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MOUNTAIN-PLAINS INFORMATION OFFICE: Kansas City, Mo. Technical information: (816) 285-7000 BLSInfoKansasCity@bls.gov www.bls.gov/regions/mountain-plains Media contact: (816) 285-7000

### **Occupational Employment and Wages in Colorado Springs — May 2016**

Workers in the Colorado Springs Metropolitan Statistical Area had an average (mean) hourly wage of \$23.78 in May 2016, similar to the nationwide average of \$23.86, according to the U.S. Bureau of Labor Statistics. Assistant Commissioner for Regional Operations Stanley W. Suchman noted that, after testing for statistical significance, wages in the local area were lower than their respective national averages in 8 of the 22 major occupational groups, including legal; arts, design, entertainment, sports, and media; and education, training, and library. Two groups had significantly higher wages than their respective national averages.

When compared to the nationwide distribution, local employment was more highly concentrated in 9 of the 22 occupational groups, including computer and mathematical; sales and related; and business and financial operations. Conversely, eight groups had employment shares significantly below their national representation, including production; transportation and material moving; and management. (See table A and box note at end of release.)

| Major occupational group                       | Percent of tota | al employment       | Mean hourly wage |                     |                                      |  |
|--|-----------------|---------------------|------------------|---------------------|--------------------------------------|--|
|  | United States   | Colorado<br>Springs | United States    | Colorado<br>Springs | Percent<br>difference <sup>(1)</sup> |  |
| Total, all occupations                         | 100.0           | 100.0               | \$23.86          | \$23.78             | 0                                    |  |
| Management                                     | 5.1             | 4.1*                | 56.74            | 55.62               | -2                                   |  |
| Business and financial operations              | 5.2             | 6.4*                | 36.09            | 35.53               | -2                                   |  |
| Computer and mathematical                      | 3.0             | 5.4*                | 42.25            | 44.24*              | 5                                    |  |
| Architecture and engineering                   | 1.8             | 2.7*                | 40.53            | 38.53               | -5                                   |  |
| Life, physical, and social science             | 0.8             | 0.6*                | 35.06            | 32.94*              | -6                                   |  |
| Community and social service                   | 1.4             | 1.7*                | 22.69            | 23.47               | 3                                    |  |
| Legal  | 0.8             | 0.5*                | 50.95            | 43.60*              | -14                                  |  |
| Education, training, and library               | 6.2             | 6.8*                | 26.21            | 21.73*              | -17                                  |  |
| Arts, design, entertainment, sports, and media | 1.4             | 1.6*                | 28.07            | 23.39*              | -17                                  |  |
| Healthcare practitioners and technical         | 5.9             | 5.9                 | 38.06            | 38.16               | 0                                    |  |
| Healthcare support                             | 2.9             | 2.7                 | 14.65            | 14.93               | 2                                    |  |
| Protective service                             | 2.4             | 2.3                 | 22.03            | 21.47               | -3                                   |  |
| Food preparation and serving related           | 9.2             | 10.4*               | 11.47            | 11.41               | -1                                   |  |
| Building and grounds cleaning and maintenance  | 3.2             | 3.5                 | 13.47            | 12.47*              | -7                                   |  |
| Personal care and service                      | 3.2             | 3.3                 | 12.74            | 13.01               | 2                                    |  |
| Sales and related                              | 10.4            | 11.8*               | 19.50            | 20.39               | 5                                    |  |
| Office and administrative support              | 15.7            | 14.8*               | 17.91            | 17.41*              | -3                                   |  |
| Farming, fishing, and forestry                 | 0.3             | 0.2*                | 13.37            | 15.96*              | 19                                   |  |
| Construction and extraction                    | 4.0             | 4.4*                | 23.51            | 21.00*              | -11                                  |  |
| Installation, maintenance, and repair          | 3.9             | 3.5*                | 22.45            | 22.25               | -1                                   |  |
| Production                                     | 6.5             | 3.2*                | 17.88            | 17.40               | -3                                   |  |

# Table A. Occupational employment and wages by major occupational group, United States and the Colorado Springs Metropolitan Statistical Area, and measures of statistical significance, May 2016

### Table A. Occupational employment and wages by major occupational group, United States and the Colorado Springs Metropolitan Statistical Area, and measures of statistical significance, May 2016 - Continued

| Major occupational group           | Percent of tota | al employment       | Mean hourly wage |                     |                                      |
|------------------------------------|-----------------|---------------------|------------------|---------------------|--------------------------------------|
|                                    | United States   | Colorado<br>Springs | United States    | Colorado<br>Springs | Percent<br>difference <sup>(1)</sup> |
| Transportation and material moving | 6.9             | 4.3*                | 17.34            | 15.44*              | -11                                  |

Footnotes:

(1) A positive percent difference measures how much the mean wage in the Colorado Springs Metropolitan Statistical Area is above the national mean wage, while a negative difference reflects a lower wage.

\* The percent share of employment or mean hourly wage for this area is significantly different from the national average of all areas at the 90-percent confidence level.

#### Note

A value that is statistically different from another does not necessarily mean that the difference has economic or practical significance. Statistical significance is concerned with the ability to make confident statements about a universe based on a sample. It is entirely possible that a large difference between two values is not significantly different statistically, while a small difference is, since both the size and heterogeneity of the sample affect the relative error of the data being tested.

### **Technical Note**

The Occupational Employment Statistics (OES) survey is a semiannual mail survey measuring occupational employment and wage rates for wage and salary workers in nonfarm establishments in the United States. The OES data available from BLS include cross-industry occupational employment and wage estimates for the nation; over 650 areas, including states and the District of Columbia, metropolitan statistical areas (MSAs), metropolitan divisions, nonmetropolitan areas, and territories; national industry-specific estimates at the NAICS sector, 3-, 4-, and selected 5- and 6-digit industry levels, and national estimates by ownership across all industries and for schools and hospitals. OES data are available at www.bls.gov/oes/tables.htm.

OES estimates are constructed from a sample of about 1.2 million establishments. Each year, two semiannual panels of approximately 200,000 sampled establishments are contacted, one panel in May and the other in November. Responses are obtained by mail, Internet or other electronic means, email, telephone, or personal visit. The May 2016 estimates are based on responses from six semiannual panels collected over a 3-year period: May 2016, November 2015, May 2015, November 2014, May 2014, and November 2013. The overall national response rate for the six panels, based on the 50 states and the District of Columbia, is 73 percent based on establishments and 69 percent based on weighted sampled employment. The unweighted employment of sampled establishments across all six semiannual panels represents approximately 58 percent of total national employment. The sample in the Colorado Springs Metropolitan Statistical Area included 2,542 establishments with a response rate of 74 percent. For more information about OES concepts and methodology, go to www.bls.gov/oes/current/oes\_tec.htm.

The May 2016 OES estimates are based on the 2010 Standard Occupational Classification (SOC) system and the 2012 North American Industry Classification System (NAICS). Information about the 2010 SOC is available on the BLS website at www.bls.gov/soc and information about the 2012 NAICS is available at www.bls.gov/bls/naics.htm.

#### Metropolitan area definitions

The substate area data published in this release reflect the standards and definitions established by the U.S. Office of Management and Budget.

The **Colorado Springs, Colo. Metropolitan Statistical Area** includes El Paso and Teller Counties.

#### Additional information

OES data are available on our regional web page at www.bls.gov/regions/mountain-plains. Answers to frequently asked questions about the OES data are available at www.bls.gov/oes/oes\_ques.htm. Detailed technical information about the OES survey is available in our Survey Methods and Reliability Statement on the BLS website at www.bls.gov/oes/current/methods\_statement.pdf.

Information in this release will be made available to sensory impaired individuals upon request . Voice phone: (202) 691-5200; Federal Relay Service: (800) 877-8339.

# Table 1. Employment and wage data from the Occupational Employment Statistics survey, by occupation, Colorado Springs Metropolitan Statistical Area, May 2016

|  | Emplo                | yment                 | Mean wages |            |  |
|--|----------------------|-----------------------|------------|------------|--|
| Occupation <sup>(1)</sup>  | Level <sup>(2)</sup> | Location quotient (3) | Hourly     | Annual (4) |  |
| Sales and related occupations  | 31,790               | 1.1                   | \$20.39    | \$42,420   |  |
| First-line supervisors of retail sales workers   | 2,290                | 1.0                   | 23.84      | 49,580     |  |
| First-line supervisors of non-retail sales workers   | 470                  | 1.0                   | 40.44      | 84,110     |  |
| Cashiers   | 7,190                | 1.1                   | 11.29      | 23,480     |  |
| Counter and rental clerks  | 1,250                | 1.5                   | 16.91      | 35,170     |  |
| Parts salespersons   | 530                  | 1.1                   | 15.44      | 32,120     |  |
| Retail salespersons  | 8,690                | 1.0                   | 13.80      | 28,710     |  |
| Advertising sales agents   | 150                  | 0.6                   | 32.65      | 67,910     |  |
| Insurance sales agents   | (5)                  | (5)                   | 35.50      | 73,850     |  |
| Securities, commodities, and financial services sales agents                                 | 780                  | 1.2                   | 35.10      | 73,010     |  |
| Travel agents  | 120                  | 0.9                   | 19.22      | 39,970     |  |
| Sales representatives, services, all other   | 2,580                | 1.4                   | 32.68      | 67,970     |  |
| Sales representatives, wholesale and manufacturing, technical and scientific products        | 430                  | 0.7                   | 40.91      | 85,090     |  |
| Sales representatives, wholesale and manufacturing, except technical and scientific products | 1,960                | 0.7                   | 32.06      | 66,690     |  |
| Demonstrators and product promoters  | (5)                  | (5)                   | 16.20      | 33,690     |  |
| Real estate brokers  | 180                  | 2.4                   | 40.33      | 83,890     |  |
| Real estate sales agents   | 530                  | 1.8                   | 19.89      | 41,370     |  |
| Sales engineers  | 130                  | 0.9                   | 47.68      | 99,180     |  |
| Telemarketers  | 1,200                | 2.9                   | 13.84      | 28,790     |  |
| Sales and related workers, all other   | 560                  | 3.6                   | 15.58      | 32,400     |  |

Footnotes:

(1) For a complete listing of all detailed occupations in the Colorado Springs Metropolitan Statistical Area see www.bls.gov/oes/current/oes\_17820.htm (2) Estimates for detailed occupations do not sum to the totals because the totals include occupations not shown separately. Estimates do not include self-employed workers.

(3) The location quotient is the ratio of the area concentration of occupational employment to the national average concentration. A location quotient greater than one indicates the occupation has a higher share of employment than average, and a location quotient less than one indicates the occupation is less prevalent in the area than average.

(4) Annual wages have been calculated by multiplying the hourly mean wage by a "year-round, full-time" hours figure of 2,080 hours; for those occupations where there is not an hourly mean wage published, the annual wage has been directly calculated from the reported survey data.
 (5) Estimate not released.