Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

2	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$23.94	\$19.53	\$950	\$771	39.7	\$48,454	\$40,000	2,024
Management occupations	44.52	40.80	1,807	1,661	40.6	93,290	85,080	2,095
Chief executives	89.26	86.54	3,855	3,462	43.2	199,840	180,003	2,239
General and operations								
managers	45.75	40.41	1,880	1,696	41.1	97,759	88,200	2,137
Advertising and promotions								
managers	38.03	25.96	1,521	1,038	40.0	79,098	54,001	2,080
Marketing and sales managers	52.26	44.34	2,144	1,774	41.0	111,479	92,225	2,133
Marketing managers	61.69	46.47	2,529	1,859	41.0	131,521	96,660	2,132
Sales managers	43.68	34.76	1,793	1,390	41.0	93,215	72,301	2,134
Public relations managers	49.75	48.97	1,971	1,836	39.6	102,471	95,482	2,060
Administrative services								
managers	31.22	28.80	1,254	1,154	40.2	65,110	60,004	2,085
Computer and information								
systems managers	55.67	53.81	2,312	2,142	41.5	119,090	106,020	2,139
Financial managers	45.05	38.24	1,833	1,536	40.7	95,186	79,539	2,113
Human resources managers	45.27	46.15	1,810	1,846	40.0	94,096	95,998	2,079
Industrial production	45.05	40.14	1.004	1.606	40.0	02.002	05.651	2.001
managers	45.07	42.14	1,804	1,686	40.0	93,802	87,651	2,081
Purchasing managers	43.00	43.10	1,756	1,817	40.8	91,295	94,459	2,123
Transportation, storage, and	26.11	20.20	1.460	1.575	40.4	75.041	01.000	2.102
distribution managers	36.11	39.38	1,460	1,575	40.4	75,941	81,900	2,103
Construction managers	44.05	42.51	1,783	1,701	40.5	92,725	88,429	2,105
Education administrators	38.19	39.06	1,529	1,635	40.0	73,386	75,253	1,922
Education administrators, preschool and child								
care center/program	21.44	21.90	858	876	40.0	42,078	43,160	1,962
Education administrators,	21.44	21.90	020	870	40.0	42,076	45,100	1,902
elementary and	50.22	51.71	2.016	2.001	40.1	05.524	05.272	1 000
secondary school	50.22	51.71	2,016	2,091	40.1	95,534	95,373	1,902
Education administrators,	27.46	26 10	1.522	1.560	10.6	70 116	01 245	2.004
postsecondary Engineering managers	37.46 59.39	36.10 60.06	1,522	1,562 2,404	40.6 40.1	78,446 123,995	81,245 124,987	2,094 2,088
	20.95	19.89	2,385		40.1			
Food service managers Lodging managers	20.95 37.40	30.00	910 1,598	918 1,200	43.4	46,890 83,072	47,713 62,400	2,239
Medical and health services	37.40	30.00	1,390	1,200	42.1	05,072	02,400	2,221
managers	45.96	45.67	1,837	1,827	40.0	95,538	94,994	2,079
Property, real estate, and	73.70	45.07	1,057	1,04/	40.0	95,556	74,774	4,017
community association								
managers	22.22	22.78	908	911	40.9	47,212	47,382	2,125
Social and community service	22.22	22.70	700	/11	70.7	77,212	77,302	2,123
managers	28.45	28.33	1,144	1,125	40.2	59,338	58,510	2,086

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hourly ³ Weekly ⁴ Annual ⁵					Annual ⁵		
o	1100	illy		VVCCKIY			Aimuai	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial								
operations occupations	\$31.72	\$28.85	\$1,278	\$1,174	40.3	\$66,435	\$61,006	2,094
Buyers and purchasing agents	29.70	26.92	1,216	1,072	41.0	63,238	55,723	2,130
Wholesale and retail								
buyers, except farm	20.05	25.02	1 171	1.001	40.2	60.800	52.059	2.006
products Purchasing agents, except	29.05	25.03	1,171	1,001	40.3	60,890	52,058	2,096
wholesale, retail, and								
farm products	29.72	29.72	1,230	1,160	41.4	63,938	60,299	2,151
Claims adjusters, appraisers,				_,_,_,		00,200		_,
examiners, and								
investigators	27.85	25.96	1,087	1,027	39.0	56,523	53,389	2,029
Claims adjusters,								
examiners, and	27.07	26.05	1.001	1.020	20.0	56722	£2 £01	2.020
investigators Compliance officers, except	27.97	26.05	1,091	1,029	39.0	56,733	53,501	2,028
agriculture, construction,								
health and safety, and								
transportation	32.85	24.96	1,330	998	40.5	69,157	51,913	2,105
Cost estimators	38.12	32.39	1,524	1,296	40.0	79,244	67,377	2,079
Human resources, training,				·			·	
and labor relations								
specialists	28.01	28.28	1,125	1,131	40.2	58,525	58,820	2,090
Employment, recruitment,								
and placement	27.02	26.00	1.079	1.040	20.0	56.055	54.076	2.074
specialists Compensation, benefits,	27.03	26.00	1,078	1,040	39.9	56,055	54,076	2,074
and job analysis								
specialists	24.87	22.22	1,000	891	40.2	52,014	46,342	2,091
Training and development	21.07	22.22	1,000	071	10.2	32,011	10,5 12	2,001
specialists	24.83	23.12	1,002	944	40.3	52,099	49,109	2,098
Logisticians	32.75	35.57	1,310	1,423	40.0	68,122	73,986	2,080
Management analysts	37.22	36.24	1,501	1,454	40.3	78,063	75,629	2,097
Accountants and auditors	30.56	28.85	1,227	1,154	40.2	63,814	60,002	2,088
Appraisers and assessors of	27.00	25.45		4.050	40.0	55 000	~ ~ ooo	2 000
real estate	27.88	26.45	1,115	1,058	40.0	57,980	55,020	2,080
Budget analysts Credit analysts	25.74 31.28	23.75 34.62	1,029 1,251	950 1,385	40.0 40.0	53,499 65,070	49,402 72,010	2,079 2,080
Financial analysts and	31.20	34.02	1,231	1,303	40.0	05,070	12,010	۷,000
advisors	35.06	32.24	1,405	1,284	40.1	73,041	66,747	2,084
Financial analysts	35.48	32.46	1,430	1,347	40.3	74,341	70,065	2,095
Personal financial advisors	29.61	24.93	1,184	997	40.0	61,593	51,854	2,080
Insurance underwriters	37.20	31.73	1,472	1,269	39.6	76,555	65,998	2,058

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial operations occupations -Continued Tax examiners, collectors,								
preparers, and revenue agents	\$22.69	\$21.01	\$908	\$840	40.0	\$47,202	\$43,690	2,080
and revenue agents	23.66	22.55	946	902	40.0	49,203	46,896	2,080
Computer and mathematical science occupations	37.27	36.66	1,512	1,475	40.6	78,546	76,560	2,108
Computer and information							·	•
scientists, research	45.30	48.08	1,812	1,923	40.0	94,221	100,000	2,080
Computer programmers Computer software engineers	39.97 45.19	36.94 43.42	1,588 1,869	1,462 1,837	39.7 41.4	82,552 97,179	75,999 95,545	2,065 2,151
Computer software engineers Computer software	43.19	43.42	1,809	1,657	41.4	97,179	93,343	2,131
engineers, applications	42.62	41.27	1,779	1,736	41.7	92,497	90,272	2,171
Computer software	.2.02		1,,,,	1,,,,,		, ,,,,	, ,,,,,,	_,_,_
engineers, systems								
software	47.28	45.22	1,941	1,839	41.1	100,933	95,616	2,135
Computer support specialists	26.86	23.23	1,081	929	40.2	55,891	48,308	2,081
Computer systems analysts	37.53	37.58	1,525	1,507	40.6	79,288	78,374	2,113
Database administrators	37.63	37.78	1,579	1,740	42.0	82,116	90,463	2,182
Network and computer	21.12	20.07	1.006	1 102	20.7	64.110	61.510	2.060
systems administrators	31.12	29.87	1,236	1,183	39.7	64,113	61,510	2,060
Network systems and data communications analysts	34.71	35.70	1,407	1,431	40.5	73,160	74,437	2,108
Operations research analysts	36.47	40.87	1,457	1,635	40.0	75,850	84,999	2,108
operations research unarysts	30.17	10.07	1,137	1,033	10.0	75,050	01,777	2,000
Architecture and engineering								
occupations	38.82	37.55	1,567	1,502	40.4	81,210	78,000	2,092
Architects, except naval Architects, except	31.78	28.85	1,302	1,154	41.0	67,683	60,000	2,130
landscape and naval	32.12	28.85	1,318	1,173	41.0	68,552	60,999	2,134
Engineers	43.76	42.69	1,773	1,726	40.5	92,055	89,740	2,104
Aerospace engineers	53.70	52.85	2,148	2,114	40.0	111,696	109,928	2,080
Civil engineers	40.71	40.39	1,629	1,616	40.0	84,723	84,011	2,081
Computer hardware								
engineers	46.64	46.85	1,955	1,913	41.9	101,670	99,464	2,180
Electrical and electronics	12.24	41.04	1 777	1 600	41.1	92,386	97 707	2 127
engineers Electrical engineers	43.24 48.32	41.04 44.51	1,777 1,933	1,688 1,780	41.1 40.0	100,516	87,797 92,581	2,137 2,080
Licetreal engineers	70.52	77.31	1,733	1,700	70.0	100,510	72,301	2,000

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2 2	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Architecture and engineering occupations –Continued Electronics engineers,								
except computer Environmental engineers Industrial engineers,	\$41.44 45.96	\$39.20 44.85	\$1,719 1,839	\$1,607 1,794	41.5 40.0	\$89,413 93,911	\$83,564 93,288	2,158 2,043
including health and safety Health and safety	38.07	35.80	1,556	1,434	40.9	80,921	74,587	2,125
engineers, except mining safety engineers and								
inspectors Industrial engineers	35.84 39.47	35.24 38.46	1,454 1,621	1,386 1,624	40.6 41.1	75,585 84,309	72,072 84,460	2,109 2,136
Mechanical engineers Nuclear engineers Petroleum engineers	39.28 45.61 51.62	40.36 44.46 50.12	1,594 1,825 2,065	1,600 1,778 2,005	40.6 40.0 40.0	82,889 94,879 101,997	83,200 92,477 104,000	2,110 2,080 1,976
Drafters Architectural and civil drafters	25.04 24.84	23.94	1,002 994	958 920	40.0 40.0	52,080 51,676	49,799 47,840	2,080 2,080
Electrical and electronics drafters	26.79	24.74	1,072	990	40.0	55,730	51,465	2,080
Engineering technicians, except drafters Aerospace engineering and	28.78	27.53	1,151	1,101	40.0	58,879	57,262	2,046
operations technicians Civil engineering technicians	29.41 26.40	28.53 25.76	1,176 1,056	1,141 1,030	40.0	61,164 54,918	59,342 53,579	2,080 2,080
Electrical and electronic engineering technicians	27.70	27.53	1,108	1,101	40.0	57,635	57,262	2,080
Life, physical, and social science occupations	32.72	30.59	1,316	1,224	40.2	67,788	63,627	2,072
Life scientists Biological scientists Biochemists and	31.20 32.81	26.75 28.85	1,245 1,308	1,077 1,176	39.9 39.8	64,208 67,395	55,099 61,142	2,058 2,054
biophysicists Conservation scientists and	33.71	33.65	1,336	1,346	39.6	68,999	70,000	2,047
foresters Conservation scientists Foresters	24.26 21.33 36.50	24.27 23.09 30.98	970 853 1,460	971 924 1,239	40.0 40.0 40.0	50,149 44,360 73,557	50,484 48,036 60,539	2,067 2,080 2,015
Medical scientistsPhysical scientists	28.41 36.46	22.60 35.19	1,136 1,462	904 1,408	40.0 40.1	59,089 76,029	47,008 73,199	2,080 2,085

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occurred in 2	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Life, physical, and social science occupations -Continued Chemists and materials								
scientists	\$29.84	\$29.48	\$1,200	\$1,179	40.2	\$62,398	\$61,325	2,091
Chemists	29.76	29.48	1,197	1,179	40.2	62,234	61,325	2,091
Environmental scientists			ŕ	,		,	,	ŕ
and geoscientists	37.22	36.06	1,492	1,442	40.1	77,563	75,001	2,084
Environmental scientists								
and specialists,	26.04	24.00	1 477	1.260	40.1	76.016	70.720	2.005
including health	36.84	34.00	1,477	1,360	40.1	76,816	70,720	2,085
Geoscientists, except hydrologists and								
geographers	38.92	41.29	1,557	1,652	40.0	80,945	85,879	2,080
Market and survey	30.72	11.2	1,557	1,052	10.0	00,715	05,077	2,000
researchers	43.29	45.60	1,928	2,058	44.5	100,238	106,999	2,316
Market research analysts	43.33	45.60	1,930	2,080	44.5	100,378	108,151	2,316
Psychologists	37.27	40.67	1,409	1,506	37.8	64,365	65,651	1,727
Clinical, counseling, and								
school psychologists	36.59	40.63	1,355	1,376	37.0	59,295	55,931	1,620
Urban and regional planners	32.98	32.05	1,304	1,230	39.5	67,806	63,960	2,056
Agricultural and food science	21.21	20.20	0.40	015	20.6	12.062	12 206	2.020
technicians	21.21 21.65	20.38 19.74	840 858	815 790	39.6 39.6	43,062	42,386	2,030
Biological technicians Miscellaneous life, physical,	21.03	19.74	030	/90	39.0	44,616	41,061	2,061
and social science								
technicians	25.86	30.59	1,033	1,224	39.9	53,692	63,627	2,076
			,	,		, , , , ,	,	,
Community and social								
services occupations	23.43	21.57	931	867	39.8	47,038	44,616	2,008
Counselors	24.15	22.12	948	885	39.3	46,767	45,656	1,937
Substance abuse and								
behavioral disorder	27.42	10.00	1 407	1.704	40.0	77.046	00.610	2.000
counselors	37.43	42.60	1,497	1,704	40.0	77,846	88,610	2,080
Educational, vocational, and school counselors	29.28	27.10	1,152	1,040	39.3	52,986	51,686	1,810
Rehabilitation counselors	13.25	10.50	505	400	38.1	26,280	20,800	1,983
Social workers	24.99	23.71	1,001	949	40.0	51,383	49,302	2,056
Child, family, and school	,		1,001		.5.0	21,505	.,,502	_,000
social workers	23.46	22.67	936	908	39.9	47,725	45,267	2,034
Medical and public health								
social workers	28.34	26.93	1,131	1,077	39.9	58,787	56,012	2,074

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Community and social services occupations -Continued Mental health and substance abuse social								
workers Miscellaneous community and social service	\$27.24	\$23.44	\$1,114	\$938	40.9	\$56,415	\$48,755	2,071
specialists Health educators Probation officers and correctional treatment	21.19 29.29	19.13 23.95	841 1,172	772 958	39.7 40.0	42,834 60,928	38,917 49,822	2,022 2,080
specialistsSocial and human service	29.57	27.42	1,184	1,110	40.1	60,847	56,597	2,058
assistants	16.24	15.96	643	638	39.6	32,280	32,136	1,987
Lawyers	48.25 62.26 26.74	39.73 52.10 27.79	1,983 2,640 1,046	1,615 2,163 1,112	41.1 42.4 39.1	103,124 137,257 54,378	84,001 112,500 57,801	2,137 2,205 2,034
workers Title examiners, abstractors, and	26.62	24.00	1,059	960	39.8	55,084	49,922	2,069
searchers	28.07	26.44	1,123	1,058	40.0	58,395	54,999	2,080
Education, training, and								
Postsecondary teachers Life sciences teachers,	35.56 49.28	35.12 43.44	1,334 1,927	1,321 1,711	37.5 39.1	54,577 82,378	53,246 71,832	1,535 1,672
postsecondary Biological science teachers,	52.34	52.63	2,048	2,051	39.1	79,322	82,100	1,515
postsecondary Social sciences teachers,	52.34	52.63	2,048	2,051	39.1	79,322	82,100	1,515
postsecondary Psychology teachers,	55.33	47.61	2,182	1,928	39.4	87,057	79,683	1,573
postsecondary Health teachers,	49.77	46.10	1,976	1,844	39.7	75,104	66,390	1,509
postsecondary Health specialties teachers,	67.10	66.91	2,678	2,676	39.9	130,362	128,570	1,943
postsecondary	72.83	70.28	2,906	2,811	39.9	140,803	136,399	1,933

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2 1 2	Hou	1		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations -Continued Arts, communications, and								
humanities teachers, postsecondary Art, drama, and music teachers,	\$47.76	\$43.58	\$1,842	\$1,734	38.6	\$73,654	\$71,571	1,542
postsecondary English language and literature teachers,	46.94	45.06	1,798	1,763	38.3	71,510	71,400	1,524
postsecondary Miscellaneous	38.82	38.34	1,475	1,365	38.0	59,494	56,708	1,533
postsecondary teachers Vocational education teachers,	37.56	34.51	1,463	1,381	38.9	62,884	58,742	1,674
postsecondary Primary, secondary, and special education school	25.26	19.83	999	793	39.5	49,101	41,236	1,944
teachers Preschool and kindergarten	36.03	36.74	1,350	1,401	37.5	52,959	54,132	1,470
teachers Preschool teachers,	15.80	13.34	615	530	38.9	29,457	26,900	1,865
except special education Kindergarten teachers,	13.43	13.00	527	516	39.2	25,672	25,925	1,912
except special education	25.14	19.84	950	706	37.8	42,697	36,715	1,698
Elementary and middle school teachers Elementary school teachers, except	40.70	40.19	1,512	1,515	37.2	56,782	56,818	1,395
special education Middle school teachers, except special and	40.89	40.41	1,518	1,523	37.1	57,263	56,818	1,401
vocational education Secondary school teachers Secondary school teachers, except	39.72 40.92	38.22 39.98	1,480 1,522	1,485 1,497	37.3 37.2	54,285 57,857	56,916 57,130	1,367 1,414
special and vocational education	41.30	40.18	1,540	1,518	37.3	58,496	57,967	1,416

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

0 4: 2	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²	Mean	Median	Mean	Median	Mean	Mean	Median	Mean
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours
Education, training, and library occupations -Continued Vocational education								
school	\$33.80	\$35.66	\$1,203	\$1,258	35.6	\$46,257	\$46,354	1,369
	38.88	37.47	1,439	1,370	37.0	55,137	52,223	1,418
kindergarten, and elementary school Special education teachers, secondary	38.59	36.74	1,442	1,348	37.4	55,267	52,312	1,432
school	38.80	38.96	1,402	1,370	36.1	53,965	51,500	1,391
	39.65	39.07	1,441	1,416	36.3	59,099	58,623	1,490
teachers and instructors Librarians Library technicians Instructional coordinators Teacher assistants	38.44	37.14	1,377	1,237	35.8	56,284	51,688	1,464
	32.63	31.13	1,272	1,245	39.0	63,781	59,236	1,954
	20.30	19.21	801	768	39.4	39,191	37,943	1,930
	33.93	29.74	1,315	1,178	38.8	59,454	59,176	1,752
	14.31	13.75	491	473	34.3	21,464	20,975	1,500
Arts, design, entertainment, sports, and media								
occupations Artists and related workers Designers Graphic designers Interior designers	30.28	24.53	1,213	1,000	40.1	62,748	52,000	2,073
	21.29	21.34	849	795	39.9	44,123	41,360	2,073
	26.49	23.00	1,048	926	39.6	54,495	48,167	2,057
	24.33	22.99	969	920	39.8	50,411	47,815	2,072
	27.90	26.48	1,072	1,059	38.4	55,732	55,070	1,998
Actors, producers, and directors Producers and directors Public relations specialists Writers and editors Editors Technical writers	49.14	48.08	2,068	2,040	42.1	107,515	106,080	2,188
	49.14	48.08	2,068	2,040	42.1	107,515	106,080	2,188
	26.00	25.26	1,031	988	39.7	53,630	51,355	2,063
	30.91	27.22	1,213	1,089	39.2	61,164	55,838	1,978
	25.07	26.73	977	1,069	39.0	50,779	55,605	2,025
	36.86	38.74	1,446	1,440	39.2	75,185	74,901	2,040
Miscellaneous media and communication workers Broadcast and sound engineering technicians and radio operators	19.28	18.94	760	758	39.4	38,429	38,499	1,993
	32.38	32.94	1,409	1,444	43.5	73,244	75,067	2,262

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2 2	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Arts, design, entertainment, sports, and media occupations –Continued Audio and video equipment								
technicians	\$31.75	\$23.08	\$1,293	\$866	40.7	\$67,213	\$45,012	2,117
Photographers	15.29	9.28	636	371	41.6	33,065	19,296	2,162
Healthcare practitioner and								
technical occupations	32.14	30.85	1,276	1,200	39.7	66,118	62,296	2,057
Dietitians and nutritionists	27.97	28.50	1,117	1,140	40.0	58,105	59,280	2,077
Pharmacists	51.12	51.67	2,040	2,067	39.9	106,082	107,507	2,075
Physicians and surgeons	36.59	19.87	1,902	1,082	52.0	98,365	51,662	2,688
Family and general								
practitioners	32.16	11.19	1,889	2,233	58.7	98,238	116,099	3,055
Physician assistants	45.13	43.30	1,805	1,732	40.0	93,869	90,064	2,080
Registered nurses	37.36	36.19	1,451	1,406	38.8	75,314	73,112	2,016
Therapists	35.66	33.58	1,404	1,308	39.4	69,937	67,186	1,961
Occupational therapists	39.16	39.23	1,539	1,569	39.3	76,976	81,607	1,966
Physical therapists	39.85	35.08	1,581	1,358	39.7 38.7	81,204	70,720	2,038
Respiratory therapists Speech-language	27.08	28.33	1,048	1,059	30.7	54,502	55,078	2,012
pathologists	34.74	31.93	1,349	1,197	38.8	56,069	50,835	1,614
Clinical laboratory	37.77	31.73	1,547	1,177	30.0	30,007	30,633	1,014
technologists and								
technicians	22.32	19.57	890	783	39.9	46,297	40,706	2,074
Medical and clinical		17.07	0,0	, 00	67.7	. 0,2> /	10,700	_, 。
laboratory technologists	33.08	34.63	1,319	1,385	39.9	68,562	72,030	2,072
Medical and clinical			<u> </u>	,		,	,	,
laboratory technicians	18.98	18.67	757	747	39.9	39,371	38,834	2,075
Dental hygienists	36.75	39.00	1,177	1,328	32.0	61,227	69,056	1,666
Diagnostic related								
technologists and								
technicians	29.57	29.60	1,178	1,179	39.8	61,245	61,296	2,071
Cardiovascular								
technologists and								
technicians	32.06	29.47	1,282	1,179	40.0	66,683	61,296	2,080
Radiologic technologists	20.07	20.24	1 150	1.160	20.0	50.076	(0.734	2.070
and technicians	28.97	29.24	1,153	1,168	39.8	59,976	60,736	2,070
Emergency medical technicians and								
paramedics	18.26	20.01	758	801	41.5	39,400	41,627	2,157
parametres	10.20	20.01	136	001	71.3	39,400	71,027	2,137

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

							_	
	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²								
Occupation2	Mean	Median	Mean	Median	Mean	Mean	Median	Mean
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours
Healthcare practitioner and								
technical occupations								
-Continued								
Health diagnosing and treating practitioner								
support technicians	\$19.42	\$19.77	\$764	\$786	39.3	\$39,718	\$40,887	2,045
Pharmacy technicians	17.20	16.46	670	658	38.9	34,821	34,237	2,043
Psychiatric technicians	22.84	22.27	910	891	39.9	47,331	46,324	2,072
Surgical technologists	21.87	21.00	859	840	39.3	44,652	43,680	2,042
Licensed practical and	21.07	21.00		0.0	37.3	11,032	13,000	2,0 .2
licensed vocational nurses	21.16	21.00	825	800	39.0	42,796	41,496	2,023
Medical records and health						,	,	,
information technicians	15.96	13.02	638	521	40.0	33,191	27,082	2,080
Miscellaneous health								
technologists and								
technicians	19.64	19.00	773	760	39.3	40,180	39,520	2,046
Occupational health and								
safety specialists and								
technicians	28.85	27.71	1,154	1,108	40.0	59,999	57,635	2,080
Occupational health and	20.50	27.40		4.00	40.0	7 0.004		2 000
safety specialists	28.79	27.18	1,152	1,087	40.0	59,886	56,534	2,080
Healthcare support								
occupations	14.25	13.20	553	520	38.8	28,739	27,059	2,017
Nursing, psychiatric, and								
home health aides	11.85	11.54	463	448	39.0	24,031	23,088	2,029
Home health aides	10.69	9.75	405	364	37.9	21,067	18,928	1,971
Nursing aides, orderlies,								
and attendants	11.76	11.54	459	448	39.1	23,870	23,067	2,030
Psychiatric aides	15.08	14.06	603	562	40.0	31,365	29,245	2,080
Occupational therapist	40.40				40.0		• • • • •	• 000
assistants and aides	18.63	18.75	745	750	40.0	38,745	39,000	2,080
Occupational therapist	10.62	10.75	745	750	40.0	20.745	20,000	2.000
aides	18.63	18.75	745	750	40.0	38,745	39,000	2,080
Physical therapist assistants	16 77	12.73	671	509	40.0	24.076	26 472	2.000
and aides Physical therapist assistants	16.77 26.83	12.73	671 1,073	787	40.0	34,876 55,813	26,472 40,934	2,080 2,080
Miscellaneous healthcare	20.63	17.00	1,073	/0/	40.0	33,013	40,734	2,000
support occupations	16.06	16.39	620	612	38.6	32,179	31,802	2,003
Dental assistants	17.95	17.46	646	640	36.0	33,614	33,280	1,873
Medical assistants	14.74	15.00	581	592	39.4	30,202	30,784	2,048
Medical transcriptionists	19.15	19.57	766	783	40.0	39,823	40,712	2,080
Pharmacy aides	17.31	18.71	692	748	40.0	36,001	38,917	2,080
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Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

0 : 2	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Protective service occupations First-line	\$22.72	\$20.53	\$922	\$811	40.6	\$47,754	\$41,642	2,102
supervisors/managers, law enforcement workers First-line	41.22	42.25	1,651	1,690	40.1	85,864	87,886	2,083
supervisors/managers of correctional officers First-line	37.50	38.01	1,508	1,542	40.2	78,410	80,174	2,091
supervisors/managers of police and detectives First-line	42.73	44.65	1,709	1,780	40.0	88,875	92,552	2,080
supervisors/managers of fire fighting and prevention workers	33.05	31.82	1,554	1,483	47.0	80,833	77,139	2,446
Fire fightersBailiffs, correctional officers,	27.06	27.41	1,322	1,323	48.8	68,728	68,817	2,540
and jailers Correctional officers and	26.33	25.91	1,054	1,036	40.0	54,815	53,893	2,082
jailers Detectives and criminal	26.33	25.91	1,054	1,036	40.0	54,815	53,893	2,082
investigators	37.21	34.37	1,488	1,375	40.0	73,584	71,490	1,978
Police officers Police and sheriff's patrol	33.29	33.52	1,329	1,341	39.9	68,875	69,720	2,069
officers Security guards and gaming	33.29	33.52	1,329	1,341	39.9	68,875	69,720	2,069
surveillance officers	12.92	11.50	511	460	39.5	26,433	23,914	2,046
Security guards Miscellaneous protective	12.92	11.50	511	460	39.5	26,433	23,914	2,046
service workers Lifeguards, ski patrol, and other recreational protective service	18.94	20.15	744	806	39.3	38,599	41,259	2,038
workers	17.16	16.35	661	654	38.5	34,273	33,763	1,997
Food preparation and serving related occupations First-line supervisors/managers,	11.02	9.50	424	360	38.5	21,821	18,720	1,981
food preparation and serving workers	17.60 20.39	18.01 19.71	702 829	692 788	39.9 40.7	35,367 41,982	35,100 41,001	2,010 2,059

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hourly ³ Weekly ⁴ Annual ⁴					Annual ⁵		
2	1100	ii iy		VVCCKIY			Amiuai	
Occupation ²	Mean	Median	Mean	Median	Mean	Mean	Median	Mean
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours
Food preparation and serving								
related occupations								
–Continued First-line								
supervisors/managers								
of food preparation and serving workers	\$17.11	\$17.31	\$681	\$646	39.8	\$34,228	\$33,259	2,001
Cooks	11.78	11.00	460	440	39.0	23,794	22,880	2,001
Cooks, fast food	9.06	8.37	345	323	38.1	17,920	16,814	1,979
Cooks, institution and	9.00	0.57	343	323	50.1	17,920	10,014	1,917
cafeteria	13.51	12.22	539	486	39.9	27,326	24,960	2,023
Cooks, restaurant	11.76	11.00	457	440	38.9	23,775	22,880	2,023
Cooks, short order	10.79	10.00	422	387	39.1	21,946	20,114	2,033
Food preparation workers	10.52	9.50	412	375	39.2	21,061	18,720	2,002
Food service, tipped	8.13	7.80	301	300	37.0	15,530	15,600	1,909
Bartenders	8.78	8.50	321	317	36.6	16,687	16,494	1,901
Waiters and waitresses	7.79	7.50	286	285	36.8	14,708	14,739	1,889
Dining room and cafeteria	,,,,	/			20.0	1 1,700	1.,,,,,,	1,007
attendants and								
bartender helpers	8.36	7.93	319	300	38.1	16,462	15,600	1,968
Fast food and counter							,,,,,,	,
workers	9.74	8.73	376	338	38.6	19,369	17,550	1,989
Combined food preparation						,	,	,
and serving workers,								
including fast food	9.76	8.52	380	333	38.9	19,582	17,324	2,006
Counter attendants,						,	,	
cafeteria, food								
concession, and coffee								
shop	9.66	8.73	364	349	37.7	18,639	18,160	1,930
Food servers, nonrestaurant	10.10	9.51	402	380	39.8	20,889	19,781	2,068
Dishwashers	9.57	8.86	372	340	38.8	19,323	17,680	2,019
Hosts and hostesses,								
restaurant, lounge, and								
coffee shop	11.00	10.06	356	336	32.4	18,529	17,487	1,685
Building and grounds cleaning								
and maintenance								
occupations	13.24	12.36	522	481	39.4	26,879	24,960	2,031
First-line								
supervisors/managers,								
building and grounds								
cleaning and maintenance	40.5	45.01			46.	20.5.5	05.55	2 00 -
workers	18.26	17.81	738	713	40.4	38,267	37,053	2,095

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly ³	Weekly ⁴				Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Building and grounds cleaning								
and maintenance								
occupations –Continued First-line								
supervisors/managers								
of housekeeping and								
janitorial workers	\$17.93	\$17.36	\$726	\$694	40.5	\$37,618	\$36,109	2,098
First-line supervisors/managers								
of landscaping, lawn								
service, and								
groundskeeping	20.71	20.00	020	000	40.0	42.004	41.600	2 000
workers Building cleaning workers	20.71 12.41	20.00 11.49	829 490	800 450	40.0 39.5	43,084 25,309	41,600 23,281	2,080 2,039
Janitors and cleaners,	12.71	11.42	470	430	37.3	25,507	23,201	2,037
except maids and								
housekeeping cleaners	13.13	12.24	523	484	39.8	27,005	24,952	2,056
Maids and housekeeping cleaners	10.10	9.00	388	357	38.4	20,044	18,480	1,984
Pest control workers	16.58	14.42	656	577	39.6	34,106	30,000	2,057
Grounds maintenance								
workers	13.80	12.50	538	500	39.0	27,178	25,896	1,970
Landscaping and groundskeeping								
workers	13.37	12.50	525	500	39.3	27,276	26,000	2,041
Personal care and service								
occupations	13.53	11.22	495	440	36.6	24,925	22,599	1,843
First-line						,	,	,
supervisors/managers of	16.20	11.65		1.00	40.0	22.070	24.222	2 000
gaming workers	16.29 20.35	11.65 23.69	651 814	466 948	40.0 40.0	33,878 42,336	24,232 49,275	2,080 2,080
First-line	20.55	23.09	014) 1 0	40.0	42,330	49,273	2,000
supervisors/managers of								
personal service workers	17.52	16.90	696	676	39.7	35,552	35,152	2,029
Gaming services workers Gaming dealers	8.78 7.59	7.93 7.50	323 272	300 300	36.8 35.8	16,787 14,143	15,600 15,600	1,913 1,864
Miscellaneous entertainment	1.57	,.50	212	300	33.0	17,173	15,000	1,007
attendants and related								
workers	9.66	9.32	378	360	39.1	18,741	17,680	1,940
Amusement and recreation attendants	9.44	8.50	378	340	40.0	18,221	17,160	1,931
Barbers and cosmetologists	11.03	9.04	394	310	35.8	20,508	16,112	1,859
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Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Personal care and service occupations –Continued Hairdressers, hairstylists,								
and cosmetologists Baggage porters, bellhops,	\$11.03	\$9.04	\$394	\$310	35.8	\$20,508	\$16,112	1,859
and concierges	10.68	9.78	422	380	39.5	21,960	19,760	2,055
bellhops	9.36	9.00	373	360	39.9	19,410	18,720	2,073
Concierges Tour and travel guides	11.89 13.63	10.51 14.06	466 405	391 422	39.2 29.7	24,244 9,615	20,342 2,535	2,039 705
Tour guides and escorts	13.63	14.06	405	422	29.7	9,615	2,535	705
Transportation attendants	26.90	27.76	632	556	23.5	32,687	28,918	1,215
Flight attendants	32.13	30.13	641	556	19.9	33,313	28,918	1,037
Child care workers	12.10	10.80	465	429	38.4	22,488	21,516	1,858
Personal and home care aides Recreation and fitness	10.72	11.22	420	411	39.2	21,820	21,397	2,036
workers	18.05	15.38	689	607	38.2	35,829	31,574	1,985
Fitness trainers and								
aerobics instructors	20.72	23.00	798	874	38.5	41,472	45,448	2,001
Recreation workers	14.82	11.75	560	470	37.8	29,131	24,440	1,965
Sales and related occupations First-line	22.63	16.03	903	625	39.9	46,955	32,500	2,075
supervisors/managers, sales workers First-line	25.27	20.17	1,048	821	41.5	54,489	42,686	2,156
supervisors/managers of retail sales workers First-line	22.91	19.23	955	774	41.7	49,673	40,248	2,168
supervisors/managers of non-retail sales								
workers	34.54	31.30	1,401	1,277	40.6	72,850	66,400	2,109
Retail sales workers	14.97	12.25	590	482	39.4	30,691	25,056	2,050
Cashiers, all workers	12.08	10.90	474	420	39.2	24,640	21,840	2,040
Cashiers	12.09	10.86	474	420	39.2	24,652	21,840	2,039
Counter and rental clerks	15 17	1400	(0)	[504	20.0	21 400	27.760	2.075
and parts salespersons	15.17	14.00	606	534	39.9	31,488	27,768	2,075
Counter and rental clerks	12.52	11.50	501	460	40.0	26,035	23,920	2,080
Parts salespersons	17.05	15.55	679 656	622 520	39.8	35,333	32,344	2,072
Retail salespersons	16.63 25.65	13.46 23.92	656 999	520 942	39.4 39.0	34,104 51,944	27,040 48,965	2,051
Advertising sales agents Insurance sales agents	23.65 38.71	23.92 37.39	1,541	1,402	39.0 39.8	80,148	72,916	2,025 2,071
mourance sales agents	30./1	31.37	1,341	1,402	39.0	00,140	12,710	2,071

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations -Continued Securities, commodities, and financial services sales								
agents	\$67.41	\$36.02	\$2,696	\$1,441	40.0	\$140,198	\$74,928	2,080
manufacturing Sales representatives, wholesale and manufacturing, technical and scientific	30.15	22.46	1,224	910	40.6	63,666	47,325	2,112
products	36.84	37.25	1,476	1,490	40.1	76,734	77,501	2,083
products	27.32	19.00	1,116	760	40.8	58,031	39,520	2,124
product promoters Demonstrators and product	17.90	14.18	711	567	39.7	36,984	29,484	2,066
promotersReal estate brokers and sales	17.90	14.18	711	567	39.7	36,984	29,484	2,066
agents	43.91	27.89	1,756	1,115	40.0	91,326	58,001	2,080
Real estate sales agents	43.91	27.89	1,756	1,115	40.0	91,326	58,001	2,080
Sales engineers	38.70	43.41	1,561	1,736	40.3	81,170	90,293	2,097
Miscellaneous sales and related workers	26.06	17.88	1,032	712	39.6	53,684	37,024	2,060
Office and administrative								
support occupations First-line supervisors/managers of	17.61	16.67	699	664	39.7	36,181	34,320	2,055
office and administrative support workers	24.23	24.96	968	1,000	40.0	50,318	52,000	2,077
service	12.74	12.82	509	513	40.0	26,474	26,666	2,078
Financial clerks	16.86	16.75	672	669	39.9	34,934	34,715	2,072
Bill and account collectors Billing and posting clerks	18.21	17.04	728	682	40.0	37,867	35,439	2,080
and machine operators	16.26	16.00	647	634	39.8	33,651	32,989	2,070

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations -Continued								
Bookkeeping, accounting, and auditing clerks Payroll and timekeeping	\$17.27	\$17.01	\$690	\$680	40.0	\$35,880	\$35,377	2,077
clerks	17.95	18.61	715	744	39.9	36,691	38,698	2,044
Procurement clerks	17.19	17.50	652	704	37.9	33,925	36,608	1,973
Tellers	13.72	13.00	547	520	39.9	28,454	27,040	2,074
Brokerage clerks Court, municipal, and license	19.91	18.87	796	755	40.0	41,412	39,256	2,080
clerks	17.53	17.90	701	716	40.0	36,469	37,224	2,080
and clerks Customer service	16.19	13.27	648	531	40.0	33,676	27,608	2,080
representatives Eligibility interviewers,	18.35	18.00	731	718	39.9	38,022	37,316	2,073
government programs	18.48	18.42	738	737	40.0	38,392	38,314	2,078
File clerks	14.77	15.75	587	630	39.7	30,515	32,754	2,066
clerks	10.50	10.00	409	400	38.9	21,250	20,800	2,024
Interviewers, except eligibility and loan	16.55	16.45	659	650	39.8	34,292	33,779	2,072
Library assistants, clerical	16.58	15.90	583	636	35.2	26,690	33,072	1,610
Loan interviewers and clerks	16.63	15.00	663	600	39.9	34,477	31,200	2,073
Order clerks	17.39	17.00	694	680	39.9	36,090	35,360	2,076
except payroll and timekeeping	19.10	18.67	760	747	39.8	39,524	38,823	2,069
Receptionists and information							·	
clerks Reservation and	14.15	13.87	560	545	39.6	29,059	28,323	2,053
transportation ticket	15.00	1641	622		40.0	22.070	24.122	2.000
agents and travel clerks	15.80	16.41	632	656	40.0	32,870	34,133	2,080
Couriers and messengers	12.95	12.50	516	500	39.8	26,819	26,000	2,070
Police, fire, and ambulance	19.58	18.75	782	738	39.9	40,652	38,401	2,076
dispatchers Dispatchers, except police,	21.93	22.44	885	898	40.4	46,020	46,675	2,099
fire, and ambulance	17.72	18.46	701	675	39.6	36,465	35,100	2,058
Meter readers, utilities Production, planning, and	22.40	20.56	896	822	40.0	46,583	42,765	2,080
expediting clerks	22.86	22.66	917	906	40.1	47,709	47,133	2,087

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

0 4 2	Hou	rly ³	Weekly ⁴				Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations -Continued								
Shipping, receiving, and traffic clerks Stock clerks and order fillers	\$14.69 13.60	\$13.46 13.85	\$587 542	\$537 554	40.0 39.8	\$30,521 28,171	\$27,934 28,808	2,078 2,072
Weighers, measurers, checkers, and samplers,	13.00	13.03	342	334	37.0	20,171	20,000	2,072
recordkeeping Secretaries and administrative	15.18	16.13	607	645	40.0	31,570	33,550	2,080
assistants Executive secretaries and administrative	20.99	20.00	821	769	39.1	41,927	39,770	1,997
assistants	23.18	22.20	924	888	39.9	48,025	46,174	2,072
Legal secretaries	25.40	25.52	985	957	38.8	51,231	49,766	2,017
Medical secretaries	16.84	16.97	633	604	37.6	32,748	31,803	1,944
Secretaries, except legal,								
medical, and executive	17.98	17.80	698	721	38.8	34,557	32,999	1,922
Computer operators	20.24	21.99	808	880	39.9	42,038	45,735	2,077
Data entry and information	15 00	1470	606	570	20.0	21.526	20.122	2.072
processing workers	15.22	14.78	606	579	39.8	31,536	30,123	2,072
Data entry keyers Word processors and	13.37	13.50	533	540	39.9	27,731	28,080	2,073
typists Insurance claims and policy	17.21	16.48	685	659	39.8	35,636	34,285	2,070
processing clerks	17.63	17.70	696	672	39.4	36,171	34,940	2,051
Mail clerks and mail machine operators, except postal								
service	11.25	10.86	447	434	39.7	23,258	22,589	2,067
Office clerks, general	15.82	15.14	628	602	39.7	32,437	31,200	2,050
Office machine operators, except computer	14.73	16.00	584	580	39.7	30,390	30,160	2,064
Farming, fishing, and forestry								
occupations	13.72	10.13	542	405	39.5	22,350	16,058	1,629
agricultural products	9.53	10.04	352	376	37.0	15,072	12,047	1,581
Construction and extraction occupations	23.27	22.84	923	894	39.7	47,156	45,760	2,027

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rlv3		Weekly ⁴			Annual ⁵	
	1100	irry		Weekly			Aiiiiuai	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations –Continued								
First-line supervisors/managers of								
construction trades and extraction workers	\$33.90	\$31.66	\$1,359	\$1,267	40.1	\$70,052	\$65,859	2,067
Carpenters	23.23	24.00	929	960	40.0	47,521	48,000	2,045
Carpet, floor, and tile installers and finishers	21.20	16.14	833	646	39.3	43,331	33,577	2,044
Cement masons, concrete finishers, and terrazzo								
workers	24.33	26.05	973	1,042	40.0	47,123	54,184	1,937
concrete finishers	24.33	26.05	973	1,042	40.0	47,123	54,184	1,937
Construction laborers Construction equipment	18.32	17.50	710	640	38.8	35,860	33,295	1,957
operators Paving, surfacing, and tamping equipment	24.41	25.00	972	1,000	39.8	47,777	47,840	1,957
operators Operating engineers and	21.93	19.05	866	762	39.5	41,008	36,400	1,870
other construction equipment operators	25.62	25.25	1,025	1,010	40.0	51,294	48,880	2,002
Drywall installers, ceiling tile installers, and tapers Drywall and ceiling tile	19.81	20.00	792	800	40.0	40,513	39,520	2,045
installers	19.36	17.00	774	680	40.0	39,557	35,360	2,043
Tapers Electricians	21.32 26.30	22.88 27.74	853 1,052	915 1,110	40.0 40.0	43,732 54,529	47,586 57,699	2,051 2,073
Painters and paperhangers Painters, construction and	20.31	20.00	786	720	38.7	40,874	37,440	2,012
maintenance Pipelayers, plumbers,	20.31	20.00	786	720	38.7	40,874	37,440	2,012
pipefitters, and steamfitters	28.10	28.85	1,124	1,154	40.0	58,448	60,000	2,080
PipelayersPlumbers, pipefitters, and	28.59	27.27	1,143	1,091	40.0	59,461	56,722	2,080
steamfitters Roofers	28.04 23.54	28.85 24.00	1,122 938	1,154 960	40.0 39.9	58,321 44,939	60,000 41,600	2,080 1,909
Sheet metal workers	24.68	29.04	932	968	37.8	48,467	50,357	1,964
Structural iron and steel workers	26.06	29.50	1,042	1,180	40.0	54,196	61,360	2,080
Helpers, construction trades	15.79	15.00	632	600	40.0	32,694	31,200	2,071

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations –Continued Construction and building								
inspectors Highway maintenance	\$30.55	\$31.84	\$1,231	\$1,274	40.3	\$64,014	\$66,233	2,096
workers Miscellaneous construction	21.90	22.24	876	890	40.0	41,426	46,259	1,892
and related workers	17.52	15.45	701	618	40.0	35,628	36,000	2,034
Installation, maintenance, and repair occupations First-line supervisors/managers of	22.43	21.68	898	860	40.1	46,593	44,508	2,077
mechanics, installers, and repairers	28.37	27.33	1,139	1,120	40.1	59,206	58,240	2,087
repairersRadio and	16.66	14.58	665	583	39.9	34,568	30,324	2,075
telecommunications equipment installers and repairers Telecommunications equipment installers	26.28	30.56	1,051	1,222	40.0	54,672	63,559	2,080
and repairers, except line installers Miscellaneous electrical and	26.28	30.56	1,051	1,222	40.0	54,672	63,559	2,080
electronic equipment mechanics, installers, and repairers Electrical and electronics repairers, commercial	27.28	29.76	1,091	1,190	40.0	56,654	61,214	2,077
and industrial equipment	27.32	28.85	1,093	1,154	40.0	56,581	60,000	2,071
Aircraft mechanics and service technicians	28.19	28.60	1,127	1,144	40.0	58,630	59,488	2,080
Automotive technicians and repairers	19.67	18.25	787	723	40.0	40,907	37,592	2,080
Automotive body and related repairers Automotive service	18.27	18.07	731	723	40.0	38,007	37,592	2,080
technicians and mechanics	19.80	18.51	792	740	40.0	41,183	38,488	2,080

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations -Continued Bus and truck mechanics and diesel engine specialists	\$22.44	\$21.17	\$895	\$847	39.9	\$46,529	\$44,034	2,074
Heavy vehicle and mobile equipment service technicians and	Ψ22:11	Ψ21.17	φονο	φοιγ	37.7	Ψ10,229	ψ11,021	2,071
mechanics Mobile heavy equipment mechanics, except	21.85	21.11	872	844	39.9	45,359	43,909	2,076
engines Rail car repairers Miscellaneous vehicle and mobile equipment mechanic, installers, and	22.33 26.48	21.11 26.77	891 1,059	844 1,071	39.9 40.0	46,311 55,088	43,909 55,684	2,074 2,080
repairers Tire repairers and changers Control and valve installers	11.69 11.66	12.25 12.25	468 466	490 490	40.0 40.0	24,316 24,245	25,480 25,480	2,080 2,080
and repairers Control and valve installers and repairers, except	23.68	24.33	947	973	40.0	49,256	50,602	2,080
mechanical door Heating, air conditioning, and refrigeration mechanics	23.68	24.33	947	973	40.0	49,256	50,602	2,080
and installers Industrial machinery installation, repair, and	26.73	29.36	1,115	1,137	41.7	57,966	59,141	2,169
maintenance workers Industrial machinery	21.98	21.74	877	870	39.9	45,104	44,720	2,052
mechanics Maintenance and repair	24.38	22.50	974	900	40.0	50,641	46,800	2,078
workers, general Maintenance workers,	20.95	20.83	835	826	39.8	42,299	40,681	2,019
machinery	20.95	18.00	838	720	40.0	43,574	37,440	2,080
Line installers and repairers Electrical power-line installers and repairers	28.30 33.66	29.11 33.02	1,132 1,346	1,165 1,321	40.0	58,868 70,004	60,555 68,684	2,080 2,080
Precision instrument and equipment repairers Miscellaneous installation,	26.96	28.84	1,078	1,154	40.0	56,074	59,989	2,080
maintenance, and repair workers	16.46	14.68	658	587	40.0	34,141	30,285	2,074

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

0 4 2	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations -Continued Helpersinstallation, maintenance, and repair workers	\$12.13	\$11.80	\$485	\$472	40.0	\$25,088	\$24,440	2,068
Production occupations	16.26	14.50	646	574	39.7	33,450	29,494	2,057
First-line supervisors/managers of production and operating workers Electrical, electronics, and electromechanical	26.03	24.04	1,050	992	40.3	54,576	51,584	2,097
assemblers	13.70	11.94	544	478	39.7	28,294	24,844	2,065
Electrical and electronic equipment assemblers	13.31	11.94	528	478	39.7	27,447	24,844	2,062
Electromechanical equipment assemblers Structural metal fabricators	15.32	15.50	613	620	40.0	31,866	32,240	2,080
and fitters	14.53	14.50	581	580	40.0	30,226	30,160	2,080
fabricators	14.45 11.62 11.46	12.00 9.99 10.00	578 465 453	480 400 400	40.0 40.0 39.5	29,999 24,164 23,556	24,960 20,788 20,800	2,075 2,080 2,056
poultry, and fish processing workers Butchers and meat cutters Miscellaneous food	18.50 19.57	19.77 20.50	736 778	791 820	39.8 39.7	38,287 40,445	41,122 42,640	2,070 2,067
processing workers Food batchmakers Computer control	11.41 10.58	10.50 9.75	456 422	420 390	39.9 39.9	23,590 21,797	21,424 19,760	2,068 2,060
programmers and operators Computer-controlled machine tool operators,	18.05	16.10	722	644	40.0	37,534	33,488	2,080
metal and plastic Forming machine setters, operators, and tenders, metal and plastic	17.64 14.62	16.00 14.08	705 585	640 563	40.0	36,681	33,280 29,286	2,080

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations -Continued Machine tool cutting setters,								
operators, and tenders, metal and plastic Cutting, punching, and	\$13.37	\$12.45	\$531	\$497	39.7	\$27,630	\$25,854	2,066
press machine setters, operators, and tenders, metal and plastic Grinding, lapping,	14.76	13.42	579	537	39.3	30,123	27,914	2,041
polishing, and buffing machine tool setters, operators, and tenders,					40.0			• • • • • • • • • • • • • • • • • • • •
metal and plastic Machinists Molders and molding machine setters,	11.66 22.66	10.32 23.00	466 906	413 920	40.0 40.0	24,250 47,134	21,455 47,840	2,080 2,080
operators, and tenders, metal and plastic Molding, coremaking, and casting machine setters,	14.00	12.42	503	497	35.9	26,167	25,829	1,868
operators, and tenders, metal and plastic Multiple machine tool setters, operators, and tenders,	13.56	12.42	480	321	35.4	24,935	16,682	1,839
metal and plastic	13.93 23.79	14.00 25.07	557 951	560 1,003	40.0 40.0	28,970 49,473	29,120 52,146	2,080 2,080
brazing workers	19.21	18.41	768	736	40.0	39,954	38,293	2,080
and brazers Welding, soldering, and brazing machine	19.23	18.41	769	736	40.0	40,004	38,293	2,080
setters, operators, and tenders	19.01	16.78	761	671	40.0	39,548	34,902	2,080
Miscellaneous metalworkers and plastic workers Plating and coating machine setters, operators, and tenders,	18.49	17.00	739	680	40.0	38,453	35,360	2,080
metal and plastic Bookbinders and bindery	18.65	17.00	746	680	40.0	38,797	35,360	2,080
workers	14.48	14.02	518	561	35.8	26,346	29,155	1,820

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2 2	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations -Continued								
Bindery workers Printers	\$14.48 17.81	\$14.02 18.00	\$517 707	\$561 720	35.7 39.7	\$26,905 36,756	\$29,155 37,440	1,858 2,064
Job printers Prepress technicians and	17.00	18.00	672	720	39.5	34,949	37,440	2,056
workers Printing machine operators	18.21 17.90	16.73 18.00	719 715	669 720	39.5 39.9	37,363 37,130	34,800 37,440	2,052 2,074
Laundry and dry-cleaning workers	9.82	8.80	387	352	39.5	20,144	18,304	2,052
Sewing machine operators Textile machine setters,	8.54	8.00	334	300	39.1	17,384	15,600	2,035
operators, and tenders Textile cutting machine	10.41	10.25	416	410	40.0	21,643	21,320	2,080
setters, operators, and tenders	10.43	10.25	417	410	40.0	21,704	21,320	2,080
apparel, and furnishings workers	15.77	11.89	631	476	40.0	32,809	24,740	2,080
Cabinetmakers and bench carpenters	13.48	12.50	539	500	40.0	28,029	26,000	2,080
Woodworking machine setters, operators, and tenders	12.60	12.15	504	486	40.0	26,144	25,272	2,075
Sawing machine setters, operators, and tenders, wood	13.31	12.25	532	490	40.0	27,591	25,480	2,073
Woodworking machine setters, operators, and	11 22	11 20	440	452	40.0	22 222	22.504	2.090
tenders, except sawing Power plant operators Stationary engineers and	11.22 34.82	11.30 38.40	449 1,393	452 1,536	40.0 40.0	23,333 72,433	23,504 79,868	2,080 2,080
boiler operators Water and liquid waste	31.35	31.24	1,223	1,209	39.0	62,813	61,339	2,003
treatment plant and system operators	22.12	20.64	878	826	39.7	45,674	42,940	2,065
Miscellaneous plant and system operators Petroleum pump system	29.54	29.77	1,133	1,072	38.4	58,933	55,743	1,995
operators, refinery operators, and gaugers	30.24	30.48	1,198	1,219	39.6	62,292	63,398	2,060

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations -Continued Chemical processing machine setters, operators, and tenders	\$19.35	\$19.08	\$734	\$763	37.9	\$38,152	\$39,686	1,972
precipitating, and still machine setters, operators, and tenders Crushing, grinding, polishing,	21.54	26.31	846	987	39.3	43,979	51,305	2,042
mixing, and blending workers Mixing and blending	16.01	13.90	641	556	40.0	30,941	28,240	1,932
machine setters, operators, and tenders Cutting workers Cutting and slicing	15.17 12.84	13.75 13.63	607 488	550 460	40.0 38.0	28,043 24,638	28,240 23,629	1,848 1,918
machine setters, operators, and tenders Extruding, forming, pressing, and compacting machine	12.93	13.63	491	506	37.9	24,730	23,629	1,912
setters, operators, and tenders Inspectors, testers, sorters,	16.03	14.41	641	576	40.0	33,349	29,973	2,080
samplers, and weighers Packaging and filling	15.86	14.25	625	533	39.4	32,204	27,706	2,030
machine operators and tenders	13.23 14.97	12.06 14.99	527 598	482 599	39.8 39.9	26,970 31,073	24,960 31,169	2,039 2,075
setters, operators, and tenders Painters, transportation	14.28	15.00	568	594	39.8	29,532	30,888	2,068
equipment Photographic process workers and processing machine	18.80	17.00	752	680	40.0	39,101	35,360	2,080
operatorsPhotographic process	21.26	24.38	806	914	37.9	41,013	47,539	1,929
workers Semiconductor processors	26.63 15.11	26.80 14.48	970 604	1,005 579	36.4 39.9	49,421 31,392	52,252 30,116	1,856 2,077

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Median earnings	Mean earnings	Median earnings	Mean hours	Mean	Median	Mean
			Hours	earnings	earnings	hours
\$12.00	\$522	¢472	20.7	\$27.642	¢24.565	2.050
\$12.00	φοοο	\$472	39.7	\$27,043	\$24,303	2,059
20.25	797	800	39.1	41,432	41,600	2,035
9.49	401	380	40.0	20,867	19,737	2,078
14.99	654	597	39.6	33,673	30,455	2,040
21.36	825	855	40.0	42,889	44,437	2,081
28.52	1,121	1,141	40.1	58,304	59,330	2,084
121.45	2,357	2,392	20.8	122,539	124,395	1,082
122.95 17.20	2,373 686	2,392 679	20.6 38.9	123,398 33,178	124,395 32,240	1,072 1,879
17.20 16.33	707 617	688 628	39.4 37.2	36,526 24,533	35,776 24,480	2,034 1,479
18.00	723	720	40.1	37,404	37,440	2,076
				,	,	2,080
				·		2,074
11.45	457	458	40.0	23,739	23,816	2,077 2,079
30.68	1,374	1,227	40.0 40.0	71,430	63,816	2,080 2,080
29.06	1,202	1,162	40.0	62,529	60,439	2,080
	9.49 14.99 21.36 28.52 121.45 122.95 17.20 16.33 18.00 17.22 20.04 15.00 11.45 30.68 33.59	20.25 797 9.49 401 14.99 654 21.36 825 28.52 1,121 121.45 2,357 122.95 2,373 17.20 707 16.33 617 18.00 723 17.22 754 20.04 781 15.00 635 11.45 457 30.68 1,374 33.59 1,415	20.25 797 800 9.49 401 380 14.99 654 597 21.36 825 855 28.52 1,121 1,141 121.45 2,357 2,392 122.95 2,373 2,392 17.20 707 688 16.33 617 628 18.00 723 720 17.22 754 689 20.04 781 800 15.00 635 600 11.45 457 458 30.68 1,374 1,227 33.59 1,415 1,344	20.25 797 800 39.1 9.49 401 380 40.0 14.99 654 597 39.6 21.36 825 855 40.0 28.52 1,121 1,141 40.1 121.45 2,357 2,392 20.8 122.95 2,373 2,392 20.6 17.20 686 679 38.9 17.20 707 688 39.4 16.33 617 628 37.2 18.00 723 720 40.1 17.22 754 689 40.0 20.04 781 800 40.3 15.00 635 600 39.9 11.45 457 458 40.0 30.68 1,374 1,227 40.0 33.59 1,415 1,344 40.0	20.25 797 800 39.1 41,432 9.49 401 380 40.0 20,867 14.99 654 597 39.6 33,673 21.36 825 855 40.0 42,889 28.52 1,121 1,141 40.1 58,304 121.45 2,357 2,392 20.8 122,539 122.95 2,373 2,392 20.6 123,398 17.20 686 679 38.9 33,178 17.20 707 688 39.4 36,526 16.33 617 628 37.2 24,533 18.00 723 720 40.1 37,404 17.22 754 689 40.0 39,232 20.04 781 800 40.3 40,242 15.00 635 600 39.9 32,996 11.45 457 458 40.0 23,739 30.68 1,374 1,227 40.0 71,430 33.59 1,415 1,344 40.0	20.25 797 800 39.1 41,432 41,600 9.49 401 380 40.0 20,867 19,737 14.99 654 597 39.6 33,673 30,455 21.36 825 855 40.0 42,889 44,437 28.52 1,121 1,141 40.1 58,304 59,330 121.45 2,357 2,392 20.8 122,539 124,395 17.20 686 679 38.9 33,178 32,240 17.20 707 688 39.4 36,526 35,776 16.33 617 628 37.2 24,533 24,480 18.00 723 720 40.1 37,404 37,440 17.22 754 689 40.0 39,232 35,818 20.04 781 800 40.3 40,242 41,184 15.00 635 600 39.9 32,996 31,200 11.45 457 458 40.0 23,739 23,816 30.68

Table 11 Full-time¹ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

02	Hou	rly ³		Weekly ⁴		Annual ⁵			
Occupation ²	Mean	Median	Mean	Median	Mean	Mean	Median	Mean	
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours	
Transportation and material moving occupations —Continued Ship and boat captains and operators	\$33.96	\$36.08	\$1,358	\$1,443	40.0	\$66,208	\$75,046	1,950	
	33.96	36.08	1,358	1,443	40.0	66,208	75,046	1,950	
	9.33	9.14	373	366	40.0	19,408	19,017	2,080	
	13.08	9.00	522	360	39.9	27,142	18,720	2,075	
	32.90	32.34	1,308	1,294	39.8	68,004	67,265	2,067	
	22.69	22.63	907	905	40.0	47,188	47,079	2,080	
operatorsIndustrial truck and tractor	22.29	22.63	892	905	40.0	46,369	47,079	2,080	
Department of the control of the con	14.60	13.90	583	556	39.9	30,273	28,912	2,074	
	12.08	11.01	480	440	39.7	24,653	22,880	2,041	
equipment	11.49 13.00 9.89	11.01 12.00 8.67	460517390	441 480 340	40.0 39.8 39.4	23,765 26,683 19,567	22,907 24,960 17,680	2,069 2,052 1,979	

¹ Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

3 Earnings are the straight-time hourly wages or salaries paid to employees.

They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

4 Mean weekly earnings are the straight-time weekly wages or salaries paid to

employees. Median weekly earnings designate position - one-half of the earnings are

Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

Table 12 Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

Mean Median Mean Mean	2	Hou	rly ³		Weekly ⁴		Annual ⁵			
Management occupations 44.80 40.08 1,825 1,651 40.7 94,572 85,201 2,111 Chief executives 93.14 90.91 4,073 3,693 43.7 211,778 192,048 2,274 General and operations ananagers 47.30 42.40 1,957 1,738 41.4 101,760 90,364 2,151 Advertising and promotions managers 38.03 25.96 1,521 1,038 40.0 79,098 54,001 2,080 Marketing and sales managers 61.96 46.47 2,148 1,774 41.0 111,673 92,225 2,133 Marketing managers 61.96 46.47 2,541 1,859 41.0 132,130 96,660 2,133 Public relations managers 52.28 60.95 2,066 2,286 39.5 107,447 118,856 2,055 Administrative services 29.72 26.30 1,196 1,081 40.2 62.098 56.216 2,089 Compute	Occupation ²									
Chief executives 93.14 90.91 4,073 3,693 43.7 211,778 192,048 2,274 General and operations managers 47.30 42.40 1,957 1,738 41.4 101,760 90,364 2,151 Advertising and promotions managers 38.03 25.96 1,521 1,038 40.0 79,098 54,001 2,080 Marketing managers 61.96 46.47 2,541 1,859 41.0 111,673 92,225 2,133 Marketing managers 61.96 46.47 2,541 1,859 41.0 111,673 92,225 2,133 Administrative services 34.76 1,793 1,390 41.0 93,215 72,301 2,134 Public relations managers 52.28 60.95 2,066 2,286 39.5 107,447 118,856 2,055 Administrative services 29.72 26.30 1,196 1,081 40.2 62,098 56,216 2,089 Computer and information 58.75 55.55 <td>All workers</td> <td>\$22.98</td> <td>\$18.57</td> <td>\$913</td> <td>\$730</td> <td>39.7</td> <td>\$47,157</td> <td>\$37,482</td> <td>2,052</td>	All workers	\$22.98	\$18.57	\$913	\$730	39.7	\$47,157	\$37,482	2,052	
Chief executives	Management occupations	44.80	40.08	1,825	1,651	40.7	94,572	85,201	2,111	
managers 47.30 42.40 1.957 1.738 41.4 101,760 90,364 2,151 Advertising and promotions managers 38.03 25.96 1,521 1,038 40.0 79,098 54,001 2,080 Marketing and sales managers 61.96 46.47 2,541 1,859 41.0 113,213 96,660 2,133 Sales managers 43.08 34.76 1,793 1,390 41.0 132,130 96,660 2,133 Administrative services managers 52.28 60.95 2,066 2,286 39.5 107,447 118,856 2,055 Computer and information systems managers 58.77 55.55 2,465 2,382 41.9 128,194 123,860 2,181 Financial managers 45.55 38.24 1,858 1,536 40.8 96,622 79,847 2,121 Human resources managers 45.07 42.14 1,804 1,686 40.0 93,670 101,485 2,127 Transportation, storag		93.14	90.91	4,073	3,693	43.7	211,778	192,048	2,274	
Advertising and promotions managers	General and operations									
managers 38.03 25.96 1,521 1,038 40.0 79,098 54,001 2,080 Marketing and sales managers 52.35 44.60 2,148 1,774 41.0 111,673 92,225 2,133 Marketing managers 61.96 46.47 2,541 1,839 41.0 93,215 72,301 2,134 Public relations managers 52.28 60.95 2,066 2,286 39.5 107,447 118,856 2,055 Administrative services managers 52.28 60.95 2,066 2,286 39.5 107,447 118,856 2,055 Computer and information systems managers 58.77 55.55 2,465 2,382 41.9 128,194 123,860 2,181 Financial managers 45.55 38.24 1,858 1,536 40.8 96,622 79,847 2,121 Human resources managers 45.07 42.14 1,804 1,686 40.0 94,667 98,099 2,078 Industrial production		47.30	42.40	1,957	1,738	41.4	101,760	90,364	2,151	
Marketing and sales managers 52.35 44.60 2.148 1,774 41.0 111,673 92,225 2,133 Marketing managers 61.96 46.47 2,541 1,859 41.0 132,130 96,660 2,133 Public relations managers 43.68 34.76 1,793 1,390 41.0 93,215 72,301 2,134 Public relations managers 52.28 60.95 2,066 2,286 39.5 107,447 118,856 2,055 Administrative services managers 29.72 26.30 1,196 1,081 40.2 62,098 56,216 2,089 Computer and information systems managers 45.55 38.24 1,858 1,536 40.8 96,622 79,847 2,121 Human resources managers 45.55 46.64 1,821 1,887 40.0 94,667 98,099 2,078 Industrial production managers 45.07 42.14 1,804 1,686 40.0 93,602 87,651 2,081 <tr< td=""><td>Advertising and promotions</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr<>	Advertising and promotions									
Marketing managers 61.96 46.47 2.541 1.859 41.0 132,130 96,660 2.133 Sales managers 43.68 34.76 1.793 1.390 41.0 93,215 72,301 2.134 Public relations managers 52.28 60.95 2,066 2,286 39.5 107,447 118,856 2,055 Administrative services managers 29.72 26.30 1,196 1,081 40.2 62,098 56,216 2,089 Computer and information systems managers 58.77 55.55 2,465 2,382 41.9 128,194 123,860 2,181 Financial managers 45.55 38.24 1,858 1,536 40.8 96,622 79,847 2,121 Human resources managers 45.55 38.24 1,887 40.0 94,667 98,099 2,078 Industrial production managers 45.07 42.14 1,804 1,686 40.0 93,802 87,651 2,081 Purchasing m							· '			
Sales managers 43.68 34.76 1,793 1,390 41.0 93,215 72,301 2,134 Public relations managers 52.28 60.95 2,066 2,286 39.5 107,447 118,856 2,055 Administrative services managers 29.72 26.30 1,196 1,081 40.2 62,098 56,216 2,089 Computer and information systems managers 58.77 55.55 2,465 2,382 41.9 128,194 123,860 2,181 Financial managers 45.55 38.24 1,858 1,536 40.8 96,622 79,847 2,121 Human resources managers 45.55 46.64 1,821 1,887 40.0 94,667 98,099 2,078 Industrial production managers 45.07 42.14 1,804 1,686 40.0 93,802 87,651 2,081 Purchasing managers 45.07 42.14 1,804 1,686 40.0 93,670 101,485 2,127 Trans	•									
Public relations managers 52.28 60.95 2,066 2,286 39.5 107,447 118,856 2,055 Administrative services managers 29.72 26.30 1,196 1,081 40.2 62,098 56,216 2,089 Computer and information systems managers 58.77 55.55 2,465 2,382 41.9 128,194 123,860 2,181 Financial managers 45.55 38.24 1,858 1,536 40.8 96,622 79,847 2,121 Human resources managers 45.55 38.24 1,858 1,536 40.0 94,667 98,099 2,078 Industrial production managers 45.07 42.14 1,804 1,686 40.0 93,802 87,651 2,081 Purchasing managers 44.04 48.79 1,801 1,952 40.9 93,670 101,485 2,127 Transportation, storage, and distribution managers 45.00 43.27 1,825 1,731 40.6 94,909 90,002 2,105 Con										
Administrative services managers								1 ′ 1		
managers 29.72 26.30 1,196 1,081 40.2 62,098 56,216 2,089 Computer and information systems managers 58.77 55.55 2,465 2,382 41.9 128,194 123,860 2,181 Financial managers 45.55 38.24 1,858 1,536 40.8 96,622 79,847 2,121 Human resources managers 45.55 46.64 1,821 1,887 40.0 94,667 98,099 2,078 Industrial production 45.07 42.14 1,804 1,686 40.0 93,670 101,485 2,127 Transportation, storage, and distribution managers 36.92 39.38 1,495 1,575 40.5 77,720 81,900 2,105 Construction managers 45.00 43.27 1,825 1,731 40.6 94,909 90,002 2,109 Education administrators, preschool and child care center/program 21.40 21.90 857 876 40.0 78,550 65,936 2,014		52.28	60.95	2,066	2,286	39.5	107,447	118,856	2,055	
Computer and information systems managers 58.77 55.55 2,465 2,382 41.9 128,194 123,860 2,181 Financial managers 45.55 38.24 1,858 1,536 40.8 96,622 79,847 2,121 Human resources managers 45.55 46.64 1,821 1,887 40.0 94,667 98,099 2,078 Industrial production managers 45.07 42.14 1,804 1,686 40.0 93,802 87,651 2,081 Purchasing managers 44.04 48.79 1,801 1,952 40.9 93,670 101,485 2,127 Transportation, storage, and distribution managers 36.92 39.38 1,495 1,575 40.5 77,720 81,900 2,105 Construction managers 45.00 43.27 1,825 1,731 40.6 94,909 90,002 2,105 Education administrators, elementary and secondary school 39.01 32.50 1,561 1,300 40.0 78,550 65,936 2,014 <										
systems managers 58.77 55.55 2,465 2,382 41.9 128,194 123,860 2,181 Financial managers 45.55 38.24 1,858 1,536 40.8 96,622 79,847 2,121 Human resources managers 45.55 46.64 1,821 1,887 40.0 94,667 98,099 2,078 Industrial production managers 45.07 42.14 1,804 1,686 40.0 93,802 87,651 2,081 Purchasing managers 44.04 48.79 1,801 1,952 40.9 93,670 101,485 2,127 Transportation, storage, and distribution managers 36.92 39.38 1,495 1,575 40.5 77,720 81,900 2,105 Construction managers 45.00 43.27 1,825 1,731 40.6 94,909 90,002 2,109 Education administrators, elementary and secondary school 26.98 21.90 857 876 40.0 78,550 65,936 2,014	C	29.72	26.30	1,196	1,081	40.2	62,098	56,216	2,089	
Financial managers	<u> </u>									
Human resources managers 45.55 46.64 1,821 1,887 40.0 94,667 98,099 2,078										
Industrial production							1			
managers 45.07 42.14 1,804 1,686 40.0 93,802 87,651 2,081 Purchasing managers 44.04 48.79 1,801 1,952 40.9 93,670 101,485 2,127 Transportation, storage, and distribution managers 36.92 39.38 1,495 1,575 40.5 77,720 81,900 2,105 Construction managers 45.00 43.27 1,825 1,731 40.6 94,909 90,002 2,109 Education administrators, preschool and child care center/program 26.98 21.90 857 876 39.8 52,243 45,556 1,936 Education administrators, elementary and secondary school 39.01 32.50 1,561 1,300 40.0 42,158 44,352 1,970 Education administrators, elementary and secondary school 39.01 32.50 1,561 1,300 40.0 78,550 65,936 2,014 Education administrators, postsecondary 35.90 32.18 1,436 1,287 40.0 73,704		45.55	46.64	1,821	1,887	40.0	94,667	98,099	2,078	
Purchasing managers 44.04 48.79 1,801 1,952 40.9 93,670 101,485 2,127 Transportation, storage, and distribution managers 36.92 39.38 1,495 1,575 40.5 77,720 81,900 2,105 Construction managers 45.00 43.27 1,825 1,731 40.6 94,909 90,002 2,109 Education administrators, elementary and secondary school 21.40 21.90 857 876 40.0 42,158 44,352 1,970 Education administrators, elementary and secondary school 39.01 32.50 1,561 1,300 40.0 78,550 65,936 2,014 Education administrators, elementary and secondary 35.90 32.18 1,436 1,287 40.0 78,550 65,936 2,014 Education administrators, postsecondary 35.90 32.18 1,436 1,287 40.0 73,704 66,932 2,053 Engineering managers 60.14 61.02 2,416 2,441 40.2 125,638 12	-	45.05	40.14	1.004	1.606	40.0	02.002	07.651	2.001	
Transportation, storage, and distribution managers				· ′			· '			
distribution managers 36.92 39.38 1,495 1,575 40.5 77,720 81,900 2,105 Construction managers 45.00 43.27 1,825 1,731 40.6 94,909 90,002 2,109 Education administrators 26.98 21.90 1,075 876 39.8 52,243 45,556 1,936 Education administrators, preschool and child care center/program 21.40 21.90 857 876 40.0 42,158 44,352 1,970 Education administrators, elementary and secondary school 39.01 32.50 1,561 1,300 40.0 78,550 65,936 2,014 Education administrators, postsecondary 35.90 32.18 1,436 1,287 40.0 78,550 65,936 2,014 Engineering managers 60.14 61.02 2,416 2,441 40.2 125,638 126,926 2,089 Food service managers 21.38 19.89 960 963 44.9 49,917 50,080 2,335		44.04	48.79	1,801	1,952	40.9	93,670	101,485	2,127	
Construction managers 45.00 43.27 1,825 1,731 40.6 94,909 90,002 2,109 Education administrators 26.98 21.90 1,075 876 39.8 52,243 45,556 1,936 Education administrators, preschool and child care center/program 21.40 21.90 857 876 40.0 42,158 44,352 1,970 Education administrators, elementary and secondary school 39.01 32.50 1,561 1,300 40.0 78,550 65,936 2,014 Education administrators, elementary and secondary school 39.01 32.50 1,561 1,300 40.0 78,550 65,936 2,014 Education administrators, elementary and secondary school 39.01 32.50 1,561 1,300 40.0 78,550 65,936 2,014 Education administrators, elementary and secondary school 39.01 32.50 1,561 1,300 40.0 78,550 65,936 2,014 Education administrators, postsecondary 35.90 32.18 1,436 1,287		26.02	20.20	1 405	1.575	40.5	77.720	01.000	2.105	
Education administrators 26.98 21.90 1,075 876 39.8 52,243 45,556 1,936 Education administrators, preschool and child care center/program 21.40 21.90 857 876 40.0 42,158 44,352 1,970 Education administrators, elementary and secondary secondary secondary secondary										
Education administrators, preschool and child care center/program							1			
preschool and child care center/program 21.40 21.90 857 876 40.0 42,158 44,352 1,970 Education administrators, elementary and secondary school 39.01 32.50 1,561 1,300 40.0 78,550 65,936 2,014 Education administrators, postsecondary 35.90 32.18 1,436 1,287 40.0 73,704 66,932 2,053 Engineering managers 60.14 61.02 2,416 2,441 40.2 125,638 126,926 2,089 Food service managers 21.38 19.89 960 963 44.9 49,917 50,080 2,335 Lodging managers 37.40 30.00 1,598 1,200 42.7 83,072 62,400 2,221 Medical and health services managers 46.53 45.06 1,859 1,802 40.0 96,694 93,725 2,078 Property, real estate, and community association managers		26.98	21.90	1,075	8/6	39.8	52,243	45,556	1,936	
care center/program 21.40 21.90 857 876 40.0 42,158 44,352 1,970 Education administrators, elementary and secondary school 39.01 32.50 1,561 1,300 40.0 78,550 65,936 2,014 Education administrators, postsecondary 35.90 32.18 1,436 1,287 40.0 73,704 66,932 2,053 Engineering managers 60.14 61.02 2,416 2,441 40.2 125,638 126,926 2,089 Food service managers 21.38 19.89 960 963 44.9 49,917 50,080 2,335 Lodging managers 37.40 30.00 1,598 1,200 42.7 83,072 62,400 2,221 Medical and health services managers 46.53 45.06 1,859 1,802 40.0 96,694 93,725 2,078 Property, real estate, and community association managers 21.67 19.95 887 798 40.9 46,119 41,496 2,129										
Education administrators, elementary and secondary school		21.40	21.00	057	976	40.0	12 150	44.252	1.070	
secondary school 39.01 32.50 1,561 1,300 40.0 78,550 65,936 2,014 Education administrators, postsecondary 35.90 32.18 1,436 1,287 40.0 73,704 66,932 2,053 Engineering managers 60.14 61.02 2,416 2,441 40.2 125,638 126,926 2,089 Food service managers 21.38 19.89 960 963 44.9 49,917 50,080 2,335 Lodging managers 37.40 30.00 1,598 1,200 42.7 83,072 62,400 2,221 Medical and health services managers 46.53 45.06 1,859 1,802 40.0 96,694 93,725 2,078 Property, real estate, and community association managers 21.67 19.95 887 798 40.9 46,119 41,496 2,129 Social and community service 21.67 19.95 887 798 40.9 46,119 41,496 2,129	Education administrators,	21.40	21.90	637	8/0	40.0	42,138	44,552	1,970	
Education administrators, postsecondary		30 N1	32.50	1 561	1 300	40 O	78 550	65 936	2.014	
postsecondary 35.90 32.18 1,436 1,287 40.0 73,704 66,932 2,053 Engineering managers 60.14 61.02 2,416 2,441 40.2 125,638 126,926 2,089 Food service managers 21.38 19.89 960 963 44.9 49,917 50,080 2,335 Lodging managers 37.40 30.00 1,598 1,200 42.7 83,072 62,400 2,221 Medical and health services managers 46.53 45.06 1,859 1,802 40.0 96,694 93,725 2,078 Property, real estate, and community association managers 21.67 19.95 887 798 40.9 46,119 41,496 2,129 Social and community service 21.67 19.95 887 798 40.9 46,119 41,496 2,129	•	37.01	32.30	1,501	1,500	+0.0	70,330	05,930	2,014	
Engineering managers		35 90	32.18	1 436	1 287	40 O	73 704	66 932	2.053	
Food service managers 21.38 19.89 960 963 44.9 49,917 50,080 2,335 Lodging managers 37.40 30.00 1,598 1,200 42.7 83,072 62,400 2,221 Medical and health services managers 46.53 45.06 1,859 1,802 40.0 96,694 93,725 2,078 Property, real estate, and community association managers 21.67 19.95 887 798 40.9 46,119 41,496 2,129 Social and community service 37.40 30.00 1,859 1,802 40.0 96,694 93,725 2,078					I I		1	1 '		
Lodging managers 37.40 30.00 1,598 1,200 42.7 83,072 62,400 2,221 Medical and health services managers 46.53 45.06 1,859 1,802 40.0 96,694 93,725 2,078 Property, real estate, and community association managers 21.67 19.95 887 798 40.9 46,119 41,496 2,129 Social and community service 21.67 19.95 887 798 40.9 46,119 41,496 2,129										
Medical and health services managers 46.53 45.06 1,859 1,802 40.0 96,694 93,725 2,078 Property, real estate, and community association managers 21.67 19.95 887 798 40.9 46,119 41,496 2,129 Social and community service 30.00 30.0					l		· '			
managers 46.53 45.06 1,859 1,802 40.0 96,694 93,725 2,078 Property, real estate, and community association managers 21.67 19.95 887 798 40.9 46,119 41,496 2,129 Social and community service		20	23.00	1,570	1,200	,	00,072	02,100	-,	
Property, real estate, and community association managers		46.53	45.06	1.859	1.802	40.0	96.694	93.725	2.078	
Community association managers				.,	.,.,.		-,,,,		,	
managers 21.67 19.95 887 798 40.9 46,119 41,496 2,129 Social and community service 887 798 40.9 46,119 41,496 2,129										
Social and community service		21.67	19.95	887	798	40.9	46,119	41,496	2,129	
							, -	,	, -	
2,000 2,000 2,000 2,000	managers	26.80	24.47	1,080	1,042	40.3	55,972	54,205	2,088	

Table 12 Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Q2	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial operations occupations Buyers and purchasing agents	\$32.47 30.32	\$28.99 28.14	\$1,311 1,246	\$1,185 1,111	40.4 41.1	\$68,152 64,790	\$61,614 57,782	2,099
Wholesale and retail buyers, except farm	30.32	26.14	1,240	1,111	41.1	04,790	31,162	2,137
products Purchasing agents, except wholesale, retail, and	29.22	25.03	1,178	1,001	40.3	61,262	52,058	2,097
farm products	30.79	30.77	1,283	1,215	41.7	66,701	63,201	2,166
investigators Claims adjusters, examiners, and	27.81	23.92	1,082	927	38.9	56,242	48,205	2,022
investigators	27.96	23.92	1,087	927	38.9	56,505	48,205	2,021
transportation	52.05 38.12	49.09 32.39	2,159 1,524	1,442 1,296	41.5 40.0	112,271 79,244	74,998 67,377	2,157 2,079
and labor relations specialists Employment, recruitment,	27.10	28.09	1,090	1,131	40.2	56,670	58,820	2,091
and placement specialists Compensation, benefits, and job analysis	27.02	26.00	1,077	1,040	39.9	56,029	54,076	2,073
specialists Training and development	24.07	20.77	971	831	40.3	50,467	43,193	2,096
specialists Logisticians Management analysts	24.95 39.40 39.20	22.89 39.48 37.12	1,008 1,576 1,581	962 1,579 1,485	40.4 40.0 40.3	52,396 81,958 82,234	49,999 82,118 77,208	2,100 2,080 2,098
Accountants and auditors Budget analysts Credit analysts	31.02 25.22 31.28	28.85 23.75 34.62	1,246 1,007 1,251	1,154 950 1,385	40.2 40.0 40.0	64,817 52,386 65,070	60,002 49,402 72,010	2,090 2,078 2,080
Financial analysts and advisors	35.21	32.46	1,411	1,291	40.1	73,360	67,142	2,084
Financial analysts Personal financial advisors Insurance underwriters	35.45 29.61 38.03	32.46 24.93 33.65	1,429 1,184 1,504	1,347 997 1,346	40.3 40.0 39.6	74,289 61,593 78,218	70,065 51,854 69,992	2,096 2,080 2,057

Table 12 Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly ³		Weekly ⁴			Annual ⁵		
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours	
Computer and mathematical									
science occupations	\$38.57	\$38.82	\$1,570	\$1,565	40.7	\$81,624	\$81,392	2,117	
Computer and information									
scientists, research	45.30	48.08	1,812	1,923	40.0	94,221	100,000	2,080	
Computer programmers	41.68	41.01	1,651	1,553	39.6	85,843	80,733	2,060	
Computer software engineers	45.84	44.31	1,899	1,859	41.4	98,761	96,649	2,154	
Computer software									
engineers, applications	43.61	41.51	1,828	1,859	41.9	95,061	96,649	2,180	
Computer software									
engineers, systems									
software	47.53	45.22	1,952	1,858	41.1	101,511	96,593	2,136	
Computer support specialists	27.72	23.23	1,117	929	40.3	58,060	48,308	2,095	
Computer systems analysts	39.01	39.13	1,594	1,635	40.9	82,880	84,999	2,125	
Database administrators	37.63	37.78	1,579	1,740	42.0	82,116	90,463	2,182	
Network and computer									
systems administrators	31.87	29.87	1,269	1,195	39.8	65,970	62,130	2,070	
Network systems and data									
communications analysts	34.82	38.00	1,414	1,513	40.6	73,540	78,659	2,112	
Operations research analysts	36.47	40.87	1,459	1,635	40.0	75,850	84,999	2,080	
Architecture and engineering									
occupations	39.14	37.98	1,581	1,526	40.4	81,914	78,709	2,093	
Architects, except naval	31.30	28.85	1,286	1,154	41.1	66,876	60,000	2,136	
Architects, except			,	ŕ		,	,	,	
landscape and naval	31.65	28.85	1,304	1,154	41.2	67,793	60,000	2,142	
Engineers	44.02	43.14	1,784	1,748	40.5	92,665	90,875	2,105	
Aerospace engineers	53.70	52.85	2,148	2,114	40.0	111,696	109,928	2,080	
Civil engineers	41.10	42.28	1,645	1,691	40.0	85,543	87,932	2,081	
Computer hardware									
engineers	46.64	46.85	1,955	1,913	41.9	101,670	99,464	2,180	
Electrical and electronics									
engineers	43.46	41.04	1,788	1,688	41.1	92,963	87,797	2,139	
Electrical engineers	49.43	45.25	1,977	1,810	40.0	102,813	94,124	2,080	
Electronics engineers,									
except computer	41.44	39.20	1,721	1,591	41.5	89,496	82,722	2,160	
Environmental engineers	46.70	44.85	1,868	1,794	40.0	95,342	93,288	2,042	
Industrial engineers,									
including health and									
safety	37.86	35.71	1,548	1,434	40.9	80,513	74,587	2,126	

Table 12 Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²		3.5.31		3.5.31			3.5.31	3.6
	Mean	Median	Mean	Median	Mean	Mean	Median	Mean
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours
Architecture and engineering occupations –Continued								
Health and safety								
engineers, except								
mining safety								
engineers and								
inspectors	\$35.13	\$34.07	\$1,426	\$1,363	40.6	\$74,154	\$70,866	2,111
Industrial engineers	39.47	38.46	1,621	1,624	41.1	84,309	84,460	2,111
Mechanical engineers	39.34	40.64	1,597	1,626	40.6	83,046	84,531	2,111
Nuclear engineers	45.61	44.46	1,825	1,778	40.0	94,879	92,477	2,080
Petroleum engineers	51.62	50.12	2,065	2,005	40.0	101,997	104,000	1,976
Drafters	24.61	21.64	984	865	40.0	51,190	45,001	2,080
Architectural and civil	201		, , ,	000		01,170	.0,001	2,000
drafters	24.25	21.00	970	840	40.0	50,434	43,680	2,080
Electrical and electronics						,	,	,
drafters	26.79	24.74	1,072	990	40.0	55,730	51,465	2,080
Engineering technicians,								
except drafters	28.66	27.53	1,146	1,101	40.0	58,520	57,200	2,042
Aerospace engineering and								
operations technicians	29.41	28.53	1,176	1,141	40.0	61,164	59,342	2,080
Electrical and electronic								
engineering technicians	26.77	26.96	1,071	1,079	40.0	55,685	56,083	2,080
T.C 1 . 1 . 1 . 1								
Life, physical, and social	24.52	20.71	1 202	1 224	40.2	72.204	(2 (27	2.006
science occupations	34.53	30.71	1,393	1,224	40.3	72,384	63,627	2,096
Life scientists	34.13	30.29	1,361	1,213	39.9	70,750	63,070	2,073
Biological scientists Biochemists and	34.88	31.80	1,388	1,282	39.8	72,195	66,670	2,070
biophysicists	35.20	36.06	1,394	1,385	39.6	72,491	72,000	2,059
Medical scientists	27.29	20.19	1,092	808	40.0	56,766	41,995	2,039
Physical scientists	36.93	36.06	1,481	1,442	40.0	77,030	75,001	2,086
Chemists and materials	30.73	30.00	1,401	1,772	70.1	17,030	75,001	2,000
scientists	28.81	27.50	1,160	1,100	40.2	60,298	57,200	2,093
Chemists	28.72	27.50	1,156	1,100	40.2	60,099	57,200	2,093
Environmental scientists	20.72	27.50	1,130	1,100	10.2	00,077	37,200	2,073
and geoscientists	38.05	37.12	1,526	1,483	40.1	79,327	77,099	2,085
Environmental scientists	20.03	3,.12	1,520	1,103	10.1	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	',',0)	2,005
and specialists,								
including health	37.84	34.86	1,518	1,385	40.1	78,923	71,999	2,086
Geoscientists, except			,	,		,,	, , , , , , ,	,
hydrologists and								
geographers	38.92	41.29	1,557	1,652	40.0	80,945	85,879	2,080
2 0 1								

Table 12 Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	77	. 3					5	
	Hou	rly		Weekly ⁴			Annual ⁵	
$Occupation^2$	Mean	Median	Mean	Median	Mean	Mean	Median	Mean
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours
Life, physical, and social								
science occupations								
-Continued								
Market and survey researchers	\$43.29	\$45.60	\$1,928	\$2,058	44.5	\$100,238	\$106,999	2,316
Market research analysts	43.33	45.60	1,930	2,080	44.5	100,238	108,151	2,316
Psychologists	33.70	40.67	1,052	936	31.2	52,054	44,092	1,545
Clinical, counseling, and	33.70	+0.07	1,032	750	31.2	32,034	77,072	1,545
school psychologists	33.70	40.67	1,052	936	31.2	52,054	44,092	1,545
Biological technicians	22.29	19.74	881	790	39.5	45,822	41,061	2,056
								*
Community and social								
services occupations	19.76	16.90	783	660	39.6	40,080	34,320	2,028
Counselors	16.92	12.88	655	514	38.7	33,881	26,790	2,002
Educational, vocational,								
and school counselors	26.20	27.75	1,019	1,058	38.9	51,572	55,000	1,968
Rehabilitation counselors	11.66	10.31	443	382	38.0	23,030	19,886	1,976
Social workers	22.95	19.68	923	847	40.2	47,567	44,039	2,073
Child, family, and school social workers	17.63	15.08	705	603	40.0	35,427	30,160	2,009
Medical and public health	17.03	15.08	/03	003	40.0	33,421	30,100	2,009
social workers	29.76	28.22	1,186	1,129	39.9	61,675	58,698	2,073
Mental health and	2,,,,		1,100	1,12	67.7	01,070	00,000	_,072
substance abuse social								
workers	21.06	18.82	885	847	42.0	46,031	44,039	2,185
Miscellaneous community								
and social service								
specialists	18.63	16.28	734	651	39.4	37,228	33,592	1,999
Social and human service								
assistants	15.29	15.45	604	615	39.5	30,174	31,242	1,974
Legal occupations	52.17	43.21	2,162	1,728	41.4	112,439	89,866	2,155
Lawyers	66.20	52.45	2,845	2,692	43.0	147,942	139,994	2,235
Paralegals and legal assistants	28.00	28.85	1,086	1,132	38.8	56,477	58,866	2,017
Miscellaneous legal support								
workers	27.23	24.31	1,081	971	39.7	56,230	50,482	2,065
Title examiners,								
abstractors, and	20.07				46.5	70.5 0.5		• • • •
searchers	28.07	26.44	1,123	1,058	40.0	58,395	54,999	2,080
Education, training, and								
library occupations	24.44	18.02	955	707	39.1	44,790	35,828	1,832
Postsecondary teachers	46.63	38.46	1,817	1,511	39.0	81,884	67,725	1,756

Table 12 Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly ³		Weekly ⁴		Annual ⁵		
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations -Continued								
Social sciences teachers, postsecondary	\$47.42	\$44.73	\$1,888	\$1,789	39.8	\$73,513	\$66,390	1,550
Health teachers, postsecondary Health specialties	51.51	28.84	2,059	1,154	40.0	105,852	59,987	2,055
teachers, postsecondary Arts, communications, and	63.39	70.20	2,536	2,808	40.0	130,394	146,014	2,057
humanities teachers, postsecondary English language and literature teachers,	38.24	39.38	1,399	1,445	36.6	55,768	56,708	1,458
postsecondary	38.60	39.38	1,444	1,484	37.4	60,293	63,817	1,562
Miscellaneous postsecondary teachers Primary, secondary, and	35.57	30.14	1,391	1,164	39.1	66,001	53,912	1,856
special education school teachers Preschool and kindergarten	18.00	14.37	704	575	39.1	32,681	28,969	1,815
teachers Preschool teachers, except special	13.39	13.00	528	516	39.4	26,155	26,374	1,954
education Elementary and middle	12.92	12.97	511	509	39.6	25,195	25,160	1,949
school teachers Elementary school teachers, except	27.50	24.63	1,042	924	37.9	41,726	40,031	1,517
special education Middle school teachers, except special and	25.94	23.18	974	881	37.6	40,535	39,316	1,563
vocational education Secondary school teachers Secondary school teachers, except	30.46 32.63	27.73 32.64	1,176 1,302	1,043 1,340	38.6 39.9	43,813 52,847	40,132 53,251	1,438 1,619
special and vocational education Special education teachers Other teachers and instructors Librarians Teacher assistants	33.08 25.54 31.03 34.58 10.76	33.56 22.91 39.07 35.24 10.39	1,319 950 1,238 1,357 427	1,342 916 1,557 1,446 416	39.9 37.2 39.9 39.3 39.7	53,202 40,016 62,768 70,364 20,885	53,251 48,120 60,405 75,178 21,507	1,608 1,567 2,023 2,035 1,940

Table 12 Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rlv3		Weekly ⁴		Annual ⁵			
2	1100	11 1y -		Weekiy			Aiiiiuai		
Occupation ²	Mean	Median	Mean	Median	Mean	Mean	Median	Mean	
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours	
Arts, design, entertainment,									
sports, and media									
occupations	\$30.52	\$24.54	\$1,228	\$1,010	40.2	\$63,625	\$52,545	2,085	
Artists and related workers	21.29	21.34	849	795	39.9	44,123	41,360	2,073	
Designers	26.12	22.99	1,033	920	39.6	53,728	47,815	2,057	
Graphic designers	23.32	22.99	929	920	39.8	48,314	47,815	2,072	
Interior designers	27.90	26.48	1,072	1,059	38.4	55,732	55,070	1,998	
Actors, producers, and	40.44	40.00	2000	2040	40.4	105.515	105000	2.100	
directors	49.14	48.08	2,068	2,040	42.1	107,515	106,080	2,188	
Producers and directors	49.14	48.08	2,068	2,040	42.1	107,515	106,080	2,188	
Public relations specialists	26.13	25.26	1,028	1,010	39.3	53,449	52,545	2,045	
Writers and editors Technical writers	31.20 36.86	27.22 38.74	1,234	1,089	39.6 39.2	62,188	56,626	1,993	
Broadcast and sound	30.80	30.74	1,446	1,440	39.2	75,185	74,901	2,040	
engineering technicians									
and radio operators	33.14	32.94	1,460	1,601	44.1	75,942	83,246	2,292	
Photographers	15.29	9.28	636	371	41.6	33,065	19,296	2,162	
Thotographers	13.27	7.20	030	3/1	41.0	33,003	17,270	2,102	
Healthcare practitioner and									
technical occupations	32.67	31.25	1,278	1,212	39.1	66,437	62,985	2,034	
Dietitians and nutritionists	28.26	28.50	1,129	1,140	39.9	58,701	59,280	2,077	
Pharmacists	51.09	51.58	2,038	2,067	39.9	105,992	107,465	2,074	
Physicians and surgeons	63.22	60.58	2,537	2,423	40.1	131,908	125,996	2,086	
Physician assistants	44.97	43.30	1,799	1,732	40.0	93,535	90,064	2,080	
Registered nurses	36.87	35.83	1,433	1,406	38.9	74,509	73,112	2,021	
Therapists	36.70	33.65	1,453	1,346	39.6	75,329	70,000	2,053	
Occupational therapists	41.06	47.78	1,642	1,911	40.0	85,408	99,376	2,080	
Physical therapists	39.69	35.08	1,577	1,360	39.7	81,998	70,720	2,066	
Respiratory therapists	27.83	28.73	1,072	1,107	38.5	55,754	57,554	2,003	
Clinical laboratory									
technologists and	22.07	10.50	012	700	20.0	47.410	40.520	2.072	
technicians	22.87	19.59	912	780	39.9	47,410	40,539	2,073	
Medical and clinical	22.07	21.56	1 214	1 262	20.0	69.220	C5 C41	2.072	
laboratory technologists Medical and clinical	32.97	31.56	1,314	1,262	39.8	68,330	65,641	2,072	
	18.83	17.79	751	712	39.9	39,027	37,003	2,073	
laboratory technicians Dental hygienists	36.75	39.00	751 1,177	712 1,328	39.9 32.0	61,227	69,056	2,073 1,666	
Diagnostic related	30.73	37.00	1,1//	1,340	32.0	01,227	05,030	1,000	
technologists and									
technicians	29.10	29.47	1,163	1,179	40.0	60,475	61,296	2,078	
Cardiovascular	27.10	27.71	1,105	1,1/	10.0	00,773	01,270	2,070	
technologists and									
technicians	32.06	29.47	1,282	1,179	40.0	66,683	61,296	2,080	
			, -	,		,	,		

Table 12 Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly ³		Weekly ⁴		Annual ⁵		
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations -Continued Radiologic technologists								
and technicians Emergency medical technicians and	\$28.31	\$28.54	\$1,131	\$1,142	40.0	\$58,834	\$59,363	2,078
paramedics Health diagnosing and treating practitioner	16.52	13.76	660	550	40.0	34,314	28,612	2,078
support technicians	19.00	18.72	741	749	39.0	38,548	38,938	2,028
Pharmacy technicians	17.18	16.46	668	658	38.9	34,717	34,237	2,021
Surgical technologists	22.03	21.08	864	840	39.2	44,948	43,680	2,041
Licensed practical and								
licensed vocational nurses	21.33	21.14	834	820	39.1	43,377	42,640	2,033
Medical records and health								
information technicians	14.45	12.33	578	493	40.0	30,056	25,646	2,080
Miscellaneous health technologists and								
technicians	19.64	19.00	773	760	39.3	40,180	39,520	2,046
Healthcare support								
occupations	14.08	13.11	546	520	38.7	28,365	27,019	2,014
Nursing, psychiatric, and	11.00	13.11	310	320	30.7	20,303	27,017	2,011
home health aides	11.61	11.20	453	438	39.0	23,551	22,768	2,028
Home health aides	10.23	9.70	386	340	37.7	20,070	17,680	1,962
Nursing aides, orderlies,	10.23).,,	500	510	57.7	20,070	17,000	1,502
and attendants	11.65	11.21	455	438	39.0	23,642	22,768	2,030
Psychiatric aides	13.00	13.52	520	541	40.0	27,033	28,122	2,080
Occupational therapist	10.00	10.02	020	0.1		27,000	20,122	_,000
assistants and aides	18.63	18.75	745	750	40.0	38,745	39,000	2,080
Occupational therapist			,	,			.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	_,,
aides	18.63	18.75	745	750	40.0	38,745	39,000	2,080
Physical therapist assistants						,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,
and aides	16.57	12.73	663	509	40.0	34,470	26,472	2,080
Physical therapist assistants	31.04	20.95	1,242	838	40.0	64,567	43,576	2,080
Miscellaneous healthcare							·	
support occupations	15.90	16.28	611	608	38.4	31,765	31,616	1,997
Dental assistants	18.10	18.00	646	640	35.7	33,614	33,280	1,857
Medical assistants	14.69	15.00	578	592	39.4	30,061	30,784	2,046
Medical transcriptionists	19.74	20.00	789	800	40.0	41,053	41,600	2,080
Pharmacy aides	17.31	18.71	692	748	40.0	36,001	38,917	2,080

Table 12 Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly ³		Weekly ⁴		Annual ⁵			
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours	
Protective service occupations Security guards and gaming	\$12.68	\$11.50	\$503	\$453	39.6	\$26,138	\$23,504	2,061	
surveillance officers Security guards Miscellaneous protective	12.28 12.28	11.00 11.00	487 487	440 440	39.6 39.6	25,306 25,306	22,880 22,880	2,060 2,060	
service workers	12.44	11.38	468	440	37.6	24,201	22,880	1,945	
Food preparation and serving related occupations First-line	10.77	9.25	415	360	38.5	21,504	18,599	1,997	
supervisors/managers, food preparation and									
serving workers	17.07 20.39	17.31 19.71	697 829	692 788	40.8 40.7	35,911 41,982	36,001 41,001	2,103 2,059	
supervisors/managers of food preparation and									
serving workers	16.37	15.99	669	646	40.8	34,591	33,598	2,113	
Cooks	11.68	11.00	456	440	39.0	23,675	22,880	2,027	
Cooks, fast food Cooks, institution and	9.06	8.37	345	323	38.1	17,920	16,814	1,979	
cafeteria	13.21	11.98	528	479	40.0	27,349	24,918	2,070	
Cooks, restaurant	11.78	11.00	458	440	38.9	23,809	22,880	2,021	
Cooks, short order	10.79	10.00	422	387	39.1	21,946	20,114	2,033	
Food preparation workers	10.21	9.00	402	348	39.4	20,904	18,096	2,047	
Food service, tipped	8.13	7.80	300	300	37.0	15,511	15,600	1,909	
Bartenders	8.79	8.50	320	306	36.4	16,635	15,912	1,892	
Waiters and waitresses Dining room and cafeteria	7.79	7.50	286	285	36.7	14,695	14,739	1,887	
attendants and bartender helpers Fast food and counter	8.35	7.85	318	300	38.1	16,541	15,600	1,980	
workers Combined food preparation	9.39	8.52	363	333	38.6	18,859	17,324	2,009	
and serving workers, including fast food Counter attendants,	9.39	8.50	365	333	38.9	18,998	17,324	2,024	
cafeteria, food concession, and coffee									
shop	9.38	8.73	354	338	37.7	18,389	17,550	1,961	
Food servers, nonrestaurant	10.10	9.51	402	380	39.8	20,889	19,781	2,068	
Dishwashers	9.56	8.86	371	333	38.8	19,278	17,312	2,015	

Table 12 Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly ³		Weekly ⁴		Annual ⁵		
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations -Continued Hosts and hostesses, restaurant, lounge, and coffee shop	\$11.00	\$10.06	\$356	\$336	32.4	\$18,529	\$17,487	1,685
Building and grounds cleaning								
and maintenance occupations First-line supervisors/managers,	12.37	11.24	487	445	39.3	25,241	23,051	2,040
building and grounds cleaning and maintenance workersFirst-line	17.04	15.00	691	628	40.6	35,931	32,640	2,109
supervisors/managers of housekeeping and								
janitorial workers Building cleaning workers	16.79 11.57	15.00 10.64	682 455	600 420	40.6 39.3	35,480 23,592	31,200 21,823	2,114 2,038
Janitors and cleaners, except maids and						- ,	,	,
housekeeping cleaners Maids and housekeeping	12.13	11.00	482	440	39.7	25,011	22,880	2,062
cleaners	10.09	9.00	387	355	38.4	20,008	18,450	1,983
Pest control workers	16.58	14.42	656	577	39.6	34,106	30,000	2,057
workers Landscaping and groundskeeping	12.78	12.45	496	480	38.8	25,772	24,960	2,016
workers	12.59	12.29	494	477	39.3	25,705	24,794	2,041
Personal care and service occupations	13.35	11.00	484	430	36.3	24,427	21,938	1,830
supervisors/managers of personal service workers	17.60	15.39	696	615	39.6	35,258	32,001	2,003
Gaming services workers Miscellaneous entertainment attendants and related	8.63	7.93	309	300	35.8	16,080	15,600	1,864
workers	9.66	9.32	378	360	39.1	18,741	17,680	1,940
attendants	9.44	8.50	378	340	40.0	18,221	17,160	1,931

Table 12 Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Personal care and service								
occupations –Continued								
Barbers and cosmetologists	\$11.03	\$9.04	\$394	\$310	35.8	\$20,508	\$16,112	1,859
Hairdressers, hairstylists,				·		,		,
and cosmetologists	11.03	9.04	394	310	35.8	20,508	16,112	1,859
Baggage porters, bellhops,								
and concierges	10.68	9.78	422	380	39.5	21,960	19,760	2,055
Baggage porters and								
bellhops	9.36	9.00	373	360	39.9	19,410	18,720	2,073
Concierges	11.89	10.51	466	391	39.2	24,244	20,342	2,039
Tour and travel guides	13.63	14.06	405	422	29.7	9,615	2,535	705
Tour guides and escorts	13.63	14.06	405	422	29.7	9,615	2,535	705
Transportation attendants	26.90	27.76	632	556	23.5	32,687	28,918	1,215
Flight attendants	32.13	30.13	641	556	19.9	33,313	28,918	1,037
Child care workers	11.31	10.50	443	420	39.2	22,449	21,561	1,984
Personal and home care aides	10.38	11.22	406	400	39.1	21,095	20,800	2,032
Recreation and fitness								
workers	18.11	15.38	701	615	38.7	36,436	31,990	2,012
Fitness trainers and								
aerobics instructors	20.72	23.00	798	874	38.5	41,472	45,448	2,001
Recreation workers	13.68	11.57	534	434	39.0	27,764	22,552	2,030
Sales and related occupations First-line	22.70	16.07	906	628	39.9	47,104	32,643	2,075
supervisors/managers, sales workers	25.32	20.17	1,051	821	41.5	54,634	42,686	2,157
First-line							·	
supervisors/managers of retail sales workers	22.92	18.97	957	769	41.7	49,743	40,001	2,170
First-line	22.72	10.57		, 0)	11.7	15,715	10,001	2,170
supervisors/managers								
of non-retail sales								
workers	34.54	31.30	1,401	1,277	40.6	72,850	66,400	2,109
Retail sales workers	15.00	12.25	591	482	39.4	30,754	25,056	2,050
Cashiers, all workers	12.07	10.86	473	420	39.2	24,611	21,840	2,038
Cashiers	12.08	10.82	474	420	39.2	24,624	21,840	2,038
Counter and rental clerks							·	
and parts salespersons	15.17	14.00	606	534	39.9	31,488	27,768	2,075
Counter and rental clerks	12.52	11.50	501	460	40.0	26,035	23,920	2,080
Parts salespersons	17.05	15.55	679	622	39.8	35,333	32,344	2,072
Retail salespersons	16.63	13.46	656	520	39.4	34,104	27,040	2,051
Advertising sales agents	25.65	23.92	999	942	39.0	51,944	48,965	2,025
Insurance sales agents	38.89	37.39	1,549	1,402	39.8	80,527	72,916	2,071

Table 12 Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2 2	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations -Continued								
Securities, commodities, and financial services sales								
agents Sales representatives, wholesale and	\$67.41	\$36.02	\$2,696	\$1,441	40.0	\$140,198	\$74,928	2,080
manufacturing	30.15	22.46	1,224	910	40.6	63,666	47,325	2,112
technical and scientific products	36.84	37.25	1,476	1,490	40.1	76,734	77,501	2,083
technical and scientific products	27.32	19.00	1,116	760	40.8	58,031	39,520	2,124
Models, demonstrators, and product promoters Demonstrators and product	17.92	14.18	712	567	39.7	37,015	29,484	2,066
promoters	17.92	14.18	712	567	39.7	37,015	29,484	2,066
agents	43.91	27.89	1,756	1,115	40.0	91,326	58,001	2,080
Real estate sales agents	43.91	27.89	1,756	1,115	40.0	91,326	58,001	2,080
Sales engineers Miscellaneous sales and	38.70	43.41	1,561	1,736	40.3	81,170	90,293	2,097
related workers	26.06	17.88	1,032	712	39.6	53,684	37,024	2,060
Office and administrative								
support occupations First-line	17.50	16.50	695	658	39.7	36,016	33,958	2,058
supervisors/managers of office and administrative support workers	24.42	25.19	977	1,007	40.0	50,750	52,387	2,078
including answering service	12.74	12.82	509	513	40.0	26,474	26,666	2,078
Financial clerks	16.64	16.36	663	654	39.9	34,486	34,008	2,073
Bill and account collectors	18.19	17.01	727	680	40.0	37,826	35,385	2,080
Billing and posting clerks and machine operators	16.11	15.90	641	626	39.8	33,342	32,560	2,069

Table 12 Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

		- 2		1			. ,5			
	Hou	rly ³		Weekly ⁴			Annual ⁵			
Occupation 2										
0 000 P 000 000	Mean	Median	Mean	Median	Mean	Mean	Median	Mean		
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours		
Office and administrative										
support occupations										
-Continued										
Bookkeeping, accounting,										
and auditing clerks	\$17.06	\$17.00	\$681	\$680	39.9	\$35,430	\$35,360	2,077		
Payroll and timekeeping	,	,	,	·			, ,	,		
clerks	17.09	17.24	683	690	40.0	35,538	35,868	2,080		
Procurement clerks	17.01	16.61	643	700	37.8	33,449	36,400	1,967		
Tellers	13.72	13.00	547	520	39.9	28,454	27,040	2,074		
Brokerage clerks	19.91	18.87	796	755	40.0	41,412	39,256	2,080		
Credit authorizers, checkers,							,	,		
and clerks	16.19	13.27	648	531	40.0	33,676	27,608	2,080		
Customer service						,	,	,		
representatives	18.35	18.00	731	717	39.9	38,034	37,296	2,072		
File clerks	14.81	15.75	588	630	39.7	30,597	32,754	2,066		
Hotel, motel, and resort desk						,	,	,		
clerks	10.50	10.00	409	400	38.9	21,250	20,800	2,024		
Interviewers, except						,	,	,		
eligibility and loan	16.90	15.48	672	619	39.8	34,945	32,198	2,067		
Library assistants, clerical	16.35	15.90	653	636	39.9	33,823	33,072	2,069		
Loan interviewers and clerks	16.63	15.00	663	600	39.9	34,477	31,200	2,073		
Order clerks	17.14	17.00	684	680	39.9	35,568	35,360	2,076		
Human resources assistants,										
except payroll and										
timekeeping	19.02	18.67	756	715	39.7	39,322	37,163	2,067		
Receptionists and information						,	,			
clerks	14.09	13.68	558	543	39.6	28,980	28,226	2,057		
Reservation and						,	,	,		
transportation ticket										
agents and travel clerks	15.80	16.41	632	656	40.0	32,870	34,133	2,080		
Couriers and messengers	12.47	12.50	499	500	40.0	25,933	26,000	2,080		
Dispatchers	17.71	18.46	701	675	39.6	36,465	35,100	2,058		
Dispatchers, except police,										
fire, and ambulance	17.72	18.46	701	675	39.6	36,465	35,100	2,058		
Meter readers, utilities	23.75	25.52	950	1,021	40.0	49,409	53,080	2,080		
Production, planning, and										
expediting clerks	23.70	23.09	951	924	40.1	49,474	48,023	2,087		
Shipping, receiving, and										
traffic clerks	14.56	13.40	582	536	40.0	30,256	27,872	2,078		
Stock clerks and order fillers	13.47	13.50	536	540	39.8	27,895	28,080	2,071		
Weighers, measurers,										
checkers, and samplers,										
recordkeeping	15.02	16.13	601	645	40.0	31,239	33,550	2,080		

Table 12 Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations -Continued								
Secretaries and administrative assistants	\$21.24	\$20.35	\$827	\$769	39.0	\$42,234	\$39,944	1,988
assistants	23.86	23.08	951	920	39.9	49,477	47,840	2,074
Legal secretaries	25.62	25.52	992	957	38.7	51,587	49,766	2,013
Medical secretaries	16.75	16.97	627	604	37.4	32,446	31,408	1,937
Secretaries, except legal,								
medical, and executive	17.68	17.55	680	716	38.4	33,558	31,387	1,898
Computer operators	20.24	21.99	808	880	39.9	42,038	45,735	2,077
Data entry and information processing workers	15.03	13.93	598	555	39.8	31,113	28,868	2,070
Data entry keyers	13.38	13.55	533	542	39.8	27,723	28,184	2,070
Word processors and	13.30	15.55	333	372	37.7	21,123	20,104	2,073
typists	19.14	16.57	759	663	39.7	39,475	34,461	2,062
Insurance claims and policy	1711	10.07	,,,,	000	67.,	65,.70	0 1,101	_,00_
processing clerks	17.59	17.70	695	672	39.5	36,139	34,940	2,055
Mail clerks and mail machine						,	,	
operators, except postal								
service	11.19	10.61	445	426	39.7	23,121	22,152	2,066
Office clerks, general	15.75	15.00	626	600	39.8	32,518	31,200	2,064
Office machine operators,								
except computer	14.73	16.00	584	580	39.7	30,390	30,160	2,064
T								
Farming, fishing, and forestry	11.50	7.70	155	200	20.2	17.246	10.520	1 400
occupations Graders and sorters,	11.58	7.72	455	309	39.3	17,346	10,530	1,498
agricultural products	9.53	10.04	352	376	37.0	15,072	12,047	1,581
Construction and extraction								
occupations	23.21	22.38	921	880	39.7	47,006	45,614	2,025
First-line	20.21		/		67.,	.,,,,,,	,	_,0_0
supervisors/managers of construction trades and								
extraction workers	34.44	33.00	1,381	1,296	40.1	71,137	67,501	2,066
Carpenters	23.20	24.00	928	960	40.0	47,442	48,000	2,045
Carpet, floor, and tile						.,	-,	/- -
installers and finishers	21.20	16.14	833	646	39.3	43,331	33,577	2,044

Table 12 Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

0 4 2	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations –Continued Cement masons, concrete finishers, and terrazzo								
workers	\$24.33	\$26.05	\$973	\$1,042	40.0	\$47,123	\$54,184	1,937
concrete finishers Construction laborers	24.33 18.26	26.05 17.46	973 707	1,042 640	40.0 38.7	47,123 35,673	54,184 33,295	1,937 1,954
Construction equipment operators Operating engineers and	24.58	24.77	978	1,000	39.8	47,374	47,417	1,927
other construction equipment operators Drywall installers, ceiling tile	26.42	25.77	1,057	1,031	40.0	52,099	47,840	1,972
installers, and tapers Drywall and ceiling tile	19.81	20.00	792	800	40.0	40,513	39,520	2,045
installers	19.36	17.00	774	680	40.0	39,557	35,360	2,043
Tapers	21.32	22.88	853	915	40.0	43,732	47,586	2,051
Electricians	26.22	27.74	1,049	1,110	40.0	54,516	57,699	2,079
Painters and paperhangers Painters, construction and	20.15	20.00	779	720	38.7	40,523	37,440	2,011
maintenance Pipelayers, plumbers, pipefitters, and	20.15	20.00	779	720	38.7	40,523	37,440	2,011
steamfitters	28.27	29.00	1,131	1,160	40.0	58,808	60,320	2,080
PipelayersPlumbers, pipefitters, and	29.94	32.21	1,198	1,288	40.0	62,278	66,997	2,080
steamfitters	28.07	29.00	1,123	1,160	40.0	58,378	60,320	2,080
Roofers	23.54	24.00	938	960	39.9	44,939	41,600	1,909
Sheet metal workers Structural iron and steel	24.16	29.04	911	816	37.7	47,368	42,411	1,961
workers	26.06	29.50	1,042	1,180	40.0	54,196	61,360	2,080
Helpers, construction trades	15.72	15.00	629	600	40.0	32,550	31,200	2,071
Construction and building inspectors	31.24	31.84	1,261	1,274	40.4	65,588	66,233	2,100
and related workers	16.94	15.44	678	618	40.0	34,409	32,115	2,031
Installation, maintenance, and repair occupations	21.93	21.00	879	836	40.1	45,561	43,120	2,077

Table 12 Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations								
ContinuedFirst-line								
supervisors/managers of mechanics, installers, and								
repairers	\$27.13	\$26.40	\$1,089	\$1,093	40.1	\$56,631	\$56,846	2,088
and office machine	16.26	14.58	C5.1	£92	40.0	24.012	20.224	2.079
repairers Radio and	16.36	14.58	654	583	40.0	34,013	30,324	2,078
telecommunications equipment installers and								
repairers Telecommunications	26.17	29.80	1,047	1,192	40.0	54,440	61,984	2,080
equipment installers and repairers, except								
line installers	26.17	29.80	1,047	1,192	40.0	54,440	61,984	2,080
electronic equipment								
mechanics, installers, and repairers	26.07	25.69	1,043	1,028	40.0	54,147	53,435	2,077
Electrical and electronics repairers, commercial								
and industrial equipment	26.80	28.20	1,072	1,128	40.0	55,481	58,600	2,071
Aircraft mechanics and service technicians	28.19	28.60	1,127	1,144	40.0	58,630	59,488	2,080
Automotive technicians and repairers	19.57	18.07	783	723	40.0	40,708	37,592	2,080
Automotive body and							·	
related repairers Automotive service	17.71	17.50	708	700	40.0	36,835	36,400	2,080
technicians and mechanics	19.74	18.50	790	733	40.0	41,062	38,097	2,080
Bus and truck mechanics and diesel engine specialists	21.92	21.17	874	847	39.9	45,445	44,034	2,073
Heavy vehicle and mobile equipment service								
technicians and mechanics	21.26	20.33	850	813	40.0	44,210	42,291	2,080
mechanics	21.20	20.33	830	813	40.0	44,210	42,291	<u> </u>

Table 12 Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly ³	Weekly ⁴				Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations -Continued Mobile heavy equipment mechanics, except	#21.70	Φ 2 0.0ς	0071	\$220	40.0	Φ45 214	042.507	2 000
engines Rail car repairers Miscellaneous vehicle and mobile equipment mechanic, installers, and	\$21.79 26.48	\$20.96 25.84	\$871 1,059	\$838 1,033	40.0 40.0	\$45,314 55,088	\$43,597 53,737	2,080 2,080
repairers Tire repairers and changers Control and valve installers	11.69 11.66	12.25 12.25	468 466	490 490	40.0 40.0	24,316 24,245	25,480 25,480	2,080 2,080
and repairers Control and valve installers and repairers, except	25.33	27.97	1,013	1,119	40.0	52,695	58,178	2,080
mechanical door Heating, air conditioning, and refrigeration mechanics and installers	25.33 25.45	27.97 29.14	1,013 1,074	1,119 1,040	42.2	52,695 55,830	58,178 54,080	2,080 2,194
Industrial machinery installation, repair, and				·			·	
maintenance workers Industrial machinery mechanics	21.47	21.37 21.74	857 936	850 870	39.9 39.9	43,918 48,696	43,326 45,223	2,045 2,077
Maintenance and repair workers, general	20.27	19.00	807	737	39.8	40,398	37,050	1,993
Maintenance workers, machinery	20.84	18.00	833	720	40.0	43,337	37,440	2,080
Line installers and repairers Electrical power-line	28.14	29.11	1,125	1,165	40.0	58,523	60,555	2,080
installers and repairers Precision instrument and equipment repairers	35.72 26.96	40.80 28.84	1,429 1,078	1,632 1,154	40.0	74,294 56,074	84,864 59,989	2,080 2,080
Miscellaneous installation, maintenance, and repair workers Helpersinstallation,	15.55	13.75	622	550	40.0	32,245	28,600	2,073
maintenance, and repair workers	12.14	11.87	486	475	40.0	25,103	24,440	2,068
Production occupations	16.10	14.30	640	564	39.7	33,128	29,155	2,057

Table 12 Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations -Continued First-line supervisors/managers of								
production and operating workers	\$26.00	\$24.04	\$1,049	\$992	40.3	\$54,523	\$51,584	2,097
electromechanical assemblers Electrical and electronic	13.70	11.94	544	478	39.7	28,294	24,844	2,065
equipment assemblers Electromechanical	13.31	11.94	528	478	39.7	27,447	24,844	2,062
equipment assemblers Structural metal fabricators	15.32	15.50	613	620	40.0	31,866	32,240	2,080
and fitters	14.53	14.50	581	580	40.0	30,226	30,160	2,080
fabricators	14.45	12.00	578	480	40.0	29,999	24,960	2,075
Team assemblers	11.62	9.99	465	400	40.0	24,164	20,788	2,080
Bakers Butchers and other meat, poultry, and fish	11.46	10.00	453	400	39.5	23,556	20,800	2,056
processing workers	18.50	19.77	736	791	39.8	38,287	41,122	2,070
Butchers and meat cutters Miscellaneous food	19.57	20.50	778	820	39.7	40,445	42,640	2,067
processing workers Food batchmakers	11.41 10.58	10.50 9.75	456 422	420 390	39.9 39.9	23,590 21,797	21,424 19,760	2,068 2,060
Computer control programmers and	10.36	9.73	422	390	39.9	21,797	19,700	2,000
operators Computer-controlled machine tool operators,	18.05	16.10	722	644	40.0	37,534	33,488	2,080
metal and plastic Forming machine setters,	17.64	16.00	705	640	40.0	36,681	33,280	2,080
operators, and tenders, metal and plastic	14.62	14.08	585	563	40.0	30,411	29,286	2,080
operators, and tenders, metal and plastic Cutting, punching, and press machine setters,	13.37	12.45	531	497	39.7	27,630	25,854	2,066
operators, and tenders, metal and plastic	14.76	13.42	579	537	39.3	30,123	27,914	2,041

Table 12 Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly ³	Weekly ⁴				Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations -Continued Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders,								
metal and plastic	\$11.66 22.66	\$10.32 23.00	\$466 906	\$413 920	40.0 40.0	\$24,250 47,134	\$21,455 47,840	2,080 2,080
metal and plastic	14.00	12.42	503	497	35.9	26,167	25,829	1,868
metal and plastic Multiple machine tool setters, operators, and tenders,	13.56	12.42	480	321	35.4	24,935	16,682	1,839
metal and plastic	13.93	14.00	557	560	40.0	28,970	29,120	2,080
Tool and die makers	23.79	25.07	951	1,003	40.0	49,473	52,146	2,080
Welding, soldering, and brazing workers Welders, cutters, solderers,	19.12	18.41	765	736	40.0	39,776	38,293	2,080
and brazers Welding, soldering, and brazing machine setters, operators, and	19.14	18.41	765	736	40.0	39,805	38,293	2,080
tenders Miscellaneous metalworkers	19.01	16.78	761	671	40.0	39,548	34,902	2,080
and plastic workers Plating and coating machine setters, operators, and tenders,	18.49	17.00	739	680	40.0	38,453	35,360	2,080
metal and plastic Bookbinders and bindery	18.65	17.00	746	680	40.0	38,797	35,360	2,080
workers	14.19	14.02	499	420	35.2	25,353	21,840	1,787
Printers	17.80	18.00	707	720	39.7	36,732	37,440	2,064
Job printers Prepress technicians and	17.00	18.00	672	720	39.5	34,949	37,440	2,056
workers Printing machine operators	18.21 17.88	16.73 18.00	719 714	669 720	39.5 39.9	37,363 37,084	34,800 37,440	2,052 2,074
Laundry and dry-cleaning workers	9.82	8.80	387	352	39.5	20,144	18,304	2,074
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Table 12 Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
-Continued								
Sewing machine operators	\$8.54	\$8.00	\$334	\$300	39.1	\$17,384	\$15,600	2,035
Textile machine setters,								
operators, and tenders	10.41	10.25	416	410	40.0	21,643	21,320	2,080
Textile cutting machine								
setters, operators, and	10.42	10.25	417	410	40.0	21.704	21 220	2.000
tenders	10.43	10.25	417	410	40.0	21,704	21,320	2,080
Miscellaneous textile, apparel, and furnishings								
workers	15.17	11.89	607	476	40.0	31,562	24,740	2,080
Cabinetmakers and bench	13.17	11.07	007	470	40.0	31,302	24,740	2,000
carpenters	13.48	12.50	539	500	40.0	28,029	26,000	2,080
Woodworking machine	10.10	12.00				20,029	20,000	_,000
setters, operators, and								
tenders	12.61	12.15	504	486	40.0	26,166	25,272	2,075
Sawing machine setters,						,	,	
operators, and tenders,								
wood	13.32	12.25	533	490	40.0	27,605	25,463	2,073
Woodworking machine								
setters, operators, and								
tenders, except sawing	11.20	11.30	448	452	40.0	23,303	23,504	2,080
Stationary engineers and	25.50	20.40	1000		20.7		7 0 0 2 0	2.004
boiler operators	27.70	29.10	1,066	1,135	38.5	55,421	59,039	2,001
Miscellaneous plant and	20.54	20.77	1 122	1.072	20.4	50.022	55 742	1.005
system operators	29.54	29.77	1,133	1,072	38.4	58,933	55,743	1,995
Petroleum pump system operators, refinery								
operators, and gaugers	30.24	30.48	1,198	1,219	39.6	62,292	63,398	2,060
Chemical processing machine	30.24	30.40	1,170	1,217	37.0	02,272	05,570	2,000
setters, operators, and								
tenders	19.35	19.08	734	763	37.9	38,152	39,686	1,972
Separating, filtering,							, , , , , , ,	,
clarifying,								
precipitating, and still								
machine setters,								
operators, and tenders	21.54	26.31	846	987	39.3	43,979	51,305	2,042
Crushing, grinding, polishing,								
mixing, and blending	4.504	40.00			46.5	20.011	20.5.5	4.022
workers	16.01	13.90	641	556	40.0	30,941	28,240	1,932
Mixing and blending								
machine setters, operators, and tenders	15.17	13.75	607	550	40.0	20.042	28,240	1 0 4 0
operators, and tenders	13.17	13.73	007	330	40.0	28,043	20,240	1,848

Table 12 Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations -Continued	44.04		4400	44.40		424.42		4.040
Cutting workers Cutting and slicing machine setters,	\$12.84	\$13.63	\$488	\$460	38.0	\$24,638	\$23,629	1,918
operators, and tenders Extruding, forming, pressing, and compacting machine setters, operators, and	12.93	13.63	491	506	37.9	24,730	23,629	1,912
tenders	16.03	14.41	641	576	40.0	33,349	29,973	2,080
samplers, and weighers Packaging and filling machine operators and	15.86	14.25	625	533	39.4	32,204	27,706	2,030
tenders	13.23	12.06	527	482	39.8	26,970	24,960	2,039
Painting workers Coating, painting, and spraying machine setters, operators, and	14.97	14.99	598	599	39.9	31,073	31,169	2,075
tenders Painters, transportation	14.28	15.00	568	594	39.8	29,532	30,888	2,068
equipment Photographic process workers and processing machine	18.80	17.00	752	680	40.0	39,101	35,360	2,080
operators Photographic process	21.26	24.38	806	914	37.9	41,013	47,539	1,929
workers	26.63	26.80	970	1,005	36.4	49,421	52,252	1,856
Semiconductor processors Miscellaneous production	15.11	14.48	604	579	39.9	31,392	30,116	2,077
workers Paper goods machine setters, operators, and	13.42	12.00	533	472	39.7	27,643	24,565	2,059
tenders Helpersproduction	20.36	20.25	797	800	39.1	41,432	41,600	2,035
workers	10.04	9.49	401	380	40.0	20,867	19,737	2,078
Transportation and material moving occupations First-line supervisors/managers of	16.17	14.50	641	580	39.7	33,067	29,848	2,045
helpers, laborers, and material movers, hand	20.47	21.36	819	855	40.0	42,608	44,437	2,081

Table 12 Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations -Continued First-line supervisors/managers of transportation and								
material-moving machine and vehicle operators Aircraft pilots and flight	\$27.43	\$26.02	\$1,100	\$1,060	40.1	\$57,193	\$55,120	2,085
engineers	113.30	121.45	2,357	2,392	20.8	122,539	124,395	1,082
Airline pilots, copilots, and flight engineers Bus drivers	115.09 14.99	122.95 15.06	2,373 586	2,392 600	20.6 39.1	123,398 29,222	124,395 29,750	1,072 1,950
Bus drivers, transit and intercity	15.03	15.06	587	600	39.0	30,186	31,200	2,008
truck drivers	17.98 18.86	18.00 17.22	722 754	720 689	40.1 40.0	37,325 39,232	37,440 35,818	2,075 2,080
Truck drivers, heavy and tractor-trailer	19.37	20.04	780	799	40.3	40,169	41,174	2,074
delivery services Taxi drivers and chauffeurs Locomotive engineers and	15.90 11.42	15.00 11.45	635 457	600 458	39.9 40.0	33,013 23,739	31,200 23,816	2,077 2,079
operators Locomotive engineers	36.50 38.32	34.30 37.42	1,460 1,533	1,372 1,497	40.0 40.0	75,913 79,698	71,344 77,825	2,080 2,080
Railroad brake, signal, and switch operators	30.06 9.05	29.06 8.50	1,202 362	1,162 340	40.0 40.0	62,529 18,827	60,439 17,680	2,080 2,080
Service station attendants Crane and tower operators	9.16 32.90	7.80 32.34	365 1,308	312 1,294	39.9 39.8	18,985 68,004	16,224 67,265	2,073 2,067
Dredge, excavating, and loading machine operators Excavating and loading machine and dragline	24.02	24.15	961	966	40.0	49,954	50,232	2,080
operators Industrial truck and tractor	23.63	22.63	945	905	40.0	49,149	47,079	2,080
operatorsLaborers and material	14.54	13.90	580	549	39.9	30,165	28,558	2,075
movers, hand	12.05	11.01	479	440	39.7	24,602	22,880	2,041
equipment	11.49	11.01	460	441	40.0	23,765	22,907	2,069

Table 12 Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hou	urly ³		Weekly ⁴				
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations -Continued Laborers and freight, stock, and material movers, hand	\$12.97 9.89	\$12.00 8.67	\$516 390	\$480 340	39.8 39.4	\$26,612 19,567	\$24,960 17,680	2,052 1,979

¹ Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or calculate and the

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.
 Earnings are the straight-time hourly wages or salaries paid to employees.

³ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

of workers, weighed by hours.

4 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are

Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

Table 13 Full-time¹ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

2	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$29.24	\$26.14	\$1,152	\$1,052	39.4	\$55,037	\$50,940	1,883
Management occupations General and operations	43.37	42.27	1,735	1,696	40.0	88,176	84,739	2,033
managers	41.38	36.08	1,668	1,443	40.3	86,762	75,036	2,097
managers Computer and information	36.95	36.06	1,473	1,442	39.9	76,524	75,005	2,071
systems managers	46.44	45.97	1,873	1,839	40.3	93,923	89,999	2,022
Financial managers	39.77	41.43	1,579	1,554	39.7	80,764	77,064	2,031
Human resources managers	44.50	36.47	1,780	1,459	40.0	92,557	75,862	2,080
Construction managers	37.93	39.66	1,517	1,586	40.0	78,894	82,491	2,080
Education administrators	49.17	50.25	1,979	2,016	40.3	93,789	95,089	1,908
Education administrators, elementary and								
secondary school	52.76	52.77	2,119	2,111	40.2	99,121	98,954	1,879
Engineering managers	55.03	52.79	2,201	2,111	40.0	114,461	109,809	2,080
Medical and health services	44.97	48.24	1,799	1,930		93,548	100,343	2,080
managersSocial and community service	44.97	40.24	1,799	1,930	40.0	93,346	100,343	2,000
managers	32.47	31.77	1,299	1,271	40.0	67,547	66,073	2,080
Business and financial								
operations occupations	28.53	27.60	1,140	1,104	40.0	59,194	57,346	2,075
Buyers and purchasing agents Purchasing agents, except wholesale, retail, and	25.40	24.72	1,016	989	40.0	52,836	51,418	2,080
farm products	24.47	23.71	979	948	40.0	50,894	49,321	2,080
investigators Claims adjusters,	27.98	27.81	1,106	1,107	39.5	57,496	57,541	2,055
examiners, and investigators Compliance officers, except agriculture, construction,	27.98	27.81	1,106	1,107	39.5	57,496	57,541	2,055
health and safety, and transportation	23.15	22.07	926	883	40.0	48,153	45,901	2,080
and labor relations specialists	31.36	32.48	1,257	1,307	40.1	65,389	67,974	2,085
and job analysis specialists	26.69	23.27	1,068	931	40.0	55,520	48,395	2,080

Table 13 Full-time¹ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial operations occupations -Continued								
Management analysts	\$31.48	\$32.93	\$1,268	\$1,343	40.3	\$65,950	\$69,846	2,095
Accountants and auditors Appraisers and assessors of	27.88	27.54	1,115	1,101	40.0	57,997	57,277	2,080
real estate	27.72	26.45	1,109	1,058	40.0	57,659	55,020	2,080
Budget analysts Tax examiners, collectors, preparers, and revenue	26.27	24.40	1,051	976	40.0	54,647	50,752	2,080
agents Tax examiners, collectors,	23.66	22.55	946	902	40.0	49,203	46,896	2,080
and revenue agents	23.66	22.55	946	902	40.0	49,203	46,896	2,080
Computer and mathematical								
science occupations	30.21	30.34	1,207	1,212	39.9	62,269	63,028	2,061
Computer programmers	35.38	35.01	1,415	1,400	40.0	73,599	72,823	2,080
Computer software engineers Computer software	32.54	33.20	1,302	1,328	40.0	67,684	69,048	2,080
engineers, applications	32.12	31.74	1,285	1,270	40.0	66,810	66,019	2,080
Computer support specialists	23.43	22.71	937	908	40.0	47,545	47,004	2,029
Computer systems analysts Network and computer	33.34	33.29	1,334	1,332	40.0	69,344	69,243	2,080
systems administrators	27.97	27.28	1,103	1,056	39.4	56,532	54,911	2,021
Architecture and engineering								
occupations	34.81	33.63	1,392	1,345	40.0	72,400	69,952	2,080
Engineers	39.33	38.57	1,573	1,543	40.0	81,812	80,226	2,080
Civil engineers Engineering technicians,	39.74	39.30	1,590	1,572	40.0	82,662	81,750	2,080
except drafters Civil engineering	29.70	29.83	1,188	1,193	40.0	61,783	62,046	2,080
technicians	26.75	26.39	1,070	1,056	40.0	55,639	54,891	2,080
Life, physical, and social								
science occupations	28.08	24.67	1,120	990	39.9	56,436	51,322	2,010
Life scientists	25.43	23.55	1,017	942	40.0	51,572	48,974	2,028
Biological scientists Conservation scientists and	26.29	23.55	1,051	942	40.0	52,709	47,590	2,005
foresters	24.08	24.27	963	971	40.0	49,774	50,484	2,067
Conservation scientists	21.33	23.09	853	924	40.0	44,360	48,036	2,080
Physical scientists	32.05	30.31	1,282	1,212	40.0	66,671	63,036	2,080

Table 13 Full-time¹ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

0 4 2	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Life, physical, and social science occupations -Continued Environmental scientists								
and geoscientists Environmental scientists and specialists,	\$29.23	\$27.24	\$1,169	\$1,090	40.0	\$60,800	\$56,659	2,080
including health Psychologists Clinical, counseling, and	29.23 38.12	27.24 41.03	1,169 1,518	1,090 1,590	40.0 39.8	60,800 67,745	56,659 69,988	2,080 1,777
school psychologists Urban and regional planners Miscellaneous life, physical, and social science	37.65 32.98	40.63 32.05	1,495 1,304	1,552 1,230	39.7 39.5	62,117 67,806	60,535 63,960	1,650 2,056
technicians	24.72	22.44	989	898	40.0	51,424	46,671	2,080
Community and social services occupations	27.32 31.04	24.44 26.38	1,090 1,236	978 1,070	39.9 39.8	54,273 58,311	50,304 53,402	1,987 1,878
Educational, vocational, and school counselors Social workers	30.22 26.77	25.74 25.69	1,193 1,067	1,030 1,028	39.5 39.9	53,377 54,650	49,573 53,435	1,766 2,042
social workers Medical and public health social workers	25.41 22.80	24.27 22.37	1,013 912	971 895	39.9 40.0	51,894 47,421	49,573 46,525	2,042 2,080
Miscellaneous community and social service specialists Probation officers and	24.07	23.03	962	921	40.0	49,316	47,220	2,049
correctional treatment specialists	29.57	27.42	1,184	1,110	40.1	60,847	56,597	2,058
assistants Legal occupations	18.48 35.08	16.79 31.15	736 1,403	672 1,246	39.8 40.0	37,345 72,973	34,923 64,792	2,021 2,080
Lawyers	33.06 44.78 23.32 25.12	43.68 23.49 21.36	1,403 1,791 933 1,005	1,747 940 854	40.0 40.0 40.0	93,140 48,515 52,244	90,854 48,865 44,433	2,080 2,080 2,080 2,080
Education, training, and library occupations	39.56	38.48	1,463	1,455	37.0	57,366	55,890	1,450

Table 13 Full-time¹ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations -Continued								
Postsecondary teachers Social sciences teachers,	\$50.62	\$44.78	\$1,983	\$1,778	39.2	\$82,611	\$73,503	1,632
postsecondary Health teachers,	57.93	59.25	2,277	2,425	39.3	91,599	94,581	1,581
postsecondary Health specialties teachers,	75.96	70.80	3,028	2,826	39.9	143,129	134,010	1,884
postsecondary Arts, communications, and humanities teachers,	76.33	70.80	3,043	2,832	39.9	144,355	135,009	1,891
postsecondary Miscellaneous	51.86	46.49	2,049	1,860	39.5	82,028	77,900	1,582
postsecondary teachers Vocational education	38.43	37.88	1,494	1,458	38.9	61,709	59,818	1,606
teachers, postsecondary Primary, secondary, and	24.43	19.83	954	793	39.1	46,631	41,236	1,909
special education school teachers Preschool and kindergarten	41.56	40.58	1,537	1,519	37.0	57,722	57,163	1,389
teachers Kindergarten teachers, except special	36.68	35.30	1,290	1,243	35.2	48,992	46,996	1,336
education Elementary and middle	41.97	40.83	1,524	1,450	36.3	56,366	53,373	1,343
school teachers Elementary school teachers, except	41.78	40.61	1,550	1,526	37.1	57,908	57,421	1,386
special education Middle school teachers,	41.82	40.61	1,552	1,531	37.1	58,196	57,864	1,392
except special and vocational education	41.54	40.08	1,537	1,492	37.0	56,228	57,036	1,354
Secondary school teachers Secondary school teachers, except special and	41.73	40.57	1,542	1,517	37.0	58,281	57,483	1,397
vocational education Vocational education	42.13	40.83	1,561	1,519	37.0	58,959	58,342	1,400
teachers, secondary school	34.67	36.09	1,227	1,258	35.4	46,556	49,049	1,343

Table 13 Full-time¹ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2 2	Hou	arly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations -Continued Special education teachers	\$40.96	\$38.96	\$1,514	\$1,444	37.0	\$57,238	\$54,748	1,397
Special education teachers, preschool, kindergarten, and	,		, ,-	,		, , , , , ,	, , ,	,
elementary school Special education teachers, secondary	39.90	37.74	1,488	1,421	37.3	56,815	54,391	1,424
school Other teachers and instructors Librarians	43.55 41.99 30.71	40.34 40.21 27.88	1,570 1,490 1,189	1,464 1,414 1,115	36.0 35.5 38.7	57,777 58,415 57,758	54,748 58,623 57,984	1,327 1,391 1,881
Library technicians Instructional coordinators Teacher assistants	19.43 38.40 16.06	18.37 39.38 15.44	765 1,522 516	735 1,575 518	39.4 39.6 32.2	36,984 67,831 21,662	35,730 68,484 20,975	1,904 1,766 1,349
Arts, design, entertainment,	10.00	13.44	310	316	32.2	21,002	20,973	1,349
sports, and media occupations Public relations specialists	27.67 25.87	24.03 23.98	1,066 1,035	959 959	38.5 40.0	53,927 53,814	49,883 49,883	1,949 2,080
Miscellaneous media and communication workers	24.00	23.69	933	758	38.9	46,123	38,499	1,922
Healthcare practitioner and technical occupations	30.02	28.04	1,269	1,167	42.3	64,751	59,092	2,157
Physicians and surgeons Registered nurses Therapists	22.68 39.60 31.60	12.04 37.84 29.98	1,394 1,533 1,218	963 1,408 1,124	61.5 38.7 38.5	71,775 78,940 52,725	50,066 72,800 46,925	3,165 1,993 1,668
Clinical laboratory technologists and				·			·	
technicians Medical and clinical laboratory technicians	20.09 19.43	19.57 19.57	804 777	783 783	40.0 40.0	41,785	40,706 40,706	2,080 2,080
Diagnostic related technologists and technicians	32.53	34.13	1,268	1,365	39.0	65,921	70,992	2,027
Radiologic technologists and technicians Health diagnosing and	32.53	34.13	1,268	1,365	39.0	65,921	70,992	2,027
treating practitioner support technicians	20.15 22.84	20.60 22.27	804 910	824 891	39.9 39.9	41,831 47,331	42,842 46,324	2,076 2,072

Table 13 Full-time¹ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations -Continued Licensed practical and licensed vocational nurses	\$19.50	\$18.34	\$738	\$734	37.9	\$37,537	\$38,149	1,925
Occupational health and safety specialists and technicians	30.09	29.17	1,203	1,167	40.0	62,578	60,665	2,080
safety specialists	30.31	27.71	1,212	1,108	40.0	63,047	57,635	2,080
Healthcare support occupations Nursing, psychiatric, and	15.76	15.00	626	599	39.7	32,312	31,142	2,050
home health aides Nursing aides, orderlies,	13.85	13.02	547	503	39.5	28,191	26,162	2,036
and attendants	12.86	12.18	506	487	39.4	26,054	25,324	2,026
support occupations Medical assistants	17.64 15.57	16.87 14.68	706 623	675 587	40.0 40.0	36,415 32,393	35,065 30,536	2,064 2,080
Protective service occupations First-line	30.22	29.83	1,248	1,255	41.3	64,480	65,162	2,133
supervisors/managers, law enforcement workers First-line	41.22	42.25	1,651	1,690	40.1	85,864	87,886	2,083
supervisors/managers of correctional officers First-line	37.50	38.01	1,508	1,542	40.2	78,410	80,174	2,091
supervisors/managers of police and detectives First-line	42.73	44.65	1,709	1,780	40.0	88,875	92,552	2,080
supervisors/managers of fire fighting and prevention workers	33.05	31.82	1,554	1,483	47.0	80,833	77,139	2,446
Fire fighters	27.00 26.33	27.41 25.91	1,320 1,054	1,316 1,036	48.9 40.0	68,624 54,815	68,420 53,893	2,541 2,082
Correctional officers and jailers Detectives and criminal	26.33	25.91	1,054	1,036	40.0	54,815	53,893	2,082
investigators Police officers	37.21 33.30	34.37 33.52	1,488 1,329	1,375 1,341	40.0 39.9	73,584 68,894	71,490 69,720	1,978 2,069

Table 13 Full-time¹ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Protective service occupations -Continued Police and sheriff's patrol								
officers Security guards and gaming	\$33.30	\$33.52	\$1,329	\$1,341	39.9	\$68,894	\$69,720	2,069
surveillance officers Security guards Miscellaneous protective	18.59 18.59	18.11 18.11	724 724	723 723	38.9 38.9	35,922 35,922	36,733 36,733	1,933 1,933
service workers	21.63	22.31	865	892	40.0	44,998	46,405	2,080
Food preparation and serving related occupations	15.34	15.02	579	554	37.8	26,527	24,007	1,729
supervisors/managers, food preparation and serving workers First-line	20.85	18.61	733	558	35.2	32,845	24,007	1,575
supervisors/managers of food preparation and serving workers Cooks	20.85 14.35	18.61 14.49	733 570	558 579	35.2 39.7	32,845 26,441	24,007 24,754	1,575 1,843
Cooks, institution and cafeteria	14.98	15.40	595	616	39.7	27,228	25,794	1,817
Food preparation workers	14.01	13.47	524	539	37.4	22,453	19,829	1,602
Fast food and counter workers Combined food preparation	14.71	15.02	568	560	38.6	25,594	25,166	1,740
and serving workers, including fast food	14.68	15.02	572	560	39.0	26,416	27,406	1,799
Building and grounds cleaning and maintenance occupations First-line supervisors/managers,	16.96	16.48	677	651	39.9	33,815	33,259	1,994
building and grounds cleaning and maintenance workers First-line supervisors/managers	21.64	18.34	865	734	40.0	44,547	38,147	2,059
of housekeeping and janitorial workers Building cleaning workers	20.93 16.04	18.34 15.73	837 641	734 629	40.0 39.9	43,048 32,750	38,147 32,051	2,057 2,041

Table 13 Full-time¹ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Building and grounds cleaning and maintenance occupations –Continued Janitors and cleaners, except maids and								
housekeeping cleaners Grounds maintenance	\$16.17	\$15.73	\$646	\$629	39.9	\$33,001	\$32,406	2,040
workers Landscaping and groundskeeping	17.95	18.66	714	739	39.8	32,303	35,019	1,800
workers	18.32	17.41	726	696	39.6	37,303	36,026	2,037
Personal care and service occupations	14.73 9.24 16.13	15.18 8.00 15.00	573 369 565	573 320 564	38.9 40.0 35.0	28,477 19,211 22,631	29,781 16,640 20,290	1,933 2,080 1,403
Sales and related occupations Retail sales workers Cashiers, all workers	15.56 12.21 12.21	14.24 11.85 11.85	622 488 488	569 474 474	40.0 40.0 40.0	32,361 25,402 25,402	29,609 24,638 24,638	2,080 2,080 2,080
Office and administrative support occupations First-line supervisors/managers of office and administrative	18.26	17.66	725	705	39.7	37,131	36,046	2,034
support workersFinancial clerks	22.58 18.97 18.41	21.97 18.80 18.02	898 757 736	879 751 721	39.8 39.9 40.0	46,711 39,138 38,295	45,698 38,771 37,488	2,069 2,063 2,080
Bookkeeping, accounting, and auditing clerks Payroll and timekeeping	19.08	18.79	763	751	40.0	39,649	39,073	2,078
clerks Court, municipal, and license clerks	20.33 17.53	19.56 17.90	803 701	782 716	39.5 40.0	39,690 36,469	39,582 37,224	1,953 2,080
Eligibility interviewers, government programs Human resources assistants, except payroll and	18.46	18.42	738	737	40.0	38,396	38,314	2,080
timekeeping Receptionists and information	19.45	18.67	778	747	40.0	40,458	38,823	2,080
clerks Dispatchers	15.22 22.07	14.72 22.71	598 891	545 908	39.3 40.4	30,271 46,331	28,323 47,237	1,989 2,099

Table 13 Full-time¹ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

02	Hou	rly ³		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations –Continued Police, fire, and ambulance								
dispatchers Secretaries and administrative	\$22.07	\$22.71	\$891	\$908	40.4	\$46,331	\$47,237	2,099
assistants	20.12	19.21	800	768	39.8	40,835	39,601	2,029
assistants Legal secretaries	21.12 23.27	19.55 20.89	841 919	776 836	39.8 39.5	43,645 47,807	40,352 43,451	2,066 2,054
Secretaries, except legal, medical, and executive	18.77	18.05	746	722	39.8	37,282	37,024	1,986
Data entry and information processing workers	15.59	15.77	622	627	39.9	32,361	32,606	2,076
Word processors and typists	15.96	15.77	637	631	39.9	33,122	32,797	2,076
Office clerks, general	16.00	15.46	633	618	39.6	32,234	32,136	2,014
Farming, fishing, and forestry occupations	19.04	20.52	762	821	40.0	39,612	42,682	2,080
Construction and extraction occupations	24.59	25.53	984	1,021	40.0	50,664	53,109	2,060
construction trades and extraction workers	27.32	26.72	1,093	1,069	40.0	56,833	55,573	2,080
Construction laborers Construction equipment	20.39	19.57	816	783	40.0	42,418	40,708	2,080
operators Operating engineers and other construction	23.77	25.19	951	1,008	40.0	49,448	52,395	2,080
equipment operators Electricians Pipelayers, plumbers,	23.68 28.91	25.19 27.27	947 1,157	1,008 1,091	40.0 40.0	49,252 54,903	52,395 55,351	2,080 1,899
pipefitters, and steamfitters	26.08	28.48	1,043	1,139	40.0	54,236	59,238	2,080
inspectors	27.92	28.86	1,117	1,155	40.0	58,078	60,035	2,080
workers	18.37	19.45	735	778	40.0	38,216	40,452	2,080

Table 13 Full-time¹ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

2 2	Hou	rly^3		Weekly ⁴			Annual ⁵	
Occupation ²	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations First-line supervisors/managers of	\$27.03	\$26.68	\$1,079	\$1,057	39.9	\$56,092	\$54,974	2,075
mechanics, installers, and repairers	39.79	36.95	1,592	1,478	40.0	82,763	76,856	2,080
Automotive technicians and repairers	24.38	25.81	975	1,032	40.0	50,706	53,685	2,080
Bus and truck mechanics and diesel engine specialists	26.03	27.17	1,041	1,087	40.0	54,135	56,514	2,080
Heating, air conditioning, and refrigeration mechanics and installers	32.52	30.25	1,289	1,210	39.6	67,049	62,918	2,062
Industrial machinery installation, repair, and maintenance workers Industrial machinery	24.07	22.96	962	918	40.0	50,015	47,748	2,078
mechanics	30.12	31.66	1,205	1,266	40.0	62,649	65,853	2,080
Maintenance and repair workers, general Miscellaneous installation,	22.37	21.38	894	855	39.9	46,478	44,470	2,077
maintenance, and repair workers	22.09	22.55	884	902	40.0	45,954	46,904	2,080
Production occupations Stationary engineers and	26.13	25.36	1,040	1,015	39.8	53,670	52,757	2,054
boiler operators Water and liquid waste	35.73	37.69	1,417	1,454	39.7	71,699	70,262	2,007
treatment plant and system operators	21.75	19.19	863	768	39.7	44,873	39,915	2,063
Transportation and material moving occupations First-line supervisors/managers of	22.56	22.27	892	891	39.6	44,176	46,114	1,958
transportation and material-moving machine								
and vehicle operators Bus drivers Bus drivers, transit and	29.56 20.84	30.10 21.27	1,182 805	1,204 851	40.0 38.6	61,489 37,539	62,608 38,334	2,080 1,801
intercity	23.04 17.17	23.41 17.60	922 628	936 662	40.0 36.5	47,927 25,269	48,695 24,480	2,080 1,472

Table 13 Full-time¹ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hou	rly ³		Weekly ⁴				
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations —Continued Driver/sales workers and truck drivers Truck drivers, heavy and tractor-trailer	\$20.07 20.52	\$19.89 20.34	\$803 821	\$796 814	40.0 40.0	\$41,742 42,689	\$41,371 42,307	2,080 2,080

¹ Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual agraines

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

3 Earnings are the straight-time hourly wages or salaries paid to employees.

They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

4 Mean weekly earnings are the straight-time weekly wages or salaries paid to

employees. Median weekly earnings designate position - one-half of the earnings are

Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

Size of establishment: Mean hourly earnings 1 of workers in private Table 14 industry establishments for major occupational groups

Occupational group ²	Private industry workers	1-49 workers	50-99 workers	100-499 workers	500 workers or more
All workers	\$21.68	\$18.53	\$20.13	\$21.58	\$29.18
Management, professional, and related Management, business, and financial Professional and related Service Sales and office Sales and related Office and administrative support Natural resources, construction, and maintenance Construction and extraction Installation, maintenance, and repair Production, transportation, and material moving Production	36.54 39.51 34.70 11.46 18.02 19.69 17.07 22.47 23.10 21.74 15.57 15.78	32.28 35.30 29.95 10.71 16.55 16.85 16.35 20.65 - 19.76 13.88 14.78	33.76 35.79 32.40 10.47 18.48 21.84 16.07 24.44 - 23.13 14.73 16.57	36.69 40.67 33.94 11.78 18.51 20.12 17.52 23.53 - 22.54 15.01 14.49	40.76 44.56 39.00 14.09 20.68 30.00 18.56 26.28 - 27.04 21.26 19.00
Transportation and material moving	15.37	13.03 R	13.51 Relative error	15.45 or 1.6%	3.5%
Management, professional, and related Management, business, and financial Professional and related Service Sales and office Sales and related Office and administrative support Natural resources, construction, and maintenance Construction and extraction Installation, maintenance, and repair Production, transportation, and material moving Production Transportation and material moving	1.2 3.5 2.1 1.4 1.4 2.0 1.6 2.5 3.2 2.2 2.0 2.2 2.8	3.8 10.5 3.5 1.9 2.9 5.3 2.2 3.1 - 3.6 6.0 8.0 4.9	4.7 4.5 6.7 3.2 5.8 10.1 2.5 5.9 - 4.2 4.2 5.5 4.0	2.9 6.0 7.5 4.2 3.6 10.2 2.1 6.1 - 7.3 2.3 2.4 3.3	.8 2.6 .8 2.8 4.8 18.0 1.2 6.2 - 2.4 8.8 10.7 7.3

¹ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

A classification system including about 800 individual occupations is used to

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

cover all workers in the civilian economy. See appendix B for more information.

 $^{^3\,}$ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

2 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$20.38	\$16.79	\$807	\$660	39.6	\$41,658	\$33,736	2,045
Management occupations	37.81	31.10	1,544	1,251	40.8	79,739	65,058	2,109
Chief executives	82.86	90.91	3,555	3,693	42.9	184,874	192,048	2,231
General and operations				·			·	
managers	38.27	33.07	1,608	1,347	42.0	83,601	70,054	2,185
Marketing and sales managers	57.24	34.34	2,349	1,428	41.0	122,142	74,234	2,134
Sales managers	41.86	33.76	1,735	1,350	41.4	90,199	70,217	2,155
Administrative services								
managers	25.69	26.30	1,044	1,052	40.7	54,198	54,704	2,110
Financial managers	36.00	31.13	1,470	1,308	40.8	76,424	68,017	2,123
Human resources managers	44.35	46.15	1,728	1,749	39.0	89,841	90,950	2,026
Industrial production								
managers	43.11	42.14	1,724	1,686	40.0	89,663	87,651	2,080
Transportation, storage, and								
distribution managers	32.77	26.04	1,340	1,058	40.9	69,671	54,999	2,126
Construction managers	44.05	42.31	1,787	1,692	40.6	92,899	88,001	2,109
Education administrators	26.29	21.90	1,047	876	39.8	50,357	45,556	1,915
Education administrators,								
preschool and child			0.40	0= -	40.0			
care center/program	21.71	21.90	869	876	40.0	42,476	45,556	1,956
Education administrators,								
elementary and	20.00	4.7.4.0	4.7.60	4.00	40.0	5 0.404	02.050	2005
secondary school	38.98	45.13	1,560	1,805	40.0	78,196	93,879	2,006
Education administrators,	26.72	22.10	1.460	1.007	40.0	76.200	66.022	2 000
postsecondary	36.72	32.18	1,469	1,287	40.0	76,388	66,932	2,080
Engineering managers	50.49	56.80	2,019	2,272	40.0	105,014	118,144	2,080
Food service managers	21.53	19.89	987	963	45.8	51,309	50,080	2,384
Property, real estate, and								
community association	21.14	19.90	867	706	41.0	45.005	41 202	2 122
managersSocial and community service	21.14	19.90	807	796	41.0	45,095	41,392	2,133
managers	26.67	26.06	1,085	1,080	40.7	56,408	56,180	2,115
managers	20.07	20.00	1,003	1,000	40.7	30,400	30,100	2,113
Business and financial								
operations occupations	31.02	28.09	1,245	1,096	40.1	64,728	56,980	2,087
Buyers and purchasing agents	22.90	21.54	921	862	40.2	47,902	44,805	2,097
Purchasing agents, except	22.70	21.54)21	002	40.2	47,702	44,003	2,072
wholesale, retail, and								
farm products	20.18	19.83	807	793	40.0	41,970	41,238	2,080
Claims adjusters, appraisers,	23.10	17.05		,,,,		, , , ,	, 255	_,000
examiners, and								
investigators	32.62	28.81	1,235	1,098	37.9	64,223	57,075	1,969
			,	,		, -	,	, ==

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 . 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial operations occupations -Continued Claims adjusters, examiners, and investigators Cost estimators Human resources, training, and labor relations specialists	\$32.62 38.59 26.37	\$28.81 32.39 28.09	\$1,235 1,542	\$1,098 1,296	37.9 40.0	\$64,223 80,190 55,033	\$57,075 67,377	1,969 2,078 2,087
Management analysts	51.80 30.29 34.71	36.72 28.85 24.93	2,236 1,202 1,367	1,483 1,154	43.2 39.7 39.4	116,248 62,492 71,076	77,106 60,002 51,854	2,244 2,063 2,048
Insurance underwriters	46.48	45.85	1,790	1,719	38.5	93,086	89,406	2,003
Computer and mathematical science occupations	36.65 43.90 46.95	35.89 38.31 41.70	1,450 1,718 1,815	1,379 1,532 1,606	39.6 39.1 38.6 40.0	75,406 89,337 94,359	71,704 79,685 83,500 78,892	2,058 2,035 2,010
Computer support specialists	32.80	25.24	1,277	1,010	38.9	66,420	52,499	2,025
Computer systems analysts Network and computer systems administrators	36.08 29.68	37.69 29.87	1,459 1,187	1,662 1,195	40.4	75,886 61,735	86,424 62,130	2,103 2,080
Architecture and engineering occupations	35.51 30.12 30.43	32.51 28.85 28.85	1,452 1,245 1,263	1,301 1,154 1,154	40.9 41.3 41.5	75,170 64,719 65,683	67,600 60,000 60,000	2,117 2,148 2,158
Engineers Civil engineers Electrical and electronics	44.11 40.49	42.29 42.28	1,841 1,622	1,870 1,691	41.7	95,105 84,320	97,240 87,932	2,156 2,083
engineers Electronics engineers, except computer	47.23 46.84	43.32 43.32	2,153 2,248	2,156 2,383	45.6 48.0	111,965 116,920	112,101 123,901	2,371 2,496

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 4 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Architecture and engineering occupations –Continued Industrial engineers, including health and								
safety Industrial engineers	\$31.01 30.75	\$29.29 29.29	\$1,276 1,283	\$1,245 1,245	41.2 41.7	\$66,369 66,691	\$64,724 64,724	2,140 2,169
Mechanical engineers Petroleum engineers Drafters	40.21 48.52	40.36 45.18 20.95	1,670 1,941 948	1,600 1,807	41.5 40.0 40.0	86,857 94,647 49,279	83,200 93,970	2,160 1,951 2,080
Architectural and civil drafters	23.69 24.00	20.93	948	838 840	40.0	49,279	43,570 43,680	2,080
Engineering technicians, except drafters	29.49	26.45	1,177	1,058	39.9	60,630	55,016	2,056
Electrical and electronic engineering technicians	27.33	30.19	1,094	1,208	40.0	56,898	62,801	2,082
Life, physical, and social								
Science occupations Physical scientists Environmental scientists	33.42 31.23	24.50 32.69	1,327 1,254	917 1,308	39.7 40.1	68,752 65,187	45,760 67,999	2,058 2,087
and geoscientists Environmental scientists	33.57	35.10	1,349	1,404	40.2	70,172	73,000	2,090
and specialists, including health	29.79	32.69	1,202	1,308	40.4	62,530	67,999	2,099
Community and social								
services occupations Counselors	19.45 15.49	17.52 11.00	778 599	706 420	40.0 38.7	39,842 30,908	35,256 22,880	2,048 1,996
Social workers	23.43	22.00	947	880	40.4	49,262	45,766	2,103
specialists	19.35	16.50	761	660	39.3	38,858	34,320	2,008
assistants	15.52	15.45	610	618	39.3	30,819	32,136	1,986
Legal occupations	41.58	36.81	1,762	1,615	42.4	91,627	84,001	2,204
Lawyers	49.89	48.69	2,246	2,132	45.0	116,797	110,885	2,341
Paralegals and legal assistants	27.95	28.85	1,067	1,154	38.2	55,507	60,000	1,986
Education, training, and								
library occupations	15.92	13.25	621	530	39.0	29,785	27,040	1,870
Postsecondary teachers	35.90	32.27	1,477	1,452	41.1	71,920	75,505	2,003

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

o 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations -Continued Primary, secondary, and special education school								
teachers Preschool and kindergarten	\$16.07	\$13.88	\$628	\$541	39.1	\$30,271	\$28,080	1,883
teachers Preschool teachers, except special	13.30	13.00	524	516	39.4	26,423	26,374	1,986
education Elementary and middle	12.81	12.92	506	500	39.5	25,440	26,000	1,986
school teachers Elementary school teachers, except	24.59	22.81	918	865	37.4	38,542	38,000	1,568
special education Secondary school teachers Secondary school teachers, except	24.67 25.38	22.81 25.88	913 1,002	814 1,035	37.0 39.5	39,795 43,601	39,558 45,668	1,613 1,718
special and vocational education Special education teachers Teacher assistants	25.96 30.17 10.51	26.07 34.13 10.39	1,023 1,154 416	1,043 1,280 416	39.4 38.3 39.6	43,973 45,724 20,000	45,668 48,120 20,889	1,694 1,516 1,903
Arts, design, entertainment, sports, and media								
occupations Designers	29.71 25.99 23.73	24.28 23.50 21.64	1,190 1,025 949	1,019 940 865	40.0 39.5 40.0	61,864 53,307 49,358	53,005 48,880 45,001	2,082 2,051 2,080
Healthcare practitioner and technical occupations	32.00	30.00	1,239	1,142	38.7	64,398	59,363	2,012
Physician assistants	51.94 45.69	52.08 43.30	2,083 1,827	2,083 1,732	40.1 40.0	108,292 95,026	108,320 90,064	2,085 2,080
Registered nurses Therapists Dental hygienists Diagnostic related	35.63 46.95 36.75	35.19 47.78 39.00	1,402 1,874 1,177	1,408 1,911 1,328	39.3 39.9 32.0	72,904 96,548 61,227	73,195 99,376 69,056	2,046 2,056 1,666
technologists and techniciansRadiologic technologists	27.49	29.20	1,100	1,168	40.0	57,185	60,736	2,080
and technicians	27.46	29.20	1,098	1,168	40.0	57,117	60,736	2,080

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations -Continued Health diagnosing and treating practitioner								
support technicians Pharmacy technicians Licensed practical and	\$17.70 15.12	\$17.58 13.60	\$681 576	\$702 476	38.5 38.1	\$35,401 29,966	\$36,485 24,759	2,000 1,982
licensed vocational nurses Miscellaneous health technologists and	19.47	19.50	749	780	38.5	38,973	40,560	2,001
technicians	17.62	18.00	691	720	39.2	35,953	37,440	2,040
Healthcare support	14.00	12.01	540	520	20.2	20.060	27.050	1.002
occupations Nursing, psychiatric, and	14.09	13.01	540	520	38.3	28,068	27,059	1,992
home health aides Nursing aides, orderlies,	10.75	10.30	423	404	39.3	21,980	21,029	2,044
and attendants Miscellaneous healthcare	10.71	10.39	425	416	39.6	22,079	21,611	2,061
support occupations Dental assistants	15.40 18.20	15.33 18.00	582 649	576 640	37.7 35.7	30,200 33,757	29,952 33,280	1,960 1,855
Medical assistants	13.33	13.00	521	520	39.1	27,079	27,059	2,031
Protective service occupations Security guards and gaming	10.95	11.00	432	440	39.4	22,459	22,880	2,051
surveillance officers Security guards	10.52 10.52	10.00 10.00	414 414	400 400	39.4 39.4	21,527 21,527	20,800 20,800	2,046 2,046
Food preparation and serving related occupations First-line supervisors/managers,	10.19	9.00	389	340	38.2	20,194	17,680	1,981
food preparation and serving workers	16.27 19.34	16.15 18.79	661 773	654 718	40.6 40.0	34,361 40,220	34,000 37,342	2,112 2,080
supervisors/managers of food preparation and serving workers Cooks	15.67 11.03	15.11 11.00	639 428	605 420	40.7 38.8	33,207 22,230	31,435 21,653	2,119 2,015
Cooks, fast food	9.40	8.98	360	335	38.3	18,738	17,418	1,994

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly^2		Weekly ³			Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours	
Food preparation and serving related occupations									
-Continued Cooks, institution and									
cafeteria	\$12.03	\$11.00	\$480	\$440	39.9	\$24,801	\$22,880	2,062	
Cooks, restaurant	11.13	10.85	429	400	38.6	22,311	20,800	2,005	
Cooks, short order	10.72	10.00	419	387	39.1	21,779	20,114	2,031	
Food preparation workers	10.25	8.70	402	343	39.3	20,923	17,851	2,041	
Food service, tipped	8.07	7.80	295	299	36.6	15,241	15,567	1,888	
Bartenders	8.57	8.75	306	306	35.7	15,889	15,912	1,854	
Waiters and waitresses	7.83	7.64	288	283	36.7	14,774	14,739	1,887	
Dining room and cafeteria attendants and									
bartender helpers	8.20	7.80	305	299	37.2	15,850	15,561	1,934	
Fast food and counter workers	8.79	8.34	338	329	38.4	17,561	17,106	1,998	
Combined food preparation						ŕ	,		
and serving workers, including fast food	8.87	8.34	344	329	38.8	17,887	17,106	2,017	
Counter attendants,			_			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, , , , ,	,-	
cafeteria, food									
concession, and coffee									
shop	8.49	8.73	315	338	37.1	16,378	17,550	1,928	
Dishwashers	9.08	8.10	350	317	38.5	18,181	16,494	2,002	
Building and grounds cleaning									
and maintenance			40.5	4.50	•				
occupations	12.37	11.62	483	450	39.0	25,015	23,400	2,021	
First-line									
supervisors/managers,									
building and grounds cleaning and maintenance									
workers	16.18	15.00	649	600	40.1	33,740	31,200	2,085	
First-line	10.16	13.00	049	000	40.1	33,740	31,200	2,003	
supervisors/managers									
of housekeeping and									
janitorial workers	15.55	13.50	624	540	40.1	32,445	28,080	2,087	
Building cleaning workers	10.63	10.00	413	392	38.9	21,366	20,024	2,010	
Janitors and cleaners,						,	,02.	_,	
except maids and									
housekeeping cleaners	11.34	10.91	450	436	39.7	23,365	22,687	2,060	

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

an ings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean	Median	Mean
					earnings	earnings	hours
	\$8.00 14.42	\$328 656	\$312 577	37.3 39.6	\$16,835 34,106	\$16,114 30,000	1,913 2,057
.77	12.50	533	500	38.7	27,724	26,000	2,013
.64	12.50	540	500	39.6	28,056	26,000	2,057
.46	10.38	472	410	37.9	23,476	19,440	1,884
	9.60 10.50	361 439	340 410	36.7 39.0	15,923 22,069	14,976 20,696	1,619 1,961
.08	23.00	782	874	39.0	40,687	45,448	2,026
.17	15.25	846	607	39.9	43,980	31,572	2,077
.95	19.23	1,002	769	41.8	52,101	40,000	2,175
.92	17.50	961	712	41.9	49,979	37,024	2,180
.40 .42	29.45 11.70 10.00 10.00	1,231 567 444 444	1,178 460 380 380	41.3 39.4 38.9 38.9	64,007 29,508 23,112 23,112	61,250 23,920 19,760 19,760	2,147 2,048 2,024 2,024
.64	13.90 11.50	596 465 671	508 460 622	39.9 40.0 39.8	30,983 24,205 34,876	26,426 23,920 32,344	2,074 2,080 2,071
.13 .02	12.50 12.50 27.76 37.39	638 1,163 1,632	480 1,110 1,402	39.8 39.5 38.8 39.8	34,876 33,166 60,494 84,863	24,960 57,739 72,916	2,071 2,056 2,015 2,071
	2.80 2.58 2.77 2.64 2.84 2.26 2.88 2.92 2.92 2.81 2.42 2.42 2.42 2.94 2.64 2.84 2.84 2.94 2.84 2.94 2.84 2.98	3.58 14.42 3.77 12.50 3.64 12.50 3.46 10.38 3.84 9.60 3.08 23.00 3.17 15.25 3.95 19.23 3.92 17.50 3.81 29.45 3.40 11.70 3.42 10.00 3.94 13.90 3.13 12.50 3.02 27.76	3.58 14.42 656 3.77 12.50 533 3.64 12.50 540 3.46 10.38 472 3.84 9.60 361 3.26 10.50 439 3.08 23.00 782 3.17 15.25 846 3.95 19.23 1,002 3.92 17.50 961 3.81 29.45 1,231 3.40 11.70 567 3.42 10.00 444 3.94 13.90 596 3.64 15.00 671 3.13 12.50 638 3.02 27.76 1,163	3.58 14.42 656 577 3.77 12.50 533 500 3.64 12.50 540 500 3.46 10.38 472 410 3.84 9.60 361 340 3.26 10.50 439 410 3.08 23.00 782 874 3.17 15.25 846 607 3.95 19.23 1,002 769 3.92 17.50 961 712 3.81 29.45 1,231 1,178 3.40 11.70 567 460 3.42 10.00 444 380 3.42 10.00 444 380 3.94 13.90 596 508 3.64 11.50 465 460 3.84 15.00 671 622 3.13 12.50 638 480 3.02 27.76 1,163 1,110	3.58 14.42 656 577 39.6 3.77 12.50 533 500 38.7 3.64 12.50 540 500 39.6 3.46 10.38 472 410 37.9 3.84 9.60 361 340 36.7 3.68 23.00 782 874 39.0 3.08 23.00 782 874 39.9 3.95 19.23 1,002 769 41.8 3.92 17.50 961 712 41.9 3.81 29.45 1,231 1,178 41.3 3.40 11.70 567 460 39.4 3.42 10.00 444 380 38.9 3.94 13.90 596 508 39.9 3.64 11.50 465 460 40.0 3.84 15.00 671 622 39.8 3.13 12.50 638 480 39.5 3.02 27.76 1,163 1,110 38.8	3.58 14.42 656 577 39.6 34,106 .77 12.50 533 500 38.7 27,724 .64 12.50 540 500 39.6 28,056 .46 10.38 472 410 37.9 23,476 .84 9.60 361 340 36.7 15,923 .26 10.50 439 410 39.0 22,069 .08 23.00 782 874 39.0 40,687 .17 15.25 846 607 39.9 43,980 .95 19.23 1,002 769 41.8 52,101 .92 17.50 961 712 41.9 49,979 .81 29.45 1,231 1,178 41.3 64,007 .42 10.00 444 380 38.9 23,112 .42 10.00 444 380 38.9 23,112 .94 13.90 596	3.58 14.42 656 577 39.6 34,106 30,000 3.77 12.50 533 500 38.7 27,724 26,000 3.64 12.50 540 500 39.6 28,056 26,000 3.46 10.38 472 410 37.9 23,476 19,440 3.84 9.60 361 340 36.7 15,923 14,976 3.26 10.50 439 410 39.0 22,069 20,696 3.08 23.00 782 874 39.0 40,687 45,448 3.17 15.25 846 607 39.9 43,980 31,572 3.95 19.23 1,002 769 41.8 52,101 40,000 3.92 17.50 961 712 41.9 49,979 37,024 3.81 29.45 1,231 1,178 41.3 64,007 61,250 3.42 10.00 444 380

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations -Continued Securities, commodities, and financial services sales								
agents Sales representatives, wholesale and	\$46.36	\$31.30	\$1,854	\$1,252	40.0	\$96,429	\$65,104	2,080
manufacturing	29.31	20.28	1,187	898	40.5	61,741	46,721	2,107
products	34.00	33.65	1,362	1,346	40.0	70,800	70,000	2,083
products	27.50	19.00	1,119	780	40.7	58,194	40,560	2,116
product promoters Demonstrators and product	17.25	14.18	684	567	39.6	35,547	29,484	2,061
promoters	17.25	14.18	684	567	39.6	35,547	29,484	2,061
Office and administrative support occupations First-line supervisors/managers of office and administrative	16.78	15.87	663	630	39.5	34,322	32,400	2,045
support workers	23.14	23.80	923	914	39.9	48,021	47,536	2,075
Financial clerks Bill and account collectors Billing and posting clerks	16.39 21.68	16.00 20.79	652 867	640 831	39.8 40.0	33,903 45,089	33,280 43,237	2,069 2,080
and machine operators Bookkeeping, accounting,	15.64	15.90	620	624	39.6	32,222	32,443	2,061
and auditing clerks Payroll and timekeeping	16.71	16.79	667	672	39.9	34,705	34,927	2,077
clerks	18.58	17.24	743	690	40.0	38,643	35,868	2,080
Tellers Customer service	13.32	12.62	531	505	39.8	27,598	26,241	2,072
representatives File clerks	18.12 14.86	18.03 13.00	721 577	721 541	39.8 38.8	37,488 30,013	37,498 28,128	2,068 2,019

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

01	Hou	rly^2		Weekly ³ Annual ⁴				
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations -Continued								
Hotel, motel, and resort desk								
clerks	\$9.63	\$9.50	\$371	\$380	38.5	\$19,309	\$19,760	2,005
Loan interviewers and clerks	17.09	15.55	677	622	39.6	35,204	32,340	2,060
Order clerks	17.63	17.00	703	680	39.9	36,568	35,360	2,074
Receptionists and information								
clerks	13.35	13.00	526	520	39.4	27,352	27,040	2,048
Reservation and								
transportation ticket	44.55	44.04			40.0	24.40.5	22.011	2 000
agents and travel clerks	11.77	11.06	471	443	40.0	24,486	23,011	2,080
Dispatchers	16.36	18.46	640	675	39.1	33,254	35,100	2,033
Dispatchers, except police,	16.26	10.46	C 10	(75	20.1	22.054	25 100	2.022
fire, and ambulance	16.36	18.46	640	675	39.1	33,254	35,100	2,033
Production, planning, and	22.26	24.02	902	007	40.5	16 905	51,852	2 107
expediting clerks Shipping, receiving, and	22.20	24.93	902	997	40.3	46,895	31,832	2,107
traffic clerks	14.54	13.00	581	500	39.9	30,193	26,000	2,076
Stock clerks and order fillers	12.68	11.93	506	477	39.9 39.9	26,289	24,808	2,076
Secretaries and administrative	12.00	11.93	300	4//	37.7	20,209	24,000	2,074
assistants	19.70	19.00	756	729	38.4	38,020	34,376	1,930
Executive secretaries and	17.70	17.00	750	12)	30.4	30,020	34,370	1,750
administrative								
assistants	24.32	22.59	968	903	39.8	50,333	46,966	2,069
Legal secretaries	21.47	19.00	844	760	39.3	43,866	39,520	2,043
Medical secretaries	16.10	14.50	587	549	36.4	30,273	28,558	1,881
Secretaries, except legal,						,=,=	==,===	-,
medical, and executive	17.24	16.53	652	661	37.8	31,596	30,758	1,833
Data entry and information						,	,	,
processing workers	13.72	13.50	549	540	40.0	28,547	28,080	2,080
Data entry keyers	12.68	12.50	507	500	40.0	26,381	26,000	2,080
Insurance claims and policy								
processing clerks	19.62	19.85	773	794	39.4	40,176	41,294	2,047
Office clerks, general	15.17	14.42	603	577	39.8	31,287	30,000	2,062
Office machine operators,								
except computer	14.75	16.00	585	580	39.7	30,444	30,160	2,064
Construction and extraction								
occupations	22.43	20.61	886	820	39.5	45,253	41,600	2,018
occupations	22.73	20.01	300	020	37.3	73,233	71,000	2,010

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 4 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations –Continued First-line supervisors/managers of								
construction trades and extraction workers	\$33.42 22.95	\$31.50 22.00	\$1,337 917	\$1,260 880	40.0 40.0	\$68,336 47,605	\$65,859 45,760	2,045 2,074
Carpet, floor, and tile installers and finishers Cement masons, concrete	27.82	24.64	1,076	966	38.7	55,955	50,232	2,011
finishers, and terrazzo workers	21.87	23.00	875	920	40.0	41,182	35,880	1,883
concrete finishers Construction laborers Construction equipment	21.87 16.36	23.00 16.01	875 623	920 578	40.0 38.1	41,182 31,466	35,880 30,030	1,883 1,924
operators Operating engineers and other construction	23.71	23.00	948	920	40.0	45,514	45,577	1,920
equipment operators Electricians Painters and paperhangers	25.78 25.81 20.66	24.77 27.74 21.00	1,031 1,032 797	991 1,110 760	40.0 40.0 38.6	50,366 53,677 41,421	47,417 57,699 39,520	1,954 2,080 2,005
Painters, construction and maintenance	20.66	21.00	797	760	38.6	41,421	39,520	2,005
pipefitters, and steamfitters	26.83	26.00	1,073	1,040	40.0	55,798	54,080	2,080
steamfitters Roofers	26.47 23.54	26.00 24.00	1,059 938	1,040 960	40.0 39.9	55,052 44,898	54,080 41,472	2,080 1,908
Helpers, construction trades Miscellaneous construction and related workers	13.96 17.19	13.00 17.31	558 688	520 692	40.0	28,906 34,596	27,040 36,001	2,070 2,012
Installation, maintenance, and repair occupations First-line supervisors/managers of	20.95	19.97	840	796	40.1	43,517	41,080	2,077
mechanics, installers, and repairers	26.69	25.40	1,073	1,016	40.2	55,798	52,832	2,091

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations -Continued Radio and telecommunications equipment installers and repairers	\$25.16	\$30.56	\$1,006	\$1,222	40.0	\$52,327	\$63,559	2,080
Telecommunications equipment installers and repairers, except line installers Automotive technicians and repairers	25.16 19.18	30.56 17.50	1,006 767	1,222 700	40.0 40.0	52,327 39,894	63,559 36,400	2,080 2,080
Automotive body and related repairers Automotive service technicians and	17.85	17.50	714	700	40.0	37,130	36,400	2,080
mechanics Bus and truck mechanics and diesel engine specialists	19.33 21.31	17.41 20.08	773 849	696 803	40.0 39.8	40,190 44,127	36,213 41,771	2,080 2,071
Heavy vehicle and mobile equipment service technicians and mechanics	17.68	15.05	707	602	40.0	36,784	31,304	2,080
mechanics, except engines Heating, air conditioning, and	18.95	19.00	758	760	40.0	39,408	39,520	2,080
refrigeration mechanics and installers Industrial machinery	23.02	24.00	995	960	43.2	51,744	49,920	2,248
installation, repair, and maintenance workers Industrial machinery	20.03	20.00	800	803	39.9	40,542	40,560	2,024
mechanics Maintenance and repair	22.37	21.74	895	870	40.0	46,540	45,223	2,080
workers, general Maintenance workers, machinery	18.75 19.24	16.56 18.00	747 770	681 720	39.8 40.0	36,733 40,016	31,179 37,440	1,959 2,080
Miscellaneous installation, maintenance, and repair workers	14.97	13.00	599	520	40.0	30,970	27,040	2,070

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations -Continued Helpersinstallation, maintenance, and repair workers	\$12.33	\$11.25	\$493	\$450	40.0	\$25,435	\$23,400	2,063
Production occupations	15.62	14.50	619	570	39.6	32,016	29,120	2,050
First-line supervisors/managers of production and operating workers	26.14	23.80	1,062	978	40.6	55,224	50,868	2,113
Electrical, electronics, and electromechanical	20.14	23.00	1,002	710	40.0	33,224	30,000	2,113
assemblers Electrical and electronic	11.65	10.50	451	404	38.7	23,434	21,018	2,011
equipment assemblers Miscellaneous assemblers and	11.77	10.11	451	404	38.3	23,457	21,018	1,993
fabricators	12.07	11.00	482	440	39.9	25,039	22,880	2,075
Bakers Butchers and other meat, poultry, and fish	10.90	10.00	426	400	39.1	22,132	20,800	2,031
processing workers	18.38	20.25	726	753	39.5	37,747	39,130	2,054
Butchers and meat cutters Miscellaneous food	18.24	18.00	719	753	39.4	37,378	39,130	2,049
processing workers	10.68	10.03	427	401	40.0	21,946	20,862	2,055
Food batchmakers Computer control programmers and	8.75	7.75	350	310	40.0	17,846	16,120	2,040
operators	17.56	16.50	702	660	40.0	36,521	34,320	2,080
metal and plastic Machine tool cutting setters, operators, and tenders,	17.56	15.75	703	630	40.0	36,534	32,760	2,080
metal and plastic	15.07	15.25	603	610	40.0	31,340	31,720	2,080
metal and plastic Welding, soldering, and	15.63	15.25	625	610	40.0	32,512	31,720	2,080
brazing workers	20.05	18.41	802	736	40.0	41,713	38,293	2,080

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

1	Hou	rly^2		Weekly ³			Annual ⁴		
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours	
Production occupations									
-Continued									
Welders, cutters, solderers,	#20.52	#10.00	φο ο 1	Φ 7 < 0	40.0	Φ 42 6 7 2	Φ20. 520	2 000	
and brazers	\$20.52	\$19.00	\$821	\$760	40.0	\$42,672	\$39,520	2,080	
Printers	16.74	18.00	670	720	40.0	34,790	37,440	2,078	
Prepress technicians and	10.02	10.27	701	721	40.0	27.494	20,002	2.000	
workers	18.02	18.27	721	731	40.0	37,484	38,002	2,080	
Printing machine operators	16.51	18.00	660	720	40.0	34,226	37,440	2,073	
Sewing machine operators Cabinetmakers and bench	8.42	7.50	326	300	38.7	16,931	15,600	2,011	
	12.00	12.00	550	520	40.0	20.096	27.040	2.000	
carpenters Woodworking machine	13.98	13.00	559	520	40.0	29,086	27,040	2,080	
setters, operators, and									
tenders	12.99	12.50	520	500	40.0	26,877	25,463	2,069	
Sawing machine setters,	12.55	12.30	320	300	40.0	20,677	25,405	2,009	
operators, and tenders,									
wood	13.68	14.00	547	560	40.0	28,281	29,120	2,067	
Crushing, grinding, polishing,	13.00	14.00	J 4 1	300	40.0	20,201	29,120	2,007	
mixing, and blending									
workers	18.40	17.65	736	706	40.0	33,895	28,240	1,842	
Inspectors, testers, sorters,	10.40	17.03	/30	700	40.0	33,073	20,240	1,042	
samplers, and weighers	14.70	12.79	588	512	40.0	29,990	26,603	2,040	
Packaging and filling	11.70	12.,,		312	10.0	25,550	20,003	2,010	
machine operators and									
tenders	13.04	12.00	522	480	40.0	25,706	23,920	1,971	
Painting workers	14.72	14.99	587	599	39.9	30,505	31,169	2,072	
Coating, painting, and		,				,	,	_, -, -	
spraying machine									
setters, operators, and									
tenders	13.90	14.50	551	520	39.6	28,644	27,040	2,060	
Miscellaneous production						,	Í	,	
workers	12.27	11.00	484	410	39.4	25,150	21,341	2,050	
Helpersproduction									
workers	9.84	9.15	393	366	39.9	20,432	19,032	2,077	
Transportation and material									
moving occupations	13.74	12.86	547	507	39.8	28,196	26,104	2,052	
First-line									
supervisors/managers of									
helpers, laborers, and									
material movers, hand	17.43	16.17	697	647	40.0	36,263	33,627	2,080	

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

o 1	Hou	$rrly^2$		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations -Continued First-line supervisors/managers of transportation and								
material-moving machine and vehicle operators Bus driversBus drivers, transit and	\$24.25 14.48	\$24.04 14.30	\$980 547	\$962 540	40.4 37.7	\$50,983 27,043	\$49,999 27,409	2,102 1,867
intercity Driver/sales workers and truck drivers	14.58 15.93	15.00 15.25	547 637	527 610	37.5 40.0	28,450 32,828	27,409 31,200	1,951 2,060
Truck drivers, heavy and tractor-trailer Truck drivers, light or	17.57	17.77	703	711	40.0	35,897	36,962	2,043
delivery services Service station attendants Industrial truck and tractor	14.08 9.14	13.85 7.80	562 364	554 312	39.9 39.9	29,239 18,937	28,808 16,224	2,076 2,073
operatorsLaborers and material movers, hand	13.19 11.74	11.31 11.00	527 466	452 440	40.0 39.7	27,426 23,989	23,519 22,826	2,080 2,043
Cleaners of vehicles and equipmentLaborers and freight, stock,	11.79	11.93	471	477	40.0	24,496	24,804	2,078
and material movers, hand Packers and packagers,	11.91	11.00	473	440	39.7	24,418	22,880	2,050
hand	10.68	8.78	420	351	39.3	20,656	18,254	1,934

¹ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

² Earnings are the straight-time hourly wages or salaries paid to employees.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

3 Mean weekly earnings are the straight-time weekly wages or salaries paid to

employees. Median weekly earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime. $\overset{4}{}$ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

o 1	Hou	rly^2		Weekly ³	kly ³ Annual ⁴			
Occupation ¹	Mean	Median	Mean	Median	Mean	Mean	Median	Mean
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours
All workers	\$25.73	\$20.77	\$1,025	\$827	39.8	\$52,989	\$42,806	2,060
Management occupations	51.44	48.26	2,091	1,956	40.7	108,703	101,530	2,113
General and operations	31.77	40.20	2,071	1,550	40.7	100,703	101,550	2,113
managers	65.36	47.50	2,624	1,910	40.1	136,459	99,299	2,088
Marketing and sales managers	49.39	46.47	2,026	1,859	41.0	105,360	96,660	2,133
Marketing managers	51.94	46.47	2,145	1,859	41.3	111,556	96,660	2,148
Sales managers	45.65	34.84	1,854	1,394	40.6	96,411	72,469	2,112
Public relations managers	52.73	49.23	2,034	1,836	38.6	105,777	95,482	2,006
Administrative services	32.73	17.23	2,03	1,050	50.0	105,777	75,102	2,000
managers	37.47	40.33	1,478	1,613	39.4	76,837	83,878	2,051
systems managers	60.90	58.99	2,588	2,450	42.5	134,593	127,392	2,210
Financial managers	54.17	49.98	2,208	2,081	40.8	114,838	108,210	2,120
Human resources managers	46.54	56.25	1,900	2,250	40.8	98,799	117,006	2,123
Industrial production			,	,		,	,,,,,,,	, -
managers	46.11	42.99	1,846	1,827	40.0	96,008	94,999	2,082
Purchasing managers	45.69	48.79	1,873	1,952	41.0	97,385	101,485	2,131
Transportation, storage, and			,	ŕ		,	,	ŕ
distribution managers	41.91	39.38	1,676	1,575	40.0	87,169	81,900	2,080
Construction managers	46.75	48.08	1,896	1,931	40.6	98,592	100,407	2,109
Education administrators	30.50	23.26	1,220	930	40.0	62,568	47,224	2,051
Education administrators, elementary and								
secondary school	39.15	29.86	1,566	1,194	40.0	80,225	58,552	2,049
Education administrators,	37.13	25.00	1,500	1,17	10.0	00,223	50,552	2,019
postsecondary	35.10	31.17	1,404	1,247	40.0	71,161	61,605	2,027
Engineering managers	62.76	61.53	2,524	2,461	40.2	131,273	127,982	2,092
Lodging managers	37.71	19.23	1,653	962	43.8	85,970	50,001	2,280
Medical and health services			ĺ			,	,	,
managers	47.61	45.92	1,902	1,837	39.9	98,909	95,516	2,077
Social and community service			ĺ	,		,	,	,
managers	27.05	24.47	1,071	979	39.6	55,185	50,893	2,040
Business and financial								
operations occupations	33.30	31.41	1,349	1,259	40.5	70,136	65,468	2,106
Buyers and purchasing agents	32.82	32.44	1,358	1,309	41.4	70,641	68,066	2,153
Wholesale and retail	32.02	32.11	1,330	1,507	11.1	70,011	00,000	2,133
buyers, except farm products	22 51	33.52	1 250	1 2/1	40.2	70 192	60.724	2.005
Purchasing agents, except	33.51	33.52	1,350	1,341	40.3	70,183	69,724	2,095
wholesale, retail, and								
farm products	32.50	32.44	1,363	1,298	41.9	70,862	67,475	2,181

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 4 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial operations occupations -Continued Claims adjusters, appraisers, examiners, and								
investigators	\$25.83	\$22.23	\$1,016	\$893	39.3	\$52,823	\$46,461	2,045
investigators	25.96	23.01	1,020	904	39.3	53,050	47,008	2,044
transportation	58.79	54.07	2,463	2,000	41.9	128,068	103,994	2,178
Cost estimators Human resources, training, and labor relations	37.40	40.55	1,496	1,622	40.0	77,815	84,350	2,081
specialists Employment, recruitment, and placement	27.57	27.88	1,110	1,131	40.3	57,715	58,820	2,094
specialists	27.87	28.28	1,115	1,131	40.0	57,978	58,820	2,080
specialists Training and development	24.01	20.77	968	831	40.3	50,350	43,193	2,097
specialists	26.42	23.53	1,070	1,058	40.5	55,644	55,000	2,106
Logisticians	39.13	39.12	1,565	1,565	40.0	81,385	81,370	2,080
Management analysts	38.58	37.12	1,551	1,485	40.2	80,678	77,208	2,091
Accountants and auditors	31.64	29.52	1,286	1,192	40.6	66,851	62,005	2,113
Budget analysts Financial analysts and	25.22	23.75	1,007	950	40.0	52,386	49,402	2,078
advisors	35.28	32.46	1,417	1,333	40.2	73,698	69,312	2,089
Financial analysts	35.14	32.46	1,417	1,347	40.3	73,641	70,065	2,096
Insurance underwriters	35.74	30.29	1,424	1,212	39.8	74,060	63,003	2,072
Loan counselors and officers	25.47	24.27	1,029	975	40.4	53,491	50,690	2,100
Loan officers	25.77	24.64	1,041	999	40.4	54,155	51,942	2,101
Computer and mathematical								
science occupations Computer and information	39.25	39.81	1,614	1,613	41.1	83,937	83,897	2,138
scientists, research	45.30	48.08	1,812	1,923	40.0	94,221	100,000	2,080
Computer programmers	37.08	35.97	1,494	1,439	40.3	77,671	74,822	2,095
Computer software engineers	46.19	45.22	1,934	1,864	41.9	100,562	96,926	2,177

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Logunotion				Weekly ³ Annual ⁴				
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Computer and mathematical science occupations								
-Continued Computer software								
engineers, applications Computer software engineers, systems	\$42.66	\$41.51	\$1,832	\$1,859	43.0	\$95,283	\$96,649	2,233
software	48.50	45.94	1,998	1,899	41.2	103,876	98,758	2,142
Computer support specialists	25.25	23.23	1,035	929	41.0	53,778	48,308	2,130
Computer systems analysts	39.56	39.91	1,619	1,634	40.9	84,208	84,969	2,129
Database administrators	38.88	37.78	1,643	1,838	42.3	85,462	95,599	2,198
Network and computer systems administrators	34.22	32.04	1,355	1,282	39.6	70,444	66,647	2,059
Network systems and data			ŕ	,		,	,	ŕ
communications analysts	32.08	30.45	1,293	1,218	40.3	67,231	63,344	2,096
Architecture and engineering								
occupations	40.72	39.72	1,637	1,595	40.2	84,818	82,801	2,083
Engineers	44.00	43.26	1,770	1,735	40.2	92,051	90,239	2,092
Aerospace engineers	53.70	52.85	2,148	2,114	40.0	111,696	109,928	2,080
Civil engineers	41.82	40.87	1,673	1,635	40.0	86,977	85,010	2,080
Computer hardware								
engineers	43.18	44.65	1,770	1,835	41.0	92,050	95,430	2,132
Electrical and electronics	42.20	20.05	1.00	4 700	40.0	00.212	02.400	2.004
engineers	42.39	39.95	1,696	1,598	40.0	88,212	83,100	2,081
Electrical engineers	49.77	45.67	1,991	1,827	40.0	103,515	95,000	2,080
Electronics engineers,	20.02	29 10	1 500	1 520	40.0	92 110	70.425	2.002
except computer Industrial engineers,	39.93	38.19	1,598	1,528	40.0	83,110	79,435	2,082
including health and								
safety	38.88	35.97	1,588	1,439	40.9	82,597	74,822	2,124
Industrial engineers	40.90	39.13	1,676	1,635	41.0	87,129	85,001	2,130
Mechanical engineers	38.77	40.64	1,551	1,626	40.0	80,647	84,531	2,080
Nuclear engineers	44.73	43.26	1,789	1,730	40.0	93,037	89,981	2,080
Drafters	25.96	23.94	1,039	958	40.0	54,005	49,799	2,080
Architectural and civil			,			, , , , , , ,	,,,,,,	,
drafters	24.74	21.42	990	857	40.0	51,455	44,554	2,080
Engineering technicians,								
except drafters	28.35	27.53	1,134	1,101	40.0	57,721	57,262	2,036
Aerospace engineering and								
operations technicians	29.41	28.53	1,176	1,141	40.0	61,164	59,342	2,080

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Architecture and engineering occupations –Continued Electrical and electronic engineering technicians	\$26.63	\$26.89	\$1,065	\$1,076	40.0	\$55,392	\$55,931	2,080
Life, physical, and social								
science occupations	34.82	31.13	1,411	1,245	40.5	73,352	64,744	2,107
Life scientists	35.36	31.80	1,409	1,294	39.9	73,269	67,276	2,072
Biological scientists	37.90	35.89	1,507	1,385	39.8	78,378	72,000	2,068
Biochemists and	_	_			_	_	_	
biophysicists	39.47	39.08	1,559	1,473	39.5	81,078	76,600	2,054
Medical scientists	24.65	19.71	986	788	40.0	51,267	40,997	2,080
Physical scientists	40.27	41.30	1,615	1,654	40.1	83,978	86,008	2,085
Chemists and materials								
scientists	31.01	31.13	1,254	1,245	40.4	65,190	64,744	2,102
Chemists	30.86	31.13	1,248	1,245	40.4	64,873	64,744	2,102
Environmental scientists								
and geoscientists	41.66	40.58	1,666	1,623	40.0	86,656	84,400	2,080
Environmental scientists								
and specialists,								
including health	41.48	40.43	1,659	1,617	40.0	86,285	84,101	2,080
Market and survey								
researchers	43.39	45.60	1,932	2,080	44.5	100,446	108,160	2,315
Market research analysts	43.44	45.60	1,934	2,081	44.5	100,590	108,216	2,316
Biological technicians	22.58	21.15	892	846	39.5	46,377	43,992	2,054
Community and social								
services occupations	20.32	16.44	792	640	39.0	40,493	31,936	1,992
Counselors	18.64	16.81	721	658	38.7	37,469	34,650	2,010
Social workers	22.56	18.27	904	731	40.1	46,223	38,002	2,049
Child, family, and school						,	,	,
social workers	17.57	15.00	703	600	40.0	35,193	29,640	2,003
Medical and public health								•
social workers	32.60	30.72	1,304	1,229	40.0	67,798	63,906	2,080
Miscellaneous community								
and social service								
specialists	14.26	14.11	572	564	40.1	27,713	28,829	1,943
Social and human service								
assistants	14.31	14.11	574	564	40.1	27,529	27,830	1,924
Legal occupations	72.04	51.61	2,867	1,935	39.8	149,084	100,638	2,069
Lawyers	95.99	96.15	3,810	3,846	39.7	198,097	199,992	2,064
Law y 010	73.77	70.13	3,010	3,040	37.1	170,077	177,772	

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 4 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Legal occupations –Continued Paralegals and legal assistants	\$28.09	\$28.30	\$1,124	\$1,132	40.0	\$58,428	\$58,866	2,080
Education, training, and								
library occupations	34.36	28.84	1,347	1,135	39.2	61,495	54,623	1,790
Postsecondary teachers Social sciences teachers,	47.39	39.38	1,840	1,538	38.8	82,497	67,725	1,741
postsecondary	47.42	44.73	1,888	1,789	39.8	73,513	66,390	1,550
Health teachers,	.,2	1 11.75	1,000	1,705	37.0	75,515	00,570	1,000
postsecondary	53.89	35.48	2,154	1,450	40.0	110,649	73,798	2,053
Arts, communications, and								
humanities teachers, postsecondary	38.24	39.38	1,399	1,445	36.6	55,768	56,708	1,458
English language and	30.24	37.30	1,399	1,443	30.0	33,708	30,708	1,430
literature teachers,								
postsecondary	38.60	39.38	1,444	1,484	37.4	60,293	63,817	1,562
Miscellaneous					• • •			
postsecondary teachers Primary, secondary, and	36.05	28.85	1,400	1,154	38.8	66,020	52,000	1,832
special education school								
teachers	24.23	19.49	950	768	39.2	39,397	35,838	1,626
Preschool and kindergarten								
teachers	13.86	12.98	551	519	39.7	24,747	20,249	1,786
Preschool teachers,								
except special education	13.53	12.97	540	519	39.9	24,054	20,233	1,778
Elementary and middle	10.00	12.57	2.0	019	65.5	2 .,00 .	20,200	1,770
school teachers	31.47	29.54	1,218	1,123	38.7	45,763	43,000	1,454
Elementary school								
teachers, except special education	29.20	26.28	1,137	1,024	39.0	42,225	36,847	1,446
Secondary school teachers	37.45	37.18	1,504	1,487	40.2	58,426	57,999	1,560
Secondary school			-,	-,			,	-,
teachers, except								
special and	27.45	27.10	1.504	1 407	40.2	50.426	57,000	1.500
vocational education Librarians	37.45 34.58	37.18 35.24	1,504 1,357	1,487 1,446	40.2 39.3	58,426 70,364	57,999 75,178	1,560 2,035
Teacher assistants	11.65	10.90	466	436	40.0	24,211	22,672	2,033
						, , , , , , , , , , , , , , , , , , ,		*
Arts, design, entertainment,								
sports, and media occupations	31.76	25.26	1,287	1,010	40.5	66,336	52,545	2,089
occupations	31.70	23.20	1,207	1,010	+0.5	00,550	32,343	2,009

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 4 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Arts, design, entertainment, sports, and media								
occupations –Continued Designers	\$26.36	\$22.99	\$1,047	\$920	39.7	\$54,469	\$47,815	2,066
Graphic designers	22.63	22.99	896	920	39.6	46,574	47,815	2,058
Actors, producers, and	22.03	22.77	070)20	37.0	+0,574	47,013	2,030
directors	50.74	50.00	2,144	2,164	42.3	111,482	112,528	2,197
Producers and directors	50.74	50.00	2,144	2,164	42.3	111,482	112,528	2,197
News analysts, reporters and			_,	_,10.	.2.0	111,.02	112,020	_,_,,
correspondents	26.64	25.57	1,017	975	38.2	52,878	50,700	1,985
Reporters and			,			, , , , , ,	,	,
correspondents	26.64	25.57	1,017	975	38.2	52,878	50,700	1,985
Public relations specialists	25.33	25.26	1,013	1,010	40.0	52,686	52,545	2,080
Writers and editors	31.49	30.65	1,260	1,226	40.0	62,431	60,819	1,982
Editors	24.58	23.43	983	937	40.0	51,130	48,730	2,080
Technical writers	36.30	38.94	1,452	1,558	40.0	75,500	80,995	2,080
Broadcast and sound								
engineering technicians								
and radio operators	31.85	24.50	1,305	980	41.0	67,884	50,960	2,132
Healthcare practitioner and								
technical occupations	32.95	32.00	1,295	1,240	39.3	67,337	64,480	2,043
Dietitians and nutritionists	25.47	26.36	1,043	994	41.0	54,254	51,667	2,130
Pharmacists	50.56	51.58	2,011	2,063	39.8	104,551	107,282	2,068
Physicians and surgeons	63.82	60.58	2,564	2,426	40.2	133,322	126,160	2,089
Registered nurses	37.02	35.83	1,437	1,401	38.8	74,699	72,842	2,018
Therapists	32.32	32.26	1,275	1,289	39.4	66,288	67,018	2,051
Occupational therapists	32.82	32.02	1,313	1,281	40.0	68,262	66,602	2,080
Physical therapists	34.90	35.08	1,382	1,383	39.6	71,840	71,906	2,058
Respiratory therapists	27.83	28.73	1,072	1,107	38.5	55,754	57,554	2,003
Clinical laboratory			ŕ	,		,	,	
technologists and								
technicians	22.82	19.53	910	775	39.9	47,306	40,304	2,073
Medical and clinical								
laboratory technologists	33.17	31.56	1,322	1,262	39.8	68,719	65,641	2,072
Medical and clinical								
laboratory technicians	18.82	17.79	750	712	39.9	39,011	37,003	2,073
Diagnostic related								
technologists and								
technicians	30.22	29.47	1,207	1,179	40.0	62,784	61,296	2,077

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 4 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and								
technical occupations								
-Continued								
Cardiovascular								
technologists and								
technicians	\$31.99	\$29.47	\$1,280	\$1,179	40.0	\$66,547	\$61,296	2,080
Radiologic technologists								
and technicians	29.09	27.98	1,162	1,119	39.9	60,413	58,205	2,077
Health diagnosing and								
treating practitioner	20.45	20.20	011	015	20.6	40 151	42 402	2.061
support technicians	20.45 19.12	20.39 16.46	811 757	815 658	39.6 39.6	42,151 39,344	42,403	2,061
Pharmacy technicians Surgical technologists	22.21	21.08	757 888	843	39.6 40.0	46,190	34,237 43,846	2,058 2,080
Licensed practical and	22.21	21.06	000	043	40.0	40,170	45,640	2,000
licensed vocational nurses	21.90	21.73	860	840	39.3	44,738	43,701	2,043
Medical records and health	21.50	21.73	000	0.10	37.3	11,730	13,701	2,013
information technicians	14.27	12.32	571	493	40.0	29,688	25,626	2,080
Healthcare support	4405	10.00	~ ~ ~	7 00	20.2	20.502	25 404	2040
occupations	14.07	13.20	552	509	39.2	28,702	26,491	2,040
Nursing, psychiatric, and	12.00	11.00	460	444	20.0	24.206	22.067	2.010
home health aides Nursing aides, orderlies,	12.08	11.90	469	444	38.8	24,396	23,067	2,019
and attendants	12.17	11.96	471	448	38.7	24,496	23,296	2,013
Psychiatric aides	12.17	13.15	506	526	40.0	26,304	27,352	2,013
Occupational therapist	12.03	13.13	300	320	40.0	20,304	27,332	2,000
assistants and aides	18.63	18.75	745	750	40.0	38,745	39,000	2,080
Occupational therapist	10.00	10.70	,	,,,,		20,7 .0	22,000	_,000
aides	18.63	18.75	745	750	40.0	38,745	39,000	2,080
Physical therapist assistants							·	
and aides	16.51	15.82	661	633	40.0	34,351	32,895	2,080
Physical therapist assistants	17.89	20.95	716	838	40.0	37,217	43,576	2,080
Miscellaneous healthcare								
support occupations	16.91	16.39	675	656	39.9	35,079	34,095	2,075
Medical assistants	16.79	16.39	669	656	39.8	34,766	34,095	2,071
Medical transcriptionists	21.58	21.62	863	865	40.0	44,892	44,970	2,080
Protective service occupations	13.29	12.00	528	480	39.7	27,434	24,960	2,065
Security guards and gaming						ĺ		,
surveillance officers	12.88	11.50	511	460	39.7	26,598	23,920	2,065
Security guards	12.88	11.50	511	460	39.7	26,598	23,920	2,065

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 4 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Protective service occupations -Continued Miscellaneous protective service workers	\$12.29	\$11.38	\$457	\$400	37.2	\$23,609	\$20,800	1,921
							·	
Food preparation and serving related occupations First-line supervisors/managers,	12.18	11.00	480	439	39.4	24,839	22,734	2,039
food preparation and	10.75	10.71	770	700	41.0	20.005	41.001	2.005
serving workers	18.75 22.13	19.71 20.39	772 926	788 939	41.2 41.8	39,085 44,844	41,001 41,766	2,085 2,026
First-line	22.13	20.37)20)3)	71.0	77,077	41,700	2,020
supervisors/managers								
of food preparation and								
serving workers	17.90	17.46	734	756	41.0	37,579	36,306	2,100
Cooks	13.21	12.50	522	490	39.5	27,154	25,459	2,055
Cooks, institution and	1 4 5 4	15.05	502	602	40.0	20.246	21 241	2 000
cafeteria	14.54	15.07	582	603	40.0	30,246	31,341	2,080
Cooks, restaurant	13.22	12.00	523 401	480	39.5	27,174	24,960	2,056
Food preparation workers	10.13 8.27	9.50 7.93	314	375 300	39.6 38.0	20,864 16,239	19,490 15,600	2,059
Food service, tipped Bartenders	9.78	8.50	390	340	39.9	20,291		1,964 2,075
	9.78 7.67	7.50	282	290	39.9		17,680	
Waiters and waitresses Dining room and cafeteria attendants and	7.07	7.30	202	290	30.7	14,477	14,625	1,887
bartender helpers	8.59	8.00	339	320	39.5	17,652	16,640	2,054
Fast food and counter							·	
workers	12.18	12.00	483	480	39.7	25,134	24,960	2,063
and serving workers, including fast food Counter attendants,	12.10	11.00	479	440	39.6	24,888	22,880	2,057
cafeteria, food								
concession, and coffee	12 20	12 46	405	520	40.0	25 752	27.007	2.000
shopFood servers, nonrestaurant	12.38 9.94	13.46 8.50	495 395	538 352	40.0 39.7	25,752 20,548	27,997 18,304	2,080 2,067
Dishwashers	10.83	10.70	428	425	39.7	· '		
Hosts and hostesses, restaurant, lounge, and	10.83	10.70	420	423	39.3	22,241	22,090	2,053
coffee shop	12.80	12.85	512	514	40.0	26,627	26,728	2,080

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 . 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Building and grounds cleaning and maintenance								
occupations	\$12.37	\$11.00	\$490	\$437	39.6	\$25,457	\$22,714	2,057
supervisors/managers, building and grounds cleaning and maintenance								
workers First-line	18.61	17.32	771	749	41.4	40,092	38,927	2,154
supervisors/managers of housekeeping and	10.41	15.00		7. 10		40.002	20.025	2.1.7.1
janitorial workers Building cleaning workers Janitors and cleaners,	18.61 12.22	17.32 10.92	771 485	749 436	41.4 39.7	40,093 25,155	38,927 22,568	2,154 2,058
except maids and housekeeping cleaners Maids and housekeeping	12.59	11.16	501	442	39.8	25,963	22,963	2,063
cleaners	11.19	10.12	440	384	39.3	22,894	19,947	2,046
workers Landscaping and	11.26	10.42	437	404	38.9	22,749	21,029	2,021
groundskeeping workers	11.13	10.42	433	404	38.9	22,497	21,029	2,020
Personal care and service								
occupations	14.25	11.09	495	440	34.7	25,340	22,880	1,779
supervisors/managers of personal service workers	17.22	15.39	685	615	39.8	34,393	32,001	1,997
Gaming services workers Miscellaneous entertainment attendants and related	8.56	7.93	309	300	36.2	16,085	15,600	1,880
workers Amusement and recreation	9.61	9.32	384	373	40.0	19,939	19,386	2,076
attendants	9.14	8.25	366	330	40.0	18,961	17,160	2,074
Baggage porters, bellhops, and concierges	10.52	9.43	415	336	39.5	21,604	17,489	2,053
bellhops Concierges	8.15 11.83	7.00 10.51	326 464	280 391	40.0 39.2	16,944 24,127	14,560 20,342	2,078 2,039
Transportation attendants Flight attendants	27.29 32.13	27.76 30.13	635 641	556 556	23.3 19.9	32,807 33,313	28,918 28,918	1,202 1,037
riight attenualits	32.13	50.13	041	330	13.7	33,313	20,710	1,037

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Personal care and service occupations	0 1	Hou	rly ²		Weekly ³			Annual ⁴	
occupations - Continued Recreation and fitness workers \$12.04 \$11.57 \$456 \$434 37.8 \$23.701 \$22,552 1,968 Sales and related occupations First-line supervisors/managers, sales workers supervisors/managers of retail sales workers 27.62 21.21 1,130 905 40.9 58.785 47,070 2,128 First-line supervisors/managers of retail sales workers 22.91 19.91 947 807 41.4 49,268 41,954 2,150 First-line supervisors/managers of non-retail sales workers 22.91 19.91 947 807 41.4 49,268 41,954 2,150 Retail sales workers 38.44 36.44 1,537 1,458 40.0 79,907 75,801 2,079 Retail sales workers 15.97 13.63 630 530 39.5 32,773 27,560 2,052 Cashiers, all workers 13.19 11.88 523 473 39.7 27,210 24,606 2,052 Cashiers, all workers 15.97 15.83 660 633 40.0 <th>Occupation¹</th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th>	Occupation ¹								
occupations - Continued Recreation and fitness workers \$12.04 \$11.57 \$456 \$434 37.8 \$23.701 \$22.552 1,968 Sales and related occupations First-line supervisors/managers, sales workers supervisors/managers of retail sales workers 25.26 16.69 1,006 652 39.8 \$23,315 33,904 2,071 First-line supervisors/managers of retail sales workers 27.62 21.21 1,130 905 40.9 58,785 47,070 2,128 First-line supervisors/managers of non-retail sales workers 22.91 19.91 947 807 41.4 49,268 41,954 2,150 First-line supervisors/managers of non-retail sales workers 38.44 36.44 1,537 1,458 40.0 79,907 75,801 2,079 Retail sales workers 15.97 13.63 630 530 39.5 32,773 27,560 2,052 Cashiers, all workers 13.19 11.88 523 473 39.7 27,210 24,606 2,063 Counter and rental clerks and parts salespersons 16.50									
Sales and related occupations 25.26 16.69 1,006 652 39.8 52,315 33,904 2,071 First-line supervisors/managers, sales workers 27.62 21.21 1,130 905 40.9 58,785 47,070 2,128 First-line supervisors/managers of retail sales workers 22.91 19.91 947 807 41.4 49,268 41,954 2,150 Retail sales workers 22.91 19.91 947 807 41.4 49,268 41,954 2,150 Retail sales workers 22.91 19.91 947 807 41.4 49,268 41,954 2,150 Retail sales workers 15.97 13.63 630 530 39.5 32,773 27,560 2,052 Cashiers, all workers 15.97 13.63 630 530 39.5 32,773 27,560 2,052 Cashiers, all workers 15.94 14.88 606 633 473 39.7 27,210 2,062 Counter and rental clerks 15.	occupations –Continued Recreation and fitness	\$12.04	\$11.57	\$456	\$434	37.8	\$23,701	\$22,552	1,968
First-line supervisors/managers, sales workers		,	,	,	, -		,	, ,	,
supervisors/managers, sales workers 27.62 21.21 1,130 905 40.9 58,785 47,070 2,128 First-line supervisors/managers of retail sales workers 22.91 19.91 947 807 41.4 49,268 41,954 2,150 First-line supervisors/managers of non-retail sales workers 38.44 36.44 1,537 1,458 40.0 79,907 75,801 2,079 Retail sales workers 15.97 13.63 630 530 39.5 32,773 27,560 2,052 Cashiers, all workers 13.19 11.88 523 473 39.7 27,296 24,752 2,062 Counter and rental clerks and parts salespersons 16.50 15.83 660 633 40.0 34,321 32,918 2,080 Counter and rental clerks and parts salespersons 19.50 17.50 780 700 40.0 34,321 32,918 2,080 Retail salespersons 19.50 17.50 780 700 40.0 31,488 30,590 20,80		25.26	16.69	1,006	652	39.8	52,315	33,904	2,071
sales workers 27.62 21.21 1,130 905 40.9 58,785 47,070 2,128 First-line supervisors/managers of retail sales workers 22.91 19.91 947 807 41.4 49,268 41,954 2,150 First-line supervisors/managers of non-retail sales workers 38.44 36.44 1,537 1,458 40.0 79,907 75,801 2,079 Retail sales workers 15.97 13.63 630 530 39.5 32,773 27,560 2,052 Cashiers, all workers 13.19 11.88 523 473 39.7 27,210 24,606 2,063 Cashiers 13.24 11.91 525 476 39.7 27,226 24,752 2,062 Counter and rental clerks and parts salespersons 16.50 15.83 660 633 40.0 34,321 32,918 2,080 Parts salespersons 19.50 17.50 780 700 40.0 40,552 36,400 2,080									
First-line supervisors/managers of retail sales workers 22.91 19.91 947 807 41.4 49,268 41,954 2,150 First-line supervisors/managers of non-retail sales workers 38.44 36.44 1,537 1,458 40.0 79,907 75,801 2,079 Retail sales workers 15.97 13.63 630 530 39.5 32,773 27,560 2,052 Cashiers, all workers 13.19 11.88 523 473 39.7 27,210 24,606 2,063 Cashiers 13.24 11.91 525 476 39.7 27,296 24,752 2,062 Counter and rental clerks and parts salespersons 16.50 15.83 660 633 40.0 34,321 32,918 2,080 Counter and rental clerks and parts salespersons 19.50 17.50 780 700 40.0 40,552 36,400 2,080 Retail salespersons 17.26 14.37 679 560 39.3 35,291 29,120 2,044 Insurance sales agents 18.02 16.35 716 654 39.7 37,211 34,000 2,065 Securities, commodities, and financial services sales agents 81.74 43.29 3,269 1,732 40.0 169,963 90,052 2,079 Sales representatives, wholesale and manufacturing 32.71 31.46 1,337 1,346 40.9 69,542 70,000 2,126 Sales representatives, wholesale and manufacturing 43.58 44.28 1,746 1,771 40.1 90,794 92,098 2,084 Sales representatives, wholesale and manufacturing, except technical and scientific products 43.58 44.28 1,746 1,771 40.1 90,794 92,098 2,084		27.62	21.21	1.130	905	40.9	58,785	47,070	2.128
of retail sales workers First-line 22.91 19.91 947 807 41.4 49,268 41,954 2,150 First-line supervisors/managers of non-retail sales workers		27.02		1,100	, , ,	,	00,700	.,,,,,,	2,120
First-line supervisors/managers of non-retail sales workers									
supervisors/managers of non-retail sales 38.44 36.44 1,537 1,458 40.0 79,907 75,801 2,079 Retail sales workers 15,97 13.63 630 530 39.5 32,773 27,560 2,052 Cashiers, all workers 13.19 11.88 523 473 39.7 27,210 24,606 2,063 Cashiers 13.24 11.91 525 476 39.7 27,296 24,752 2,062 Counter and rental clerks 16.50 15.83 660 633 40.0 34,321 32,918 2,080 Counter and rental clerks 15.14 14.88 606 595 40.0 31,488 30,950 2,080 Parts salespersons 19.50 17.50 780 700 40.0 40,552 36,400 2,080 Retail salespersons 17.26 14.37 679 560 39.3 35,291 29,120 2,044 Insurance sales agents 81.74 43.29 3,269		22.91	19.91	947	807	41.4	49,268	41,954	2,150
of non-retail sales workers 38.44 36.44 1,537 1,458 40.0 79,907 75,801 2,079 Retail sales workers 15.97 13.63 630 530 39.5 32,773 27,560 2,052 Cashiers, all workers 13.19 11.88 523 473 39.7 27,210 24,606 2,063 Cashiers 13.24 11.91 525 476 39.7 27,296 24,752 2,062 Counter and rental clerks 16.50 15.83 660 633 40.0 34,321 32,918 2,080 Counter and rental clerks 15.14 14.88 606 595 40.0 31,488 30,950 2,080 Parts salespersons 19.50 17.50 780 700 40.0 34,321 32,918 2,080 Retail salespersons 17.26 14.37 679 560 39.3 35,291 29,120 2,044 Insurance sales agents 81.74 43.29 3,269 1,7									
workers 38.44 36.44 1,537 1,458 40.0 79,907 75,801 2,079 Retail sales workers 15.97 13.63 630 530 39.5 32,773 27,560 2,052 Cashiers, all workers 13.19 11.88 523 473 39.7 27,210 24,606 2,063 Cashiers, and rental clerks 13.24 11.91 525 476 39.7 27,296 24,752 2,062 Counter and rental clerks and parts salespersons 16.50 15.83 660 633 40.0 34,321 32,918 2,080 Counter and rental clerks 15.14 14.88 606 595 40.0 31,488 30,950 2,080 Parts salespersons 19.50 17.50 780 700 40.0 31,488 30,950 2,080 Retail salespersons 19.50 17.50 780 700 40.0 40,552 36,400 2,044 Insurance sales agents 38.0 32.71									
Retail sales workers 15.97 13.63 630 530 39.5 32,773 27,560 2,052 Cashiers, all workers 13.19 11.88 523 473 39.7 27,210 24,606 2,063 Cashiers 13.24 11.91 525 476 39.7 27,296 24,752 2,062 Counter and rental clerks 16.50 15.83 660 633 40.0 34,321 32,918 2,080 Counter and rental clerks 15.14 14.88 606 595 40.0 31,488 30,950 2,080 Counter and rental clerks 15.14 14.88 606 595 40.0 31,488 30,950 2,080 Parts salespersons 19.50 17.50 780 700 40.0 31,488 30,950 2,080 Retail salespersons 17.26 14.37 679 560 39.3 35,291 29,120 2,044 Insurance sales agents 81.74 43.29 3,269 1,732 <td></td> <td>38 11</td> <td>36.44</td> <td>1 537</td> <td>1 //58</td> <td>40.0</td> <td>70 007</td> <td>75 801</td> <td>2.070</td>		38 11	36.44	1 537	1 //58	40.0	70 007	75 801	2.070
Cashiers, all workers 13.19 11.88 523 473 39.7 27,210 24,606 2,063 Cashiers 13.24 11.91 525 476 39.7 27,296 24,752 2,062 Counter and rental clerks 16.50 15.83 660 633 40.0 34,321 32,918 2,080 Counter and rental clerks 15.14 14.88 606 595 40.0 31,488 30,950 2,080 Parts salespersons 19.50 17.50 780 700 40.0 40,552 36,400 2,080 Retail salespersons 17.26 14.37 679 560 39.3 35,291 29,120 2,044 Insurance sales agents 18.02 16.35 716 654 39.7 37,211 34,000 2,065 Sales representatives, wholesale and manufacturing, technical and scientific products 43.58 44.28 1,746 1,771 40.1 90,794 92,098 2,084 Sales representatives, wholesale and manufacturing,				· · · · · · · · · · · · · · · · · · ·					
Cashiers 13.24 11.91 525 476 39.7 27,296 24,752 2,062 Counter and rental clerks and parts salespersons 16.50 15.83 660 633 40.0 34,321 32,918 2,080 Counter and rental clerks and parts salespersons 15.14 14.88 606 595 40.0 31,488 30,950 2,080 Parts salespersons 19.50 17.50 780 700 40.0 40,552 36,400 2,080 Retail salespersons 17.26 14.37 679 560 39.3 35,291 29,120 2,044 Insurance sales agents 18.02 16.35 716 654 39.7 37,211 34,000 2,065 Securities, commodities, and financial services sales agents 81.74 43.29 3,269 1,732 40.0 169,963 90,052 2,079 Sales representatives, wholesale and manufacturing, technical and scientific products 43.58 44.28 1,746 1,771 40.1 90,794 92,098 2,08									
Counter and rental clerks and parts salespersons Counter and rental clerks 15.14 14.88 606 595 40.0 31,488 30,950 2,080 Parts salespersons 19.50 17.50 780 700 40.0 40,552 36,400 2,080 Retail salespersons 17.26 14.37 679 560 39.3 35,291 29,120 2,044 Insurance sales agents Securities, commodities, and financial services sales agents 43.29 3,269 1,732 40.0 169,963 90,052 2,079 Sales representatives, wholesale and manufacturing, technical and scientific products Sales representatives, wholesale and manufacturing, except technical and scientific									
and parts salespersons Counter and rental clerks Counter and rental clerks Parts salespersons Parts salespersons 16.50 15.14 14.88 606 595 40.0 31,488 30,950 2,080 31,488 30,950 31,488 30,950 31,480 31,480 31,488 30,950 31,480 31,480 31,488 30,950 31,480 31,480 31,488 30,950 31,480 31,480 31,480 31,480 31,480 31,480 31,480 31,480 31,488 30,950 31,480 3					.,,				_,, -, -
Counter and rental clerks 15.14 14.88 606 595 40.0 31,488 30,950 2,080 Parts salespersons 19.50 17.50 780 700 40.0 40,552 36,400 2,080 Retail salespersons 17.26 14.37 679 560 39.3 35,291 29,120 2,044 Insurance sales agents 18.02 16.35 716 654 39.7 37,211 34,000 2,065 Securities, commodities, and financial services sales agents 81.74 43.29 3,269 1,732 40.0 169,963 90,052 2,079 Sales representatives, wholesale and manufacturing, technical and scientific products 32.71 31.46 1,337 1,346 40.9 69,542 70,000 2,126 Sales representatives, wholesale and manufacturing, except technical and scientific 43.58 44.28 1,746 1,771 40.1 90,794 92,098 2,084		16.50	15.83	660	633	40.0	34,321	32,918	2,080
Retail salespersons 17.26 14.37 679 560 39.3 35,291 29,120 2,044 Insurance sales agents 18.02 16.35 716 654 39.7 37,211 34,000 2,065 Securities, commodities, and financial services sales agents 81.74 43.29 3,269 1,732 40.0 169,963 90,052 2,079 Sales representatives, wholesale and manufacturing, technical and scientific products 32.71 31.46 1,337 1,346 40.9 69,542 70,000 2,126 Sales representatives, wholesale and manufacturing, except technical and scientific 43.58 44.28 1,746 1,771 40.1 90,794 92,098 2,084		15.14	14.88	606	595	40.0	31,488		2,080
Insurance sales agents 18.02 16.35 716 654 39.7 37,211 34,000 2,065 Securities, commodities, and financial services sales agents 81.74 43.29 3,269 1,732 40.0 169,963 90,052 2,079 Sales representatives, wholesale and manufacturing, technical and scientific products 32.71 31.46 1,337 1,346 40.9 69,542 70,000 2,126 Sales representatives, wholesale and manufacturing, except technical and scientific 43.58 44.28 1,746 1,771 40.1 90,794 92,098 2,084	Parts salespersons	19.50	17.50	780	700	40.0	40,552	36,400	2,080
Securities, commodities, and financial services sales agents	Retail salespersons	17.26	14.37	679	560	39.3	35,291	29,120	2,044
financial services sales agents		18.02	16.35	716	654	39.7	37,211	34,000	2,065
agents 81.74 43.29 3,269 1,732 40.0 169,963 90,052 2,079 Sales representatives, wholesale and manufacturing, technical and scientific products 32.71 31.46 1,337 1,346 40.9 69,542 70,000 2,126 Sales representatives, wholesale and manufacturing, except technical and scientific 43.58 44.28 1,746 1,771 40.1 90,794 92,098 2,084									
Sales representatives, wholesale and manufacturing		a. - .				40.0			
wholesale and manufacturing		81.74	43.29	3,269	1,732	40.0	169,963	90,052	2,079
manufacturing	-								
Sales representatives, wholesale and manufacturing, technical and scientific products		22.71	21 46	1 227	1 246	40.0	60.542	70.000	2 126
wholesale and manufacturing, technical and scientific products		32.71	31.40	1,337	1,340	40.9	09,342	70,000	2,120
manufacturing, technical and scientific products									
technical and scientific products									
products									
Sales representatives, wholesale and manufacturing, except technical and scientific		43.58	44.28	1,746	1,771	40.1	90,794	92,098	2,084
wholesale and manufacturing, except technical and scientific				ĺ	,		,	,	,
technical and scientific									
products 26.72 16.69 1,105 668 41.4 57,469 34,713 2,150									
	products	26.72	16.69	1,105	668	41.4	57,469	34,713	2,150

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations								
–Continued								
Miscellaneous sales and								
related workers	\$17.98	\$16.00	\$709	\$640	39.4	\$36,867	\$33,280	2,051
Office and administrative								
support occupations	18.29	17.14	729	682	39.9	37,905	35,476	2,072
First-line								
supervisors/managers of								
office and administrative								
support workers	26.14	26.77	1,049	1,132	40.1	54,417	58,302	2,081
Switchboard operators,								
including answering								
service	12.54	12.00	501	480	40.0	26,058	24,960	2,078
Telephone operators	16.90	18.48	655	762	38.8	34,067	39,610	2,015
Financial clerks	17.06	16.98	682	679	40.0	35,469	35,318	2,079
Bill and account collectors	17.02	16.77	681	671	40.0	35,391	34,884	2,080
Billing and posting clerks	1654	15.00			20.0	24257	22.051	2.055
and machine operators	16.54	15.89	661	636	39.9	34,357	33,051	2,077
Bookkeeping, accounting,	17.00	17.76	717	710	40.0	27.250	26.041	2.070
and auditing clerks	17.92	17.76	717	710	40.0	37,259	36,941	2,079
Payroll and timekeeping clerks	1671	18.61	660	744	40.0	24.751	38,709	2.000
	16.71 14.57	15.10	668 583	744 604	40.0 40.0	34,751 30,298	31,416	2,080
Procurement clerks Tellers	15.04	14.00	601	560	40.0	30,298	29,120	2,080 2,079
Brokerage clerks	20.21	17.48	809	699	40.0	42,045	36,365	2,079
Customer service	20.21	17.40	009	099	40.0	42,043	30,303	2,000
representatives	18.47	17.93	737	715	39.9	38,327	37,191	2,075
Hotel, motel, and resort desk	10.17	17.55	/5/	713	37.7	30,327	37,171	2,073
clerks	12.31	11.50	489	460	39.7	25,446	23,920	2,067
Interviewers, except	12.01	11.00	.07		6517	20,	20,720	_,007
eligibility and loan	16.90	15.48	672	619	39.8	34,945	32,198	2,067
Library assistants, clerical	16.35	15.90	653	636	39.9	33,808	33,072	2,068
Loan interviewers and clerks	16.37	14.61	655	584	40.0	34,054	30,380	2,080
Order clerks	15.46	15.31	618	612	40.0	32,159	31,847	2,080
Human resources assistants,								•
except payroll and								
timekeeping	19.02	18.67	759	710	39.9	39,443	36,918	2,073
Receptionists and information								
clerks	15.54	15.00	621	590	39.9	32,268	30,680	2,076

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations -Continued Reservation and transportation ticket								
agents and travel clerks Couriers and messengers Dispatchers Dispatchers, except police,	\$17.51 12.77 18.79	\$18.24 13.06 17.52	\$700 511 751	\$730 522 701	40.0 40.0 40.0	\$36,415 26,554 39,077	\$37,941 27,165 36,446	2,080 2,080 2,080
fire, and ambulance Meter readers, utilities Production, planning, and	18.85 21.76	17.72 19.68	754 870	709 787	40.0 40.0	39,197 45,256	36,858 40,939	2,080 2,080
expediting clerks	24.27 14.58 14.81	23.09 13.90 14.31	971 583 589	924 556 572	40.0 40.0 39.8	50,485 30,333 30,622	48,023 28,912 29,765	2,080 2,080 2,067
Weighers, measurers, checkers, and samplers, recordkeeping	14.77	16.13	591	645	40.0	30,714	33,550	2,080
Secretaries and administrative assistants	23.03	22.23	913	890	39.6	47,455	46,280	2,061
assistants Legal secretaries Medical secretaries	23.60 31.66 17.83	23.33 32.62 17.60	942 1,200 700	933 1,223 692	39.9 37.9 39.2	49,000 62,398 36,382	48,520 63,609 36,005	2,076 1,971 2,041
Secretaries, except legal, medical, and executive Computer operators	18.77 19.14	19.38 20.07	751 764	775 803	40.0 39.9	39,027 39,704	40,310 41,746	2,079 2,074
processing workers Data entry keyers Word processors and	15.60 13.69	13.93 13.56	620 545	557 542	39.7 39.8	32,218 28,326	28,974 28,203	2,065 2,069
Insurance claims and policy processing clerks	20.16 15.88 16.58	17.15 15.50 15.64	797 630 659	686 610 622	39.5 39.6 39.7	32,739 34,264	35,678 31,699 32,365	2,055 2,061 2,067
Farming, fishing, and forestry occupations	11.79	7.72	470	309	39.9	17,345	7,800	1,471
Graders and sorters, agricultural products	10.06	10.04	394	401	39.2	15,535	12,047	1,545

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations	\$24.75	\$24.00	\$990	\$960	40.0	\$50,504	\$48,000	2,040
construction trades and extraction workers Carpenters Construction laborers	35.77 23.52 21.24	35.00 24.00 23.89	1,440 941 846	1,400 960 956	40.3 40.0 39.8	74,884 47,242 42,528	72,800 48,000 46,824	2,094 2,009 2,002
Construction equipment operators Operating engineers and	31.03	30.85	1,189	1,217	38.3	61,574	63,294	1,984
other construction equipment operators Drywall installers, ceiling tile	29.70	30.43	1,188 993	1,217 915	40.0 40.0	61,473	63,294	2,070
installers, and tapers Drywall and ceiling tile installers	24.84 24.74	22.88 22.27	993	891	40.0	49,643 49,257	47,586 47,840	1,999 1,991
Tapers Electricians Painters and paperhangers	25.10 26.88 14.28	22.88 31.30 12.50	1,004 1,075 571	915 1,252 500	40.0 40.0 40.0	50,687 55,855 29,695	47,586 65,104 26,000	2,020 2,078 2,080
Painters, construction and maintenance	14.28	12.50	571	500	40.0	29,695	26,000	2,080
Pipelayers, plumbers, pipefitters, and steamfitters	30.17	33.00	1,207	1,320	40.0	62,760	68,640	2,080
Plumbers, pipefitters, and steamfitters	30.29	33.70	1,212	1,348	40.0	63,009	70,096	2,080
Structural iron and steel workers Construction and building	25.50	29.50	1,020	1,180	40.0	53,038	61,360	2,080
inspectors	34.98	26.46	1,446	1,054	41.3	75,207	54,829	2,150
Installation, maintenance, and repair occupations First-line supervisors/managers of	23.99	23.29	959	932	40.0	49,841	48,443	2,078
mechanics, installers, and repairers	28.14	28.46	1,125	1,138	40.0	58,526	59,201	2,080
equipment installers and repairers	27.46	29.80	1,098	1,192	40.0	57,119	61,984	2,080

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations -Continued								
Telecommunications equipment installers and repairers, except line installers	\$27.46	\$29.80	\$1,098	\$1,192	40.0	\$57,119	\$61,984	2,080
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers	23.48	24.50	939	980	40.0	48,740	50,960	2,075
Electrical and electronics repairers, commercial and industrial equipment	26.80	28.20	1,072	1,128	40.0	55,481	58,600	2,071
Aircraft mechanics and service technicians	28.15	28.57	1,126	1,143	40.0	58,557	59,426	2,080
Automotive technicians and repairers	21.73	20.40	869	816	40.0	45,202	42,432	2,080
technicians and mechanics Bus and truck mechanics and	21.85	20.40	874	816	40.0	45,449	42,432	2,080
diesel engine specialists Heavy vehicle and mobile equipment service	23.67	23.58	947	943	40.0	49,230	49,053	2,080
technicians and mechanics	25.26	24.35	1,011	974	40.0	52,548	50,650	2,080
engines	24.98 26.48	24.25 25.84	999 1,059	970 1,033	40.0 40.0	51,954 55,088	50,440 53,737	2,080 2,080
and installers Industrial machinery installation, repair, and	30.97	29.74	1,239	1,190	40.0	64,424	61,859	2,080
maintenance workers Industrial machinery	23.30	22.40	929	896	39.9	48,284	46,592	2,073
mechanics Maintenance and repair workers, general	24.41 23.27	23.15 21.86	974 924	926 874	39.9 39.7	50,634	48,152 45,469	2,075 2,062
workers, general	43.41	21.00	72 4	0/4	37.1	40,002	45,409	

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

2 1	Hou	rly^2		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations -Continued Maintenance workers,								
machinery Line installers and repairers	\$22.64 28.69	\$22.30 29.37	\$905 1,148	\$892 1,175	40.0 40.0	\$47,081 59,672	\$46,384 61,096	2,080 2,080
Telecommunications line installers and repairers Miscellaneous installation,	27.81	29.37	1,113	1,175	40.0	57,855	61,096	2,080
maintenance, and repair workers Helpersinstallation,	16.75	13.75	670	550	40.0	34,834	28,600	2,080
maintenance, and repair workers	11.67	12.58	467	503	40.0	24,265	26,166	2,080
Production occupations First-line	16.51	14.20	657	563	39.8	34,073	29,155	2,064
supervisors/managers of production and operating workers	25.87	25.47	1,036	1,019	40.1	53,870	52,971	2,083
assemblers Electrical and electronic	14.28	11.94	571	478	40.0	29,696	24,844	2,080
equipment assemblers Electromechanical	13.70	11.94	548	478	40.0	28,506	24,844	2,080
equipment assemblers Miscellaneous assemblers and	17.35	17.00	694	680	40.0	36,097	35,360	2,080
fabricators	16.53 11.62 12.01	15.02 9.99 10.30	661 465 480	601 400 412	40.0 40.0 40.0	34,316 24,164 24,979	31,200 20,788 21,424	2,076 2,080 2,080
poultry, and fish processing workers Butchers and meat cutters	18.57 20.57	19.77 21.00	743 823	791 840	40.0 40.0	38,621 42,778	41,122 43,680	2,080 2,080
Miscellaneous food processing workers Food batchmakers	11.87 11.83	10.91 11.00	474 472	436 440	39.9 39.9	24,658 24,520	22,693 22,880	2,076 2,073
Computer control programmers and operators	19.63	16.00	785	640	40.0	40,833	33,280	2,080

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 : 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations -Continued								
Computer-controlled machine tool operators,								
metal and plastic	\$17.86	\$16.00	\$714	\$640	40.0	\$37,151	\$33,280	2,080
operators, and tenders, metal and plastic	12.62	10.77	500	430	39.6	26,006	22,358	2,060
Machinists Molders and molding machine setters,	26.80	28.55	1,072	1,142	40.0	55,754	59,384	2,080
operators, and tenders, metal and plastic	15.73	17.13	629	685	40.0	32,714	35,630	2,080
Multiple machine tool setters, operators, and tenders,	13.73	17.13	029	083	40.0	32,714	33,030	2,000
metal and plastic	13.81	13.50	552	540	40.0	28,728	28,080	2,080
brazing workers	18.11	17.17	725	687	40.0	37,676	35,714	2,080
and brazers Welding, soldering, and	17.43	16.47	697	659	40.0	36,245	34,258	2,080
brazing machine setters, operators, and								
tenders Miscellaneous metalworkers	21.38	21.50	855	860	40.0	44,471	44,720	2,080
and plastic workers	18.29	14.11	732	565	40.0	38,050	29,357	2,080
Printers	18.51 19.43	18.95 21.30	731 756	757 768	39.5 38.9	38,033 39,319	39,374 39,931	2,054 2,024
workers	18.46 18.32	13.65 18.95	716 731	546 758	38.8 39.9	37,206 38,006	28,396 39,414	2,015 2,074
Laundry and dry-cleaning workers	10.58	10.49	416	383	39.3	21,619	19,926	2,043
Sewing machine operators Miscellaneous textile,	8.76	8.07	350	323	40.0	18,222	16,777	2,080
apparel, and furnishings workers Woodworking machine	12.32	11.89	493	476	40.0	25,623	24,740	2,080
setters, operators, and tenders	12.29	12.15	492	486	40.0	25,573	25,272	2,080

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

a 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations -Continued Sawing machine setters, operators, and tenders,								
wood Stationary engineers and	\$12.81	\$12.15	\$512	\$486	40.0	\$26,640	\$25,272	2,080
boiler operators	27.70	29.10	1,066	1,135	38.5	55,421	59,039	2,001
system operators Petroleum pump system operators, refinery	30.22	30.48	1,201	1,219	39.8	62,475	63,398	2,067
operators, and gaugers Chemical processing machine setters, operators, and	30.24	30.48	1,198	1,219	39.6	62,292	63,398	2,060
tenders	20.97	19.08	786	763	37.5	40,896	39,686	1,950
machine setters, operators, and tenders Crushing, grinding, polishing, mixing, and blending	24.79	26.31	967	987	39.0	50,301	51,305	2,029
workers	12.54	10.97	502	439	40.0	26,093	22,824	2,080
Cutting workers Cutting and slicing machine setters,	12.46	13.63	506	545	40.6	24,510	28,350	1,966
operators, and tenders Extruding, forming, pressing, and compacting machine setters, operators, and	12.48	13.63	507	545	40.7	24,538	28,350	1,967
Inspectors, testers, sorters,	16.03	14.41	641	576	40.0	33,349	29,973	2,080
samplers, and weighers Packaging and filling machine operators and	16.25	15.10	637	574	39.2	32,946	29,848	2,027
tenders	13.27	12.06	528	482	39.8	27,295	25,087	2,056
Painting workers Painters, transportation	15.41	12.46	616	498	40.0	32,045	25,906	2,080
equipment	19.82	21.61	793	864	40.0	41,225	44,949	2,080
Semiconductor processors Miscellaneous production	15.23	14.55	608	582	39.9	31,628	30,264	2,076
workers	14.46	12.19	577	488	39.9	29,913	25,355	2,068

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

0 1	Hou	rly ²		Weekly ³			Annual ⁴	
Occupation ¹	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations -Continued Helpersproduction workers	\$10.22	\$9.79	\$409	\$392	40.0	\$21,266	\$20,363	2,080
WOIRCIS	Ψ10.22	Ψ).1)	ΨτΟΣ	Ψ372	40.0	φ21,200	Ψ20,303	2,000
Transportation and material moving occupations First-line supervisors/managers of	18.69	16.91	738	676	39.5	38,092	35,152	2,038
helpers, laborers, and material movers, hand First-line	22.78	22.11	912	884	40.0	47,431	45,989	2,082
supervisors/managers of transportation and material-moving machine and vehicle operators Aircraft pilots and flight	28.90	29.30	1,154	1,166	39.9	60,017	60,653	2,077
engineers	118.49	123.03	2,402	2,461	20.3	124,899	127,980	1,054
Airline pilots, copilots, and flight engineers Bus drivers	118.49 15.32	123.03 17.20	2,402 613	2,461 688	20.3 40.0	124,899 30,775	127,980 35,776	1,054 2,008
intercity	15.31	17.20	612	688	40.0	31,294	35,776	2,045
Driver/sales workers and truck drivers	21.47	21.53	868	861	40.4	45,129	44,782	2,102
Truck drivers, heavy and tractor-trailer	21.33	21.53	866	861	40.6	44,988	44,782	2,109
Truck drivers, light or delivery services	21.92	23.92	877	957	40.0	45,598	49,754	2,080
Taxi drivers and chauffeurs Locomotive engineers and	11.56	11.97	462	479	40.0	24,031	24,898	2,080
operators Locomotive engineers	38.32 38.32	37.42 37.42	1,533 1,533	1,497 1,497	40.0 40.0	79,698 79,698	77,825 77,825	2,080 2,080
Railroad brake, signal, and switch operators Crane and tower operators	30.06 32.90	29.06 32.34	1,202 1,308	1,162 1,294	40.0 39.8	62,529 68,004	60,439 67,265	2,080 2,067
Dredge, excavating, and loading machine operators Industrial truck and tractor	25.75	27.83	1,030	1,113	40.0	53,558	57,886	2,080
operatorsLaborers and material	15.19	13.90	605	556	39.9	31,480	28,912	2,073
movers, hand	12.40	11.20	493	448	39.8	25,289	22,907	2,039

Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

o 1	Hourly ²		Weekly ³			Annual ⁴		
Occupation ¹	Mean	Median	Mean	Median	Mean	Mean	Median	Mean
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours
Transportation and material moving occupations -Continued Cleaners of vehicles and equipment Laborers and freight, stock, and material movers, hand Packers and packagers, hand	\$10.87	\$10.45	\$436	\$418	40.1	\$22,269	\$21,742	2,049
	14.30	14.25	570	550	39.9	29,382	28,565	2,055
	9.52	8.25	375	324	39.4	19,037	16,869	2,001

¹ A classification system including about 800 individual occupations is used to

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

² Earnings are the straight-time hourly wages or salaries paid to employees.

They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number

of workers, weighed by hours.

Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime.

4 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

Union and nonunion workers¹: Mean hourly earnings² by major **Table 17** sector and for major occupational groups

		Union			Nonunion	
Occupational group ³	Civilian workers	Private industry workers	State and local government workers	Civilian workers	Private industry workers	State and local government workers
All workers	\$25.54	\$23.50	\$27.95	\$21.77	\$21.36	\$30.07
Management, professional, and related Management, business, and	34.04	34.91	33.76	36.65	36.69	36.34
financial	31.47	26.61	32.48	39.72	39.74	39.55
Professional and related	34.38 19.23	35.66 14.28	33.95 23.89	34.41 11.26	34.57 11.00	32.76 17.12
Sales and office	18.42	18.58	18.26	17.93	17.96	16.35
Sales and related	15.59	15.52	17.03	20.10	20.13	13.31
Office and administrative support Natural resources, construction, and	19.14	20.50	18.28	16.74	16.75	16.57
maintenance	28.77	29.22	26.38	19.35	19.31	22.07
Construction and extraction Installation, maintenance, and	29.82	30.40	24.59	19.37	19.34	24.39
repair	27.51	27.32	28.13	19.53	19.48	21.57
Production, transportation, and material moving Production	21.17 22.50	20.91 22.08	23.22 28.41	13.81 14.57	13.79 14.55	18.14 19.18
Transportation and material moving	20.59	20.36	22.09	12.91	12.88	17.24

 $^{1 \}hspace{0.1in}$ Union workers are those whose wages are determined through collective

NOTE: Dashes indicate that data did not meet publication criteria.

argaining.

2 Earnings are the straight-time hourly wages or salaries paid to employees.

They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

 $^{^3\,}$ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

Workers paid on time or incentive basis¹: Mean hourly earnings² Table 18 for civilian and private industry workers in major occupational groups

	Tii	me	Ince	ntive
Occupational group ³	Civilian workers	Private industry workers	Civilian workers	Private industry workers
All workers	\$22.28	\$21.16	\$29.96	\$29.96
Management, professional, and related	35.80	36.28	43.17	43.17
Management, business, and financial	38.67	39.10	44.19	44.19
Professional and related	34.37	34.66	38.67	38.67
Service	13.14	11.37	16.52	16.52
Sales and office	16.42	16.24	30.86	30.86
Sales and related	14.51	14.50	34.65	34.65
Office and administrative support	17.14	17.00	18.57	18.57
Natural resources, construction, and maintenance	22.64	22.41	23.44	23.44
Construction and extraction	_	23.15	_	20.72
Installation, maintenance, and repair	22.00	21.41	24.21	24.21
Production, transportation, and material moving	15.74	15.49	17.87	17.87
Production	15.99	15.84	11.01	11.01
Transportation and material moving	15.50	15.14	19.35	19.35
		Relativ	e error	
All workers	1.4%	1.8%	7.0%	7.0%
Management, professional, and related	.7	.6	22.3	22.3
Management, business, and financial	2.4	2.9	24.1	24.1
Professional and related	1.6	2.1	16.0	16.0
Service	1.2	1.2	12.4	12.4
Sales and office	1.3	1.5	3.9	3.9
Sales and related	2.4	2.4	6.4	6.4
Office and administrative support	1.4	1.6	4.3	4.3
Natural resources, construction, and maintenance	2.4	2.6	4.8	4.8
Construction and extraction	_	3.3	_	12.4
Installation, maintenance, and repair	1.8	2.2	7.2	7.2
Production, transportation, and material moving	1.8	1.8	9.4	9.4
Production	2.0	2.0	25.7	25.7
Transportation and material moving	2.6	2.7	6.6	6.6

¹ Wages of time workers are based solely on hourly rate or salary. Incentive

NOTE: Dashes indicate that data did not meet publication criteria.

wages of time workers are based solery on nounry rate of sarary. Incentive workers are those whose wages are at least partially based on productivity payments such as piece rates, commissions, and production bonuses.

2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

3 A classification system including about 800 individual occupations is used to

cover all workers in the civilian economy. See appendix B for more information. 4 The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

Table 20 Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1

	Hou	arly ³		Weekly ⁴		Annual ⁵			
Occupation ² and work									
level	Mean	Median	Mean	Modian	Mann	Mean	Median	Mann	
	Mean earnings	earnings	Mean earnings	Median earnings	Mean hours	earnings	earnings	Mean hours	
	earnings	earnings	earnings	earnings	Hours	earnings	carnings	Hours	
A11 1	ф ол 40	Φ22.04	ф1 00 2	0.50	20.4	Φ56.244	Φ40.4 2 1	2.047	
All workersLevel 1	\$27.48	\$23.84 14.99	\$1,082	\$950	39.4 40.0	\$56,244 32,017	\$49,421	2,047	
	15.39 12.56		616 492	600 480	39.2	· '	31,179 24,981	2,080 2,037	
Level 2 Level 3		12.85 13.80	556		39.2	25,587			
Level 4	14.01 16.33	16.03	650	550 633	39.7	28,899 33,794	28,600 32,926	2,063 2,069	
Level 5		19.31	775		39.8			2,069	
Level 6	19.62 22.03	21.35	871	773 836	39.5	40,310 45,270	40,173	2,054	
	27.00	25.95			39.5	55,440	43,451	2,053	
Level 7			1,066	1,032			53,685		
Level 8 Level 9	32.89 36.06	29.94 35.52	1,296	1,182	39.4 38.3	67,377 71,719	61,443	2,048 1,989	
Level 9 Level 10	36.06 43.45	35.52 42.29	1,379 1,738	1,369 1,692	38.3 40.0	90,378	71,178 87,963	1,989 2,080	
Level 10	45.43 45.31	42.29	1,738	1,832	39.7	90,378	95,285	2,080	
Level 12	56.11	52.66	2,244	2,106	40.0	116,700	109,531	2,082	
Not able to be	30.11	32.00	2,244	2,100	40.0	110,700	109,551	2,000	
leveled	34.13	27.83	1,389	1,135	40.7	72,228	59,028	2,116	
ieveieu	34.13	27.03	1,309	1,133	40.7	12,220	39,020	2,110	
Management occupations	46.61	46.17	1,863	1,847	40.0	96,863	96,023	2,078	
Level 9	30.67	30.78	1,227	1,231	40.0	63,794	64,012	2,080	
Level 11	43.78	43.10	1,745	1,724	39.9	90,739	89,648	2,073	
Level 12	53.00	49.78	2,120	1,991	40.0	110,242	103,544	2,080	
Not able to be									
leveled	45.04	45.92	1,802	1,837	40.0	93,682	95,516	2,080	
Medical and health services									
managers	47.09	46.17	1,881	1,847	39.9	97,805	96,023	2,077	
Level 9	34.31	30.78	1,373	1,231	40.0	71,373	64,027	2,080	
Level 11	45.48	46.17	1,811	1,847	39.8	94,163	96,023	2,071	
Not able to be									
leveled	40.11	37.11	1,604	1,484	40.0	83,423	77,189	2,080	
Business and financial									
operations occupations	26.44	28.28	1,058	1,131	40.0	55,000	58,820	2,080	
Level 8	26.30	25.49	1,058	1,020	40.0	54,711	53,019	2,080	
Level 9	32.00	31.49	1,032	1,020	40.0	66,555	65,499	2,080	
Buyers and purchasing agents	24.96	24.72	998	989	40.0	51,909	51,418	2,080	
Purchasing agents, except	24.70	24.12	770	707	40.0	31,707	31,410	2,000	
wholesale, retail, and									
farm products	25.07	23.41	1,003	936	40.0	52,151	48,693	2,080	
Accountants and auditors	28.70	31.09	1,148	1,244	40.0	59,688	64,676	2,080	
recountains and auditors	20.70	31.07	1,170	1,277	70.0	37,000	0-7,070	2,000	
Computer and mathematical									
science occupations	32.36	32.66	1,289	1,306	39.8	67,047	67,933	2,072	
			-,	-,200			.,,,,,	=,~, ~	

Table 20 Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 — Continued

Occupation ² and work	Hou	rly ³		Weekly ⁴		Annual ⁵		
level	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Life, physical, and social science occupations	\$27.11	\$23.92	\$1,084	\$957	40.0	\$56,393	\$49,756	2,080
Community and social								
services occupations	28.26	30.33	1,084	1,194	38.3	56,349	62,067	1,994
Level 9	29.54	30.72	1,077	1,229	36.5	55,997	63,906	1,896
Social workers	29.66	30.72	1,190	1,229	40.1	61,867	63,906	2,086
Child, family, and school								
social workers	24.83	22.81	993	912	40.0	51,643	47,441	2,080
T1								
Education, training, and	16 26	10 57	651	743	40.0	24.024	20 617	2.090
library occupations	16.36	18.57	654	743	40.0	34,024	38,617	2,080
Healthcare practitioner and								
technical occupations	33.75	33.38	1,320	1,278	39.1	68,653	66,456	2,034
Level 4	15.99	15.49	639	619	40.0	33,218	32,198	2,078
Level 5	20.16	19.31	788	773	39.1	40,955	40,173	2,031
Level 6	22.45	22.11	882	876	39.3	45,890	45,573	2,044
Level 7	27.16	25.50	1,074	1,005	39.6	55,861	52,241	2,057
Level 8	35.30	32.33	1,381	1,250	39.1	71,824	64,977	2,035
Level 9	36.73	36.23	1,404	1,406	38.2	72,988	73,129	1,987
Level 10	45.15	44.40	1,806	1,776	40.0	93,913	92,352	2,080
Level 11	45.87	48.08	1,823	1,925	39.7	94,801	100,110	2,067
Level 12	62.25	58.70	2,490	2,348	40.0	129,476	122,096	2,080
Not able to be								
leveled	42.39	36.83	1,766	1,619	41.7	91,854	84,163	2,167
Dietitians and nutritionists	29.22	28.69	1,206	1,148	41.3	62,712	59,679	2,146
Pharmacists	50.74	51.58	2,016	2,063	39.7	104,829	107,282	2,066
Level 11	53.14	51.67	2,099	2,067	39.5	109,168	107,465	2,054
Physicians and surgeons	43.27	22.80	1,831	994	42.3	95,218	51,662	2,200
Registered nurses Level 8	38.99 38.44	38.22 35.83	1,496 1,500	1,440 1,433	38.4 39.0	77,790	74,859 74,526	1,995 2,029
Level 9	37.70	35.83 36.78	1,300	1,433	37.8	74,119	73,886	2,029 1,966
Level 10	45.84	44.36	1,423	1,421	40.0	95,341	92,269	2,080
Not able to be	75.07	77.50	1,055	1,774	40.0	75,541	72,207	2,000
leveled	45.81	50.55	1,817	1,820	39.7	94,485	94,630	2,063
Therapists	31.45	30.94	1,241	1,234	39.5	64,521	64,147	2,052
Level 7	23.24	23.01	889	838	38.3	46,234	43,597	1,990
Level 8	28.88	28.73	1,117	1,149	38.7	58,107	59,754	2,012
Level 9	33.17	34.13	1,318	1,320	39.7	68,542	68,640	2,066
Occupational therapists	32.82	32.02	1,313	1,281	40.0	68,262	66,602	2,080
Level 9	32.79	32.02	1,311	1,281	40.0	68,196	66,602	2,080

Table 20 Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 — Continued

Occuration? and made	Hou	rly ³	Weekly ⁴			Annual ⁵		
Occupation ² and work level	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations -Continued								
Physical therapists	\$34.74	\$35.08	\$1,373	\$1,356	39.5	\$71,408	\$70,512	2,055
Level 9	34.82	35.08	1,376	1,358	39.5	71,555	70,616	2,055
Respiratory therapists	27.08	28.33	1,048	1,059	38.7	54,502	55,078	2,012
Level 8	28.44	28.73	1,095	1,149	38.5	56,962	59,754	2,003
Clinical laboratory								
technologists and								
technicians	24.80	21.93	991	877	39.9	51,509	45,614	2,077
Level 4	17.40	16.96	696	679	40.0	36,194	35,285	2,080
Level 5	21.07	20.34	843	814	40.0	43,825	42,307	2,080
Level 6	21.90	20.89	876	836	40.0	45,559	43,451	2,080
Level 9	27.82	27.97	1,090	1,099	39.2	56,684	57,158	2,037
Medical and clinical								
laboratory technologists	33.34	36.48	1,328	1,459	39.8	69,050	75,878	2,071
Level 9	27.82	27.97	1,090	1,099	39.2	56,684	57,158	2,037
Medical and clinical								
laboratory technicians	19.96	19.57	798	783	40.0	41,509	40,706	2,080
Level 4	17.50	16.96	700	679	40.0	36,393	35,285	2,080
Diagnostic related								
technologists and								
technicians	29.43	27.99	1,167	1,120	39.7	60,695	58,219	2,062
Level 7	27.35	25.96	1,091	1,090	39.9	56,714	56,680	2,074
Level 8	33.60	32.70	1,344	1,308	40.0	69,890	68,016	2,080
Cardiovascular								
technologists and								
technicians	31.98	29.47	1,279	1,179	40.0	66,513	61,296	2,080
Radiologic technologists								
and technicians	28.01	27.98	1,108	1,099	39.5	57,595	57,136	2,056
Level 7	27.32	25.12	1,089	1,005	39.9	56,653	52,241	2,074
Health diagnosing and								
treating practitioner								
support technicians	21.34	22.27	853	891	40.0	44,337	46,322	2,078
Level 4	17.06	17.33	682	693	40.0	35,478	36,046	2,080
Level 5	19.10	16.46	764	658	40.0	39,722	34,237	2,080
Level 6	22.23	22.27	889	891	40.0	46,246	46,324	2,080
Pharmacy technicians	19.48	17.64	779	706	40.0	40,515	36,691	2,080
Psychiatric technicians	22.63	22.27	905	891	40.0	47,064	46,324	2,080
Surgical technologists	20.89	20.39	836	815	40.0	43,450	42,403	2,080
Level 6	22.75	21.08	910	843	40.0	47,328	43,846	2,080

Table 20 Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 — Continued

Occupation 2 and work	Hourly ³		Weekly ⁴			Annual ⁵		
level	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations -Continued								
Licensed practical and licensed vocational nurses	\$20.61	\$19.54	\$793	\$776	38.5	\$41,247	\$40,352	2,001
Level 5	20.53	19.31	768	773	37.4	39,961	40,173	1,946
Level 6	21.06	21.95	812	795	38.5	42,200	41,334	2,004
Medical records and health	21.00	21.75	012	755	30.5	12,200	11,551	2,001
information technicians	17.68	12.73	707	509	40.0	36,774	26,478	2,080
mornation technicians	17.00	12.73	, , ,	307	10.0	30,771	20,170	2,000
Healthcare support								
occupations	15.10	14.23	595	554	39.4	30,920	28,787	2,047
Level 2	12.60	13.20	485	475	38.5	25,239	24,718	2,003
Level 3	13.60	13.17	537	492	39.5	27,940	25,605	2,055
Level 4	15.34	14.96	605	589	39.5	31,465	30,649	2,052
Level 5	20.50	19.87	820	795	40.0	42,635	41,330	2,080
Not able to be						,	,	,
leveled	15.56	15.39	603	530	38.7	31,347	27,581	2,014
Nursing, psychiatric, and						,	,	
home health aides	13.96	13.43	546	521	39.1	28,389	27,111	2,034
Level 2	12.54	13.20	480	475	38.3	24,968	24,718	1,991
Level 3	13.70	13.17	540	489	39.4	28,098	25,418	2,051
Level 4	14.95	14.62	587	570	39.3	30,550	29,638	2,044
Nursing aides, orderlies,								
and attendants	13.71	13.20	535	492	39.0	27,815	25,605	2,029
Level 2	12.44	12.63	474	475	38.1	24,670	24,718	1,982
Level 3	13.69	13.17	540	485	39.4	28,086	25,230	2,051
Level 4	14.56	14.25	570	554	39.1	29,618	28,808	2,034
Psychiatric aides	16.53	19.04	661	762	40.0	34,379	39,601	2,080
Occupational therapist								
assistants and aides	18.63	18.75	745	750	40.0	38,745	39,000	2,080
Occupational therapist								
aides	18.63	18.75	745	750	40.0	38,745	39,000	2,080
Physical therapist assistants								
and aides	17.26	18.54	690	742	40.0	35,899	38,563	2,080
Level 4	15.71	18.54	628	742	40.0	32,677	38,563	2,080
Physical therapist assistants	18.18	18.54	727	742	40.0	37,818	38,563	2,080
Miscellaneous healthcare								
support occupations	17.80	18.66	712	746	40.0	37,030	38,813	2,080
Level 3	12.92	13.26	517	530	40.0	26,876	27,581	2,080
Level 4	17.02	15.44	681	618	40.0	35,407	32,115	2,080
Level 5	20.63	20.71	825	828	40.0	42,909	43,077	2,080

Table 20 Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 — Continued

Occupation ² and work	Hou	rly ³		Weekly ⁴			Annual ⁵		
level	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours	
Healthcare support occupations –Continued Miscellaneous healthcare support occupations –Continued Not able to be									
leveled	\$18.62	\$20.07	\$745	\$803	40.0	\$38,736	\$41,746	2,080	
Medical assistants	16.79	15.36	672	614	40.0	34,931	31,949	2,080	
Level 4	17.20	14.68	688	587	40.0	35,779	30,536	2,080	
Medical transcriptionists	18.41	19.57	736	783	40.0	38,289	40,712	2,080	
Protective service occupations	16.94	15.72	678	629	40.0	35,242	32,691	2,080	
Security guards and gaming	16.00	15.70	670	620	40.0	25.215	22 (01	2 000	
surveillance officers	16.98	15.72	679	629	40.0	35,315	32,691	2,080	
Security guards	16.98	15.72	679	629	40.0	35,315	32,691	2,080	
Food preparation and serving									
related occupations	15.01	15.02	598	601	39.9	31,114	31,248	2,072	
Level 2	11.98	10.97	479	439	40.0	24,919	22,818	2,080	
Level 3	14.46	14.00	571	560	39.5	29,710	29,101	2,054	
Level 4	15.13	15.02	605	601	40.0	31,460	31,248	2,080	
Cooks Cooks, institution and	17.00	15.26	680	610	40.0	35,366	31,745	2,080	
cafeteriaFast food and counter	17.00	15.26	680	610	40.0	35,366	31,745	2,080	
workers Combined food preparation and serving workers,	14.56	14.13	582	565	40.0	30,275	29,390	2,080	
including fast food	14.56	14.13	582	565	40.0	30,275	29,390	2,080	
Building and grounds cleaning and maintenance									
occupations	13.73	13.47	547	538	39.8	28,452	27,955	2,072	
Level 1	12.94	13.24	518	530	40.0	26,925	27,539	2,080	
Level 2	12.60	12.84	498	502	39.5	25,906	26,125	2,056	
Level 3	13.84	13.57	554	543	40.0	28,796	28,226	2,080	
Building cleaning workers	13.40	13.39	534	530	39.8	27,757	27,550	2,072	
Level 1	12.94	13.24	518	530	40.0	26,925	27,539	2,080	
Level 2	12.60	12.84	498	502	39.5	25,906	26,125	2,056	
Level 3	13.66	13.57	546	543	40.0	28,416	28,226	2,080	

Table 20 Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 — Continued

					J				
Occupation ² and work	Hou	rly ³		Weekly ⁴			Annual ⁵		
level	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours	
Building and grounds cleaning and maintenance occupations –Continued Janitors and cleaners,									
except maids and	¢12.60	¢12.05	Ø5.47	Φ <i>E</i> 20	40.0	Φ 2 0.440	¢27.560	2.000	
housekeeping cleaners	\$13.68	\$13.25	\$547	\$530	40.0	\$28,449	\$27,560	2,080	
Level 2	12.94	13.09	518	524	40.0	26,912	27,227	2,080	
Level 3	13.63	13.25	545	530	40.0	28,358	27,550	2,080	
Maids and housekeeping cleaners	12.97	13.39	514	529	39.6	26,711	27,498	2,059	
Level 2	12.97	12.59	480	482	39.0	24,934	25,066	2,039	
Level 3	13.75	13.80	550	552	40.0	28,592	28,708	2,032	
Level 5	13.73	13.60	330	332	40.0	20,392	20,700	2,000	
Office and administrative									
support occupations	18.24	17.33	726	693	39.8	37,762	36,040	2,070	
Level 2	14.27	14.21	571	568	40.0	29,682	29,553	2,080	
Level 3	14.84	14.61	589	563	39.7	30,639	29,284	2,065	
Level 4	17.21	16.61	685	659	39.8	35,632	34,285	2,070	
Level 5	18.83	17.70	745	708	39.6	38,747	36,816	2,058	
Level 6	20.71	20.79	829	831	40.0	43,085	43,237	2,080	
Level 7	28.74	31.90	1,150	1,276	40.0	59,785	66,352	2,080	
Not able to be	20.74	31.90	1,150	1,270	40.0	39,763	00,332	2,000	
leveled	18.64	19.76	746	790	40.0	38,766	41,101	2,080	
First-line	10.04	17.70	740	170	40.0	30,700	41,101	2,000	
supervisors/managers of office and administrative support workers	29.87	32.05	1,195	1,282	40.0	62,124	66,664	2,080	
Switchboard operators,									
including answering								• 0	
service	16.28	17.01	651	680	40.0	33,870	35,381	2,080	
Financial clerks	17.75	18.28	710	731	40.0	36,922	38,022	2,080	
Level 4	17.83	18.44	713	738	40.0	37,094	38,355	2,080	
Billing and posting clerks	1.7.70	11.50	-20	~ 00	40.0	22 50 5	20 554	• 000	
and machine operators	15.72	14.69	629	588	40.0	32,696	30,551	2,080	
Level 4	16.31	16.66	652	666	40.0	33,916	34,653	2,080	
Bookkeeping, accounting,	17.57	17.55	700	702	40.0	26.525	26.500	2.000	
and auditing clerks	17.57	17.55	703	702	40.0	36,535	36,500	2,080	
Level 4	17.86	17.76	715	710	40.0	37,159	36,941	2,080	
File clerks	14.74	13.64	605	567	41.0	31,454	29,484	2,134	
Interviewers, except	1650	16.40			20.0	24.526	04015	2.050	
eligibility and loan	16.78	16.48	668	658	39.8	34,739	34,216	2,070	
Level 4	17.10	16.48	680	659	39.8	35,367	34,285	2,068	
			l		l				

Table 20

Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 — Continued

Occupation 2 and work	Hourly ³		Weekly ⁴			Annual ⁵		
level	Mean	Median	Mean	Median	Mean	Mean	Median	Mean
	earnings	earnings	earnings	earnings	hours	earnings	earnings	hours
Office and administrative support occupations —Continued Receptionists and information clerks ————————————————————————————————————	\$18.23 18.66 17.12 19.58 19.88 18.33 17.22	\$17.33 18.64 15.39 20.16 20.16 17.74 15.29	\$719 737 677 783 795 720 681	\$693 746 582 807 710 582	39.5 39.5 39.6 40.0 40.0 39.3 39.5	\$37,409 38,320 35,219 40,734 41,357 37,457 35,403	\$36,040 38,771 30,264 41,939 41,939 36,899 30,264	2,052 2,053 2,058 2,080 2,080 2,044 2,056
Secretaries, except legal, medical, and executive Office clerks, general Level 3 Level 4 Construction and extraction	18.72	16.86	749	674	40.0	38,935	35,071	2,080
	16.31	16.09	652	643	40.0	33,923	33,457	2,080
	16.37	16.70	655	668	40.0	34,048	34,736	2,080
	15.05	16.09	602	643	40.0	31,300	33,457	2,080
Production occupations	24.39	24.61	976	985	40.0	50,729	51,195	2,080
	25.69	28.89	987	1,135	38.4	51,303	59,039	1,997

¹ Each occupation for which data are collected in an establishment is evaluated based on four factors, including knowledge, job controls and complexity, contacts, and physical environment. See appendix A for more information.

the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

A classification system including about 800 individual occupations is used to

Cover all workers in the civilian economy. See appendix B for more information.

3 Earnings are the straight-time hourly wages or salaries paid to employees.

They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

4 Mean weekly earnings are the straight-time weekly wages or salaries paid to

employees. Median weekly earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than

employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

Table 21 Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours

o 1		Weekly ²		Annual ³		
Occupation ¹	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Management occupations						
Team leader	\$1,302	\$1,209	40.1	\$67,300	\$62,843	2,072
First line	1,673	1,576	40.6	86,127	81,598	2,090
Second line	2,181	1,991	40.6	112,938	102,272	2,104
Third line	4,705	3,267	44.2	225,511	168,956	2,116
Chief executives						
Second line	3,444	2,683	40.0	176,922	139,522	2,055
General and operations managers						
First line	1,552	1,347	41.3	80,707	70,054	2,148
Second line	2,554	1,967	41.7	132,787	102,272	2,169
Marketing managers						
First line	2,032	2,225	43.3	105,657	115,710	2,253
Sales managers						
First line	1,698	1,237	41.2	88,274	64,299	2,141
Public relations managers						
First line	2,015	1,769	38.5	104,804	91,999	2,002
Administrative services managers						
Team leader	879	840	39.7	45,661	43,659	2,064
First line	1,266	1,154	40.3	65,843	60,004	2,098
Computer and information systems managers						
First line	1,924	1,971	39.9	97,915	98,931	2,031
Second line	2,636	2,731	42.5	137,051	142,000	2,211
Financial managers						
Team leader	1,113	1,209	39.0	57,855	62,843	2,028
First line	1,828	1,558	41.1	94,771	80,999	2,129
Second line	2,082	2,103	41.2	108,240	109,381	2,142
Industrial production managers						
First line	1,841	1,686	40.0	95,720	87,651	2,080
Purchasing managers						
First line	1,680	1,952	41.2	87,354	101,485	2,144
Transportation, storage, and distribution managers						
First line	1,442	1,162	40.2	74,981	60,403	2,089
Construction managers						
First line	1,757	1,692	40.4	91,376	88,001	2,101
Education administrators, preschool and child						
care center/program						
First line	868	876	40.0	41,202	45,556	1,898
Education administrators, elementary and						
secondary school						
First line	2,088	2,157	40.0	99,841	104,778	1,912
Second line	2,072	1,871	39.6	99,509	94,164	1,901
Education administrators, postsecondary	1	1.00-	40.0	02.501	02.0.50	2 125
First line	1,607	1,805	40.8	83,581	93,860	2,122
				l		

Table 21 Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours — Continued

1		Weekly ²		Annual ³		
Occupation ¹	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Management occupations - Continued						
Engineering managers						
First line	\$2,204	\$2,171	40.1	\$114,620	\$112,882	2,088
Second line	2,698	2,760	40.4	140,309	143,522	2,101
Food service managers						
First line	921	963	43.1	47,282	50,080	2,214
Lodging managers						
First line	950	962	44.9	49,418	50,001	2,334
Medical and health services managers						
First line	1,856	1,827	39.7	96,531	94,994	2,063
Property, real estate, and community association						
managers						
First line	1,088	1,038	40.0	56,589	53,997	2,080
Social and community service managers						
First line	1,145	1,150	40.4	59,366	59,779	2,095

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

 $^{^{1}\,}$ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information. $^{2}\,$ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime.

3 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are