OCCUPATIONAL EMPLOYMENT REPORT OF SPORTING GOODS, HOBBY, BOOK, AND MUSIC STORES (451000)

What this report is about: This form asks for information about the occupations and wages of the employees described in Item 3. Please complete Items 1 through 5 below. Next, please provide the information requested beginning on page 1 for the employees who received pay for the pay period that included the reference date printed in bold in Item 3. The instructions on pages ii and iii explain how to provide the requested information. For more on the OES program, including national, state, and metropolitan area employment and wage estimates by occupation, please see our website at http://www.bls.gov/OES.

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Which of the following options describes the status of the location(s) in Item 3 as of the reference date also printed in Item 3?	This form asks for information about the employees described below. Our estimate of employment for these employees appears at the top right corner of the label. <i>Please make any needed address corrections.</i>
Operating: Go to Item 2.	
Temporarily closed during the reference period: Report data only for employees paid for work during the reference period. If no employees worked for pay, report "0" in section 4 of this page and return the form in the reply envelope provided.	
Permanently out of business as of/_/: Return the form to the address at the top.	
Sold or merged: Enter the new name and address below, then go to Item 2.	
New Name:	4. How many employees, both full and part-time , worked at this location(s) during the pay
New Address:	period that included the reference date printed in Item 3?
	Enter the number here Include Do Not Include
Our records show that your main products or services are related to those listed below. If they are not, please list your main products or services on the lines provided and continue with the rest of the report.	 Full or part-time paid workers Workers on paid leave Workers assigned temporarily to other units Incorporated firms - paid owners, officers, and staff Contractors and temporary agency employees not on your payroll Unpaid family workers Workers on unpaid leave Unincorporated firms - proprietors, owners, and partners Workers not covered by unemployment insurance
	Do all employees reported above work at one location?
	Yes No Enter number of locations
	Please tell us who to contact if we have questions about your data. Portical place Por
	Title:
	Phone: Date:
	E-mail address:

Instructions for Reporting by Occupation

 Report employees in the occupations in which they are working, not necessarily in occupations for which they have been trained.

For example: An employee trained as an engineer, but working as a drafter, should be reported as a drafter.

- Report each employee only once in the occupation that requires the highest level
 of skill if the employee performs work in two or more occupations. If there is no
 measurable difference in skill requirements, report employees in the occupation in
 which they spend the most time.
- Use the description of duties along with the job titles to determine where to place employees. Do not rely on job titles alone.
- Report apprentices and trainees in the job for which they are being trained.
 Report helpers separately because they are not in training for the occupation they are helping.
- Report part-time workers in the job they perform.
- Professionals who directly supervise other workers in professional occupations should be classified in the same occupation as the workers they supervise.
 For example, a drafter that supervises other drafters is classified as a drafter.
- Workers in Service, Sales, Office and Administrative, Forestry and Farming,
 Production, Maintenance, and Transportation occupations who spend 80 percent
 or more of their time performing supervisory duties should be reported as
 supervisors. Workers with supervisory duties who spend less than 80 percent of
 their time supervising should be reported with the workers they supervise.

Instructions for Reporting Wage Information

For all employees:

- Please use the hourly and annual wage rate categories to report employees. If wages are not recorded by hour or year (bi-weekly, or monthly for example), convert them into an hourly wage rate.
- For part-time workers, please report the specific hourly wage rate, not an average.
- For tip, commission, and piece-rate workers, please estimate the earnings (base pay plus tips, commissions, or piece rates), and report the appropriate wage.
- For salaried workers who do not work a standard 2080 hours per year (40 hours per week), please report wages on an hourly basis. For workers who are paid an annual salary by contract, such as Airline Pilots, report their annual salary.
- Include and/or exclude from pay as follows:

Include as pay

- Base Rate
- Commissions
- Cost-of-Living Allowance
- Deadheading Pay
- Guaranteed Pay
- Hazard Pay
- Incentive Pay
- Longevity Pay
- Piece Rate
- Portal-to-Portal Rate
- Production Bonus
- Tips

Exclude as pay

- Attendance Bonus
- Back Pay
- Draw
- Holiday Bonus
- Holiday Premium Pay
- Jury Duty Pay
- Lodging Payments
- Meal Payments
- Merchandise Discounts
- Nonproduction Bonus
- On-call Pay
- Overtime Pay

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Perquisites

- Profit Sharing Payment
- Relocation Allowance
- Severance Pay
- Shift Differential
- Stock Bonuses
- Tool Allowance
- Tuition Repayments
- Uniform Allowance
- Weekend Pay

The Bureau of Labor Statistics, its employees, agents, and partner statistical agencies, will use the information you provide for statistical purposes only and will hold the information in confidence to the full extent permitted by law. In accordance with the Confidential Information Protection and Statistical Efficiency Act of 2002 (Title 5 of Public Law 107-347) and other applicable Federal laws, your responses will not be disclosed in identifiable form without your informed consent. This report is authorized by law, 29 U.S.C. §2. Your voluntary cooperation is needed to make the results of this report comprehensive, accurate, and timely.

*We estimate that it will vary from 30 minutes to 6 hours to complete this report, depending on such factors as the size of the establishment. This includes time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing this information. If you have any comments regarding these estimates or any other aspects of this report, including suggestions for reducing this burden, send them to the U.S. Bureau of Labor Statistics, Division of Occupational Employment Statistics (1220-0042), 2 Massachusetts Avenue NE, Suite 2135, Washington, DC 20212. Please do not return your questionnaire to this address. Use the enclosed preaddressed envelope or the address provided at the top of the first page to return your completed questionnaire. You do not have to complete this questionnaire if it does not display a currently valid OMB control number.

451000 ii

Instructions for Completing the Report

On the following pages you will find the Occupational Employment Report. Please refer to the example below and the guidelines on page ii for instructions on how to complete the form. If you have employees whose occupations are not found in the list provided, please use the supplemental pages at the end of this report. Please write each unique occupational title on a separate line along with a short description of duties, the number of employees in each wage category, and the total employment for each occupation.

OCCUPATIONAL TITLE A DESCRIPTION OF DUTIES						R OF E								
		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Accountants and Auditors - Exa and interpret accounting records giving advice or preparing statem	for the purpose of			1	2	3								6
	13-2011		L,											
												/		

For each occupation listed, read the definition to determine which occupations are found in your establishment.

For each occupation that is found in your establishment, write in the number of workers in this occupation, based on their wages.

For example, there are six Accountants in your establishment. One is part-time, working 20 hours a week, and earns \$12,480 per year; and five are full-time: two earn \$32,000 per year, and three earn \$46,000. Calculate an hourly wage for the part-time worker by dividing the annual wage by the number of hours worked; 20 hrs x 52 weeks = 1040 hrs/yr, \$12480/1040 hrs = \$12/hr. Write "1" in column C. For the full-time workers, use their annual wage: write "2" in column D and "3" in column E.

Add up the total number of workers in this occupation and write the figure in the Total Employment column, making sure the total agrees with your records.

451000 iii

OCCUPATIONAL TITLE AND
DESCRIPTION OF DUTIES

				_	_	MPLOYI ime Wor										
	Α	B C D E F G H I J K L T														
Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74		\$100.00 and over				
Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679								\$163,800 - 207,999		Employment			

Management Occupations

(Managers in this section generally have other managers/supervisors reporting to them.)

Managers in this section generally have other ma	magers/supervisors	s report	ung to t											
Chief Executives -		Α	В	С	D	E	F	G	Н		J	K	L	Т
Formulate policies and provide overall direction of privaring organizations within guidelines set up by a board of direction governing body. Plan, direct, or coordinate operational and help of subordinate executives and managers.	ctors or other													
General and Operations Managers -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Plan, direct, or coordinate the operations of public or pri Responsibilities include formulating policies, managing planning the use of materials and human resources, but be classified in any one functional area of management Excludes First-Line Supervisors.	daily operations, and t are too general to													
Advertising and Promotions Managers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Plan, direct, or coordinate advertising policies and programaterials, such as posters, contests, coupons, or giveau interest in the purchase of a product or service.														
Sales Managers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Plan, direct, or coordinate the distribution of a product o customer. Establish sales territories, quotas, goals, and for sales representatives. Analyze sales statistics to det potential and inventory requirements and to monitor the customers.	training programs ermine sales													
Administrative Services Managers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Plan, direct, or coordinate one or more administrative services of an organization, such as records and information management, mail distribution, facilities planning and maintenance, and other support services. Medical records administrators are included in "Medical and Health Services Managers." Excludes "Purchasing Managers." 11-3011														

									SELECTI cording					
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079		\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999		Employment
Financial Managers -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Plan, direct, or coordinate accounting, investing, bankir securities, and other financial activities of a branch, offi an establishment.	ce, or department of													
	11-3031													
Purchasing Managers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Plan, direct, or coordinate the activities of buyers and reinvolved in purchasing materials, products, and service or retail trade merchandising managers and procureme	s. Includes wholesale													
	11-3061													
Business and Financial Operations O														
Wholesale and Retail Buyers, Except Farm Product	s -	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Buy merchandise or commodities, other than farm productionsumers at the wholesale or retail level. Analyze pas records, price, and quality of merchandise to determine Select, order, and authorize payment for merchandise. buyers of nonfarm products.	t trends, sales value and yield.													
	13-1022													
Human Resources Specialists -		Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Perform activities in the human resource area. Includes specialists who screen, recruit, interview, and place wo "Compensation, Benefits, and Job Analysis Specialists' Development Specialists."	rkers. Excludes ' and "Training and													
13-1071														
Accountants and Auditors -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Analyze and interpret accounting records to prepare fin give advice, or audit and evaluate statements prepared advise on systems of recording costs or other financial Excludes "Tax Examiners and Collectors, and Revenue	by others. Install or and budgetary data.													

									SELECT cording					
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079				\$163,800 - 207,999	\$208,000 and over	Employment
Computer and Mathematical Occupa	tions													
Computer Programmers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Create, modify, and test computer applications code, for from specifications drawn up by software developers of user needs and design software solutions. May develop rograms to store, locate, and retrieve specific docume	r others. May analyze p and write computer ents, data, and													
	15-1131													
Network and Computer Systems Administrators -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Install, configure, and support an organization's local a wide area network (WAN), and Internet systems or seg system. Ensure network availability. May monitor and t performance. May assist in network modeling, analysis coordination between network and data communication software. May supervise computer user support special network support specialists. May administer network segments.	ment of a network est Web site , planning, and ns hardware and lists and computer													
Computer User Support Specialists -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Provide technical assistance to computer users. Answer computer problems in person, via telephone, or electron assistance concerning computer hardware and software	nically. May provide													
Education, Training, and Library Occ	cupations													
Self-Enrichment Education Teachers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Teach courses other than those that lead to an occupa degree. Courses may include self-improvement, nonconnacademic subjects. Teaching may not take place in educational institution. Excludes "Fitness Trainers and Flight instructors are included with "Aircraft Pilots and F	cational, and a traditional Aerobics Instructors."													
Arts, Design, Entertainment, Sports,	and Media Occ	cupati	ions											
Floral Designers -		A	В	С	D	Е	F	G	Н	I	J	K	L	Т
Design, cut, and arrange live, dried, or artificial flowers	and foliage.													

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OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	н	ı	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Graphic Designers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Design or create graphics to meet specific commercia such as packaging, displays, or logos. May use a varie														
	27-1024													
Merchandise Displayers and Window Trimmers -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Plan and erect commercial displays, such as those in of retail stores and at trade exhibitions.	windows and interiors													
	27-1026	i												
Protective Comice Occupations														
Protective Service Occupations		Ι Δ	Гр	С		l =	F	<u> </u>	Г и			l v		Т
Security Guards -	1	A	В	· ·	D	E	-	G	Н		J	K	_ L	
Guard, patrol, or monitor premises to prevent theft, vic rules. May operate x-ray and metal detector equipmer "Transportation Security Screeners."														
	33-9032	i												
Food Preparation and Serving Relate	ed Occupations													
First-Line Supervisors of Food Preparation and Se	rving Workers -	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Directly supervise and coordinate activities of workers and serving food.	engaged in preparing													
	35-1012													
Food Preparation Workers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Perform a variety of food preparation duties other than	cooking, such as													
preparing cold foods and shellfish, slicing meat, and b														
	35-2021													
Combined Food Preparation and Serving Workers	, Including Fast	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Food -														
Perform duties which combine preparing and serving f beverages.														
	35-3021			L	L	<u> </u>		L			L			
Counter Attendants, Cafeteria, Food Concession,	-	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Serve food to diners at counter or from a steam table. who also wait tables are included in "Waiters and Wait														
	35-3022													

							MPLOYI							
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Building and Grounds Cleaning and M	Iaintenance O	ccupa	ations											
Janitors and Cleaners, Except Maids and Housekee	ping Cleaners -	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Keep buildings in clean and orderly condition. Perform h duties. Duties may include tending furnace and boiler, p maintenance activities, notifying management of need for cleaning snow or debris from sidewalk.	erforming routine													
	37-2011													
Personal Care and Service Occupation	ıs													
First-Line Supervisors of Personal Service Workers		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Directly supervise and coordinate activities of personal sas flight attendants, hairdressers, or caddies.														
	39-1021													
Amusement and Recreation Attendants -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Perform variety of attending duties at amusement or reconscipled use of recreation facilities, maintain and provious participants of sporting events or recreational pursuits, camusement concessions and rides.	le equipment to													
	39-3091													
Sales and Related Occupations														
First-Line Supervisors of Retail Sales Workers -		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Directly supervise and coordinate activities of retail sale may include purchasing, budgeting, accounting, and per addition to supervisory duties.														
	41-1011													
First-Line Supervisors of Non-Retail Sales Workers	-	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Directly supervise and coordinate activities of sales worksales workers. May perform duties, such as budgeting, a personnel work, in addition to supervisory duties.														
Cashiers -		Α	В	С	D	E	F	G	Н	ı	J	K		Т
Receive and disburse money in establishments other the institutions. May use electronic scanners, cash registers equipment. May process credit or debit card transaction checks. Excludes "Gaming Cage Persons and Booth Ca	s, or related s and validate	Α	5			_		-					_	

						R OF E								
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Counter and Rental Clerks - Receive orders, generally in person, for repairs, rentals describe available options, compute cost, and accept p "Counter Attendants, Cafeteria, Food Concession, and Clerks," and "Reservation and Transportation Ticket Ag Clerks."	ayment. Excludes Coffee Shop," "Order	A	В	С	D	Е	F	G	н	I	J	К	L	Т
Parts Salespersons -		Α	В	С	D	Е	F	G	Н	Т	J	К	L	Т
Sell spare and replacement parts and equipment in rep store.	air shop or parts 41-2022													
Retail Salespersons -		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Sell merchandise, such as furniture, motor vehicles, ap to consumers. Excludes "Cashiers."	pliances, or apparel 41-2031													
Sales Representatives, Wholesale and Manufacturii	ng, Except	Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Technical and Scientific Products - Sell goods for wholesalers or manufacturers to busines individuals. Work requires substantial knowledge of iter	ses or groups of													
Demonstrators and Product Promoters -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Demonstrate merchandise for the purpose of creating pulping the product. May sell demonstrated merchandis														
Office and Administrative Support O	ccupations													
First-Line Supervisors of Office and Administrative	Support Workers -	Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Directly supervise and coordinate the activities of cleric support workers.	al and administrative 43-1011													
Switchboard Operators, Including Answering Service	ce -	Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Operate telephone business systems equipment or swi calls. May supply information to callers and record mes	tchboards to relay													

										ED WAG to an H				
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079		\$101,920 - 128,959				Employment
Bill and Account Collectors -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Solicit payment from delinquent customers. Receive paramount to customer's account; prepare statements to customer fails to respond; initiate repossession proceed disconnection; and keep records of collection and statut	credit department if dings or service													
Billing and Posting Clerks -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Compile, compute, and record data for billing purposes invoices for services rendered or for delivery or shipme														
Bookkeeping, Accounting, and Auditing Clerks -		Α	В	С	D	Е	F	G	Н	1	J	К	L	Т
Bookkeeping, Accounting, and Auditing Clerks - Compute, classify, and record data to keep financial records complete. Perform routine calculating, posting, and verifying duties to obtain primary financial data for use in maintaining accounting records. May also check the accuracy of figures, calculations, and postings pertaining to business transactions recorded by other workers. Excludes "Payroll and Timekeeping Clerks." 43-3031														
Payroll and Timekeeping Clerks -		Α	В	С	D	E	F	G	Н	1	J	К	L	Т
Compile and record employee time and payroll data. M employees' time worked, production, and commission. post wages and deductions, or prepare paychecks.	ay compute May compute and 43-3051													
Procurement Clerks -		Α	В	С	D	E	F	G	Н		J	Ιĸ	L	Т
			_			_								
	43-3061													
Customer Service Representatives - Interact with customers to provide information in responsation products and services and to handle and resolve compindividuals whose duties are primarily installation, sales	laints. Excludes	A	В	С	D	Е	F	G	Н	I	J	К	L	T

					_	_	_			ED WAC				
OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Order Clerks -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Receive and process incoming orders for materials, me ads, or services such as repairs, installations, or facility customers of receipt, prices, shipping dates, and delay and handle complaints. Excludes dispatchers who both orders for services.	r rental. Inform s, prepare contracts, n dispatch and take													
	43-4151													
luman Resources Assistants, Except Payroll and Timekeeping -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Compile and keep personnel records. May prepare reports for employment ecords, file employment records, or search employee files and furnish information to authorized persons.														
	43-4161													
Receptionists and Information Clerks -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Answer inquiries and provide information regarding act establishment and location of departments, offices, and the organization. Excludes "Switchboard Operators, Inc. Service."	d employees within													
	43-4171													
Production, Planning, and Expediting Clerks -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Coordinate and expedite the flow of work and materials departments of an establishment according to producti Excludes "Weighers, Measurers, Checkers, and Samp	on schedule.													
Shipping, Receiving, and Traffic Clerks -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Verify and maintain records on incoming and outgoing shipments. Prepare tems for shipment. Assemble, address, stamp, and ship merchandise or material; receive, unpack, verify and record incoming merchandise or material; and arrange for the transportation of products. Excludes "Stock Clerks and Order Fillers."														
43-5071									ļ ,.			1.7	,	
Stock Clerks and Order Fillers -	toriala aguis-s-s-t	A	В	С	D	E	F	G	Н		J	K	_ L	Т
Receive, store, and issue sales floor merchandise, ma and other items from stockroom, warehouse, or storag racks, tables, or customers' orders. May mark prices of set up sales displays. Excludes "Shipping, Receiving, a	e yard to fill shelves, n merchandise and													
	43-5081	<u></u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>		<u> </u>	<u> </u>	<u> </u>			<u> </u>	

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OCCUPATIONAL TITLE AND	OCCUPATIONAL TITLE AND		В	С	D	Е	F	G	Н	ı	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919			\$163,800 - 207,999		Employment
Executive Secretaries and Executive Administrative	re Assistants -	Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Provide high-level administrative support. Conduct research, prepare statistical reports, handle information requests, and perform clerical functions such as preparing correspondence, receiving visitors, arranging conference calls, and scheduling meetings. May also train and supervise lower-level clerical staff.														
	43-6011													
Secretaries and Administrative Assistants, Except Executive -	Legal, Medical, and	Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Perform routine clerical and administrative functions so correspondence, scheduling appointments, organizing or providing information to callers.	and maintaining files,													
	43-6014													
Office Clerks, General -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Perform duties too varied and diverse to be classified occupation, requiring knowledge of office systems and may include a combination of answering telephones, be word processing, stenography, office machine operation	procedures. Duties pookkeeping, typing or													
Installation, Maintenance, and Repa	ir Occupations													
First-Line Supervisors of Mechanics, Installers, an	d Repairers -	Α	В	С	D	E	F	G	н	ı	J	K	L	Т
Directly supervise and coordinate the activities of mec repairers. Excludes team or work leaders.	hanics, installers, and													
	49-1011													
Bicycle Repairers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Repair and service bicycles.	49-3091													
Musical Instrument Repairers and Tuners -		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Repair percussion, stringed, reed, or wind instruments Home Entertainment Equipment Installers and Repaire electrical and electronic musical instruments.	ers" who repair													
	49-9063												I	

		NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES (Report Part-time Workers According to an Hourly Rate)												
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employme
Maintenance and Repair Workers, General -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Perform work involving the skills of two or more mainte keep machines, mechanical equipment, or the structurn n repair. Duties may involve pipe fitting; boiler making; machining; carpentry; repairing electrical or mechanica nstalling, aligning, and balancing equipment; and repa or stairs.	e of an establishment ; insulating; welding; al equipment;													
	49-9071													
roduction Occupations														
First-Line Supervisors of Production and Operating	g Workers -	A	В	С	D	E	F	G	н	<u> </u>	J	К	L	Т
Directly supervise and coordinate the activities of produvorkers. Excludes team or work leaders.														
	51-1011													
Printing Press Operators -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Set up and operate digital, letterpress, lithographic, fleather printing machines. Includes short-run offset printi														
Sewing Machine Operators -		Α	В	С	D	E	F	G	Н	ı	J	К	L	Т
Operate or tend sewing machines to join, reinforce, de- related sewing operations in the manufacture of garme products.														
	51-6031													
ransportation and Material Moving	Occupations													
First-Line Supervisors of Helpers, Laborers, and M Hand -	<u> </u>	Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Directly supervise and coordinate the activities of helps material movers.	ers, laborers, or													

53-1021

		NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES (Report Part-time Workers According to an Hourly Rate)												
OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	н	ı	J	К	L	Т
DESCRIPTION OF DUTIES Hourly (part-time or full-time		under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799		\$208,000 and over	Employme
First-Line Supervisors of Transportation and Mate and Vehicle Operators -	ial-Moving Machine	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Directly supervise and coordinate activities of transpor moving machine and vehicle operators and helpers.	tation and material-													
	53-1031													
Driver/Sales Workers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Drive vehicle over established routes or within an established territory and sell or deliver goods, such as food products, including restaurant take-out items, or pick up or deliver items such as commercial laundry. May also take orders, collect payment, or stock merchandise at point of delivery. Includes newspaper delivery drivers. Excludes "Light Truck or Delivery Services Drivers." 53-3031														
Light Truck or Delivery Services Drivers -	00 0001	l A	В	С	D	E	F	G	Н	1	J	K	L	Т
Drive a light vehicle, such as a truck or van, with a cap 26,000 pounds Gross Vehicle Weight (GVW), primarily merchandise or to deliver packages. May load and unl 'Couriers and Messengers" and "Driver/Sales Workers	to deliver or pick up oad vehicle. Excludes		<u> </u>	- C	D			U				K		
	53-3033													
Laborers and Freight, Stock, and Material Movers,	Hand -	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Manually move freight, stock, or other materials or per labor. Includes all manual laborers not elsewhere class material moving workers who use power equipment.														
	53-7062													
Packers and Packagers, Hand -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Pack or package by hand a wide variety of products ar	nd materials.													
	53-7064													
														Т
										Subto	tal oymen	t		

Instructions for Completing the Supplemental Page

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report.

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OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	ı	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
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FIPS Schedule Number	NAICS Code	Unit	Unit Total Employment		Review	ved By	Date Re	eviewed		Subto				
FOR OFFICE							Pa	ge]				
USE ONLY										Total Employment identified				
											on this	s form		

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Instructions for Completing the Supplemental Page

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report. If you need additional space to report the workers in your establishment, please photocopy this page.

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OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
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FIPS Schedule Number	NAICS Code	Unit Total Employment			Revie	ved By	Date Re	eviewed		Subto	tal Emp	lovmen	t - this	
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332 31121										Total Employment identified on this form				

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