#### OCCUPATIONAL EMPLOYMENT REPORT OF NONSTORE RETAILERS (454000)

What this report is about: This form asks for information about the occupations and wages of the employees described in Item 3. Please complete Items 1 through 5 below. Next, please provide the information requested beginning on page 1 for the employees who received pay for the pay period that included the reference date printed in bold in Item 3. The instructions on pa oc

ges ii and iii explain how to provide the requested information. For more on the OES program, cupation, please see our website at http://www.bls.gov/OES.	including national, state, and metropolitan area employment and wage estimates by
Which of the following options describes the status of the location(s) in Item 3 as of the reference date also printed in Item 3?	This form asks for information about the employees described below. Our estimate of employment for these employees appears at the top right corner of the label. <i>Please make any needed address corrections.</i>
Operating: Go to Item 2.	
Temporarily closed during the reference period: Report data only for employees paid for work during the reference period. If no employees worked for pay, report "0" in section 4 of this page and return the form in the reply envelope provided.	
Permanently out of business as of//: Return the form to the address at the top.	
Sold or merged: Enter the new name and address below, then go to Item 2.	
<u> </u>	
New Name:	How many employees, <b>both full and part-time</b> , worked at this location(s) during the pay
New Address:	period that included the reference date printed in Item 3?
	Enter the number here
Our records show that your main products or services are related to those listed below. If they are not, please list your main products or services on the lines provided and continue with the rest of the report.	Include  • Full or part-time paid workers • Workers on paid leave • Workers assigned temporarily to other units • Incorporated firms - paid owners, officers, and staff  Do Not Include  • Contractors and temporary agency employees not on your payroll • Unpaid family workers • Workers on unpaid leave • Unincorporated firms - proprietors, owners, and partners • Workers not covered by unemployment insurance
	Do all employees reported above work at one location?
	Yes No Enter number of locations
	Please tell us who to contact if we have questions about your data.  FOR OFFICE
	Name: USE ONLY
	Phone: Date:
	E-mail address:

### **Instructions for Reporting by Occupation**

 Report employees in the occupations in which they are working, not necessarily in occupations for which they have been trained.

**For example**: An employee trained as an engineer, but working as a drafter, should be reported as a drafter.

- Report each employee only once in the occupation that requires the highest level
  of skill if the employee performs work in two or more occupations. If there is no
  measurable difference in skill requirements, report employees in the occupation in
  which they spend the most time.
- Use the description of duties along with the job titles to determine where to place employees. Do not rely on job titles alone.
- Report apprentices and trainees in the job for which they are being trained.
   Report helpers separately because they are not in training for the occupation they are helping.
- Report part-time workers in the job they perform.
- Professionals who directly supervise other workers in professional occupations should be classified in the same occupation as the workers they supervise.
   For example, a drafter that supervises other drafters is classified as a drafter.
- Workers in Service, Sales, Office and Administrative, Forestry and Farming,
  Production, Maintenance, and Transportation occupations who spend 80 percent
  or more of their time performing supervisory duties should be reported as
  supervisors. Workers with supervisory duties who spend less than 80 percent of
  their time supervising should be reported with the workers they supervise.

## **Instructions for Reporting Wage Information**

#### For all employees:

- Please use the hourly and annual wage rate categories to report employees. If wages are not recorded by hour or year (bi-weekly, or monthly for example), convert them into an hourly wage rate.
- For part-time workers, please report the specific hourly wage rate, not an average.
- For tip, commission, and piece-rate workers, please estimate the earnings (base pay plus tips, commissions, or piece rates), and report the appropriate wage.
- For salaried workers who do not work a standard 2080 hours per year (40 hours per week), please report wages on an hourly basis. For workers who are paid an annual salary by contract, such as Airline Pilots, report their annual salary.
- Include and/or exclude from pay as follows:

#### Include as pay

- Base Rate
- Commissions
- Cost-of-Living Allowance
- Deadheading Pay
- Guaranteed Pay
- Hazard Pay
- Incentive Pay
- Longevity Pay
- Piece Rate
- Portal-to-Portal Rate
- Production Bonus
- Tips

#### Exclude as pay

- Attendance Bonus
- Back Pay
- Draw
- Holiday Bonus
- Holiday Premium Pay
- Jury Duty Pay
- Lodging Payments
- Meal Payments
- Merchandise Discounts
- Nonproduction Bonus
- On-call Pay
- Overtime Pay

ac as pay

Perquisites

- Profit Sharing Payment
- Relocation Allowance
- Severance Pay
- Shift Differential
- Stock Bonuses
- Tool Allowance
- Tuition Repayments
- Uniform Allowance
- Weekend Pay

The Bureau of Labor Statistics, its employees, agents, and partner statistical agencies, will use the information you provide for statistical purposes only and will hold the information in confidence to the full extent permitted by law. In accordance with the Confidential Information Protection and Statistical Efficiency Act of 2002 (Title 5 of Public Law 107-347) and other applicable Federal laws, your responses will not be disclosed in identifiable form without your informed consent. This report is authorized by law, 29 U.S.C. §2. Your voluntary cooperation is needed to make the results of this report comprehensive, accurate, and timely.

\*We estimate that it will vary from 30 minutes to 6 hours to complete this report, depending on such factors as the size of the establishment. This includes time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing this information. If you have any comments regarding these estimates or any other aspects of this report, including suggestions for reducing this burden, send them to the U.S. Bureau of Labor Statistics, Division of Occupational Employment Statistics (1220-0042), 2 Massachusetts Avenue NE, Suite 2135, Washington, DC 20212. Please do not return your questionnaire to this address. Use the enclosed preaddressed envelope or the address provided at the top of the first page to return your completed questionnaire. You do not have to complete this questionnaire if it does not display a currently valid OMB control number.

454000 ii

## **Instructions for Completing the Report**

On the following pages you will find the Occupational Employment Report. Please refer to the example below and the guidelines on page ii for instructions on how to complete the form. If you have employees whose occupations are not found in the list provided, please use the supplemental pages at the end of this report. Please write each unique occupational title on a separate line along with a short description of duties, the number of employees in each wage category, and the total employment for each occupation.

OCCUPATIONAL TITLE A DESCRIPTION OF DUTIES						R OF E								
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Accountants and Auditors - Exa and interpret accounting records giving advice or preparing statem	for the purpose of			1	2	3								6
	13-2011		L											
<del></del>												/		

For each occupation listed, read the definition to determine which occupations are found in your establishment.

For each occupation that is found in your establishment, write in the number of workers in this occupation, based on their wages.

For example, there are six Accountants in your establishment. One is part-time, working 20 hours a week, and earns \$12,480 per year; and five are full-time: two earn \$32,000 per year, and three earn \$46,000. Calculate an hourly wage for the part-time worker by dividing the annual wage by the number of hours worked; 20 hrs x 52 weeks = 1040 hrs/yr, \$12480/1040 hrs = \$12/hr. Write "1" in column C. For the full-time workers, use their annual wage: write "2" in column D and "3" in column E.

Add up the total number of workers in this occupation and write the figure in the Total Employment column, making sure the total agrees with your records.

454000 iii

# OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES

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	Α	В															
Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74		\$100.00 and over	Total				
Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439		\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919					\$163,800 - 207,999		Employment				

# **Management Occupations**

(Managers in this section generally have other managers/supervisors reporting to them.)

Managers in this section generally have other m	anagers/supervisors	s report	ang to t	nem.)										
Chief Executives -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Formulate policies and provide overall direction of priviorganizations within guidelines set up by a board of dir governing body. Plan, direct, or coordinate operational help of subordinate executives and managers.	ectors or other													
General and Operations Managers -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Plan, direct, or coordinate the operations of public or p Responsibilities include formulating policies, managing planning the use of materials and human resources, be be classified in any one functional area of managemer Excludes First-Line Supervisors.	daily operations, and ut are too general to													
Advertising and Promotions Managers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Plan, direct, or coordinate advertising policies and programaterials, such as posters, contests, coupons, or gives interest in the purchase of a product or service.														
Marketing Managers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Plan, direct, or coordinate marketing for products and s firm and identify potential customers. Develop pricing s of maximizing the firm's profits or share of the market v firm's customers are satisfied. Oversee product develo trends that indicate the need for new products and ser	strategies with the goal while ensuring the pment or monitor													
Sales Managers -		Α	В	С	D	Е	F	G	Н		J	К	L	Т
Plan, direct, or coordinate the distribution of a product customer. Establish sales territories, quotas, goals, an for sales representatives. Analyze sales statistics to de potential and inventory requirements and to monitor th customers.	d training programs etermine sales													

									SELECT cording					
OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employmen
Administrative Services Managers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Plan, direct, or coordinate one or more administrative sorganization, such as records and information manage distribution, facilities planning and maintenance, and of Medical records administrators are included in "Medical Managers."	ement, mail ther support services. al and Health Services													
	11-3011													
Computer and Information Systems Managers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Plan, direct, or coordinate activities in such fields as eleprocessing, information systems, systems analysis, an programming.	d computer													
	11-3021													
Financial Managers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Plan, direct, or coordinate accounting, investing, banki securities, and other financial activities of a branch, off an establishment.	ng, insurance, ice, or department of													
	11-3031													
Purchasing Managers -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Plan, direct, or coordinate the activities of buyers and r involved in purchasing materials, products, and service or retail trade merchandising managers and procureme	es. Includes wholesale													
Transportation Storage and Distribution Manager		l A	В	С	D	E	F	G	Н		J	K	L	Т
Transportation, Storage, and Distribution Manager. Plan, direct, or coordinate transportation, storage, or d accordance with organizational policies and applicable regulations. Includes logistics managers.	istribution activities in		В		J	<u> </u>	r	G	n		J	, ,		,
Training and Development Managers -		l A	В	С	D	Е	F	G	Н		J	К	L	Т
Plan, direct, or coordinate the training and developmer an organization.	nt activities and staff of									,		K	_	

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OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919					Employment
Business and Financial Operations Oc	ccupations													
Wholesale and Retail Buyers, Except Farm Products	; -	Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Buy merchandise or commodities, other than farm productonsumers at the wholesale or retail level. Analyze past records, price, and quality of merchandise to determine Select, order, and authorize payment for merchandise. In buyers of nonfarm products.	trends, sales value and yield.													
Human Resources Specialists -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Perform activities in the human resource area. Includes specialists who screen, recruit, interview, and place worl "Compensation, Benefits, and Job Analysis Specialists" Development Specialists."	kers. Éxcludes													
	10 101 1				_	_	_							
Training and Development Specialists - Design and conduct training and development programs individual and organizational performance. May analyze		Α	В	С	D	E	F	G	Н		J	К	L	Т
	13-1151													
Market Research Analysts and Marketing Specialists	` -	Α	В	С	D	Е	F	G	Н	- 1	J	K	L	Т
Research local, regional, or national market conditions to sales of a product or service, or create a marketing campinformation on competitors, prices, sales, and marketing survey results to create a marketing campaign based on preferences and buying habits.	o determine potential paign. May gather methods. May use													
Accountants and Auditors -		Α	В	С	D	Е	F	G	Н	ı	J	К		Т
Analyze and interpret accounting records to prepare fina give advice, or audit and evaluate statements prepared ladvise on systems of recording costs or other financial a Excludes "Tax Examiners and Collectors, and Revenue	by others. Install or and budgetary data.	, ,	_		-	-							_	

									cording					
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079				\$163,800 - 207,999		Employment
Computer and Mathematical Occupa	tions													
Computer Programmers -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Create, modify, and test computer applications code, for from specifications drawn up by software developers of user needs and design software solutions. May develop programs to store, locate, and retrieve specific docume information.	others. May analyze and write computer													
	15-1131													
Software Developers, Systems Software -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Research, design, develop, and test operating systems compilers, and network distribution software. Set opera and formulate and analyze software requirements. May systems software.	tional specifications													
Web Developers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Design, create, and modify Web sites. Analyze user ne Web site content, graphics, performance, and capacity sites with computer applications. Convert written, graph components to compatible Web formats. Excludes "Mu Animators."	May integrate Web nic, audio, and video													
Network and Computer Systems Administrators -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Install, configure, and support an organization's local a wide area network (WAN), and Internet systems or seg system. Ensure network availability. May monitor and to performance. May assist in network modeling, analysis coordination between network and data communication software. May supervise computer user support special network support specialists. May administer network segment of the second support specialists.	ment of a network est Web site , planning, and is hardware and lists and computer													
Computer User Support Specialists -		Α	В	С	D	Е	F	G	Н	Ī	J	K	L	Т
Provide technical assistance to computer users. Answer computer problems in person, via telephone, or electro assistance concerning computer hardware and software	nically. May provide													

NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES

							MPLOYI							
OCCUPATIONAL TITLE AND _		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Arts, Design, Entertainment, Sports, a	and Media Occ	upati	ons											
Graphic Designers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Design or create graphics to meet specific commercial o such as packaging, displays, or logos. May use a variety	or promotional needs, of mediums.													
	27-1024													
<b>Healthcare Practitioners and Technic</b>	al Occupations	S												
Pharmacists -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Dispense drugs prescribed by physicians and other heal provide information to patients about medications and the physicians and other health practitioners about medication	eir use. May advise on.													
	29-1051													
Pharmacy Technicians -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Prepare medications under the direction of a pharmacist	29-2052													
Food Preparation and Serving Related	d Occupations													
First-Line Supervisors of Food Preparation and Serv		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Directly supervise and coordinate activities of workers en and serving food.	_													
	35-1012	_											<u> </u>	T
Food Preparation Workers -	pooking such as	Α	В	С	D	Е	F	G	Н		J	K	L	
Perform a variety of food preparation duties other than c preparing cold foods and shellfish, slicing meat, and breen	wing coffee or tea.  35-2021													
Building and Grounds Cleaning and M		ccuns	tions											
First-Line Supervisors of Housekeeping and Janitori		A	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Directly supervise and coordinate work activities of clear														
Janitors and Cleaners, Except Maids and Housekeep	oing Cleaners -	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Keep buildings in clean and orderly condition. Perform h duties. Duties may include tending furnace and boiler, promaintenance activities, notifying management of need for cleaning snow or debris from sidewalk.	eavy cleaning erforming routine													

											SE RANG			
OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employmen
ales and Related Occupations														
First-Line Supervisors of Retail Sales Workers -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Directly supervise and coordinate activities of retail sale may include purchasing, budgeting, accounting, and pe addition to supervisory duties.														
	41-1011													
First-Line Supervisors of Non-Retail Sales Workers	-	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Directly supervise and coordinate activities of sales worksales workers. May perform duties, such as budgeting, personnel work, in addition to supervisory duties.	kers other than retail accounting, and													
	41-1012													
Cashiers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Receive and disburse money in establishments other the institutions. May use electronic scanners, cash registers equipment. May process credit or debit card transaction checks. Excludes "Gaming Cage Persons and Booth C	s, or related as and validate													
	41-2011													
Retail Salespersons -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Sell merchandise, such as furniture, motor vehicles, ap to consumers. Excludes "Cashiers."	pliances, or apparel													
	41-2031													
Sales Representatives, Wholesale and Manufacturing	ng, Except	Α	В	С	D	E	F	G	Н	I	J	K	L	Т
<b>Technical and Scientific Products -</b> Sell goods for wholesalers or manufacturers to busines individuals. Work requires substantial knowledge of iter														
Individuals. Work requires substantial knowledge of itel	41-4012	1												
Telemarketers -		Α	В	С	D	E	F	G	Н	I	J	К	L	Т
Solicit donations or orders for goods or services over th	e telephone. 41-9041													
Door-to-Door Sales Workers, News and Street Vend	ors, and Related	A	В	С	D	E	F	G	Н	I	J	К	L	Т
Workers -	,													

									SELECT cording					
OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079				\$163,800 - 207,999		Employment
Office and Administrative Support O	ccupations													
First-Line Supervisors of Office and Administrative	Support Workers -	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Directly supervise and coordinate the activities of cleric support workers.	cal and administrative													
	43-1011													
Bill and Account Collectors -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Solicit payment from delinquent customers. Receive payment to customer's account; prepare statements to customer fails to respond; initiate repossession proceed disconnection; and keep records of collection and state	credit department if dings or service													
Dilling and Booting Olympa	40 0011	l A	В	С	D	E	F	G	Н		J	K	<u> </u>	Т
Billing and Posting Clerks -	Dranara billina	A	В	C	D D		F	G	П	•	J	, n	<u> </u>	
Compile, compute, and record data for billing purposes invoices for services rendered or for delivery or shipme														
, i	43-3021	1												
Bookkeeping, Accounting, and Auditing Clerks -		Α	В	С	D	E	F	G	Н	ı	J	К	L	Т
Compute, classify, and record data to keep financial re Perform routine calculating, posting, and verifying dutie financial data for use in maintaining accounting records accuracy of figures, calculations, and postings pertaining transactions recorded by other workers. Excludes "Pay Clerks."	es to obtain primary s. May also check the ng to business													
	43-3031													
Payroll and Timekeeping Clerks -		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Compile and record employee time and payroll data. Memployees' time worked, production, and commission. post wages and deductions, or prepare paychecks.	May compute and													
	43-3051													
Credit Authorizers, Checkers, and Clerks -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Authorize credit charges against customers' accounts. and credit standing of individuals or business establish credit. May interview applicants to obtain personal and determine credit worthiness; process applications; and acceptance or rejection of credit.	ments applying for financial data; notify customers of													
	43-4041		<u> </u>											

					_	_	MPLOYI							
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
Customer Service Representatives -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Interact with customers to provide information in responsible products and services and to handle and resolve compindividuals whose duties are primarily installation, sales	laints. Excludes													
	43-4051													
Order Clerks -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Receive and process incoming orders for materials, me ads, or services such as repairs, installations, or facility customers of receipt, prices, shipping dates, and delay and handle complaints. Excludes dispatchers who both orders for services.	rental. Inform s, prepare contracts,													
Human Resources Assistants, Except Payroll and	Timekeeping -	Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Compile and keep personnel records. May prepare rep records, file employment records, or search employee information to authorized persons.	orts for employment													
Receptionists and Information Clerks -		l A	В	С	D	Е	F	G	Н		J	K	L	Т
Answer inquiries and provide information regarding act establishment and location of departments, offices, and the organization. Excludes "Switchboard Operators, Inc. Service."	d employees within cluding Answering													
	45-4171						_					1		
spatchers, Except Police, Fire, and Ambulance - hedule and dispatch workers, work crews, equipment, or service vehicles conveyance of materials, freight, or passengers, or for installation, rvice, or emergency repairs rendered outside the place of business. May e radio, telephone, or computer to transmit assignments and compile tistics and reports on work progress.  43-5032		<u>A</u>	В	С	D	Е	F	G	н		J	К	L	Т
Production, Planning, and Expediting Clerks -		A	В	С	D	E	F	G	Н	ı	J	K	L	Т
Coordinate and expedite the flow of work and materials departments of an establishment according to production Excludes "Weighers, Measurers, Checkers, and Samp	on schedule.					_							-	

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OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079		\$101,920 - 128,959		\$163,800 - 207,999		Employment
Shipping, Receiving, and Traffic Clerks -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Verify and maintain records on incoming and outgoing items for shipment. Assemble, address, stamp, and sh material; receive, unpack, verify and record incoming r material; and arrange for the transportation of products Clerks and Order Fillers."	ip merchandise or nerchandise or s. Excludes "Stock													
	43-5071													
Stock Clerks and Order Fillers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Receive, store, and issue sales floor merchandise, ma and other items from stockroom, warehouse, or storag racks, tables, or customers' orders. May mark prices o set up sales displays. Excludes "Shipping, Receiving, a	e yard to fill shelves, n merchandise and													
<b>Executive Secretaries and Executive Administrativ</b>	e Assistants -	Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Provide high-level administrative support. Conduct resistatistical reports, handle information requests, and perfunctions such as preparing correspondence, receiving conference calls, and scheduling meetings. May also to lower-level clerical staff.	rform clerical visitors, arranging													
Secretaries and Administrative Assistants, Except	Legal, Medical, and	Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Perform routine clerical and administrative functions su correspondence, scheduling appointments, organizing or providing information to callers.	uch as drafting													
Computer Operators -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Monitor and control electronic computer and periphera processing equipment to process data according to op Monitor and respond to operating and error messages commands at a computer terminal and set controls on peripheral devices. Excludes "Computer Occupations" Keyers."	erating instructions.  May enter computer and													

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OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919		\$128,960 - 163,799		\$208,000 and over	Employment
Data Entry Keyers -	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т	
Operate data entry device, such as keyboard or photo of Duties may include verifying data and preparing material Excludes "Word Processors and Typists."														
Office Clarks Canaval	43-9021	A	В	С	D	E	F	G	Н	<u> </u>	J	K		I I т
Office Clerks, General -	anu anasifia alasil		B		U		r	3			J	Λ.		'
Perform duties too varied and diverse to be classified in occupation, requiring knowledge of office systems and may include a combination of answering telephones, be word processing, stenography, office machine operatio														
	43-9061	1												
nstallation, Maintenance, and Repai	r Occupations													
First-Line Supervisors of Mechanics, Installers, and	l Repairers -	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Directly supervise and coordinate the activities of mech repairers. Excludes team or work leaders.														
	49-1011													
Automotive Service Technicians and Mechanics -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Diagnose, adjust, repair, or overhaul automotive vehicle "Automotive Body and Related Repairers."	es. Excludes													
	49-3023													
Bus and Truck Mechanics and Diesel Engine Speci	alists -	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Diagnose, adjust, repair, or overhaul buses and trucks, repair any type of diesel engines. Includes mechanics vautomobile or marine diesel engines.	or maintain and													
												14		
Heating, Air Conditioning, and Refrigeration Mecha Install or repair heating, central air conditioning, or refrigincluding oil burners, hot-air furnaces, and heating stov	geration systems,	A	В	С	D	Е	F	G	н		J	K	L	Т

	NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES (Report Part-time Workers According to an Hourly Rate)  A B C D E F G H I J K L T													
OCCUPATIONAL TITLE AND			В	С	D	E	F	G	Н	ı	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799		\$208,000 and over	Employment
Maintenance and Repair Workers, General -			В	С	D	Е	F	G	Н	I	J	K	L	Т
Perform work involving the skills of two or more maintenance occupations to keep machines, mechanical equipment, or the structure of an establishment in repair. Duties may involve pipe fitting; boiler making; insulating; welding; machining; carpentry; repairing electrical or mechanical equipment; installing, aligning, and balancing equipment; and repairing buildings, floors, or stairs.														
	49-9071													
Coin, Vending, and Amusement Machine Servicers and Repairers -			В	С	D	Е	F	G	Н	I	J	K	L	Т
Install, service, adjust, or repair coin, vending, or amuse including video games, juke boxes, pinball machines, or														
	49-9091													
HelpersInstallation, Maintenance, and Repair Work	HelpersInstallation, Maintenance, and Repair Workers -			С	D	Е	F	G	Н	I	J	K	L	Т
Help installation, maintenance, and repair workers in mare replacement, and repair of vehicles, industrial machiner electronic equipment. Furnish tools, materials, and suppowrkers; clean work area, machines, and tools; and holf for other workers.	y, and electrical and blies to other													
	49-9098													
Production Occupations														
First-Line Supervisors of Production and Operating		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Directly supervise and coordinate the activities of produ workers. Excludes team or work leaders.	, ,													
	51-1011													
Inspectors, Testers, Sorters, Samplers, and Weighers -		Α	В	С	D	Е	F	G	Н	Ī	J	K	L	Т
Inspect, test, sort, sample, or weigh nonagricultural raw processed, machined, fabricated, or assembled parts of defects, wear, and deviations from specifications. May measuring instruments and complex test equipment.	products for													

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OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employmen
Packaging and Filling Machine Operators and Tend	ders -	Α	В	С	D	E	F	G	Н	I	J	K	L	T
Operate or tend machines to prepare industrial or constorage or shipment. Includes cannery workers who pa														
	51-9111													
Transportation and Material Moving	Occupations													
First-Line Supervisors of Helpers, Laborers, and M	aterial Movers,	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
<b>Hand -</b> Directly supervise and coordinate the activities of helpomaterial movers.	ers, laborers, or													
That of the Total	53-1021	1												
First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators -			В	С	D	E	F	G	Н	ı	J	K	L	Т
Directly supervise and coordinate activities of transpormoving machine and vehicle operators and helpers.														
	53-1031													
Driver/Sales Workers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Drive vehicle over established routes or within an estal sell or deliver goods, such as food products, including items, or pick up or deliver items such as commercial I orders, collect payment, or stock merchandise at point newspaper delivery drivers. Excludes "Light Truck or Drivers."	restaurant take-out aundry. May also take of delivery. Includes													
	53-3031													
Heavy and Tractor-Trailer Truck Drivers -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Drive a tractor-trailer combination or a truck with a cap 26,000 pounds Gross Vehicle Weight (GVW). May be truck. Requires commercial drivers' license.	required to unload													
	53-3032						<u> </u>	<u> </u>		<u> </u>				

							NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES (Report Part-time Workers According to an Hourly Rate)													
OCCUPATIONAL TITLE AND		Α	В	С	D	Е	F	G	Н	1	J	K	L	Т						
DESCRIPTION OF DUTIES  Hourly (part-time or full-time)			\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total						
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079				\$163,800 - 207,999		Employmen						
Light Truck or Delivery Services Drivers -			В	С	D	Е	F	G	Н	I	J	K	L	Т						
Drive a light vehicle, such as a truck or van, with a capacity of less than 26,000 pounds Gross Vehicle Weight (GVW), primarily to deliver or pick up merchandise or to deliver packages. May load and unload vehicle. Excludes "Couriers and Messengers" and "Driver/Sales Workers."																				
	53-3033																			
Automotive and Watercraft Service Attendants -		Α	В	С	D	Е	F	G	Н	1	J	K	L	Т						
Service automobiles, buses, trucks, boats, and other a vehicles. Collect payment for services and supplies. M change motor oil, install antifreeze, or replace lights or such as windshield wiper blades or fan belts. May repa	ay lubricate vehicle, other accessories,																			
	53-6031	1																		
Industrial Truck and Tractor Operators -		A	В	С	D	E	F	G	Н	ı	J	К	L	Т						
Operate industrial trucks or tractors equipped to move warehouse, storage yard, factory, construction site, or Excludes "Logging Equipment Operators."																				
										<del></del>			<del></del>	L Гт						
Laborers and Freight, Stock, and Material Movers,		A	В	С	D	E	F	G	Н		J	K	<u> </u>							
Manually move freight, stock, or other materials or per- labor. Includes all manual laborers not elsewhere class material moving workers who use power equipment.																				
	53-7062																			
Packers and Packagers, Hand -		Α	В	С	D	E	F	G	Н	1	J	K	L	Т						
Pack or package by hand a wide variety of products and materials.																				
	53-7064																			
										Subto	otal oymen	4		Т						

## **Instructions for Completing the Supplemental Page**

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report.

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OCCUPATIONAL TITLE AND		Α	В	С	D	E	F	G	Н	ı	J	K	L	T
DESCRIPTION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74	\$78.75 - 99.99	\$100.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
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USE ONLY										Total E	mployn			
											on this	s form		

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#### **Instructions for Completing the Supplemental Page**

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report. If you need additional space to report the workers in your establishment, please photocopy this page.

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OCCUI	PATIO	NAL TITLE AND		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
DESC	RIPT	ION OF DUTIES	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.74	\$11.75 - 14.74	\$14.75 - 18.74	\$18.75 - 23.99	\$24.00 - 30.24	\$30.25 - 38.49	\$38.50 - 48.99	\$49.00 - 61.99	\$62.00 - 78.74		\$100.00 and over	Total
			Annual Salary (full-time only)	under \$19,240	\$19,240 - 24,439	\$24,440 - 30,679	\$30,680 - 38,999	\$39,000 - 49,919	\$49,920 - 62,919	\$62,920 - 80,079	\$80,080 - 101,919	\$101,920 - 128,959	\$128,960 - 163,799	\$163,800 - 207,999	\$208,000 and over	Employment
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FOR OFFICE USE ONLY												page				
												Total Employment identified on this form				

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