1,806	40.0	99,613	93,891	2,079
Property, real estate, and community association managers .....	30.51	32.68	1,234	1,307	40.4	64,144	67,974	2,102
Social and community service managers .....	27.26	26.44	1,078	1,058	39.5	55,922	54,999	2,052

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Business and financial operations occupations .....</b>	\$33.43	\$31.15	\$1,349	\$1,269	40.3	\$70,129	\$66,000	2,098
Buyers and purchasing agents Wholesale and retail buyers, except farm products .....	34.26	30.87	1,412	1,235	41.2	73,439	64,210	2,143
Purchasing agents, except wholesale, retail, and farm products .....	30.95	26.34	1,241	1,054	40.1	64,523	54,787	2,085
Claims adjusters, appraisers, examiners, and investigators .....	36.73	33.07	1,548	1,323	42.2	80,520	68,779	2,192
Claims adjusters, examiners, and investigators .....	27.14	24.44	1,068	969	39.4	55,558	50,400	2,047
Compliance officers, except agriculture, construction, health and safety, and transportation .....	28.29	27.47	1,115	1,064	39.4	57,973	55,350	2,049
Cost estimators .....	36.81	29.92	1,489	1,197	40.4	77,419	62,234	2,103
Human resources, training, and labor relations specialists .....	34.12	30.29	1,365	1,200	40.0	70,955	62,400	2,079
Employment, recruitment, and placement specialists .....	32.80	31.90	1,314	1,276	40.1	68,352	66,350	2,084
Compensation, benefits, and job analysis specialists .....	27.74	24.00	1,110	960	40.0	57,706	49,920	2,080
Training and development specialists .....	31.18	28.70	1,253	1,148	40.2	65,145	59,696	2,089
Logisticians .....	35.44	41.14	1,417	1,646	40.0	73,707	85,571	2,080
Management analysts .....	34.76	29.47	1,391	1,179	40.0	72,309	61,300	2,080
Meeting and convention planners .....	38.91	36.11	1,565	1,447	40.2	81,378	75,261	2,092
Accountants and auditors .....	29.75	25.73	1,178	981	39.6	61,240	51,002	2,059
Credit analysts .....	32.26	28.85	1,301	1,154	40.3	67,643	60,002	2,097
Financial analysts and advisors .....	34.11	34.62	1,364	1,385	40.0	70,949	72,010	2,080
Financial analysts .....	34.47	33.57	1,379	1,343	40.0	71,693	69,826	2,080
Personal financial advisors	37.30	35.17	1,496	1,428	40.1	77,776	74,256	2,085
Insurance underwriters .....	25.14	20.45	1,005	818	40.0	52,283	42,536	2,080
Loan counselors and officers	33.48	29.47	1,328	1,179	39.6	69,031	61,298	2,062
	25.69	25.25	1,028	1,010	40.0	53,446	52,520	2,080

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Business and financial operations occupations</b> –Continued								
Loan officers .....	\$25.80	\$26.85	\$1,032	\$1,074	40.0	\$53,665	\$55,856	2,080
<b>Computer and mathematical science occupations</b> .....	39.64	38.52	1,612	1,613	40.7	83,827	83,866	2,115
Computer programmers .....	44.27	41.20	1,755	1,638	39.7	91,275	85,197	2,062
Computer software engineers	47.91	47.46	1,991	1,981	41.6	103,552	103,002	2,161
Computer software engineers, applications	45.58	43.27	1,926	1,915	42.3	100,171	99,573	2,198
Computer software engineers, systems software .....	50.48	50.02	2,060	2,030	40.8	107,142	105,553	2,123
Computer support specialists	28.33	24.62	1,148	985	40.5	59,652	51,203	2,105
Computer systems analysts ....	39.53	39.10	1,604	1,602	40.6	83,395	83,300	2,110
Database administrators .....	41.00	39.81	1,638	1,493	39.9	85,162	77,628	2,077
Network and computer systems administrators ....	33.78	32.50	1,337	1,269	39.6	69,542	66,000	2,059
Network systems and data communications analysts	35.77	33.99	1,408	1,275	39.4	73,230	66,286	2,047
Operations research analysts	36.51	40.87	1,460	1,635	40.0	75,940	84,999	2,080
<b>Architecture and engineering occupations</b> .....	42.76	40.87	1,730	1,648	40.4	89,705	85,673	2,098
Architects, except naval .....	33.28	30.97	1,361	1,267	40.9	70,750	65,890	2,126
Architects, except landscape and naval ....	33.61	31.68	1,376	1,271	40.9	71,541	66,100	2,129
Engineers .....	48.43	46.85	1,967	1,886	40.6	102,251	98,082	2,111
Aerospace engineers .....	55.15	54.00	2,206	2,160	40.0	114,715	112,320	2,080
Civil engineers .....	42.22	42.14	1,690	1,686	40.0	87,865	87,651	2,081
Computer hardware engineers .....	50.37	50.19	2,168	2,008	43.1	112,754	104,393	2,239
Electrical and electronics engineers .....	49.64	45.67	2,042	1,923	41.1	106,180	100,000	2,139
Electrical engineers .....	50.26	47.66	2,035	1,907	40.5	105,812	99,139	2,105
Electronics engineers, except computer .....	49.45	44.89	2,044	1,935	41.3	106,295	100,630	2,150
Environmental engineers ...	40.20	37.86	1,669	1,602	41.5	86,795	83,279	2,159
Industrial engineers, including health and safety .....	40.51	37.09	1,634	1,505	40.3	84,962	78,279	2,097
Industrial engineers .....	41.97	39.38	1,697	1,612	40.4	88,251	83,830	2,103

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Architecture and engineering occupations –Continued</b>								
Mechanical engineers .....	\$52.69	\$51.63	\$2,151	\$2,049	40.8	\$111,844	\$106,536	2,123
Nuclear engineers .....	47.88	44.16	1,915	1,766	40.0	99,600	91,853	2,080
Petroleum engineers .....	50.75	52.32	2,030	2,093	40.0	100,204	98,012	1,974
Drafters .....	28.61	22.34	1,144	894	40.0	59,499	46,473	2,080
Architectural and civil drafters .....	24.08	21.64	963	865	40.0	50,091	45,001	2,080
Engineering technicians, except drafters .....	29.52	27.89	1,181	1,116	40.0	60,281	57,493	2,042
Aerospace engineering and operations technicians	30.92	30.41	1,237	1,216	40.0	64,313	63,253	2,080
Electrical and electronic engineering technicians	27.94	27.12	1,118	1,085	40.0	58,111	56,410	2,080
Surveying and mapping technicians .....	30.81	35.00	1,232	1,400	40.0	64,083	72,800	2,080
<b>Life, physical, and social science occupations .....</b>	33.98	29.60	1,382	1,212	40.7	71,865	62,999	2,115
Life scientists .....	35.66	33.04	1,424	1,321	39.9	74,064	68,717	2,077
Biological scientists .....	34.40	36.54	1,373	1,462	39.9	71,402	76,001	2,076
Biochemists and biophysicists .....	36.31	37.10	1,442	1,484	39.7	74,977	77,160	2,065
Physical scientists .....	32.67	32.21	1,370	1,346	41.9	71,241	70,000	2,181
Chemists and materials scientists .....	29.48	26.00	1,188	1,054	40.3	61,766	54,784	2,095
Chemists .....	29.48	26.00	1,188	1,054	40.3	61,766	54,784	2,095
Environmental scientists and geoscientists .....	30.29	31.94	1,311	1,357	43.3	68,149	70,576	2,250
Geoscientists, except hydrologists and geographers .....	28.98	28.85	1,312	1,154	45.3	68,229	60,008	2,354
Market and survey researchers .....	50.77	54.34	2,146	2,347	42.3	111,614	122,052	2,199
Market research analysts ...	50.77	54.34	2,146	2,347	42.3	111,614	122,052	2,199
Biological technicians .....	25.24	23.08	1,006	922	39.8	52,289	47,965	2,071
Miscellaneous life, physical, and social science technicians .....	26.49	23.21	1,060	928	40.0	55,095	48,266	2,080
<b>Community and social services occupations .....</b>	20.55	18.59	806	723	39.2	41,507	37,246	2,020
Counselors .....	18.66	17.68	725	697	38.8	37,489	36,241	2,010

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Community and social services occupations</b> –Continued								
Mental health counselors ...	\$20.57	\$20.20	\$807	\$779	39.3	\$41,977	\$40,524	2,041
Social workers .....	26.22	23.44	1,050	951	40.1	54,317	48,755	2,072
Child, family, and school social workers .....	20.94	20.97	838	839	40.0	42,751	42,328	2,041
Medical and public health social workers .....	29.67	28.16	1,183	1,126	39.9	61,527	58,573	2,074
Mental health and substance abuse social workers .....	29.24	20.66	1,179	854	40.3	61,326	44,400	2,098
Miscellaneous community and social service specialists .....	16.68	15.04	655	602	39.2	33,380	30,809	2,001
Social and human service assistants .....	14.48	14.48	564	558	39.0	28,557	26,998	1,972
<b>Legal occupations</b> .....	54.15	39.96	2,174	1,538	40.1	113,038	80,001	2,088
Lawyers .....	76.45	62.50	3,095	2,690	40.5	160,945	139,885	2,105
Paralegals and legal assistants	29.40	30.25	1,167	1,171	39.7	60,699	60,897	2,064
Miscellaneous legal support workers .....	29.64	29.44	1,186	1,178	40.0	61,652	61,237	2,080
<b>Education, training, and library occupations</b> .....	29.22	23.22	1,142	918	39.1	51,529	42,000	1,763
Postsecondary teachers .....	47.99	38.04	1,882	1,529	39.2	87,435	72,238	1,822
Social sciences teachers, postsecondary .....	53.86	47.16	2,109	1,887	39.2	80,751	69,130	1,499
Health teachers, postsecondary .....	49.86	34.73	1,994	1,389	40.0	103,114	72,238	2,068
Health specialties teachers, postsecondary .....	54.51	45.14	2,180	1,805	40.0	112,533	93,885	2,064
Arts, communications, and humanities teachers, postsecondary .....	34.86	30.77	1,270	1,077	36.4	50,909	42,000	1,461
Miscellaneous postsecondary teachers	38.69	30.58	1,531	1,223	39.6	77,539	63,615	2,004
Primary, secondary, and special education school teachers .....	21.39	15.25	835	580	39.0	36,507	29,453	1,706

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Education, training, and library occupations</b>								
–Continued								
Preschool and kindergarten teachers .....	\$13.56	\$13.75	\$531	\$516	39.2	\$25,406	\$22,880	1,873
Preschool teachers, except special education .....	12.78	13.41	500	503	39.1	24,220	22,880	1,895
Elementary and middle school teachers .....	29.86	27.19	1,140	1,035	38.2	43,042	41,721	1,442
Elementary school teachers, except special education .....	29.90	28.96	1,139	1,088	38.1	43,458	43,507	1,453
Middle school teachers, except special and vocational education .....	29.76	26.09	1,142	978	38.4	42,220	35,222	1,419
Secondary school teachers .....	39.44	39.12	1,571	1,538	39.8	62,552	61,625	1,586
Secondary school teachers, except special and vocational education .....	39.44	39.12	1,571	1,538	39.8	62,552	61,625	1,586
Librarians .....	42.03	42.66	1,643	1,600	39.1	80,398	83,185	1,913
Teacher assistants .....	11.53	11.00	445	422	38.6	21,382	20,800	1,855
<b>Arts, design, entertainment, sports, and media occupations</b> .....								
Artists and related workers .....	39.10	28.34	1,553	1,134	39.7	80,755	58,956	2,065
Designers .....	26.45	24.08	1,047	963	39.6	54,443	50,086	2,058
Graphic designers .....	26.76	24.13	1,067	965	39.9	55,470	50,182	2,073
Interior designers .....	29.75	29.68	1,137	1,187	38.2	59,120	61,726	1,987
Actors, producers, and directors .....	42.53	41.22	1,701	1,649	40.0	88,472	85,744	2,080
Producers and directors .....	42.53	41.22	1,701	1,649	40.0	88,472	85,744	2,080
News analysts, reporters and correspondents .....	22.52	24.76	896	990	39.8	46,611	51,503	2,069
Reporters and correspondents .....	22.52	24.76	896	990	39.8	46,611	51,503	2,069
Public relations specialists .....	24.86	23.08	982	923	39.5	51,054	48,000	2,054
Writers and editors .....	32.27	28.79	1,241	1,142	38.5	64,557	59,399	2,000
Technical writers .....	36.88	41.06	1,439	1,437	39.0	74,852	74,722	2,030

See footnotes at end of table.



Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Arts, design, entertainment, sports, and media occupations –Continued</b>								
Broadcast and sound engineering technicians and radio operators .....	\$32.78	\$35.00	\$1,366	\$1,431	41.7	\$71,009	\$74,402	2,166
<b>Healthcare practitioner and technical occupations .....</b>	36.56	32.36	1,427	1,248	39.0	74,189	64,896	2,029
Dietitians and nutritionists .....	28.23	30.74	1,106	1,148	39.2	57,510	59,694	2,037
Pharmacists .....	56.14	55.79	2,228	2,232	39.7	115,861	116,043	2,064
Physician assistants .....	50.39	52.53	1,976	2,000	39.2	102,728	104,000	2,039
Registered nurses .....	40.21	39.61	1,540	1,527	38.3	80,094	79,392	1,992
Therapists .....	40.28	38.50	1,595	1,528	39.6	82,852	79,373	2,057
Occupational therapists .....	40.67	37.14	1,627	1,486	40.0	84,591	77,251	2,080
Physical therapists .....	42.81	40.00	1,708	1,600	39.9	88,793	83,200	2,074
Respiratory therapists .....	31.68	30.40	1,213	1,144	38.3	63,081	59,467	1,991
Clinical laboratory technologists and technicians .....	24.41	23.05	973	936	39.9	50,601	48,672	2,073
Medical and clinical laboratory technologists .....	31.84	31.38	1,267	1,254	39.8	65,884	65,229	2,069
Medical and clinical laboratory technicians .....	19.83	18.41	791	736	39.9	41,134	38,293	2,075
Dental hygienists .....	44.72	43.52	1,539	1,520	34.4	80,046	79,040	1,790
Diagnostic related technologists and technicians .....	29.85	30.31	1,185	1,212	39.7	61,640	63,045	2,065
Cardiovascular technologists and technicians .....	37.79	37.31	1,512	1,492	40.0	78,612	77,605	2,080
Radiologic technologists and technicians .....	27.77	27.96	1,102	1,104	39.7	57,325	57,387	2,064
Emergency medical technicians and paramedics .....	13.25	12.35	537	500	40.5	27,923	26,000	2,107
Health diagnosing and treating practitioner support technicians .....	19.88	19.00	773	760	38.9	40,182	39,499	2,021
Pharmacy technicians .....	17.86	17.33	695	693	38.9	36,124	36,044	2,022
Surgical technologists .....	22.41	22.00	884	870	39.4	45,968	45,246	2,051
Licensed practical and licensed vocational nurses .....	22.89	22.55	893	880	39.0	46,439	45,760	2,028

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare practitioner and technical occupations</b> –Continued								
Medical records and health information technicians ...	\$15.67	\$16.00	\$627	\$640	40.0	\$32,603	\$33,280	2,080
Opticians, dispensing .....	17.29	17.50	692	700	40.0	35,958	36,400	2,080
Miscellaneous health technologists and technicians .....	26.46	19.71	1,011	788	38.2	52,572	41,001	1,987
Occupational health and safety specialists and technicians .....	23.86	21.97	954	879	40.0	49,623	45,689	2,080
<b>Healthcare support occupations</b> .....	14.83	13.58	577	536	38.9	29,984	27,802	2,021
Nursing, psychiatric, and home health aides .....	12.42	12.30	482	469	38.8	25,089	24,373	2,020
Home health aides .....	11.72	11.60	424	406	36.2	22,047	21,112	1,880
Nursing aides, orderlies, and attendants .....	12.45	12.49	486	474	39.1	25,296	24,654	2,032
Psychiatric aides .....	13.43	13.75	537	550	40.0	27,925	28,600	2,080
Miscellaneous healthcare support occupations .....	16.00	15.50	622	613	38.9	32,312	31,864	2,019
Dental assistants .....	18.22	17.92	678	686	37.2	35,276	35,695	1,936
Medical assistants .....	15.08	14.02	593	560	39.3	30,793	29,120	2,042
Pharmacy aides .....	18.01	20.87	720	835	40.0	37,460	43,410	2,080
<b>Protective service occupations</b>	13.25	11.64	525	464	39.6	27,289	24,149	2,059
Security guards and gaming surveillance officers .....	12.25	11.36	484	450	39.5	25,193	23,400	2,056
Security guards .....	12.25	11.36	484	450	39.5	25,193	23,400	2,056
Miscellaneous protective service workers .....	14.41	12.75	576	510	40.0	29,975	26,520	2,080
<b>Food preparation and serving related occupations</b> .....	11.71	10.00	449	380	38.4	23,316	19,760	1,992
First-line supervisors/managers, food preparation and serving workers .....	18.17	18.00	736	720	40.5	37,784	37,440	2,079
Chefs and head cooks .....	21.55	20.69	870	828	40.4	44,368	43,035	2,059

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Food preparation and serving related occupations</b>								
–Continued								
First-line								
supervisors/managers of food preparation and serving workers .....	\$17.50	\$17.82	\$709	\$713	40.5	\$36,472	\$36,001	2,084
Cooks .....	12.47	12.00	481	460	38.5	24,981	23,920	2,004
Cooks, fast food .....	10.05	9.26	392	350	39.0	20,407	18,200	2,031
Cooks, institution and cafeteria .....	14.78	13.26	587	530	39.8	30,454	27,581	2,061
Cooks, restaurant .....	12.67	12.46	485	470	38.3	25,198	24,440	1,989
Cooks, short order .....	11.63	11.14	449	418	38.6	23,362	21,723	2,010
Food preparation workers .....	10.53	9.50	414	380	39.4	21,552	19,760	2,047
Food service, tipped .....	8.76	8.25	326	320	37.2	16,925	16,640	1,933
Bartenders .....	9.41	9.00	350	340	37.2	18,191	17,680	1,933
Waiters and waitresses .....	8.44	8.00	313	320	37.1	16,238	16,640	1,924
Dining room and cafeteria attendants and bartender helpers .....	9.01	8.40	340	325	37.7	17,658	16,894	1,961
Fast food and counter workers .....	10.30	9.25	401	360	38.9	20,829	18,720	2,022
Combined food preparation and serving workers, including fast food .....	10.28	9.18	402	360	39.1	20,902	18,720	2,034
Counter attendants, cafeteria, food concession, and coffee shop .....	10.41	9.49	394	356	37.8	20,479	18,507	1,967
Food servers, nonrestaurant ...	11.10	10.64	439	426	39.6	22,835	22,131	2,057
Dishwashers .....	10.53	9.50	399	350	37.9	20,741	18,200	1,969
Hosts and hostesses, restaurant, lounge, and coffee shop .....	11.18	10.56	366	332	32.7	19,020	17,266	1,702
<b>Building and grounds cleaning and maintenance occupations</b> .....	12.80	11.72	501	460	39.2	26,020	23,920	2,033
First-line								
supervisors/managers, building and grounds cleaning and maintenance workers .....	18.85	17.11	752	669	39.9	39,109	34,800	2,075

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Building and grounds cleaning and maintenance occupations –Continued</b>								
First-line supervisors/managers of housekeeping and janitorial workers .....	\$18.17	\$15.33	\$728	\$613	40.1	\$37,847	\$31,886	2,083
Building cleaning workers .....	12.12	11.00	474	439	39.1	24,611	22,687	2,031
Janitors and cleaners, except maids and housekeeping cleaners	12.78	11.55	506	460	39.6	26,290	23,920	2,058
Maids and housekeeping cleaners .....	10.90	9.93	418	394	38.3	21,721	20,511	1,994
Grounds maintenance workers .....	13.42	13.00	522	481	38.9	27,120	25,029	2,021
Landscaping and groundskeeping workers .....	13.02	12.25	513	480	39.4	26,605	24,960	2,044
<b>Personal care and service occupations .....</b>	13.19	11.35	488	437	37.0	25,078	22,464	1,901
First-line supervisors/managers of personal service workers	15.20	15.87	611	635	40.2	31,774	32,999	2,091
Gaming services workers .....	9.84	8.12	373	325	37.9	19,392	16,888	1,970
Miscellaneous entertainment attendants and related workers .....	10.55	9.60	416	373	39.4	19,859	17,283	1,883
Amusement and recreation attendants .....	10.05	9.00	404	360	40.2	18,534	17,160	1,844
Baggage porters, bellhops, and concierges .....	11.04	10.00	438	400	39.6	22,754	20,800	2,061
Baggage porters and bellhops .....	9.99	8.67	400	347	40.0	20,781	18,034	2,080
Concierges .....	11.82	11.13	465	400	39.4	24,183	20,821	2,047
Transportation attendants .....	26.86	25.44	631	596	23.5	32,823	31,005	1,222
Flight attendants .....	28.80	31.13	636	596	22.1	33,090	31,005	1,149
Child care workers .....	10.61	9.81	417	392	39.3	21,402	20,401	2,017
Personal and home care aides	11.52	11.50	446	432	38.7	23,182	22,464	2,012
Recreation and fitness workers .....	16.57	15.38	652	615	39.3	33,913	31,980	2,046
Fitness trainers and aerobics instructors .....	18.71	19.23	730	769	39.0	37,968	39,998	2,029

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Sales and related occupations</b>	\$21.47	\$16.00	\$852	\$620	39.7	\$43,968	\$31,919	2,048
First-line supervisors/managers, sales workers .....	22.32	18.99	915	769	41.0	47,579	39,998	2,132
First-line supervisors/managers of retail sales workers ..	20.00	17.77	824	711	41.2	42,838	36,962	2,142
First-line supervisors/managers of non-retail sales workers .....	28.95	29.47	1,170	1,179	40.4	60,866	61,300	2,102
Retail sales workers .....	14.50	12.38	570	480	39.3	29,214	24,960	2,015
Cashiers, all workers .....	11.44	10.20	452	402	39.5	23,291	20,800	2,037
Cashiers .....	11.43	10.20	452	400	39.5	23,288	20,800	2,037
Counter and rental clerks and parts salespersons ..	17.47	16.44	696	658	39.8	36,180	34,197	2,071
Counter and rental clerks	17.68	13.99	707	560	40.0	36,779	29,095	2,080
Parts salespersons .....	17.40	16.45	692	658	39.8	35,987	34,210	2,068
Retail salespersons .....	16.08	13.50	628	526	39.1	31,975	27,040	1,988
Advertising sales agents .....	23.73	22.55	939	855	39.6	48,851	44,462	2,058
Insurance sales agents .....	42.99	25.29	1,718	947	40.0	89,329	49,232	2,078
Securities, commodities, and financial services sales agents .....	63.60	44.23	2,544	1,769	40.0	132,284	92,000	2,080
Travel agents .....	19.85	20.20	794	808	40.0	41,286	42,012	2,080
Sales representatives, wholesale and manufacturing .....	32.19	26.75	1,304	1,062	40.5	67,814	55,201	2,106
Sales representatives, wholesale and manufacturing, technical and scientific products .....	42.81	39.70	1,714	1,588	40.0	89,104	82,568	2,081
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	28.33	23.17	1,153	925	40.7	59,937	48,108	2,116
Models, demonstrators, and product promoters .....	20.90	16.50	831	612	39.8	43,228	31,824	2,068
Demonstrators and product promoters .....	20.90	16.50	831	612	39.8	43,228	31,824	2,068

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Sales and related occupations</b> –Continued								
Real estate brokers and sales agents .....	\$30.94	\$20.19	\$1,238	\$808	40.0	\$64,353	\$41,999	2,080
Real estate sales agents .....	30.94	20.19	1,238	808	40.0	64,353	41,999	2,080
Sales engineers .....	34.27	35.08	1,371	1,403	40.0	71,275	72,956	2,080
Miscellaneous sales and related workers .....	19.93	17.12	768	670	38.5	39,566	34,362	1,985
<b>Office and administrative support occupations</b> .....	18.03	16.83	716	670	39.7	37,172	34,807	2,061
First-line supervisors/managers of office and administrative support workers .....	24.89	25.00	998	994	40.1	51,878	51,703	2,084
Switchboard operators, including answering service .....	13.24	12.20	530	488	40.0	27,547	25,376	2,080
Financial clerks .....	17.92	17.31	713	683	39.8	37,065	35,506	2,068
Bill and account collectors	19.94	19.47	797	779	40.0	41,465	40,496	2,080
Billing and posting clerks and machine operators	17.52	16.73	697	669	39.8	36,224	34,798	2,067
Bookkeeping, accounting, and auditing clerks .....	18.75	18.51	748	740	39.9	38,898	38,480	2,075
Payroll and timekeeping clerks .....	17.68	18.01	701	720	39.6	36,459	37,440	2,062
Procurement clerks .....	15.57	16.27	592	581	38.0	30,784	30,200	1,977
Tellers .....	14.31	14.10	565	557	39.5	29,401	28,974	2,055
Brokerage clerks .....	20.03	19.23	801	769	40.0	41,654	40,000	2,080
Credit authorizers, checkers, and clerks .....	20.24	21.17	810	847	40.0	42,095	44,025	2,080
Customer service representatives .....	17.50	16.35	700	653	40.0	36,375	33,966	2,079
File clerks .....	16.91	16.63	664	665	39.3	34,528	34,580	2,042
Hotel, motel, and resort desk clerks .....	12.10	11.25	475	441	39.3	24,708	22,942	2,042
Interviewers, except eligibility and loan .....	16.52	15.50	647	620	39.2	33,652	32,240	2,037
Loan interviewers and clerks	16.17	15.86	643	635	39.8	33,460	32,995	2,070
New accounts clerks .....	18.77	17.31	751	692	40.0	39,034	36,005	2,080
Order clerks .....	16.36	16.50	652	655	39.8	33,265	33,696	2,033

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Human resources assistants, except payroll and timekeeping .....	\$19.92	\$20.00	\$791	\$800	39.7	\$41,141	\$41,600	2,065
Receptionists and information clerks .....	14.54	14.00	575	560	39.5	29,865	29,120	2,053
Reservation and transportation ticket agents and travel clerks ...	17.36	18.27	694	731	40.0	36,112	38,002	2,080
Cargo and freight agents .....	29.20	36.56	1,167	1,463	40.0	60,659	76,051	2,077
Couriers and messengers .....	11.00	11.25	440	450	40.0	22,872	23,400	2,080
Dispatchers .....	18.43	19.31	736	772	39.9	38,255	40,159	2,076
Dispatchers, except police, fire, and ambulance .....	18.75	19.58	747	781	39.8	38,845	40,615	2,071
Meter readers, utilities .....	27.51	29.99	1,100	1,200	40.0	57,219	62,379	2,080
Production, planning, and expediting clerks .....	21.28	20.83	851	833	40.0	44,256	43,326	2,080
Shipping, receiving, and traffic clerks .....	13.92	12.95	557	518	40.0	28,955	26,944	2,079
Stock clerks and order fillers	14.70	14.83	582	585	39.6	30,276	30,426	2,059
Weighers, measurers, checkers, and samplers, recordkeeping .....	15.43	16.50	617	660	40.0	30,488	34,320	1,976
Secretaries and administrative assistants .....	22.90	22.53	902	900	39.4	46,815	46,800	2,044
Executive secretaries and administrative assistants .....	24.24	23.68	967	946	39.9	50,292	49,200	2,075
Legal secretaries .....	27.46	30.77	1,056	1,154	38.5	54,899	60,000	2,000
Medical secretaries .....	20.75	19.02	779	742	37.6	40,341	38,584	1,944
Secretaries, except legal, medical, and executive	17.92	17.67	714	701	39.9	36,929	36,431	2,061
Data entry and information processing workers .....	15.15	14.32	600	525	39.6	31,203	27,300	2,060
Data entry keyers .....	13.56	13.00	535	520	39.4	27,815	27,040	2,051
Word processors and typists .....	18.53	18.25	741	730	40.0	38,551	37,960	2,080
Insurance claims and policy processing clerks .....	19.24	18.38	759	726	39.4	39,444	37,740	2,050

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Mail clerks and mail machine operators, except postal service .....	\$11.61	\$11.15	\$459	\$440	39.6	\$23,884	\$22,880	2,057
Office clerks, general .....	16.19	15.34	642	612	39.7	33,327	31,824	2,059
<b>Farming, fishing, and forestry occupations</b> .....	19.47	17.90	760	716	39.0	37,323	32,781	1,917
<b>Construction and extraction occupations</b> .....	23.89	22.66	945	903	39.6	48,380	45,760	2,026
First-line supervisors/managers of construction trades and extraction workers .....	35.47	35.00	1,414	1,400	39.9	72,062	70,242	2,031
Carpenters .....	24.69	25.00	983	967	39.8	50,022	50,284	2,026
Cement masons, concrete finishers, and terrazzo workers .....	25.27	25.00	906	880	35.8	45,810	39,000	1,813
Cement masons and concrete finishers .....	25.27	25.00	906	880	35.8	45,810	39,000	1,813
Construction laborers .....	18.89	18.00	737	665	39.0	37,010	34,580	1,959
Construction equipment operators .....	25.45	23.40	1,013	936	39.8	49,205	48,668	1,933
Operating engineers and other construction equipment operators ....	28.95	28.44	1,158	1,138	40.0	57,533	52,330	1,987
Drywall installers, ceiling tile installers, and tapers .....	22.39	21.38	886	855	39.6	45,835	44,470	2,047
Drywall and ceiling tile installers .....	24.28	22.39	959	895	39.5	49,483	46,561	2,038
Tapers .....	20.07	17.50	797	700	39.7	41,329	36,400	2,059
Electricians .....	30.02	34.15	1,191	1,366	39.7	61,937	71,032	2,063
Painters and paperhangers ....	18.91	18.89	750	720	39.6	38,984	37,440	2,061
Painters, construction and maintenance .....	18.77	18.00	743	720	39.6	38,659	37,440	2,060
Pipelayers, plumbers, pipefitters, and steamfitters .....	29.39	30.00	1,176	1,200	40.0	61,136	62,400	2,080
Plumbers, pipefitters, and steamfitters .....	29.33	30.00	1,173	1,200	40.0	61,014	62,400	2,080

See footnotes at end of table.



Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Construction and extraction occupations –Continued</b>								
Plasterers and stucco masons	\$26.54	\$32.52	\$1,062	\$1,301	40.0	\$55,212	\$67,635	2,080
Roofers .....	19.27	20.00	769	776	39.9	39,315	40,348	2,040
Sheet metal workers .....	33.16	30.55	1,327	1,222	40.0	68,979	63,538	2,080
Structural iron and steel workers .....	28.68	31.83	1,147	1,273	40.0	59,047	65,000	2,059
Helpers, construction trades ..	15.73	14.00	620	526	39.4	32,209	27,371	2,048
Helpers--carpenters .....	15.00	15.00	600	600	40.0	31,038	31,200	2,070
Construction and building inspectors .....	27.86	33.88	1,114	1,355	40.0	57,954	70,477	2,080
Miscellaneous construction and related workers .....	14.57	12.00	583	480	40.0	29,667	24,960	2,036
<b>Installation, maintenance, and repair occupations .....</b>	<b>24.52</b>	<b>22.73</b>	<b>982</b>	<b>909</b>	<b>40.1</b>	<b>51,017</b>	<b>47,278</b>	<b>2,081</b>
First-line supervisors/managers of mechanics, installers, and repairers .....	33.17	30.20	1,335	1,208	40.3	69,440	62,816	2,093
Computer, automated teller, and office machine repairers .....	19.99	17.77	798	711	39.9	41,507	36,955	2,077
Radio and telecommunications equipment installers and repairers .....	28.03	29.90	1,118	1,196	39.9	58,144	62,192	2,074
Telecommunications equipment installers and repairers, except line installers .....	28.03	29.90	1,118	1,196	39.9	58,144	62,192	2,074
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers .....	26.08	25.18	1,052	1,007	40.3	54,654	52,374	2,096
Electrical and electronics repairers, commercial and industrial equipment .....	28.83	27.62	1,177	1,105	40.8	61,073	57,450	2,118
Aircraft mechanics and service technicians .....	31.74	31.88	1,270	1,275	40.0	66,018	66,310	2,080
Automotive technicians and repairers .....	22.85	21.15	912	846	39.9	47,404	43,988	2,075

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b>								
–Continued								
Automotive body and related repairers .....	\$23.86	\$24.00	\$954	\$960	40.0	\$49,627	\$49,920	2,080
Automotive service technicians and mechanics .....	22.77	21.00	908	840	39.9	47,218	43,680	2,074
Bus and truck mechanics and diesel engine specialists ...	24.37	23.46	971	938	39.9	50,517	48,797	2,073
Heavy vehicle and mobile equipment service technicians and mechanics .....	23.54	23.75	942	950	40.0	48,964	49,400	2,080
Mobile heavy equipment mechanics, except engines .....	24.00	23.75	960	950	40.0	49,922	49,400	2,080
Miscellaneous vehicle and mobile equipment mechanic, installers, and repairers .....	13.77	13.65	551	546	40.0	28,637	28,392	2,080
Tire repairers and changers	13.74	13.65	550	546	40.0	28,574	28,392	2,080
Heating, air conditioning, and refrigeration mechanics and installers .....	35.46	31.34	1,469	1,650	41.4	75,862	85,800	2,139
Industrial machinery installation, repair, and maintenance workers .....	22.13	22.44	881	896	39.8	45,800	46,592	2,069
Industrial machinery mechanics .....	25.87	24.59	1,033	984	39.9	53,726	51,147	2,077
Maintenance and repair workers, general .....	20.00	17.73	797	710	39.8	41,434	36,903	2,072
Maintenance workers, machinery .....	19.50	17.21	769	672	39.4	39,985	34,944	2,051
Line installers and repairers ...	28.27	30.71	1,131	1,229	40.0	58,795	63,883	2,080
Electrical power-line installers and repairers	37.98	38.37	1,519	1,535	40.0	79,007	79,810	2,080
Telecommunications line installers and repairers	27.61	29.90	1,105	1,196	40.0	57,439	62,192	2,080
Miscellaneous installation, maintenance, and repair workers .....	16.64	15.10	666	604	40.0	34,451	31,412	2,070

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> –Continued								
Helpers--installation, maintenance, and repair workers .....	\$12.00	\$11.85	\$480	\$474	40.0	\$24,765	\$23,544	2,065
<b>Production occupations</b> .....	16.62	14.56	659	576	39.7	34,040	29,736	2,049
First-line supervisors/managers of production and operating workers .....	27.03	25.05	1,092	1,002	40.4	56,775	52,112	2,100
Electrical, electronics, and electromechanical assemblers .....	13.41	12.48	533	499	39.7	27,695	25,950	2,065
Electrical and electronic equipment assemblers ..	12.50	12.48	494	499	39.5	25,693	25,950	2,056
Electromechanical equipment assemblers ..	14.42	15.57	577	623	40.0	30,002	32,388	2,080
Miscellaneous assemblers and fabricators .....	14.30	13.00	563	515	39.4	29,295	26,803	2,049
Team assemblers .....	10.64	9.39	426	376	40.0	22,137	19,540	2,080
Bakers .....	12.14	12.00	483	480	39.8	25,140	24,960	2,071
Butchers and other meat, poultry, and fish processing workers .....	17.34	18.98	686	759	39.6	35,672	39,476	2,057
Butchers and meat cutters ..	17.85	20.00	705	790	39.5	36,645	41,080	2,053
Miscellaneous food processing workers .....	12.58	11.25	503	450	40.0	26,155	23,387	2,078
Food batchmakers .....	13.40	13.00	535	520	39.9	27,822	27,040	2,077
Food cooking machine operators and tenders ...	9.63	9.40	385	376	40.0	20,021	19,552	2,080
Computer control programmers and operators .....	20.65	19.35	817	774	39.6	42,487	40,248	2,058
Computer-controlled machine tool operators, metal and plastic .....	20.06	19.00	792	750	39.5	41,197	39,000	2,053
Forming machine setters, operators, and tenders, metal and plastic .....	18.16	18.15	727	726	40.0	37,782	37,752	2,080

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Machine tool cutting setters, operators, and tenders, metal and plastic .....	\$15.04	\$13.71	\$602	\$548	40.0	\$31,292	\$28,517	2,080
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic .....	17.50	17.18	700	687	40.0	36,403	35,734	2,080
Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders, metal and plastic .....	12.05	10.77	482	431	40.0	25,055	22,410	2,080
Lathe and turning machine tool setters, operators, and tenders, metal and plastic .....	13.62	11.47	545	459	40.0	28,329	23,858	2,080
Machinists .....	24.88	24.96	980	970	39.4	50,947	50,440	2,047
Molders and molding machine setters, operators, and tenders, metal and plastic .....	16.30	16.08	652	643	40.0	33,911	33,446	2,080
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic .....	16.14	14.77	646	591	40.0	33,581	30,726	2,080
Multiple machine tool setters, operators, and tenders, metal and plastic .....	13.41	12.94	537	518	40.0	27,901	26,915	2,080
Tool and die makers .....	23.83	22.70	953	908	40.0	49,567	47,216	2,080
Welding, soldering, and brazing workers .....	20.34	19.55	814	782	40.0	42,304	40,662	2,080
Welders, cutters, solderers, and brazers .....	20.78	20.29	831	812	40.0	43,227	42,203	2,080
Welding, soldering, and brazing machine setters, operators, and tenders .....	18.24	16.70	729	668	40.0	37,930	34,736	2,080
Miscellaneous metalworkers and plastic workers .....	15.66	13.24	627	530	40.0	32,579	27,539	2,080
Bookbinders and bindery workers .....	16.28	15.76	611	591	37.6	31,787	30,732	1,953

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Bindery workers .....	\$16.28	\$15.76	\$611	\$591	37.6	\$31,787	\$30,732	1,953
Printers .....	19.52	18.00	780	720	40.0	40,558	37,440	2,078
Job printers .....	17.62	18.50	705	740	40.0	36,651	38,480	2,080
Prepress technicians and workers .....	26.45	27.62	1,058	1,105	40.0	55,008	57,441	2,080
Printing machine operators	17.55	16.86	701	674	40.0	36,448	35,065	2,077
Laundry and dry-cleaning workers .....	11.63	10.25	459	390	39.5	23,875	20,255	2,053
Sewing machine operators .....	8.94	8.00	353	320	39.5	18,373	16,640	2,055
Textile machine setters, operators, and tenders .....	9.85	9.00	394	360	40.0	20,483	18,720	2,080
Miscellaneous textile, apparel, and furnishings workers .....	12.62	10.00	505	400	40.0	26,241	20,800	2,080
Cabinetmakers and bench carpenters .....	14.32	14.00	573	560	40.0	29,775	29,120	2,080
Woodworking machine setters, operators, and tenders .....	12.95	12.50	512	500	39.5	26,539	25,920	2,049
Sawing machine setters, operators, and tenders, wood .....	13.60	13.00	533	500	39.2	27,620	26,000	2,032
Woodworking machine setters, operators, and tenders, except sawing	11.85	11.65	474	466	40.0	24,647	24,232	2,080
Stationary engineers and boiler operators .....	32.71	31.34	1,252	1,254	38.3	65,087	65,187	1,990
Miscellaneous plant and system operators .....	29.36	31.30	994	776	33.8	48,742	39,062	1,660
Petroleum pump system operators, refinery operators, and gaugers	32.27	32.56	1,278	1,302	39.6	66,455	67,725	2,059
Chemical processing machine setters, operators, and tenders .....	17.77	17.50	671	613	37.7	34,879	31,850	1,963
Separating, filtering, clarifying, precipitating, and still machine setters, operators, and tenders ..	18.07	17.50	688	613	38.1	35,784	31,850	1,980

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Crushing, grinding, polishing, mixing, and blending workers .....	\$12.12	\$11.50	\$485	\$460	40.0	\$25,168	\$23,920	2,077
Mixing and blending machine setters, operators, and tenders ..	11.67	10.00	467	400	40.0	24,274	20,800	2,080
Cutting workers .....	14.05	14.68	536	451	38.1	26,475	23,400	1,884
Cutting and slicing machine setters, operators, and tenders ..	14.19	14.68	540	450	38.0	27,330	23,400	1,926
Extruding, forming, pressing, and compacting machine setters, operators, and tenders .....	15.88	14.88	635	595	40.0	33,035	30,959	2,080
Inspectors, testers, sorters, samplers, and weighers ....	17.04	14.99	681	600	40.0	34,728	30,699	2,038
Packaging and filling machine operators and tenders .....	14.20	12.50	563	500	39.6	28,893	26,000	2,034
Painting workers .....	14.62	12.00	554	480	37.9	28,795	24,960	1,970
Coating, painting, and spraying machine setters, operators, and tenders .....	12.86	10.50	483	380	37.6	25,134	19,760	1,955
Photographic process workers and processing machine operators .....	18.19	17.45	718	715	39.5	37,324	37,170	2,052
Semiconductor processors .....	17.71	17.54	708	702	40.0	36,831	36,483	2,080
Miscellaneous production workers .....	14.33	12.75	569	505	39.7	28,785	24,960	2,009
Helpers--production workers .....	10.92	10.00	437	400	40.0	20,633	20,800	1,889
<b>Transportation and material moving occupations</b> .....	16.61	14.75	656	583	39.5	33,785	30,056	2,034
First-line supervisors/managers of helpers, laborers, and material movers, hand .....	22.85	23.08	914	923	40.0	47,535	48,000	2,080

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b>								
–Continued								
First-line supervisors/managers of transportation and material-moving machine and vehicle operators .....	\$26.23	\$26.03	\$1,049	\$1,041	40.0	\$54,525	\$54,142	2,079
Aircraft pilots and flight engineers .....	98.61	111.53	2,130	2,085	21.6	110,740	108,397	1,123
Airline pilots, copilots, and flight engineers .....	99.74	111.53	2,141	2,085	21.5	111,312	108,397	1,116
Bus drivers .....	15.97	15.50	618	615	38.7	30,597	31,963	1,916
Bus drivers, transit and intercity .....	16.18	15.65	625	626	38.6	32,007	32,552	1,979
Driver/sales workers and truck drivers .....	18.95	18.60	767	742	40.5	39,741	38,544	2,097
Driver/sales workers .....	16.63	15.20	723	731	43.5	37,617	38,012	2,262
Truck drivers, heavy and tractor-trailer .....	20.37	20.43	825	818	40.5	42,767	42,494	2,099
Truck drivers, light or delivery services .....	17.21	15.75	687	629	39.9	35,599	32,240	2,068
Taxi drivers and chauffeurs ...	11.49	8.75	444	350	38.7	23,099	18,200	2,011
Parking lot attendants .....	9.26	9.00	370	360	40.0	19,254	18,720	2,080
Service station attendants .....	9.88	8.75	374	328	37.9	19,451	17,063	1,968
Crane and tower operators .....	35.13	37.48	1,393	1,499	39.7	72,437	77,958	2,062
Dredge, excavating, and loading machine operators	23.23	21.90	929	876	40.0	48,309	45,552	2,080
Excavating and loading machine and dragline operators .....	22.65	21.00	906	840	40.0	47,118	43,680	2,080
Industrial truck and tractor operators .....	15.53	14.70	620	588	39.9	31,777	30,572	2,046
Laborers and material movers, hand .....	12.63	11.55	498	460	39.4	25,433	23,691	2,014
Cleaners of vehicles and equipment .....	12.32	11.50	474	457	38.5	24,499	23,787	1,988
Laborers and freight, stock, and material movers, hand .....	13.28	12.50	526	500	39.6	27,081	25,567	2,039
Machine feeders and offbearers .....	10.90	9.00	434	360	39.8	22,561	18,720	2,070

See footnotes at end of table.

**Table 12**

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b> –Continued Packers and packagers, hand .....	\$10.91	\$9.16	\$430	\$366	39.4	\$21,241	\$18,720	1,947

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>2</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>4</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to

employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>5</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.



**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$31.49	\$28.26	\$1,242	\$1,134	39.4	\$59,504	\$54,933	1,890
<b>Management occupations</b> .....	46.75	44.52	1,868	1,777	40.0	95,170	90,578	2,036
General and operations managers .....	44.56	37.50	1,793	1,500	40.2	93,259	77,990	2,093
Administrative services managers .....	40.58	41.47	1,601	1,586	39.4	83,184	82,493	2,050
Computer and information systems managers .....	54.26	49.54	2,170	1,982	40.0	112,854	103,052	2,080
Financial managers .....	43.92	45.52	1,744	1,707	39.7	89,228	85,218	2,032
Human resources managers ...	47.12	38.77	1,885	1,551	40.0	98,016	80,637	2,080
Construction managers .....	41.12	44.08	1,645	1,763	40.0	85,536	91,686	2,080
Education administrators .....	52.91	53.91	2,130	2,171	40.3	100,979	103,348	1,909
Education administrators, elementary and secondary school .....	56.61	56.70	2,274	2,324	40.2	105,881	104,925	1,870
Engineering managers .....	58.45	56.01	2,338	2,240	40.0	121,586	116,490	2,080
Medical and health services managers .....	47.47	49.88	1,899	1,995	40.0	98,735	103,740	2,080
Social and community service managers .....	39.43	37.27	1,577	1,491	40.0	82,018	77,520	2,080
<b>Business and financial operations occupations</b> .....	30.53	29.70	1,219	1,188	39.9	63,295	61,768	2,073
Buyers and purchasing agents	26.62	26.28	1,065	1,051	40.0	55,376	54,662	2,080
Purchasing agents, except wholesale, retail, and farm products .....	26.66	25.90	1,067	1,036	40.0	55,461	53,880	2,080
Claims adjusters, appraisers, examiners, and investigators .....	30.11	30.38	1,191	1,197	39.6	61,954	62,221	2,058
Claims adjusters, examiners, and investigators .....	30.11	30.38	1,191	1,197	39.6	61,954	62,221	2,058
Compliance officers, except agriculture, construction, health and safety, and transportation .....	25.72	26.37	1,029	1,055	40.0	53,504	54,843	2,080
Human resources, training, and labor relations specialists .....	33.49	34.69	1,343	1,383	40.1	69,838	71,941	2,085
Compensation, benefits, and job analysis specialists .....	27.87	23.74	1,115	949	40.0	57,973	49,369	2,080

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Business and financial operations occupations</b>								
–Continued								
Management analysts .....	\$33.31	\$34.53	\$1,342	\$1,381	40.3	\$69,794	\$71,818	2,096
Accountants and auditors .....	30.34	29.93	1,213	1,197	40.0	63,097	62,248	2,080
Appraisers and assessors of real estate .....	29.96	29.63	1,198	1,185	40.0	62,317	61,630	2,080
Budget analysts .....	29.38	27.55	1,175	1,102	40.0	61,100	57,306	2,080
Tax examiners, collectors, preparers, and revenue agents .....	25.09	23.98	1,004	959	40.0	52,193	49,870	2,080
Tax examiners, collectors, and revenue agents .....	25.09	23.98	1,004	959	40.0	52,193	49,870	2,080
<b>Computer and mathematical science occupations</b> .....								
Computer programmers .....	32.73	33.65	1,309	1,346	40.0	67,588	69,697	2,065
Computer software engineers .....	36.41	37.17	1,456	1,487	40.0	75,730	77,316	2,080
Computer software engineers, applications .....	34.84	34.38	1,393	1,375	40.0	72,460	71,502	2,080
Computer support specialists .....	34.49	35.25	1,380	1,410	40.0	71,735	73,320	2,080
Computer systems analysts .....	25.80	25.88	1,032	1,035	40.0	52,486	53,431	2,035
Network and computer systems administrators .....	36.59	36.54	1,463	1,462	40.0	76,099	76,007	2,080
Network and computer systems administrators .....	30.83	29.06	1,225	1,143	39.7	62,825	59,426	2,038
<b>Architecture and engineering occupations</b> .....								
Engineers .....	38.84	38.82	1,554	1,553	40.0	80,797	80,750	2,080
Civil engineers .....	43.64	42.36	1,746	1,694	40.0	90,777	88,109	2,080
Engineering technicians, except drafters .....	44.20	42.36	1,768	1,694	40.0	91,945	88,109	2,080
Civil engineering technicians .....	31.19	31.90	1,248	1,276	40.0	64,872	66,352	2,080
Civil engineering technicians .....	27.98	27.61	1,119	1,104	40.0	58,203	57,429	2,080
<b>Life, physical, and social science occupations</b> .....								
Life scientists .....	31.57	28.55	1,262	1,142	40.0	63,704	57,929	2,018
Biological scientists .....	27.75	24.31	1,110	972	40.0	56,271	50,569	2,028
Conservation scientists and foresters .....	27.65	24.31	1,106	972	40.0	55,451	50,004	2,005
Conservation scientists .....	27.90	25.55	1,116	1,022	40.0	57,670	53,148	2,067
Physical scientists .....	25.27	24.31	1,011	972	40.0	52,570	50,569	2,080
Physical scientists .....	34.95	31.52	1,398	1,261	40.0	72,691	65,557	2,080

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Life, physical, and social science occupations</b> –Continued								
Environmental scientists and geoscientists .....	\$32.31	\$30.19	\$1,292	\$1,208	40.0	\$67,207	\$62,795	2,080
Environmental scientists and specialists, including health .....	32.31	30.19	1,292	1,208	40.0	67,207	62,795	2,080
Psychologists .....	41.01	42.56	1,633	1,703	39.8	73,013	65,717	1,780
Clinical, counseling, and school psychologists ....	40.49	42.56	1,612	1,687	39.8	71,333	65,717	1,762
Urban and regional planners ..	40.69	36.66	1,628	1,466	40.0	84,645	76,253	2,080
Miscellaneous life, physical, and social science technicians .....	26.07	23.21	1,043	928	40.0	54,217	48,277	2,080
<b>Community and social services occupations</b> .....	29.33	25.99	1,170	1,040	39.9	58,452	53,853	1,993
Counselors .....	33.42	27.79	1,330	1,195	39.8	62,840	55,105	1,880
Educational, vocational, and school counselors ..	32.38	27.68	1,279	1,125	39.5	57,248	51,266	1,768
Social workers .....	28.86	27.11	1,153	1,088	39.9	59,370	55,266	2,057
Child, family, and school social workers .....	27.36	25.94	1,093	1,037	39.9	56,474	53,853	2,064
Medical and public health social workers .....	24.56	22.13	983	885	40.0	51,093	46,037	2,080
Mental health and substance abuse social workers .....	36.19	33.34	1,438	1,334	39.7	71,320	69,347	1,971
Miscellaneous community and social service specialists .....	25.66	24.53	1,026	981	40.0	52,558	49,369	2,048
Probation officers and correctional treatment specialists .....	31.25	30.69	1,252	1,228	40.1	64,347	63,835	2,059
Social and human service assistants .....	19.11	17.86	761	712	39.8	38,515	36,878	2,016
<b>Legal occupations</b> .....	37.73	34.16	1,509	1,366	40.0	78,468	71,042	2,080
Lawyers .....	47.71	46.81	1,909	1,872	40.0	99,244	97,365	2,080
Paralegals and legal assistants	24.84	25.25	994	1,010	40.0	51,672	52,520	2,080
Miscellaneous legal support workers .....	26.30	23.10	1,052	924	40.0	54,699	48,056	2,080

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Education, training, and library occupations</b> .....	\$42.50	\$41.73	\$1,570	\$1,566	36.9	\$61,629	\$60,335	1,450
Postsecondary teachers .....	52.99	49.87	2,073	1,938	39.1	87,031	79,289	1,643
Social sciences teachers, postsecondary .....	64.31	72.31	2,529	2,582	39.3	101,721	111,005	1,582
Health teachers, postsecondary .....	73.69	68.18	2,938	2,727	39.9	138,864	130,009	1,884
Health specialties teachers, postsecondary .....	73.96	68.18	2,949	2,727	39.9	139,880	130,009	1,891
Arts, communications, and humanities teachers, postsecondary .....	59.32	55.71	2,343	2,228	39.5	92,038	91,361	1,551
Miscellaneous postsecondary teachers	39.39	37.93	1,527	1,496	38.8	64,506	61,202	1,638
Vocational education teachers, postsecondary .....	26.51	21.50	1,036	860	39.1	50,634	44,716	1,910
Primary, secondary, and special education school teachers .....	45.22	44.30	1,668	1,636	36.9	62,564	61,948	1,384
Preschool and kindergarten teachers .....	40.11	39.75	1,417	1,393	35.3	53,796	54,273	1,341
Preschool teachers, except special education .....	26.43	24.32	894	851	33.8	36,219	32,780	1,370
Kindergarten teachers, except special education .....	45.98	47.63	1,655	1,737	36.0	61,108	63,816	1,329
Elementary and middle school teachers .....	45.53	44.57	1,682	1,658	36.9	62,784	62,276	1,379
Elementary school teachers, except special education .....	45.60	44.65	1,684	1,668	36.9	63,044	62,961	1,383
Middle school teachers, except special and vocational education	45.15	43.50	1,671	1,602	37.0	61,400	61,058	1,360
Secondary school teachers	44.60	43.42	1,651	1,617	37.0	62,517	60,661	1,402
Secondary school teachers, except special and vocational education	44.91	43.45	1,667	1,626	37.1	62,996	61,669	1,403

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Education, training, and library occupations</b> –Continued								
Vocational education teachers, secondary school .....	\$39.12	\$41.90	\$1,390	\$1,305	35.5	\$54,361	\$53,378	1,390
Special education teachers	47.06	46.71	1,712	1,728	36.4	64,003	64,103	1,360
Special education teachers, preschool, kindergarten, and elementary school ....	46.28	46.71	1,694	1,717	36.6	63,534	63,590	1,373
Special education teachers, secondary school .....	49.87	46.36	1,768	1,753	35.5	65,297	64,522	1,309
Other teachers and instructors	45.03	44.08	1,633	1,630	36.3	63,740	70,338	1,415
Librarians .....	32.51	29.58	1,260	1,200	38.7	61,223	61,524	1,883
Library technicians .....	20.38	19.36	798	774	39.2	38,556	36,047	1,892
Instructional coordinators .....	40.98	42.52	1,620	1,654	39.5	72,236	73,251	1,763
Teacher assistants .....	16.75	16.72	539	546	32.1	22,512	22,227	1,344
<b>Arts, design, entertainment, sports, and media occupations</b> .....	28.27	25.69	1,094	1,028	38.7	55,468	53,437	1,962
Public relations specialists .....	27.79	26.46	1,112	1,058	40.0	57,806	55,037	2,080
Miscellaneous media and communication workers ..	25.59	25.21	996	883	38.9	49,236	41,989	1,924
<b>Healthcare practitioner and technical occupations</b> .....	33.46	30.57	1,414	1,281	42.3	72,114	64,528	2,155
Physicians and surgeons .....	25.97	12.72	1,593	1,017	61.3	82,032	52,907	3,158
Registered nurses .....	43.75	40.30	1,691	1,496	38.6	87,093	76,846	1,991
Therapists .....	37.20	36.33	1,431	1,353	38.5	61,648	61,214	1,657
Clinical laboratory technologists and technicians .....	22.60	20.69	904	828	40.0	46,998	43,037	2,080
Medical and clinical laboratory technicians ..	20.62	20.68	825	827	40.0	42,892	43,012	2,080
Diagnostic related technologists and technicians .....	34.83	40.39	1,358	1,527	39.0	70,615	79,394	2,027
Radiologic technologists and technicians .....	34.83	40.39	1,358	1,527	39.0	70,615	79,394	2,027

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare practitioner and technical occupations</b> –Continued								
Health diagnosing and treating practitioner support technicians .....	\$24.31	\$28.16	\$970	\$1,073	39.9	\$50,465	\$55,800	2,076
Psychiatric technicians .....	28.93	28.89	1,153	1,156	39.9	59,959	60,100	2,072
Licensed practical and licensed vocational nurses	21.04	20.54	797	778	37.9	40,553	40,448	1,927
Occupational health and safety specialists and technicians .....	30.70	30.57	1,228	1,223	40.0	63,864	63,590	2,080
Occupational health and safety specialists .....	30.74	29.39	1,229	1,176	40.0	63,931	61,131	2,080
<b>Healthcare support occupations</b> .....	17.06	16.23	677	649	39.7	34,942	33,756	2,048
Nursing, psychiatric, and home health aides .....	15.16	13.94	598	553	39.5	30,860	28,741	2,036
Nursing aides, orderlies, and attendants .....	14.12	13.26	556	531	39.4	28,625	27,589	2,027
Miscellaneous healthcare support occupations .....	18.91	18.33	755	732	39.9	38,941	38,079	2,060
Medical assistants .....	16.82	16.21	668	641	39.7	34,725	33,322	2,064
<b>Protective service occupations</b>	33.10	33.18	1,367	1,380	41.3	70,632	71,531	2,134
First-line supervisors/managers, law enforcement workers .....	45.73	47.13	1,830	1,890	40.0	95,141	98,270	2,080
First-line supervisors/managers of correctional officers	41.37	42.50	1,664	1,720	40.2	86,511	89,432	2,091
First-line supervisors/managers of police and detectives	47.40	48.48	1,893	1,939	39.9	98,414	100,838	2,076
First-line supervisors/managers of fire fighting and prevention workers .....	36.94	36.76	1,738	1,796	47.0	90,357	93,387	2,446
Fire fighters .....	29.64	29.24	1,456	1,403	49.1	75,715	72,978	2,555
Bailiffs, correctional officers, and jailers .....	28.78	28.26	1,152	1,133	40.0	59,905	58,906	2,082

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Protective service occupations</b>								
–Continued								
Correctional officers and jailers .....	\$28.78	\$28.26	\$1,152	\$1,133	40.0	\$59,905	\$58,906	2,082
Detectives and criminal investigators .....	37.45	38.37	1,498	1,535	40.0	73,431	79,805	1,961
Police officers .....	36.51	35.65	1,458	1,426	39.9	75,551	74,156	2,069
Police and sheriff's patrol officers .....	36.51	35.65	1,458	1,426	39.9	75,551	74,156	2,069
Security guards and gaming surveillance officers .....	19.53	19.39	761	768	39.0	37,767	38,875	1,934
Security guards .....	19.53	19.39	761	768	39.0	37,767	38,875	1,934
Miscellaneous protective service workers .....	23.47	23.68	939	947	40.0	48,820	49,254	2,080
<b>Food preparation and serving related occupations</b> .....	15.80	15.72	596	579	37.7	27,289	25,439	1,727
First-line supervisors/managers, food preparation and serving workers .....	21.03	19.72	735	592	35.0	33,210	25,439	1,579
First-line supervisors/managers of food preparation and serving workers .....	21.03	19.72	735	592	35.0	33,210	25,439	1,579
Cooks .....	15.23	14.54	605	573	39.7	27,852	27,534	1,828
Cooks, institution and cafeteria .....	15.94	16.47	633	642	39.7	28,683	27,534	1,799
Food preparation workers .....	14.12	14.14	528	565	37.4	22,633	20,807	1,603
Fast food and counter workers .....	15.72	15.80	608	629	38.6	27,189	25,583	1,729
Combined food preparation and serving workers, including fast food .....	15.74	15.80	613	632	39.0	28,351	27,373	1,801
<b>Building and grounds cleaning and maintenance occupations</b> .....	18.28	17.40	730	696	39.9	36,528	35,547	1,998
First-line supervisors/managers, building and grounds cleaning and maintenance workers .....	24.54	19.44	982	778	40.0	50,449	40,435	2,056

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Building and grounds cleaning and maintenance occupations –Continued</b>								
First-line supervisors/managers of housekeeping and janitorial workers .....	\$22.78	\$19.44	\$911	\$778	40.0	\$46,752	\$40,435	2,052
Building cleaning workers .....	17.07	16.81	682	672	39.9	34,935	34,260	2,047
Janitors and cleaners, except maids and housekeeping cleaners	17.21	16.87	687	675	39.9	35,220	34,570	2,046
Grounds maintenance workers .....	19.39	21.57	773	863	39.9	34,914	36,192	1,801
Landscaping and groundskeeping workers .....	19.83	18.39	788	735	39.8	40,436	38,245	2,040
<b>Personal care and service occupations .....</b>	16.38	18.98	637	657	38.9	32,292	31,936	1,971
Gaming services workers .....	9.61	8.24	385	330	40.0	19,997	17,139	2,080
Child care workers .....	17.42	16.26	606	650	34.8	26,830	25,617	1,541
<b>Sales and related occupations</b>	16.04	14.99	642	600	40.0	33,372	31,175	2,080
Retail sales workers .....	12.38	13.05	495	522	40.0	25,757	27,144	2,080
Cashiers, all workers .....	12.38	13.05	495	522	40.0	25,757	27,144	2,080
<b>Office and administrative support occupations .....</b>	19.63	18.98	781	759	39.8	39,963	38,761	2,036
First-line supervisors/managers of office and administrative support workers .....	25.11	24.19	999	968	39.8	51,672	48,714	2,058
Financial clerks .....	20.21	20.00	806	795	39.9	41,673	40,930	2,062
Bill and account collectors	19.48	18.54	779	741	40.0	40,522	38,557	2,080
Bookkeeping, accounting, and auditing clerks .....	20.44	19.87	817	795	40.0	42,488	41,330	2,078
Payroll and timekeeping clerks .....	21.50	21.95	850	878	39.5	42,027	42,370	1,954
Court, municipal, and license clerks .....	19.32	19.09	773	764	40.0	40,179	39,709	2,080
Eligibility interviewers, government programs .....	19.62	19.00	785	760	40.0	40,808	39,516	2,080
Library assistants, clerical .....	18.57	20.21	–	–	–	–	–	–

See footnotes at end of table.



**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Human resources assistants, except payroll and timekeeping .....	\$21.21	\$20.48	\$849	\$819	40.0	\$44,124	\$42,588	2,080
Receptionists and information clerks .....	17.30	16.26	687	650	39.7	34,554	33,060	1,998
Dispatchers .....	23.20	23.60	936	944	40.4	47,573	48,006	2,051
Police, fire, and ambulance dispatchers .....	23.36	23.96	943	958	40.4	49,051	49,837	2,100
Secretaries and administrative assistants .....	21.47	20.58	853	821	39.8	43,437	42,567	2,023
Executive secretaries and administrative assistants .....	22.43	20.93	892	834	39.8	46,256	43,385	2,062
Legal secretaries .....	24.79	22.42	979	897	39.5	50,928	46,634	2,054
Secretaries, except legal, medical, and executive	20.05	19.71	797	788	39.8	39,593	39,181	1,975
Data entry and information processing workers .....	16.77	16.95	670	677	39.9	34,826	35,214	2,076
Word processors and typists .....	17.12	17.08	684	683	39.9	35,543	35,524	2,076
Office clerks, general .....	17.18	16.99	684	670	39.8	34,929	34,466	2,033
<b>Farming, fishing, and forestry occupations</b> .....	20.17	21.99	807	880	40.0	41,948	45,739	2,080
<b>Construction and extraction occupations</b> .....	26.59	27.12	1,063	1,085	40.0	55,300	56,410	2,080
First-line supervisors/managers of construction trades and extraction workers .....	30.42	29.67	1,217	1,187	40.0	63,282	61,714	2,080
Construction laborers .....	22.31	21.99	892	880	40.0	46,410	45,739	2,080
Construction equipment operators .....	25.05	25.57	1,002	1,023	40.0	52,104	53,186	2,080
Operating engineers and other construction equipment operators ....	24.96	25.19	998	1,008	40.0	51,919	52,395	2,080
Electricians .....	31.11	29.55	1,244	1,182	40.0	64,730	61,700	2,081

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Construction and extraction occupations</b> –Continued								
Pipelayers, plumbers, pipefitters, and steamfitters .....	\$27.76	\$29.53	\$1,111	\$1,181	40.0	\$57,748	\$61,416	2,080
Construction and building inspectors .....	30.90	30.04	1,236	1,202	40.0	64,282	62,483	2,080
Highway maintenance workers .....	19.68	19.96	787	798	40.0	40,942	41,508	2,080
<b>Installation, maintenance, and repair occupations</b> .....	28.32	27.81	1,132	1,112	40.0	58,869	57,824	2,078
First-line supervisors/managers of mechanics, installers, and repairers .....	40.26	39.09	1,611	1,563	40.0	83,751	81,301	2,080
Automotive technicians and repairers .....	26.82	28.46	1,073	1,138	40.0	55,784	59,197	2,080
Bus and truck mechanics and diesel engine specialists ...	28.01	28.26	1,121	1,130	40.0	58,268	58,781	2,080
Heating, air conditioning, and refrigeration mechanics and installers .....	33.54	33.71	1,342	1,348	40.0	69,770	70,117	2,080
Industrial machinery installation, repair, and maintenance workers .....	25.11	23.31	1,004	932	40.0	52,184	48,481	2,078
Industrial machinery mechanics .....	33.01	33.93	1,321	1,357	40.0	68,667	70,574	2,080
Maintenance and repair workers, general .....	22.94	22.76	916	910	40.0	47,651	47,341	2,078
Miscellaneous installation, maintenance, and repair workers .....	24.04	25.55	962	1,022	40.0	50,004	53,144	2,080
<b>Production occupations</b> .....	26.72	25.92	1,067	1,037	39.9	55,093	53,920	2,062
Stationary engineers and boiler operators .....	38.38	39.88	1,522	1,443	39.7	77,069	74,526	2,008
Water and liquid waste treatment plant and system operators .....	22.12	20.42	885	817	40.0	46,007	42,474	2,080
<b>Transportation and material moving occupations</b> .....	24.28	23.60	961	944	39.6	47,577	49,088	1,960

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b>								
–Continued								
First-line supervisors/managers of transportation and material-moving machine and vehicle operators .....	\$32.07	\$34.09	\$1,283	\$1,364	40.0	\$66,696	\$70,903	2,080
Bus drivers .....	22.15	22.12	859	885	38.8	40,089	41,900	1,810
Bus drivers, transit and intercity .....	24.39	24.70	975	988	40.0	50,723	51,376	2,080
Bus drivers, school .....	18.25	18.99	672	708	36.8	26,946	26,179	1,477
Driver/sales workers and truck drivers .....	22.55	21.65	902	866	40.0	46,901	45,032	2,080
Truck drivers, heavy and tractor-trailer .....	23.09	21.65	924	866	40.0	48,023	45,032	2,080

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>2</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>4</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to

employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>5</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 14**

**Size of establishment: Mean hourly earnings<sup>1</sup> of workers in private industry establishments for major occupational groups**

Occupational group <sup>2</sup>	Private industry workers	1-49 workers	50-99 workers	100-499 workers	500 workers or more
<b>All workers</b> .....	\$22.83	\$19.62	\$20.60	\$22.71	\$31.78
Management, professional, and related .....	38.21	33.55	34.74	38.78	43.20
Management, business, and financial .....	40.59	34.61	38.45	42.82	47.45
Professional and related .....	36.77	32.73	32.26	35.85	41.50
Service .....	11.96	11.15	10.80	12.62	15.21
Sales and office .....	18.03	17.13	18.71	17.77	20.81
Sales and related .....	18.77	17.37	20.23	18.02	26.76
Office and administrative support .....	17.60	16.97	17.60	17.62	19.15
Natural resources, construction, and maintenance .....	23.98	22.21	26.06	25.19	29.06
Construction and extraction .....	23.74	—	—	—	—
Installation, maintenance, and repair .....	24.34	23.45	24.72	23.65	29.96
Production, transportation, and material moving .....	16.13	14.22	15.86	15.52	22.66
Production .....	16.39	14.82	17.28	15.28	21.23
Transportation and material moving .....	15.87	13.65	14.59	15.76	24.66
	Relative error				
<b>All workers</b> .....	1.3%	1.9%	3.6%	2.2%	2.2%
Management, professional, and related .....	1.0	3.0	6.0	2.5	1.5
Management, business, and financial .....	1.7	4.5	3.9	2.8	2.1
Professional and related .....	1.8	4.5	8.7	6.0	1.8
Service .....	1.4	1.2	2.4	3.4	3.5
Sales and office .....	1.8	3.1	3.0	2.0	4.9
Sales and related .....	2.9	5.9	6.0	4.1	11.4
Office and administrative support .....	1.5	2.0	2.4	1.6	3.1
Natural resources, construction, and maintenance .....	1.7	2.6	4.2	4.2	5.1
Construction and extraction .....	2.3	—	—	—	—
Installation, maintenance, and repair .....	2.1	4.9	7.0	4.0	1.9
Production, transportation, and material moving .....	1.8	4.0	3.0	2.6	6.4
Production .....	2.0	4.3	4.1	3.4	7.2
Transportation and material moving .....	2.4	4.2	4.4	2.9	7.9

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>2</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>3</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see chapter 8 of the BLS Handbook of Methods, at [http://www.bls.gov/opus/hom/homch8\\_a.htm](http://www.bls.gov/opus/hom/homch8_a.htm).

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$21.46	\$17.31	\$848	\$680	39.5	\$43,867	\$35,273	2,045
<b>Management occupations</b> .....	39.60	34.35	1,602	1,399	40.5	82,758	72,729	2,090
Chief executives .....	75.91	76.86	3,216	2,822	42.4	167,221	146,767	2,203
General and operations managers .....	35.68	32.15	1,455	1,267	40.8	75,653	65,876	2,120
Marketing and sales managers .....	43.94	41.72	1,759	1,669	40.0	91,450	86,786	2,081
Marketing managers .....	33.62	24.12	1,345	965	40.0	69,938	50,168	2,080
Sales managers .....	47.85	41.74	1,916	1,669	40.0	99,610	86,809	2,082
Administrative services managers .....	36.31	33.04	1,476	1,348	40.7	76,628	70,113	2,111
Computer and information systems managers .....	53.99	48.68	2,159	1,947	40.0	112,293	101,250	2,080
Financial managers .....	39.79	33.72	1,614	1,445	40.6	83,945	75,127	2,110
Industrial production managers .....	42.60	42.14	1,704	1,686	40.0	88,617	87,651	2,080
Transportation, storage, and distribution managers .....	35.30	29.28	1,416	1,171	40.1	73,617	60,892	2,085
Construction managers .....	45.42	49.11	1,835	1,964	40.4	95,415	102,153	2,101
Education administrators .....	26.77	26.44	1,072	1,058	40.0	51,177	44,054	1,912
Education administrators, preschool and child care center/program .....	20.58	19.62	841	847	40.8	40,628	36,161	1,974
Engineering managers .....	57.18	60.77	2,287	2,431	40.0	118,940	126,393	2,080
Food service managers .....	29.48	28.85	1,306	1,558	44.3	67,937	81,011	2,304
Property, real estate, and community association managers .....	31.16	32.88	1,258	1,315	40.4	65,416	68,380	2,099
Social and community service managers .....	23.59	24.82	930	993	39.4	48,377	51,626	2,050
<b>Business and financial operations occupations</b> .....	30.89	28.97	1,243	1,161	40.2	64,623	60,362	2,092
Buyers and purchasing agents .....	27.91	26.44	1,116	1,058	40.0	58,051	54,999	2,080
Wholesale and retail buyers, except farm products .....	28.71	25.13	1,149	1,005	40.0	59,724	52,266	2,080
Purchasing agents, except wholesale, retail, and farm products .....	25.83	27.06	1,033	1,082	40.0	53,723	56,285	2,080
Claims adjusters, appraisers, examiners, and investigators .....	31.07	33.66	1,206	1,265	38.8	62,718	65,790	2,019

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Business and financial operations occupations</b> —Continued								
Claims adjusters, examiners, and investigators .....	\$30.86	\$33.66	\$1,196	\$1,263	38.8	\$62,196	\$65,657	2,015
Cost estimators .....	32.77	29.57	1,310	1,183	40.0	68,125	61,499	2,079
Human resources, training, and labor relations specialists .....	36.53	35.45	1,461	1,418	40.0	75,974	73,734	2,080
Management analysts .....	41.49	39.34	1,695	1,539	40.8	88,125	80,053	2,124
Accountants and auditors .....	31.59	28.33	1,275	1,133	40.4	66,291	58,920	2,098
Financial analysts and advisors .....	29.01	23.75	1,155	891	39.8	60,036	46,313	2,069
Financial analysts .....	34.75	36.06	1,390	1,442	40.0	72,280	75,001	2,080
Personal financial advisors	20.94	20.45	837	818	40.0	43,546	42,536	2,080
Insurance underwriters .....	38.48	29.15	1,507	1,166	39.2	78,368	60,624	2,036
Loan counselors and officers	25.47	27.89	1,019	1,115	40.0	52,976	58,001	2,080
Loan officers .....	25.47	27.89	1,019	1,115	40.0	52,976	58,001	2,080
<b>Computer and mathematical science occupations</b> .....	37.01	34.95	1,470	1,348	39.7	76,433	70,103	2,065
Computer software engineers	44.63	40.87	1,775	1,635	39.8	92,323	84,999	2,069
Computer software engineers, applications	44.74	40.87	1,770	1,635	39.6	92,029	84,999	2,057
Computer software engineers, systems software .....	44.52	41.39	1,781	1,656	40.0	92,598	86,091	2,080
Computer support specialists	34.32	28.34	1,365	1,133	39.8	71,002	58,941	2,069
Computer systems analysts .....	45.93	43.80	1,837	1,752	40.0	95,544	91,108	2,080
Network and computer systems administrators .....	27.52	21.98	1,078	879	39.2	56,048	45,727	2,036
<b>Architecture and engineering occupations</b> .....	36.32	33.50	1,485	1,342	40.9	77,200	69,769	2,126
Architects, except naval .....	32.68	30.97	1,341	1,267	41.0	69,736	65,890	2,134
Architects, except landscape and naval .....	33.05	31.68	1,359	1,271	41.1	70,665	66,100	2,138
Engineers .....	44.21	41.35	1,840	1,686	41.6	95,667	87,651	2,164
Civil engineers .....	39.30	39.39	1,573	1,575	40.0	81,798	81,925	2,081
Electrical and electronics engineers .....	49.58	44.89	2,197	2,242	44.3	114,224	116,599	2,304

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Architecture and engineering occupations</b> –Continued								
Electronics engineers, except computer .....	\$48.54	\$43.50	\$2,186	\$2,148	45.0	\$113,650	\$111,700	2,341
Environmental engineers ...	34.55	32.23	1,471	1,449	42.6	76,479	75,352	2,214
Mechanical engineers .....	56.23	53.12	2,249	2,125	40.0	116,950	110,485	2,080
Drafters .....	24.69	21.84	988	874	40.0	51,363	45,431	2,080
Architectural and civil drafters .....	24.13	21.84	965	874	40.0	50,194	45,431	2,080
Engineering technicians, except drafters .....	24.75	26.74	990	1,070	40.0	51,474	55,619	2,080
Electrical and electronic engineering technicians	26.79	27.23	1,072	1,089	40.0	55,722	56,643	2,080
Surveying and mapping technicians .....	30.55	33.50	1,222	1,340	40.0	63,554	69,680	2,080
<b>Life, physical, and social science occupations</b> .....	31.45	26.00	1,298	1,080	41.3	67,480	56,160	2,145
Physical scientists .....	30.39	28.85	1,306	1,154	43.0	67,929	60,008	2,235
Environmental scientists and geoscientists .....	29.89	28.85	1,328	1,154	44.4	69,033	60,008	2,309
<b>Community and social services occupations</b> .....	19.84	18.46	780	716	39.3	40,096	37,246	2,021
Social workers .....	28.01	27.58	1,127	1,103	40.3	58,626	57,362	2,093
Child, family, and school social workers .....	23.02	21.15	921	846	40.0	47,879	43,990	2,080
Miscellaneous community and social service specialists .....	16.82	15.44	658	592	39.1	33,593	30,809	1,997
Social and human service assistants .....	14.26	13.07	551	519	38.7	27,925	26,998	1,959
<b>Legal occupations</b> .....	41.50	38.46	1,672	1,538	40.3	86,968	80,001	2,096
Lawyers .....	55.02	49.34	2,255	2,137	41.0	117,238	111,101	2,131
Paralegals and legal assistants	29.29	30.29	1,160	1,171	39.6	60,311	60,897	2,059
Miscellaneous legal support workers .....	29.86	33.22	1,194	1,329	40.0	62,109	69,089	2,080
<b>Education, training, and library occupations</b> .....	18.72	14.23	730	568	39.0	33,426	27,612	1,785

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Education, training, and library occupations</b> —Continued								
Primary, secondary, and special education school teachers .....	\$16.87	\$14.01	\$657	\$560	38.9	\$29,607	\$26,000	1,755
Preschool and kindergarten teachers .....	13.07	13.22	511	503	39.1	24,361	22,880	1,864
Preschool teachers, except special education .....	12.45	13.16	486	496	39.1	23,453	22,880	1,884
Elementary and middle school teachers .....	27.39	25.85	1,047	978	38.2	39,988	39,140	1,460
Elementary school teachers, except special education .....	28.24	27.19	1,075	1,034	38.1	41,766	42,584	1,479
Teacher assistants .....	11.27	10.55	428	418	38.0	19,823	20,800	1,758
<b>Arts, design, entertainment, sports, and media occupations</b> .....	31.58	25.00	1,261	1,000	39.9	65,563	52,000	2,076
Designers .....	27.24	21.64	1,077	866	39.6	56,027	45,011	2,057
Graphic designers .....	27.71	22.62	1,108	905	40.0	57,636	47,050	2,080
Interior designers .....	30.73	29.81	1,158	1,192	37.7	60,193	62,001	1,958
Public relations specialists .....	23.63	21.39	934	856	39.5	48,551	44,500	2,055
<b>Healthcare practitioner and technical occupations</b> .....	40.74	28.46	1,588	1,103	39.0	82,533	57,358	2,026
Pharmacists .....	56.80	56.55	2,265	2,262	39.9	117,790	117,624	2,074
Physician assistants .....	50.87	52.53	1,990	2,000	39.1	103,492	104,000	2,034
Registered nurses .....	32.03	31.47	1,225	1,127	38.2	63,703	58,619	1,989
Therapists .....	52.27	48.99	2,089	1,960	40.0	108,012	101,908	2,066
Dental hygienists .....	44.72	43.52	1,539	1,520	34.4	80,046	79,040	1,790
Diagnostic related technologists and technicians .....	23.81	26.25	943	998	39.6	49,023	51,870	2,059
Health diagnosing and treating practitioner support technicians .....	19.70	19.00	754	760	38.3	39,223	39,520	1,991
Pharmacy technicians .....	17.73	16.97	676	630	38.1	35,139	32,760	1,982
Licensed practical and licensed vocational nurses	20.22	20.00	800	800	39.5	41,578	41,600	2,056

See footnotes at end of table.



**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare practitioner and technical occupations</b> —Continued								
Opticians, dispensing .....	\$16.39	\$16.00	\$656	\$640	40.0	\$34,086	\$33,280	2,080
<b>Healthcare support occupations</b> .....	14.62	13.30	565	532	38.7	29,400	27,664	2,010
Nursing, psychiatric, and home health aides .....	11.56	11.40	452	454	39.1	23,512	23,629	2,033
Home health aides .....	10.98	10.81	390	346	35.5	20,275	17,986	1,847
Nursing aides, orderlies, and attendants .....	11.63	11.74	459	467	39.5	23,869	24,265	2,053
Miscellaneous healthcare support occupations .....	15.63	15.32	601	600	38.5	31,258	31,223	2,000
Dental assistants .....	18.30	18.00	681	686	37.2	35,414	35,695	1,935
Medical assistants .....	13.83	13.00	542	520	39.2	28,164	27,040	2,037
<b>Protective service occupations</b>	11.01	10.00	441	400	40.0	22,906	20,800	2,080
Security guards and gaming surveillance officers .....	9.81	9.00	392	360	40.0	20,409	18,720	2,080
Security guards .....	9.81	9.00	392	360	40.0	20,409	18,720	2,080
<b>Food preparation and serving related occupations</b> .....	11.00	9.50	419	360	38.1	21,776	18,720	1,979
First-line supervisors/managers, food preparation and serving workers .....	16.92	17.82	683	700	40.4	35,540	36,400	2,101
Chefs and head cooks .....	17.88	17.50	728	757	40.7	37,831	39,375	2,115
First-line supervisors/managers of food preparation and serving workers .....	16.78	17.82	677	692	40.4	35,217	36,001	2,099
Cooks .....	11.60	11.49	444	420	38.3	23,065	21,840	1,988
Cooks, fast food .....	10.13	9.26	395	353	38.9	20,517	18,352	2,025
Cooks, institution and cafeteria .....	12.68	12.50	501	493	39.5	25,928	25,626	2,045
Cooks, restaurant .....	11.82	11.50	446	420	37.8	23,212	21,840	1,963
Cooks, short order .....	11.61	11.14	448	418	38.6	23,320	21,723	2,009
Food preparation workers .....	10.36	9.25	407	360	39.2	21,145	18,720	2,040
Food service, tipped .....	8.67	8.40	318	320	36.7	16,552	16,640	1,909
Bartenders .....	9.06	9.00	331	320	36.6	17,230	16,640	1,902

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Food preparation and serving related occupations</b> –Continued								
Waiters and waitresses .....	\$8.43	\$8.00	\$308	\$299	36.6	\$16,038	\$15,561	1,902
Dining room and cafeteria attendants and bartender helpers .....	8.93	8.40	335	320	37.5	17,411	16,640	1,949
Fast food and counter workers .....	9.33	9.00	362	353	38.8	18,812	18,331	2,016
Combined food preparation and serving workers, including fast food .....	9.29	9.00	363	353	39.1	18,894	18,331	2,034
Counter attendants, cafeteria, food concession, and coffee shop .....	9.54	9.00	354	340	37.1	18,403	17,680	1,929
Dishwashers .....	9.86	9.00	368	336	37.3	19,135	17,472	1,940
Hosts and hostesses, restaurant, lounge, and coffee shop .....	10.12	10.54	315	290	31.1	16,360	15,080	1,617
<b>Building and grounds cleaning and maintenance occupations</b> .....	12.40	11.50	482	441	38.9	25,042	22,942	2,019
First-line supervisors/managers, building and grounds cleaning and maintenance workers .....	17.81	15.33	714	613	40.1	37,109	31,886	2,084
First-line supervisors/managers of housekeeping and janitorial workers .....	15.66	15.25	628	610	40.1	32,650	31,720	2,085
Building cleaning workers .....	11.43	10.50	442	401	38.7	22,969	20,800	2,009
Janitors and cleaners, except maids and housekeeping cleaners	12.45	11.34	490	440	39.3	25,437	22,880	2,043
Maids and housekeeping cleaners .....	9.76	9.00	367	342	37.6	19,100	17,784	1,958
Grounds maintenance workers .....	13.76	13.25	534	520	38.8	27,787	27,040	2,020

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Building and grounds cleaning and maintenance occupations</b> –Continued								
Landscaping and groundskeeping workers .....	\$13.35	\$12.67	\$527	\$481	39.5	\$27,425	\$25,029	2,055
<b>Personal care and service occupations</b> .....	12.05	11.00	461	409	38.3	23,844	21,216	1,979
First-line supervisors/managers of personal service workers	11.92	11.94	494	428	41.5	25,705	22,281	2,157
Miscellaneous entertainment attendants and related workers .....	10.52	9.34	406	360	38.6	20,219	17,133	1,922
Amusement and recreation attendants .....	10.75	9.34	434	373	40.4	21,461	17,133	1,996
Child care workers .....	10.30	9.81	404	392	39.2	20,695	20,176	2,009
Recreation and fitness workers .....	17.48	15.38	685	615	39.2	35,632	31,980	2,038
<b>Sales and related occupations</b>	21.10	15.10	839	593	39.7	43,380	30,861	2,055
First-line supervisors/managers, sales workers .....	21.83	18.12	904	750	41.4	46,990	39,000	2,153
First-line supervisors/managers of retail sales workers ..	19.19	16.77	799	686	41.6	41,526	35,693	2,164
First-line supervisors/managers of non-retail sales workers .....	29.43	24.80	1,200	1,119	40.8	62,382	58,191	2,120
Retail sales workers .....	13.43	11.25	528	433	39.3	27,169	22,466	2,023
Cashiers, all workers .....	10.81	9.55	427	380	39.5	22,018	19,760	2,036
Cashiers .....	10.81	9.55	427	380	39.5	22,018	19,760	2,036
Counter and rental clerks and parts salespersons ..	16.75	15.00	666	600	39.8	34,638	31,200	2,068
Counter and rental clerks	12.04	11.00	481	440	40.0	25,034	22,880	2,080
Parts salespersons .....	17.51	16.72	695	669	39.7	36,162	34,769	2,066
Retail salespersons .....	15.03	12.36	586	480	39.0	30,010	24,960	1,997
Advertising sales agents .....	25.08	22.55	991	902	39.5	51,552	46,912	2,055
Insurance sales agents .....	45.75	31.35	1,828	1,038	40.0	95,081	54,001	2,078

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Sales and related occupations</b> –Continued								
Securities, commodities, and financial services sales agents .....	\$70.51	\$35.05	\$2,820	\$1,402	40.0	\$146,664	\$72,904	2,080
Travel agents .....	19.85	20.20	794	808	40.0	41,286	42,012	2,080
Sales representatives, wholesale and manufacturing .....	29.96	25.96	1,213	1,019	40.5	63,072	53,000	2,105
Sales representatives, wholesale and manufacturing, technical and scientific products .....	38.80	37.74	1,552	1,510	40.0	80,707	78,503	2,080
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	27.10	21.75	1,101	900	40.6	57,269	46,800	2,114
Models, demonstrators, and product promoters .....	21.48	16.50	852	593	39.7	44,328	30,861	2,064
Demonstrators and product promoters .....	21.48	16.50	852	593	39.7	44,328	30,861	2,064
Miscellaneous sales and related workers .....	22.10	18.11	835	710	37.8	43,412	36,899	1,964
<b>Office and administrative support occupations</b> .....	17.60	16.43	697	649	39.6	36,189	33,696	2,057
First-line supervisors/managers of office and administrative support workers .....	24.26	24.86	971	936	40.0	50,467	48,668	2,080
Financial clerks .....	17.50	16.50	695	653	39.7	36,125	33,954	2,064
Bill and account collectors	20.24	17.50	810	700	40.0	42,099	36,400	2,080
Billing and posting clerks and machine operators	15.54	15.65	619	615	39.8	32,168	32,003	2,070
Bookkeeping, accounting, and auditing clerks .....	18.62	18.00	742	720	39.9	38,601	37,440	2,073
Payroll and timekeeping clerks .....	17.53	18.00	685	692	39.1	35,612	35,986	2,032
Procurement clerks .....	16.39	18.15	580	581	35.4	30,154	30,200	1,840
Tellers .....	14.03	14.00	553	554	39.4	28,758	28,808	2,050

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> —Continued								
Customer service representatives .....	\$16.67	\$15.85	\$666	\$634	40.0	\$34,651	\$32,968	2,079
File clerks .....	17.20	17.50	656	673	38.1	34,102	35,016	1,983
Hotel, motel, and resort desk clerks .....	11.47	11.03	449	417	39.1	23,354	21,674	2,036
Loan interviewers and clerks	15.86	15.86	629	630	39.6	32,683	32,760	2,061
Order clerks .....	16.49	16.20	658	648	39.9	34,211	33,696	2,074
Receptionists and information clerks .....	13.82	13.00	546	520	39.5	28,359	27,040	2,052
Dispatchers .....	19.55	22.00	775	880	39.6	40,284	45,760	2,060
Dispatchers, except police, fire, and ambulance .....	19.55	22.00	775	880	39.6	40,284	45,760	2,060
Production, planning, and expediting clerks .....	21.21	20.00	848	800	40.0	44,115	41,600	2,080
Shipping, receiving, and traffic clerks .....	14.13	12.95	565	518	40.0	29,367	26,944	2,079
Stock clerks and order fillers	14.63	14.25	582	570	39.8	30,266	29,640	2,069
Secretaries and administrative assistants .....	22.05	21.30	863	846	39.1	44,717	44,017	2,028
Executive secretaries and administrative assistants .....	23.88	23.93	951	916	39.8	49,452	47,653	2,071
Legal secretaries .....	25.40	25.31	983	1,010	38.7	51,125	52,494	2,012
Medical secretaries .....	21.23	22.05	787	740	37.0	40,668	45,862	1,915
Secretaries, except legal, medical, and executive	17.37	17.52	691	665	39.8	35,637	34,580	2,051
Data entry and information processing workers .....	13.61	13.00	537	520	39.5	27,914	27,040	2,052
Data entry keyers .....	12.74	13.00	499	520	39.2	25,968	27,040	2,038
Insurance claims and policy processing clerks .....	20.62	20.74	808	804	39.2	42,037	41,791	2,039
Office clerks, general .....	15.58	15.00	617	600	39.6	32,008	31,200	2,055
<b>Construction and extraction occupations</b> .....	22.62	21.20	892	836	39.5	45,766	42,037	2,023
First-line supervisors/managers of construction trades and extraction workers .....	32.21	32.50	1,288	1,300	40.0	66,176	67,600	2,055

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Construction and extraction occupations –Continued</b>								
Carpenters .....	\$24.09	\$25.00	\$958	\$967	39.8	\$48,857	\$50,284	2,028
Cement masons, concrete finishers, and terrazzo workers .....	24.39	22.00	841	660	34.5	42,147	34,320	1,728
Cement masons and concrete finishers .....	24.39	22.00	841	660	34.5	42,147	34,320	1,728
Construction laborers .....	17.51	16.50	679	660	38.8	34,851	33,800	1,991
Construction equipment operators .....	24.32	23.40	967	936	39.8	46,606	46,534	1,916
Operating engineers and other construction equipment operators ....	27.95	25.29	1,118	1,012	40.0	55,102	46,534	1,972
Drywall installers, ceiling tile installers, and tapers .....	25.97	26.23	1,014	1,060	39.0	52,716	55,120	2,030
Drywall and ceiling tile installers .....	28.55	34.85	1,106	1,307	38.7	57,498	67,958	2,014
Tapers .....	23.33	23.28	918	931	39.3	47,729	48,412	2,046
Electricians .....	28.20	32.05	1,128	1,282	40.0	58,654	66,656	2,080
Painters and paperhangers ....	19.40	20.00	771	800	39.7	40,084	41,600	2,066
Painters, construction and maintenance .....	19.26	18.00	765	720	39.7	39,776	37,440	2,065
Pipelayers, plumbers, pipefitters, and steamfitters .....	27.27	26.88	1,091	1,075	40.0	56,720	55,910	2,080
Plumbers, pipefitters, and steamfitters .....	27.27	26.88	1,091	1,075	40.0	56,718	55,910	2,080
Roofers .....	19.13	19.40	763	776	39.9	39,000	40,348	2,039
Sheet metal workers .....	34.05	30.55	1,362	1,222	40.0	70,826	63,538	2,080
Structural iron and steel workers .....	29.62	31.83	1,185	1,273	40.0	61,606	66,206	2,080
Helpers, construction trades ..	13.82	12.96	543	501	39.3	28,220	26,044	2,043
Miscellaneous construction and related workers .....	17.60	14.38	704	575	40.0	34,947	29,917	1,986
<b>Installation, maintenance, and repair occupations .....</b>	23.96	22.17	961	887	40.1	49,949	46,114	2,084
First-line supervisors/managers of mechanics, installers, and repairers .....	33.12	26.54	1,336	1,062	40.3	69,481	55,201	2,098

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> –Continued								
Radio and telecommunications equipment installers and repairers .....	\$28.39	\$29.90	\$1,135	\$1,196	40.0	\$59,042	\$62,192	2,080
Telecommunications equipment installers and repairers, except line installers .....	28.39	29.90	1,135	1,196	40.0	59,042	62,192	2,080
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers .....	27.14	25.18	1,104	1,000	40.7	57,417	52,000	2,115
Automotive technicians and repairers .....	22.88	21.00	913	840	39.9	47,454	43,680	2,074
Automotive body and related repairers .....	23.86	24.00	954	960	40.0	49,627	49,920	2,080
Automotive service technicians and mechanics .....	22.79	20.00	909	800	39.9	47,243	41,600	2,073
Bus and truck mechanics and diesel engine specialists ...	22.79	21.99	907	880	39.8	47,178	45,745	2,070
Heavy vehicle and mobile equipment service technicians and mechanics .....	21.78	22.74	871	910	40.0	45,302	47,303	2,080
Mobile heavy equipment mechanics, except engines .....	22.52	23.38	901	935	40.0	46,837	48,630	2,080
Heating, air conditioning, and refrigeration mechanics and installers .....	36.51	33.00	1,520	1,650	41.6	79,042	85,800	2,165
Industrial machinery installation, repair, and maintenance workers .....	19.94	19.18	792	722	39.7	41,198	37,523	2,066
Industrial machinery mechanics .....	24.06	22.86	962	914	40.0	50,040	47,549	2,080
Maintenance and repair workers, general .....	18.64	16.73	744	669	39.9	38,685	34,798	2,075

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> –Continued								
Maintenance workers, machinery .....	\$17.40	\$16.00	\$681	\$640	39.2	\$35,434	\$33,280	2,037
Line installers and repairers ...	27.07	29.90	1,083	1,196	40.0	56,301	62,192	2,080
Telecommunications line installers and repairers	26.71	29.90	1,068	1,196	40.0	55,561	62,192	2,080
Miscellaneous installation, maintenance, and repair workers .....	15.06	14.70	602	588	40.0	31,124	30,160	2,067
Helpers--installation, maintenance, and repair workers .....	11.94	11.32	478	453	40.0	24,645	22,880	2,064
<b>Production occupations</b> .....	15.69	14.00	617	560	39.3	31,930	28,850	2,035
First-line supervisors/managers of production and operating workers .....	27.11	24.80	1,077	938	39.7	56,025	48,751	2,067
Electrical, electronics, and electromechanical assemblers .....	11.25	9.00	439	340	39.1	22,842	17,680	2,031
Electrical and electronic equipment assemblers ..	11.58	9.00	448	340	38.7	23,307	17,680	2,013
Miscellaneous assemblers and fabricators .....	12.56	12.53	483	437	38.4	25,116	22,703	1,999
Bakers .....	11.48	12.00	455	480	39.7	23,675	24,960	2,062
Miscellaneous food processing workers .....	13.95	13.50	558	540	40.0	29,012	28,080	2,080
Food batchmakers .....	13.53	13.32	541	533	40.0	28,133	27,704	2,080
Computer control programmers and operators .....	19.72	19.25	778	760	39.5	40,457	39,520	2,052
Computer-controlled machine tool operators, metal and plastic .....	19.70	19.00	777	760	39.4	40,398	39,520	2,050
Machine tool cutting setters, operators, and tenders, metal and plastic .....	18.88	18.17	755	727	40.0	39,261	37,794	2,080

See footnotes at end of table.



**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic .....	\$19.21	\$17.58	\$769	\$703	40.0	\$39,963	\$36,566	2,080
Machinists .....	21.28	20.50	817	820	38.4	42,464	42,640	1,996
Welding, soldering, and brazing workers .....	20.22	19.00	809	760	40.0	42,059	39,520	2,080
Welders, cutters, solderers, and brazers .....	21.02	19.78	841	791	40.0	43,722	41,149	2,080
Bookbinders and bindery workers .....	16.11	15.76	597	591	37.1	31,044	30,732	1,928
Bindery workers .....	16.11	15.76	597	591	37.1	31,044	30,732	1,928
Printers .....	17.97	15.75	719	630	40.0	37,367	32,760	2,079
Prepress technicians and workers .....	27.03	27.62	1,081	1,105	40.0	56,221	57,441	2,080
Printing machine operators	15.11	13.78	604	551	40.0	31,393	28,662	2,078
Laundry and dry-cleaning workers .....	12.45	9.60	498	384	40.0	25,906	19,970	2,080
Sewing machine operators .....	8.76	8.00	345	320	39.4	17,939	16,640	2,048
Cabinetmakers and bench carpenters .....	14.54	14.00	582	560	40.0	30,245	29,120	2,080
Woodworking machine setters, operators, and tenders .....	12.02	11.70	471	460	39.2	24,371	22,880	2,027
Sawing machine setters, operators, and tenders, wood .....	12.69	12.25	493	490	38.8	25,477	25,480	2,008
Crushing, grinding, polishing, mixing, and blending workers .....	11.71	10.00	469	400	40.0	24,313	20,800	2,076
Mixing and blending machine setters, operators, and tenders ..	11.67	10.00	467	400	40.0	24,270	20,800	2,080
Inspectors, testers, sorters, samplers, and weighers ....	15.74	14.50	630	580	40.0	31,115	30,160	1,977
Packaging and filling machine operators and tenders .....	14.29	13.00	572	520	40.0	28,806	26,208	2,016
Painting workers .....	14.17	12.00	527	480	37.2	27,385	24,960	1,932

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Coating, painting, and spraying machine setters, operators, and tenders .....	\$12.64	\$9.75	\$459	\$370	36.3	\$23,868	\$19,240	1,889
Miscellaneous production workers .....	13.97	12.75	551	480	39.5	28,672	24,960	2,052
Helpers--production workers .....	10.75	9.85	429	394	39.9	22,327	20,488	2,077
<b>Transportation and material moving occupations</b> .....	14.43	13.50	573	522	39.7	29,643	27,040	2,054
First-line supervisors/managers of helpers, laborers, and material movers, hand .....	20.08	21.92	803	877	40.0	41,773	45,598	2,080
First-line supervisors/managers of transportation and material-moving machine and vehicle operators .....	22.14	21.60	886	864	40.0	46,049	44,934	2,080
Bus drivers .....	14.79	14.51	560	558	37.9	27,474	26,406	1,858
Driver/sales workers and truck drivers .....	16.92	17.25	685	690	40.5	35,543	35,570	2,100
Driver/sales workers .....	17.35	15.20	788	731	45.4	41,002	38,012	2,363
Truck drivers, heavy and tractor-trailer .....	18.88	18.65	762	736	40.3	39,450	38,147	2,090
Truck drivers, light or delivery services .....	14.36	13.50	573	530	39.9	29,775	27,560	2,074
Service station attendants .....	8.83	8.75	332	328	37.6	17,254	17,063	1,954
Industrial truck and tractor operators .....	13.47	12.41	539	496	40.0	28,018	25,813	2,080
Laborers and material movers, hand .....	12.41	11.91	486	470	39.2	25,067	24,244	2,021
Cleaners of vehicles and equipment .....	12.46	11.50	474	440	38.0	24,627	22,880	1,977

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b> —Continued								
Laborers and freight, stock, and material movers, hand .....	\$12.77	\$12.23	\$505	\$481	39.5	\$26,097	\$25,016	2,044
Packers and packagers, hand .....	9.81	9.16	387	366	39.4	19,417	19,042	1,979

<sup>1</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours

an employee is scheduled to work in a week, exclusive of overtime.

<sup>4</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 16**

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$27.38	\$21.97	\$1,089	\$870	39.8	\$56,211	\$45,053	2,053
<b>Management occupations</b> .....	53.84	49.44	2,187	1,979	40.6	113,680	102,916	2,112
Chief executives .....	153.91	141.83	6,521	5,673	42.4	339,102	295,000	2,203
General and operations managers .....	73.18	62.75	2,931	2,510	40.1	152,431	130,512	2,083
Marketing and sales managers .....	53.19	49.40	2,202	1,979	41.4	114,503	102,916	2,153
Marketing managers .....	55.76	50.18	2,256	2,041	40.5	117,337	106,128	2,104
Sales managers .....	49.00	37.72	2,108	1,406	43.0	109,598	73,097	2,237
Administrative services managers .....	42.85	42.31	1,690	1,664	39.4	87,871	86,528	2,050
Computer and information systems managers .....	55.18	55.46	2,326	2,218	42.2	120,971	115,355	2,192
Financial managers .....	55.78	53.44	2,257	2,167	40.5	117,366	112,669	2,104
Human resources managers .....	51.89	59.80	2,073	2,392	40.0	107,821	124,390	2,078
Industrial production managers .....	51.61	51.03	2,071	2,105	40.1	107,714	109,468	2,087
Purchasing managers .....	54.13	51.36	2,165	2,054	40.0	112,590	106,831	2,080
Transportation, storage, and distribution managers .....	48.52	51.15	1,941	2,046	40.0	100,915	106,400	2,080
Construction managers .....	44.72	48.07	1,875	1,923	41.9	97,524	99,986	2,181
Education administrators .....	34.16	30.53	1,360	1,221	39.8	69,494	63,511	2,034
Education administrators, postsecondary .....	36.95	29.72	1,467	1,177	39.7	74,087	61,202	2,005
Engineering managers .....	64.84	64.90	2,608	2,596	40.2	135,608	134,992	2,091
Medical and health services managers .....	48.51	45.14	1,939	1,806	40.0	100,834	93,891	2,079
Property, real estate, and community association managers .....	27.40	24.88	1,115	1,028	40.7	58,000	53,431	2,117
Social and community service managers .....	32.17	31.39	1,277	1,256	39.7	66,055	65,293	2,053
<b>Business and financial operations occupations</b> .....	35.44	33.10	1,433	1,328	40.4	74,501	69,054	2,102
Buyers and purchasing agents .....	38.03	34.94	1,597	1,398	42.0	83,022	72,684	2,183
Wholesale and retail buyers, except farm products .....	33.98	30.05	1,366	1,202	40.2	71,052	62,504	2,091
Purchasing agents, except wholesale, retail, and farm products .....	39.51	34.94	1,689	1,398	42.8	87,832	72,684	2,223

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Business and financial operations occupations</b> —Continued								
Claims adjusters, appraisers, examiners, and investigators .....	\$25.26	\$22.06	\$1,001	\$874	39.6	\$52,050	\$45,469	2,060
Claims adjusters, examiners, and investigators .....	26.78	24.03	1,066	955	39.8	55,421	49,639	2,070
Compliance officers, except agriculture, construction, health and safety, and transportation .....	40.69	35.96	1,659	1,438	40.8	86,250	74,797	2,120
Cost estimators .....	39.08	38.75	1,563	1,550	40.0	81,280	80,600	2,080
Human resources, training, and labor relations specialists .....	30.08	29.33	1,207	1,173	40.1	62,774	61,000	2,087
Employment, recruitment, and placement specialists .....	22.76	21.91	910	876	40.0	47,337	45,573	2,080
Compensation, benefits, and job analysis specialists .....	30.97	28.70	1,245	1,148	40.2	64,748	59,696	2,091
Training and development specialists .....	31.53	30.84	1,261	1,234	40.0	65,582	64,156	2,080
Logisticians .....	36.96	38.46	1,479	1,538	40.0	76,887	79,997	2,080
Management analysts .....	38.52	36.11	1,546	1,447	40.1	80,386	75,261	2,087
Accountants and auditors .....	33.00	29.58	1,330	1,192	40.3	69,156	62,005	2,095
Financial analysts and advisors .....	36.77	34.12	1,474	1,407	40.1	76,654	73,143	2,085
Financial analysts .....	37.68	35.17	1,511	1,428	40.1	78,585	74,256	2,086
Insurance underwriters .....	29.97	29.47	1,199	1,179	40.0	62,332	61,298	2,080
Loan counselors and officers	26.68	24.71	1,067	988	40.0	55,497	51,393	2,080
Loan officers .....	27.46	26.37	1,098	1,055	40.0	57,108	54,848	2,080
<b>Computer and mathematical science occupations</b> .....	40.40	39.81	1,655	1,658	41.0	86,030	86,226	2,129
Computer programmers .....	38.03	37.14	1,521	1,486	40.0	79,112	77,249	2,080
Computer software engineers	48.43	48.01	2,027	2,009	41.9	105,399	104,476	2,176
Computer software engineers, applications	45.70	43.57	1,950	1,934	42.7	101,415	100,568	2,219

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Computer and mathematical science occupations</b>								
–Continued								
Computer software engineers, systems software .....	\$51.51	\$50.23	\$2,110	\$2,042	41.0	\$109,719	\$106,205	2,130
Computer support specialists	26.06	24.62	1,063	985	40.8	55,250	51,203	2,120
Computer systems analysts ....	38.80	37.04	1,577	1,541	40.6	82,001	80,142	2,113
Database administrators .....	40.83	39.81	1,631	1,493	39.9	84,807	77,628	2,077
Network and computer systems administrators .....	37.43	36.81	1,492	1,472	39.9	77,576	76,567	2,072
Network systems and data communications analysts	35.74	33.99	1,405	1,275	39.3	73,076	66,286	2,044
<b>Architecture and engineering occupations</b> .....	45.97	44.57	1,850	1,800	40.2	95,802	93,386	2,084
Engineers .....	49.78	48.49	2,006	1,959	40.3	104,291	101,845	2,095
Aerospace engineers .....	55.15	54.00	2,206	2,160	40.0	114,715	112,320	2,080
Civil engineers .....	50.90	50.66	2,036	2,027	40.0	105,873	105,379	2,080
Computer hardware engineers .....	45.71	45.68	1,929	1,940	42.2	100,309	100,855	2,195
Electrical and electronics engineers .....	49.66	47.16	1,987	1,886	40.0	103,300	98,082	2,080
Electrical engineers .....	49.17	46.62	1,967	1,865	40.0	102,284	96,970	2,080
Electronics engineers, except computer .....	49.82	47.16	1,993	1,886	40.0	103,624	98,082	2,080
Industrial engineers, including health and safety .....	40.77	37.58	1,645	1,505	40.3	85,540	78,279	2,098
Industrial engineers .....	42.40	40.10	1,716	1,626	40.5	89,232	84,573	2,104
Mechanical engineers .....	50.29	51.46	2,082	2,018	41.4	108,275	104,957	2,153
Nuclear engineers .....	47.88	44.16	1,915	1,766	40.0	99,600	91,853	2,080
Petroleum engineers .....	55.78	52.32	2,231	2,093	40.0	107,816	108,834	1,933
Drafters .....	35.68	24.75	1,427	990	40.0	74,214	51,470	2,080
Architectural and civil drafters .....	23.89	20.66	956	826	40.0	49,695	42,973	2,080
Engineering technicians, except drafters .....	31.21	29.89	1,249	1,196	40.0	63,317	62,109	2,029
Aerospace engineering and operations technicians	30.92	30.41	1,237	1,216	40.0	64,313	63,253	2,080
Electrical and electronic engineering technicians	28.30	26.38	1,132	1,055	40.0	58,868	54,870	2,080

See footnotes at end of table.

**Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Life, physical, and social science occupations</b> .....	\$35.44	\$34.28	\$1,430	\$1,371	40.3	\$74,351	\$71,311	2,098
Life scientists .....	36.21	33.04	1,452	1,321	40.1	75,513	68,717	2,085
Biological scientists .....	35.67	36.91	1,432	1,477	40.2	74,482	76,781	2,088
Biochemists and biophysicists .....	40.44	39.18	1,620	1,567	40.1	84,251	81,501	2,083
Physical scientists .....	36.77	34.60	1,477	1,384	40.2	76,822	71,974	2,089
Chemists and materials scientists .....	31.33	32.27	1,272	1,291	40.6	66,125	67,122	2,111
Chemists .....	31.33	32.27	1,272	1,291	40.6	66,125	67,122	2,111
Market and survey researchers .....	53.35	54.34	2,269	2,485	42.5	118,000	129,223	2,212
Market research analysts ...	53.35	54.34	2,269	2,485	42.5	118,000	129,223	2,212
Biological technicians .....	25.88	24.04	1,031	962	39.8	53,594	50,003	2,071
<b>Community and social services occupations</b> .....	21.63	18.93	847	743	39.1	43,664	38,563	2,018
Counselors .....	20.84	19.26	816	771	39.2	42,445	40,069	2,037
Mental health counselors ...	20.57	20.20	807	779	39.3	41,977	40,524	2,041
Social workers .....	24.04	21.32	957	853	39.8	49,206	44,346	2,047
Child, family, and school social workers .....	17.70	16.27	708	651	40.0	35,105	33,844	1,984
Medical and public health social workers .....	31.90	29.40	1,276	1,176	40.0	66,351	61,152	2,080
Miscellaneous community and social service specialists .....	15.98	15.04	640	602	40.1	32,332	31,283	2,023
Social and human service assistants .....	15.24	15.04	610	602	40.1	30,797	31,283	2,021
<b>Legal occupations</b> .....	84.35	82.05	3,355	3,077	39.8	174,483	159,999	2,069
Lawyers .....	113.31	103.36	4,494	4,134	39.7	233,708	214,991	2,063
<b>Education, training, and library occupations</b> .....	40.96	36.49	1,606	1,389	39.2	71,246	62,542	1,739
Postsecondary teachers .....	50.53	42.36	1,970	1,635	39.0	90,242	73,109	1,786
Social sciences teachers, postsecondary .....	53.86	47.16	2,109	1,887	39.2	80,751	69,130	1,499
Health teachers, postsecondary .....	49.86	34.73	1,994	1,389	40.0	103,114	72,238	2,068

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Education, training, and library occupations</b> –Continued								
Health specialties teachers, postsecondary .....	\$54.51	\$45.14	\$2,180	\$1,805	40.0	\$112,533	\$93,885	2,064
Arts, communications, and humanities teachers, postsecondary .....	34.86	30.77	1,270	1,077	36.4	50,909	42,000	1,461
Miscellaneous postsecondary teachers	44.38	38.04	1,731	1,520	39.0	86,360	68,093	1,946
Primary, secondary, and special education school teachers .....	33.73	36.49	1,324	1,368	39.3	53,502	52,210	1,586
Preschool and kindergarten teachers .....	17.60	16.07	698	643	39.7	34,414	30,124	1,956
Preschool teachers, except special education .....	15.59	16.07	618	625	39.6	31,015	30,071	1,989
Elementary and middle school teachers .....	33.18	36.09	1,265	1,368	38.1	47,044	49,263	1,418
Elementary school teachers, except special education .....	33.36	36.49	1,272	1,368	38.1	46,793	49,263	1,402
Secondary school teachers	43.60	46.15	1,742	1,846	40.0	67,934	72,000	1,558
Secondary school teachers, except special and vocational education	43.60	46.15	1,742	1,846	40.0	67,934	72,000	1,558
Librarians .....	42.03	42.66	1,643	1,600	39.1	80,398	83,185	1,913
<b>Arts, design, entertainment, sports, and media occupations</b> .....	29.91	24.13	1,187	965	39.7	61,702	50,182	2,063
Designers .....	24.06	24.13	954	965	39.6	49,597	50,182	2,061
Graphic designers .....	25.00	24.13	990	965	39.6	51,487	50,182	2,059
Actors, producers, and directors .....	44.70	41.22	1,788	1,649	40.0	92,969	85,744	2,080
Producers and directors .....	44.70	41.22	1,788	1,649	40.0	92,969	85,744	2,080
Public relations specialists .....	30.61	31.80	1,206	1,269	39.4	62,689	66,000	2,048
Writers and editors .....	32.85	31.59	1,258	1,111	38.3	65,399	57,762	1,991
Technical writers .....	36.43	41.01	1,457	1,640	40.0	75,782	85,301	2,080

See footnotes at end of table.



Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Arts, design, entertainment, sports, and media occupations</b> –Continued								
Broadcast and sound engineering technicians and radio operators .....	\$31.42	\$30.00	\$1,257	\$1,200	40.0	\$65,354	\$62,400	2,080
<b>Healthcare practitioner and technical occupations</b> .....	34.70	33.59	1,355	1,287	39.0	70,460	66,899	2,031
Pharmacists .....	55.26	54.30	2,180	2,172	39.4	113,358	112,944	2,051
Physicians and surgeons .....	57.56	60.58	2,358	2,221	41.0	122,609	115,473	2,130
Registered nurses .....	41.23	40.30	1,579	1,544	38.3	82,130	80,288	1,992
Therapists .....	36.77	36.23	1,453	1,414	39.5	75,533	73,528	2,054
Occupational therapists .....	36.50	36.49	1,460	1,460	40.0	75,919	75,899	2,080
Physical therapists .....	39.36	39.00	1,570	1,560	39.9	81,616	81,120	2,074
Respiratory therapists .....	31.68	30.40	1,213	1,144	38.3	63,081	59,467	1,991
Clinical laboratory technologists and technicians .....	24.10	22.70	962	908	39.9	50,020	47,218	2,076
Medical and clinical laboratory technologists .....	31.87	31.38	1,268	1,254	39.8	65,937	65,229	2,069
Medical and clinical laboratory technicians ..	19.03	17.60	761	704	40.0	39,593	36,608	2,080
Diagnostic related technologists and technicians .....	32.44	31.58	1,290	1,263	39.8	67,062	65,686	2,067
Radiologic technologists and technicians .....	29.98	30.57	1,192	1,223	39.8	61,976	63,586	2,067
Health diagnosing and treating practitioner support technicians .....	20.03	18.57	789	720	39.4	41,017	37,440	2,047
Pharmacy technicians .....	17.97	17.33	711	693	39.6	36,980	36,044	2,057
Surgical technologists .....	22.32	23.54	893	942	40.0	46,433	48,963	2,080
Licensed practical and licensed vocational nurses .....	24.03	23.65	932	921	38.8	48,464	47,902	2,017
Medical records and health information technicians ...	14.99	13.89	600	555	40.0	31,174	28,883	2,080
<b>Healthcare support occupations</b> .....	15.07	13.75	590	540	39.2	30,657	27,997	2,034
Nursing, psychiatric, and home health aides .....	12.85	12.62	498	473	38.7	25,876	24,570	2,014

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare support occupations</b> –Continued								
Nursing aides, orderlies, and attendants .....	\$12.85	\$12.70	\$500	\$482	38.9	\$25,987	\$25,077	2,022
Psychiatric aides .....	14.66	14.59	587	584	40.0	30,502	30,347	2,080
Miscellaneous healthcare support occupations .....	16.88	16.16	673	632	39.9	34,884	32,594	2,067
Medical assistants .....	18.13	17.97	721	719	39.8	37,256	36,855	2,055
<b>Protective service occupations</b>	13.75	11.81	543	473	39.5	28,251	24,571	2,055
Security guards and gaming surveillance officers .....	12.79	11.55	504	462	39.4	26,225	24,024	2,051
Security guards .....	12.79	11.55	504	462	39.4	26,225	24,024	2,051
<b>Food preparation and serving related occupations</b> .....	13.53	12.48	531	497	39.2	27,426	25,847	2,027
First-line supervisors/managers, food preparation and serving workers .....	21.42	20.69	873	833	40.7	43,400	43,035	2,027
Chefs and head cooks .....	25.95	29.51	1,038	1,180	40.0	51,762	49,831	1,994
First-line supervisors/managers of food preparation and serving workers .....	19.75	18.54	810	812	41.0	40,260	38,164	2,039
Cooks .....	14.97	13.92	590	540	39.4	30,675	28,080	2,049
Cooks, institution and cafeteria .....	17.28	16.90	691	676	40.0	35,947	35,152	2,080
Cooks, restaurant .....	14.46	13.71	569	499	39.4	29,587	25,958	2,046
Food preparation workers .....	11.32	10.36	453	414	40.0	23,549	21,549	2,080
Food service, tipped .....	8.96	8.07	344	320	38.4	17,816	16,640	1,988
Bartenders .....	10.98	9.25	439	370	40.0	22,844	19,240	2,080
Waiters and waitresses .....	8.45	8.00	324	320	38.3	16,689	16,640	1,974
Dining room and cafeteria attendants and bartender helpers .....	9.11	8.25	346	330	38.0	18,007	17,160	1,977
Fast food and counter workers .....	13.51	14.36	531	549	39.3	27,607	28,538	2,043
Combined food preparation and serving workers, including fast food .....	13.68	14.33	535	540	39.1	27,826	28,080	2,034
Food servers, nonrestaurant ...	10.85	10.51	428	420	39.5	22,268	21,861	2,053

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Food preparation and serving related occupations</b> –Continued								
Dishwashers .....	\$12.81	\$14.06	\$512	\$562	40.0	\$26,620	\$29,245	2,078
<b>Building and grounds cleaning and maintenance occupations</b> .....	13.30	12.00	527	469	39.6	27,274	24,378	2,051
First-line supervisors/managers, building and grounds cleaning and maintenance workers .....	20.09	20.92	798	816	39.7	41,472	42,420	2,065
First-line supervisors/managers of housekeeping and janitorial workers .....	21.26	23.08	851	923	40.0	44,231	48,000	2,080
Building cleaning workers .....	12.84	11.72	509	460	39.7	26,369	23,920	2,054
Janitors and cleaners, except maids and housekeeping cleaners .....	13.07	11.86	521	468	39.8	27,079	24,315	2,072
Maids and housekeeping cleaners .....	12.36	11.27	485	442	39.3	25,229	22,991	2,042
Grounds maintenance workers .....	12.68	11.03	496	440	39.1	25,660	22,880	2,024
Landscaping and groundskeeping workers .....	12.39	11.00	485	440	39.1	25,053	22,880	2,022
<b>Personal care and service occupations</b> .....	14.27	11.50	512	456	35.9	26,161	23,712	1,833
Gaming services workers .....	9.94	8.12	378	320	38.0	19,633	16,640	1,974
Miscellaneous entertainment attendants and related workers .....	10.56	11.10	423	444	40.0	19,637	21,278	1,859
Amusement and recreation attendants .....	9.37	8.31	375	332	40.0	16,078	17,160	1,716
Baggage porters, bellhops, and concierges .....	10.97	10.00	433	400	39.5	22,532	20,800	2,055
Concierges .....	11.83	11.13	466	400	39.4	24,212	20,821	2,046
Transportation attendants .....	26.86	25.44	631	596	23.5	32,823	31,005	1,222
Flight attendants .....	28.80	31.13	636	596	22.1	33,090	31,005	1,149

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Personal care and service occupations</b> –Continued								
Recreation and fitness workers .....	\$15.51	\$14.70	\$613	\$556	39.5	\$31,885	\$28,912	2,056
<b>Sales and related occupations</b>	22.05	16.75	874	658	39.7	44,911	33,852	2,037
First-line supervisors/managers, sales workers .....	22.97	20.21	930	790	40.5	48,341	41,080	2,105
First-line supervisors/managers of retail sales workers ..	21.07	19.18	857	773	40.6	44,542	40,203	2,114
First-line supervisors/managers of non-retail sales workers .....	28.33	30.43	1,133	1,217	40.0	58,920	63,301	2,080
Retail sales workers .....	16.10	13.75	633	536	39.3	32,258	27,539	2,004
Cashiers, all workers .....	12.86	11.70	509	467	39.6	26,216	24,307	2,038
Cashiers .....	12.86	11.69	509	467	39.6	26,219	24,307	2,038
Counter and rental clerks and parts salespersons ..	19.35	16.45	774	658	40.0	40,255	34,210	2,080
Counter and rental clerks	21.58	16.31	863	652	40.0	44,895	33,929	2,080
Retail salespersons .....	17.15	14.75	671	576	39.1	33,954	29,154	1,980
Securities, commodities, and financial services sales agents .....	53.80	45.05	2,152	1,802	40.0	111,910	93,706	2,080
Sales representatives, wholesale and manufacturing .....	38.01	36.12	1,542	1,445	40.6	80,179	75,134	2,110
Sales representatives, wholesale and manufacturing, technical and scientific products .....	50.68	55.37	2,031	2,215	40.1	105,603	115,176	2,084
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	31.92	28.75	1,303	1,137	40.8	67,733	59,105	2,122
Models, demonstrators, and product promoters .....	19.32	16.69	773	668	40.0	40,185	34,711	2,080

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Sales and related occupations</b> –Continued								
Demonstrators and product promoters .....	\$19.32	\$16.69	\$773	\$668	40.0	\$40,185	\$34,711	2,080
Miscellaneous sales and related workers .....	18.12	16.65	710	661	39.2	36,283	33,280	2,003
<b>Office and administrative support occupations</b> .....	18.55	17.45	739	693	39.8	38,331	36,057	2,067
First-line supervisors/managers of office and administrative support workers .....	26.01	26.08	1,048	1,027	40.3	54,407	53,404	2,092
Switchboard operators, including answering service .....	13.15	12.20	526	488	40.0	27,343	25,376	2,080
Financial clerks .....	18.74	19.00	748	760	39.9	38,921	39,520	2,077
Bill and account collectors	19.67	19.91	787	796	40.0	40,922	41,402	2,080
Billing and posting clerks and machine operators	19.86	19.44	788	778	39.7	40,983	40,437	2,064
Bookkeeping, accounting, and auditing clerks .....	19.05	19.10	761	764	40.0	39,595	39,728	2,079
Payroll and timekeeping clerks .....	17.78	19.68	711	787	40.0	36,975	40,928	2,080
Procurement clerks .....	15.03	14.00	601	560	40.0	31,260	29,120	2,080
Tellers .....	15.76	15.00	630	600	40.0	32,781	31,200	2,080
Brokerage clerks .....	20.06	20.54	803	821	40.0	41,730	42,715	2,080
Customer service representatives .....	17.99	17.05	719	681	40.0	37,400	35,397	2,079
Hotel, motel, and resort desk clerks .....	13.75	12.23	545	489	39.6	28,314	25,438	2,060
Interviewers, except eligibility and loan .....	17.34	17.05	677	672	39.0	35,185	34,965	2,029
Loan interviewers and clerks	16.50	16.16	660	646	40.0	34,314	33,609	2,080
Order clerks .....	16.05	16.50	637	660	39.7	31,158	32,240	1,941
Human resources assistants, except payroll and timekeeping .....	20.54	20.19	822	808	40.0	42,722	41,999	2,080
Receptionists and information clerks .....	16.72	14.87	662	591	39.6	34,437	30,751	2,059

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> —Continued								
Reservation and transportation ticket agents and travel clerks ...	\$18.44	\$20.46	\$738	\$818	40.0	\$38,359	\$42,557	2,080
Dispatchers .....	17.64	15.00	708	600	40.1	36,827	31,200	2,087
Dispatchers, except police, fire, and ambulance .....	18.14	15.23	726	609	40.0	37,733	31,678	2,080
Production, planning, and expediting clerks .....	21.32	20.85	853	834	40.0	44,354	43,368	2,080
Shipping, receiving, and traffic clerks .....	13.76	13.00	551	520	40.0	28,629	27,040	2,080
Stock clerks and order fillers	14.76	14.83	582	585	39.4	30,284	30,426	2,051
Weighers, measurers, checkers, and samplers, recordkeeping .....	15.18	16.50	607	660	40.0	29,426	26,624	1,939
Secretaries and administrative assistants .....	23.96	23.08	951	923	39.7	49,457	48,000	2,064
Executive secretaries and administrative assistants .....	24.50	23.68	979	946	39.9	50,891	49,200	2,077
Medical secretaries .....	19.41	18.86	757	742	39.0	39,382	38,584	2,029
Secretaries, except legal, medical, and executive	18.99	19.16	759	766	40.0	39,492	39,844	2,080
Data entry and information processing workers .....	16.48	15.20	655	602	39.8	34,082	31,315	2,068
Data entry keyers .....	14.26	14.32	566	573	39.7	29,406	29,775	2,062
Word processors and typists .....	21.38	19.44	855	777	40.0	44,476	40,427	2,080
Insurance claims and policy processing clerks .....	17.36	17.92	690	717	39.7	35,858	37,274	2,066
Office clerks, general .....	16.94	16.00	672	640	39.7	34,948	33,280	2,063
<b>Farming, fishing, and forestry occupations</b> .....	21.16	24.85	843	994	39.8	40,971	51,682	1,937
<b>Construction and extraction occupations</b> .....	26.84	26.33	1,069	1,053	39.8	54,510	54,496	2,031

See footnotes at end of table.

**Table 16**

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Construction and extraction occupations –Continued</b>								
First-line supervisors/managers of construction trades and extraction workers .....	\$40.41	\$41.35	\$1,604	\$1,674	39.7	\$80,709	\$75,200	1,997
Carpenters .....	26.63	24.28	1,064	947	40.0	53,786	49,240	2,020
Cement masons, concrete finishers, and terrazzo workers .....	27.56	29.50	1,102	1,180	40.0	57,321	61,360	2,080
Cement masons and concrete finishers .....	27.56	29.50	1,102	1,180	40.0	57,321	61,360	2,080
Construction laborers .....	25.50	27.14	1,020	1,086	40.0	46,413	45,209	1,820
Construction equipment operators .....	30.96	33.47	1,238	1,339	40.0	62,533	66,040	2,020
Operating engineers and other construction equipment operators ....	30.96	33.47	1,238	1,339	40.0	62,533	66,040	2,020
Drywall and ceiling tile installers .....	21.59	19.00	863	760	40.0	44,336	39,520	2,053
Electricians .....	31.97	36.47	1,258	1,459	39.4	65,389	75,862	2,045
Painters and paperhangers ....	16.37	15.00	641	600	39.2	33,329	31,200	2,036
Painters, construction and maintenance .....	16.37	15.00	641	600	39.2	33,329	31,200	2,036
Pipelayers, plumbers, pipefitters, and steamfitters .....	31.35	34.12	1,254	1,365	40.0	65,202	70,970	2,080
Plumbers, pipefitters, and steamfitters .....	31.38	34.12	1,255	1,365	40.0	65,261	70,970	2,080
<b>Installation, maintenance, and repair occupations .....</b>	<b>25.50</b>	<b>24.57</b>	<b>1,019</b>	<b>978</b>	<b>40.0</b>	<b>52,917</b>	<b>50,875</b>	<b>2,075</b>
First-line supervisors/managers of mechanics, installers, and repairers .....	33.33	31.23	1,333	1,249	40.0	69,319	64,948	2,080
Computer, automated teller, and office machine repairers .....	21.64	17.77	863	711	39.9	44,894	36,955	2,074

See footnotes at end of table.

**Table 16**

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> –Continued								
Radio and telecommunications equipment installers and repairers .....	\$27.71	\$29.68	\$1,103	\$1,187	39.8	\$57,354	\$61,743	2,070
Telecommunications equipment installers and repairers, except line installers .....	27.71	29.68	1,103	1,187	39.8	57,354	61,743	2,070
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers .....	25.02	26.56	1,001	1,062	40.0	51,969	55,249	2,077
Electrical and electronics repairers, commercial and industrial equipment .....	27.90	31.78	1,116	1,271	40.0	57,868	66,092	2,074
Aircraft mechanics and service technicians .....	32.21	30.37	1,288	1,215	40.0	66,988	63,178	2,080
Automotive technicians and repairers .....	22.63	22.01	905	880	40.0	47,066	45,781	2,080
Automotive service technicians and mechanics .....	22.63	22.01	905	880	40.0	47,066	45,781	2,080
Bus and truck mechanics and diesel engine specialists ...	28.05	28.70	1,122	1,148	40.0	58,335	59,700	2,080
Heavy vehicle and mobile equipment service technicians and mechanics .....	26.29	27.74	1,052	1,109	40.0	54,683	57,691	2,080
Mobile heavy equipment mechanics, except engines .....	26.59	26.60	1,064	1,064	40.0	55,304	55,328	2,080
Heating, air conditioning, and refrigeration mechanics and installers .....	28.22	30.68	1,129	1,227	40.0	55,757	63,814	1,976
Industrial machinery installation, repair, and maintenance workers .....	25.05	25.03	999	1,001	39.9	51,950	52,037	2,074

See footnotes at end of table.



Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> –Continued								
Industrial machinery mechanics .....	\$27.75	\$26.73	\$1,107	\$1,069	39.9	\$57,550	\$55,588	2,074
Maintenance and repair workers, general .....	22.43	20.64	891	816	39.7	46,356	42,413	2,067
Maintenance workers, machinery .....	23.94	25.28	957	1,011	40.0	49,786	52,582	2,080
Line installers and repairers ...	30.41	30.86	1,216	1,234	40.0	63,245	64,185	2,080
Electrical power-line installers and repairers	37.12	38.29	1,485	1,532	40.0	77,204	79,643	2,080
Telecommunications line installers and repairers	29.42	30.86	1,177	1,234	40.0	61,184	64,185	2,080
Miscellaneous installation, maintenance, and repair workers .....	21.77	22.64	871	906	40.0	45,284	47,087	2,080
<b>Production occupations</b> .....	17.49	15.17	699	603	39.9	36,058	31,304	2,062
First-line supervisors/managers of production and operating workers .....	26.92	26.95	1,113	1,078	41.3	57,865	56,056	2,149
Electrical, electronics, and electromechanical assemblers .....	14.36	12.48	574	499	40.0	29,859	25,950	2,080
Electrical and electronic equipment assemblers ..	13.00	12.48	520	499	40.0	27,038	25,950	2,080
Electromechanical equipment assemblers ..	15.71	17.00	628	680	40.0	32,674	35,360	2,080
Miscellaneous assemblers and fabricators .....	15.32	13.92	613	557	40.0	31,857	28,947	2,080
Team assemblers .....	11.14	10.43	446	417	40.0	23,173	21,686	2,080
Bakers .....	12.83	11.90	513	476	40.0	26,678	24,752	2,080
Butchers and other meat, poultry, and fish processing workers .....	18.13	19.54	713	782	39.3	37,097	40,643	2,046
Butchers and meat cutters ..	19.24	20.90	753	836	39.1	39,158	43,472	2,035
Miscellaneous food processing workers .....	11.85	10.00	474	400	40.0	24,630	20,800	2,078
Food batchmakers .....	13.26	12.50	529	500	39.9	27,493	26,000	2,073

See footnotes at end of table.

**Table 16**

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Food cooking machine operators and tenders ...	\$9.63	\$9.40	\$385	\$376	40.0	\$20,021	\$19,552	2,080
Computer control programmers and operators .....	23.91	21.50	957	860	40.0	49,741	44,720	2,080
Machine tool cutting setters, operators, and tenders, metal and plastic .....	12.93	10.77	517	431	40.0	26,896	22,410	2,080
Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders, metal and plastic .....	11.09	10.77	444	431	40.0	23,067	22,410	2,080
Lathe and turning machine tool setters, operators, and tenders, metal and plastic .....	12.95	10.83	518	433	40.0	26,939	22,522	2,080
Machinists .....	27.07	28.11	1,083	1,124	40.0	56,310	58,458	2,080
Multiple machine tool setters, operators, and tenders, metal and plastic .....	13.39	12.99	536	519	40.0	27,852	27,013	2,080
Tool and die makers .....	24.08	22.70	963	908	40.0	50,078	47,216	2,080
Welding, soldering, and brazing workers .....	20.57	20.98	823	839	40.0	42,778	43,638	2,080
Welders, cutters, solderers, and brazers .....	20.25	20.98	810	839	40.0	42,115	43,638	2,080
Miscellaneous metalworkers and plastic workers .....	17.01	13.35	680	534	40.0	35,383	27,768	2,080
Printers .....	21.87	20.46	873	818	39.9	45,412	42,515	2,077
Printing machine operators	20.54	20.00	820	800	39.9	42,640	41,600	2,076
Laundry and dry-cleaning workers .....	10.79	10.68	420	410	39.0	21,863	21,341	2,026
Woodworking machine setters, operators, and tenders .....	14.22	12.50	569	500	40.0	29,570	26,000	2,080
Sawing machine setters, operators, and tenders, wood .....	15.40	13.70	616	548	40.0	32,028	28,496	2,080
Stationary engineers and boiler operators .....	32.71	31.34	1,252	1,254	38.3	65,087	65,187	1,990

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b> –Continued								
Miscellaneous plant and system operators .....	\$33.07	\$33.45	\$1,315	\$1,304	39.8	\$68,373	\$67,829	2,068
Petroleum pump system operators, refinery operators, and gaugers	32.27	32.56	1,278	1,302	39.6	66,455	67,725	2,059
Chemical processing machine setters, operators, and tenders .....	18.31	18.04	701	722	38.3	36,434	37,523	1,990
Crushing, grinding, polishing, mixing, and blending workers .....	13.92	12.50	557	500	40.0	28,946	26,000	2,080
Cutting workers .....	13.87	13.25	555	530	40.0	26,889	24,960	1,939
Cutting and slicing machine setters, operators, and tenders ..	13.91	14.68	557	587	40.0	27,928	27,560	2,007
Extruding, forming, pressing, and compacting machine setters, operators, and tenders .....	15.88	14.88	635	595	40.0	33,035	30,959	2,080
Inspectors, testers, sorters, samplers, and weighers ....	17.72	15.60	709	624	40.0	36,715	32,448	2,072
Packaging and filling machine operators and tenders .....	14.17	11.82	560	471	39.5	28,929	24,128	2,041
Semiconductor processors .....	17.93	18.22	717	729	40.0	37,293	37,898	2,080
Miscellaneous production workers .....	14.72	12.73	588	509	40.0	28,902	25,438	1,964
Helpers--production workers .....	11.13	10.41	445	417	40.0	19,013	20,993	1,709
<b>Transportation and material moving occupations</b> .....	19.15	17.10	753	682	39.3	38,543	35,194	2,012
First-line supervisors/managers of helpers, laborers, and material movers, hand .....	25.22	23.99	1,009	959	40.0	52,462	49,891	2,080

See footnotes at end of table.

**Table 16**

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b> –Continued								
First-line supervisors/managers of transportation and material-moving machine and vehicle operators .....	\$28.03	\$29.81	\$1,120	\$1,192	40.0	\$58,249	\$62,001	2,078
Aircraft pilots and flight engineers .....	99.74	111.53	2,141	2,085	21.5	111,312	108,397	1,116
Airline pilots, copilots, and flight engineers .....	99.74	111.53	2,141	2,085	21.5	111,312	108,397	1,116
Driver/sales workers and truck drivers .....	22.40	22.38	906	915	40.4	46,874	47,590	2,093
Truck drivers, heavy and tractor-trailer .....	22.48	22.38	915	915	40.7	47,509	47,590	2,113
Truck drivers, light or delivery services .....	23.58	24.10	943	964	40.0	48,463	50,128	2,055
Crane and tower operators .....	35.13	37.48	1,393	1,499	39.7	72,437	77,958	2,062
Industrial truck and tractor operators .....	16.89	15.43	674	617	39.9	34,195	31,504	2,024
Laborers and material movers, hand .....	12.86	11.44	510	456	39.7	25,821	23,088	2,008
Cleaners of vehicles and equipment .....	11.94	11.50	476	460	39.9	24,127	23,787	2,021
Laborers and freight, stock, and material movers, hand .....	13.84	13.00	550	516	39.7	28,165	26,624	2,035
Packers and packagers, hand .....	11.42	9.00	450	360	39.4	22,075	18,038	1,933

<sup>1</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours

an employee is scheduled to work in a week, exclusive of overtime.

<sup>4</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 17**

**Union and nonunion workers<sup>1</sup>: Mean hourly earnings<sup>2</sup> by ownership and major occupational group**

Occupational group <sup>3</sup>	Union			Nonunion		
	Civilian workers	Private industry workers	State and local government workers	Civilian workers	Private industry workers	State and local government workers
<b>All workers</b> .....	\$27.82	\$25.38	\$30.20	\$22.92	\$22.41	\$31.87
Management, professional, and related .....	36.77	37.51	36.53	38.33	38.28	38.70
Management, business, and financial .....	34.74	33.53	35.00	40.94	40.72	42.24
Professional and related .....	37.02	37.85	36.74	36.43	36.61	34.51
Service .....	21.48	15.31	26.15	11.88	11.50	18.77
Sales and office .....	19.44	19.32	19.55	17.90	17.90	17.69
Sales and related .....	15.87	15.78	17.56	19.00	19.02	14.12
Office and administrative support .....	20.13	21.04	19.58	17.27	17.25	17.97
Natural resources, construction, and maintenance .....	30.79	31.41	28.21	20.63	20.59	22.60
Construction and extraction .....	30.89	31.50	26.71	19.74	19.69	25.38
Installation, maintenance, and repair .....	30.99	31.45	29.79	21.72	21.71	21.96
Production, transportation, and material moving .....	22.24	21.78	25.06	14.59	14.56	19.01
Production .....	23.63	23.02	31.99	15.27	15.23	19.36
Transportation and material moving ...	21.60	21.13	23.80	13.76	13.73	18.50

<sup>1</sup> Union workers are those whose earnings are determined through collective bargaining.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 18**

**Time and incentive workers<sup>1</sup>: Mean hourly earnings<sup>2</sup>  
for major occupational groups**

Occupational group <sup>3</sup>	Time		Incentive	
	Civilian workers	Private industry workers	Civilian workers	Private industry workers
<b>All workers</b> .....	\$23.91	\$22.55	\$27.65	\$27.65
Management, professional, and related .....	37.94	38.24	37.44	37.44
Management, business, and financial .....	40.58	40.79	37.67	37.67
Professional and related .....	36.63	36.77	36.69	36.69
Service .....	14.08	11.89	15.52	15.52
Sales and office .....	17.15	16.87	27.17	27.17
Sales and related .....	15.29	15.28	29.95	29.95
Office and administrative support .....	17.87	17.59	17.96	17.96
Natural resources, construction, and maintenance .....	23.96	23.63	29.13	29.13
Construction and extraction .....	–	23.77	–	22.58
Installation, maintenance, and repair .....	24.08	23.48	31.21	31.21
Production, transportation, and material moving .....	16.40	16.06	18.77	18.77
Production .....	16.63	16.44	13.81	13.81
Transportation and material moving .....	16.17	15.68	21.38	21.38
	Relative error			
<b>All workers</b> .....	1.1%	1.4%	4.5%	4.5%
Management, professional, and related .....	.9	1.0	5.9	5.9
Management, business, and financial .....	1.6	2.0	5.3	5.3
Professional and related .....	1.4	1.8	10.9	10.9
Service .....	1.6	1.4	7.8	7.8
Sales and office .....	1.1	1.3	6.1	6.1
Sales and related .....	2.0	2.0	6.8	6.8
Office and administrative support .....	1.3	1.5	5.9	5.9
Natural resources, construction, and maintenance .....	1.8	1.9	6.8	6.8
Construction and extraction .....	–	2.5	–	15.9
Installation, maintenance, and repair .....	1.9	2.2	8.1	8.1
Production, transportation, and material moving .....	1.9	1.8	7.1	7.1
Production .....	2.0	2.0	16.3	16.3
Transportation and material moving .....	2.6	2.4	5.8	5.8

<sup>1</sup> Earnings of time workers are based solely on hourly rate or salary. Incentive workers are those whose earnings are at least partially based on productivity payments such as piece rates, commissions, and production bonuses.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the

survey. Military occupations are excluded from the survey.

<sup>4</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see chapter 8 of the BLS Handbook of Methods, at [http://www.bls.gov/opub/hom/homch8\\_a.htm](http://www.bls.gov/opub/hom/homch8_a.htm).

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 19

**Industry sector<sup>1</sup>: Mean hourly earnings<sup>2</sup>  
for private industry workers by major occupational group**

Occupational group <sup>3</sup>	Goods producing		Service providing						
	Construction	Manufacturing	Trade, transportation, and utilities	Information	Financial activities	Professional and business services	Education and health services	Leisure and hospitality	Other services
<b>All workers</b> .....	–	–	–	–	\$27.69	–	\$24.62	\$12.03	\$19.79
Management, professional, and related .....	–	–	–	–	38.04	–	32.76	37.46	27.48
Management, business, and financial .....	–	–	–	–	38.01	–	33.43	32.79	31.91
Professional and related .....	–	–	–	–	38.21	–	32.66	–	21.65
Service .....	–	–	–	–	12.34	–	14.02	10.49	12.88
Sales and office .....	–	–	–	–	22.01	–	17.84	12.92	15.48
Sales and related .....	–	–	–	–	39.99	–	23.92	11.61	15.18
Office and administrative support .....	–	–	–	–	17.39	–	17.67	14.06	15.55
Natural resources, construction, and maintenance .....	–	–	–	–	21.12	–	21.15	18.47	24.37
Installation, maintenance, and repair .....	–	–	–	–	21.90	–	21.80	17.40	23.88
Production, transportation, and material moving .....	–	–	–	–	14.37	–	15.65	11.70	17.48
Production .....	–	–	–	–	–	–	18.14	13.74	15.13
Transportation and material moving .....	–	–	–	–	14.59	–	13.26	10.08	18.85

<sup>1</sup> Industry sectors are classified according to the 2007 North American Industry Classification System (NAICS).

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800

unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 20

**Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels<sup>1</sup>**

Occupation <sup>2</sup> and work level	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$30.35	\$27.78	\$1,192	\$1,080	39.3	\$61,971	\$56,160	2,042
Level 2 .....	13.07	12.52	516	501	39.5	26,839	26,042	2,053
Level 3 .....	14.80	14.66	582	576	39.3	30,258	29,973	2,045
Level 4 .....	17.46	16.97	694	679	39.7	36,066	35,300	2,065
Level 5 .....	20.87	20.54	825	813	39.5	42,911	42,295	2,056
Level 6 .....	24.62	23.42	972	914	39.5	50,553	47,511	2,054
Level 7 .....	29.05	28.41	1,142	1,108	39.3	59,378	57,595	2,044
Level 8 .....	36.68	32.69	1,447	1,282	39.5	75,257	66,664	2,052
Level 9 .....	39.52	38.09	1,512	1,474	38.3	78,628	76,636	1,990
Level 10 .....	48.22	48.44	1,919	1,930	39.8	99,790	100,360	2,070
Level 11 .....	49.94	49.27	1,976	1,938	39.6	102,762	100,755	2,058
Level 12 .....	69.07	60.71	2,763	2,428	40.0	143,662	126,277	2,080
Not able to be leveled .....	31.93	28.61	1,301	1,256	40.7	67,632	65,312	2,118
<b>Management occupations</b> .....	49.16	48.85	1,965	1,954	40.0	102,195	101,610	2,079
Level 10 .....	46.71	48.64	1,869	1,946	40.0	97,163	101,171	2,080
Level 11 .....	49.20	48.85	1,963	1,954	39.9	102,099	101,610	2,075
Not able to be leveled .....	41.38	37.17	1,655	1,487	40.0	86,080	77,305	2,080
Medical and health services managers .....	49.17	48.85	1,965	1,954	40.0	102,171	101,610	2,078
Level 11 .....	51.03	48.85	2,036	1,954	39.9	105,857	101,610	2,074
<b>Business and financial operations occupations</b> .....	28.91	28.79	1,156	1,152	40.0	60,132	59,883	2,080
Level 8 .....	26.97	26.28	1,079	1,051	40.0	56,095	54,662	2,080
Buyers and purchasing agents .....	25.00	26.28	1,000	1,051	40.0	52,008	54,662	2,080
Accountants and auditors .....	32.58	32.59	1,303	1,304	40.0	67,767	67,787	2,080
<b>Computer and mathematical science occupations</b> .....	40.90	38.85	1,632	1,554	39.9	84,888	80,808	2,075
<b>Life, physical, and social science occupations</b> .....	30.53	27.00	1,221	1,080	40.0	63,505	56,160	2,080
<b>Community and social services occupations</b> .....	30.01	29.40	1,148	1,102	38.3	59,713	57,304	1,990
Level 9 .....	31.47	31.54	1,144	1,213	36.4	59,507	63,086	1,891
Social workers .....	31.68	31.54	1,267	1,261	40.0	65,888	65,593	2,080
<b>Healthcare practitioner and technical occupations</b> .....	37.18	36.12	1,449	1,394	39.0	75,327	72,488	2,026

See footnotes at end of table.



**Table 20**

**Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels<sup>1</sup> — Continued**

Occupation <sup>2</sup> and work level	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare practitioner and technical occupations</b>								
–Continued								
Level 4 .....	\$16.81	\$15.91	\$672	\$636	40.0	\$34,965	\$33,093	2,080
Level 5 .....	20.71	20.33	808	813	39.0	42,011	42,295	2,029
Level 6 .....	25.74	24.37	1,008	938	39.2	52,419	48,797	2,037
Level 7 .....	28.74	28.35	1,128	1,073	39.3	58,657	55,800	2,041
Level 8 .....	41.25	38.20	1,617	1,512	39.2	84,078	78,645	2,038
Level 9 .....	40.28	39.50	1,541	1,496	38.2	80,109	77,784	1,989
Level 10 .....	49.45	50.02	1,964	1,958	39.7	102,131	101,837	2,065
Level 11 .....	50.52	50.51	1,990	1,926	39.4	103,504	100,173	2,049
Not able to be leveled .....	33.87	29.54	1,406	1,273	41.5	73,097	66,219	2,158
Pharmacists .....	56.02	54.30	2,207	2,172	39.4	114,769	112,944	2,049
Level 11 .....	55.84	54.30	2,184	2,172	39.1	113,582	112,944	2,034
Physicians and surgeons .....	47.48	25.62	2,026	1,281	42.7	105,353	66,607	2,219
Registered nurses .....	42.61	41.62	1,631	1,567	38.3	84,825	81,469	1,991
Level 8 .....	44.82	47.00	1,754	1,834	39.1	91,220	95,389	2,035
Level 9 .....	41.07	40.30	1,553	1,496	37.8	80,731	77,784	1,966
Level 10 .....	50.48	50.02	2,002	2,001	39.7	104,089	104,042	2,062
Therapists .....	35.41	34.00	1,395	1,360	39.4	72,561	70,720	2,049
Level 7 .....	27.17	26.93	1,011	1,023	37.2	52,558	53,184	1,934
Level 8 .....	31.42	32.56	1,227	1,293	39.1	63,810	67,226	2,031
Level 9 .....	37.29	36.12	1,488	1,409	39.9	77,358	73,278	2,074
Occupational therapists .....	36.27	34.20	1,451	1,368	40.0	75,447	71,136	2,080
Level 9 .....	34.19	34.20	1,368	1,368	40.0	71,113	71,136	2,080
Physical therapists .....	37.59	38.50	1,495	1,486	39.8	77,736	77,293	2,068
Level 9 .....	37.59	38.50	1,495	1,486	39.8	77,736	77,293	2,068
Respiratory therapists .....	31.14	30.21	1,196	1,120	38.4	62,207	58,240	1,998
Clinical laboratory technologists and technicians .....	25.33	22.70	1,008	908	39.8	52,434	47,218	2,070
Level 4 .....	19.12	17.67	765	707	40.0	39,765	36,754	2,080
Level 9 .....	40.25	45.10	1,610	1,804	40.0	83,715	93,808	2,080
Medical and clinical laboratory technologists .....	31.36	28.80	1,239	1,129	39.5	64,433	58,698	2,055
Level 9 .....	40.25	45.10	1,610	1,804	40.0	83,715	93,808	2,080
Medical and clinical laboratory technicians .....	21.65	22.57	866	903	40.0	45,034	46,946	2,080
Level 4 .....	19.18	17.67	767	707	40.0	39,893	36,754	2,080

See footnotes at end of table.

**Table 20**

**Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels<sup>1</sup> — Continued**

Occupation <sup>2</sup> and work level	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare practitioner and technical occupations</b> –Continued								
Diagnostic related technologists and technicians .....	\$32.05	\$31.49	\$1,266	\$1,253	39.5	\$65,811	\$65,155	2,054
Level 7 .....	29.26	27.96	1,158	1,104	39.6	60,196	57,387	2,057
Level 9 .....	40.22	40.77	1,609	1,631	40.0	83,666	84,802	2,080
Radiologic technologists and technicians .....	29.83	29.68	1,174	1,187	39.4	61,062	61,734	2,047
Level 7 .....	29.05	27.96	1,149	1,104	39.5	59,746	57,387	2,056
Health diagnosing and treating practitioner support technicians .....	24.42	25.83	976	1,033	40.0	50,753	53,726	2,078
Level 6 .....	27.56	28.89	1,102	1,156	40.0	57,323	60,100	2,080
Pharmacy technicians .....	19.45	17.33	778	693	40.0	40,463	36,044	2,080
Psychiatric technicians .....	28.98	28.89	1,159	1,156	40.0	60,279	60,100	2,080
Surgical technologists .....	20.97	21.74	839	869	40.0	43,613	45,213	2,080
Level 6 .....	23.95	23.42	958	937	40.0	49,813	48,714	2,080
Licensed practical and licensed vocational nurses	22.79	22.84	871	862	38.2	45,299	44,834	1,988
Level 5 .....	20.55	20.33	762	812	37.1	39,637	42,214	1,929
Level 6 .....	23.31	23.46	896	914	38.4	46,583	47,511	1,999
Medical records and health information technicians ...	18.20	12.95	728	518	40.0	37,856	26,928	2,080
<b>Healthcare support occupations</b> .....	16.16	15.08	637	593	39.4	33,123	30,826	2,049
Level 2 .....	12.55	12.86	502	514	40.0	26,095	26,749	2,080
Level 3 .....	14.17	13.88	551	520	38.9	28,646	27,056	2,021
Level 4 .....	16.55	15.56	657	622	39.7	34,152	32,365	2,063
Level 5 .....	22.00	21.95	876	878	39.8	45,564	45,664	2,071
Level 6 .....	23.59	22.18	943	887	40.0	49,059	46,141	2,080
Nursing, psychiatric, and home health aides .....	14.66	13.95	574	541	39.2	29,854	28,122	2,036
Level 3 .....	14.25	13.88	552	520	38.8	28,730	27,056	2,017
Level 4 .....	15.73	14.92	622	594	39.5	32,332	30,867	2,055
Nursing aides, orderlies, and attendants .....	14.33	13.88	560	534	39.1	29,119	27,743	2,033
Level 3 .....	14.24	13.88	552	520	38.8	28,722	27,056	2,016
Level 4 .....	15.05	14.82	593	586	39.4	30,824	30,455	2,049
Psychiatric aides .....	18.60	20.97	744	839	40.0	38,689	43,620	2,080

See footnotes at end of table.

Table 20

**Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels<sup>1</sup> — Continued**

Occupation <sup>2</sup> and work level	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare support occupations</b> –Continued								
Miscellaneous healthcare support occupations .....	\$19.13	\$19.83	\$764	\$793	39.9	\$39,718	\$41,244	2,076
Level 4 .....	17.98	15.56	719	622	40.0	37,408	32,365	2,080
Level 5 .....	22.05	21.95	878	878	39.8	45,648	45,664	2,071
Medical assistants .....	18.73	18.31	745	732	39.8	38,739	38,079	2,069
Level 4 .....	19.90	21.56	796	862	40.0	41,399	44,845	2,080
Level 5 .....	17.90	18.31	705	656	39.4	36,637	34,112	2,046
<b>Protective service occupations</b>	17.13	16.53	685	661	40.0	35,623	34,382	2,080
Security guards and gaming surveillance officers .....	17.13	16.53	685	661	40.0	35,623	34,382	2,080
Security guards .....	17.13	16.53	685	661	40.0	35,623	34,382	2,080
<b>Food preparation and serving related occupations</b> .....	16.66	16.05	661	642	39.7	34,358	33,384	2,063
Level 2 .....	12.48	12.20	485	458	38.9	25,222	23,794	2,021
Fast food and counter workers .....	16.37	15.80	655	632	40.0	34,059	32,862	2,080
Combined food preparation and serving workers, including fast food .....	16.37	15.80	655	632	40.0	34,059	32,862	2,080
<b>Building and grounds cleaning and maintenance occupations</b> .....	14.79	14.40	588	568	39.8	30,596	29,536	2,068
Level 2 .....	13.29	13.00	523	510	39.4	27,205	26,520	2,047
Level 3 .....	15.14	14.81	606	592	40.0	31,497	30,805	2,080
Building cleaning workers .....	14.73	14.32	586	566	39.8	30,451	29,411	2,068
Level 2 .....	13.29	13.00	523	510	39.4	27,205	26,520	2,047
Level 3 .....	14.98	14.81	599	592	40.0	31,155	30,805	2,080
Janitors and cleaners, except maids and housekeeping cleaners	14.76	14.29	587	572	39.8	30,513	29,723	2,068
Level 2 .....	13.07	12.56	513	498	39.3	26,668	25,900	2,041
Level 3 .....	14.32	14.44	573	578	40.0	29,786	30,035	2,080
Maids and housekeeping cleaners .....	14.66	14.41	583	554	39.8	30,324	28,808	2,068
Level 2 .....	13.58	13.42	537	519	39.5	27,921	26,976	2,055

See footnotes at end of table.

Table 20

**Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels<sup>1</sup> — Continued**

Occupation <sup>2</sup> and work level	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> .....	\$19.59	\$18.77	\$778	\$747	39.7	\$40,455	\$38,834	2,065
Level 3 .....	16.10	15.68	640	627	39.8	33,274	32,596	2,067
Level 4 .....	18.25	17.47	722	699	39.6	37,544	36,340	2,057
Level 5 .....	20.53	19.76	814	790	39.7	42,336	41,101	2,063
Level 6 .....	21.80	22.01	872	880	40.0	45,354	45,781	2,080
Financial clerks .....	19.65	19.68	786	787	40.0	40,863	40,928	2,080
Level 4 .....	20.00	19.68	800	787	40.0	41,592	40,928	2,080
Bookkeeping, accounting, and auditing clerks .....	19.61	19.22	784	769	40.0	40,790	39,978	2,080
Interviewers, except eligibility and loan .....	18.20	17.47	721	699	39.6	37,513	36,340	2,061
Level 4 .....	17.99	17.47	712	690	39.6	37,040	35,880	2,058
Receptionists and information clerks .....	18.33	17.93	710	717	38.7	36,930	37,294	2,014
Secretaries and administrative assistants .....	20.01	19.35	791	774	39.5	41,116	40,248	2,055
Level 4 .....	18.77	16.46	742	648	39.5	38,585	33,696	2,055
Level 5 .....	20.05	18.46	763	665	38.0	39,650	34,557	1,978
Level 6 .....	20.50	20.00	820	800	40.0	42,648	41,600	2,080
Executive secretaries and administrative assistants .....	21.01	20.71	840	828	40.0	43,703	43,077	2,080
Medical secretaries .....	20.05	19.09	784	761	39.1	40,785	39,562	2,034
Level 4 .....	20.31	18.14	799	726	39.3	41,537	37,731	2,045
Office clerks, general .....	17.79	17.05	712	682	40.0	37,011	35,460	2,080
<b>Production occupations</b> .....	27.58	31.34	1,060	1,246	38.4	55,109	64,780	1,998

<sup>1</sup> Each occupation for which data are collected in an establishment is evaluated based on four factors, including knowledge, job controls and complexity, contacts, and physical environment. For more information, see chapter 8 of the BLS Handbook of Methods, at [http://www.bls.gov/opub/hom/homch8\\_a.htm](http://www.bls.gov/opub/hom/homch8_a.htm).

<sup>2</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>4</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at

which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>5</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 21**

**Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours**

Occupation <sup>1</sup>	Weekly <sup>2</sup>			Annual <sup>3</sup>		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Management occupations</b>						
Team leader .....	\$1,483	\$1,366	40.3	\$76,525	\$71,053	2,082
First line .....	1,745	1,639	40.1	89,877	84,781	2,064
Second line .....	2,348	2,197	40.4	121,555	111,259	2,089
Third line .....	4,429	3,269	45.7	216,827	169,971	2,238
Chief executives						
Second line .....	3,617	2,822	40.0	186,588	146,767	2,064
General and operations managers						
First line .....	1,512	1,404	40.5	78,620	73,000	2,104
Second line .....	2,779	2,625	40.5	144,519	136,510	2,108
Marketing managers						
Team leader .....	2,083	1,979	40.0	108,309	102,916	2,080
First line .....	2,205	2,501	41.3	114,668	130,060	2,146
Sales managers						
First line .....	1,949	1,385	40.7	101,368	72,010	2,119
Administrative services managers						
First line .....	1,485	1,485	40.3	77,199	77,201	2,098
Computer and information systems managers						
Team leader .....	2,222	2,078	40.0	115,548	108,054	2,080
First line .....	1,924	1,888	39.8	100,033	98,168	2,068
Financial managers						
Team leader .....	1,254	1,250	40.0	65,218	65,000	2,080
First line .....	1,976	1,762	40.3	102,417	90,470	2,091
Second line .....	2,495	2,726	41.2	129,725	141,757	2,142
Industrial production managers						
First line .....	1,851	1,686	40.0	96,232	87,651	2,080
Transportation, storage, and distribution managers						
First line .....	1,644	1,436	39.5	85,490	74,672	2,052
Construction managers						
First line .....	1,847	1,885	40.5	96,025	98,010	2,107
Education administrators, elementary and secondary school						
First line .....	2,287	2,453	40.4	108,964	109,276	1,927
Education administrators, postsecondary						
First line .....	1,532	1,307	40.7	79,654	67,981	2,115
Engineering managers						
First line .....	2,288	2,365	40.2	118,951	122,990	2,092
Second line .....	2,799	2,863	40.0	145,547	148,878	2,080
Food service managers						
First line .....	1,140	1,372	42.2	58,618	71,327	2,170
Medical and health services managers						
First line .....	1,936	1,886	39.5	100,682	98,051	2,053

See footnotes at end of table.

**Table 21**

**Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>1</sup>	Weekly <sup>2</sup>			Annual <sup>3</sup>		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Management occupations –Continued</b>						
Property, real estate, and community association managers						
First line .....	\$1,389	\$1,307	40.0	\$72,228	\$67,974	2,080
Social and community service managers						
First line .....	1,166	1,151	39.7	60,485	59,854	2,060

<sup>1</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>2</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>3</sup> Mean annual earnings are the straight-time annual wages or salaries paid to

employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.