Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers | \$20.52 | \$16.28 | \$815 | \$648 | 39.7 | \$41,591 | \$33,557 | 2,027 |
| Management occupations | 41.08 | 36.80 | 1,681 | 1,515 | 40.9 | 86,911 | 77,888 | 2,116 |
| Chief executives .................. | 66.98 | 60.43 | 3,093 | 2,740 | 46.2 | 160,862 | 142,480 | 2,402 |
| General and operations managers $\qquad$ | 45.86 | 38.80 | 1,948 | 1,731 | 42.5 | 101,283 | 90,001 | 2,209 |
| Legislators .......................... | 37.12 | 31.79 | 1,177 | 1,038 | 31.7 | 61,210 | 53,999 | 1,649 |
| Advertising and promotions managers $\qquad$ | 34.32 | 27.34 | 1,372 | 1,094 | 40.0 | 71,341 | 56,867 | 2,078 |
| Marketing and sales managers | 42.20 | 38.50 | 1,718 | 1,614 | 40.7 | 89,333 | 83,910 | 2,117 |
| Marketing managers .......... | 46.24 | 39.72 | 1,837 | 1,614 | 39.7 | 95,500 | 83,910 | 2,065 |
| Sales managers ................ | 38.82 | 38.50 | 1,614 | 1,540 | 41.6 | 83,928 | 80,088 | 2,162 |
| Public relations managers ...... | 42.93 | 24.45 | 1,704 | 964 | 39.7 | 88,630 | 50,149 | 2,065 |
| Administrative services managers $\qquad$ | 30.10 | 26.92 | 1,238 | 1,123 | 41.1 | 64,361 | 58,409 | 2,139 |
| Computer and information systems managers | 52.05 | 50.48 | 2,124 | 1,997 | 40.8 | 110,435 | 103,859 | 2,122 |
| Financial managers ............... | 42.97 | 39.73 | 1,731 | 1,558 | 40.3 | 89,986 | 80,995 | 2,094 |
| Human resources managers ... Compensation and benefits | 47.26 | 41.25 | 1,953 | 1,648 | 41.3 | 100,885 | 85,509 | 2,135 |
| managers .................... | 34.42 | 28.17 | 1,496 | 1,279 | 43.5 | 77,793 | 66,500 | 2,260 |
| Training and development managers $\qquad$ | 60.89 | 42.73 | 2,436 | 1,709 | 40.0 | 126,658 | 88,878 | 2,080 |
| Industrial production managers $\qquad$ | 37.46 | 33.71 | 1,526 | 1,375 | 40.7 | 79,358 | 71,510 | 2,118 |
| Purchasing managers ............ | 37.21 | 41.48 | 1,516 | 1,659 | 40.8 | 78,852 | 86,268 | 2,119 |
| Transportation, storage, and distribution managers ...... | 41.83 | 34.86 | 1,666 | 1,476 | 39.8 | 86,241 | 76,731 | 2,062 |
| Construction managers ......... | 38.72 | 36.80 | 1,608 | 1,523 | 41.5 | 83,601 | 79,178 | 2,159 |
| Education administrators $\qquad$ <br> Education administrators | 38.77 | 36.42 | 1,525 | 1,414 | 39.3 | 74,442 | 68,408 | 1,920 |
| Education administrators, elementary and secondary school $\qquad$ | 42.10 | 43.66 | 1,627 | 1,703 | 38.7 | 76,822 | 75,980 | 1,825 |
| Education administrators, postsecondary | 40.91 | 32.47 | 1,636 | 1,299 | 40.0 | 82,939 | 64,932 | 2,027 |
| Engineering managers .......... | 53.87 | 53.64 | 2,219 | 2,160 | 41.2 | 115,380 | 112,335 | 2,142 |
| Food service managers .......... | 24.15 | 22.06 | 1,150 | 1,000 | 47.6 | 59,005 | 52,000 | 2,443 |
| Lodging managers ................ | 19.06 | 17.87 | 912 | 1,038 | 47.8 | 47,413 | 54,000 | 2,488 |
| Medical and health services managers $\qquad$ | 34.63 | 32.55 | 1,482 | 1,353 | 42.8 | 77,056 | 70,356 | 2,225 |
| Natural sciences managers .... | 30.69 | 24.33 | 1,195 | 952 | 38.9 | 62,157 | 49,479 | 2,025 |
| Property, real estate, and community association managers $\qquad$ | 24.12 | 20.60 | 976 | 885 | 40.4 | 50,733 | 45,999 | 2,103 |

See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Management occupations <br> -Continued <br> Social and community service managers $\qquad$ | \$28.03 | \$26.44 | \$1,116 | \$1,058 | 39.8 | \$58,012 | \$54,999 | 2,069 |
| Business and financial operations occupations | 31.19 | 27.40 | 1,258 | 1,101 | 40.3 | 65,372 | 57,227 | 2,096 |
| Buyers and purchasing agents Wholesale and retail | 26.89 | 25.46 | 1,076 | 1,019 | 40.0 | 55,952 | 52,963 | 2,081 |
| buyers, except farm products $\qquad$ | 24.31 | 23.72 | 972 | 949 | 40.0 | 50,563 | 49,336 | 2,080 |
| Purchasing agents, except wholesale, retail, and farm products. $\qquad$ | 28.46 | 28.85 | 1,140 | 1,154 | 40.0 | 59,263 | 60,008 | 2,082 |
| Claims adjusters, appraisers, examiners, and investigators $\qquad$ | 26.54 | 22.14 | 1,052 | 890 | 39.6 | 54,714 | 46,290 | 2,062 |
| Claims adjusters, examiners, and investigators. | 26.84 | 22.98 | 1,063 | 921 | 39.6 | 55,301 | 47,907 | 2,061 |
| Compliance officers, except agriculture, construction, health and safety, and transportation $\qquad$ | 33.63 | 30.51 | 1,349 | 1,201 | 40.1 | 70,153 | 62,460 | 2,086 |
| Cost estimators .................... | 35.55 | 34.15 | 1,479 | 1,231 | 41.6 | 76,885 | 63,999 | 2,163 |
| Human resources, training, and labor relations specialists $\qquad$ | 26.83 | 24.10 | 1,079 | 966 | 40.2 | 56,110 | 50,253 | 2,091 |
| Employment, recruitment, and placement specialists $\qquad$ | 26.29 | 21.48 | 1,051 | 859 | 40.0 | 54,654 | 44,687 | 2,079 |
| Compensation, benefits, and job analysis specialists $\qquad$ | 28.77 | 27.46 | 1,144 | 1,098 | 39.8 | 59,497 | 57,121 | 2,068 |
| Training and development specialists $\qquad$ | 27.05 | 25.42 | 1,099 | 1,080 | 40.6 | 57,131 | 56,160 | 2,112 |
| Logisticians ......................... | 33.94 | 34.00 | 1,363 | 1,279 | 40.2 | 70,836 | 66,500 | 2,087 |
| Management analysts ........... | 37.29 | 32.79 | 1,494 | 1,315 | 40.0 | 77,663 | 68,401 | 2,083 |
| Meeting and convention planners $\qquad$ | 23.06 | 23.26 | 926 | 872 | 40.2 | 48,175 | 45,361 | 2,089 |
| Accountants and auditors ...... | 28.83 | 26.21 | 1,168 | 1,090 | 40.5 | 60,692 | 56,765 | 2,105 |
| Appraisers and assessors of real estate $\qquad$ | 20.96 | 19.49 | 841 | 780 | 40.1 | 43,729 | 40,545 | 2,086 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Business and financial operations occupations -Continued |  |  |  |  |  |  |  |  |
| Budget analysts .................... | \$27.27 | \$26.23 | \$1,076 | \$1,034 | 39.5 | \$55,844 | \$53,759 | 2,048 |
| Credit analysts ..................... | 39.54 | 30.20 | 1,582 | 1,208 | 40.0 | 82,241 | 62,820 | 2,080 |
| Financial analysts and advisors $\qquad$ | 36.48 | 28.47 | 1,486 | 1,154 | 40.7 | 77,255 | 60,000 | 2,118 |
| Financial analysts ............. | 40.35 | 31.25 | 1,678 | 1,298 | 41.6 | 87,272 | 67,500 | 2,163 |
| Personal financial advisors | 34.81 | 25.36 | 1,392 | 1,015 | 40.0 | 72,402 | 52,755 | 2,080 |
| Insurance underwriters ...... | 27.95 | 24.34 | 1,099 | 962 | 39.3 | 57,145 | 50,003 | 2,045 |
| Financial examiners .............. | 29.11 | 27.40 | 1,152 | 1,029 | 39.6 | 59,925 | 53,498 | 2,059 |
| Loan counselors and officers | 27.47 | 24.60 | 1,119 | 922 | 40.7 | 58,173 | 47,960 | 2,117 |
| Loan officers .................... | 27.45 | 24.50 | 1,114 | 931 | 40.6 | 57,930 | 48,402 | 2,110 |
| Tax examiners, collectors, preparers, and revenue agents $\qquad$ | 16.33 | 15.06 | 653 | 602 | 40.0 | 33,966 | 31,314 | 2,080 |
| Tax examiners, collectors, and revenue agents | 16.53 | 14.52 | 661 | 581 | 40.0 | 34,383 | 30,195 | 2,080 |
| Computer and mathematical science occupations | 35.96 | 34.87 | 1,437 | 1,400 | 40.0 | 74,627 | 72,663 | 2,075 |
| Computer and information scientists, research | 54.92 | 57.31 | 2,197 | 2,292 | 40.0 | 114,239 | 119,201 | 2,080 |
| Computer programmers ......... | 35.18 | 33.39 | 1,445 | 1,346 | 41.1 | 75,151 | 70,000 | 2,136 |
|  | 41.78 | 40.96 | 1,671 | 1,636 | 40.0 | 86,879 | 85,062 | 2,080 |
| Computer software engineers, applications <br> Computer software engineers, systems software | 42.42 40.51 | 44.01 38.13 | 1,696 1,621 | 1,760 1,525 | 40.0 40.0 | 88,194 84,269 | 91,532 79,300 | 2,079 2,080 |
| Computer support specialists | 27.24 | 24.41 | 1,078 | 973 | 39.6 | 55,958 | 50,172 | 2,054 |
| Computer systems analysts .... | 39.13 | 38.46 | 1,560 | 1,538 | 39.9 | 81,096 | 80,001 | 2,073 |
| Database administrators ......... | 35.91 | 33.65 | 1,421 | 1,346 | 39.6 | 73,867 | 69,992 | 2,057 |
| Network and computer systems administrators $\qquad$ | 32.61 | 29.87 | 1,306 | 1,329 | 40.1 | 67,420 | 65,045 | 2,067 |
| Network systems and data communications analysts | 31.05 | 29.97 | 1,237 | 1,199 | 39.8 | 64,336 | 62,338 | 2,072 |
| Operations research analysts | 33.33 | 28.85 | 1,309 | 1,121 | 39.3 | 68,085 | 58,307 | 2,042 |
| Statisticians ........................ | 31.22 | 30.05 | 1,247 | 1,202 | 39.9 | 64,862 | 62,500 | 2,077 |
| Architecture and engineering occupations | 33.41 | 30.89 | 1,343 | 1,237 | 40.2 | 69,844 | 64,334 | 2,090 |
| Architects, except naval ......... | 37.10 | 34.47 | 1,495 | 1,379 | 40.3 | 77,730 | 71,698 | 2,095 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Architecture and engineering occupations -Continued Architects, except landscape and naval ..... | \$37.67 | \$33.74 | \$1,519 | \$1,350 | 40.3 | \$78 | \$70 | 2,097 |
| Surveyors, cartographers, and photogrammetrists | 25.40 | 25.00 | 1,016 | 1,000 | 40.0 | 52,835 | 52,000 | 2,080 |
| Engineers ............................ | 38.76 | 38.46 | 1,563 | 1,550 | 40.3 | 81,252 | 80,546 | 2,096 |
| Chemical engineers | 48.87 | 41.00 | 1,955 | 1,640 | 40.0 | 101,650 | 85,280 | 2,080 |
| Civil engineers .................. | 34.86 | 31.49 | 1,400 | 1,251 | 40.2 | 72,786 | 65,042 | 2,088 |
| Computer hardware engineers | 49.09 | 47.50 | 1,966 | 1,900 | 40.0 | 102,207 | 98,800 | 2,082 |
| Electrical and electronics engineers $\qquad$ | 39.50 | 39.95 | 1,590 | 1,625 | 40.3 | 82,703 | 84,481 | 2,094 |
| Electrical engineers ...... | 40.07 | 38.92 | 1,625 | 1,628 | 40.6 | 84,511 | 84,677 | 2,109 |
| Electronics engineers, except computer ....... | 39.01 | 40.19 | 1,560 | 1,608 | 40.0 | 81,140 | 83,599 | 2,080 |
| Environmental engineers ... | 33.85 | 30.93 | 1,367 | 1,237 | 40.4 | 71,104 | 64,334 | 2,101 |
| Industrial engineers, including health and safety $\qquad$ | 38.86 | 37.57 | 1,584 | 1,670 | 40.8 | 82,391 | 86,835 | 2,120 |
| Industrial engineers ....... | 34.59 | 35.35 | 1,404 | 1,437 | 40.6 | 72,982 | 74,741 | 2,110 |
| Mechanical engineers ........ | 34.85 | 36.02 | 1,424 | 1,441 | 40.9 | 73,967 | 74,930 | 2,122 |
| Drafters ............................... | 22.47 | 22.38 | 899 | 895 | 40.0 | 46,732 | 46,540 | 2,080 |
| Architectural and civil drafters $\qquad$ | 25.05 | 23.75 | 1,002 | 950 | 40.0 | 52,106 | 49,400 | 2,080 |
| Mechanical drafters ........... | 22.26 | 22.38 | 891 | 895 | 40.0 | 46,310 | 46,540 | 2,080 |
| Engineering technicians, except drafters $\qquad$ | 25.51 | 26.08 | 1,021 | 1,043 | 40.0 | 53,101 | 54,242 | 2,081 |
| Civil engineering technicians | 20.95 | 21.40 | 838 | 856 | 40.0 | 43,585 | 44,514 | 2,080 |
| Electrical and electronic engineering technicians | 25.90 | 26.44 | 1,036 | 1,058 | 40.0 | 53,849 | 54,995 | 2,079 |
| technicians | 20.57 | 18.92 | 838 | 745 | 40.7 | 43,584 | 38,765 | 2,119 |
| Surveying and mapping technicians $\qquad$ | 17.67 | 16.56 | 705 | 662 | 39.9 | 36,650 | 34,445 | 2,074 |
| Life, physical, and social science occupations | 30.59 | 26.22 | 1,229 | 1,061 | 40.2 | 63,506 | 54,750 | 2,076 |
| Life scientists ...................... | 38.57 | 31.20 | 1,458 | 1,248 | 37.8 | 75,823 | 64,896 | 1,966 |
| Biological scientists ........... | 47.69 | 40.39 | 1,692 | 1,515 | 35.5 | 88,008 | 78,768 | 1,845 |
| Medical scientists ............. | 32.39 | 28.85 | 1,280 | 1,135 | 39.5 | 66,570 | 59,010 | 2,055 |
| Physical scientists ................ | 33.58 | 28.13 | 1,400 | 1,144 | 41.7 | 72,472 | 59,011 | 2,158 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Community and social services occupations -Continued Mental health and substance abuse social workers $\qquad$ | \$19.36 | \$19.24 | \$768 | \$766 | 39.7 | \$39,925 | \$39,850 | 2,062 |
| Miscellaneous community and social service specialists. $\qquad$ | 14.87 | 14.94 | 574 | 563 | 38.6 | 29,871 | 29,273 | 2,009 |
| Probation officers and correctional treatment specialists | $18.93$ | 17.46 | 757 | 698 | 40.0 |  |  |  |
| Social and human service assistants $\qquad$ | 12.50 | 11.49 | 488 | 460 | 39.0 | 25,362 | 23,899 | 2,030 |
| Legal occupations ................. | 36.85 | 28.85 | 1,473 | 1,154 | 40.0 | 76,571 | 60,000 | 2,078 |
| Lawyers .............................. | 52.53 | 51.04 | 2,129 | 2,044 | 40.5 | 110,698 | 106,285 | 2,107 |
| Judges, magistrates, and other judicial workers $\qquad$ | 32.30 | 20.01 | 1,292 | 800 | 40.0 | 67,186 | 41,621 | 2,080 |
| Paralegals and legal assistants | 24.27 | 21.85 | 959 | 865 | 39.5 | 49,886 | 45,001 | 2,055 |
| workers | 19.59 | 20.60 | 771 | 797 | 39.4 | 40,107 | 41,422 | 2,047 |
| Education, training, and <br> library occupations $\qquad$ <br> Postsecondary teachers $\qquad$ <br> Business teachers, postsecondary $\qquad$ | $\begin{aligned} & 29.55 \\ & 40.40 \end{aligned}$ | 28.85 | 1,130 | 1,090 | 38.2 | 46,807 | 44,804 | 1,584 |
|  |  | 36.31 | 1,622 | 1,456 | 40.2 | 70,888 | 63,487 | 1,755 |
|  | 49.45 | 49.19 | 1,992 | 1,967 | 40.3 | 80,435 | 85,251 | 1,626 |
| Math and computer teachers, postsecondary Computer science | 42.82 | 33.97 | 1,705 | 1,463 | 39.8 | 71,819 | 62,080 | 1,677 |
| teachers, postsecondary | 44.99 | 32.05 | 1,779 | 1,359 | 39.5 | 79,161 | 65,000 | 1,760 |
| Mathematical science teachers, postsecondary | 39.13 | 35.64 | 1,576 | 1,605 | 40.3 | 60,787 | 62,080 | 1,553 |
| architecture teachers, postsecondary $\qquad$ | 60.23 | 58.46 | 2,456 | 2,367 | 40.8 | 94,310 | 92,313 | 1,566 |
| Engineering teachers, postsecondary $\qquad$ | 60.23 | 58.46 | 2,456 | 2,367 | 40.8 | 94,310 | 92,313 | 1,566 |
| Life sciences teachers, postsecondary | 43.92 | 37.11 | 1,756 | 1,581 | 40.0 | 77,933 | 71,751 | 1,774 |

See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Education, training, and <br> library occupations -Continued Biological science teachers, postsecondary | \$43.69 | \$36.44 | \$1,747 | \$1,533 | 40.0 | \$76,637 | \$68,659 | 1,754 |
| Physical sciences teachers, postsecondary $\qquad$ | 45.00 | 43.59 | 1,785 | 1,744 | 39.7 | 72,581 | 68,000 | 1,613 |
| postsecondary | 47.39 | 45.65 | 1,871 | 1,780 | 39.5 | 77,780 | 70,695 | 1,641 |
| postsecondary | 47.51 | 42.72 | 1,999 | 1,833 | 42.1 | 83,539 | 81,800 | 1,758 |
| Psychology teachers, postsecondary | 40.51 | 40.19 | 1,643 | 1,608 | 40.6 | 67,612 | 69,659 | 1,669 |
| Health teachers, postsecondary $\qquad$ Health specialties | 39.43 | 35.92 | 1,487 | 1,295 | 37.7 | 68,580 | 59,436 | 1,739 |
| teachers, postsecondary | 44.71 | 44.14 | 1,748 | 1,765 | 39.1 | 89,133 | 91,801 | 1,993 |
| Nursing instructors and teachers, postsecondary | 35.34 | 32.45 | 1,298 | 1,200 | 36.7 | 55,951 | 55,988 | 1,583 |
| Education and library science teachers, postsecondary $\qquad$ | 37.68 | 31.56 | 1,604 | 1,300 | 42.6 | 69,717 | 58,439 | 1,850 |
| Education teachers, postsecondary | 37.68 | 31.56 | 1,604 | 1,300 | 42.6 | 69,717 | 58,439 | 1,850 |
| Law, criminal justice, and social work teachers, postsecondary | 56.14 | 56.80 | 2,357 | 2,272 | 42.0 | 97,261 | 88,600 | 1,733 |
| Arts, communications, and humanities teachers, postsecondary | 42.64 | 38.76 | 1,685 | 1,467 | 39.5 | 67,363 | 58,999 | 1,580 |
| English language and literature teachers, postsecondary $\qquad$ | 38.95 | 38.84 | 1,581 | 1,569 | 40.6 | 60,983 | 61,203 | 1,566 |
| Foreign language and literature teachers, postsecondary $\qquad$ | 34.58 | 38.84 | 1,275 | 1,259 | 36.9 | 53,420 | 56,801 | 1,545 |
| History teachers, postsecondary | 52.45 | 53.16 | 2,133 | 2,126 | 40.7 | 83,686 | 82,955 | 1,596 |

See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Education, training, and <br> library occupations <br> -Continued <br> Special education teachers, secondary school $\qquad$ | \$30.99 | \$29.14 | \$1,171 | \$1,093 | 37.8 | \$46,974 | \$42,842 | 1,516 |
| Other teachers and instructors Self-enrichment education teachers $\qquad$ | 24.46 27.17 | 25.52 28.42 | 960 1,021 | 960 960 | 39.3 37.6 | 41,807 41,516 | 41,440 48,877 | 1,709 1,528 |
| Librarians | 31.06 | 29.66 | 1,185 | 1,149 | 38.2 | 54,050 | 53,437 | 1,740 |
| Library technicians | 14.95 | 14.69 | 586 | 573 | 39.2 | 30,464 | 29,775 | 2,038 |
| Instructional coordinators ...... | 35.66 | 27.17 | 1,392 | 1,081 | 39.0 | 66,171 | 54,403 | 1,856 |
| Teacher assistants ................ | 12.65 | 12.37 | 475 | 456 | 37.5 | 19,806 | 19,108 | 1,566 |
| Arts, design, entertainment, sports, and media occupations $\qquad$ | 24.92 | 21.61 | 993 | 868 | 39.8 | 51,494 | 44,949 | 2,067 |
| Artists and related workers .... | 28.69 | 29.42 | 1,142 | 1,177 | 39.8 | 58,938 | 61,200 | 2,054 |
| Designers | 19.99 | 17.75 | 804 | 754 | 40.2 | 41,796 | 39,193 | 2,091 |
| Graphic designers ............. | 20.23 | 18.84 | 813 | 754 | 40.2 | 42,299 | 39,193 | 2,091 |
| Actors, producers, and directors $\qquad$ | 25.29 | 18.71 | 1,007 | 748 | 39.8 | 52,388 | 38,917 | 2,071 |
| Producers and directors ..... | 25.78 | 18.71 | 1,027 | 756 | 39.8 | 53,380 | 39,304 | 2,071 |
| Athletes, coaches, umpires, and related workers $\qquad$ Coaches and scouts | 23.42 23.33 | 20.45 22.26 | 906 892 | 971 989 | 38.7 38.2 | 46,671 45,854 | 50,507 51,422 | 1,993 1,966 |
| News analysts, reporters and correspondents $\qquad$ <br> Reporters and | 23.33 29.89 | 22.26 23.54 | 892 1,187 | 989 894 | 38.2 39.7 | 45,854 61,739 | 51,422 46,467 | 1,966 2,065 |
| correspondents | 29.89 | 23.54 | 1,187 | 894 | 39.7 | 61,739 | 46,467 | 2,065 |
| Public relations specialists ..... | 28.63 | 24.20 | 1,138 | 966 | 39.8 | 59,191 | 50,252 | 2,067 |
| Writers and editors ..... | 32.48 | 29.57 | 1,291 | 1,183 | 39.8 | 67,142 | 61,499 | 2,067 |
| Editors . | 27.59 | 26.76 | 1,091 | 1,070 | 39.6 | 56,750 | 55,652 | 2,057 |
| Technical writers .............. | 37.29 | 31.43 | 1,505 | 1,257 | 40.3 | 78,234 | 65,364 | 2,098 |
| Broadcast and sound engineering technicians and radio operators $\qquad$ | 21.66 | 18.84 | 866 | 754 | 40.0 | 45,048 | 39,191 | 2,080 |
| Healthcare practitioner and technical occupations | 26.87 | 24.44 | 1,057 | 954 | 39.3 | 54,789 | 49,394 | 2,039 |
| Dietitians and nutritionists ..... | 19.52 | 19.00 | 781 | 760 | 40.0 | 40,597 | 39,512 | 2,080 |
| Pharmacists ......................... | 50.59 | 52.00 | 1,998 | 2,080 | 39.5 | 103,899 | 108,162 | 2,054 |
| Physicians and surgeons ........ | 81.49 | 74.23 | 3,372 | 3,050 | 41.4 | 175,352 | 158,600 | 2,152 |

See footnotes at end of table.

Table 11
Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare practitioner and technical occupations <br> -Continued <br> Registered nurses | \$28.75 | \$27.70 | \$1,114 | \$1,076 | 38.8 | \$57,651 | \$55,827 | 2,005 |
| Therapists ...................... | 28.05 | 28.00 | 1,111 | 1,120 | 39.6 | 56,995 | 57,574 | 2,032 |
| Occupational therapists ..... | 31.53 | 32.03 | 1,257 | 1,266 | 39.9 | 64,929 | 65,686 | 2,059 |
| Physical therapists ............ | 32.06 | 32.78 | 1,282 | 1,311 | 40.0 | 66,497 | 67,889 | 2,074 |
| Recreational therapists ....... | 16.58 | 15.77 | 663 | 631 | 40.0 | 34,492 | 32,802 | 2,080 |
| Respiratory therapists $\qquad$ Speech-language | 25.84 | 26.24 | 1,020 | 1,036 | 39.5 | 53,020 | 53,893 | 2,052 |
| pathologists | 31.55 | 28.09 | 1,218 | 1,120 | 38.6 | 58,327 | 58,240 | 1,849 |
| Clinical laboratory technologists and technicians $\qquad$ | 19.23 | 17.75 | 774 | 753 | 40.2 | 40,249 | 39,176 | 2,093 |
| Medical and clinical laboratory technologists Medical and clinical | 21.91 | 23.03 | 903 | 923 | 41.2 | 46,938 | 47,981 | 2,142 |
| laboratory technicians .. | 16.35 | 16.90 | 642 | 643 | 39.3 | 33,386 | 33,411 | 2,042 |
| Dental hygienists ................. | 30.83 | 29.42 | 1,063 | 1,056 | 34.5 | 55,275 | 54,912 | 1,793 |
| Diagnostic related technologists and technicians $\qquad$ | 25.09 | 25.04 | 988 | 984 | 39.4 | 51,387 | 51,189 | 2,048 |
| Cardiovascular technologists and technicians $\qquad$ | 20.95 | 24.17 | 808 | 967 | 38.6 | 41,997 | 50,278 | 2,005 |
| Diagnostic medical sonographers | 34.37 | 33.25 | 1,371 | 1,330 | 39.9 | 71,310 | 69,166 | 2,075 |
| Nuclear medicine technologists | 31.15 | 30.77 | 1,223 | 1,231 | 39.3 | 63,594 | 64,000 | 2,042 |
| Radiologic technologists and technicians | 24.20 | 23.65 | 958 | 924 | 39.6 | 49,817 | 48,054 | 2,058 |
| Emergency medical technicians and paramedics $\qquad$ | 15.25 | 13.64 | 691 | 633 | 45.3 | 35,911 | 32,934 | 2,355 |
| Health diagnosing and treating practitioner support technicians $\qquad$ | 15.94 | 15.63 | 631 | 625 | 39.6 | 32,833 | 32,506 | 2,060 |
| Pharmacy technicians ........ | 14.21 | 14.00 | 568 | 560 | 39.9 | 29,511 | 29,120 | 2,077 |
| Psychiatric technicians ...... | 11.84 | 11.54 | 474 | 462 | 40.0 | 24,637 | 24,012 | 2,080 |
| Surgical technologists ........ | 19.73 | 18.72 | 785 | 746 | 39.8 | 40,830 | 38,813 | 2,070 |
| Licensed practical and licensed vocational nurses | 17.42 | 17.33 | 678 | 672 | 38.9 | 35,180 | 34,840 | 2,019 |

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Protective service occupations -Continued First-line supervisors/managers of fire fighting and prevention workers $\qquad$ | \$26.69 | \$21.53 | \$1,329 | \$1,127 | 49.8 | \$69,113 | \$58,612 | 2,589 |
| Fire fighters ........................ | 18.57 | 17.41 | 945 | 877 | 50.9 | 49,134 | 45,628 | 2,645 |
| Bailiffs, correctional officers, and jailers | 16.46 | 15.17 | 667 | 616 | 40.5 | 34,682 | 32,049 | 2,108 |
| Correctional officers and jailers | 16.46 | 15.17 | 667 | 616 | 40.5 | 34,682 | 32,049 | 2,108 |
| Detectives and criminal investigators | 22.64 | 21.63 | 927 | 890 | 40.9 | 48,184 | 46,280 | 2,128 |
| Police officers ...................... | 22.63 | 21.34 | 915 | 856 | 40.4 | 47,579 | 44,497 | 2,103 |
| Police and sheriff's patrol officers $\qquad$ | 22.63 | 21.34 | 915 | 856 | 40.4 | 47,579 | 44,497 | 2,103 |
| Security guards and gaming surveillance officers | 11.10 | 10.19 | 438 | 402 | 39.5 39.5 | 22,721 | 20,925 | 2,047 |
| Security guards ................ | 11.07 | 10.17 | 437 | 402 | 39.5 | 22,666 | 20,925 | 2,048 |
| Miscellaneous protective service workers $\qquad$ | 12.27 | 8.93 | 476 | 357 | 38.8 | 8,512 | 3,528 | 694 |
| Lifeguards, ski patrol, and other recreational protective service workers $\qquad$ | 8.88 | 7.35 | 347 | 294 | 39.0 | 4,770 | 3,528 | 537 |
| Food preparation and serving related occupations | 8.97 | 8.50 | 341 | 322 | 38.0 | 17,475 | 16,640 | 1,948 |
| First-line supervisors/managers, food preparation and serving workers $\qquad$ | 14.42 | 13.72 | 594 | 563 | 41.2 | 30,276 | 28,540 | 2,100 |
| Chefs and head cooks ........ | 15.53 | 11.36 | 639 | 500 | 41.1 | 32,880 | 26,000 | 2,117 |
| First-line supervisors/managers of food preparation and serving workers $\qquad$ | 14.29 | 13.72 | 589 | 568 | 41.2 | 29,970 | 28,540 | 2,098 |
| Cooks | 10.50 | 10.00 | 401 | 380 | 38.2 | 20,416 | 19,568 | 1,945 |
| Cooks, fast food ................ | 8.48 | 8.00 | 331 | 289 | 39.0 | 17,188 | 15,015 | 2,026 |
| Cooks, institution and cafeteria $\qquad$ | 11.40 | 10.46 | 426 | 406 | 37.4 | 20,518 | 19,568 | 1,800 |
| Cooks, restaurant .............. | 11.08 | 11.00 | 429 | 427 | 38.7 | 22,279 | 22,187 | 2,012 |
| Cooks, short order ............ | 9.46 | 9.38 | 358 | 360 | 37.8 | 18,595 | 18,720 | 1,966 |

See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Food preparation and serving related occupations -Continued |  |  |  |  |  |  |  |  |
| Food service, tipped | 4.91 | 3.77 | 177 | 139 | 36.1 | 9,181 | 7,211 | 1,869 |
| Bartenders ........................ | 6.64 | 6.15 | 243 | 238 | 36.5 | 12,611 | 12,358 | 1,898 |
| Waiters and waitresses | 3.61 | 3.38 | 129 | 110 | 35.6 | 6,686 | 5,725 | 1,852 |
| Dining room and cafeteria attendants and bartender helpers $\qquad$ | 7.99 | 8.00 | 299 | 292 | 37.4 | 15,192 | 15,161 | 1,900 |
| Fast food and counter workers | 8.29 | 7.50 | 314 | 286 | 37.9 | 16,175 | 14,855 | 1,951 |
| Combined food preparation and serving workers, including fast food ....... | 8.25 | 7.50 | 313 | 289 | 38.0 | 16,170 | 14,602 | 1,959 |
| Counter attendants, cafeteria, food concession, and coffee shop $\qquad$ | 8.52 | 7.52 | 319 | 286 | 37.5 | 16,204 | 14,855 | 1,902 |
| Food servers, nonrestaurant ... | 8.48 | 8.24 | 333 | 328 | 39.2 | 17,166 | 17,056 | 2,025 |
| Dishwashers ........................ | 8.47 | 8.14 | 322 | 317 | 38.1 | 16,635 | 16,120 | 1,964 |
| Hosts and hostesses, restaurant, lounge, and coffee shop . $\qquad$ | 9.60 | 9.00 | 320 | 315 | 33.3 | 16,618 | 16,363 | 1,731 |
| Building and grounds cleaning and maintenance occupations | 11.12 | 10.07 | 439 | 400 | 39.5 | 22,681 | 20,800 | 2,040 |
| First-line supervisors/managers, building and grounds cleaning and maintenance workers $\qquad$ | 19.69 | 18.75 | 794 | 750 | 40.3 | 41,186 | 39,000 | 2,092 |
| First-line supervisors/managers of housekeeping and janitorial workers $\qquad$ | 17.11 | 17.24 | 678 | 695 | 39.7 | 35,128 | 34,840 | 2,054 |
| First-line supervisors/managers of landscaping, lawn service, and groundskeeping workers $\qquad$ | 22.02 | 20.45 | 901 | 818 | 40.9 | 46,839 | 42,536 | 2,127 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Building and grounds cleaning <br> and maintenance <br> occupations-Continued <br> Building cleaning works $\$ 10.30$ $\$ 10.00$ $\$ 405$      <br> 287         <br> 29.3 $\$ 20.926$ $\$ 19.929$       |  |  |  |  |  |  |  |  |
| Janitors and cleaners, except maids and housekeeping cleaners | 10.60 | 10.25 | 417 | 400 | 39.4 | 21,503 | 20,800 | 2,029 |
| Maids and housekeeping cleaners $\qquad$ | 9.49 | 8.80 | 372 | 350 | 39.2 | 19,354 | 18,200 | 2,039 |
| Pest control workers ............. | 15.50 | 16.25 | 620 | 650 | 40.0 | 32,241 | 33,800 | 2,080 |
| Grounds maintenance <br> workers $\qquad$ | 10.88 | 10.00 | 434 | 400 | 39.9 | 22,300 | 20,800 | 2,050 |
| Landscaping and groundskeeping workers $\qquad$ | 10.80 | 10.00 | 431 | 400 | 39.9 | 22,124 | 20,696 | 2,048 |
| Personal care and service occupations $\qquad$ | 13.81 | 10.84 | 512 | 431 | 37.1 | 26,122 | 21,894 | 1,891 |
| First-line supervisors/managers of personal service workers | 17.17 | 16.40 | 736 | 697 | 42.9 | 36,423 | 32,591 | 2,121 |
| Nonfarm animal caretakers .... | 10.84 | 9.63 | 424 | 385 | 39.1 | 22,063 | 20,030 | 2,035 |
| Miscellaneous entertainment attendants and related workers $\qquad$ | 11.75 | 12.74 | 470 | 510 | 40.0 | 24,088 | 26,499 | 2,050 |
| Amusement and recreation attendants | 11.84 | 12.74 | 470 | 510 | 39.7 | 23,866 | 26,499 | 2,015 |
| Locker room, coatroom, and dressing room attendants $\qquad$ | 11.54 | 12.18 | 468 | 508 | 40.5 | 24,313 | 26,412 | 2,107 |
| Barbers and cosmetologists ... | 18.68 | 18.25 | 683 | 695 | 36.6 | 34,563 | 32,013 | 1,850 |
| Hairdressers, hairstylists, and cosmetologists | 18.68 | 18.25 | 683 | 695 | 36.6 | 34,563 | 32,013 | 1,850 |
| Baggage porters, bellhops, and concierges $\qquad$ | 11.27 | 12.50 | 430 | 500 | 38.1 | 22,348 | 26,000 | 1,982 |
| Transportation attendants ..... | 39.33 | 41.75 | 809 | 930 | 20.6 | 40,923 | 48,334 | 1,041 |
| Flight attendants ............... | 42.97 | 41.75 | 844 | 930 | 19.7 | 43,906 | 48,334 | 1,022 |
| Child care workers ................ | 9.11 | 8.73 | 357 | 338 | 39.2 | 18,425 | 17,550 | 2,022 |
| Personal and home care aides | 10.36 | 10.75 | 415 | 430 | 40.0 | 21,557 | 22,360 | 2,080 |
| Recreation and fitness workers $\qquad$ | 14.76 | 11.94 | 588 | 477 | 39.8 | 28,289 | 24,515 | 1,917 |
| Recreation workers ........... | 14.28 | 11.33 | 568 | 453 | 39.8 | 26,967 | 23,514 | 1,889 |

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Sales and related occupations First-line | \$17.91 | \$13.13 | \$715 | \$520 | 39.9 | \$36,910 | \$27,040 | 2,061 |
| supervisors/managers, sales workers | 20.11 | 17.06 | 837 | 692 | 41.6 | 43,521 | 36,001 | 2,164 |
| First-line supervisors/managers of retail sales workers .. | 18.55 | 16.90 | 772 | 680 | 41.6 | 40,168 | 35,360 | 2,166 |
| supervisors/managers of non-retail sales workers $\qquad$ | 27.34 | 24.28 | 1,134 | 971 | 41.5 | 58,988 | 50,507 | 2,158 |
| Retail sales workers .............. | 11.96 | 10.38 | 473 | 406 | 39.6 | 24,346 | 21,008 | 2,036 |
| Cashiers, all workers | 9.76 | 9.15 | 380 | 362 | 39.0 | 19,556 | 18,720 | 2,005 |
| Cashiers ....................... | 9.74 | 9.15 | 380 | 361 | 39.0 | 19,523 | 18,720 | 2,005 |
| Counter and rental clerks and parts salespersons . | 13.55 | 12.25 | 546 | 490 | 40.3 | 28,368 | 25,480 | 2,093 |
| Counter and rental clerks | 10.79 | 9.81 | 428 | 392 | 39.6 | 22,236 | 20,401 | 2,060 |
| Parts salespersons | 16.79 | 16.31 | 689 | 656 | 41.0 | 35,828 | 34,133 | 2,133 |
| Retail salespersons ............. | 13.51 | 11.60 | 540 | 456 | 40.0 | 27,722 | 23,639 | 2,052 |
| Advertising sales agents ........ | 28.06 | 26.84 | 1,123 | 1,073 | 40.0 | 58,373 | 55,821 | 2,080 |
| Insurance sales agents ........... | 27.77 | 21.01 | 1,065 | 791 | 38.3 | 55,365 | 41,137 | 1,994 |
| Securities, commodities, and financial services sales agents $\qquad$ | 55.69 | 31.70 | 2,230 | 1,268 | 40.0 | 115,969 | 65,934 | 2,083 |
| Travel agents ...................... | 12.55 | 10.73 | 502 | 429 | 40.0 | 26,096 | 22,320 | 2,080 |
| Sales representatives, wholesale and manufacturing $\qquad$ | 29.74 | 25.30 | 1,197 | 1,047 | 40.2 | 62,077 | 53,560 | 2,088 |
| Sales representatives, wholesale and manufacturing, technical and scientific products $\qquad$ | 37.65 | 28.85 | 1,508 | 1,154 | 40.1 | 78,412 | 59,998 | 2,083 |
| Sales representatives, wholesale and manufacturing, except technical and scientific products | 26.45 | 24.35 | 1,067 | 1,000 | 40.3 | 55,280 | 50,871 | 2,090 |
| Real estate brokers and sales agents $\qquad$ | 19.27 | 15.80 | 764 | 631 | 39.6 | 39,717 | 32,811 | 2,062 |
| Real estate sales agents ...... | 19.27 | 15.80 | 764 | 631 | 39.6 | 39,717 | 32,811 | 2,062 |
| Sales engineers .................... | 28.56 | 30.76 | 1,167 | 1,230 | 40.9 | 60,700 | 63,975 | 2,126 |
| Telemarketers ...................... | 14.94 | 14.50 | 592 | 580 | 39.6 | 30,803 | 30,160 | 2,061 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{2}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{4}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{5}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \begin{tabular}{l}
Sales and related occupations \\
-Continued \\
Miscellaneous sales and related workers \(\qquad\)
\end{tabular} \& \$18.14 \& \$15.72 \& \$714 \& \$629 \& 39.4 \& \$36,050 \& \$31,593 \& 1,987 \\
\hline Office and administrative support occupations \(\qquad\) First-line supervisors/managers of office and administrative support workers \(\qquad\) \& 15.51
21.65 \& 14.49
20.86 \& 614
868 \& 576
840 \& 39.6
40.1 \& 31,857
45,119 \& 29,848
43,695 \& 2,055

2,084 \\
\hline Switchboard operators, including answering service $\qquad$ \& 11.33 \& 11.00 \& 449 \& 408 \& 39.6 \& 23,341 \& 21,214 \& 2,061 \\
\hline Telephone operators ............. \& 12.45 \& 11.93 \& 491 \& 477 \& 39.5 \& 25,393 \& 24,814 \& 2,040 \\
\hline Financial clerks .................... \& 15.41 \& 14.96 \& 612 \& 596 \& 39.7 \& 31,793 \& 30,705 \& 2,063 \\
\hline Bill and account collectors \& 15.46 \& 15.13 \& 617 \& 605 \& 39.9 \& 32,060 \& 31,468 \& 2,074 \\
\hline Billing and posting clerks and machine operators \& 15.35 \& 15.00 \& 610 \& 589 \& 39.7 \& 31,714 \& 30,618 \& 2,067 \\
\hline Bookkeeping, accounting, and auditing clerks \& 16.13 \& 15.53 \& 638 \& 617 \& 39.6 \& 33,126 \& 31,990 \& 2,053 \\

\hline | Payroll and timekeeping |
| :--- |
| clerks $\qquad$ | \& 18.29 \& 17.34 \& 735 \& 711 \& 40.2 \& 38,165 \& 36,957 \& 2,087 \\

\hline Procurement clerks ............ \& 17.13 \& 16.56 \& 684 \& 662 \& 39.9 \& 35,565 \& 34,445 \& 2,076 \\
\hline Tellers ............................. \& 12.57 \& 12.00 \& 501 \& 480 \& 39.8 \& 26,045 \& 24,960 \& 2,071 \\
\hline Brokerage clerks .................. \& 15.20 \& 13.37 \& 600 \& 535 \& 39.5 \& 31,175 \& 27,810 \& 2,052 \\
\hline Court, municipal, and license clerks $\qquad$ \& 16.16 \& 14.64 \& 641 \& 583 \& 39.7 \& 33,338 \& 30,339 \& 2,063 \\
\hline Credit authorizers, checkers, and clerks $\qquad$ \& 14.63 \& 14.38 \& 585 \& 575 \& 40.0 \& 30,437 \& 29,906 \& 2,080 \\
\hline Customer service representatives \& 15.36 \& 14.00 \& 613 \& 559 \& 39.9 \& 31,671 \& 29,078 \& 2,063 \\
\hline Eligibility interviewers, government programs \& 16.66 \& 16.72 \& 662 \& 653 \& 39.8 \& 34,437 \& 33,959 \& 2,067 \\
\hline File clerks ........................... \& 11.46 \& 11.33 \& 457 \& 445 \& 39.9 \& 23,628 \& 23,130 \& 2,062 \\
\hline Hotel, motel, and resort desk clerks $\qquad$ \& 10.12 \& 10.00 \& 404 \& 400 \& 39.9 \& 20,983 \& 20,800 \& 2,074 \\
\hline Interviewers, except eligibility and loan \& 11.93 \& 12.51 \& 458 \& 501 \& 38.4 \& 23,837 \& 26,027 \& 1,998 \\
\hline Library assistants, clerical ..... \& 13.51 \& 13.67 \& 510 \& 510 \& 37.8 \& 24,628 \& 22,560 \& 1,823 \\
\hline Loan interviewers and clerks \& 16.00 \& 16.04 \& 640 \& 642 \& 40.0 \& 33,279 \& 33,367 \& 2,079 \\
\hline New accounts clerks ............. \& 15.04 \& 15.03 \& 602 \& 601 \& 40.0 \& 31,286 \& 31,267 \& 2,080 \\
\hline Order clerks ........................ \& 14.93 \& 14.93 \& 597 \& 597 \& 40.0 \& 31,027 \& 31,054 \& 2,079 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative <br> support occupations <br> -Continued       <br> Human resources assistants, <br> except payroll and <br> timekeeping ....................... $\$ 16.40$ $\$ 15.65$ $\$ 650$ $\$ 626$ 39.6 $\$ 33,785$$\$ \$ 32,544 \% 2,060$ |  |  |  |  |  |  |  |  |
| Receptionists and information clerks $\qquad$ | 12.44 | 12.07 | 488 | 480 | 39.3 | 25,374 | 24,960 | 2,041 |
| Reservation and transportation ticket agents and travel clerks <br> Dispatchers $\qquad$ | 13.75 | 13.46 | 550 | 538 | 40.0 | 28,603 | 27,997 | 2,080 |
|  | 16.51 | 16.70 | 665 | 666 | 40.3 | 34,588 | 34,653 | 2,096 |
| Police, fire, and ambulance dispatchers | 15.27 | 14.40 | 613 | 576 | 40.1 | 31,852 | 29,952 | 2,087 |
| Dispatchers, except police, fire, and ambulance ..... | 17.32 | 18.39 | 700 | 736 | 40.4 | 36,395 | 38,251 | 2,101 |
| Meter readers, utilities ........... | 14.61 | 14.28 | 585 | 571 | 40.0 | 30,398 | 29,702 | 2,080 |
| Production, planning, and expediting clerks $\qquad$ | 19.22 | 18.27 | 772 | 736 | 40.2 | 40,152 | 38,260 | 2,089 |
| Shipping, receiving, and traffic clerks $\qquad$ | 13.11 | 12.53 | 523 | 500 | 39.9 | 27,187 | 26,000 | 2,073 |
| Stock clerks and order fillers | 12.04 | 11.55 | 484 | 469 | 40.2 | 25,155 | 24,398 | 2,090 |
| Weighers, measurers, checkers, and samplers, recordkeeping $\qquad$ | 13.35 | 12.89 | 534 | 516 | 40.0 | 27,764 | 26,811 | 2,080 |
| Secretaries and administrative assistants | 17.95 | 16.20 | 708 | 640 | 39.4 | 36,684 | 33,176 | 2,043 |
| Executive secretaries and administrative assistants $\qquad$ | 21.03 | 19.80 | 835 | 788 | 39.7 | 43,388 | 41,001 | 2,063 |
| Legal secretaries ............... | 21.76 | 20.16 | 835 | 801 | 38.4 | 43,434 | 41,650 | 1,996 |
| Medical secretaries ........... | 13.40 | 13.16 | 527 | 515 | 39.3 | 27,381 | 26,778 | 2,044 |
| Secretaries, except legal, medical, and executive | 15.81 | 15.00 | 625 | 600 | 39.6 | 32,170 | 30,480 | 2,035 |
| Computer operators .............. | 16.86 | 15.61 | 674 | 624 | 40.0 | 35,042 | 32,463 | 2,079 |
| Data entry and information processing workers | 14.66 | 14.35 | 575 | 574 | 39.2 | 29,290 | 28,529 | 1,998 |
| Data entry keyers .............. | 14.43 | 14.33 | 566 | 560 | 39.2 | 28,868 | 27,021 | 2,001 |
| Word processors and typists | 15.97 | 15.11 | 628 | 604 | 39.3 | 31,615 | 31,418 | 1,980 |
| Insurance claims and policy processing clerks | 15.92 | 15.01 | 629 | 600 | 39.5 | 32,731 | 31,219 | 2,056 |

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative <br> support occupations <br> -Continued <br> Mail clerks and mail machine <br> operators, except postal <br> service ................................ $\$ 10.98$ $\$ 10.65$ $\$ 434$ $\$ 426$   <br> 39.5 $\$ 22,547$ $\$ 22,160$ 2,053    |  |  |  |  |  |  |  |  |
| Office clerks, general ............ | 14.52 | 13.97 | 567 | 543 | 39.1 | 29,331 | 28,080 | 2,020 |
| Office machine operators, except computer | 12.32 | 13.00 | 493 | 520 | 40.0 | 25,635 | 27,040 | 2,080 |
| Farming, fishing, and forestry occupations | 11.09 | 8.50 | 438 | 340 | 39.5 | 22,770 | 17,680 | 2,053 |
| Construction and extraction occupations $\qquad$ First-line supervisors/managers of construction trades and extraction workers $\qquad$ | 16.66 | 15.00 | 667 | 600 | 40.0 | 34,597 | 31,200 | 2,077 |
|  | 24.54 | 24.99 | 1,009 | 1,000 | 41.1 | 52,472 | 51,979 | 2,138 |
| Brickmasons, blockmasons, and stonemasons $\qquad$ | 18.74 | 21.22 | 750 | 849 | 40.0 | 38,769 | 42,874 | 2,068 |
| Brickmasons and blockmasons | 19.85 | 21.22 | 794 | 849 | 40.0 | 41,018 | 42,874 | 2,066 |
| Carpenters ........................... | 17.81 | 16.95 | 706 | 660 | 39.7 | 36,662 | 34,320 | 2,059 |
| Cement masons, concrete <br> finishers, and terrazzo <br> workers $\qquad$ <br> Cement masons and concrete finishers $\qquad$ | 15.69 | 16.00 | 627 | 640 | 40.0 | 32,595 | 33,280 | 2,078 |
|  | 15.69 | 16.00 | 627 | 640 | 40.0 | 32,595 | 33,280 | 2,078 |
| Construction laborers ............ | 11.67 | 11.00 | 467 | 440 | 40.0 | 24,177 | 22,880 | 2,072 |
| Construction equipment operators $\qquad$ | 15.24 | 14.56 | 610 | 582 | 40.0 | 31,423 | 30,283 | 2,062 |
| Paving, surfacing, and tamping equipment operators $\qquad$ | 13.23 | 13.75 | 529 | 550 | 40.0 | 26,577 | 26,520 | 2,009 |
| Operating engineers and other construction equipment operators .... | 15.86 | 15.00 | 634 | 600 | 40.0 | 32,968 | 31,200 | 2,079 |
| Drywall installers, ceiling tile installers, and tapers | 17.81 | 17.00 | 709 | 676 | 39.8 | 36,863 | 35,133 | 2,070 |
| Drywall and ceiling tile installers $\qquad$ | 17.83 | 17.00 | 710 | 676 | 39.8 | 36,902 | 35,133 | 2,070 |
| Electricians ......................... | 19.99 | 18.30 | 799 | 732 | 40.0 | 41,518 | 38,064 | 2,077 |

See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Construction and extraction occupations -Continued Glaziers $\qquad$ | \$18.52 | \$19.50 | \$741 | \$780 | 40.0 | \$38,529 | \$40,560 | 2,080 |
| Painters and paperhangers .. | 13.38 | 13.31 | 535 | 532 | 40.0 | 27,834 | 27,676 | 2,080 |
| Painters, construction and maintenance | 13.51 | 13.31 | 540 | 532 | 40.0 | 28,103 | 27,676 | 2,080 |
| Pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ | 17.96 | 18.00 | 718 | 720 | 40.0 | 37,310 | 37,440 | 2,077 |
| Pipelayers ....................... | 13.03 | 13.79 | 521 | 552 | 40.0 | 26,966 | 28,683 | 2,069 |
| Plumbers, pipefitters, and steamfitters | 18.64 | 18.50 | 745 | 740 | 40.0 | 38,727 | 38,480 | 2,078 |
| Roofers ............................... | 13.99 | 11.59 | 560 | 464 | 40.0 | 29,045 | 24,105 | 2,076 |
| Sheet metal workers .. | 18.30 | 16.80 | 732 | 672 | 40.0 | 38,069 | 34,940 | 2,080 |
| Helpers, construction trades .. | 11.38 | 11.00 | 451 | 440 | 39.6 | 23,438 | 22,880 | 2,059 |
| Helpers--carpenters ............ | 11.60 | 11.20 | 446 | 409 | 38.5 | 23,169 | 21,268 | 1,998 |
| Helpers--electricians ......... | 12.20 | 12.50 | 488 | 500 | 40.0 | 25,332 | 26,000 | 2,076 |
| Helpers--pipelayers, plumbers, pipefitters, and steamfitters ............ | 11.84 | 11.50 | 474 | 460 | 40.0 | 24,629 | 23,920 | 2,080 |
| Construction and building inspectors $\qquad$ | 22.31 | 21.85 | 889 | 874 | 39.9 | 46,238 | 45,440 | 2,072 |
| Highway maintenance workers $\qquad$ | 14.06 | 13.24 | 563 | 530 | 40.0 | 29,254 | 27,545 | 2,080 |
| Septic tank servicers and sewer pipe cleaners $\qquad$ | 16.29 | 14.27 | 652 | 571 | 40.0 | 33,892 | 29,682 | 2,080 |
| Miscellaneous construction and related workers | 17.37 | 18.00 | 694 | 720 | 39.9 | 36,075 | 37,440 | 2,077 |
| Mining machine operators ..... | 25.27 | 22.00 | 1,070 | 880 | 42.3 | 55,641 | 45,760 | 2,202 |
| Installation, maintenance, and repair occupations | 19.59 | 18.42 | 786 | 737 | 40.1 | 40,835 | 38,334 | 2,084 |
| First-line supervisors/managers of mechanics, installers, and repairers $\qquad$ | 26.87 | 25.83 | 1,095 | 1,038 | 40.8 | 56,938 | 53,951 | 2,119 |
| Computer, automated teller, and office machine repairers $\qquad$ | 18.04 | 18.37 | 720 | 728 | 39.9 | 37,445 | 37,846 | 2,075 |
| Radio and telecommunications equipment installers and repairers $\qquad$ | 27.14 | 28.38 | 1,086 | 1,135 | 40.0 | 56,448 | 59,020 | 2,080 |

See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{2}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{4}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{5}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& \begin{tabular}{l}
Mean \\
hours
\end{tabular} \\
\hline \begin{tabular}{l}
Installation, maintenance, and repair occupations \\
-Continued \\
Telecommunications equipment installers and repairers, except line installers \(\qquad\)
\end{tabular} \& \$27.14 \& \$28.38 \& \$1,086 \& \$1,135 \& 40.0 \& \$56,448 \& \$59,020 \& 2,080 \\
\hline \begin{tabular}{l}
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers \(\qquad\) \\
Electrical and electronics repairers, commercial and industrial equipment \(\qquad\)
\end{tabular} \& 19.92
19.88 \& 18.00 \& 792
785 \& 720
720 \& 39.7
39.5 \& 41,168
40,818 \& 37,440

37,440 \& 2,067
2,053 \\

\hline | Electrical and electronics repairers, powerhouse, substation, and relay .... |
| :--- |
| Electronic home entertainment equipment installers and repairers $\qquad$ | \& 29.99

16.68 \& 30.38
17.00 \& 1,190

667 \& 1,158

680 \& 39.7
40.0 \& 61,887
34,698 \& 60,216
35,360 \& 2,064
2,080 \\
\hline Security and fire alarm systems installers \& 21.49 \& 18.54 \& 860 \& 742 \& 40.0 \& 44,706 \& 38,563 \& 2,080 \\
\hline Aircraft mechanics and service technicians \& 25.50 \& 25.68 \& 1,020 \& 1,027 \& 40.0 \& 53,035 \& 53,414 \& 2,080 \\
\hline Automotive technicians and repairers $\qquad$ \& 18.84 \& 17.78 \& 763 \& 720 \& 40.5 \& 39,641 \& 36,982 \& 2,104 \\

\hline | Automotive body and related repairers $\qquad$ |
| :--- |
| Automotive service technicians and mechanics $\qquad$ | \& 18.67

18.90 \& 17.00
17.47 \& 754
767 \& 680
700 \& 40.4
40.6 \& 39,112
39,876 \& 35,360
36,400 \& 2,095
2,110 \\
\hline Bus and truck mechanics and diesel engine specialists ... \& 18.18 \& 17.69 \& 730 \& 707 \& 40.2 \& 37,979 \& 36,787 \& 2,089 \\
\hline Heavy vehicle and mobile equipment service technicians and mechanics $\qquad$ \& 19.86 \& 21.00 \& 793 \& 836 \& 40.0 \& 41,251 \& 43,472 \& 2,077 \\
\hline Mobile heavy equipment mechanics, except engines $\qquad$ \& 20.18 \& 21.38 \& 806 \& 855 \& 39.9 \& 41,916 \& 44,470 \& 2,077 \\
\hline Small engine mechanics ........ \& 18.00 \& 12.00 \& 706 \& 480 \& 39.2 \& 36,717 \& 24,960 \& 2,040 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Installation, maintenance, and repair occupations <br> -Continued <br> Motorboat mechanics | \$14.84 | \$11.50 | \$579 | \$460 | 39.0 | \$30,084 | \$23,912 | 2,027 |
| Miscellaneous vehicle and mobile equipment mechanic, installers, and repairers $\qquad$ | 9.99 | 10.00 | 388 | 400 | 38.9 | 20,194 | 20,800 | 2,021 |
| Tire repairers and changers | 9.46 | 9.91 | 367 | 380 | 38.8 | 19,093 | 19,760 | 2,018 |
| Control and valve installers and repairers $\qquad$ | 17.74 | 18.00 | 709 | 720 | 40.0 | 36,858 | 37,440 | 2,078 |
| Control and valve installers and repairers, except mechanical door ........... | 19.04 | 19.37 | 761 | 775 | 40.0 | 39,566 | 40,290 | 2,078 |
| Heating, air conditioning, and refrigeration mechanics and installers $\qquad$ | 19.33 | 17.35 | 773 | 694 | 40.0 | 40,207 | 36,096 | 2,080 |
| Home appliance repairers ...... | 14.48 | 14.10 | 636 | 658 | 43.9 | 33,049 | 34,216 | 2,282 |
| Industrial machinery installation, repair, and maintenance workers ....... | 18.62 | 17.55 | 743 | 702 | 39.9 | 38,574 | 36,504 | 2,071 |
| Industrial machinery mechanics $\qquad$ | 21.19 | 20.21 | 840 | 808 | 39.6 | 43,605 | 41,852 | 2,057 |
| Maintenance and repair workers, general | 16.96 | 16.16 | 675 | 642 | 39.8 | 35,075 | 33,363 | 2,068 |
| Maintenance workers, machinery $\qquad$ | 17.75 | 15.81 | 727 | 670 | 40.9 | 37,744 | 34,840 | 2,126 |
| Millwrights ...................... | 23.59 | 23.31 | 960 | 932 | 40.7 | 49,894 | 48,479 | 2,115 |
| Line installers and repairers ... Electrical power-line | 24.62 | 26.49 | 985 | 1,060 | 40.0 | 51,216 | 55,101 | 2,080 |
| installers and repairers | 23.60 | 24.00 | 944 | 960 | 40.0 | 49,084 | 49,920 | 2,080 |
| Telecommunications line installers and repairers | 25.22 | 26.49 | 1,009 | 1,060 | 40.0 | 52,457 | 55,101 | 2,080 |
| Miscellaneous installation, maintenance, and repair workers $\qquad$ | 13.92 | 12.76 | 556 | 510 | 40.0 | 28,937 | 26,541 | 2,078 |
| Helpers--installation, maintenance, and repair workers $\qquad$ | 12.28 | 12.00 | 490 | 480 | 39.9 | 25,493 | 24,960 | 2,077 |
| Production occupations .......... | 15.15 | 13.93 | 602 | 553 | 39.8 | 31,308 | 28,756 | 2,067 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Production occupations <br> -Continued <br> First-line supervisors/managers of production and operating workers $\qquad$ | \$22.68 | \$20.92 | \$920 | \$863 | 40.6 | \$47,853 | \$44,866 | 2,110 |
| Electrical, electronics, and <br> electromechanical <br> assemblers $\qquad$ <br> Electrical and electronic equipment assemblers .. <br> Electromechanical equipment assemblers .. <br> Engine and other machine assemblers $\qquad$ | 12.89 | 12.06 | 512 | 480 | 39.7 | 26,617 | 24,960 | 2,065 |
|  | 13.77 | 12.92 | 551 | 517 | 40.0 | 28,638 | 26,874 | 2,080 |
|  | 17.05 | 14.66 | 682 | 586 | 40.0 | 35,462 | 30,493 | 2,080 |
| Miscellaneous assemblers and fabricators $\qquad$ Team assemblers | 14.06 | 13.02 | 559 | 515 | 39.8 | 29,087 | 26,761 | 2,069 |
|  | 15.08 | 13.83 | 603 | 553 | 40.0 | 31,360 | 28,756 | 2,080 |
| Bakers <br> Butchers and other meat, poultry, and fish processing workers $\qquad$ <br> Butchers and meat cutters .. <br> Meat, poultry, and fish cutters and trimmers .... | 11.84 | 12.31 | 468 | 482 | 39.5 | 23,582 | 24,960 | 1,992 |
|  | 11.29 | 10.20 | 453 | 405 | 40.1 | 23,544 | 21,081 | 2,084 |
|  | 14.06 | 15.00 | 566 | 600 | 40.3 | 29,451 | 31,200 | 2,095 |
|  | 10.02 | 9.80 | 401 | 392 | 40.0 | 20,849 | 20,384 | 2,080 |
| Miscellaneous food processing workers | 10.64 | 11.62 | 431 | 452 | 40.5 | 22,395 | 23,504 | 2,105 |
| Food batchmakers ............. | 12.31 | 13.00 | 507 | 490 | 41.2 | 26,351 | 25,501 | 2,140 |
| Computer control programmers and operators $\qquad$ | 17.24 | 17.45 | 690 | 698 | 40.0 | 35,864 | 36,296 | 2,080 |
| Computer-controlled machine tool operators, metal and plastic .......... | 16.42 | 17.36 | 657 | 694 | 40.0 | 34,151 | 36,109 | 2,080 |
| Forming machine setters, operators, and tenders, metal and plastic $\qquad$ | 17.89 | 16.55 | 693 | 612 | 38.7 | 36,020 | 31,845 | 2,014 |
| Extruding and drawing machine setters, operators, and tenders, metal and plastic $\qquad$ | 16.38 | 16.14 | 633 | 547 | 38.7 | 32,920 | 28,434 | 2,010 |

See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Production occupations <br> -Continued <br> Plating and coating machine setters, operators, and tenders, metal and plastic $\qquad$ | \$15.02 | \$12.00 | \$601 | \$480 | 40.0 | \$31,237 | \$24,960 | 2,080 |
| Bookbinders and bindery workers $\qquad$ <br> Bindery workers $\qquad$ <br> Printers | 13.41 13.41 | 11.00 11.00 | 528 528 | 440 440 | 39.4 39.4 | 27,446 27,446 | 22,880 22,880 | 2,047 2,047 |
| Printers $\qquad$ <br> Prepress technicians and workers $\qquad$ | 15.68 17.54 | 15.00 20.30 | 623 702 | 600 812 | 39.7 40.0 | 32,357 36,479 | 31,200 42,224 | 2,064 2,080 |
| Printing machine operators Laundry and dry-cleaning workers $\qquad$ | 15.35 | 14.12 | 609 | 565 | 39.7 | 31,620 | 29,372 | 2,061 |
|  | 10.10 | 9.25 | 396 | 360 | 39.2 | 20,566 | 18,720 | 2,037 |
| Pressers, textile, garment, and related materials $\qquad$ | 8.38 | 7.50 | 313 | 280 | 37.3 | 16,260 | 14,560 | 1,939 |
| Sewing machine operators ..... Textile machine setters, operators, and tenders $\qquad$ Textile bleaching and dyeing machine operators and tenders ... Textile cutting machine setters, operators, and tenders $\qquad$ | 12.85 | 14.07 | 510 | 563 | 39.7 | 26,522 | 29,266 | 2,065 |
|  | 12.44 | 12.21 | 494 | 488 | 39.7 | 25,686 | 25,397 | 2,065 |
|  | 11.01 | 11.07 | 436 | 421 | 39.7 | 22,697 | 21,902 | 2,062 |
|  | 10.75 | 12.33 | 430 | 493 | 40.0 | 22,359 | 25,646 | 2,080 |
| Textile knitting and weaving machine setters, operators, and tenders $\qquad$ | 13.24 | 13.54 | 530 | 542 | 40.0 | 27,536 | 28,163 | 2,080 |
| Textile winding, twisting, and drawing out machine setters, operators, and tenders .. <br> Miscellaneous textile, apparel, and furnishings workers $\qquad$ | 12.37 | 11.68 | 489 | 467 | 39.6 | 25,415 | 23,504 | 2,055 |
|  | 15.24 | 15.76 | 607 | 630 | 39.8 | 31,476 | 32,781 | 2,065 |
| Extruding and forming machine setters, operators, and tenders, synthetic and glass fibers $\qquad$ | 17.01 | 18.62 | 670 | 745 | 39.4 | 34,855 | 38,730 | 2,049 |
| Upholsterers ..................... | 16.89 | 15.76 | 674 | 630 | 39.9 | 35,033 | 32,781 | 2,074 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{2}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{4}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{5}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \begin{tabular}{l}
Production occupations \\
-Continued \\
Cabinetmakers and bench carpenters \(\qquad\)
\end{tabular} \& \$17.15 \& \$15.00 \& \$648 \& \$576 \& 37.8 \& \$33,687 \& \$29,952 \& 1,964 \\
\hline \begin{tabular}{l}
Woodworking machine setters, operators, and tenders \(\qquad\) \\
Sawing machine setters, operators, and tenders, wood \(\qquad\)
\end{tabular} \& 14.40
12.79 \& 14.59
12.00 \& 575
510 \& 584
480 \& 39.9
39.9 \& 29,907
26,527 \& 30,343
24,960 \& 2,077
2,074 \\
\hline \begin{tabular}{l}
Woodworking machine setters, operators, and tenders, except sawing \\
Power plant operators, distributors, and dispatchers \(\qquad\)
\end{tabular} \& 15.55
28.14 \& 14.98
29.08 \& 622
1,122 \& 599
1,163 \& 40.0
39.9 \& 32,353

58,326 \& 31,154

60,484
51,830 \& 2,080
2,073 \\
\hline Power plant operators Water and liquid waste treatment plant and system operators $\qquad$ \& 23.15
18.51 \& 25.27
16.82 \& 921
737 \& 997
673 \& 39.8
39.8 \& 47,870
38,316 \& 51,830
34,981 \& 2,068
2,070 \\
\hline Miscellaneous plant and system operators $\qquad$ \& 20.67 \& 20.70 \& 827 \& 828 \& 40.0 \& 42,993 \& 43,056 \& 2,080 \\
\hline Chemical plant and system operators \& 19.40 \& 17.74 \& 776 \& 710 \& 40.0 \& 40,348 \& 36,899 \& 2,080 \\
\hline Chemical processing machine setters, operators, and tenders $\qquad$ \& 20.44 \& 21.25 \& 812 \& 850 \& 39.8 \& 42,248 \& 44,200 \& 2,067 \\
\hline Chemical equipment operators and tenders ... \& 20.70 \& 21.49 \& 828 \& 860 \& 40.0 \& 43,065 \& 44,699 \& 2,080 \\
\hline Separating, filtering, clarifying, precipitating, and still machine setters, operators, and tenders .. \& 19.16 \& 21.25 \& 740 \& 824 \& 38.6 \& 38,455 \& 42,861 \& 2,007 \\
\hline Crushing, grinding, polishing, mixing, and blending workers $\qquad$ \& 15.19 \& 13.37 \& 602 \& 519 \& 39.6 \& 31,288 \& 27,013 \& 2,060 \\
\hline Crushing, grinding, and polishing machine setters, operators, and tenders $\qquad$ \& 18.63 \& 16.60 \& 745 \& 664 \& 40.0 \& 38,741 \& 34,528 \& 2,080 \\
\hline Grinding and polishing workers, hand $\qquad$ \& 10.95 \& 10.75 \& 438 \& 430 \& 40.0 \& 22,785 \& 22,358 \& 2,080 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 11 Full-time1 civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{2}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{4}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{5}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
Production occupations \\
-Continued \\
Mixing and blending machine setters, operators, and tenders . \\
Cutting workers
\end{tabular}} \& \$16.10 \& \$14.43 \& \$634 \& \$560 \& 39.4 \& \$32,971 \& \$29,120 \& 2,048 \\
\hline \& 13.71 \& 12.50 \& 548 \& 500 \& 40.0 \& 28,517 \& 26,000 \& 2,080 \\
\hline Cutters and trimmers, hand Cutting and slicing \& 14.40 \& 13.23 \& 576 \& 529 \& 40.0 \& 29,959 \& 27,518 \& 2,080 \\
\hline machine setters, operators, and tenders Extruding, forming, pressing, and compacting machine setters, operators, and tenders \(\qquad\) \& 13.45
13.28 \& 12.50

9.50 \& 538
528 \& 500
380 \& 40.0
39.7 \& 27,969
27,440 \& 26,000

19,760 \& 2,080
2,066 \\
\hline Furnace, kiln, oven, drier, and kettle operators and tenders $\qquad$ \& 18.65 \& 16.10 \& 746 \& 644 \& 40.0 \& 38,785 \& 33,488 \& 2,080 \\

\hline \multirow[t]{2}{*}{| Inspectors, testers, sorters, samplers, and weighers .... |
| :--- |
| Medical, dental, and ophthalmic laboratory technicians $\qquad$ |} \& 13.70 \& 12.73 \& 548 \& 523 \& 40.0 \& 28,520 \& 27,206 \& 2,082 \\

\hline \& 18.77 \& 17.00 \& 731 \& 648 \& 39.0 \& 38,016 \& 33,696 \& 2,026 \\
\hline Dental laboratory technicians \& 19.08 \& 17.55 \& 741 \& 648 \& 38.8 \& 38,523 \& 33,696 \& 2,019 \\
\hline Packaging and filling machine operators and tenders $\qquad$ \& 15.02 \& 14.78 \& 597 \& 591 \& 39.7 \& 31,031 \& 30,742 \& 2,066 \\
\hline \multirow[t]{2}{*}{Painting workers $\qquad$ Coating, painting, and spraying machine setters, operators, and tenders $\qquad$} \& 16.86 \& 17.05 \& 679 \& 682 \& 40.3 \& 35,304 \& 35,460 \& 2,095 \\
\hline \& 14.78 \& 14.10 \& 587 \& 561 \& 39.7 \& 30,522 \& 29,162 \& 2,064 \\
\hline Painters, transportation equipment $\qquad$ \& 22.92 \& 22.47 \& 950 \& 899 \& 41.5 \& 49,396 \& 46,727 \& 2,155 \\
\hline Miscellaneous production workers $\qquad$ \& 13.96 \& 13.00 \& 553 \& 506 \& 39.6 \& 28,710 \& 26,312 \& 2,056 \\
\hline Molders, shapers, and casters, except metal and plastic $\qquad$ \& 14.60 \& 14.00 \& 584 \& 560 \& 40.0 \& 30,378 \& 29,120 \& 2,080 \\
\hline Paper goods machine setters, operators, and tenders $\qquad$ \& 17.70 \& 16.79 \& 708 \& 671 \& 40.0 \& 36,816 \& 34,915 \& 2,080 \\
\hline Tire builders \& 19.74 \& 22.09 \& 790 \& 884 \& 40.0 \& 41,066 \& 45,947 \& 2,080 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Production occupations <br> -Continued Helpers--production workers $\qquad$ | \$11.87 | \$10.03 | \$468 | \$410 | 39.4 | \$24,283 | \$21,320 | 2,045 |
| Transportation and material moving occupations $\qquad$ First-line supervisors/managers of helpers, laborers, and material movers, hand $\qquad$ | 15.03 | 13.06 19.38 | 602 817 | 520 775 | 40.1 41.0 | 30,996 42,476 | 27,040 40,310 | 2,062 2,130 |
| First-line supervisors/managers of transportation and material-moving machine and vehicle operators | 22.94 | 23.08 | 957 | 962 | 41.7 | 49,663 | 50,014 | 2,165 |
| Aircraft pilots and flight engineers $\qquad$ | 109.60 | 146.61 | 2,381 | 2,620 | 21.7 | 123,817 | 136,226 | 1,130 |
| Airline pilots, copilots, and flight engineers $\qquad$ | 130.42 | 146.61 | 2,540 | 2,712 | 19.5 | 132,073 | 141,034 | 1,013 |
| Bus drivers ......................... | 14.57 | 14.32 | 495 | 453 | 34.0 | 20,827 | 19,677 | 1,429 |
| Bus drivers, transit and intercity $\qquad$ | 14.34 | 15.24 | 574 | 610 | 40.0 | 29,835 | 31,699 | 2,080 |
| Bus drivers, school ........... | 14.66 | 13.90 | 469 | 422 | 32.0 | 18,598 | 18,158 | 1,268 |
| Driver/sales workers and truck drivers $\qquad$ | 16.20 | 15.19 | 674 | 620 | 41.6 | 35,010 | 31,970 | 2,161 |
| Driver/sales workers ......... | 14.04 | 12.09 | 577 | 513 | 41.1 | 30,013 | 26,655 | 2,137 |
| Truck drivers, heavy and tractor-trailer $\qquad$ | 16.62 | 15.85 | 709 | 650 | 42.7 | 36,785 | 33,775 | 2,213 |
| Truck drivers, light or delivery services $\qquad$ | 16.02 | 14.00 | 641 | 560 | 40.0 | 33,336 | 29,120 | 2,081 |
| Parking lot attendants ........... | 8.13 | 8.65 | 325 | 346 | 40.0 | 16,908 | 17,992 | 2,080 |
| Service station attendants ...... | 9.57 | 8.70 | 383 | 348 | 40.0 | 19,916 | 18,090 | 2,080 |
| Crane and tower operators ..... | 22.55 | 23.84 | 900 | 954 | 39.9 | 46,822 | 49,587 | 2,077 |
| Dredge, excavating, and loading machine operators Excavating and loading machine and dragline operators $\qquad$ | 16.17 16.17 | 17.62 17.62 | 647 647 | 705 705 | 40.0 40.0 | 33,510 33,494 | 36,643 36,643 | 2,072 2,072 |
| Industrial truck and tractor operators $\qquad$ | 14.67 | 14.07 | 591 | 563 | 40.3 | 30,610 | 29,266 | 2,087 |
| Laborers and material movers, hand $\qquad$ | 11.18 | 10.27 | 445 | 411 | 39.8 | 23,128 | 21,355 | 2,068 |

See footnotes at end of table.

Table 11 Full-time ${ }^{1}$ civilian workers: Mean and median hourly, weekly, and annual
earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Transportation and material moving occupations | \$10.14 | \$9.80 | \$404 | \$392 | 39.9 | \$21,018 | \$20,376 | 2,073 |
| Cleaners of vehicles and equipment $\qquad$ |  |  |  |  |  |  |  |  |
| Laborers and freight, stock, and material movers, hand $\qquad$ | 11.65 | 10.84 | 463 | 430 | 39.7 | 24,070 | 22,360 | 2,066 |
| Machine feeders and offbearers | 11.03 | 11.00 | 441 | 440 | 40.0 | 22,905 | 22,880 | 2,077 |
| Packers and packagers, hand $\qquad$ | 10.20 | 10.10 | 406 | 404 | 39.8 | 21,115 | 21,008 | 2,070 |
| Refuse and recyclable material collectors | 13.54 | 13.27 | 541 | 531 | 40.0 | 28,156 | 27,602 | 2,080 |

[^0]paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey

Table 12
Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers | \$20.05 | \$15.70 | \$797 | \$622 | 39.8 | \$41,227 | \$32,240 | 2,056 |
| Management occupations ....... | 41.44 | 37.01 | 1,705 | 1,535 | 41.1 | 88,620 | 79,718 | 2,138 |
| Chief executives .................. | 69.62 | 64.10 | 3,244 | 3,100 | 46.6 | 168,687 | 161,189 | 2,423 |
| General and operations managers $\qquad$ | 46.44 | 39.02 | 1,978 | 1,731 | 42.6 | 102,871 | 90,001 | 2,215 |
| Advertising and promotions managers $\qquad$ | 35.00 | 27.34 | 1,397 | 1,094 | 39.9 | 72,649 | 56,867 | 2,076 |
| Marketing and sales managers | 42.33 | 38.50 | 1,727 | 1,614 | 40.8 | 89,795 | 83,910 | 2,121 |
| Marketing managers ......... | 46.64 | 39.72 | 1,860 | 1,614 | 39.9 | 96,709 | 83,910 | 2,073 |
| Sales managers ................ | 38.82 | 38.50 | 1,614 | 1,540 | 41.6 | 83,928 | 80,088 | 2,162 |
| Public relations managers ...... | 45.32 | 24.45 | 1,806 | 917 | 39.8 | 93,889 | 47,681 | 2,072 |
| Administrative services managers $\qquad$ | 31.30 | 28.80 | 1,300 | 1,152 | 41.5 | 67,614 | 59,904 | 2,160 |
| Computer and information systems managers | 53.47 | 51.24 | 2,188 | 2,050 | 40.9 | 113,766 | 106,575 | 2,128 |
| Financial managers ............... | 43.02 | 39.73 | 1,735 | 1,600 | 40.3 | 90,191 | 83,200 | 2,096 |
| Human resources managers ... Industrial production | 48.96 | 45.49 | 2,027 | 1,820 | 41.4 | 105,409 | 94,628 | 2,153 |
| managers | 37.54 | 33.91 | 1,529 | 1,388 | 40.7 | 79,532 | 72,176 | 2,119 |
| Purchasing managers ............ | 38.78 | 41.48 | 1,584 | 1,659 | 40.9 | 82,386 | 86,268 | 2,124 |
| Transportation, storage, and distribution managers ...... | 40.09 | 34.61 | 1,595 | 1,385 | 39.8 | 82,965 | 71,997 | 2,069 |
| Construction managers ......... | 39.40 | 37.08 | 1,643 | 1,565 | 41.7 | 85,368 | 81,384 | 2,166 |
| Education administrators $\qquad$ Education administrators, | 34.51 | 28.49 | 1,364 | 1,108 | 39.5 | 69,985 | 57,631 | 2,028 |
| elementary and secondary school | 37.92 | 35.65 | 1,434 | 1,199 | 37.8 | 73,944 | 62,372 | 1,950 |
| Education administrators, postsecondary | 51.81 | 43.56 | 2,061 | 1,742 | 39.8 | 104,834 | 90,605 | 2,024 |
| Engineering managers .......... | 54.10 | 54.08 | 2,230 | 2,165 | 41.2 | 115,957 | 112,570 | 2,144 |
| Food service managers ......... | 24.00 | 22.06 | 1,154 | 1,000 | 48.1 | 59,660 | 52,000 | 2,486 |
| Medical and health services managers $\qquad$ | 31.03 | 32.45 | 1,341 | 1,298 | 43.2 | 69,722 | 67,486 | 2,247 |
| Property, real estate, and community association managers $\qquad$ | 24.30 | 20.60 | 984 | 876 | 40.5 | 51,172 | 45,552 | 2,106 |
| Social and community service managers $\qquad$ | 26.35 | 26.44 | 1,049 | 1,058 | 39.8 | 54,570 | 54,999 | 2,071 |
| Business and financial operations occupations | 32.86 | 28.85 | 1,327 | 1,156 | 40.4 | 69,027 | 60,117 | 2,101 |
| Buyers and purchasing agents | 27.08 | 25.91 | 1,084 | 1,036 | 40.0 | 56,355 | 53,893 | 2,081 |

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Business and financial operations occupations -Continued Wholesale and retail buyers, except farm products $\qquad$ | \$24.31 | \$23.72 | \$972 | \$949 | 40.0 | \$50,563 | \$49,336 | 2,080 |
| Purchasing agents, except wholesale, retail, and farm products .............. | 29.21 | 30.53 | 1,170 | 1,221 | 40.0 | 60,831 | 63,502 | 2,082 |
| Claims adjusters, appraisers, examiners, and investigators $\qquad$ <br> Claims adjusters, examiners, and investigators $\qquad$ | 26.45 26.76 | 22.12 22.60 | 1,051 1,062 | 885 904 | 39.7 39.7 | 54,632 55,243 | 45,999 47,008 | 2,065 2,065 |
| Cost estimators .................... | 35.71 | 34.15 | 1,486 | 1,231 | 41.6 | 77,293 | 63,999 | 2,164 |
| Human resources, training, and labor relations specialists $\qquad$ | 28.77 | 26.00 | 1,161 | 1,095 | 40.4 | 60,380 | 56,925 | 2,099 |
| Employment, recruitment, and placement specialists $\qquad$ | 30.45 | 31.88 | 1,218 | 1,275 | 40.0 | 63,341 | 66,302 | 2,080 |
| Compensation, benefits, and job analysis specialists $\qquad$ | 30.34 | 29.08 | 1,208 | 1,163 | 39.8 | 62,836 | 60,480 | 2,071 |
| Training and development specialists | 28.15 | 28.67 | 1,147 | 1,158 | 40.8 | 59,654 | 60,204 | 2,119 |
| Logisticians ......................... | 33.94 | 34.00 | 1,363 | 1,279 | 40.2 | 70,836 | 66,500 | 2,087 |
| Management analysts ........... | 40.70 | 38.63 | 1,630 | 1,577 | 40.1 | 84,781 | 82,000 | 2,083 |
| Meeting and convention planners $\qquad$ | 23.12 | 23.26 | 931 | 1,027 | 40.3 | 48,422 | 53,424 | 2,094 |
| Accountants and auditors ...... | 29.83 | 27.11 | 1,212 | 1,116 | 40.6 | 63,032 | 58,051 | 2,113 |
| Budget analysts .................... | 28.83 | 27.74 | 1,125 | 1,034 | 39.0 | 58,494 | 53,759 | 2,029 |
| Credit analysts ..................... | 39.54 | 30.20 | 1,582 | 1,208 | 40.0 | 82,241 | 62,820 | 2,080 |
| Financial analysts and advisors $\qquad$ | 36.91 | 28.85 | 1,504 | 1,154 | 40.7 | 78,217 | 60,000 | 2,119 |
| Financial analysts ............. | 40.96 | 32.48 | 1,707 | 1,298 | 41.7 | 88,747 | 67,500 | 2,166 |
| Personal financial advisors | 34.81 | 25.36 | 1,392 | 1,015 | 40.0 | 72,402 | 52,755 | 2,080 |
| Insurance underwriters ...... | 28.47 | 25.00 | 1,118 | 963 | 39.3 | 58,162 | 50,082 | 2,043 |
| Financial examiners .............. | 27.70 | 25.72 | 1,095 | 1,029 | 39.5 | 56,918 | 53,498 | 2,055 |
| Loan counselors and officers | 27.41 | 24.60 | 1,117 | 922 | 40.7 | 58,074 | 47,960 | 2,119 |
| Loan officers .................... | 27.45 | 24.50 | 1,114 | 931 | 40.6 | 57,930 | 48,402 | 2,110 |

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Computer and mathematical science occupations $\qquad$ Computer and information scientists, research $\qquad$ | \$37.11 | \$36.27 | \$1,484 | \$1,442 | 40.0 | \$77,137 | \$75,001 | 2,078 |
|  | 54.92 | 57.31 | 2,197 | 2,292 | 40.0 | 114,239 | 119,201 | 2,080 |
| Computer programmers ......... | 35.83 | 33.84 | 1,475 | 1,418 | 41.2 | 76,711 | 73,744 | 2,141 |
| Computer software engineers | 41.92 | 40.96 | 1,676 | 1,638 | 40.0 | 87,176 | 85,197 | 2,080 |
| Computer software engineers, applications | 42.57 | 44.01 | 1,702 | 1,760 | 40.0 | 88,511 | 91,532 | 2,079 |
| Computer software engineers, systems software $\qquad$ | 40.63 | 38.70 | 1,625 | 1,548 | 40.0 | 84,521 | 80,500 | 2,080 |
| Computer support specialists | 28.33 | 24.75 | 1,119 | 990 | 39.5 | 58,050 | 51,486 | 2,049 |
| Computer systems analysts .... | 40.64 | 39.24 | 1,624 | 1,569 | 40.0 | 84,431 | 81,600 | 2,078 |
| Database administrators ........ | 38.57 | 39.44 | 1,525 | 1,578 | 39.5 | 79,304 | 82,035 | 2,056 |
| Network and computer systems administrators ..... | 32.64 | 29.87 | 1,313 | 1,329 | 40.2 | 67,990 | 65,045 | 2,083 |
| Network systems and data communications analysts | 31.94 | 31.21 | 1,273 | 1,248 | 39.8 | 66,173 | 64,911 | 2,072 |
| Operations research analysts | 35.36 | 36.30 | 1,403 | 1,375 | 39.7 | 72,955 | 71,501 | 2,063 |
| Statisticians ......................... | 32.87 | 30.05 | 1,313 | 1,202 | 39.9 | 68,268 | 62,500 | 2,077 |
| Architecture and engineering occupations | 34.01 | 31.67 | 1,368 | 1,270 | 40.2 | 71,150 | 66,040 | 2,092 |
| Architects, except naval $\qquad$ Architects, except | 37.63 | 33.66 | 1,518 | 1,346 | 40.3 | 78,936 | 70,013 | 2,098 |
| landscape and naval ..... | 37.63 | 33.66 | 1,518 | 1,346 | 40.3 | 78,936 | 70,013 | 2,098 |
| Engineers ............................ | 39.62 | 39.34 | 1,599 | 1,582 | 40.4 | 83,135 | 82,247 | 2,098 |
| Chemical engineers .......... | 48.87 | 41.00 | 1,955 | 1,640 | 40.0 | 101,650 | 85,280 | 2,080 |
| Civil engineers ................. | 35.49 | 31.67 | 1,430 | 1,275 | 40.3 | 74,364 | 66,277 | 2,095 |
| Computer hardware engineers $\qquad$ | 49.09 | 47.50 | 1,966 | 1,900 | 40.0 | 102,207 | 98,800 | 2,082 |
| Electrical and electronics engineers $\qquad$ | 39.88 | 40.10 | 1,606 | 1,650 | 40.3 | 83,508 | 85,775 | 2,094 |
| Electrical engineers ....... | 40.93 | 40.00 | 1,662 | 1,696 | 40.6 | 86,433 | 88,213 | 2,112 |
| Electronics engineers, except computer | 39.02 | 40.94 | 1,561 | 1,638 | 40.0 | 81,156 | 85,159 | 2,080 |
| Industrial engineers, including health and safety $\qquad$ | 39.64 | 38.50 | 1,618 | 1,680 | 40.8 | 84,160 | 87,383 | 2,123 |
| Industrial engineers ....... | 35.44 | 35.89 | 1,439 | 1,503 | 40.6 | 74,844 | 78,150 | 2,112 |
| Mechanical engineers ........ | 34.85 | 36.02 | 1,424 | 1,441 | 40.9 | 73,967 | 74,930 | 2,122 |
| Drafters ............................... | 22.65 | 22.59 | 906 | 904 | 40.0 | 47,115 | 46,996 | 2,080 |

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Architecture and engineering occupations -Continued Architectural and civil drafters $\qquad$ | \$25.85 | \$26.23 | \$1,034 | \$1,049 | 40.0 | \$53,764 | \$54,558 | 2,080 |
| Mechanical drafters | 22.26 | 22.38 | 891 | 895 | 40.0 | 46,310 | 46,540 | 2,080 |
| Engineering technicians, except drafters | 25.75 | 26.19 | 1,031 | 1,048 | 40.0 | 53,592 | 54,477 | 2,081 |
| Electrical and electronic engineering technicians Mechanical engineering | 25.74 | 26.19 | 1,029 | 1,048 | 40.0 | 53,515 | 54,477 | 2,079 |
| technicians | 20.57 | 18.92 | 838 | 745 | 40.7 | 43,584 | 38,765 | 2,119 |
| Surveying and mapping technicians $\qquad$ | 16.24 | 16.00 | 650 | 640 | 40.0 | 33,786 | 33,280 | 2,080 |
| Life, physical, and social science occupations | 31.62 | 26.22 | 1,270 | 1,080 | 40.2 | 66,044 | 56,137 | 2,088 |
| Life scientists ....................... | 39.28 | 32.19 | 1,482 | 1,326 | 37.7 | 77,069 | 68,956 | 1,962 |
| Biological scientists .......... | 48.32 | 40.39 | 1,709 | 1,515 | 35.4 | 88,880 | 78,768 | 1,840 |
| Medical scientists ............. | 32.93 | 30.61 | 1,304 | 1,216 | 39.6 | 67,792 | 63,211 | 2,058 |
| Physical scientists $\qquad$ Chemists and materials | 36.46 | 30.33 | 1,529 | 1,252 | 41.9 | 79,491 | 65,082 | 2,180 |
| scientists ............... | 40.52 | 31.77 | 1,642 | 1,267 | 40.5 | 85,362 | 65,892 | 2,107 |
| Chemists | 38.27 | 28.77 | 1,555 | 1,126 | 40.6 | 80,838 | 58,552 | 2,112 |
| Environmental scientists <br> and geoscientists Environmental scientists and specialists, including health ....... | 29.38 29.38 | 26.35 26.35 | 1,318 1,318 | 1,135 1,135 | 44.9 44.9 | 68,554 68,554 | 59,011 59,011 | 2,333 2,333 |
| Economists ........... | 26.39 | 25.78 | 1,188 | 1,260 | 45.0 | 61,770 | 65,499 | 2,341 |
| Market and survey researchers | 30.21 | 28.60 | 1,201 | 1,154 | 39.8 | 62,467 | 60,000 | 2,068 |
| Market research analysts ... Miscellaneous social | 30.05 | 28.52 | 1,195 | 1,135 | 39.8 | 62,115 | 58,995 | 2,067 |
| Miscellaneous social scientists and related workers $\qquad$ | 44.59 | 44.66 | 1,778 | 1,742 | 39.9 | 92,433 | 90,568 | 2,073 |
| Biological technicians ........... | 21.33 | 22.51 | 849 | 898 | 39.8 | 44,173 | 46,675 | 2,071 |
| Chemical technicians ............ | 19.87 | 20.38 | 795 | 815 | 40.0 | 41,229 | 42,380 | 2,075 |
| Miscellaneous life, physical, and social science technicians $\qquad$ | 22.99 | 22.19 | 926 | 892 | 40.3 | 48,147 | 46,378 | 2,094 |
| Community and social services occupations | 16.77 | 16.30 | 654 | 628 | 39.0 | 33,939 | 32,658 | 2,024 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
|  |  |  |  |  |  |  |  |  |
| Substance abuse and behavioral disorder counselors $\qquad$ | 16.85 | 16.60 | 674 | 664 | 40.0 | 35,042 | 34,522 | 2,080 |
| Educational, vocational, and school counselors .. | 18.17 | 16.08 | 706 | 628 | 38.9 | 36,512 | 32,658 | 2,010 |
| Rehabilitation counselors .. | 15.05 | 13.45 | 612 | 563 | 40.7 | 31,843 | 29,250 | 2,115 |
| Social workers $\qquad$ Child, family, and school | 18.34 | 17.29 | 725 | 692 | 39.5 | 37,575 | 35,963 | 2,049 |
| social workers | 15.89 | 16.41 | 618 | 591 | 38.9 | 31,811 | 30,720 | 2,001 |
| Medical and public health social workers | 21.10 | 21.26 | 837 | 800 | 39.7 | 43,541 | 41,600 | 2,064 |
| Mental health and substance abuse social workers $\qquad$ | 19.07 | 19.24 | 763 | 769 | 40.0 | 39,670 | 40,009 | 2,080 |
| Miscellaneous community and social service specialists $\qquad$ | 12.50 | 12.41 | 474 | 435 | 37.9 | 24,655 | 22,628 | 1,972 |
| Social and human service assistants $\qquad$ | 11.19 | 9.75 | 439 | 406 | 39.2 | 22,818 | 21,095 | 2,039 |
| Legal occupations ................... | 37.47 | 28.85 | 1,495 | 1,154 | 39.9 | 77,733 | 60,000 | 2,075 |
| Lawyers ............................. | 55.50 | 57.69 | 2,244 | 2,308 | 40.4 | 116,696 | 119,999 | 2,103 |
| Paralegals and legal assistants <br> Miscellaneous legal support | 24.52 | 22.36 | 969 | 893 | 39.5 | 50,369 | 46,439 | 2,054 |
| workers | 18.64 | 18.82 | 739 | 753 | 39.6 | 38,404 | 39,146 | 2,060 |
|  |  |  |  |  |  |  |  |  |
| Postsecondary teachers ......... | 36.69 | 30.58 | 1,456 | 1,223 | 39.7 | 66,499 | 59,280 | 1,812 |
| Business teachers, postsecondary | 41.84 | 40.96 | 1,667 | 1,638 | 39.8 | 64,289 | 63,890 | 1,537 |
| teachers, postsecondary | 39.70 | 31.25 | 1,552 | 1,280 | 39.1 | 73,217 | 65,000 | 1,844 |
| postsecondary $\qquad$ <br> Biological science | 45.93 | 36.06 | 1,887 | 1,760 | 41.1 | 85,512 | 78,505 | 1,862 |
| teachers, postsecondary | 45.93 | 36.06 | 1,887 | 1,760 | 41.1 | 85,512 | 78,505 | 1,862 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Arts, design, entertainment, sports, and media occupations $\qquad$ | \$25.58 | \$21.89 | \$1,017 | \$876 | 39.8 | \$52,736 | \$45,196 | 2,062 |
| Artists and related workers .... | 28.69 | 29.42 | 1,142 | 1,177 | 39.8 | 58,938 | 61,200 | 2,054 |
| Designers ............................ | 19.83 | 17.75 | 797 | 754 | 40.2 | 41,469 | 39,193 | 2,092 |
| Graphic designers ............. | 19.98 | 17.75 | 803 | 754 | 40.2 | 41,781 | 39,193 | 2,092 |
| Actors, producers, and directors $\qquad$ | 26.01 | 18.85 | 1,036 | 769 | 39.8 | 53,851 | 40,000 | 2,070 |
| Producers and directors ..... | 26.59 | 19.23 | 1,059 | 769 | 39.8 | 55,042 | 40,000 | 2,070 |
| Athletes, coaches, umpires, and related workers $\qquad$ | 24.24 | 21.25 | 916 | 1,043 | 37.8 | 47,080 | 54,210 | 1,942 |
| Coaches and scouts ........... | 24.32 | 29.57 | 901 | 1,144 | 37.0 | 46,200 | 59,087 | 1,900 |
| News analysts, reporters and correspondents $\qquad$ | 29.89 | 23.54 | 1,187 | 894 | 39.7 | 61,739 | 46,467 | 2,065 |
| correspondents | 29.89 | 23.54 | 1,187 | 894 | 39.7 | 61,739 | 46,467 | 2,065 |
| Public relations specialists ..... | 29.41 | 26.87 | 1,168 | 966 | 39.7 | 60,720 | 50,252 | 2,064 |
| Writers and editors ............... | 32.48 | 29.57 | 1,291 | 1,183 | 39.8 | 67,142 | 61,499 | 2,067 |
| Editors ............................. | 27.59 | 26.76 | 1,091 | 1,070 | 39.6 | 56,750 | 55,652 | 2,057 |
| Technical writers .............. | 37.29 | 31.43 | 1,505 | 1,257 | 40.3 | 78,234 | 65,364 | 2,098 |
| Healthcare practitioner and technical occupations | 27.61 | 25.00 | 1,085 | 972 | 39.3 | 56,391 | 50,523 | 2,042 |
| Pharmacists ......................... | 50.94 | 52.40 | 2,010 | 2,080 | 39.5 | 104,514 | 108,162 | 2,052 |
| Physicians and surgeons ........ | 83.12 | 75.99 | 3,413 | 3,050 | 41.1 | 177,467 | 158,600 | 2,135 |
| Registered nurses .................. | 28.75 | 27.97 | 1,117 | 1,082 | 38.9 | 58,066 | 56,243 | 2,020 |
| Therapists ........................... | 27.97 | 28.00 | 1,112 | 1,120 | 39.8 | 57,828 | 58,240 | 2,067 |
| Occupational therapists ..... | 32.32 | 34.04 | 1,287 | 1,362 | 39.8 | 66,924 | 70,803 | 2,071 |
| Physical therapists ............ | 32.04 | 32.78 | 1,281 | 1,311 | 40.0 | 66,636 | 68,182 | 2,080 |
| Respiratory therapists ....... | 25.39 | 25.61 | 998 | 990 | 39.3 | 51,913 | 51,480 | 2,045 |
| Clinical laboratory technologists and technicians $\qquad$ | 19.15 | 17.45 | 771 | 745 | 40.2 | 40,078 | 38,730 | 2,093 |
| Medical and clinical laboratory technologists Medical and clinical | 21.84 | 23.10 | 901 | 924 | 41.3 | 46,865 | 48,048 | 2,146 |
| laboratory technicians .. | 16.38 | 16.97 | 643 | 643 | 39.3 | 33,437 | 33,411 | 2,041 |
| Dental hygienists ................. | 31.89 | 30.38 | 1,089 | 1,059 | 34.1 | 56,626 | 55,074 | 1,775 |
| Diagnostic related technologists and technicians $\qquad$ | 24.89 | 24.93 | 986 | 974 | 39.6 | 51,252 | 50,648 | 2,059 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare practitioner and <br> technical occupations <br> -Continued <br> Cardiovascular <br> technologists and <br> technicians ................... $\$ 22.61$ $\$ 24.17$ $\$ 904$ $\$ 967$     <br> 40.0 $\$ 47,018$ $\$ 50,278$ 2,080      |  |  |  |  |  |  |  |  |
| Nuclear medicine technologists <br> Radiologic technologists and technicians | 31.15 23.63 | 30.77 22.09 | 1,223 933 | 1,231 880 | 39.3 39.5 | 63,594 48,503 | 64,000 45,760 | 2,042 2,052 |
| Emergency medical technicians and paramedics $\qquad$ | 15.57 | 13.00 | 685 | 596 | 44.0 | 35,631 | 31,005 | 2,288 |
| Health diagnosing and treating practitioner support technicians $\qquad$ | 16.64 | 16.78 | 658 | 671 | 39.5 | 34,205 | 34,904 | 2,055 |
| Pharmacy technicians ........ | 13.86 | 14.00 | 553 | 560 | 39.9 | 28,772 | 29,120 | 2,076 |
| Surgical technologists ........ | 19.94 | 19.14 | 796 | 766 | 39.9 | 41,373 | 39,813 | 2,075 |
| Licensed practical and licensed vocational nurses | 17.54 | 17.50 | 681 | 675 | 38.8 | 35,422 | 35,110 | 2,020 |
| Medical records and health information technicians ... <br> Miscellaneous health | 18.70 | 19.27 | 731 | 767 | 39.1 | 38,010 | 39,874 | 2,033 |
| technologists and <br> technicians $\qquad$ | 19.03 | 17.50 | 761 | 700 | 40.0 | 39,591 | 36,400 | 2,080 |
| Healthcare support occupations $\qquad$ <br> Nursing, psychiatric, and home health aides $\qquad$ <br> Home health aides $\qquad$ <br> Nursing aides, orderlies, and attendants $\qquad$ | 12.47 | 11.61 | 482 | 450 | 38.6 | 25,045 | 23,400 | 2,008 |
|  | 10.64 | 10.40 | 409 | 400 | 38.4 | 21,275 | 20,800 | 1,999 |
|  | 9.84 | 10.32 | 366 | 360 | 37.2 | 19,029 | 18,720 | 1,933 |
|  | 10.86 | 10.50 | 420 | 409 | 38.7 | 21,852 | 21,278 | 2,012 |
| Physical therapist assistants and aides $\qquad$ | 21.29 | 17.25 | 838 | 690 | 39.4 | 43,586 | 35,880 | 2,047 |
| Physical therapist assistants | 22.05 | 17.25 | 863 | 690 | 39.1 | 44,852 | 35,880 | 2,034 |
| Miscellaneous healthcare support occupations | 13.60 | 13.22 | 527 | 520 | 38.7 | 27,395 | 27,040 | 2,014 |
| Dental assistants ............... | 17.63 | 18.13 | 647 | 672 | 36.7 | 33,641 | 34,944 | 1,908 |
| Medical assistants ............. | 13.37 | 13.00 | 526 | 515 | 39.3 | 27,353 | 26,790 | 2,045 |
| Medical equipment preparers $\qquad$ | 12.19 | 12.15 | 484 | 475 | 39.7 | 25,142 | 24,700 | 2,062 |
| Medical transcriptionists ... | 14.33 | 13.83 | 559 | 553 | 39.0 | 29,077 | 28,766 | 2,029 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare support occupations -Continued Pharmacy aides $\qquad$ | \$11.34 | \$13.00 | \$402 | \$425 | 35.4 | \$20,899 | \$22,090 | 1,842 |
| Protective service occupations | 11.43 | 10.12 | 453 | 400 | 39.6 | 20,078 | 20,280 | 1,757 |
| Security guards and gaming surveillance officers | 11.01 | 10.00 | 435 | 400 | 39.5 | 22,567 | 20,800 | 2,049 |
| Security guards ................ | 10.98 | 10.00 | 434 | 400 | 39.5 | 22,509 | 20,800 | 2,050 |
| Miscellaneous protective service workers $\qquad$ | 10.52 | 7.35 | 410 | 294 | 39.0 | 5,780 | 3,528 | 550 |
| Food preparation and serving related occupations | 8.78 | 8.49 | 334 | 320 | 38.1 | 17,334 | 16,640 | 1,974 |
| First-line supervisors/managers, food preparation and serving workers $\qquad$ | 14.24 | 13.68 | 590 | 549 | 41.5 | 30,507 | 28,540 | 2,142 |
| Chefs and head cooks ...... | 15.53 | 11.36 | 639 | 500 | 41.1 | 32,880 | 26,000 | 2,117 |
| First-line supervisors/managers of food preparation and serving workers $\qquad$ | 14.08 | 13.68 | 584 | 549 | 41.5 | 30,201 | 28,540 | 2,146 |
| Cooks .......................... | 10.31 | 9.80 | 397 | 378 | 38.5 | 20,609 | 19,648 | 2,000 |
| Cooks, fast food ................ | 8.48 | 8.00 | 331 | 289 | 39.0 | 17,188 | 15,015 | 2,026 |
| Cooks, institution and cafeteria $\qquad$ | 10.89 | 10.06 | 420 | 400 | 38.5 | 21,613 | 20,436 | 1,985 |
| Cooks, restaurant .............. | 11.08 | 11.00 | 429 | 427 | 38.7 | 22,279 | 22,187 | 2,012 |
| Cooks, short order ............ | 9.46 | 9.38 | 358 | 360 | 37.8 | 18,595 | 18,720 | 1,966 |
| Food preparation workers ...... | 9.57 | 9.00 | 373 | 360 | 39.0 | 19,130 | 18,720 | 2,000 |
| Food service, tipped .............. | 4.84 | 3.77 | 175 | 138 | 36.1 | 9,085 | 7,199 | 1,876 |
| Bartenders ........................ | 6.64 | 6.15 | 243 | 238 | 36.5 | 12,611 | 12,358 | 1,898 |
| Waiters and waitresses ...... | 3.61 | 3.38 | 129 | 110 | 35.6 | 6,686 | 5,725 | 1,852 |
| Dining room and cafeteria attendants and bartender helpers $\qquad$ | 7.72 | 8.00 | 291 | 292 | 37.7 | 15,129 | 15,161 | 1,959 |
| Fast food and counter workers $\qquad$ | 8.22 | 7.50 | 313 | 286 | 38.1 | 16,238 | 14,855 | 1,976 |
| Combined food preparation and serving workers, including fast food ....... | 8.17 | 7.50 | 311 | 285 | 38.1 | 16,174 | 14,820 | 1,980 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{2}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{4}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{5}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \begin{tabular}{l}
Food preparation and serving related occupations \\
-Continued \\
Counter attendants, cafeteria, food concession, and coffee shop \(\qquad\) \\
Food servers, nonrestaurant Dishwashers \(\qquad\) Hosts and hostesses, restaurant, lounge, and coffee shop \(\qquad\)
\end{tabular} \& \(\$ 8.54\)
8.06
8.47

9.60 \& $\$ 7.61$
8.20
8.14

9.00 \& $\$ 322$
316
322

320 \& $\$ 286$
328
317

315 \& 37.7
39.2
38.1

33.3 \& $\$ 16,633$
16,412
16,635

16,618 \& $\$ 14,855$
17,056
16,120

16,363 \& $$
\begin{aligned}
& 1,948 \\
& 2,037 \\
& 1,964 \\
& \\
& 1,731
\end{aligned}
$$ \\

\hline | Building and grounds cleaning and maintenance occupations $\qquad$ |
| :--- |
| First-line supervisors/managers, building and grounds cleaning and maintenance workers $\qquad$ |
| First-line supervisors/managers of housekeeping and janitorial workers $\qquad$ |
| First-line supervisors/managers of landscaping, lawn service, and groundskeeping workers | \& 10.72 \& 9.77 \& 423 \& 380

763
739

7
818 \& 39.5

40.4

39.3

41.0 \& 21,941
43,606
35,382

48,043 \& 19,677
39,695

38,405

42,536 \& 2,048

2,103

2,045

2,134 \\

\hline | Building cleaning workers ..... Janitors and cleaners, except maids and housekeeping cleaners |
| :--- |
| Maids and housekeeping cleaners | \& 9.86

10.07
9.38 \& 9.25
9.63
8.75 \& 388
397
367 \& 365
375
345 \& 39.3
39.4
39.1 \& 20,156
20,636
19,083 \& 18,990
19,474
17,915 \& 2,044
2,048
2,035 \\

\hline | Grounds maintenance |
| :--- |
| workers $\qquad$ |
| Landscaping and groundskeeping workers $\qquad$ | \& 10.39

10.31 \& 10.00
9.86 \& 414
411 \& 390
390 \& 39.9
39.8 \& 1,283
21,215
21,047 \& 19,760
19,718 \& 2,035
2,042

2,040 \\
\hline
\end{tabular}

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Personal care and service occupations $\qquad$ <br> First-line supervisors/managers of personal service workers <br> Miscellaneous entertainment attendants and related workers $\qquad$ | \$13.67 | \$10.40 | \$504 | \$418 | 36.9 | \$26,045 | \$21,424 | 1,905 |
|  | 17.65 | 17.00 | 774 | 751 | 43.8 | 40,239 | 39,055 | 2,280 |
|  | 11.75 | 12.74 | 470 | 510 | 40.0 | 24,088 | 26,499 | 2,050 |
| Amusement and recreation attendants | 11.84 | 12.74 | 470 | 510 | 39.7 | 23,866 | 26,499 | 2,015 |
| Locker room, coatroom, and dressing room attendants $\qquad$ | 11.54 | 12.18 | 468 | 508 | 40.5 | 24,313 | 26,412 | 2,107 |
| Barbers and cosmetologists ... | 18.68 | 18.25 | 683 | 695 | 36.6 | 34,563 | 32,013 | 1,850 |
| Hairdressers, hairstylists, and cosmetologists | 18.68 | 18.25 | 683 | 695 | 36.6 | 34,563 | 32,013 | 1,850 |
| Baggage porters, bellhops, and concierges $\qquad$ | 11.27 | 12.50 | 430 | 500 | 38.1 | 22,348 | 26,000 | 1,982 |
| Transportation attendants ...... | 42.97 | 41.75 | 844 | 930 | 19.7 | 43,906 | 48,334 | 1,022 |
| Flight attendants ............... | 42.97 | 41.75 | 844 | 930 | 19.7 | 43,906 | 48,334 | 1,022 |
| Child care workers ................ | 8.83 | 8.50 | 346 | 336 | 39.2 | 17,949 | 17,160 | 2,034 |
| Personal and home care aides | 10.40 | 10.84 | 416 | 434 | 40.0 | 21,638 | 22,547 | 2,080 |
| Recreation and fitness workers $\qquad$ | 12.25 | 10.22 | 489 | 409 | 39.9 | 25,409 | 21,258 | 2,074 |
| Recreation workers ........... | 10.72 | 9.30 | 427 | 372 | 39.9 | 22,227 | 19,344 | 2,073 |
| Sales and related occupations First-line | 17.91 | 13.08 | 715 | 520 | 39.9 | 36,905 | 26,910 | 2,061 |
| First-line supervisors/managers, sales workers $\qquad$ | 20.04 | 17.02 | 835 | 686 | 41.7 | 43,399 | 35,685 | 2,166 |
| First-line supervisors/managers of retail sales workers .. | 18.42 | 16.85 | 768 | 680 | 41.7 | 39,934 | 35,360 | 2,168 |
| First-line supervisors/managers of non-retail sales workers $\qquad$ | 27.34 | 24.28 | 1,134 | 971 | 41.5 | 58,988 | 50,507 | 2,158 |
| Retail sales workers .............. | 11.93 | 10.30 | 472 | 404 | 39.6 | 24,292 | 20,904 | 2,035 |
| Cashiers, all workers ......... | 9.64 | 9.08 | 376 | 360 | 39.0 | 19,317 | 18,720 | 2,003 |
| Cashiers ....................... | 9.63 | 9.08 | 375 | 360 | 39.0 | 19,283 | 18,720 | 2,003 |
| Counter and rental clerks and parts salespersons .. | 13.56 | 12.25 | 546 | 491 | 40.3 | 28,395 | 25,542 | 2,093 |
| Counter and rental clerks | 10.80 | 9.81 | 428 | 392 | 39.6 | 22,252 | 20,401 | 2,060 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Sales and related occupations -Continued |  |  |  |  |  |  |  |  |
| Parts salespersons .......... | \$16.79 | \$16.31 | \$689 | \$656 | 41.0 | \$35,828 | \$34,133 | 2,133 |
| Retail salespersons ............ | 13.51 | 11.60 | 540 | 456 | 40.0 | 27,722 | 23,639 | 2,052 |
| Advertising sales agents ........ | 28.06 | 26.84 | 1,123 | 1,073 | 40.0 | 58,373 | 55,821 | 2,080 |
| Insurance sales agents ........... | 27.77 | 21.01 | 1,065 | 791 | 38.3 | 55,365 | 41,137 | 1,994 |
| Securities, commodities, and financial services sales agents $\qquad$ | 55.69 | 31.70 | 2,230 | 1,268 | 40.0 | 115,969 | 65,934 | 2,083 |
| Travel agents ....................... | 12.55 | 10.73 | 502 | 429 | 40.0 | 26,096 | 22,320 | 2,080 |
| Sales representatives, wholesale and manufacturing $\qquad$ | 29.74 | 25.30 | 1,197 | 1,047 | 40.2 | 62,077 | 53,560 | 2,088 |
| Sales representatives, wholesale and manufacturing, technical and scientific products | 37.65 | 28.85 | 1,508 | 1,154 | 40.1 | 78,412 | 59,998 | 2,083 |
| Sales representatives, wholesale and manufacturing, except technical and scientific products $\qquad$ | 26.45 | 24.35 | 1,067 | 1,000 | 40.3 | 55,280 | 50,871 | 2,090 |
| Real estate brokers and sales agents $\qquad$ | 19.27 | 15.80 | 764 | 631 | 39.6 | 39,726 | 32,811 | 2,062 |
| Real estate sales agents ...... | 19.27 | 15.80 | 764 | 631 | 39.6 | 39,726 | 32,811 | 2,062 |
| Sales engineers .................... | 28.56 | 30.76 | 1,167 | 1,230 | 40.9 | 60,700 | 63,975 | 2,126 |
| Telemarketers ...................... | 14.94 | 14.50 | 592 | 580 | 39.6 | 30,803 | 30,160 | 2,061 |
| Miscellaneous sales and related workers $\qquad$ | 18.10 | 15.72 | 713 | 629 | 39.4 | 35,942 | 31,416 | 1,986 |
| Office and administrative support occupations | 15.43 | 14.36 | 612 | 566 | 39.6 | 31,771 | 29,378 | 2,059 |
| First-line supervisors/managers of office and administrative support workers $\qquad$ | 22.03 | 21.00 | 885 | 850 | 40.2 | 46,005 | 44,200 | 2,089 |
| Switchboard operators, including answering service $\qquad$ | 10.98 | 10.56 | 435 | 408 | 39.6 | 22,604 | 21,214 | 2,058 |
| Telephone operators ............ | 11.62 | 11.93 | 465 | 477 | 40.0 | 24,165 | 24,814 | 2,079 |
| Financial clerks .................... | 15.28 | 14.75 | 607 | 580 | 39.7 | 31,540 | 30,160 | 2,064 |
| Bill and account collectors | 15.43 | 15.13 | 616 | 605 | 39.9 | 32,008 | 31,468 | 2,074 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative <br> support occupations <br> -Continued <br> Billing and posting clerks |  |  |  |  |  |  |  |  |
| Billing and posting clerks and machine operators | \$15.38 | \$15.05 | \$611 | \$600 | 39.7 | \$31,766 | \$31,200 | 2,065 |
| Bookkeeping, accounting, and auditing clerks ...... | 16.02 | 15.38 | 634 | 613 | 39.6 | 32,906 | 31,741 | 2,054 |
| Payroll and timekeeping clerks $\qquad$ | 18.39 | 17.34 | 739 | 711 | 40.2 | 38,453 | 36,957 | 2,091 |
| Procurement clerks ........... | 16.89 | 17.30 | 676 | 692 | 40.0 | 35,138 | 35,984 | 2,080 |
| Tellers . | 12.57 | 12.00 | 501 | 480 | 39.8 | 26,045 | 24,960 | 2,071 |
| Brokerage clerks .................. | 15.20 | 13.37 | 600 | 535 | 39.5 | 31,175 | 27,810 | 2,052 |
| Credit authorizers, checkers, and clerks $\qquad$ | 14.63 | 14.38 | 585 | 575 | 40.0 | 30,437 | 29,906 | 2,080 |
| Customer service <br> representatives | 15.36 | 14.00 | 613 | 559 | 39.9 | 31,686 | 29,078 | 2,062 |
| File clerks ........................... | 11.22 | 11.00 | 448 | 440 | 39.9 | 23,300 | 22,880 | 2,076 |
| Hotel, motel, and resort desk clerks $\qquad$ | 10.12 | 10.00 | 404 | 400 | 39.9 | 20,983 | 20,800 | 2,074 |
| Interviewers, except eligibility and loan $\qquad$ | 11.84 | 12.51 | 454 | 501 | 38.4 | 23,606 | 26,027 | 1,994 |
| Loan interviewers and clerks | 16.00 | 16.04 | 640 | 642 | 40.0 | 33,279 | 33,367 | 2,079 |
| New accounts clerks ............. | 15.04 | 15.03 | 602 | 601 | 40.0 | 31,286 | 31,267 | 2,080 |
| Order clerks ........................ | 14.93 | 14.93 | 597 | 597 | 40.0 | 31,027 | 31,054 | 2,079 |
| Human resources assistants, except payroll and timekeeping $\qquad$ | 16.74 | 15.65 | 662 | 626 | 39.5 | 34,409 | 32,544 | 2,056 |
| Receptionists and information clerks $\qquad$ | 12.41 | 12.07 | 487 | 480 | 39.2 | 25,303 | 24,960 | 2,040 |
| Reservation and transportation ticket agents and travel clerks ... | 13.75 | 13.46 | 550 | 538 | 40.0 | 28,603 | 27,997 | 2,080 |
| Dispatchers ......................... | 17.26 | 18.40 | 698 | 736 | 40.4 | 36,287 | 38,251 | 2,102 |
| Dispatchers, except police, fire, and ambulance ..... | 17.47 | 18.49 | 706 | 739 | 40.4 | 36,734 | 38,449 | 2,103 |
| Meter readers, utilities .......... | 15.38 | 14.94 | 615 | 597 | 40.0 | 32,000 | 31,067 | 2,080 |
| Production, planning, and expediting clerks $\qquad$ | 19.22 | 18.27 | 772 | 736 | 40.2 | 40,152 | 38,260 | 2,089 |
| Shipping, receiving, and traffic clerks $\qquad$ | 13.11 | 12.53 | 523 | 500 | 39.9 | 27,190 | 26,000 | 2,073 |
| Stock clerks and order fillers | 12.04 | 11.55 | 484 | 468 | 40.2 | 25,153 | 24,344 | 2,090 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative support occupations -Continued <br> Weighers, measurers, checkers, and samplers, recordkeeping $\qquad$ | \$13.33 | \$12.89 | \$533 | \$516 | 40.0 | \$27,726 | \$26,811 | 2,080 |
| Secretaries and administrative assistants $\qquad$ <br> Executive secretaries and administrative assistants $\qquad$ | 18.19 22.02 | 16.39 21.37 | 717 875 | 646 831 | 39.4 39.7 | 37,272 45,496 | 33,611 43,200 | 2,049 2,067 |
| Legal secretaries ............... | 22.49 | 20.39 | 860 | 806 | 38.2 | 44,702 | 41,929 | 1,988 |
| Medical secretaries ........... | 13.30 | 13.00 | 523 | 513 | 39.3 | 27,194 | 26,676 | 2,045 |
| Secretaries, except legal, medical, and executive | 15.75 | 14.42 | 624 | 576 | 39.6 | 32,412 | 29,723 | 2,058 |
| Computer operators .............. | 16.75 | 15.01 | 669 | 600 | 40.0 | 34,804 | 31,221 | 2,078 |
| Data entry and information processing workers | 14.43 | 14.42 | 572 | 562 | 39.6 | 29,736 | 29,203 | 2,060 |
| Data entry keyers .............. | 14.08 | 13.33 | 558 | 520 | 39.6 | 29,001 | 27,021 | 2,060 |
| Word processors and typists | 17.59 | 17.28 | 698 | 691 | 39.7 | 36,295 | 35,949 | 2,064 |
| Insurance claims and policy processing clerks | 15.92 | 15.01 | 629 | 600 | 39.5 | 32,731 | 31,219 | 2,056 |
| Mail clerks and mail machine operators, except postal service $\qquad$ | 10.98 | 10.65 | 434 | 426 | 39.5 | 22,547 | 22,160 | 2,053 |
| Office clerks, general ............ | 14.54 | 14.00 | 567 | 551 | 39.0 | 29,469 | 28,637 | 2,027 |
| Office machine operators, except computer | 12.28 | 13.00 | 491 | 520 | 40.0 | 25,545 | 27,040 | 2,080 |
| Farming, fishing, and forestry occupations | 11.09 | 8.50 | 438 | 340 | 39.5 | 22,770 | 17,680 | 2,053 |
| Construction and extraction occupations | 16.50 | 15.00 | 660 | 600 | 40.0 | 34,265 | 31,200 | 2,077 |
| First-line supervisors/managers of construction trades and extraction workers $\qquad$ | 24.53 | 24.99 | 1,012 | 1,000 | 41.3 | 52,631 | 51,979 | 2,145 |
| Brickmasons, blockmasons, and stonemasons $\qquad$ | 18.74 | 21.22 | 750 | 849 | 40.0 | 38,769 | 42,874 | 2,068 |
| Brickmasons and blockmasons | 19.85 | 21.22 | 794 | 849 | 40.0 | 41,018 | 42,874 | 2,066 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Construction and extraction occupations -Continued |  |  |  |  |  |  |  |  |
| Cement masons, concrete finishers, and terrazzo |  |  |  |  |  |  |  |  |
| Cement masons and concrete finishers | 15.69 | 16.00 | 628 | 640 | 40.0 | 32,599 | 33,280 | 2,078 |
| Construction laborers ............ | 11.64 | 11.00 | 466 | 440 | 40.0 | 24,119 | 22,880 | 2,071 |
| Construction equipment operators $\qquad$ | 15.17 | 14.56 | 607 | 582 | 40.0 | 31,221 | 30,283 | 2,058 |
| Paving, surfacing, and tamping equipment operators $\qquad$ | 13.16 | 13.75 | 526 | 550 | 40.0 | 26,336 | 26,520 | 2,002 |
| Operating engineers and other construction equipment operators | 15.84 | 15.00 | 634 | 600 | 40.0 | 32,929 | 31,200 | 2,078 |
| Drywall installers, ceiling tile installers, and tapers | 17.81 | 17.00 | 709 | 676 | 39.8 | 36,863 | 35,133 | 2,070 |
| Drywall and ceiling tile installers $\qquad$ | 17.83 | 17.00 | 710 | 676 | 39.8 | 36,902 | 35,133 | 2,070 |
| Electricians ........... | 19.89 | 18.25 | 795 | 730 | 40.0 | 41,321 | 37,960 | 2,077 |
| Glaziers ... | 18.52 | 19.50 | 741 | 780 | 40.0 | 38,529 | 40,560 | 2,080 |
| Painters and paperhangers ..... | 13.32 | 13.31 | 533 | 532 | 40.0 | 27,712 | 27,676 | 2,080 |
| Painters, construction and maintenance | 13.45 | 13.31 | 538 | 532 | 40.0 | 27,971 | 27,676 | 2,080 |
| Pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ | 17.50 | 17.95 | 700 | 718 | 40.0 | 36,381 | 37,328 | 2,078 |
| Pipelayers ........................ | 12.79 | 12.71 | 512 | 508 | 40.0 | 26,434 | 26,437 | 2,067 |
| Plumbers, pipefitters, and steamfitters | 18.13 | 18.25 | 725 | 730 | 40.0 | 37,715 | 37,960 | 2,080 |
| Roofers ..... | 13.87 | 11.59 | 555 | 464 | 40.0 | 28,785 | 24,105 | 2,076 |
| Sheet metal workers ............. | 18.30 | 16.80 | 732 | 672 | 40.0 | 38,069 | 34,940 | 2,080 |
| Helpers, construction trades .. | 11.36 | 11.00 | 450 | 440 | 39.6 | 23,392 | 22,880 | 2,059 |
| Helpers--carpenters ........... | 11.64 | 11.20 | 447 | 440 | 38.4 | 23,227 | 22,644 | 1,996 |
| Helpers--electricians .......... | 12.20 | 12.50 | 488 | 500 | 40.0 | 25,332 | 26,000 | 2,076 |
| Helpers--pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ | 11.77 | 11.36 | 471 | 454 | 40.0 | 24,486 | 23,629 | 2,080 |
| Miscellaneous construction and related workers $\qquad$ | 17.51 | 18.00 | 699 | 720 | 39.9 | 36,366 | 37,440 | 2,077 |
| Mining machine operators ..... | 25.27 | 22.00 | 1,070 | 880 | 42.3 | 55,641 | 45,760 | 2,202 |

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{2}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{4}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{5}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \multicolumn{9}{|l|}{\begin{tabular}{c|c|c|c|c|c|c|c}
\begin{tabular}{c} 
Production occupations \\
-Continued \\
Welding, soldering, and \\
brazing machine \\
setters, operators, and \\
tenders ...........................
\end{tabular} \& \(\$ 16.50\) \& \(\$ 16.10\) \& \(\$ 632\) \& \(\$ 576\) \& \& \& \\
\hline 88.3 \& \(\$ 32,578\) \& \(\$ 29,848\) \& 1,975
\end{tabular}} \\
\hline Miscellaneous metalworkers and plastic workers \(\qquad\) Plating and coating machine setters, operators, and tenders, metal and plastic .......... \& 16.06 \& 13.28
12.00 \& 650 \& 572
480 \& 40.5

40.0 \& 33,787
31,237 \& 29,725
24,960 \& 2,103

2,080 \\
\hline Bookbinders and bindery workers \& 13.41 \& 11.00 \& 528 \& 440 \& 39.4 \& 27,446 \& 22,880 \& 2,047 \\
\hline Bindery workers ............... \& 13.41 \& 11.00 \& 528 \& 440 \& 39.4 \& 27,446 \& 22,880 \& 2,047 \\
\hline Printers ................................ \& 15.69 \& 15.00 \& 623 \& 600 \& 39.7 \& 32,377 \& 31,200 \& 2,064 \\
\hline Prepress technicians and workers $\qquad$ \& 17.54 \& 20.30 \& 702 \& 812 \& 40.0 \& 36,479 \& 42,224 \& 2,080 \\
\hline Printing machine operators \& 15.35 \& 14.12 \& 609 \& 565 \& 39.7 \& 31,620 \& 29,372 \& 2,061 \\
\hline Laundry and dry-cleaning workers $\qquad$ \& 10.07 \& 9.13 \& 394 \& 360 \& 39.2 \& 20,511 \& 18,720 \& 2,036 \\
\hline Pressers, textile, garment, and related materials \& 8.38 \& 7.50 \& 313 \& 280 \& 37.3 \& 16,260 \& 14,560 \& 1,939 \\
\hline Sewing machine operators ..... \& 12.85 \& 14.07 \& 510 \& 563 \& 39.7 \& 26,522 \& 29,266 \& 2,065 \\

\hline | Textile machine setters, operators, and tenders $\qquad$ |
| :--- |
| Textile bleaching and | \& 12.44 \& 12.21 \& 494 \& 488 \& 39.7 \& 25,686 \& 25,397 \& 2,065 \\

\hline Textile bleaching and dyeing machine operators and tenders \& 11.01 \& 11.07 \& 436 \& 421 \& 39.7 \& 22,697 \& 21,902 \& 2,062 \\
\hline Textile cutting machine setters, operators, and tenders $\qquad$ \& 10.75 \& 12.33 \& 430 \& 493 \& 40.0 \& 22,359 \& 25,646 \& 2,080 \\
\hline Textile knitting and weaving machine setters, operators, and tenders $\qquad$ \& 13.24 \& 13.54 \& 530 \& 542 \& 40.0 \& 27,536 \& 28,163 \& 2,080 \\

\hline | Textile winding, twisting, and drawing out machine setters, operators, and tenders .. |
| :--- |
| Miscellaneous textile | \& 12.37 \& 11.68 \& 489 \& 467 \& 39.6 \& 25,415 \& 23,504 \& 2,055 \\

\hline Miscellaneous textile, apparel, and furnishings workers $\qquad$ \& 15.24 \& 15.76 \& 607 \& 630 \& 39.8 \& 31,476 \& 32,781 \& 2,065 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


Table 12 Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 12
Full-time ${ }^{1}$ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Transportation and material moving occupations -Continued Industrial truck and tractor operators $\qquad$ | \$14.66 | \$14.07 | \$591 | \$563 | 40.3 | \$30,593 | \$29,266 | 2,087 |
| Laborers and material movers, hand $\qquad$ | 11.17 | 10.27 | 445 | 411 | 39.8 | 23,108 | 21,355 | 2,068 |
| Cleaners of vehicles and equipment $\qquad$ | 10.13 | 9.80 | 404 | 392 | 39.9 | 21,000 | 20,376 | 2,073 |
| Laborers and freight, stock, and material movers, hand $\qquad$ | 11.64 | 10.82 | 463 | 426 | 39.7 | 24,051 | 22,131 | 2,065 |
| Machine feeders and offbearers $\qquad$ | 11.03 | 11.00 | 441 | 440 | 40.0 | 22,905 | 22,880 | 2,077 |
| Packers and packagers, hand $\qquad$ | 10.20 | 10.10 | 406 | 404 | 39.8 | 21,115 | 21,008 | 2,070 |

1 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40 -hour week is the minimum full-time schedule.

2 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

3 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

4 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are
paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 13 Full-time ${ }^{1}$ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers | \$23.14 | \$20.18 | \$912 | \$808 | 39.4 | \$43,463 | \$39,965 | 1,878 |
| Management occupations | 38.94 | 36.03 | 1,546 | 1,442 | 39.7 | 77,565 | 71,766 | 1,992 |
| Chief executives .................. | 54.02 | 58.37 | 2,392 | 2,335 | 44.3 | 124,362 | 121,410 | 2,302 |
| General and operations managers $\qquad$ | 38.92 | 34.35 | 1,599 | 1,304 | 41.1 | 83,142 | 67,796 | 2,136 |
| Legislators ......................... | 37.12 | 31.79 | 1,177 | 1,038 | 31.7 | 61,210 | 53,999 | 1,649 |
| Administrative services managers $\qquad$ | 23.96 | 24.23 | 938 | 953 | 39.2 | 48,801 | 49,566 | 2,036 |
| Computer and information systems managers | 39.81 | 36.46 | 1,586 | 1,461 | 39.8 | 82,459 | 75,992 | 2,071 |
| Financial managers ............... | 42.30 | 38.94 | 1,688 | 1,533 | 39.9 | 87,329 | 79,706 | 2,065 |
| Human resources managers ... | 34.20 | 31.52 | 1,393 | 1,188 | 40.7 | 68,484 | 61,801 | 2,003 |
| Construction managers ......... | 31.58 | 28.85 | 1,266 | 1,154 | 40.1 | 65,838 | 60,008 | 2,085 |
| Education administrators ....... | 40.72 | 38.94 | 1,598 | 1,573 | 39.2 | 76,337 | 73,589 | 1,875 |
| Education administrators, elementary and secondary school | 43.07 | 43.66 | 1,674 | 1,710 | 38.9 | 77,444 | 76,286 | 1,798 |
| Education administrators, postsecondary | 36.80 | 31.36 | 1,474 | 1,205 | 40.1 | 74,640 | 62,675 | 2,028 |
| Medical and health services managers $\qquad$ | 52.45 | 46.36 | 2,140 | 1,834 | 40.8 | 111,281 | 95,347 | 2,122 |
| Property, real estate, and community association managers $\qquad$ | 21.99 | 22.89 | 877 | 916 | 39.9 | 45,578 | 47,611 | 2,073 |
| Social and community service managers $\qquad$ | 33.85 | 32.63 | 1,343 | 1,280 | 39.7 | 69,855 | 66,581 | 2,064 |
| Business and financial operations occupations | 22.54 | 20.92 | 900 | 834 | 39.9 | 46,713 | 43,387 | 2,072 |
| Buyers and purchasing agents Purchasing agents, except | 25.38 | 25.41 | 1,015 | 1,016 | 40.0 | 52,781 | 52,853 | 2,080 |
| Purchasing agents, except wholesale, retail, and farm products $\qquad$ | 25.38 | 25.41 | 1,015 | 1,016 | 40.0 | 52,781 | 52,853 | 2,080 |
| Compliance officers, except agriculture, construction, health and safety, and transportation $\qquad$ | 20.53 | 19.53 | 818 | 781 | 39.9 | 42,550 | 40,620 | 2,072 |
| Human resources, training, and labor relations specialists $\qquad$ | 22.99 | 21.48 | 918 | 859 | 39.9 | 47,741 | 44,687 | 2,076 |
| Employment, recruitment, and placement specialists $\qquad$ | 19.12 | 18.33 | 763 | 733 | 39.9 | 39,698 | 38,126 | 2,076 |

See footnotes at end of table.

Table 13 Full-time1 State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Business and financial operations occupations -Continued Compensation, benefits, and job analysis specialists $\qquad$ | \$25.59 | \$21.12 | \$1,015 | \$845 | 39.6 | \$52,754 | \$43,930 | 2,062 |
| Training and development specialists | 24.49 | 23.56 | 987 | 942 | 40.3 | 51,302 | 48,994 | 2,095 |
| Management analysts ........... | 23.06 | 21.42 | 923 | 857 | 40.0 | 47,971 | 44,552 | 2,080 |
| Accountants and auditors ...... | 22.80 | 21.63 | 908 | 865 | 39.8 | 46,922 | 44,990 | 2,058 |
| Appraisers and assessors of real estate $\qquad$ | 21.09 | 18.46 | 846 | 738 | 40.1 | 44,016 | 38,397 | 2,087 |
| Budget analysts ................... | 25.55 | 24.79 | 1,022 | 992 | 40.0 | 52,874 | 51,572 | 2,070 |
| Tax examiners, collectors, preparers, and revenue agents $\qquad$ | 16.05 | 14.17 | 642 | 567 | 40.0 | 33,381 | 29,480 | 2,080 |
| Tax examiners, collectors, and revenue agents | 16.15 | 14.33 | 646 | 573 | 40.0 | 33,584 | 29,800 | 2,080 |
| Computer and mathematical science occupations | 25.92 | 25.50 | 1,026 | 1,014 | 39.6 | 53,099 | 52,720 | 2,048 |
| Computer programmers ......... | 27.41 | 27.57 | 1,096 | 1,103 | 40.0 | 57,013 | 57,346 | 2,080 |
| Computer software engineers | 32.74 | 34.95 | 1,310 | 1,398 | 40.0 | 68,102 | 72,696 | 2,080 |
| Computer support specialists | 22.00 | 21.90 | 880 | 876 | 40.0 | 45,768 | 45,552 | 2,080 |
| Computer systems analysts .... | 26.67 | 27.05 | 1,047 | 1,082 | 39.2 | 54,166 | 56,266 | 2,031 |
| Database administrators ......... | 26.87 | 26.54 | 1,065 | 1,105 | 39.6 | 55,373 | 57,470 | 2,061 |
| Network and computer systems administrators $\qquad$ | 32.40 | 33.52 | 1,266 | 1,307 | 39.1 | 63,973 | 61,801 | 1,974 |
| Network systems and data communications analysts | 25.33 | 20.60 | 1,010 | 824 | 39.9 | 52,509 | 42,838 | 2,073 |
| Architecture and engineering occupations | 27.81 | 27.35 | 1,110 | 1,087 | 39.9 | 57,715 | 56,538 | 2,075 |
| Engineers ............................ | 30.76 | 29.68 | 1,228 | 1,171 | 39.9 | 63,832 | 60,907 | 2,075 |
| Civil engineers | 32.50 | 31.27 | 1,287 | 1,251 | 39.6 | 66,944 | 65,042 | 2,060 |
| Environmental engineers ... | 30.78 | 29.28 | 1,248 | 1,171 | 40.5 | 64,873 | 60,871 | 2,108 |
| Engineering technicians, except drafters $\qquad$ | 22.70 | 21.58 | 908 | 863 | 40.0 | 47,221 | 44,886 | 2,080 |
| Civil engineering technicians | 19.98 | 19.70 | 799 | 788 | 40.0 | 41,552 | 40,976 | 2,080 |
| Surveying and mapping technicians $\qquad$ | 20.95 | 19.60 | 830 | 784 | 39.6 | 43,145 | 40,770 | 2,059 |

See footnotes at end of table.

Table 13 Full-time1 State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Life, physical, and social science occupations | \$26.02 | \$24.73 | \$1,046 | \$983 | 40.2 | \$52,603 | \$50,950 | 2,022 |
| Life scientists ....................... | 25.63 | 25.05 | 1,003 | 1,002 | 39.1 | 52,159 | 52,096 | 2,035 |
| Physical scientists ................. | 26.11 | 26.56 | 1,074 | 1,075 | 41.1 | 54,933 | 54,052 | 2,104 |
| Environmental scientists and geoscientists | 26.06 | 26.54 | 1,090 | 1,061 | 41.8 | 55,360 | 54,052 | 2,125 |
| Environmental scientists and specialists, including health | 26.01 | 25.72 | 1,068 | 1,037 | 41.1 | 55,539 | 53,934 | 2,135 |
| Psychologists ..................... | 34.43 | 32.68 | 1,310 | 1,169 | 38.0 | 58,383 | 53,199 | 1,696 |
| Clinical, counseling, and school psychologists .... | 34.43 | 32.68 | 1,310 | 1,169 | 38.0 | 58,383 | 53,199 | 1,696 |
| Urban and regional planners .. | 25.83 | 24.50 | 1,066 | 987 | 41.2 | 55,408 | 51,308 | 2,145 |
| Miscellaneous life, physical, and social science technicians $\qquad$ | 19.59 | 18.96 | 783 | 758 | 40.0 | 40,739 | 39,437 | 2,079 |
| Community and social services occupations | 22.51 | 20.54 | 883 | 820 | 39.2 | 43,499 | 42,091 | 1,932 |
| Counselors .......................... | 26.72 | 23.87 | 1,038 | 940 | 38.9 | 48,293 | 45,695 | 1,807 |
| Educational, vocational, and school counselors .. | 31.66 | 29.77 | 1,216 | 1,174 | 38.4 | 51,915 | 49,910 | 1,640 |
| Mental health counselors ... | 20.50 | 20.41 | 820 | 816 | 40.0 | 42,631 | 42,455 | 2,080 |
| Rehabilitation counselors .. | 21.63 | 20.26 | 854 | 781 | 39.5 | 44,418 | 40,595 | 2,053 |
| Social workers ..................... | 22.42 | 20.54 | 883 | 822 | 39.4 | 44,187 | 42,203 | 1,971 |
| Child, family, and school social workers $\qquad$ | 26.48 | 26.35 | 1,054 | 1,054 | 39.8 | 49,519 | 45,367 | 1,870 |
| Medical and public health social workers $\qquad$ | 20.25 | 18.85 | 790 | 707 | 39.0 | 41,054 | 36,748 | 2,027 |
| Mental health and substance abuse social workers $\qquad$ | 19.94 | 19.31 | 777 | 755 | 39.0 | 40,419 | 39,260 | 2,027 |
| Miscellaneous community and social service specialists $\qquad$ | 17.54 | 16.42 | 692 | 644 | 39.5 | 35,989 | 33,478 | 2,052 |
| Probation officers and correctional treatment specialists. $\qquad$ | 18.93 | 17.46 | 757 | 698 | 40.0 | 39,341 | 36,321 | 2,078 |
| Social and human service assistants $\qquad$ | 15.12 | 14.93 | 584 | 577 | 38.7 | 30,386 | 30,025 | 2,010 |
| Legal occupations .................. | 31.59 | 29.75 | 1,280 | 1,144 | 40.5 | 66,571 | 59,490 | 2,107 |
| Lawyers ............................. | 36.35 | 34.76 | 1,490 | 1,423 | 41.0 | 77,506 | 74,000 | 2,132 |

See footnotes at end of table.

Table 13 Full-time1 State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Legal occupations -Continued Judges, magistrates, and other judicial workers $\qquad$ Paralegals and legal assistants | $\$ 32.30$ 19.66 | $\begin{array}{r} \$ 20.01 \\ 17.50 \end{array}$ | $\begin{array}{r} \$ 1,292 \\ 786 \end{array}$ | $\begin{array}{r} \$ 800 \\ 700 \end{array}$ | 40.0 40.0 | $\begin{array}{r} \$ 67,186 \\ 40,894 \end{array}$ | $\begin{array}{r} \$ 41,621 \\ 36,402 \end{array}$ | $\begin{aligned} & 2,080 \\ & 2,080 \end{aligned}$ |
| Education, training, and <br> library occupations $\qquad$ <br> Postsecondary teachers $\qquad$ <br> Business teachers, postsecondary <br> Math and computer teachers, postsecondary Mathematical science teachers, postsecondary | 30.58 | 29.44 39.58 | 1,162 | 1,113 | 38.0 | 47,109 | 44,939 | 1,540 |
|  | 42.36 51.76 | 39.58 49.19 | 1,712 2,091 | 1,581 1,967 | 40.4 40.4 | 73,100 85,695 | 68,094 85,251 | 1,726 1,656 |
|  | 45.18 39.34 | 33.97 32.77 | 1,823 1,602 | 1,634 1,678 | 40.4 40.7 | 70,920 62,139 | 62,080 62,080 | 1,570 1,579 |
| Life sciences teachers, postsecondary $\qquad$ Biological science teachers, postsecondary $\qquad$ | 42.96 42.49 | 37.56 36.44 | 1,602 1,696 1,676 | 1,424 | 39.5 39.4 | 74,560 | 62,080 68,500 65,099 | 1,736 1,701 |
| Physical sciences teachers, postsecondary $\qquad$ | 44.00 | 41.59 | 1,760 | 1,663 | 40.0 | 72,546 | 69,415 | 1,649 |
| Social sciences teachers, postsecondary $\qquad$ | 48.21 | 42.26 | 2,101 | 2,097 | 43.6 | 85,917 | 81,800 | 1,782 |
| Health teachers, postsecondary $\qquad$ <br> Nursing instructors and | 36.76 | 35.92 | 1,382 | 1,295 | 37.6 | 63,325 | 60,200 | 1,723 |
| Nursing instructors and teachers, postsecondary $\qquad$ | 36.35 | 33.09 | 1,315 | 1,242 | 36.2 | 56,082 | 55,897 | 1,543 |
| Education and library science teachers, postsecondary $\qquad$ | 37.92 | 31.56 | 1,622 | 1,300 | 42.8 | 70,824 | 59,837 | 1,868 |
| Education teachers, postsecondary | 37.92 | 31.56 | 1,622 | 1,300 | 42.8 | 70,824 | 59,837 | 1,868 |
| Arts, communications, and humanities teachers, postsecondary $\qquad$ | 43.25 | 38.84 | 1,696 | 1,456 | 39.2 | 68,546 | 58,893 | 1,585 |
| Miscellaneous postsecondary teachers | 39.09 | 36.02 | 1,549 | 1,435 | 39.6 | 68,136 | 63,168 | 1,743 |
| Primary, secondary, and special education school teachers $\qquad$ | 32.26 | 30.36 | 1,214 | 1,159 | 37.6 | 48,493 | 45,621 | 1,503 |

See footnotes at end of table.

Table 13 Full-time1 State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Education, training, and library occupations -Continued |  |  |  |  |  |  |  |  |
| Preschool and kindergarten teachers | \$32.33 | \$30.12 | \$1,232 | \$1,141 | 38.1 | \$49,058 | \$45,011 | 1,518 |
| Preschool teachers, except special education .. | 32.23 | 30.44 | 1,207 | 1,141 | 37.5 | 48,742 | 45,011 | 1,513 |
| Kindergarten teachers, except special education. $\qquad$ | 32.34 | 29.66 | 1,236 | 1,137 | 38.2 | 49,112 | 45,194 | 1,518 |
| Elementary and middle school teachers | 31.78 | 30.49 | 1,194 | 1,157 | 37.6 | 47,525 | 45,198 | 1,496 |
| Elementary school teachers, except special education ..... | 31.65 | 30.36 | 1,188 | 1,148 | 37.5 | 47,290 | 45,000 | 1,494 |
| Middle school teachers, except special and vocational education | 32.23 | 30.54 | 1,219 | 1,208 | 37.8 | 48,377 | 45,198 | 1,501 |
| Secondary school teachers Secondary school | 33.44 | 30.29 | 1,259 | 1,188 | 37.7 | 50,621 | 46,683 | 1,514 |
| teachers, except <br> special and vocational education | 33.55 | 30.27 | 1,263 | 1,184 | 37.7 | 50,326 | 46,021 | 1,500 |
| Vocational education teachers, secondary school ....................... | 32.64 | 33.51 | 1,228 | 1,257 | 37.6 | 52,791 | 49,762 | 1,617 |
| Special education teachers | 32.37 | 29.55 | 1,219 | 1,132 | 37.7 | 49,138 | 46,232 | 1,518 |
| Special education teachers, preschool, kindergarten, and elementary school .... | 33.38 | 31.38 | 1,255 | 1,171 | 37.6 | 50,752 | 47,430 | 1,520 |
| Special education teachers, middle school $\qquad$ | 30.91 | 31.47 | 1,158 | 1,134 | 37.4 | 46,725 | 46,846 | 1,512 |
| Special education teachers, secondary school $\qquad$ | 30.99 | 29.14 | 1,171 | 1,093 | 37.8 | 46,974 | 42,842 | 1,516 |
| Other teachers and instructors | 28.99 | 28.42 | 1,096 | 1,059 | 37.8 | 44,998 | 46,988 | 1,552 |
| Librarians ............................ | 32.02 | 30.46 | 1,223 | 1,198 | 38.2 | 56,901 | 56,314 | 1,777 |
| Library technicians ............... | 14.61 | 14.00 | 575 | 556 | 39.4 | 29,906 | 28,922 | 2,047 |
| Instructional coordinators ...... | 33.58 | 31.92 | 1,278 | 1,277 | 38.1 | 55,074 | 52,445 | 1,640 |
| Teacher assistants ................ | 13.26 | 12.73 | 494 | 478 | 37.3 | 19,411 | 18,625 | 1,464 |

See footnotes at end of table.

Table 13 Full-time1 State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Arts, design, entertainment, sports, and media occupations $\qquad$ <br> Public relations specialists | $\$ 19.51$ 25.24 | \$19.89 21.61 | $\$ 791$ 1,010 | $\$ 800$ 864 | 40.5 40.0 | $\$ 41,140$ 52,501 | $\begin{array}{r} \$ 41,612 \\ 44,949 \end{array}$ | $\begin{aligned} & 2,108 \\ & 2,080 \end{aligned}$ |
| Healthcare practitioner and technical occupations | 23.43 | 21.81 | 927 | 858 | 39.6 | 47,392 | 43,992 | 2,022 |
| Dietitians and nutritionists ..... | 17.96 | 16.23 | 719 | 649 | 40.0 | 37,363 | 33,748 | 2,080 |
| Registered nurses ................. | 28.77 | 26.80 | 1,102 | 1,026 | 38.3 | 55,823 | 51,480 | 1,941 |
| Therapists .......................... | 28.35 | 27.59 | 1,107 | 1,095 | 39.0 | 53,898 | 54,912 | 1,901 |
| Speech-language pathologists | 33.96 | 31.10 | 1,269 | 1,219 | 37.4 | 56,570 | 55,867 | 1,666 |
| Diagnostic related technologists and technicians $\qquad$ | 25.71 | 25.45 | 996 | 1,007 | 38.7 | 51,784 | 52,381 | 2,014 |
| Radiologic technologists and technicians | 25.58 | 25.18 | 1,020 | 1,007 | 39.9 | 53,021 | 52,381 | 2,073 |
| Emergency medical technicians and paramedics $\qquad$ | 14.86 | 14.27 | 698 | 663 | 47.0 | 36,280 | 34,467 | 2,442 |
| Health diagnosing and treating practitioner support technicians $\qquad$ | 13.99 | 13.03 | 558 | 521 | 39.9 | 29,018 | 27,094 | 2,074 |
| Pharmacy technicians ....... | 15.60 | 14.38 | 624 | 575 | 40.0 | 32,444 | 29,910 | 2,080 |
| Psychiatric technicians ...... | 12.43 | 12.00 | 497 | 480 | 40.0 | 25,845 | 24,966 | 2,080 |
| Licensed practical and licensed vocational nurses | 16.33 | 16.32 | 645 | 643 | 39.5 | 32,850 | 31,691 | 2,012 |
| Medical records and health information technicians ... | 16.17 | 15.38 | 633 | 615 | 39.2 | 32,921 | 31,990 | 2,036 |
| Occupational health and safety specialists and technicians $\qquad$ | 20.07 | 20.51 | 788 | 769 | 39.2 | 40,960 | 39,998 | 2,041 |
| Occupational health and safety specialists $\qquad$ | 20.07 | 20.51 | 788 | 769 | 39.2 | 40,960 | 39,998 | 2,041 |
| Healthcare support occupations $\qquad$ | 11.74 | 11.42 | 465 | 454 | 39.6 | 24,043 | 23,517 | 2,048 |
| Nursing, psychiatric, and home health aides $\qquad$ | 10.94 | 11.01 | 432 | 435 | 39.5 | 22,469 | 22,610 | 2,053 |
| Home health aides ............ | 10.61 | 9.75 | 424 | 390 | 40.0 | 22,061 | 20,280 | 2,080 |
| Nursing aides, orderlies, and attendants $\qquad$ | 10.84 | 10.77 | 423 | 425 | 39.0 | 21,979 | 22,088 | 2,028 |

See footnotes at end of table.

Table 13 Full-time1 State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare support occupations -Continued Miscellaneous healthcare support occupations $\qquad$ Medical assistants $\qquad$ | $\$ 13.46$ 13.04 | \$12.47 13.06 | $\$ 538$ 522 | $\$ 499$ 522 | 40.0 40.0 | $\$ 27,435$ 27,120 | $\$ 24,627$ 27,159 | $\begin{aligned} & 2,038 \\ & 2,080 \end{aligned}$ |
| Protective service occupations First-line | 21.11 | 18.81 | 895 | 798 | 42.4 | 46,433 | 41,413 | 2,199 |
| supervisors/managers, law enforcement workers ....... First-line | 32.58 | 33.07 | 1,320 | 1,326 | 40.5 | 68,645 | 68,940 | 2,107 |
| supervisors/managers of correctional officers | 21.95 | 18.66 | 915 | 777 | 41.7 | 47,573 | 40,402 | 2,167 |
| First-line supervisors/managers of police and detectives | 34.88 | 34.18 | 1,405 | 1,367 | 40.3 | 73,041 | 71,103 | 2,094 |
| First-line supervisors/managers of fire fighting and prevention workers $\qquad$ | 26.69 | 21.53 | 1,329 | 1,127 | 49.8 | 69,113 | 58,612 | 2,589 |
| Fire fighters ........................ | 18.30 | 17.12 | 937 | 871 | 51.2 | 48,724 | 45,303 | 2,662 |
| Bailiffs, correctional officers, and jailers | 16.46 | 15.17 | 667 | 616 | 40.5 | 34,682 | 32,049 | 2,108 |
| Correctional officers and jailers | 16.46 | 15.17 | 667 | 616 | 40.5 | 34,682 | 32,049 | 2,108 |
| Detectives and criminal investigators $\qquad$ | 22.64 | 21.63 | 927 | 890 | 40.9 | 48,184 | 46,280 | 2,128 |
| Police officers | 22.65 | 21.36 | 916 | 856 | 40.4 | 47,633 | 44,510 | 2,103 |
| Police and sheriff's patrol officers $\qquad$ | 22.65 | 21.36 | 916 | 856 | 40.4 | 47,633 | 44,510 | 2,103 |
| Security guards and gaming surveillance officers | 13.05 | 12.83 | 517 | 513 | 39.6 | 26,279 | 26,395 | 2,014 |
| Security guards ................ | 13.05 | 12.83 | 517 | 513 | 39.6 | 26,279 | 26,395 | 2,014 |
| Miscellaneous protective service workers $\qquad$ | 16.29 | 17.09 | 624 | 683 | 38.3 | 28,200 | 32,136 | 1,731 |
| Lifeguards, ski patrol, and other recreational protective service workers $\qquad$ | 16.02 | 16.65 | 641 | 666 | 40.0 | 23,334 | 25,232 | 1,457 |
| Food preparation and serving related occupations | 13.40 | 12.11 | 475 | 455 | 35.5 | 19,968 | 19,568 | 1,490 |

See footnotes at end of table.

Table 13 Full-time ${ }^{1}$ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{2}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{4}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{5}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \begin{tabular}{l}
Food preparation and serving related occupations \\
-Continued \\
First-line supervisors/managers, food preparation and serving workers \(\qquad\) First-line supervisors/managers of food preparation and serving workers \(\qquad\)
\end{tabular} \& \(\$ 17.25\)

17.25 \& $\$ 15.57$

15.57 \& $\$ 654$

654 \& $\$ 623$

623 \& 37.9

37.9 \& $\$ 27,556$

27,556 \& $\$ 26,787$

26,787 \& 1,598

1,598 \\
\hline Cooks $\qquad$ Cooks, institution and cafeteria $\qquad$ \& 12.73
12.62 \& 11.38
11.38 \& 445
441 \& 422
418 \& 34.9
34.9 \& 18,773
18,574 \& 18,060
18,060 \& 1,475
1,472 \\

\hline | Food service, tipped $\qquad$ |
| :--- |
| Dining room and cafeteria attendants and bartender helpers $\qquad$ |
| Fast food and counter | \& 11.32

11.32 \& 10.97
10.97 \& 395 \& 413 \& 34.9
34.9 \& 15,746
15,746 \& 16,394
16,394 \& 1,391
1,391 \\

\hline | workers $\qquad$ |
| :--- |
| Combined food preparation and serving workers, including fast food $\qquad$ | \& 11.34

12.70 \& 10.13
11.99 \& 363
397 \& 345
380 \& 32.0
31.2 \& 14,496
16,049 \& 12,751
14,219 \& 1,278
1,264 \\

\hline | Building and grounds cleaning and maintenance |
| :--- |
| occupations $\qquad$ |
| First-line supervisors/managers, building and grounds cleaning and maintenance workers $\qquad$ | \& 12.46

17.28 \& 11.76
17.85 \& 493 \& 465
714 \& 39.6

40.0 \& 25,116
35,690 \& 23,922

35,651 \& 2,016

2,066 \\

\hline | First-line supervisors/managers of housekeeping and janitorial workers $\qquad$ |
| :--- |
| First-line supervisors/managers of landscaping, lawn service, and groundskeeping workers | \& 16.91 \& 17.02 \& 676

743 \& 681
748 \& 40.0

40.0 \& 34,870

38,649 \& 33,862

38,875 \& 2,062

2,080 \\
\hline Building cleaning workers ..... \& 11.75 \& 11.43 \& 463 \& 450 \& 39.4 \& 23,412 \& 22,944 \& 1,993 \\
\hline
\end{tabular}

See footnotes at end of table.

Table 13 Full-time1 State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 13 Full-time1 State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{2}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{4}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{5}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \begin{tabular}{l}
Office and administrative support occupations \\
-Continued \\
Court, municipal, and license clerks \(\qquad\)
\end{tabular} \& \$16.16 \& \$14.64 \& \$641 \& \$583 \& 39.7 \& \$33,338 \& \$30,339 \& 2,063 \\
\hline Customer service representatives \& 14.99 \& 14.56 \& 597 \& 582 \& 39.8 \& 31,025 \& 30,285 \& 2,070 \\
\hline Eligibility interviewers, government programs \(\qquad\) \& 16.42 \& 15.83 \& 652 \& 626 \& 39.7 \& 33,912 \& 32,577 \& 2,066 \\
\hline File clerks ........................... \& 13.60 \& 12.34 \& 535 \& 467 \& 39.3 \& 26,378 \& 24,768 \& 1,940 \\
\hline Library assistants, clerical ..... \& 13.73 \& 13.67 \& 527 \& 513 \& 38.4 \& 25,128 \& 22,560 \& 1,831 \\
\hline Human resources assistants, except payroll and timekeeping \(\qquad\) \& 15.24 \& 15.09 \& 608 \& 603 \& 39.9 \& 31,632 \& 31,366 \& 2,076 \\
\hline Receptionists and information clerks \(\qquad\) \& 13.47 \& 13.00 \& 539 \& 520 \& 40.0 \& 28,005 \& 27,040 \& 2,079 \\
\hline Dispatchers .......................... \& 15.44 \& 14.52 \& 619 \& 584 \& 40.1 \& 32,212 \& 30,353 \& 2,086 \\
\hline Police, fire, and ambulance dispatchers \(\qquad\) \& 15.45 \& \& 620 \& \multirow[t]{2}{*}{\[
\begin{aligned}
\& 586 \\
\& 462
\end{aligned}
\]} \& 40.1 \& \multirow[t]{2}{*}{\[
\begin{aligned}
\& 32,244 \\
\& 27,349
\end{aligned}
\]} \& 30,493 \& 2,087 \\
\hline Meter readers, utilities .......... \& 13.15 \& \[
\begin{aligned}
\& 14.60 \\
\& 11.54
\end{aligned}
\] \& 526 \& \& 40.0 \& \& 24,003 \& \multirow[t]{3}{*}{2,080
2,023} \\
\hline Secretaries and administrative assistants \(\qquad\) \& 17.20 \& 15.95 \& 680 \& 637 \& 39.5 \& \multirow[t]{2}{*}{34,808} \& \multirow[t]{2}{*}{33,136} \& \\
\hline Executive secretaries and administrative assistants \(\qquad\) \& 18.72 \& 17.16 \& 741 \& 682 \& 39.6 \& \& \& \\
\hline Legal secretaries ............... \& 15.00 \& 14.93 \& 600 \& 597 \& 40.0 \& 31,200 \& 31,046 \& 2,080 \\
\hline Medical secretaries \& 15.03 \& 13.63 \& 587 \& 545 \& 39.1 \& 30,540 \& 28,357 \& 2,032 \\
\hline Secretaries, except legal, medical, and executive \& 15.95 \& 15.93 \& 630 \& 637 \& 39.5 \& 31,628 \& 33,136 \& 1,983 \\
\hline Computer operators .............. \& 17.43 \& 18.33 \& 697 \& 733 \& 40.0 \& 36,225 \& 38,126 \& 2,079 \\
\hline Data entry and information processing workers \& 15.43 \& \& \& 574 \& 37.9 \& 27,961 \& 25,877 \& 1,812 \\
\hline Data entry keyers .............. \& 15.99 \& \[
\begin{aligned}
\& 14.35 \\
\& 14.35
\end{aligned}
\] \& \[
\begin{aligned}
\& 585 \\
\& 599
\end{aligned}
\] \& 574 \& 37.5 \& 28,351 \& 29,078 \& 1,773 \\
\hline Word processors and typists \(\qquad\) \& \& \multirow[t]{2}{*}{\[
\begin{aligned}
\& 11.41 \\
\& 13.39
\end{aligned}
\]} \& \multirow[t]{2}{*}{\[
\begin{aligned}
\& 556 \\
\& 568
\end{aligned}
\]} \& \multirow[t]{2}{*}{\[
\begin{aligned}
\& 451 \\
\& 530
\end{aligned}
\]} \& \multirow[t]{2}{*}{\[
\begin{aligned}
\& 38.9 \\
\& 39.3
\end{aligned}
\]} \& \multirow[t]{2}{*}{\[
\begin{aligned}
\& 27,095 \\
\& 28,721
\end{aligned}
\]} \& \multirow[t]{2}{*}{\[
\begin{aligned}
\& 22,838 \\
\& 26,951
\end{aligned}
\]} \& \multirow[t]{2}{*}{\[
\begin{aligned}
\& 1,899 \\
\& 1,990
\end{aligned}
\]} \\
\hline Office clerks, general ............ \& \[
14.43
\] \& \& \& \& \& \& \& \\
\hline Construction and extraction occupations \& \multirow[b]{2}{*}{18.54

24.59} \& \multirow[t]{2}{*}{17.22} \& \multirow[t]{2}{*}{740} \& \multirow[b]{2}{*}{691
931} \& \multirow[b]{2}{*}{39.9

39.9} \& \multirow[b]{2}{*}{38,469
50,984} \& \multirow[b]{2}{*}{35,922

48,399} \& \multirow[b]{2}{*}{2,075
2,073} \\
\hline First-line supervisors/managers of construction trades and extraction workers $\qquad$ \& \& \& \& \& \& \& \& \\
\hline
\end{tabular}

See footnotes at end of table.

Table 13 Full-time1 State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{2}$ | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Construction and extraction occupations -Continued <br> Construction laborers $\qquad$ <br> Construction equipment operators $\qquad$ <br> Operating engineers and other construction equipment operators .... <br> Electricians $\qquad$ | \$12.39 | \$12.84 | \$496 | \$514 | 40.0 | \$25,766 | \$26,707 | 2,080 |
|  | 15.64 | 14.78 | 625 | 591 | 40.0 | 32,522 | 30,742 | 2,080 |
|  | 15.94 | 15.03 | 637 | 601 | 40.0 | 33,149 | 31,262 | 2,080 |
|  | 22.71 | 23.14 | 908 | 926 | 40.0 | 47,233 | 48,131 | 2,080 |
| Pipelayers, plumbers, <br> pipefitters, and <br> steamfitters $\qquad$ <br> Plumbers, pipefitters, and steamfitters $\qquad$ <br> Construction and building inspectors $\qquad$ <br> Highway maintenance workers $\qquad$ <br> Septic tank servicers and sewer pipe cleaners $\qquad$ | 20.64 | 20.51 | 821 | 820 | 39.8 | 42,705 | 42,661 | 2,069 |
|  | 21.62 | 20.92 | 860 | 837 | 39.8 | 44,701 | 43,514 | 2,067 |
|  | 22.77 | 21.85 | 903 | 871 | 39.7 | 46,966 | 45,288 | 2,062 |
|  | 14.09 | 13.24 | 564 | 530 | 40.0 | 29,317 | 27,545 | 2,080 |
|  | 16.29 | 14.27 | 652 | 571 | 40.0 | 33,892 | 29,682 | 2,080 |
| Installation, maintenance, and repair occupations $\qquad$ First-line supervisors/managers of mechanics, installers, and repairers $\qquad$ | 18.64 | 18.22 | 743 | 727 | 39.9 | 38,599 | 37,538 | 2,071 |
|  | 22.91 | 22.68 | 917 | 907 | 40.0 | 47,702 | 47,183 | 2,082 |
| Miscellaneous electrical and electronic equipment mechanics, installers, and repairers $\qquad$ | 20.67 | 17.79 | 827 | 712 | 40.0 | 42,992 | 36,999 | 2,080 |
| Automotive technicians and repairers $\qquad$ | 16.82 | 16.64 | 672 | 666 | 39.9 | 34,724 | 32,881 | 2,064 |
| Automotive service technicians and mechanics $\qquad$ | 16.78 | 15.45 | 670 | 618 | 39.9 | 34,838 | 32,136 | 2,077 |
| Bus and truck mechanics and diesel engine specialists ... | 18.87 | 15.18 | 755 | 607 | 40.0 | 39,251 | 31,574 | 2,080 |
| Control and valve installers and repairers $\qquad$ | 17.51 | 15.52 | 701 | 621 | 40.0 | 36,431 | 32,280 | 2,080 |
| Control and valve installers and repairers, except mechanical door $\qquad$ | 17.51 | 15.52 | 701 | 621 | 40.0 | 36,431 | 32,280 | 2,080 |

See footnotes at end of table.

Table 13 Full-time ${ }^{1}$ State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours - Continued


See footnotes at end of table.

Table 13 Full-time1 State and local government workers: Mean and median hourly,
weekly, and annual earnings and mean weekly and annual hours - Continued


[^1]paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

## Size of establishment: Mean hourly earnings 1 of workers in private industry establishments for major occupational groups

| Occupational group2 | Private industry workers | $1-49$ <br> workers | $\begin{gathered} 50-99 \\ \text { workers } \end{gathered}$ | 100-499 <br> workers | 500 workers or more |
| :---: | :---: | :---: | :---: | :---: | :---: |
| All workers | \$18.75 | \$16.39 | \$17.17 | \$18.71 | \$24.64 |
| Management, professional, and related ...................................... | 33.03 | 28.92 | 33.30 | 33.52 | 36.57 |
| Management, business, and financial | 37.42 | 31.51 | 36.23 | 39.59 | 42.62 |
| Professional and related | 30.51 | 27.36 | 30.72 | 30.37 | 33.46 |
| Service | 9.72 | 9.29 | 8.55 | 10.08 | 11.87 |
| Sales and office | 15.31 | 14.96 | 15.36 | 15.14 | 16.56 |
| Sales and related | 15.60 | 15.33 | 15.91 | 14.88 | 19.57 |
| Office and administrative support | 15.11 | 14.65 | 14.96 | 15.38 | 15.80 |
| Natural resources, construction, and maintenance | 17.90 | 16.58 | 18.00 | 18.89 | 22.13 |
| Construction and extraction | 16.49 | - | - | - | - |
| Installation, maintenance, and repair | 19.57 | 17.95 | 19.87 | 20.23 | 22.35 |
| Production, transportation, and material moving | 14.55 | 12.85 | 13.42 | 13.91 | 19.12 |
| Production | 15.02 | 13.36 | 13.80 | 14.13 | 18.43 |
| Transportation and material moving ...................................... | 14.07 | 12.48 | 13.13 | 13.69 | 20.52 |
|  | Relative error |  |  |  |  |
| All workers ............................................................................. | 1.2\% | $3.1 \%$ | 3.3\% | 2.4\% | 3.5\% |
| Management, professional, and related ...................................... | 1.1 | 3.2 | 3.4 | 2.9 | 1.4 |
| Management, business, and financial | 1.9 | 4.4 | 3.8 | 5.0 | 2.2 |
| Professional and related | 1.0 | 4.2 | 5.2 | 3.1 | 1.1 |
| Service | 1.6 | 2.4 | 3.2 | 1.6 | 2.6 |
| Sales and office | 1.6 | 2.4 | 3.0 | 3.1 | 2.4 |
| Sales and related | 3.1 | 4.7 | 6.8 | 4.6 | 9.4 |
| Office and administrative support | 1.0 | 1.5 | 2.3 | 2.3 | 1.5 |
| Natural resources, construction, and maintenance ........................ | 1.6 | 2.2 | 2.8 | 2.9 | 3.8 |
| Construction and extraction | 1.9 | - | - | - | - |
| Installation, maintenance, and repair ...................................... | 1.7 | 3.6 | 4.0 | 3.8 | 4.7 |
| Production, transportation, and material moving ......................... | 1.9 | 3.3 | 2.3 | 2.5 | 4.4 |
| Production ........................................................................ | 2.8 | 4.9 | 3.8 | 3.7 | 3.6 |
| Transportation and material moving ......................................... | 2.2 | 3.5 | 3.9 | 2.7 | 8.0 |

1 Earnings are the straight-time hourly wages or salaries paid to employees They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

2 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

3 The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that data did not meet publication criteria
SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| All workers | \$17.99 | \$14.50 | \$715 | \$577 | 39.7 | \$37,009 | \$29,983 | 2,057 |
| Management occupations ... | 35.01 | 29.92 | 1,443 | 1,250 | 41.2 | 74,996 | 65,000 | 2,142 |
| Chief executives .................. | 67.18 | 64.10 | 3,145 | 3,100 | 46.8 | 163,538 | 161,189 | 2,434 |
| General and operations managers $\qquad$ | 35.81 | 35.10 | 1,539 | 1,546 | 43.0 | 80,044 | 80,379 | 2,235 |
| Advertising and promotions managers $\qquad$ | 39.27 | 35.90 | 1,520 | 1,413 | 38.7 | 79,024 | 73,499 | 2,012 |
| Marketing and sales managers | 36.04 | 37.01 | 1,491 | 1,531 | 41.4 | 77,551 | 79,608 | 2,152 |
| Marketing managers ......... | 39.75 | 38.27 | 1,609 | 1,589 | 40.5 | 83,681 | 82,618 | 2,105 |
| Sales managers ................ | 33.20 | 35.03 | 1,398 | 1,401 | 42.1 | 72,689 | 72,862 | 2,189 |
| Public relations managers ..... | 34.66 | 27.74 | 1,386 | 1,110 | 40.0 | 72,083 | 57,701 | 2,080 |
| Administrative services managers $\qquad$ | 30.30 | 26.49 | 1,278 | 1,123 | 42.2 | 66,476 | 58,409 | 2,194 |
| Computer and information systems managers | 43.28 | 45.70 | 1,702 | 1,828 | 39.3 | 88,500 | 95,050 | 2,045 |
| Financial managers .............. | 35.05 | 30.27 | 1,401 | 1,255 | 40.0 | 72,839 | 65,270 | 2,078 |
| Human resources managers ... Industrial production | 57.72 | 28.17 | 2,517 | 1,327 | 43.6 | 130,860 | 68,999 | 2,267 |
| managers | 29.94 | 28.06 | 1,251 | 1,260 | 41.8 | 65,048 | 65,532 | 2,173 |
| Purchasing managers ............ | 33.55 | 28.85 | 1,374 | 1,306 | 40.9 | 71,431 | 67,889 | 2,129 |
| Construction managers ......... | 36.38 | 34.19 | 1,530 | 1,458 | 42.1 | 79,506 | 75,837 | 2,186 |
| Education administrators ....... | 26.24 | 23.08 | 1,028 | 923 | 39.2 | 52,882 | 48,000 | 2,015 |
| Engineering managers .......... | 58.52 | 63.35 | 2,415 | 2,692 | 41.3 | 125,561 | 139,999 | 2,146 |
| Food service managers ......... | 23.02 | 25.00 | 1,111 | 1,000 | 48.2 | 57,108 | 52,000 | 2,481 |
| Medical and health services managers $\qquad$ | 18.14 | 12.41 | 827 | 620 | 45.6 | 43,014 | 32,261 | 2,372 |
| Property, real estate, and community association managers $\qquad$ | 24.17 | 20.56 | 981 | 824 | 40.6 | 51,035 | 42,848 | 2,111 |
| Social and community service managers $\qquad$ | 23.74 | 22.41 | 952 | 952 | 40.1 | 49,489 | 49,500 | 2,084 |
| Business and financial operations occupations | 30.14 | 27.40 | 1,236 | 1,144 | 41.0 | 64,258 | 59,490 | 2,132 |
| Buyers and purchasing agents | 24.73 | 25.80 | 989 | 1,032 | 40.0 | 51,443 | 53,668 | 2,080 |
| Cost estimators .................... | 36.19 | 42.64 | 1,530 | 1,366 | 42.3 | 79,586 | 71,040 | 2,199 |
| Human resources, training, and labor relations specialists $\qquad$ | 25.92 | 20.19 | 1,079 | 808 | 41.6 | 56,103 | 41,995 | 2,165 |
| Employment, recruitment, and placement specialists $\qquad$ | 27.65 | 20.19 | 1,106 | 808 | 40.0 | 57,519 | 41,995 | 2,080 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Business and financial operations occupations <br> -Continued <br> Training and development specialists $\qquad$ | \$25.44 | \$14.88 | \$1,104 | \$791 | 43.4 | \$57,388 | \$41,149 | 2,256 |
| Accountants and auditors ...... | 30.17 | 26.75 | 1,245 | 1,101 | 41.3 | 64,722 | 57,227 | 2,145 |
| Financial analysts and advisors $\qquad$ | 35.49 | 25.64 | 1,484 | 1,154 | 41.8 | 77,161 | 60,000 | 2,174 |
| Financial analysts ............. | 39.09 | 28.85 | 1,711 | 1,298 | 43.8 | 88,956 | 67,500 | 2,276 |
| Personal financial advisors | 34.43 | 25.25 | 1,377 | 1,010 | 40.0 | 71,614 | 52,520 | 2,080 |
| Loan counselors and officers | 24.98 | 24.60 | 1,007 | 922 | 40.3 | 52,347 | 47,960 | 2,096 |
| Loan officers ............. | 24.21 | 22.12 | 968 | 885 | 40.0 | 50,359 | 45,999 | 2,080 |
| Computer and mathematical science occupations | 34.40 | 33.22 | 1,379 | 1,346 | 40.1 | 71,707 | 70,000 | 2,085 |
| Computer programmers ......... | 29.16 | 26.92 | 1,267 | 1,346 | 43.5 | 65,893 | 70,000 | 2,260 |
| Computer software engineers Computer software | 41.43 | 40.77 | 1,657 | 1,631 | 40.0 | 86,172 | 84,795 | 2,080 |
| engineers, applications <br> Computer software engineers, systems software $\qquad$ | 42.88 35.50 | 44.01 33.65 | 1,715 1,420 | 1,760 1,346 | 40.0 40.0 | 89,190 73,835 | 91,532 70,000 | 2,080 2,080 |
| Computer support specialists | 23.66 | 21.50 | 916 | 860 | 38.7 | 47,607 | 44,722 | 2,012 |
| Computer systems analysts .... Network and computer | 45.38 | 47.12 | 1,815 | 1,885 | 40.0 | 94,395 | 98,001 | 2,080 |
| systems administrators ..... | 25.48 | 23.96 | 1,019 | 958 | 40.0 | 53,008 | 49,837 | 2,080 |
| Network systems and data communications analysts | 27.57 | 23.08 | 1,096 | 923 | 39.7 | 56,971 | 48,000 | 2,066 |
| Architecture and engineering occupations | 31.33 | 27.63 | 1,256 | 1,105 | 40.1 | 65,337 | 57,470 | 2,085 |
| Architects, except naval $\qquad$ Architects, except | 31.11 | 25.00 | 1,267 | 1,000 | 40.7 | 65,863 | 52,000 | 2,117 |
| landscape and naval ..... | 31.11 | 25.00 | 1,267 | 1,000 | 40.7 | 65,863 | 52,000 | 2,117 |
| Engineers ............................ | 38.50 | 39.49 | 1,545 | 1,580 | 40.1 | 80,327 | 82,139 | 2,086 |
| Mechanical engineers ........ | 33.96 | 38.56 | 1,377 | 1,542 | 40.5 | 71,579 | 80,205 | 2,108 |
| Drafters ............................... | 20.83 | 19.07 | 833 | 763 | 40.0 | 43,332 | 39,659 | 2,080 |
| Engineering technicians, except drafters $\qquad$ | 23.99 | 25.75 | 960 | 1,030 | 40.0 | 49,906 | 53,560 | 2,080 |
| Electrical and electronic engineering technicians | 25.42 | 26.08 | 1,017 | 1,043 | 40.0 | 52,872 | 54,242 | 2,080 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Architecture and engineering occupations -Continued Surveying and mapping technicians $\qquad$ | \$16.12 | \$16.00 | \$645 | \$640 | 40.0 | \$33,523 | \$33,280 | 2,080 |
| Life, physical, and social science occupations | 32.03 | 26.22 | 1,281 | 1,183 | 40.0 | 66,617 | 61,491 | 2,080 |
| Life scientists ............... | 52.61 | 39.98 | 1,895 | 1,603 | 36.0 | 98,549 | 83,346 | 1,873 |
| Physical scientists ................ | 25.69 | 24.08 | 1,027 | 963 | 40.0 | 53,429 | 50,076 | 2,080 |
| Chemists and materials scientists | 27.70 | 26.22 | 1,108 | 1,049 | 40.0 | 57,609 | 54,538 | 2,080 |
| Chemists ...................... | 27.70 | 26.22 | 1,108 | 1,049 | 40.0 | 57,609 | 54,538 | 2,080 |
| Market and survey <br> researchers $\qquad$ | 27.66 | 28.12 | 1,106 | 1,125 | 40.0 | 57,524 | 58,496 | 2,080 |
| Market research analysts ... | 27.66 | 28.12 | 1,106 | 1,125 | 40.0 | 57,524 | 58,496 | 2,080 |
| Chemical technicians ............ | 16.30 | 14.43 | 652 | 577 | 40.0 | 33,896 | 30,014 | 2,080 |
| Community and social services occupations | 17.15 | 16.41 | 662 | 633 | 38.6 | 34,331 | 32,897 | 2,002 |
| Counselors .......................... | 17.21 | 15.23 | 674 | 603 | 39.2 | 35,041 | 31,356 | 2,036 |
| Educational, vocational, and school counselors .. | 17.70 | 16.08 | 685 | 603 | 38.7 | 35,600 | 31,356 | 2,011 |
| Social workers | 17.58 | 16.83 | 691 | 673 | 39.3 | 35,724 | 35,000 | 2,032 |
| Child, family, and school social workers $\qquad$ | 15.25 | 16.41 | 588 | 591 | 38.6 | 30,209 | 30,720 | 1,981 |
| Mental health and substance abuse social workers $\qquad$ | 18.63 | 16.37 | 745 | 655 | 40.0 | 38,754 | 34,041 | 2,080 |
| Miscellaneous community and social service specialists $\qquad$ | 14.69 | 15.27 | 537 | 534 | 36.6 | 27,941 | 27,788 | 1,902 |
| Social and human service assistants $\qquad$ | 14.12 | 14.56 | 551 | 510 | 39.0 | 28,643 | 26,499 | 2,028 |
| Legal occupations .................. | 31.83 | 27.47 | 1,268 | 1,106 | 39.8 | 65,944 | 57,500 | 2,072 |
| Lawyers .............................. | 48.87 | 48.08 | 1,969 | 2,038 | 40.3 | 102,406 | 106,001 | 2,096 |
| Paralegals and legal assistants | 23.71 | 21.64 | 939 | 865 | 39.6 | 48,812 | 45,001 | 2,059 |
| Education, training, and <br> library occupations | 18.45 | 13.76 | 726 | 540 | 39.3 | 34,314 | 26,000 | 1,860 |
| Postsecondary teachers .......... | 20.49 | 18.00 | 793 | 704 | 38.7 | 40,204 | 36,608 | 1,962 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{1}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \begin{tabular}{l}
Healthcare practitioner and technical occupations -Continued \\
Diagnostic related technologists and technicians \(\qquad\)
\end{tabular} \& \$22.63 \& \$22.00 \& \$905 \& \$880 \& 40.0 \& \$47,076 \& \$45,760 \& 2,080 \\
\hline \begin{tabular}{l}
Health diagnosing and treating practitioner support technicians \(\qquad\) \\
Pharmacy technicians \(\qquad\) \\
Licensed practical and licensed vocational nurses
\end{tabular} \& 15.26
13.75

15.70 \& 16.78
14.00

15.79 \& 611
550

614 \& 671
560
603 \& 40.0
40.0
39.1 \& 31,748
28,609

31,940 \& 34,904
29,120

31,366 \& $$
\begin{aligned}
& 2,080 \\
& 2,080 \\
& 2,035
\end{aligned}
$$ <br>

\hline Healthcare support occupations \& 13.12 \& 12.00 \& 504 \& 455 \& 38.4 \& 26,218 \& 23,660 \& 1,998 <br>
\hline Nursing, psychiatric, and home health aides $\qquad$ \& 9.54 \& 9.28 \& 368 \& 360 \& 38.6 \& 19,136 \& 18,720 \& 2,006 <br>
\hline Home health aides Nursing aides, orderlies, and attendants $\qquad$ \& 9.41
9.72 \& 9.00
10.00 \& 365
372 \& 360
375 \& 38.8
38.3 \& 18,996
19,358 \& 18,720
19,500 \& 2,019
1,991 <br>
\hline Physical therapist assistants and aides $\qquad$ \& 21.92 \& 17.25 \& 856 \& 690 \& 39.1 \& 44,520 \& 35,880 \& 2,031 <br>
\hline Physical therapist assistants \& 21.92 \& 17.25 \& 856 \& 690 \& 39.1 \& 44,520 \& 35,880 \& 2,031 <br>
\hline Miscellaneous healthcare support occupations \& 13.75 \& 13.40 \& 526 \& 508 \& 38.3 \& 27,365 \& 26,395 \& 1,990 <br>
\hline Dental assistants ............... \& 17.63 \& 18.13 \& 647 \& 672 \& 36.7 \& 33,641 \& 34,944 \& 1,908 <br>
\hline Medical assistants ............. \& 13.24 \& 13.00 \& 519 \& 520 \& 39.2 \& 27,010 \& 27,040 \& 2,040 <br>
\hline Pharmacy aides ................ \& 11.34 \& 13.00 \& 402 \& 425 \& 35.4 \& 20,899 \& 22,090 \& 1,842 <br>

\hline | Protective service occupations |
| :--- |
| Security guards and gaming | \& 10.28 \& 9.70 \& 412 \& 384 \& 40.1 \& 18,333 \& 19,976 \& 1,783 <br>

\hline surveillance officers \& 9.92 \& 9.60 \& 395 \& 384 \& 39.8 \& 20,553 \& 19,976 \& 2,071 <br>
\hline Security guards ................ \& 9.92 \& 9.60 \& 395 \& 384 \& 39.8 \& 20,553 \& 19,976 \& 2,071 <br>
\hline Food preparation and serving related occupations $\qquad$ First-line \& 8.42 \& 8.10 \& 319 \& 300 \& 37.8 \& 16,557 \& 15,600 \& 1,965 <br>
\hline supervisors/managers, food preparation and serving workers $\qquad$ \& 13.83 \& 13.55 \& 579 \& 549 \& 41.8 \& 30,043 \& 28,540 \& 2,173 <br>
\hline Chefs and head cooks ........ \& 16.03 \& 11.11 \& 666 \& 500 \& 41.5 \& 34,152 \& 26,000 \& 2,131 <br>
\hline
\end{tabular}

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{1}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& \begin{tabular}{l}
Mean \\
hours
\end{tabular} \\
\hline \begin{tabular}{l}
Food preparation and serving related occupations \\
-Continued \\
First-line supervisors/managers of food preparation and serving workers \(\qquad\)
\end{tabular} \& \$13.56 \& \$13.68 \& \$568 \& \$549 \& 41.9 \& \$29,536 \& \$28,540 \& 2,178 \\
\hline Cooks ................................. \& 9.86 \& 9.33 \& 378 \& 360 \& 38.3 \& 19,638 \& 18,720 \& 1,992 \\
\hline Cooks, fast food ................ \& 8.48 \& 8.00 \& 331 \& 289 \& 39.0 \& 17,188 \& 15,015 \& 2,026 \\
\hline Cooks, institution and cafeteria \(\qquad\) \& 10.18 \& 9.33 \& 387 \& 373 \& 38.0 \& 20,105 \& 19,402 \& 1,974 \\
\hline Cooks, restaurant .............. \& 10.72 \& 10.00 \& 413 \& 381 \& 38.5 \& 21,455 \& 19,816 \& 2,000 \\
\hline Cooks, short order ............ \& 9.30 \& 9.25 \& 350 \& 330 \& 37.7 \& 18,203 \& 17,160 \& 1,958 \\
\hline Food preparation workers ...... \& 9.08 \& 8.50 \& 350 \& 340 \& 38.5 \& 18,065 \& 17,680 \& 1,989 \\
\hline Food service, tipped .............. \& 4.66 \& 3.77 \& 166 \& 133 \& 35.7 \& 8,652 \& 6,936 \& 1,857 \\
\hline Bartenders ........................ \& 6.78 \& 6.15 \& 248 \& 240 \& 36.6 \& 12,884 \& 12,480 \& 1,900 \\
\hline Waiters and waitresses \(\qquad\) Dining room and cafeteria attendants and bartender helpers \& 3.49
7.39 \& 3.25
6.79 \& 124
267 \& 101
272 \& 35.4
36.1 \& 6,423
13,870 \& 5,273
4,123 \& 1,839
1,876 \\
\hline Fast food and counter workers \(\qquad\) \& 7.90 \& 7.35 \& 299 \& 280 \& 36.1
37.9 \& 13,870
15,549 \& 14,524 \& 1,967 \\
\hline \begin{tabular}{l}
Combined food preparation and serving workers, including fast food \(\qquad\) \\
Counter attendants, cafeteria, food concession, and coffee shop \(\qquad\)
\end{tabular} \& 7.83

8.35 \& 7.35

7.61 \& 297 \& 278
286 \& 37.9

37.3 \& 15,456
16,113 \& 14,477

14,855 \& 1,973
1,930 <br>
\hline Dishwashers ........................ \& 7.78 \& 7.62 \& 292 \& 300 \& 37.5 \& 15,179 \& 15,600 \& 1,952 <br>

\hline | Building and grounds cleaning and maintenance |
| :--- |
| occupations $\qquad$ |
| First-line supervisors/managers, building and grounds cleaning and maintenance workers $\qquad$ | \& 11.05

21.73 \& 9.97

19.38 \& 437
890 \& 380

775 \& 39.5

41.0 \& 22,551

46,281 \& 19,240

40,300 \& 2,041

2,130 <br>
\hline
\end{tabular}

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean carnings | Median earnings | Mean hours |
| Building and grounds cleaning and maintenance occupations -Continued First-line supervisors/managers of landscaping, lawn service, and groundskeeping workers | \$23.79 | \$21.88 | \$982 | \$875 | 41.3 | \$51,058 | \$45,500 | 2,146 |
| Building cleaning workers $\qquad$ Janitors and cleaners, except maids and housekeeping cleaners | 9.48 9.82 | 8.70 8.70 | 371 387 | 341 348 | 39.1 39.4 | 19,274 20,065 | 17,757 18,096 | 2,033 2,043 |
| Maids and housekeeping cleaners $\qquad$ | 8.56 | 8.50 | 330 | 340 | 38.6 | 17,181 | 17,680 | 2,006 |
| Grounds maintenance <br> workers $\qquad$ <br> Landscaping and groundskeeping workers $\qquad$ | 10.51 10.43 | 10.00 10.00 | 418 415 | 400 400 | 39.8 39.8 | 21,324 21,127 | 20,280 20,276 | 2,030 2,026 |
| Personal care and service occupations $\qquad$ Barbers and cosmetologists Hairdressers, hairstylists, and cosmetologists ....... <br> Child care workers $\qquad$ | 12.10 | 9.00 | 470 | 351 | 38.8 | 24,182 | 18,269 | 1,998 |
|  | 19.45 19.45 | 20.14 20.14 | 719 719 | 695 695 | 37.0 37.0 | 36,233 36,233 | 36,152 36,152 | 1,863 1,863 |
|  | 8.61 | 8.50 | 337 | 320 | 39.2 | 17,478 | 16,640 | 2,029 |
| Sales and related occupations First-line supervisors/managers, sales workers $\qquad$ <br> First-line supervisors/managers of retail sales workers . <br> First-line supervisors/managers of non-retail sales workers $\qquad$ | 17.91 | 13.25 | 713 | 525 | 39.8 | 36,711 | 27,067 | 2,050 |
|  | 19.31 | 17.00 | 812 | 681 | 42.1 | 42,238 | 35,402 | 2,187 |
|  | 17.98 | 17.00 | 756 | 680 | 42.0 | 39,299 | 35,360 | 2,186 |
|  | 26.89 | 23.96 | 1,132 | 958 | 42.1 | 58,885 | 49,828 | 2,190 |
| Retail sales workers .............. | 11.67 | 9.80 | 459 | 384 | 39.3 | 23,425 | 19,760 | 2,007 |
| Cashiers, all workers ......... | 9.04 | 8.73 | 349 | 341 | 38.6 | 17,824 | 17,680 | 1,972 |
| Cashiers ....................... | 9.04 | 8.73 | 349 | 341 | 38.6 | 17,824 | 17,680 | 1,972 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Sales and related occupations -Continued |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Counter and rental clerks and parts salespersons .. | \$12.47 | \$11.66 | \$498 | \$466 | 40.0 | \$25,921 | \$24,253 | 2,078 |
| Counter and rental clerks | 10.26 | 9.80 | 406 | 391 | 39.6 | 21,115 | 20,355 | 2,058 |
| Parts salespersons .......... | 15.44 | 15.00 | 625 | 600 | 40.5 | 32,510 | 31,200 | 2,106 |
| Retail salespersons ............ | 14.05 | 12.00 | 560 | 465 | 39.8 | 28,429 | 23,920 | 2,023 |
| Advertising sales agents ........ | 25.75 | 20.98 | 1,030 | 839 | 40.0 | 53,557 | 43,636 | 2,080 |
| Insurance sales agents ........... | 28.57 | 21.64 | 1,092 | 799 | 38.2 | 56,781 | 41,533 | 1,988 |
| Sales representatives, wholesale and manufacturing $\qquad$ | 28.68 | 25.00 | 1,142 | 1,000 | 39.8 | 59,201 | 50,871 | 2,064 |
| Sales representatives, wholesale and manufacturing, technical and scientific products | 33.66 | 24.23 | 1,346 | 969 | 40.0 | 70,006 | 50,398 | 2,080 |
| Sales representatives, wholesale and manufacturing, except technical and scientific products $\qquad$ | 26.64 | 25.00 | 1,059 | 1,000 | 39.7 | 54,805 | 50,871 | 2,057 |
| Real estate brokers and sales agents | 20.48 | 15.80 | 811 | 632 | 39.6 | 42,152 | 32,862 | 2,058 |
| Real estate sales agents ...... | 20.48 | 15.80 | 811 | 632 | 39.6 | 42,152 | 32,862 | 2,058 |
| Miscellaneous sales and related workers $\qquad$ | 18.49 | 15.72 | 726 | 629 | 39.3 | 37,756 | 32,698 | 2,042 |
| Office and administrative support occupations | 15.06 | 14.00 | 594 | 557 | 39.5 | 30,870 | 28,912 | 2,050 |
| First-line supervisors/managers of office and administrative support workers $\qquad$ | 20.04 | 20.26 | 809 | 810 | 40.3 | 42,050 | 42,139 | 2,098 |
| Financial clerks .................... | 15.06 | 14.42 | 597 | 568 | 39.6 | 31,042 | 29,521 | 2,061 |
| Bill and account collectors | 15.60 | 15.13 | 621 | 605 | 39.8 | 32,271 | 31,468 | 2,069 |
| Billing and posting clerks and machine operators | 15.49 | 15.32 | 615 | 613 | 39.7 | 31,986 | 31,866 | 2,065 |
| Bookkeeping, accounting, and auditing clerks | 16.18 | 15.16 | 638 | 604 | 39.5 | 33,176 | 31,429 | 2,051 |
| Payroll and timekeeping clerks $\qquad$ | 16.20 | 17.00 | 661 | 694 | 40.8 | 34,367 | 36,069 | 2,122 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Construction and extraction occupations -Continued Pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ | \$18.01 | \$20.30 | \$720 | \$812 | 40.0 | \$37,431 | \$42,230 | 2,079 |
| Plumbers, pipefitters, and steamfitters | 18.71 | 20.30 | 749 | 812 | 40.0 | 38,924 | 42,230 | 2,080 |
| Roofers ............................... | 12.97 | 11.50 | 519 | 460 | 40.0 | 26,961 | 23,920 | 2,078 |
| Sheet metal workers ............. | 18.08 | 16.00 | 723 | 640 | 40.0 | 37,608 | 33,280 | 2,080 |
| Helpers, construction trades .. | 10.99 | 11.00 | 434 | 440 | 39.5 | 22,531 | 22,880 | 2,051 |
| Helpers--carpenters ........... | 11.61 | 11.20 | 446 | 400 | 38.4 | 23,136 | 20,800 | 1,992 |
| Helpers--electricians ......... | 11.29 | 11.00 | 452 | 440 | 40.0 | 23,381 | 22,440 | 2,070 |
| Helpers--pipelayers, plumbers, pipefitters, and steamfitters $\qquad$ | 11.89 | 11.63 | 476 | 465 | 40.0 | 24,736 | 24,190 | 2,080 |
| Miscellaneous construction and related workers $\qquad$ | 16.97 | 18.00 | 679 | 720 | 40.0 | 35,289 | 37,440 | 2,080 |
| Installation, maintenance, and repair occupations | 18.50 | 17.00 | 743 | 693 | 40.1 | 38,621 | 36,026 | 2,087 |
| First-line supervisors/managers of mechanics, installers, and repairers $\qquad$ | 25.94 | 25.94 | 1,059 | 1,038 | 40.8 | 55,057 | 53,951 | 2,122 |
| Computer, automated teller, and office machine repairers $\qquad$ | 17.71 | 16.83 | 706 | 673 | 39.9 | 36,736 | 35,000 | 2,074 |
| Radio and telecommunications equipment installers and repairers | 25.85 | 25.20 | 1,034 | 1,008 | 40.0 | 53,763 | 52,410 | 2,080 |
| Telecommunications equipment installers and repairers, except line installers $\qquad$ | 25.85 | 25.20 | 1,034 | 1,008 | 40.0 | 53,763 | 52,410 | 2,080 |
| Miscellaneous electrical and electronic equipment mechanics, installers, and repairers $\qquad$ | 19.83 | 18.00 | 784 | 716 | 39.5 | 40,777 | 37,253 | 2,056 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Installation, maintenance, and repair occupations <br> -Continued Electrical and electronics repairers, commercial and industrial equipment | \$19.66 | \$18.00 | \$764 | \$720 | 38.8 | \$39,708 | \$37,440 | 2,019 |
| Aircraft mechanics and service technicians | 22.12 | 18.00 | 885 | 720 | 40.0 | 46,011 | 37,440 | 2,080 |
| Automotive technicians and repairers $\qquad$ | 18.97 | 18.50 | 767 | 740 | 40.4 | 39,897 | 38,480 | 2,103 |
| Automotive body and related repairers $\qquad$ | 19.13 | 18.51 | 774 | 740 | 40.5 | 40,262 | 38,499 | 2,105 |
| Automotive service technicians and mechanics $\qquad$ | 18.93 | 17.50 | 767 | 711 | 40.5 | 39,861 | 36,982 | 2,105 |
| Bus and truck mechanics and diesel engine specialists ... | 16.79 | 17.00 | 678 | 680 | 40.4 | 35,238 | 35,360 | 2,098 |
| Heavy vehicle and mobile equipment service technicians and mechanics $\qquad$ | 19.07 | 19.01 | 763 | 761 | 40.0 | 39,669 | 39,547 | 2,080 |
| Mobile heavy equipment mechanics, except engines $\qquad$ | 19.56 | 19.57 | 782 | 783 | 40.0 | 40,677 | 40,706 | 2,080 |
| Small engine mechanics ....... | 18.00 | 12.00 | 706 | 480 | 39.2 | 36,717 | 24,960 | 2,040 |
| Motorboat mechanics ........ | 14.84 | 11.50 | 579 | 460 | 39.0 | 30,084 | 23,912 | 2,027 |
| Miscellaneous vehicle and mobile equipment mechanic, installers, and repairers $\qquad$ | 9.43 | 9.91 | 366 | 360 | 38.8 | 19,026 | 18,720 | 2,018 |
| Tire repairers and changers | 9.43 | 9.91 | 366 | 360 | 38.8 | 19,026 | 18,720 | 2,018 |
| Control and valve installers and repairers $\qquad$ | 17.60 | 19.00 | 704 | 760 | 40.0 | 36,599 | 39,520 | 2,080 |
| Control and valve installers and repairers, except mechanical door . $\qquad$ | 19.82 | 20.00 | 793 | 800 | 40.0 | 41,224 | 41,600 | 2,080 |
| Heating, air conditioning, and refrigeration mechanics and installers $\qquad$ | 18.92 | 17.00 | 757 | 680 | 40.0 | 39,347 | 35,360 | 2,080 |
| Home appliance repairers ...... | 14.46 | 14.10 | 637 | 658 | 44.1 | 33,134 | 34,216 | 2,291 |

See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 15
Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


[^2]a week, exclusive of overtime
4 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 16
Private industry establishments with $\mathbf{1 0 0}$ workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| All workers | \$22.23 | \$17.31 | \$884 | \$689 | 39.8 | \$45,671 | \$35,610 | 2,055 |
| Management occupations $\qquad$ General and operations | 47.92 | 44.46 | 1,968 | 1,805 | 41.1 | 102,285 | 93,850 | 2,135 |
| managers ........................ | 57.30 | 52.90 | 2,418 | 2,116 | 42.2 | 125,741 | 110,032 | 2,194 |
| Advertising and promotions managers $\qquad$ | 26.67 | 21.64 | 1,134 | 865 | 42.5 | 58,977 | 45,001 | 2,211 |
| Marketing and sales managers | 48.06 | 44.46 | 1,935 | 1,864 | 40.3 | 100,640 | 96,953 | 2,094 |
| Marketing managers .......... | 52.50 | 48.94 | 2,067 | 1,888 | 39.4 | 107,479 | 98,199 | 2,047 |
| Sales managers ................. | 44.22 | 44.46 | 1,817 | 1,864 | 41.1 | 94,479 | 96,953 | 2,136 |
| Public relations managers ..... | 63.31 | 24.45 | 2,506 | 917 | 39.6 | 130,287 | 47,681 | 2,058 |
| Administrative services managers $\qquad$ | 33.79 | 29.01 | 1,352 | 1,160 | 40.0 | 70,292 | 60,341 | 2,080 |
| Computer and information systems managers | 56.08 | 52.88 | 2,319 | 2,211 | 41.3 | 120,572 | 114,947 | 2,150 |
| Financial managers ............... | 49.57 | 48.27 | 2,013 | 1,931 | 40.6 | 104,657 | 100,397 | 2,111 |
| Human resources managers ... Industrial production | 44.68 | 45.49 | 1,806 | 1,820 | 40.4 | 93,886 | 94,628 | 2,101 |
| managers | 40.04 | 36.09 | 1,618 | 1,469 | 40.4 | 84,147 | 76,378 | 2,102 |
| Transportation, storage, and distribution managers ...... | 45.10 | 34.86 | 1,786 | 1,394 | 39.6 | 92,866 | 72,500 | 2,059 |
| Construction managers ......... | 43.70 | 42.75 | 1,798 | 1,840 | 41.2 | 93,508 | 95,683 | 2,140 |
| Education administrators ...... | 40.98 | 30.91 | 1,632 | 1,344 | 39.8 | 83,535 | 68,952 | 2,038 |
| Education administrators, postsecondary $\qquad$ | 52.37 | 43.56 | 2,083 | 1,742 | 39.8 | 105,913 | 90,605 | 2,022 |
| Engineering managers .......... | 50.95 | 50.21 | 2,099 | 2,011 | 41.2 | 109,138 | 104,562 | 2,142 |
| Food service managers ......... | 25.18 | 22.06 | 1,207 | 996 | 47.9 | 62,769 | 51,810 | 2,493 |
| Medical and health services managers $\qquad$ | 41.81 | 40.83 | 1,731 | 1,633 | 41.4 | 90,003 | 84,922 | 2,153 |
| Social and community service managers $\qquad$ | 31.36 | 26.44 | 1,234 | 1,058 | 39.3 | 64,172 | 54,999 | 2,046 |
| Business and financial operations occupations | 34.59 | 29.39 | 1,385 | 1,173 | 40.0 | 71,997 | 60,999 | 2,081 |
| Buyers and purchasing agents Wholesale and retail | 27.39 | 26.83 | 1,096 | 1,073 | 40.0 | 57,009 | 55,806 | 2,081 |
| buyers, except farm products $\qquad$ | 24.29 | 23.73 | 971 | 949 | 40.0 | 50,516 | 49,348 | 2,080 |
| Purchasing agents, except wholesale, retail, and farm products $\qquad$ | 29.51 | 30.96 | 1,182 | 1,238 | 40.1 | 61,466 | 64,388 | 2,083 |

See footnotes at end of table.

Table 16
Private industry establishments with $\mathbf{1 0 0}$ workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation 1 | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean carnings | Median earnings | Mean <br> hours |
| Architecture and engineering occupations -Continued Electrical and electronic engineering technicians Mechanical engineering technicians $\qquad$ | $\$ 25.82$ 20.57 | $\$ 26.52$ 18.92 | \$1,032 838 | $\$ 1,061$ 745 | 40.0 40.7 | $\$ 53,675$ 43,584 | $\$ 55,168$ 38,765 | 2,079 2,119 |
| Life, physical, and social science occupations | 31.43 | 26.81 | 1,265 | 1,070 | 40.3 | 65,772 | 55,620 | 2,093 |
| Life scientists ...................... | 32.28 | 26.00 | 1,249 | 1,040 | 38.7 | 64,956 | 54,070 | 2,012 |
| Biological scientists ........... | 28.07 | 21.22 | 1,090 | 849 | 38.8 | 56,658 | 44,138 | 2,018 |
| Medical scientists ............. | 32.23 | 26.00 | 1,268 | 1,040 | 39.3 | 65,933 | 54,070 | 2,046 |
| Physical scientists $\qquad$ <br> Chemists and materials | 41.29 | 34.06 | 1,769 | 1,448 | 42.9 | 92,010 | 75,317 | 2,228 |
| scientists | 49.30 | 40.50 | 2,015 | 1,547 | 40.9 | 104,794 | 80,450 | 2,126 |
| Chemists ...... | 48.27 | 36.21 | 1,990 | 1,448 | 41.2 | 103,465 | 75,317 | 2,143 |
| and specialists, including health | 31.89 | 29.75 | 1,477 | 1,339 | 46.3 | 76,804 | 69,638 | 2,408 |
| Market and survey researchers $\qquad$ | 31.14 | 28.60 | 1,236 | 1,154 | 39.7 | 64,270 | 60,000 | 2,064 |
| Market research analysts ... | 31.01 | 28.52 | 1,230 | 1,135 | 39.7 | 63,955 | 58,995 | 2,062 |
| Biological technicians .......... | 20.80 | 20.99 | 827 | 840 | 39.8 | 43,029 | 43,659 | 2,069 |
| Chemical technicians ............. | 21.08 | 23.52 | 843 | 941 | 40.0 | 43,704 | 48,922 | 2,073 |
| Miscellaneous life, physical, and social science technicians $\qquad$ | 24.08 | 22.87 | 958 | 916 | 39.8 | 49,835 | 47,632 | 2,069 |
| Community and social services occupations | 16.17 | 15.38 | 641 | 607 | 39.7 | 33,303 | 31,824 | 2,059 |
| Counselors .......................... | 17.85 | 15.70 | 708 | 631 | 39.7 | 36,602 | 32,802 | 2,050 |
| Educational, vocational, and school counselors .. | 19.99 | 15.70 | 792 | 628 | 39.6 | 40,097 | 32,658 | 2,006 |
| Social workers | 19.47 | 19.23 | 777 | 769 | 39.9 | 40,368 | 40,003 | 2,073 |
| Child, family, and school social workers $\qquad$ <br> Medical and public health | 17.51 | 17.97 | 694 | 696 | 39.7 | 35,970 | 36,192 | 2,055 |
| social workers | 21.58 | 21.72 | 863 | 869 | 40.0 | 44,895 | 45,178 | 2,080 |

See footnotes at end of table.

Table 16
Private industry establishments with $\mathbf{1 0 0}$ workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Community and social services occupations -Continued Mental health and substance abuse social workers $\qquad$ | \$19.41 | \$20.00 | \$777 | \$800 | 40.0 | \$40,381 | \$41,600 | 2,080 |
| Miscellaneous community and social service specialists $\qquad$ <br> Social and human service assistants $\qquad$ | 10.46 10.24 | 9.39 9.32 | 411 402 | 406 406 | 39.3 39.3 | 21,364 20,927 | 21,095 21,095 | 2,042 2,043 |
| Legal occupations $\qquad$ <br> Lawyers $\qquad$ <br> Paralegals and legal assistants | $\begin{aligned} & 50.92 \\ & 63.50 \\ & 28.70 \end{aligned}$ | $\begin{aligned} & 48.87 \\ & 61.50 \\ & 23.22 \end{aligned}$ | 2,038 2,578 1,119 | 1,923 2,500 913 | $\begin{aligned} & 40.0 \\ & 40.6 \\ & 39.0 \end{aligned}$ | $\begin{array}{r} 105,988 \\ 134,061 \\ 58,188 \end{array}$ | $\begin{array}{r} 100,002 \\ 130,002 \\ 47,501 \end{array}$ | $\begin{aligned} & 2,081 \\ & 2,111 \\ & 2,028 \end{aligned}$ |
| Education, training, and <br> library occupations $\qquad$ <br> Postsecondary teachers $\qquad$ <br> Business teachers, postsecondary .............. <br> Math and computer teachers, postsecondary <br> Life sciences teachers, postsecondary $\qquad$ | 31.91 | 29.61 | 1,243 | 1,140 | 38.9 | 54,445 | 50,149 | 1,706 |
|  | 38.36 44.20 | 32.33 47.06 | 1,527 1,826 | 1,318 1,882 | 39.8 41.3 | 68,985 70,512 | 59,450 67,764 | 1,798 1,595 |
|  | 49.61 | 50.72 | 1,904 | 1,851 | 38.4 | 83,370 | 66,650 | 1,680 |
|  | 45.93 | 36.06 | 1,887 | 1,760 | 41.1 | 85,512 | 78,505 | 1,862 |
| teachers, postsecondary | 45.93 | 36.06 | 1,887 | 1,760 | 41.1 | 85,512 | 78,505 | 1,862 |
| Social sciences teachers, postsecondary $\qquad$ | 45.47 | 45.22 | 1,767 | 1,709 | 38.9 | 79,369 | 70,799 | 1,746 |
| Health teachers, postsecondary | 50.00 | 31.96 | 1,909 | 1,279 | 38.2 | 90,382 | 57,641 | 1,808 |
| Arts, communications, and humanities teachers, postsecondary $\qquad$ English language and | 42.17 | 36.63 | 1,677 | 1,487 | 39.8 | 66,456 | 58,999 | 1,576 |
| literature teachers, postsecondary | 38.36 | 38.27 | 1,607 | 1,742 | 41.9 | 62,120 | 67,940 | 1,619 |
| Philosophy and religion teachers, postsecondary .......... | 43.67 | 36.63 | 1,773 | 1,566 | 40.6 | 69,164 | 61,082 | 1,584 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean | Median earnings | Mean hours |
| Healthcare practitioner and technical occupations | \$27.07 | \$25.24 | \$1,064 | \$988 | 39.3 | \$55,294 | \$51,361 | 2,043 |
| Pharmacists. | 51.05 | 51.74 | 2,013 | 2,030 | 39.4 | 104,701 | 105,581 | 2,051 |
| Physicians and surgeons | 77.44 | 76.25 | 3,063 | 2,838 | 39.6 | 159,263 | 147,551 | 2,057 |
| Registered nurses .................. | 28.64 | 28.07 | 1,110 | 1,080 | 38.8 | 57,719 | 56,160 | 2,016 |
| Therapists ........................... | 27.08 | 27.52 | 1,073 | 1,097 | 39.6 | 55,817 | 57,029 | 2,062 |
| Occupational therapists ..... | 32.34 | 33.06 | 1,283 | 1,308 | 39.7 | 66,695 | 68,016 | 2,062 |
| Physical therapists ............ | 30.35 | 31.69 | 1,214 | 1,268 | 40.0 | 63,134 | 65,915 | 2,080 |
| Respiratory therapists ........ | 25.79 | 26.22 | 1,013 | 1,020 | 39.3 | 52,656 | 53,019 | 2,041 |
| Clinical laboratory technologists and technicians $\qquad$ | 19.62 | 18.50 | 777 | 730 | 39.6 | 40,423 | 37,960 | 2,061 |
| Medical and clinical <br> laboratory technologists <br> Medical and clinical | 24.30 | 23.82 | 966 | 952 | 39.8 | 50,247 | 49,517 | 2,068 |
| laboratory technicians .. | 15.50 | 15.52 | 613 | 620 | 39.5 | 31,852 | 32,240 | 2,054 |
| Diagnostic related technologists and technicians $\qquad$ | 25.91 | 25.75 | 1,022 | 997 | 39.4 | 53,127 | 51,856 | 2,050 |
| Cardiovascular technologists and technicians $\qquad$ | 24.77 | 24.93 | 991 | 997 | 40.0 | 51,521 | 51,856 | 2,080 |
| Radiologic technologists and technicians | 24.29 | 24.61 | 951 | 950 | 39.2 | 49,469 | 49,400 | 2,037 |
| Emergency medical technicians and paramedics $\qquad$ | 15.50 | 12.50 | 686 | 583 | 44.3 | 35,681 | 30,316 | 2,302 |
| Health diagnosing and treating practitioner support technicians $\qquad$ | 17.62 | 16.63 | 690 | 660 | 39.2 | 35,902 | 34,341 | 2,038 |
| Pharmacy technicians ........ | 13.99 | 14.31 | 557 | 566 | 39.8 | 28,973 | 29,432 | 2,071 |
| Surgical technologists ........ | 20.85 | 19.38 | 831 | 754 | 39.8 | 43,193 | 39,224 | 2,072 |
| Licensed practical and licensed vocational nurses | 18.83 | 18.46 | 728 | 720 | 38.7 | 37,852 | 37,440 | 2,010 |
| Medical records and health information technicians ... | 19.63 | 20.65 | 780 | 826 | 39.8 | 40,580 | 42,952 | 2,068 |
| technologists and <br> technicians $\qquad$ | 18.08 | 16.93 | 723 | 677 | 40.0 | 37,611 | 35,219 | 2,080 |
| Healthcare support occupations | 11.86 | 11.27 | 460 | 438 | 38.8 | 23,933 | 22,776 | 2,017 |

See footnotes at end of table.

Table 16
Private industry establishments with $\mathbf{1 0 0}$ workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Personal care and service occupations -Continued Miscellaneous entertainment attendants and related workers $\qquad$ | \$11.46 | \$12.74 | \$456 | \$510 | 39.8 | \$23,280 | \$26,499 | 2,031 |
| Amusement and recreation attendants $\qquad$ | 11.96 | 12.74 | 478 | 510 | 40.0 | 24,267 | 26,499 | 2,029 |
| Baggage porters, bellhops, and concierges $\qquad$ | 10.53 | 12.70 | 403 | 508 | 38.3 | 20,968 | 26,416 | 1,990 |
| Transportation attendants ...... | 42.97 | 41.75 | 844 | 930 | 19.7 | 43,906 | 48,334 | 1,022 |
| Flight attendants ............... | 42.97 | 41.75 | 844 | 930 | 19.7 | 43,906 | 48,334 | 1,022 |
| Child care workers ................ | 10.74 | 10.71 | 428 | 428 | 39.9 | 22,254 | 22,277 | 2,072 |
| Personal and home care aides | 10.50 | 10.84 | 420 | 434 | 40.0 | 21,840 | 22,547 | 2,080 |
| Recreation and fitness workers $\qquad$ | 12.14 | 9.30 | 483 | 372 | 39.8 | 25,131 | 19,344 | 2,071 |
| Recreation workers ........... | 9.63 | 8.63 | 383 | 345 | 39.8 | 19,909 | 17,950 | 2,068 |
| Sales and related occupations First-line | 17.91 | 12.93 | 719 | 517 | 40.1 | 37,227 | 26,832 | 2,078 |
| supervisors/managers, sales workers $\qquad$ | 21.59 | 17.74 | 881 | 720 | 40.8 | 45,822 | 37,440 | 2,122 |
| First-line supervisors/managers of retail sales workers .. <br> First-line | 19.51 | 16.40 | 797 | 670 | 40.8 | 41,433 | 34,819 | 2,124 |
| supervisors/managers <br> of non-retail sales <br> workers $\qquad$ | 27.93 | 24.92 | 1,137 | 997 | 40.7 | 59,118 | 51,834 | 2,117 |
| Retail sales workers .......... | 12.34 | 11.00 | 494 | 438 | 40.0 | 25,684 | 22,774 | 2,081 |
| Cashiers, all workers ......... | 10.76 | 10.40 | 427 | 416 | 39.7 | 22,194 | 21,632 | 2,063 |
| Cashiers ...................... | 10.72 | 10.40 | 426 | 416 | 39.7 | 22,128 | 21,632 | 2,064 |
| Counter and rental clerks and parts salespersons .. | 18.95 | 18.27 | 792 | 731 | 41.8 | 41,195 | 38,004 | 2,173 |
| Parts salespersons .......... | 21.35 | 20.01 | 917 | 808 | 42.9 | 47,677 | 42,037 | 2,233 |
| Retail salespersons ............ | 12.88 | 11.26 | 517 | 446 | 40.1 | 26,887 | 23,192 | 2,087 |
| Advertising sales agents ........ | 31.77 | 26.96 | 1,271 | 1,078 | 40.0 | 66,077 | 56,066 | 2,080 |
| Insurance sales agents ........... | 18.81 | 14.89 | 747 | 579 | 39.7 | 38,863 | 30,127 | 2,066 |
| Securities, commodities, and financial services sales agents $\qquad$ | 62.88 | 31.70 | 2,515 | 1,268 | 40.0 | 130,797 | 65,934 | 2,080 |

See footnotes at end of table.

Table 16
Private industry establishments with $\mathbf{1 0 0}$ workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with $\mathbf{1 0 0}$ workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative support occupations -Continued Customer service representatives $\qquad$ File clerks | \$15.03 | \$13.98 | \$601 | \$559 | 40.0 | \$31,208 | \$29,078 | 2,076 |
|  | 12.23 | 11.54 | 486 | 462 | 39.8 | 25,290 | 23,999 | 2,067 |
| Hotel, motel, and resort desk clerks $\qquad$ | 10.27 | 10.00 | 411 | 400 | 40.0 | 21,358 | 20,800 | 2,080 |
| Interviewers, except eligibility and loan | 13.60 | 13.66 | 543 | 546 | 39.9 | 28,225 | 28,402 | 2,075 |
| Loan interviewers and clerks | 16.46 | 16.04 | 658 | 642 | 40.0 | 34,238 | 33,367 | 2,080 |
| Order clerks | 16.74 | 17.61 | 669 | 705 | 39.9 | 34,778 | 36,635 | 2,077 |
| Human resources assistants, except payroll and timekeeping $\qquad$ | 17.04 | 17.01 | 682 | 680 | 40.0 | 35,452 | 35,381 | 2,080 |
| Receptionists and information clerks $\qquad$ | 12.65 | 12.07 | 502 | 483 | 39.7 | 26,088 | 25,106 | 2,062 |
| Reservation and transportation ticket agents and travel clerks .. | 13.53 | 12.97 | 541 | 519 | 40.0 | 28,143 | 26,969 | 2,080 |
| Dispatchers Dispatchers, except police, fire, and ambulance ... | 15.78 | 16.78 | 646 | 668 | 40.9 | 33,584 | 34,736 | 2,128 |
|  | 16.10 | 18.35 | 660 | 725 | 41.0 | 34,339 | 37,690 | 2,132 |
| Meter readers, utilities $\qquad$ Production, planning, and expediting clerks $\qquad$ | 17.06 | 19.21 | 682 | 768 | 40.0 | 35,485 | 39,957 | 2,080 |
|  | 19.61 | 19.51 | 784 | 780 | 40.0 | 40,789 | 40,581 | 2,080 |
| Shipping, receiving, and traffic clerks $\qquad$ | 12.73 | 11.93 | 508 | 478 | 39.9 | 26,432 | 24,856 | 2,077 |
| Stock clerks and order fillers Weighers, measurers, checkers, and samplers, recordkeeping | 13.00 | 12.60 | 520 | 504 | 40.0 | 27,007 | 26,208 | 2,077 |
|  | 15.66 | 14.79 | 626 | 592 | 40.0 | 32,569 | 30,763 | 2,080 |
| Secretaries and administrative assistants $\qquad$ | 19.82 | 18.14 | 783 | 718 | 39.5 | 40,685 | 37,357 | 2,053 |
| Executive secretaries and administrative assistants $\qquad$ | 23.28 | 21.67 | 926 | 856 | 39.8 | 48,155 | 44,500 | 2,068 |
| Legal secretaries ............... | 26.62 | 28.76 | 1,002 | 1,099 | 37.6 | 52,101 | 57,173 | 1,958 |
| Medical secretaries ........... | 14.08 | 14.14 | 558 | 560 | 39.6 | 29,006 | 29,120 | 2,060 |
| Secretaries, except legal, medical, and executive | 16.63 | 16.39 | 655 | 655 | 39.4 | 34,015 | 34,081 | 2,045 |
| Computer operators .............. | 17.44 | 15.04 | 698 | 602 | 40.0 | 36,275 | 31,283 | 2,080 |

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with $\mathbf{1 0 0}$ workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued


See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Occupation \({ }^{1}\)} \& \multicolumn{2}{|c|}{Hourly \({ }^{2}\)} \& \multicolumn{3}{|c|}{Weekly \({ }^{3}\)} \& \multicolumn{3}{|c|}{Annual \({ }^{4}\)} \\
\hline \& Mean earnings \& Median earnings \& Mean earnings \& Median earnings \& Mean hours \& Mean earnings \& Median earnings \& Mean hours \\
\hline \begin{tabular}{l}
Production occupations \\
-Continued \\
Extruding, forming, pressing, and compacting machine setters, operators, and tenders \(\qquad\)
\end{tabular} \& \$13.69 \& \$8.80 \& \$543 \& \$352 \& 39.7 \& \$28,229 \& \$18,296 \& 2,063 \\
\hline Furnace, kiln, oven, drier, and kettle operators and tenders \(\qquad\) \& 20.01 \& 14.95 \& 800 \& 598 \& 40.0 \& 41,623 \& 31,096 \& 2,080 \\
\hline \begin{tabular}{l}
Inspectors, testers, sorters, samplers, and weighers .... \\
Packaging and filling machine operators and tenders \(\qquad\)
\end{tabular} \& 14.42
15.05 \& 13.89
15.25 \& 574
601 \& 545
605 \& 39.8
39.9 \& 29,831
31,247 \& 28,350
31,450 \& 2,069
2,076 \\
\hline Painting workers \(\qquad\) Coating, painting, and spraying machine setters, operators, and tenders \(\qquad\) \& 16.37 \& 17.05 \& 649 \& 682 \& 39.7
39.4 \& 33,765
30,440 \& 35,460

27,331 \& 2,062
2,046 <br>

\hline | Miscellaneous production |
| :--- |
| workers $\qquad$ |
| Paper goods machine setters, operators, and tenders $\qquad$ | \& 15.36

22.58 \& 14.49
21.45 \& 608
903 \& 573
858 \& 39.5
40.0 \& 31,541
46,962 \& 29,744
44,616 \& 2,053
2,080 <br>
\hline Tire builders ..................... \& 19.74 \& 22.09 \& 790 \& 884 \& 40.0 \& 41,066 \& 45,947 \& 2,080 <br>
\hline Helpers--production workers $\qquad$ \& 12.84 \& 11.45 \& 505 \& 444 \& 39.3 \& 26,159 \& 22,890 \& 2,037 <br>
\hline Transportation and material moving occupations $\qquad$ \& 16.50 \& 13.87 \& 660 \& 556 \& 40.0 \& 34,268 \& 28,902 \& 2,077 <br>
\hline supervisors/managers of helpers, laborers, and material movers, hand ..... \& 22.00 \& 20.79 \& 917 \& 832 \& 41.7 \& 47,707 \& 43,243 \& 2,168 <br>
\hline First-line supervisors/managers of transportation and material-moving machine and vehicle operators \& 24.11 \& 24.25 \& 1,021 \& 1,077 \& 42.4 \& 53,099 \& 55,994 \& 2,203 <br>
\hline Aircraft pilots and flight engineers $\qquad$ \& 130.42 \& 146.61 \& 2,540 \& 2,712 \& 19.5 \& 132,073 \& 141,034 \& 1,013 <br>
\hline
\end{tabular}

See footnotes at end of table.

Table 16
Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers - Continued

| Occupation ${ }^{1}$ | Hourly ${ }^{2}$ |  | Weekly ${ }^{3}$ |  |  | Annual ${ }^{4}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Transportation and material moving occupations -Continued Airline pilots, copilots, and flight engineers $\qquad$ | \$130.42 | \$146.61 | \$2,540 | \$2,712 | 19.5 | \$132,073 | \$141,034 | 1,013 |
| Bus drivers .......................... | 11.77 | 10.50 | 457 | 420 | 38.8 | 23,752 | 21,840 | 2,018 |
| Driver/sales workers and truck drivers $\qquad$ | 19.15 | 18.87 | 801 | 764 | 41.8 | 41,650 | 39,728 | 2,175 |
| Truck drivers, heavy and tractor-trailer $\qquad$ | 18.30 | 18.29 | 790 | 764 | 43.2 | 41,095 | 39,707 | 2,246 |
| Truck drivers, light or delivery services | 20.58 | 21.71 | 823 | 868 | 40.0 | 42,805 | 45,157 | 2,080 |
| Parking lot attendants ........... | 8.03 | 8.65 | 321 | 346 | 40.0 | 16,694 | 17,992 | 2,080 |
| Industrial truck and tractor operators $\qquad$ | 14.79 | 14.07 | 597 | 563 | 40.4 | 30,855 | 29,266 | 2,087 |
| movers, hand | 11.73 | 10.90 | 468 | 434 | 39.9 | 24,300 | 22,589 | 2,072 |
| Cleaners of vehicles and equipment $\qquad$ | 11.35 | 10.00 | 459 | 400 | 40.4 | 23,844 | 20,800 | 2,102 |
| Laborers and freight, stock, and material movers, hand $\qquad$ | 12.25 | 11.39 | 488 | 454 | 39.9 | 25,369 | 23,566 | 2,071 |
| Machine feeders and offbearers $\qquad$ | 11.72 | 11.09 | 468 | 444 | 39.9 | 24,316 | 23,071 | 2,075 |
| Packers and packagers, hand $\qquad$ | 10.08 | 10.00 | 400 | 400 | 39.7 | 20,815 | 20,800 | 2,064 |

[^3]a week, exclusive of overtime
4 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey

Table 17

## Union and nonunion workers ${ }^{1}$ : Mean hourly earnings ${ }^{2}$ by major sector and for major occupational groups



[^4]3 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria.
SOURCE: Bureau of Labor Statistics, National Compensation Survey.

## Workers paid on time or incentive basis ${ }^{1}$ : Mean hourly earnings ${ }^{2}$ for civilian and private industry workers in major occupational groups

| Occupational group ${ }^{3}$ | Time |  | Incentive |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Civilian workers | Private industry workers | Civilian workers | Private industry workers |
| All workers | \$18.96 | \$18.31 | \$24.35 | \$24.35 |
| Management, professional, and related .......................... | 31.43 | 32.49 | 45.99 | 45.99 |
| Management, business, and financial ......................... | 35.65 | 36.56 | 46.65 | 46.65 |
| Professional and related. | 29.55 | 30.32 | 43.72 | 43.72 |
| Service | 10.94 | 9.56 | 18.36 | 18.37 |
| Sales and office | 14.32 | 14.17 | 22.83 | 22.83 |
| Sales and related | 12.58 | 12.54 | 26.18 | 26.18 |
| Office and administrative support | 15.21 | 15.12 | 15.05 | 15.05 |
| Natural resources, construction, and maintenance ........... | 17.77 | 17.70 | 21.36 | 21.36 |
| Construction and extraction ...................................... | - | 16.41 | - | 19.72 |
| Installation, maintenance, and repair .......................... | 19.25 | 19.33 | 21.85 | 21.85 |
| Production, transportation, and material moving ............. | 14.37 | 14.32 | 16.96 | 16.96 |
| Production ............................................................... | 14.94 | 14.90 | 16.84 | 16.84 |
| Transportation and material moving .......................... | 13.78 | 13.69 | 17.02 | 17.02 |
|  | Relative error |  |  |  |
| All workers | 1.3\% | 1.5\% | 2.7\% | 2.7\% |
| Management, professional, and related .......................... | . 9 | 1.1 | 5.0 | 5.0 |
| Management, business, and financial ........................ | 1.7 | 1.8 | 6.3 | 6.3 |
| Professional and related | . 9 | 1.1 | 10.4 | 10.4 |
| Service | 1.5 | 1.6 | 6.3 | 6.3 |
| Sales and office | 1.1 | 1.2 | 3.9 | 3.9 |
| Sales and related | 2.1 | 2.1 | 3.4 | 3.4 |
| Office and administrative support ............................. | . 9 | 1.0 | 3.6 | 3.6 |
| Natural resources, construction, and maintenance ........... | 1.7 | 1.8 | 6.0 | 6.0 |
| Construction and extraction ..................................... | - | 2.0 | - | 10.8 |
| Installation, maintenance, and repair .......................... | 1.8 | 1.9 | 6.4 | 6.4 |
| Production, transportation, and material moving ............. | 2.0 | 2.1 | 4.0 | 4.0 |
| Production ............................................................... | 2.8 | 2.9 | 6.3 | 6.3 |
| Transportation and material moving ......................... | 2.4 | 2.6 | 4.3 | 4.3 |

[^5]cover all workers in the civilian economy. See appendix B for more information.
4 The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see appendix A.

NOTE: Dashes indicate that data did not meet publication criteria
SOURCE: Bureau of Labor Statistics, National Compensation Survey.

| Occupational group ${ }^{3}$ | Goods producing |  | Service providing |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Construction | Manufacturing | Trade, transportation, and utilities | Information | Financial activities | Professional and business services | Education and health services | Leisure and hospitality | Other services |
| All workers | - | \$19.82 | \$15.51 | - | - | - | \$19.18 | \$9.56 | \$17.37 |
| Management, professional, and related $\qquad$ <br> Management, business, and | - | 36.46 | 30.72 | - | - | - | 25.95 | 24.64 | 31.90 |
| financial | - | 40.66 | 32.67 | - | - | - | 29.09 | 26.35 | 37.79 |
| Professional and related ......... | - | 33.62 | 28.94 | - | - | - | 25.47 | 21.32 | 23.48 |
| Service ................................... | - | 11.82 | 12.61 | - | - | - | 11.24 | 8.11 | 14.19 |
| Sales and office ....................... | - | 19.33 | 13.39 | - | - | - | 14.37 | 11.23 | 14.81 |
| Sales and related ................... | - | 31.44 | 13.30 | - | - | - | 16.63 | 10.09 | 11.12 |
| Office and administrative support | - | 16.83 | 13.60 | - | - | - | 14.29 | 12.51 | 16.39 |
| Natural resources, construction, and maintenance | - | 19.52 | 19.30 | - | - | - | 19.20 | 15.53 | 17.28 |
| Installation, maintenance, and repair $\qquad$ | - | 20.07 | 19.96 | - | - | - | 18.13 | 15.42 | 17.07 |
| Production, transportation, and material moving | - | 15.07 | 15.08 | - | - | _ | 12.67 | 9.79 | 10.48 |
| Production ........................... | - | 15.49 | 14.69 | - | - | - | 13.54 | 12.19 | 10.99 |
| Transportation and material moving $\qquad$ | - | 12.94 | 15.15 | - | - | - | 11.95 | 9.10 | 9.75 |

1 Industry sectors are determined by the 2007 North American Industry Classification System (NAICS).
2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.
3 A classification system including about 800 individual occupations is used to cover all workers in the civilian
economy. See appendix B for more information.
NOTE: Dashes indicate that data did not meet publication criteria
SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1

| Occupation² and work level | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers | \$21.78 | \$19.85 | \$859 | \$779 | 39.4 | \$44,648 | \$40,518 | 2,049 |
| Level 1 ................. | 9.61 | 9.60 | 383 | 382 | 39.9 | 19,939 | 19,859 | 2,075 |
| Level 2 | 10.84 | 10.35 | 429 | 411 | 39.6 | 22,308 | 21,395 | 2,057 |
| Level 3 | 12.18 | 11.99 | 480 | 471 | 39.4 | 24,966 | 24,494 | 2,050 |
| Level 4 ................. | 14.29 | 14.07 | 567 | 558 | 39.7 | 29,477 | 28,995 | 2,063 |
| Level 5 | 16.88 | 16.59 | 673 | 662 | 39.9 | 34,983 | 34,403 | 2,073 |
| Level 6 ................. | 20.78 | 20.68 | 817 | 808 | 39.3 | 42,468 | 42,037 | 2,044 |
| Level 7 ................. | 24.36 | 24.32 | 962 | 958 | 39.5 | 49,977 | 49,831 | 2,052 |
| Level 8 .... | 27.38 | 27.04 | 1,062 | 1,048 | 38.8 | 55,206 | 54,496 | 2,016 |
| Level 9 | 29.14 | 28.39 | 1,136 | 1,101 | 39.0 | 59,056 | 57,242 | 2,027 |
| Level 10 ................ | 39.19 | 37.34 | 1,552 | 1,493 | 39.6 | 80,709 | 77,661 | 2,060 |
| Level $11 . . . . . . . . . . . . . .$. | 41.00 | 37.20 | 1,636 | 1,460 | 39.9 | 85,074 | 75,914 | 2,075 |
| Level 12 ................ | 53.33 | 50.90 | 2,187 | 2,036 | 41.0 | 113,728 | 105,864 | 2,132 |
| Level 13 ................ | 53.25 | 49.88 | 2,130 | 1,995 | 40.0 | 110,766 | 103,750 | 2,080 |
| Not able to be leveled $\qquad$ | 24.77 | 23.30 | 978 | 924 | 39.5 | 50,872 | 48,048 | 2,054 |
| Management occupations ....... | 46.26 | 43.09 | 1,887 | 1,713 | 40.8 | 98,137 | 89,066 | 2,121 |
| Level 9 ................. | 31.27 | 31.14 | 1,251 | 1,246 | 40.0 | 65,051 | 64,771 | 2,080 |
| Level $11 . . . . . . . . . . . . . .$. | 41.55 | 37.20 | 1,739 | 1,488 | 41.9 | 90,424 | 77,374 | 2,176 |
| Level 12 ................ | 49.82 | 50.90 | 2,031 | 2,036 | 40.8 | 105,591 | 105,864 | 2,120 |
| Level 13 ................ | 53.25 | 49.88 | 2,130 | 1,995 | 40.0 | 110,766 | 103,750 | 2,080 |
| Not able to be leveled $\qquad$ | 45.61 | 46.69 | 1,809 | 1,740 | 39.7 | 94,061 | 90,492 | 2,062 |
| Financial managers $\qquad$ Medical and health services | 47.79 | 49.88 | 1,911 | 1,995 | 40.0 | 99,397 | 103,750 | 2,080 |
| managers | 49.22 | 43.50 | 2,023 | 1,740 | 41.1 | 105,198 | 90,480 | 2,137 |
| Level $11 . . . . . . . . . . . . . .$. | 42.47 | 39.25 | 1,791 | 1,570 | 42.2 | 93,127 | 81,640 | 2,193 |
| Not able to be leveled $\qquad$ | 45.46 | 46.13 | 1,803 | 1,740 | 39.7 | 93,750 | 90,492 | 2,062 |
| Business and financial operations occupations | 28.57 | 27.22 | 1,138 | 1,089 | 39.8 | 59,175 | 56,607 | 2,071 |
| Level 7 $\qquad$ Human resources, training, | 20.76 | 19.63 | 826 | 785 | 39.8 | 42,970 | 40,830 | 2,070 |
| and labor relations specialists $\qquad$ | 29.04 | 27.22 | 1,126 | 1,089 | 38.8 | 58,557 | 56,607 | 2,017 |
| Computer and mathematical science occupations | 30.02 | 31.77 | 1,198 | 1,271 | 39.9 | 62,307 | 66,082 | 2,075 |
| Community and social services occupations | 20.88 | 21.15 | 824 | 840 | 39.5 | 42,834 | 43,680 | 2,052 |

See footnotes at end of table.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 - Continued

| Occupation² and work level | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Community and social services occupations -Continued |  |  |  |  |  |  |  |  |
| Level 9 . | \$23.46 | \$23.00 | \$938 | \$920 | 40.0 | \$48,801 | \$47,840 | 2,080 |
| Social workers | 22.18 | 21.26 | 875 | 850 | 39.5 | 45,501 | 44,221 | 2,052 |
| Level 9 ................. | 23.03 | 22.12 | 921 | 885 | 40.0 | 47,906 | 45,999 | 2,080 |
| Medical and public health social workers $\qquad$ | 24.20 | 23.19 | 968 | 928 | 40.0 | 50,335 | 48,235 | 2,080 |
| Mental health and substance abuse social workers $\qquad$ | 20.99 | 20.52 | 819 | 800 | 39.0 | 42,603 | 41,600 | 2,030 |
| Healthcare practitioner and technical occupations | 26.31 | 25.62 | 1,028 | 1,000 | 39.1 | 53,448 | 52,000 | 2,031 |
| Level 3 ............... | 11.14 | 11.02 | 407 | 401 | 36.5 | 21,151 | 20,850 | 1,898 |
| Level 4 ................. | 15.40 | 14.64 | 610 | 580 | 39.6 | 31,705 | 30,160 | 2,059 |
| Level 5 ................. | 19.01 | 18.28 | 756 | 730 | 39.8 | 39,337 | 37,981 | 2,069 |
| Level 6 ................. | 22.27 | 21.70 | 870 | 868 | 39.1 | 45,263 | 45,136 | 2,032 |
| Level 7 ................. | 25.05 | 25.02 | 985 | 971 | 39.3 | 51,169 | 50,461 | 2,043 |
| Level 8 | 27.65 | 27.25 | 1,071 | 1,054 | 38.8 | 55,715 | 54,829 | 2,015 |
| Level 9 | 29.29 | 28.58 | 1,137 | 1,104 | 38.8 | 59,148 | 57,429 | 2,020 |
| Level 10 ................ | 41.13 | 39.84 | 1,633 | 1,594 | 39.7 | 84,917 | 82,863 | 2,065 |
| Level $11 . . . . . . . . . . . . . .$. | 46.79 | 41.44 | 1,847 | 1,645 | 39.5 | 96,043 | 85,550 | 2,053 |
| Not able to be leveled $\qquad$ | 22.38 | 22.70 | 879 | 893 | 39.3 | 45,718 | 46,428 | 2,042 |
| Pharmacists ......................... | 49.49 | 49.77 | 1,969 | 1,985 | 39.8 | 102,371 | 103,210 | 2,069 |
| Registered nurses ................. | 29.11 | 27.89 | 1,123 | 1,069 | 38.6 | 58,404 | 55,594 | 2,006 |
| Level 6 ................. | 22.59 | 25.01 | 904 | 1,000 | 40.0 | 46,993 | 52,010 | 2,080 |
| Level 7 ................. | 25.00 | 25.02 | 976 | 957 | 39.0 | 50,680 | 49,741 | 2,027 |
| Level 8 ................. | 28.21 | 27.87 | 1,080 | 1,071 | 38.3 | 56,162 | 55,698 | 1,991 |
| Level 9 ................. | 28.60 | 28.49 | 1,100 | 1,088 | 38.5 | 57,225 | 56,572 | 2,001 |
| Level 10 ................ | 37.35 | 35.53 | 1,494 | 1,421 | 40.0 | 77,689 | 73,902 | 2,080 |
| Level $11 . . . . . . . . . . . . . .$. | 46.50 | 40.06 | 1,831 | 1,594 | 39.4 | 95,222 | 82,888 | 2,048 |
| Not able to be leveled $\qquad$ | 26.56 | 25.29 | 1,009 | 1,003 | 38.0 | 52,476 | 52,175 | 1,976 |
| Therapists ........................... | 27.47 | 27.48 | 1,090 | 1,097 | 39.7 | 56,676 | 57,029 | 2,063 |
| Level 7 | 24.23 | 25.00 | 945 | 960 | 39.0 | 49,119 | 49,923 | 2,027 |
| Level 8 ................. | 28.08 | 28.44 | 1,120 | 1,138 | 39.9 | 58,215 | 59,161 | 2,073 |
| Level 9 ................. | 29.87 | 29.95 | 1,194 | 1,198 | 40.0 | 62,065 | 62,294 | 2,078 |
| Occupational therapists ..... | 31.90 | 31.29 | 1,267 | 1,200 | 39.7 | 65,888 | 62,400 | 2,065 |
| Physical therapists ............ | 30.02 | 31.52 | 1,201 | 1,261 | 40.0 | 62,433 | 65,562 | 2,080 |
| Respiratory therapists ........ | 26.19 | 26.45 | 1,032 | 1,050 | 39.4 | 53,688 | 54,579 | 2,050 |

See footnotes at end of table.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 - Continued

| Occupation² and work level | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare practitioner and technical occupations <br> -Continued Respiratory therapists -Continued Level 7 $\qquad$ <br> Level 8 $\qquad$ | $\$ 24.95$ 26.28 | $\$ 25.49$ 26.35 | $\begin{array}{r} \$ 970 \\ 1,042 \end{array}$ | $\begin{array}{r} \$ 973 \\ 1,054 \end{array}$ | 38.9 39.7 | $\begin{array}{r} \$ 50,446 \\ 54,194 \end{array}$ | $\begin{array}{r} \$ 50,586 \\ 54,812 \end{array}$ | $\begin{aligned} & 2,022 \\ & 2,062 \end{aligned}$ |
| Clinical laboratory technologists and technicians $\qquad$ | 20.91 | 21.71 | 833 | 867 | 39.8 | 43,309 | 45,094 | 2,071 |
| Level 4 ................. | 15.58 | 15.53 | 617 | 618 | 39.6 | 32,101 | 32,136 | 2,060 |
| Level 5 ................. | 16.45 | 15.49 | 648 | 591 | 39.4 | 33,699 | 30,722 | 2,048 |
| Level 8 ................. | 24.13 | 24.17 | 958 | 958 | 39.7 | 49,832 | 49,816 | 2,065 |
| Not able to be leveled | 18.45 | 17.45 | 738 | 698 | 40.0 | 38,366 | 36,296 | 2,080 |
| Medical and clinical laboratory technologists | 24.42 | 24.24 | 975 | 968 | 39.9 | 50,709 | 50,315 | 2,077 |
| Level 8 ................ | 23.81 | 24.10 | 945 | 953 | 39.7 | 49,136 | 49,537 | 2,063 |
| Medical and clinical laboratory technicians .. | 15.60 | 15.25 | 619 | 589 | 39.7 | 32,177 | 30,608 | 2,063 |
| Level 4 ................. | 15.98 | 16.05 | 633 | 641 | 39.6 | 32,891 | 33,322 | 2,058 |
| Level 5 ................ | 16.45 | 15.49 | 648 | 591 | 39.4 | 33,699 | 30,722 | 2,048 |
| Diagnostic related technologists and technicians ......... | 25.60 | 25.59 | 1,002 | 997 | 39.1 | 52,084 | 51,856 | 2,034 |
| Level 5 ................. | 24.54 | 23.23 | 979 | 923 | 39.9 | 50,892 | 48,006 | 2,074 |
| Level 6 | 24.22 | 24.84 | 935 | 927 | 38.6 | 48,625 | 48,204 | 2,008 |
| Level 7 ................. | 26.64 | 26.48 | 1,063 | 1,059 | 39.9 | 55,270 | 55,078 | 2,074 |
| Level 8 ................ | 25.98 | 25.94 | 1,021 | 989 | 39.3 | 53,114 | 51,408 | 2,044 |
| Cardiovascular technologists and technicians $\qquad$ | 22.13 | 24.93 | 842 | 969 | 38.0 | 43,771 | 50,378 | 1,978 |
| Radiologic technologists and technicians | 24.80 | 24.95 | 978 | 974 | 39.4 | 50,860 | 50,648 | 2,051 |
| Level 5 ................. | 21.08 | 19.71 | 840 | 782 | 39.9 | 43,688 | 40,643 | 2,072 |
| Level 6 ................. | 24.13 | 23.75 | 927 | 920 | 38.4 | 48,228 | 47,840 | 1,999 |
| Level 7 ................. | 26.05 | 25.91 | 1,039 | 1,034 | 39.9 | 54,013 | 53,789 | 2,074 |
| Health diagnosing and treating practitioner support technicians $\qquad$ | 17.32 | 15.87 | 682 | 630 | 39.4 | 35,454 | 32,760 | 2,047 |
| Level 4 ................. | 13.68 | 13.26 | 544 | 530 | 39.7 | 28,264 | 27,560 | 2,065 |
| Level 5 ................ | 16.91 | 16.74 | 673 | 666 | 39.8 | 34,989 | 34,632 | 2,069 |

See footnotes at end of table.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 - Continued

| Occupation² and work level | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare practitioner and technical occupations -Continued <br> Health diagnosing and treating practitioner support technicians -Continued |  |  |  |  |  |  |  |  |
| Level 6 ............. | \$21.20 | \$20.76 | \$801 | \$768 | 37.8 | \$41,676 | \$39,913 | 1,966 |
| Pharmacy technicians | 14.23 | 14.28 | 566 | 566 | 39.8 | 29,449 | 29,432 | 2,069 |
| Level 4 | 14.23 | 14.28 | 566 | 566 | 39.8 | 29,449 | 29,432 | 2,069 |
| Psychiatric technicians ...... | 12.35 | 12.01 | 494 | 480 | 40.0 | 25,681 | 24,985 | 2,080 |
| Surgical technologists ........ | 20.40 | 18.66 | 810 | 746 | 39.7 | 42,104 | 38,771 | 2,064 |
| Level 5 ................ | 17.38 | 17.30 | 691 | 689 | 39.8 | 35,925 | 35,838 | 2,067 |
| Licensed practical and licensed vocational nurses | 17.88 | 17.94 | 707 | 707 | 39.5 | 36,769 | 36,758 | 2,056 |
| Level 4 .. | 16.04 | 14.44 | 641 | 578 | 40.0 | 33,339 | 30,035 | 2,078 |
| Level 5 ................. | 19.63 | 18.78 | 780 | 751 | 39.7 | 40,551 | 39,067 | 2,066 |
| Level 6 ................ | 19.78 | 19.59 | 771 | 784 | 39.0 | 40,110 | 40,747 | 2,028 |
| Medical records and health information technicians ... | 18.03 | 18.68 | 710 | 747 | 39.4 38.8 | 36,946 | 38,854 | 2,049 |
| Level 4 $\qquad$ <br> Miscellaneous health technologists and technicians $\qquad$ | 16.25 18.46 | 15.38 16.93 | 631 738 | 615 677 | 38.8 40.0 | 32,834 38,396 | 31,990 35,219 | 2,020 2,080 |
| Level 4 ................. | 17.48 | 16.83 | 699 | 673 | 40.0 | 36,367 | 35,006 | 2,080 |
| Healthcare support occupations | 12.38 | 11.95 | 488 | 467 | 39.4 | 25,386 | 24,296 | 2,051 |
| Level 2 ................ | 11.11 | 10.62 | 433 | 414 | 39.0 | 22,519 | 21,528 | 2,026 |
| Level 3 ................. | 12.19 | 11.99 | 484 | 468 | 39.7 | 25,159 | 24,357 | 2,063 |
| Level 4 ................ | 13.03 | 13.00 | 516 | 506 | 39.6 | 26,836 | 26,291 | 2,059 |
| Level 5 .. | 12.98 | 11.97 | 515 | 480 | 39.7 | 26,762 | 24,945 | 2,062 |
| Nursing, psychiatric, and home health aides $\qquad$ | 11.59 | 11.42 | 454 | 450 | 39.2 | 23,607 | 23,398 | 2,036 |
| Level 2 ................. | 10.76 | 10.30 | 417 | 406 | 38.7 | 21,662 | 21,112 | 2,014 |
| Level 3 ................. | 11.80 | 11.50 | 467 | 452 | 39.5 | 24,260 | 23,495 | 2,056 |
| Level 4 .......... | 12.64 | 11.98 | 496 | 467 | 39.2 | 25,789 | 24,296 | 2,040 |
| Nursing aides, orderlies, and attendants | 11.66 | 11.43 | 455 | 445 | 39.0 | 23,645 | 23,130 | 2,029 |
| Level 2 ................. | 10.76 | 10.30 | 417 | 406 | 38.7 | 21,662 | 21,112 | 2,014 |
| Level 3 ................. | 11.88 | 11.69 | 469 | 459 | 39.5 | 24,402 | 23,842 | 2,054 |
| Level 4 ................ | 13.07 | 13.02 | 509 | 507 | 38.9 | 26,480 | 26,376 | 2,025 |

See footnotes at end of table.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 - Continued

| Occupation² and work level | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare support occupations -Continued Physical therapist assistants and aides $\qquad$ | \$16.09 | \$12.77 | \$643 | \$511 | 39.9 | \$33,420 | \$26,551 | 2,077 |
| Miscellaneous healthcare support occupations | 13.63 | 13.47 | 544 | 540 | 39.9 | 28,302 | 28,059 | 2,077 |
| Level 2 ................ | 12.53 | 12.42 | 501 | 497 | 40.0 | 26,069 | 25,834 | 2,080 |
| Level 3 ................. | 13.07 | 13.30 | 523 | 532 | 40.0 | 27,191 | 27,664 | 2,080 |
| Level 4 | 13.50 | 13.59 | 540 | 544 | 40.0 | 28,081 | 28,271 | 2,080 |
| Level 5 | 15.11 | 13.89 | 594 | 556 | 39.3 | 30,863 | 28,891 | 2,042 |
| Medical assistants ............. | 14.97 | 14.07 | 598 | 563 | 39.9 | 31,086 | 29,266 | 2,077 |
| Level 4 ...... | 14.08 | 14.20 | 563 | 568 | 40.0 | 29,296 | 29,536 | 2,080 |
| Medical transcriptionists ... | 14.40 | 14.09 | 573 | 563 | 39.8 | 29,788 | 29,299 | 2,068 |
| Level 4 | 13.86 | 13.26 | 554 | 530 | 40.0 | 28,822 | 27,579 | 2,080 |
| Protective service occupations | 12.54 | 12.98 | 502 | 519 | 40.0 | 26,093 | 26,998 | 2,080 |
| Level 3 ................ | 12.45 | 12.98 | 498 | 519 | 40.0 | 25,888 | 26,998 | 2,080 |
| Security guards and gaming surveillance officers | 12.51 | 12.98 | 500 | 519 | 40.0 | 26,019 | 26,998 | 2,080 |
| Level 3 | 12.45 | 12.98 | 498 | 519 | 40.0 | 25,888 | 26,998 | 2,080 |
| Security guards | 12.51 | 12.98 | 500 | 519 | 40.0 | 26,019 | 26,998 | 2,080 |
| Level 3 | 12.45 | 12.98 | 498 | 519 | 40.0 | 25,888 | 26,998 | 2,080 |
| Food preparation and serving related occupations | 11.13 | 10.34 | 445 | 414 | 40.0 | 23,139 | 21,507 | 2,079 |
| Level 2 ................. | 9.82 | 10.06 | 392 | 402 | 39.9 | 20,397 | 20,925 | 2,076 |
| Level 3 ................. | 11.00 | 11.01 | 440 | 440 | 40.0 | 22,878 | 22,901 | 2,080 |
| Cooks ................................. | 11.86 | 11.51 | 474 | 460 | 40.0 | 24,668 | 23,941 | 2,080 |
| Cooks, institution and cafeteria | 11.86 | 11.51 | 474 | 460 | 40.0 | 24,668 | 23,941 | 2,080 |
| Food preparation workers ...... | 10.08 | 10.22 | 403 | 409 | 40.0 | 20,966 | 21,251 | 2,080 |
| Food servers, nonrestaurant ... | 11.71 | 10.43 | 467 | 418 | 39.9 | 24,282 | 21,715 | 2,073 |
| Building and grounds cleaning and maintenance occupations $\qquad$ | 10.47 | 10.13 | 418 | 405 | 39.9 | 21,739 | 21,070 | 2,077 |
| Level 1 ................. | 9.89 | 9.36 | 394 | 374 | 39.8 | 20,487 | 19,448 | 2,072 |
| Level 2 | 10.45 | 10.34 | 418 | 414 | 40.0 | 21,738 | 21,507 | 2,080 |
| Level 3 ................ | 10.98 | 10.65 | 439 | 426 | 40.0 | 22,829 | 22,152 | 2,080 |
| Building cleaning workers ..... | 10.29 | 10.10 | 411 | 404 | 39.9 | 21,382 | 20,987 | 2,077 |
| Level 1 ................. | 9.89 | 9.36 | 394 | 374 | 39.8 | 20,487 | 19,448 | 2,072 |
| Level 2 ................ | 10.45 | 10.34 | 418 | 414 | 40.0 | 21,738 | 21,507 | 2,080 |

See footnotes at end of table.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 - Continued


See footnotes at end of table.

Table 20
Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 - Continued

| Occupation² and work level | Hourly ${ }^{3}$ |  | Weekly ${ }^{4}$ |  |  | Annual ${ }^{5}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative support occupations <br> -Continued Interviewers, except eligibility and loan | \$14.10 | \$14.39 | \$561 | \$575 | 39.8 | \$29,179 | \$29,890 | 2,070 |
| Level 4 $\qquad$ <br> Human resources assistants, except payroll and timekeeping $\qquad$ | 14.59 15.83 | 14.46 15.76 | 584 627 | 578 630 | 40.0 39.6 | 30,353 32,602 | 30,077 32,781 | 2,080 2,060 |
| Receptionists and information clerks $\qquad$ | 12.27 | 11.32 | 490 | 453 | 39.9 | 25,471 | 23,546 | 2,075 |
| Level 2 ................. | 12.01 | 9.78 | 480 | 391 | 40.0 | 24,984 | 20,342 | 2,080 |
| Level 3 ................. | 11.80 | 11.21 | 472 | 448 | 40.0 | 24,547 | 23,317 | 2,080 |
| Stock clerks and order fillers | 11.54 | 11.76 | 462 | 470 | 40.0 | 24,009 | 24,461 | 2,080 |
| Level 2 ..... | 10.70 | 10.80 | 428 | 432 | 40.0 | 22,248 | 22,464 | 2,080 |
| Secretaries and administrative assistants | 15.32 | 14.46 | 606 | 572 | 39.6 | 31,515 | 29,744 | 2,057 |
| Level 3 ................. | 12.86 | 12.64 | 499 | 493 | 38.8 | 25,954 | 25,626 | 2,018 |
| Level 4 ................. | 14.21 | 13.96 | 563 | 553 | 39.6 | 29,285 | 28,766 | 2,060 |
| Level 5 ................. | 16.93 | 16.69 | 677 | 668 | 40.0 | 35,206 | 34,715 | 2,080 |
| Level 6 ............ | 19.09 | 19.27 | 764 | 771 | 40.0 | 39,708 | 40,082 | 2,080 |
| Executive secretaries and administrative assistants $\qquad$ | 20.33 | 20.45 | 813 | 818 | 40.0 | 42,289 | 42,536 | 2,080 |
| Medical secretaries | 13.98 | 13.63 | 549 | 540 | 39.3 | 28,567 | 28,080 | 2,044 |
| Level 3 | 12.40 | 12.00 | 475 | 471 | 38.3 | 24,683 | 24,494 | 1,991 |
| Level 4 ................. | 13.71 | 13.55 | 541 | 539 | 39.5 | 28,142 | 28,038 | 2,052 |
| Secretaries, except legal, medical, and executive | 15.19 | 15.75 | 607 | 630 | 40.0 | 31,588 | 32,760 | 2,080 |
| Level 4 ................. | 15.89 | 16.01 | 636 | 640 | 40.0 | 33,053 | 33,301 | 2,080 |
| Office clerks, general ............ | 12.63 | 12.12 | 496 | 478 | 39.3 | 25,775 | 24,856 | 2,041 |
| Level 3 ................. | 12.26 | 11.87 | 486 | 474 | 39.6 | 25,249 | 24,648 | 2,059 |
| Level 4 ................ | 13.49 | 12.69 | 519 | 508 | 38.5 | 26,994 | 26,395 | 2,001 |
| Installation, maintenance, and repair occupations | 17.83 | 17.92 | 713 | 717 | 40.0 | 37,085 | 37,278 | 2,080 |
| Industrial machinery installation, repair, and maintenance workers ....... | 17.39 | 17.55 | 696 | 702 | 40.0 | 36,170 | 36,504 | 2,080 |
| Maintenance and repair workers, general | 17.41 | 17.55 | 696 | 702 | 40.0 | 36,214 | 36,504 | 2,080 |

See footnotes at end of table.

Table 20 Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels 1 - Continued

| Occupation2 and work <br> level | Hourly $^{3}$ |  | Weekly |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean <br> earnings | Median <br> earnings | Mean <br> earnings | Median <br> earnings | Mean <br> hours | Mean <br> earnings | Median <br> earnings | Mean <br> hours |
| Production occupations .......... | $\$ 12.42$ | $\$ 12.66$ | $\$ 497$ | $\$ 507$ | 40.0 | $\$ 25,839$ | $\$ 26,341$ | 2,080 |

1 Each occupation for which data are collected in an establishment is evaluated based on four factors, including knowledge, job controls and complexity, contacts, and physical environment. See appendix A for more information.

2 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

3 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

4 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than
the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

5 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 21 Civilian supervisory workers: Mean and median weekly and annual
earnings and mean weekly and annual hours

| Occupation 1 | Weekly ${ }^{2}$ |  |  | Annual ${ }^{3}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean <br> hours |
| Management occupations |  |  |  |  |  |  |
| Team leader | \$1,523 | \$1,469 | 40.9 | \$78,499 | \$73,589 | 2,109 |
| First line | 1,531 | 1,427 | 40.5 | 79,498 | 73,944 | 2,105 |
| Second line ........................................... | 2,528 | 2,116 | 42.1 | 131,343 | 110,051 | 2,188 |
| Third line .............................................. | 3,227 | 3,040 | 40.6 | 167,813 | 158,101 | 2,110 |
| Chief executives |  |  |  |  |  |  |
| Second line ............................................ | 3,278 | 3,100 | 43.8 | 170,437 | 161,189 | 2,277 |
| General and operations managers |  |  |  |  |  |  |
| Team leader | 1,486 | 1,583 | 40.6 | 77,248 | 82,341 | 2,113 |
| First line | 1,688 | 1,688 | 43.0 | 87,784 | 87,750 | 2,234 |
| Second line ....................... | 2,995 | 2,900 | 44.4 | 155,750 | 150,800 | 2,307 |
| Advertising and promotions managers |  |  |  |  |  |  |
| First line | 1,539 | 1,442 | 40.5 | 80,031 | 75,001 | 2,107 |
| Marketing managers |  |  |  |  |  |  |
| First line ............................................... | 1,890 | 1,589 | 39.3 | 98,288 | 82,618 | 2,044 |
| Sales managers |  |  |  |  |  |  |
| First line | 1,535 | 1,650 | 41.4 | 79,796 | 85,800 | 2,152 |
| Public relations managers |  |  |  |  |  |  |
| First line .............................................. | 1,455 | 1,328 | 39.3 | 75,667 | 69,061 | 2,041 |
| Administrative services managers |  |  |  |  |  |  |
| Team leader .......................................... | 1,010 | 990 | 41.7 | 52,510 | 51,501 | 2,170 |
| First line ............................................... | 1,261 | 1,161 | 41.5 | 65,553 | 60,349 | 2,157 |
| Computer and information systems managers |  |  |  |  |  |  |
| Team leader .......................................... | 1,687 | 1,679 | 39.6 | 87,737 | 87,308 | 2,058 |
| First line | 2,119 | 2,000 | 40.1 | 110,165 | 103,983 | 2,087 |
| Financial managers |  |  |  |  |  |  |
| Team leader .......................................... | 1,468 | 1,298 | 41.3 | 76,356 | 67,498 | 2,148 |
| First line ............................................... | 1,635 | 1,449 | 39.9 | 84,991 | 75,344 | 2,077 |
| Second line | 2,037 | 1,693 | 40.6 | 105,502 | 88,011 | 2,104 |
| Industrial production managers |  |  |  |  |  |  |
| First line | 1,237 | 1,213 | 40.8 | 64,328 | 63,061 | 2,123 |
| Second line | 1,795 | 1,931 | 40.7 | 93,366 | 100,391 | 2,118 |
| Purchasing managers |  |  |  |  |  |  |
| First line ............................................... | 1,676 | 1,659 | 41.0 | 87,168 | 86,268 | 2,133 |
| Transportation, storage, and distribution managers |  |  |  |  |  |  |
| First line .............................................. | 1,196 | 1,146 | 39.7 | 62,197 | 59,571 | 2,063 |
| Construction managers |  |  |  |  |  |  |
| Team leader .......................................... | 1,553 | 1,386 | 40.4 | 80,731 | 72,072 | 2,099 |
| First line | 1,551 | 1,523 | 42.2 | 80,587 | 79,178 | 2,192 |
| Education administrators, elementary and secondary school |  |  |  |  |  |  |
| Team leader .......................................... | 1,546 | 1,551 | 38.4 | 75,558 | 74,737 | 1,879 |
| First line ............................................... | 1,862 | 1,882 | 39.1 | 93,673 | 92,500 | 1,969 |

See footnotes at end of table.

Table 21 Civilian supervisory workers: Mean and median weekly and annual
earnings and mean weekly and annual hours - Continued

| Occupation ${ }^{1}$ | Weekly ${ }^{2}$ |  |  | Annual ${ }^{3}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Management occupations -Continued <br> Education administrators, postsecondary |  |  |  |  |  |  |
| Team leader | \$1,505 | \$1,567 | 39.4 | \$75,363 | \$67,500 | 1,971 |
| First line | 1,622 | 1,742 | 40.6 | 82,411 | 86,790 | 2,065 |
| Engineering managers |  |  |  |  |  |  |
| Team leader | 2,061 | 2,044 | 40.7 | 107,165 | 106,288 | 2,118 |
| First line | 2,251 | 2,262 | 41.2 | 117,050 | 117,641 | 2,143 |
| Food service managers |  |  |  |  |  |  |
| First line ....... | 1,117 | 800 | 46.4 | 58,071 | 41,600 | 2,411 |
| Lodging managers |  |  |  |  |  |  |
| First line ............................................... | 912 | 1,038 | 47.8 | 47,413 | 54,000 | 2,488 |
| Medical and health services managers |  |  |  |  |  |  |
| Team leader | 1,128 | 1,111 | 41.6 | 58,633 | 57,782 | 2,164 |
| First line | 1,312 | 1,186 | 44.1 | 68,249 | 61,678 | 2,295 |
| Property, real estate, and community association managers |  |  |  |  |  |  |
| First line ................................................. | 929 | 822 | 40.0 | 48,307 | 42,763 | 2,079 |
| Social and community service managers |  |  |  |  |  |  |
| Team leader .......................................... | 1,234 | 837 | 40.0 | 64,146 | 43,499 | 2,080 |
| First line ............................................... | 1,010 | 952 | 39.4 | 52,508 | 49,500 | 2,050 |

[^6]paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.


[^0]:    1 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40 -hour week is the minimum full-time schedule.

    2 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

    3 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

    4 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are

[^1]:    1 Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40 -hour week is the minimum full-time schedule.

    2 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

    3 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

    4 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are

[^2]:    1 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

    2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

    3 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

[^3]:    1 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

    2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

    3 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

[^4]:    1 Union workers are those whose wages are determined through collective bargaining.

    2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

[^5]:    1 Wages of time workers are based solely on hourly rate or salary. Incentive workers are those whose wages are at least partially based on productivity payments such as piece rates, commissions, and production bonuses.

    2 Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

    3 A classification system including about 800 individual occupations is used to

[^6]:    1 A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

    2 Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position - one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

    3 Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position - one-half of the earnings are

