Measuring the distribution of wages in the United States from 1996 through 2010 using the Occupational Employment Survey

The microdata collected by the Occupational Employment Statistics (OES) program provide a unique opportunity to study wage inequality in the United States using employer-provided survey data. These data contain information on establishment characteristics as well as on wages and occupations for the millions of employees who work in the 400,000 establishments surveyed each year. Using these data, we replicate many of the wage variance trends that other authors have found using data from the Current Population Survey (CPS) of households. We show that most of the growth in wage inequality during the 1996–2009 period occurred within the private sector, within particular industry groups such as professional and business services, and within occupational groups such as healthcare occupations. Industry and particularly occupation explain more of overall wage variation in the (employer-reported) OES than in the (employee-reported) CPS. The amount of wage variance explained by occupation is also growing more quickly in the OES than in the CPS. In an examination not possible with the CPS data, we find that within the private sector, wage differences among establishments explain far more of the level and the trend of wage variance than do wage differences among occupations.

By nearly every measure, the distribution of wages in the United States has been growing more unequal since the late 1970s.1 In this article, we show how data from the Occupational Employment Statistics (OES) survey can be used to measure the changing distribution of wages in the United States since the late 1990s, and we describe aspects of this changing distribution of wages that the OES data are uniquely well suited to describe.
There is an enormous literature devoted to understanding the nature and sources of growing wage inequality. Much of this literature relies on data on the wages and characteristics of individual workers from the Current Population Survey (CPS). For example, many studies have examined the changing composition of the workforce and changing returns to education and experience\(^2\) and the growing dispersion of wages among the most educated and experienced workers.\(^3\) Growing inequality has been attributed to the differential impact of technology on differing portions of the worker skill distribution,\(^4\) to the differential ‘offshorability’ of occupational tasks,\(^5\) to changing labor market institutions such as declining unionization levels,\(^6\) to the declining real value of the minimum wage,\(^7\) and to the growing fraction of workers subject to performance-based pay from their employers.\(^8\) Although these explanations for growing inequality are concerned with the policies and incentives faced by employers, the CPS data used in this literature contain little if any information on the businesses employing these workers.

Other researchers have studied wage inequality using data collected from employers. These studies have built on evidence that establishments play an important role in determining individual wages.\(^9\) Several authors have used employer microdata to study growing earnings variance in the United States from the mid-1970s to the early 2000s, and have found that the increasing variance is due more to variation between establishments than to variation within establishments.\(^10\) However, the employer-provided data used in this literature have limited information on the characteristics of workers in each establishment.

This disconnect between wage inequality studies based on individual worker microdata versus studies based on employer-provided microdata can be bridged with data from the Occupational Employment Statistics program. The OES data are unique in containing information on establishment characteristics as well as information on wages and occupations for all employees within surveyed establishments. Our analysis of the occupational data in the OES complements a small yet growing literature that analyzes the relationship between occupations and increasing wage inequality.\(^11\)

The OES data are collected from a large semiannual survey of establishments. These data allow us to use a single source of wage information as we decompose increasing wage inequality in the United States into its within- and between-occupation components and into its within- and between-establishment components. However, the OES was not designed to study the time series of wage inequality (or any other time series\(^12\)), and as such, we describe the adjustments we have made to the confidential OES microdata that are necessary for analyzing wage variance trends.

Using the OES data, we replicate many of the wage variance trends that other authors have found using the CPS data. We show that most of the growth in wage inequality for the period of our study has occurred within the private sector, within particular industry groups such as professional and business services, and within occupational groups such as healthcare. We show that occupations explain a growing fraction of all wage variance, and, in an examination not possible with the CPS data, we find that within the private sector, wage differences among establishments explain far more of the level and the trend of wage variance than do wage differences among occupations.
Using the OES data to make comparisons over time

The Occupational Employment Statistics survey is designed to measure occupational employment and wages in the United States by geography and industry and is the only such survey of its size and scope. Since 1997, the OES has covered all workers in the United States except for agricultural workers, private household workers, and unincorporated self-employed workers without employees. Every year, approximately 400,000 private and local government establishments are asked to report the number of employees in each occupation within specific wage intervals. At the same time, complete employment data are obtained from the federal and state governments. An example of a portion of a survey form is given in the following exhibit.

For large establishments, the survey form lists 50 to 225 detailed occupations (occupations preprinted on the survey form are selected based on the industry and the size of the establishment). Small establishments receive a blank survey form and write in descriptions of the work done by their employees. These employer-provided
descriptions are coded into occupations by staff in state labor agencies (as part of the OES federal–state partnership). Wage intervals on the OES survey form are given in both hourly and annual nominal dollars. To calculate average wages, the OES program obtains the mean of each wage interval every year from the National Compensation Survey (NCS). These mean wages are then assigned to all employees in that wage interval. Approximately 25 percent of jobs in the OES data are imputed (with an establishment nonresponse rate of approximately 20 percent).

The OES program underwent a large number of improvements between 1996 and 2002, many affecting the comparability of data over time. The first year of a truly national OES survey was 1996, when wage data were collected from 400,000 establishments in every industry and every state. In 1997, the program began including establishments with less than 5 employees in the sample. Improvements to the sampling and weighting methodologies took place in 1998. In 1999, changes in the width of the wage intervals were instituted, making them more uniform in natural logarithm (wage) terms, as well as the addition of a 12th wage category. Nominal wage intervals printed on the form were shifted again in 2005 and 2009. In addition, 1999 was the first year that the occupations used in the OES were those of the Standard Occupational Classification system. The year 2001 was the last in which data were collected in October, November, and December; beginning with November 2002, data have been collected from 200,000 establishments each November and 200,000 establishments each May. The 2002 sample was the first designed using the North American Industry Classification System (NAICS) in place of the older Standard Industrial Classification (SIC) system. Each of these survey changes is designed to improve the quality of OES data but has the downside of creating difficulty in comparing estimates from year to year.

The OES survey is not designed to produce time-series statistics. To reduce variance and include data in each estimate from large employers that are surveyed only once each 3 years, published estimates from the OES program are based on the previous 3 years of data. Over each 3-year survey cycle, large establishments are sampled with certainty, and no establishment is sampled more than once. Before any of the estimates described in this paper were made, much preparatory work was devoted to the creation of appropriate weights in order to have the OES data in each individual panel be self-representing. Using the methodology described in the 2009 chapter entitled “Are the new jobs good jobs?” we reweight the data to November (or May) benchmarks of total employment by detailed industry and by broad industry and establishment-size groups from the Quarterly Census of Employment and Wages (QCEW). This reweighting forces the establishments in each separate panel to match the overall distribution of establishments during that November (or May), by detailed industries and by size groups within broad industries. This reweighting performs well for national-level estimates for broad categories of industries and occupations but would be inappropriate to use for more detailed levels of geography, industry, or occupation.

We have assembled OES microdata for the private sector from fall 1996 through May 2010 and for both the private and government sectors from fall 1998 through May 2010. After making the adjustments to weights described above, we create time series using each survey date.
Comparing OES data to CPS data

Because OES data have never before been used to study national wage inequality trends in this way, we show how measures of inequality derived from OES data compare with more familiar measures derived from the CPS. Our preparation of CPS microdata follows the methodology of Thomas Lemieux. Although the CPS-based literature on wage inequality uses several measures of wage inequality, including the gaps in wages between the 90th, 50th, and 10th percentiles of the wage distribution as well as the overall variance of wages, we examine only the variance of wages. This is because the OES data are collected in intervals (as described below), so we cannot calculate exact percentiles of the OES wage distribution without making assumptions about the distribution of wages within each interval.

Following Lemieux, we use the CPS Outgoing Rotation Group (ORG) samples. In the CPS data, we define hourly wages as the reported hourly wage for those who are paid by the hour (approximately two-thirds of employed people), and as the ratio of usual weekly earnings divided by usual weekly hours for those not paid hourly. We use Lemieux’s imputation of usual hours for those who report that their usual hours vary. We multiply both hourly and weekly topcoded earnings by 1.4. For this project, we trim all hourly earnings in the CPS by dropping earnings for those reporting real hourly earnings less than $1 or greater than $100 (in constant November 2007 dollars). We also drop all imputed wage observations. Trimming the very few outliers in the hourly wage distribution has a very substantial effect on the time series of variance. Removing imputations slightly raises the variance in any given year, but the time trends of the variance of trimmed wages are similar whether imputed values are or are not included in the data. To be consistent with the manner in which wages are treated in the OES, we raise all subminimum hourly wages to state-specific minimum wage levels. This reduces the overall variance of wages in the CPS with little impact on the time trend of the variance in wage levels.

There are two important differences between the scope of OES and CPS earnings data that we are unable to control for. First, CPS earnings data are based on an individual’s main job (individuals with multiple jobs are only asked about their earnings on their main job), whereas the OES earnings data are recorded for all jobs. Second, earnings questions in the CPS are not asked of the self-employed (either incorporated or unincorporated), while the OES does include wages for the incorporated self-employed.

The measurement of wages is very different in the CPS and OES. The CPS collects wage information in exact dollars and cents, while the OES survey collects wage information in discrete wage intervals (11 wage intervals for 1996–1998, and 12 intervals thereafter). To address the importance of this difference, we assign each observation in the CPS microdata to the OES wage interval in which that wage falls. Figure 1 shows the overall distribution of employment in the OES and the CPS by these wage intervals, dropping observations with imputed wages, for the fall of each calendar year. For example, looking at the third panel in figure 1 titled “Fall 1998 all sectors,” we see that roughly 18 percent of jobs in both the CPS and the OES data are in the first wage interval, about 14 percent of jobs in both datasets are in the second wage interval, and so forth.
Figure 1. CPS and OES wage distributions without imputations

- Fall 1996, private sector
- Fall 1997, private sector
- Fall 1998, all sectors
- Fall 1999, all sectors
- Fall 2000, all sectors
- Fall 2001, all sectors
- Fall 2002, all sectors
- Fall 2003, all sectors
- Fall 2004, all sectors
- Fall 2005, all sectors
- Fall 2006, all sectors
- Fall 2007, all sectors
- Fall 2008, all sectors
- Fall 2009, all sectors
In 1998 and in every subsequent year, the distribution of employment by wage interval is quite similar between the OES and the CPS data. However, the distributions in 1996 and 1997 are markedly different in the first two intervals, although the distributions are essentially the same for all other intervals. We have no simple explanation for this discrepancy. Because the distributions of wages between the CPS and the OES are so different for 1996 and 1997, we do not use these years in our analysis of the distribution of wages. The remainder of this paper shows results based on data beginning in 1998, when the distribution of employment by wage interval is quite similar between the OES and the CPS data.

There are other notable features of the wage distributions in figure 1. First, the changes in nominal wage intervals that took place in 1999, 2005, and 2009 are evident in the figure. The intervals of various widths (in log terms) in 1996–1998 were replaced with intervals of approximately equal width (in log terms) in 1999. In 2005 and 2009, the endpoints of all the intervals were shifted slightly to keep pace with nominal wage growth. For example, in 1999–2004, there were six intervals for workers earning less than $20 per hour, but beginning in 2005, there were only five such intervals. Second, the interaction between these nominal wage intervals and inflation changes the shape of the distribution of “intervalized” wages (that is, wages expressed in discrete wage intervals) from period to period: the nominal wage distribution shifts to the right between years when the nominal wage intervals are unchanging but nominal wage inflation takes place.
In figures 2 and 3, we show overall employment and mean wage levels in the CPS and OES (observations with imputed wages are included in employment totals, and observations from the incorporated self-employed are included in employment totals for the CPS even though no wage data are collected). The CPS data in figures 2 and 3 are monthly data, not seasonally adjusted. The OES data in these figures are from each data collection panel (the Oct/Nov/Dec surveys in 1998–2001, and each May and November survey in 2002–2010). All wage data are adjusted for inflation. The employment and mean wage series have similar trends in the two data sources, although the OES data show higher mean wages, particularly when imputed responses are included. This may be because establishments paying higher wages are more likely to respond to the survey, or because nonrespondents in smaller areas, which tend to have lower wages, are less likely to be imputed with respondents in the same area, and may have their wage structure imputed from respondents in other, higher wage areas.

**Comparisons of variance trends in the CPS and OES data**

The interval-based collection of wage data in the OES will tend to reduce the variance of wages calculated from the OES data relative to that calculated from CPS data. However, as explained above, each wage observation in the CPS can be assigned to a wage interval like those used in the OES, and each wage observation in the CPS can be assigned an intervalized wage corresponding to the mean wage for all CPS observations in the same interval at the same date. Thus, we can calculate the variance of wages in the CPS for both the “continuous” and the intervalized data. A time series for both these versions of the variance of ln(wage) from the CPS, as well as the variance of ln(wage) in the OES, is shown in figures 4 and 5. As in figures 2 and 3 (and in all successive figures), the CPS data in figures 4 and 5 are monthly, and the OES data are from each survey...
panel. Although variance levels in the CPS are slightly lower when wages are intervalized, the time-series properties of these series are very similar. Both versions of ln(wage) variances are lower in the CPS than in the OES, although time trends from both datasets are similar. More curiously, dropping the imputed wage values has different impacts on measured wage variance trends in the CPS and the OES: dropping the imputed wages slightly increases wage variance in the CPS, but decreases wage variance in the OES.

Figure 4. Overall log wage variance trends in the CPS and OES, 1998–2010

We can also compare ln(wage) variance trends in the CPS and OES within sectors, industries, and occupations. Sector is defined as private industry, federal government, state government, and local government. Variance trends in the CPS and OES—dropping imputed values from both datasets—are shown by sector in figure 6, by industry in figure 7, and by occupation in figure 8.

In figure 6, we show the trends in ln(wage) variances by sector. Although the OES and CPS show similar patterns of ln(wage) variance by sector and over time, the higher wage variance in the OES data than in the CPS data is driven by the wage variance within the private sector. For federal government workers, ln(wage) variance is higher in the CPS than the OES. Also of interest in figure 6 is that both data sources show that wage variance has increased over time in the federal government sector and in the private sector, but not in the state and local government sectors.
Figure 7 shows these variance trends over time for 14 industry groups. These groups are not standard industry supersectors, but are instead large groupings designed for comparability between the SIC codes used in earlier years of the data and the NAICS codes used in recent years. All federal government employment is reported to the OES as “general government,” but a large portion of state and local government employment is reported in the education industry group and the health and social assistance industry group. Workers surveyed in the CPS are asked the industry and sector of their employer in separate questions. For consistency with the OES, we assign to the industry of “general government” local and state government workers in the CPS who report industries other than education or health and social assistance and also all federal government workers in the CPS.

An examination of figure 7 shows that the higher wage variance in the OES than the CPS is concentrated in certain industry groups. These are mining; finance and real estate; professional and business services; and health and social assistance. These industries have large numbers of high-wage workers, and among them, only the health and social assistance industry has government employment reported in the OES. Increasing variance between 1998 and 2009 occurs within most but not all industries in both the CPS and the OES.

Figure 8 shows these variance trends over time for occupation groups. The groups used here are 19 large groupings designed for comparability between the older occupation codes used in the OES program and the standard SOC codes used beginning in 1999; they differ slightly from the major occupations of the SOC. Both government and private sector employers report the full distribution of their occupations to the OES.
The pattern of wage variance by occupation is similar in the CPS and the OES (with the exception of managers and healthcare workers in the 1998-to-2002 time period).\textsuperscript{26} Looking at wage variance levels, the wage variance of professional occupations (such as management, healthcare, and other professional and technical) is higher than the wage variance of service or “blue collar” occupations (such as maintenance and repair, construction and extraction, and production). The growth of wage variance is also most evident in the professional occupations of business and finance; life, physical, and social sciences; computers and math; and health care occupations.

In addition to comparing the variance trends in the CPS and OES within various categories, as is done in figures 6–8, we can also compare trends in how much total wage variance can be explained by each of these categories. In any year, the fraction of variance explained by a categorical variable is equivalent to the $R^2$ of regressions with dummy variables for all categories of this variable (referred to as group fixed effects in the statistics and econometrics literatures). For example, in a regression with industry fixed effects, we regress the log wage for each individual $i$ working in industry $j$ in time period $t$ as $\ln(wage_{it}) = \sum_j \beta_j i(\text{industry}_{jt}) + \varepsilon_{it}$, where $i(\text{industry}_{jt})$ is an indicator variable that takes a value of 1 for the $j$th industry during time period $t$ and 0 otherwise. We are interested in the total amount of variation in $\ln(wage_{it})$ explained by these industry
indicators. The fraction of variation explained by industry categories in each time period is the $R^2$ value of the regression in that time period.

Figure 9 shows the fraction of log wage variance explained by each key variable in the CPS and the OES in single-category regressions for each time period. In both the OES and the CPS, regressions with indicators for sector explain only 2–3 percent of overall wage variation, while industry groups explain 15–17 percent of wage variation. Industry explains slightly more of the variation in the (employer-reported) OES than in the (employee-reported) CPS. Occupation explains more of the variation in wages in the OES (about 40 percent) than these same variables explain in the CPS (about 30 percent). This phenomenon was also noted by Katharine G. Abraham and Jamie R. Spletzer, who attribute it to more accurate reporting of occupation by employers who answer the OES than by individuals who answer the CPS.
Figure 9. CPS and OES fraction of log wage variation explained, by variable

**Sector**
- CPS — "intervalized" wage regression R2 values
- CPS — "reported" wage regression R2 values
- OES — wage regression R2 values

**Education**
- CPS — "intervalized" wage regression R2 values
- CPS — "reported" wage regression R2 values

**Industry**
- CPS — "intervalized" wage regression R2 values
- CPS — "reported" wage regression R2 values
- OES — wage regression R2 values

**Occupation**
- CPS — "intervalized" wage regression R2 values
- CPS — "reported" wage regression R2 values
- OES — wage regression R2 values

**Establishment**
- OES — wage regression R2 values

The OES does not contain information about the education levels of workers, but the CPS does. Much of the inequality literature based on CPS data notes the importance of education for explaining the variance of wages across individuals. Education explains about 28 percent of the variance in \( \ln(\text{wage}) \) in the CPS, and this is constant over the time period of our analysis. As noted by several authors, such as Sergio Firpo, Nicole M. Fortin, and Thomas Lemieux, occupation explains more of wage variance than education in the CPS, and the amount of wage variation explained by occupation has been growing over time. We find that the amount of wage variance explained by occupation is growing more quickly in the OES than in the CPS.

Several authors using other datasets have found that establishments explain more than half of all private-sector wage variation, and this fraction has been rising over time. We confirm this result for the private sector in the OES, using establishment fixed effects for each of the hundreds of thousands of establishments surveyed in each panel of the OES, and show that knowledge of which establishment employs each worker explains a larger fraction of log wage variation than knowledge of any other single variable in the CPS or OES. Specifically, as seen in figure 9, knowing workers’ establishments explains 54 to 57 percent of the variance of wages, which is much higher than knowing only industries, occupations, sectors, or education levels (although knowing the establishment of a worker also identifies the industry and sector). Our results in figure 9 show that the explanatory power of establishments in explaining log wage variance is increasing over time. Growing amounts of wage inequality are due to differences between establishments, although much of this is due to differences between industries. Greater explanatory power to explain the growth of log wage variance over the 1998 to 2009 period—more than from knowing either the employer or the industry—comes from occupations.

WE SHOW THAT IT IS POSSIBLE to use the Occupational Employment Statistics (OES) microdata to examine trends in wage inequality in the United States. Trends found using the OES data for the period 1998–2010 broadly mirror trends derived from the more-widely used Current Population Survey (CPS) microdata. Both datasets show that during the 1998–2010 period, sector (private versus government) explains 2–3 percent of overall wage variation, while industry groups explain 15–17 percent of wage variation, and occupation groups explain 30–40 percent of wage variation. Industry and (particularly) occupation explain more of overall wage variation in the (employer-reported) OES than in the (employee-reported) CPS. The amount of wage variance explained by occupation is also growing more quickly in the OES than in the CPS.

Perhaps the most valuable feature of the OES for scholars of wage inequality is the employer information these data contain. In an examination not possible with CPS data, we show that within the private sector, establishments explain much more of wage inequality than occupations. In future work with these data, we plan to use the information uniquely contained in the OES microdata regarding the mix of occupations employed by each establishment to assess how changes in occupational sorting within establishments contributes to overall wage inequality growth in the United States.
NOTES


6 Lemieux, “The changing nature of wage inequality.”


12 As stated on the OES website, “Challenges in using OES data as a time series include changes in the occupational, industrial, and geographical classification systems, changes in the way data are collected, changes in the survey reference period, and changes in mean wage estimation methodology, as well as permanent features of the methodology,” https://www.bls.gov/oes/oes_ques.htm. Many further details on the limitations of using OES data to construct time series are given in Katharine G. Abraham and James R. Spletzer, “Addressing the demand for time series and longitudinal data on occupational employment” in Susan N. Houseman and Kenneth F. Ryder, eds., Measurement issues arising from the growth of globalization: conference papers (National Academy of Public Administration and W.E. Upjohn Institute for Employment Research, 2010).

13 Data provided to OES by federal and state governments are not broken out into individual establishments.

14 Annual wage rates listed on OES survey forms are 2,080 times the hourly wage rates.

15 For 1996 to 2001, the lower bound of the top-most (open-ended) interval was used as the wage for workers in this interval. From 2002 forward, the mean wage from the NCS for workers in the top-most interval has been used. For 1996–2001, we multiply the wage in the top-most interval by 1.4.


17 This was described in Katharine G. Abraham and James R. Spletzer, “Addressing the demand for time series and longitudinal data on occupational employment.”

18 Employment data are obtained from the federal government only in May, beginning in May 2005. Employment data for state governments are obtained only in November. In this paper, we “borrow” observations from the previous May in making estimates for federal government employment in November, and “borrow” observations from the previous November in making estimates for state government employment in May. The wage estimates used are those used by the OES program for each estimation date, adjusted for inflation.

19 In John Jones, “What do OES data have to say about increasing wage inequality?” Monthly Labor Review, June 2009, pp.39–49, OES wage data were used to examine wage inequality, by examining the wages corresponding to selected percentiles of the wage distribution for each occupation in the OES in 2002 and 2008. Jones’ analyses did not examine overall variance trends.


21 The OES program assumes a uniform distribution of wages within each wage interval in producing percentile wage estimates. See https://www.bls.gov/oes/current/methods_statement.pdf for more information.

22 The OES data in figure 1 are October/November/December data from 1996 to 2001, and November data from 2002 to 2009. The CPS data in each year are October/November/December data.
Note that the intervals in the OES survey do not change between 1996 and 1998, and thus with the exception of inflation, the wage distributions should be largely similar in these three years. The CPS distributions are remarkably similar in all three years, whereas the OES distributions are not. We conclude that there is something unusual and unexplainable in the first two intervals of the 1996 and 1997 OES microdata.

Almost all studies of wage inequality examine the natural log of wages rather than the level of wages. This is done primarily because the distribution of \( \ln(\text{wage}) \) is normally distributed.

The 19 broad occupations used here are based upon Matthew Dev, Susan Houseman, and Anne Polivka, “What do we know about contracting out in the United States?” in Katharine Abraham, James Spletzer, and Mike Harper, eds, Labor in the new economy, NBER Studies in Income and Wealth (Chicago, IL: University of Chicago Press, 2010) and Abraham and Spletzer, “Are the new jobs good jobs?” Also note that the CPS changed its occupational classification system in 2003, and we use the same 19 categories to create a consistent time series of occupations for the CPS. As described in “Are the new jobs good jobs?” we had to make some adjustments to occupational groupings in the CPS, specifically managers, when bridging the change in occupational coding that occurred between 2002 and 2003.

Abraham and Spletzer in “Are the new jobs good jobs?” note that managers are defined differently in the Standard Occupational Classification System than in the older occupational coding system: in the SOC (but not in the older OES occupational coding system), managers are defined as those who devote at least 80 percent of their time to management activities. Changes in classification procedures by the state agencies who code the occupations for small establishments led to a sharp drop in the number of managers as the new classification system was implemented during the 1999 to 2001 time period. To compensate, Abraham and Spletzer randomly reassign enough of the highest paid nonmanagers in small establishments to the manager category to keep the fraction of workers in small establishments who are managers constant over time. While Abraham and Spletzer were concerned about trends in occupational employment, the interest in this paper is about trends in variance. We find that reassigning workers from other high wage occupations to management occupations leads to an inflation in wage variance for managers in the OES (likely because we are reclassifying the highest paid nonmanagers to the managerial occupation). We have conducted our analysis using occupations as originally reported and as recoded by Abraham and Spletzer; the substantive results we report in this article don’t change. The results we report in figures 8 and 9 are based on occupations as originally reported in the OES.


Firpo, Fortin, and Lemieux, “Occupational tasks and changes in the wage structure.”


The censuses of employee data provided to the OES by federal and state governments are not broken out into establishments.

Related Articles

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