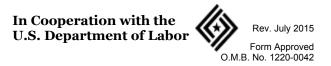
## OCCUPATIONAL EMPLOYMENT REPORT OF BEVERAGE AND TOBACCO PRODUCT MANUFACTURING (312000)



What this report is about: This form asks for information about the occupations and wages of the employees described in Item 3. Please complete Items 1 through 5 below. Next, please provide the information requested beginning on page 1 for the employees who received pay for the pay period that included the reference date printed in bold in Item 3. The instructions on pages ii and iii explain how to provide the requested information. For more on the OES program, including national, state, and metropolitan area employment and wage estimates by occupation, please see our website at http://www.bls.gov/OES.

ges ii and iii explain how to provide the requested information. For more on the OES progra cupation, please see our website at <b>http://www.bls.gov/OES</b> .	m, including national, state, and metropolitan area employment and wage estimates by
Which of the following options describes the status of the location(s) in Item 3 as of the reference date also printed in Item 3?	This form asks for information about the employees described below. Our estimate of employment for these employees appears at the top right corner of the label. <i>Please make any needed address corrections</i> .
Operating: Go to Item 2.	
Temporarily closed during the reference period: Report data only for employees paid for work during the reference period. If no employees worked for pay, report "0" in section 4 of this page and return the form in the reply envelope provided.	
Permanently out of business as of/_/: Return the form to the address at the top.	
Sold or merged: Enter the new name and address below, then go to Item 2.	
New Name:	4. How many employees, <b>both full and part-time</b> , worked at this location(s) during the pay
New Address:	How many employees, <b>both full and part-time</b> , worked at this location(s) during the pay period that included the reference date printed in Item 3?
	Enter the number here
Our records show that your main products or services are related to those listed below. If they are not, please list your main products or services on the lines provided and continue with the rest of the report.	<ul> <li>Include         <ul> <li>Full or part-time paid workers</li> <li>Workers on paid leave</li> <li>Workers assigned temporarily to other units</li> <li>Incorporated firms - paid owners, officers, and staff</li> </ul> </li> <li>Do Not Include         <ul> <li>Contractors and temporary agency employees not on your payroll</li> <li>Unpaid family workers</li> <li>Workers on unpaid leave</li> <li>Unincorporated firms - proprietors, owners, and partners</li> <li>Workers not covered by unemployment insurance</li> </ul> </li> </ul>
	Do all employees reported above work at one location?
	Yes No Enter number of locations
	Please tell us who to contact if we have questions about your data.  FOR OFFICE USE ONLY
	Title:
	Phone: Date:
	E-mail address:

## **Instructions for Reporting by Occupation**

 Report employees in the occupations in which they are working, not necessarily in occupations for which they have been trained.

**For example**: An employee trained as an engineer, but working as a drafter, should be reported as a drafter.

- Report each employee only once in the occupation that requires the highest level
  of skill if the employee performs work in two or more occupations. If there is no
  measurable difference in skill requirements, report employees in the occupation in
  which they spend the most time.
- Use the description of duties along with the job titles to determine where to place employees. Do not rely on job titles alone.
- Report apprentices and trainees in the job for which they are being trained.
   Report helpers separately because they are not in training for the occupation they are helping.
- Report part-time workers in the job they perform.
- Professionals who directly supervise other workers in professional occupations should be classified in the same occupation as the workers they supervise.
   For example, a drafter that supervises other drafters is classified as a drafter.
- Workers in Service, Sales, Office and Administrative, Forestry and Farming,
  Production, Maintenance, and Transportation occupations who spend 80 percent
  or more of their time performing supervisory duties should be reported as
  supervisors. Workers with supervisory duties who spend less than 80 percent of
  their time supervising should be reported with the workers they supervise.

# **Instructions for Reporting Wage Information**

#### For all employees:

- Please use the hourly and annual wage rate categories to report employees. If wages are not recorded by hour or year (bi-weekly, or monthly for example), convert them into an hourly wage rate.
- For part-time workers, please report the specific hourly wage rate, not an average.
- For tip, commission, and piece-rate workers, please estimate the earnings (base pay plus tips, commissions, or piece rates), and report the appropriate wage.
- For salaried workers who do not work a standard 2080 hours per year (40 hours per week), please report wages on an hourly basis. For workers who are paid an annual salary by contract, such as Airline Pilots, report their annual salary.
- Include and/or exclude from pay as follows:

#### Include as pay

- Base Rate
- Commissions
- Cost-of-Living Allowance
- Deadheading Pay
- Guaranteed Pay
- Hazard Pay
- Incentive Pay
- Longevity Pay
- Piece Rate
- Portal-to-Portal Rate
- Production Bonus
- Tips

### **Exclude as pay**

- Attendance Bonus
- Back Pay
- Draw
- Holiday Bonus
- Holiday Premium Pay
- Jury Duty Pay
- Lodging Payments
- Meal Payments
- Merchandise Discounts
- Nonproduction Bonus
- On-call Pay
- Overtime Pay

- ie as pay
  - PerquisitesProfit Sharing Payment
  - Relocation Allowance

  - Severance Pay
  - Shift Differential
  - Stock Bonuses
  - Tool Allowance
  - Tuition Repayments
  - Uniform Allowance
  - Weekend Pay

The Bureau of Labor Statistics, its employees, agents, and partner statistical agencies, will use the information you provide for statistical purposes only and will hold the information in confidence to the full extent permitted by law. In accordance with the Confidential Information Protection and Statistical Efficiency Act of 2002 (Title 5 of Public Law 107-347) and other applicable Federal laws, your responses will not be disclosed in identifiable form without your informed consent. This report is authorized by law, 29 U.S.C. §2. Your voluntary cooperation is needed to make the results of this report comprehensive, accurate, and timely.

\*We estimate that it will vary from 30 minutes to 6 hours to complete this report, depending on such factors as the size of the establishment. This includes time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing this information. If you have any comments regarding these estimates or any other aspects of this report, including suggestions for reducing this burden, send them to the U.S. Bureau of Labor Statistics, Division of Occupational Employment Statistics (1220-0042), 2 Massachusetts Avenue NE, Suite 2135, Washington, DC 20212. Please do not return your questionnaire to this address. Use the enclosed preaddressed envelope or the address provided at the top of the first page to return your completed questionnaire. You do not have to complete this questionnaire if it does not display a currently valid OMB control number.

312000 ii

# **Instructions for Completing the Report**

On the following pages you will find the Occupational Employment Report. Please refer to the example below and the guidelines on page ii for instructions on how to complete the form. If you have employees whose occupations are not found in the list provided, please use the supplemental pages at the end of this report. Please write each unique occupational title on a separate line along with a short description of duties, the number of employees in each wage category, and the total employment for each occupation.

OCCUPATIONAL TITLE A DESCRIPTION OF DUTIES						R OF E								
		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Accountants and Auditors - Exa and interpret accounting records giving advice or preparing statem	for the purpose of			1	2	3								6
	13-2011		L											
<del></del>								/						

For each occupation listed, read the definition to determine which occupations are found in your establishment.

For each occupation that is found in your establishment, write in the number of workers in this occupation, based on their wages.

For example, there are six Accountants in your establishment. One is part-time, working 20 hours a week, and earns \$12,480 per year; and five are full-time: two earn \$32,000 per year, and three earn \$46,000. Calculate an hourly wage for the part-time worker by dividing the annual wage by the number of hours worked; 20 hrs x 52 weeks = 1040 hrs/yr, \$12480/1040 hrs = \$12/hr. Write "1" in column C. For the full-time workers, use their annual wage: write "2" in column D and "3" in column E.

Add up the total number of workers in this occupation and write the figure in the Total Employment column, making sure the total agrees with your records.

312000 iii

# OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES

				_	_	MPLOYI										
	Α	B C D E F G H I J K L T														
Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74		\$100.00 and over	Total			
Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439		\$30,680 - 38,999		\$49,920 - 62,919					\$163,800 - 207,999		Employment			

# **Management Occupations**

(Managers in this section generally have other managers/supervisors reporting to them.

Managers in this section generally have other m	anagers/supervisors	s report	ang to t	nem.)										
Chief Executives -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Formulate policies and provide overall direction of prival organizations within guidelines set up by a board of dir governing body. Plan, direct, or coordinate operational help of subordinate executives and managers.	ectors or other													
General and Operations Managers -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Plan, direct, or coordinate the operations of public or p Responsibilities include formulating policies, managing planning the use of materials and human resources, but be classified in any one functional area of management Excludes First-Line Supervisors.	daily operations, and are too general to													
Marketing Managers -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Plan, direct, or coordinate marketing for products and s firm and identify potential customers. Develop pricing s of maximizing the firm's profits or share of the market v firm's customers are satisfied. Oversee product develo trends that indicate the need for new products and service.	trategies with the goal while ensuring the pment or monitor													
Sales Managers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Plan, direct, or coordinate the distribution of a product customer. Establish sales territories, quotas, goals, and for sales representatives. Analyze sales statistics to de potential and inventory requirements and to monitor the customers.	d training programs termine sales													
Administrative Services Managers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Plan, direct, or coordinate one or more administrative sorganization, such as records and information manage distribution, facilities planning and maintenance, and of Medical records administrators are included in "Medical Managers." Excludes "Purchasing Managers."	ment, mail ther support services.													

									SELECT cording					
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Computer and Information Systems Managers -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Plan, direct, or coordinate activities in such fields as el processing, information systems, systems analysis, an programming.	d computer													
	11-3021													
Financial Managers -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Plan, direct, or coordinate accounting, investing, banki securities, and other financial activities of a branch, off an establishment.	ng, insurance, ice, or department of													
	11-3031													
Industrial Production Managers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Plan, direct, or coordinate the work activities and resoumanufacturing products in accordance with cost, qualit specifications.														
	11-3051													
Purchasing Managers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Plan, direct, or coordinate the activities of buyers and r involved in purchasing materials, products, and service or retail trade merchandising managers and procureme	es. Includes wholesale													
	11-3061													
Transportation, Storage, and Distribution Manager	s -	Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Plan, direct, or coordinate transportation, storage, or d accordance with organizational policies and applicable regulations. Includes logistics managers.	stribution activities in													
Business and Financial Operations C	ccupations	•	<u>'</u>					•		•	•		•	
Buyers and Purchasing Agents, Farm Products -	-	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Purchase farm products for further processing or resal contractors, grain brokers and market operators, grain buyers.	buyers, and tobacco	-												
	13-1021				_				L	L				
Purchasing Agents, Except Wholesale, Retail, and		A	В	С	D	Е	F	G	Н		J	K	L	Т
Purchase machinery, equipment, tools, parts, supplies necessary for the operation of an establishment. Purch finished materials for manufacturing.	ase raw or semi-													
	13-1023													

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OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employmer
Human Resources Specialists -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Perform activities in the human resource area. Include specialists who screen, recruit, interview, and place we "Compensation, Benefits, and Job Analysis Specialists Development Specialists."	rkers. Excludes													
Lander	10 1011	A	В	С	D	E	F	G	Н			K		Т
Logisticians -  Analyze and coordinate the logistical functions of a firm Responsible for the entire life cycle of a product, including distribution, delivery, and final disposal of resources. E "Transportation, Storage, and Distribution Managers."	ling acquisition, xcludes		Б	C	<u> </u>		,	G	n		3	K		
	13-1081													
Compensation, Benefits, and Job Analysis Special	ists -	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Conduct programs of compensation and benefits and j employer. May specialize in specific areas, such as po and pension programs.														
Market Research Analysts and Marketing Specialis	ts -	Α	В	С	D	E	F	G	Н	1	J	К	L	Т
Research local, regional, or national market conditions sales of a product or service, or create a marketing cal information on competitors, prices, sales, and marketir survey results to create a marketing campaign based of preferences and buying habits.	to determine potential mpaign. May gather g methods. May use													
Accountants and Auditors -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Analyze and interpret accounting records to prepare fit give advice, or audit and evaluate statements prepared advise on systems of recording costs or other financial Excludes "Tax Examiners and Collectors, and Revenue	d by others. Install or and budgetary data. e Agents."													
	13-2011													
Computer and Mathematical Occupa	tions													
Computer Systems Analysts -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Analyze data processing problems to improve compute user requirements, procedures, and problems to auton existing systems and review computer system capabilis scheduling limitations. May analyze or suggest commesoftware.	nate or improve ties, workflow, and rcially available													
	15-1121													

					_	_	_	EES IN S						
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Network and Computer Systems Administrators -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Install, configure, and support an organization's local are wide area network (WAN), and Internet systems or segr system. Ensure network availability. May monitor and te performance. May assist in network modeling, analysis, coordination between network and data communications software. May supervise computer user support special network support specialists. May administer network segretary.	ment of a network est Web site planning, and s hardware and ists and computer													
Architecture and Engineering Occupa													<u> </u>	
Industrial Engineers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Design, develop, test, and evaluate integrated systems industrial production processes, including human work f control, inventory control, logistics and material flow, an Excludes "Health and Safety Engineers, Except Mining and Inspectors."	factors, quality d cost analysis.													
Life, Physical, and Social Science Occ			•		•	•							•	
Chemists -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Conduct chemical analyses or experiments in laboratori process control or to develop new products or knowledge														
	19-2031													
Agricultural and Food Science Technicians -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Work with scientists in food, fiber, and animal research, processing, and assist with animal breeding and nutritio experiments to improve yield and quality of crops or to it resistance of plants and animals to disease or insects. It who assist food scientists or technologists in the research technology, quality control, packaging, processing, and	n. Conduct tests and ncrease the ncludes technicians ch of production													
Arts, Design, Entertainment, Sports,	and Media Occ	cupati	ons											
Graphic Designers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Design or create graphics to meet specific commercial of such as packaging, displays, or logos. May use a variety														

							MPLOYI							
OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919			\$163,800 - 207,999		Employment
Merchandise Displayers and Window Trimmers -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Plan and erect commercial displays, such as those in vorteal stores and at trade exhibitions.	vindows and interiors													
	27-1026													
Food Preparation and Serving Relate	ed Occupations													
First-Line Supervisors of Food Preparation and Se	rving Workers -	Α	В	С	D	Е	F	G	Н	J	J	K	L	Т
Directly supervise and coordinate activities of workers and serving food.	engaged in preparing													
	35-1012	]												
Waiters and Waitresses -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Take orders and serve food and beverages to patrons "Counter Attendants, Cafeteria, Food Concession, and include tips when calculating wages.	at tables. Excludes Coffee Shop." Please													
	35-3031													
<b>Building and Grounds Cleaning and </b>	Maintenance O	ccupa	ntions											
Janitors and Cleaners, Except Maids and Houseke	eping Cleaners -	Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Keep buildings in clean and orderly condition. Perform duties. Duties may include tending furnace and boiler, maintenance activities, notifying management of need cleaning snow or debris from sidewalk.	performing routine													
	37-2011													
Landscaping and Groundskeeping Workers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Landscape or maintain grounds of property using hand equipment. Tasks may include sod laying, mowing, trir watering, fertilizing, digging, raking, sprinkler installatio mortarless segmental concrete masonry wall units. Example 12 and Laborers, Crop, Nursery, and Greenhouse."	nming, planting, n, and installation of cludes "Farmworkers													
	37-3011		<u> </u>					<u> </u>	<u> </u>			<u> </u>		
Sales and Related Occupations														
First-Line Supervisors of Retail Sales Workers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Directly supervise and coordinate activities of retail sal may include purchasing, budgeting, accounting, and paddition to supervisory duties.	ersonnel work, in													
	41-1011													

							MPLOYI							
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959		\$163,800 - 207,999	\$208,000 and over	Employmen
First-Line Supervisors of Non-Retail Sales Worker	s -	Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Directly supervise and coordinate activities of sales we sales workers. May perform duties, such as budgeting personnel work, in addition to supervisory duties.														
	41-1012													
Cashiers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Receive and disburse money in establishments other institutions. May use electronic scanners, cash registe equipment. May process credit or debit card transaction checks. Excludes "Gaming Cage Persons and Booth of the control of the card transaction checks."	rs, or related ons and validate													
Retail Salespersons -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Sell merchandise, such as furniture, motor vehicles, a to consumers. Excludes "Cashiers."	ppliances, or apparel													
Sales Representatives, Wholesale and Manufactur	ing, Except	Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Technical and Scientific Products -														
Sell goods for wholesalers or manufacturers to busine individuals. Work requires substantial knowledge of ite	sses or groups of ems sold. 41-4012	-												
Demonstrators and Product Promoters -		Α	В	С	D	E	F	G	Н	ı	J	К	L	Т
Demonstrate merchandise for the purpose of creating buying the product. May sell demonstrated merchandi	se.													
	41-9011													
Office and Administrative Support C						_						1 1/		
First-Line Supervisors of Office and Administrativ Directly supervise and coordinate the activities of cleri support workers.		A	В	С	D	Е	F	G	н		J	K	L	Т
	43-1011													
Billing and Posting Clerks -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Compile, compute, and record data for billing purpose invoices for services rendered or for delivery or shipm														
	43-3021													

									SELECTI cording					
OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74		\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079			\$128,960 - 163,799	\$163,800 - 207,999		Employment
Bookkeeping, Accounting, and Auditing Clerks -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Compute, classify, and record data to keep financial re Perform routine calculating, posting, and verifying dutie financial data for use in maintaining accounting records accuracy of figures, calculations, and postings pertaining transactions recorded by other workers. Excludes "Pay Clerks."	es to obtain primary s. May also check the ng to business roll and Timekeeping													
	43-3031													
Payroll and Timekeeping Clerks -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Compile and record employee time and payroll data. Memployees' time worked, production, and commission. post wages and deductions, or prepare paychecks.														
	43-3051													
Customer Service Representatives -		Α	В	С	D	E	F	G	н		J	К	L	Т
Interact with customers to provide information in responsible of the products and services and to handle and resolve compundividuals whose duties are primarily installation, sales	laints. Excludes													
Order Clerks -		Α	В	С	D	E	F	G	н	1	J	K	1	Т
Receive and process incoming orders for materials, me ads, or services such as repairs, installations, or facility customers of receipt, prices, shipping dates, and delay and handle complaints. Excludes dispatchers who both orders for services.	rental. Inform s, prepare contracts,					-						·		·
Human Resources Assistants, Except Payroll and	Гimekeeping -	Α	В	С	D	E	F	G	Н	I	J	K	L	T
Compile and keep personnel records. May prepare reprecords, file employment records, or search employee information to authorized persons.	orts for employment													
Receptionists and Information Clerks -		Α	В	С	D	E	F	G	н		J	K	L	Т
Answer inquiries and provide information regarding act establishment and location of departments, offices, and the organization. Excludes "Switchboard Operators, Inc. Service."	d employees within										,			

					_	_	_		SELECT cording					
OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919			\$163,800 - 207,999		Employment
Production, Planning, and Expediting Clerks -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Coordinate and expedite the flow of work and materials departments of an establishment according to productic Excludes "Weighers, Measurers, Checkers, and Sampl	on schedule.													
Shipping, Receiving, and Traffic Clerks -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Verify and maintain records on incoming and outgoing sitems for shipment. Assemble, address, stamp, and shi material; receive, unpack, verify and record incoming material; and arrange for the transportation of products. Clerks and Order Fillers."	p merchandise or erchandise or													
Stock Clerks and Order Fillers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Receive, store, and issue sales floor merchandise, mat and other items from stockroom, warehouse, or storage racks, tables, or customers' orders. May mark prices or set up sales displays. Excludes "Shipping, Receiving, a	yard to fill shelves, merchandise and													
Weighers, Measurers, Checkers, and Samplers, Red	cordkeeping -	Α	В	С	D	E	F	G	Н	I	J	K	L	T
Weigh, measure, and check materials, supplies, and education purpose of keeping relevant records. Duties are primari Includes workers who collect and keep record of samplematerials. Excludes "Inspectors, Testers, Sorters, Samplematerials."	ly clerical by nature. es of products or													
Executive Secretaries and Executive Administrative	Assistants -	Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Provide high-level administrative support. Conduct resestatistical reports, handle information requests, and perfunctions such as preparing correspondence, receiving conference calls, and scheduling meetings. May also trallower-level clerical staff.	earch, prepare form clerical visitors, arranging													
Secretaries and Administrative Assistants, Except I		A	В	С	D	Е	F	G	Н	ı		K		т
Executive -  Perform routine clerical and administrative functions succorrespondence, scheduling appointments, organizing or providing information to callers.	ch as drafting		5			_	,	J				, and the second	-	

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OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959		\$163,800 - 207,999		Employment
Office Clerks, General -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Perform duties too varied and diverse to be classified in occupation, requiring knowledge of office systems and processing and processing, stenography, office machine operation	procedures. Duties pokkeeping, typing or n, and filing.													
	43-9061													
Farming, Fishing, and Forestry Occup	pations													
First-Line Supervisors of Farming, Fishing, and For	estry Workers -	Α	В	С	D	E	F	G	Н	I	J	K	L	T
Directly supervise and coordinate the activities of agricu aquacultural, and related workers. Excludes "First-Line Landscaping, Lawn Service, and Groundskeeping Work	Supervisors of													
Farmworkers and Laborers, Crop, Nursery, and Gre	enhouse -	Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Manually plant, cultivate, and harvest vegetables, fruits, specialties, and field crops. May till soil and apply fertiliz weed, thin, or prune crops; apply pesticides; or clean, g load harvested products. May construct trellises, repair buildings, or participate in irrigation activities.	nuts, horticultural zers; transplant, rade, sort, pack, and													
Construction and Extraction Occupat	ions													
Electricians -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Install, maintain, and repair electrical wiring, equipment that work is in accordance with relevant codes. Exclude Alarm Systems Installers."	s "Security and Fire													
	47-2111													
Installation, Maintenance, and Repai	r Occupations													
First-Line Supervisors of Mechanics, Installers, and	Repairers -	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Directly supervise and coordinate the activities of mech repairers. Excludes team or work leaders.	anics, installers, and 49-1011													
Bus and Truck Mechanics and Diesel Engine Specia		Α	В	С	D	E	F	G	Н	I	J	К		Т
Diagnose, adjust, repair, or overhaul buses and trucks, repair any type of diesel engines. Includes mechanics wattomobile or marine diesel engines.	or maintain and		5	3	5	_		Ü				K		'

					_	_	_		SELECT cording					
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919		\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employmen
Heating, Air Conditioning, and Refrigeration Mecha	nics and Installers -	Α	В	С	D	E	F	G	Н	I	J	K	L	T
Install or repair heating, central air conditioning, or refrigeration systems, including oil burners, hot-air furnaces, and heating stoves.														
	49-9021													
Industrial Machinery Mechanics -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Repair, install, adjust, or maintain industrial production machinery or refinery and pipeline distribution systems. "Millwrights" and "Maintenance Workers, Machinery."		-												
Maintenance Workers, Machinery -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Lubricate machinery, change parts, or perform other ro maintenance.	utine machinery													
	49-9043													
Maintenance and Repair Workers, General -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Perform work involving the skills of two or more maintel keep machines, mechanical equipment, or the structure in repair. Duties may involve pipe fitting; boiler making; machining; carpentry; repairing electrical or mechanica installing, aligning, and balancing equipment; and repair or stairs.	of an establishment insulating; welding; equipment;													
Coin, Vending, and Amusement Machine Servicers	and Repairers -	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Install, service, adjust, or repair coin, vending, or amusi including video games, juke boxes, pinball machines, o	ement machines r slot machines. <b>49-9091</b>													
Production Occupations														
st-Line Supervisors of Production and Operating Workers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Directly supervise and coordinate the activities of produ workers. Excludes team or work leaders.		-												

									SELECT cording					
OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	- 207,999	\$208,000 and over	
Team Assemblers -  Work as part of a team that assembles an entire product or component of a product. Team assemblers perform all tasks conducted by the team in the assembly process and rotate through all or most of them rather than being assigned to a specific task on a permanent basis. May participate in making management decisions affecting the work. Assemblers who continuously perform the same task are classified elsewhere in 51-2000.		A	В	С	D	Е	F	G	Н	I	J	К	L	Т
	51-2092													
Food and Tobacco Roasting, Baking, and Drying N and Tenders - Operate or tend food or tobacco roasting, baking, or dr		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
including hearth ovens, kiln driers, roasters, char kilns, equipment.	and vacuum drying 51-3091													
Food Batchmakers -		Α	В	С	D	E	F	G	Н		J	К	L	Т
Set up and operate equipment that mixes or blends incommanufacturing of food products. Includes candy maker														
	51-3092													
Separating, Filtering, Clarifying, Precipitating, and Setters, Operators, and Tenders -	Still Machine	Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Set up, operate, or tend continuous flow or vat-type eq sort, or separate liquids, gases, or solids from other marefined product. Includes dairy processing equipment of "Chemical Equipment Operators and Tenders."	aterials to recover a													
	51-9012													
Mixing and Blending Machine Setters, Operators, a	nd Tenders -	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Set up, operate, or tend machines to mix or blend mate chemicals, tobacco, liquids, color pigments, or explosive Excludes "Food Batchmakers."														
	51-9023													
Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Set up, operate, or tend machines, such as glass forming machines, plodder machines, and tuber machines, to shape and form products, such as glassware, food, rubber, soap, brick, tile, clay, wax, tobacco, or cosmetics.														
	51-9041													

					_	_	_		SELECT cording					
OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Inspectors, Testers, Sorters, Samplers, and Weigh	ers -	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Inspect, test, sort, sample, or weigh nonagricultural raw materials or processed, machined, fabricated, or assembled parts or products for defects, wear, and deviations from specifications. May use precision measuring instruments and complex test equipment.														
	51-9061													
Packaging and Filling Machine Operators and Tenders -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Operate or tend machines to prepare industrial or constorage or shipment. Includes cannery workers who page														
	51-9111													
Cleaning, Washing, and Metal Pickling Equipment Tenders -	Operators and	Α	В	С	D	Е	F	G	Н	ı	J	К	L	T
Operate or tend machines to wash or clean products, sitems, tin plate, food, pulp, coal, plastic, or rubber, to re	such as barrels, glass emove impurities. 51-9192													
Cooling and Freezing Equipment Operators and Te	indore -	A	В	С	D	Е	F	G	Н		J	К	L	Т
Operate or tend cooling and freezing equipment to cool food, blood plasma, and chemicals.							-			-				-
1000, blood placina, and chemicals.	51-9193													
HelpersProduction Workers -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Help production workers by performing duties requiring hold materials or tools, and clean work area and equip workers are classified in the appropriate production oc	ment. Apprentice cupations.													
	51-9198													
<b>Fransportation and Material Moving</b>	Occupations													
First-Line Supervisors of Helpers, Laborers, and M Hand -	aterial Movers,	Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Directly supervise and coordinate the activities of helpomaterial movers.	Directly supervise and coordinate the activities of helpers, laborers, or													
	53-1021													
First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators -		Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Directly supervise and coordinate activities of transpor moving machine and vehicle operators and helpers.	Directly supervise and coordinate activities of transportation and material-													
	53-1031		<u> </u>											

									SELECT					
OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Driver/Sales Workers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Drive vehicle over established routes or within an established territory and sell or deliver goods, such as food products, including restaurant take-out items, or pick up or deliver items such as commercial laundry. May also take orders, collect payment, or stock merchandise at point of delivery. Includes newspaper delivery drivers. Excludes "Light Truck or Delivery Services Drivers."  53-3031														
Heavy and Tractor-Trailer Truck Drivers -		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Drive a tractor-trailer combination or a truck with a cap 26,000 pounds Gross Vehicle Weight (GVW). May be truck. Requires commercial drivers' license.														
Light Truck or Delivery Services Drivers -		l A	В	С	D	E	F	G	Н	П	J	K	L	Т
Drive a light vehicle, such as a truck or van, with a cap 26,000 pounds Gross Vehicle Weight (GVW), primarily merchandise or to deliver packages. May load and unl "Couriers and Messengers" and "Driver/Sales Workers"	to deliver or pick up oad vehicle. Excludes		_	-	_									
Industrial Truck and Tractor Operators -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Operate industrial trucks or tractors equipped to move materials around a warehouse, storage yard, factory, construction site, or similar location. Excludes "Logging Equipment Operators."														
	53-7051	<u> </u>	<u></u>									<u></u>		
Cleaners of Vehicles and Equipment -	• •		В	С	D	Е	F	G	Н	I	J	K	L	Т
Wash or otherwise clean vehicles, machinery, and other equipment. Excludes "Janitors and Cleaners, Except Maids and Housekeeping Cleaners."														
	53-7061							<u> </u>		<u> </u>				

		NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES (Report Part-time Workers According to an Hourly Rate)													
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	I	J	K	L	T	
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total	
	Annual Salary (full-time only)	under \$19,240		\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919		\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employmen	
Laborers and Freight, Stock, and Material Movers, Hand -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т	
Manually move freight, stock, or other materials or perform other general labor. Includes all manual laborers not elsewhere classified. Excludes material moving workers who use power equipment.  53-7062															
Machine Feeders and Offheerers		A	В	С	D	E	F	G	Н		<u> </u>	K		Т	
Machine Feeders and Offbearers - Feed materials into or remove materials from machines or equipment that is automatic or tended by other workers.  53-7063							•	J		•		IX			
Packers and Packagers, Hand -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т	
ack or package by hand a wide variety of products and materials.  53-7064															
			•	•	•							•		т	

Subtotal Employment

# **Instructions for Completing the Supplemental Page**

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report.

											SE RANG ourly Ra			
OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	ı	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
		1												
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
		-												
		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
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		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
		1												
FIPS Schedule Number	NAICS Code	Unit Total Employment			Review	ved By	Date Re	eviewed		Subto				
FOR OFFICE											Pa	ge		
USE ONLY								Total Employment identified						
									on this form					

312000 Supplemental 1

## **Instructions for Completing the Supplemental Page**

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report. If you need additional space to report the workers in your establishment, please photocopy this page.

										ED WAC				
OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
		Α	В	С	D	Е	F	G	Н	1	J	К	L	Т
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		_												
		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
		Α	В	С	D	E	F	G	Н	ı	J	К	L	Т
FIPS Schedule Number	NAICS Code	Unit Total Employment		vment	Revie	ved By	Date Re	eviewed		Subto	tal Fmn	loymen	t - this	
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FOR OFFICE USE ONLY														
002 01121										Total Employment identifie on this form				
		on this form												

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