OCCUPATIONAL EMPLOYMENT REPORT OF WHOLESALE ELECTRONIC MARKETS AND AGENTS AND BROKERS (425000)

In Cooperation with the U.S. Department of Labor



What this report is about: This form asks for information about the occupations and wages of the employees described in Item 3. Please complete Items 1 through 5 below. Next, please provide the information requested beginning on page 1 for the employees who received pay for the pay period that included the reference date printed in bold in Item 3. The instructions on pages ii and iii explain how to provide the requested information. For more on the OES program, including national, state, and metropolitan area employment and wage estimates by occupation, please see our website at http://www.bls.gov/OES.

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Which of the following options describes the status of the location(s) in Item 3 as of the reference date also printed in Item 3? Operating: Go to Item 2. Temporarily closed during the reference period: Report data only for employees paid for work during the reference period. If no employees worked for pay, report "0" in section 4 of this page and return the form in the reply envelope provided. Permanently out of business as of/_/: Return the form to the address at the top. Sold or merged: Enter the new name and address below, then go to Item 2. New Name: New Address: Our records show that your main products or services are related to those listed below. If they are not, please list your main products or services on the lines provided and continue with the rest of the report.	This form asks for information about the employees described below. Our estimate of employment for these employees appears at the top right corner of the label. Please make any needed address corrections. How many employees, both full and part-time, worked at this location(s) during the pay period that included the reference date printed in Item 3? Enter the number here Include Full or part-time paid workers Workers on paid leave Workers assigned temporarily to other units Incorporated firms - paid owners, officers, and staff Do Not Include Contractors and temporary agency employees not on your payroll Unpaid family workers Workers on unpaid leave Unincorporated firms - proprietors, owners, and partners Workers not covered by unemployment insurance Do all employees reported above work at one location? Yes No Enter number of locations
	Please tell us who to contact if we have questions about your data. Name: USE ONLY
	Title: Date:
	E-mail address:

Instructions for Reporting by Occupation

 Report employees in the occupations in which they are working, not necessarily in occupations for which they have been trained.

For example: An employee trained as an engineer, but working as a drafter, should be reported as a drafter.

- Report each employee only once in the occupation that requires the highest level of skill if the employee performs work in two or more occupations. If there is no measurable difference in skill requirements, report employees in the occupation in which they spend the **most** time.
- Use the description of duties along with the job titles to determine where to place employees. Do not rely on job titles alone.
- Report apprentices and trainees in the job for which they are being trained. Report helpers separately because they are not in training for the occupation they are helping.
- Report part-time workers in the job they perform.
- Professionals who directly supervise other workers in professional occupations should be classified in the same occupation as the workers they supervise. For example, a drafter that supervises other drafters is classified as a drafter.
- Workers in Service, Sales, Office and Administrative, Forestry and Farming, Production, Maintenance, and Transportation occupations who spend 80 percent or more of their time performing supervisory duties should be reported as supervisors. Workers with supervisory duties who spend less than 80 percent of their time supervising should be reported with the workers they supervise.

Instructions for Reporting Wage Information

For all employees:

- Please use the hourly and annual wage rate categories to report employees. If wages are not recorded by hour or year (bi-weekly, or monthly for example), convert them into an hourly wage rate.
- For part-time workers, please report the specific hourly wage rate, not an average.
- For tip, commission, and piece-rate workers, please estimate the earnings (base pay plus tips, commissions, or piece rates), and report the appropriate wage.
- For salaried workers who do not work a standard 2080 hours per year (40 hours per week), please report wages on an hourly basis. For workers who are paid an annual salary by contract, such as Airline Pilots, report their annual salary.
- Include and/or exclude from pay as follows:

Include as pay

- Base Rate
- Commissions
- Cost-of-Living Allowance
- Deadheading Pay
- Guaranteed Pay
- Hazard Pay
- Incentive Pay
- Longevity Pay
- Piece Rate
- Portal-to-Portal Rate
- Production Bonus
- Tips

Exclude as pay

- Attendance Bonus
- Back Pay
- Draw
- Holiday Bonus
- Holiday Premium Pay
- Jury Duty Pay
- Lodging Payments
- Meal Payments
- Merchandise Discounts
- Nonproduction Bonus
- On-call Pay
- Overtime Pay

- - Perquisites
 - Profit Sharing Payment
 - Relocation Allowance
 - Severance Pay
 - Shift Differential
 - Stock Bonuses
 - Tool Allowance
 - Tuition Repayments
 - Uniform Allowance
 - Weekend Pay

The Bureau of Labor Statistics, its employees, agents, and partner statistical agencies, will use the information you provide for statistical purposes only and will hold the information in confidence to the full extent permitted by law. In accordance with the Confidential Information Protection and Statistical Efficiency Act of 2002 (Title 5 of Public Law 107-347) and other applicable Federal laws, your responses will not be disclosed in identifiable form without your informed consent. This report is authorized by law, 29 U.S.C. §2. Your voluntary cooperation is needed to make the results of this report comprehensive, accurate, and timely.

*We estimate that it will vary from 30 minutes to 6 hours to complete this report, depending on such factors as the size of the establishment. This includes time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing this information. If you have any comments regarding these estimates or any other aspects of this report, including suggestions for reducing this burden, send them to the U.S. Bureau of Labor Statistics, Division of Occupational Employment Statistics (1220-0042), 2 Massachusetts Avenue NE, Suite 2135, Washington, DC 20212. Please do not return your questionnaire to this address. Use the enclosed preaddressed envelope or the address provided at the top of the first page to return your completed questionnaire. You do not have to complete this questionnaire if it does not display a currently valid OMB control number.

Instructions for Completing the Report

On the following pages you will find the Occupational Employment Report. Please refer to the example below and the guidelines on page ii for instructions on how to complete the form. If you have employees whose occupations are not found in the list provided, please use the supplemental pages at the end of this report. Please write each unique occupational title on a separate line along with a short description of duties, the number of employees in each wage category, and the total employment for each occupation.

OCCUPATIONAL TITLE A DESCRIPTION OF DUTIES						R OF E								
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Accountants and Auditors - Exa and interpret accounting records giving advice or preparing statem	for the purpose of			1	2	3								6
	13-2011		L,											
												/		

For each occupation listed, read the definition to determine which occupations are found in your establishment.

For each occupation that is found in your establishment, write in the number of workers in this occupation, based on their wages.

For example, there are six Accountants in your establishment. One is part-time, working 20 hours a week, and earns \$12,480 per year; and five are full-time: two earn \$32,000 per year, and three earn \$46,000. Calculate an hourly wage for the part-time worker by dividing the annual wage by the number of hours worked; 20 hrs x 52 weeks = 1040 hrs/yr, \$12480/1040 hrs = \$12/hr. Write "1" in column C. For the full-time workers, use their annual wage: write "2" in column D and "3" in column E.

Add up the total number of workers in this occupation and write the figure in the Total Employment column, making sure the total agrees with your records.

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OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES

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	Α	В															
Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74		\$100.00 and over	Total				
Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439		\$30,680 - 38,999		\$49,920 - 62,919					\$163,800 - 207,999		Employment				

Management Occupations

(Managers in this section generally have other managers/supervisors reporting to them.)

Managers in this section generally have other m	anagers/supervisors	s report	ang to t	nem.)										
Chief Executives -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Formulate policies and provide overall direction of prival organizations within guidelines set up by a board of dir governing body. Plan, direct, or coordinate operational help of subordinate executives and managers.	ectors or other													
General and Operations Managers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Plan, direct, or coordinate the operations of public or p Responsibilities include formulating policies, managing planning the use of materials and human resources, but be classified in any one functional area of management Excludes First-Line Supervisors.	daily operations, and are too general to													
Marketing Managers -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Plan, direct, or coordinate marketing for products and s firm and identify potential customers. Develop pricing s of maximizing the firm's profits or share of the market v firm's customers are satisfied. Oversee product develo trends that indicate the need for new products and service.	trategies with the goal while ensuring the pment or monitor													
Sales Managers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Plan, direct, or coordinate the distribution of a product customer. Establish sales territories, quotas, goals, and for sales representatives. Analyze sales statistics to de potential and inventory requirements and to monitor the customers.	d training programs termine sales													
Administrative Services Managers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Plan, direct, or coordinate one or more administrative sorganization, such as records and information manage distribution, facilities planning and maintenance, and of Medical records administrators are included in "Medical Managers." Excludes "Purchasing Managers."	ment, mail ther support services.													

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OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employmen
Computer and Information Systems Managers -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Plan, direct, or coordinate activities in such fields as e processing, information systems, systems analysis, ar programming.														
	11-3021													
Financial Managers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Plan, direct, or coordinate accounting, investing, bank securities, and other financial activities of a branch, of an establishment.	ing, insurance, fice, or department of													
	11-3031													
Purchasing Managers -		Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Plan, direct, or coordinate the activities of buyers and involved in purchasing materials, products, and servic or retail trade merchandising managers and procurem	es. Includes wholesale													
Transportation, Storage, and Distribution Manager	'S -	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Plan, direct, or coordinate transportation, storage, or of accordance with organizational policies and applicable regulations. Includes logistics managers.	istribution activities in government laws or													
Human Resources Managers -		Α	В	С	D	E	F	G	Н	ı	J	К	L	Т
Plan, direct, or coordinate human resources activities organization. Excludes managers who primarily focus benefits or training and development.	on compensation and													
	11-3121													
Business and Financial Operations (
Wholesale and Retail Buyers, Except Farm Produc	ts -	Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Buy merchandise or commodities, other than farm pro consumers at the wholesale or retail level. Analyze pa records, price, and quality of merchandise to determin Select, order, and authorize payment for merchandise buyers of nonfarm products.	st trends, sales e value and yield.													
	13-1022	1												

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OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079				\$163,800 - 207,999		Employment
Purchasing Agents, Except Wholesale, Retail, and	Farm Products -	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Purchase machinery, equipment, tools, parts, supplies necessary for the operation of an establishment. Purch finished materials for manufacturing.														
	13-1023													
Market Research Analysts and Marketing Specialis	ts -	Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Research local, regional, or national market conditions sales of a product or service, or create a marketing car information on competitors, prices, sales, and marketin survey results to create a marketing campaign based of preferences and buying habits.	mpaign. May gather ig methods. May use													
	13-1161													
Accountants and Auditors -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Analyze and interpret accounting records to prepare fir give advice, or audit and evaluate statements prepared advise on systems of recording costs or other financial Excludes "Tax Examiners and Collectors, and Revenue	d by others. Install or and budgetary data.													
	13-2011													
Computer and Mathematical Occupa	tions													
Computer Programmers -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Create, modify, and test computer applications code, for from specifications drawn up by software developers of user needs and design software solutions. May develop rograms to store, locate, and retrieve specific docume information.	r others. May analyze p and write computer ents, data, and													
	15-1131													
Network and Computer Systems Administrators -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Install, configure, and support an organization's local a wide area network (WAN), and Internet systems or seg system. Ensure network availability. May monitor and t performance. May assist in network modeling, analysis coordination between network and data communication software. May supervise computer user support special network support specialists. May administer network segments of the support specialists.	ment of a network est Web site s, planning, and ns hardware and lists and computer													

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OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959		\$163,800 - 207,999		Employment
Computer User Support Specialists -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Provide technical assistance to computer users. Answer computer problems in person, via telephone, or electron assistance concerning computer hardware and software	nically. May provide													
	15-1151													
Architecture and Engineering Occup	ations													
Electronics Engineers, Except Computer -		Α	В	С	D	E	F	G	Н	ı	J	К	L	T
Research, design, develop, or test electronic compone commercial, industrial, military, or scientific use employ electronic theory and materials properties. Design electromeorements for use in fields such as telecommunication guidance and propulsion control, acoustics, or instrument Excludes "Computer Hardware Engineers."	ring knowledge of tronic circuits and ons, aerospace													
Electrical and Electronic Engineering Technicians	-	Α	В	С	D	E	F	G	Н	I	J	K	L	T
Apply electrical and electronic theory and related know the direction of engineering staff, to design, build, repa modify electrical components, circuitry, controls, and m "Broadcast Technicians."	ir, calibrate, and													
Protective Service Occupations														
Security Guards -		l a	В	С	D	E	F	G	Н	<u> </u>	J	К		т
Guard, patrol, or monitor premises to prevent theft, viorules. May operate x-ray and metal detector equipmen "Transportation Security Screeners."	t. Excludes													·
	33-9032													
Building and Grounds Cleaning and 		ccupa	tions											
Janitors and Cleaners, Except Maids and Houseke	•	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Keep buildings in clean and orderly condition. Perform duties. Duties may include tending furnace and boiler, maintenance activities, notifying management of need cleaning snow or debris from sidewalk.	performing routine													

37-2011

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OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079				\$163,800 - 207,999		Employmen
ales and Related Occupations														
First-Line Supervisors of Non-Retail Sales Workers	S -	Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Directly supervise and coordinate activities of sales we sales workers. May perform duties, such as budgeting personnel work, in addition to supervisory duties.														
	41-1012													
Sales Representatives, Wholesale and Manufactur Scientific Products -	ing, Technical and	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Sell goods for wholesalers or manufacturers where tecknowledge is required in such areas as biology, engine electronics, normally obtained from at least 2 years of education. Excludes "Sales Engineers."	eering, chemistry, and													
	41-4011													
Sales Representatives, Wholesale and Manufactur	ing, Except	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Technical and Scientific Products -														
Sell goods for wholesalers or manufacturers to busines individuals. Work requires substantial knowledge of ite	sses or groups of ms sold. 41-4012													
Sales Engineers -	41-4012	l A	В	С	D	E	F	G	Н		J	K	<u> </u>	I I т
Sell business goods or services, the selling of which rebackground equivalent to a baccalaureate degree in elementary services whose primary function is not marketing or services.	ngineering. Excludes		_		_	_							_	
Telemarketers -	•	A	В	С	D	E	F	G	Н	I	J	K	L	Т
Solicit donations or orders for goods or services over t	he telephone.													
Office and Administrative Support O														
First-Line Supervisors of Office and Administrative		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Directly supervise and coordinate the activities of cleric support workers.	• •													
	43-1011	1												

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OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919		\$128,960 - 163,799	\$163,800 - 207,999		Employment
Bill and Account Collectors -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Solicit payment from delinquent customers. Receive paramount to customer's account; prepare statements to customer fails to respond; initiate repossession proceed disconnection; and keep records of collection and statut	credit department if dings or service us of accounts.													
	43-3011													
Billing and Posting Clerks -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Compile, compute, and record data for billing purposes invoices for services rendered or for delivery or shipme	ent of goods.													
	43-3021													
Bookkeeping, Accounting, and Auditing Clerks -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
compute, classify, and record data to keep financial records complete. erform routine calculating, posting, and verifying duties to obtain primary nancial data for use in maintaining accounting records. May also check the ccuracy of figures, calculations, and postings pertaining to business ansactions recorded by other workers. Excludes "Payroll and Timekeeping elerks."														
	43-3031													
Payroll and Timekeeping Clerks -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Compile and record employee time and payroll data. M employees' time worked, production, and commission. post wages and deductions, or prepare paychecks.	lay compute May compute and													
	43-3051													
Credit Authorizers, Checkers, and Clerks -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Customer Service Representatives -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Interact with customers to provide information in response products and services and to handle and resolve compindividuals whose duties are primarily installation, sales	laints. Excludes													

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OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Order Clerks -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Receive and process incoming orders for materials, me ads, or services such as repairs, installations, or facility customers of receipt, prices, shipping dates, and delay and handle complaints. Excludes dispatchers who both orders for services.	r rental. Inform s, prepare contracts, n dispatch and take													
	43-4151													
Human Resources Assistants, Except Payroll and		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Compile and keep personnel records. May prepare reprecords, file employment records, or search employee information to authorized persons.	files and furnish													
	43-4161													
Receptionists and Information Clerks -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
receptionists and Information Clerks - nswer inquiries and provide information regarding activities conducted at stablishment and location of departments, offices, and employees within ne organization. Excludes "Switchboard Operators, Including Answering ervice."														
	43-4171													
Production, Planning, and Expediting Clerks -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Coordinate and expedite the flow of work and materials departments of an establishment according to producti Excludes "Weighers, Measurers, Checkers, and Samp	on schedule.													
Shipping, Receiving, and Traffic Clerks -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
hipping, Receiving, and Traffic Clerks - erify and maintain records on incoming and outgoing shipments. Prepare ems for shipment. Assemble, address, stamp, and ship merchandise or aterial; receive, unpack, verify and record incoming merchandise or aterial; and arrange for the transportation of products. Excludes "Stock lerks and Order Fillers."														
0. 10.1 10.1 5	43-307 1								ļ ,.			1.7	,	
Stock Clerks and Order Fillers -	toriala aguis-s-s-t	A	В	С	D	E	F	G	Н		J	K	_ L	Т
Receive, store, and issue sales floor merchandise, ma and other items from stockroom, warehouse, or storag racks, tables, or customers' orders. May mark prices of set up sales displays. Excludes "Shipping, Receiving, a	e yard to fill shelves, n merchandise and													
	43-5081	<u></u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>		<u> </u>	<u> </u>	<u> </u>				

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OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	ı	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Weighers, Measurers, Checkers, and Samplers, Red	ordkeeping -	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Weigh, measure, and check materials, supplies, and expurpose of keeping relevant records. Duties are primari Includes workers who collect and keep record of samplematerials. Excludes "Inspectors, Testers, Sorters, Samplematerials."	ly clerical by nature. es of products or													
		L							<u> </u>		L		<u> </u>	
Executive Secretaries and Executive Administrative		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Provide high-level administrative support. Conduct resestatistical reports, handle information requests, and per functions such as preparing correspondence, receiving conference calls, and scheduling meetings. May also tracked lower-level clerical staff.	form clerical visitors, arranging ain and supervise													
	43-6011							L			L			
Secretaries and Administrative Assistants, Except I Executive -	_egal, Medical, and	Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Perform routine clerical and administrative functions succorrespondence, scheduling appointments, organizing or providing information to callers.	ch as drafting and maintaining files,													
	43-6014													
Computer Operators -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Monitor and control electronic computer and peripheral processing equipment to process data according to operation of the Monitor and respond to operating and error messages. commands at a computer terminal and set controls on operipheral devices. Excludes "Computer Occupations" of Keyers."	erating instructions. May enter computer and													
Data Entry Keyers -		A	В	С	D	E	F	G	Н		J	К	Т	Т
Operate data entry device, such as keyboard or photo of Duties may include verifying data and preparing material Excludes "Word Processors and Typists."														·
Office Clerks, General -		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Perform duties too varied and diverse to be classified in occupation, requiring knowledge of office systems and may include a combination of answering telephones, be word processing, stenography, office machine operation	procedures. Duties ookkeeping, typing or													

											SE RANG			
OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079				\$163,800 - 207,999	\$208,000 and over	Employment
Installation, Maintenance, and Repa	ir Occupations													
First-Line Supervisors of Mechanics, Installers, and	d Repairers -	Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Directly supervise and coordinate the activities of mech repairers. Excludes team or work leaders.	nanics, installers, and													
	49-1011													
Computer, Automated Teller, and Office Machine R	lepairers -	Α	В	С	D	Е	F	G	Н	T	J	К	L	Т
Repair, maintain, or install computers, word processing teller machines, and electronic office machines, such a machines.	g systems, automated													
	49-2011													
Automotive Service Technicians and Mechanics -		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Diagnose, adjust, repair, or overhaul automotive vehicl "Automotive Body and Related Repairers."	es. Excludes													
	49-3023													
Bus and Truck Mechanics and Diesel Engine Spec	alists -	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Diagnose, adjust, repair, or overhaul buses and trucks repair any type of diesel engines. Includes mechanics automobile or marine diesel engines.	, or maintain and													
	49-3031													
Maintenance and Repair Workers, General -		Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Perform work involving the skills of two or more mainted keep machines, mechanical equipment, or the structur in repair. Duties may involve pipe fitting; boiler making machining; carpentry; repairing electrical or mechanical installing, aligning, and balancing equipment; and repair stairs.	e of an establishment insulating; welding; il equipment;													

		(Report Part-time Workers According to an Hourly Rate)													
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т	
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total	
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment	
Transportation and Material Moving	Occupations														
First-Line Supervisors of Helpers, Laborers, and M. Hand -	aterial Movers,	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т	
Directly supervise and coordinate the activities of helpe material movers.	ers, laborers, or														
	53-1021														
First-Line Supervisors of Transportation and Mater and Vehicle Operators -	ial-Moving Machine	Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т	
Directly supervise and coordinate activities of transport moving machine and vehicle operators and helpers.	ation and material-														
	53-1031														
Driver/Sales Workers -	Driver/Sales Workers -		В	С	D	Е	F	G	Н	ı	J	K	L	Т	
Drive vehicle over established routes or within an established territory and sell or deliver goods, such as food products, including restaurant take-out items, or pick up or deliver items such as commercial laundry. May also take orders, collect payment, or stock merchandise at point of delivery. Includes newspaper delivery drivers. Excludes "Light Truck or Delivery Services Drivers." 53-3031															
Heavy and Tractor-Trailer Truck Drivers -		Α	В	С	D	Е	F	G	Н		J	K	L	Т	
Drive a tractor-trailer combination or a truck with a capa 26,000 pounds Gross Vehicle Weight (GVW). May be r truck. Requires commercial drivers' license.	required to unload					_							_		
	53-3032														
Light Truck or Delivery Services Drivers -			В	С	D	Е	F	G	Н	I	J	K	L	Т	
Drive a light vehicle, such as a truck or van, with a capacity of less than 26,000 pounds Gross Vehicle Weight (GVW), primarily to deliver or pick up merchandise or to deliver packages. May load and unload vehicle. Excludes "Couriers and Messengers" and "Driver/Sales Workers." 53-3033															
Industrial Taxabased Taxabase On another	00-0000	A	В	С	D	E	F	G	Н		J	K		I I т	
Industrial Truck and Tractor Operators - Operate industrial trucks or tractors equipped to move warehouse, storage yard, factory, construction site, or Excludes "Logging Equipment Operators."	similar location.		В		J	<u> </u>		9	n	'	J	, ,			
	53-7051														

NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES

	NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES (Report Part-time Workers According to an Hourly Rate)													
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919		\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Cleaners of Vehicles and Equipment -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Wash or otherwise clean vehicles, machinery, and other equipment. Excludes "Janitors and Cleaners, Except Maids and Housekeeping Cleaners."														
	53-7061										<u> </u>	L	L	<u> </u>
Laborers and Freight, Stock, and Material Movers,	Hand -	Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Manually move freight, stock, or other materials or perform other general labor. Includes all manual laborers not elsewhere classified. Excludes material moving workers who use power equipment. 53-7062														
	00-7002					_	_		l		<u> </u>	1.0		L _
Packers and Packagers, Hand -		A	В	С	D	Е	F	G	Н		J	K	L	Т
Pack or package by hand a wide variety of products an	d materials. 53-7064	-												
														Т

Subtotal Employment

Instructions for Completing the Supplemental Page

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report.

		NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES (Report Part-time Workers According to an Hourly Rate)												
OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	ı	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
									1					<u> </u>
FIPS Schedule Number	NAICS Code	Unit	Total Employ	ment	Review	ved By	Date Re	eviewed		Subto	tal Emp	loyment ige	t - this	
FOR OFFICE											Pa	90]
USE ONLY										Total E	mployn	nent ide	ntified	
											on this	s form		

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Instructions for Completing the Supplemental Page

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report. If you need additional space to report the workers in your establishment, please photocopy this page.

												ED WAC				
OCCUI	PATIO	NAL TITLE AND		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
DESC	RIPT	ION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74		\$100.00 and over	Total
			Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
				Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
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				Α	В	С	D	E	F	G	Н	ı	J	K	L	T
				Α	В	С	D	E	F	G	Н	I	J	К	L	Т
				A	В	С	D	Е	F	G	н	I	J	К	L	Т
	FIPS	Schedule Number	NAICS Code	Unit Total Employment			Reviewed By		Date Reviewed]	Subtotal Employment - this page				
FOR OFFICE USE ONLY																
												Total Employment identified on this form				

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