#### OCCUPATIONAL EMPLOYMENT REPORT OF HEALTH AND PERSONAL CARE STORES (446000)

What this report is about: This form asks for information about the occupations and wages of the employees described in Item 3. Please complete Items 1 through 5 below. Next, please provide the information requested beginning on page 1 for the employees who received pay for the pay period that included the reference date printed in bold in Item 3. The instructions on pages ii and iii explain how to provide the requested information. For more on the OES program, including national, state, and metropolitan area employment and wage estimates by occupation, please see our website at http://www.bls.gov/OES.

	and iii explain how to provide the requested information. For more on the OES pr on, please see our website at <b>http://www.bls.gov/OES</b> .	ogram, i	includin	g national, st	tate, and metro	politan area	employment an	d wage estimates	by
W as	/hich of the following options describes the status of the location(s) in Item 3 s of the reference date also printed in Item 3?		<b>3</b> e	mployment f		oyees appear		cribed below. Our out of the lab	
	Operating: Go to Item 2.								
	Temporarily closed during the reference period: Report data only for employees paid for work during the reference period. If no employees worked for pay, report "0" in section 4 of this page and return the form in the reply envelope provided.								
	Permanently out of business as of/_/: Return the form to the address at the top.								
	Sold or merged: Enter the new name and address below, then go to Item 2.								
Ne	ew Name:			ow many on	nnlovoos <b>hot</b> k	full and na	rt time worked	at this location(s)	during the pay
Ne	ew Address:		<b>4</b> p	eriod that inc	cluded the refe	rence date p	rinted in Item 3		during the pay
			E	nter the num	nber here				
bel	r records show that your main products or services are related to those listed low. If they are not, please list your main products or services on the lines evided and continue with the rest of the report.		lr	<ul><li>Workers</li><li>Workers other uni</li><li>Incorpora</li></ul>	art-time paid won paid leave assigned tempits tempits assigned tempits ated firms - pai and staff	oorarily to	<ul><li>employe</li><li>Unpaid fa</li><li>Workers</li><li>Unincorp owners,</li><li>Workers</li></ul>	de ors and temporary es not on your pay amily workers on unpaid leave orated firms - prop and partners not covered by yment insurance	roll
			[		<b></b> ·		at one location?		
				Yes		nter number			
			5	Please tell u			e questions abo	•	FOR OFFICE USE ONLY
				Title:					
				Phone:			Date:		
L				E-mail addr	ess:				

### **Instructions for Reporting by Occupation**

 Report employees in the occupations in which they are working, not necessarily in occupations for which they have been trained.

**For example**: An employee trained as an engineer, but working as a drafter, should be reported as a drafter.

- Report each employee only once in the occupation that requires the highest level of skill if the employee performs work in two or more occupations. If there is no measurable difference in skill requirements, report employees in the occupation in which they spend the **most** time.
- Use the description of duties along with the job titles to determine where to place employees. Do not rely on job titles alone.
- Report apprentices and trainees in the job for which they are being trained. Report helpers separately because they are not in training for the occupation they are helping.
- Report part-time workers in the job they perform.
- Professionals who directly supervise other workers in professional occupations should be classified in the same occupation as the workers they supervise. For example, a drafter that supervises other drafters is classified as a drafter.
- Workers in Service, Sales, Office and Administrative, Forestry and Farming, Production, Maintenance, and Transportation occupations who spend 80 percent or more of their time performing supervisory duties should be reported as supervisors. Workers with supervisory duties who spend less than 80 percent of their time supervising should be reported with the workers they supervise.

## **Instructions for Reporting Wage Information**

#### For all employees:

- Please use the hourly and annual wage rate categories to report employees. If wages are not recorded by hour or year (bi-weekly, or monthly for example), convert them into an hourly wage rate.
- For part-time workers, please report the specific hourly wage rate, not an average.
- For tip, commission, and piece-rate workers, please estimate the earnings (base pay plus tips, commissions, or piece rates), and report the appropriate wage.
- For salaried workers who do not work a standard 2080 hours per year (40 hours per week), please report wages on an hourly basis. For workers who are paid an annual salary by contract, such as Airline Pilots, report their annual salary.
- Include and/or exclude from pay as follows:

#### Include as pay

- Base Rate
- Commissions
- Cost-of-Living Allowance
- Deadheading Pay
- Guaranteed Pay
- Hazard Pay
- Incentive Pay
- Longevity Pay
- Piece Rate
- Portal-to-Portal Rate
- Production Bonus
- Tips

#### Exclude as pay

- Attendance Bonus
- Back Pay
- Draw
- Holiday Bonus
- Holiday Premium Pay
- Jury Duty Pay
- Lodging Payments
- Meal Payments
- Merchandise Discounts
- Nonproduction Bonus
- On-call Pay
- Overtime Pay

- - Perquisites
  - Profit Sharing Payment
  - Relocation Allowance
  - Severance Pay
  - Shift Differential
  - Stock Bonuses
  - Tool Allowance
  - Tuition Repayments
  - Uniform Allowance
  - Weekend Pay

The Bureau of Labor Statistics, its employees, agents, and partner statistical agencies, will use the information you provide for statistical purposes only and will hold the information in confidence to the full extent permitted by law. In accordance with the Confidential Information Protection and Statistical Efficiency Act of 2002 (Title 5 of Public Law 107-347) and other applicable Federal laws, your responses will not be disclosed in identifiable form without your informed consent. This report is authorized by law, 29 U.S.C. §2. Your voluntary cooperation is needed to make the results of this report comprehensive, accurate, and timely.

\*We estimate that it will vary from 30 minutes to 6 hours to complete this report, depending on such factors as the size of the establishment. This includes time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing this information. If you have any comments regarding these estimates or any other aspects of this report, including suggestions for reducing this burden, send them to the U.S. Bureau of Labor Statistics, Division of Occupational Employment Statistics (1220-0042), 2 Massachusetts Avenue NE, Suite 2135, Washington, DC 20212. Please do not return your questionnaire to this address. Use the enclosed preaddressed envelope or the address provided at the top of the first page to return your completed questionnaire. You do not have to complete this questionnaire if it does not display a currently valid OMB control number.

## **Instructions for Completing the Report**

On the following pages you will find the Occupational Employment Report. Please refer to the example below and the guidelines on page ii for instructions on how to complete the form. If you have employees whose occupations are not found in the list provided, please use the supplemental pages at the end of this report. Please write each unique occupational title on a separate line along with a short description of duties, the number of employees in each wage category, and the total employment for each occupation.

OCCUPATIONAL TITLE A DESCRIPTION OF DUTIES						R OF E								
	A B C D E F									ı	J	K	L	Т
	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Accountants and Auditors - Example and interpret accounting records giving advice or preparing statem	for the purpose of			1	2	3 <b>,</b> ▼								6
												/		

For each occupation listed, read the definition to determine which occupations are found in your establishment.

For each occupation that is found in your establishment, write in the number of workers in this occupation, based on their wages.

For example, there are six Accountants in your establishment. One is part-time, working 20 hours a week, and earns \$12,480 per year; and five are full-time: two earn \$32,000 per year, and three earn \$46,000. Calculate an hourly wage for the part-time worker by dividing the annual wage by the number of hours worked; 20 hrs x 52 weeks = 1040 hrs/yr, \$12480/1040 hrs = \$12/hr. Write "1" in column C. For the full-time workers, use their annual wage: write "2" in column D and "3" in column E.

Add up the total number of workers in this occupation and write the figure in the Total Employment column, making sure the total agrees with your records.

446000 iii

# OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES

				_	_	MPLOYE me Wor							
	Α	В	С	D	Е	F	G	H	-	7	K	L	Т
Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74		\$100.00 and over	Total
Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439		\$30,680 - 38,999		\$49,920 - 62,919					\$163,800 - 207,999		Employment

# **Management Occupations**

(Managers in this section generally have other managers/supervisors reporting to them.)

Managers in this section generally have other managers/supervi	JOIS TOPOL				_	-					1/		-
Chief Executives -	A	В	С	D	Е	F	G	Н	- 1	J	K	L	Т
Formulate policies and provide overall direction of private and public													
organizations within guidelines set up by a board of directors or other governing body. Plan, direct, or coordinate operational activities with the													
help of subordinate executives and managers.													
11-1011													
													_
General and Operations Managers -	A	В	С	D	Е	F	G	Н	-	J	K	L	Т
Plan, direct, or coordinate the operations of public or private organizations													
Responsibilities include formulating policies, managing daily operations, a planning the use of materials and human resources, but are too general to													
be classified in any one functional area of management or administration.													
Excludes First-Line Supervisors.													
11-1021													
	l A	В	С	D	Е	F	G	н		J	K		т
Sales Managers -	A	-	<u> </u>	<u> </u>			G	П		J		L	
Plan, direct, or coordinate the distribution of a product or service to the													
customer. Establish sales territories, quotas, goals, and training programs for sales representatives. Analyze sales statistics to determine sales													
potential and inventory requirements and to monitor the preferences of													
customers.													
11-2022													
Administrative Services Managers -	l A	В	С	D	Е	F	G	Н	П	J	K	L	Т
Plan, direct, or coordinate one or more administrative services of an													
organization, such as records and information management, mail													
distribution, facilities planning and maintenance, and other support service	s.												
Medical records administrators are included in "Medical and Health Service	es												
Managers." Excludes "Purchasing Managers."													
11-3011													
Computer and Information Systems Managers -	Α	В	С	D	Е	F	G	н	I	J	K	L	Т
Plan, direct, or coordinate activities in such fields as electronic data													
processing, information systems, systems analysis, and computer													
			1	1	1	i	I	ı	ı	1	1		
programming.													

											SE RANG ourly Ra			
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799		\$208,000 and over	Employment
Financial Managers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Plan, direct, or coordinate accounting, investing, banki securities, and other financial activities of a branch, off an establishment.	ng, insurance, ice, or department of													
	11-3031					-	_		<u> </u>			1.0		_
Purchasing Managers -		Α	В	С	D	Е	F	G	Н		J	K	L	Т
Plan, direct, or coordinate the activities of buyers and involved in purchasing materials, products, and service														
or retail trade merchandising managers and procurement														
	11-3061													
Transportation, Storage, and Distribution Manager	s -	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Plan, direct, or coordinate transportation, storage, or d	istribution activities in													
accordance with organizational policies and applicable regulations. Includes logistics managers.	government laws or													
regulations. Includes logistics managers.	11-3071	l												
		<u> </u>		<u> </u>				<u> </u>	<u> </u>	<u> </u>		<u> </u>		
Business and Financial Operations C	Occupations													
Wholesale and Retail Buyers, Except Farm Produc	ts -	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Buy merchandise or commodities, other than farm pro- consumers at the wholesale or retail level. Analyze parecords, price, and quality of merchandise to determine Select, order, and authorize payment for merchandise	st trends, sales e value and yield.													
buyers of nonfarm products.	13-1022													
Accountants and Auditors -		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Analyze and interpret accounting records to prepare figure advice, or audit and evaluate statements prepare advise on systems of recording costs or other financia Excludes "Tax Examiners and Collectors, and Revenue	d by others. Install or land budgetary data.													
	13-2011													
Computer and Mathematical Occupa	tions													
Computer Programmers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Create, modify, and test computer applications code, f	orms, and script. Work													
from specifications drawn up by software developers of user needs and design software solutions. May develop programs to store, locate, and retrieve specific docume information.	p and write computer													

					(Repo	rt Part-ti	me Wor	kers Ac	cording	to an Ho	ourly Ra	ate)		
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079				\$163,800 - 207,999		Employment
Healthcare Practitioners and Techni	cal Occupation	S												
Optometrists -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Diagnose, and treat conditions and diseases of the hur eyes, diagnose problems or impairments, prescribe corprovide treatment. May prescribe therapeutic drugs to conditions. Excludes "Ophthalmologists."	rrective lenses, and treat specific eye													
	29-1041													
Pharmacists -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Dispense drugs prescribed by physicians and other he provide information to patients about medications and physicians and other health practitioners about medical	their use. May advise tion.													
	29-1051													
Respiratory Therapists -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Assess, treat, and care for patients with breathing diso primary responsibility for all respiratory care modalities supervision of respiratory therapy technicians. Select, a operate equipment.	, including the													
Registered Nurses -		Α	В	С	D	E	F	G	Н	ı	J	K	L	T
Assess patient health problems and needs, develop ar care plans, and maintain medical records. Administer r injured, convalescent, or disabled patients. May advise maintenance and disease prevention or provide case r Licensing or registration required. Includes Clinical Nur Excludes "Nurse Anesthetists," "Nurse Midwives," and	nursing care to ill, patients on health nanagement. se Specialists.													
Audiologists -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Assess and treat persons with hearing and related disc aids and provide auditory training. May perform research problems.														
Pharmacy Technicians -		Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Prepare medications under the direction of a pharmaci	st. <b>29-2052</b>													

NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES

							MPLOYI							
OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Opticians, Dispensing -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Design, measure, fit, and adapt lenses and frames for optical prescription or specification. Assist client with ir and caring for contact lenses. Assist client with selection work order for optical laboratory. Adjust frame and lense May shape or reshape frames. Includes contact lensed	nserting, removing, ng frames. Prepare s position to fit client.													
Orthotists and Prosthetists -		A	В	С	D	E	F	G	Н		J	K	L	Т
Design, measure, fit, and adapt orthopedic braces, approstheses.	pliances or		_	_	_	_								
	29-2091													
Healthcare Support Occupations														
Pharmacy Aides -		Α	В	С	D	E	F	G	Н	ı	J	K	L	T
Record drugs delivered to the pharmacy, store incoming inform the supervisor of stock needs. May operate cas prescriptions for filling.	h register and accept													
	31-9095		L											
Protective Service Occupations														
Security Guards -		Α	В	С	D	E	F	G	Н	J	J	K	L	T
Guard, patrol, or monitor premises to prevent theft, vio rules. May operate x-ray and metal detector equipmen "Transportation Security Screeners."														
Food Preparation and Serving Relate	ed Occupations		•									•		
First-Line Supervisors of Food Preparation and Se		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Directly supervise and coordinate activities of workers and serving food.														
	35-1012													
Combined Food Preparation and Serving Workers, Food -	Including Fast	Α	В	С	D	E	F	G	Н	I	J	K	L	T
Perform duties which combine preparing and serving f beverages.	ood and nonalcoholic													
	35-3021	1												

										ED WAC				
OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	н	ı	J	К	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079		\$101,920 - 128,959		\$163,800 - 207,999	\$208,000 and over	Employment
Counter Attendants, Cafeteria, Food Concession,	and Coffee Shop -	Α	В	С	D	Е	F	G	Н	1	J	K	L	Т
Serve food to diners at counter or from a steam table. who also wait tables are included in "Waiters and Wait														
	35-3022													
Building and Grounds Cleaning and	Maintenance O	ccupa	tions											
Janitors and Cleaners, Except Maids and Houseke	eping Cleaners -	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Keep buildings in clean and orderly condition. Perform duties. Duties may include tending furnace and boiler, maintenance activities, notifying management of need cleaning snow or debris from sidewalk.	performing routine for repairs, and													
	37-2011		L											
Personal Care and Service Occupation	ons													
First-Line Supervisors of Personal Service Worker	s -	Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Directly supervise and coordinate activities of persona as flight attendants, hairdressers, or caddies.														
	39-1021													
Hairdressers, Hairstylists, and Cosmetologists -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
Provide beauty services, such as shampooing, cutting hair, and massaging and treating scalp. May apply ma perform hair removal, and provide nail and skin care s include tips when calculating wages.	keup, dress wigs,													
	39-3012													
Sales and Related Occupations														
First-Line Supervisors of Retail Sales Workers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Directly supervise and coordinate activities of retail sal may include purchasing, budgeting, accounting, and p addition to supervisory duties.	ersonnel work, in													
	41-1011		<u> </u>	<u> </u>	<u> </u>	<u> </u>			<u> </u>	<u> </u>		<u> </u>	<u> </u>	
First-Line Supervisors of Non-Retail Sales Workers	s -	Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Directly supervise and coordinate activities of sales we sales workers. May perform duties, such as budgeting personnel work, in addition to supervisory duties.	, accounting, and													
	41-1012													

					_	ER OF E rt Part-ti	_	_						
OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	ı	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919		\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employmen
Cashiers -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Receive and disburse money in establishments other tinstitutions. May use electronic scanners, cash register equipment. May process credit or debit card transaction checks. Excludes "Gaming Cage Persons and Booth Company"	rs, or related ns and validate Cashiers."													
	41-2011													
Counter and Rental Clerks -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Receive orders, generally in person, for repairs, rentals describe available options, compute cost, and accept p "Counter Attendants, Cafeteria, Food Concession, and Clerks," and "Reservation and Transportation Ticket At Clerks."	payment. Excludes Coffee Shop," "Order	-												
Retail Salespersons -		l A	В	С	D	E	F	G	Н		J	K	L	Т
Sell merchandise, such as furniture, motor vehicles, ap to consumers. Excludes "Cashiers."	opliances, or apparel				5			-		•		IX.	_	
Salan Danyanantativan Whalanda and Manufacturi		A	В	С	D	E	F	G	Н		J	K	L	Т
Sales Representatives, Wholesale and Manufacturi Scientific Products -	ng, rechnical and					_	•					1		•
Sell goods for wholesalers or manufacturers where tecknowledge is required in such areas as biology, engine electronics, normally obtained from at least 2 years of education. Excludes "Sales Engineers."	eering, chemistry, and													
Sales Representatives, Wholesale and Manufacturi	ng, Except	Α	В	С	D	E	F	G	Н	I	J	К	L	Т
Technical and Scientific Products -	and or ground of													
Sell goods for wholesalers or manufacturers to busines individuals. Work requires substantial knowledge of ite	ms sold.	-												
Demonstrators and Product Promoters -		Α	В	С	D	E	F	G	н	ı	J	К	L	Т
Demonstrate merchandise for the purpose of creating buying the product. May sell demonstrated merchandis			_			_					-		-	

									SELECTI cording					
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079				\$163,800 - 207,999		Employment
Office and Administrative Support O	ccupations													
First-Line Supervisors of Office and Administrative	Support Workers -	Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
Directly supervise and coordinate the activities of clerical support workers.	al and administrative													
	43-1011													
Bill and Account Collectors -		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Solicit payment from delinquent customers. Receive pa amount to customer's account; prepare statements to c customer fails to respond; initiate repossession proceed disconnection; and keep records of collection and statu	redit department if lings or service													
	43-3011													
Billing and Posting Clerks -		Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Compile, compute, and record data for billing purposes invoices for services rendered or for delivery or shipmen														
	43-3021													
Bookkeeping, Accounting, and Auditing Clerks -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Compute, classify, and record data to keep financial record record routine calculating, posting, and verifying duties financial data for use in maintaining accounting records accuracy of figures, calculations, and postings pertaining transactions recorded by other workers. Excludes "Payli Clerks."	s to obtain primary  May also check the g to business													
Devell and Timelessning Clarks		l A	В	С	D	E	F	G	Н	<u> </u>	J	K	L	Т
Payroll and Timekeeping Clerks - Compile and record employee time and payroll data. May employees' time worked, production, and commission. It post wages and deductions, or prepare paychecks.	ay compute May compute and 43-3051	A	Б			<u> </u>		G	П		J	, ,	L	ı
Procurement Clerks -		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Compile information and records to draw up purchase of procurement of materials and services.	43-3061													

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OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Customer Service Representatives -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Interact with customers to provide information in responsive products and services and to handle and resolve compliant individuals whose duties are primarily installation, sales	laints. Excludes													
File Clerks -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
File correspondence, cards, invoices, receipts, and oth and remove material from file when requested.														
	43-4071		<u> </u>							<u> </u>				
Order Clerks -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Receive and process incoming orders for materials, me ads, or services such as repairs, installations, or facility customers of receipt, prices, shipping dates, and delay and handle complaints. Excludes dispatchers who both orders for services.	rental. Inform s, prepare contracts, dispatch and take													
	43-4151		L											
Human Resources Assistants, Except Payroll and Compile and keep personnel records. May prepare reprecords, file employment records, or search employee	orts for employment	A	В	С	D	E	F	G	Н	I	J	К	L	Т
information to authorized persons.	10.1101													
	43-4161		<u> </u>											
Receptionists and Information Clerks -		Α	В	С	D	Е	F	G	Н	1	J	K	L	Т
Answer inquiries and provide information regarding act establishment and location of departments, offices, and the organization. Excludes "Switchboard Operators, Inc. Service."	l employees within													
Production, Planning, and Expediting Clerks -		Α	В	С	D	Е	F	G	Н		J	К	L	Т
Coordinate and expedite the flow of work and materials departments of an establishment according to producti Excludes "Weighers, Measurers, Checkers, and Samp	on schedule.													

									SELECT cording					
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079				\$163,800 - 207,999	\$208,000 and over	Employment
Shipping, Receiving, and Traffic Clerks -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Verify and maintain records on incoming and outgoing items for shipment. Assemble, address, stamp, and sh material; receive, unpack, verify and record incoming r material; and arrange for the transportation of products Clerks and Order Fillers."	ip merchandise or nerchandise or s. Excludes "Stock													
	43-5071	L .			_				L					
Stock Clerks and Order Fillers -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Receive, store, and issue sales floor merchandise, ma and other items from stockroom, warehouse, or storag racks, tables, or customers' orders. May mark prices o set up sales displays. Excludes "Shipping, Receiving, a	e yard to fill shelves, n merchandise and													
<b>Executive Secretaries and Executive Administrativ</b>	e Assistants -	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Provide high-level administrative support. Conduct resistatistical reports, handle information requests, and perfunctions such as preparing correspondence, receiving conference calls, and scheduling meetings. May also to lower-level clerical staff.	rform clerical visitors, arranging													
Secretaries and Administrative Assistants, Except	Legal, Medical, and	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Perform routine clerical and administrative functions su correspondence, scheduling appointments, organizing or providing information to callers.														
Computer Operators -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Monitor and control electronic computer and periphera processing equipment to process data according to op Monitor and respond to operating and error messages commands at a computer terminal and set controls on peripheral devices. Excludes "Computer Occupations" Keyers."	erating instructions.  May enter computer and													

										NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES (Report Part-time Workers According to an Hourly Rate)												
OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	Т								
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total								
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079		\$101,920 - 128,959		\$163,800 - 207,999		Employment								
Data Entry Keyers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т								
Operate data entry device, such as keyboard or photo Duties may include verifying data and preparing materi Excludes "Word Processors and Typists."																						
	43-9021																					
Office Clerks, General -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т								
Perform duties too varied and diverse to be classified in occupation, requiring knowledge of office systems and may include a combination of answering telephones, be word processing, stenography, office machine operation	procedures. Duties ookkeeping, typing or in, and filing.																					
	43-9061																					
nstallation, Maintenance, and Repa	ir Occupations																					
First-Line Supervisors of Mechanics, Installers, and	d Repairers -	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т								
Directly supervise and coordinate the activities of mech repairers. Excludes team or work leaders.	nanics, installers, and																					
	49-1011																					
Medical Equipment Repairers -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т								
Test, adjust, or repair biomedical or electromedical equ	ipment.																					
	49-9062																					
Maintenance and Repair Workers, General -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т								
Perform work involving the skills of two or more maintenance occupations to keep machines, mechanical equipment, or the structure of an establishment in repair. Duties may involve pipe fitting; boiler making; insulating; welding; machining; carpentry; repairing electrical or mechanical equipment; installing, aligning, and balancing equipment; and repairing buildings, floors, or stairs.  49-9071																						
	40 007 1																					
Production Occupations					_	_	l –					1										
First-Line Supervisors of Production and Operating		Α	В	С	D	E	F	G	Н		J	K	L	Т								
Directly supervise and coordinate the activities of produworkers. Excludes team or work leaders.	uction and operating																					

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OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079				\$163,800 - 207,999		Employment
Medical Appliance Technicians -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Construct, fit, maintain, or repair medical supportive de braces, orthotics and prosthetic devices, joints, arch su surgical and medical appliances.														
	51-9082													
Ophthalmic Laboratory Technicians -		Α	В	С	D	Е	F	G	Н	T	J	К	L	Т
Cut, grind, and polish eyeglasses, contact lenses, or or elements. Assemble and mount lenses into frames. Inc	Cut, grind, and polish eyeglasses, contact lenses, or other precision optical elements. Assemble and mount lenses into frames. Includes precision lens polishers or grinders, centerer-edgers, and lens mounters. Excludes													
	51-9083													
Photographic Process Workers and Processing Ma	chine Operators -	Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Perform work involved in developing and processing prome film or digital media. May perform precision tasks photographic negatives and prints.	hotographic images													
Transportation and Material Moving	Occupations													
First-Line Supervisors of Helpers, Laborers, and M Hand -	aterial Movers,	Α	В	С	D	E	F	G	н	I	J	K	L	Т
Directly supervise and coordinate the activities of helpers, laborers, or material movers.														
	53-1021													
First-Line Supervisors of Transportation and Mater	rial-Moving Machine	Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
and Vehicle Operators -  Directly supervise and coordinate activities of transportation and material- moving machine and vehicle operators and helpers.														
moving machine and vertice operators and neipers.	53-1031													

			NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES (Report Part-time Workers According to an Hourly Rate)												
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	Т	J	K	L	Т	
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total	
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959			\$208,000 and over	Employme	
Driver/Sales Workers -		Α	В	С	D	E	F	G	Н	I	J	K	L	T	
Drive vehicle over established routes or within an established territory and sell or deliver goods, such as food products, including restaurant take-out items, or pick up or deliver items such as commercial laundry. May also take orders, collect payment, or stock merchandise at point of delivery. Includes newspaper delivery drivers. Excludes "Light Truck or Delivery Services Drivers."  53-3031															
Light Truck or Delivery Services Drivers -		Α	В	С	D	Е	F	G	Н	l i	J	K	L	Т	
Drive a light vehicle, such as a truck or van, with a cap 26,000 pounds Gross Vehicle Weight (GVW), primarily merchandise or to deliver packages. May load and unl "Couriers and Messengers" and "Driver/Sales Workers"	to deliver or pick up oad vehicle. Excludes														
Laborers and Freight, Stock, and Material Movers,	Hand -	Α	В	С	D	E	F	G	Н	l I	J	K	L	Т	
Manually move freight, stock, or other materials or per labor. Includes all manual laborers not elsewhere class material moving workers who use power equipment.	form other general														
Packers and Packagers, Hand -	00.002	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т	
Pack or package by hand a wide variety of products a	nd materials. 53-7064														
										Subto Emplo	otal Oymen	t		Т	

## **Instructions for Completing the Supplemental Page**

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report.

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OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	ı	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
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		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
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FIPS Schedule Number	NAICS Code	Unit	Total Employ	ment	Review	ved By	Date Re	eviewed		Subto				
FOR OFFICE										Pa	ge		]	
USE ONLY										Total Employment identified				
											on this	s form		

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#### **Instructions for Completing the Supplemental Page**

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report. If you need additional space to report the workers in your establishment, please photocopy this page.

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OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
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		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
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		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
FIPS Schedule Number	NAICS Code	Unit Total Employment			Revie	ved By	Date Re	eviewed		Subto	tal Emp	loymen	t - this	
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