OCCUPATIONAL EMPLOYMENT REPORT OF PRINTING AND RELATED SUPPORT ACTIVITIES (323000)

What this report is about: This form asks for information about the occupations and wages of the employees described in Item 3. Please complete Items 1 through 5 below. Next, please provide the information requested beginning on page 1 for the employees who received pay for the pay period that included the reference date printed in bold in Item 3. The instructions on pages ii and iii explain how to provide the requested information. For more on the OES program, including national, state, and metropolitan area employment and wage estimates by occupation, please see our website at http://www.bls.gov/OES.

ges if and ill explain now to provide the requested information. For more on the OES program, cupation, please see our website at http://www.bls.gov/OES.	including national, state, and metropolitan area employment and wage estimates by
Which of the following options describes the status of the location(s) in Item 3 as of the reference date also printed in Item 3? Operating: Go to Item 2. Temporarily closed during the reference period: Report data only for employees paid for work during the reference period. If no employees worked for pay, report "0" in section 4 of this page and return the form in the reply envelope provided. Permanently out of business as of/_/: Return the form to the address at the top. Sold or merged: Enter the new name and address below, then go to Item 2. New Name:	This form asks for information about the employees described below. Our estimate of employment for these employees appears at the top right corner of the label. Please make any needed address corrections. How many employees, both full and part-time, worked at this location(s) during the pay period that included the reference date printed in Item 3? Enter the number here Include Full or part-time paid workers Workers on paid leave Workers assigned temporarily to other units Incorporated firms - paid owners, officers, and staff Workers on unpaid leave Unpaid family workers Workers on unpaid leave Unincorporated firms - proprietors, owners, and partners Workers not covered by unemployment insurance Do all employees reported above work at one location? Yes No Enter number of locations
	Please tell us who to contact if we have questions about your data. Some contact if we have questions about your data. FOR OFFICE USE ONLY
	Title: Date:
	E-mail address:

Instructions for Reporting by Occupation

 Report employees in the occupations in which they are working, not necessarily in occupations for which they have been trained.

For example: An employee trained as an engineer, but working as a drafter, should be reported as a drafter.

- Report each employee only once in the occupation that requires the highest level
 of skill if the employee performs work in two or more occupations. If there is no
 measurable difference in skill requirements, report employees in the occupation in
 which they spend the most time.
- Use the description of duties along with the job titles to determine where to place employees. Do not rely on job titles alone.
- Report apprentices and trainees in the job for which they are being trained.
 Report helpers separately because they are not in training for the occupation they are helping.
- Report part-time workers in the job they perform.
- Professionals who directly supervise other workers in professional occupations should be classified in the same occupation as the workers they supervise.
 For example, a drafter that supervises other drafters is classified as a drafter.
- Workers in Service, Sales, Office and Administrative, Forestry and Farming,
 Production, Maintenance, and Transportation occupations who spend 80 percent
 or more of their time performing supervisory duties should be reported as
 supervisors. Workers with supervisory duties who spend less than 80 percent of
 their time supervising should be reported with the workers they supervise.

Instructions for Reporting Wage Information

For all employees:

- Please use the hourly and annual wage rate categories to report employees. If wages are not recorded by hour or year (bi-weekly, or monthly for example), convert them into an hourly wage rate.
- For part-time workers, please report the specific hourly wage rate, not an average.
- For tip, commission, and piece-rate workers, please estimate the earnings (base pay plus tips, commissions, or piece rates), and report the appropriate wage.
- For salaried workers who do not work a standard 2080 hours per year (40 hours per week), please report wages on an hourly basis. For workers who are paid an annual salary by contract, such as Airline Pilots, report their annual salary.
- Include and/or exclude from pay as follows:

Include as pay

- Base Rate
- Commissions
- Cost-of-Living Allowance
- Deadheading Pay
- Guaranteed Pay
- Hazard Pay
- Incentive Pay
- Longevity Pay
- Piece Rate
- Portal-to-Portal Rate
- Production Bonus
- Tips

Exclude as pay

- Attendance Bonus
- Back Pay
- Draw
- Holiday Bonus
- Holiday Premium Pay
- Jury Duty Pay
- Lodging Payments
- Meal Payments
- Merchandise Discounts
- Nonproduction Bonus
- On-call Pay
- Overtime Pay

- ie as pay
 - PerquisitesProfit Sharing Payment
 - Relocation Allowance
 - Relocation Allowand
 - Severance Pay
 - Shift Differential
 - Stock Bonuses
 - Tool Allowance
 - Tuition Repayments
 - Uniform Allowance
 - Weekend Pay

The Bureau of Labor Statistics, its employees, agents, and partner statistical agencies, will use the information you provide for statistical purposes only and will hold the information in confidence to the full extent permitted by law. In accordance with the Confidential Information Protection and Statistical Efficiency Act of 2002 (Title 5 of Public Law 107-347) and other applicable Federal laws, your responses will not be disclosed in identifiable form without your informed consent. This report is authorized by law, 29 U.S.C. §2. Your voluntary cooperation is needed to make the results of this report comprehensive, accurate, and timely.

*We estimate that it will vary from 30 minutes to 6 hours to complete this report, depending on such factors as the size of the establishment. This includes time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing this information. If you have any comments regarding these estimates or any other aspects of this report, including suggestions for reducing this burden, send them to the U.S. Bureau of Labor Statistics, Division of Occupational Employment Statistics (1220-0042), 2 Massachusetts Avenue NE, Suite 2135, Washington, DC 20212. Please do not return your questionnaire to this address. Use the enclosed preaddressed envelope or the address provided at the top of the first page to return your completed questionnaire. You do not have to complete this questionnaire if it does not display a currently valid OMB control number.

323000 ii

Instructions for Completing the Report

On the following pages you will find the Occupational Employment Report. Please refer to the example below and the guidelines on page ii for instructions on how to complete the form. If you have employees whose occupations are not found in the list provided, please use the supplemental pages at the end of this report. Please write each unique occupational title on a separate line along with a short description of duties, the number of employees in each wage category, and the total employment for each occupation.

OCCUPATIONAL TITLE A DESCRIPTION OF DUTIES						R OF E								
		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Accountants and Auditors - Example and interpret accounting records giving advice or preparing statem	for the purpose of			1	2	3 , ▼								6
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For each occupation listed, read the definition to determine which occupations are found in your establishment.

For each occupation that is found in your establishment, write in the number of workers in this occupation, based on their wages.

For example, there are six Accountants in your establishment. One is part-time, working 20 hours a week, and earns \$12,480 per year; and five are full-time: two earn \$32,000 per year, and three earn \$46,000. Calculate an hourly wage for the part-time worker by dividing the annual wage by the number of hours worked; 20 hrs x 52 weeks = 1040 hrs/yr, \$12480/1040 hrs = \$12/hr. Write "1" in column C. For the full-time workers, use their annual wage: write "2" in column D and "3" in column E.

Add up the total number of workers in this occupation and write the figure in the Total Employment column, making sure the total agrees with your records.

323000 iii

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES

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	Α	В															
Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74		\$100.00 and over	Total				
Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439		\$30,680 - 38,999		\$49,920 - 62,919					\$163,800 - 207,999		Employment				

Management Occupations

(Managers in this section generally have other managers/supervisors reporting to them.)

Plan, direct, or coordinate the operations of public or private organizations. Responsibilities include formulating policies, managing daily operations, and planning the use of materials and human resources, but are too general to be classified in any one functional area of management or administration. Excludes First-Line Supervisors. Marketing Managers - Plan, direct, or coordinate marketing for products and services offered by a firm and identify potential customers. Develop pricing strategies with the goal of maximizing the firm's profits or share of the market while ensuring the firm's profits or share of the market while ensuring the firm's outcomers are satisfied. Oversee product development or monitor trends that indicate the need for new products and services. Sales Managers - Plan, direct, or coordinate the distribution of a product or service to the customer. Establish sales territories, quotas, goals, and training programs for sales representatives. Analyze sales statistics to determine sales potential and inventory requirements and to monitor the preferences of customers. A B C D E F G H I J K L T T T T T T T T T T	(Managers in this section generally have other managers/suj	pervisors re	portin	g to ti	ieiii.)										
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11-3021	11-30)21													

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OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919		\$128,960 - 163,799		\$208,000 and over	Employment
Financial Managers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Plan, direct, or coordinate accounting, investing, banki securities, and other financial activities of a branch, off an establishment.	ng, insurance, ice, or department of													
	11-3031													
Industrial Production Managers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Plan, direct, or coordinate the work activities and resonmanufacturing products in accordance with cost, quality specifications.														
	11-3051													
Purchasing Managers -		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Plan, direct, or coordinate the activities of buyers and involved in purchasing materials, products, and service or retail trade merchandising managers and procurements.	es. Includes wholesale													
	11-3061													
Compensation and Benefits Managers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Plan, direct, or coordinate compensation and benefits organization. Job analysis and position description ma "Human Resources Managers."														
	11-3111													
Business and Financial Operations C	occupations													
Purchasing Agents, Except Wholesale, Retail, and	Farm Products -	Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Purchase machinery, equipment, tools, parts, supplies necessary for the operation of an establishment. Purch finished materials for manufacturing.	, or services nase raw or semi-													
	13-1023													
Cost Estimators -		Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Prepare cost estimates for product manufacturing, conservices to aid management in bidding on or determiniservice. May specialize according to particular service product manufactured.	ng price of product or													
	13-1051													

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OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919			\$163,800 - 207,999	\$208,000 and over	Employmen
Compensation, Benefits, and Job Analysis Special	ists -	Α	В	С	D	E	F	G	Н	I	J	K	L	T
Conduct programs of compensation and benefits and j employer. May specialize in specific areas, such as po and pension programs.														
	13-1141													
Market Research Analysts and Marketing Specialis	ts -	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Research local, regional, or national market conditions sales of a product or service, or create a marketing car information on competitors, prices, sales, and marketin survey results to create a marketing campaign based of preferences and buying habits.	npaign. May gather g methods. May use n regional													
	13-1161													
Accountants and Auditors -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Analyze and interpret accounting records to prepare fir give advice, or audit and evaluate statements prepared advise on systems of recording costs or other financial Excludes "Tax Examiners and Collectors, and Revenue	I by others. Install or and budgetary data.													
137.1 10			<u> </u>	L		<u> </u>			L	L				
Computer and Mathematical Occupa	tions													
Computer Systems Analysts -		Α	В	С	D	E	F	G	Н	- 1	J	K	<u> </u>	Т
Analyze data processing problems to improve compute user requirements, procedures, and problems to auton existing systems and review computer system capabilischeduling limitations. May analyze or suggest comme software.	nate or improve ties, workflow, and													
Computer Programmers -		Α	В	С	D	E	F	G	Н	ı	J	К	L	Т
Create, modify, and test computer applications code, for from specifications drawn up by software developers or user needs and design software solutions. May developrograms to store, locate, and retrieve specific docume information.	r others. May analyze p and write computer													

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OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74		\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Network and Computer Systems Administrators -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Install, configure, and support an organization's local a wide area network (WAN), and Internet systems or seg system. Ensure network availability. May monitor and to performance. May assist in network modeling, analysis coordination between network and data communication software. May supervise computer user support special network support specialists. May administer network segment to the second support specialists.	ment of a network est Web site , planning, and ns hardware and lists and computer													
Computer Network Architects -		Α	В	С	D	Е	F	G	Н	1	J	К	L	Т
Design and implement computer and information network	orks, such as local					_	,			•		.,	_	
area networks (LAN), wide area networks (WAN), intra other data communications networks. Perform network and planning. May also design network and computer s	nets, extranets, and modeling, analysis,													
and planning. Way also design network and computer of	15-1143													
Computer User Support Specialists -		Α	В	С	D	Е	F	G	Н	1	J	К		Т
Provide technical assistance to computer users. Answer computer problems in person, via telephone, or electronassistance concerning computer hardware and software	nically. May provide													
		•												
Arts, Design, Entertainment, Sports,	and Media Occ	upatı												
Art Directors -		Α	В											
Formulate design concepts and presentation approach communications media, such as print, broadcasting, ar				С	D	E	F	G	Н	I	J	K	L	T
workers engaged in art work or layout design.	nd advertising. Direct			С	D	Е	F	G	Н	I	J	К	L	Т
workers engaged in art work or layout design.		Δ	R				F			_			L	
workers engaged in art work or layout design. Graphic Designers -	nd advertising. Direct 27-1011	A	В	С	D	E	·	G	Н	_	J	К	L	T
workers engaged in art work or layout design.	27-1011 or promotional needs, ty of mediums.	A	В				·			1			L	
workers engaged in art work or layout design. Graphic Designers - Design or create graphics to meet specific commercial such as packaging, displays, or logos. May use a varie	27-1011 or promotional needs, ty of mediums. 27-1024			С			·			I			L	
workers engaged in art work or layout design. Graphic Designers - Design or create graphics to meet specific commercial	27-1011 or promotional needs, ty of mediums. 27-1024			С	D	Е	F		Н	1		К	L	T
workers engaged in art work or layout design. Graphic Designers - Design or create graphics to meet specific commercial such as packaging, displays, or logos. May use a varie	or promotional needs, ty of mediums. 27-1024 Maintenance O			С			·			1			L	
Workers engaged in art work or layout design. Graphic Designers - Design or create graphics to meet specific commercial such as packaging, displays, or logos. May use a varie Building and Grounds Cleaning and I	27-1011 or promotional needs, ty of mediums. 27-1024 Maintenance O eping Cleaners - heavy cleaning performing routine		tions	С	D	Е	F	G	Н	1	J	К	L	T

								EES IN S kers Ac						
OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	ı	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079		\$101,920 - 128,959				Employment
Sales and Related Occupations														
First-Line Supervisors of Retail Sales Workers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Directly supervise and coordinate activities of retail sal may include purchasing, budgeting, accounting, and praddition to supervisory duties.														
	41-1011													
First-Line Supervisors of Non-Retail Sales Workers	; -	Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Directly supervise and coordinate activities of sales wo sales workers. May perform duties, such as budgeting personnel work, in addition to supervisory duties.														
	41-1012													
Retail Salespersons -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Sell merchandise, such as furniture, motor vehicles, ap to consumers. Excludes "Cashiers."	opliances, or apparel													
	41-2031													
Advertising Sales Agents -		Α	В	С	D	Е	F	G	Н	J	J	K	L	Т
Sell or solicit advertising space, time, or media in publi radio, or Internet establishments or public spaces.	cations, signage, TV,													
	41-3011													
Sales Representatives, Wholesale and Manufactur Technical and Scientific Products -	ng, Except	Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Sell goods for wholesalers or manufacturers to busines individuals. Work requires substantial knowledge of ite														
	41-4012													
Office and Administrative Support O	ccupations													
First-Line Supervisors of Office and Administrative	Support Workers -	Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Directly supervise and coordinate the activities of cleric support workers.														
	43-1011													
Switchboard Operators, Including Answering Serv	ce -	Α	В	С	D	E	F	G	Н		J	K	L	Т
Operate telephone business systems equipment or sw calls. May supply information to callers and record mes	itchboards to relay ssages.													
	43-2011													

										ED WAG to an H				
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079		\$101,920 - 128,959				Employment
Bill and Account Collectors -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Solicit payment from delinquent customers. Receive pa amount to customer's account; prepare statements to c customer fails to respond; initiate repossession procee disconnection; and keep records of collection and statu	credit department if dings or service													
Billing and Posting Clerks -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Compile, compute, and record data for billing purposes invoices for services rendered or for delivery or shipme														
Bookkeeping, Accounting, and Auditing Clerks -		Α	В	С	D	E	F	G	Н	П	J	K	L	Т
Compute, classify, and record data to keep financial re Perform routine calculating, posting, and verifying dutie financial data for use in maintaining accounting records accuracy of figures, calculations, and postings pertaining transactions recorded by other workers. Excludes "Pay Clerks."	es to obtain primary s. May also check the ng to business		-		0	_								·
Payroll and Timekeeping Clerks -		Α	В	С	D	Е	F	G	Н	Т	J	K	L	Т
Compile and record employee time and payroll data. Memployees' time worked, production, and commission. post wages and deductions, or prepare paychecks.	ay compute May compute and 43-3051													
Customer Service Representatives -		Α	В	С	D	Е	F	G	Н	П	J	K	L	Т
Interact with customers to provide information in responsible of the products and services and to handle and resolve complication individuals whose duties are primarily installation, sales	laints. Excludes													
File Clerks -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
File correspondence, cards, invoices, receipts, and oth and remove material from file when requested.	er records. Locate 43-4071													

				(Repo	rt Part-ti	me Wor	EES IN S kers Ac	cording		ourly Ra	ate)		
	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
ry rental. Inform ys, prepare contracts, h dispatch and take													
1 10 1101	Δ	l R	C		F	F	G	н			K		Т
tivities conducted at			3		_		3		-			_	
d employees within													
43-4171													
	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
43-5021													
	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
tion schedule. olers, Recordkeeping."													
43-5061													
	Α	В	С	D	E	F	G	Н	Ī	J	K	L	T
nip merchandise or merchandise or													
43-5071													
	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
ge yard to fill shelves, on merchandise and and Traffic Clerks."													
tilt en	(part-time or full-time) Annual Salary (full-time only) nerchandise, classified ty rental. Inform ys, prepare contracts, th dispatch and take 43-4151 ctivities conducted at nd employees within ncluding Answering 43-4171 , and other items. 43-5021 als within or between tion schedule. plers, Recordkeeping." 43-5061 g shipments. Prepare hip merchandise or merchandise or ts. Excludes "Stock	Hourly (part-time or full-time) Annual Salary (full-time only) Annual Salary (full-time) Annual Salary	Hourly (part-time or full-time) Annual Salary (full-time only) Annual Salary (full-time only) Annual Salary (full-time only) Annual Salary (full-time only) A B Description of the street of the	Hourly (part-time or full-time) \$9.25 cdot -11.74 cdot -14.74 cdot -17.74 cdot	Hourly (part-time or full-time) \$9.25 -11.74 -14.74 -18.74 Annual Salary (full-time only) \$19.240 \$19.240 -24.439 -30.679 -38.999 A B C D merchandise, classified ty rental. Inform ys, prepare contracts, th dispatch and take 43-4151 And other items. A B C D ctivities conducted at and employees within including Answering 43-5021 A B C D clis within or between tion schedule. plers, Recordkeeping." A B C D als within or between the prechandise or merchandise or ts. Excludes "Stock 43-5071 A B C D aterials, equipment, ge yard to fill shelves, on merchandise and and Traffic Clerks."	Hourly (part-time or full-time) Annual Salary (full-time only) Annual Salary (full-time only) Annual Salary (full-time only) Annual Salary (full-time only) A B C D E A B C D E Ctivities conducted at and employees within necluding Answering A3-4171 A B C D E Ctivities conducted at and employees within necluding Answering A3-5021 A B C D E A B C D E Ctivities conducted at and employees within necluding Answering A B C D E Ctivities conducted at and employees within necluding Answering A B C D E Ctivities conducted at and employees within necluding Answering A B C D E Ctivities conducted at and employees within necluding Answering A B C D E Ctivities conducted at and employees within necluding Answering A B C D E Ctivities conducted at and employees within necluding Answering A B C D E Ctivities conducted at and employees within necluding Answering A B C D E Ctivities conducted at and employees within necluding Answering A B C D E Ctivities conducted at and employees within necluding Answering A B C D E Ctivities conducted at and employees within necluding Answering A B C D E Ctivities conducted at and employees within necluding Answering A B C D E Ctivities conducted at and employees within necluding Answering A B C D E Ctivities conducted at and employees within necluding Answering A B C D E Ctivities conducted at and employees within necluding Answering A B C D E Ctivities conducted at and employees within necluding Answering A B C D E Ctivities conducted at and employees within necluding Answering A B C D E Ctivities conducted at and employees within necluding Answering A B C D E Ctivities conducted at and employees within necluding Answering A B C D E Ctivities conducted at and employees within necluding Answering A B C D E	Hourly (part-time or full-time) under \$9.25 \$11.75 \$14.76 \$-18.76 \$-23.99 \$-30.25 \$-38.59 \$-49.00 \$-62.90 \$-61.99 \$-78.75 \$-99.99 \$-99.9	Hourly (part-time or full-time)					

									SELECTI cording					
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079			\$128,960 - 163,799	\$163,800 - 207,999		Employment
Executive Secretaries and Executive Administrative	e Assistants -	Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Provide high-level administrative support. Conduct rese statistical reports, handle information requests, and per functions such as preparing correspondence, receiving conference calls, and scheduling meetings. May also to lower-level clerical staff.	form clerical visitors, arranging													
Secretaries and Administrative Assistants, Except	Legal, Medical, and	Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Perform routine clerical and administrative functions su correspondence, scheduling appointments, organizing or providing information to callers.	ich as drafting and maintaining files,													
	43-6014													
Computer Operators -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Monitor and control electronic computer and peripheral processing equipment to process data according to ope Monitor and respond to operating and error messages. commands at a computer terminal and set controls on peripheral devices. Excludes "Computer Occupations" Keyers."	erating instructions. May enter computer and													
Data Entry Keyers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Operate data entry device, such as keyboard or photo Duties may include verifying data and preparing materi Excludes "Word Processors and Typists."	composing perforator. als for printing. 43-9021													
Desktop Publishers -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Format typescript and graphic elements using compute publication-ready material.	er software to produce													
Mail Clerks and Mail Machine Operators, Except Po	stal Service -	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Prepare incoming and outgoing mail for distribution. Tir sort, and route incoming mail; and address, seal, stampostage to outgoing mail or packages. Duties may also necessary records and completed forms.	me stamp, open, read, o, fold, stuff, and affix													

										ED WAC				
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employmen
Office Clerks, General -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Perform duties too varied and diverse to be classified occupation, requiring knowledge of office systems and may include a combination of answering telephones, be word processing, stenography, office machine operation	procedures. Duties bookkeeping, typing or													
	43-9061													
Office Machine Operators, Except Computer -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Operate one or more of a variety of office machines, s photographic, and duplicating machines, or other offic "Mail Clerks and Mail Machine Operators" and "Billing	e machines. Excludes													
	43-9071													
Proofreaders and Copy Markers -		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Read transcript or proof type setup to detect and mark grammatical, typographical, or compositional errors. E whose primary duty is editing copy. Includes proofread	xcludes workers													
	43-9081													
nstallation, Maintenance, and Repa	ir Occupations													
First-Line Supervisors of Mechanics, Installers, an	d Repairers -	Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Directly supervise and coordinate the activities of mec repairers. Excludes team or work leaders.														
	49-1011													
Electrical and Electronics Repairers, Commercial	and Industrial	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Equipment - Repair, test, adjust, or install electronic equipment, succontrols, transmitters, and antennas.	ch as industrial													
Controls, transmitters, and afficilities.	49-2094													
Industrial Machinery Mechanics -		A	В	С	D	E	F	G	Н		J	К	L	Т
Repair, install, adjust, or maintain industrial production machinery or refinery and pipeline distribution systems "Millwrights" and "Maintenance Workers, Machinery."	s. Excludes					_					-		_	
	49-9041												1	

										ED WAC				
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Maintenance and Repair Workers, General -		Α	В	С	D	Е	F	G	Н	1	J	K	L	Т
Perform work involving the skills of two or more mainte keep machines, mechanical equipment, or the structure in repair. Duties may involve pipe fitting; boiler making; machining; carpentry; repairing electrical or mechanica installing, aligning, and balancing equipment; and repair or stairs.	e of an establishment insulating; welding; I equipment;													
	49-9071													
Production Occupations														
First-Line Supervisors of Production and Operating	y Workers -	Α	В	С	D	E	F	G	Н	1	J	K	L	Т
Directly supervise and coordinate the activities of produworkers. Excludes team or work leaders.	uction and operating													
	51-1011													
Team Assemblers -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
product. Team assemblers perform all tasks conducted assembly process and rotate through all or most of the assigned to a specific task on a permanent basis. May management decisions affecting the work. Assemblers	Work as part of a team that assembles an entire product or component of a product. Team assemblers perform all tasks conducted by the team in the assembly process and rotate through all or most of them rather than being assigned to a specific task on a permanent basis. May participate in making management decisions affecting the work. Assemblers who continuously perform the same task are classified elsewhere in 51-2000.													
Prepress Technician and Workers -		Α	В	С	D	E	F	G	Н		J	K	L	Т
Format and proof text and images submitted by design finished pages that can be printed. Includes digital and May produce printing plates.	ers and clients into photo typesetting.		_			_							_	
	51-5111													
Printing Press Operators -		A	В	С	D	Е	F	G	н	ı	J	К	L	Т
Set up and operate digital, letterpress, lithographic, flexographic, gravure, or other printing machines. Includes short-run offset printing presses.						_								
51-5112														
Print Binding and Finishing Workers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Bind books and other publications or finish printed produced machine. May set up binding and finishing machines.	ducts by hand or													
	51-5113													

					_	_	_		SELECT				L T									
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т								
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total								
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919			\$163,800 - 207,999		Employment								
Sewing Machine Operators -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т								
Operate or tend sewing machines to join, reinforce, dering related sewing operations in the manufacture of garme products.	nt or nongarment																					
	51-6031																					
Cutters and Trimmers, Hand -		Α	В	С	D	E	F	G	Н	I	J	К	L	T								
Use hand tools or hand-held power tools to cut and trin manufactured items, such as carpet, fabric, stone, glas																						
	51-9031																					
Cutting and Slicing Machine Setters, Operators, an	d Tenders -	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т								
Set up, operate, or tend machines that cut or slice mate stone, cork, rubber, tobacco, food, or paper. Excludes Machine Setters, Operators, and Tenders" and "Textile Setters, Operators, and Tenders."	"Woodworking																					
Inspectors, Testers, Sorters, Samplers, and Weight	ers -	Α	В	С	D	E	F	G	Н	ı	J	К	L	Т								
Inspect, test, sort, sample, or weigh nonagricultural raw processed, machined, fabricated, or assembled parts of defects, wear, and deviations from specifications. May measuring instruments and complex test equipment.	v materials or or products for																					
	51-9061																					
Packaging and Filling Machine Operators and Tend	lers -	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т								
Operate or tend machines to prepare industrial or cons storage or shipment. Includes cannery workers who pa	umer products for	-																				
Photographic Process Workers and Processing Ma	chine Operators -	Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т								
Perform work involved in developing and processing photographic images from film or digital media. May perform precision tasks such as editing photographic negatives and prints. 51-9151																						
Adhesive Bonding Machine Operators and Tenders		A	В	С	D	Е	F	G	Н		J	К	L	Т								
Operate or tend bonding machines that use adhesives further processing or to form a completed product. Inclusives into plywood; gluing paper; or joining rubber and parts, plastic, simulated leather, or other materials.	to join items for udes joining veneer																					

									SELECT cording					
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	<u> </u>	J	К	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919			\$163,800 - 207,999	\$208,000 and over	Employment
Etchers and Engravers -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Engrave or etch metal, wood, rubber, or other materia circuit processors, pantograph engravers, and silk scr Photoengravers are included in "Prepress Technicians	een etchers.													
Paper Goods Machine Setters, Operators, and Ten	ders -	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Set up, operate, or tend paper goods machines that p functions, such as corrugating, banding, wrapping, bo or sealing paper or paperboard sheets into products.														
	51-9196			С								1/		
HelpersProduction Workers -		Α	В	C	D	Е	F	G	Н	1	J	K	L	Т
Help production workers by performing duties requirin hold materials or tools, and clean work area and equip workers are classified in the appropriate production of	ment. Apprentice													
	51-9198													
ransportation and Material Moving	Occupations													
First-Line Supervisors of Helpers, Laborers, and N	<u> </u>	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Directly supervise and coordinate the activities of help material movers.	ers, laborers, or													
	53-1021													
First-Line Supervisors of Transportation and Mate	rial-Moving Machine	Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
and Vehicle Operators - Directly supervise and coordinate activities of transport	tation and material-													
moving machine and vehicle operators and helpers.	53-1031													
Light Truck or Delivery Services Drivers -	00-1001	l A	В	С	D	E	F	G	Н			K		Т
Drive a light vehicle, such as a truck or van, with a cap	agaity of less than					_			- ''	'		1	_	
26,000 pounds Gross Vehicle Weight (GVW), primarily merchandise or to deliver packages. May load and un "Couriers and Messengers" and "Driver/Sales Workers"	y to deliver or pick up oad vehicle. Excludes													
	53-3033	1												

			NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES (Report Part-time Workers According to an Hourly Rate)												
OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	Т	
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total	
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment	
Industrial Truck and Tractor Operators -		Α	В	С	D	E	F	G	Н	I	J	K	L	T	
Operate industrial trucks or tractors equipped to move materials around a warehouse, storage yard, factory, construction site, or similar location. Excludes "Logging Equipment Operators."															
	53-7051														
Laborers and Freight, Stock, and Material Movers, Hand -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T	
Manually move freight, stock, or other materials or per labor. Includes all manual laborers not elsewhere class material moving workers who use power equipment.	form other general sified. Excludes														
	53-7062														
Machine Feeders and Offbearers -		Α	В	С	D	E	F	G	Н	1	J	К	L	Т	
Feed materials into or remove materials from machine automatic or tended by other workers.	s or equipment that is														
	53-7063														
Packers and Packagers, Hand -		A	В	С	D	E	F	G	Н	1	J	K	L	Т	
Pack or package by hand a wide variety of products ar	nd materials.														
	53-7064														
														Т	
Subtotal Employment															

Instructions for Completing the Supplemental Page

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report.

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OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т		
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total		
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment		
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т		
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т		
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т		
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т		
		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т		
FIPS Schedule Number	NAICS Code	Unit	Total Employ	ment	Review	Reviewed By Date Reviewed					Subtotal Employment - this					
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323000 Supplemental 1

Instructions for Completing the Supplemental Page

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report. If you need additional space to report the workers in your establishment, please photocopy this page.

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OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
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323000 Supplemental 2